

Compliments

See Page

# City of BROOKLYN

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A  
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CENTURY'S  
PROGRESS

1887

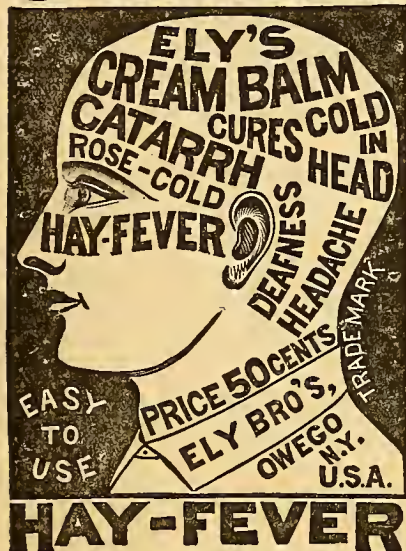




# ELY'S CREAM BALM.

## CATARRH

*This remedy is not a liquid, snuff, or powder, contains no injurious drugs, and has no offensive odor.*



*I have used two bottles of Ely's Cream Balm and consider myself cured. I suffered 20 years from catarrh and catarrhal headache, and this is the first remedy that afforded lasting relief.—D. T. Higginson, 145 Lake Street, Chicago.*

*I was cured before the second bottle of Ely's Cream Balm was exhausted. I was troubled with chronic catarrh, gathering in head, difficulty in breathing, and discharges from my ears.—C. J. Corbin, 923 Chestnut Street, Philadelphia, Pa.*

*For cold in the head, Ely's Cream Balm works like magic. It cured me of catarrh and restored the sense of smell.—E. H. Sherwood, Banker, Elizabethtown, N. J.*

*A Godsend is Ely's Cream Balm. I had catarrh for three years. My nose would bleed. I thought the sores would never heal. Cream Balm has cured me.—Mrs. M. A. Jackson, Portsmouth, N. H.*

*For 15 years I was annoyed with catarrh, severe pain my head, discharges into my throat, and unpleasant breath. My sense of smell was much impaired. I have overcome these troubles with Cream Balm.—J. B. Case, St. Denis Hotel, Broadway, New York.*

*It is wonderful how quick Ely's Cream Balm has helped and cured me. I suffered from acute inflammation in my nose and head. For a week at a time I could not see.—Mrs. Georgie S. Judson, Hartford, Conn.*

### CATARRH IS NOT A BLOOD DISEASE.

*NO MATTER WHAT PARTS it may finally affect, catarrh always starts in the head, and belongs to the head. There is no mystery about the origin of this dreadful disease. It begins in a neglected cold—one of the kind that is "sure to be better in a few days." Thousands of victims know how it is by sad experience. Ely's Cream Balm cures catarrh in all its stages.*

Send for circular and testimonials of cures.

50c.

A particle of the Balm is applied into each nostril. It is quickly absorbed and allays inflammation.

*Causes no pain—is agreeable to use—convenient and cleanly. Sold by every druggist or sent by mail on receipt of price.*

**ELY BROTHERS, Druggists, Proprietors, Owego, N. Y.**

50c.

# This Remedy is Purely Vegetable.

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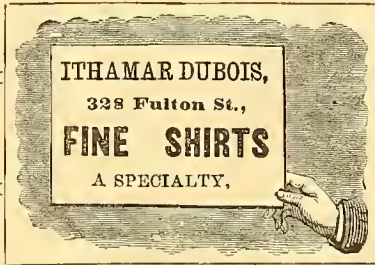


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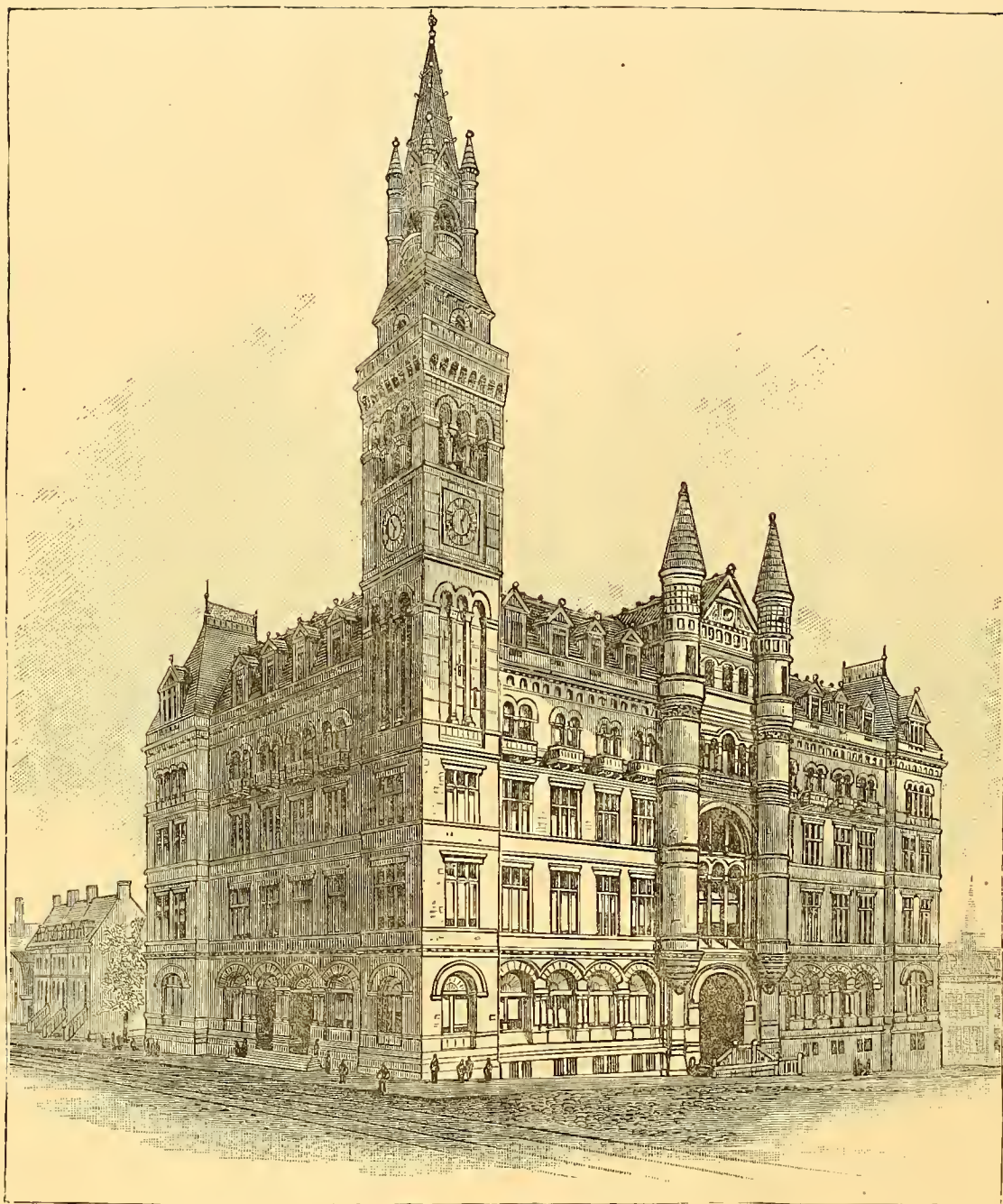
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NEW POST OFFICE.



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HALF-CENTURY'S PROGRESS

OF THE

# CITY OF BROOKLYN.

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THE CITY'S

Leading Manufacturers and Merchants.

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ILLUSTRATED.

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PUBLISHED BY INTERNATIONAL PUBLISHING COMPANY,  
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# INTRODUCTION.

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A SINGLE glance at a page or two of this volume will be sufficient to give the general reader a proper conception of its character. More than a mere glance, however, will be required to convey to him an idea of its scope and the pains that have been taken to cover it fairly and intelligently.

This work was undertaken with a view to bringing together in convenient and permanent form such data relating to the mercantile, manufacturing, and other business interests of the beautiful city of Brooklyn, and the men whose brains, capital, and energy have been and are the inspiration of them, as are worth being preserved.

Those who are at all familiar with the industrial and commercial enterprises of the city will be quick to recognize the names of many men identified not alone with them, but who are also conspicuous and leading spirits in everything looking to the best and broadest interests of Brooklyn.

The character of this work is calculated to act as a stimulus and encouragement to the many and varied industries whose individual examples it records. Intended for general circulation, this will extend to every section of the Union and into foreign countries, imparting to the business men into whose hands this volume will come a knowledge of the nature, condition, and extent of the commercial resources of Brooklyn not attainable from any other single source.

Brooklyn is the second city in size in the United States, a fact that is of itself sufficient to confer upon it the commercial significance and power justly attaching to it. Its immediate proximity to the largest city in the Union, and the metropolis of the continent, dashes its fame and fortune with a uniqueness entirely its own and touches the promise of its future with peculiar interest. And that it has a future of surpassing prosperity must be instantly apparent to any intelligent person who will take the trouble to even casually turn the pages of this work.

The historical and trade matter here laid before the reader has been carefully made up and may be depended upon as accurate. The sketches of the business houses herein given have been revised by their proprietors, and the information and data they contain have been drawn from authentic sources. They will be found to record a thousand and one points of exceeding interest to business men especially, and the outlines of many a commercial career will suggest the open secrets of straightly gained and well-earned successes.

Scores of the smaller, as well as the larger and more representative business houses of Brooklyn, are reviewed side by side in these pages, for the proprietors of the latter, in like manner with those of the former, are influenced by practically the same spirit of enterprise and progress, and are contributing their share to the general upbuilding of one of the most beautiful cities in the world.

INTERNATIONAL PUBLISHING CO.

BROOKLYN, 1886.





# GENERAL INDEX.

PAGE		PAGE		PAGE	
Abbe, Charles C., mfr. of special machinery.....	115	Beers & Cornell, groceries, Jamaica...	295	Brush, T. H., real estate.....	282
Adams, A. W., brick, cement, etc.	277	Behrens & Bro., groceries.....	182	Brush, Z., com'n merchant.....	163
Advance Oil Works, A. K. Lynch, prop'r, lubricating oils.....	239	Bellows, H. H., sash and blind mfr....	131	Bryan, J., undertaker.....	158
Affel, Henry, groceries.....	208	Bell & Fyfe, foundry.....	112	Bryan, Wm. H., undertaker.....	147
Ahlers, H., tailor.....	192	Bender, H. V., machinist.....	215	Bryan, Wm. & Co., gents' furnishing..	172
Albohn, Philipp, house and sign painter.....	253	Bennett, J. D., watchmaker.....	227	Buckingham, G. A., wholesale grocer	164
Albrecht & Son, hatters.....	92	Bennett, M., jewelry and silverware...	261	Buell, F. A., hardware, etc.....	278
Aldred, John B., stationery, etc.....	150	Bentley & Adams, machine works.....	251	Bull, H. C., Jr., real estate and insur-	205
Aldridge, V., real estate and steam-ship office.....	229	Bergen, J. L., real estate agency.....	233	ance.....	205
Alexander, J. H., millinery, etc.....	192	Berg & Oakley, coal and wood.....	267	Bullwinkel, M. A., groceries.....	182
Alkier, S., apothecary.....	174	Bergstrom, P. L., coppersmith.....	159	Bullwinkel, Martin, com'n merchant..	181
Allen, L. E., baker and confectioner	251	Bertsch, Peter, painter.....	146	Bunjay, G. W., Jr., harness, etc.....	205
Allen, T. J., teas, coffees, etc.....	272	Biddle, J., & Son, pianos and organs...	87	Bunker, W. R., Mgr. Nicol The	254
Allers, F., groceries.....	182	Bierds, W. H., sash and blind mfr....	84	Tailor.....	254
Alt, Edward, pharmacist.....	228	Billard & Carr, trucking.....	281	Burgess, Miss E., florist.....	196
Amelung, Theo., groceries.....	276	Birkett, Jas. W., manufacturer of wrought iron pipe, etc.....	103	Burling, S. & J. C., grocers.....	284
American Ins. Co., E. B. Wood, Mgr.	139	Bischoff, Henry M., com'n merchant..	158	Burnett, S. O., housefurnishing goods	145
Ames, J. M., cigar mfr, Jamaica.....	295	Black, W. J., drugs and medicines.....	233	Burrill, J., real estate and insurance..	266
Anderson & Co., pianoforte ware-rooms.....	132	Blakely, J., crockery, glass, etc.....	181	Burr & Innes, dry goods, etc....	130
Andreae, P. A., apothecary.....	276	Bloch, Samuel, meat market.....	228	Burtis, J. H., broker, real estate, etc..	258
Andrews, Wm., real estate and insurance.....	233	Boch, Oscar A., undertaker and embalmer.....	253	Burtis, L. B., teas, etc., Flushing...	300
Apel, Albert F., pharmacist.....	212	Boerckel, J., stoves, ranges, etc.....	183	Russgay, G. W., Jr., manufacturer sad-	205
Aronson, J., French window glass....	174	Bogan, Bernard, real estate, etc.....	150	dles and harness.....	205
Asher, Henry, apothecary.....	216	Bogaczynski, F. A., merchant tailor...	189	Butzky, F. H., boots and shoes.....	172
Ashley, Jesse A., real estate broker...	206	Bollman, J. H., National Meat Market	183	Byers, Samuel A., shoes and leather goods.....	231
Aspinall, W. A., chemist.....	190	Bolton Drug Company, The.....	156		
Atkinson, J. F., insurance.....	304	Bookman, M., tailor and clothier.....	277	Cable (Wm.) Excelsior Wire Manu-	291
Atkins, R. H., boots and shoes.....	92	Boone, W. C., Jr., engineer and machinist.....	186	facturing Company.....	291
Avery, C. R., pharmacist.....	207	Booth, John, Superintendent Metro-	102	Campbell, James, choice groceries....	211
Avila & Barker, decorators, etc.....	190	politan Life Insurance Company.....	102	Campbell & Josten, carpet warehouse	242
Axelson, F. G., decorative painter, etc.	162	Bosch, G. & H., Jr., pork packers.....	109	Canner, Joseph, painter.....	144
		Bosch, Henry, grocer.....	256	Canner, John, housefurnishing goods.	232
Baecker, J., groceries.....	284	Bossert, Jacob, planing mill.....	113	Carley, Edw., house and ship plumber	250
Bahr, H. P., mfr. of mineral waters...	255	Bowen, Dr., veterinary surgeon.....	187	Carlisle, Wm. S., teas and groceries..	155
Bailey, J. W., architect.....	284	Bowie, John, Columbian Brass Foundry.....	136	Carney, James, wholesale and retail grocer.....	241
Baird, W., jeweler, etc.....	193	dry.....	136	Carpenter, Charles M., Jr., ladies' fine silk underwear.....	216
Baker, W. L., wall paper, etc.....	104	Boynton & Co., furniture.....	208	Carr, J. S., merchant tailor.....	199
Baldwin, Ezra, real estate, etc.....	191	Brandenberg, J. N., pharmacy.....	236	Carroll, Nicholas, provisions.....	252
Baldwin, John's Sons, teas, coffees, etc.	117	Brazill, J. J., practical plumber.....	215	Carruthers, F. W., real estate, etc....	100
Ball, John, merchant tailor.....	129	Breen, M. & Son, real estate, etc.....	98	Carter, F. P., pharmacist.....	176
Batterman, W., carpets and furniture..	150	Brehm Bros., mfrs. of cigar boxes...	108	Cary & Stevenson, real estate, etc....	138
Batterson, Lincoln S., photo art gallery	252	Bremier, John, grocer.....	120	Cassidy, James, manufacturer fine fur	84
Bamber, I., painters & artists' materials, etc.....	274	Brighton Market.....	201	Cedarholm, C., painter and paper-hanger.....	279
Barber, A. M., sea food.....	140	Brinckerhoff, J. H., flour, groceries, etc., Jamaica.....	294	Chesebro, Whitman & Glidden, manu-	147
Barclay, D. S., men's furnisher.....	255	Brinkerhoff, S., grain, meal, and feed..	252	facturers of ladders, chairs, etc.....	147
Barnaby, J. O., pharmaceutical chemist.....	154	Britzky, F. H., boots and shoes.....	172	Chevallier, Louis, sewing-machines..	250
Baum, H. M., millinery.....	195	Brooklyn Bank.....	275	Christian, H. S., lime, etc.....	291
Bavendam, A., groceries.....	192	Brooklyn Electric Time Company.....	155	Christoffers & Roters, groceries.....	256
Bayly, D. Y., pharmacist.....	222	Brooklyn Fastener Company.....	241	Chrome Steel Works.....	127
Beaton, P., parlor and chamber furniture, etc.....	152	Brooklyn Riding Academy.....	150	Clark, Samuel D., real estate and insurance.....	256
Beavan, Wm. W., painting and paper-hanging.....	205	Brooklyn Smelting and Refining Works.....	262	Clark, Thomas, florist.....	170
Bechert, E., musical instruments, etc...	149	Brooklyn Specialty Company, The, manufacturers of cutlery..	252	Claven, J., hardware, etc.....	284
Bedell, Hiram, real estate and insurance.....	214	Brooklyn Spring Bed Company.....	152	Clayton, B. R., meats, etc., Jamaica...	296
Bedford School for Boys, The.....	137	Brooklyn Tea House, M. McEnroe, proprietor.....	116	Clayton, James, air compressors.....	119
Beeny, Stephen, bleacher and presser.	224	Browne, Thos. R., Brooklyn Business College.....	259	Clifford, Neil, lamps, vases, etc.....	126
		Brown & McLean, paints, wall papers, etc.....	100	Coates, A. E., mfr. of horse brushes..	103
		Brunjes, H. O. F., teas, coffees, etc....	202	Coates Bros., marble.....	271
				Cobb, George W., manufacturer of window and door frames, etc.....	103
				Coggsell, H. & J., dry goods, etc....	241
				Coben, A., china, glassware, etc.....	284

PAGE		PAGE		PAGE	
Cohn, M., & Son, manufacturers of cotton batts.....	115	Doig, W. S., manufacturer of machinery for nailing boxes.....	107	Ferguson, Edward, printer.....	141
Coker, E. R., meat, poultry, etc.....	199	Donaghy, Wm., plumber and gasfitter.....	255	Ferguson, R. B., carpenter and builder.....	88
Cole & Murphy, auctioneers.....	210	Donohue, John, tailor and importer.....	149	Ferguson, T. F., plumber.....	256
Collier, S., song-birds and pet animals.....	231	Donahue, R. & J., merchant tailors.....	256	Ferry, Daniel, real estate, etc.....	140
Collins, John V., boots and shoes.....	206	Donnan, L. C., Grand Central Hat Store.....	186	Fetzer, Henry C., furniture, etc.....	153
Colyer, J. E., flour, feed, etc.....	152	Dorethy, E. J., paints, oils, etc.....	160	Fiigel & Rose, fine shoes.....	213
Comins & Evans, felt, cement, and gravel roofing.....	123	Doscher, B., mfr. of confectionery.....	180	Figge & Bro., pork packers, etc.....	89
Commercial Bank.....	257	Dowdeswell, A., housefurnishing g'ds.....	203	Fisher, Jas. A., real estate and insurance broker.....	250
Comstock, L. Jones, mcht. tailor.....	191	Douglass, H., druggist.....	234	Fischer, J. K., & Son, custom tailors.....	241
Conklin, E. W., surveyor, Jamaica.....	294	Downey, P., teas, coffees, etc.....	160	Fitter, Fred., meats, etc.....	121
Connell, J. H., livery, Flushing.....	302	Downing & Lawrence, marine railways, shipwrights, etc.....	86	Fitzsimons, J., florist.....	172
Connor, J. J., flour.....	201	Doyle, D. C., undertaker and embalmer.....	225	Flatley, A. C., furniture, carpets, etc.....	192
Connor, John R., real estate, etc.....	95	Dredger, Isaac, housefurnishing goods.....	245	Fletcher, H., crockery, tinware, etc.....	85
Conroy, J. & P., boots and shoes.....	253	Dreher & Block, real estate and insurance.....	234	Fletcher, Horace R., real estate and broker.....	205
Constable, Edward, baker.....	217	Drew, M., birds and cages.....	199	Flushing and Queens County Bank.....	299
Cooke's Coffee Mills.....	181	Driscoll & Bro., furniture.....	227	Foos, A., & Co., tinned and japanned wares.....	212
Cook, George, market.....	263	Drube, H., city surveyor and engineer.....	247	Ford, E. E., auctioneer.....	241
Cook, Ralph L., real estate, etc.....	155	Duell, J., wood, Jamaica.....	294	Ford's Pharmacy.....	268
Cook & Co., druggists.....	224	Du Bois, J., gents' furnishing goods, front page adv.....		Foster, Wm., machinist.....	143
Coots, Walter M., architect.....	146	Duckworth, J., & Son, wholesale confectioners.....	140	Fowler, D. H., & Co., real estate brokers.....	291
Cornelius, J., Puritan Iron Works.....	193	Dugan, A., Brooklyn Molding Mill.....	129	Fowler, F. G., undertaker, Flushing.....	299
Coombe & Miller, manufacturers of slate mantels.....	282	Dugan, H., merchant tailor.....	196	Fox & McCarthy, marble works.....	253
Corlis, George F., undertaker.....	265	Dunn, P., plumber, steam-heating, etc.....	268	Fradley, F., shipchandler, etc.....	136
Cornell, C. A., harness, Jamaica.....	296	Durst, W., metal spinner, etc.....	275	Fraim & Nephew, doctors, dentists.....	154
Corwith, W. F., real estate and insurance agent.....	220	Duy, Fred. A., stationer.....	250	Frazier, John, grocer.....	224
Court, J. W., mfr. fish hooks, etc.....	181	Dwinel House, J. J. McLean, prop.....	223	Frazer, Wm. G., fine shoes, etc.....	173
Coyne & Delany, mfrs. plumbers' supplies.....	236	Eagle Button Works, The, J. H. Ruggles, proprietor.....	123	Frederick & Bock, meats, fish, etc.....	180
Cramer, J. J., fish, oysters, etc.....	199	Earl, J. W., undertaker.....	226	Freres, L. Chapal, cutter of hatters' furs.....	281
Crawford, J. M., druggist.....	197	Earl, J. W., & Son, undertakers.....	194	Friberg, C. A., castings and iron works.....	237
Crawford, John D., florist.....	211	Earl, Mortimer C., real estate.....	121	Fries, Frederick, coal.....	260
Creamer, Wm. G., & Co., Brooklyn City Foundry.....	101	East Brooklyn Boarding, Sale, and Exchange Stable.....	92	Frith, Francis E., kindling wood.....	203
Crescent Watch Case Company.....	257	East River Beef Company.....	214	Fritz & Hummel, furniture, etc.....	175
Crofoot, S. C., druggist.....	249	Eaton, A. H., chemist and electrician.....	167	Froehlich Bros., wines and liquors.....	117
Cruise, A. W., stationery, toys, etc.....	177	Ebinger, F., & Son, groceries.....	224	Fruskawa, Chas., Jr., watchmaker and jeweler.....	221
Cummings, R., & Sons, mfrs. doors, blinds, and windows.....	227	Ebner, Geo. C., pharmacist.....	206	Furman, H., wholesale fruits, etc.....	175
Cutter, Chas. S., dry and fancy goods.....	91	Eddy, G. M., & Co., manufacturers of measuring tapes.....	282	Gabel, P., & Son, groceries.....	271
Dalleen, A., tailor.....	131	Edwards, F., One Price Shoe Store.....	134	Gallae Brothers, decorators.....	226
Dale, P. M., & Son, dry goods.....	95	Elford, George, & Son, Brooklyn Wall-paper Warehouse.....	141	Gallagher, J., merchant tailor.....	168
Dannenhofer, John, glass works.....	239	Ellinwood, T. J., agent for Remington type-writer.....	97	Gallagher, Owen, livery stable.....	245
Darling, D. P., & Co., real estate.....	281	Elms, J. M., pharmacist.....	167	Ganbert, Alonzo, real estate, etc.....	176
Dates, A. H., carpenter.....	197	Elmore, Geo. B., decorator.....	148	Gannon & Hueston, plumbers, etc.....	186
Davenport, A. B., real estate and insurance agent.....	204	Ely's Cream Balm.....front page adv.....		Gans, C., stair balusters, etc.....	214
Davenport, J., Son & Co., real estate and insurance brokers.....	243	Engelhardt & Tannert, show cases.....	108	Gardner, W. D., Troy Steam Laundry.....	193
Davis, Fred W., & Co., foundry.....	111	Engels, R. J., Broadway Crockery House.....	160	Gardner, Wm. H., conveyancer, etc.....	173
Davis, John, boots and shoes.....	211	Ensell, J. E. M. D., pharmacist.....	204	Gardner & Co., photographers.....	93
Davies, John F., tailors' and dress-makers' trimmings.....	156	Erregger, J. W., dry and fancy goods.....	232	Garrott & Deaver, dry goods.....	224
Dawson, R., & Sons, iron founders.....	116	Estey, W. S., mfr. of wire clothes, etc.....	259	Garside, Arthur, mfr. of cigars.....	171
De Castro, Dr. S. C., dentist.....	173	Eureka Market, J. H. W. Hein, prop.....	213	Gass, J. H., wood carving.....	269
Dechert, John, dry and fancy goods.....	253	Evans, N., & Son, real estate etc.....	146	Ganbert, A., real estate.....	176
De Forest, W. P., pharmacist.....	280	Everett, J. R., undertaker.....	295	Gaus, C. H., wholesale grocer.....	267
Deitz, A. E., patent locks.....	273	Ewers, Thos. F., jeweler, etc.....	160	Gaylor, E. F., architect.....	140
Delap's Uptown Dry Goods House.....	243	Ewers, J. F., merchant tailor.....	185	Gehring, L., artificial flowers.....	279
Dennler & Co, Vienna table sauce.....	118	Excelsior Electric Company.....	110	Gentry, H. O., druggist.....	201
Dennett, A. K. P., ice, Flushing.....	302	Excelsior Stables, F. Wrightington, proprietor.....	159	Gerber, H., meats, etc.....	182
Deriger, H., malt grinding, etc.....	280	Fallesen, Chr., mfr. of carriages.....	219	Gerken, C. & Bro., groceries.....	268
De Selding, J. S., real estate, etc.....	168	Fallon, John, carpenter and builder.....	121	Gernant's Meat Market.....	225
Devantery, J., machinist.....	273	Farrell, J. H., undertaker.....	159	Geyer, H. W., dry goods, etc.....	199
De Voe, W., & Co., grocers.....	279	Farrell, Jas. J., furnishing undertaker.....	232	Gillespie, E. A., lumber, coal, etc.....	270
Dewdney Bros., job printers.....	219	Farsburg, H. J., plumber, etc.....	280	Gilluly, George, news and advertising agency.....	221
Dickenson, C. B., Brooklyn Rubber Works.....	131	Fawcett, Geo. H., boots and shoes.....	269	Gleissner, Max, jeweler.....	163
Diederichs, Ernst F., mustard, etc.....	228	Feitner, John, Monumental Works.....	205	Glier, William, fish and oysters.....	222
Dietselhorst, A., pharmacy.....	223	Fellows, F. J., sash and door mfr.....	249	Godley & Co., Clover Dairy.....	182
Dillard, J. A., caterer.....	160			Goerke, Mrs. P., crockery, etc.....	180
Dillon, C. J., dry goods.....	238			Goldsmith, B., Old Reliable Hatter.....	190
Dini, V., mfr. plaster ornaments.....	192			Goll, H. G. A., pharmacist.....	251



PAGE		PAGE		PAGE	
Grant & Dunbar, notions.....	202	Henry Brothers, wholesale grocers..	205	Jewell, D., & Son., manufacturers of	
Gray, William, cash grocer.....	136	Herbst, L., & Co., manufacturers of		"Unxld" flour.....	226
Green, B., groceries.....	179	window shades, etc.....	275	Johnson, D. E., tailor.....	166
Greenland, F., matting.....	273	Herrle, J. N., tea.....	175	Jones, J. W. & T. D., lumber, timber,	
Green, William, real estate, etc.....	134	Hert, F. & T., flour.....	212	etc.....	103
Green's, John J., Son, Quincy Granite		Hessler, Christopher, mfr. trunks, etc.	162	Jones, W. E., machinist, etc.....	188
Works.....	130	Hetfield & Ducker, Brooklyn Cracker		Jordan, S. C., stationery and perfume	221
Gremse, Fred. W., clothing.....	243	Works.....	90	Kannofsky, Gottlieb, furnaces, stoves,	
Grennell, J. G., & Co., painters supplies	139	Heuck, John C., groceries.....	246	etc.....	153
Grosser, P., stationer and printer.....	186	Hibbler & Rausch, glass mfrs.....	142	Kant, Nils G., druggist.....	202
Grotecloss, E., real estate, etc.....	133	Hilcken, J. A., beef, veal, lamb, etc.....	129	Karutz, A., manufacturer of cigars....	181
Gulick, Ernestus S., real estate and		Hilcken, L., market.....	223	Kavanaugh, M. H., groceries.....	222
insurance.....	249	Hildebrand, H., baker.....	206	Kay, J. W., boots and shoes.....	281
Gutta Percha and Rubber Manufactur-		Hill, Amzi, architect.....	246	Kay, W. E., granite and marble.....	258
ing Company, The.....	128	Hill, K., stoves, plumbing, etc.....	263	Keim, G. F., millinery, etc.....	194
Guttenberg, F., fish, oysters, etc.....	164	Hill & Sharp, real estate and insur-		Keller, Jos., printer.....	203
Guy, Joseph, paperhanger and painter	216	ance.....	122	Kelley, C. T., millinery, etc.....	170
Haag, George, hats and caps.....	269	Hindley, A. W., provision dealer.....	256	Kellon, J., & Son, slate merchants....	271
Haff, Wesley, storage warerooms.....	159	Hinman Bros., undertakers.....	251	Kellow, Joseph's Sons, slate.....	291
Hahn, S., furnishing goods.....	255	Hintz, F. W., furniture.....	208	Kelly, Stephen A., coal yard.....	122
Hake, J., grocer.....	193	Hirt, Geo., china, glass, and crockery.	230	Kelly, T. J., bakery.....	210
Hall, S., sash, door, and blind mfr.....	255	Hodgins, W. H., stationery, etc.....	196	Kelly, T., plumber, etc.....	196
Hamilton, L. B., painter and decorator	88	Hoecker, J. B., optician.....	147	Kelsey & Loughlin, coal and wood....	118
Hamann, D. H., boots and shoes.....	249	Hoffmann, L., coal, wood, etc.....	183	Kendrick, H. C., & Son, painters and	
Hammann, E., chemist, etc.....	282	Hofmann, A., butcher.....	175	decorators.....	144
Hammond, Daniel S., manufacturer		Hohns, H., grocer.....	269	Keutler, Wm., Jr., dry and fancy	
of trunks and traveling bags.....	219	Hohorst, John, groceries.....	121	goods.....	120
Hand, R. H., trunks.....	185	Holcke, R. A., mfr. soaps and dealer		Keogh, M. E., dry and fancy goods... 109	
Hanlon, T., market.....	185	in supplies.....	265	Kiby, Jos., bakery.....	159
Hanshew Bros., veterinary surgeons	208	Holdsworth & Co., mfrs. wire work,		Kiley, Thomas W., mfr. of hardware.. 99	
Hanson, J. M., artists' materials, etc..	156	etc.....	179	Kimball, H. Z., engraver, etc.....	176
Hardenbergh & King, carpets.....	139	Homburger, R., fruits and produce... 209		Kimball, Ira A., real estate and insur-	
Hardick, Charles B., Niagara Steam		Hooper, L., mfr. of children's shoes... 120		ance broker.....	247
Pump Works.....	178	Hornbuckel, W. B., painter.....	191	King, E. C., fancy and furnishing	
Harding Manufacturing Company,		Horne, James, shipsmith.....	208	goods.....	143
shirts, collars, etc.....	271	Horn, Fred., crockery and housefur-		King, H. B., jewelry.....	187
Harding & Co., fine shoes.....	122	nishing goods.....	225	King, M., printer.....	171
Harmer, George W., & Son, turning		Horrigan, James E., undertaker.....	263	Kings County Fire Insurance Com-	
and scroll sawing.....	229	Horton, J. H., painter and decorator.	192	pany, of Brooklyn.....	99
Harms, C., grocer.....	121	Horton, J. H., painter.....	168	Kings County Prime Beef Company... 111	
Harney, H. C., & Co., iron founders	83	Houghton, T. F., architect.....	260	Kirnan, D. J., grocer.....	247
Harney, hardware and housefurnish-		Howard & Fuller, brewers.....	272	Klinck, M., real estate, etc.....	178
ers.....	206	Howe National Baking Company,		Knaus, Nicholas, tin and slate roofing 253	
Harper, R., fish and oysters.....	186	The.....	219	Knee, Isaac, Jr., mfr. of harness, etc. 271	
Harrington, Thomas F., plumber and		Howe's, R. M., Sons, furniture.....	262	Koch, A., groceries.....	220
gasfitter.....	230	Hoyt, George E., coal.....	159	Koch, B., millinery.....	207
Harring & Camp, mfrs. of saddles, etc.	152	Hoyt, P. J., homoeopathic pharmacy.. 99		Koke Brothers, groceries.....	197
Harrison, John, wholesale grocer.....	257	Hubbell, A. P., jeweler.....	161	Kopke's photo art gallery.....	194
Harrison, W. H., flour, butter, etc.....	113	Huebler, Geo. J., pharmacist.....	153	Kornder, Chas., hosiery and under-	
Harris, gents' furnishing goods.....	93	Huelle, William, florist.....	121	wear.....	213
Hartman, J. J., photo. art rooms.....	215	Huene, A. C., & Bro., fine printing... 152		Krakaur, G., poultry.....	200
Hart, J. H., importer of diamonds,		Hunerhoff, C., wall paper, etc.....	259	Kreckman, Fred., groceries.....	216
precious stones, etc.....	94	Hunken, C., groceries.....	214	Kreitzer, G., apothecary.....	269
Hartung, Hermann, hardware.....	210	Hunter, J., painter and decorator.....	188	Kring, Ph., pianos.....	164
Hartung & Myers, real estate, etc.....	129	Hurd, Waite & Co., dry goods.....	135	Kroggsaard, C. R. B., real estate and	
Hartvigson, M., drugs.....	189	Huwer, J. N., Long Island Flint Glass		insurance.....	240
Hastings, S. H., notary public and real		Works.....	272	Kulenkampff, H., Jr., stationer, etc... 161	
estate.....	216	Hyams, H., furniture.....	252	Kull, A. H., photographer.....	223
Hatters' Fur-Cutting Company.....	217	Huyleis, confections.....front page adv.		Kunz, Louis, builders' hardware..... 232	
Hanshaw Bros., veterinary surgeons... 208		Ibert, F. & T., flour, butter, etc..... 212		Küster, Aug. C., millinery.....	226
Haviland, I. T., & Bros., grocers..... 210		Ihnken, Charles, groceries, etc..... 170		Kutschbach, H., dry and fancy goods 212	
Haviland & Sons, real estate, etc..... 278		Inee, J., chemist.....	172	Kyle, Alex., bakery.....	229
Hazelton, J. B., Jr., importer of smok-		Iutemann, H. H., select groceries..... 262		Lachmond, C., shoes.....	234
ers' articles and cigars.....	222	Isaacs, Isaac, wholesale butcher..... 231		Laing, M. V., oyster house.....	250
Healey Iron Works.....	235	Ismay, J. E., groceries and provisions, 254		Lake, E. R., parlor organs and pianos 209	
Healy, J. B., merchant tailor.....	107	Itbell, George, stair builder.....	256	Lamberty, John, electric and tele-	
Heath, A., manufacturer of candies... 85		Itjen, E. H., coal and wood.....	136	graph instruments.....	119
Heaton Pharmacy, Flushing.....	298	Jacobs, Abraham, tailor.....	213	Lamoth, M., agent Thingvalla Line	
Hegeman, J., & Co., auctioneers.....	269	Jacobs, M., tailor.....	218	S. S.....	220
Hegen, J. P., & Co., prescription		Jacobs, Reuben, cash tailor.....	164	Landau, John, Brooklyn Hardwood	
pharmacy.....	220	Jamaica Lumber and Coal Company.. 294		Finishing Works.....	138
Heim Brothers, printers, etc.....	160	Jantzer, George, & Co., market..... 210		Lang, William, & Co., mfrs. of metal	
Heinbockel, John F., wines & liquors	126	Jefferson, R., wall paper, etc.....	198	goods.....	142
Heinsen, William H., com'n merchant	166	Jeffrey, Alex., mfr. saddles, etc..... 162		Langsdorf, O., gunsmith.....	267
Henderson, G. W., printing office..... 229		Jennings, A. G., & Son, lace mfrs..... 82		Larkin, T. F., printer.....	276
Henderson, S., & Son, undertakers, etc. 87		Jeremiah William, real estate, etc.... 137		Latimer, J. G., storage.....	249
Hendrickson, J. T., carpets, etc..... 252					

	PAGE		PAGE		PAGE
Lauckhardt, fine furniture, etc.....	134	Maguire, J., real estate agent.....	261	Miller, C. R., real estate, etc.....	261
Lautmann, E., dry and fancy goods...	267	Maguire, M. A., plumber and gas-fitter.	253	Miller, Herman E., druggist, etc.....	153
Lawrence, Dr. G. B., druggist.....	152	Malcom, Geo., Wallabout Brewery....	104	Miller, Robert, steam brownstone	
Lazansky, A., painter and mfrs.' sup-		Malleson, Frederick, manufacturer of		works.....	92
plies.....	197	fishing reels.....	127	Mills, Miss Lucille C., French milli-	
Leavitt & Lawlor, florists, Flushing...	298	Mallett, P., & Co., storage.....	304	nery.....	172
Leavy & Britton Brewing Company...	142	Mangels, P., groceries.....	182	Mitchell's Hunter's Point Market....	267
Leech, R. B., coal and wood.....	201	Mankey Patent Decorative Works....	215	Mitchell, James, Puritan Iron Foundry.	102
Legenhausen, H., groceries.....	253	Mapes, J. H., prepared bird food.....	124	Moffat, P. M., plumbing, etc.....	110
Lehman & Frank, meat market.....	218	Marling, Jos., undertaker.....	144	Moffat & Comings, real estate and in-	
Le Moine Manufacturing Company,		Markham & Johnson, photo art gallery.	163	surance.....	229
the proprietors of the Richardson		Marlborough, M., wagonmaker.....	201	Molloy, D. J., real estate and insur-	
Patent Self-Adjusting Metallic Rod-		Marsh, White & Co., Manhattan Mills	239	ance.....	266
Packing.....	124	Martens, H., stables.....	165	Monneuse, B., musical instruments....	170
Leroux & Co., kid gloves...front page adv.		Maikey, P. O., glass, china, etc.....	228	Montignani, W. A., painters' supplies	
Lesslau, M., furniture, carpets, etc.....	165	Martin & Bradley, furniture, etc.....	234	and artists' materials.....	109
Levison, Max. S., one-price hats, etc.	134	Marx, I., butcher.....	224	Moore, A., carpets renovated.....	168
Levy, A., apothecary.....	183	Marx, J., oils, crockery, etc.....	240	Moore, C. E., teas and coffees.....	222
Leroy, Ed., wholesale and retail crock-		Mason, I., furniture and carpets.....	303	Moore, Edgar B., fine harness, etc....	97
ery.....	254	Master, D., Jr., pharmacist.....	208	Moore, J., tea warehouse.....	89
Levy, H., tailor.....	209	Matchett & Jughardt, Troy Steam		Moore, Jas. L., harness and saddle	
Levy, N., butcher.....	197	Laundry.....	177	maker.....	212
Levy, Ph., The Clothier.....	164	Mathison, J. & W., mfrs. of kegs.....	265	Moore, J., boots, shoes, etc., Flushing.	300
Levyson, Louis, manufacturer of ci-		Matthews, Thos. W., upholsterer.....	109	Moore, W. F., livery stable and under-	
gars.....	196	Mattfeld Bros., grocers.....	177	taker.....	261
Lewis, A., sexton and undertaker.....	87	Maujer, T. J., painter and decorator...	208	Moran, J. W., bluestone flagging, etc..	272
Lewis, G. E., grocer.....	170	Maxwell & Co., dry goods.....	126	Morehouse, George K., pianos and	
Lewis, Geo. W., auctioneer.....	122	Mayer, F., & Co., clothiers.....	189	organs.....	151
Lewis, J. T., builders' hardware, etc.,		Mayflower Oil Stove, The, J. S. Wil-		Morehouse, G. K., pianos and organs.	208
Jamaica.....	294	liams, proprietor.....	222	More, L. P., boots and shoes.....	125
Lewis & Fowler Mfg Co., R. R. cast-		McCaffrey & O'Brien, dry and fancy		Morgan, A. M., real estate and insur-	
ings, etc.....	88	goods.....	87	ance.....	235
Lewry, W. J., fish and oysters.....	225	McCaldin Bros., coal and wood.....	109	Morgan, John H., meat market.....	247
Leypoldt, L. D., meat, fish, etc.....	198	McCloskey, Felix R., real estate, etc.	167	Morris, Little & Son., manufacturers	
Lidford, T. H., coal and wood.....	260	McConnell, David, dry and fancy		Little's Cattle Wash, etc.....	169
Lihou Art Gallery.....	157	goods.....	211	Morrison, John G., Union Iron Foundry	
Lincoln, W. C., baker and confec-		McCormick & Knox, plumbers, etc...	182	tion.....	117
tioner.....	213	McDonald's Arion Pianos.....	191	Morton, W. E., decorator and uphol-	
Lindhorn, M. F., & Co., wholesale		McDonald, Wm., plumber, gas, and		sterer, Flushing.....	298
flour, etc.....	176	steam fiter.....	248	Moseley, Dr. Wm. M., dental rooms..	177
Lindsay, M. T., bakery.....	219	McDougall, S., watchmaker, etc.....	197	Moses, Chas. H., real estate, etc.....	104
Linplastic Manufacturing Company...	102	McGee, F., groceries, etc.....	234	Moss, J., pattern and model maker....	185
Lins, H., & Sons, mfrs. brooms, etc....	161	McGee, Joseph, L. I. City Foundry...	238	Mott, E. S., real estate and insurance.	239
Lippmann, A., fine hats, etc.....	174	McGilliwie, Alex. L., decorative up-		Mullen, Thomas H., undertaker and	
Lippman Brothers, com'n merchants.	206	holsterer.....	179	embalmer.....	164, 250
Litchfield, J. T. E., & Co., lumber and		McGill, Peter, mfr. refrigerators.....	238	Muller, C., housefurnishing goods....	194
timber.....	107	McKeon, P. & J., mfr's agt. in paper..	213	Muller, Herman, paints, oils, etc.....	107
Livingston, B. H., drugs.....	266	McLaughlin & McConnell, stevedores		Murcott & Campbell, Williamsburgh	
Lockwood, Chas. G., manufacturer of		and contractors.....	221	File Works.....	178
fine cabinet furniture.....	104	McLean, J., merchant tailor.....	203	Murphy, J., granite works.....	261
Logemann, H., groceries.....	221	McLure, S., mfr. of trimmings.....	202	Murphy, Wm. D., engraver.....	222
Longenecker, Dr. J. H., & Sons, den-		McMahon, George, coal and wood....	231	Murray & Evans, plumbing.....	184
tists.....	158	Mead, Henry C., sash and blind mfr.	217		
Long Island Brewery.....	85	Meadon, T. J., sheet-iron worker.....	89	Narwood Bros., mfrs. "Unicorn Lin-	
Long Island Meat Market.....	215	Medicus, C. M., mfr. parlor furniture.	132	ings".....	243
Long, R., family boot and shoe store	193	Melick, D., coal and wood.....	189	Nason, Wm., undertaker.....	202
Longworth, D., undertaker.....	195	Merkens, P. H., groceries.....	218	Nassau Manufacturing Company, mfrs.	
Lorch, Samuel, jeweler and optician..	211	Meseritz, Julius, skin dressing, etc....	260	flour, etc.....	148
Lord, H. J., flour, hay, etc.....	191	Metropolitan Hotel.....	205	National City Bank of Brooklyn.....	127
Lord, J., plumber, etc.....	259	Metropolitan Storage House, The....	154	Neiderlander, E., merchant tailor....	188
Loomis, J. S., Brooklyn City Molding		Metzger, David, meat market.....	232	Nellis, John S., dry goods.....	210
and Planing Mill.....	138	Metz, Herman, crockery and glass-		Nelson, A., merchant tailor.....	179
Lowe, J. A., grocer.....	88	ware.....	220	Nelson Bros., coal and wood.....	108
Lowe, R. E., manufacturer of ladies'		Metelski, W., hair store.....	184	Nevin & Co., mfrs. of clothing.....	155
and children's undergarments.....	229	Menger & Co., dry goods.....	292	Newman, A. A., millinery.....	276
Lowry, P., rags, jute, etc.....	192	Meyer, F., grocer.....	191	Newman, B. H., painter, etc.....	196
Low, E. E., & Co., manufacturers of		Meyer, Henry G., grocer.....	107	Newman, E. D., lumber, etc.....	85
fine boots and shoes.....	134	Meyer, Henry N., undertaker and		Newman, S., Empire Vinegar Works.	178
Luckenbach, H., manufacturer pianos	165	embalmer.....	241	New York and Flushing Lumber	
Lusk, Samuel, dry goods, etc.....	144	Meyer, H., & Bro., teas, coffees, etc..	196	Company, Flushing.....	299
Lundine, A., painter and designer....	168	Meyer, John D., Jr., grocer.....	211	New York and Long Island Clothing	
Lynan, Chas. S., bluestone and flag-		Meyer, J. H., groceries.....	186	Company.....	163
ging.....	203	Michaelis, E., Broadway Bazaar.....	153	New York Shoe House Manufacturing	
Lyon, Jas. W., mfr. of metal goods, etc	127	Miesmer, J., provisions, etc.....	264	Company, boot and shoe mfrs.....	237
		Miles Bros. & Co., mfrs. of brushes..	277	New York Dairy Company, The,	
Macomber & Richardson, real estate,		Miller, A. C., mfr. of jewelry.....	185	Limited.....	114
etc.....	150	Miller, C. J., printer.....	283	New York Leather Belting Company.	108



PAGE		PAGE		PAGE	
New York Patent Steam Carpet-Beat- ing and Renovating Company.....	145	Peterson, John, parlorsuits .....	201	Rouillion, O. A. A., pharmacist.....	225
New York Stamping Company.....	97	Pesinger & Alvord, dry goods .....	121	Roullier, G. A., civil eng'r, Flushing	299
New York Tea Company, The.....	212	Pfizer, Chas., & Co., chemists.....	110	Roulston, T., groceries.....	267
Nichols, E. R., cheap cash grocer.....	183	Phelps, J. L., notary public, etc .....	181	Rowland, T. F., Continental Iron	
Nielson, Charles J., mfr. of cigars...	217	Phenix Planing Mill, A. Lippett, prop'r .....	123	Works .....	83
Noble, H. M., plumber and gasfitter.	124	Philips, Wm. E., com'n merchant.....	149	Rowland, S. L., real estate.....	275
Nodine, F. J., livery.....	200	Pickard, Wm. A., painters' supplies, etc .....	181	Ruehl & Son, book printers and sta- tioners .....	218
Noe, W. F., fish, oysters, etc., Flush- ing.....	299	Pioneer Iron Works, stationary and marine engines .....	242	Rushmore, I. W., milk, butter, etc.....	175
Nolan, Francis, furnishing undertaker.	249	Ploger, F. H., pharmacist .....	195	Russell, L., undertaker.....	230
Nolan, J. M., commission merchant...	179	Pollock, H., housefurnishing goods...	187	Russell, M. F., merchant tailor .....	217
Nolan, P., groceries .....	277	Porter, J., merchant tailor.....	197	Ruthman, W., grocer.....	194
Nostrand & Remson, meat market, Jamaica.....	294	Powell, M. S., James, groceries .....	180	Rowland, S. L., real estate.....	275
Novelty Straw Works.....	106	Posbergh, C. F., groceries .....	194	Ryan, Maurice, shoe mfr.....	114
Oakley & Sons, Long Island Stables..	125	Potter, L. H., real estate.....	292	Ryan, Jno., painter, etc.....	279
O'Brien, E. A., real estate and insur- ance.....	265	Potters, F. K., groceries and flour .....	223	Salt, W. H., Jr., livery, Flushing.....	308
O'Brien, F., real estate, etc.....	140	Povey, J., coal and wood .....	126	Sammis, Nelson, boots and shoes .....	203
O'Brien, Joseph, & Co., dry goods, carpets, etc.....	278	Poynter, Thos., nurseryman and florist .....	203	Sanders, D., & Son, machinists.....	270
O'Connor & Brother, groceries.....	171	Prindle, W. W., groceries .....	174	Sandmeyer, Jacques, real estate, etc...	97
O'Connor, James, teas, coffees, etc...	263	Progressive Iron Works, R. G. Ewer, manager .....	84	Sax, M., & Co., custom tailors.....	135
O'Connor, R., merchant tailor .....	231	Pruchnow, F., groceries.....	254	Scantlebury, W. F., mfr. of harness...	251
O'Donnell & Ball, ranges and fur- naces.....	123	Puvogel, D., groceries.....	231	Schade, H., mfr. of silver-plated ware, etc.....	259
Ogelvie, George L., paper patterns, stationery, etc.....	173	Pye, W. C., fancy vase lamps, etc.....	198	Schantz Bros., market .....	151
Olbrecht, Benjamin, watchmaker.....	167	Quee, J., druggist.....	172	Schellenberg, B., clothier.....	198
Olsen, O. & Co., manufacturers of sur- gical instruments.....	280	Quell, J. A., boots and shoes, etc .....	268	Scherick's, H., Great Variety Bazaar..	177
O'Neill, William, furniture .....	223	Quinn, Geo. J., dry goods, etc.....	283	Schilling, John A., real estate broker.	126
Ostrom, F. T., & Co., coal and wood.	141	Raber's, John, Sons, wholesale and re- tail groceries .....	233	Schlosser & Co., mfrs of cigars.....	200
Otis & Burhans, contractors and bldrs.	280	Rankin & Ross, freestone.....	204	Schlotmann, H., & Co., groceries.....	224
Otten, C., confectionery, etc., Jamaica	295	Rapaport, B., tailor .....	195	Schlichtner Bros., hardware.....	226
Ovington Brothers, importers and dealers in crockery, glassware, etc.	98	Ray, Geo. M., real estate and insur- ance broker .....	114	Schmitz, P. W., designer and maker of artistic furniture.....	86
Oxenham, C. H., manufacturer of up- holstery goods.....	167	Reak, N. Y., wall-pap r manufacturer	116	Schneider, Emil, fine furniture.....	235
Page Bros., gents' furnishing goods...	262	Real Estate, Architects', and Builders' Bureau .....	195	Schneider, J. S., paints, oils, etc.....	145
Page Bros., men's furnis-hers .....	Adv. front	Reeves Brothers, undertakers .....	194	Scholle, J., groceries.....	234
Paige, David G., china, glass, etc.....	162	Reid, Hugh, plumber.....	146	Schorah, R. F., fine groceries, etc.....	151
Palmer, George W., real estate and insurance .....	255	Reimer, H. C., The Popular Printer...	184	Schraver, S. M., painter.....	263
Palmer, J. W., printing .....	205	Reiss, E. C., pharmacist .....	158	Schroeder, G. H., stoves, ranges, etc...	186
Palmer, R., Broadway Variety Bazaar.	246	Remhof, Chas., metal spinner.....	111	Schulz, A., furniture.....	264
Parfitt Brothers, architects.....	154	Remson, I. S., fine carriages .....	240	Schulz, M., & Bro., furniture.....	110
Parker's Dining-Rooms .....	197	Rennenberg, T., apothecary.....	193	Schultze, W. H., mfr. of jewelry, etc.	177
Parkinson, J., coal and wood.....	273	Reyhner, P. B., & Co., seeds-men, etc.	158	Schult, H. H., teas and coffees.....	228
Park, W. C., painter, etc.....	189	Richardson, E. W., tailor and im- porter .....	278	Schwenk, Charles, hardware, etc.....	199
Parrish's Pharmacy.....	190	Richards, T., painter, decorator, etc...	87	Scofield, E., mat and ragging mfr.....	283
Parry, H., & Son., pattern and model makers .....	209	Rich, Edward, & Co., manufacturers of undergarments.....	149	Scott, D., heaters, ranges, etc.....	171
Patterson, Henry, boots and shoes.....	215	Rider & Hamilton, country produce...	218	Scott, N. & P., mfrs. of show-cases...	238
Pattison & Reeve, butter, cheese, and eggs .....	274	Rienecker, M., merchant tailor.....	125	Seaborg & Co., gents' and ladies' tail- oring.....	143
Paul, Charles B., mfr. hand cut files ..	122	Riley, G. F., confectioner.....	221	Sears & Bro., watchmakers and jew- elers.....	219
Paye, W. I., wines, liquors, etc .....	188	Riley, J. T., apothecary and chemist..	213	Seely, Ebenezer, mfrs. mineral waters.	103
Payntar, Geo. H., real estate .....	118	Riley & Cowley, machinists .....	202	Seif, M., boots and shoes, Flushing...	302
Peace, Harvey W., Company (limited) mfrs. of saws .....	236	Rimpo, E. & Co., furniture .....	251	Seitz's, N., & Son, brewers.....	106
Peak, W. N., mfr. wall paper, etc.....	116	Ris, A., painter.....	234	Self, Samuel, mfr. sashes, doors, and blinds .....	95
Pearce, Geo. E., sea food dealer, Flushing .....	302	Rita, M. F., furniture, etc.....	162	Semonite, Geo. L., housefurnishing goods, etc .....	125
Pearsall, S. C., real estate and insur- ance .....	203	Robbins, Wm., horseshoer and wheel- wright .....	251	Sennett, T. C., optician and jewelry..	243
Pecan, W. W., undertaker.....	183	Rockwood's Market.....	180	Shalmk, photographer.....	270
Peck, Geo. L., druggi-t, Jamaica .....	295	Rodman, John's Son, marble and granite works .....	248	Shinn, J., & Son, hardware, etc.....	177
Pendleton, W. S., photographer .....	195	Roemer, J., boots and shoes, Flush- ing .....	298	Sharkey's Monumental Works.....	132
Penner, Thos. A., real estate broker...	143	Roesch, A., tobacco .....	247	Sharp, P. T., coal and wood.....	92
Perkins, J. T., woolen yarns.....	111	Rogers & Brownell, real estate, etc...	137	Sheffield, T. R., iron works.....	131
Perkins, L. T., pharmacist.....	178	Rogers & Rogers, drug and botanic pharmacy .....	235	Shaw & Truesdell, wholesale grain, etc.....	169
Persunowsky, Otto, merchant tailor...	224	Rohrs, F., groceries .....	269	Shipman, W. M., hay, grain, etc.....	168
Peterson, H., butter and provisions ...	153	Rome Brothers, steam printers.....	198	Shirer & Van Steenberg, ranges, heaters, etc.....	168
		Rosenstein, A., dry goods.....	247	Sidell, J. W., coal and wood.....	182
		Rotton, C., housefurnishing goods....	193	Siebert, J., saddle and harnessmaker.	174
				Siewert, F. & Co., furniture, carpets, etc .....	143
				Silkworth, A. W., photographic artist.	101
				Simonson, J. A. S., real estate and in- surance .....	113
				Simpson, A., sewing-machines.....	225

	PAGE		PAGE		PAGE
Simpson, J. S. & G. F., North Brooklyn Iron Foundry.....	130	Sydow, R. G., photo art gallery .....	227	Van Houten, photographs.....	148
Singer Manufacturing Company.....	274	Tapling, G. P., chemist and druggist..	233	Van Name, N. H., oyster house.....	171
Sjauken, J., butter.....	223	Tate, Wm. J., real estate, etc. ....	104	Van Nostrand's Williamsburg Express Company.....	200
Skalmk, M., photographer.....	270	Taylor, Wm., & Sons, Columbian Iron Works .....	237	Van Siclen & Townsend, fruits, game, etc., Flushing.....	300
Smith, Alphonso, pianos and organs...	124	Taylor & Fox, auctioneers, etc.....	141	Van Winkle, J. H., plumber, etc.....	153
Smith, B., China and Japan Warehouse	217	Teale & Morro, Goodyear's rubber goods.....	90	Ventres, T. B., church bookseller and stationer.....	252
Smith, B., groceries.....	256	Tegge & Evercling, cart and wagon works .....	125	Verity, E., & Son, lumber.....	284
Smith, F. G., Bradbury Piano Factories.....	244	Teves, F. E., coal and wood.....	228	Vien, F. X., machinist and engineer..	248
Smith, Gray & Co., clothiers.....	115	Thayer, Chas. A., cash grocer.....	151	Vincent, L. H., real estate, loan, and insurance broker.....	216
Smith, G. W., undertaker.....	214	Thatford & Ackerman, coal and wood	232	Volkmar, P., & Son, fine shoes.....	236
Smith, Henry A., com'n merchant...	248	Thomas, M., architect.....	258	Von Borstel, Henry, teas and coffees..	254
Smith, H., paperhanger and grainer...	206	Thompson, E. W., real estate and insurance .....	92	Von der Linden, A., dry goods, etc...	165
Smith, T. F., fine confectionery, etc., Flushing.....	299	Thompson, C. F., pianos and music...	196	Von Lillieschild, H. G., & Co., drug store.....	225
Smith, W., tailor.....	187	Thompson, John, real estate broker...	133	Voris, J. V. B., flour, feed, etc., Jamaica	295
Smyth, Mrs. A., fine shoes .....	173	Thompson & Burke, plumbers, etc. ...	185	Vosburgh, W. C., Manufacturing Company.....	93
Smith & Brandell, wire and iron works .....	275	Thompson & Co., coal and wood.....	165		
Snelling, A. F., pharmacist.....	227	Thorn, A. B., agent Aetna Insurance Company.....	99	Wade, Henry, painter.....	112
Sonnen, "The Hatter," .....	227	Tice, L. F., undertaker, etc. ....	199	Wade, John, marble and granite works .....	209
South Brooklyn Saw Mill Company...	91	Tieleke, F., kindling wood, etc.....	157	Wagner, Chas. L., mfg. jeweler.....	255
Spafard, H. A., real estate, etc.....	157	Tift, A. H., confectionery.....	231	Wagner, W. C., pharmacist .....	162
Sparrow, C. H., National Baking Company.....	173	Timmerman, Christian, teas, coffees, etc. ....	167	Waldo House, W. E. & E. C. Fuller..	175
Spencer & Wallace, manufacturers of tinware, etc.....	163	Titus, George H., carpetings.....	148	Walker, Chas., undertaker.....	172
Splint, Thos. G., fine, teas, etc. ....	136	Titus, William H., brass founder.....	180	Walker, E's., Son, bookbinder.....	273
Sprague National Bank.....	81	Tolley, W. W., watches, jewelry, etc.	166	Wallace, R. & S., hardware, etc.....	161
Spreen, W., groceries.....	199	Tompkins, E. P., wrapping paper, etc.	179	Wallace, T. E., ladies' and gents' furnishing goods .....	216
Squire, Chas. J., jeweler.....	209	Tompkins, William, real estate and insurance broker .....	219	Wall House, H. B. Streeter, prop'r...	137
S. S. S. for the Blood..... Adv. front		Tooker, S. C., coach and carriage maker.....	184	Wall's Drug Store.....	225
Stafford, J. F., & Co., carpenters and builders .....	221	Townrow, F. W., real estate.....	111	Walters, L. C., cigar manufacturer....	92
Stamper, Jos., tobacco.....	201	Townshend, E. J., plumber and gas-fitter .....	245	Walther, Geo., & Co., pianos and organs.....	200
Stanley, E. J., musical instruments....	188	Towns & Eder, wholesale druggists and importers.....	242	Walsh, J., fancy goods, hosiery, etc...	128
Stassen, Wm. B., upholsterer and decorator .....	218	Tracy, James H., undertaker.....	232	Walsh, P. J., coal and wood.....	263
Staten Island Steam Dyeing and Cleaning Establishment.....	174	Tracy, T., undertaker.....	166	Walsh, Wm., groceries.....	223
Stegeman, H., manufacturer of candies	251	Treacy, R. B., pianos and music.....	149	Walton, E. D. B., insurance .....	271
Stein, A. M., & Co., boarding, sale, and exchange stable.....	245	Treadwell, D. B., real estate, etc....	144	Warner, C. A., & Co., mfr. of folding beds .....	257
Stelling, C. H., groceries .....	187	Treckmann, D., pine and oak wood.	115	Warwick Valley Milk and Cream Company.....	204
Stelling, F., meat market .....	194	Tripler, F. R., & Co.....	283	Wasel, Christian, coppersmith.....	116
Stellwagen, P., market .....	171	Troy Laundry Company.....	162	Watts, J. T., insurance, Jamaica .....	295
Stephen, M., stoves .....	255	Truman, George R., carpenter and builder .....	233	Waters, W. H., coal.....	279
Stephens, B., Jr., upholstery, furniture, etc .....	166	Truskawa, Otto C., real estate and insurance agent .....	217	Watson, T., & Co., Commercial Tobacco Works.....	89
Stern, W., pharmacy .....	185	Truskawa, C., Jr., jeweler.....	221	Weber, G., mfr. of parlor suits, etc...	260
Stevens' Paint Specialty Co.....	131	Turk, Louis, window screens, etc....	183	Webster & Redhead, real estate.....	212
Stevenson, J., parlor and bedroom furniture .....	254	Turnure, H. A., stables.....	191	Wechsler & Bro., druggists.....	258
Stevenson & Marsters, stationers, etc..	184	Tuttle & Co., chemists.....	276	Wedel, L. C., apothecary .....	269
Stewart, E. E., paints, oils, and varnishes .....	227	Tyson, A. W., dining-rooms.....	133	Weekes, D. S., undertaker.....	161
Stewart, J. C., meats .....	187	Ullmann, A. J., dry and fancy goods.	247	Weeks & Haviland, teas, coffees, etc..	200
Stewart, Horatio S., real estate, etc. ...	154	Underhill, Jos. G., apothecary.....	292	Wehlan, J., groceries.....	179
St. Joseph's Academy for Young Ladies, Flushing.....	300	Unger, J., Jr., fine shoes.....	125	Weil, M., carpets and oil-cloths.....	267
Sturtevant, S. E., stables .....	272	Uzmann & Kannoisky, boots and shoes	266	Weinberg, J., & Son, mfrs. of fine furs .....	91
Strachan, Wm. E., pharmacist .....	255	Vail & Young, steam job printers....	248	Weir, Jas., & Sons, florists.....	148
Strauss, Philip, & Co., clothiers.....	245	Vanderbilt, W. H. & J. W., "sugar loaf" and Lehigh coal.....	129	Weisenborn, J., hardware.....	198
Strauss, Wm., & Co., clothiers.....	250	Van Deverg, Rutan, & Co., carpenters and builders .....	166	Weitekamp, J., merchant tailor.....	189
Summers, R. G., pianos, organs, etc..	184	Van De Water, D. H., grocers, Flushing .....	298	Wellings, J. F., grocer.....	157
Sundstrom, C. A., merchant tailor.....	193	Van Glohn, H., grocers .....	263	Wenzlik, Theodore, pianos, organs, etc. ....	133
Sundstrom, C. L., merchant tailor.....	165	Van Herwerden, C., painter, etc., Flushing.....	330	Werfelman, W., groceries.....	173
Sussman, Adolph, real estate, etc....	163	Van Horn, hats, caps, and straw goods.....	102	Wernberg, A. P., coal and wood.....	108
Sutphin, E. J., tin and sheet-iron worker .....	233	Van Horn, Preston, patterns and models.....	218	Wersebe, J. H., groceries.....	170
Sutphin, James G., plumber and gas-fitter .....	119			Werner, R. C., pharmacist.....	229
Sweeney Brothers, quarries and North River bluestone.....	130			West, C. S., tobacco, Flushing.....	300
Swayne, George J., publisher, bookseller, etc.....	133			Westheim, A., dry goods, etc.....	276
				Wheeler & Wilson Manufacturing Company, The .....	137
				Whipple, S. L., Carroll Market.....	188
				Whipple, F. E., wines.....	144



	PAGE		PAGE		PAGE
Whipple, R. F., mfr. sashes, doors, moldings, etc.....	262	Williams, J. H., & Co., iron and steel drop forgings.....	240	Woodruff, E. M., manufacturer boots and shoes.....	100
White, A. G., boots, shoes, etc.....	173	Willman, J., builders' hardware .....	190	Wright's Business College.....	112
White, E. D., & Co., Brooklyn Clay Retort and Fire Brick Works.....	96	Williamson, James T., lard and provisions.....	220	Wuest, Carl, pharmacist.....	252
Whitehouse, William, mfr. window-glass.....	243	Williamson, tailor.....	180	Wurster, F. W., spring and axle works.....	169
White, J. W., insurance.....	175	Willis, T. B., & Brother, builders' hardware.....	146	Wyckoff Bros., real estate and insurance.....	209
White, Potter & Paige Manufacturing Company, pictures and mirror frames.....	120	Wills, H. J., real estate.....	90	Wynne, George F., stationer and news dealer.....	204
White, J. W., boots, shoes, etc.....	172	Wilson Brothers, com'n merchants... ..	86	Wynn, William, & Co., druggists and pharmacists.....	248
White, William H., mfr. doors, etc... ..	159	Wilson, Elbert C., fine ice-creams, ices, etc.....	138		
Whiting, S. L., cooperage, etc.....	268	Wilson, G. W., heaters, ranges, etc... ..	187		
Wichniern, Henry, produce commission merchants.....	211	Wilson, W. M., boarding and livery stable.....	248	Yeoman, D. S., Williamsburgh Cork Works.....	100
Wilbur, P. C., grocer.....	185	Winter, George, painter and paper-hanger.....	210	Young, P., rags, etc.....	192
Wilkenloh, E., choice groceries.....	246	Winter, G. H., groceries.....	228		
Williams, E. M., sewing-machines, etc.....	176	Winter, H. M., millinery goods.....	145	Zeh, Philip, & Son, nurserymen and florists.....	114
Williams, H. F., market.....	218	Wirth Brothers, jewelers, etc.....	156	Zeiger, Conrad, Excelsior Whiting Mills.....	117
Williams, Isaac, painter... ..	214	Wissner's Piano and Music Rooms....	266	Zimmerman, J., millinery, dry, and fancy goods.....	254
Williams, J. D., seal, otter, and beaver skins.....	207	Woehr, R. F., picture frames.....	237	Zschorna, Julius H., florist.....	163
Williams, J. H., painter, etc.....	214	Wollmers, A., florist.....	239		
		Wolff, W., groceries, etc.....	176		
		Wollmann, D., millinery.....	222		





# CITY OF BROOKLYN.


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A GREAT CENTRE OF WEALTH AND BUSINESS.

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A Review of the History of the City of Churches from the Earliest Settlement to the present year.—A Rapidly Growing Community.—Astonishing advance in Population and Trade, maintaining the Rank as Third City in the Country.—The important Manufacturing and Mercantile interests.

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INCE the memorable September 11th, 1609, when Henry Hudson anchored his quaint Dutch vessel "Half-Moon," at the mouth of the beautiful river which bears his name, the history of the settlements in that section has been full of interest. Then, for the first time, the eyes of the white men feasted on the magnificent isle of Manhatta, green with verdure, and on the forest covered "Ihpetonga," or "Heights" of Brooklyn, lands which, to use the language of their leader, were "as pleasant with grass and flowers and goodly trees as ever they had seen." Grand as was the prospect spread before them, these sturdy sailors from the United Netherlands could not possibly, in their wildest flights of fancy, conceive the importance of their discovery, or dream that on the green island where they gazed with rapture would rise the metropolis of the New World, and that where the virgin forest trees stood sentinel on the hills, another mighty city would be reared as its companion in progress.

In an outline sketch like this of the city of Brooklyn, it is, of course, impracticable to note, even in the most cursory way, all the important incidents in her history, covering, as it does, a period of nearly three hundred eventful years. Interesting, indeed, as are the details of the explorations of Hudson of the country on either side of the "Great River of the Mountains," from its mouth to the head of navigation, and of the return of the "Half-Moon" to Manhattan the following year under a new commander, but with some of the original crew, who found warm welcome at the hands of the Indians of Long Island and North river, the circumscribed limits of our work restrict us to bare mention of only the most important events. In the last of the two voyages to New Netherland made by Hendrick Christiansen in 1611 he was accompanied by Adrian Block, and the following year these mariners again sailed from Amsterdam, each in command of a vessel, and in 1613 Captain Cornelius Jackson May and others followed. On the 27th of March, 1614, the States General of the United Netherlands passed an ordinance conferring on discoverers of new lands the exclusive privilege of making six voyages thither. With the grant of this monopoly to the voyagers sprung up a large and lucrative traffic in furs, and Manhattan Island, by reason of its admirable location, became the centre of this flourishing industry. Small trading vessels and canoes penetrated every tributary of the rivers of this vast section of country. Depots were established at different points in the interior and pelts collected during the winter, which were shipped from Manhattan in the spring. Adrian

Block and his companions erected a few huts on the lower part of Manhattan Island during the winter of 1613-14, while building the small yacht "Restless" at that point, to take the place of their vessel, which had been burned, and these were at that time the only visible signs of occupation of the island. When the "Restless" was finished, Block made a thorough exploration of the Sound and East river, and about the same time Cornelius Jackson May sailed along the southern shore of Long Island and passed south to Delaware bay and Cape May—so named in his honor.

The flattering reports of the New Netherland brought to Holland by the exploring and trading parties led to the formation of the corporation known as the United New Netherland Company, whose charter gave them the exclusive right of trading in "the new discovered lands lying in America, between New France and Virginia." The charter was granted October 11th, 1614, and expired by limitation January 1st, 1618, and the Government, owing to abuse of the franchises, refused a renewal.

The States General of the United Netherlands, inspired by the glowing descriptions of the resources of the newly discovered territory, contemplated great designs relative to the colonizing of their lately acquired possessions, and to this end incorporated the Dutch West India Company, who undertook the task of colonization in consideration of the exclusive right to trade to the coast of America between Newfoundland and the Straits of Magellan. This corporation was vested with most extraordinary powers, and even the oaths of allegiance taken by high officials included fealty not only to the Government, but to the company. This charter was granted June 3d, 1621, but the organization of the company was delayed for two years, during which period modifications of the charter were made, and the company was organized on June 21st, 1623. In the meantime the trade in fur skins had attained vast proportions. Amsterdam ships, under special license, were constantly making voyages to and from the New Netherland. The press of Holland extolled the wonders and advantages of the new country, and the discoveries of Captain John Smith in Virginia about this time directed the attention of England to the advantages for trade and settlement on the Western Continent.

This Government officially remonstrated with the States General against vessels sailing to and trading with America, and to enable them to successfully resist forcible measures on the part of England to prevent or interfere with their traffic, secured their title to the New Netherland by taking formal possession of the country and building two forts—one on the North river, called Fort Orange, and one on the South or Delaware river, which was named Fort Nassau, near the present site of Gloucester, N. J.

In June, 1623, the company began the work of colonization of New Netherland with energy. The settlement was erected into a province, the seal of which was a beaver, surmounted by a count's coronet, with the legend, "*Sigillum Novi Belgii*." The same year the "New Netherland," a large ship of four hundred and sixty tons burden, belonging to the East India Company, was sent out with a company of thirty families, under Captain May, before mentioned, who was appointed the first director of the colony. The expedition started early in March, and arrived in North river in the beginning of May.

Eight men were landed to represent the company at New Netherland, and others were sent to the settlement on the Delaware—then South—river. The profits realized from the peltry trade during the year 1624 were very large, and in the spring of 1625 the company dispatched a vessel with merchandise to the settlement, which was captured by English privateers, and two ships were then sent with cattle, seeds, and farming implements, and forty-five emigrants were added to the colony, which now numbered over one hundred persons. The government of the colony was now in the hands of William Verhulst, who had succeeded May as director-general, and affairs were in a more flourishing condition.

In May, 1626, Peter Minuit arrived in New Netherland and succeeded Verhulst, and governed the settlement with vigor and sagacity. It was in the summer of this year that Manhattan Island was purchased from the Indians for sixty guelden, or twenty-four dollars in our money, and Fort Amsterdam was erected at the lower extremity of the island. The following year a special embassy was sent from Manhattan to New Plymouth to procure from the English settlers there sewan or wampum, the currency of the Indians, with which to purchase their furs and other commodities. At this time the settlement around Fort Amsterdam numbered two hundred and seventy souls, and on June 7th, 1627, the company instituted the disastrous system of patroons, which was the source of unmitigated evil. The patroons were those who, by reason of establishing a colony of fifty persons at any point, were made hereditary chiefs, with great powers. This provision was part of the famous Charter of Freedoms and Exemptions, and "scattered the seeds of servitude, slavery, and aristocracy."



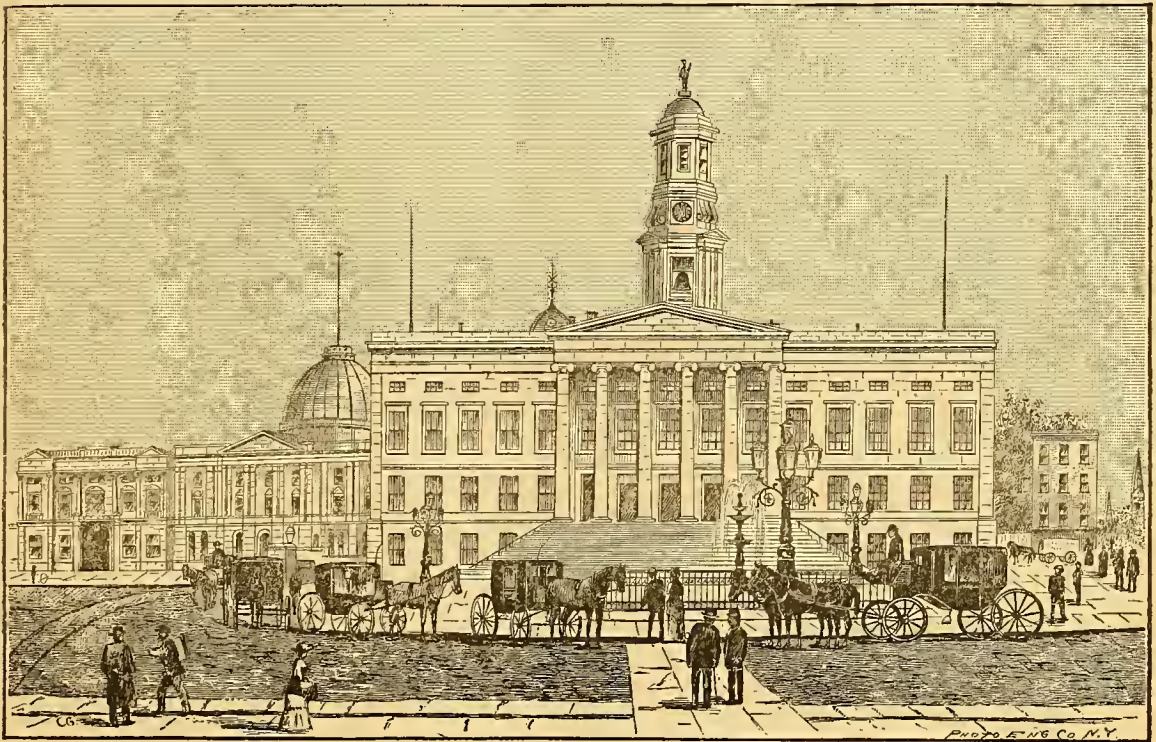
Patroonships were purchased by the directors of the company—by Bloomaert and Godyn on South river, by Van Rensselaer on North river, and by Pauw at Hoboken, Hackensack, Pavonia (Jersey City), and Staten Island. The rival claims of different parties now led to quarrels and spread disturbance broadcast, until the company determined to arrest the encroachments of the patroons on the rights of the people, and they were forbidden to trade in sewan, peltries, or maize.

In the spring of 1633 Wouter Van Twiller, a relative of Patroon Van Rensselaer, became the new director, and with him came Everardus Bogardus, the new clergyman of Manhattan.

The quarrels arising between the company and the patroons were now of frequent occurrence, and growing more serious from year to year, quiet only being restored by a compromise in February, 1635, by which the company purchased of the patroons all their colonies on the South or Delaware river.

For some time prior to this date the English had made encroachments on the Dutch settlements in the beautiful Connecticut Valley, and shortly thereafter dispossessed the pioneers entirely.

In June, 1636, Jacob Van Corlaer bought from the natives the extensive flats known as "Castateeuw,



CITY HALL AND NEW HALL OF RECORDS.

or Sewan-hackey, including all that part of Long Island between the Bay of North river and the East river," the first record of a grant to an individual in the present county of Kings. At the same time Andries Hudde and Wolfert Gerritsen purchased the adjoining flats, and soon afterward the director, Van Twiller, bought the wide stretch of level land to the eastward. These grants aggregated one thousand five hundred acres in area, and the proprietors began the cultivation of the soil, which eventually led to the establishment of the village of "New Amersfoort," near Flatlands.

In 1636 William Adrianse Bennet and Jacques Bartyn purchased nine hundred and thirty acres of land from the Indians at Gowanus, upon which a dwelling-house was erected prior to the Indian war of 1642-5. The occupation of this farm, covering a portion of the land on which the village of Gowanus was afterward built, and comprising that part of the city now lying between Twenty-seventh street and the New Utrecht line, was the first step toward the settlement of the city of Brooklyn.

One year later John Jansen de Rapalie, one of the Walloon emigrants of 1623, who had removed to



Manhattan from Fort Orange, New Albany, in 1626, purchased a tract of land known as "Rennegackwick," on Long Island, in the bend of the river, at present known as Wallabout bay. The grant was dated June 16th, 1637, and was for three hundred and thirty-five acres of land, now partly occupied by the U. S. Marine Hospital and that part of Brooklyn lying between Nostrand and Grand avenues. This was the second step in the establishment of the City of Churches.

The gradual settlement of this section by the Walloons gained for the neighborhood the name of "Waal-Bogt," or Bay of the Foreigners, as the Walloons, although residing in Holland at the time they emigrated, were not natives of the country, and spoke the old French language.

About the time that Rapalie purchased his land, Van Twiller bought from the natives the island of "Paggauck," which, from the abundance of nuts which grew there, was called by the Dutch "Nooten," or "Nutter Island," and from that day to the present it has been familiarly known as "Governor's Island."

In 1638 Van Twiller was removed from the directorship and William Kieft was appointed in his stead. The new director, on August 1st, 1638, purchased from the W. I. Company their title to a tract of land adjoining the Rapalie purchase, and extending from "Rennegackwick" to Newton creek, and from East river to the "swamps of Mespoetches." The boundaries of this grant included all the territory subsequently occupied by the town of Bushwick, now the Eastern District of Brooklyn. In September of this year the entire territory of New Netherland was thrown open to free trade, by proclamation, to all the inhabitants of the United Provinces, but the trade was confined to the company's ships. This marked a new era in the history of the settlements, and many persons of means came from Holland, Virginia, and New England and settled in New Netherland.

The growing demand for land at New Amsterdam induced the director of the Province and his Council to purchase from the original proprietors as much as possible of the valuable land in the west end of Long Island. In 1639 Director Kieft bought all the lands from Rockaway east to "Sicktew-hackey," or Fire Island bay, and thence north to Cow bay, and west along East river to Vlaack's Hill, thus securing the Indian title to nearly all the land now comprised within the limits of Westchester county, part of which was conveyed to enterprising settlers.

In August of this year Antony Jansen Van Vaas obtained a grant of two hundred acres on the west end of Long Island, partly in the present towns of Gravesend and New Utrecht, of which place he was the pioneer settler. On the 28th of November Thomas Beecher received a patent for a tobacco plantation at the head of the beach on Long Island, "hard by Saphorakan," believed to be the present site of Gowanus.

Frederick Lubbertsen took out a patent, May 27th, 1640, for a large tract of land north of Gowanus Cove, comprising, with the exception of Red Hook, the largest portion of South Brooklyn. In August, 1640, a patent was issued to Abraham Rycken for a large plantation, and in September of the following year Lambert Huybertsen received a patent for land on East river. At this time Hans Hansen Bergsen occupied a section of land adjoining that of his father-in-law, Jovis Rapalie, and lying partly in "Waal-Bogt" and partly in Bushwick, while the farms of John and Pieter Mountfoort lay along the "bend of Mauchanick," as did also those of Pieter Caesar, an Italian, and others.

The West India Company at this time owned nearly all the western end of Long Island, now included in the City of Brooklyn, and the towns of Flatlands, Flatbush, and Newtown, and to this was the proprietary rights of the great chief Penhawitz, the head of the Canarsee tribe, who claimed the present county of King's and part of Jamaica, and thus the perfected title to King's and Queen's counties became vested by purchase in the West India Company.

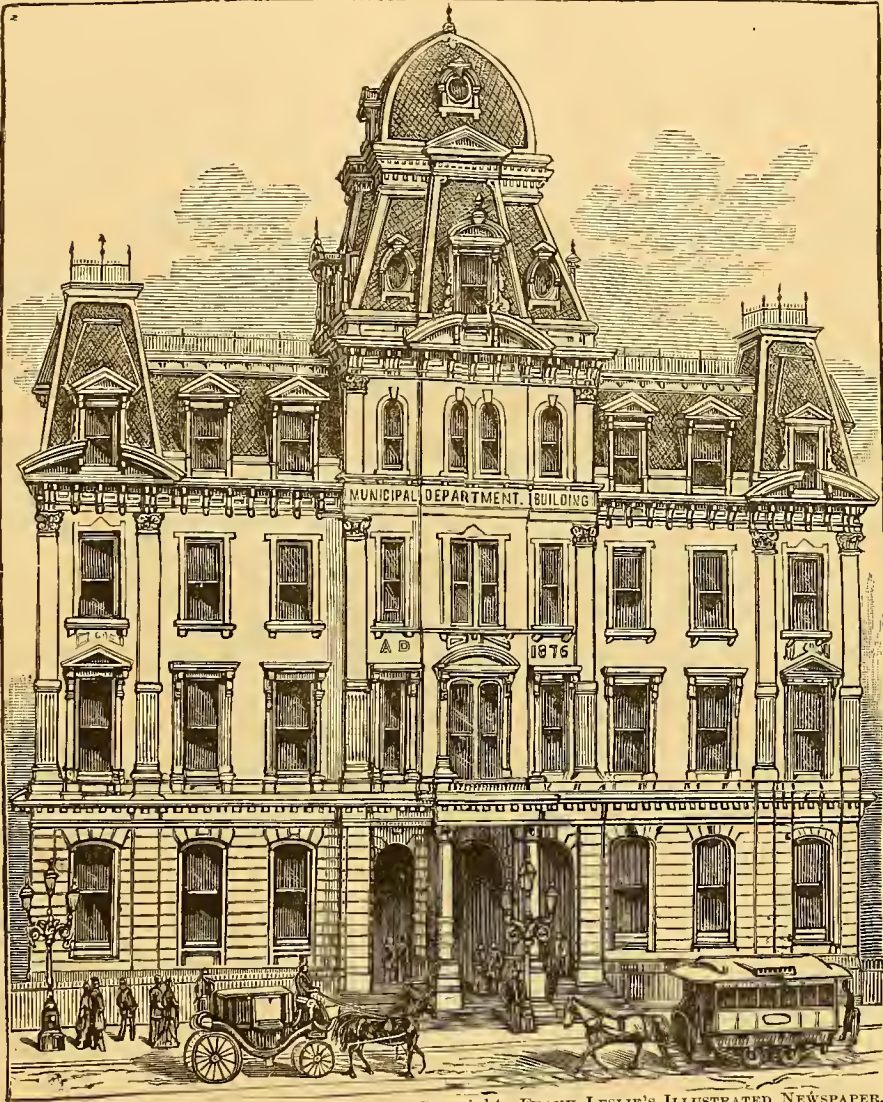
At the eastern end of Long Island, Lynn Gardiner made the first permanent English settlement within the present limits of the State of New York. He occupied the island near Montauk Point which still bears his name. The succeeding spring emigrants from Lynn, Massachusetts, undertook to effect a settlement at Schmit's bay, Queen's county, under a patent of Lord Sterling, but were prevented by soldiers sent by Director Kieft.

A new Charter of Freedom was issued by the States General July 19th, 1640, which gave a new impetus to the settlement of the new colonies and increased their prosperity. New colonies were successfully founded on North river and on Staten Island, and municipal officers of New Amsterdam were appointed, the currency of the province was reformed, and other improvements were effected and originated.

In 1642 the director built a fine hotel for the accommodation of the numerous visitors from New England and Virginia, and also a large school-house, both of which were of stone. A public ferry was

permanently established between Manhattan and Long Island, the landing of which on the New Amsterdam side was the present Peck slip, and on the Brooklyn side the landing was located at foot of Fulton street, at which point the ferryman, Cornelius Dircksen, kept a ferry-house and owned a garden. South from the ferry, along the present Brooklyn Heights, lay the farms of Closs Cornelissen, Van Schonn, Jan Manja, Andries Hudde, Jacob Wolphertsen, and others. At this time Red Hook was the property of Van Twiller.

The terrible persecutions on account of religion in New England drove many gifted men from that section to the settlements here, and with characteristic courtesy of the Dutch Government they were pro-



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MUNICIPAL DEPARTMENT BUILDING.

vided with land. Rev. John Dougherty, who settled at Mospeth, now Newtown, Long Island, was one of the most valued acquisitions to the colony of New Netherland. Of these refugees, Annie Hutchinson and family, who had been driven from New Haven, settled at New Rochelle.

On September 10th, 1645, the tract of land on the bay of South river, adjoining the town of New Utrecht, was purchased of the natives for the West India Company, completing their title to most of the land now included in Kings and Queens counties. In December of this year Lady Moody and



her associates received from Director Kieft a patent for lands occupied by their settlement on Long Island, adjoining Coney Island, and now known as Gravesend.

In 1645 Jan Evertse Bout established himself on the road leading from Flatbush to the ferry, and the following year his example was followed by Huyck Aertsen, Jacob Stoffelson, Pieter Cornelissen, and Jans Dickson, and in 1647 Gerrit Wolphersten, Van Couwenhoven, and others settled in the same neighborhood, the settlement occupying both sides of the road. This village was located on the present Fulton avenue, in the vicinity of its junction with Hoyt and Smith streets, southeast of the site of the City Hall. The village was called "Breuckelen," after an old town of that name in Holland, about eighteen miles from Amsterdam. The wish of the settlers to found here "a town at their own expense" was promptly responded to by the Colonial Council, June, 1646, and the charter was granted. Thus over two centuries ago was founded the nucleus of the present City of Churches, and in the political centre of that city the first buildings were located. It will thus be observed that the Dutch settlements in the neighborhood of New Amsterdam, unlike the English towns on the eastern end of the island, began generally as individual enterprises. The occupation of the land was sanctioned by "ground briefs" or patents from the West India Company, and the 1640 to 1646, at which town of Breuckelen

As before stated, William Adrianse Sachem Ka, the Indian land. This is now Twenty-eighth along Gowanus Cove line of New Utrecht. ward Bennet became tract and built a house the Mansion House, farm. The location now occupied by Third eighth street. This ing the Indian war of

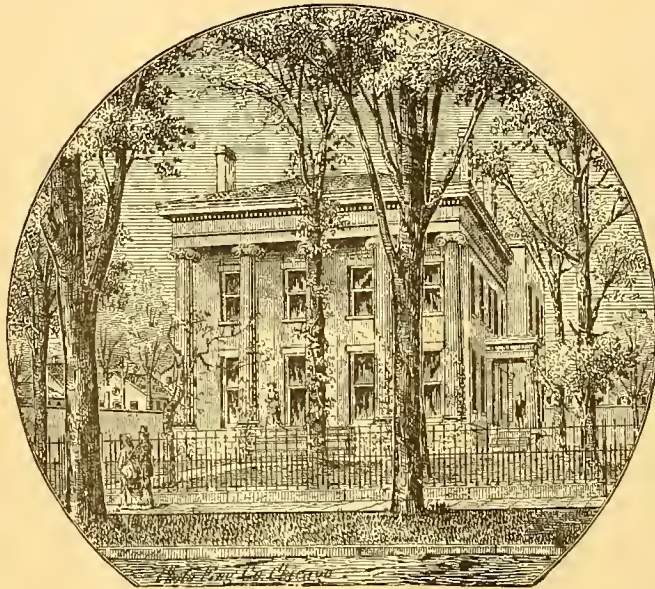
After the death curred about the time married Paulus Van and farmer," who was named in the charter

Nicholls to the town of Brooklyn in 1667. He died in 1680, and the Gowanus bay tract in some way came into the hands of Adrian Bennet, the son of the original proprietor.

To settle a dispute as to the ownership of part of this tract, a survey was made May 21st, 1796, which was accompanied by a map, which shows the most easterly house on the tract to be the present Mansion House on the Schermerhorn farm, on Third avenue, near Twenty-eighth street. This house, although greatly remodeled and modernized, has yet the original stone walls from part of the building. It is on or near the site of the house built by Bennet and destroyed by fire in 1643. According to this map, the house known as De Hart, or Bergen House, was located on the shore of Gowanus Cove, west of Third avenue, between Thirty-seventh and Thirty-eighth streets. Some part of the original stonework still remains in this house, and both the buildings mentioned are unquestionably older than the Cortelyou or Vecht House on Fifth avenue, which was erected in 1699 and which is generally regarded as the oldest house in Brooklyn.

The Cornelius Bergen farms, between Fifty-seventh and Fifty-ninth streets, were sold in 1760 by Hendrick Van Dyck to John Bergen, and is now owned by William C. Langley and Thomas Hunt.

The land of Theodorus and Leffert Bergen lay between Fifty-second and Fifty-sixth streets, and formed the tract sold April 6th, 1724, to John Hegeman. The Peter Bergen and Van Peet farms were between Forty-sixth and Fifty-second streets. The tracts of William Adriance Bennet were patented September



AN EASTERN DISTRICT RESIDENCE.

patents date from last-named period the was incorporated.

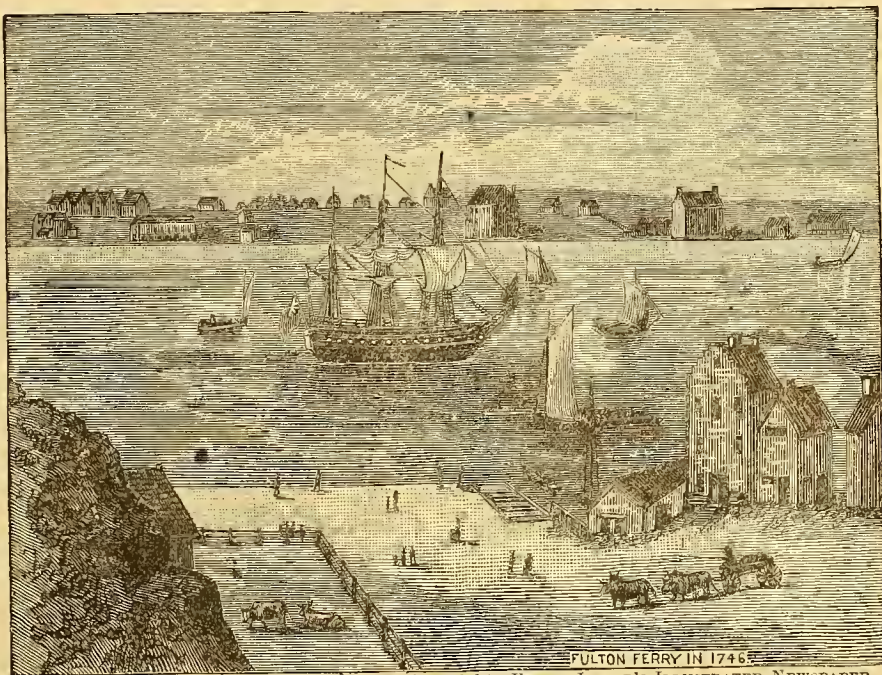
Jacques Bentyn and Bennet bought, from dian title to a tract tended from what is street, Brooklyn, and the bay to the A few years after-owner of the whole on or near the site of on the Schermerhorn was on the ground avenue, near Twenty-house was burned dur-1663-4.

of Bennet, which oc-of the war, his widow der Benk, "surgeon one of the patentees granted by Governor



9th, 1644, by Governor Kieft to Mary Thomas (or Badye), widow of William A. Bennet, and now includes the land between Twenty-eighth and Forty-first streets and a portion of Greenwood Cemetery. From First to Fifth streets was originally the Vechte farm, and there is now standing on the west side of Fifth avenue, near Fourth street, and on east side of old Gowanus road, the ancient building known as the "Cortelyou house." It is mainly of stone, and the gables above the eaves are of brick. It was erected in 1699, as is indicated by iron figures fastened on the outside of the gable fronting the old road.

The lands lying between Fifth and Seventh streets originally belonged to Theodore Polhemus, and those between Seventh and Ninth streets to Rem. Adriance, whose daughter's first husband was Cornelius Van Brunt, father of Adriance Van Brunt. In 1810 the farm on Gowanus creek, between Ninth and Twelfth streets, also belonged to Cornelius Van Brunt, and was divided between his son Adriance and Henry L. Clarke. The Berry farm, on Mill creek, between Twelfth and a line running equi-distant between Fourteenth and Fifteenth streets, was sold, prior to the Revolutionary War, by Cornelius Van Duyn to Walter Berry, and subsequently became the property of A. W. Benson. To the south of this farm and extending from it to the line of the present Middle street was a plantation, which was sold in 1751 by Christopher Scaise and Peter Van Pelt to John Bergen. The last named, at his death, devised his tract to his three daughters, one of whom married Walter Berry, one Joseph Smith, and the third Ebenezer Carson. The land lying between Twentieth and Middle streets was originally owned by Cornelius Van Duyn, and during the Revolutionary War was conveyed to Peter Nyckoff. The farm which occupied the land lying between Twentieth and Twenty-fifth streets



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FULTON FERRY IN 1746.

formerly was owned by Jacob Fardon, and was sold by him in 1720 to Anthony Hulsart, of New Utrecht, and was conveyed by the latter to Joseph Woodward and Wyant Bennet.

"Blokjes-Berg," or "Blucke's Barracks," as it was generally called, was the old name for a small hill on Gowanus Cove, near the intersection of Third avenue and Twenty-third street, and the old Gowanus road passed through the tract. It was made memorable as the place where the British troops, who advanced up Gowanus road on the morning of August 27th, 1776, received the first check from the Americans. Several lives were lost here, and on this spot the first blood was shed on that disastrous day.

Near this hill, and about the northeast corner of Twenty-third street and Third avenue, was the old Weynant-Bennet house, which is yet standing, and which still bears on its ancient walls the marks of shot and shells received on that day.

Between Twenty-fourth and Twenty-eighth streets, stretching along the bay, lay the hamlet of Gowanus, and the old stone Bennet house stood in the middle of Third avenue, and was removed when that street was opened.

The "Roode Hoek," or Red Hook, so called on account of the color of the soil, originally belonged to Van Twiller, the director, who also owned Governor's Island, and was purchased by him in 1638. He also



owned several islands in East river and other lands on Long Island, in all aggregating nearly four thousand acres. Complaints being made that "the whole land might thus be taken up and yet be a desert," his grant was annulled, and the lands reverted to the West India Company. Red Hook was conveyed to the town of Breuckelen in 1657 by Governor Stuyvesant, and in August, 1695, it was sold by the patentees and



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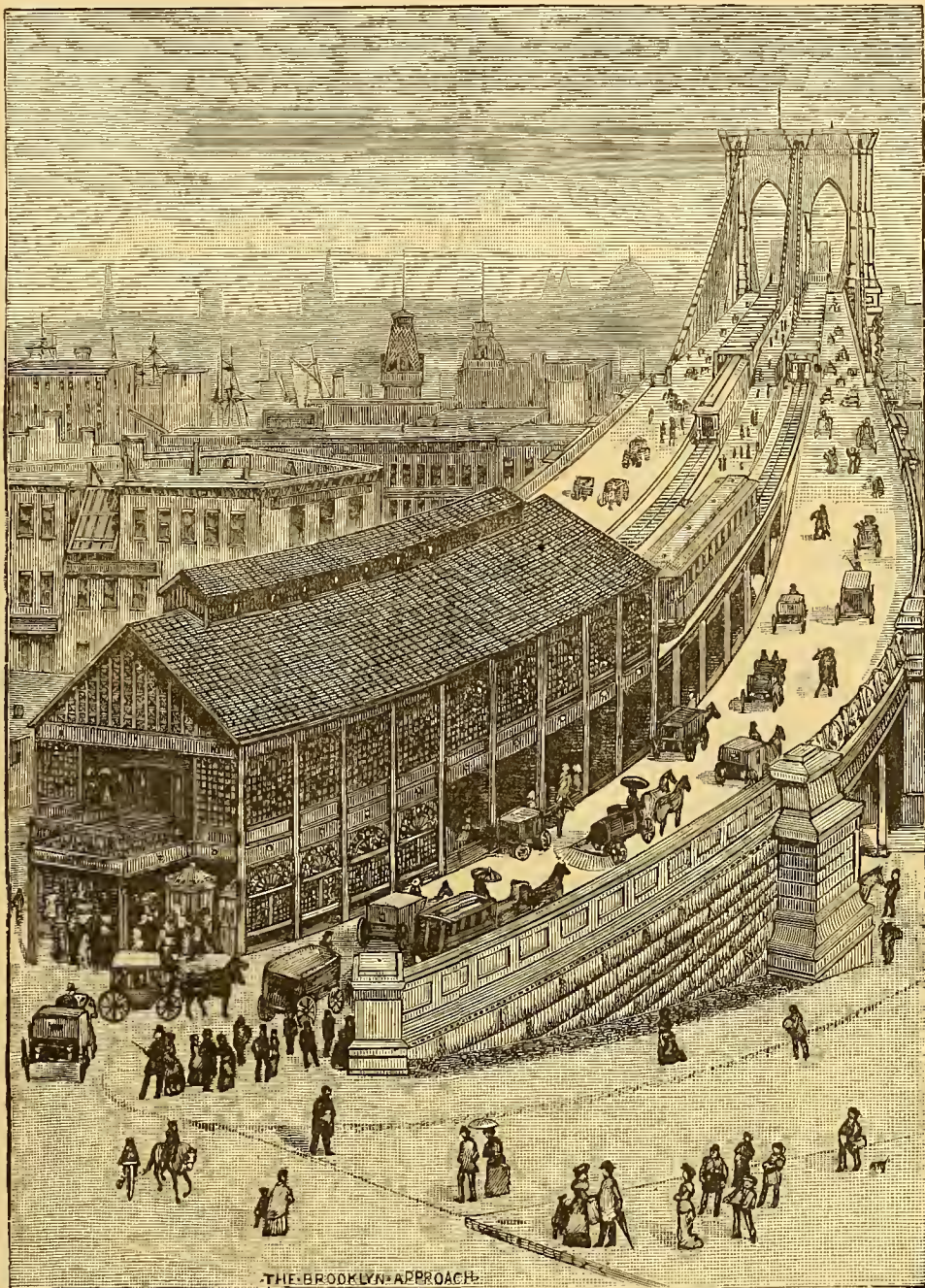
THE BROOKLYN BRIDGE—VIEW FROM NEW YORK SIDE.

freeholders of the town to Colonel Stephanus Van Cortlandt. It originally contained fifty acres, to which twenty-four acres were added in November, 1695, the whole being subsequently confirmed to Colonel Van Cortlandt by grant from King William III, dated June 2d, 1697. The heirs of Van Cortlandt, in May, 1712, sold this property to Matthias Van Dyke, with the mill which had been erected on it prior to 1689. The mill was located at corner of the present Dikeman and Van Brunt streets, and the dwelling-house stood almost about the corner of Van Brunt and Partition streets. It was on this property



that Fort Defiance was erected at the time of the battle of Long Island, and four eighteen-pound guns were mounted *en barbette*.

On May 27th, 1640, a patent was issued to a sailor named Frederic Lubbertsen for a tract of land



THE BROOKLYN BRIDGE—THE APPROACH FROM BROOKLYN.

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THE BROOKLYN BRIDGE—THE APPROACH FROM BROOKLYN.

which comprised the whole neck of land between East river and Gowanus creek, northeast of the meadows lying between Red Hook and Brooklyn. It was formerly known as "Neck of Brookland," or "Lubbertsen's Neck," and was filled in during the construction of Atlantic Docks, the grading of streets, etc.

"Sassian's Maize-land," or the Indian Corn-field, was located along the east side of Court street,



between Atlantic and Baltic streets, and was in possession of Indians in 1642. It became "Frederic Lubberstein's Maize-land" shortly thereafter, the natives being probably dispossessed during the Indian war of 1643.

Cloes Jansen Van Naldem, sometimes called Cloes Janse Ruyter, received a patent for lands September 30th, 1645, from Governor Kieft, and the land thereby conveyed to him he sold, March 11th, 1660, to Machiel Tuddeus. It was conveyed by the latter to Michael Hayneste, April 3d, 1666, and was purchased from his heirs by Dirck Janse Woertman. Adjoining this tract was the land of Jan Manje, granted to him by patent of Governor Kieft, September 11th, 1642. It was conveyed by Pieter Linde, who married Manje's widow, to Barent Janse, January 29th, 1651, and by the latter conveyed to Dirck Janse Woertman, by deed of August 23d, 1674. The land adjoining this had been patented in the name of Andries Hudde, a member of Van Twiller's Council, in 1633. He was a large dealer in real estate.

In 1645 he and Wolfert-Geintsen purchased several flats on Long Island, since occupied by the towns of Flatlands and Flatbush. In 1638 Hudde became the owner of a fine plantation on Manhattan Island, near Corlaer's Hook, and the following year he purchased the site of the present city of Philadelphia.

On the 10th of September, 1650, Pieter Cornelissen, by letter of attorney from Hudde, dated July 27th, 1650, conveyed the tract patented to the latter to Roderick Jongh, and after several other transfers the title became vested in Jeronimus Rapalie and others.

The patents of Hudde, Manje, and Ruyter comprised the tract of land afterward occupied by the Remsen and Philip Livingstone estates and others, and embraced the territory lying between Court street, East river, Atlantic and Clark streets, now the most valuable part of the city of Brooklyn. On October 10th, 1706, this tract was sold to Woertman's son-in-law, Joris Remsen, second son of Rem. Jansen Vanderbreck, the ancestor of the Remsen family. He built a mansion-house near the top of the heights, then a bold, rocky promontory rising from the sandy beach and covered with a virgin growth of fine cedars. The Remsen house was occupied for hospital purposes by the British during the occupation of the town at the time of the Revolution, and was subsequently occupied by William Cutting, the partner of Robert Fulton in steamboat building. After his death the property was sold to Fanning C. Tucker, who sold it to ex-Mayor Jonathan Trotter, who conveyed it to William S. Packer. The site is now occupied by Grace Church.

Prior to 1764 Philip Livingstone became the owner of a large part of the Remsen estate. The Livingstone mansion stood on the east side of the present Hicks street, and during the War of the Revolution was appropriated by the British, because of Livingstone's adherence to the American cause, and was used as a naval hospital. After his death the distillery property was conveyed to Daniel McCormick, and on April 29th, 1803, the property south of it and the mansion-house, were sold to Tennis Joralemon, and the building, which was thereafter known as the Joralemon house, was torn down when Hicks street was laid out.

On November 14th, 1642, Cloes Cornelissen Van Schow received from Governor Kieft a patent for land on Long Island, between the ferry and land of Andris Hudde, which extended from the foot of Fulton street to the northern line of Hudde's tract.

In the early part of 1700 several persons obtained grants of houses and building sites at the ferry, and the place became a little hamlet, with several streets or lanes, the houses being clustered together on either side of the road.

The land granted to Jacob Wolpherton by Governor Kieft, July 3d, 1643, on East river, extended from Cornelius Dircksen's land along the river a distance of six hundred and eighty-six feet, and was confirmed to Henry Breser by Governor Kieft, September 4th, 1665. Prior to the Revolution it was owned by John Rapalje, a great-great-grandson of the first settler. The family were Tories, and a bill of attainder was passed against him October 27th, 1779, and he was banished to New Jersey. His lands in different parts of Brooklyn were confiscated and sold July 13th, 1784, to Comfort and Joshua Sands, who laid out the land into lots. This tract lay between Gold and Fulton streets. The land lying on the west corner of Marechkawieck, on East river, was granted to Edward Fiscock. This tract was located on the west point of Wallabout bay, and included a part of the present U. S. Navy Yard. It was afterward known as "Martyn's," corrupted to "Martyrs," Hook. A part of this property was sold in January, 1652, to Cornelis de Potter, who at the same time purchased Cornelis Dircksen's property. It subsequently came into the possession of Aert Aertsen (Middagh), the ancestor of the Middagh family, who in 1710 erected a mill on the Hook. This afterward passed into the hands of Rem. A. Remsen, who died in 1785, and



the premises were purchased by John Jackson. Francis Childs bought from him forty acres of the tract, and on February 23d, 1801, conveyed it to the United States, and it has since been occupied by the Navy Yard.



THE TOWER PROMENADE

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THE BROOKLYN BRIDGE—THE TOWER PROMENADE.

The land now lying between Clermont and Hampden avenues was patented to Peter the Italian, July 17th, 1643, and the land adjoining this, and extending for some distance beyond Clermont avenue, and between that and Hamilton, was patented to Peter Montfort in 1641, and the land adjoining the farm of



Rapalie on the east and Peter Montfort on the west was the same year confirmed by patents of Governor Kieft to Jan Montfort.

Joris Jansen de Rapalie, who removed from Fort Orange, near Albany, to New Amsterdam about 1626, occupied property on the north side of Pearl street, and adjoining the Fort on the south. He was an innkeeper, and one of the most public-spirited and influential settlers. He was also one of the magistrates of Breuckelen, and was prominently identified with its growth. He purchased his "Waal-Boght" farm from the Indians in 1637, which was confirmed to him by patent of Kieft, June 17th, 1643. This land is now occupied by the Marine Hospital, having been sold to the U. S. Government by Martin Rapalie, a grandson of the original owner.

In 1647 Hans Hansen Bergen received a patent for four hundred acres of land on Long Island, which extended from the Runnegacunck creek to Division avenue, which was so called by reason of its being the dividing line between Williamsburg and Brooklyn.

### BREUCKELEN FROM 1646 TO 1664.

From 1646, the date of the incorporation of Breuckelen, until the conquest of New Netherland by the English, in 1664, the history of the settlement is wanting in interest and importance. In 1649 it is mentioned as one of the "two villages of little movement." It was essentially an agricultural community, and yet the town was inferior to none on Long Island, except, perhaps, Flatbush, then called Midwout, in wealth or influence.

Stuyvesant, the new director-general, came to New Netherland in 1647, and reported the settlement in "low condition." The colony at this time consisted of less than three hundred men capable of bearing arms, and not more than fifty plantations were under cultivation. The officials were distrusted and dishonest, the people discontented, trade had been ruined by smuggling and piracy, and the Indians were only awaiting an opportunity to revenge themselves for the defeat they had sustained at the hands of the whites.

In many respects Stuyvesant was equal to the task of bringing order out of this chaos. In three months his energy and wise government had revived trade, conciliated the natives, and restored good feeling between the settlement and the colonies at New England. He exercised almost unlimited power—legislative, judicial, and executive. He appointed all the subordinate officers, framed laws, and determined all important controversies among the settlers. The Indian titles to land were extinguished, and no purchases from the natives were allowed without his approval. Churches were built and ministers installed by his order, and at times he exercised his great prerogatives in a most imperious and arbitrary manner. The people demanded representation in the Council of New Netherland and he finally yielded, "because of their importunity," and gave the settlers a voice in the legislative branch of government.

An election was held and Amsterdam, Breuckelen, Amersfoort, and Pavonia chose eighteen men, from whom the director and Council selected nine persons as an Advisory Council to act as arbitrators in civil cases on regular court days. Three of this number were allowed seats at the General Council once a week and their awards were binding on the litigants. In the first popular assembly, Breuckelen was represented by Jan Evertsen Bout, a farmer, and one of the original settlers of the town.

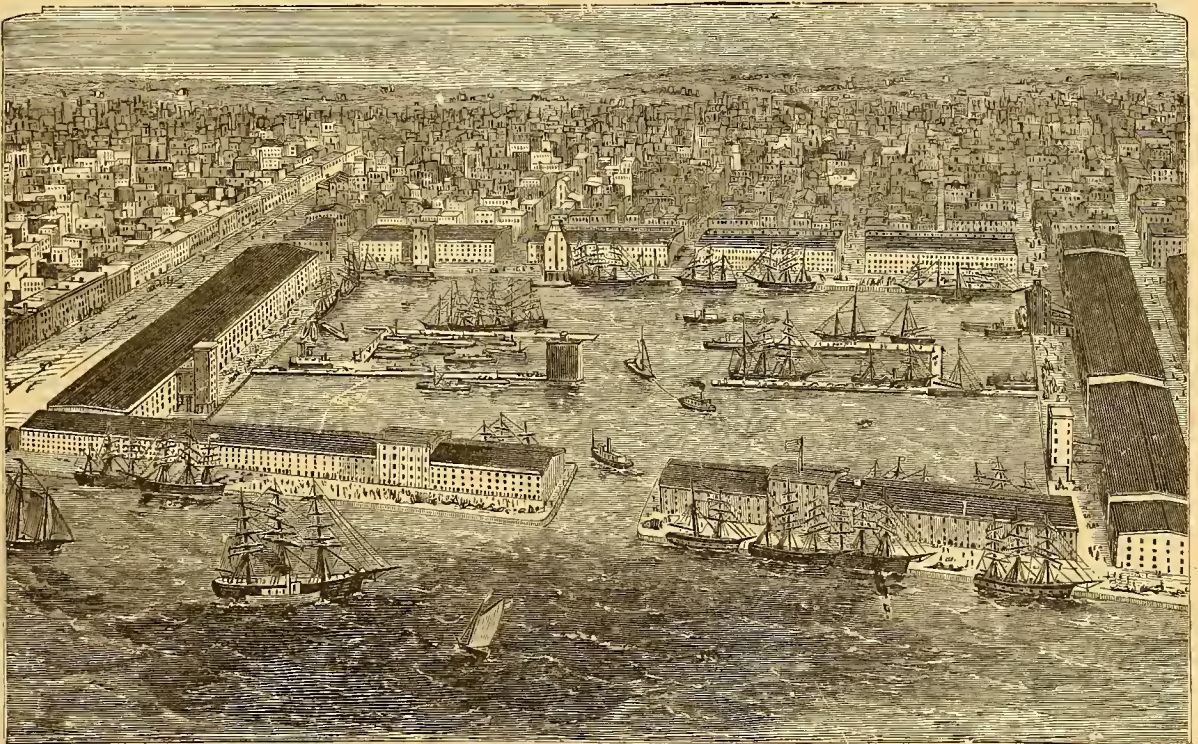
The administration of Stuyvesant is a record of quarrels with the people and patroons at home, the Swedes in the settlements on the Delaware, then South river, and with the English colonists in New England. The system of laws was inefficient, and discontent became general. On the 26th of November, 1653, the people held a convention at New Amsterdam to consult upon a petition for redress, and adjourned without any definite action to December 10th, at which time delegates appeared from Breuckelen, Flatbush, Flatland, Gravesend, Newton, Flushing, and Hempstead. The Convention adopted a remonstrance, ably drafted in strong but courteous terms, insisting on necessary reforms, and laws "resembling as near as possible those of the Netherlands." Stuyvesant maintained that the Convention was unauthorized to meet and had no right to address the director or "anybody else." On the 13th of December the deputies presented a second remonstrance, declaring that if the governor and Council would not grant redress, they would appeal to the States-General and the West India Company. In the most arrogant manner Stuyvesant replied, that "we derive our authority from God and the company, and not from a few ignorant subjects, and we alone can call the inhabitants together," and ordered the Convention to "disperse and not to assemble again upon such



business." The Convention then addressed letters to the West India Company, giving expression to the general feeling.

Piracy on the sound had at this time increased to an alarming extent, and robberies on Long Island were of frequent occurrence, which the officials were incompetent to prevent. This condition of affairs induced the magistrates to suggest to the director and Council that a force of forty men be organized for the common defense. The recommendation received favorable consideration, and the force was levied among the settlements. The military organization of these towns was perfected, and everything was placed on a war footing to resist the encroachments and threatened and covert attacks of the English and Indians. Stuyvesant seemed at this time to have learned wisdom from experience, and determined to increase the municipal privileges of Breuckelen, Amersfoort, and Midwout. Two justices were added to the two which Breuckelen already possessed, and David Provost was appointed the first separate schout or constable.

A superior District Court was organized, which consisted of delegates from each town, and to this court, which existed until 1661, authority was given to regulate roads, build churches, establish schools, and enact



THE GREAT ATLANTIC DOCK AND BASIN.

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local laws. In December, 1654, a small church was erected at Midwout, now Flatbush, and Rev. Johannes Theodorus Polhemus was installed as the first Dutch pastor on Long Island. This church was of the Reformed Dutch denomination, and services were held every Sabbath morning here, and in the afternoons at Breuckelen and Amersfoort each alternate Sabbath. This arrangement continued until 1660, when Rev. Selyus was settled as pastor of the people of Breuckelen. In July of this year the ferry between Manhattan and Long Island was regulated by Council, rates of toll being fixed by law, and prior to this date a tavern had been established at the ferry.

In March, 1656, the authorities of Breuckelen proposed, and Council adopted, an ordinance requiring all owners of lots in the village to build thereon within two months, under penalty, a proceeding which at that time was deemed essential to the growth of the settlement.

On the 11th of April, 1657, on petition of the judiciary authorities of Breuckelen, Thursday of each week was declared a market-day in Breuckelen.



In February, 1660, by the permission of Stuyvesant, several Frenchmen settled on Long Island, between Mespath Kil and Norman's Kil, and founded the nucleus of the village of Breswick or Bushwick, now in the eastern district of Brooklyn.

The petition of Aert Aerthonissen Middagh and others was presented to the director-general for permission to found a village on the margin of the river, which was granted. The site was the elevated point of land extending into the river, at the foot of the present South Fourth street, in the Eastern District of the city. In May following, the Governor and Council appointed Jacques Cortelyou surveyor, and Albert Cornelissen and John Evertse Bout commissioners, to examine and report the situation and quality of the land in the neighborhood of the village of Breuckelen, the report to be accompanied with a map, showing how it was cultivated, how much remained, and how many plantations might be advantageously laid out on it.

In 1666 the first church was organized in Breuckelen, and Rev. Hemicus Selyn was installed as pastor. The town then had thirty-one families, aggregating one hundred and thirty-four persons, and they first assembled in a barn for worship. In 1661 the first school was established in Breuckelen, with Carl de Beauvois as the teacher, and this distinguished scholar also filled the position of court messenger, bell-ringer, grave-digger, chorister, and reader, in connection with his duties in the school-room.

The year 1663 opened up with ominous forebodings of trouble to the Dutch settlers. An earthquake, followed by a great freshet, devastated the fields, and small-pox raged in the villages and among the Indian tribes, followed by all the horrors of savage warfare. The authorities in Connecticut claimed that the English towns on Long Island were under their jurisdiction, and even threatened a reduction of the Dutch villages. After long and fruitless negotiations the Dutch agents sent from New Amsterdam to adjust the difficulties returned, and finding themselves unable to resist both the English and savages, Haerlem, Breuckelen, Midwout, Amersfoort, New Utrecht, Boswyck, Bergen, and the city of New Amsterdam assembled in convention by Stuyvesant's order November 1st, and adopted a remonstrance to Amsterdam; and during the deliberations of the authorities on the subject, several self-appointed officials visited the several English towns on Long Island, and, under authority of the Duke of York, changed the names of the settlements, proclaimed the King, and threatened the Dutch towns.

Early in January, 1664, Captain John Scott, acting under the authority of the duke, urged the English towns to form an independent government, and he was declared the temporary president and Charles II was proclaimed king. With one hundred and fifty horse and foot soldiers, Scott then set out for the Dutch towns. He came first to Breuckelen, and, raising the English flag, addressed the citizens of that town, assuring them that the soil belonged to the British crown, and absolving them from allegiance to the Dutch Government. Their only reply to this impudent harangue was a request that Scott should confer with the director-general, which he declined to do, saying, "Let Stuyvesant come here with one hundred men; I shall wait for him and run a sword through his body."

The party then went to Midwout, and there the same acts were repeated as at Breuckelen. The Dutch there asked to see his commission, which he promised to produce on his return in April. The next day this farce was re-enacted at Amersfoort and New Utrecht, and those who refused to salute the English flag were set upon and maltreated. Stuyvesant then sent a commission to Long Island to seek a settlement of the troubles, but disturbances continued between the English and Dutch, and in February, 1664, the director called a meeting of delegates from the Dutch settlements on the island to make representation of the condition of affairs to the States-General and the West India Company. A remonstrance was framed and adopted, and was at once forwarded to Holland. In March of this year a temporizing agreement was made between the Dutch and Captain Scott, at Jamaica, which was a virtual confession of the weakness of the former and of their inability to contend with the English.

The valley of the Connecticut river, Westchester, and five English towns on Long Island, under this agreement passed from the authority of the Dutch. In April, 1664, advices were received from Holland that prompt and vigorous measures would be inaugurated toward a settlement of existing troubles, and a military force was sent out with instructions to the Governor to prosecute the war with the Esopus Indians to a full and successful issue and to reduce to obedience to Holland the disaffected English towns. The first, being easier of accomplishment, engrossed the whole attention of the Dutch authorities, and on the 16th of May a treaty of peace was concluded with the Indians. In the meantime, however, the English had blockaded the city of New Amsterdam, and a British fleet anchored in the Narrows in Nyack Bay, between New



Utrecht and Coney Island, and cut off communication entirely between the city, Long Island, and Jersey shore. Colonel Richard Nicolls, the commander of the fleet, took possession of Staten Island, captured several vessels, and forbade the farmers to furnish supplies to the garrison at Fort Amsterdam.

The inquiry of Stuyvesant as to what this meant was, on August 30th, answered by a formal demand for the surrender of the city and province to the English commander. For two days the brave old man refused assent, and when the fleet moved up toward the city and troops were landed on Long Island, in reply to the entreaties of the people he said, "I would much rather be carried out dead." On the 5th of September he reluctantly yielded, and on the 6th articles of capitulation were signed, and on the 8th possession was taken of the fort. Nicolls was inaugurated governor, and the name of the city was changed from New Amsterdam to New York, and the fort was called Fort James.

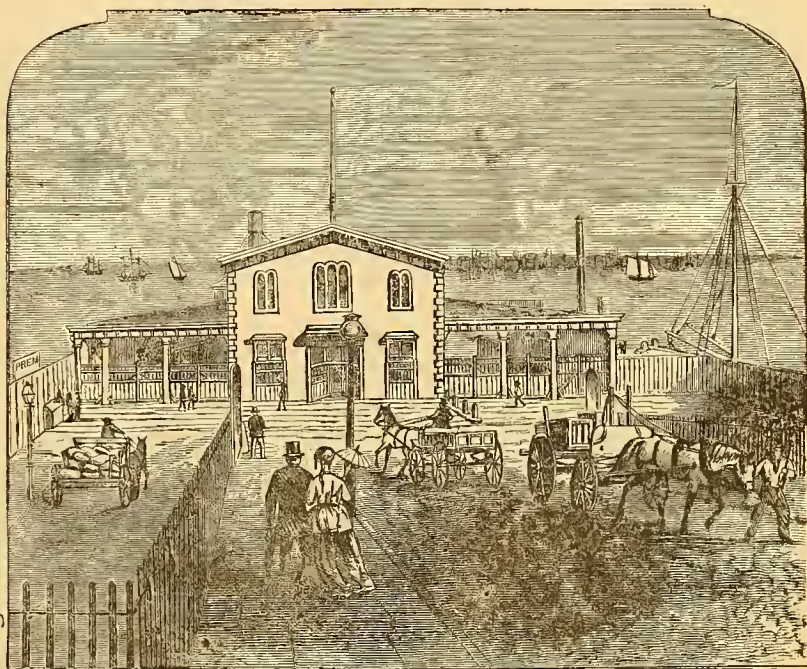
The flag of England was now displayed in triumph where that of Holland had waved, and from

Virginia to Canada the King of Great Britain was acknowledged sovereign without the striking of a single blow. With the approval of the governor, in 1670, the people of Brooklyn bought from the natives a large tract of land, now Bedford.

In 1673 news was received that war was declared between England and Holland, and Governor Lovelace began to put the provinces in a state of defense. His means were, however, insufficient, and a Dutch fleet, under Captains Brinckes and Evertsen, entered the harbor and captured New York without firing a gun. Captain Anthony Colve was appointed governor and begun the re-establishment of the Dutch government in the colonies. The city was called New Orange and the fort was named William Hendrick, in honor of that stadtholder.

On August 14th, 1673, the

new governor issued a proclamation requiring each of the Long Island towns to send two delegates to the city



WALL STREET FERRY, FOOT OF MONTAGUE STREET.

[From History of Kings Co., by permission.]



FULTON FERRY, FOOT OF FULTON STREET.

[From History of Kings Co., by permission.]



with full power to tender submission to the States-General and the Prince of Orange. The five Dutch towns replied with joyful alacrity, and the other towns evaded the order and sought protection from the English colony of Connecticut. In Brooklyn and adjoining hamlets, fifty-two out of eighty-one men took the oath of allegiance and the others were ordered to comply. The Dutch rule was, however, transient, and but little legislation was effected.

On December 15th Governor Colve informed the people at Midwout, where all the officers on Long Island had assembled, that the New England troops were then on their route to the province, and advised the thrashing and selling of wheat and the establishment of a patrol in the country toward the English villages as a lookout, and the inhabitants of Brooklyn, Boswyck, and other Dutch towns on the west end of Long Island were instructed to remove their families to New York.

In February, 1674, a treaty of peace was concluded between England and Holland, and the New

Netherlands were given up to the British in exchange for Surinam. The new governor, Sir Edmund Andros, arrived in New York October 31st, and formally received the surrender of the place, and his order of November 4th reinstated all the officers who had been serving under the Dutch regime for six months. The fort again became Fort James and New Orange was ever afterward known as New York.

In 1675 Breuckelen was made a market town for grain and produce. By reason of his arbitrary rule, Governor Andros had become very unpopular, and on the 25th of August, 1683, he was succeeded by Colonel Thomas Dongan. The almost unlimited power conferred on the governor had given great cause for complaint, and



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BROOKLYN TABERNACLE.—(Rev. T. DeWitt Talmage.)

on petition of the people the first Colonial Assembly or Legislature was organized and convened October 17th, 1683, and adopted a charter of liberties, which placed the supreme power in the governor, Council, and Legislature, according to the laws of England. This legislative body was to convene once in three years. The right of trial by jury of twelve was established, and all limitation or restriction of religious liberty was prohibited, provided the people professed faith in God and Jesus Christ, and did not disturb the peace. Breuckelen, Boswyck, Ameersfoort, Flatbush, New Utrecht, and Gravesend were formed into the new County of Kings, and Newtown was transferred to Queen's county. The province was divided into twelve counties, and a Court of Sessions was established to meet twice a year, and a Court of Oyer and Terminer to sit annually.

Commissioners' courts were established in each town for the hearing of causes not exceeding forty shillings. In 1687 the clerk's office of King's county was located in Breuckelen.

After three sessions of the Colonial Assembly it was dissolved by the Duke of York, who had succeeded



to the throne of England, as James II, and who was determined to establish the Catholic religion and government in the colonies. In 1689 the joyful news of his abdication was received and the succession of the Protestant rulers, William and Mary, was hailed with delight.

Captain Jacob Leisler was this year made governor, and his tyranny and assumption of absolute power were such as to lead to his conviction and execution for high treason. He was succeeded in March, 1691, by Henry Sloughter, who energetically set about the work and reconstructed the government on the plan which obtained up to the Revolution. Courts were organized in every county, municipal government was revised in each of the towns, very similar to that which now exists. Justices' took the place of commissioners' courts, and three surveyors of highways were appointed for each town.

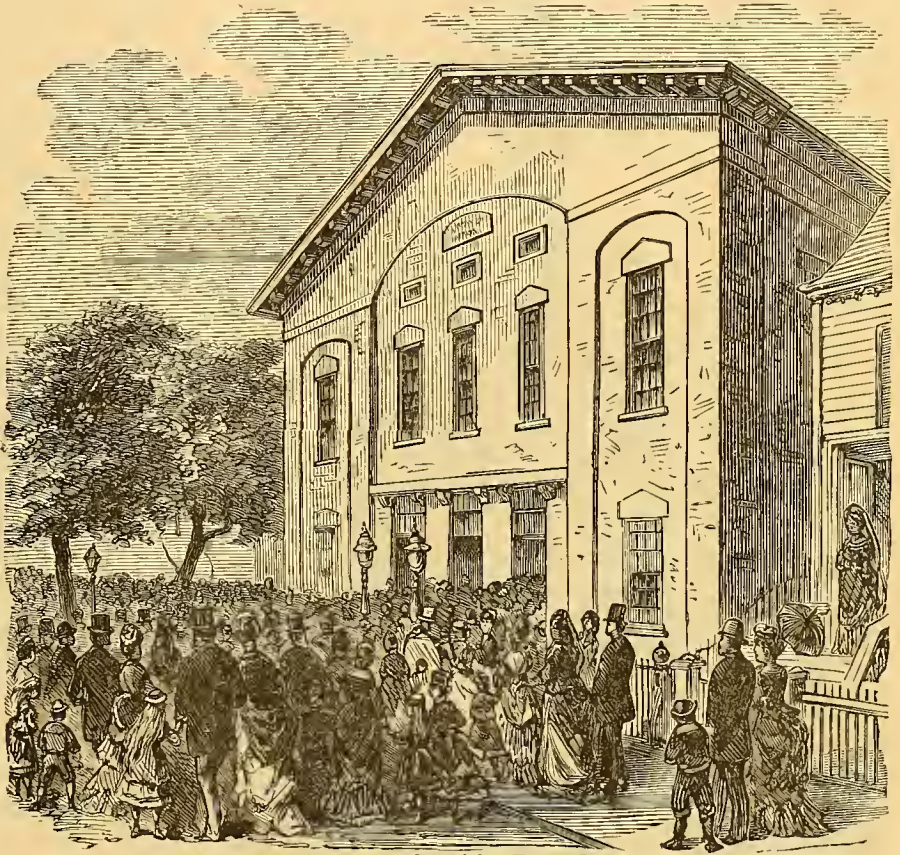
On the 6th of May, 1691, the General Assembly was reorganized. Governor Sloughter died suddenly in July of this year, and Colonel Benjamin Fletcher was appointed his successor. He arrived at New Netherland August 30th, 1692, and proved to be a very arbitrary and unpopular executive.

On April 10th, 1693, the name of Long Island was changed to Island of Nassau, but the new name was very unpopular and soon become obsolete, although the act was never repealed.

In the years 1701-2 the freeholders resolved that the chosen townsmen should lay out the commons, and three divisions were marked out by surveyors, and the land thus equitably divided among the freeholders. In 1703 Brooklyn's improved lands and meadows within fence were surveyed, and amounted to five thousand one hundred and seventy-seven acres. The largest landowner at this time was Simon Aerson, whose property aggregated two hundred acres. On the 28th of March, 1704, "King's Highway," now Fulton street, was laid out, beginning at low-water mark at the ferry, with a width of four rods and extending to Flatbush. In 1706 the real and personal property assessed in Brooklyn amounted to £3,122 12s. In 1707 the assessment aggregated £3,091. In 1738 the population of the towns was as follows: Flatlands, 268; Gravesend, 235; Brooklyn, 721; Flatbush, 540; New Utrecht, 282; Bushwick, 302. Total—whites, 1784; blacks, 564.

The session of the General Assembly of 1745-6 was held in Brooklyn, because of the prevalence of small-pox in New York city. It sat in the house of the Widow Sickle, and afterward held its session in a large building on the west side of Fulton, below Nassau street. It was General Putnam's headquarters during the stay of the American army on Long Island in 1776.

On the 21st of February, 1774, a ferry was established from Coenties market, one from Fly market, and one from Peck Slip.



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BEECHER'S PLYMOUTH CHURCH.



The difficulty arising in regard to descent of the people of Brooklyn arose from the fact that the early settlers added the word "sen" to the father's Christian name, thus making the surname of the son. Thus, a man who was baptized Tunis having a son named Willem, the latter was called Willem Tunisen, and his son Adrian was named Adrian Willemsen. This termination was often contracted to "se," "z," or "s," making it almost impossible to trace the ancestry of any one back for three or four generations. This custom gave way to the substitution of the occupation as a surname, and afterward of the place—"van,"

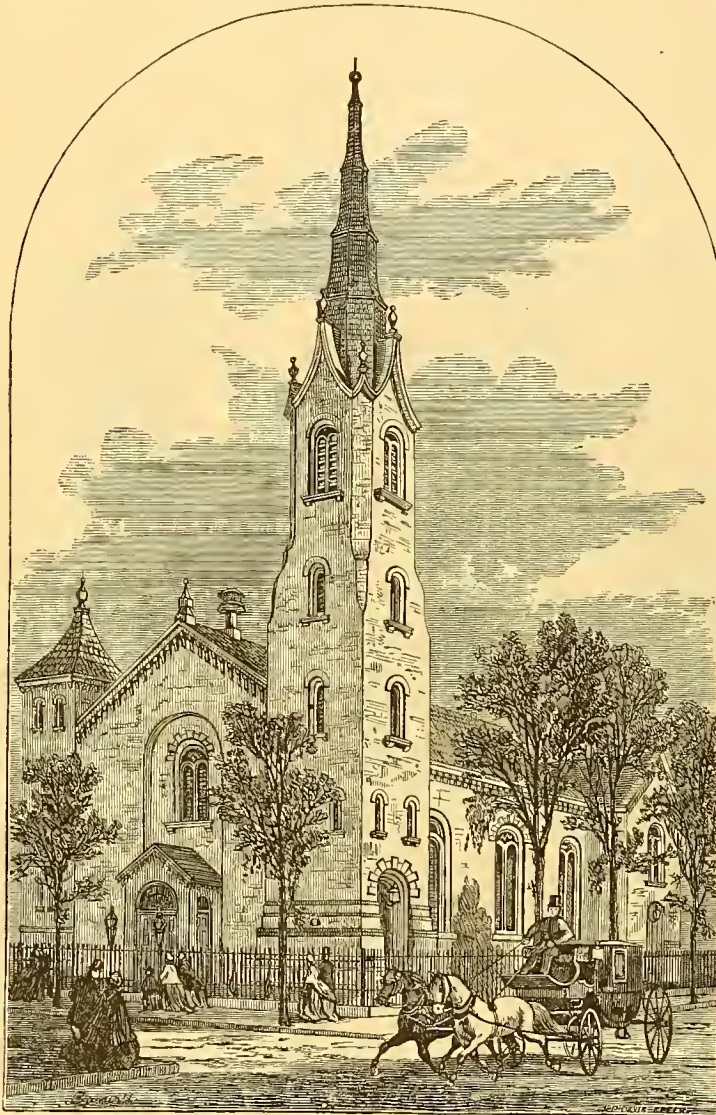
"vander," "ver," and "ten," signifying of, of the, at the, etc.

## BROOKLYN DURING THE REVOLUTION.

When the American Revolution broke out Brooklyn was an agricultural community of between four and five thousand inhabitants, the whole number of buildings being included within the limits of the present First, Second, Third, and Fourth wards. The Heights were covered with groves of cedars, and the town boasted but few palatial buildings like that of P. Livingston, Esq. The whole tract of land now lying between East river, Joralemon and Fulton streets consisted of flourishing orchards, market gardens, and pastures.

The inhabitants were chiefly Dutch and had but little sympathy for the American cause, and regarded the approaching contest between the Colonies and the mother country with stoical indifference. The terms "Whig" and "Tory" began to be used in 1775, and the politics of the day divided families and friends. Many of the "Whigs" left to join the American army, and among this number was Elijah Freeman Payne, the teacher of Wallabout school.

At a meeting of a committee from the several towns of New Netherland, on April 15th, 1775, deputies were elected to a convention for choosing delegates to the Continental Congress, to be held in Philadelphia in May following. The Convention closed its session in New York on April 22d, at which



CHURCH OF THE PILGRIMS.

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time the news of the battle of Lexington had been received and created a profound sensation. Henry Williams and Jeremiah Remsen were chosen as deputies from Brooklyn to meet, May 22d, the other deputies to the Provincial Convention in New York. Delegates from the other towns were elected at the same time. Congress took prompt measures to arrest and disarm the Tories, and the effect of this action was most salutary.

Washington was in command of the Continental army at Boston, which city had been recently evacuated by the British. He received intelligence that a secret expedition by water had been sent out, and surmised that Sir Henry Clinton had determined to transfer the seat of war to New York from New



England. About this time General Charles Lee, then in Connecticut, raised an army of volunteers, and at its head reached New York February 3d, 1776. His command was composed of twelve thousand men, and the same day Clinton entered Sandy Hook, from which point he started for North Carolina.

Lee established himself in fortifications, and on the 18th of February posted four hundred Pennsylvania troops in Brooklyn. He was succeeded in command here by General Lord Sterling. The fortifications on Long Island, under the supervision of Colonel Ward, were rapidly completed, and Captain Waldron's troop of light-horse, raised in Brooklyn, was sent out as videttes. A battery of eight guns was placed on Brooklyn Heights. All the boats on the shore below the Narrows were destroyed to prevent all communication with the British man-of-war *Phenix*, then at anchor in the bay. On the 10th of April one thousand American troops took possession of Governor's Island and erected redoubts on the north side. The same night the Americans occupied Red Hook and built a redoubt, which was provided with



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FIRST BAPTIST CHURCH, CLINTON AND PIERREPONT STREETS.

four eighteen-pound guns. This was called Fort Defiance, and was near the intersection of Conover and Van Dyke streets, south of the present Atlantic docks.

General Washington arrived at New York on the 14th of April, and went to Philadelphia the latter part of May, leaving General Putnam in command at New York, and General Greene was stationed at Brooklyn in charge of the work of fortification. On the 29th of June General Howe arrived from Halifax, and on the eighth of the following month landed a force of nine thousand men on Staten Island, when he was a few days afterward joined by his brother, Admiral Howe, with a large force of English and Hessian troops. On the 11th of July this command was augmented by the arrival of the fragments of the defeated armies of Parker and Clinton from North Carolina, giving to the British an aggregate of over thirty thousand effective soldiers.

On the day following, the English ships of war *Rose* and *Phenix* passed the American batteries with



safety, and sailed up the Hudson river as far as Haverstraw. The Americans sank the hulls of vessels in the channel between Governor's Island and the Battery, and a large force of troops was concentrated at Brooklyn under General Greene. Sullivan was ordered to this point from the North, and troops from Pennsylvania, Maryland, New York, and New England increased the force at this point by August 1st to twenty-seven thousand men. The approaches to New York had been well provided for and guarded by Generals Greene and Sullivan. Strong fortifications were erected across the island from Wallabout to the source of Gowanus creek. The principal redoubt was Fort Putnam, which was located on a hill, now known as Fort Greene, or Washington Park. Another fortification on Bergen's Hill was furnished with four guns, and another called Fort Box, with five guns, was erected between the present Atlantic and Pacific, Nevins and Pond streets.

On the 17th of August a flag of truce was sent from the British fleet with proposals for surrender, which were rejected with indignation. About nine A. M. of the 22d, four thousand British infantry, with forty cannon, were dispatched from the fleet on flat boats and disembarked at Denise's Ferry, now Fort Hamilton, in New Utrecht, and an hour later a second force landed in the bend of Gravesend bay, at a place now called Bath, and by noon the work was completed despite the efforts of Colonel Hurd's riflemen, who were posted on a hill. Howe established his headquarters at New Utrecht, and sent Lord Cornwallis, with six field pieces, to Flatbush. He reached Flatbush late in the afternoon, and the riflemen retired before the greatly superior force of British.

Early on the morning of the 23d, Colonel Hurd attacked the Hessian outposts, but retreated on receiving the fire of the enemy's artillery. He made a second assault in the afternoon and drove back the left of the Hessian line on the main body of the army. The Hessians sought shelter in houses, and at length got their guns in position, and the Americans were compelled to retire after burning several buildings.

On the 25th a stronger force of Continental riflemen, with several cannon, opened, with ball and grape-shot, on the village occupied by the British, but the superior artillery of the Hessians soon silenced the attacking party.

On this day General Putnam was placed in command of the American forces, and at the same time Generals de Heister and Knyphausen, with two full brigades of Hessians, landed at New Utrecht and rapidly advanced toward Flatbush. This disciplined army of twenty thousand men, supported by the British fleet, was opposed by eight thousand men, mostly militia and with few guns of small calibre. Putnam entered on his duties on the 25th, and Sullivan and Lord Sterling were assigned to the command of the troops outside of Long Island.

The American force was entirely inadequate to occupy the extended line of battle necessitated by the disposition of the British troops. Late in the afternoon of the 26th, De Heister and his Hessians took their position at Flatbush, relieving Cornwallis, and the same night, about nine o'clock, the right of the army moved under General Sir Henry Clinton on the road to New Lots, and were soon afterward followed by Lord Percy, with artillery and a force of veteran grenadiers, Cornwallis, with the reserve, and the artillery under Howe. Clinton took possession of the pass on "Rockaway Path," and the flanking of the left wing of the American army was thus completed. The entire British force now resumed the march along the Jamaica turnpike to Bedford, which was reached next morning about eight o'clock, and by nine A. M. the head of the column occupied the junction of the Flatbush road and Jamaica turnpike. Sullivan was completely deceived about the movements of the enemy, and the battle was virtually lost before a single gun had been fired. The left wing and centre of the British army, the former under General Grant, advanced toward Brooklyn by the coast road and Martense's lane at midnight, and on the morning of the 27th Sterling, who occupied a position at the junction of the Gowanus and Coast roads, was informed of the enemy's advance and was requested to check it. With Hazelet's Delaware battalion and Smallwood's Maryland regiment Lord Sterling took up the march, followed by General Parsons, with Colonel Huntington's Connecticut regiment of two hundred and fifty men. About half a mile from the Red Lion Tavern they came up with Colonel Atlee's Pennsylvania Regiment, slowly retreating before the British, whose advance was then in sight. A line of battle was formed across the Coast road, near its intersection with the present Eighteenth street, and Atlee's troops were put in ambush on the south side of the road. Sterling, at the head of Hazelet's and Smallwood's regiments, took position on the slopes of the hills between Eighteenth and Twentieth streets, northwest of Battle Hill, in Greenwood Cemetery.

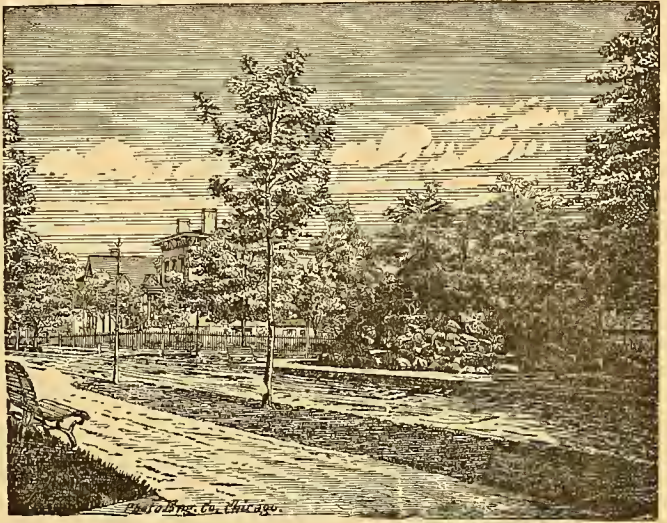
A company of riflemen were posted in the edge of the woods, and part of the Maryland Regiment



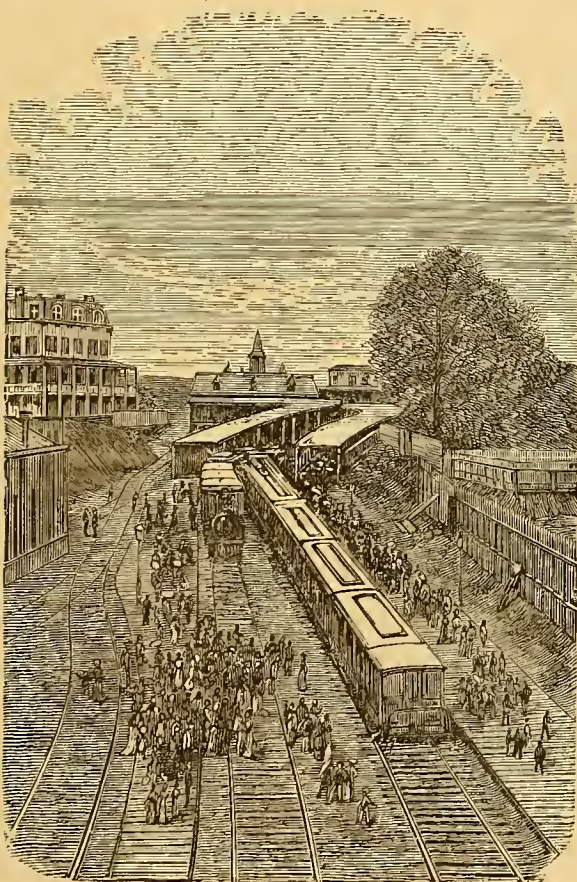
were stationed at the foot of Twenty-third street on a wooded hill. Sterling addressed the troops in a brief and stirring speech, and when the British vanguard came within range of Atlee's men, they received two rounds, and the Pennsylvania Regiment then fell back on Sterling's left.

It was now daylight and brisk skirmishing was maintained for two hours. Captain Carpenter, with two cannon on a hill, opened fire on the British, and this force, with Kichline's rifles, drove the enemy from the orchard, which was again occupied by Atlee.

De Heister at daybreak had opened a brisk cannonade from Flatbush, on the hill where Hand's rifle corps was posted, and Sullivan came forward with four hundred riflemen, utterly ignorant of the fact that Clinton had gained his rear. De Heister continued firing at the redoubt to attract the attention of the Americans, and then ordered Count Donop to charge the redoubt, while he followed with the rest of his division. The redoubt was quickly captured by the Hessian Yagers.



VIEW NEAR PROSPECT PARK.

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PROSPECT PARK DEPOT.

The grenadiers followed the Yagers into the woods and pressed the Continental troops back at the point of the bayonet into the main line, now weakened by the withdrawal of the four hundred men by Sullivan, to whom Clinton's cannon now disclosed the danger of his position. He retreated toward the American position, but was met on the open plain by the British light infantry and dragoons, and was driven back on the Hessian bayonets. A heavy force from Clinton's and Cornwallis' commands cut through the American lines at Clove road, and Colonel Miles' panic-stricken troops were flying before them. Retreating parties from the attack of the Hessians now found themselves confronted by the heavy columns of the British, and became hopelessly entangled with the left of Sullivan's line. The Americans were driven backward and forward between the British and Hessians. No mercy was shown, and from nine to twelve o'clock the brave little band sustained the fight with heroism, when the forces surrendered and the enemy's victory was complete, Sullivan being captured. Washington, who had observed the slaughter of Sullivan's troops, was powerless to aid him. A heavy column of British now came from the woods on the left and marched in the direction of Sterling's division. Sterling was utterly unaware of Cornwallis' movements in his rear until startled by the signal guns, and finding his retreat toward the lines at Brooklyn interrupted and receiving news of Sullivan's defeat, he fought desperately until Colonel Atlee and his corps and General Parsons' command, on the extreme left, were taken prisoners. Sterling now saw that his only chance was to

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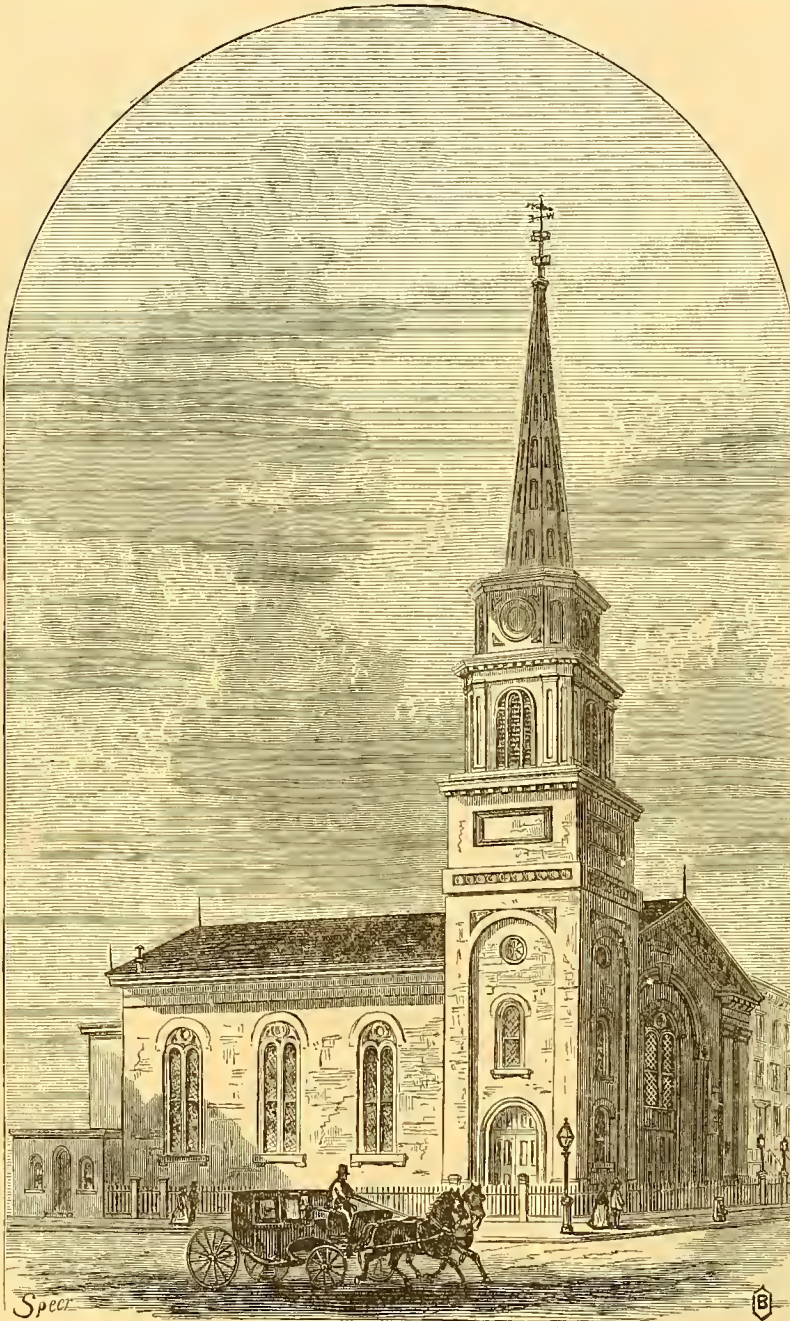


drive back Earl Cornwallis, who then occupied the "Cortelyou House," and to escape under cover of the guns of the fort.

Quickly changing front, Sterling placed himself at the head of Smallwood's regiment and moved along

Gowanus road in face of a fierce fire of rifles and cannon. He drove the enemy's advance back on the stone house, and pushed forward until checked by a storm of grape and canister from the guns near the building. Closing up his decimated ranks, he again repulsed the enemy, and three times these gallant young Marylanders charged on the house. Overwhelmed by numbers, for nearly half an hour the terrible conflict was bravely maintained. Observing the Maryland regiment vainly but gallantly attempting to cut through the surrounding hosts, Washington exclaimed, "Good God! what brave fellows I must this day lose."

Driven back into the cornfield, some of them were captured, some bayoneted, and a few escaped across Gowanus Marsh. Deprived of nearly all his men, Sterling fled over the hills, and, disdaining to yield to a British officer, he sought out and surrendered to De Heister, and was sent on board the English flagship *Eagle*, where he found Sullivan and other fellow-prisoners. Fully one-half of the American army engaged in this battle, and which numbered five thousand men, were killed, wounded, and prisoners; and the British loss in killed, wounded, and prisoners was three hundred and sixty-seven. On the morning of the thirtieth the evacuation of the island was completed. Within ten days after the battle the British were in full possession of



CENTRAL CONGREGATIONAL CHURCH.  
[From History of Kings Co., by permission.]

Long Island, and on the fifteenth of the following month they occupied New York.

On the 17th of November, 1776, a large number of the people of Brooklyn who had unwillingly espoused the American cause took the oath of allegiance to the King of England. The British, Hessians, Tories, and refugees now had unlimited sway on the island, and the dwellings of the Whigs were pillaged, the negroes acting as guides in the predatory expeditions. An order was issued by the military authorities that all



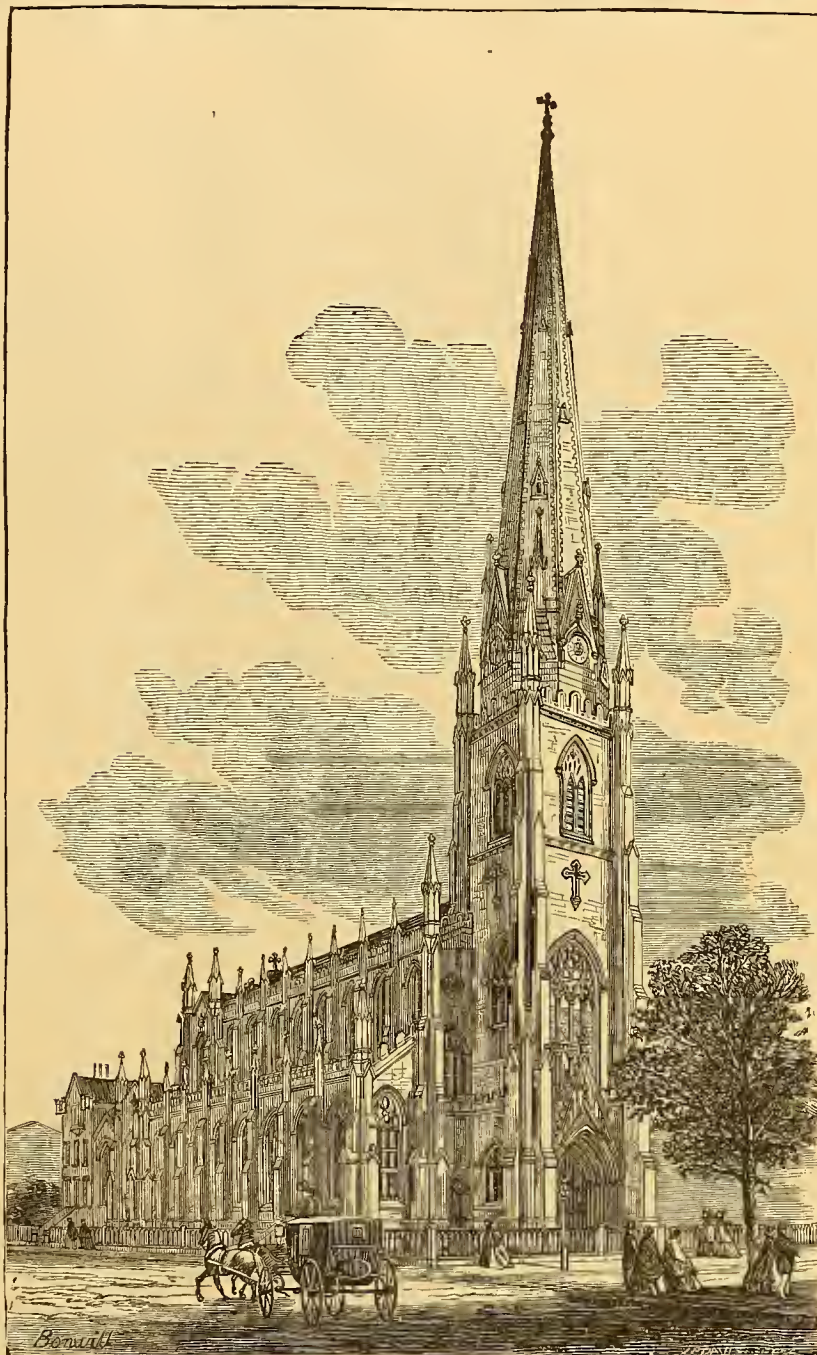
loyalists should wear red badges to distinguish them from the Whigs, and they responded with alacrity to the command, and at once the insignia of loyalty to Great Britain was displayed on every hat and cap in the town. The ladies wore scarlet ribbons, and the negroes were bedecked with red rags. But the contempt of the British officers for this abject submission soon led to the discarding of the badges, and few were worn except by the colored people three months after the order was promulgated.

Long Island, New York city, Staten Island, and West Chester were now kept under the most rigorous military rule. A quasi police court was established in Jamaica in 1780. The price of wood and produce was regulated by proclamation, and the farmers, their horses, and servants were liable to be impressed into the King's service at any time, and at a price fixed by military authority.

The growing timber and fences were destroyed by the soldiers, and the whole fertile island was desolated and resembled a vast common. Every village was filled with British troops quartered in private houses, and churches, except those of the Established Church of England, were used as prisons, hospitals, barracks, and some of them were totally destroyed.

After the treaty of peace, signed at Paris on the 3d of September, 1783, a new order of government was soon inaugurated. The island was evacuated on the 25th of November, 1783, and the Whigs returned with their families to their desolated homes. The first town meeting since April, 1776, was held on the first Tuesday in April, 1784, and Jacob Sharp, Esq., was chosen clerk of the town.

It is said that eleven thousand six hundred and forty-four American prisoners of war suffered death on board the prison ship *Jersey*, in the harbor at New York, during the war, and the cruelties suffered by all the captured at the hands of their captors forms the darkest page in the history of the great struggle of the Colonies for independence.



HOLY TRINITY CHURCH.

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## THE VILLAGE FROM 1817 TO 1834.

From this period to the incorporation of the settlement as a village some seventy years ago, the number of inhabitants increased slowly. At this time it presented a small appearance and gave little indication of the present growth.

The winter of 1817 was very severe, the thermometer reaching zero, and for two weeks the ice was sufficiently solid between Governor's and Long Islands to be crossed with horses and sleighs. Flour at this time was fifteen dollars per barrel, and there was much distress among the poor of Brooklyn. To alleviate their wants the Brooklyn Humane Society was formed March 26th, and a soup-house was established west of the old ferry, where from two hundred to three hundred rations were distributed daily.

The first election for village trustees was held on the first Monday in May, and resulted in the election of William Furman, Henry Stanton, Turris Joralemon, and Noah Waterbury. Brooklyn was this month honored by a visit from President Monroe. The village trustees levied a tax in July amounting to \$1,628.50. The census of the village of 1820 showed a population of five thousand two hundred and ten, and this year Guy's celebrated Brooklyn snow scene appeared. In May of this year daily mails were established between New York and Jamaica. The United States census for 1820 gave Brooklyn a population of two thousand nine hundred and twenty-eight white males, and two thousand nine hundred and twenty-one white females, eight hundred and twenty-six colored people, and three hundred and sixty-six persons at the Navy Yard, a total of seven thousand and forty-one. In 1821 the village contained eight hundred and sixty-seven buildings, ninety-six of which were groceries and taverns.

The second issue of Spencer's Brooklyn Directory was published June 5th, showing a gain of one hundred and ninety families during the past year, the population of the town nine thousand, and of the village seven thousand.

In July one of the public store-houses attached to the Custom House of New York was moved to Brooklyn. It was the first and for many years the only bonded warehouse in the town. It was located on the Freeman Street dock, near Cranberry street.

About this time the spirit of public improvement was fully aroused, and many of the now prominent streets were laid out.

From 1824 dates the beginning of Brooklyn's wonderful career of progress. A commodious market was built, a village watch organized, a municipal court established, and the efficient Fire Department was doubled. Buildings of great architectural pretensions were going up in all parts of the town, and an air of prosperity and thrift pervaded the place. The progress was rapid, and culminated ten years later, in its incorporation as a city. Streets in rapid succession were opened, graded, paved, and lighted, and the improvements made were of the most permanent character. Brooklyn was now the third town in New York and the sixteenth in the United States in population.

On the 1st of April, 1824, the Long Island Bank was incorporated, with a capital of \$300,000.

In 1824 the real estate in the town was assessed at \$2,111,390, and the personal property at \$488,690. There were then in the village one thousand one hundred and forty-nine taxable persons, and the tax amounted to \$2,625.76. The population of Brooklyn proper in 1825 was eight thousand eight hundred, a gain of three thousand five hundred and ninety since 1820.

In June, 1826, following, the new South Ferry at Pierpoint Dock was established. In August another steamboat ferry was put in operation between Jackson street, Brooklyn, and Walnut street, New York.

On May 1st the election under the provisions of the act amending the charter of Brooklyn was held. This act gave two trustees to each of the five districts instead of one.

On the 20th of June a survey and map of the village were ordered, and the movement was this year made for the establishment of a park and promenade on the Heights. The first night-boat on Fulton Ferry was run September 27th, 1827.

The population of Brooklyn in 1830 had reached fifteen thousand, and November 10th, this year the Brooklyn Colonization Society was organized and appointed officers.



In April, 1832, the Brooklyn and Jamaica Railroad Company was incorporated, and the road was completed and opened for travel April 18th, 1836. At this date ground was broken for continuing the road through the Island by the Long Island Railroad Company, which was incorporated April 24th, 1834. This road was in operation to Hicksville August, 1837, to Suffolk Station 1841, and on July 25th, 1844, the first train of cars ran from Brooklyn to Greenpoint, a distance of ninety-five miles.

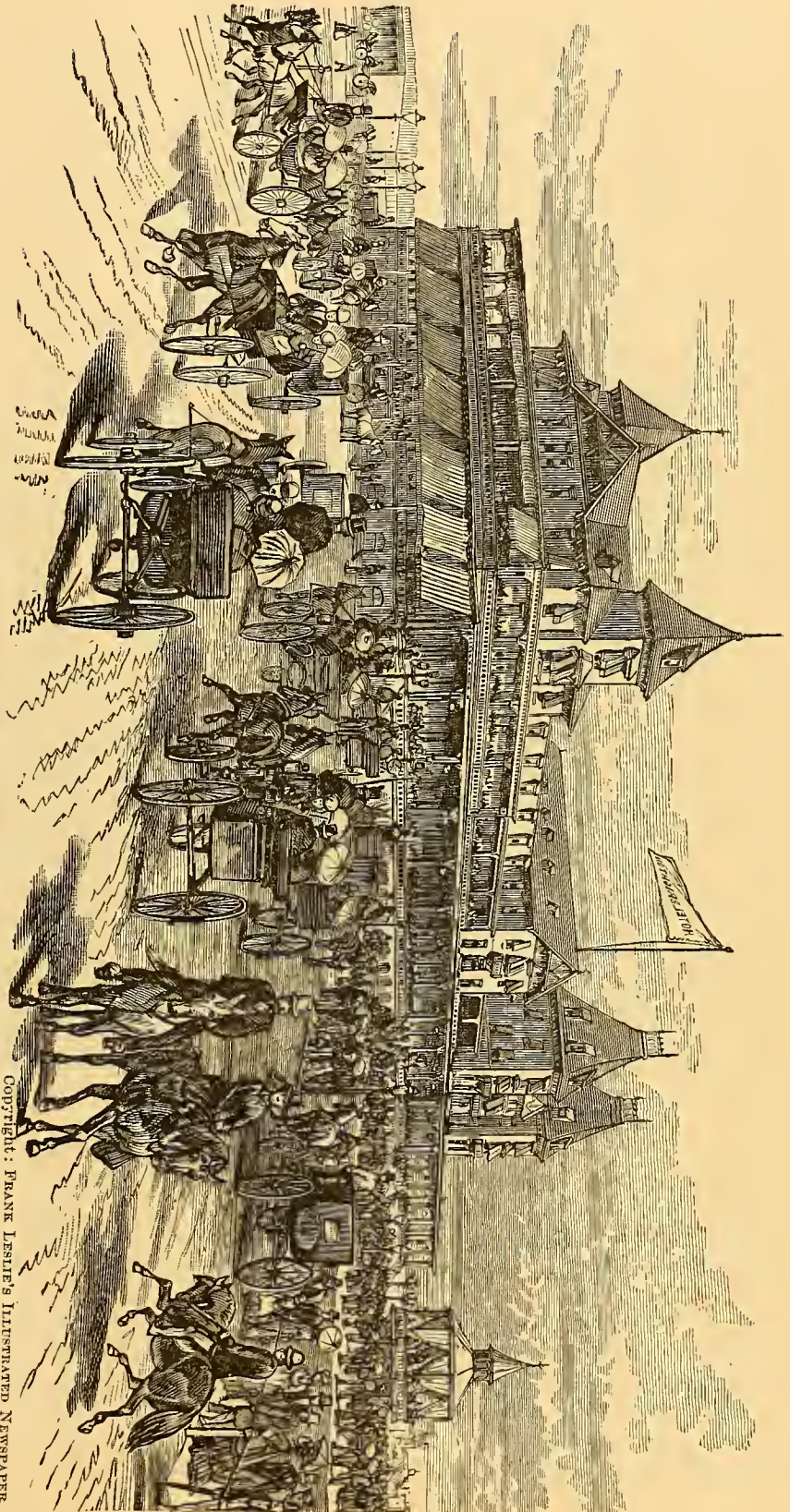
In April, 1833, the act was passed authorizing the location of the Court-House in Brooklyn. On the 27th of this month the bill for the incorporation of the City of Brooklyn and town of Gowanus, in Kings county, was introduced and passed the House, but through the opposition of New York it failed in the Senate, the Legislature, however, as a "sop to Cerberus," amended the village charter.

### INCORPORATED AS A CITY.

On the 8th of April, 1834, Brooklyn was incorporated as a city, despite the earnest opposition of New York, and the first election under the incorporation granted by this act was held during that year.

BROOKLYN'S SUBURBS—BRIGHTON BEACH HOTEL AND DRIVE.

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The Board of Alderman met on the 20th of May and elected George Hall as the first mayor of Brooklyn. By the provisions of its charter the City of Brooklyn was divided into nine wards, the first five corresponding with the five districts into which the village had been divided. In November the population was ascertained to be twenty-four thousand three hundred and ten, a gain of nine thousand and fifteen in fifteen years. The erection of the City Hall was begun this fall, and the corner-stone was laid with imposing ceremonies. In May Jonathan Trotter was re-elected mayor of the city by the Board of Aldermen. At the election held May 1st, 1837, General Jeremiah Johnson was elected mayor by the Board of Aldermen. At an election held April 18th, 1838, General Jeremiah Johnson was re-elected mayor of Brooklyn, and the Greenwood Cemetery Company was the same day incorporated as a joint-stock company, and April 11th, 1839, was chartered as an association of lot-owners.

The first Board of Education was established in 1839, and in May of that year Cyrus P. Smith was elected mayor by the Board of Aldermen. At the first election by the people, under the city charter, Cyrus P. Smith was chosen mayor. At this date the city covered an area of twelve miles square and had a population of over thirty thousand. There were thirty-five miles of regulated, paved, and lighted streets, two fine markets, and a large police force and efficient Fire Department, and the municipal government was most satisfactory. There were then twenty-three churches, three banks, two lyceums, an excellent system of graded schools, fine libraries, etc. The Atlantic Dock Company was incorporated this year with a capital of \$1,000,000.

Mayor C. P. Smith was re-elected chief executive officer of the city April 13th, 1841. The building of the Atlantic Docks was begun this year. April 12th, 1842, Henry C. Murphy was elected mayor, and in April, 1843, John Sprague succeeded him. The whole number of buildings erected or in process of erection in Brooklyn during the year (1843) was five hundred and seventy. They were chiefly brick; seventy-five were stores and four church edifices.

On the 9th of April John Sprague was re-elected mayor. The corner-stone of the tunnel in Atlantic street was laid, and the tunnel was opened for travel December 3d following. At the charter election, held April 14th, 1846, Francis B. Stryker was elected mayor, and on April 13th, 1847, he was re-elected. March 27th, 1848, gas was first introduced into the city, and August 8th Cypress Hill Cemetery was incorporated under the general cemetery act. A terrible conflagration occurred in Brooklyn August 11th. The fire broke out in the furniture store of George Drew, 122 Fulton street, nearly opposite Sands street, and the flames spread with great rapidity, almost as far as Washington street, destroying a thickly settled portion of the city of several acres in extent. The loss by this fire amounted to \$1,500,000. The business district was rapidly rebuilt, and the disaster enabled the authorities to widen Fulton street by setting back the building line on the west side from Henry to Middagh streets, and on the east side from Sands to Concord streets.

South Brooklyn was now growing rapidly, the spirit of improvement being developed by the erection of the Atlantic Docks. In March, 1848, Daniel Richards petitioned Council for permission to open thirty-five streets in the vicinity of the docks, and during this year and the subsequent one the construction of a navigable canal from Gowanus bay to Douglass street, through the centre of the meadows, was authorized. Two thousand one hundred buildings were erected during the years 1848-9, seven hundred of which were in the Sixth ward, or South Brooklyn.

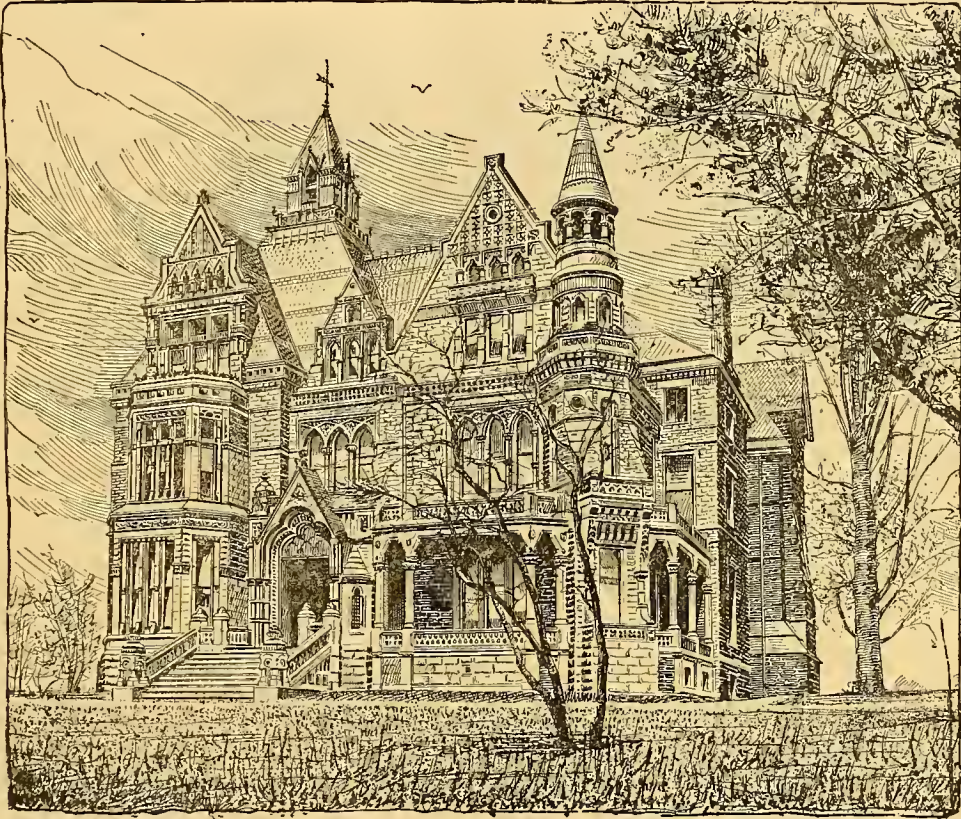
In April, 1849, Edward Copeland was elected mayor, and on July 4th of this year the corner-stone of the United States Dry Dock was laid. The idea of connecting Brooklyn and New York by means of a bridge about this time was broached and discussed. The New York *Tribune* in an article on the subject says: "The bridge is the great event of the day. New York and Brooklyn must be united, and there is no other means of doing it. The thing will certainly be achieved one of these days, and the sooner the better."

Mr. Samuel Smith was elected mayor of Brooklyn in April, 1850. He was succeeded in 1851 by Hon. Conklin Brush, the tenth mayor of the city. During the season of 1850-51 extensive improvements were made in South Brooklyn. Twelve large warehouses were added to Atlantic Docks. They were large stone structures, each 38x180 feet in dimensions and five stories in height. New docks were in progress and many enterprises of moment were in contemplation.

Mr. Edward A. Lambert, in 1852, was elected mayor, and in January, 1853, the population, as shown



by the mayor's message to Councils, was one hundred and twenty thousand, the seventh city in the Union. The increase in the amount of taxable property during the year 1852 was nearly \$12,000,000. At this time fifteen schools were under the control of the Board of Education, with eighteen thousand three hundred and seven scholars enrolled. There were in successful operation two evening schools, with an average attendance of eight hundred pupils. The city had twenty-two miles of street mains, put down by the Brooklyn Gas Company, and one thousand two hundred and two gas lamps, and two thousand five hundred buildings were erected this year in Brooklyn. On the 17th of April the Legislature passed an act to consolidate the cities of Brooklyn and Williamsburg and the town of Bushwick into a municipal government, and to incorporate the same, said act to take effect January 1st, 1855.



ONE OF BROOKLYN'S HANDSOME RESIDENCES.

On the 3d of July the Brooklyn City Railroad Company made its first trip over Myrtle and Flushing avenues and Fulton street and Fulton avenue, and on the 8th of August the cars began running on the Greenwood route. In November the Union Ferry Company of Brooklyn was incorporated with a capital stock of \$800,000, superseding the former Union Ferry Company, which existed from 1851.

### THE CONSOLIDATED CITY OF BROOKLYN.

Under the provisions of the charter granted by the Legislature consolidating the cities of Brooklyn and Williamsburg and the township of Bushwick, Brooklyn entered upon the third era of her municipal career. Williamsburg had been incorporated as a village in 1827, and until 1840 its growth was slow. At that date it contained five thousand and ninety-four inhabitants, and in 1850 its population had increased to



thirty thousand seven hundred and eighty. It was chartered as a city in 1851. Bushwick was then a thinly settled township, with a population of seven thousand souls. At the time of its consolidation Williamsburg was a city with fifty thousand inhabitants, and Brooklyn had a population of one hundred and forty-five thousand. The aggregate number of inhabitants was over two hundred thousand, making Brooklyn the third city in the United States, a position which it has since maintained.

The superficial area of Brooklyn was over twenty-five square miles, and the city had a water front of eight and one-half miles. Five hundred and sixteen streets had been opened for public use. Thirty miles of railroad track had been laid and were at the time in use in the city, exclusive of that of the Long Island Railroad Company, and twelve lines of stages were in operation. The city was lighted by three thousand seven hundred and sixty-six lamps, two thousand six hundred and nine of which were gas lamps. There were then thirteen main sewers, of an aggregate length of five miles. Brooklyn had two public parks, one of which rivaled in magnificence of its natural position and prospect those of any city at that day in the United States.

There were then one hundred and thirty-seven public schools, with thirteen teachers, and an average of thirty thousand pupils. There were four savings institutions, five daily and two weekly of property was as follows: \$64,665,117, personal \$8,184,881; real estate, 664, personal property, 559; real estate, Bushwick, 923,085.

There were then thirteen ferries, giving communication with New York, and a continuous line of wharves at Red Hook. The police force consisted of two hundred and seventy-four men, Eastern District, carriages, three hook and company, and the Western Division, seven hose, and four ladders.

There were then eighteen wards, and the nineteenth was soon added. On the 12th of April, 1855, the Nassau Water Company was incorporated, and November 15th, the Common Council authorized a subscription of \$1,000,000 to the stock of the company, on condition that \$2,000,000 of the stock be paid up. In June the subscription was increased to \$1,300,000. During 1855 one thousand and thirty-four new buildings were erected, and five hundred and eighteen were in process of building. During this year there were fourteen miles of new streets opened, nine of which were graded and paved, and four hundred and twenty-six new gas lamps were put up.

The work upon the Nassau Water Works was begun July 31st, 1856, by breaking ground for the reservoir on Flatbush avenue, within the present Prospect Park, and now known as Reservoir Hill. In 1857 Mr. Samuel S. Powell was elected mayor, and on April 23d the present metropolitan police law went into operation. The Ridgewood water was introduced into the city December 4th, 1858. The Academy of Music was established this year, and was incorporated March 19th, 1859, with a capital of \$150,000, and the site of the building on Montague street was purchased, the plan agreed upon, and work begun in the same year. Hon. S. S. Powell was re-elected mayor April 5th, 1859.

On the 27th of April, 1859, the Nassau Company introduced the water from their reservoir into the



AN INVITING STREET VIEW—CLINTON AVENUE.

city.

Brooklyn then boasted thirteen churches, twenty-three hundred and seventy daily attendance of. There were nine banks, eight insurance companies, papers. The assessed value—real estate, Brooklyn, property, Brooklyn, Williamsburg, \$11,242, Williamsburg, \$11,614, wick, \$3,106,864, personal \$109,000. Total \$88,-

There were at this time almost constant communication with New York, and an almost continuous line of wharves between Green Point and Red Hook. The police force consisted of two hundred and seventy-four men, and the Fire Department had ten engines, four hose ladders and one bucket. The Eastern District had twenty engines and ladders.

The new city was divided

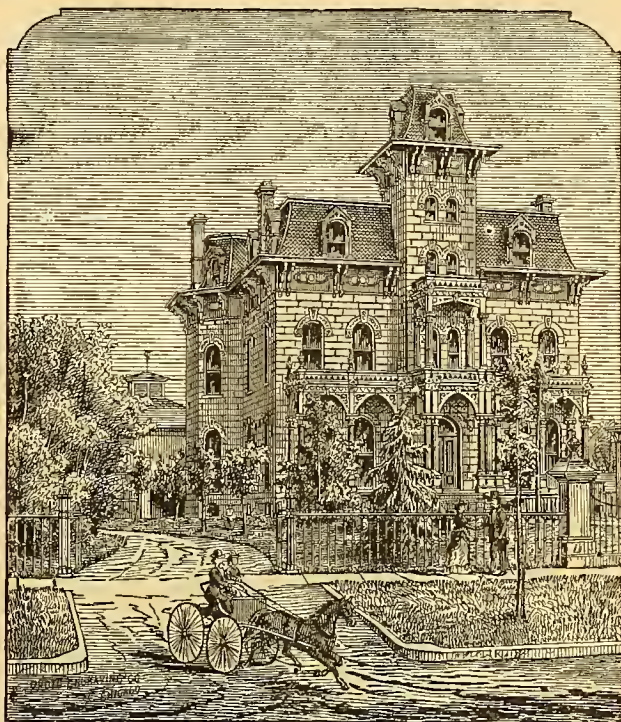


city, and the event was celebrated with great ceremony and rejoicing, the Council having appropriated \$10,000 to defray the expenses of the celebration.

On the 5th of April, 1861, Martin Kalbfleisch was elected mayor of the city. On the 15th of April the announcement of the firing upon and surrender of Fort Sumter and the call for troops created great excitement, and business for a time was virtually suspended. Recruiting offices were opened in the city, and the ranks of the Thirteenth, Fourteenth, Twenty-eighth, and Seventieth Regiments of militia, comprising the Fifth Brigade, were rapidly swelled.

Common Council on the 19th of April appropriated \$75,000 for the relief of the families of those who should volunteer. On the 20th General Duryea received orders to send two Brooklyn regiments to the field, and he at once dispatched the Thirteenth, under Colonel Abel Smith, and the Twenty-eighth under Colonel Michael Bennet. The Union Ferry Company guaranteed to those of their employees who should volunteer a continuance of their salaries to their families and their places on their return, and forty ladies of Brooklyn volunteered as nurses.

An immense war meeting was held on the 22d of April, and at three P. M. of that day the Thirteenth Regiment left for the seat of war, four hundred and fifty strong. On the 30th the Twenty-eighth Regiment started for the front, and during this month Colonel Pratt and others organized, mostly in Brooklyn, the Thirty-first Regiment New York Volunteers. On the 20th of May the Fourteenth Regiment, under Colonel Alfred M. Wood, left for the seat of war. In August of this year the New York Fifth Independent Battery was organized at Brooklyn, and the First Long Island Regiment (Brooklyn Phalanx) was recruited in this city by Nelson A. Cross, and departed for the field August 22d. The Monitor was launched at Green Point January 30th, 1862, and eleven days afterward encountered the rebel ram Merrimac in Hampton Roads. The City of Brooklyn received an amended charter this year. The corner-stone of the new County Court-House, at the junction of Fulton and Joralemon streets, was laid May 20th by the Grand Lodge of New York State F. and A. M. In June the Coney Island railroad, from Fulton ferry to Coney Island, was completed. It was eleven miles in length. On the 15th of August a great Union meeting was held, and on the 16th the ward



A SUBURBAN HOME.



A POPULAR AVENUE NEAR THE ELEVATED.

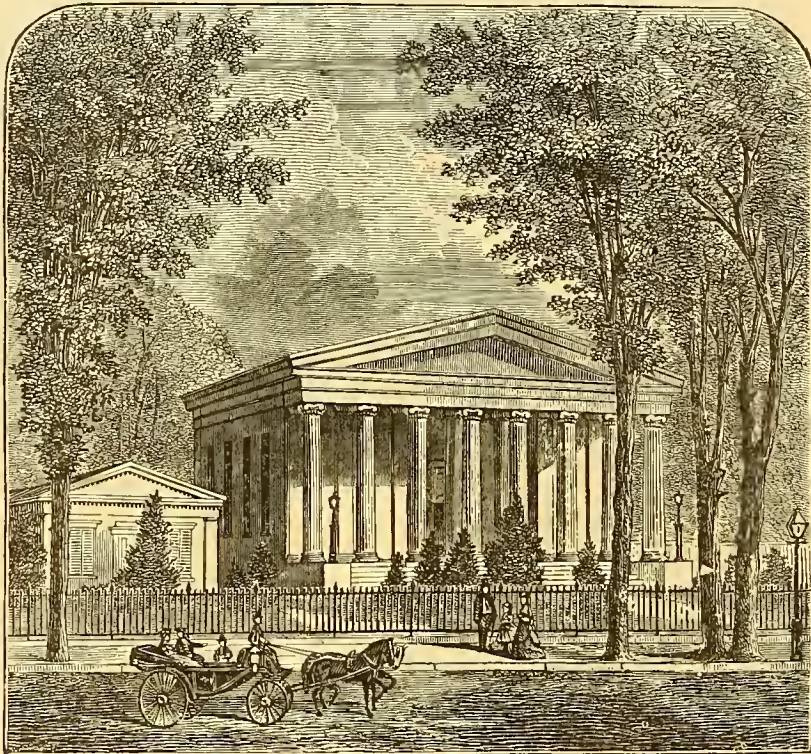
supervisors appropriated \$240,000 for bounties for those who should volunteer before the 1st of September. It was thus that Brooklyn responded to the call for troops, and to the credit of the citizens be it said that her quota was always filled by volunteers. Over ten thousand of her best citizens had responded to the call of the Government and had fought on every battle-field, from the first Bull Run disaster to Malvern Hill. In response to the second call she sent her Thirteenth and Fourteenth Militia Regiments. The third call



was at first coldly received, but enthusiasm was again revived, and volunteers filled the requisition made by the Government.

The Eleventh Brigade, New York National Guard, was formed this year, and Companies B, I, and K of the One Hundred and Seventy-sixth New York Volunteer Regiment were recruited in Brooklyn by January 16th, 1863, and left for the front. In October the new call for three hundred thousand troops was made, and Mr. S. B. Chittenden offered \$10,000 for two hundred volunteers, under this call, for the Fourteenth Regiment.

November 2d Alfred M. Wood was elected mayor, and assumed the duties of his office January 1st, 1864. On March 6th two hundred and fifty re-enlisted men of the Forty-eighth New York Volunteers left Brooklyn for Florida, and on the 25th a grand entertainment at the Academy was given for the benefit of the families of the Fourteenth, Forty-eighth, and Sixty-seventh Regiments. By September 10th Kings county had again filled her quota. April 10th, 1865, the news of Lee's surrender was received with demon-



FIRST REFORMED CHURCH.

(From History of Kings Co., by permission.)

strations of wildest enthusiasm, followed by a corresponding universal depression and deep sorrow on the 15th by the assassination of President Lincoln, and the whole community was in deep mourning.

In 1866 Samuel Booth assumed the office of mayor. In 1868 Martin Kalbfleisch was inaugurated mayor, and on June 21st the corner-stone of the great Roman Catholic Cathedral was laid. On the twenty-first of this month Common Council authorized a loan of \$3,000,000 to the New York Bridge Company, on condition that the additional sum of \$2,000,000 be first subscribed to the capital stock by other parties for the construction of the proposed East river bridge.

During the past twenty-five years the growth of Brooklyn was almost phenomenal. In 1843 corn grew on Montague street, Court street did not exist, and the fashionable quarter of South Brooklyn was a barren hill of sand. Then the aristocracy resided in the neighborhood of the Navy Yard, and still later the principal part of the business of the city was confined to the neighborhood of Fulton Ferry, the first block on Fulton street from the ferry being, in fact, the Exchange of Brooklyn. The building of City Hall brought about a change, and this locality is now the centre of trade and activity of the city. Twenty-five



years ago the population was less than forty thousand, and now it aggregates nearly, if not quite, eight hundred thousand.

The buildings erected in 1868 exceeded in value those of any previous year, there being three thousand three hundred and seven elegant and costly structures built during that year. Besides these a large number of houses were in process of construction. Among the imposing structures completed in 1868 may be mentioned the iron building of the Long Island Safe Deposit Company, corner of Front and Fulton streets; the large building of the Union Association, on the opposite corner; Burnham's Gymnasium, corner of Smith and Schermerhorn streets; the magnificent Mercantile Library building, on Montague street; the new St. Ann's P. E. Church, corner of Clinton and Livingston avenues; Rev. Dr. Duryea's new church on Classon avenue; the Skating Rink; the Adelphi Academy on Lafayette avenue; the church of the North



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LONG ISLAND HISTORICAL SOCIETY'S BUILDING.

Reformed Congregation on Twelfth street; Carlton Avenue M. E. Church, corner of Clermont and Willoughby avenues; and the elegant and imposing building of the Kings County Savings Bank, corner of Fourth and Broadway; besides many other church edifices and large business houses. A very careful estimate of the value of the buildings erected during the year places the amount at about three and a-half millions of dollars.

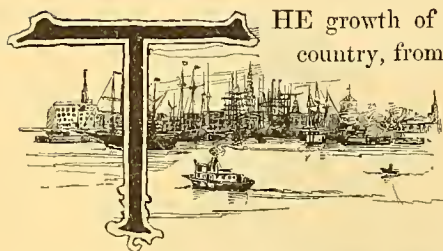
The amount of street improvements effected was enormous. Twenty-three miles of improved streets, graded and paved, were added to the city, with water and sewer pipes, making nearly eight thousand city lots available for building purposes.

In 1867 sixteen miles of water pipes were laid and fourteen miles of sewers, and on January 1st, 1868, the city had two hundred and ten miles of water pipes and one hundred and thirty-four miles of sewers. The total length of streets was five hundred miles at this time, and on January 1st, 1869, there were one hundred and fifty miles of sewers, and two hundred and twenty-four of water pipes. The past fifteen years have been marked by a marvelous growth, and the city is yet the third in the Union.



# BROOKLYN OF THE PRESENT.

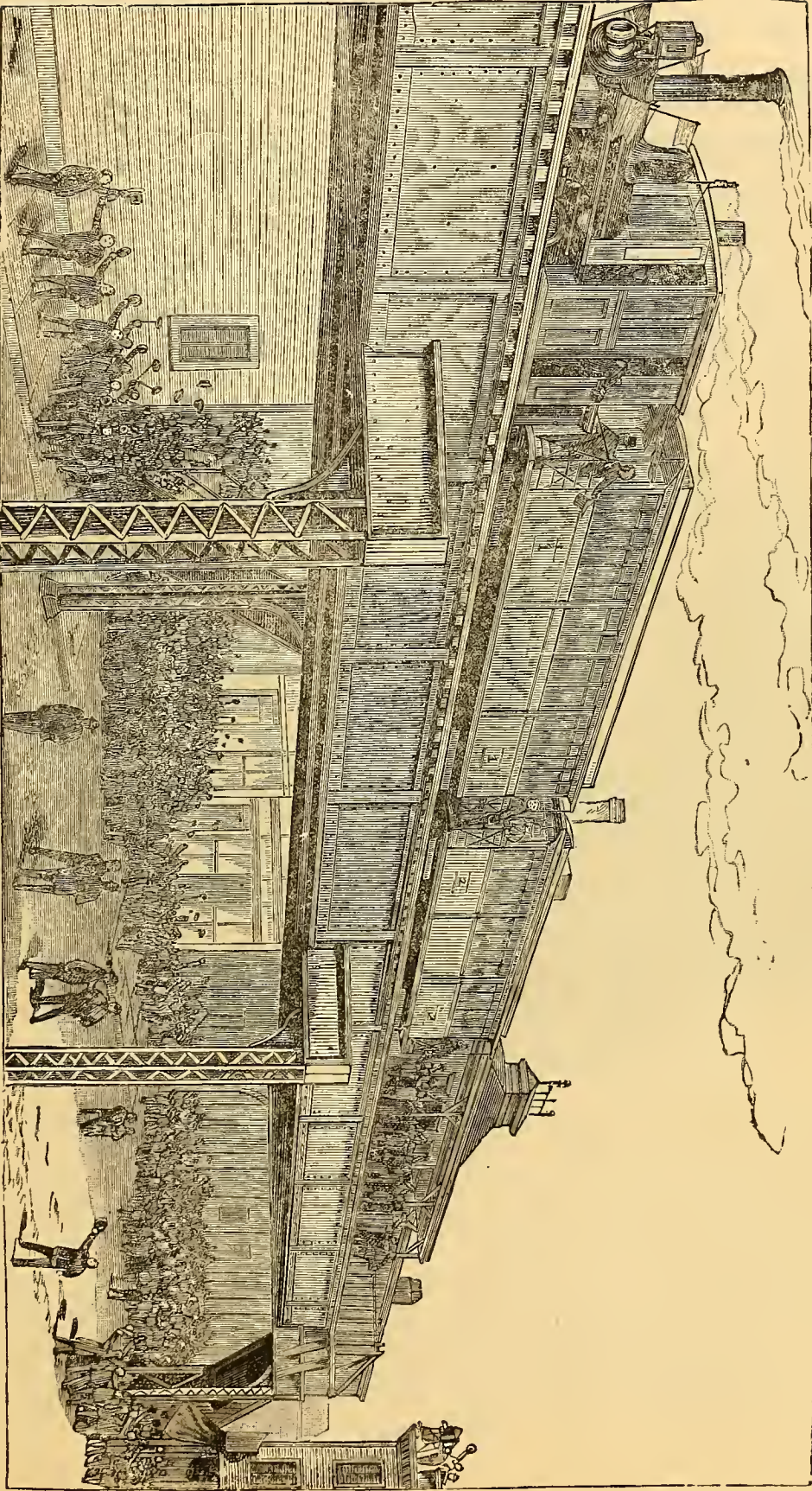
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THE growth of Brooklyn, because of its proximity to the great metropolis of the country, from which it is separated by the narrow channel of the East river, has been almost phenomenal, and in any other locality it would be a city of first importance. This magnificent "City of Churches," and, we may add, of homes, is the third in population, trade, and industry in the country. It is situated in Kings county, in the western extremity of Long Island. It is bounded on the east by Queens county, north and northwest by the East river,

west by New York bay, and south and southwest by the townships of Flatbush and New Utrecht. The river which separates Long Island from Manhattan is spanned between New York and Brooklyn by the most magnificent and imposing bridge structure in the world, and the social interests and trade of the two cities are so intimately connected that a union of the two in the near future is more than probable. Practically, they are now one in all but name, and when they are united in one government the act which joins them will at once create a city, next to London, the largest in the world, with a population of over two million souls. The city of Brooklyn extends along East river from north to south a distance of eight miles, and is about four miles in width from east to west, with an area of nearly fifteen thousand acres. It was incorporated as a city in 1834, and from a village half a century ago it has grown to a city of almost, if not altogether, eight hundred thousand population, the valuation of its real estate for tax purposes aggregating over \$320,000,000, and its personal property assessed at more than \$20,000,000. Within the memory of its young men the city has increased its population over two hundred per cent., and it has long since ceased to be regarded as the "dormitory of the American metropolis." Until the great financial crisis of 1873, extraordinary activity was observable in every department of the city's life, and with the most unbounded confidence in the future, municipal and individual enterprises of greatest moment and on the most extensive scale were inaugurated and completed. The magnificent Prospect Park, which has few equals in natural beauty, extent, and attractiveness, was laid out, and on the thoroughfares leading to and through it a vast amount of money was expended. The bonds issued for \$3,000,000 for the bridge, which had been commenced, helped to swell the municipal debt, and the opening up of new streets, paving, sewers, etc., which work had been carried on upon a large scale, steadily increased the burden of the taxpayers. Since 1873, however, a more conservative policy has been adopted and pursued, and the large bonded debt of the city under able management has been steadily reduced, and in the meantime the growth of the city has been uninterrupted, and Brooklyn, according to most careful estimates, now boasts a population of nearly, if not quite, eight hundred thousand. During the past year (1885) there were one hundred and seventy thousand children attending the public and private schools of the city, and the educational facilities are unsurpassed by any and equaled by few cities of the country. Brooklyn has nearly six hundred miles of streets, a large proportion of which are paved with Belgian blocks, cobblestones, and macadamized, and her street-railway system, of about three hundred miles in length, is as complete and comprehensive as that of any city in the world. The water supply is all that could be desired, and the water, surpassing in purity the famed Croton of New York, in quantity is amply sufficient for the present population and the prospective increase for many years, the capacity of the works aggregating fifty-five million gallons per day.





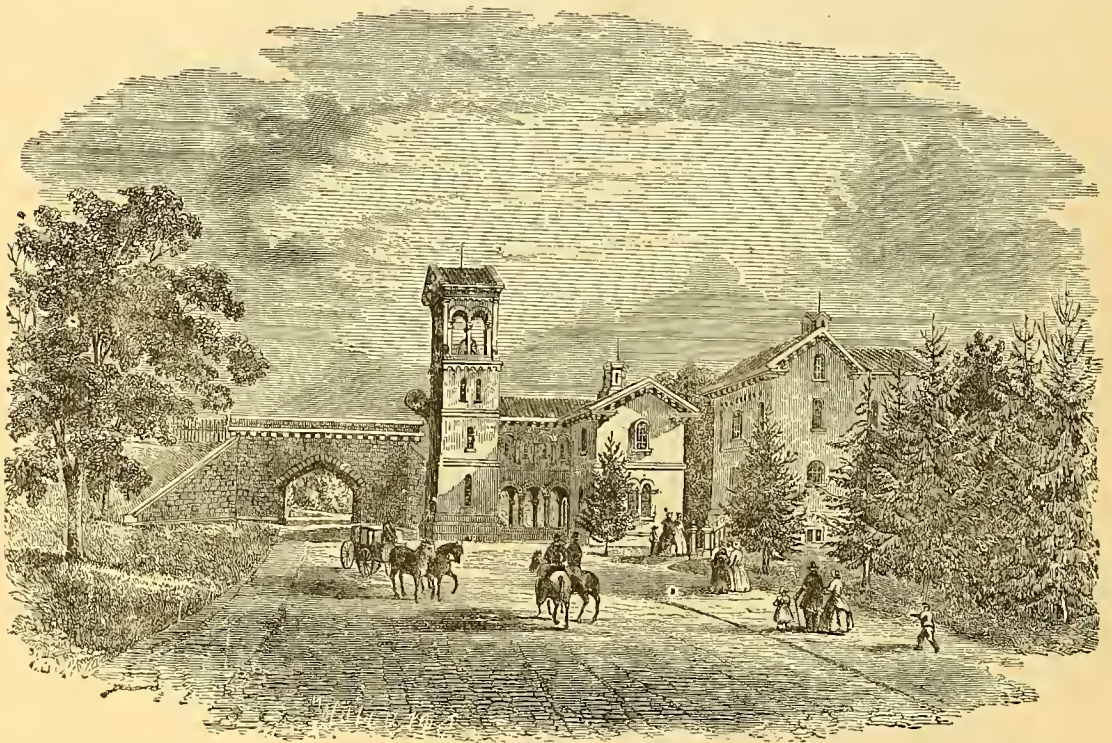
THE BROOKLYN ELEVATED RAILROAD.—THE FIRST TRAIN.



## THE BROOKLYN FERRIES.

The ferry system of Brooklyn is complete and the service adequate for all purposes. The Brooklyn Avenue, with the depot at foot of Fulton street, connects at Jersey City with the Pennsylvania and New Jersey Midland Railroads, and also with the Fall River line of steamers on their departure and arrival, and the street cars leave Jersey for the Erie railway and for the Morris and Essex railway at Hoboken every five minutes. The time between Brooklyn and the Pennsylvania Railroad depot is from fourteen to sixteen minutes.

The Brooklyn and Erie Annex depot, also at foot of Fulton street, connects at Jersey City with the New York, Lake Erie and Western, the Northern of New Jersey, the New Jersey and New York, and New York and Greenwood Lake railroads at Erie railway dock, with the New York and Philadelphia, New Line, New Jersey Southern, and Central railroad of New Jersey at Central railway dock, and at Hoboken with the Delaware, Lackawanna and Western railroad. The Union Ferry Company's boats run between Main street, Brooklyn, and Catharine street, New York, from foot of Fulton street to Fulton Market, New



WESTERN ENTRANCE TO GREENWOOD CEMETERY.

[From History of Kings Co., by permission.]

York, from foot of Atlantic to Whitehall street, New York, day and night, and from Montague street to Wall street, New York, from six A. M. till eleven P. M. The Brooklyn East District ferry runs from Grand street, Brooklyn, to Grand street and to Houston street, New York, and from Broadway to Grand and to Roosevelt streets, New York, day and night. The Greenpoint ferry runs between Greenpoint avenue and Twenty-third street, New York, day and night, and from same point to Tenth street from five A. M. to twelve P. M.

The Long Island City carries freight and passengers from Long Island City to James' Slip, New York, and return every thirty minutes, from seven A. M. to half-past six P. M., and between Ferry street and Thirty-fourth street, New York, day and night. The Astoria boats run between Astoria and Ninety-second street, New York, every thirty minutes, from five A. M. to quarter past ten P. M., and notwithstanding the diversion of travel by the completion of the bridge, the Union ferries alone carry annually about forty million passengers.



## STREET RAILROADS.

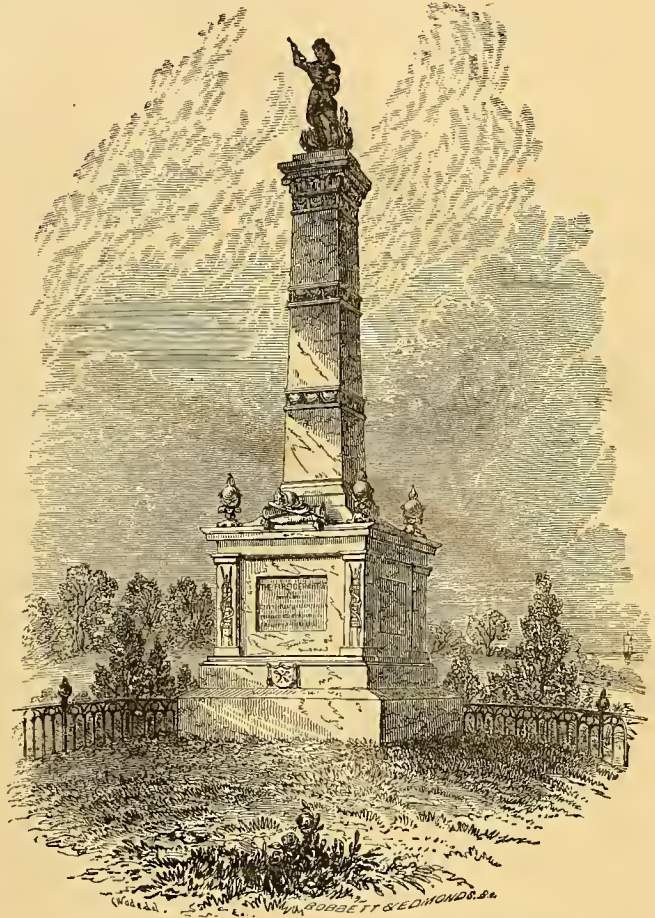
From Fulton ferry and the Brooklyn terminus of the bridge numerous lines of street railways run to all parts of the city. Among these are the Flatbush and the Flushing Avenue line, the Fulton Street to East New York, the Freeman Street line to Hamilton ferry, the Gates Avenue and the Greenpoint lines (via Classon and via Washington avenue), Greenwood, Myrtle Avenue, Third Avenue, Hamilton Avenue, from Hamilton ferry to Greenwood, and by steamer Third avenue at city line to Fort Hamilton. The Brooklyn City and Newtown railway also runs from Fulton ferry to De Kalb and to Central avenue. The Atlantic Avenue Company operate lines on Adams street and Boemm place, Bergen street, Butler street, and to Greenwood and Coney Island (Fifth avenue), and to Prospect Park (Seventh avenue).

The Broadway railroad comprises the Broadway, Reid Avenue branch, and Sumner Avenue.

The Brooklyn, Bath, and Coney Island operates a steam line from Greenwood to West Brighton. The Bushwick Company run the Bushwick, Cypress Hills, Lutheran Cemetery, and Thompson Avenue line from Broadway ferry. The Brooklyn, Canarsie, and Rockaway Beach line runs from East New York to Canarsie, and thence by steamboat to Rockaway Beach.

With the exception of the Brooklyn City and Newtown, the above-named railways are all operated by the American Street Railway Association. The Brooklyn elevated railroad has its terminus at Fulton ferry and Van Sicken avenue respectively, with stations at Washington, Bridge, Navy, and Cumberland streets, Washington, Myrtle, DeKalb, Greene, Franklin Nostrand, Thompson, Sumner, Reid, and Gates avenues, Halsey and Chauncey streets, Manhattan Beach crossing, and Alabama avenue. The Brooklyn, Flatbush, and Coney Island railway runs between Brighton Beach depot at Franklin and Atlantic avenue, via Long Island railroad, to Brighton Beach, Coney Island. The Crosstown line extends from Red Hook to Long Island City. The Coney Island and Brooklyn line runs from Fulton ferry, via Smith street, to Prospect Park and Coney Island with a Hamilton Avenue and Prospect Park branch.

The Grand Street, Prospect Park, and Flatbush line runs between Grand Street ferry and Prospect Park, via Wythe avenue, with a branch to Greenwood. The Grand Street and Newtown line has its terminus at Broadway and Calvary Cemetery. The Long Island railroad cars run from Atlantic and Flatbush avenues to Greenport, and also from Long Island to Bushwick. The Manhattan Beach line runs from Atlantic and Flatbush avenues and from Bay Ridge. The North Second street and Middle Village cars run from Broadway to Lutheran, and to Middle Village and St. John's Cemeteries in Queens County. The Prospect Park and Coney Island cars are run from Twentieth street and Ninth avenue to West Brighton Beach, Coney Island. The New Williamsburg and Flatbush cars run from Broadway ferry to Nostrand avenue and thence to Prospect Park. Van Brunt Street, and Erie Basin Company runs cars from Hamilton Ferry, via Van Brunt street, to Erie Basin.



FIREMEN'S MONUMENT, GREENWOOD CEMETERY.

[From History of Kings Co., by permission.]



## BROOKLYN'S COMMERCIAL FACILITIES.

The harbor on the Brooklyn side is unsurpassed for shipping in this or any other country, and its eight miles of water front is lined with substantial and commodious docks, mammoth warehouses, immense sugar refineries, many of which are ten and twelve stories high, and extensive manufactories, giving employment to five thousand workmen. The warehouse and storage facilities of Brooklyn are unequaled even by those of New York, and most of the valuable cargoes awaiting shipment and delivery are stored on the Brooklyn side.

The manufacturing interests of Brooklyn are as varied as they are numerous, the products of her mills and other industries amounting to over \$200,000,000 annually, and over \$60,000,000 of capital are invested in five thousand two hundred manufacturing and commercial industries, in which nearly fifty thousand persons are employed. The value of the raw materials used reaches the sum of \$130,000,000, and the wages paid aggregate \$22,500,000.

## CITY GOVERNMENT.

The municipal affairs of Brooklyn are vested in the mayor, Board of Aldermen, the latter composed of twelve district aldermen and seven aldermen-at-large, making nineteen in all, with police and justices' courts and fourteen departments, each having charge of some important interest of the city. The officers at present writing are as follows :

Mayor, Daniel D. Whitney ; secretary, D. B. Phillips ; assistant secretary, A. C. Evanglides.

*City Clerk's Office.*—City clerk, John Stanley ; assistant, M. J. Cummings ; license clerk, William Jordan ; index clerk, Thomas F. Carney ; report clerk, James Casey ; engrossing clerk, William H. Friday ; journal clerk, William Hogan ; document clerk, Peter J. Kirchoff ; permit clerk, Patrick W. Conway ; bill clerks, J. M. McNamara, J. A. Brodie, E. M. Rosenbaum, George Laidlaw, William C. Weaver, J. F. Davis, H. H. Brown, Miss M. T. Brook ; bookkeeper, George Thomas ; assistant bookkeeper, S. C. Clobridge.

*Department of Finance.*—Controller, Aaron Brinkerhoff ; deputy controller, Robert Courtney ; bond clerk, Albert Wild, besides a superintendent and clerk at Wallabout, a clerk of accounts, bookkeeper, warrant and salary warrant and assessment clerks, and eight dockmasters.

*Department of Audit.*—Auditor, August Voegel ; deputy auditor, William D. Cornell ; chief clerk, E. A. Kollmeyer, and also a clerk, bill clerk, and bookkeeper.

*Department of the Treasury.*—Treasurer, A. D. Wheelock ; deputy treasurer, D. Phœnix.

*Department of Law.*—Corporation counsel, Alinet F. Jenks ; assistants, Alfred E. Mudge and Fred. W. Catlin ; chief clerk, Richard B. Greenwood.

*Department of Assessment.*—President, Thomas A. Wilson ; secretary, D. H. Roche, and also eight assessors, six clerks, and four arrears clerks.

*Department of Collection.*—Collector, L. V. D. Hardenleigh ; deputy collector, Charles Rushmore ; assistant cashier, J. McCoy Gray ; chief clerk, H. Reeve, besides one clerk, one entry, one assistant, one requisition, one map, one record, and eight bill clerks, bookkeeper, and assistant bookkeeper.

*Department of Arrears.*—Registrar, Matthias W. Cole ; a deputy, cashier, bookkeeper, and fifteen clerks.

*Department of City Works.*—Commissioner, George R. Conner ; deputy commissioner, R. M. Whiting ; secretary, D. C. Northup ; clerk to secretary, Bernard Fowler ; accountant, C. H. Pelletreau ; chief engineer, Robert Van Buren ; eight assistant and one consulting engineer, one water and one deputy purveyor, registrar, chief clerk, and superintendents of sewers, streets, street repairs, and supplies.

*Department of Police and Excise.*—Commissioner of police and excise, Thomas Carroll ; commissioners of excise, John H. Schliemann and John Cunningham ; deputy commissioner of excise, F. L. Dallou ; counsel, A. E. Lamb ; fire marshal, A. B. Thorn ; superintendent of steam boilers, T. F. Powers ; excise cashier, Charles Eisenhut ; superintendent of police, Patrick Campbell ; inspector, John McKellar, and fifteen captains, one accountant, one clerk, and two assistant clerks of excise, five telegraph operators, clerk to boiler inspector, three boiler inspectors, superintendent's clerk, property clerk, deputy chief clerk, and superintendent of telegraphs.

*Department of Health.*—Commissioner, Andrew Otterson, M. D. ; deputy commissioner, R. M. Wyckoff ;

counsel, G. F. Elliott ; three inspectors, chief chemist, veterinary inspector, five inspectors of plumbing, one inspector of meat, and one inspector of nuisances.

*Department of Fire.*—Commissioner, John Ennis ; deputy commissioner, William D. Moore ; superintendent repairs, James Lynch ; chief engineer, Thomas F. Nevins ; assistant engineer, John W. Smith.

*Department of Buildings.*—Commissioner, Joseph Platt ; deputy commissioner, George Howell, and two clerks.

*Department of Elections.*—President, Timothy Perry ; treasurer, John Gilbertson ; members, John Platt, Charles H. Cotton ; four clerks.

*Department of Parks.*—President, John Gibb ; secretary, Andrew A. Smith ; engineer, John Y. Cuyler ; seven commissioners, one accountant, and one bookkeeper.

*Police and Justices' Courts.*—Justice first district, F. S. Massey ; second district, Thomas J. Kenna ; third district, Charles Naehr ; City Hall, Andrew Walsh.

*Civil Justices.*—John Courtney, Charles Kiehl, Clarke D. Rhinehart, with a clerk and one assistant clerk to each justice.

### EDUCATIONAL ADVANTAGES.

Throughout the country the "City of Churches" enjoys a reputation for the superiority of its educational facilities, and in every department of education, public and private, there has for many years been manifested a considerate attention to this important subject, a discreet yet liberal management, and a judicious and generous expenditure of money.

There are in all about seventy schools, of which one is a high school and one a training school for teachers, thirty-three grammar, nine intermediate, twelve primary, and three colored, besides several orphan asylum schools, which receive a share of the school money. The number of scholars enrolled is about seventy thousand, with an average attendance of nearly sixty thousand, a showing alike creditable to the management, the patrons, and the pupils. There are employed sixty principals, seventy-four heads of departments, and over one thousand three hundred teachers. The annual appropriation from the city for the support of schools is \$1,340,000, from the State \$290,000, and from other sources \$38,000, making \$1,668,000 as the total cost of maintaining the schools, and the cost per capita about nineteen dollars. The hall and offices of the Board of Education are located on Red Hook lane, near Fulton street, and the board is composed of the following well-known and influential citizens: President, Tunis G. Bergen ; vice-president, Robert Payne, and Messrs. Eugene D. Beni, Henry Briston, Max Brill, Charles A. Buttrick, John Byrne, E. Dwight Church, John H. Clayton, John Condon, Nathaniel Cothsen, Eben V. Crandall, Francis E. Dana, Horace E. Dresser, John Flynn, Robert B. Gardner, Horace Graves, John Griffin, Edgar E. Griffiths, Harlan P. Halsey, William Harkness, John Harrigan, John C. Hendrix, Robert Hentscher, Thomas F. Houghton, Horatio C. King, John C. Kelley, Mortimer J. Lyons, J. Henry Martin, Thomas J. Manjer, Eben Miller, John McNamee, James McKeen, George E. Moulton, Lewis E. Nicot, Robert Payne, George W. Pool, Edward Rowe, H. B. Schaumann, J. A. S. Simmson, Charles E. Teale, Robert Thomas, George V. Tompkins, P. A. White, Chris. W. Wilson, and Charles F. Wreaks. Superintendent of public instruction, Calvin Patterson ; associate, W. H. Maxwell ; secretary, Daniel W. Gallonadge.

The higher English branches are taught in the public schools, as are Latin and the modern languages, music and drawing, and the policy of the management has long been such as to secure the most gratifying results.

As supplementary to the excellent public schools of Brooklyn, there are a number of private academies and schools in the city, giving abundant facilities for instruction in the higher branches of study, from a preparatory course to a full collegiate and classical curriculum. The Collegiate and Polytechnic Institute is located on Livingston street, near Court, with D. H. Cochran as president ; Lockwood's Academy, No. 139 South Oxford ; Nassau Institute, No. 429 Classon avenue ; St. Francis' College, No. 30 Baltic street ; Adelphi College, Lafayette avenue, corner St. James Place, Stuart C. Perkins, principal ; Bryant & Stratton's Commercial College, No. 49 Court street, C. Claghorn, principal ; the Preparatory and Collegiate School, Flatbush avenue and Fulton street ; St. Francis' College, No. 30 Baltic street, and St. John's College, Willoughby avenue, corner Lewis street, Rev. J. A. Harnett, principal, are the leading educational institutions in the city, the public schools excepted.



## PUBLIC LIBRARIES.

In the matter of public libraries, the people of Brooklyn enjoy exceptionally fine opportunities, and the patronage of these beneficent institutions is such as to evidence the refinement and culture of a large proportion of the inhabitants of the city. There are five of these establishments conducted in an admirable manner, besides the Law Library, accessible to all members of the Kings county bar, and the public school libraries of the Eastern District, free to all inhabitants of School Districts Nos. 16, 17, 18, 19, 22, 23, 24, 26, 31, 33, 34, and 37.

The Brooklyn Institute and Youths' Free Library is located at Nos 196, 198, and 200 Washington street. The number of volumes is fifteen thousand, and the number of readers nearly one thousand. Mr. Lewis N. Rose is the librarian.

The Brooklyn Library is situated on Montague street, opposite the Academy of Music, Mr. W. A. Bardwell, librarian. The reading-rooms are open from 8 A. M. to 10 P. M., and three hundred newspapers, magazines, and periodicals are kept on file. The library numbers nearly one hundred thousand volumes, and the number of readers during the past year was thirteen thousand.

The Long Island Historical Society is on the corner of Clinton and Pierrepont streets. It has thirty-five thousand volumes on its shelves, and Mr. George Hannah is the librarian.

## CHURCHES.

Although rejoicing in the sobriquet of the "City of Churches," and boasting nearly three hundred churches of almost every denomination, it is very questionable whether Brooklyn has not outgrown the title. It has for some years been obvious that the growth of Brooklyn's population has been out of all proportion to the growth of the church accommodations of that city. The city's progress and increase has been uninterrupted since the beginning of her history. She received her city charter but little over fifty years ago (1834), at which time her population numbered twenty thousand. It is now probably eight hundred thousand, certainly not less than seven hundred and fifty thousand. Avenues and streets have been laid out in rapid succession, and acres of field and woodland have been built up with palatial and substantial business houses and residences. The city abounds with magnificent avenues, lined on either side for miles with stately mansions, and among her citizens Brooklyn numbers many of the wealthy classes. But while the city within the last decade has greatly increased in area, and has added nearly three hundred thousand to her population, and while places of amusement and manufacturing and mercantile enterprises have been multiplied, there has been but little increase in the number of her churches during this period. This is all the more noticeable because Brooklyn had early won and long maintained enviable prominence and distinction in the matter of church edifices. She was the "City of Churches" in a very emphatic sense of the term, and was proud of her pre-eminence, and with reason proud. The reason for this is readily seen, when it is remembered that Brooklyn was for many years largely the homes of those who spent the day in New York. The metropolis was the workshop, Brooklyn was the dormitory—the place where Sunday and all other holidays were spent. It was therefore natural that the number of churches should be in proportion to the population, and just as lower New York lost in churches and church-going people Brooklyn gained. That Brooklyn is no longer entitled to the honor has of late years been loudly whispered, and to determine the matter definitely the New York *Herald* lately sent a reporter to Brooklyn to inquire into the matter, and from his report we gather the following facts as published in the *Herald* of April 4th, 1886: "The population of Brooklyn has increased nearly three hundred thousand since 1876, and within the past decade she has added but seventeen or eighteen churches. An interview had by the reporter with Mr. Dwight Johnson, the treasurer of the City Mission and *Tract Journal*, No. 201 Montague street, elicited the fact that Brooklyn had but one church to every three thousand of her population, a *less proportion than any other city of the Union*. The reporter then called on the Rev. John B. Wells, D. D., the venerable pastor of the South Third Street Presbyterian Church, who, in reply to the question whether the Brooklyn churches were making satisfactory progress during the last ten years, said: 'I am satisfied that the Presbyterian churches of Brooklyn, and I believe all the other churches, are in a more healthful and satisfactory condition than they were ten years ago. About that time there was a vast amount of church debt. Turn where you would, you found a church struggling with a heavy debt. \* \* \* \* Now the churches and congregations are rejoicing in freedom, and a fine spirit pervades the entire Christian community.' To the

suggestion that the increase in population during the period referred to had been enormous, he replied: 'It is quite true that the churches have fallen behind the population, but we are, I think, entering upon a more active period.' Dr. Behrends, of the Central Congregational Church, was willing to admit that the last ten years compared unfavorably with the previous decade, but was disposed to take an optimistic view of the situation. He said: 'Ten years ago the churches were not well filled; now they are for the most part crowded. Ten years ago there was a large amount of debt; now they are all or almost all unincumbered, hundreds of thousands of dollars having been wiped off. Ten years ago there was comparatively little mission work done; now the Sunday schools are prosperous as they have never been before, and among the churches there is a wholesome rivalry in carrying the Gospel to those who are out of the way. New churches are being talked of in all directions, \* \* \* \* and these,' naming several new church buildings about being erected, 'are but the first symptoms of an outburst of energy. \* \* \* \* These ten years have been ten years of depression—years in which business men, the men who build churches, have been many of them barely able to hold their own. Nor must you forget that it takes some time before new residents become church builders. Things will turn out right.' "

As before stated, a careful estimate of the number of church buildings in Brooklyn gives an aggregate of two hundred and seventy-three, of which forty-eight are Roman Catholic, thirty-nine Methodist Episcopal, thirty-seven Protestant Episcopal, thirty-four Baptist, twenty-two Congregational, seventeen Lutheran, sixteen Reformed, twenty-one Presbyterian, eight Jewish synagogues, six colored Methodist, three German Methodist, three Primitive Methodist, three Protestant Methodist, four Universalist, three Unitarian, two Second Advent, two United Presbyterian, two Reformed Presbyterian, four Reformed Episcopal, one Swedish Presbyterian, and nineteen miscellaneous. Among the leading churches of Brooklyn are Plymouth, of which Rev. Henry Ward Beecher is pastor; the Tabernacle, with Rev. T. De Witt Talmage in charge; Lafayette Avenue Presbyterian Church, of which Theodore L. Cuyler, D. D., has been pastor since 1860; the People's Church, established by Justin D. Fulton, D. D., who is still its pastor; the Church of the Pilgrims, R. S. Storrs, D. D., pastor; the Unitarian Church of the Saviour; St. Ann's Episcopal; Roman Catholic Church of St. Charles Borromeo, and the Pierrepont Street Reformed Church. Plymouth Church is a plain edifice on Orange street, near Hicks. It has a large seating capacity and is filled every Sunday. The congregational singing, which is grand, is led by a choir of one hundred voices, and is accompanied by a magnificent organ. The Tabernacle is on Schermerhorn street. It is in Gothic style of architecture, semicircular in form, like an opera house, and is capable of seating five thousand persons. It is the largest Protestant place of worship in the United States, and is filled every Sabbath by those who delight in the original and forcible style of oratory of the acknowledged rival of Beecher. The Lafayette Avenue Church is one of the most complete and spacious in either New York or Brooklyn, having seats for two thousand people, and the Sabbath-school rooms will accommodate one thousand. The People's Church was originally the Rink and was purchased and consecrated in 1879. It is an immense edifice, with capacity for seating six thousand persons. The Church of the Pilgrims is on the corner of Remsen and Henry streets, and its pastor, Dr. Storrs, is one of the most noted and popular ministers in the country. The Church of the Saviour, corner of Pierrepont street and Monroe Place, is an elaborate Gothic edifice, as St. Ann's, corner of Clinton and Livingston streets. The Church of St. Charles Borromeo is famous for its music, and the Reformed Church on Pierrepont street is of brownstone, in the richest Corinthian style, and the interior is elaborately finished.

The Young Men's Christian Association building is situated on Bond street, near Fulton, and provides for visitors every accommodation in the way of useful and interesting reading-matter. The reading-rooms are elegantly furnished, and the library contains seven thousand volumes. Mr. Thomas J. Wilkes is the general secretary of the association, and Mr. S. H. Berry is the efficient librarian.

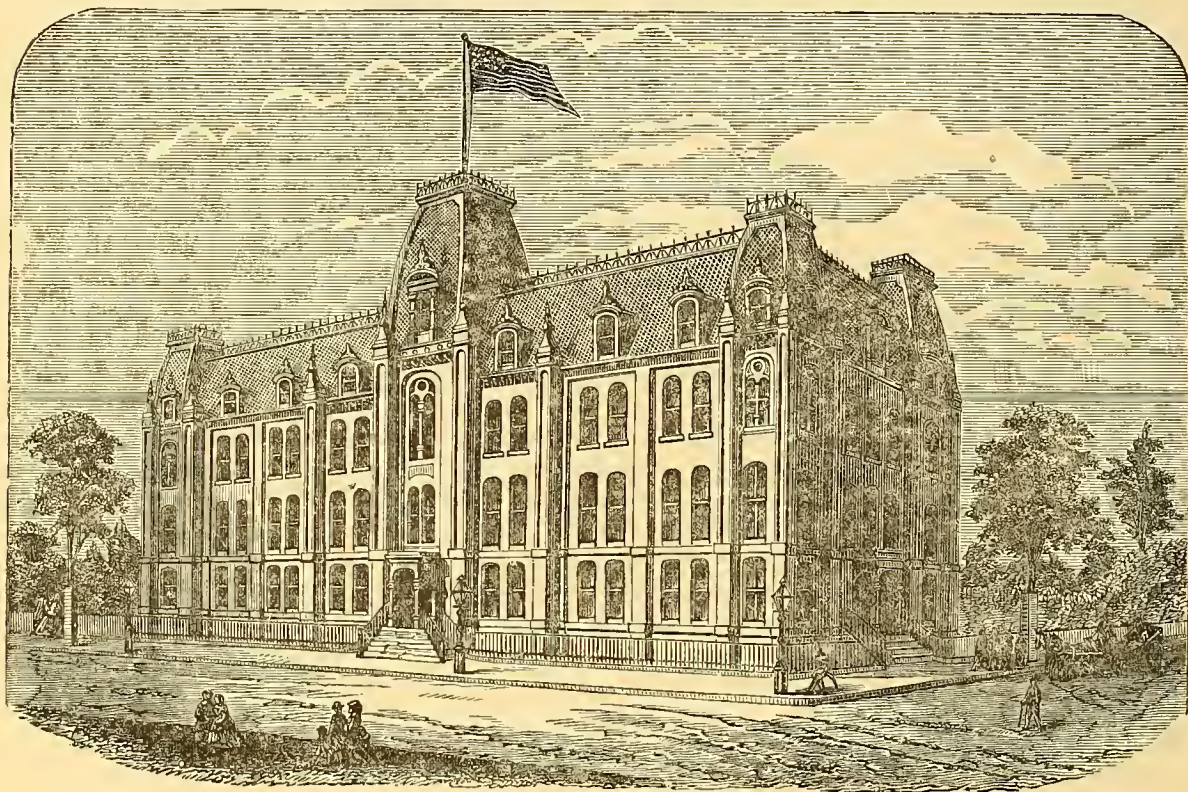
The Union for Christian Work has a library of nine thousand volumes, free to all persons who come recommended. Miss Fanny Hull is the librarian.

### ELEEMOSYNARY INSTITUTIONS.

In the number and beneficence of its charitable institutions Brooklyn is not surpassed by any city of its population in the world. There are located in the city eight orphan asylums, as follows: Convent of Sisters of Mercy, on Willoughby avenue, near Classen street; Holy Trinity, Graham avenue, near Montrose;



Hebrew, 384 McDonough street; Orphanage (Church Charity Foundation), Herkimer street, near Albany avenue; Orphan Asylum Society of Brooklyn, Atlantic avenue, corner of Kingston; St. Joseph's, for females, Willoughby avenue, near Sumner avenue; St. Malachy's, for females, Atlantic avenue, corner Van Sicklen street; St. Paul's, for females, Congress street, near Clinton, and St. Joseph's, for males, St. Marks avenue, near Albany street. There are ten homes provided for the aged of both sexes, located as follows: Home for Aged Men, 84 State street; Baptist Home, Greene avenue, corner Throop; Home for Aged of both Sexes, De Kalb's avenue, corner Bushwick, and Twenty-first street, corner of Fifth avenue; Methodist Episcopal Home, McDonough street, corner Stuyvesant avenue; Green Point Home for the Aged, 69 Dupont street; Home for Respectable, Aged, Indigent Females, 320-322 Washington avenue; Evangelical Home for the Aged, Fairfax street, between Broadway and Bushwick avenue; Zion Aged Relief (colored), Dean street, near Troy avenue; Home for the Aged of Either Sex (Church Charity Foundation), Herkimer street, near Albany avenue, and Wartrug for Aged of Either Sex (German), Fulton street, East



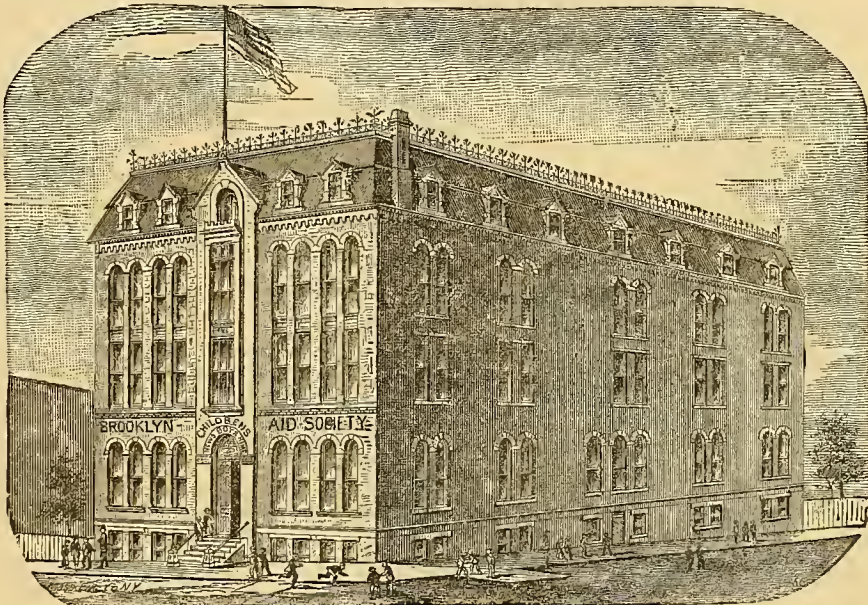
ADELPHIA ACADEMY, LAFAYETTE AVENUE.

New York, between Georgia and Sheffield avenues. The Brooklyn Nursery, 396 Herkimer street, between Kingston and Albany avenues, the Day Nursery (Children's Aid), No. 139 Van Brunt street; Day Nursery (St. Ann's Parish), and Sheltering Arms and Infirmary, No. 157 Dean street, are also among the noble charities of Brooklyn. Besides the above, there are a number of dispensaries, infirmaries, and hospitals, which derive more or less of their support from the wealthy and benevolent citizens. The Brooklyn (city) Hospital, Raymond street, near DeKalb avenue; the Brooklyn Woman's Homœopathic Dispensary, No. 534 Myrtle avenue; the Eye and Ear Dispensary, No. 11 Tillary street; the Eastern District Hospital and Dispensary, junction Fulton street and Gates avenue; the Homœopathic Maternity, No. 46 Concord street; the Long Island College Hospital and Training School for Nurses; Orthopædic Infirmary and Training School for Nurses, Raymond street, near DeKalb avenue; the Seney M. E. Hospital, corner Seventh avenue and Sixth street; Home for Consumptives, No. 219 Raymond street; Faith Home for Incurables, Park Place, corner Classin avenue, and many other similar institutions are the means of accomplishing a great and good work among the poor and afflicted of the city.



## BENEVOLENT SOCIETIES, ETC.

In this connection it is proper to note the existence of a number of associations formed for benevolent purposes which have greatly benefited the indigent and unfortunate of the city. One of the leading associations of this kind is the Brooklyn Children's Aid Society, No. 61 Poplar street, which is divided into seven departments, as follows: The Industrial Schools Nos. 1 and 2, the News-boys' Home, the Sewing-Machine School, the Special Relief Work, and the Fresh Air Fund, the Day Nursery, No. 139 Van Brunt street, and the Seaside Home for Children, at Coney Island. Some of the other societies devoted to charitable and Christian work are the Brooklyn City Mission and Tract Society, No. 201 Montague street; the Hebrew Benevolent Society, No. 198 Smith street; the Helping Hand, Grand avenue, corner Atlantic; Female Employment Society, No. 93 Court street; the Society for the Aid of Friendless Women and Children, Nos. 46 and 48 Concord street; the Society for the Prevention of Cruelty to Children, No. 204 Montague street; Williamsburg Benevolent Society, No. 61 Meserole street; Ladies' Aid Society, No. 122 Atlantic avenue; St. Vincent de Paul Benevolent Society (Catholic), Jay street, opposite the Cathedral; the Guild of Grace Church, Good Samaritan, Willoughby street; Women's Work Exchange and Decorative Art Society, No.



NEWSBOYS' HOME OF THE BROOKLYN CHILDREN'S AID SOCIETY.

122 Atlantic avenue; St. Ann's Brotherhood, No. 31 Sands street; St. Phebe's Mission, No. 10 Lafayette street; Union for Christian Work, No. 16 Smith street; City Bible Society, No. 201 Montague street; Home Association for Working Girls, Long Island Life Saving Association, Eastern District; Wayside Home, No. 352-Bridge street; St. Joseph's Institution for Deaf Mutes, No. 501 Henry street; Association for Improving the Condition of the Poor, No. 104 Livingston street; Flour and Fruit Charity, No. 199 Montague street; Christian Temperance Reserve Union, No. 476 Fifth avenue; Bureau of Charities, Room 22, No. 177 Montague street; Society for the Prevention of Cruelty to Animals, No. 415 Fulton street; Inebriates' Home, office corner of Pearl and Fulton streets; Industrial Schools and Homes for Destitute Children, Sterling Place, near Vanderbilt avenue, Concord street, near Hudson avenue, No. 10 Fourth street, No. 416 Adelphi street, Thorp avenue, near Ellery street, and No. 127 Franklin avenue; Women's Christian Temperance Unions:—First, Fulton, corner Jay street; Second, South Third, corner Fourth street, E. D.; Third, No. 17 Greene avenue; Fourth, Greene Point, 17th Ward; Ladies' German Aid Society, Charity Commissioners of Kings county, No. 444 Fulton street, in charge of Kings county Almshouse, Hospital, Hospital for Incurable Insane, Lunatic Asylum, Morgue, and Penitentiary, and Mechanics' Free Reading-Rooms—No. 15 Hicks street; and also several Art clubs and literary associations, pharmaceutical and medical societies, hospital associations, etc.



## THE GREAT BROOKLYN BRIDGE.

The great undertaking of connecting New York and Brooklyn by a bridge across East river was discussed as early as 1812, but the first proposition of practical value was made by Colonel Julius W. Adams, an experienced civil engineer, who in 1865 planned a suspension bridge to lead from Fulton ferry, on the Brooklyn side, to a point near Chatham Square in New York. This led to the organization and incorporation of the New York Bridge Company, which was chartered in April, 1867. The city of Brooklyn subscribed \$3,000,000 and New York city \$1,500,000 of the original capital of \$5,000,000, and the balance was raised by individual subscriptions.

Mr. John A. Roebling, who was at that time one of the most experienced and successful bridge-builders in the country, and who had constructed the Niagara Suspension Bridge and those crossing the Allegheny and Monongahela at Pittsburg, Pa., and the Ohio at Cincinnati, was selected as chief engineer. He immediately began to arrange his plans for the grand structure, and selected as his assistants Colonel Washington A. Roebling, his son, and Messrs. C. C. Martin, F. W. Collingwood, George W. McNulty, Samuel R. Probasco, William Hildebrand, and Colonel William H. Paine. They were employed in the preparation of their plans for nearly one year, during which time (1869) Congress passed a bill authorizing the construction of the bridge, providing the height of the centre of the main span should be one hundred and thirty-five feet

above high-water mark, so as not to obstruct vessels in their passage up and down the river. The company was formally organized with the following Board of Directors: Henry C. Murphy, J. S. T. Stranahan, Henry W. Slocum, John W. Lewis, Seymour L. Husted, Demas Barnes, Hugh Smith, Isaac Van Auden, J. H. Prentice, Alexander McCue, William M. Tweed, Peter B. Sweeney, R. B. Connolly, Greenville T. Jenks, and William Hunter, Jr. The first survey was begun in June, 1869, and while the work was in progress Mr. Roebling, the chief engineer, had his right foot crushed between the piling and rock of



FELT STREET M. E. CHURCH.

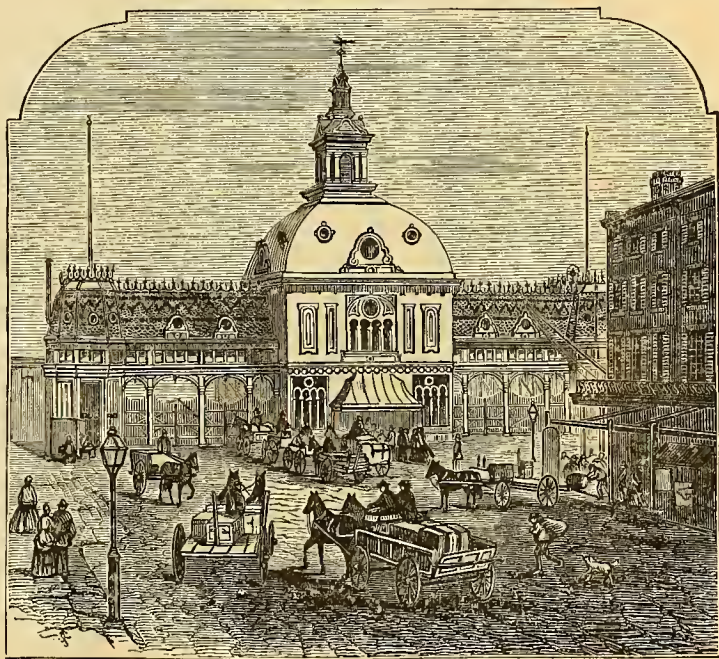
one of the Fulton ferry slips; the toes were amputated, lockjaw ensued, and the great engineer died on the seventeenth day after the accident. This accident was a terrible shock to the friends of the undertaking, but the son of the chief engineer, Colonel Washington A. Roebling, was an expert engineer, and fully competent to complete the great enterprise. He was appointed chief engineer, and successfully carried on the work to completion. The work of construction was begun January 2d, 1870, by the preparation of the caissons, the immense foundations for the base of the great towers. The Brooklyn caisson was built by Messrs. Webb & Bell, of Green Point, and was 102x168 feet in size. Two hundred tons of iron and one hundred and ten thousand cubic feet of timber were used in its construction. The caisson on the New York side was larger, and was built upon the same plan. It was 102x172 feet in size, and weighed nearly seven thousand tons when completed. The foundations for the towers were completed in 1872, the caisson on the New York side having to be lowered to a depth of seventy-eight feet before a firm foundation was reached, while the Brooklyn caisson was placed at a depth of forty-five feet below high water. It was now found that the sum of five million dollars was utterly inadequate for the work, and in 1875 an act was passed by the New York Legislature authorizing the two cities to borrow an additional eight million dollars. The towers, which slowly but surely rose above the water, are 59x140 feet in dimensions at high-water line, and are 53x136 feet at the top, two hundred and seventy-eight feet above high-water mark. They are built of granite and in the most solid and substantial manner.



and so well has this work been accomplished, that there has never been the slightest evidence of unequal settlement or weakness. The anchorages are built of granite and are located nine hundred and thirty feet respectively from the towers, inland. They are each 119x132 feet in dimensions, and each weighs over sixty tons. Within this large mass of solid masonry are the iron anchor plates, each weighing twenty-three tons, and are fitted with arms so as to be firmly imbedded in the mason work. To these plates are attached the iron link bars, each twelve feet in length, which curve upward through the stone-work and are firmly connected to the wires of the cables.

### THE CEMETERIES.

Within the limits of Brooklyn or immediately adjacent there are six large and beautiful cemeteries, and the citizens have every reason for the pride they feel in their magnificent "cities of the dead." Of these Greenwood is the largest and most beautiful. It was laid out in 1842, and contains about five hundred acres. Over a million dollars has been expended in making it the delightful place it is. Its location, on Gowanus Heights, is a most desirable one, and its commanding elevation overlooks the cities of Brooklyn, New York, and the bay, with a view of Staten Island and the New Jersey coast in the background. It has sixteen miles of solid concrete paths, and over twenty miles of smooth and solid driveways, making every part of the grounds accessible for carriages, etc. The surface of the ground is undulating, and hills and valleys, grassy slopes and velvet lawns, with beautiful lakes and fountains, stately trees and profusion of flowers, all combine to form a fitting resting-place for the dead, a beautiful expression of the living remembrance in which departed friends are held by the living. A thousand elegant and costly monuments mark the last resting-places of the affluent, and nearly two hundred and fifty thousand interments have been made in this beautiful cemetery. It has four magnificent entrances, the main one being a model of architectural beauty of design and skill in execution. The founder of this famous burial place was Mr. Henry E. Pierrepont, of Brooklyn. Mr. Joseph A. Perry was the first manager, and under his able direction the

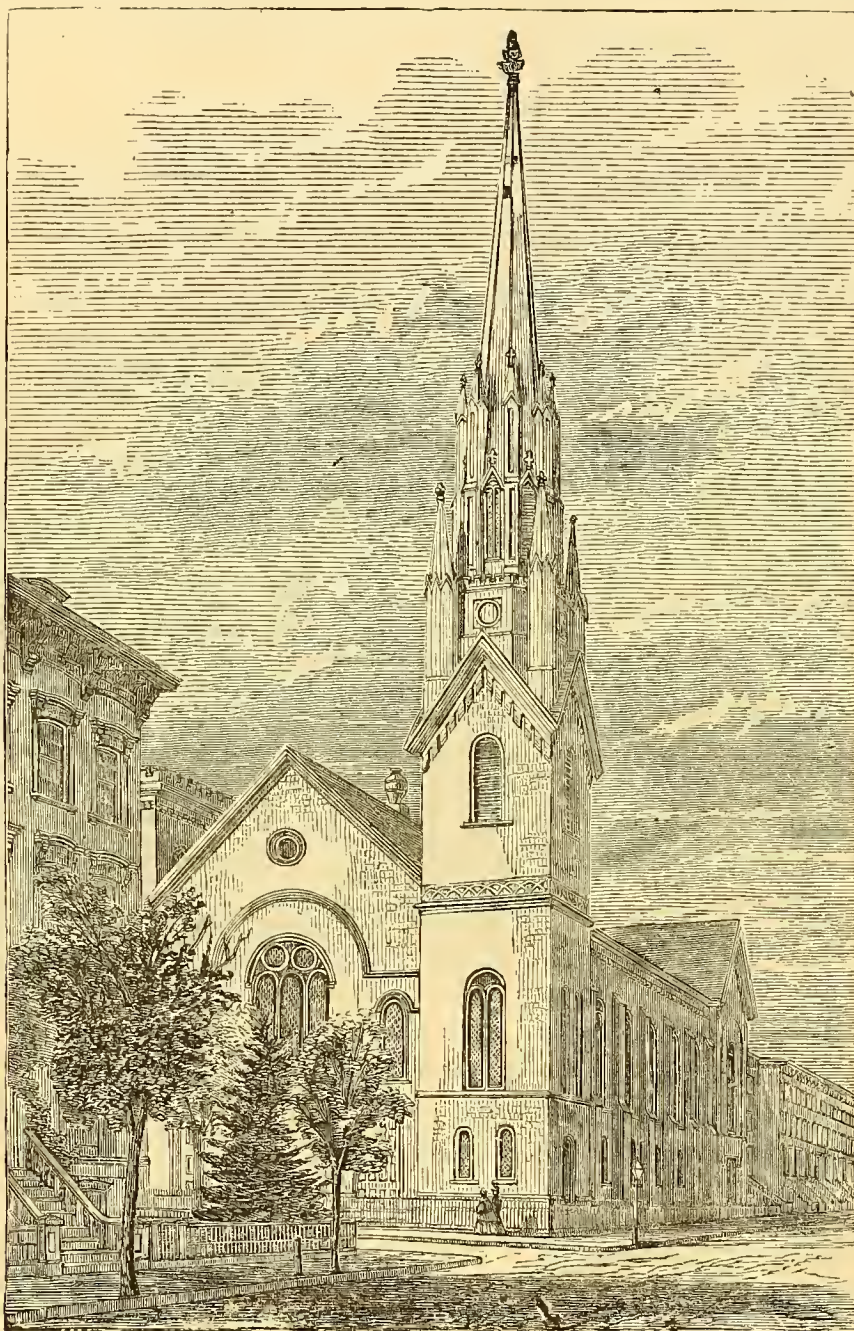


HAMILTON FERRY.

improvements made have placed Greenwood in the front of the famous cemeteries of the world in all that goes to make it a delightful and desirable spot in which to place the ashes of our dear departed friends. The main entrance, near Fifth avenue and Twenty-third street, has a magnificent gateway in the pointed, Gothic style of architecture, and opens upon a most enchanting landscape, and as to the beauty of its location and its delightful surroundings it is not equaled by any cemetery in the Old World or the New. The Cypress Hills Cemetery is situated on an elevated ridge to the north of the Brooklyn and Jamaica turnpike, and four miles east of Greenwood, and covers an area of three hundred and forty acres. The grounds are laid out in the most artistic manner, and no place on Long Island commands a greater scope of beautiful landscape, or affords a grandeur or more picturesque view. The roads and paths are over forty miles in length, and one-half of the area is covered with virgin forests. The front or southern entrance is a magnificent Greek arch, surmounted by a heroic statue of Faith, with an elegant lodge on either side for the accommodation of visitors and funeral corteges. It is celebrated for the beauty of its floral and landscape decorations, and its numerous, magnificent, and imposing monuments. The land originally cost \$200,000, and over half a million dollars have been expended in beautifying the grounds, independent of the millions spent by indi-



vidual lot-owners. The total interments in this model cemetery aggregate one hundred and twenty-five thousand. A large number of soldiers of the late war are among this number. The Evergreens is located at the junction of Division avenue and the Jamaica turnpike, with its main entrance on Bushwick road. The area inclosed is three hundred acres of diversified soil, hill and valley alternating, with lakes and



LAFAYETTE AVENUE PRESBYTERIAN CHURCH.

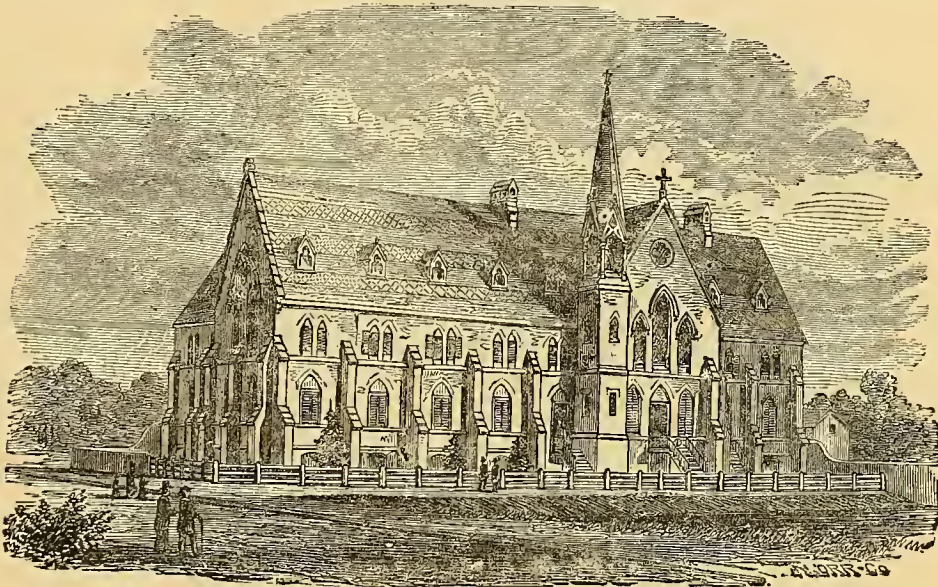
streams, woods and lawns, admirably arranged and beautified by art where nature failed to adapt it to intended purposes. The location is very eligible, the ground occupying an elevated plateau overlooking the city and harbor, and a large amount of money has been expended in making it the fitting home for those



who "sleep the sleep that knows no waking." The gateway at the entrance is a solid and imposing structure in the Norman style of architecture, and a chapel, beautiful and chaste in its design, is located on Mount Carmel, with a tower eighty feet in height, from which a charming view of the grounds and its delightful surroundings is to be had. The unimproved grounds were purchased at a cost of \$160,000, and the total interments at this time aggregate nearly one hundred thousand. The Holy Cross, at Flatbush; Mount Olivet, on Newtown road; the Friends' Cemetery, at the lower end of Prospect Park; the Union, on Wyckoff avenue, and the Washington Cemetery complete the list of "God's acres" in or near Brooklyn.

### PUBLIC PARKS.

The special pride of the people of Brooklyn is Prospect Park, certainly one of the most beautiful in America. It is situated on an elevated ridge in the southeastern suburbs of the city, and from certain localities commands a magnificent view of the inner and outer harbors and the Jersey shore, and here the landscape gardener's art and the judicious expenditure of a large amount of money have vastly assisted nature in producing the most beautiful effects. The park contains over five hundred acres of broad and beautiful lawns, grassy slopes and shady groves, wooded hills, with ferns and flora, and miniature lakes and



ORPHANS' HOME OF THE CHURCH CHARITY FUND.

rocky dells. It has four miles of bridle-paths, eleven miles of shaded walks, and eight miles of smooth, beautiful drives. At the principal entrance, on Flatbush avenue, is a circular, paved plaza, bordered with grassy mounds, and a fountain of unique and elegant design is in constant play. Near the fountain is a statue of President Lincoln in bronze. On an eminence in the park is an imposing monument, erected in 1877 to the memory of John Howard Payne, the author of "Home, Sweet Home." Besides this delightful resort there are other and smaller parks in Brooklyn. Among these are Washington Park (Fort Greene), thirty acres in extent; Tompkins Park, with an area of nearly eight acres; City Hall Park, of one and one-half acres; Carroll Park, two acres; Ocean Parkway, one hundred and eighty acres; Coney Island Concourse, seventy acres, and Eastern Parkway, eighty-two acres, making an aggregate of nine hundred and forty acres devoted to the pleasure, health, and recreation of the people.

### THEN AND NOW.

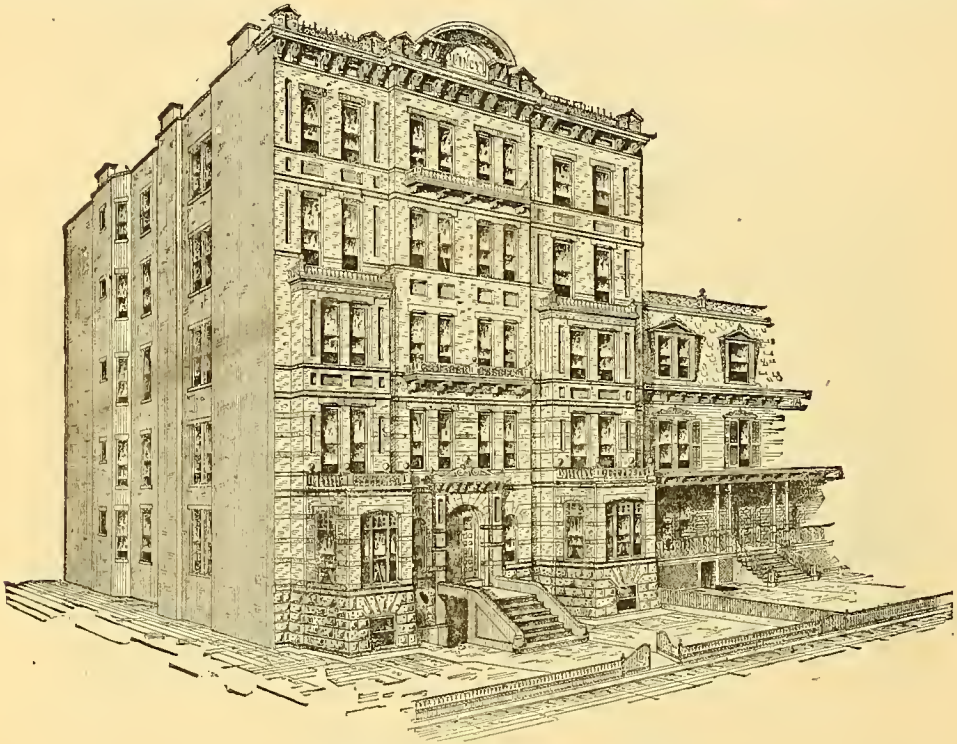
The history of the beautiful and prosperous city of Brooklyn for the last half century is replete with features and facts of surpassing interest. Emphasized by no particularly striking incidents or events, its every page, however, teems with most substantial evidences of steady, perpetual progress, and the Brooklyn



of to-day, as compared with that of forty or fifty years ago, presents a topographical study in municipal and commercial contrasts not often to be met with.

The most important steps in this splendid progress have been elsewhere indicated; sufficient to our present purpose that a few outlines be drawn that will serve to mark the sharp contrast between the present city and that of fifty years ago.

The real growth of the City of Brooklyn does not date back half a century—fifty years ago it can scarcely be said to have fairly begun. In the year 1840 the six-year-old city covered but an insignificant area, and its entire population resided within a mile of Fulton Ferry. The corporate municipality of to-day is to the primitive city of that period very much what the current City Directory is to that of 1842-43. This now scarce little brochure is an excellent reflex of the town to which it was a guide. It contains less than seven thousand five hundred names, those of the colored people being indicated by an asterisk. The city was divided into nine wards, had one hundred and thirty-five streets, avenues, and alleys, aggregating some thirty-six or thirty-seven miles in length, three banks and one savings institution, two public markets,



THE QUINCY FLATS—QUINCY STREET.

ten district schools, and one African, and thirty-two churches. Oil lamps lighted the various thoroughfares—that is, some of them—and omnibuses and cabs were the public conveyances that traversed them, gas not being introduced till 1848 and street-cars till the summer of 1854. The very heart of the present corporation was for the most part given to agriculture, and there are not a few Brooklynites now living who can recall the fact that when Harry Clay visited us in 1839 he addressed the people in a field near the City Hall. Beyond this limit there were no streets of any account, and almost the entire extent of the shore line now so magnificently improved was in a state of nature, washed by the untroubled waters of East River and the bay. Two ferries were the means of communication between the nascent city and New York, and two local newspapers, both of them weekly, disseminated the news of the day. Commerce and manufactures had not yet shown their busy and wealth-producing hands, and the only business of the people consisted in supplying the regular and necessary daily demands of this quiet community. Fifty-two years ago—1834—we are told that there were sixteen streets lighted by public lamps, the population was thirty thousand, and the assessed valuation of property about \$8,000,000, of which \$1,500,000 was personal.

Side by side with this free-hand sketch place another even more so. Brooklyn of the present day covers an area of nearly fourteen thousand acres, is divided into twenty-five wards, gridironed with six hundred miles of well-paved streets, well lighted by gas and electricity, and traversed in every direction by surface and elevated railways with an aggregate length of more than two hundred and seventy-five miles. It is compactly built, yet not crowded, with eighty-three thousand dwelling-houses, besides the vast number of solid blocks that constitute its business portions, and the many handsome public buildings that are distributed throughout the city. Its sixty public and various industrial schools, together with higher institutions of learning and parochial schools, are supplemented by nearly three hundred religious organizations and an immense number of benevolent, beneficial, and industrial institutions and societies, while hospitals, dispensaries, and infirmaries open their doors to the suffering. There are twelve banks, two trust and two safe deposit companies, with a total capital stock of \$4,210,000; police, fire, district telegraph and telephone systems, an abundance of pure water, unrivaled public parks and cemeteries, unsurpassed conveniences and advantages for dockage and storage along its water front; sixteen ferries and the most magnificent suspension bridge in the world connect the city with New York. The assessed valuation of real estate is \$320,000,000, that of personal property about \$20,000,000, and the population is now fully eight hundred thousand. These are some of the elements and features that distinguish the Brooklyn of 1886 from that of fifty years ago.

### THE SHADOW.

Half a century ago our New York city neighbors were accustomed to refer to Brooklyn as "a bedroom for the business men of New York," and it would seem that there existed no inconsiderable jealousy on this ground, even, since it was at one time in serious contemplation to levy a special tax upon those of our residents who carried on business in that city.

It is, of course, nothing to the detriment of Brooklyn that it is one of the pleasantest and most desirable places for residence in a country abounding with them—the contrary, rather. Nobody is inclined to dispute its obvious and proud pre-eminence in this regard, and visitors are impressed and charmed by its general appearance, the multitude of its homelike and elegant dwellings, the air of comfort and hospitality that everywhere prevails, and the numberless evidences of good taste and intelligence observable on every hand. But if these visitors happen to be practical folk and chance to inquire as to the character and extent of the city's business relations, they are perhaps told that "Brooklyn is overshadowed by New York." This expression has become stereotyped and has passed into a proverb—with some persons. But it indicates a sentiment rather than a fact, and a feeling that is, fortunately, very far from being universal. If the remark is made by a business man, one may know at once that he is not a thorough-going Brooklynite and that he does not belong to that large class of earnest, progressive business men to whom Brooklyn is indebted for its present commercial prosperity. Whatever overshadowing influences may be exerted by our sister city have been created and are sustained by the lukewarm, half-hearted interest that such as he commonly take in local affairs. If the whole community were of his kith and kin, the city would indeed be a mere bedroom, and ordinary enough at that. We have to bless our stars that those croakers are the exception, not the rule. Our leading manufacturers, merchants, and tradesmen, the men who can be properly designated as actually representative in the various lines of business they are prosecuting, profoundly believe in Brooklyn as an independent, self-contained municipality, already producing vastly more than it consumes, and as possessing in itself all the essential natural advantages and acquired facilities of a commercial sort that are commanded by the city of New York. It is upon men of this calibre and spirit that Brooklyn's future as a distinct and powerful commercial centre depends, and they are fully prepared and resolutely determined that every hope and promise held by its present facilities and prosperity shall be fulfilled. There are but very few cities in the country so favorably located for the profitable prosecution of manufacturing enterprises of every kind, and there is not one that can offer more or better inducements to capitalists, mechanics, and business men generally.

### LOOKING FORWARD.

In 1836 Brooklyn possessed few advantages beyond those conferred by nature. These were many and bountiful, indeed, but years passed on and left them unimproved.

The spirit of the present age is to look forward, not backward, and the tendency is a good one. In the



last score of years our city has more than doubled in population, and, given a continuance of that pace of growth, what may we not reasonably expect from the census returns of the year 1900? With everything in its favor, it is now growing at a greater ratio than New York city. The latter is already overcrowded, and the area left for more inhabitants or workshops or factories is very limited. Brooklyn, on the contrary, has ground room *ad libitum* for the expansion of its chest and the stretching of its limbs, and the splendid possibilities of the enormous resources and facilities at its command have not yet been put to anything like an actual test. The time for that is to come and is not far distant. It is very evident that the people of this wonderfully favored city have not begun to estimate its varied capacities. Whatever may have been the case at one time, it is now altogether too large to lie in the shadow of New York, and ought not to be content to live upon its overflow. The sun of its own prosperity is ready to sweep higher above the horizon than ever before. A spirit of local pride and independence should become more universally diffused among its people, and a more aggressive temper should mold and direct their business operations. Good schools are necessary for the storing and training of the mind, and churches for the refreshment of the soul; handsome dwellings, suggestive of wealth and comfort, are a delight; lovely parks are a perennial joy, and the art that decorates and beautifies our cemeteries robs death of half its sting. But these and what they predicate and represent do not constitute a live American city in harmony with the genius of the Nineteenth Century. In this age Commerce is a king that never abdicates nor ever dies, whose sceptre dominates all lands and seas, and whose zeal for empire brooks no half-service or divided allegiance.

Material resources and advantages are not self-developing any more than mental and moral ones, and opportunities, however pregnant and great, do not improve themselves. A merchant may fit up a store handsomely and stock it with the best goods in any given line of trade, but if this exhibit is the only indication of his desire to secure success through a paying custom, he is very likely to be overshadowed by some neighbor who ranks him in energy and enterprise, invites patronage by judicious advertising, and exerts himself to retain it when once gained. Dry goods, groceries, and hardware, clothing and clothing fabrics, boots, shoes, and leather—in fine, all manner of finished merchandise for the merchant and every kind of raw materials for the manufacturer—can be set down in Brooklyn at precisely the same prices as in New York. Skilled and common labor is just as cheap, house rents are lower, air and light are purer and more abundant, here than there. Why should this city be overshadowed by the other?

## CITY OF BROOKLYN.

THE sketches comprised in the following pages afford an excellent reflection of the extent and character of the business interests of the city of Brooklyn. A very large proportion of the mercantile, manufacturing and professional, houses here reviewed will be recognized as representative concerns, as to capital, enterprise, influence, and success. Taken as a whole, this industrial record will fairly indicate the advantages and resources possessed by this city as a manufacturing and purchasing centre.

**The Sprague National Bank,** Hon. N. S. Sprague, President.—Brooklyn, as one of the great national centres of financial transactions, has in no branch of business attained such a remarkable degree of development as in the prosperity and usefulness of her banks and fiscal institutions. The latest and one of the most important additions to the banking facilities of the city is the "Sprague National Bank," centrally located at the junction of Flatbush, Atlantic and Fourth avenues. In 1833 the Sprague National Bank, of Brooklyn, was organized with a capital of \$200,000. During the thirty six months of its existence it has paid its stockholders in dividends \$36,000 (\$1,000 per month), carried \$25,000 to the surplus account, and paid in premiums on its bond \$33,000, making its earnings twelve per cent. per annum after paying the premium on its bonds. There is a profit and loss account on the debit side of \$1,506 91, the other items including besides capital and surplus due, bankers and depositors, \$71,172 22; circulation issued, \$180,000; taxes, \$398.40, and unpaid dividends, \$3,699.00. On the other side of the account are: Government bonds, \$216,200; five per cent. fund, \$9,000; loans and discounts, \$333,781.74; due from banks, \$407,861; furniture and fixtures, \$2,500; exchange, gold, silver, etc., \$62,455.86. The success of this bank, like that of the others which Colonel Sprague has managed, has been due entirely to the good judgment, perseverance, and large business acquaintance of its president. On June 30th, 1836, State Bank Superintendent Willis S. Paine granted a charter to the City Savings Bank of Brooklyn. The board of directors include such men as Hon. D. H. Hoody, General Stewart L. Woodford, Theophilus Olen, ex-Senator Murtha, Dr. Kretschmer, State Commissioner Blackford, and other gentlemen of like high standing in the financial, political, and social world. On the first day, the business of the bank was of enormous proportions, not less than one hundred and three accounts being opened, and this rush of business has steadily augmented since. The location of the bank is one of the best possible, being almost opposite the Long Island railroad depot. The towns on this Island are poorly supplied with banking facilities, and as the Long Island railroad is the natural highway to the cities, a vast amount of this out-of-town business will fall to the City Savings Bank. Besides that, the section of the city where the bank is located is very populous and wealthy, and totally without savings bank facilities. The managers desire to, and undoubtedly will, build up an institution which shall be a credit to Brooklyn and Long Island. The officers of the bank are men well known in this city, while on the Finance Committee, Colonel N. S. Sprague has been placed by the unanimous vote of the trustees, of which board he is also a member.

The Sprague National Bank receives deposits, discounts, commercial paper, deals in exchange, and transacts a general banking business. It makes a specialty of collections by means of its correspondents in all sections of the United States, Canada, and Europe. Its policy toward all the substantial interests of this section of Brooklyn is liberal and encouraging, and it gives judicious and valuable support to all kinds of commercial and industrial enterprise. The officers and directors include some of the most prudent, honorable, and successful men in the business community. They are as follows, viz.: Hon. Nathan S. Sprague, president; F. K. Smith, cashier. Directors—George F. Baker, Stewart L. Woodford, Wm. Harkness, D. Hoody, James Matthews, Z. Bergen, Wm. Spence, John S. Loomis, Jacob Berg, John Condon, F. K. Smith, F. G. Smith, Jr., Edwin Yates. The bank is called after its projector and founder, the Hon. N. S. Sprague, who is one of our ablest and most highly esteemed financiers. Colonel N. S. Sprague was born at Mount Holly, Rutland, Vermont. His parents were of the old-time Green Mountain stock, with all those sterling qualities of character which have made the descendants of the Puritans a marked race. The highest political honors have often been tendered him, even the Governorship of his State, but he has invariably declined the use of his name. In 1872 Colonel Sprague was elected a State Senator and served two years. While in the Senate he was appointed Chairman of the Committee of Finance. About this time he with General Baxter organized the Baxter National Bank, in which he remained a prominent director until quite recently, and the great success and prosperity of the institution is generally ascribed as due to his watchful care and good judgment. He has been several times elected to represent his town in the Legislature. While a member of the House of Representatives he was Chairman of the Committee of Ways and Means, and Chairman of the Committee on Reform Schools. He was president of the Vermont Merino Sheep Breeders' Association for four years, and did much to make the association a live and valuable institution. He was also president of the Brandon Farmers' and Mechanics' Club for eight years. One of his public philanthropic acts was the erection at his own expense of the Vermont State building at the Centennial Exposition, one of the finest structures of its kind on the ground, the State Legislature having failed to make an appropriation for the purpose, the only case where a private individual did such a thing for his State. From the hour of its inception, Colonel Sprague has been the firm friend of the American Agricultural Association and has contributed both time and money to its success.



**A. G. Jennings & Sons, Manufacturers of Spanish, Guipure, Thread and Point Laces and Lace Goods, Silk Lace Mitts, Silk Gloves, Ladies' Neckwear, etc., Works, Park Avenue and Hall Street, Brooklyn; New York Office, Nos. 62 and 64 Greene Street.**—In noting the progress made in the manufacture of silk laces and lace goods during the past

quite equal if not superior to the famous productions of foreign manufacturers. A prominent and representative house in Brooklyn engaged in this industry is that of Messrs. A. G. Jennings & Sons, whose factories are located at Park avenue and Hall street, and the New York office and salesrooms at Nos. 62 and 64 Greene street. This business was originally



A. G. JENNINGS & SONS' NOTTINGHAM LACE WORKS.

few years and their present magnitude, it seems incredible that thirty years ago this great industry had scarcely begun to exist. Previous to this period all goods whose basis were silk were imported from Europe, but at the present day, owing to the skill, enterprise, and energy of our manufacturers, silk specialties are now produced in the United States

established in New York in 1867, and was removed to its present extensive premises in Brooklyn in 1871, since which period the firm has built up a liberal, influential, and permanent patronage in all sections of the country. The works are very extensive, and are equipped with all the latest improved machinery and appliances known to the trade. The Jacquard



twist and warp lace machines and other special machinery were imported direct from Europe, and are of the latest patterns, several of them having cost as much as \$9,000 each. The firm were also obliged to import skilled workmen, as our American operatives were totally unacquainted with the production of silk lace goods. Seven hundred operatives, principally women and girls, are employed, and the machinery is operated by a powerful steam engine. Messrs. A. G. Jennings & Sons manufacture extensively Spanish, guipure, thread, point silk laces, and silk lace goods for dress trimmings and millinery purposes, silk gloves, silk lace mitts, ladies' neckwear, ladies' silk hair nets. These goods are unrivaled for quality, finish, elegance, reliability, and excellence by those of any other first-class house in the trade in this country or Europe, and have been awarded for their superiority, diplomas, gold, silver, and other medals at the Centennial and other exhibitions. The individual members of the present copartnership are A. G., Warren P., and Oliver T. Jennings, all of whom are thoroughly practical men, who possess a complete knowledge of every detail of the manufacture of silk laces and lace goods and the requirements of the trade. Mr. A. G. Jennings, the founder of this popular house, came to New York in 1836. He obtained a position in a wholesale store and became a resident of Brooklyn. Eventually, previous to the Civil War, he became engaged in the wholesale clothing trade, and was a member of the firm of Pierson, Jennings & Co., who were afterward succeeded by Jennings, Wheeler & Co. Messrs. A. G. Jennings & Sons were the first to establish the making of laces, silk lace mitts, and gloves in this country, and the rapid advance made in this new industry is due to their enterprise and good judgment. His sons, Messrs. Warren P. and Oliver T. Jennings, are noted in commercial circles for their honorable principles, ability, and probity. The greatest order and system prevail in the works, which are models of neatness and cleanliness, and at the same time every effort is made by the proprietors to elevate the character and morals of their employees, and increase their comfort while at work in the factories. The commercial standing and reliability of this firm are too well known by the community to require any commendation at our hands, and in regard to the magnitude of the business conducted, as well as the merit and quality of the goods produced, it is safe to assert that they are absolutely unexcelled. The rapid growth of the firm's business presents a forcible illustration of the material benefits arising from a federal policy affording protection to domestic industries and resulting in the development of the nation's wonderful resources, while at the same time making America independent forever of foreign manufacturers.

**Thomas F. Rowland,** Continental Works, Manufacturer of Gas Plant of every Description, Iron and Steel Vessels, near Tenth and Twenty-third Streets Ferries, Greenpoint.—In describing the various industries that have made Brooklyn (Greenpoint) famous as a manufacturing centre, the business of constructing iron and steel war vessels, torpedoed, etc., for the Government and vessels for the merchant service, also gas-producing plant, artificial ice-making machinery, and general engineering work is entitled to a position of prime importance. This trade furnishes lucrative employment to a large number of skilled workmen, and the volume of business annually transacted forms a large share of the commerce of the city. Among the representative and progressive houses that have had a principal share in building up and maintaining this extensive business none deserves more honorable mention than the Continental Works, Thomas F. Rowland, proprietor, which establishment is located near the landing of the Tenth and Twenty-third streets ferries. This house was founded by Mr. Rowland April 13th, 1859, since which date it has obtained a liberal, influential, and permanent patronage. The works are very spacious, and comprise launching slips, machine, pattern, blacksmith, foundry, welding, plate-working, and general finishing shops. These are equipped with all the latest improved tools and appliances known to the trade, including riveting machinery, automatic punches, machine shears, etc., which are operated by a steam-engine of one-hundred-and-twenty horse power. The Continental Works have a water frontage of 380 feet,

and in prosperous seasons furnish employment to from seven hundred and fifty to one thousand mechanics and workmen. In the foundry are two cupolas capable of melting ten tons of metal per hour. Mr. Rowland makes a specialty of constructing gas-receivers, examples of which may be seen at the works of the Brooklyn and New York Consolidated Gas Companies, whose gas-holders and other apparatus were built by him, likewise many others in various sections of the United States. During the civil war Mr. Rowland constructed for the United States Government some famous iron-clad vessels and gunboats, double enders, etc., which proved very valuable and efficient. Among the iron-clad vessels launched from the Continental Works was the original Ericsson Monitor, which withstood the shock of the Confederate Merrimac in Hampton Roads, and drove that much-vaunted reliance of rebellion back to Norfolk, defeated and disabled. The remarkably rapid completion of the Ericsson Monitor, an entirely novel construction, both in design and material, was an achievement most creditable to the engineering resources of the establishment, and afterward brilliantly repeated in the production of the Puritan, Passaic, Katskill, Montauk, and others. The Montauk, like her prototype, the Monitor, made a distinguished record for herself and her commander, John L. Worden, then lieutenant, now admiral, whose laurels, won in the repulse of the Merrimac, were regilded in the fight in the Ogeechee river, which resulted in the destruction of the Confederate vessel Nashville while under the protecting batteries of Fort McAllister. The extent of the works is such as to afford ample facilities for the construction of iron and steel vessels, while the employment of modern appliances in all departments tends to insure first-class work and reduces the same to moderate cost. Plans, specifications, and estimates are promptly furnished for every description of engineering work, while no pains or time is spared to fulfill the expectations of patrons. Mr. Rowland undertakes the construction of the largest steel vessels and gas-works, and no more honorable, reliable, and successful engineer can be found in the ranks of the profession in this country or Europe.

**H. C. Harney & Co.,** Iron Founders, Franklin and Dupont Streets, Greenpoint, L. I.—The largest iron foundry for the casting, drilling, and finishing of piano plates and the production of fine castings to order in the city of Brooklyn is that of Messrs. H. C. Harney & Co., located at Franklin street, and extending from Dupont to Clay streets, in Greenpoint. Although established as recently as July, 1886, it has already acquired a wide reputation for excellence of its output and built up a first-class and steadily increasing trade, extending to all parts of the United States. The premises occupied as a foundry and manufactory comprise two large buildings, one and three stories high, and 180x200 feet in dimensions, divided into molding-room, finishing-room, painting department, pattern shop, storage, etc., all of which are supplied with a full complement of the finest and most modern machinery, tools, and mechanical appliances, propelled by a forty-horse power steam engine, and giving steady employment to a force of one hundred and twenty-five hands. Much of the machinery used is very intricate and ingeniously constructed, being specially adapted to the production of the superior class of work which distinguishes this establishment. The capacity of the works are sufficient for the production of sixty piano plates per day, while the smelting capacity is eight tons daily. The large experience of the firm in all the details of this business is shown in the care exercised in the production of every article, and nothing is allowed to leave the works which is not as near perfection as human ingenuity and skill can make it. The members of the firm are Messrs. Henry C. Harney and Fred. M. Randell, both natives of New York city, and highly respected in this community. Mr. Harney has had an experience of twenty years in the business, and both are gentlemen of energy, resolution of purpose, and strict integrity in all their business dealings. It is safe to say that they can offer advantages and inducements to customers that cannot be surpassed in this or any other city in the Union.



**James Cassidy, Manufacturer of Fine Furs, No. 277 Fulton Street, near Tillary Street.**—The manufacture of seal-skin sacques, dolmans, and other fur robes has made considerable progress among the industries of Brooklyn, and one of the most reliable houses in this trade is that of Mr. James Cassidy, No. 277 Fulton street, near Tillary street. This reliable and popular house was founded by the present proprietor in 1860, and since



its inception at that date has always been patronized by the best classes of society, and supplies the finest and most fashionable furs and sealskins worn in the city, it being an acknowledged fact that in fur goods of any description Mr. Cassidy is a leader and authority on the prevailing styles and fashions. The premises occupied comprise a superior four-story brick building, with cellar, 25x100 feet in dimensions, which is stocked

with a splendid assortment of sealskins, furs, etc.—in fact, a visit to this establishment, replete as it is in the rich furs of all animals that have been called upon to pay tribute to woman's wants and desires, is one that will be remembered with great satisfaction. Mr. Cassidy uses only the finest Alaska sealskins of the best English dye. The advantages of purchasing sealskins, furs, robes, etc., from a bona fide manufacturer are of the greatest value, not the least of which is that a perfectly fitting garment is obtained, which is impossible under other conditions. The skins handled by this responsible house are always procured direct from first hands, and when made up these handsome goods are offered at prices that will compete in every respect with any contemporary first-class house in New York or Brooklyn. It is often stated in fashionable journals that furs will not be worn this season, but manufacturers possessing the critical knowledge and ability of Mr. Cassidy know well that as soon as cold weather and Winter approach the expensive and elegant sealskins and other furs will be seen encircling the forms of the wives and daughters of our wealthy and substantial citizens. Mr. Cassidy is highly regarded by the community for his sound business principles, and is meeting with that success which is sure to follow just dealing, promptness, and liberality. In every way this house is to be relied on for the superior quality of the goods produced, and those entering into business relations with it will secure a much richer and finer class of furs, at lower prices, than can be found at any similar establishment in the country.

**Grand Hotel, Nos. 25 and 27 Clinton Street; Martin D. Tyrrell, Owner and Proprietor.**—This favorite abiding place for travelers and others was founded in 1860 under the name of "The Windsor," and in 1884 it was changed to its present name. The Grand Hotel has recently been newly and richly furnished throughout, and its interior fittings present a very homelike and attractive appearance. On the ground floor are situated the office, café, and the reading and writing room for gentlemen, the area covered being 50x110 feet. On the first floor is the ladies' parlor and ladies' restaurant. There are forty chambers, all admirably furnished and taken care of. Twenty servants find employment here in looking after the comfort of the guests. The structure itself, viewed from the street, presents a good appearance, being four stories high, 50x110 feet in dimensions, and built of Trenton brick. Its location is the most desirable in the city for business or pleasure parties, being within four minutes' walk of the Wall and Fulton ferries, and in the immediate vicinity of the Academy of Music, Brooklyn Theatre, Park Theatre, and all the principal points of interest. All the city railroads pass within half a block of the hotel. The hotel is conducted strictly on the European plan. Single rooms for gentlemen may be had for three dollars per week and upward; for families, two to five dollars per day, according to location

and furnishing, and a liberal deduction is made for guests remaining by the week or season, and special accommodations are furnished for transient guests, including among other features a first-class restaurant at popular prices. The owner and proprietor of the Grand is Mr. Martin D. Tyrrell, late of Fifth Avenue Hotel, and a worthy resident of this city for the last ten years.

**W. H. Bierds (Successor to T. H. Bierds), Sash, Blind, and Door Manufacturer, corner of President Street and Third Avenue.**—The marvelous growth of the building interests in the United States within the past quarter of a century or over has in the nature of things developed collateral branches of industrial activity of great magnitude, among the most important of which is the manufacture of sash, blinds, and doors. One of the oldest and foremost concerns in this line in Brooklyn is that of W. H. Bierds, sash, blind, and door manufacturer, corner of President street and Third avenue, which has been in continuous and successful existence for a period extending over thirty years, and whose products have always been in steady and extensive demand, owing to the high standard of excellence they have from the first uniformly maintained. This flourishing enterprise was started in April of 1856 by T. H. Bierds, who was succeeded by W. H. Bierds, the present proprietor, by whom the business has since been continued with uninterrupted prosperity, the trade being very heavy, and affords evidence of constant and material increase. The factory is a frame structure, 80x100 feet, supplied with a fifty-horse power engine and boiler, and completely equipped with the best machinery and appurtenances, and a large and superior stock is constantly carried on hand to meet the requirements of the trade. Hardwood doors are a specialty, and old blinds are painted and repaired, employment being afforded to upward of thirty-five workmen, and all orders by telephone (call No. 563) or mail receive prompt attention, every facility being at hand for executing the same in the most expeditious and satisfactory manner, the trade extending all over the city and the whole of Long Island, New York State, and throughout the Southern States. Mr. Bierds, who is a gentleman in the full prime of manhood, active, energetic, and of unmistakable business ability, is a man of genial and pleasing manner and the highest personal integrity, and is a native of Brooklyn.

**Progressive Iron Works, Engineers and Contractors, Mill Work, and Machinery, Nos. 251 to 255 Greenpoint Avenue, Brooklyn, E. D., R. G. Ewer, Manager.**—This business is one requiring superior skill, energy, and experience, and in this respect no house in Brooklyn has greater advantages than the Progressive Iron Works, of which Mr. R. G. Ewer is the able and efficient manager. This business was established in 1883, and since its inception at that date it has obtained a liberal, permanent, and influential patronage in all sections of the United States. Mr. Ewer, the manager, is a widely known engineer and contractor, and was for sixteen years consulting officer to the Pratt Manufacturing Company. The premises occupied by the Progressive Iron Works for manufacturing purposes comprise a spacious two-story building 90x125 feet in dimensions, fully supplied with all modern machinery, tools, and appliances requisite for the successful prosecution of the business. From thirty-five to one hundred experienced workmen are employed, and the machinery is operated by a forty-horse power steam engine. Mr. Ewer furnishes promptly specifications and drawings for all kinds of mill work and machinery, and takes contracts for the same at remarkably low prices. He likewise manufactures, from designs and patterns of his own, brick and clay, porcelain, and oil machinery. These machines have met with great favor from the trade as being the best, strongest, most simple, and easily operated specialties of the kind in the market, and have proved exceedingly valuable to brick-makers, oil refiners, and crockery manufacturers. The productions of these works are constructed with great skill and accuracy, and of the most durable materials. The house also manufactures and deals largely in pipe, fittings, and general engineers' supplies. Mr. Ewer is a native of Massachusetts, but has resided on Long Island for seventeen years.



**The Long Island Brewery,** Brewers of Fine Stock Ales and Porter, Nos. 81 to 91 Third Avenue, J. W. Brown, Vice-President, and H. C. Brown, Secretary.—One of the most important elements of industrial and commercial activity in Brooklyn is the brewing of ale and porter. In this connection attention is specially directed to "The Long Island Brewery," Nos. 81 to 91 Third avenue. This company was



duly incorporated in 1877, with a paid-up capital of \$50,000, since which period it has obtained a liberal, influential, and permanent patronage from the trade and public. The officers of the company are Mr. J. W. Brown, vice-president, and Mr. H. C. Brown, secretary, both of whom are highly qualified brewers, possessing an intimate knowledge of every detail of scientific brewing and the requirements of the public. The ale and porter brewed here is recognized by leading experts to be of the best possible quality and standard, the ingredients used are of the purest and best grade obtainable, the appliances and machinery are complete in every particular. The Long Island Brewery is considered one of the most perfectly equipped in the country, and enjoys an enviable reputation in Brooklyn, New York, and the neighboring cities for the purity of its brew and the uniform high standard of excellence always maintained by its splendid stock ales and porter. The brewery and surrounding buildings are very extensive, and are constructed in the most substantial and durable manner, while the greatest care is exercised by the officers to secure absolute cleanliness. The machinery is operated by a superior forty-horse power steam engine and two-hundred-horse power boiler, while employment is given to seventy experienced brewers, operatives, etc. The daily output is two hundred barrels of ale and porter. The storage accommodations are very complete, and the prime quality of the ale and porter of the Long Island Brewery is due not only to the purity of the ingredients and the skill in manufacture, but to the ample facilities of the company for keeping in stock large quantities, which are allowed to mature previous to being entered for consumption. The brewery contains every modern improvement, and the immense fermenting vats, mash tubs, settling tank, etc., all bespeak the large capital invested and the perfection of the arrangements. Messrs. J. W. and H. C. Brown are highly esteemed in mercantile circles for their executive ability and integrity, and are fully worthy of the eminent success which has attended their well-directed efforts. The trade of the Long Island Brewery extends all over the country, while particular attention is paid to orders from Western cities, where the ale and porter of the company are general favorites, owing to their purity, flavor, and superior quality.

**P. M. Moffat,** Plumbing, Lead Burning, Gas-Fitting, etc., No. 366 Bedford Avenue.—A well-known and thoroughly capable member of the plumbing trade, Mr. P. M. Moffat has been successfully prosecuting this business for the past fifteen years. It is a very practical testimonial to his ability that for a period of seven years he was connected with the health department of this city as consulting plumber, inspector, chief inspector, etc. There is no branch of the business in which he is engaged that he does not practically understand, and he is always prepared to execute all work promptly, skillfully, and at reasonable prices. He is frequently called upon to repair platina stills and to make stills for chemical works. The walls of his office are hung with many illustrations of chemical works, public buildings, etc., that have been under Mr. Moffat's care, and examples of his skillful workmanship are found as far east as Maine, and even in Mexico and South America. His establishment, at No. 366 Bedford avenue, contains a comprehensive and complete stock of plumbers' and

gasfitters' materials, and is provided with the most modern and improved tools and appliances, among which is a drain and soil pipe tester, which locates bad joints and defects without the removing of casing or floor.

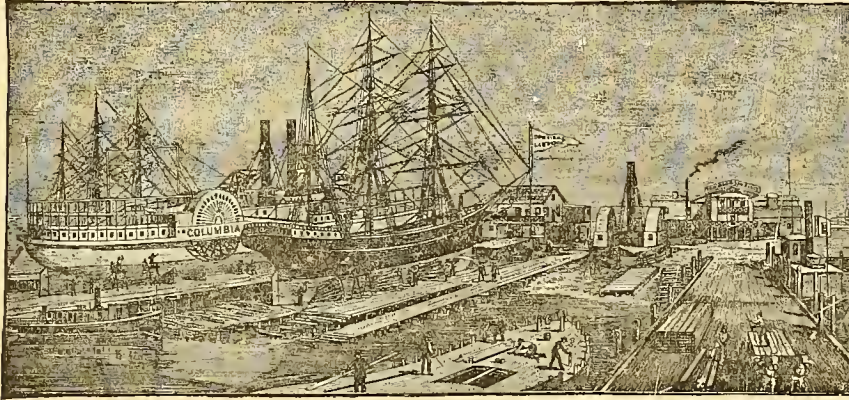
**E. D. Newman,** Dealer in Lumber and Timber, Grand Street, near Newtown Creek.—The building interests of Brooklyn and the surrounding country are represented and supplied by many establishments in this city whose aggregate capital and transactions form an important feature of our mercantile system. A prominent and prosperous enterprise in the lumber and timber industry is carried on by Mr. E. D. Newman, on Grand street, near Newtown creek. This house has had a successful career of eleven years, having been founded in 1875 by Mr. E. D. Newman. The yard is 200 feet square, provided with every available facility for the prompt and orderly transaction of affairs, and contains at all times an average of five hundred thousand feet of lumber of the best and most reliable quality. Mr. Newman has had an extended experience, appreciates to the fullest what is required of his position, and making his purchases direct from producers, is enabled to meet the demands of the trade at both wholesale and retail in the most thorough and efficient manner. The patronage received by the concern is heavy and growing, and the resources possessed are carefully fostered in order to meet the largely increased business which the near future gives abundant promise of. A native of Herkimer county, New York, Mr. Newman has resided in Brooklyn for twenty-two years. He is liberal in his ideas, guided by an honorable and progressive spirit, and is numbered among those men in whose hands the continued development of the city rests.

**H. Fletcher,** Lamps, Crockery, Glass, Wooden and Willow Ware, Tinware, Hardware, Housefurnishing Goods, No. 935 Myrtle Avenue.—A popular headquarters in the city of Brooklyn for lamps, crockery, glass, wooden and willow ware, hardware, stoves, ranges, and furnaces, housefurnishing goods of all kinds, and for the best of tin and sheet-iron work, is the establishment of Mr. H. Fletcher, located at No. 935 Myrtle avenue. This house was founded in 1876, and has always enjoyed an excellent reputation and a fine, prosperous trade. The store is 25x60 feet in size, and always well stocked with a full assortment of all the goods enumerated above, of the best materials and most desirable pattern, and sold at prices which are so eminently fair and reasonable as to defy successful competition. Mr. Fletcher is a practical tin, copper, and sheet-iron worker of large experience and established reputation, and in this department of his business is prepared to execute the finest work known to the trade in the promptest manner and at the lowest prices. Repairs of all kinds are neatly done. Mr. Fletcher is a native of Wolverhampton, England, and has resided in this country since 1870.

**A. Heath,** Manufacturer of pure French and American Candy, No. 69 Vernon Avenue, Long Island City.—This business dates back to sixteen years ago, when it was founded by its present proprietor. The premises occupied consist of a store and basement, each 60x25 feet in dimensions. The basement is used for the manufacturing department, and is furnished with every improved appliance used in the making of confectionery. The store is divided into two departments, the rear portion being used as an ice-cream parlor. The salesroom is filled with a large and very superior stock of fine French and American confectionery of every description. Both a wholesale and retail trade are carried on, and a delivery wagon is employed in carrying goods to all parts of Brooklyn and New York city. His crystal ice-cream is a delicious article, and is sold in large quantities. Mr. Heath is a native of New York city, and has lived in Long Island City for seventeen years. He also has a fine record as a soldier, and is a prominent member of Long Island City Post, G. A. R. When but nineteen years of age he enlisted in the New York Duryea Zouaves and served in active campaigns from 1861 to 1865, acquitting himself in a creditable manner.



**Downing & Lawrence, Marine Railways, Shipwrights, Caulkers, and Sparmakers;** Established 1878; Capacity of Railways, 1,600 and 2,000 Tons; Foot of Court Street; New York Office, No. 28 Coenties Slip.—In compiling an account of the commerce and industry of Brooklyn, we desire



to particularly mention those classes of houses that are the best representatives of each special line of trade, and are contributing most to the city's fame and reputation. In this connection special attention is directed to the progressive and representative firm of Messrs. Downing & Lawrence, shipwrights, caulkers, and sparmakers, whose yards, etc., are centrally and eligibly located at the foot of Court street. This business was established in 1878 by the present copartners, Messrs. Edward Downing and Merrick D. Lawrence, both of whom are thoroughly practical shipbuilders, fully conversant with every detail and feature of the business. For many years the shipbuilding interests of the United States have been in a very depressed condition, but latterly, through the energy, ability, and enterprise of firms like that of Messrs. Downing & Lawrence, it is rapidly reviving, and will, doubtless, soon occupy a prominent position in the industries of the country. The yard of this reliable firm is very spacious, and is equipped with all the latest improved appliances and machinery known to the trade, including two marine railways, one having a cradle three hundred feet long, capable of accommodating vessels of two thousand tons, and another of two hundred and fifty feet in length, for dealing with ships of sixteen hundred tons. Vessels of all kinds are docked and repaired by this enterprising firm without delay, at reasonable prices, in the most workmanlike manner. An engine of fifty-horse power is utilized, while employment is given to two hundred skilled and experienced shipwrights and mechanics in the various departments of these extensive works. All necessary materials are constantly kept on hand. All orders by mail, telegraph, or telephone are promptly attended to, and it is the earnest desire of the proprietors to merit, by the strict principles of equity, a continuance of the support already enjoyed. The firm have already docked and repaired two thousand vessels of various descriptions, in addition to building several new ones. Messrs. Downing & Lawrence are both esteemed members of the New York Maritime Exchange, where they are very popular, owing to their business capacity, integrity, and energy. The New York office of the firm is at No. 28 Coenties Slip. In conclusion, it may be justly stated that the policy upon which this house is conducted is one of liberality and probity, and the success which it has attained has not only been well merited, but is such as is only accorded to those firms which are governed by correct and honorable principles.

**P. W. Schmitz, Designer and Maker of Artistic Furniture and Interior Decorations,** Nos. 262 and 264 Court Street, also Fulton and Flatbush Avenues.—In making up a record of the mercantile establishments of Brooklyn, it is particularly desirable to mention those classes of houses which are the best representatives of each special line of

trade, and which contribute most to the city's reputation as a source of supply. As a leading establishment in the city engaged in the manufacture of modern artistic furniture, etc., may be mentioned the popular and well-patronized house of Mr. P. W. Schmitz. This business was inaugurated by the

present proprietor in 1853, since which period he has built up an extensive patronage from the refined, wealthy, and educated classes of society. The extensive show-rooms are marvels of elegance, taste, and beauty, and are fully stocked with a splendid assortment of modern artistic furniture, interior decorations, and handsome objects of art and use, arrayed with excellent effect, and constituting but a small portion of the stock of this reliable house. The greater part of the furniture is made from the rarest woods, and carved in the most workmanlike and artistic manner, from unique and original designs and patterns. The house makes a

specialty of upholstering, importing many of its beautiful embroidered and hand-worked textures from the most celebrated establishments of Europe and the East. Many of the most elegant boudoirs, parlors, reception-rooms, libraries, and dining-rooms of the wealthy and refined in Brooklyn and its vicinity have been entirely furnished by Mr. Schmitz, who is a thorough artist, and possesses every facility to satisfy the most aesthetic tastes of lovers of really fine furniture and artistic decorations. Mr. Schmitz likewise attends carefully to fresco painting and decorating, and has gained an enviable reputation for his skill in the artistic blending of colors and shades. He is assisted by his son, Mr. F. R. W. Schmitz, who is a young man of great promise and ability. Mr. P. W. Schmitz was born in Germany, but has resided in Brooklyn for the last thirty-five years, where he has made hosts of friends in consequence of his sound business principles and inflexible integrity. The future prospects of this responsible house are of the most promising character, and the success attained is only the just reward of the proprietor's ability, enterprise, and industry.

**Wilson Brothers, Produce Commission Merchants,** Nos. 164 and 166 Fort Greene Place and Long Island Railroad Freight Depot; also Branch at No. 21 Wallabout Market.—In the produce commission trade of this city are many well-known houses whose extensive operations and high character have added greatly to the reputation of Brooklyn as a source of supply. Prominent among the number thus referred to is the representative and progressive house of Messrs. Wilson Brothers. This house was established in 1874 by J. V. Wilson, and in 1881 the firm became Wilson Brothers, consisting of Messrs. J. V. and C. D. Wilson, who have since built up a large and growing trade, extending throughout the city and its vicinity in the matter of sales, and throughout New York, Long Island, New England, and Canada among shippers and producers. The premises occupied are very convenient and spacious, and comprise a substantial three-story brick building, 32x90 feet in dimensions, fully equipped with every appliance and facility for the handling, shipping, and preservation of the choice stock, which is unrivaled for quality and freshness. Messrs. Wilson Brothers handle all kinds of country produce on commission. The specialty of the firm is Long Island produce, including potatoes, apples, butter, cheese, eggs, dressed poultry, flour, etc. Liberal advances are made on all salable goods, daily quotations are sent on application, and in all matters relating to the general commission trade this house is prepared to transact business after the most approved modern methods. Messrs. J. V. and C. D. Wilson are natives of Brooklyn. The firm have also a branch establishment at No. 21 Wallabout Market.



**T. Richards, Painter and Decorator, No. 1363 Fulton Street.**—The above-named gentleman is one of the oldest, most reliable, and expert of those engaged in his line of business in this city. He was a silent partner in the firm of W. J. Northbridge at the present location, which was established in 1873, and he succeeded to the entire control of the business in 1882, Mr. Northbridge retiring. Mr. T. Richards has his business headquarters at No. 1363 Fulton street, opposite New York avenue, where he owns and occupies a finely appointed store, 20x47 feet in dimensions, with an office located at the rear. At this stand he is conducting an extensive business as a painter and decorator. The store contains a superb stock of wall papers of handsome designs, window shades of artistic patterns, fine dry and mixed paints, painters' supplies, and artists' materials of every description. Mr. Richards employs a force of twenty skilled workmen, and has every facility for the prompt execution of all work in his line in the most artistic and finished manner. He is himself thoroughly trained in every branch of the business, having had an experience of it for thirty-three years, the first seven of which were served as an apprentice. Mr. Richards is a native of England, and has resided in this country for twenty years. He is a thoroughly enterprising, reliable, and energetic business man, and all work intrusted to him will be performed in the most satisfactory manner at reasonable prices.

**S. Henderson & Son, Undertakers and Embalmers, No. 62 Myrtle Avenue.**—The undertaking business is of the utmost importance to society, and every consideration suggests that its representatives shall be reliable, responsible, sympathetic, and experienced. As in all other branches of trade, so in this industry, there are some houses that by their age, honorable career, and perfect preparation for effective work possess the strongest claims upon the notice of the reviewer. The oldest, largest, and most favorably known undertaking and embalming establishment in Brooklyn is conducted by Messrs. S. Henderson & Son, No. 62 Myrtle avenue. The enterprise was inaugurated forty-one years ago, in 1845, by Mr. Samuel Henderson, who prosecuted it very successfully until 1879, when he admitted his son, Mr. Frank S. Henderson, to partnership and organized the firm of S. Henderson & Son. The senior member died March 28th, 1886, since which time the business has been continued under the same style and title. The present premises have been occupied continuously for the last twenty years. They consist of the entire first floor, 25x60 feet in dimensions, handsomely and appropriately fitted up, and provided with every facility and convenience for the rapid and satisfactory manipulation of business. Messrs. Henderson & Son cater to all classes of the population, and furnish everything necessary for the plainest or most imposing funeral ceremonies. They are prompt in meeting their engagements, perform their duties with accuracy, judgment, and propriety, and can always be depended upon in all matters relating to the last rites of burial. The firm have five elegant hearses and carry a complete stock of coffins, caskets, metallic burial-cases, trimmings, shrouds, and other funeral goods. The house makes it a rule to charge only moderate prices. Mr. Henderson is a native of Brooklyn, pushing, active, and thoroughly trustworthy. His methods are just and honorable, and he is held in the highest esteem in this community, where he and his father have labored so long and assiduously.

**J. Biddle & Son, Pianos and Organs, No. 557 Fulton Street, and No. 7 East Fourteenth Street, New York.**—The remarkable increase of wealth in the United States within comparatively recent years has developed a corresponding desire for all kinds of articles that minister to the comforts and pleasures of mankind. Particularly is this noticeable in the great demand that has arisen for pianos, organs, etc. A prominent house in Brooklyn engaged in this business is that of Messrs. J. Biddle & Son, whose salesrooms are located at No. 557 Fulton street. The firm has likewise an extensive establishment at No. 7 East Fourteenth street, New York. This business was established in 1860 by Mr. J. Biddle, who eventually admitted his son into partnership, the firm being

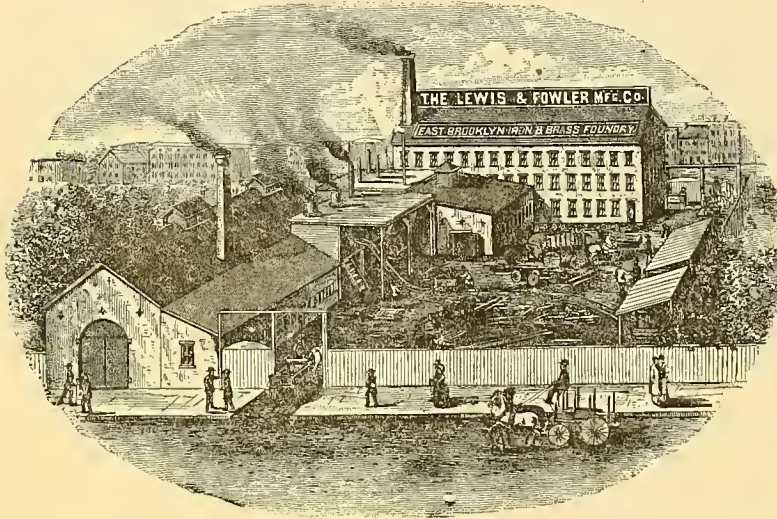
known by the style and title of J. Biddle & Son. The premises occupied are commodious and spacious, and are fully stocked with a splendid assortment of pianos and organs by the best makers. A specialty, however, is made of Biddle's pianos and Peloubert's organs. The widely known reputation of these instruments has demonstrated beyond question that they are nowhere surpassed for tone, finish, style, or workmanship. Their upright and square pianos are of the latest designs and best materials, have a quick and responsive action, full, sweet, and sympathetic tone, and are guaranteed for five years. The pianos and organs of this reliable firm are sold either for cash or on the installment plan, which latter arrangement allows of those of comparatively limited means acquiring these almost indispensable articles on easy terms, and in this particular line of business Messrs. J. Biddle & Son conduct one of the largest trades in Brooklyn. Orders by mail are promptly attended to, while pianos and organs are carefully tuned, repaired, stored, and removed according to customers' directions. Both Messrs. J. and R. D. Biddle are highly regarded by the community for their business ability and probity. The policy of this responsible house is such as to entitle it to the greatest esteem and consideration.

**McCaffrey & O'Brien, Dealers in Dry and Fancy Goods, No. 613 Myrtle Avenue, corner of Kent Avenue.**—In reviewing the enterprises that have become prominent in the city the one under consideration is deserving of special mention in this work. The business is an old-established one, and it has merited all the success it has received by the fair and honorable dealings of its management. The business was originally founded in 1865 under the firm style of Messrs. McSorley Brothers, of which firm for many years Mr. Patrick J. McCaffrey, the senior member of the present firm, was a partner. On the dissolution of the original firm in 1885, Mr. McCaffrey formed a partnership with Mr. Patrick F. O'Brien, a nephew of the well-known firm of Garry Brothers, Grand and Allen streets. The former gentleman is a native of Ireland and the latter of New York city. Both the copartners are live, wide-awake business men, ever abreast with the times in introducing into their magnificent stock all the latest novelties in their line of trade, either of European or domestic manufacture. Theirs is the leading up-town dry and fancy goods house, and its location on the corner of Myrtle avenue and Kent avenue is a very eligible and convenient one. The premises occupied comprise the store and basement, each of which has an area of 25x100 feet. The store is very elegantly and attractively fitted up, and the stock, which is extensive, fresh, and choice, embraces everything coming under the general denomination of dry goods, together with a large assortment of fancy goods, notions, ladies' and gentlemen's furnishing goods, etc. The firm command a large and influential patronage, and this is constantly growing, and pursue a policy of handling the best quality of goods at the lowest possible prices, and to this fact is due their enjoyment of a large city and country trade.

**A. Lewis, Sexton and Undertaker, No. 464 De Kalb Avenue, near Kent Avenue.**—One of the best-managed establishments engaged in the undertaking business is that of Mr. A. Lewis, at No. 64 De Kalb avenue, near Kent avenue. Mr. Lewis, who is a native of Connecticut, has been a resident of Brooklyn for forty-two years, and is one of the best known among those engaged in his line of business. His premises at the address indicated consist of an office 20x20 feet in extent, nicely fitted up with a carpeted floor and neat furnishings. It contains a complete stock of coffins, caskets, and funeral furnishings for the selection of customers. Mr. Lewis among his equipments also has fine coaches to let, and all other necessary articles pertaining to funerals, and never fails to render satisfactory services to his numerous and appreciative patrons. He supplies everything for and superintends the most imposing funeral ceremonies, always performing his duties with grace and dignity. Mr. Lewis is given a large share of custom from the Hill, and his services are always gratefully received by the afflicted who require them. He is a sexton of one of our well-known churches, and is a reliable and much-esteemed citizen.



**The Lewis & Fowler Manufacturing Company,** Railroad Castings and Supplies, Nos. 27 to 35 Walworth Street; John W. Fowler, President.—The natural sequence to the enormous development of railroad enterprises in all parts of the United States, and to the perfection and improvement of existing lines, is an ever-growing de-



mand for railway castings and other special supplies. Brooklyn, with its extensive manufacturing facilities, has long held a representative position in this important branch of trade. Prominently identified therewith and the oldest established in this line is the widely known and reliable Lewis & Fowler Manufacturing Company, whose office and works are located at Nos. 27 and 35 Walworth street. This business was originally established in 1844 by James Binns, who was succeeded by the Lewis & Fowler Manufacturing Company, which was duly incorporated in December, 1883, under the laws of the State of New York, with a paid-up capital of \$75,000, that was increased in April, 1886 to \$150,000. The officers of the company are Mr. John W. Fowler, president, and Mr. Daniel F. Lewis, treasurer, both of whom are thoroughly practical men and are highly regarded in mercantile and manufacturing circles for their business capacity, skill, and integrity. The works are very extensive, and comprise three buildings, which are fully equipped with all the latest improved machinery, tools, and appliances requisite for the systematic conduct of the business. A steam-engine of one hundred and twenty-horse power is utilized, while employment is given in the various departments of the works to eighty skilled operatives. The Lewis & Fowler Manufacturing Company make a specialty of railroad castings, wheels, and other supplies, and are patentees and manufacturers of the "alarm" pass register, which is unrivaled for utility, reliability, and efficiency, and has no superior in this country or Europe. At the National Exposition of Railway Appliances at Chicago, in 1883, this useful and unique invention was awarded a medal for being the best stationary registering device yet invented. The railroad castings of this responsible company are unsurpassed for smoothness and quality of metal, and can always be implicitly relied on. The trade of the company is rapidly increasing in all sections of the country, while the prices quoted are, as a rule, below those of other first-class houses. Railroad companies requiring castings and special supplies cannot do better than give their orders to this trustworthy house, where they will obtain advantages difficult to be secured elsewhere.

**L. B. Hamilton,** Painter and Decorator, No. 1072 Bedford Avenue.—This popular business concern is conducting a very extensive trade in its line, both in the city and in all parts of Long Island. It originated in 1883 under the firm name of

McFarland & Hamilton, Mr. L. B. Hamilton succeeding to all the business of the old concern in 1885. Being a practical workman of extended experience and thoroughly understanding all the various details of his artistic calling, he gives general satisfaction to all he comes in contact with. He has an eligibly located store at No. 1072 Bedford avenue, and this has

a frontage of 20 feet and a depth of 40 feet. It is tastefully fitted up—ceiling in solid relief, and side walls in Lincrusta-Walton. He here displays a magnificent stock of all paperhangings of both foreign and domestic manufacture in all the latest novel and attractive designs and patterns, his newest and latest in artistic design being the solid relief which makes a beautifully artistic ceiling or wall, not only being beautiful and artistic, but of a most substantial character. This is worked out entirely on either ceiling or wall by hand in raised figures. The Lincrusta-Walton is also elaborately worked by hand to suit the taste. His business in whiteing, coloring, frescoing, and house decorations generally is very extensive, not only in the private abodes of his patrons, but in business places in the city. He employs from ten to twenty men (all skilled hands) in the business, and prompt attention is given to filling all orders in the various branches of the enterprise and upon most reasonable terms. Mr. Hamilton gives close personal attention to all the details of the business, and satisfaction is guaranteed in all cases. He is widely known and numbers among his patrons many of the wealthiest inhabitants of the city, and is spoken of in the highest terms by all who have business dealings with him.

**R. B. Ferguson,** Carpenter and Builder, Nos. 254 and 256 Lee Avenue.—The business of this house was established in 1866 by the present proprietor, who is a native of Waterbury, Conn., and a gentleman of vast experience in his particular line of trade. The workshop is very conveniently located at Nos. 254 and 256 Lee avenue, and it consists of a three-story frame building 70x130 feet in dimensions. It is furnished with every appliance and mechanical facility for planning and making all kinds of carpenter and cabinet work, and the motive power for the machinery is supplied by a steam engine of one-hundred-horse capacity. Seventy-five hands are employed, and this number is augmented in the busy seasons. Mr. Ferguson attends to all kinds of jobbing, fitting up, and altering stores, and enters into contracts for the construction of dwellings, warehouses, stores, churches, etc., upon the most reasonable terms. He is a man of skill and ability, and many specimens of his work are to be found in Brooklyn and the vicinity. His work is mostly done by contract, and persons who have entered into business relations with him have never failed to have their terms complied with and satisfaction given. He has established himself in the estimation of the citizens as a thorough-going business man, honorable, trustworthy, and liberal in his dealings, and has won the confidence of all by his strict probity and integrity.

**J. A. Lowe,** Grocer, No. 171 Atlantic Avenue.—One of the nicely fitted and thoroughly well-stocked grocery stores in this city is that of Mr. J. A. Lowe, which occupies a space of 25x90 feet, and gives employment to a competent corps of clerks. Here he carries a finely assorted and selected stock of foreign and domestic fruits, staple and fancy choice groceries, which include teas, coffees, sugars, spices, pickles, preserves, canned corn, tomatoes, beans, peas, both American and French, etc. Everything is kept in the neatest order and of the very best quality. Mr. Lowe is a native of Ulster county, this State, and although still a young man, has been established in this city over ten years, where his strict attention and close personal supervision of all the details of his business has made him many warm friends.



**Figge & Brother**, Pork Packers and Wholesale Provision Dealers, Nos. 285, 287, and 289 Atlantic Avenue.—The trade in provisions is undoubtedly one of the most important of the industries of Brooklyn. The consumption of animal products, especially that of the hog, is on the increase in the United States, the next country in order of consumption being Great Britain, and both of these countries are exempt from traceable ill effects from such articles of food. A prominent house in this city engaged in the trade is that of



Messrs. Figge & Brother, pork packers and wholesale provision dealers, Nos. 285, 287, and 289 Atlantic Avenue. This house was established in 1876 by the present copartners, Messrs. Chas. and Fred. Figge, both of whom are excellent judges of stock and are fully conversant with every detail of the business and the requirements of the market. The packing house, which is noted for its cleanliness and neatness, is one of the finest in the country, and is supplied with every modern appliance and all the latest improved machinery necessary for the systematic conduct of the business. A steam engine of sixty-horse power is utilized, and employment is given to sixty experienced workmen. Only the best stock is handled, and the greatest care and attention are given the meats through all the stages of curing, smoking, etc., while the supervision exercised in the packing house is so complete that it is impossible for any inferior animal to be entered for consumption. The firm's retail establishment is supplied with every requisite appliance for the preservation of the choice stock of provisions, which are everywhere recognized and appreciated as standard productions. In fact, the goods of this responsible house are unsurpassed for quality and excellence, and have no superiors in the market. They export largely to Great Britain, and their trade in this direction is annually increasing. Messrs. Chas. and Fred. Figge are active members of the New York Produce Exchange, where they are highly regarded for their sound business principles and sterling integrity. This house, as may be inferred, is widely known for its superior products, and the high estimation in which it is held by the trade is due to a long course of honorable and liberal dealing with its customers, and those forming relations with it may rest assured that their interests will be carefully attended to and guarded. The firm, in every specialty of their business, have adopted the most enterprising methods, resulting in an unrivaled reputation.

**James Moore**, Assam, China, and Japan Tea Warehouse, No. 110 Smith Street.—The Assam, China, and Japan Tea Warehouse has won an excellent reputation in consequence of the standard and uniform quality of the specialties in which it deals. The business was first established in 1871 under the management of Messrs. Moore Brothers, the present manager, Mr. James Moore, succeeding to the business in January, 1886. The trade is both wholesale and retail, and is mostly confined to the sale of teas, coffees, sugars, canned and dried fruits, flour and butter. In the handling of these important commodities there is no more enterprising or reliable house in the city. The store is 20x90 feet in dimensions, and possesses the requisite capacity

and all modern conveniences for carrying on the trade successfully. The purest and finest teas brought to the American market are always found here; the butter sold here is noted for its sweetness, and is received direct from the best dairies of Elgin, Ill., and New York State; the best brands of flour in the country are received by the carload, and every line of goods handled will stand on its own merits as the finest in the market, and every patron is accorded prompt attention and honorable, business-like treatment. Mr. Moore is a gentleman of energy, enterprise, and reliability.

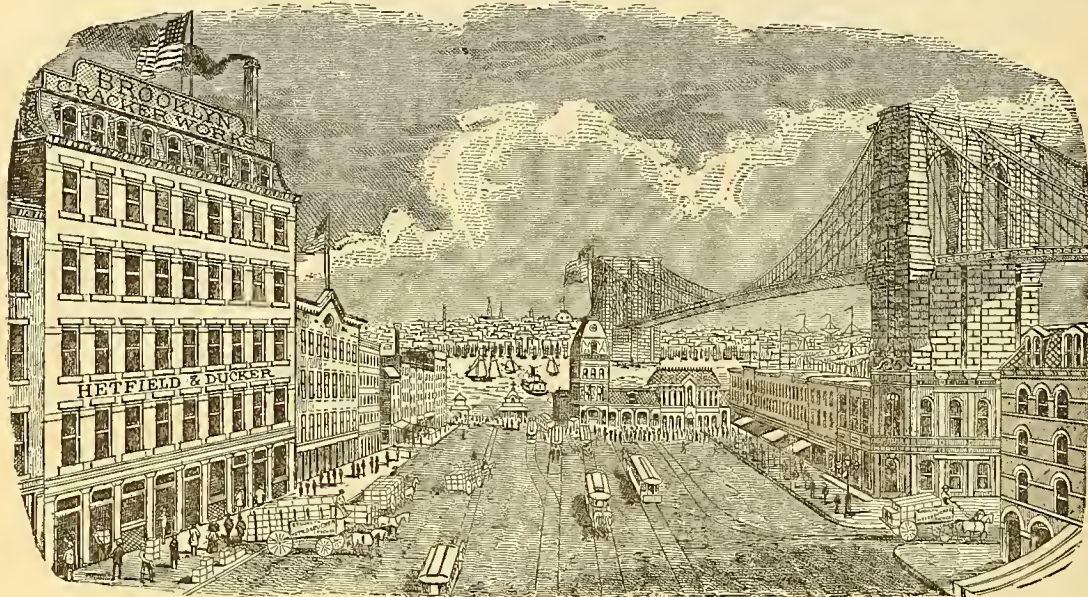
**Thos. Watson & Co.**, Commercial Tobacco Works, Manufacturers of Plug, Fine-Cut Chewing, and Smoking Tobacco, also all kinds of Snuff, No. 145 Degraw Street.—The manufacture of smoking and chewing tobacco constitutes one of the most important industries carried on in the country. In Brooklyn the business is well represented by the firm of Thomas Watson & Co., one of the largest concerns in the country, whose export trade extends to Europe, South America, the West Indies, etc., besides a large home trade reaching all parts of the United States. These works, known as the Commercial Tobacco Works, were established in 1855 by Thomas Watson, who continued the business until 1876, when he associated with him Mr. E. M. Cayce, and from that time the business has been continued under the present firm name. The works are five stories in height, the building being a substantial brick structure 60x175 feet in dimensions. The machinery and appliances used in the various processes of manufacturing fine-cut, plug, chewing, and smoking tobaccos and snuffs are of the most improved and best description, driven by a seventy-five-horse power steam engine. In the operation of the works everything is so arranged according to complete system as to constitute as near perfection as possible. Three hundred hands are employed in the works, which have a capacity of about ten thousand pounds of manufactured tobacco per day, the average production being about five thousand pounds daily, which finds a ready market. No establishment in this city furnishes a more striking illustration of the results of enterprise, vigorous and persistent work, and splendid management than the Commercial Works, and while Messrs. Thomas Watson & Co. have given to the city an industry which is a powerful factor in its manufacturing interests, they have made for themselves a reputation which is world-wide. Mr. Thomas Watson, the founder of the works, came to this country from England when a boy, over fifty years ago, and he is one of the esteemed, popular, prominent residents of Brooklyn. Mr. E. M. Cayce is a Virginian by birth. He is a most excellent judge of the quality of tobacco, and a live, energetic business man.

**T. J. Meadon**, Galvanized and Heavy Sheet-Iron Worker, No. 51 Greenpoint Avenue, Greenpoint.—In the history of the industrial progress of Greenpoint the house of T. J. Meadon occupies, deservedly, a prominent and conspicuous position. For the last sixteen years his establishment has filled an important place among the industries of the city. Mr. Meadon has been a practical sheet-iron worker since 1856, and is an accomplished expert at the trade. Since he started in business he has performed work in his line all over the State. The sheet-iron roofing for the Devoe, Central, and other oil companies in Greenpoint, and all the work for the box factories, has been performed by him. His establishment is the oldest and largest of the kind in this section. The workshop is a one-story building, covering an area of 100x30 feet, and is equipped with all the implements and machinery used in the trade, and a staff of skilled workmen is employed. Mr. Meadon is a general galvanized and heavy sheet-iron worker, and performs every kind of work in this line, making pressure blower pipe to order, large sheet-iron smoke stacks for factories and steamboats, setting and repairing fire-place heaters, etc. All work is performed in a perfect manner and is guaranteed to give satisfaction. Orders receive the promptest attention and are executed with the utmost expedition. Mr. Meadon is a native of Albany, New York, born in 1836, and has lived in Greenpoint since 1861. He is accounted one of the leading business men, and his standing and credit wherever known is first-class.



**Hetfield & Ducker, Brooklyn Cracker Works, Nos. 40, 42, and 44 Fulton Street.**—One of the most complete revolutions effected in the methods of any trade during the last few years is certainly that which has taken place in the manufacture of crackers and other kinds of plain and fancy biscuit. This great change has been brought about by the introduction of machinery and improved methods, by means of which large houses have obtained control of the business, to the exclusion of minor rivals. Great numbers of these are bakeries only in name, being supplied with goods daily by the larger establishments. Among those houses in this country which have adopted progressive methods in the manufac-

ance agent. He is a notary public, and is enjoying a very extensive business. The name of Henry J. Wills has long been prominent in connection with real estate matters, and he enjoys an enviable reputation as an expert in every branch of the business. Mr. Wills prides himself upon the fact that he is acquainted with every person engaged in business in the Eastern District of the city, and his opinion is often referred to by Messrs. Bradstreet's and Dun's agencies regarding the rating of business men in the district. Mr. Wills carries on an extensive business the year around, and executes deeds, bonds, mortgages, leases, etc., and as an agent for the settlement of large and important estates, for the sale, purchase,



ture of crackers and fancy biscuits is the representative firm of Messrs. Hetfield & Ducker, Brooklyn Cracker Works, Nos. 40, 42, and 44 Fulton street, and Nos. 35 and 37 Doughty street. This business was originally founded in 1843 by Mr. D. K. Ducker, who was succeeded by D. K. Ducker & Co. Eventually, in 1876, the present firm was organized, the copartners being Messrs. C. R. Hetfield, W. M. Ducker, and R. W. Steele, all of whom are thoroughly practical men, and possess an intimate knowledge of every detail of the business and the requirements of the market. The factory is an extensive five-story brick building with basement, 75x120 feet in dimensions, fully equipped with all the latest improved machinery and appliances known to the trade. One hundred and twenty experienced operatives are employed, and the machinery is driven by a seventy-five-horse power steam engine. The consumption of flour is one hundred and forty barrels daily. The factory is a model of cleanliness, good order, and neatness, and it would be well for Brooklyn and New York if there were more like it. Only the finest flour and other choice materials are utilized, and the goods of this responsible house are general favorites wherever introduced, being unsurpassed by those of any other first-class house in this country or Europe. The trade of Messrs. Hetfield & Ducker extends all over the United States, while vast quantities of their splendid crackers and biscuits are exported to Canada and Mexico, the West Indies, and South America. Messrs. Hetfield, Ducker and Steele are highly esteemed in commercial life for their ability, integrity, and enterprise, and justly merit the signal success which has rewarded their well-directed efforts.

**Henry J. Wills, Real Estate and Insurance, Notary Public, No. 781 Broadway, Brooklyn, E. D.**—This gentleman established himself in business here in 1868, and has been long and widely known as a successful real estate and insur-

ance agent. He is a notary public, and as an appraiser, Mr. Wills has a fine reputation in all the important branches named. He represents the German-American Insurance Company, the Phoenix (Brooklyn) Insurance Company, and the Phoenix (Hartford) Insurance Company, in which he effects insurance on the most favorable terms. Mr. Wills is a native of New York city, and has resided in Brooklyn for forty years. His office is connected by telephone, and all orders are attended to with the utmost promptness. His residence is at No. 17 Troutman street.

**Teale & Morro, Wholesale and Retail Dealers in all kinds of Goodyear's Rubber Goods, No. 4 Flatbush Avenue, junction of Fulton Street.**—Perhaps the best-known house in this line of business in Brooklyn is that of Messrs. Teale & Morro, whose store is at No. 4 Flatbush avenue, junction of Fulton street. At this address Messrs. Teale & Morro do an extensive wholesale and retail trade in rubber goods, the firm having been carrying on this business since May 22, 1885, and have built up an extensive city and Long Island trade. The premises occupied consist of a large, fine store, provided with a commodious show-window, also a spacious basement. The store is fitted with an exhaustive assortment of rubber goods of all kinds. The stock embraces all kinds of rubber boots and shoes, clothing, pails, buckets, hats, caps, horse-covers, wagon-aprons, souwesters, sporting boots, pants and coats, silk coats, gun covers, gloves, rubber bands and rings, druggists' and family sundries, air cushions, life-preservers, foot-balls, tobacco-pouches, rubber hose, diving apparatus, perforated mats, and a thousand and one other articles of a useful nature. These goods are conceded to be the best ever produced, and will not break, crack, or tear with fair usage. Messrs. Teale & Morro employ two efficient assistants and are prepared to fill all orders promptly. Mr. R. E. J. C. Teale and A. T. Morro, the members of the firm, are both natives of Brooklyn.



**South Brooklyn Saw Mill Company,** Manufacturers of and Dealers in Timber, Hackmatack Timber and Knees, Hamilton Avenue, foot of Prospect Avenue.—It is an admitted fact that the lumbering interests of the United States form a very important item in the general aggregate of our country's business. From the lumberman who first plies the axe on the tree in the forest to the carpenter who drives the last nail in the building, the most important and essential branch of the lumber trade is that of the wholesale and retail dealer of dressed timber. Of the numerous concerns engaged in this business in Brooklyn, that of the South Brooklyn Saw Mill Company, located on Hamilton avenue, at the foot of Prospect avenue, is entitled to special recognition in this work as being not only eminent in this line of manufacture, but noteworthy as conducting a trade of great magnitude. The rapid growth and development of this trade in Brooklyn has been brought about by the enterprise of such houses as these, who have long been concerned in this department of commerce, and have steadily developed their business in all its numerous branches, until they have reached their present eminence in the trade. This company was incorporated in 1867, with a capital of \$200,000, and is officered as follows: President, Jesse C. Woodhull; vice-president, superintendent, and treasurer, C. K. Buckley. They occupy the largest mills in this vicinity, comprising a two-story frame saw-mill, 58x165 feet, a fine large yard, handsome office building, and other accessories, the whole covering fourteen acres of ground. Here is at all times stored an enormous stock of timber, the company handling fifteen millions of feet every year, embracing large quantities of yellow pine, oak, white pine, Hackmatack timber and knees of the finest grades. The connections of the house are such that all commissions are promptly filled. The entire stock is received direct from the forests and manufacturers, and all kinds of timber are cut to order at the shortest possible notice. The company employ sixty hands in the business, and but few engaged in this trade have had the active experience, or possess the comprehensive knowledge with regard to the wants of contractors and builders, as is the case with the management of this company. They have an immense trade all through the cities of Brooklyn and New York, in Long Island and New Jersey, supplying commission men largely, and are recognized as leaders in the trade. The policy upon which the business is carried on has always been characterized by liberality and the careful fostering of the interests of all patrons, while its officers are gentlemen of experience in its every detail and of the highest standing in the business community.

**Charles S. Cutter,** Dry and Fancy Goods, Nos. 752 and 754 Broadway, corner of Myrtle Avenue.—Though opened so recently as April, 1886, this concern has succeeded in drawing to itself a patronage of a very influential and substantial character, and it is entitled to rank among the foremost houses in its line of trade in this section of the city. The store is a newly built one, and has a frontage of 45 feet on Broadway. It is very neatly fitted up throughout, and has every facility for the accommodation of customers and the display of a mammoth array of goods. Employment is given to five assistants, and every visitor is assured of prompt and courteous attention. Mr. Cutter makes it a rule to buy in large amounts for cash and gives his patrons the benefit of low prices. His stock of goods is large and complete, embracing everything connected with the dry goods trade, from the heavy domestics to the finest and most elegant dress goods, silks, satins, velvets, blankets, shawls, lace curtains, and laces from the looms of both the Old and the New World. Notions and fancy goods are here in endless array, together with a fine assortment of hosiery and ladies' and gentlemen's furnishing goods of every description. Business in every department seems always brisk and lively. It is a model establishment and deserves its great success. Mr. Cutter is a native of New York city, and he brought to the enterprise a long experience in this line of trade. He is a tradesman of ability, and by those to whom he is best known he is spoken of in the highest possible terms as every way deserving the popularity and success he has achieved.

**J. Weinberg & Son,** Importer and Manufacturer of Fine Furs, No. 261 Fulton Street.—One of the most prominent houses in Brooklyn engaged in the manufacture and importation of fine furs is unquestionably that of Messrs. J. Weinberg & Son, No. 261 Fulton street. This business was established by Mr. Weinberg in 1853, in New York city, on Canal street, and was conducted there till 1860 as a wholesale manufacture, when it was removed to Brooklyn and a retail department added. The wholesale trade, which is rapidly in-



creasing in importance and volume, extends all through the West. The premises occupied are commodious and attractive, and are fully stocked with a splendid assortment of fine furs, which are unrivaled for quality and excellence by those of any other first-class house in this country or Europe. Here are sealskin garments of all kinds, of which a specialty is made; dolmans, paletots, Newmarkets, pelisses, and sacques, ranging in price according to their length. Mr. Weinberg keeps also a full line of capes, muffs, etc., while in gentlemen's fur caps, gloves, collars, and overcoats, both seal, cloth, and fur lined, and sleigh robes of every description, his stock is admirably assorted and complete in every particular. His connections in Europe enable him to secure the finest and choicest skins, and being a skilled and practical manufacturer and wholesale dealer, he can in all cases guarantee the excellence of all goods leaving his establishment. Sixty experienced operatives are employed, and the trade of the house extends not only throughout New York and Brooklyn, but also in all sections of New England and the Middle States and the West. Mr. Weinberg is assisted in the management of his business by Mr. I. Weinberg. Both gentlemen are universally popular and respected in mercantile circles, and are noted for their honorable methods and integrity. Their business is characterized by a continuous increase, and their present prosperous status augurs well for the future. Mr. J. Weinberg is also an authority on raw furs of all kinds, being the only practical furrier in Brooklyn.



**E. W. Thompson**, Real Estate and Insurance Broker, and Agent for Lombard Investment Company, No. 27 Flatbush Avenue, near Fulton.—Although but recently established, Mr. Thompson has been the recipient of a very flattering and remunerative support. The business was founded in January of this year. Mr. Thompson, having rare personal knowledge of the present and prospective value of real estate in this city and environs, has from the start made some heavy transactions for patrons in the purchase of and locating of loans on first-class realty, and has acquired a large clientele in the matter of renting houses, collecting rents, and the management of estates. Mr. Thompson is also agent for the well-known Lombard Investment Company, the mortgage loans offered by this company paying six per cent. semi-annual interest on sums of \$250 and upward. These loans are doubly secured by placing in the hands of the loaner the bond and mortgage, worth from two and one-half to five times the amount of money loaned, and in addition to this the company, representing nearly \$2,000,000, place their guarantee on the bond that the interest shall be promptly paid, and the principal when due. This company have been placing these loans upward of thirty years without the loss of one dollar. Pamphlets giving full particulars he mails on application. He is also very popular in insurance circles, and has in connection with his real estate business developed an extensive insurance patronage in fire, life, and accident associations and insurance companies, and enjoys splendid facilities for the placing of risks with our best companies at lowest rates. The sterling honor and integrity of Mr. Thompson is widely known throughout the community. He refers to such responsible gentlemen as Hon. James S. T. Stranahan, president of Atlantic Dock Company, Brooklyn; Mr. Benjamin Uner, president of Franklin Sugar Company, No. 137 Reade street, New York; Mr. E. S. Parker, secretary and treasurer of Kilgour Bluestone Company, No. 243 Broadway, New York, and Mr. R. C. Atwood, secretary of Preferred Mutual Accident Association, No. 13 Park Row, New York. Mr. Thompson was born in Maine, is a retired police captain, and fully merits all the success he has attained.

**R. H. Atkins**, Dealer in Boots and Shoes, Carriages, Wagons, etc., Nos. 73 Carroll Street and 275 Columbia Street.—This is an old-established concern and was founded in 1852 by Mr. William Atkins, father of the present proprietor, who succeeded to the management of the business in 1861. Mr. R. H. Atkins was born in the ancient city of Lincoln, England, forty-eight years ago, and when seven years of age came to the United States. He occupies a neatly fitted up store, 25x90 feet in area, and here is displayed one of the finest stock of boots, shoes, slippers, and rubbers to be found in the city. The house has a large and influential patronage, and a staff of four assistants are permanently required to attend to the wants of customers. The establishment is one of the oldest and most extensive in its line in this section of the city. At No. 73 Carroll street Mr. Atkins occupies large and commodious premises, and he here carries on a prosperous business in carriages and wagons. He is the manufacturers' agent for Brooklyn and the district for the well-known standard wagons of prominent makers. In this department of his business Mr. Atkins has an influential and substantial patronage which is constantly increasing. He is a member of the Knight Templars, No. 14, Clinton Commandery.

**P. T. Sharp**, Coal and Wood Yard, Third Street, at Iron Bridge; Office, No. 355 Court Street.—Mr. Sharp established his business here in 1863, and deals largely at both wholesale and retail in the best grades of red and white ash coal, also in wood. He occupies a large yard, 120x200 feet in dimensions, provided with every requisite facility for storage and prompt delivery, including a two-story building, 100x200 feet. The coal handled by Mr. Sharp is unsurpassed for quality, and has gained an enviable reputation among all classes of consumers. All orders are promptly filled, a large stock is constantly carried, and the large and active trade necessitates the employment of a large force of men and teams. Mr. Sharp is a native of New Jersey.

**Louis C. Walters**, Cigar Manufacturer, No. 93 Borden Avenue, Long Island City.—The superior products of this establishment are in active demand throughout this city and Brooklyn. The business of this house was founded sixteen years ago by Mr. Walters and its career has been a highly prosperous one. The store and factory cover a space of 40x25 feet. A number of competent workmen are employed. The special brands made are "Extra," "Greens," "Oliver Twist," and "La Dalia," which are of choice flavor, and are very popular among "lovers of the weed." Mr. Walters has been a practical cigarmaker for twenty years and is an expert judge of tobacco, a knowledge that his customers receive the benefit of. His trade is both wholesale and retail. Mr. Walters is also proprietor of Walters' Express, which runs to all parts of New York city, Long Island City, and Greenpoint, the teams making two trips daily. This branch of his business was inaugurated three years ago, and has proved a successful venture. Mr. Walters is a native of Brooklyn.

**East Brooklyn Boarding, Sale, and Exchange Stables**, William C. Steers, Proprietor, Nos. 192 and 194 Spencer Street.—This enterprise was established since October 1st, 1885, and has been conducted so successfully that he has acquired a large share of public patronage. The stables are very large and commodious, being comprised in a two-story building having a frontage of 40 feet and a depth of 100x100 feet. The business office is 20x20 feet in dimensions, and is comfortably furnished. The stables are fitted up in the most approved modern style, and possess every comfort and convenience for the care and comfort of horses and vehicles. There is ample room for the accommodation of twenty-eight horses and the same number of vehicles. A supply of coaches, coupés, and carriages, and also work horses, are kept for hire at reasonable rates. A veterinary surgeon is in attendance to offer skillful services when necessary. Mr. William C. Steers, the proprietor of the stables, gives personal attention to boarding horses.

**Albrecht & Son**, Fashionable Hatters, No. 153 Ewen Street, near Meserole Street, Brooklyn, E. D.—This business was started in 1872 by Mr. C. F. Albrecht, who conducted it with ability and judgment until 1881, when his son, Wm. H. Albrecht, was admitted to an interest and the firm of Albrecht & Son organized. Two establishments were run, but finding this inconvenient, he came to the conclusion that the old location was best to have shop and store together, securing better facilities at the old stand by adding a new addition. A very large and complete stock is carried of hats, caps, and fashionable headwear of every description. The firm are active in keeping pace with current demand, and their assortments are a perfect reflection of present taste and style. The goods are shown in wonderful variety and of every quality, from the plainest to the most expensive. The establishments are popular headquarters for all classes of purchasers, and special effort is made to give the utmost satisfaction to each individual customer. The prices are as low as can be legitimately afforded.

**J. Devantery**, Machinist, Die and Tool Maker, Brass Goods, Model Making, etc., No. 389 Kent Avenue, Brooklyn, E. D.—The establishment of Mr. J. Devantery was founded by him in 1882, and from the date of inception has always received a very liberal and substantial patronage. The premises occupied are very commodious, and conveniently fitted up and thoroughly equipped with machinery of the most approved description, which is driven by steam. He is prepared to do all kinds of machinist's work, manufacture dies and tools of all description, also brass goods of all kinds, models, etc., and general jobbing of all kinds pertaining to his business. He makes a specialty of scroll sawing in wood or metal, and his productions cannot be excelled in this particular part of his business. In all respects the products of this house are of first-class workmanship, and nothing but the very best material is used. Mr. Devantery employs none but the most skillful and competent workmen, he being a practical and experienced workman. He was born in France, and has resided in this country since 1879.



**W. C. Vosburgh Manufacturing Company** (Limited), Gas Fixture Manufacturers; Salesrooms Nos. 418 and 420 Fulton Street.—The progress of civilization has been marked by rapid advancement in improved methods of artificial illumination, until, from the flaming torch of the savage, we arrive at the grand culmination of gas and electric lighting. The settings and fixtures from which the



various classes of lights shed their brilliancy are equally essential features of progress, and are of direct interest to the public at large. The demand for lamps, burners, chandeliers and gas fixtures generally, of a character worthy of the architectural developments of the present age, has been duly recognized by none with more satisfactory results than by this company, whose salesrooms are centrally located at Nos. 418 and 420 Fulton street. This business was originally established in Brooklyn in 1865 by Messrs. W. C. Vosburgh & Co., who carried it on till July 1st, 1881, when it was incorporated with a capital of \$150,000. The officers of the company are thoroughly practical men, fully conversant with the manufacture of gas fixtures of every description and the requirements of the market. The factory, which is situated at Nos. 273 to 281 State street, is very spacious, and is admirably equipped with all the latest improved tools, appliances, and machinery requisite for the successful prosecution of the business. A large number of experienced workmen are employed in the various departments. The salesrooms have been arranged with special reference to exhibiting gas fixtures in a manner to facilitate the purchaser in the selection of the different styles and grades of goods. The W. C. Vosburgh Manufacturing Company turns out the finest work in brass, bronze, and crystal as yet produced in gas fixtures, and is constantly advancing in the line of artistic progress. Its specialties for the drawing-room, library, and all parts of a private mansion are unrivaled for design, fine finish, durability, and artistic excellence. The chandeliers and other gas fixtures of this reliable house for churches, theatres, hotels, public buildings etc., are highly esteemed for their elegance and workmanship, and have no superiors in the market. The company's trade has developed to large proportions, and extends to all sections of the country. A visit to the splendid warerooms of the company in Brooklyn will satisfy purchasers and their friends that the gas fixtures of this house are without a rival, and justly merit the commendations bestowed upon them. The company is making arrangements for the introduction of a general line of brass goods, embracing everything in this department of production of beauty and utility and unique and artistic design.

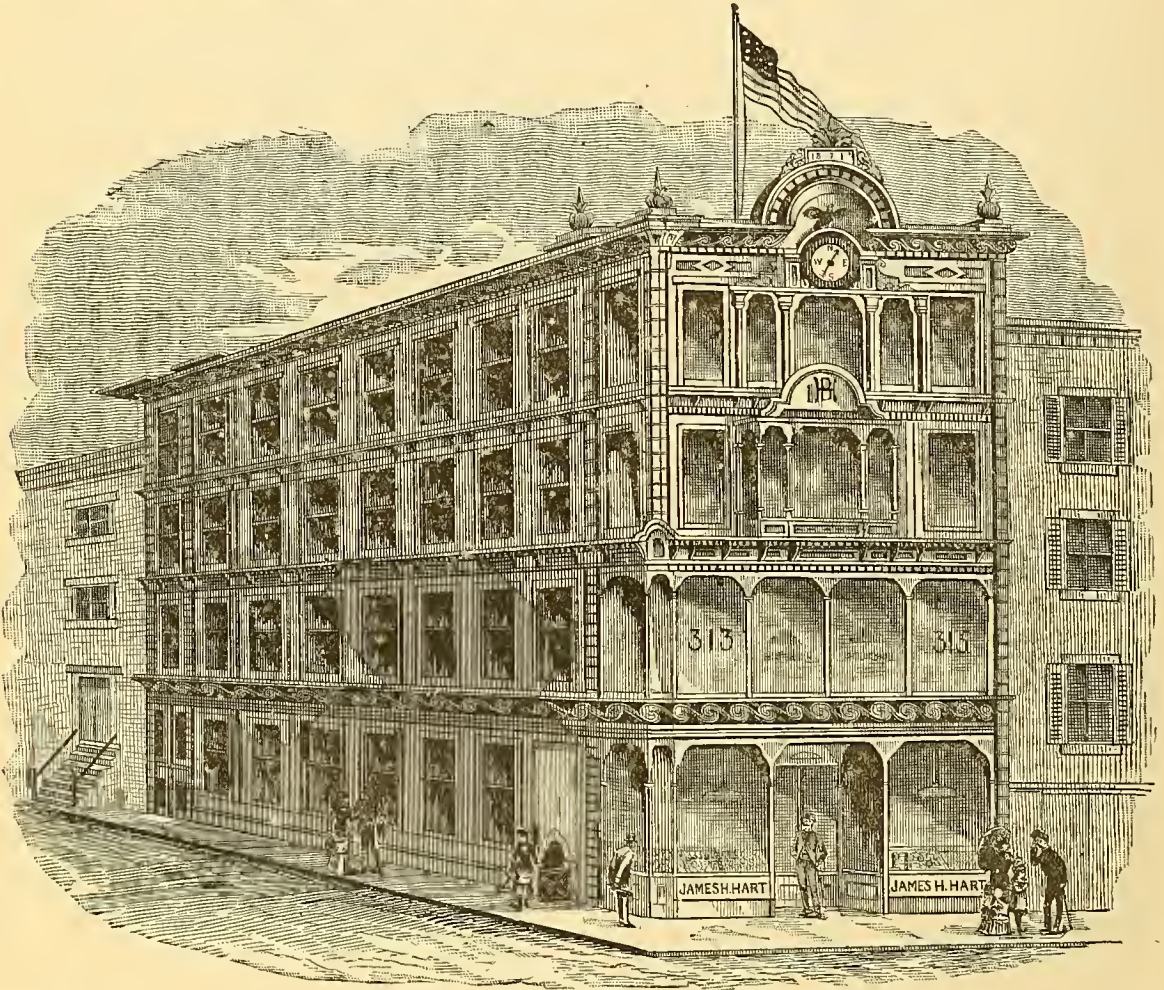
**Harris' Gents' Fine Furnishing Goods**, No. 213 Fulton Street, J. C. Harris, Manager.—It must always remain a question for individuals to solve which is the most important, outer or underclothing. To those whose aim is especially "show," the outer garments will be deemed the prime necessity, while to those who properly and principally seek comfort, underclothing will always receive the first consideration, as, to be guarded against either the rigors of winter or the torrid heats of summer, the raiment which comes in immediate contact with the body is always our best dependence. At Harris' gents' fine furnishing goods store, managed by Mr. J. C. Harris, No. 213 Fulton street, this city, where he occupies a space of 20x90 feet, which is solely devoted to the display of all qualities and varieties of furnishing goods, the intending purchaser will surely be enabled to make a suitable selection with the polite assistance of the capable staff of clerks who are always in attendance. Shirts, undershirts, drawers, socks, collars, cuffs, ties, scarfs, handkerchiefs, etc., are here in infinite profusion, of all makes, colors, and grades, to suit any taste or purse. This business was established at the above address by Messrs. Doty & Bartlett in 1871. Messrs. Doty & Hamilton succeeded to them in 1882, and Mr. J. C. Harris assumed the management in 1885, and has since most successfully conducted it. Mr. Harris is a native of South Carolina, where he was born in 1850. He has been a resident of this city for the past eighteen years, and has been connected with his present line of business most of that time. The result of his experience, energy, and enterprise is plainly evident in the character of the stock carried, and in the very artistic and tasteful manner in which it is displayed. Its quality is unexcelled and prices are astonishingly low. Trade extends throughout the city, and, already large, is constantly increasing, which is principally due to the popularity and esteem in which Mr. Harris is universally held.

**Gardner & Co., Photographic Studio**, Nos. 276 and 278 Fulton Street.—Every city has its recognized leader in photography, some distinguished representative to whom discriminating people go when they desire to have superior and artistic work done. In Brooklyn, by common consent, that position is accorded Messrs. Gardner & Co., whose studio is at Nos. 276 and 278 Fulton street. Their business is not approached, in volume, by any competitive establishment in the city, while their productions hold the same relative position as their trade, namely, at the head of the list. This now flourishing enterprise was founded in 1863 by Mr. C. Sherman, and after undergoing various changes in ownership, and meeting with indifferent success financially, finally passed into the hands of Messrs. W. M. Gardner and T. W. Taylor in 1879. With characteristic energy they addressed themselves to the task of casting off the incubus that had settled upon the house, and the result of their efforts is seen in the splendid proportions the business has assumed. The premises used consist of the entire four-story brick structure at No. 276 Fulton street, and the three upper floors in the adjoining building, No. 278. Every valuable appliance and device known to modern photography has been provided, and the preparation is complete and thorough for reaching results of the highest order of excellence. The parlors and operating rooms are richly but not gaudily furnished, the object in view having been to secure the greatest possible convenience and comfort to visitors. The office is in charge of Mr. Taylor, and the gallery is superintended by Mr. W. M. Gardner, who is a photographer of ripe experience. A general business is done, photographs from the largest size down to mignonettes being produced, and all orders for work in crayon, oil, pastel, and water colors executed. The pictures turned out by Messrs. Gardner & Co. are brilliant and lasting, and always uniform, every person receiving the same care and time. The instantaneous process is employed in all cases and in the specialty of children's pictures an immense advantage is thus gained. The prices asked are quite as low as those obtaining with many half-equipped galleries, and a visit to the establishment will show the correctness of this statement, as well as that of others made above.



**James H. Hart**, Importer of Diamonds, Precious Stones, Watches, Jewelry, Bronzes, Clocks, etc., and Dealer in Fine Jewelry and Sterling Silverware, Nos. 313 and 315 Fulton Street.—The city of Brooklyn is one of the principal centres of the United States for the trade in diamonds and jewelry, and it is here that the public generally find everything in this line, both watches and precious stones, in the newest styles and of the most reliable quality. Prominent among the representative and influential houses actively engaged in

of the splendid stock and the comfort of customers. Mr. Hart imports direct from the most celebrated European houses diamonds, precious stones, watches, jewelry, bronzes, clocks, etc., and deals largely in fine jewelry and sterling silverware. In precious stones Mr. Hart has achieved merited distinction, and shows a magnificent stock of rubies, emeralds, sapphires, pearls, opals, turquoises, etc., and possesses many matched stones of rare beauty, which cannot be readily duplicated. He is agent in Brooklyn for Patek, Philippe & Co.'s



this trade is that of Mr. James H. Hart, whose salesrooms are located at Nos. 313 and 315 Fulton street. This business was established thirty-two years ago, and the following have been the changes in the style and title of the firm since that date, viz.: October 8th, 1855, James H. Hart; 1857, James H. Hart & Co.; 1862, Hart Bros.; 1883, James H. Hart. Mr. Hart is a gentleman of great experience in all branches of the jewelry business, having been engaged in it continuously since 1848, and a well-known importer of diamonds, buying the loose stones and setting them here in the best manner and after the most approved fashion, mostly original designs. In no branch of industry in the United States have more rapid strides been made than in the manufacture of jewelry and the setting and making of diamond specialties. With the assistance of a number of highly skilled artisans diamond jewelry is produced, either to order or otherwise, unsurpassed by the best houses in Paris or London. The store is very attractive and spacious, and is fitted up with every appliance and convenience for the accommodation and display

Swiss gold watches, which are unrivaled for reliability, workmanship, and perfection in the markets of the world. Popular prices prevail in this reliable establishment. Polite and efficient assistants serve customers intelligently and promptly. Mr. Hart is considered in the trade one of the finest judges of diamonds in America, and his enterprise has judiciously secured the most capable artists in the setting of all gems. He is a native of Montgomery, Orange county, N. Y., but has resided in Brooklyn for the last thirty-six years, and has made hosts of friends in consequence of his business ability and inflexible integrity, and justly merits the large measure of success which has attended his well-directed efforts in the jewelry trade. Of one thing he justly boasts, nothing but genuine articles are kept at his establishment, as he deals in no imitation jewelry of any description and his patrons are absolutely sure of getting a genuine article. His goods are all selected with great care, the first consideration being excellence of workmanship and beauty of design. Mr. Hart's first position was in the establishment of the late Nelson Haight, corner of



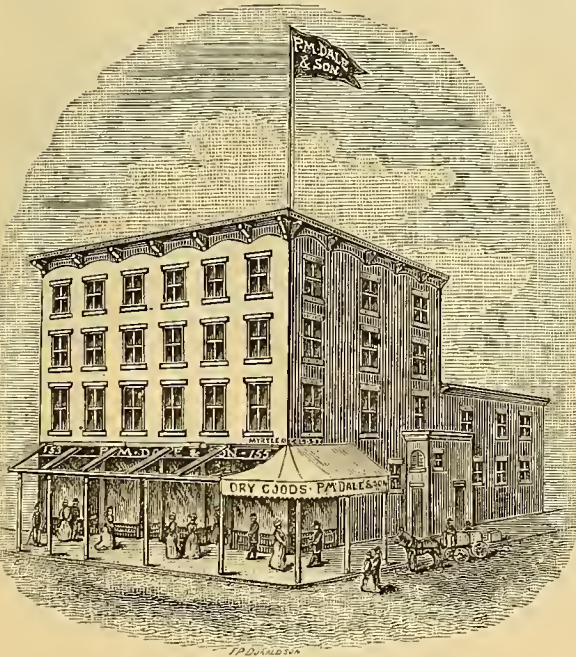
Water and Second streets, Newburgh, in 1848; the following year with the firm of Jennings & Lander, No. 94 Fulton street, New York, where he remained till 1855, when he formed a copartnership with the late Mr. O. S. Jennings, under the style of Jennings & Hart. That partnership was dissolved in the same year, and in October, 1855, Mr. Hart started for himself at No. 146 Fulton street, Brooklyn, when the city contained less than two hundred thousand inhabitants, and the old stages were then running on Fulton street, before the era of horse-cars. In 1862 he moved to St. Ann's Building, No. 241 Fulton street, opposite Clinton street, where the business was quadrupled the first year. After successfully continuing the business in St. Ann's Building, in 1871 the late firm of Hart Bros. erected the magnificent structure where he is now doing business, and is more prosperous than ever. In 1883 J. H. Hart purchased his brother's entire interest in the business, and conducts it under the same name as it was originated with in 1855.

**P. M. Dale & Son, Staple and Fancy Dry Goods, Gents' Furnishings, Nos. 153 and 155 Myrtle Avenue.**—Identified with the development of the business prosperity of Brooklyn, the house of Messrs. P. M. Dale & Son is one of the largest, best conducted, and most prosperously established dry goods concerns in the city. The house was founded by Mr. P. M. Dale in 1865, who continued it until 1875, when the firm became Dale & Joslin, and in 1886 P. M. Dale & Son. The administration of its affairs is charac-

terized by wisdom and discernment, the firm always pursuing a conservative business system and a liberal policy of trade toward their patrons and the public, and their eminent success is due to these facts, in connection with their energy and the honorable purpose manifested at all times. One of the largest and most eligible double stores on Myrtle avenue is occupied, the premises having a front of 50 feet, with a depth of over 100 feet. It is made conspicuous by handsomely dressed show windows, and its interior arrangement creates a very favorable impression. The stock, which is extensive in all departments, consists of all the various textile fabrics in dress goods, also silks, velvets, plushes, white goods, linens, laces, ribbons, cloths, cloaks, dolmans, domestics, notions, fancy goods, ladies' and gentlemen's furnishing goods, trimmings, etc. The display of goods is very attractive. The firm purchasing in quantities to meet the demands of this trade,

and selling at a moderate advance over the cost, the stock is quickly depleted and fresh invoices are constantly being received. Mr. P. M. Dale, the head of the house, is popular and prudent in business and financial circles, and is a gentleman of high purpose, integrity of aim, and will be found liberal and fair in all transactions. He has resided in Brooklyn since early youth, and has always been prominently identified with its progress and advancement. His son and co-partner, Mr. Joseph M. Dale, was born and brought up in the city, and as a young business man stands high in commercial and social circles.

**Samuel Self, Manufacturer of Sashes, Doors, Blinds, and Trimmings, Bedford Avenue, corner of Guernsey Street, Greenpoint.**—The substantial growth of Brooklyn during the past quarter of a century has developed the manufacture of building materials to such an extent that no city in the United States has better facilities for producing all kinds of wood finish for buildings, while the most favorable inducements are now held out by our manufacturers to dealers, contractors, and builders. A prominent house in the city engaged in this industry is that of Mr. Samuel Self, whose office and planing-mill are located on Bedford avenue, corner of Guernsey street, Greenpoint. This business was originally founded in 1859 by Mr. Self. The premises occupied comprise a superior three-story building, having a frontage of 150 feet by a depth of 125 feet, with office and extensive store-house opposite. The factory is fully supplied with the latest improved wood-working machinery, lathes, and other necessary appliances. The machinery is operated by a seventy-horse power steam engine, while one hundred experienced workmen are employed in the various departments. In conducting the work at the factory a number of subdivisions are necessary, as that for the manufacture of sash, doors, and blinds, the planing and moulding, scroll-sawing, and fine cabinet work. Everything in the way of dimension lumber, dressed lumber, flooring, sidings, mouldings, and other planing-mill work is executed to order and every facility is enjoyed for turning out work promptly and in the best manner. Mr. Self furnishes estimates promptly for all kinds of inside wood-work at the lowest possible prices consistent with first-class workmanship and the best materials. Ground and cut glass are likewise kept in stock, and blinds of every description are carefully painted and repaired. The telephone call of the house is Greenpoint, 136. Mr. Self was born in New York, as a dealer, manufacturer, and citizen is highly esteemed by all who know him, and well deserves the liberal and influential patronage that is being accorded him in this important enterprise.



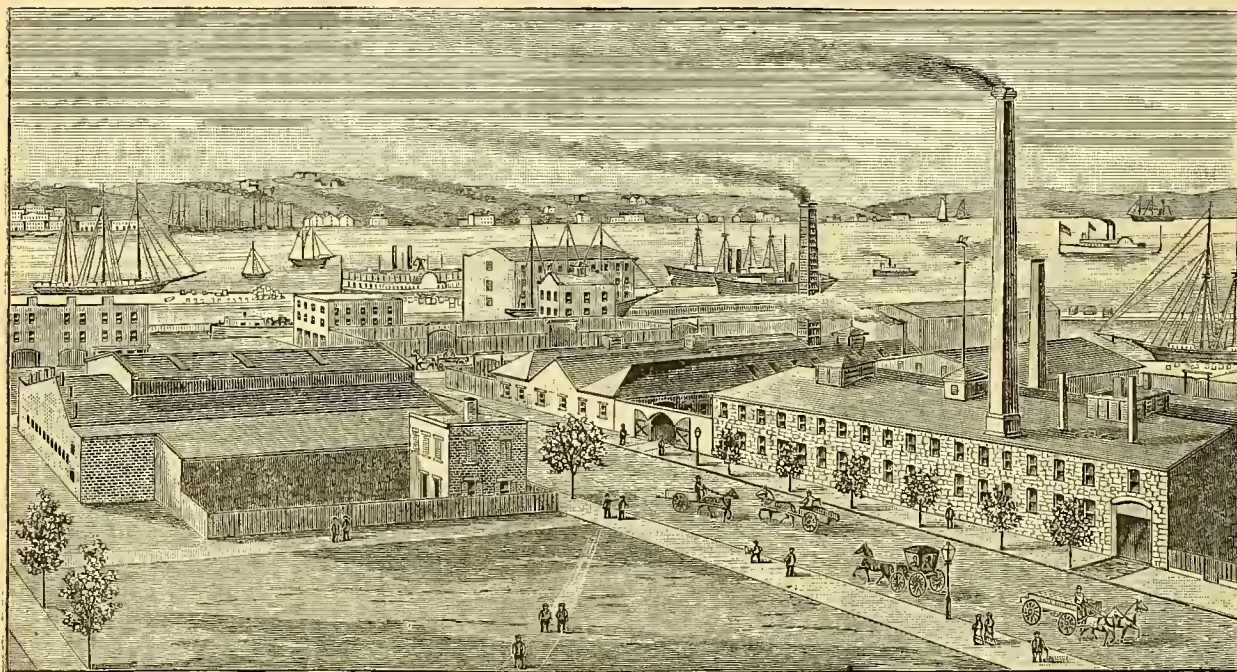
**John R. Conner, Real Estate and Insurance, Robert W. May, Manager, No. 417 Manhattan Avenue, Greenpoint.**—A prominent and representative house engaged in the real estate and insurance business in this city is that of Mr. John R. Conner, at No. 417 Manhattan avenue, near India street. This house was established about ten years ago and has been conducting important business transactions ever since. Mr. Conner, proprietor, is one of the most prominent and influential citizens. He fills the important and responsible position of treasurer and secretary of the cross-town line of street cars of Greenpoint, and is recognized as a representative business man of enterprise and a most worthy citizen. The manager of the real estate business is Mr. Robert W. May, a native of Brooklyn, and a well-known and able business man. A general real estate and insurance business is carried on in all the various branches. A number of important estates are conducted by Mr. Conner, among others being the George Ricard estate and John J. Hicks, of Brooklyn. Fire insurance is effected on favorable terms, the special agency for the following reliable companies being held: the Westchester, of New York; the Commercial Union; the Kings County; the German-American, and the Williamsburgh. Parties desiring information and advice in any matters pertaining to real estate and insurance could not do better than call upon Mr. May, the manager, who will treat them with every consideration.

terized by wisdom and discernment, the firm always pursuing a conservative business system and a liberal policy of trade toward their patrons and the public, and their eminent success is due to these facts, in connection with their energy and the honorable purpose manifested at all times. One of the largest and most eligible double stores on Myrtle avenue is occupied, the premises having a front of 50 feet, with a depth of over 100 feet. It is made conspicuous by handsomely dressed show windows, and its interior arrangement creates a very favorable impression. The stock, which is extensive in all departments, consists of all the various textile fabrics in dress goods, also silks, velvets, plushes, white goods, linens, laces, ribbons, cloths, cloaks, dolmans, domestics, notions, fancy goods, ladies' and gentlemen's furnishing goods, trimmings, etc. The display of goods is very attractive. The firm purchasing in quantities to meet the demands of this trade,



**Edward D. White & Co.,** Brooklyn Clay Retort and Fire-Brick Works, Manufacturers of Clay Gas Retorts, Tile, and Fire Brick, and Dealers in Ground Fire Clay, Ground Fire Brick, Kaolin, Fire Sand, etc., Van Dyke, Elizabeth, and Richards Streets; Office, No. 88 Van Dyke Street.—A house that has been established for upward of thirty-two years must necessarily engage and attract more than ordinary attention from the compilers of this review of the commerce and industries of the city of Brooklyn. Such an establishment is that of Messrs. Edward D. White & Co., Brooklyn Clay Retort and Fire-Brick Works, which are con-

White & Co. manufacture largely clay gas retorts, tile, and fire brick, and deal likewise in ground fire clay, ground fire brick, kaolin, fire sand, etc. These goods are unrivaled for quality, durability, and utility, and have no superiors in this or any other market. These fire brick are general favorites, owing to their reliability and excellence for gas works, rolling mill, and anpola purposes, foundries and forges, lime and cement kilns. The firm likewise manufactures slabs and tiling for lining ovens, stoves, grates, and furnaces. Every care is taken in the manufacture of these goods, and the best and latest improvements are at all times adopted by the firm in



E. D. WHITE & CO.'S CLAY RETORT AND FIRE BRICK WORKS.

veniently located at Van Dyke, Elizabeth, and Richards streets. This business was originally established in 1854 by Mr. Joseph K. Brick, the success of which is largely due to the energy and business ability of its founder. He was born at Woodstown, Salem county, N. J. Mr. Brick, to a certain extent, in the ordinary rudiments of education, was a self-taught man, but after business hours attended the Franklin Institute of Philadelphia, where he soon obtained a practical and scientific knowledge of various subjects, which was invaluable to him, especially in the construction and management of gas works. Mr. Brick first introduced gas into Brooklyn in 1848, and built the Brooklyn City Company's works, of which corporation he was a director and engineer. He likewise erected the first gas works at Buffalo, N. Y., in connection with others, and introduced the water into the city of Savannah, Ga. After a long, honorable, and brilliant career, he died August 7th, 1867, and was succeeded in the management of the business by Mr. E. D. White, who continued as surviving partner till 1876, when the present firm was organized under the style and title of Edward D. White & Co. The members of this copartnership are Messrs. Edward D. White, Ira N. Stanley, and J. E. Brick. The premises occupied for manufacturing purposes are very spacious, and comprise several commodious buildings, which are admirably supplied with all modern appliances, apparatus, and machinery known to the trade. A seventy-five-horse power steam engine is utilized to drive the machinery, while a large number of experienced workmen are employed. Messrs. E. D.

their manufacture. The facilities of this responsible firm are unexcelled, and the various processes of grinding, molding, drying, pressing, burning, and finishing are all systematized and achieved with the greatest economy of time and labor. All orders by mail, telegraph, or telephone are promptly and carefully filled, and it is the earnest desire of the proprietors to merit by the strict principles of equity a continuance of the liberal and influential support already accorded. Mr. Edward D. White, the senior partner, is a director of the Nassau Gas Light Company, also of the Brooklyn Bank, and vice-president of the Brooklyn Savings Bank. Mr. Stanley is a practical gas engineer, having had experience in the construction and management of gas works. He, in connection with Mr. William A. Stedman, engineer and treasurer of the Newport Gas Light Company, are the inventors of a patent regenerative furnace, which is known as the Stedman-Stanley patent, and is used in the manufacture of illuminating gas with great advantage and pronounced success. Favorable mention of this furnace was made at the meeting of the Technical Society of the Gas Industry, held at Paris in June, 1886. Both Messrs. White and Stanley are held in the highest estimation in financial and mercantile life for their business capacity, integrity, and enterprise, and fully merit the large measure of success achieved in this important industry. Further personal comment is unnecessary, the well-known character of this house placing it above criticism, affording an example of an honorable and prosperous business career.



**New York Stamping Company, Manufacturers of Stamped Ironware, Nos. 47, 49, 51, and 53 South Fifth Street, James Edgar, President.**—The stamped ironware trade, as is now distinctly known, has for several years been an interesting and important specialty, and is surpassed by few branches of the general hardware trade. The mere enumeration of the articles which go to make up the trade would fill several columns, while the styles and varieties of stamped ironware are constantly increasing. In referring to this useful industry, we have particular occasion to note the reliable and progressive New York Stamping Company, Nos. 47 to 53 South Fifth street, as being more than usually



prominent for the enterprise and energy with which all its operations are conducted. This company was incorporated in 1879, with a paid-up capital of \$15,000. The following gentlemen, highly regarded and very popular in commercial and manufacturing circles for their enterprise, business capacity, and honorable methods, are the officers, viz.: James Edgar, president; William A. Bardell, secretary; Alfred Bardell, superintendent. The factory is a commodious and substantial four-story brick building, with basement 50x100 feet in dimensions. It is supplied with all the latest improved appliances and automatic machinery, which are operated by a superior fifty-horse power steam-engine. Sixty experienced workmen are employed, and the trade of the company extends throughout the United States and Canada, while large quantities of these specialties are exported to Mexico, South America, Europe, and Australia. The stamped iron hardware of this responsible company is unrivaled for quality, finish, utility, reliability, and general excellence, and has no superior in the American or European markets. The energy and industry of the promoters of this and similar companies have made America independent forever of foreign manufacturers of stamped ironware and other similar articles.

**Edgar B. Moore, Fine Harness, Bridles, etc., No. 788 Broadway.**—Edgar B. Moore is a native of the city, and was brought up to the business of the harnessmaker, and has been established in his present location since March 16th, 1886. He gives close attention to the wants of those who patronize him, and has a practical knowledge of the wants of the people backed by an unflinching determination to furnish the most satisfactory goods at the lowest possible prices, and is fast building up an excellent patronage. He occu-

pies an admirable business location, the premises consisting of a capacious store and workshop. In size, the store is 20x25 feet, and a full stock of all kinds of harness and horse equipments and paraphernalia is always kept on sale. Mr. Moore manufactures light and heavy and single and double harness, and also track and road harness to order, and also makes special business of repairing, and fully guarantees all his work.

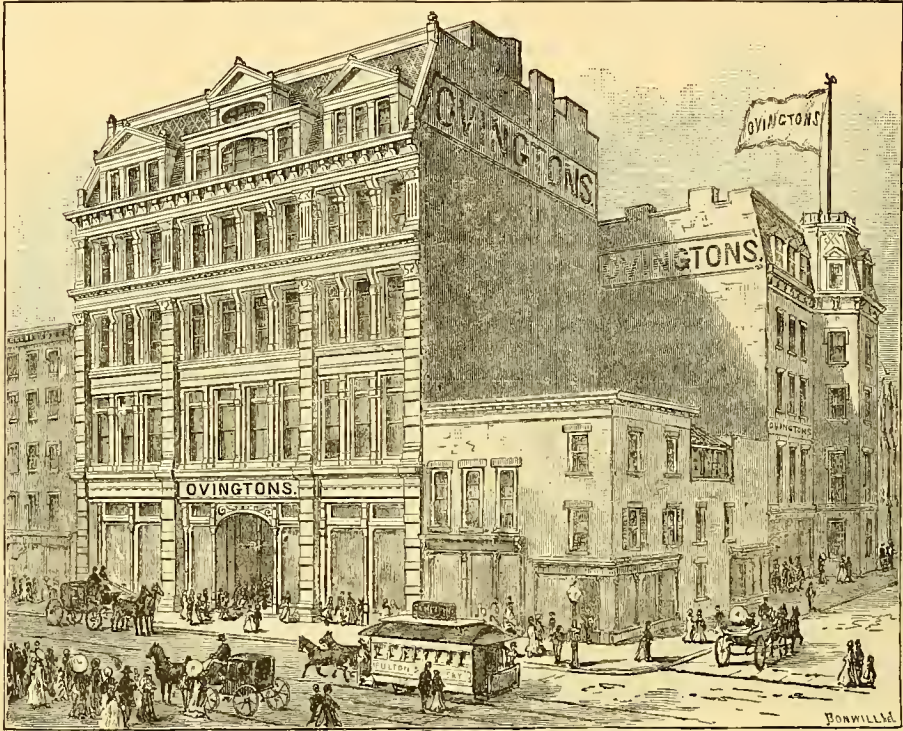
**T. J. Ellinwood, Long Island Agent for the Remington Standard Type-Writer and Type-Writers' Supplies, and Principal of the Brooklyn Library School of Phonography and Type-Writing, No. 199 Montague Street; also Professor of Phonography in the Evening High School and the Young Men's Christian Association, Brooklyn, N. Y., and in the Martha's Vineyard Summer Institute, Cottage City, Mass.**—Mr. Ellinwood, who is a native of Smithfield, Madison county, N. Y., has been a resident of Brooklyn for upward of thirty years, and is widely and favorably known. He is an experienced phonographer, having for some thirty-five years used short-hand for general reporting, and having since 1859 been the authorized reporter of Rev. Henry Ward Beecher's sermons, furnishing them, at different periods, to the *Banner of Light*, the *New York Independent*, the *Boston Traveler*, the *Methodist*, the *Examiner and Chronicle*, the *Christian Union*, the *Plymouth Pulpit*, the *Pulpit of To-Day*, the *Brooklyn Magazine*, and the (London, Eng.) *Christian World Pulpit*. He has also reported many of Mr. Beecher's public lectures and speeches, including his famous oration at the restoration of the Union flag over Fort Sumter. At one period of his experience as a short-hand writer he was partner of the distinguished author and publisher of *Standard Phonography*, Andrew J. Graham, Esq., in law and other reporting. For a long time Mr. Ellinwood was instructor in the Brooklyn Adelphi Academy, during several years of which he was joint proprietor of that institution with Mr. John Lockwood, its principal. In 1876 he opened his present school in the Brooklyn Library Building. He has a large, airy, commodious, and well-appointed office and class-room, where he and his assistants give instruction daily, except on Saturday, to classes and private students, thoroughly preparing them, by the best methods and in the briefest possible time, for the short-hand and type-writing professions. His school, already popular, is yearly growing in popularity. Since 1880 Mr. Ellinwood has been agent in the district of Long Island for the Remington Standard type-writer, and at his agency he keeps on sale this instrument, and all kinds of type-writers' supplies, including desks, copy-holders, carbon and manifold papers, record and copying ribbons, and linen papers of every description. In the phonographic department Mr. Ellinwood is prepared to furnish a full line of text-books, note-books, etc.

**Jacques Sandmeyer, Fifth Avenue Real Estate and Insurance Office, No. 565 Fifth Avenue, between Fifteenth and Sixteenth Streets.**—Among those who have largely contributed to Brooklyn's material development in the real estate line is Mr. Jacques Sandmeyer, the well-known proprietor of the real estate and insurance offices at No. 565 Fifth avenue. This gentleman has been established in the business since 1866, and during that time has developed a connection of the most superior character, including among his customers many of our leading capitalists and investors. He is a recognized authority as to the real and prospective values of property in the city and its surrounding country, and devotes special attention to the purchase, sale, lease, and exchange of city and country property, his lists being among the most complete in the city, and affording an ample assortment to choose from. He possesses the best possible facilities for the prompt negotiation of loans on bond and mortgage, and is prepared to collect rents, buy and sell mortgages, and loan money on good security. He represents the German-American and the Williamsburgh City insurance companies, and will promptly place the largest risks in reliable companies at the lowest rates of premium. Mr. Sandmeyer is a native of Alsace, a resident here for many years, and of high standing in business circles.



**Ovington Brothers, Importers and Dealers in Crockery, Glassware, China, Bric-a-Brac, etc., Nos. 246, 248, 250, and 252 Fulton Street.**—An important branch of commercial activity, and one deserving of special mention in a review of the leading business interests of Brooklyn, is the importation of china, porcelain, crockery, art goods, etc. In Brooklyn, numbers of art rooms, as they might aptly be termed, are devoted to the exposition of foreign wares, and the attractive-

facsimiles of such exquisite antiques as the Venus of Milo, Mercury of John of Bologna, the Thinker of Michael Angelo, and the Dying Gladiator, contains all the latest productions of the rising school of the French artists. In short, the immense showrooms of this responsible firm are marvels of elegance, taste, and beauty, completely stocked with thousands of handsome articles of art and use, which will eventually adorn the mansions of the rich and the cottages of our citizens. The



ness of the merchandise, and its artistic arrangement, bespeak the taste and systematic methods of the proprietors. The largest and undoubtedly the finest establishment in New York or Brooklyn engaged in this trade is that of Messrs. Ovington Brothers, whose extensive warerooms are situated at Nos. 246 to 252 Fulton street. This progressive and representative house was founded in 1845 by Messrs. Theodore T. and Edward J. Ovington, who conducted it till 1879, when they admitted Messrs. Edward J., Jr., and Charles K. Ovington into partnership, the business, however, being still conducted under the style and title of Ovington Brothers. The premises occupied are very spacious and commodious, and consist of a mammoth six-story warehouse with basement, which is completely stocked with a splendid assortment of artistic pottery, crockery, glass, porcelain, china, and art goods. These beautiful articles constitute one of the most striking evidences of man's wonderful power in the region of art. This enterprising firm has its sources of supply in Berlin, Vienna, Paris, Limoges, Worcester, Dresden, Leeds, and Rudolstadt. Its plaques, vases, and objets d'art have been painted by the most famous foreign artists. The table wares consist of superior goods of Minton, Copeland, Worcester, Haviland, and various other celebrated manufacturers, too numerous to mention. The pure crystal glass offered by Messrs. Ovington Brothers comprises berry bowls, celery trays, compots in leaf, shell, and other forms, also plain and engraved glass. Ovington Brothers' art room is filled to repletion with the richest and most elegant productions of European ateliers. The collection of sculptured Carrara marble statuary is very interesting, embracing over thirty figures and groups, while the real bronzes, lamps, silverware, and French clocks are very attractive. The statuary collection, besides

goods of this widely known house are unrivaled for quality, style, and excellence, and have no superiors in this or any other market. A large force of employees pay polite attention to visitors and customers, and the pleasure of a visit is greatly enhanced by their courtesy. The partners are thoroughly practical men, connoisseurs in this department of art, and are highly regarded by the community as business men of rare energy, and upright private citizens. This establishment is perfect of its kind, and the proprietors, by strictly attending to business and selling at low prices, have been enabled largely to increase their custom, and these principles carried out in the future will result in still further extending their operations.

**Martin Breen & Son, Real Estate and Insurance, No. 214 Court Street.**—This well-known real estate and insurance firm dates the commencement of its business from 1878, under Messrs. Breen & Hogan, and its existence under the style of Martin Breen & Son since 1882. The senior partner is a native of Ireland, a gentleman in the prime of life, forty years resident in the United States, and was for twenty-two years assessor of Brooklyn. W. C. Breen, his son, is an active and promising young man of business habits, and educated to the business in which he is a partner. The office of this firm is at No. 214 Court street, in a three-story brownstone building, and occupies an extent of 25x60 feet. The private office is 25x20 feet, and handsomely fitted up. A large business is done here pertaining to the city and Long Island, in both branches, viz.: real estate and insurance; mortgages and loans are also negotiated, and expert appraisals of property made when desired. The junior partner is also a notary public. This firm has a well-established reputation.



**Kings County Fire Insurance Company of Brooklyn**, Offices, Nos. 139 Broadway, New York and 87 Broadway, Brooklyn, E. D., William E. Horwill, President.—There is no single interest that affects the business community with the same degree of importance as that of a sure protection against loss by fire. This, all agree, is secured only through the medium of a well-regulated, honestly conducted, and sound fire insurance company—one that not only issues a policy, but adjusts and pays all losses as soon as properly declared. In this work one of the most important and interesting features will be that where are shown by facts and figures those fire insurance companies that are sound and substantial and well worthy of the consideration of all contemplating the effecting of an insurance. Every effort has been put forth by the publishers to select only those companies for mention that are known to be as claimed, consequently reliance has been placed on the sworn returns to the State department, from which a correct idea can always be derived of the solvency of an insurance corporation. Notable among the companies of New York and Brooklyn which have a first-class standing for soundness and promptness is the well-known and reliable **Kings County Fire Insurance Company**, whose office is located at No. 87 Broadway, Brooklyn, E. D., with a branch at No. 139 Broadway, New York. This company was duly incorporated in 1853, under the laws of the State of New York, with a paid-up capital of \$750,000. Conservative and just in its management, the course of this company has been a most commendable one, which has placed it on a high plane of confidence and success. The following gentlemen, well known for their superior financial ability, prudence, and integrity, are the officers, viz.: Wm. E. Horwill, president; E. S. Terhune, secretary; Chris. J. Wolf, assistant secretary. On the first of January, 1886, the company's cash assets amounted to \$415,619.60, and the net surplus to \$191,302.84. The **Kings County Fire Insurance Company** insures all kinds of property at the lowest rates consistent with absolute safety, and rather than transact an unreliable business refuses any risk that is not in every respect up to its standard. In conclusion, it should be stated that this responsible company is in every way worthy the attention of all persons desirous of placing their property in the hands of a corporation which is abundantly able and makes a specialty of promptly adjusting and paying all losses as soon as properly determined.

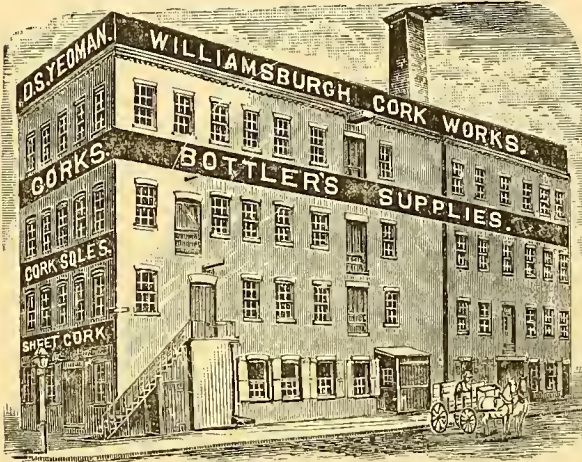
**P. J. Hoyt**, Homœopathic Pharmacy, No. 414 Bedford Avenue, late of No. 63 Fourth Street, Brooklyn, E. D.—Like all great truths enunciated ever since the world began, the beneficent teachings of Hahnemann, the founder of the homœopathic school of medicine, had to contend against ignorance, prejudice, and accepted ideas, to say nothing of the self-interest of the allopathic school. Thanks to the spread of intelligence and the rapid march of progress, however, homœopathy is now universally applied, and the homœopathic pharmacy flourishes in every progressive community. Among the leading members of the profession in this city can be named Mr. P. J. Hoyt, whose well-stocked and reliable store is situated at No. 414 Bedford avenue, and which is by common consent one of the best equipped establishments of the kind in the Eastern District. Mr. Hoyt, who is a native of Fairfield county, Ct., and is a comparatively young man, embarked in business on his own account here in 1870, and from the start he has enjoyed a large measure of public favor and prosperity. He occupies a spacious and handsomely fitted up store (the business being formerly conducted at No. 63 Fourth street, whence it was moved to the present commodious quarters over two years ago) and carries constantly on hand a heavy and excellent stock, including pure and fresh homœopathic drugs and medicines of all kinds, extracts, proprietary remedies of merit, toilet articles, vials and corks, and physicians' supplies, and three capable and efficient assistants are employed, the prescription department being under the close personal supervision of the proprietor himself. Mr. Hoyt is a gentleman of affable and courteous manner, and of the highest personal integrity, and that he is a skillful and painstaking pharmacist is abundantly attested by the flourishing patronage he receives.

**Thomas W. Kiley**, Manufacturer of and Dealer in Hardware, Iron, Steel, and Railroad Supplies, Nos. 53, 59, and 61 Grand Street, and No. 275 Second Street.—Brooklyn, in addition to its reputation as a manufacturing centre for articles common to all large cities, is also noted for the production of certain special lines of goods, which are valuable adjuncts to the successful prosecution of other industries. In this connection, special reference is made to the reliable and progressive house of Mr. Thomas W. Kiley, manufacturer of and dealer in hardware, iron, steel, and railroad supplies, whose salesrooms and factory are located at Nos. 53, 59, and 61 Grand street, and No. 275 Second street. This business was established in 1847 by Mr. H. C. Richardson, who conducted it till 1882, when he was succeeded by the present proprietor, Mr. Thomas W. Kiley. Mr. Kiley is a thoroughly practical mechanic. All the operations of his factory are conducted under his personal supervision, thereby insuring to the trade only such products as will withstand the most critical tests. The factory is a superior three-story brick building, 41x100 feet in dimensions, fully equipped with all modern tools, machinery, and appliances necessary for the manufacture of builders' hardware and other specialties. The machinery is operated by a fifty-horse power steam engine, and sixty experienced workmen, salesmen, etc., are employed in the factory and warehouse. The warehouse, which was erected in 1885, is a substantial four-story brick building, 25x120 feet in dimensions, admirably arranged with every facility and convenience for the accommodation of the large and valuable stock, which is unsurpassed for quality, reliability, and general excellence by that of any other first-class house in the trade. Here the carriage-maker, blacksmith, builder, mechanic, etc., can each have his wants supplied, and the great variety of goods to fill so many requirements adds greatly to the trade of this popular house. Several traveling salesmen are employed, who represent the interests of this establishment at the different centres of wealth and population in the Middle and Eastern States. Mr. Kiley is a native of New York city, and is greatly respected by the community for his sound business principles and sterling probity. This house is one of the most responsible in its line in the country, and its trade is an important feature of the commercial and manufacturing resources of Brooklyn.

**A. B. Thorn**, Agent **Ætna Insurance Company**, No. 202 Montague Street.—The question of insurance is one of serious moment to every property-holder and business man, and in a city whose aggregate of wealth is so vast as that of Brooklyn an inviting and profitable field is offered for the operations of all the substantial companies of the world. The occupation of the insurance agent is the legitimate outgrowth of the necessities of a community in the matter of protection of property from the various causes that lead to its destruction, and the benefits he confers upon a population are of the most important character. One of the most prominent and successful insurance agents in Brooklyn is Mr. A. B. Thorn. This gentleman opened his agency in 1866, and by energy, prudence in the selection of risks, and liberal and honorable treatment of those who committed their interests to his care, soon obtained a very valuable list of customers, numbering some of the city's best known merchants, manufacturers, real estate owners, and capitalists. The subsequent progression has been even and uniform, and Mr. Thorn is to-day recognized as one of the most capable and thoroughly trained insurance men in the country. He represents all the principal fire insurance companies, being very careful to avoid such as have not a well-earned reputation for the quick and certain adjustment of all losses that may occur. An experienced underwriter, his judgment in the placing of policies may be relied upon with perfect confidence, while the rates of premium are invariably as low as can be obtained in agencies representing strictly first-class companies. Mr. Thorn is in every way reliable and responsible, and the best evidence that can be adduced touching the fairness and desirability of his methods is his ever increasing prosperity. Mr. Thorn is especially an active agent for the **Ætna Insurance Company** of Hartford, one of the strongest institutions of the kind in the country.



**D. S. Yeoman, Williamsburgh Cork Works, Manufacturer of Machine-Cut Corks, Cork Soles, and Bottlers' Supplies, corner of Ainslie and Rodney Streets, Brooklyn, E. D.**—Cork is principally obtained from Spain and Portugal, and is the outer bark of the cork, a species of oak which grows luxuriantly in the above-named countries. It is much used



on account of its lightness for floats, nets, and life-preserve and on account of its being a slow conductor, and its impermeability to water, innersoles of boots and shoes are often made from it. A prominent and representative house engaged in the manufacture of all kinds of corks and corkwood specialties is that of Mr. D. S. Yeoman, Williamsburgh Cork Works, corner of Ainslie and Rodney streets. This business was established by Mr. Yeoman in 1870, since which period he has secured a liberal, permanent, and influential patronage. The factory is spacious and commodious, and is supplied with the latest improved cork-cutting machinery necessary for the systematic and successful prosecution of the business. Seventy experienced operatives are employed, and the machinery is driven by a ninety-horse power steam engine. Mr. Yeoman manufactures in large quantities soda-water and corks for bottlers' and druggists' use, and turns out likewise all kinds, such as tapered, short and straight corks. The trade of this trustworthy house extends throughout all sections of the United States and Canada. Mr. Yeoman likewise manufactures cork soles, sheet cork, and linings for insect cases, and it has been his aim not only to obtain trade but to retain it by supplying his customers with the best articles at the lowest possible prices. The general reputation of this house, as well as the just manner in which the business is conducted, are matters of favorable comment, while in view of the excellent facilities at hand for production, it is not too much to predict that those forming relations with it will materially advance and benefit their own interests. Mr. Yeoman is the owner of the largest piece of cork ever taken from a tree in one piece. It has lately arrived from Spain, and can be seen at No. 193 Water street, where it is regarded as a great curiosity, being ten feet high, and measures five feet around the trunk, and has three large branches. It has been taken off in such a manner that the bark has gone back to its original position on the tree, and it is a puzzle how it was ever taken off in such good condition.

**Brown & McLean, Paints and Wall Papers, House, Sign, and Ornamental Painting, Paperhanging, Decorating, etc., No. 285 Grand Street, Brooklyn E. D.,** command an extensive trade both in and out of the city. They founded their enterprise in 1857 on another part of Grand street, whence they removed in 1864 to their present address, at No. 285 on the same thoroughfare, which is the finest of its kind in the State. Here they have an elegantly fitted up store, with a capacity of 25x75 feet, and carry an extensive stock of dry and mixed paints, oils, varnishes, white and red leads, and painters' supplies of every description; all the latest novelties in foreign and domestic manufactured wall

papers, window shades, etc. The firm make a specialty of house, sign, and ornamental painting, paperhanging, and decorating. They also make a specialty of Lincrusta Walton, the best and newest wall decorations, and give employment to from twenty to twenty-five hands, and do the finest of fine work, whether papering or painting a house, painting a sign, or in the execution of the highest class of ornamental work. The members of the firm are Messrs. David H. Brown, a native of New Jersey, and Mr. Washington McLean, who was born in New York State. Mr. Brown is one of our oldest residents, well known in commercial circles, and Mr. McLean is a decorator of great experience and skill.

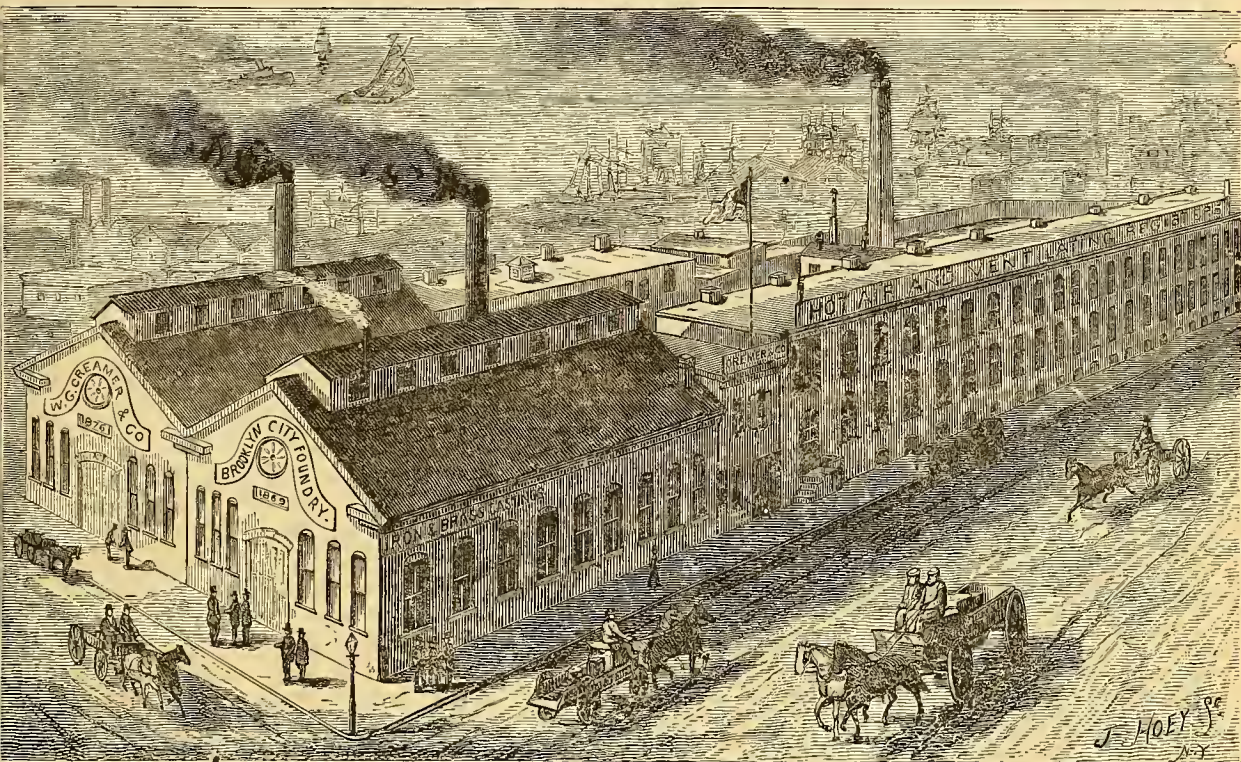
**Edward M. Woodruff, Manufacturer of and Dealer in Boots and Shoes, No. 1117 Fulton Street.**—There is no business carried on to-day in the United States that illustrates so perfectly the progressive influence of modern methods, and the boundless enterprise of American manufacturers, as does the boot and shoe trade. Old methods of production have been completely revolutionized, even in the manufacture of hand-made goods. A leading establishment engaged in the manufacture and sale of boots and shoes in the city of Brooklyn is that of Mr. Edward M. Woodruff, which was established in 1855, and the enterprise, order, and system which pervades all of its departments at once distinguished it as a model one, and gave evidence at the outset of the business talent and progressive system that has already made the name of the house one of the most respected in its line of trade in the city. The store is large and commodious, 25x60 feet in size, and handsomely fitted up for the reception of patrons, and very attractive in all its appointments. The proprietor makes a specialty of fine custom work, and manufactures a line of goods for men, women, and children which are superior in all respects. His salesroom is stocked to repletion with an elegant assortment of medium and fine grade boots and shoes of all sizes, and suitable for both ladies and gentlemen, boys, misses, and children, selected for their durability, style, and finish, and in such variety as to meet the taste and the means of all classes of people. The stock makes a very fine display, and is full and complete in all grades and sizes. The proprietor handles, among other first class makes, the celebrated John Mundell & Co.'s solar tip shoes. His facilities for filling all orders for custom work promptly, and at prices as low as any competitors, are unsurpassed, and he is enjoying a thriving trade, necessitating the employment of a large force of workmen and salesmen experienced in the work. Mr. Woodruff is a native of Long Island, and a young man of vim, enterprise, and business worth, whose future success and prosperity is well assured.

**F. W. Carruthers, Real Estate and Insurance Broker, No. 1357 Fulton Street.**—Prominent among the real estate and insurance brokers of the city is Mr. F. W. Carruthers, who started in business in 1870, and during the sixteen years he has conducted it he has built up a patronage of a very extensive and influential character, and comprises among his patrons many of the leading property owners and capitalists in the city. He has at the address indicated two very handsome offices, very tastefully furnished, and conducts a general real estate and insurance brokerage business. He has always upon his books the best available bargains in lands, houses, stores, etc. He also effects exchanges of real estate, and procures loans upon most reasonable terms upon mortgages. He has at all times a great many desirable houses, not only for sale but to let, also parts of houses, flats, stores, etc. Mr. Carruthers effects insurance upon all insurable properties in the leading and most substantial insurance companies in the world at the lowest rates. His offices are connected by telephone, the call being "Bedford 5," and all communications are promptly attended to. Renting and collecting form specialties in the business, and estates are managed and kept in a thorough state of repair on behalf of owners. Mr. Carruthers is also a notary public and commissioner of deeds. He is a native of England, has had a long experience in the real estate business and kindred branches, and is prepared to meet all requirements in a prompt and satisfactory manner.



**Wm. G. Creamer & Co.,** Brooklyn City Foundry, Manufacturers of Iron, Bronze, and Brass Work, Grate Bars, Steam Fittings, and Metal Work of every description; Court, Grinnell, and Smith Streets; New York Office, No. 93 John Street.—The great variety of goods embraced under the heading of iron, bronze, and brass work for railroad cars, yachts,

John Creamer, was born in 1794, and lived the greater part of his life in New Jersey. Mr. Wm. G. Creamer was born in New Jersey, and has resided in Brooklyn for the last twenty-six years, where he is highly esteemed in manufacturing and commercial circles for his sound business principles, ability, and integrity. Having thus briefly sketched the facilities of



steam tugs, and boats now used and manufactured presents an interesting study. A prominent and progressive house devoted to the production of the above-named specialties is that of Messrs. Wm. G. Creamer & Co., manufacturers of iron, bronze, and brass work, Court, Grinnell, and Smith streets. This business was originally established in New York in 1853, by Mr. Wm. G. Creamer, who is sole proprietor, and removed to Brooklyn in 1869. The Brooklyn City Foundry, a view of which is given on this page, is very spacious, and is fully supplied with all modern tools, machinery, and appliances known to the trade. Nearly one hundred skillful and experienced workmen are employed, and the machinery is operated by a thirty-horse power steam engine. Faithful attention is given to whatever may be desired in iron, bronze, and brass work, and the greatest care is taken in the selection of the proper qualities of metal and in the delicate processes of casting, especially where soundness and accuracy are required in the finished articles. Mr. Creamer manufactures largely lamps and all descriptions of metal trimmings for railroad cars, yachts, steamships, etc. These specialties are unexcelled for quality, utility, reliability, and workmanship, and have no superiors in this or any other market. He likewise makes registers and ventilators of all kinds for public schools, public buildings, and mansions, and has furnished them for the Capitols at Albany, N. Y., Atlanta, Ga., and De Moines, Iowa. His choicest goods are, however, his lamps, heaters, and ventilators for railroad cars, which are well known all over the Union. Besides these, he makes many articles of fancy brass work, such as table-kettles, sconces, candlesticks, bric-a-brac tables, etc. The business is rapidly increasing. Mr. Creamer's ancestors were natives of Lower Saxony, and about the middle of the eighteenth century settled in Middletown, Conn. His father, the Rev.

this responsible and progressive house, it only remains to be said that its business has ever been conducted on the enduring principles of equity, and relations once entered into with it are certain to become not only pleasant for the time being, but profitable and permanent.

**A. W. Silkworth,** Photographic Artist, No. 261 Manhattan Avenue, Greenpoint, L. I.—The reliable and popular photograph gallery of Mr. A. W. Silkworth, located at No. 261 Manhattan avenue, in Greenpoint, was established by that gentleman in the year 1883. He now does an extensive business, and enjoys an enviable reputation as a first-class artist, both at home and abroad. The reception-room is located on the first floor, is 20x100 feet in size, and handsomely fitted up in drawing-room style. The operating room is provided with every modern appliance and facility known to the business, and the best means are utilized for producing fine work in every branch of the profession. Three experienced operators and assistants are employed, and every description of photographic work is produced, from the simple carte to the elegant life-size photograph. Copying and enlarging are also specialties of the business, and the instantaneous process is used in sittings with the greatest success. Mr. Silkworth is an artist of acknowledged natural ability, and has received that cultivation and training which are so necessary to success, having had seven years' practice in the business, four years of which were passed with Rockwood, the artist, on Union Square, New York. He is a native of Greenpoint, a clever artist, an accomplished operator and a practical photographer, fully in love with the art and striving to elevate the standard of his work continually. He is also an active, enterprising, and reliable business man, and very popular with his patrons.



**John Booth**, Superintendent Metropolitan Life Insurance Company, No. 486 Myrtle Avenue.—The subject of insurance is one that interests business men, and no prudent gentleman, either in public or private life, who has money values or property, would neglect to make some provision against possible loss. In making such provision the first essential point is to select a first-class, reliable company. A representative and thoroughly reliable company is the Metropolitan Life Insurance Company, of which Mr. John Booth is the Brooklyn representative. The annual statement for the year ending December 31st, 1885, shows the company's substantial condition, the resources being \$2,803,975.73, and apportioned as follows: Guarantee fund to secure policyholders, \$2,044,908; claims not yet due, \$16,101.91; all other liabilities, \$174,146.91; surplus security to policyholders over and above the legal liability, \$725,551.13. The following are facts which make the Metropolitan deserving of confidence. That it has more than \$2,800,000 securely invested for the protection of its members; that its surplus, over and above all liabilities of every name and kind, is over \$725,000; that up to the present time it has paid to its beneficiaries over \$10,000,000—a large proportion of which has gone to its industrial members; that its policies are simple in their terms, liberal in their provisions, not susceptible to misunderstanding, and in every way satisfactory to the assured; that the chief end sought by the management is the absolute safety and security of its membership; that if a member stops payment his policy is not forfeited until after the expiration of a liberal period of grace; and a number of others equally important. The following figures will show at how small a figure a life may be insured in the Metropolitan: Five cents a week (less than one cent a day), will insure a child aged from one to twelve for \$14 to \$123; ten cents a week (less than one and a half cents a day), will insure a person aged twenty for \$210; twenty-five cents a week (less than four cents a day), will insure a person aged thirty for \$410; fifty cents a week (about seven cents a day), will insure a person aged thirty-five for \$710; fifty cents a week (about seven cents a day), will insure a person aged twenty-one for \$1,030. Mr. Booth, the Brooklyn representative, has his office at No. 486 Myrtle avenue, where he is always pleased to receive callers and give any desired information. He is a native of Providence, R. I., and is widely and favorably known in this community.

**Van Horn**, Hats, Caps, and Straw Goods, No. 67 Broadway, Brooklyn, E. D.—Among the most popular hat and cap establishments in Brooklyn is that named in the caption of this article. This concern was founded in 1875 by the late Mr. Van Horn, who built up a large and lucrative trade. In June, 1886, Mr. J. B. Ferré took control of the business, and he is fully maintaining the high reputation the house has always borne for keeping in stock the most stylish and reliable goods at moderate prices. He was formerly manager of this concern for three years. The store has a frontage of 35 feet and a depth of 60 feet, and it is very tastefully fitted up and admirably arranged for the prosecution of the business. The stock is very large, complete, and an attractive one. It embraces all the fashionable hats, caps, straw goods, etc., of all sizes, shapes, qualities, and descriptions, including silk, stiff, soft, straw hats and caps. An extensive trade has been secured from the well-known reputation of the house and the fine class of goods dealt in, the establishment being considered one of the leading houses in the trade in this section of the city, in fashionable hats, and is the only house in this city dealing exclusively in hats, and that only for gentlemen, youths, boys, and children, at the lowest prices. Hats and caps are made to order in any style and at the shortest possible notice, and are supplied cheap for cash. One ought to be easily suited from the large variety of goods on hand, and which are sold at the smallest margin of profit. The principal of the firm, Mr. J. B. Ferré, is a native of New York city, but has resided in the city of Brooklyn the past six years. He is a member of the Twenty-third Regiment, N. G. S. N. Y., is an Odd Fellow, and a pleasant, enterprising young business man, with whom commercial dealings are sure to prove agreeable and permanent.

**Linplastic Manufacturing Company**, No. 24 Morton Street.—Among the comparatively new firms, we are desirous of calling attention to the enterprise of the Linplastic Manufacturing Company, whose business premises are located at No. 24 Morton street. This enterprise was founded in March, 1886, by Mr. L. E. Travis, an active, ingenious young business man, whose efforts are meeting with the most marked and encouraging success. He is the inventor and manufacturer of the linplastic advertising signs, which are meeting with popular acceptance in all parts of the country. These signs are produced in a variety of attractive forms, including bas relief in brass, bronze, silver, and gold. He also manufactures, in elegant designs, plaques, bronzes, etc. The workshop is commodious and admirably equipped with all necessary mechanical appliances, which include specially constructed machinery operated by steam power. The products of the house are beautifully finished, of the most artistic designs, and cannot fail to be attractive wherever introduced. Though so recently established, the house has secured a brisk trade, and the facilities of production will ere long have to be enlarged to cope with the increased demand. Fifteen hands are now employed in the factory, and the concern is represented in different sections of the country by a staff of traveling salesmen. The linplastic in addition to being used for signs, plaques, etc., is rapidly and very extensively being used for interior decoration, with the most pleasing and artistic effect. In addition, it is entirely fire, sanitary, and water proof, thus making it of great value in all respects. Where it has been introduced for this purpose, it has won the highest praise, and the claim that it surpasses anything else in the market is fully justified. Those who have in view the decoration of interiors, and who are desirous of combining the artistic with durability, will find that the linplastic preparation will meet every demand. The effect that can be secured, in the hands of their artists, is of the highest order and secures the most gratifying results. Messrs. J. Walter Righter and Charles L. Dodge, in connection with Mr. L. E. Travis, are developing this important adjunct in decorations, and under their skillful direction linplastic is destined to occupy the very leading position in that department for which it is designed. The business of the establishment is principally with the large jobbing houses in all the leading cities of the Union. The success of the house has been won by sheer merit, and it is to be commended for its diligence and honorable business methods.

**James Mitchell**, Puritan Iron Foundry, Nos. 56 to 62 Water Street.—Brooklyn possesses many worthy industrial enterprises which have stood the test of public opinion for more than half a century, and which to-day are more sturdy and popular than ever. Such an institution is the Puritan Iron Foundry, located at Nos. 56, 58, 60, and 62 Water street. This is the oldest house of its kind in this city, and was founded sometime before 1836, being known for a number of years under the title of "Birkbeck's Foundry." In 1871 Mr. James Mitchell, the present proprietor, purchased the property in company with a Mr. Pierce. In 1876 the partnership of Pierce & Mitchell was dissolved, Mr. Mitchell becoming the sole proprietor. He instilled all his brains and energy into the enterprise, and under his guidance it speedily began to expand into greater prominence and importance than it had before known, and the products of the foundry became in demand all over the country. The premises occupied for the business consist of two brick buildings, erected on an area of 100x100 feet. One of the buildings is 25x100 feet in dimensions and four stories high, the other two stories high and 75x100 feet in size. Employment is given to fifty skilled workmen, and casting of iron and brass in every form is executed by them under the personal supervision of Mr. Mitchell. Mr. Mitchell is a native of Fifehire, Scotland, born in 1839, and coming to this country in 1850, when but a boy. He at once entered as an apprentice in the iron foundry business and mastered its every detail. He rose from the ranks of a journeyman mechanic to be proprietor of one of the most representative industries of this city, and has done it by his own energy and hard work, and is one of the best known and most worthy citizens of this community.



**James W. Birkett**, Manufacturer of and Dealer in Wrought-Iron Pipe and Fittings for Steam, Water, Gas, and Oil, Steam Gauges, Water Columns, etc., No. 68 Myrtle Avenue and 67 Smith Street.—There is no branch of industrial activity in Brooklyn in which more distinguished ability and energy have been manifested than in the production of pipes and fittings for steam, water, gas, and oil. Prominent among the representative houses in this line of industry is that of Mr. James W. Birkett, whose works and offices are located at Nos. 68 Myrtle avenue and 67 South street. This business was established in 1861 by the present proprietor, who has since obtained an influential and liberal patronage. The workshops are equipped with all modern tools, appliances, and machinery known to the trade. Fifty experienced workmen are employed, and the machinery is operated by a powerful steam engine. Mr. Birkett manufactures and deals extensively in wrought-iron pipe and fittings for steam, gas, etc., brass and iron valves and cocks, engineers', steam and gas-fitters' tools. He likewise keeps constantly on hand steam packing, cylinder, and machinery oils, and Albany grease, steam gauges, water columns, gauge cocks, and glasses, automatic boiler feeders, damper regulators, steam traps, oil cups, and lubricators. These goods are absolutely unrivaled for quality, utility, reliability, and general excellence, and have no superiors in the market. Mr. Birkett, who is likewise a practical plumber, undertakes the complete fitting up of buildings. A specialty is made of sanitary work, while tanks are also lined with lead and burnt for oil factories and chemical purposes. Estimates are promptly furnished, and all work emanating from this establishment is guaranteed both as to quality and superiority. Mr. Birkett is a native of New York, but has resided in Brooklyn the greater part of his life, and is highly esteemed by the community for his geniality of disposition and sterling integrity. In conclusion, we can conscientiously recommend this house as a representative one, and those establishing relations with it will secure the greatest satisfaction in the thoroughly good manner in which all work will be accomplished.

**Ebenezer Seely**, Manufacturer and Bottler of Mineral Waters, Root Beer, and Champagne Cider, Nos. 13 and 15 North Oxford Street.—Of the many liquids used as every-day beverages none are so healthful as mineral waters, soda waters, and such pleasant liquids as root beer, champagne cider, and similar mixtures. But to be of benefit they should be made of strictly pure materials, therefore it is a matter of importance that a reliable source of supply should be had. Such an institution is that owned and conducted by Mr. Ebenezer Seely, at Nos. 13 and 15 North Oxford street, near Flushing avenue, in this city, where he is engaged on an extensive scale as a manufacturer and bottler of mineral and soda waters and small beers. Mr. Seely established himself in this business in Brooklyn in 1831 with a small capital at No. 74 Oxford street. The superiority of his goods soon brought him into prominence and came into such popular demand that he was obliged to find more commodious quarters. He has been at his present address since 1884. Here he occupies the whole of a two-story brick building, having a frontage of 25 feet and a depth of 60 feet. The place is furnished with four large generators and three bottling machines, also every other convenience needed for the business. Employment is given to ten hands, three teams are employed, and a large trade is done, extending throughout Brooklyn and New York city. The goods manufactured by Mr. Seely are made from the purest and freshest materials, and are sold at the most reasonable prices. Mr. Seely is a native of New York State, and is an energetic, active, and thoroughly reliable business man, one who may be always depended upon.

**George W. Cobb**, Manufacturer of Window and Door Frames, Front and Vestibule Doors, Wash Trays, Panel Backs, Wood Mantels, Store and Office Fixtures, Ice Boxes, etc., No. 131 Manhattan Avenue.—This gentleman was born in New York city fifty-three years ago, and for the past twenty-three years has been a resident in Brooklyn. In 1870 he started business on his own account as a carpenter and

builder, and in 1876 retired into private life. In 1885 he started in the manufacturing of doors, blinds, etc., builders' trimmings, and office and store fixtures of all kinds, which has since been successfully conducted by Mr. Cobb. The workshop comprises a floor 25x200 feet in dimensions, and it is equipped with all necessary woodworking machinery, which is operated by steam power. Permanent employment is provided for fifteen skilled and experienced hands in the production of window and door frames, front and vestibule doors, wash trays, panel backs, wood mantels, panel work of all descriptions, store and office fixtures of all kinds, ice boxes, etc. Prompt attention is also given to jobbing work, and the prices charged are at all times fair and reasonable. Mr. Cobb is a member and past commander of the American Legion of Honor.

**A. E. Coates**, Manufacturer of Leather-Back Horse-Brushes (for the Trade), Broadway, corner Fairfax Street.—At the present day brushes are made from a great variety of materials, from the wire specialty for cleaning the surface of metals, to the camel's hair brush for artists' uses. The bristles used in brushes are chiefly obtained from Russia, which country exports to the United States nearly five-sixths of the entire supply, and the brushes made in this city are well known all over the United States, Canada, and Great Britain for their superior qualities. In this connection special attention is directed in this review of the commerce and industries of Brooklyn to the reliable and representative house of Mr. A. E. Coates, whose factory and office are situated at Broadway, corner Fairfax street. This business was established by the present proprietor in 1868, who has obtained a liberal, influential, and permanent patronage. The factory is a commodious three-story building, 50x50 feet in dimensions, fully supplied with all necessary tools and appliances known to the trade. Mr. Coates, who is a thoroughly practical and efficient manufacturer, makes a specialty of producing leather-back horse-brushes (for the trade), which are absolutely unrivaled for quality, durability, efficiency, and general excellence having no superiors in this or any other market. One hundred dozen of these splendid brushes are manufactured daily, the work being all performed by hand. Eighty experienced workmen are employed, and the proprietor, by his constant efforts in the direction of improved goods and better qualities, has done much to perfect this useful industry. Large quantities of these famous brushes are exported to the West Indies, Europe, South America, India, and Australia. Mr. Coates was born in England, but has resided in America for the last twenty years. It is only just to say, in conclusion, that under its present able management, this house is certain to retain the ascendancy in the future which it has already acquired in this useful industry.

**J. W. & T. D. Jones**, Lumber and Timber, corner of West and Kent Streets, Brooklyn, E. D.—Engaged in the lumber business in this city we find the well-known house of Messrs. J. W. & T. D. Jones. The business was established twenty-two years ago. Mr. J. W. Jones retired from the house in 1883, and Mr. T. D. Jones has continued as sole proprietor under the old firm name. He occupies a large and finely arranged yard, covering an area of 150x500 feet, with a fine water front and a bulkhead for unloading vessels, and every facility for the storage of an immense stock of lumber and the prompt delivery of all goods. Mr. Jones enjoys the most intimate relations with shippers of timber, receiving supplies direct from the forests upon the most advantageous terms, and dressed lumber from the best manufacturing sources. The trade is large and active, both wholesale and retail, and in every respect this house may be considered a representative one, prompt, liberal, and enterprising in all its operations, conducted with a zealous regard for the interests of patrons, and enjoying the highest esteem of the trade and of the community at large. Mr. Jones was born in Maine, but has resided in Brooklyn for a quarter of a century. He was a delegate to the Democratic National Convention at Baltimore in 1852, a presidential elector on the Tilden and Hendricks ticket in 1876, and had previously held positions under Presidents Pierce and Buchanan.



**George Malcom**, Wallabout Brewery, Brewer of Pale, Amber, and Extra Fine Ales, and Porter, Nos. 394 to 414 Flushing Avenue, 21 to 31 Franklin Avenue, and 2 to 14 Skillman Street.—The opinion, not yet altogether eradicated, once prevailed, that first-class ales and porter could not be manufactured on the American continent. The skill, energy, and ability of our native brewers have, however, long ago exploded and destroyed this idea among sensible men, and have proved that American ales and porter are quite equal in flavor and quality to those of the most celebrated British brewers. In this connection special attention is directed in this review of the industries of Brooklyn to the widely known and famous Wallabout Brewery, taking in the block bounded by Flushing avenue, Franklin avenue, and Skillman street, of which Mr. George Malcom is the sole proprietor. This business was established by Mr. Malcom in 1863, since which period he has obtained a liberal and influential patronage from the trade and public, owing to the purity, quality, flavor, and general excellence of his pale, amber, and extra fine ales and porter. The brewery is a superior four-story building with basement, 75x200 feet in dimensions, admirably equipped with all modern apparatus, appliances, and machinery requisite for the successful prosecution of the business. Forty brewers, operatives, etc., are employed, and the machinery is driven by a one hundred-horse power steam engine. There is a large malt house attached, which has a capacity of eighty thousand bushels. Only the best malt and hops that can be obtained are utilized, and these are handled in such a careful and scientific manner as to result in the production of ales and porter that are absolutely unexcelled in this country or Europe. The trade of the Wallabout Brewery extends all over Brooklyn, New York, and the neighboring cities, and is rapidly increasing, owing to the superiority of its productions. Mr. Malcom is a thoroughly expert brewer, who superintends with the greatest attention and skill the operations of his extensive brewery, and is highly esteemed by the community for his sterling integrity. Malcom's pale, amber, and extra fine ales and porter are great favorites with consumers, and will be found to fully meet any requisite demand, and for excellence and healthful effect are unrivaled in this or any other market.

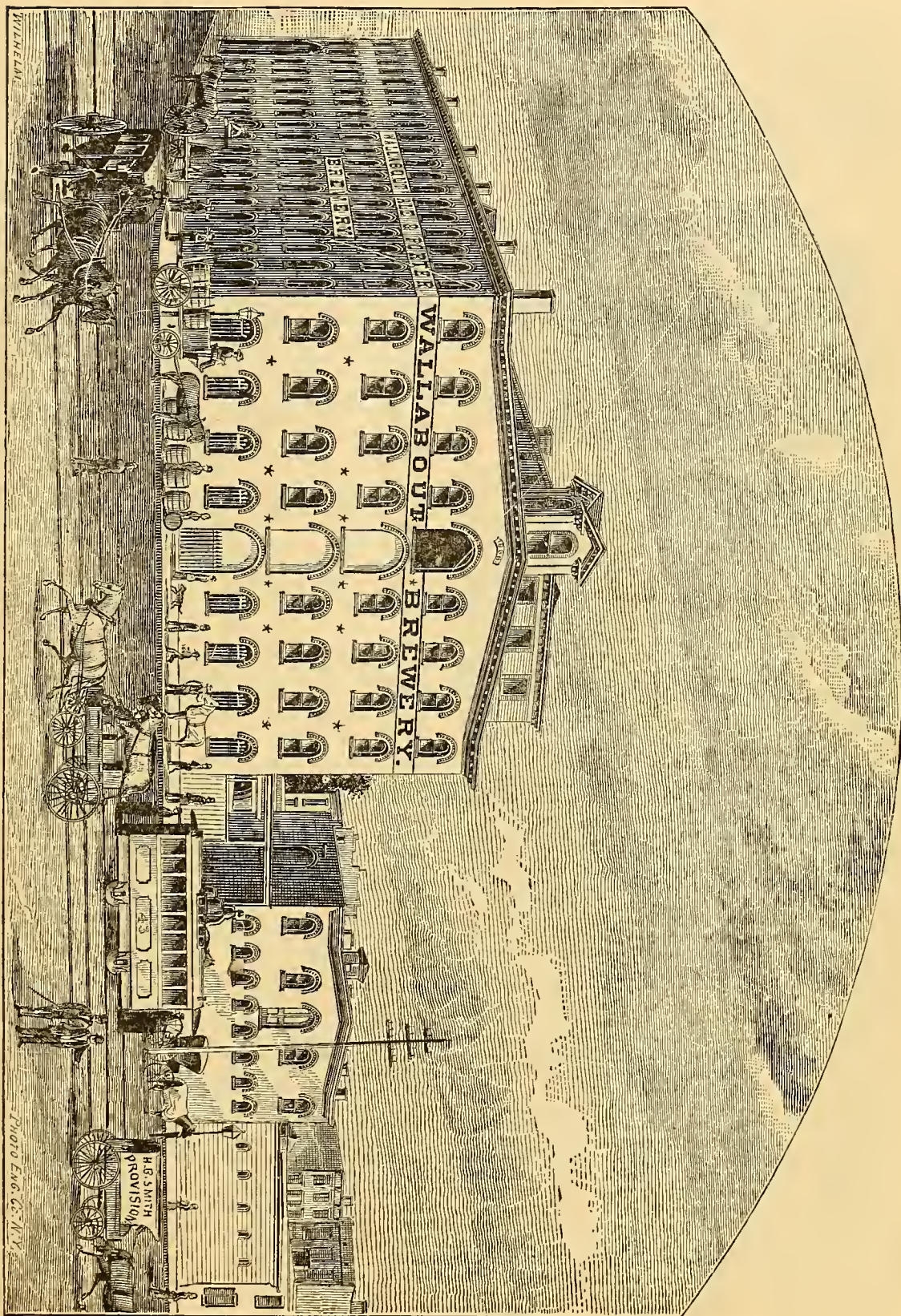
**Charles H. Moses**, Real Estate and Insurance, No. 281 St. James Place, corner Atlantic Avenue.—Among the multiplied interests of a city containing the population and wealth of Brooklyn, none surpass those of real estate and insurance in importance and magnitude. To give a leading position to any particular dealer in this line would be manifestly unjust in a work of this kind, yet the prominence and ability of Mr. Charles H. Moses, whose office is at No. 281 St. James Place, give him claims upon our attention which we would not be justified in passing lightly over. Establishing himself in business in 1880, by indefatigable energy, careful consideration for the best interests of patrons, and a thorough knowledge of all the details and intricacies of his occupation, he speedily took rank with the oldest real estate and insurance agents in Brooklyn. His position has been steadily maintained, and a list of customers secured embracing many of the best known property holders, merchants, and manufacturers in the city. Mr. Moses transacts a general real estate business, sells and rents properties, negotiates loans, investigates titles, and gives his attention to all such matters as come within the legitimate sphere of his usefulness. His books contain at all times a great number of desirable houses and lots for sale and lease, including many choice business sites, and special advantages are possessed for rendering very valuable service. Insurance is effected in all the leading fire and life companies at the lowest premium, and a speedy and satisfactory adjustment is guaranteed in all bona fide cases of loss. The excellent reputation borne by Mr. Moses in commercial circles gives peculiar significance to his claims, and stamps him as a most responsible and desirable gentleman with whom to negotiate in all matters to which he devotes his time. He is a native of Massachusetts, and has resided in Brooklyn for the past twelve years, during which time he has secured the confidence and friendship of all with whom he has sustained business relations.

**Chas. G. Lockwood**, Manufacturer of and Dealer in Fine Cabinet Furniture and Upholstery, No. 535 Fulton Street.—The furniture and upholstery manufacturers of Brooklyn have acquired a national reputation for the high and reliable quality of their goods, which is attested by the fact that their shipments reach every quarter of the Union. An old and prominent concern in that industry is conducted by Mr. Chas. G. Lockwood. Its origin dates back to 1863, when it was founded by Messrs. R. G. Lockwood & Son. The present proprietor assumed sole control in 1884. The original location was at No. 629 Fulton street, whence the premises now occupied were moved into two years ago. The building is three stories high, affording ample room for all the operations of the house, and fitted up handsomely, conveniently, and appropriately. The first floor is given up to bed and dining-room furniture, on the second floor is displayed parlor specialties and upholstered goods, and the third is used for the storage of surplus stock and the manufacturing department. Everything is systematically and intelligently arranged, and in such manner as to secure the greatest advantages to purchasers. A heavy and complete stock is carried, the different assortments containing a varied and valuable list of all articles to be found in any similar establishment in the country. Mr. Lockwood has an enviable name as a manufacturer of cabinet furniture and upholstery. A specialty is made of upholstery. None but the most finished workmen are employed, and all the details are carefully supervised. The house is eminently trustworthy, and the integrity of the stock can be relied upon with perfect confidence. Mr. Lockwood is a well-known and esteemed citizen, progressive and energetic.

**W. L. Baker**, Wall Paper, Interior Decorator, etc., No. 1351 Fulton Street.—There are few industries in the city of Brooklyn which require a higher and more refined taste in its operations than that of the dealer in wall paper and interior decorations. An old-established and ever-popular exponent of this branch of trade is Mr. Wm. L. Baker, of No. 1351 Fulton street. This gentleman is well known as a painter, decorator, and designer of established reputation, and an extensive dealer in wall paper, paints, etc. The business was established in 1866 by Messrs. Baker Brothers, who were succeeded by the present proprietor in 1876. The eminent success which he has attained in the conduct of the business clearly proves his thorough adaptation to all requirements. The premises occupied for trade purposes comprise a store 25x50 feet in dimensions, with a handsome private office in the rear, and possess all the most modern facilities for the prompt and artistic accomplishment of the work in hand. Here is displayed a complete line of wall paper from the most celebrated manufacturers of this country and Europe, and which cannot fail to attract the attention and elicit the admiration of every visitor, as the entire stock is constantly being replenished with all the latest styles and patterns which the taste and skill of the designer may execute. Twenty skilled hands are employed in the business of painting and decorating, and the reputation won in this branch of the trade for prompt, efficient, and artistic work has been honestly secured and is richly deserved. Mr. Baker is a native of this city, a practical and successful man at his trade.

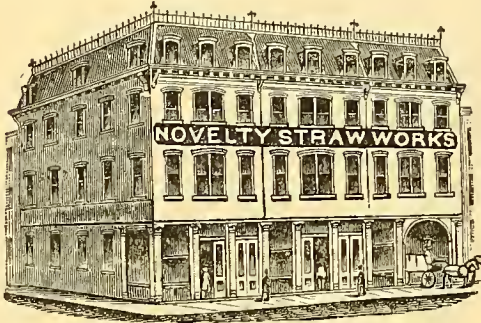
**William J. Tate**, Real Estate and Insurance, No. 280 Flatbush Avenue.—This part of the city has been greatly in need for some time of a first class real estate office, and when Mr. Tate opened his office in March, 1883, he found that his services were demanded. He is a native of New York city, a young man of excellent general business knowledge, and a keen observer of the fluctuating value of real estate, which is his principal business. He also represents the Westchester Fire Insurance Company, of New York, and the Insurance Company of North America, of Philadelphia. The office is 25x40 feet in dimensions, handsomely fitted up, supplied with all the modern conveniences, and arranged in a suitable manner for his business. Mr. Tate is a genial and pleasant gentleman of sound business ideas. His locality is one of the best, and he is considered by all to be the right man in the right place.







**Novelty Straw Works, No. 40 Hall Street, C. M. Evarts, Proprietor.**—This industrial enterprise was established in 1877 by Mr. Evarts, who is the pioneer and founder of Brooklyn's straw goods trade. The early development of the industry of manufacturing straw hats first manifested itself in the Eastern States, and was particularly encouraged in the State of Massachusetts. This eventually resulted in almost a monopoly held by this State in not only the plaiting of straw but the production of the hats in their finished state, and has



continued so up to within the last ten years. Mr. Evarts, being a man of advanced ideas, some years ago determined to establish this useful industry in Brooklyn, and he commenced in a small way, and in a short space of time his business grew rapidly. It was not long before the amount of his production began to have a considerable influence on the market. He was now able to produce straw goods with such rapidity, and at such a low cost as to make his house a very important factor in the business, and at the present day he is the largest producer of infants', children's, and youths' trimmed straw hats in the country. He now manufactures not only the finest grades of straw goods for the most select and critical trade, but also the commoner classes, which are largely exported. The straw braid used in most of the goods now manufactured is imported from China. Japan has recently recognized the importance of this industry, and her manufacturers, being encouraged by their Government, are making rapid strides in the production of this class of goods, and will soon be formidable competitors of China for the American trade. The handsome white enameled braids, that have been in the market for the past few years in men's and ladies' goods, and known as "Mackinaw," are largely the production of this country. England, France, and Switzerland also produce braids in the higher grades, such as Milans, Dunstables, clips, and other fancy specialties, which find a ready market here. The large production of the Novelty Works was only made possible by the rapid improvements in machinery that have been introduced within comparatively recent years. The sewing of hats that was formerly done by hand, twelve or fifteen of which would make a good day's work for a first-class hand, is now performed at the rate of one hundred and twenty-five to one hundred and fifty by an improved straw sewing-machine especially adapted for this purpose. Pressing, blocking, trimming, and lining have advanced likewise in a similar proportion, making it possible to produce the same amount of work with one-tenth the number of hands formerly employed under the old system. The Novelty Straw Works are arranged in departments, the starting point or sewing-room being on the top floor. The raw material is here sewed into shape, being then passed by means of elevators, with which the building is supplied, to the next department on the floor below, where it receives a slight bath of clear French glue. The hats are then placed in drying-rooms of high temperature, where rapid circulation of the air is caused by means of revolving fans, driven at high speed. The moisture is by this process extracted, leaving the hats in a very flexible condition. They are then passed to the blocking-room on the same floor, where, by means of steam heated sectional-expanding metal blocks (an invention of Mr. Evarts) the hats are rapidly put in shape for the

proposed style or fashion. At this point of their manufacture they are passed to the pressing-room on the floor below, where powerful hydraulic presses, heated by steam, with solid metal dies of the exact shape and size, press them into their proper forms. As the hats pass from the press a light coat of varnish is applied, and now, being in condition for trimming, they are passed to that department. Here the sweat-band is prepared and put in place by a machine specially adapted for this purpose. Another machine prepares the satin and lace tip with which the interior of the crown is embellished. Putting on the band is the next thing in order, this being the only hand labor utilized in producing the finished hat. After being carefully inspected, the hats are passed to the packing department on the floor below. On this floor the paper boxes are made, and all the details of packing and shipping completed. So complete in every detail are the resources of the departments, and so thorough the organization of the factory, that Mr. Evarts informed our reporter he could complete an extensive order from the raw material to the finished hat in the ten working hours of a single day. The pecuniary success of this undertaking of Mr. Evarts is conclusively demonstrated by the numerous factory properties in the immediate vicinity, together with the number of model tenements built for operatives that are credited to his ownership. Mr. Evarts has always had the greatest faith and confidence in the ultimate successful future of Brooklyn as a manufacturing centre, and has been instrumental in the establishment of a greater variety of factory industry here, and also of the removal to Brooklyn of thousands of skilled mechanics. In his factory he employs two hundred experienced operatives, and has been the means through his advice and influence of finding employment for upward of eight thousand workmen in the workshops and factories of the Seventh ward. Mr. Evarts is the representative of the factory interests of the city, and is held in the highest estimation by all classes of citizens.

**N. Seitz's Son, Brooklyn City Brewery, Nos. 258 to 264 Majer Street, Brooklyn, E. D.**—The widely known and representative Brooklyn City Brewery, of which Mr. Michael Seitz is sole proprietor, was originally established in 1846 in New York city by Mr. N. Seitz, who removed it to Brooklyn in 1852. In 1871 Mr. Seitz retired, after a successful and honorable career, and was succeeded by his son and son-in-law. Eventually in 1873, Mr. Bell, his son-in-law, retired, and the business became the property of Messrs. M. and Joseph Seitz till 1878, when Mr. M. Seitz became sole proprietor, and has since greatly extended the trade. The brewery is a superior four-story building, 100x100 feet in dimensions, fully supplied with all modern apparatus, machinery, and appliances known to the trade. The pumps, refrigerators, immense vats, mash tubs, bandelot cooler, boilers, etc., and, in fact, all the interior equipments are greatly admired by experts, and by those who know anything about brewing. From forty to fifty experienced workmen are employed, and the machinery is driven by a fifty-horse power steam engine. The capacity of the brewery is eighty thousand barrels annually, and during the year 1885 between forty and fifty thousand barrels were sold to customers, and this year between fifty and sixty thousand. The cooling process is done by ammonia machines or ice machines, and the total quantity of malt consumed was upward of one hundred thousand bushels. The beer brewed here is unrivaled for quality, purity, flavor, and excellence, and has no superior in this or any other market. It is preferred by thousands to any other lager. The superior quality of the malt and hops used, the perfection of the machinery and processes, and the experience of the proprietor, all unite to give it a superiority and delicacy of flavor rarely, if ever, found in any other brand. Mr. Seitz is an authority with regard to everything appertaining to the brewing interests, and is highly regarded in commercial and financial circles for his business ability, enterprise, and integrity. The lager beer brewed by this old and responsible brewery has ever met with the approbation of the best judges, while physicians recommend it as a thoroughly pure and healthy beverage, devoid of adulteration or deleterious elements.



**William S. Doig**, Manufacturer of Machinery for Nailing all kinds of Boxes, No. 24 Franklin Street, Brooklyn, E. D.—In the invention of labor-saving machinery of every description American ingenuity leads the world. Scarcely a day passes in which some useful machine or contrivance for saving time and labor is not placed on the market. Of the numerous highly useful inventions recently introduced that can be said to have supplied a long-felt want for nailing all kinds of boxes is that special machine of Mr. William S. Doig, whose factory and office in Brooklyn are situated at No. 24 Franklin street. This business was established in 1873 by Smith & Doig, who conducted it till 1883, when, on the retirement of Mr. Smith, Mr. Doig became sole proprietor. The workshops are commodious, and are fully supplied with all modern tools, machinery, and appliances necessary for the successful conduct of the business. A steam engine of thirty-horse power is utilized, and employment is given to twenty-five able and experienced workmen. The nailing machine of this responsible and progressive house is, without question, immeasurably superior to anything of the kind previously introduced to the boxmaking trade. It is entirely automatic, and is made from patterns and designs of Mr. Doig's own invention. With the trade it has met with the greatest favor, being the best, strongest, most simple, and easily operated machine of the kind in this or the European market. All these superior nailing machines are constructed with unusual care and accuracy and of the most durable materials, while they are offered to customers at very moderate prices. Mr. Doig also makes trimming machines and machines for cutting hand-holes for crates, etc., and many other machines in that line. Mr. Doig has latterly supplied the following Brooklyn box factories with his unsurpassed machines, viz.: S. C. Smith & Co., and the Dykman National Match Box Factory. The trade of the house extends all over the United States and Canada, while numbers have in the last four years been exported to Europe. Mr. Doig is greatly respected by the community for his mechanical ability and honorable methods of transacting business, and justly merits the prosperity attained in this important industry by his energy, skill, and perseverance. His success is the natural result of a combination of practical ingenuity with business talent, and is fully deserved.

**J. T. E. Litchfield & Co.**, Dealers in Lumber, Timber, etc., Third Street, on Gowanus Canal.—The mention of the above-named house in lumber circles carries with it a prestige and confidence enjoyed in greater degree by none in this city, and is proof positive that there must be an underlying current of accurate knowledge of the business, and a liberal and just policy exercised in the management of its affairs worthy of emulation. This house was founded in 1870 by the present proprietors, whose long experience in the requirements of the trade is of value to shippers, from whom consignments are solicited, and to whom information concerning the advantages of this market will be promptly given. The firm's business premises are located on Third street, on the banks of the Gowanus canal. Here they occupy a two-story frame building for offices and a large yard, having an area of 220x300 feet, fitted up with shedding, etc., and stocked with an extensive assortment of Michigan and Canada pine lumber and spruce timber, yellow pine flooring and wainscoting, etc. Having intimate relations with all the leading manufacturers in all the producing sections of the country, the firm are in a position to deal with the trade upon the most advantageous terms, and the result is that they control a large and constantly growing business. The firm employ from fifteen to twenty hands, and the business is of both a wholesale and retail character. The methods of operation and the business done will compare favorably with others in the same line, the transactions being large and the business associations extensive, while the success of the house is as well merited as it is prominent. The copartners are Messrs. J. T. E. and H. C. Litchfield, both of whom are natives of this State. Personally they are very popular in both business and social circles, and are gentlemen with whom commercial relations will prove of a pleasant character.

**James B. Healy**, Merchant Tailor, No. 205 Montague Street.—In the line of fine tailoring Mr. James B. Healy's stock is all that is fashionable, in the latest patterns, and realizes from a practical test the exquisite fit and elegant finish of all garments leaving his establishment. Mr. Healy is a gentleman of excellent taste, judgment, and integrity, by the exercise of which he has built up a large and permanent trade among our wealthy and refined citizens. His establishment is not only commodious and elegantly fitted up, but contains a superior assortment of the finest goods, imported direct from Europe, from which the most fastidious and critical can easily suit himself, while the fit and finish of the house are too well known as perfection to require any further comment. All trimmings, satins, and silks used in the production of the garments are made to order by the most noted foreign manufacturers. The facilities of the house for the prompt fulfillment of orders are unexcelled, and embrace a corps of sixty of the best workmen in the city, whose operations are conducted under the personal supervision of the proprietor. This house was founded originally in 1860 by Mr. Fred. Sem, who conducted it until 1881, when he died, and was succeeded by Mr. Healy, who has since greatly extended the business, having an influential patronage not only in Brooklyn and its vicinity, but also in Havana, Cuba. Mr. Healy's high personal character is a sufficient assurance of the reliable manner in which all orders are fulfilled.

**Henry G. Meyer**, Dealer in Fine Groceries, Teas, Coffees, Fruits, etc., also Ales, Wines and Liquors, No. 360 Flatbush Avenue, near Seventh Avenue.—For the past four years Mr. Henry G. Meyer has held a prominent place in the retail grocery trade of this city. The premises occupied consist of the store, No. 300 Flatbush avenue, near Seventh avenue. This is 25x60 feet in dimensions, and gives an abundance of room for the exhibition and storage of the large stock carried in every line. The assortment of fancy and staple groceries embraces an infinite variety of superior goods, including teas, coffees, flours, sugars, meats, canned goods, dried fruits, preserves, and the whole range of delicacies that burden the shelves of a first-class establishment. Everything is represented that is comprehended in the articles usually handled by the grocer. Unusual care has been displayed in the selection of the goods, and special attention has been given to their purity and quality, and the best offerings of the market are secured at exceptionally low prices. The business was started in 1882 at its present location; a splendid trade has been developed, and the constant care of Mr. Meyer has been to deserve the liberal support accorded him. A force of skilled assistants is at all times in waiting to attend to the wants of customers. Orders receive prompt attention, and goods are delivered without unnecessary delay. Mr. Meyer, who is a native of Germany, is very popular with his customers.

**Herman Muller**, Hardware, Cutlery, Paints, Oils, Glass, Window Shades, etc., No. 463 Third Avenue.—A prosperous and popular enterprise in connection with one of Brooklyn's leading lines of trade is conducted by Mr. H. Muller. The house was founded in 1879. The premises occupied are 20x60 feet in dimensions, conveniently and intelligently arranged for the storage and inspection of goods, and provided with every necessary facility for the prompt transaction of affairs. The stock carried is diversified and comprehensive, embracing hardware, cutlery, paints, oils, glass, window shades, and kindred goods of every description. Mr. Muller enjoys superior opportunities for the procurement of supplies, and the assortments are always full and complete, the productions handled representing the choicest offerings of home and foreign manufacturers. An important feature of the business is fresco painting, also house and sign painting. Skilled workmen only are employed, and orders and contracts are executed thoroughly and artistically. The establishment in all its departments may be justly classed as a useful and progressive factor in the industries it represents. A native of Germany, Mr. Muller came to the United States twenty years ago, and his reputation for integrity and honorable dealing is untarnished.



**New York Leather Belting Company,** Oak-Tanned Leather Belting, corner South Eleventh Street and Kent Avenue, Brooklyn, and No. 38 Ferry Street, New York.—One of the principal manufacturing establishments of Brooklyn, which has done much to give credit to the city, is the New York Leather Belting Company, whose factory is located at the corner of South Eleventh street and Kent avenue. The New York office and salesrooms are at No. 38 Ferry street. The officers of the company are Mr. L. A. Robertson, president, and Mr. W. G. Hoople, treasurer. The factory is spacious, and is fully provided with the latest improved machinery and appliances known to the trade, a number of experienced workmen are employed, and the machinery is driven by steam power. The company manufacture extensively oak-tanned leather belting, also waterproof leather belting, and make a specialty of its electric belts, which are unrivaled for quality, strength, durability, and general excellence by the productions of any other first-class house in the trade. Good oak-tanned leather belting can only be made when the right part of the hide is used, which is always done by this responsible company in the manufacture of its famous specialties, which have no superiors in this or any other market. The prices of the New York Leather Belting Company are no higher than others ask, while its well-made and properly stretched belts will run straight as a line, and last for years. The business of the company extends all over this country and England, while large quantities of these splendid belts, etc., are exported to South America and Europe. Messrs. Robertson and Hoople, the officers, are highly regarded in mercantile circles for their business capacity, energy, and integrity. This house is commended to the trade and public as one in every way worthy of confidence, and business relations entered into with it are certain to prove as pleasant as they must be advantageous to all concerned.

**Brehm Brothers,** Manufacturers of Cigar Boxes, Saw-Mill and Job Printing for the Trade, Nos. 307 and 309 Kent Avenue, Brooklyn, E. D.—One of the most reliable and progressive houses in Brooklyn engaged in the manufacture of cigar boxes is that of Messrs. Brehm Brothers, whose office and factory are situated at Nos. 307 and 309 Kent avenue. This business was established in 1868 by the present proprietors, Messrs. Henry, John, and Jacob Brehm, all of whom are thoroughly practical business men, fully acquainted with every detail of the industry and the requirements of the market. The factory is a superior four-story brick building, 40x86 feet in dimensions, admirably equipped with all modern appliances and machinery of the latest improved designs, which is operated by a powerful steam engine. All the operations in the production of these cigar boxes are performed as far as possible by machinery, and this fact not only explains the exactness and neatness of the work, but also the reason for the low prices at which these specialties are placed on the market. Estimates are promptly furnished for any style of cigar box that may be desired, and orders by mail, telephone, or telegraph receive immediate attention, being executed exactly in accordance with instructions and without unnecessary delay. Messrs. Brehm Brothers keep constantly on hand a large assortment of new brands, labels, edgings, etc. One hundred operatives are employed in the various departments of the factory, who turn out five thousand cigar boxes of the best possible quality daily. Messrs. Brehm Brothers are gentlemen of sound ability and enterprise, and are recognized in mercantile circles as upright, honorable, and successful business men.

**Engelhardt & Tannert,** Steam Show-Case Works, Kent Avenue, corner South Eighth Street.—A prominent and energetic house in Brooklyn is that of Messrs. Engelhardt & Tannert, Steam Show-Case Works. The individual members of this copartnership are Wm. F. Engelhardt and Ernest Tannert, both of whom previous to embarking in this business on their own account during the present year have had great experience and are thoroughly qualified in every detail of the manufacture. The workshop is very commodious, and is supplied with all modern machinery, tools, and appliances necessary for the successful prosecution of the business.

Thirty experienced workmen are employed, and the machinery is operated by steam power. The show-cases manufactured by this reliable firm are unrivaled for style, finish, quality of materials, and workmanship. Estimates are promptly given for any style or size of show-case, and the facilities of the house are such as to enable its proprietors to fill orders promptly, and at prices difficult to be duplicated elsewhere. Messrs Engelhardt & Tannert are wholly worthy of the consideration they enjoy in this special industry.

**A. P. Wernberg,** Wholesale and Retail Dealer in Coal and Wood of the best quality, Family Trade a Specialty; Main Office and Wharf, Third Street, on Gowanus Canal; Branch Offices, No. 239 Court Street, Clinton and Flushing Avenues.—An immense business is done in coal and wood in Brooklyn, one of the largest and most important dealers, being Mr. A. P. Wernberg, who has been identified with it for many years and has established a widespread wholesale and retail trade derived from the city and surrounding sections of the country. The main offices are located on Third street and the Gowanus canal, where there are wharves and docks and facilities for unloading boats. In size the yard is 150x250 feet. It is well provided with ample shedding and every convenience for storing coal and also for preparing it for family and manufacturing purposes. Mr. Wernberg receives the best quality red and white ash coal from the mines in the Lehigh and Schuylkill regions in Pennsylvania, which is brought to his coal yards direct and sold at the lowest market prices. On the premises from twelve to eighteen workpeople, besides twelve to fifteen carts and trucks, are employed, all orders receive prompt attention, and the coal is fully guaranteed to be as represented. In the woodyard a full supply of oak and pine wood is always kept, which is delivered by the cord, sawed and split in any size desired. Mr. Wernberg, who established and has carried on this business since 1883, was born and brought up in the city of Brooklyn, and during a successful business career in this city has become popular, prominent, and influential. He is a member of the Coal Exchange, and as an enterprising business man stands high in commercial and social circles. In order to supply the customers with coal and wood Mr. Wernberg has established offices at No. 239 Court street and at Clinton and Flushing avenues.

**Nelson Brothers,** Wholesale and Retail Dealers in Coal and Wood, Nos. 508 to 524 Hamilton Avenue.—The commercial interests of the great city of Brooklyn comprise no more important or substantial factor of conservative growth than that of the wholesale coal trade, in which not only are the advantages of ample capital enlisted, but likewise the talents and energies of many of our most influential and respected citizens. Prominent among the representative houses thus referred to is that of Messrs. Nelson Brothers, wholesale and retail dealers in coal and wood, located at Nos. 508 to 524 Hamilton avenue, on the Gowanus Canal. The business was founded in 1874 by Messrs. Heissenbittel & Nelson, who were succeeded by the present firm in 1881. Both members bring the widest possible range of practical experience to bear, coupled with an intimate knowledge of the wants of the metropolitan and eastern trade. From their finely located offices and yard they are prepared to promptly fill the largest contract orders direct from tidewater shipping points to the wharves and ports nearest to their customers' yards, and will compete with any of their contemporaries as to both quality and price of goods, whether selling at wholesale by the cargo or at retail by the ton. They occupy fine, large premises of about thirty-six city lots, comprising coal yards and sheds, kindling wood factory, etc., supplied with steam power and every modern facility for the purpose, and give employment to about seventy-five hands. The firm have, by reason of their energy, enterprise, and business reliability, developed a large and permanent trade, and number among their customers many of our leading manufacturers, mill, and factory corporations, and business men. The firm is composed of Messrs. W. F. H. and F. W. H. Nelson, both natives of Brooklyn, ever watchful of their patrons' best interests as regards lowest market rates, and are very popular in their business.



**McCaldin Brothers**, Dealers in Coal, Wood and Lumber, Office, No. 79 Broad Street, New York; Brooklyn Yards, Sullivan, Ferris and Walcott Streets.—A careful examination of the commercial development of Brooklyn, and its vicinity reveals the fact that many enterprises are carried on which demand special mention in an historical review of this permanent character, and will arouse the interest of our readers by the prominence they have achieved. A representative and popular house of its kind engaged in the coal and wood trade is that of Messrs. McCaldin Brothers, whose New York office is located at No. 79 Broad Street, and his Brooklyn yards at Sullivan, Ferris, and Walcott streets. This business was established in 1863, by Mr. W. J. McCaldin, who conducted it till 1869, when he admitted his brothers, Messrs. James and Joseph McCaldin into partnership, the firm being known by the style and title of McCaldin Brothers. The following are the branch yards of the firm, viz.: Venango Oil Yard, Weehawken; Standard Oil Yard, Hunter's Point; foot of North Twelfth Street, Williamsburch; Bayonne, New Jersey. Messrs. McCaldin Brothers are among the most extensive dealers of coal, wood or lumber in New York or Brooklyn, and fill all orders promptly by cargo or carload lot at wholesale prices, shipments being made direct to consumers without paying tribute to any intermediate parties, while their facilities for supplying the retail trade are of the most complete and comprehensive character. The partners of this responsible firm are likewise the officers in the American Grain Ceiling Company. They conduct a large business in this line, principally through the medium of captains who desire to make their voyages in safety, not only in regard to their cargoes, but also to their ships. One of the officers of the company always personally superintends the proper ceiling of vessels intrusted to their care. They likewise fit up cattle ships, and possess every facility for conducting all operations under the most favorable auspices, and are always prepared to grant their customers every possible advantage. Messrs. McCaldin Brothers are active members of the New York Produce and Maritime Exchanges, where they are highly esteemed by their fellow-members for their business ability, integrity, and enterprise. The influence exercised by this responsible house on the coal, wood, and grain-ceiling trade has been of the most salutary and useful character, and those interested establishing a connection with it, may depend upon receiving prompt and liberal treatment and such marked advantages as can with difficulty be duplicated elsewhere in the country.

**G. & H. Bosch, Jr.**, Pork Packers and Butchers, Nos. 27, 29, and 31 Boshwick Avenue, Branch, corner of North Eighth and Fifth Streets, Brooklyn, E. D.—Among the prominent and influential Brooklyn firms engaged as wholesale and retail pork packers and butchers is that of Messrs. G. & H. Bosch, Jr. This business was established in 1855 by Mr. Henry Bosch, the father of the present proprietors, who, after a long, honorable, and successful mercantile career, retired in 1876, and was succeeded by his sons Messrs. G. & H. Bosch, Jr. The premises occupied are very spacious, and are arranged and fitted with special reference to the trade, which involves the handling of large quantities of provisions and meats, while it may be safely asserted that in freshness, quality, and variety, the stock carried by this responsible firm has no superior in the city. The market is a model of cleanliness and neatness. Messrs. G. & H. Bosch keep constantly on hand a superior stock of hams, bacon, shoulders, lard, loins, etc., also a splendid assortment of fresh meats, including the finest qualities of beef, mutton, veal, lamb, etc. It may not be unworthy of mention that this establishment makes no sidewalk display of meats, and the customer is thus protected from buying an ounce or two of dust with every pound of meat. Messrs. G. & H. Bosch are both natives of Brooklyn.

**W. A. Montignani**, Wholesale and Retail Painters' Supplies, Artists' Materials, Marble Polishers' Supplies, etc., No. 977 Fulton Street—The favorite depot in the city of Brooklyn for painters' supplies, artists' materials, and marble polishers' supplies of all kinds is the establishment of Mr. W. A. Montignani, located at No. 977 Fulton street. This

gentleman established his business here in 1873, and by enterprising and reliable methods has built up a fine reputation and a large and thriving trade. He occupies a fine, large store, 25x100 feet in dimensions, and carries at all times a very large and well-selected stock of paints, oils, varnishes, brushes, window glass, chemicals, marble polishers' supplies, artists' materials, etc., and also a complete stock of builders' hardware, which are of so useful and standard a character as to command universal attention and general patronage. All goods are received direct from the best manufacturers, and sold at the lowest prices compatible with honorable dealing, and upon such advantageous terms as enables the proprietor to offer them to his customers at prices which defy successful competition. The trade is large and active throughout the city, and is steadily increasing with each succeeding year. Mr. Montignani is a native of Scotland, of large experience, thorough enterprise, and great popularity as a merehart and business man. Telephone number, 159-B.

**Thos. W. Matthews**, Successor to Court & Matthews, Artistic Upholsterer, Cabinetmaker, etc., No. 62 Hicks Street.—Handsome hangings and appropriate shades and curtains are now considered but as parts of an harmonious whole, and in considering the subject of household furnishing and interior decorations we have reference to the house of Thos. W. Matthews, who succeeded the firm of Court & Matthews in March, 1886. The business of this house was founded by Mr. W. Court in 1872, at No. 44 Hicks street, removing to the present location in 1876; in 1883 Mr. T. W. Matthews was admitted to partnership. Mr. Matthews now occupies for his business a store 25x40 feet, well lighted by two show windows, at No. 62 Hicks street, and also a large workshop in the rear of the store, where he furnishes employment to a large staff of skilled workmen. Mr. Matthews is prepared to execute all kinds of work in upholstering, cabinetmaking, lambrequins, shades, slip covers, mattresses, fitting and laying carpets, and drapery work. As an artistic upholsterer and draper of interiors he stands deservedly very high, preparing estimates when requested, and executing all kinds of work in his line intrusted him not only with skill, but at reasonable charges. His patrons are among the leading citizens on the Heights of Brooklyn, for whom he has done a great deal of work to their entire satisfaction. He is a skillful cabinetmaker and manufacturer of fancy cabinetware and antique furniture, of which he makes a specialty, executing work in all kinds of choice woods in beautiful designs. Mr. Matthews is a native of England, a gentleman in the prime of life, and resident of Brooklyn for the past eighteen years, and has the confidence of those with whom he has business relations and of friends and acquaintances generally.

**M. E. Keogh**, Dry and Fancy Goods, etc., No. 247 Fulton Street, opposite Ovington's.—Mr. Keogh, who is a native of the Emerald Isle, has been a resident in Brooklyn for the past quarter of a century, and here he has established an enviable reputation for energetic enterprise and sterling integrity. He founded his present business in 1879 at No. 529 Fulton street, and in 1882 removed to his present place, No. 247 Fulton street. Here he occupies the whole of a brick building of three stories and basement, and employs a staff of from forty to fifty hands. The store is very handsomely and attractively fitted up, and it contains a very extensive and choice stock of dry goods of every description, suits and cloaks in the greatest variety, and in all the latest and most popular styles, hosiery, gloves, corsets, underwear of all kinds, and fancy goods and notions of every description. A specialty is made of the manufacture of suits and cloaks, which are made up of the finest materials of both foreign and domestic manufacture, and in the latest fashionable styles. These are offered at remarkably low prices, considering their excellence, and the result is that the house has a very extensive and growing patronage. It is with pleasure, therefore, that we call particular attention to this house, confident that those who establish business relations with it will find their interest promoted and conserved in the most judicious and conscientious manner.



**Excelsior Electric Company,** Manufacturers of Electric Light Machines and Lamps, Plating and Refining Machines; William Hochhausen, Superintendent and Electrician; George D. Allen, General Manager; Factory, Nos. 193-216 Willoughby Street; Office, No. 13 Dey Street, New York.—At the present day it is evident that the electric light has, indeed, come to stay, and to-morrow and the day after and beyond that the conviction will grow stronger and stronger. Even at this comparatively early stage of its development for places where the cost of motive power is not excessive, and where a good artificial light is required, the economy of the arc light of the Excelsior system is unquestioned. That this light is a wholesome illuminant is the universal testimony, and weariness of eyesight is not induced, as when the flaming gaslight is employed. The electric light does not require any air to support combustion, and therefore does not injure the atmosphere in a mill, store, or other building. In connection with these remarks special attention is directed in this historical review of the industries of Brooklyn to the Excelsior Electric Company, manufacturers of electric light machines and lamps, plating and refining machines, whose factory is located at Nos. 193-216 Willoughby street, with office in New York at No. 13 Dey street. This company was incorporated under the laws of the State in 1851, since which period it has obtained an influential patronage in all sections of the United States and Canada. The officers, Mr. William Hochhausen, the superintendent and electrician, and Mr. George D. Allen, the general manager, are highly regarded in the commercial world. The factory is a spacious three-story brick building 60x200 feet in dimensions, admirably arranged and equipped with all the latest improved machinery, apparatus, and appliances necessary for the systematic conduct of the business. Much of the machinery, which has gained a world-wide fame for the Excelsior Electric Company, was designed by the electrician, Mr. Hochhausen, and is peculiarly adapted for the purposes for which it is employed. One hundred and twenty experienced electricians, mechanics, and operatives are employed in the various departments of the factory, while the machinery is driven by a superior sixty-horse steam-engine. The Excelsior Electric Company manufacture extensively the famous Hochhausen electric arc lamps, machines, and supplies, also plating and refining machines, which are absolutely unsurpassed for quality, utility, and general excellence, and are the embodiments of mechanical workmanship of the highest order of perfection. The electric lights produced from the machines of this company are soft and pleasant to the sight, burning without a flicker, and with none of the unpleasant hissing sounds so common with the lights of other systems. The company has at the present day one hundred and twenty of these magnificent lights in Fred. Loeser's mammoth dry-goods establishment, ninety in Weschsler & Abraham's, and a large number in Mathews & Son's and Hurd, Wait & Co.'s and other extensive houses. The success which has been achieved by the Excelsior Electric Company is not only well merited, but is such as is only accorded to those representative and reliable houses which are governed by correct and just principles.

**P. M. Moffat,** Plumbing, Gasfitting, and Lead Burning, No. 333 Bedford Avenue, Brooklyn, E. D.—Special mention should be made of P. M. Moffat, consulting plumber, who maintains a high reputation for skillful and reliable work. He executes a general line of plumbing and gasfitting, and does a large trade in lead burning, which is a specialty, doing work in this respect for chemical manufacturers all over the United States, among others the extensive Lanrel Hill Chemical Works, to which he supplies upward of three hundred and thirty-five thousand pounds of lead for pans and chambers, and makes besides platinum stills for like concerns. He also attends to repairing furnaces, stoves, heaters, and ranges, and roofs are repaired, painted, etc., in the most superior manner, some five or six expert workmen being employed. Mr. Moffat, who is a native of New York State, embarked in business on his own account here in 1869, and his career since has been a record of steady progress and prosperity.

**Charles Pfizer & Co.,** Manufacturing Chemists, Flushing Avenue and Bartlett Street; Office and Salesroom, No. 81 Maiden Lane, New York.—No department of commercial enterprise in Brooklyn is of more direct value and importance to the community at large than that in which the practically manufacturing chemist brings to bear his professional skill and experience. In this connection the attention of our readers is directed to the extensive and representative firm of Messrs. Charles Pfizer & Co., manufacturing chemists, whose works are located in Brooklyn, bounded by Flushing avenue, Harrison avenue, Bartlett street, and Wallabout. The New York office and salesrooms are at No. 81 Maiden lane. This business was established in 1851 by the present copartners, Messrs. Charles Pfizer, C. F. Erhart, and B. H. Hutmman. The partners have had great experience in this line of business, in which they hold a prominent position, and possess the expert professional skill requisite for the preparation of their various highly indor-ed chemicals. They have developed an influential, permanent, and extensive patronage, not only with the wholesale drug trade and the public, but also indirectly with the medical profession, with which no house stands in better favor, owing to the purity, reliability, quality, and general excellence of its various chemical preparations. The manufacturing premises and laboratories are spacious, commodious, and well appointed. They are equipped with all the latest improved apparatus machinery, and appliances necessary for the accurate preparation of the various chemicals for medicinal, technical, and photographic purposes, etc. Three hundred and fifty experienced operatives and chemists are employed in the various departments. The trade of this reliable and progressive house extends all over the United States and Canada, while large quantities of their famous chemicals are exported to Mexico, South America, the West Indies, Europe, India, and Australia. Any preparation or chemical bearing the name and stamp of Charles Pfizer & Co. is accepted by the trade as a standard article, and is absolutely unrivalled for purity, quality, strength, and uniformity by that of any other first-class house in America or Europe. Messrs. Pfizer, Erhart, and Hutmman are held in the highest estimation in mercantile and scientific circles for their professional ability, and it is their earnest desire to merit by the strict principles of integrity a continuance of the liberal support and good will already enjoyed. Their prominent establishment gives every promise of a long and prosperous future, which a continuance of the present able management will certainly insure it in this valuable and important industry.

**M. Schulz & Brother,** Furniture, Carpets, Parlor and Chamber Suits, etc., No. 504 Fulton Street, near Bond.—Probably one of the most reliable houses in the city of Brooklyn with which to establish trade relations is that of Messrs. M. Schulz & Brother, the well-known dealers in furniture and carpets, located at No. 504 Fulton, near Bond street. This house was established here in 1878, in a modest and unpretentious way, and has gained its present eminence in the trade by a diligent observance of those principles of honesty, liberality, and enterprise without which no establishment can be placed upon a lasting foundation. The firm occupy eligible and spacious quarters, consisting of a three-story brick building, with basement, 25x39 feet in dimensions, and carry a very large and well-selected stock of goods in every department. The stock of furniture embraces all styles of parlor and chamber suits, from the cheapest to the most expensive, while in carpets the firm display a large and brilliant array of all the latest designs and patterns of Brussels, ingrain, and all other kinds, received direct from the best looms of Europe and America. To more thoroughly popularize their business, and bring their goods within the reach of all, the firm are selling on either the cash or installment plan. A number of clerks and salesmen are constantly employed, and every patron is accorded prompt attention, fair prices, and honorable and satisfactory treatment. The members of the firm are Messrs. M. and A. Schulz, both natives of Germany, but residents of this country for twenty years, and have met with the appreciation and success which they have so well deserved.



**J. T. Perkins;** Woolen Yarns, Kent Avenue and Hooper Street, Brooklyn, E. D.—No detailed account of the manufacturing industries of the city of Brooklyn would be complete without honorable mention of the enterprise so successfully conducted by Mr. J. T. Perkins, at the corner of Kent avenue and Hooper street, and which has been such an important factor in the promotion of the general thrift and prosperity of this community. As an extensive manufacturer of worsted yarns, camel's hair yarns, both white and colored, Mr. Perkins has long held a national reputation. He founded the business here in 1876, and, under his watchful care and enterprising management, it has attained a magnitude and achieved a success that are highly creditable to all concerned. Any one paying a visit to this establishment will find a vast emporium of mechanical industry, thoroughly furnished in every department and complete in every detail, with all the trade appliances that mechanical skill or inventive ingenuity have devised for facilitating perfection and dispatch in the manufacture of those specialties for which these mills have earned such a high reputation throughout the country. The manufacturing plant comprises a fine, large brick factory, containing two floors and a basement, 80x150 feet each, equipped with machinery which is not only of the best class, but in many respects superior to that used by contemporaneous concerns, operated by a one-hundred-and-fifty-horse power engine, and furnishing constant employment to about two hundred hands. The worsted and camel's hair yarns manufactured here are standard the world over. No better goods are produced anywhere. The utmost care and practical skill is exercised in all methods of manufacture to improve the quality and enhance the value of the output in every conceivable way. As a natural result, the highest degree of perfection is attained, and which serves to stamp the proprietor as a manufacturer of keen judgment, business sagacity, and unusual executive ability. These qualities he is recognized as possessing in a high degree, and with such advantages and benefits as naturally result from able and experienced management, this establishment offers extraordinary inducements to the trade, as regards both excellence of goods, economy of prices, and liberal and honorable treatment. Mr. Perkins is a native of Maine, has resided here for many years, and is too well known in commercial and manufacturing circles to need any personal eulogy at our hands.

**F. W. Townrow,** Real Estate and Notary Public, No. 90 Broadway.—We take pleasure in directing the attention of our readers to the valuable and reputable real estate agency of Mr. F. W. Townrow. This gentleman, whose experience involves a comprehensive mastery of all the details and requirements of his vocation, established himself in business in 1878, and by close application and able and efficient management soon drew to his support an influential patronage, which has since undergone steady augmentation. Probably no agent in Brooklyn is better posted in real estate matters, or possesses a more thorough knowledge of local property values. Mr. Townrow has given the business his undivided attention, and his judgment and opinion are implicitly relied upon. He transacts a general real estate business, selling and renting property, making collections, managing estates, and loaning money on bond and mortgage. His books contain a long list of improved and unimproved property, situated in very desirable portions of the city, and suitable for manufacturing, mercantile, and residence purposes. Very superior inducements are offered to prospective purchasers, the most liberal and attractive terms being held out. Mr. Townrow holds a commission as notary public, draws up papers of all kinds, and looks after everything pertaining to the duties of his office.

**Frederick W. Davis & Co.,** Wallabout Iron Foundry, Nos. 62 to 70 Rutledge Street.—The widely known and reliable firm of Messrs. Frederick W. Davis & Co. was established in 1869 by Mr. W. H. Davis, who conducted it till 1884, when he died, after an honorable and successful business career, and was succeeded by Mr. F. W. Davis, who rebuilt and remodeled entirely, and conducted the business alone until Au-

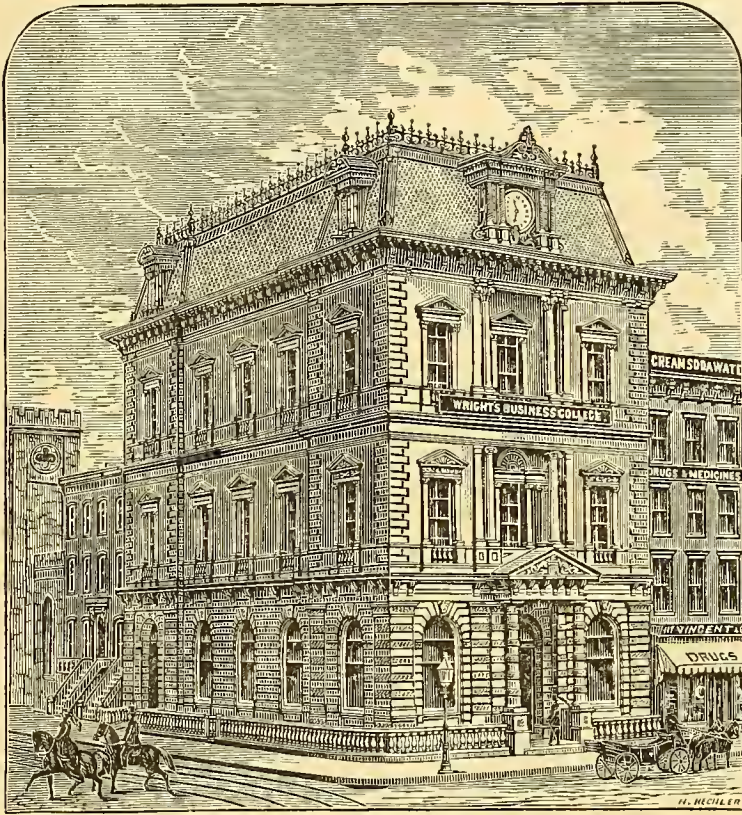
gust, 1886, when he admitted as partners Chas. E. and W. H. Davis. The individual members of the copartnership are Messrs. Fred. W., Chas. E., and W. H. Davis, all of whom are thoroughly practical men, and fully conversant with every detail of the business. The foundry is spacious, and is equipped with all modern appliances, tools and machinery known to the trade, and the policy of the partners has been constantly directed to adopting every improvement or invention that tends to perfect the production. Messrs. Frederick W. Davis & Co. manufacture largely castings for building purposes, round and square columns, window lintels, sills, iron railing, etc., which are unrivaled for quality, smoothness, reliability, and excellence, and have no superiors in this or any other market. The trade of the house extends throughout Brooklyn, New York and the adjacent cities, while the firm also cheerfully furnishes estimates for castings of all descriptions to any part of the country. Messrs. Davis & Co. are highly regarded for their excellent business qualities, energy, and integrity, and occupy a prominent position among the principal iron founders of the city.

**Charles Remhof,** Metal Spinner and Manufacturer of all kinds of Metal Goods, Nos. 375 to 381 Kent Avenue Brooklyn, E. D.—There are few branches of the mechanica, arts in which such steady progress and improvement have been made in recent years as in the production of all kinds of metal goods. Prominent among the leading establishments of the kind in Brooklyn is that of Mr. Charles Remhof, metal spinner, whose workshops are located at Nos. 375 to 381 Kent avenue. This business was founded by Mr. Remhof in 1872, who brings great skill and experience to bear and an intimate knowledge of the wants of the trade. His workshop is very spacious and convenient, 100x100 feet in dimensions, fully supplied with all the latest improved metal spinning machinery and appliances known to the trade. The machinery is operated by steam power, while employment is given to eighty skilled and experienced workmen. Nothing but the best of material is used, and the greatest care is exercised over all the processes of manufacture, in order that the goods may be perfect in every particular. Mr. Remhof manufactures largely all kinds of brass goods, sheet-metal and cast-metal specialties, which are absolutely unrivaled for quality, utility, workmanship, reliability, and general excellence by those of any other first-class house in the trade in this city or New York. All orders are filled promptly and carefully at the lowest possible prices. Mr. Remhof was born in Germany, but has resided in the United States for the last twenty-nine years, where he is greatly respected by the community as a business man of great energy and upright private citizen. In every respect this house may be considered a representative one, all its operations are conducted with a strict regard for the interests of its customers, and business relations once entered into with it are certain to become as pleasant as they will be profitable.

**Kings County Prime Beef Company,** No. 326 Manhattan Avenue, Brooklyn, E. D.—A house in Brooklyn, E. D., devoted exclusively to the wholesale and retail trade in beef is that of the Kings County Prime Beef Company, located at No. 326 Manhattan avenue. This is one of the largest houses in its line of trade in the city, and was established in 1868 by Mr. J. Benisch, the present company being formed in 1884 on the accession of Mr. J. Kronheim to partnership. The premises occupied for trade purposes comprise a store and basement, 25x80 feet each, giving ample accommodations and facilities for conducting the business upon the largest scale. All the improvements effected for the perfect preservation of perishable articles will here be found in successful operation, insuring freshness and quality in all meats sold, and the greatest care is exercised regarding the product while preparing it for market. The prices charged for the excellent meats here offered will be found as low as the lowest, while the enterprising and reliable methods that have characterized the proprietors in all their dealings with the public have been such as to entitle them to the favor and confidence of all. This firm are well known, highly esteemed, and are doing a very successful trade.



**Wright's Business College**, Broadway, corner of Bedford Avenue.—Reading, writing, and arithmetic—these three accomplishments, in old times, were supposed to be all that was necessary for a man to succeed in life, and of these a small amount was held to be sufficient. But what was enough one hundred years ago will not do to-day. "Business is busi-



ness," we know, but it is also true that what was meant by the term business a century ago will not stand for it to-day. The world has been transformed by steam and electricity. More work must be done now in less time. All of our schools are fast becoming more practical in their teachings, in imitation of the methods of the business colleges, which have become a distinctive feature in our educational system. These colleges take their pupils through a practical, actual business experience, and fit them for taking responsible positions in our largest mercantile establishments. In this way these colleges are doing solid, substantial work, and rendering very valuable services wherever founded. Wright's Business College, on the corner of Broadway and Bedford Avenue, is the largest institution of its kind in the Eastern District of the city, and annually there are from three hundred to four hundred students attending it. The school-rooms, offices, etc., are located on the second and third floors of the bank building, (Kings County Bank), and these are very tastefully fitted up and arranged. The studies are commercial, classical, and academic in their character, and the object aimed at is to fit every pupil for taking a foremost position in commercial life. Short-hand and type-writing form prominent features in the course of instruction, and in the various departments five male and two female teachers are employed. The principal, Mr. Henry C. Wright, who is a native of Canada, is a teacher of great ability and long experience, and is very popular with his pupils. For terms, course of instruction, sessions of college, etc., we must refer the reader to the principal, who is always happy to receive visitors and give all needed information.

**Bell & Fyfe**, Central Iron Foundry, corner South Eleventh and First Streets, Brooklyn, E. D.—For many years the manufacture of iron castings has constituted one of the most important American industries. It is an industry that requires the investment of a large amount of capital, while at the same time it is a source of employment to numbers of skilled workmen. Among the prosperous houses engaged in this line in Brooklyn may be mentioned that of Messrs. Bell & Fyfe, Central Iron Foundry, corner South Eleventh and Kent Avenue. This business was established in 1880 by the present proprietors, Messrs. Wm. Bell and A. W. Fyfe, both of whom are thoroughly practical men, who are fully conversant with every detail and feature of iron founding. The premises occupied for manufacturing purposes comprise a superior foundry and a very commodious pattern and fitting shop. The mechanical equipment of these works embraces a thirty-horse power steam engine and all the latest improved tools, appliances and machinery known to the trade, and the policy of the partners has ever been to adopt every invention and improvement that gives promise of perfecting the product. Messrs. Bell & Fyfe employ sixty experienced workmen and are prepared with all necessary facilities for the production of all kinds of machinery castings, which are unrivaled by any other first-class house for smoothness, softness, and quality of metal. They likewise cheerfully furnish estimates for any description of castings, and attend carefully to designing and mechanical drawing, and pattern making. All orders by mail, telegraph, or telephone are promptly filled at the lowest possible prices consistent with the best materials and superior workmanship. The trade of this responsible and enterprising firm is by no means confined to Brooklyn, but extends throughout New York and the neighboring cities. Messrs. Bell & Fyfe were born in Scotland, but have resided in the United States for several years. They are active competitors for legitimate business, liberal and just in all their dealings, and are everywhere recognized as pleasant and agreeable gentlemen with whom to enter into permanent and profitable relations.

**Henry Wade**, House, Sign, and Fresco Painter, Calcimining and Tinting, Plain and Decorative Paperhanger; Store No. 1233 Broadway; Residence, No. 204 Ivy Street.—Mr. Henry Wade established his business in this city in August, 1886, and his merits as an artist and long experience at his line of business are sufficient reasons why he should make a permanent success here. He has had an experience of many years at his trade, and is thoroughly trained in its every detail. His store is located at No. 1233 Broadway and his residence at No. 204 Ivy Street. The store is a spacious place of business, having dimensions of 40x25 feet. It is fitted up in excellent style, and contains a fine stock of paperhangings, paints, oils, varnishes, and brushes. Mr. Wade executes house, sign, and fresco painting of every description, calcimining and tinting, and plain and decorative paperhangings, executing all work in the most skillful and creditable manner. His reputation is staked on all work performed by him, and his aim is to excel and surpass all former efforts. He has had an experience of fifteen years in the business. Two competent assistants are employed, and a good line of custom is already enjoyed. Mr. Wade is a native of England, and has lived in the United States for fifteen years. He is a genial gentleman to meet, is pleasant in all his dealings, and his merits as an honorable business man and skillful workman assure him success in the future.



**Jacob Bossert**, Molding and Planing Mill, Nos. 67 to 83 Middleton Street, Office and Salesroom, corner of Lee Avenue and Middleton Street.—In reviewing the various industries that have made Brooklyn one of the principal manufacturing centres of the United States, it is only proper to give special prominence to those enterprises which add most to the city's reputation as a source of supply. Such a house is the extensive Nassau Molding Mill, Nos. 67 to 83 Middleton street, of which Mr. Jacob Bossert is the enterprising and popular proprietor. This house has only recently been established by Mr. Bossert, who is a thoroughly practical man, fully conversant with the molding and planing mill business and the requirements of the Brooklyn and New York markets. The warehouse is a commodious four-story brick building with basement, 50x60 feet in dimensions, fully supplied with every facility for the handling, storage, and shipping of goods. The mill is three stories in height, with basement, and 60x121 feet in area. It is equipped with the latest improved wood-working machinery, tools, and appliances known to the trade. A steam engine of one hundred and twenty-horse power is utilized, and employment is given to one hundred and thirty skilled operatives. In conducting the work at the factory several subdivisions are necessary, such as that for the planing and molding, the carving, scroll-sawing, fine cabinet work, and housefinishing. Mr. Bossert keeps constantly on hand or makes promptly to order all kinds of dimension and dressed lumber, ceiling, siding, pine and spruce flooring, brackets, stair-rails, newels, and balusters. These specialties are equal to anything in the market, being made from thoroughly seasoned materials, and in the most skillful manner, and are warranted to give entire satisfaction. All goods are sold at the lowest possible prices consistent with first-class workmanship and material. Mr. Bossert supplies a number of our leading contractors and builders, and ships largely to the Middle, Eastern, and part of the Southern States. His mill is famous for the elegance and artistic beauty of its designs, the solidity and reliability of workmanship, while those contemplating building, or who deal in cabinet work or housefinishings, by contracting with Mr. Bossert can secure substantial advantage not easily obtainable elsewhere. Mr. Bossert is highly regarded in mercantile circles for his sound business principles and sterling integrity. He has ever given a hearty support to all measures best calculated to advance Brooklyn's prosperity, and is one of its most active and enterprising citizens.

**J. A. S. Simonson**, Real Estate and Insurance, No. 1016 Broadway; Down-town Office, No. 26 Willoughby Street.—Prominent among the active members of the real estate and insurance business of Brooklyn is Mr. J. A. S. Simonson, of No. 1016 Broadway. He has had ample practical experience in his line of business, having founded his enterprise twenty years ago. In addition to his neat, well-appointed office on Broadway, he has a down-town office at No. 26 Willoughby street. He buys, sells, exchanges, and lets all kinds of property, and likewise has the exclusive charge of several estates, to which he attends with satisfaction to all parties concerned, and under his able management and close personal attention has placed them in a thoroughly thrifty and paying condition. He is an authority on values, present and prospective, and is frequently called upon in settlement of disputes as an expert in this line. At all times he has upon his books houses, flats, stores, etc., for sale and to let, and he promptly collects rents, negotiates loans on bonds and mortgages, and makes profitable and satisfactory investments for capitalists. He has won the esteem and confidence of property owners, capitalists, and the public generally, and the result is that he enjoys a large patronage of a substantial character. Orders for the very best coal in the market, weight and quality being guaranteed, are satisfactorily filled by Mr. Simonson. He also controls a large insurance business, and insures all kinds of insurable property at the lowest rates consistent with security. He is the representative of the German-American Insurance Company, Niagara Insurance Company, Insurance Company of North America, London Assurance Company, etc. Mr. Simonson is one of the most enterprising in projecting improvements in his section

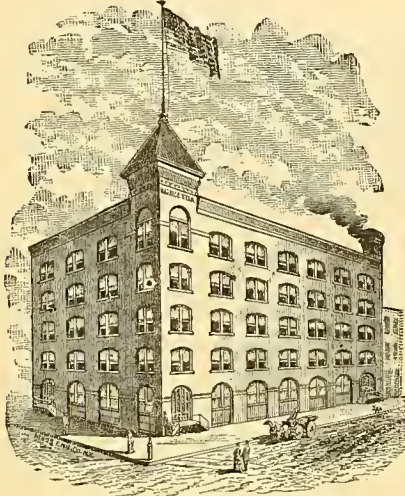
of the city, where he has been and is engaged in building neat and comfortable houses, eligibly located, and which he sells on easy terms, thus enabling persons of moderate means to become the proprietors of their own residences. He is a native of Long Island and very popular.

**Robert S. Gould**, Manufacturer and Importer of Brass Goods, New York Office, No. 332 Broadway; Brooklyn Factory, Kent Avenue and Keap Street.—Brooklyn's manufacturing facilities are manifold and excellent, and demand more than ordinary notice and attention. Among those who stand high and noted as a producer of brass goods is Mr. Robert S. Gould, whose workshops are located at Kent avenue and Keap street. This business was established in 1876 in New York by Messrs. Krickl, Gould & Co., and was removed by them to Brooklyn in 1883. Eventually, in July, 1885, Mr. Krickl retired, and was succeeded by Mr. Robert S. Gould as managing, and Mr. Jas. Jackson as special, partner. The manufacturing premises are admirably equipped with the latest improved machinery, tools, and automatic appliances known to the trade. The machinery is operated by steam power, while a very large number of experienced workmen are constantly employed. Mr. Gould manufactures largely stair rods, stair buttons, curtain poles, stair plates, curtain chains, tassel hooks, shade pulls, brass bedsteads, umbrella stands, fire sets, screens, etc., which are unrivaled for quality, elegance, design and workmanship by those of any other first-class house in the trade. Faithful attention is given to whatever may be desired in the above-named lines, and the greatest care is taken in the selection of proper qualities of metal, especially where soundness and superior finish are required. The New York salesroom is at No. 332 Broadway, where customers can always obtain the brass specialties of this reliable and progressive house. Messrs. Gould and Jackson, proprietors, are highly esteemed in commercial life for their equitable business principles, enterprise, and sterling integrity, and those interested entering into business relations with them will obtain advantages in goods and prices difficult to be secured elsewhere.

**W. H. Harrison**, Wholesale and Retail Dealer in Flour, Butter, Sugar, Teas, Coffees, etc., Nos. 579 to 585 Washington Avenue, 890, 892, 908, and 910 Pacific Street, and Nevins Street, corner Wyckoff.—A record of steady progress extending over a period of twenty odd years marks the history of the stable and reliable house of W. H. Harrison, wholesale and retail dealer in flour, butter, sugar, teas, coffees, and kindred articles, located at Nos. 579, 581, 583, and 585 Washington avenue, with stores also at Nos. 890, 892, 908, and 910 Pacific street, and Nevins street, corner Wyckoff, which is in all respects the leading and most extensive concern engaged in this important branch of commercial activity in this section of Brooklyn, the trade being exceedingly heavy. Handling an excellent line of goods, upright and honorable in his dealings and business relations, and being, withal, a man of foresight and enterprise, Mr. Harrison has by untiring energy, steadily pushed his way from a modest beginning to a position in the forefront of the trade. Besides the four flourishing grocery establishments, a thriving meat market is also maintained just across the street from the main store on Washington avenue, and altogether the annual sales reach a very handsome figure. A heavy and carefully selected stock is constantly carried on hand, including, besides pure teas, coffees, and spices, the favorite brands of flour and prime dairy and creamery butter, also a full and fine assortment of staple and fancy groceries, canned and bottled goods, food products, condiments, delicacies, and table luxuries, some thirty-six hands altogether being employed, while six delivery wagons are in constant service supplying the steady and extensive demand, the entire system of stores being connected by telephone (call, 303 Brooklyn), thereby greatly facilitating business. Mr. Harrison was born in Ireland, and has been in the United States upward of thirty-three years, being an old and respected resident of this city, and sustains a deservedly high reputation in commercial circles, as well as a prominent and honored citizen.



**Maurice Ryan, Shoe Manufacturer, Nos. 1, 3, 5, 7, and 9 Hope Street, and 202 and 204 Roebling Street.**—The rapid advancement in the commercial and manufacturing facilities of Brooklyn is a subject of most favorable comment among the business men of the United States, while the splendid results achieved in this regard are due principally to the untiring activity and enterprise of our leading merchants and manufacturers. Prominent among those representative and



reliable houses which have materially added to the city's industries is that of Mr. Maurice Ryan, shoe manufacturer, whose office and factory are situated at Nos. 1 to 9 Hope and 202-204 Roebling streets. Establishing himself in 1876, Mr. Ryan, using his practical experience as a thoroughly qualified workman, has, within the last ten years, placed his house among the foremost in the production of medium grade boots and shoes for ladies, misses, youths, and boys. His goods bear the enviable reputation for elegance, style, fit, finish, and durability, and are absolutely unexcelled by those of any other first-class house in the trade. The premises occupied for manufacturing purposes comprise a spacious factory of five stories. They are fully supplied with the latest improved machinery and appliances known to the trade, while employment is given to one hundred and eighty skilled operatives. Five thousand pairs of medium and fine-grade boots and shoes are turned out weekly. A superior eighty-horse power steam engine is utilized to drive the machinery, and the trade of the house extends to all sections of the United States. The boots and shoes of this responsible establishment are general favorites with jobbers and first-class retailers, and may be said to be equal in every respect to custom work. Mr. Ryan was born in Ireland, but has resided in the United States the greater part of his life, and is greatly respected in commercial life as a business man of rare energy and an upright private citizen. With ample practical knowledge of the wants of the trade, Mr. Ryan is in a position to offer superior inducements both as regards prices and quality, which cannot fail to hold and increase the large patronage at present enjoyed.

**George M. Ray, Real Estate and Insurance Broker, No. 194 Flatbush Avenue and No. 632 Gates Avenue.**—A wide-awake man in the real estate business is Mr. Ray, who does a large city business, and is second to none in this line in the city. He is a native of New York State, and began business at his present location in 1883. The office is large and commodious, being 25x40 feet in dimensions. Mr. Ray is the Brooklyn agent for the Liverpool and London and Globe Insurance Company, of England, is a notary public, and a man of large business ideas. He also takes orders for coal and wood, which are delivered promptly in any locality. Orders by telephone, 60 A, receive prompt attention.

**The New York Dairy Company, Limited, No. 7 Clinton Place, No. 800 Fulton Street, and No. 57 Lafayette Avenue.**—This company was incorporated in 1880 for the purpose of supplying milk and cream of the highest purity, richness, and freshness to the citizens of New York and Brooklyn. Its incorporators and present stockholders were and are gentlemen, some of them physicians of the highest standing, and its practical management has been from the first in the hands of Mr. Alexander Campbell, of Brooklyn, who is now its president. Mr. Campbell is an old Brooklyn resident. He has been long and honorably connected with the milk business, and his name is a synonym for fair dealing in absolutely pure milk. He introduced into the city the delivery of milk in closed and sealed jars, and was also the first to adopt the glass jars now so commonly used, which, in fact, were first made after his original designs. In 1883 the increase of the business in Brooklyn led to the discontinuance of that in the city of New York, and it has since continued steadily to increase. The company has creameries and bottling stations at Oxford and Washingtonville, in Orange county, and at Albertson, near Roslyn, Long Island. It employs thirty to forty hands and over twenty horses, besides the men and teams at the Campbell farm at Greenvale, L. I., where the entire product of milk is bottled and sent to the city. The cows, which are pure blood and grade Guernseys and Alderneys, are kept in the most perfect condition of health, fed on "dry feed," and rich pastures in summer, and the milk, which is of great richness, is strained into glass jars as quickly as drawn, being as nearly as possible at the temperature of one hundred degrees Fahrenheit. The jars are then closed airtight, sealed, and the milk rapidly cooled by being packed in ice for transportation to the city. It is thus delivered cold and free from contact with the air, exactly as it was drawn from the cows, and it is not opened until within the household of the consumer. In this way all the dangers of the milk becoming affected by extraneous impurities, as when delivered in the common way, are avoided. This system has been thoroughly tested for years in summer and in winter with all the usual climate variations, and it has been abundantly demonstrated that this process preserves the milk for a longer time than any other and in the most perfect possible condition. The company makes a specialty also of pure cream from its own creameries, the finest butter, and purchase in the season the freshest of eggs, making its deliveries every morning in all parts of the city proper and Williamsburgh. It is also agent for the excellent cereals of the Health Food Company, which are delivered daily as ordered to its customers and kept on sale at its stores.

**Philip Zeh & Son, Nurserymen and Florists, Fifth Avenue, corner Twenty-third Street, Greenwood.**—This widely known enterprise was commenced in 1857 by Philip Zeh, the present firm having been organized in 1884, on the admission of his son, Mr. Philip Zeh, Jr., to partnership. The business is operated on an extensive scale and the provision for the highest and most satisfactory order of work is complete and thorough in every particular. There are eighteen greenhouses, the total of whose growth of flowers, plants, shrubs, etc., is necessary to supply the heavy demand which reaches the firm. Ten of these are located at the corner of Fifth Avenue and Twenty-third Street, taking up seven city lots, and the remaining eight are situated in Flatbush, covering six acres of ground. Every plant and flower that is esteemed and valued, whether domestic or exotic, is here found. Messrs. Philip Zeh & Son make a specialty of cemetery work, and their artistic and elaborate designs are marvels of exquisite workmanship. Orders in this and other branches are filled on the shortest notice. The firm contract for arranging cemetery lots and keeping them in condition by the season, a feature of no small importance to large numbers of the population. Plants and flowers are furnished for funerals, banquets, balls, entertainments, and other occasions, and a full supply of freshly cut roses, geraniums, and other charming varieties of flowers is kept constantly on hand. The patronage of the concern comes from Brooklyn and New York, and from many of the leading families of the two cities.



**Smith, Gray & Co.,** Clothiers, Southeast corner of Broadway and Bedford Avenue; Branch, corner of Manhattan and Greenpoint Avenues, Greenpoint.—From almost insignificant proportions the clothing trade has, within the last quarter of a century, grown to be one of the first in the magnitude of its transactions, and is daily increasing in importance. Until about the year 1860 the sale of ready-made clothing was confined to a small volume, the goods handled being made of poor materials, badly cut, while in style and finish they bore no comparison to the garments of the well-conducted and extensive establishments of the present day. They were intended to supply the wants of an uncritical class of trade, and were made to sell rather than wear. To-day, in Brooklyn, all this is changed, and the finest productions of the merchant tailor are duplicated by the retail dealer, especially if he obtains his supplies from a house like the one under review. In this connection a few facts concerning the history and resources of the leading clothing houses of this city, and the extent of their business, cannot fail to be of general interest to our readers. Engaged as specialists in fine clothing we find the representative and progressive house of Messrs. Smith, Gray & Co., whose extensive establishment is located at the southeast corner of Broadway and Bedford Avenue. This mammoth house was founded in 1859 by Messrs. Edward Smith and Allen Gray. Mr. Smith is a pioneer in the business of ready-made clothing, especially for boys. More than half a century ago, while he was doing a fine tailoring business in Chatham street, New York, he saw the need of something better than the ill-fitting, home-made clothing which most of the boys then wore. With his thorough knowledge of what was required, he embarked in this branch of business with marked success, and thus laid the foundation of the fortunes of his widely known and trustworthy house. After several changes in location, owing to the rapid increase of business, in 1884 Messrs. Smith, Gray & Co. erected their present attractive and magnificent premises, which are a handsome architectural ornament to this section of the city. The building is 80x80 feet in dimensions, six stories in height, with basement, and has been built expressly for them. It is supplied with two hundred incandescent electric lights, furnished by three dynamos, driven by a one hundred and twenty-horse power steam engine, and every other possible appliance, elevators, etc., which skill, capital, and science can supply to make the building perfect in every respect. One hundred and eighty efficient and able assistants, salesmen, clerks, etc., are employed, while thirteen hundred operatives work outside. The individual members of the present co-partnership are Messrs. Edward Smith, Leslie H. Gray, W. G. H. Randolph, Millard F. and W. R. Smith, Charles D. Spence, Edward G. Boyce, all of whom have had great experience, and are fully conversant with every detail of the business and the requirements of the trade. An inspection of the stock reveals the fact that the specialties in fine clothing shown here are made from the finest productions of foreign and domestic mills, by skilled designers and workmen, while the garments are made up in every particular with the same skill, care, and attention which are bestowed upon the same class of goods by merchant tailors to order. The range of sizes is designed to fit all proportions of the human form, while the grades of style and quality are sufficient to meet the most critical and exacting wants of the trade and public. The trade is both wholesale and retail, while several traveling salesmen are employed to represent the interests of this responsible house at the different centres of wealth and population in the United States. In the custom department patrons are always assured of obtaining not only a perfect fit and superior workmanship, but also an artistic and finished style that can only be secured in an establishment like this. The specialty of this house is boys' and children's clothing, and in this particular the firm is unsurpassed for the quality, elegance, finish, and excellence of its productions. It is impossible in a short sketch to give a just account of this mammoth establishment, but it is absolutely certain that its manufactures of fine garments are unsurpassed by any contemporary first-class house in this country or Europe. There is no more competent authority on clothing than Mr. Edward Smith, who is looked upon as the leader in this line by the

trade, and is greatly respected by the community for his business ability and inflexible integrity. The other partners, Messrs. Leslie H. Gray, W. G. H. Randolph, Millard F. and W. R. Smith, Charles D. Spence, and Edward D. Boyce, are highly regarded in commercial and financial circles for their sound business principles, energy, and honorable methods. The establishment reared by Messrs. Smith, Gray & Co. is a lasting source of credit to Brooklyn, and a monument to their industry, enterprise, and perseverance.

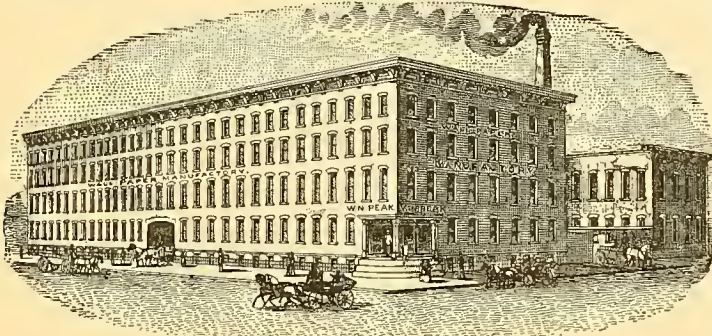
**M. Cohn & Son,** Manufacturers of Cotton Batts and Bed Comfortables, also Dealers in Wadding, Nos. 217 and 219 North Second Street, Brooklyn, E. D.—This business was founded three years ago by Messrs. M. and Mark Cohn, both of whom are thoroughly practical men, fully acquainted with every detail and feature of this useful industry and the requirements of the trade. The workrooms are supplied with all the latest improved appliances and machinery, operated by steam power, while employment is given to thirty skilled operatives. Messrs. M. Cohn & Son manufacture largely cotton hats and bed comfortables, and likewise deal in wadding. Their goods are to-day perhaps the best known and valued in the Brooklyn and New York markets, and, moreover, obtain a steady foothold wherever they are introduced, owing to their superior quality, finish, and general excellence. Seventy-five bales of cotton batts and four hundred comfortables are produced weekly by this responsible firm. All orders are promptly filled at the lowest possible prices, and it is the constant desire of the firm to merit by the strict principles of equity a continuance of the extensive support already accorded. Mr. M. Cohn, the senior partner, was born in Germany, but has resided in the United States for the last thirty years, and is a popular member of the American Legion of Honor and one of our public-spirited citizens. His son, Mr. Mark Cohn, is a native of New York city and an esteemed member of the Excelsior Club.

**Charles C. Abbe,** Manufacturer of Tools, Presses, and Dies for Sheet Metal Work, Gears and Special Machinery, Nos. 415 to 419 Kent Avenue, formerly Nos. 92, 94, and 96 First Street, opposite Grand, Roosevelt, and Twenty-third Street Ferries, Brooklyn, E. D.—This enterprise was started in 1883 by Mr. M. Chambers, who, in May, 1885, disposed of his interest in the concern to the present proprietor, Mr. Charles C. Abbe, who is a native of New York city, and a machinist of long, practical experience. The premises occupied for the business consist of the first floor of the building, which is 80x25 feet in dimensions. The mechanical equipments of the establishment are of the most perfect description and the driving power is steam. Twelve skilled and competent hands are employed, and the house undertakes all kinds of gear cutting, the construction of special machinery, the building of engines for ventilator fans, the manufacture of tools, presses, and dies for all kinds of sheet metal work, etc. All work executed is guaranteed to be of the best quality, and the prices are such that they cannot be surpassed. Orders are filled with promptitude and satisfaction.

**D. Treckmann,** Virginia Pine and Oak Wood, Yard, Nos. 32, 34, and 36 Morton Street, Brooklyn, E. D.—A leading concern engaged in this line of industry is that of Mr. D. Treckmann, Nos. 32, 34, and 36 Morton street, E. D. It was founded in 1877 by Mr. John C. Keeneth, who, after conducting its affairs with success and ability for six years, gave way to the present proprietor in 1883. The house deals largely in Virginia pine and oak wood, supplying families by the cord or load, and prosecuting a trade which has reached very heavy proportions. The factory is well equipped and systematically directed, the capacity being nine thousand bundles of wood daily. The reputation acquired by Mr. Treckmann for the superior quality of the wood he handles is unsurpassed, while the ample capital he has invested and the energetic manner in which he cultivates the field enables him to name the very lowest prices. He aims to give satisfaction to his patrons, and that he has met with perfect success in this respect is attested by the rapid growth in the volume of transactions.



**W. N. Peak,** Manufacturer of Fine Wall Papers of all Grades, Factory, Salesroom, and Office, Hicks, Warren, and Baltic Streets.—A prominent and representative house in Brooklyn engaged in the manufacture of fine wall papers is that of Mr. W. N. Peak. This business was established in 1878 by Mr. Peak, who brings a wide range of practical ex-



perience to bear, and by reason of his sound judgment, correct taste, and enterprise is well fitted to cater to the wants of the community. The factory is a spacious four-story brick building, with basement, 60x250 feet in dimensions, fully equipped with the latest improved presses, rolls, and machinery necessary for the systematic and successful conduct of the business. Much of the machinery, which has gained great notoriety and favor for this extensive establishment, was designed by Mr. Peak, and is peculiarly adapted to the purposes for which it is employed. One hundred expert and experienced workmen are employed in the various departments, while the machinery is operated by a superior eighty-horse steam engine. Mr. Peak manufactures extensively fine wall papers of all grades, dados, friezes, etc., which for beauty, design, quality, color, and general excellence are absolutely unsurpassed by those of the most celebrated houses in France or England. He is always prepared to fill the most comprehensive orders from out-of-town dealers, each season's stock being entirely new, of original colors, shades, and designs, and ever offering fresh attractions to the trade and public, while the prices charged are lower than for inferior productions. Mr. Peak was born in England, but has resided in this country for the last quarter of a century. We have great pleasure in commending this responsible house to our readers and the trade as one in every way worthy of confidence, and business relations entered into with it are certain to prove as pleasant as they must be advantageous to all concerned.

**Brooklyn Tea House,** M. McEnroe, Proprietor, No. 303 Manhattan Avenue.—The inducements offered the public by the Brooklyn Tea House are a sufficient reason why that establishment should and does receive such a liberal patronage. This house was established in 1881, being first known under the name of "Weir's Tea Bank," this title being changed in July, 1886, to its present form. The store is located at No. 303 Manhattan avenue, corner of Noble street, covers an area of 70x25 feet, and is fitted up in such a style as to present a very attractive appearance. A large stock of the choicest teas and coffees fills the store, together with a large variety of beautiful souvenirs, one of which is presented to every patron of the establishment. New novelties in designs are received every week, so that regular customers receive a variety of handsome presents in course of a short time. Three competent clerks are employed in the store, and a first-class trade is enjoyed. Mr. M. McEnroe, the proprietor of the house, is a native of New York State, having been born at Saugerties. He has lived in Brooklyn for ten years, and has had an experience of twenty years at his present line of business. He is a leader in the tea and coffee trade, and always sells the best quality of goods at the lowest prices for cash. Mr. McEnroe is a member of the Catholic Benevolent Legion, is a public-spirited citizen, and a merchant that can always be relied upon.

**Robert Dawson & Sons,** Iron Founders, foot of South Ninth Street.—A reliable and progressive house, engaged in the iron industry, is that of Messrs. Robert Dawson & Sons. This business was established in 1866 by Messrs. Dawson & Lawrie, and was conducted by them for several years, when Mr. Lawrie retired and Mr. Dawson became sole proprietor. Eventually, in 1885, after being out of the firm for some years, the present firm of Robert Dawson & Sons (Messrs. William and Robert M. Dawson) was organized. The partners are thoroughly practical men at the business, and each has enjoyed a long experience in the manufacture of iron castings. They give their active supervision to all the operations of their foundry, consequently patrons may be assured that all work turned out will be as perfect in workmanship as skill and care can accomplish. The foundry is equipped with all necessary tools, appliances, and machinery, operated by steam power, and affords constant employment to twenty-five skilled molders and operatives. Messrs. Robert Dawson & Sons are prepared to make iron castings of every description, and guarantee satisfaction in all cases, at the lowest possible prices consistent with good work. Men who have worked their way up from apprenticeship to proprietorship in this important industry may well claim to be competent, and, in bidding for a fair share of public patronage, Messrs. R. Dawson & Sons are content to have their ability proved by their productions.

**Christian Wasel,** Coppersmith, Nos. 50 and 52 North Third Street, Brooklyn, E. D.—In the manufacture of copperware of all kinds we can find no worthier representative house in Brooklyn than that of Mr. Christian Wasel, located at Nos. 50 and 52 North Third street. Mr. Wasel is widely known in the trade of a coppersmith, and is an extensive manufacturer of all kinds of copper work for sugar houses, breweries, distilleries, steamboats, paper mills, chemical, glycerine, varnish, oil, starch, glucose, vinegar, hat, and silk factories, giving special attention to the erection of vacuum pans for refining sugar, corn, syrup, milk, glue, extracts, etc., and to steam brewing kettles and apparatus for chemical work. The business was first established in 1865 by Messrs. Miller & Marsden, who were succeeded by the present proprietor in 1879. By availing himself of all the newest and most approved machinery and mechanical appliances, Mr. Wasel has succeeded in constantly elevating the standard of his manufactures, and by natural consequence a corresponding increase in the demand for them. His shop is large and well equipped, operated by steam power, and affords steady employment to twenty to forty expert hands. All kinds of copper work is produced in highly substantial workmanship, the material being selected with care, and every finished article inspected with a careful scrutiny which cannot fail to detect imperfections, however small or insignificant. This has made the work of this establishment distinguished for its general superiority and its perfect adaptation to all the purposes to which it is devoted. Mr. Wasel takes pleasure in referring to Messrs. Havemeyer & Elder, the Havemeyer Sugar Refining Company, Moller, Sierck & Co., Decastro & Donner Sugar Refining Company, Continental Sugar Refining Company, Boston; Forest City Sugar Refining, Portland, Me.; Munch's Brewery, the New York Chemical Works, to Dick & Myers' Refinery, Charles Pfazer & Co., and many others in this section, where he has executed important work. He is prepared to do repairing of every description at the shortest notice. Orders by telephone or otherwise are promptly filled. Prices are placed at a very fair and reasonable figure, and the utmost confidence in all the methods of this house is fully justified. Mr. Wasel was born in Germany, came to this country in 1872, and was connected with his predecessors for several years. His success in business has been honestly earned and is well deserved. Mr. Wasel has a contract for a sixteen-foot vacuum pan for Havemeyer & Elder, on which they are now engaged. All copper used by this concern is the best Lake Superior products.



**Froehlich Brothers**, Importers of and Dealers in Wines and Liquors, Rectifiers and Distillers, Nos. 214 and 216 Graham Avenue.—The growth of Brooklyn as a commercial centre has not only been very rapid during the past twenty years, but its entire history is one of advanced strides toward the position now so creditably occupied. The wholesale and retail liquor trade is a most important factor of commercial activity, and one of the most successful and reliable in this line in Brooklyn is the widely known firm of Messrs. Froehlich Brothers, whose office and stores are centrally located at Nos. 214 and 216 Graham Avenue. This business was established in 1871, the copartners being Messrs. John D., Andrew, and J. J. Froehlich. This partnership was of short duration, in consequence of the deaths of Messrs. Andrew and John D. Froehlich, the former dying in 1876 and the latter in 1882. Both of these gentlemen were greatly deplored by a large circle of friends and acquaintances, owing to their unswerving honor and probity, and their decease left a void in the firm very difficult to fill. Mr. J. J. Froehlich, the surviving partner and sole proprietor, succeeded to the business, which he is now carrying on with great energy and success under the old style and title of Froehlich Brothers. The premises occupied are very spacious and commodious, and are fully equipped with every facility and appliance for the accommodation and preservation of the choice and valuable stock of wines and liquors, which have no superior for quality, purity, and excellence in this or any other market. The assortment includes the finest champagnes, ports, sherries, brandies, Irish and Scotch whiskies, rums, gins, Rhine and Moselle wines of the choicest and most favorite brands. A specialty is made of superior rye and Bourbon whiskies, matured to a degree that is not often found in our wholesale trade. These whiskies are mild, mellow, and delicious, and for excellence and evenness of quality are absolutely unsurpassed. The aim of this responsible house has always been to carry only pure goods at reasonable prices, and that this fact has not passed unappreciated by the trade is abundantly evidenced by the extensive and growing patronage in all sections of Brooklyn, New York, and their vicinity. The annex to the establishment is very handsomely arranged and furnished, making an elegant room for the retail department. Among the more noticeable points, which bespeak Mr. Froehlich's good taste, are the casks, three of which have engraved headings by the best German engravers in wood, and representing the proprietor and his two deceased brothers. Mr. Froehlich was born in Brooklyn, on the same spot where his stores are now located, and is highly esteemed by the community for his many excellent qualities and sterling integrity. Those requiring really first-class wines and liquors should give their orders to this trustworthy house, where they will obtain advantages in goods and prices impossible to be duplicated elsewhere.

**John G. Morrison**, Union Iron Foundry, Frost Street, near Union Avenue, Brooklyn, E. D.—Among the principal manufacturing enterprises which in their prosperous growth have constituted important factors in promoting the general commercial development of Brooklyn, the production of iron and other castings occupies a leading place. In this connection special reference is made in this industrial review to Mr. John G. Morrison, whose Union Iron Foundry is located on Frost street, near Union Avenue. This business was established by the present proprietor in June, 1876, since which period he has won his way into the front rank of the trade. He accomplished this by producing a superior class of castings, and selling them at very reasonable prices. His foundry has a frontage of 100 feet and a depth of 160 feet. It is supplied with the latest improved tools, machinery, and appliances known to the trade, including a cupola which has a capacity of four tons per hour. Fifty experienced molders and operators are employed, and the machinery is operated by steam power. Mr. Morrison makes a specialty of light work, and produces in large quantities plumbers' cast-iron pipe and fittings, also all kinds of plumbers' castings and fine castings of every description, which are unsurpassed anywhere in the country for smoothness, softness, finish, and quality of iron. The trade of this responsible house is by no means con-

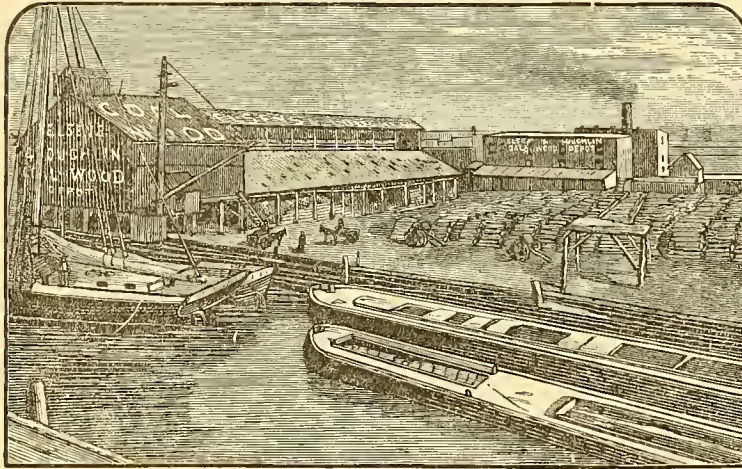
fined to Brooklyn, but extends throughout the country. Mr. Morrison was born in Glasgow, Scotland, but has resided in America for the last sixteen years. In commercial life he is highly esteemed for his mechanical ability and integrity, and the success which has attended his enterprise is but the just reward of a sound business policy.

**Conrad Zeiger**, Excelsior Whiting Mills, Manufacturer of Extra-Gilders' and Common Whiting, etc.; Depot and Office, No. 214 North Ninth Street; Factory, Nos. 208, 210, 212, 214, and 216 North Ninth Street, Brooklyn, E. D.—A house that has been established for nearly half a century must necessarily engage more than ordinary attention from the compilers of this historical review of the commerce and industries of Brooklyn. Such a house is that of Mr. Conrad Zeiger, Excelsior Whiting Mills, whose office and depot are situated at No. 214 North Ninth street. This business was founded forty-nine years ago, and the following have been the changes in the style and title of the firm since that period, viz.: 1837, John Zeiger; 1850, Phil. H. Zeiger & Co.; 1853, Zeiger & Williams; 1871, Conrad Zeiger. Mr. Conrad Zeiger, the present proprietor, is a son of the original founder, Mr. John Zeiger, and brings to bear on the business a wide range of practical experience, coupled with an intimate knowledge of every detail of the manufacture of extra gilders' and common whiting and the requirements of the trade. The factory is situated at Nos. 208 to 216 North Ninth street. It is very spacious and convenient, is equipped with all modern appliances and machinery known to the trade, and the policy of Mr. Zeiger has ever been to adopt every improvement that gives any promise of perfecting the product. Mr. Zeiger manufactures largely extra gilders' and common whiting and American Paris white, while he imports and deals in chalk, China clay, English Paris white, etc. These specialties are unrivaled for quality, reliability, and general excellence, and have no superiors in this or any other market. From its inception this reliable and representative house at once earned an excellent reputation for the first-class quality of its goods, and the varied and ample stock that was at all times carried for the wants of its appreciative customers. The daily capacity of the Excelsior Whiting Mills is upward of seventy barrels of gilders' and common whiting. Mr. Zeiger was born in Germany, but has resided in the United States for the last fifty-one years, and is the oldest manufacturer in this line of production in the United States. He is highly regarded in commercial life for his business capacity and integrity, and well merits the signal success achieved in this important manufacture.

**John Baldwin's Sons**, Teas, Coffees, Sugars, etc., No. 292 Grand Street.—This, the oldest tea and coffee house on the busy thoroughfare of the Eastern District of Brooklyn, was established in 1854 by the late enterprising proprietor, Mr. John Baldwin, a native of England, who died in 1877 and was succeeded by his sons, the firm's name being William A. and John O. Baldwin. This firm occupies a large and handsome store at No. 292 Grand street, which is admirably arranged and appointed for their purposes, and with every facility and requisite for their extensive trade. The cleanly and orderly appearance of the establishment throughout attracts universal attention and unmistakably attests the business methods and ability of the proprietors. Messrs. Baldwin's stock of merchandise is unquestionably superior in quality and is large and varied. It comprises the purest teas and coffees of finest flavor, wines and liquors of foreign and domestic product of standard excellence, and fresh spices of every description, and the first-class goods of these reliable merchants are supplied at prices frequently paid for inferior merchandise. Goods are delivered to all parts of the city free of charge. Orders are called for and promptly filled, and the most polite and courteous attention awaits all customers. Five competent clerks are employed in the establishment, and the square dealing and honorable policy of the Messrs. Baldwin have always inspired the fullest confidence. They are emphatically live, enterprising merchants and valued citizens.



**Kelsey & Loughlin**, Coal and Wood, No. 27 Atlantic Street; Coal Depot, Nevins Street, opposite Douglass, on Gowanus Canal.—One of the most powerful factors in the remarkable development of the manufacturing interests of Brooklyn is the coal trade. Prominent among the representative houses engaged in this business is the old-established



and reliable firm of Messrs. Kelsey & Loughlin, whose main office is located at No. 27 Atlantic street, and the coal depot at Nevins street, opposite Douglass street, on Gowanus canal. This house was founded in 1847 by Messrs. W. and C. Kelsey, who conducted it till 1855, when Mr. Loughlin was admitted. Eventually, in 1866, the firm was known by the style and title of Kelseys & Loughlin, and was carried on under that name till 1886, when Mr. James E. Kelsey and John Loughlin formed the present copartnership. Both partners have had great experience, and possess an intimate knowledge of the wholesale and retail coal trade and the requirements of the market. Messrs. Kelsey & Loughlin possess every facility for the prompt filling of all orders by cargo lots, shipments being made direct from the mines to consumers, while their conveniences for supplying the retail trade by the ton embrace the possession of several yards located in different parts of the city. The branch offices of the firm are situated at No. 26 Fulton street, near ferry, No. 603 Fulton street, opposite Duffield street, No. 511 Fifth avenue, near Thirteenth street, and at the corner of Fulton street and Gates avenue. They conduct an extensive business in the leading brands of anthracite and bituminous coals, including the best from the Lehigh, Lackawanna, and Cumberland regions. These coals have no rivals as powerful heat producers, and sustain combustion in a manner that insures the greatest economy for manufacturing, steam, and domestic purposes. The firm likewise conducts an immense business in kindling wood. The factory is a commodious three-story building, 40x70 feet in dimensions, equipped with all modern wood-cutting machinery and appliances known to the trade. A thirty-horse power steam engine is utilized, and employment is given in the coal and wood yards to one hundred experienced operatives. The resources of the house are such that the largest orders can be filled with the utmost promptness, an advantage that the trade and public are quick to appreciate. The firm have ten coal hoppers, and also the requisite steam power for loading and unloading vessels. All coal purchased of this responsible house is guaranteed to maintain in every respect the highest standard of excellence, and holds the front rank as regards the care in its preparation for the market, coming, as it does, from some of the best-equipped collieries in America. Mr. James E. Kelsey is a native of Poughkeepsie, N. Y., while his partner, Mr. J. Loughlin, was born in Ireland, but has been a resident of Brooklyn for the last thirty-eight years. Both partners are highly esteemed in commercial life for their executive ability and sterling probity, and have attained a prominence in the coal trade which is accorded only to those whose trans-

actions have been founded on the enduring basis of equitable and honorable dealing.

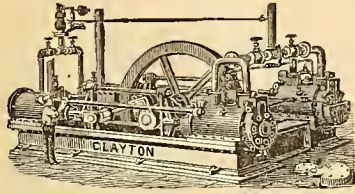
**George H. Payntar**, Real Estate and Insurance, Notary Public, Offices, No. 83 Borden Avenue, Long Island City.—The steady advance of Long Island City in population and commercial and manufacturing importance has made the real estate interest a most inviting field for the exercise of business talent of the highest order. One of the most prominent men in this community and one of the most active and efficient real estate and insurance agents in the State is Mr. George H. Payntar, whose office is at No. 83 Borden avenue. It is now twenty-six years since the enterprise which he conducts was inaugurated, and throughout that extended period it presents an unbroken record of prosperity and development. Mr. Payntar gives his attention to every branch of the real estate business, making sales, renting and leasing property, collecting rents, managing estates, examining titles, etc., and has water fronts from one hundred and fifty to two thousand feet on the East river and Newtown creek for sale. He has houses and lots of all descriptions for sale in every section of the city, and carries a valuable list of farm property, all of which is offered to customers on the most reason-

able terms. Indeed, it may be said that capitalists and investors, for purely speculative purposes, can obtain from him bargains that cannot possibly be duplicated by agents who are less favorably situated. Deeds, mortgages, and other papers are properly executed. Insurance of all kinds is effected in leading companies at the lowest rates of premium, and the house is enabled to assure a prompt adjustment of all legitimate losses that may occur. The Payntar family is one of the oldest and most respected in Long Island City, the ancestors of the gentleman under consideration having located here fully two hundred years ago. They have been prominent in local affairs during the whole of that time, and the family escutcheon has always been bright with the record of honor and integrity. Mr. George H. Payntar is entirely reliable and one of our most energetic and useful citizens.

**Dennler & Co.**, Manufacturers of the celebrated Vienna Table Sauce, No. 44 Jackson Avenue, Long Island City.—It is a pleasure to note the success of a house which by strict attention to the fundamental principles of purity and upright dealing has enjoyed a rapidly increasing business from its establishment. We refer in this connection to the responsible house of Dennler & Co., manufacturers of the celebrated Vienna table sauce, or mushroom ketchup. This business was established in 1878 by Messrs. A. E. Turner and P. H. Dennler, both of whom are thoroughly practical men, who superintend with great care the operations of their establishment. The factory is commodious, and is supplied with all necessary appliances and apparatus. Twenty experienced operators are employed, and the trade of the house extends throughout all sections of the United States. The celebrity of the Vienna table sauce or mushroom ketchup is rapidly extending, and within a few years is destined to supersede all other sauces. Its composition is purely vegetable, being entirely free from poisonous drugs and acids. It stands the test of time, improving with age, like good old wine, and never shows any sign of mildew, fermentation, or decomposition, as is the case of inferior sauces, composed of mineral acids and chemicals. It is already extensively used in the leading hotels and restaurants, as well as by thousands of the best families in the land, and is sold by first-class grocers in the principal towns and cities in the Union. It is sold by grocery men to consumers at twenty and forty cents per half pint and pint bottles, respectively. The Messrs. Dennler & Co. possess every possible facility for the successful prosecution of their business, and are to be congratulated upon the success of their production.



**James Clayton,** Clayton Air Compressor Works, Manufacturer of Air Compressors for working Rock Drills, Coal Cutting Machines, etc., Works, Nos. 45 and 47 York Street, Brooklyn; Office, 43 Dey Street, New York.—Special attention is directed to the



Clayton Air Compressors, which are too well and favorably known to require any introduction to the mining, railway, and contracting interests. Numbers of those splendid compressors, of the most improved style are at

work in many of the mines and great engineering works of the United States, running rock drills and water pumps in mines and tunnels, coal-cutting machines, underground hauling and hoisting engines, driving mine locomotives, and sinking caissons for piers of bridges. They are also employed for the pneumatic transmissions of messages, refrigerating purposes, furnishing compressed air to divers in submarine operations, elevating acids and other liquids, purifying water for use in cities, etc. Mr. James Clayton, the designer and builder of the Clayton Air Compressors, is thoroughly familiar with the construction and operation of mining machinery, having been for many years a resident of the Pacific slope, and actively engaged in quartz mining in Nevada county, California, since which period he has devoted his attention to building air-compressing machinery, and now presents his improved pattern of the Clayton Air Compressor as the most perfect machine of its class in design, construction, and economical working. He has overcome all the difficulties hitherto experienced by means of his numerous patented improvements, and is now enabled to make air compressors which are absolutely unrivaled. The following is a recapitulation of the points on which we claim superiority for Mr. Clayton's compressors over all others ever offered to the public: First, Simplicity: Because every part, including the suction and discharge valves, are easy of access. It has no intricate parts, and any engineer can understand, set up, and run these compressors. Second, Durability: As the wear in every part is reduced to a minimum. The discs interposed between valves and seats protect them from wear, and the adjustable guide under crossheads relieves the lower part of the cylinders of any extra wear. Great strength combined with correctly proportioned parts enables these compressors to be run for years without accident or repairs; in fact, the repairs on these compressors are far less than on any other make. Third, Effectiveness: Each cylinder in these compressors being double acting, and the inlet valve area being sufficient to insure a full complement of free air at the full atmospheric pressure at each stroke, all the compressed air is expelled from the cylinder at the completion of each stroke; thus there is no loss in the pressure to which the air fills up the cylinder, and no loss at the end of the stroke (this means perfection). Fourth, Economy: Working only while the compressed air is being used and stopping automatically by means of the patent air governor, as drills or other machinery are shut down, and starting again when more air is required, in conjunction with other improvements, effect a greater economy in the consumption of steam than any other compressor. Fifth, Cheapness: Having full sets of patterns of the improved styles of compressors, together with improved facilities for building same, the prices charged are as low as is consistent with the employment of best material and workmanship; the prices are, in fact, the same as charged during 1873 to 1879, the period of stagnation in mining and other industries. Sixth, Interchangeability: As all important parts of these compressors of the improved style are accurately made from precise drawings and to gauges and templates, they are, therefore, interchangeable in compressors of the same class, and by this system can be supplied, either with the compressors or at any future time, any parts needed for repairs. In this manner the expense of repairs is reduced to a minimum. They maintain a uniform pressure of air, allow no waste of air, deliver the air perfectly dry and cool, can be run

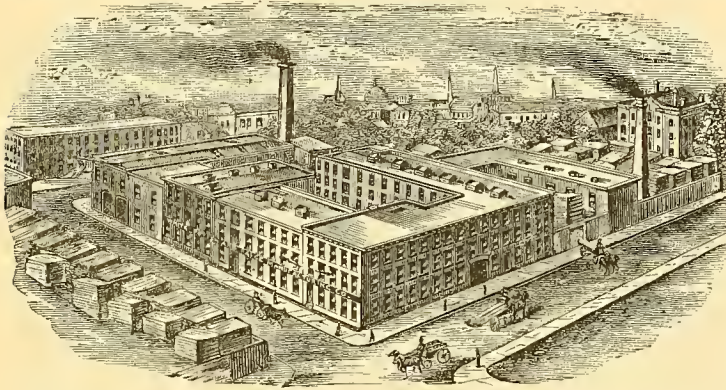
at any speed of piston, work at any pressure, never allow the water jackets to become dry, are economical on fuel, every part is easy of access, every part can be duplicated. Mr. Clayton likewise manufactures largely steam pumps for mining, water tanks, boiler feeding, fire and brewery purposes, also vacuum pumps and air pumps for elevating liquids. Large numbers of his celebrated air compressors and steam pumps have been sold all over the United States, Canada, South America, Mexico, Europe, Japan, India, China, and Australia. Numerous testimonials have been received from eminent firms and corporations which bear testimony to their high character and efficiency, and they stand without a peer is the verdict wherever brought into competition with similar inventions. The works are situated at Nos. 45 and 47 York street, Brooklyn, and the main office at No. 43 Dey street, New York. One hundred experienced workmen are employed in the various departments of the works, which are equipped with the latest improved machinery, tools, and appliances necessary for the systematic conduct of the business. Mr. Clayton was born in England, but has resided in the United States for the last thirty-five years. He is highly esteemed in manufacturing and scientific circles for his mechanical ability, integrity, and enterprise, and his prominent establishment is the representative one for the production of air compressors in the United States.

**John Lamberty,** Manufacturer of Electric and Telegraph Instruments, Experimental Machines, and Models of all kinds, No. 35 South Fifth Street, Brooklyn, E. D.—One of the most skillful exponents of this growing interest is Mr. John Lamberty, manufacturer of electric and telegraph instruments, etc. After many years' connection with the Western Union Telegraph Company he established himself in business in Brooklyn in August, 1885, and at once secured a generous recognition, and his house is regarded as a most valuable addition to the industries of the city. The manufactory is complete in every particular, and provided with an outfit of the finest machinery and appliances that can be advantageously used in the work. The range of production embraces electric and telegraph instruments, experimental machines, and models of all kinds, and a specialty is made of fine gearing. The various specialties are constructed in the most accurate manner in exact accordance with the latest scientific requirements, and display to a nicety the most recent development of the business. The facilities at hand are such that Mr. Lamberty is justified in naming unusual inducements in the way of prices. Orders are received from all parts of the country, and the volume of transactions is being steadily increased.

**James G. Sutphin,** Practical Plumber and Gas-Fitter, Jobbing promptly attended to, No. 145 Manhattan Avenue, Brooklyn, E. D.—A practical and experienced exponent of the plumbing industry in the city of Brooklyn is Mr. James G. Sutphin. This gentleman is a practical plumber and gas-fitter, and has been established in the business here for the past four years. He occupies a fine large store and basement 20x100 feet each, which are completely stocked with an excellent selection of gas-fitters' and plumbers' supplies, including gas-fixtures, chandeliers, pipes, etc. Everything in the way of plumbing, ventilating, and gas-fitting is executed in the most workmanlike manner at moderate prices. Contracts are entered into and the complete fitting up of buildings of all kinds is satisfactorily arranged. In sanitary plumbing, the specialty of the house, and on which so much of the health of the community depends, an active and practical experience is certainly an element to secure confidence. Such an experience is that of Mr. Sutphin, which, being combined with all necessary facilities, readily accounts for the popularity of the house among builders and property owners, and has gained for it a constantly increasing trade. Ten skilled and experienced hands are employed, and every detail of the business is under the personal supervision of the proprietor. Mr. Sutphin is a native of New Jersey, an accomplished master of his trade, and a reliable business man.



**White, Potter & Paige Manufacturing Company,** Designers and Manufacturers of Picture and Mirror Frames, Builders' Cabinet Work, etc.; Factories, Willoughby Avenue, Walworth, and Sandford Streets; Office, No. 415 Willoughby Avenue; Exhibit Room, No. 18 East Seventeenth Street, New York.—The remarkable growth attained by



Brooklyn during recent years as a mercantile and manufacturing centre is largely due to the enterprise and intelligent efforts of the men who conduct our representative houses. In this connection it is a pleasure to record the character and career of a thoroughly representative Brooklyn house, which in its particular line has distanced all competitors and won the position of leader in the trade. We refer to the widely known and reliable White, Potter & Paige Manufacturing Company, designers and manufacturers of picture and mirror frames, whose factories are located at Willoughby avenue, Walworth, and Sandford streets. This business was originally established in 1855 by Mr. Albert C. White, who was succeeded by the firm of White & Potter. Eventually Messrs. White, Potter & Paige assumed the management till 1872, when the business was duly incorporated. The following gentlemen at the present time are the officers and trustees of the company, viz.: Gayton Ballard, president; Stephen Ballard, treasurer; W. H. Chandler, secretary; F. J. Newcomb, J. W. Hussey, J. S. Millett, J. A. Ellis. These gentlemen are highly regarded in financial and manufacturing circles for their business capacity, integrity, and enterprise. The factories are very spacious and commodious, and are equipped throughout with the most improved machinery and appliances, the majority of which has been specially designed and built for these works. A force of three hundred and twenty skilled workmen and operatives are employed, representing the best trained talent to be had in this country or Europe. The White, Potter & Paige Manufacturing Company designs and produces largely picture and mirror frames, builders' cabinet work, prepared, ornamented, and veneered, hard wood mouldings, mantel-pieces, sideboards, book and show cases, cornices, bouquet-tables, pedestals, etc., which are absolutely unsurpassed for quality, elegance, finish, etc., and are the embodiments of artistic workmanship of the highest order of perfection. The company likewise deals extensively in pine and hard-wood lumber, of which it consumes about two million five hundred thousand feet annually. The factories cover an area of fifty thousand square feet, and the machinery is driven by a superior one hundred and twenty-horse power steam engine. The trade of this responsible company extends throughout all sections of the United States and Canada, and is rapidly increasing, owing to the superiority and excellence of its various productions. The standing of the White, Potter & Paige Manufacturing Company in financial circles is too high to require any personal comments at our hands, and as regards business capacity and American enterprise it justly merits the excellent reputation and fame to which it has permanently attained in this important industry. The company have recently opened at No. 18 East Seventeenth street, New York, spacious rooms for the exhibition and sale of their stock, where a full line of their samples may be seen.

**John Bremer,** Grocer, Fine Teas, Coffees, Fruits, Vegetables, etc., corner Lee Avenue and Ross Street, Brooklyn, E. D.—One of the best conducted and most popular houses engaged in the retail grocery trade in the Eastern District is that conducted by Mr. John Bremer, at the corner of Lee avenue and Ross street. Here at all times can be found the

best quality goods at the lowest prices to be had in the market. The business of this house was established in January, 1883, and the general excellence of the goods sold, combined with the courteous attention given to patrons and the public, has given the establishment a wide celebrity. The store is of spacious size and is excellently appointed throughout. It contains a general line of staple and fancy groceries of every description, fine teas, choice coffees, fragrant spices, fruits, vegetables, etc., all of which are offered at the lowest prices. All the goods sold at this house may be considered reliable and the best in their respective lines to be obtained. Three courteous clerks are employed in the store, and to all patrons is extended the most considerate attention. A delivery wagon is attached to the establishment and all goods are sent to any part of the city and its vicinity

free of charge. Mr. Bremer was born in Germany, but has resided in the United States for the last thirty-three years. He is a gentleman of excellent connections, is an honorable and enterprising business man, and is liberal and equitable in his dealings.

**Wm. Kentler, Jr.,** Dry and Fancy Goods, No. 353 Van Brunt Street.—The dry goods interest which supplies materials for all kinds of under and outer clothing for the entire population is necessarily one of the most important known to commerce. One of its most prominent representatives in this vicinity, as well as one of the oldest establishments engaged in the dry goods trade, is that of Mr. Wm. Kentler, Jr. He has a finely fitted store, which is capably arranged for the most advantageous display of his carefully chosen stock, and affords the spacious accommodation of 25x90 feet. He gives constant employment to a force of clerks from whom his customers receive every attention, and carries a full and complete list of silks, satins, woollens, linens, lawns, mixed and cotton goods, ribbons, trimmings, bindings, buttons, laces, skein and spool silks, worsteds, threads, ladies' and gentlemen's underclothing, made up in the most approved patterns and of all sizes and grades, ladies' and gentlemen's scarfs and ties, collars and cuffs, besides hats and caps, many articles of clothing, etc., all of which from his long service and experience, and the superior facilities which he possesses in making purchases, he is enabled to offer at extremely low prices. Mr. Kentler is a native of New York city, but has resided here since he founded his present highly prosperous enterprise some thirty-two years ago.

**L. Hooper,** Manufacturer of Infants' and Children's Hand-Sewed Turn Shoes, No. 18 Dunham Place, Brooklyn, E. D.—The house named in the above caption confines its operations to the manufacture of infants' and children's hand-sewed turn shoes, and is provided with special facilities for the production of this class of shoes upon an extensive scale. The factory is located on the fourth floor of the building, No. 18 Dunham place, and this is 25x100 feet in dimensions. Fifty skilled and experienced hands are employed in the business, and from one thousand to one thousand three hundred pairs of shoes are produced weekly. These are of a fine grade, and have become standard goods in the market. The house has a large trade among dealers not only in Brooklyn, but in New York city and Boston, and goods are shipped as far as California, and, large as the business has grown, it is still increasing, and the concern ranks high in commercial circles. The enterprise was founded in Brooklyn in 1871 and removed to New York in 1877; two years later, in 1879, removed again by Mrs. L. Hooper, to Brooklyn, and is under the management and direction of her husband, Mr. A. G. Hooper.



**Wm. Huelle**, Florist, No. 716 Broadway, Brooklyn, E. D.—The florist trade of Brooklyn is well represented by Mr. Wm. Huelle. Although established but a short time, he is enjoying a very large trade and is rapidly increasing his business. The premises occupied are admirably adapted for the business, and are tastefully arranged and thoroughly equipped. He handles an immense quantity of the choicest cut flowers, takes the entire products of several large greenhouses, and is prepared to furnish balls, parties, receptions, weddings, funerals, etc., with flowers in the most ornamental and appropriate designs at the most reasonable prices. To promptly fill all orders Mr. Huelle gives employment to a number of skilled and proficient hands, and numbers among his patrons many of the best families in the city. He is a practical and experienced florist, devotes his entire personal attention to his business, and patrons can depend upon having their orders conscientiously filled. Personal attention is also given to preserving flowers by the over-waxed process, while the garnishing of dresses for evening wear receives the most particular and personal attention. Mr. Wm. Huelle is a native of Brooklyn, and is one of this city's enterprising citizens.

**Pesinger & Alvord**, Dry Goods, No. 563 Wythe Avenue, Brooklyn, E. D.—This is one of the most recent accessions to the dry goods establishments of Brooklyn. The house was founded in 1886 by the present partners, Messrs. W. H. Pesinger and W. H. Alvord, gentlemen of experience and ability. They occupy pleasant and convenient quarters, the salesroom measuring 25x50 feet. The stock carried is large and comprehensive, embracing dry goods, silks, and dress goods, notions, laces, embroideries, hosiery, gloves, ladies' and gentlemen's furnishings, and a long list of specialties pertaining to the trade, but which limited space will not allow us to mention. The display is very interesting, showing all the most popular novelties in every line and the most recent phases of fashion. The policy of the firm is to offer productions of standard quality at prices that shall be as low as can be legitimately afforded. Ample capital is invested in the business, and liberal and enlightened methods prevail. Both members of the firm are natives of New York city, and maintain a most excellent reputation.

**Mortimer C. Earl**, Real Estate and Insurance, Office at Brooklyn Elevated Station, No. 1645 Broadway.—Mr. Mortimer C. Earl has but recently entered into business as a real estate and insurance dealer, although he has had previous years of experience in those lines, and is therefore amply qualified to perform in satisfactory order all business that may be intrusted to his care. He carries on real estate operations of every kind, negotiating loans, mortgages, etc., collects rents, takes charge of estates, buys, sells, leases, and rents property of all kinds, and is well posted with regard to all available property in the market and the values thereof. He also effects insurance on the most favorable terms, and represents the Phoenix Insurance Company and the Guardian Insurance Company, of London, England; the Westchester Insurance Company, of New York, and the Hamburg and Bremen Insurance Company, of Germany. Mr. Earl is a native of Westchester county, but has resided in Brooklyn for the past twenty years, and is widely and favorably known.

**C. Harms**, Grocer, No. 266 Fifth Avenue.—Established in 1884 by its present proprietor, and dealing in every description of staple groceries, the establishment of Mr. C. Harms has come to be recognized as one of the best sources of supply in its line of trade to be found in this section of the city. The stock of goods is large, and includes the finest and most popular brands of flour from the best mills of the West and Northwest, the finest teas, the purest coffees and spices, and a general assortment of sugars, syrups, canned goods, condiments, and table delicacies recommend their own good qualities to the needs and tastes of every housekeeper, and are sold at prices which are safe from successful competition. Competent and courteous clerks are in attendance. The proprietor, Mr. Harms, is a native of Germany, but has been a resident of this country for twenty years.

**John Hohorst**, Dealer in Fine Family Groceries, Hay, Feed, etc., Bedford Avenue, corner of North Eighth Street.—A career of uninterrupted prosperity extending over a period of thirty-one years marks the history of the well known and deservedly popular establishment now conducted by John Hohorst, dealer in fine family groceries, teas, coffees, hay, feed, etc., situated on Bedford Avenue, corner of North Eighth Street, and which to-day fully sustains its old-time reputation for reliable goods and fair dealing, which have from the first characterized this excellent store. The house was founded in 1855 by Henry Freese, who carried on the business up to 1880, when he was succeeded by the gentleman whose name heads this sketch, and who has since continued it with the most unequivocal success, the trade now being large and substantial, and grows apace annually. The premises occupied are ample and commodious, the store being 25x75 feet in dimensions, and a heavy and carefully selected stock is carried, embracing pure teas, coffees, and spices, prime butter, delicacies, sauces, condiments, canned goods, best family flour, and fine groceries, also hay, straw, feed, meal, etc., and two competent and attentive clerks are employed, a delivery wagon also being in constant service leaving orders to customers. Mr. Hohorst is a native of Germany, and has resided in this city since 1872, being well and favorably known in the community. He is a man of push and enterprise, and is a prominent and popular member of the Hanoverian Verein and the Grocers' Association of Brooklyn.

**John Fallon**, Carpenter and Builder, Nos. 127 to 133 Manhattan Avenue, Greenpoint.—The proprietor of this concern was born in Ireland in 1842, and came when a child to New York, where he was brought up. On the breaking out of the war he joined the sloop-of-war Clifton, as carpenter, and from 1862 to 1863 he took part in every naval engagement in which Admiral Farragut was concerned, and was with him in his historical sail up the Mississippi. At the battle of Vicksburg Mr. Fallon was shot in the side; in the battle at Camp Bistand, La., he was shot; in the battle of Sabine Pass he was slightly wounded; and in September, 1863, he was taken prisoner by the enemy and held as such in Texas until June, 1864. In the following month he was honorably discharged from the navy, and he turned from the terrors of war to the arts of peace and industry. In 1870 he started business as carpenter and builder on his own account, and, bringing to the enterprise long experience and great practical ability, he soon won to him an extensive patronage. To-day he is one of the leading carpenters and builders in the city, and controls a business of vast importance, and attends to all kinds of jobbing, fitting up, and altering stores, also furnishes plans and specifications, and enters into contracts for the construction of public buildings, dwellings, stores, etc., upon the most reasonable terms. Specimens of his work are to be seen in the municipal buildings of Brooklyn, in the Inebriate Home, Brooklyn, the Union Avenue Baptist Church, Noble Street Baptist Church, in extensive improvements effected in the Bellevue Hospital, New York, and in private dwellings, etc., all over the city. Mr. Fallon is a member of the Farragut Association.

**Fred. Fitter**, Dealer in all kinds of Meats, Poultry, Game, etc., No. 111 Grand Street, Brooklyn, E. D.—Since 1873 Mr. Fred. Fitter has been the proprietor of one of the leading sources of food supply in this city. He first started in business at the corner of First and Third streets, remaining there until 1881, when he removed to his present address. The store is 50x25 feet in dimensions, is very tastefully arranged, with every convenience and facility for the trade. The store is fitted with handsome polished oak fixtures, marble-slab counters, etc., and is always in a faultlessly clean condition. The stock carried includes all kinds of fresh and salt meats, beef, lamb, mutton, veal, pork, hams, bacon, poultry, game, etc., all of the best quality, while in prices the fullest satisfaction is always warranted. Mr. Fitter, who is a native of Germany, is a first-class business man, and with his three active assistants is kept constantly busy and is reliable and obliging.



**Charles B. Paul**, Manufacturer of Hand-Cut Files, Keap, near Ainslie Street, Brooklyn, E. D.—For nothing is Brooklyn so celebrated as the intimate relation which exists between her commercial and her manufacturing interests. In the manufacture of files this city holds high and important rank, and besides meeting the local demand, enters into favorable competition abroad. One of the largest and best equipped concerns in the country engaged in this industry is that of Mr. Charles B. Paul, Keap, near Ainslie street. This enterprise was commenced in 1863 and has had a steady career of prosperity and expansion under its present management. The factory comprises a three-story brick building, 25 x 100 feet in dimensions, fitted up expressly for the purposes to which it is devoted, and provided with a full outfit of the latest and best appliances and devices that can be used to increase and improve production. The manufacture embraces hand-cut files of every description, which have gained a high reputation for superiority of workmanship and the excellence of the materials used. The work is prosecuted in the most systematic manner, a judicious supervision is exercised by experienced and competent foremen, and every article is subjected to critical examination in order to guard against defect or blemish. The aim of the house is to turn out only strictly first-class goods. Fifty skilled mechanics are employed. A complete stock is kept on hand and orders are promptly filled. The trade is of very large proportions, the customers of the establishment are located in all quarters of the Union, and at no period in the history of the concern have its affairs been in a more prosperous condition. Mr. Paul is a native of Brooklyn, prosecutes his business with liberal enterprise, and his house is one of the most reliable and responsible in its line. He has an agency in San Francisco, Cal., at Pacific Saw Works, for the convenience of the extensive western trade of the house.

**Hill & Sharp**, Real Estate and Insurance Brokers, Notaries Public and Commissioners of Deeds, No. 216 Fifth Avenue.—No factor has added more materially to the wealth of the city of Brooklyn than that of the improvement and steady rise in values of its real estate. Prominent among the responsible members of the real estate fraternity in this city is the firm of Messrs. Hill & Sharp, whose office is at No. 216 Fifth avenue, near Union street. These gentlemen are real estate and insurance brokers of established reputation in this community, and are highly esteemed in every branch of their business. The enterprise was started in 1877 by Mr. S. F. Hill, the present firm being organized January 1st, 1886. They are recognized as authority upon real estate matters throughout the city, and make a leading specialty of Prospect Heights property. They have developed one of the most extensive connections with capitalists, property owners, and speculative operators of any firm in the business. They are also agents for the Liverpool and London and Globe, and the Germania Fire Insurance Companies, and are prepared at all times to promptly place the largest risks, quoting the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. They are also notaries public and commissioners of deeds, and agents for Hastings & Povey's coal and wood. Their office is connected by telephone, and all commissions are promptly attended to. The firm is composed of Messrs. S. F. Hill and Fred W. Sharp, both gentlemen of experience, standing, and popularity in the business community. This firm have opened for the accommodation of their down-town customers an office in the Garfield Building, No. 22 Court street.

**Stephen A. Kelly**, Erie Basin Coal Yard, Wholesale and Retail Dealer in all kinds of Red and White Ash Coal; Yard, Elizabeth Street, near Richard Street.—The growing city of Brooklyn offers superior advantages for the successful prosecution of the coal trade, and a leader in this line is Mr. Stephen A. Kelly, whose yard, known as the Erie Basin Coal Yard, is located on Elizabeth, near Richard street. Mr. Kelly has become well known as a wholesale and retail dealer in all kinds of red and white ash coal, and has been established in the business here since 1884. His yard is 100x200 feet in dimensions, and very eligibly located for

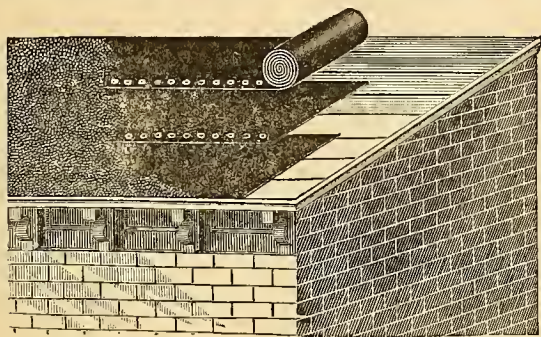
shipping purposes. The office is a one-story frame building, 25x25 feet in size, nicely fitted up and provided with telephonic connection with all parts of the city. A large business is transacted in coal throughout the city, and patrons are furnished with the best mined, thoroughly screened and slated, always giving full weight, at the very lowest market prices. Employment is furnished to fifteen men and ten teams, and every order by telephone or otherwise is carefully and promptly filled. A large stock of coal is always carried, and the house is coming to be the favorite headquarters for the best products of the anthracite mines, selling at wholesale by the carload or at retail by the ton. Mr. Kelly is a son of Mr. John Kelly, who was prominently identified as the foreman in building the Erie Basin, has grown up in the business, and is prompt, efficient, and reliable in supplying the demands of his host of patrons.

**Harding & Co.**, Fine Shoes, Nos. 273 and 275 Fulton Street.—The boot and shoe trade of Brooklyn has no better or more popular and enterprising representatives than Messrs. Harding & Co., who have one of the finest and best equipped stores in their line of business in the city. This house was originally founded in 1860 by Mr. T. H. Whitehouse, who successfully conducted its operations until his death in 1872, when the business was disposed of to the present firm of Harding & Co. The copartners are A. H. Harding and Robert Harding, Jr., residents of Brooklyn for many years, and having a large experience in the trade. When this business was originated it was located at No. 317 Fulton street, near Johnson street, and was continued there until 1884, when it was removed to its present address, Nos. 273 and 275 Fulton street. The premises occupied comprise the first floor and basement of a four-story brick building, which covers an area of 25x90 feet. The store is splendidly lighted by two fine plate-glass windows, is very handsome in its fittings and appointments, and a more complete stock of the finer grades of boots, shoes, and rubbers is not to be found in the city—indeed, this house occupies a leading position and draws its custom from all parts of Long Island, the city trade being particularly extensive. The copartners are two of the most popular and busiest of Brooklyn's merchants, and are well worthy of the high regard entertained for them throughout mercantile and social circles. The junior partner, Mr. Robert Harding, Jr., also carries on a very extensive boot and shoe business in the Eastern District of Brooklyn, at No. 191 Grand street. At these two localities is concentrated a large proportion of the trade in fine and medium grades of boots and shoes.

**George W. Lewis**, Auctioneer of Merchandise and Real Estate, Manufacturer of Harness, etc., No. 9 Boerum Place.—This gentleman, who is a native of Brooklyn, and served during the entire war in the Eighth Connecticut, and Sixth (Hancock's Veteran) Corps, is filling a very useful position, and that ably and honorably, in the community of Brooklyn. For his chosen profession of auctioneer he has the requisite talents of shrewdness, tact, judgment, and fluency of speech, and for conducting the sale by auction of property and merchandise of every description he is admirably fitted, and these qualities the public have not been slow to recognize, as demonstrated by the large and influential business connection he has built up since he inaugurated his enterprise in 1876. He is at all times prepared to catalogue and sell every description of real estate and merchandise, and is always assiduous in the interests of his clients. His charges are of a moderate character, and he effects prompt settlements at the close of all sales. He occupies, at the address above indicated, a well-appointed store with a capacity of 25x70 feet, and employs four assistants. He conducts sales in all parts of Brooklyn, Long Island, New York city, etc., and on each Saturday morning, at half-past ten o'clock, holds a sale of horses, wagons, harness, etc. He also carries on the business of harnessmaker, and in this department is in a position to supply everything needed in the way of horsefurnishing goods at the lowest possible prices. He is a very courteous and agreeable gentleman, and is very popular in the community.



**Comins & Evans**, Felt, Cement, and Gravel Roofing, No. 62 Washington Avenue and 213 Montague Street.—In the compilation of the present review of representative firms and



leading industries of the city of Brooklyn, it is fitting here to make mention of the firm of Messrs. Comins & Evans. The business of this concern was founded in 1858 by the senior member of the firm, and during its twenty eight years' history the house has always borne the highest reputation for enterprise and commercial integrity. Mr. Charles Comins, the founder, is a native of Maine, and is a gentleman of middle age. In 1880 he took into partnership Mr. William M. Evans, an active and pushing young business man and a native of Brooklyn. The firm occupy at No. 62 Washington avenue a one-story frame building, 25x20 feet in dimensions, and this is used for office purposes. Connected with it is a yard with an area of 50x150 feet. Here the firm carry an immense stock of felt, cement, and gravel roofing, and they are the agents for Warren's natural asphalt roofing and rock asphalt paving. Twenty-five hands are employed in the business, the firm send men to all parts of the country to do roofing work, and both members of the firm take occasional trips to all sections of the Union on business matters. The house is a live, wide-awake one, and in its department of trade can offer advantages difficult to be obtained elsewhere. The firm enjoy the esteem and confidence of all with whom they have formed business relations. Orders are received at 114 John street, New York, 213 Montague street, Brooklyn, and 62 Washington avenue, and these are given immediate attention. The telephone call is Washington avenue, Brooklyn 366. References, Phillipsburg Silk Mills, Phillipsburg, N. J.; Bound Brook Woolen Mill, Bound Brook, N. J.; Raymond Furnace and Manufacturing Company, Norwalk, Conn.; Prospect Park and Coney Island R. R., Brooklyn, N. Y.; Long Island R. R., Brooklyn, N. Y.; Peter Cooper's Glue Works, Brooklyn, N. Y.; David Dows & Co., Brooklyn, N. Y.; New York Warehousing Co., Brooklyn, N. Y.

**O'Donnell & Ball**, Grates, Fenders, Ranges, and Furnaces, No. 8 Henry Street.—Among the many great industrial and commercial enterprises of Brooklyn are some that, from the length and extent of their operations, have become prominent landmarks in the history of the city. The house of O'Donnell & Ball ranks among this class. This is the oldest established and largest concern of its kind in the city. It was founded in 1830 by Mr. Sammel L. Quimby, who, in 1835, was succeeded by Mr. D. S. Quimby, who was succeeded in October, 1886, by the present firm, composed of W. C. O'Donnell and Chas. E. Ball. The business comprises the manufacture of grates, fenders, ranges, stoves, fire-place heaters, furnaces, and soap-stone brick and fancy glazed brick for fire-places, imported from Europe, and warranted to stand the fire without cracking or chipping. They are sole agents for these bricks in Brooklyn. The premises occupied for the prosecution of this business at the above address consist of a fine four-story brick building, with large cellar, the place having a frontage of 55 feet and a depth of 100 feet. The upper floors of the building are utilized for manufacturing the excellent goods for which this house is celebrated, and which have gained a wide sale throughout Brook-

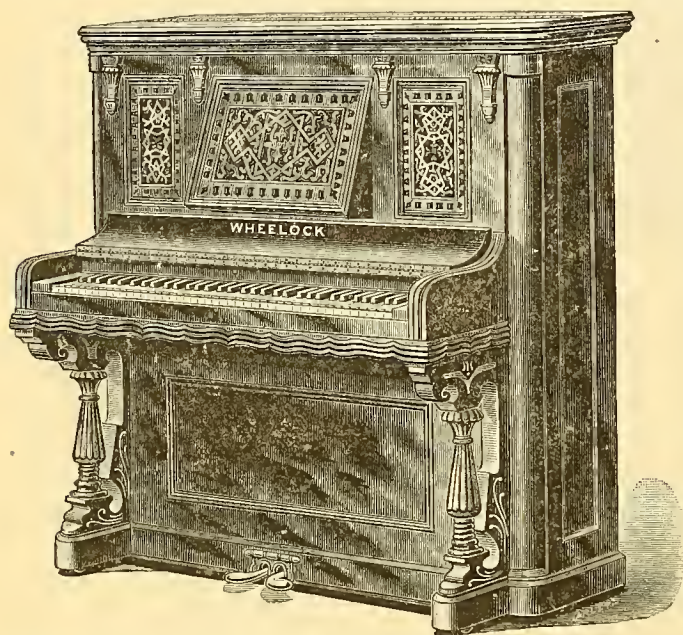
lyn, New York city, and the whole State. A competent force of skilled workmen is employed, and the output each week is very large. The salesrooms are filled with an elegant display of fine, artistically finished grates and fenders, and superior stoves and ranges, from which a choice selection may be made. The members of this new and enterprising firm are energetic, responsible, and reliable business men, sustaining an excellent social and business status in the community.

**Phenix Planing Mill**, Bond and Third Streets; A. Lippitt, Proprietor.—The history of this enterprise is an interesting one. The business was founded in 1875 by Pease & Poillon. Afterward Mr. E. O. Pease became the proprietor, and he was succeeded by C. & R. Poillon, who disposed of their interest to the present proprietor, Mr. A. Lippitt. This gentleman is a native of New York, and during the war he served in the navy for two years. He was at the bombardment of Fort Sumter at Charleston, and was engaged on the United States gunboat that captured the Atlanta, and he was one of the recipients of the prize money. Ten years ago he came to work as engineer at the Phenix Planing Mill, and subsequently he was appointed superintendent of the mill, and finally purchased the entire business, which, since he came into possession, has considerably increased its facilities and greatly enlarged its trade. The premises occupied comprise a one-story frame building, 100x60 feet in dimensions, and an office 20x20 feet in area. In addition there is a spacious yard stretching on to the bank of the Gowanus canal, and measuring 350x300 feet. The works are equipped with improved wood-working machinery of all kinds, and the motive power is furnished by a one hundred horse-power steam engine. In the various departments of sawing, planing, and moulding twenty-five hands are employed, and every description of woodwork is executed with promptness and in a most satisfactory manner. The concern possesses all the facilities enjoyed by its most powerful competitors, and is in every respect as capable of furnishing work of the best quality, and making prices as advantageous to the trade, as is any kindred establishment in the city.

**The Eagle Button Works**, Nos. 156 and 158 Driggs Street, Brooklyn; New York Office, No. 351 Canal Street; James H. Ruggles, Proprietor.—An active branch of industry in Brooklyn and one of growing importance is that comprised in the manufacture of buttons. Of late years, the designing and ornamentation of the finer classes of buttons have enlisted the services of the best talent available in this country. Prominent among the largest and most progressive button manufacturers is Mr. James H. Ruggles, "The Eagle Button Works," Nos. 156 and 158 Driggs street. The New York office is at No. 351 Canal street. This business was established in 1876, since which period Mr. Ruggles has obtained an extensive, liberal, and permanent patronage from jobbers and retailers in all sections of the United States and Canada. The workshops are very commodious, and are supplied with the latest improved button-making machinery and appliances, with facilities to turn out daily four hundred to five hundred gross of first-class buttons. A large and competent force of operatives are employed, and the machinery is driven by steam power. Mr. Ruggles keeps constantly on hand one of the finest and newest assortments of the most beautiful and stylish buttons of every description, which are unrivaled for quality, novelty, and finish by those of any other first-class house in this country or Europe. The facilities of this reliable and representative house have expanded greatly since its establishment, and are now such as can only apply to those thoroughly understanding the business, who are enterprising enough to take advantage of the latest inventions in machinery, whereby all orders may be promptly filled at the lowest possible prices, and with perfect satisfaction to the trade. Mr. Ruggles is a native of New York, and is highly esteemed in commercial circles for his perseverance, business ability, and integrity. His house has developed an industry of a most useful and beneficial character, and built up a rapidly increasing trade, in every respect a credit and a source of strength to the flourishing city of Brooklyn.



**Alphonzo Smith, Pianos and Organs, No. 569 Fulton Street.**—This business was established in 1866 by the firm of J. W. Smith, Jr., & Brother, and upon the death of the senior member of the firm in 1882 the business passed into possession of Mr. Alphonzo Smith, who was the junior member of the original firm. Spacious and commodious warerooms,



consisting of three floors, 25x100 feet deep each, are occupied at No. 569 Fulton street, which is undoubtedly one of the best appointed and beautiful music establishments in the city. It is fitted up in the most artistic manner, and forms one of the attractive features of the great thoroughfare on which it is located. Mr. Smith is the agent for the celebrated "Wheellock" piano, and the world-renowned "Estey" organ, and also keeps a full assortment of pianos and organs of all the most distinguished manufacturers in the country. Receiving these instruments direct from the makers, Mr. Smith is prepared to sell them at the very lowest prices for cash and makes a specialty in his business of delivering a piano or organ upon easy methods of payment by the week or month, which is a very great convenience to many, as it enables them to obtain a first-class instrument upon a long payment. He also rents pianos (both square and upright) and organs at the very lowest prices. Mr. Smith is one of the largest dealers in the city. In all transactions Mr. Smith will be found prompt and correct. In connection with the piano and organ business he also keeps an endless assortment of sheet music and musical merchandise of every description, including all the popular songs, ballads, and opera music, and also church music and music books. A specialty is made of tuning and repairing pianos and organs, and also removing them and boxing for shipment. Mr. Smith is an old resident of Brooklyn.

**H. M. Noble, Plumber and Gas Fitter, No. 1423 Fulton Street.**—The art of plumbing has been completely revolutionized within the past ten years, especially in the line of ventilation and drainage, and in the construction of water-closets. Holding a leading position in the invention and introduction of sanitary specialties pertaining to plumbing in the city of Brooklyn is Mr. H. M. Noble. This gentleman established himself here in 1880, and has won a high reputation for thorough, conscientious work, and built up a large and influential trade throughout the city. He occupies large and commodious premises, 25x60 feet in size, comprising office and store, and gives personal attention to the details of

his work. He gives constant employment to from eight to ten hands, and pays special attention to sanitary plumbing in all its branches. His store is well stocked with all kinds of goods used in sanitary and ordinary plumbing, which are of the best material, thoroughly serviceable in all respects, and sold at the lowest prices. All work performed by him is characterized by promptness, efficiency, and conscientious care, and his patrons all through the city are unanimous in praise of his skill, and the reasonableness of his charges. Mr. Noble was born in Scotland, but came to this country when a small boy, and is a young man of practical experience and reliability in his business.

**The LeMoine Manufacturing Company,** Proprietors of the Richardson Patent Self-Adjusting Metallic Rod-Packing, No. 16 High Street.—The LeMoine Manufacturing Company was organized in 1883 by the present proprietors, Messrs. F. L. Manchester, J. W. Sullings, and J. D. Richardson. Each takes an active part in the management of affairs, the various details attending the running of the house being judiciously distributed between the three. The premises occupied consist of the whole of the third floor, 25x80 feet in dimensions. They also have a British and European office at No. 35 Seething lane, London, E. C. Every facility and convenience in the way of improved machinery, tools, and appliances has been provided, the mechanical equipment being thorough and complete. The range of manufacture embraces the "Richardson patent self-adjusting metallic rod-packing," the "LeMoine draping form," and "LeMoine tripod," the two last named articles being specialties, for which a very heavy demand has been developed. In addition, the company manufactures American patents, Yankee notions, tricks

and puzzles of every conceivable description. Many of the goods made are the most popular and salable, not only in the United States, but in England, Ireland, France, Germany, Mexico, the West Indies, South America, and Australia, to which countries large shipments are regularly made. The export business foots up a large amount yearly. The company is prepared to fill all orders promptly and invites correspondence.

**J. H. Mapes, Birds of all kinds, and Mapes' Genuine Prepared Bird Food, No. 275 Court Street.**—One among the most popular young business men in Brooklyn is Mr. J. H. Mapes, who since 1878 has given his attention to dealing in birds of all kinds, and the manufacture of Mapes' celebrated genuine prepared bird food. Mr. Mapes is quite an ornithologist, is familiar with all song birds, and has some of the finest to be found in the country, including French and German canaries, mocking birds, thrushes, larks, robins, etc., and raises and deals in all kinds of birds, a specialty being fancy and homing pigeons of the best breeds. A large business is carried on with all parts of the country, and Mr. Mapes is well and favorably known as one of the most skilled bird raisers, breeders, and trainers and fanciers in the United States, and is an authority upon song birds and the methods of raising them and their treatment. He is also the originator of Mapes' genuine prepared food for mocking birds, thrushes, skylarks, robins, blackbirds, nightingales, starlings, and all soft-bill birds, the only genuine prepared food that will keep birds always healthy, improve the plumage, give vigor and perfect song, and is acknowledged to be superior to any other kind of food for the longevity of soft-billed birds. The ingredients of this food are selected, as far as is practicable, in accordance with the nature of the birds' food in a natural state. Beware of imitations, and remember this food contains always more natural nutriment than any other prepared food. Mr. Mapes was born and brought up in Brooklyn, is one of the most popular bird dealers in the city, and is always consulted by those who have birds to sell, or those who desire to make a purchase of a feathered songster.



**Oakley & Sons**, Long Island Stables, Nos. 21 and 23 Hoyt Street, near Fulton Street.—As a convenience to the general public there are few institutions which can compare with the livery and boarding stable system of America. One of the most important and popular livery and boarding establishments for horses in this city is that known as Oakley & Sons' Long Island Stables, Nos. 21 and 23 Hoyt street, near Fulton street. This business was founded by Mr. W. A. Oakley, the senior partner of this firm, in 1855, and since then has always commanded a liberal and permanent patronage. The stables are spacious and commodious, thoroughly equipped with every requisite, and are well ventilated, properly lighted, and thoroughly drained and free from all obnoxious odors. Every care and attention is given to horses intrusted to the charge of the proprietors by experienced grooms and stablemen. The carriage repository is on the first and second floors, and the most particular attention is given them to see that they are in perfect order before going out. This firm has a number of the most stylish equipages to be seen in the city, and a stock of superior thoroughbred driving horses, which can be hired for business or pleasure, night or day, on moderate terms. Among the vehicles are included elegant coaches, carriages, landaus, coupés, buggies, and road wagons, etc. In the stock will be found those suitable for ladies or invalids, either for harness or saddle use, also some that are lively "goers" for those who delight in a spin over the road. The office of the stable is fitted up in a handsome manner and connected by telephone, and all orders receive prompt attention either by day or night. Messrs. Oakley make a specialty of keeping first-class coupés and coaches for wedding, shopping, or visiting calls. They are also prepared to supply parties, funerals, and weddings with any number of carriages at the shortest notice. Their trade is large and extends throughout the city and principally among the wealthy and refined classes. They employ a large number of hands, and in the selection of their drivers they exercise scrupulous care to engage only those who are sober, reliable, courteous, and intelligent. The individual members of the firm are W. Oakley, who was born in Suffolk county, L. I., and his two sons, G. W. and S. Oakley, both born in Kings county. They have spent the whole of their lives in this business, are considered good authority upon the noble animal, and in their stables will be found some of the crack horses of gentlemen residing in this city.

**Tegge & Everding**, Wallabout Truck, Cart, and Wagon Works, Nos. 4, 5, and 7 Flushing Avenue.—Among manufacturers in Brooklyn who have gained a prominence based on the merits of their productions, none stand higher than the firm of Tegge & Everding, proprietors of the Wallabout Truck, Cart, and Wagon Works. This firm established the business here in 1883, and have built up a large and influential patronage, extending throughout the cities of Brooklyn and New York, and steadily increasing with each succeeding year. The manufactory is large and spacious, admirably arranged and equipped with every modern appliance for the business, and furnishing employment to a large force of skilled hands. Only the best materials are utilized, carefully selected and well seasoned. As a result, the trucks and wagons turned out of this establishment are models of durability, strength, lightness, and general excellence. They speak for themselves wherever they are used, and have given the house a name and fame in its line of business which is the best possible surety of its future success, and prices are placed at the lowest figures. The members of the firm are Messrs. Wm. Tegge and Henry Everding, both of whom are fully conversant with every detail of their trade.

**M. Rienecker**, Merchant Tailor, No. 303 Graham Avenue, Brooklyn, E. D.—This business was commenced in 1879 by the present proprietor, and a large patronage has been secured. An experience of twenty-four years has given Mr. Rienecker a complete mastery of every detail and requirement of the tailoring industry, and there is to-day no more skillful and accomplished representative of the art in Brooklyn. The premises occupied are very pleasant and convenient. A well-selected stock is carried of foreign and domestic cloths

and cassimeres, including all the popular fabrics and the most recent novelties, and customers have no difficulty in obtaining material which corresponds to their tastes in pattern and texture. It is the rule of the house to turn out only first-class work, and to that end the most expert hands are employed. The garments made at this establishment conform exactly to prevailing style, are perfect in fit and finished in workmanship, while the unusually moderate charges that are made place them within the reach of all. No merchant tailor in the city is more liberal in this latter respect. Particular attention is given to the cleaning, dyeing, altering, and repairing of clothes.

**J. Unger, Jr.**, Fine Shoes, No. 831 Fulton Street.—The boot and shoe industry of Brooklyn is necessarily a very important one, and a representative house in this branch of trade is that of Mr. J. Unger, Jr., No. 831 Fulton street. This establishment, which is one of the oldest in its line in the city, was founded in 1854 by Mr. J. Unger, Sr., father of the present proprietor. In 1879 the style of the house became J. Unger, Jr., in 1883 Unger Brothers, and in the same year it was changed to J. Unger, Jr., and has since so remained. Mr. Unger is a native of Brooklyn, is about thirty years of age, and of genial and pleasant disposition. His store, which is 25x50 feet in dimensions, is very tastefully and attractively fitted up. The stock includes everything desirable in fine boots, shoes, and rubbers for ladies, gentlemen, misses, boys, and children, and the prices are always reasonable, and the fit, style, comfort, and wearing qualities are always guaranteed. A special feature is made of fine custom work. The house is a live, wide-awake one, ever abreast with the times in putting in stock the latest novelties, and in handling the most select goods in the market. The business is of a retail character, and the patronage of the house, which is now extensive, is constantly increasing. In commercial circles the house has the highest of reputations, and the prosperous position it has attained has been justly earned.

**George L. Semonite**, Dealer in every variety of Housefurnishing Goods, Hardware, Crockery, Glassware, and Lamps, Nos. 191 Flatbush Avenue and 616 Pacific Street, near Fifth Avenue.—The house of Mr. George L. Semonite occupies an important place in its line of trade. The business was established by the present proprietor in 1883, and by his enterprise and wisdom in management has fully earned the success now attending its operations. The store is 25x50 feet in dimensions, is very neatly and attractively fitted up, and admirably arranged. The stock is a large and comprehensive one and embraces every description of builders' and shelf hardware, carpenters' and machinists' tools, cutlery, a full and complete assortment of crockery, glassware, and lamps, and housefurnishing goods of every description. The stock is new, choice, and attractive, and it includes all the latest novelties. The facilities of the house for handling the large stock are the best. Every inducement is offered to buyers in the way of prices. A specialty is made of every description of burning oils, which are sold in any desired quantity. Mr. Semonite is a young, pushing, and energetic business man and a native of Brooklyn. He has established a good name for liberal and enterprising methods.

**L. P. More**, Dealer in Boots, Shoes, and Rubbers, No. 1646 Fulton Avenue.—Nothing adds so much to the attractiveness of a store as to have the goods well arranged, the floor nicely carpeted, and the articles appear fresh and new. Such is the condition of affairs at Mr. More's place of business, which was established in 1879. The salesroom is 25x35 feet in dimensions, nicely fitted up for the display of his goods, which consist of a choice selection of all kinds and grades of boots and shoes, and fancy footwear, which is ever to be found in a first-class store of this kind. Mr. More was born in Roxbury, Delaware county, N. Y., but has been a resident of Brooklyn for nine years. A good business is carried on and everything is done to give general satisfaction to his customers. Mr. More is a pleasant and agreeable gentleman, understands his business thoroughly, and conducts his affairs in a highly creditable manner.



**John F. Heinbockel**, Importer of and Dealer in Wines and Liquors, Nos. 62 and 64 Fulton Street, and Nos. 2, 4, and 6 Hicks Street; Branch, One Hundred and Fourteenth Street and Third Avenue, New York.—The house of John F. Heinbockel, one of the old, enterprising, and reliable representatives of Brooklyn's wine and liquor interest, should receive conspicuous mention for the success it has achieved, and the unblemished reputation it has preserved throughout the twenty-six years of its existence. It was founded by the present proprietor in 1860, and was accorded so strong a support that it soon took rank as one of the permanent and valuable mercantile institutions of the city. Its subsequent advance has been steady and uniform. The premises occupied are at Nos. 62 and 64 Fulton street, and comprise the first floor and basement, each measuring 25x60 feet. Mr. Heinbockel deals heavily in wines and liquors of every description. Particular attention is given to fine whiskies, both rye and Bourbon, which are purchased from the distilleries direct and handled in large quantities. An important import trade is done in every variety of standard liquors, such as wines of all kinds, brandies, sherries, champagnes, ports, Madeiras, gins, etc., and the house sustains favorable relations both at home and abroad for the rule which it has adopted, and from which it never deviates, of ordering none but the best and purest goods and honoring all demands promptly. Mr. Heinbockel conducts his business in a spirit of liberal enterprise, giving his customers the benefit of the advantages he possesses in respect to prices, and his large trade in Brooklyn, New York city, and Long Island is constantly augmenting by development and expansion. No house in the city deserves or enjoys a greater degree of the confidence of those to whom it caters.

**J. Povey**, Wholesale and Retail Dealer in Coal, also Best Virginia Pine Wood; Main Office, No. 545 Fifth Avenue; Yard, Foot of Sixth and Seventh Streets, Second Avenue, Gowanus Canal.—The commercial interests of the city of Brooklyn comprise no more important or substantial factor of conservative growth than that of the wholesale coal trade. Prominent among the representative houses engaged in both the wholesale and retail trade in coal is that of Mr. J. Povey, whose main office is located at No. 545 Fifth avenue. This gentleman is an extensive dealer in Plymouth, red ash, Honey Brook, and Old Company's Lehigh, Lackawanna, Wilkesbarre, Scranton, Kingston, and Locust Mountain coal, and best Virginia pine wood. The business was established in June, 1885, by Messrs. Hastings & Povey, the present proprietor succeeding to the sole control in May, 1886. From his finely located yard, at the foot of Sixth and Seventh streets, Second avenue, and Gowanus Canal, he is prepared to fill promptly the largest contract orders for the above-named coals and at the lowest market rates. These coals are too widely and favorably known to consumers to require any extended comment at our hands—they speak for themselves. A large stock of each is carried by Mr. Povey, who numbers among his customers many of the largest corporations in the city, and who is ever watchful of the interests of his patrons, as regards the careful storage and prompt delivery of all goods. His trade is large and active throughout the city, necessitating in its transaction the employment of a large force of men and teams. Mr. Povey has resided in this part of the city for twenty years, is in the prime of life, and a reliable and popular business man.

**Neil Clifford**, Dealer in Lamps, Lamp Goods, Vases, Tinware, Stove Pots, Crockery and Glass Ware, Fancy Goods, etc., No. 217 Court Street.—This is a live, wide-awake business house, and always carries an almost endless variety of articles of both a useful and ornamental character. The enterprise was originated in 1881 by the present proprietor, Mr. Neil Clifford, who is a native of this city, and a young man of business push and enterprise, ever abreast with the times in the introduction in his stock of the most recent novelties, which he offers to the public at the lowest possible prices, his business policy being quick sales at small profits. His store has an area of 26x75 feet, is neatly fitted up, and there is a fine display of a heavy stock of lamps, both plain

and ornamental, lamp goods of every description, tinware in great variety, china, crockery, and glass ware in abundance, vases, and a vast assortment of miscellaneous fancy goods, etc. To obtain a fair idea of what is temptingly offered here the stock must be seen, and it will be found that while in quality the goods cannot be surpassed, no rival establishment can compete in prices. The result is that the house enjoys a very extensive patronage and controls a trade that is annually growing in volume. The concern is a desirable one with which to establish business relations, and Mr. Clifford is regarded as an industrious and fair-dealing tradesman. He recently opened a second store at No. 354 Court street, the style being A. & N. Clifford.

**Maxwell & Co.**, Dry Goods, Fifth Avenue and Fifteenth Street.—As illustrating the general character of the dry goods trade of Brooklyn, special mention should be made of the establishment of Messrs. Maxwell & Co., located at the corner of Fifth Avenue and Fifteenth street. This house was established in 1884 and is known as one of the largest in its line of trade in this section of the city. The premises occupied for trade purposes comprise a fine large store and basement, 50x100 feet each, the interior presenting an arrangement of the different goods in their various departments so perfectly systematized as to call for the highest praise. While the generic head embraces everything in the line of dry goods, it hardly gives an idea of the character and extent of the stock here displayed. The fine display of dress goods in silks, satins, velvets, woolens, and cottons, embracing all the latest styles and designs of both European and American production, are in such variety as to leave nothing to be desired. In linens and muslins, hosiery, underwear, laces, ribbons, embroidery, edgings, etc., the stock is particularly attractive, as is also the trimming, notion, and glove departments, where the latest novelties are shown at the very lowest prices. In the basement is shown a splendid stock of carpets and oil-cloths, including the most elegant Wiltons, moquettes, tapestries, Brussels, and ingrains from the best looms of Europe, and making a brilliant display. Fifteen clerks and salesmen are in attendance, a patent cash-carrier is provided in the store, and every facility is possessed that enterprise can suggest or capital furnish. The firm is composed of Messrs. William J. Maxwell, Frederick Bruckbauer, and J. L. Bruckbauer, all natives of New York city, and standing high in commercial and financial circles as representative merchants and business men.

**John A. Schilling**, Real Estate Broker, No. 429 Fifth Avenue.—The late course of events in the financial world has fully demonstrated the fact that there is no form of investment so secure, and with such certain returns of income, as real estate. In this connection the special attention of our readers in Brooklyn is directed to the reliable real estate brokerage house of Mr. John A. Schilling, located at No. 429 Fifth avenue. Mr. Schilling established himself here in 1882, bringing to bear a wide range of practical experience in real estate matters, and an intimate knowledge of the various residential and business sections of the city. He has resided in Brooklyn and in the immediate neighborhood of his office for upward of twenty years, and is known to possess special qualifications for success in every branch of the real estate trade. He has the fullest confidence and esteem of our leading capitalists and property owners, and owing to the wide range and superior character of his connections he is prepared to promptly dispose of realty at fair values, while offering bargains to conservative investors that are guaranteed to produce a steady income and a prospective increase in values. He also represents the Royal Insurance Company of London, and is at all times prepared to effect insurance upon city property in reliable companies, quoting the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. He occupies a suite of handsome offices in an eligible location, employs a corps of competent clerks, and performs every duty intrusted to his care with the utmost promptness, fidelity, and success. His patronage is large and rapidly increasing.



**Chrome Steel Works,** Manufacturers of all kinds of Cast Steel; Office and Works, corner of Kent Avenue and Keap Street; S. H. Kohn, President; C. P. Haughian, Vice-President.—It has often been asserted on the part of foreign manufacturers that the texture, qualities, and properties of American ore and iron were unsuited to the proper manufacture of cast steel, and that even the characteristics of our coke and coal were unfitted for this purpose. When these allegations had been entirely confuted by the actual product of steel that would compare favorably with any made in the world, it became difficult to induce American consumers to even give it a fair trial, so entirely prejudiced had they become by the arguments of British importers and producers. Every obstruction, however, finally disappeared before the unrivaled excellence and quality of American steel, and the energy, enterprise, and determination of our manufacturers. Prominent among the number thus referred to is Mr. S. H. Kohn, president of the Chrome Steel Works, Brooklyn, whose offices, etc., are located at the corner of Kent avenue and Keap street. The business was established in 1868 by the American Tool Steel Company. Mr. C. P. Haughian was formerly superintendent of the American Tool Steel Company, and is vice-president of the works at present. The works are very commodious and spacious, and are supplied with the latest improved machinery, tools, and appliances known to the trade. One hundred and twenty skilled workmen are employed, and the machinery is driven by a splendid three hundred and fifty-horse power steam engine. The capacity of the works amounts to three thousand tons of all kinds of cast steel, which is unsurpassed for quality, reliability, and general excellence by any other contemporary first-class house in the trade in this country or Europe. Large quantities of this fine grade of steel are exported to Mexico, South America, and Europe, and the demand for it is rapidly increasing in all sections of the country. Messrs. Kohn and Haughian are highly regarded in commercial and manufacturing circles for their executive ability, energy, and sound business principles. The growth and prosperity of the Chrome Steel Works present a forcible illustration of the material benefits arising from a Federal policy affording protection to American industries, resulting in the development of the nation's wonderful resources, and rendering the United States forever independent of foreign manufacturers, especially in the great staple lines of steel production.

**James W. Lyon,** Manufacturer of Metal Goods, Machinist, and Toolmaker, Nos. 14 and 16 Dunham Place.—It is absolutely certain that in no country in the civilized world has the manufacture of metal goods and machinery been brought to such a high state of perfection as in the United States. A house which has done much to extend the fame of this city as a producing centre for all descriptions of metal goods, etc., is the old-established and reliable one of Mr. James W. Lyon, machinist, toolmaker, and manufacturer of metal goods, Nos. 14 and 16 Dunham place. This business was founded in 1860 by the Lyon & Fellows Manufacturing Company, and was conducted under that title till 1881, when Mr. James W. Lyon became sole proprietor. The premises occupied are commodious, and are fully supplied with the most modern tools, machinery, and appliances known to the trade. The machinery is operated by steam power, while employment is furnished to thirty experienced mechanics. Mr. Lyon manufactures largely all kinds of banjo trimmings, fancy-headed screw ornaments for chandeliers, brackets, etc., while he likewise makes promptly to order sheet metal, press and stamped work in all varieties at the lowest possible prices consistent with good workmanship and first-class materials. He is likewise sole owner and maker of Lyon's patent Monitor screw-machine or turret head-lathe, which is the cheapest, simplest, and best machine of its kind in the market, being a general favorite with the trade wherever introduced. All the specialties manufactured by Mr. Lyon are constructed with unusual care and accuracy, and of the most durable materials. Mr. Lyon is highly regarded by the community for his mechanical skill, ability, and probity, and well merits the signal success achieved in this unique and useful industry.

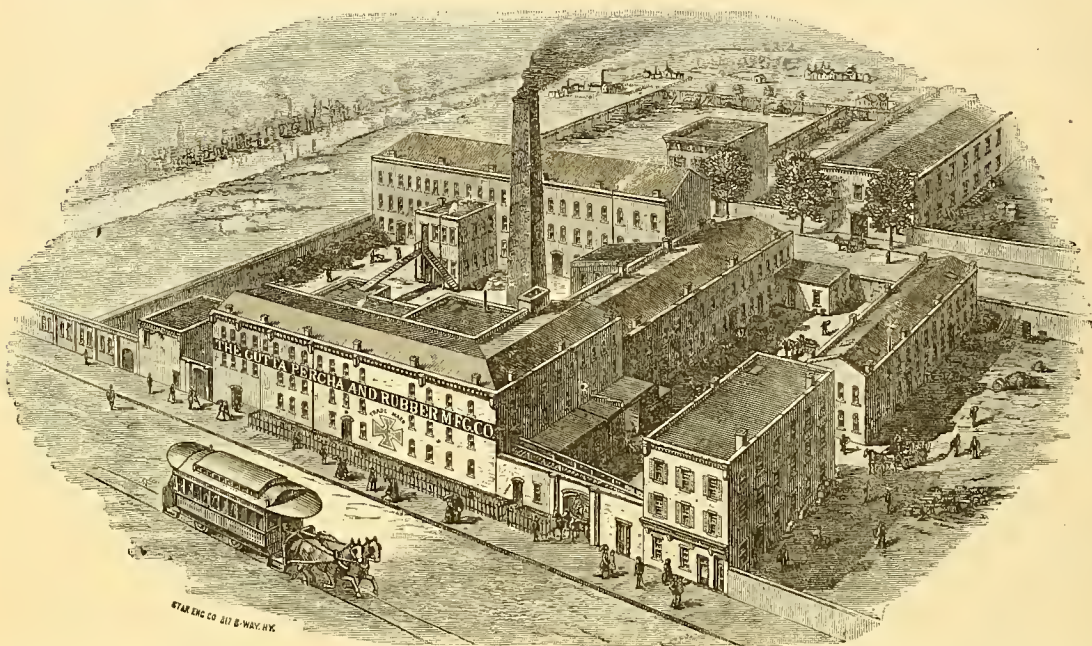
**National City Bank of Brooklyn,** No. 357 Fulton Street.—Any attempt to review the manufacturing and commercial resources of any business centre must give a position of the first importance to the banks and moneyed institutions. The success and ability displayed in their management form an important link by which to estimate and value the commercial standing of the community where their influence is felt, and a close inspection of their resources gives a valuable index to the condition of all business interests. Among the best managed fiduciary institutions of this city is the National City Bank of Brooklyn. This bank was organized originally in 1850 under the laws of the State of New York, and in August, 1865, it was reorganized under the national banking act, with its present title and with a capital of \$300,000. In addition to its capital the bank has a surplus of \$500,000, and undivided profits amounting to \$668,000. The banking rooms, located at No. 357 Fulton street, are elegantly fitted up and provided with every convenience for the comfort of the patrons of the bank. The bank deals in government and city bonds and sterling exchange, and is prepared to offer favorable terms to depositors and correspondents. The bank commands a large patronage and has a large clerical staff. Every facility offered under the modern system of banking is afforded to its customers, and the bank is ably officered and well managed. The president is Mr. David B. Powell, the vice-president Mr. William M. Thomas, and the cashier Mr. Charles T. Young. The Board of Directors comprises Messrs. James S. T. Stranahan, William H. Husted, Henry D. Young, Thomas H. Rodman, William M. Thomas, David B. Powell, A. B. England, James Thompson, Benjamin C. Leech, and L. T. Powell. Mr. Stranahan is revered as one of our most prominent and progressive citizens. He has always been an active, influential spirit in every movement calculated to improve the city. The Prospect Park project originated with him, he was one of the first movers and strongest supporters of the bridge, has been president of that company and is now one of the inspectors, while the Atlantic Basin and other lesser improvements may be credited to the enterprising and public spirit that has always characterized him.

**Frederick Malleon,** Manufacturer of Fishing-Reels, Split Bamboo Rods, etc., Nos. 379 to 387 Kent Avenue.—In those industrial pursuits which are devoted to the handling and manufacturing of articles which conduce to the pleasures and pastimes of the public, there is not a more interesting or noteworthy occupation than that of producing all kinds of fishing tackle, etc. The trade in these specialties far surpasses the ideas of those who have not made a special investigation of the subject, and are unaware of the numbers of persons following fishing for pleasure or profit. One of the most prominent and reliable houses in Brooklyn engaged in this industry is that of Mr. Frederick Malleon, whose office and works are situated at Nos. 379 to 387 Kent avenue. This business was established by the present proprietor in 1875, who has since built up an extensive and influential patronage in the United States and Canada, while large quantities of his unrivaled fishing goods are exported to the West Indies, South America, Europe, India, and Australia. His workshops are very extensive and commodious, and are equipped with superior machinery and appliances of the latest improved patterns. From two hundred to three hundred and fifty hands are employed, and the machinery is operated by steam power. Mr. Malleon manufactures largely fishing reels, split bamboo rods, fine wood rods, hooks on gut, and other fishing requisites. These goods are highly esteemed by the trade and public for their finish, quality, durability, and general excellence, and have no superiors in this or any other market, while they are offered at prices that always attract the attention of the closest and most careful buyers. Mr. Malleon is sole agent for the United States and Canada for Wm. Bartlett & Sons' celebrated fish hooks. All orders are carefully and promptly filled. Mr. Malleon is a native of New York, and has established a reputation for integrity, business ability, and enterprise. Those interested requiring fishing tackle cannot do better than give their orders to this popular house, where they will obtain advantages in goods and prices impossible to be secured elsewhere.



**The Gutta Percha and Rubber Manufacturing Company,** Manufacturers of Rubber Belting, Packing, and Hose, Vulcanized Rubber Fabrics; New York Office, No. 35 Warren Street; Factory, No. 55 Skillman Street, Brooklyn; A. Spadone, President.—The use of caoutchouc, or India rubber, and its application to the numerous purposes

at work for fifteen years. The company is now making a new brand of belting known as the "Monarch." This is the best in the world for milling and factory purposes. Offices for the sale of these splendid goods have been established at Chicago, Ill., San Francisco, Cal., and Toronto, Canada, by the company, whose sales are rapidly increasing, owing to the supe-



for which it is employed is an industry which has been developed in a very short time, and affords a striking instance of the difference between the industrial methods of an uncivilized people and one which has arrived at a knowledge of the laws of chemistry and is able to apply them practically in manufactures. In connection with these remarks, special attention is directed in this review of the industries of Brooklyn to the representative and progressive Gutta Percha and Rubber Manufacturing Company, whose factory is located at No. 55 Skillman street, with office and salesroom in New York, at No. 35 Warren street. This company was duly incorporated in 1855, and since its organization at that period has obtained an immense patronage in all sections of the United States and Canada. The following gentlemen, noted in manufacturing and financial circles for their scientific ability, integrity, energy, and enterprise, are the officers, viz.: A. Spadone, president; H. E. Spadone, vice-president; Matthew Howe, treasurer. The works are very extensive and stretch from Franklin avenue to Skillman street, comprising a superior series of buildings, admirably equipped with all modern apparatus, appliances, and machinery necessary for the systematic and successful prosecution of the business. Two hundred experienced workmen are employed and the machinery is operated by a superior two hundred-horse power steam engine. This Gutta Percha and Rubber Manufacturing Company manufactures largely rubber belting, packing, and hose, vulcanized rubber fabrics, printers' rubber blankets, rubber mats and matting, etc., which are absolutely unsurpassed for quality, durability, strength, and general excellence by those of any other contemporary first-class house in Europe or America. The annual capacity of the company's works amount to six million feet of belting, three million feet of the world-renowned Maltese Cross fire-hose, also one million pounds of rubber packing, and large quantities of other rubber specialties. The company's celebrated Maltese Cross carbolized fire-hose is used in hundreds of fire departments in America—in fact, about five million feet of this unrivaled hose are now utilized, some of it having been

priority, reliability, and efficiency of their various rubber specialties. The standing of the Gutta Percha and Rubber Manufacturing Company in mercantile circles is too high to require any comments at our hands, and, both as regards business capacity and true American enterprise, it justly merits the excellent reputation it has permanently attained and kept for the last thirty-one years.

**J. Walsh,** Dry Goods, Fancy Goods, Hosiery, Gents' Furnishing Goods, Notions, etc., Nos. 471 and 473 Manhattan Avenue, and 157 Green Street, Greenpoint.—Few commercial enterprises of this city are better known than is that of Mr. J. Walsh, proprietor of the largest dry goods and furnishing establishment on Manhattan avenue. None certainly have won a higher reputation or are in a more prosperous condition. Mr. Walsh, who is a native of Williamsburgh, his birthplace being at No. 16 Grand street, has resided in Greenpoint since 1873. He established his business here fifteen years ago, at Nos. 471 and 473 Manhattan avenue and No. 157 Green street, where he has since remained, building up a most extensive trade. The premises occupied consist of two stores, connecting, and the basements. The area covered is 100x60 feet. The place is fitted up in first-class style throughout and is filled with a very heavy and fine stock of goods. The assortment comprises dry and fancy goods of all kinds, silks, velvets, satins, satines, brocades, plushes, laces, trimmings, cloaks, shawls, upholstery goods, hosiery, and full lines of ladies' and gentlemen's furnishing goods, which are obtainable at this establishment at the lowest cash prices. Twenty experienced assistants are employed in the various departments, and customers receive courteous attention. The house has customers in all parts of the city and its suburbs, and "once a patron always a patron" is the general rule. Mr. Walsh is an ex-member of the Volunteer Fire Department of Williamsburgh, having served as a fire laddie between the years 1862 and 1864. All visitors to his establishment will see much to admire and will receive the most courteous attention.



**J. A. Hilcken,** Beef, Veal, Lamb, Mutton, Pork, etc., Poultry and Game in their season, No. 41 Lee Avenue, corner Wilson Street.—This flourishing market was established in 1881 by Mr. J. A. Hilcken, and has been conducted with much success by him. The enterprise is located at No. 41 Lee avenue, corner of Wilson street, in a store having a frontage of twenty-five feet and a depth of forty feet. The store is the leading one of the kind on this thoroughfare, and is a model of taste in its arrangement. The general fixtures are of oak and black walnut, the counters of marble, while the floor is laid in marble blocks. The place is always kept in faultlessly clean condition, and is an inviting market to deal at. The goods to be obtained here are the best that can be produced. Mr. Hilcken is a general dealer in fresh and salt meats of all kinds, a specialty being made of always keeping the best quality. The choicest cuts of beef, veal, lamb, mutton, pork (which is from the best corn-fed pigs), and poultry and game in their season can at all times be had here at the lowest prices. A specialty is made of fresh sausages, which will be found unexcelled by those of any other house. Mr. Hilcken is a native of Germany, and has lived in the United States for thirteen years. He has won scores of friends and patrons since he established his business here, and is thoroughly deserving of his prosperity. With his two competent assistants he is enjoying a fine trade, and is thoroughly worthy of all custom that may be tendered him. Goods are delivered to any part of the city free of charge.

**W. H. & J. W. Vanderbilt,** Dealers in "Sugar Loaf" Lehigh Coal, Nos. 304 and 306 Navy Street; Wharf and Coal Pockets, Gowanus Canal at Sackett Street.—Among the most prominent firms of this city is that of Messrs. W. H. & J. W. Vanderbilt, who, by means of close relations with miners of anthracite and bituminous coal, are in a position to offer dealers, manufacturers, large and small consumers, the best facilities for procuring coal, either in carload or cargo lots, or by the ton, of a quality equal to any in the market. This business was started in 1880 by the present copartners, Messrs. W. H. & J. W. Vanderbilt, both of whom are thoroughly conversant with every detail and feature of the coal trade in all its branches. Messrs. W. H. & J. W. Vanderbilt deal extensively in "Sugar Loaf" Lehigh coal, shipped by the well-known firm of G. B. Linderman & Co., also in English cannel for grates, red ash coal, hickory wood, kindling wood, and tinder or kiln-dried oak wood. The yard is upward of an half acre in extent, and is supplied with the necessary steam power for loading and unloading vessels. Twenty-five experienced workmen are employed in the yard and on the wharf, and twenty carts for the purpose of supplying the retail trade. The "Sugar Loaf" Lehigh coal has long been one of the most popular fuels in the market. Its combustion is intense and long continued, making this splendid coal a general favorite. The trade of this progressive firm extends all over Brooklyn, and is rapidly increasing.

**Henry Schade,** Manufacturer of Silver-Plated Ware, Cutlery, etc., Nos. 56 and 53 Ainslie Street, Brooklyn, E. D., Salesroom, No. 23 John Street, New York.—A prominent and progressive house engaged in the manufacture of silver-plated ware is that of Mr. Henry Schade. This business was established by Mr. Schade in New York city in 1873, and removed by him to Brooklyn in 1883, since which date he has built up a permanent and influential patronage from the trade. The manufacturing premises are spacious, and are equipped with all modern appliances and machinery. Forty experienced and expert operatives are employed, and a thirty-horse power steam engine is utilized to drive the machinery. Mr. Schade manufactures extensively silver-plated ware, cutlery, etc., which are unrivaled for quality, elegance, reliability, and excellence by the specialties of any similar first-class house in this country or Europe. All orders are promptly filled at the lowest possible prices, while large quantities of this beautiful silver-plated ware are exported to Mexico, the West Indies, South America, and Australia. Mr. Schade has an intimate knowledge of the requirements of the trade, and ever maintains that high standard of excellence for which his goods have become so celebrated.

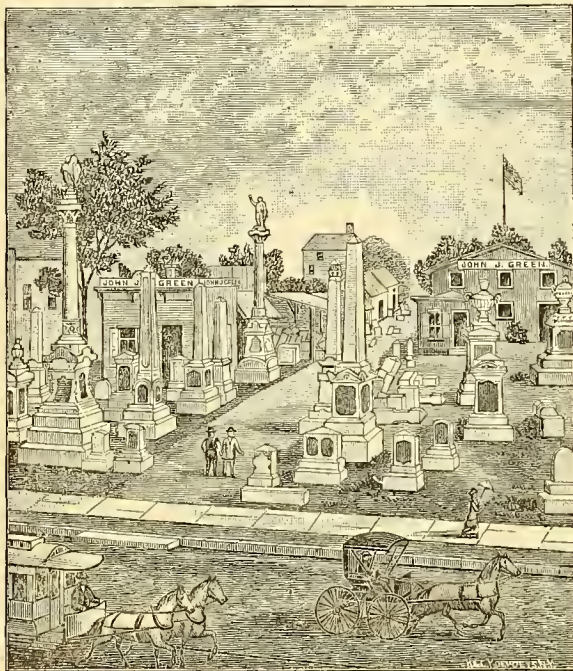
**Hartung & Myers,** Real Estate and Insurance, No. 197 Fifth Avenue.—Prominent among the many occupations of the great commercial centres are those concerned with real estate and its attendant interests, mortgages, loans, trusts, management, insurance, etc. In Brooklyn we find the firm of Hartung & Myers as among the most popular, who are located at No 197 Fifth avenue. This firm established their business here March 15th, 1886, and quickly stepped into a fine reputation, and a large and thriving patronage. In the selection of real property, in its valuation, in its sale, and in raising loans upon the same by bond and mortgage, as well as in its general management, the services of the real estate age it are of value in proportion as his knowledge of property, the requirements of business, and the changes or increase of values may extend. This firm have already shown their thorough adaptability to the needs of their patrons, and are acquiring a valuable experience in every department of their business, in buying, leasing, negotiating loans, collecting rents, in the management of property, and in effecting insurance, and have a well-earned reputation for sagacity, promptness, and honorable business methods. As insurance agents, they represent the Royal Insurance Company of England, Lloyd's Plate-Glass Company of New York, and are prepared to place the largest risks in the best companies in the world. They are notaries public and commissioners of deeds, and act as agents for the sale of coal and wood. The members of the firm are Messrs. Edward Hartung and James Myers, both gentlemen of high standing in the business community.

**John Ball,** Merchant Tailor, No. 185 Montague Street.—This skillful and accomplished gentleman is entitled to rank as one of the most talented exponents of the tailor's art in Brooklyn, and has acquired a widespread reputation for the perfection incident to the cut, fit, and finish of all garments leaving his establishment. The business was founded here in 1850 by Mr. E. Ball, who was succeeded by his son, the present proprietor, in 1861. He occupies a large and well-appointed store, 25x40 feet in size, in a three-story brownstone building, and gives constant employment to fifteen hands. His salesroom contains a freshly selected and most desirable stock of cloths of both home and foreign production, embracing all the latest and most stylish patterns, and from which the most fastidious taste can easily be suited. The proprietor confines himself entirely to fine custom work, employs none but the best of skilled labor, and guarantees a perfect fit and entire satisfaction in all cases. His facilities for the prompt fulfillment of all orders are unsurpassed, and to those who require a high grade of custom clothing this house commends itself as one that can be implicitly relied on to furnish only such garments as shall appear superior in every respect. Mr. Ball is a native of England, still in the prime of life, and thoroughly practical, enterprising, and reliable in all his business dealings.

**A. Dugan,** Brooklyn Moulding Mill, Manufacturer of Wood Mouldings of all Descriptions, corner Flushing and Franklin Avenues.—This business was established in 1866 by the present proprietor, who from the start has enjoyed a very prosperous career. Mr. Dugan was born in New York city, and is one of our self-made business men. He began business with very moderate capital, but with a firm determination to succeed, and that his efforts have been well-directed is evidenced by the extensive trade he now controls. The moulding mill is very spacious and convenient, and is equipped throughout with the most improved modern machinery and appliances, the motive power for which is supplied by a superior two hundred and forty-horse power steam engine. A force of one hundred and forty men are employed, and throughout the whole mill there pervades a system of order which facilitates the transaction of business. Mr. Dugan manufactures largely all kinds of wood mouldings, hardwood and fancy cabinet trims, brackets, trusses, scroll work, also hardwood ceiling and flooring, etc. All his wood specialties are made from the very best materials, carefully selected, and well seasoned in the most skillful manner, and are warranted to give perfect satisfaction.



**John J. Green's Son, Quincy Granite Works, Vault Builder, and Manufacturer of Monuments, Headstones, etc., Twenty-fourth and Twenty-fifth Streets, near Fifth Avenue.**—The Quincy Granite Works, which enjoy so high a reputation in their special field of activity, were founded in 1854 by John J. Green, who was afterward succeeded by the firm of



**John J. Green & Son.** In 1884 Mr. John H. K. Green assumed sole control and ownership, since which time the business has been conducted under the present style and title. The career of the house has been remarkably prosperous, and the concern now ranks as one of the most valuable and important of its kind in Brooklyn. The facilities and resources are unsurpassed, the premises occupied affording ample room for the rapid and satisfactory transaction of affairs, which, together with a full equipment of the latest and best devices in the way of machinery, tools, and appliances, make the preparation peculiarly favorable for efficient service. Every accessory convenience is provided, and a large corps of skilled and experienced workmen employed. Great improvements have been and are still being made in the works, and special advantages are commanded entirely lacking in other establishments of a similar character. Mr. Green devotes his talents to vault building and the manufacture of monuments, headstones, etc. His name and trade in those lines are co-extensive with the country. He is prepared to furnish any grade, from the plainest to the most elaborate, and there are few cemeteries in this section that do not contain elegant specimens of his work. The ware-rooms are filled with beautiful and artistic productions, all exhibiting the highest order of genius in design and skill in execution. Estimates are furnished and contracts entered into for work of any magnitude, and promptness, reliability, and moderate prices are guaranteed. Mr. Green is a native of Brooklyn, a young man of enterprise, energy, and ambition, who has the confidence and esteem of the entire community.

**Burr & Innes, Dealers in Foreign and Domestic Dry Goods, Fancy Goods, Notions, etc., Nos. 195 and 197 Grand Street, Williamsburgh, N. Y.**—This business was established in 1869 by Mr. James R. Howe, who conducted it till 1886, when the present firm succeeded to the management. The copartners, Messrs. M. Burr and George S. Innes, have had

great experience, and bring to bear upon the business that thorough adaptation which contributes so greatly to popular esteem and promotes the favorable consideration of patrons. The premises occupied comprise a superior double store and basement, 50x100 feet in dimensions, fully equipped with every appliance and convenience for the accommodation and display of the choice and valuable stock and the comfort of customers. The large variety of articles embraced in their stock are recognized under the head of foreign and domestic dry goods, fancy goods, notions, ladies' dress fabrics of the newest styles and patterns, hosiery, gloves, ladies' and gents' furnishing articles, linens, woollens, and, in fact, all specialties usually found in a first class establishment. Popular prices prevail. The facilities of this firm for procuring goods from first hands at lowest figures are not surpassed by any responsible house in Brooklyn or Williamsburgh. Mr. Burr is a native of Brooklyn, and Mr. Innes was born in New Jersey. Both enjoy an excellent reputation for reliability, promptness, and industry.

**J. S. & G. F. Simpson, North Brooklyn Iron Foundry, Manufacturers of the Original Bogardus Universal Eccentric Mill, Flat and Power Presses, Drills, Shears, etc., No. 26 to 36 Rodney Street.**—Among the representative industrial establishments of Brooklyn having a wide reputation is the progressive firm of Messrs. J. S. & G. F. Simpson. This business was established in 1866 by Mr. H. B. Scholes, who was succeeded by Mr. J. W. Thomson. In 1876 Mr. Thomson died, when the present copartners assumed control. The foundry, machine shop, etc., of this reliable firm are convenient and spacious, and are fully equipped with the latest improved tools, appliances, and machinery necessary for the systematic and successful conduct of the business. One hundred and twenty workmen, mechanics, and operatives are employed, and the machinery is operated by a thirty-horse power steam engine. Messrs. J. S. & G. F. Simpson manufacture largely the original Bogardus universal eccentric patent mill, foot and power presses, drills, shears, etc. They make promptly to order castings of all kinds and furnish estimates for railing specialties of the latest designs. Their machinery is made from patterns and designs of their own invention, and is unsurpassed for quality of materials, utility, durability, and excellence, being the embodiment of mechanical workmanship of the highest order of perfection. Besides shipping goods to all parts of the United States and Canada, they also export to Mexico, the West Indies, South America, Europe, and Australia. Messrs. J. S. & G. F. Simpson are highly skilled mechanics, and all the operations of their North Brooklyn Iron Foundry are conducted under their personal supervision. Both partners are greatly respected by the community for their ability, enterprise, and integrity.

**Sweeney Brothers, Quarriers, Manufacturers, Wholesale and Retail Dealers in North River Bluestone, corner of Bedford and Flushing Avenues.**—The supply of stone is an important branch of the building trade, and in this department Messrs. Sweeney Brothers, though established only a short time, have built up a large and brisk business. The firm consists of Messrs. B. J. and Peter B. Sweeney, both of whom are natives of Kingston, N. Y. On the corner of Bedford and Flushing avenues the firm have a yard 200x200 feet in dimensions, and a neat office building 25x25 feet in dimensions, and on East New York avenue, East New York, L. I., another yard. In both places the proprietors carry immense stocks of bluestone, both rough and dressed. From thirty-five to fifty hands are employed in stone cutting, etc., and the trade of the concern is of both a wholesale and retail character. The facilities of the concern are such as to enable them to promptly fill all orders for curbing, guttering, crosswalks, sidewalks, sills, lintels, and all kinds of trimmings for buildings. The members of the firm are business men of long experience, and the advantages of such an establishment as theirs to a community cannot be overestimated, and our readers will find it to their interests to enter into business relations with the firm, whose standing and reputation may be regarded as a guaranty of the highest character for the prompt and satisfactory fulfillment of all orders.



**T. R. Sheffield**, Sheffield Iron Works, Fire Escapes, Iron Railings, Sautters, Doors, Window Guards, etc., No. 133 Conselyea Street, and No. 504 North Second Street.—Among the numerous industries that receive attention in this review of the manufacturing industries of Brooklyn, there is none more important than the production of fire escapes, iron railings, etc. A prominent and reliable house engaged in this trade is that of Mr. T. R. Sheffield, Sheffield Iron Works, No. 133 Conselyea street, and No. 504 North Second street. This business was established by Mr. Sheffield in 1860, and since its inception at that period he has secured a liberal and permanent patronage. His workshops are convenient, and are supplied with all requisite tools and appliances. Twenty experienced mechanics are employed, and the trade of the house extends throughout Brooklyn, New York, and the adjacent cities. Mr. Sheffield manufactures largely iron railings, shutters, doors, window guards, gates and bedsteads, columns, girders, rolled beams, vault lights, etc. He likewise furnishes and erects all kinds of wrought and cast iron work for buildings, and cheerfully submits estimates free of charge. Mr. Sheffield makes a specialty of fire escapes, his pattern being highly recommended by Fire Department authorities, building inspectors, and architects. Their cost is less than others in use, and they are meeting with great favor in this and other cities. Mr. Sheffield has latterly completed all the iron work required in the erection of the Meeker Avenue School, Atlantic Avenue P. E. Church, the Kings County Penitentiary, and several other public and private buildings. All contracts are executed promptly and carefully, only first-class materials and skillful workmen being employed. Mr. Sheffield was born in Illinois, but has resided in Brooklyn the greater part of his life. He is a popular member of I. O. O. F. and F. and A. M., is highly regarded by the community for his mechanical skill and integrity, and those forming business relations with this responsible house may rest assured that their interests will be carefully conserved and guarded.

**Hartwell H. Bellows**, Manufacturer of Improved Zinc Washboards, Kent Avenue, foot of Wilson Street, Brooklyn, E. D.—In the invention of labor-saving specialties, American ingenuity and skill lead the world. Of the many highly useful labor-saving improvements introduced during the last quarter of a century, there is not one that can be said to have supplied a longer-felt want or more rapidly bounded into popular favor than the improved zinc washboards manufactured in Brooklyn at Kent avenue by Mr. Hartwell H. Bellows. This business was established in 1860 by Messrs. H. G. Law & Bro., who were succeeded by the firm of Caverly & Bellows. Eventually, in 1879, Mr. Caverly retired and Mr. Bellows became sole proprietor. The premises occupied are commodious and are fully supplied with all the latest improved machinery and appliances necessary for the successful prosecution of the business. Twenty experienced workmen are employed, who turn out four hundred dozen improved zinc washboards weekly. These improved washboards save labor and prevent splashing, also retain soap on the surface of the board, which economizes soap as well as lubricates the rubbing surface. The uniform satisfaction rendered to the public by this deservedly popular washboard, is abundantly attested by their immense sale in all parts of the country. All orders are filled promptly at the lowest possible prices. Mr. Bellows was born in Massachusetts, but has resided in Brooklyn for the last thirty-six years, where he is highly regarded for his business capacity, energy, and probity, and justly merits the signal success achieved in this useful and unique industry.

**August Daleen**, Merchant Tailor, No. 1437 Fulton Street, near Brooklyn Avenue.—Among those gentlemen to supply the demands of the citizens with first-class, well-made, fashionable clothing there are none more popular than Mr. August Daleen, the well-known merchant tailor. Mr. Daleen has given in many years' attention to this special branch of business, and in every instance he can always give full satisfaction. He is one of the leaders of gentlemen's fashions, one among the first to introduce the new goods and the new

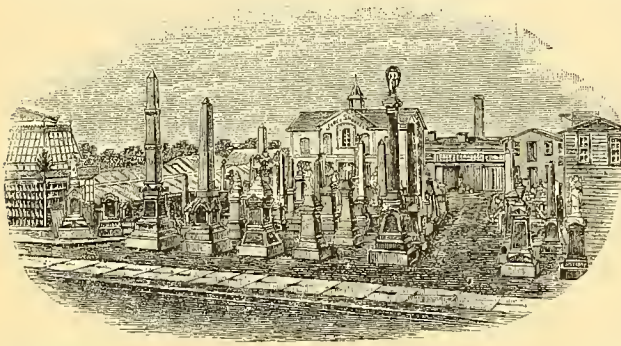
styles, and always has upon his counters the finest and most desirable imported and domestic fabrics from which his patrons may make selections. Mr. Daleen is a skilled cutter and a scientific merchant tailor, and during his business career in this city, which dates from 1876, he has made many friends and established a large, substantial custom, derived from among all classes of the citizens. He came from Sweden to this country many years ago, and has met with that success his energy and enterprise justly entitle him to.

**C. B. Dickinson**, Brooklyn Rubber Works, Manufacturer of Rubber Goods, Factory, Nos. 660, 662 and 664 Atlantic Avenue.—To attempt to enumerate the various uses to which rubber is now applied would be almost to write a catalogue of the common utensils needed in the occupations of our daily life. India rubber is at the present day made into tires and springs, jewelry, combs, handles, boxes, drinking-cups, coats, tents, water-beds, clothing, life preservers, boots and shoes, and a patent has even been taken out for making from it rails for railroads. From being merely valued as a curious natural product in the early part of this century, caoutchouc has now come to be the material used in manufactures that amount to millions annually. A prominent and representative house in this city engaged in the manufacture of rubber goods of every description is that of the Brooklyn Rubber Works, of which Mr. C. B. Dickinson is the widely known and popular proprietor. This business was established in 1870 by Mr. Dickinson, who has since built up a liberal, influential, and permanent patronage in all sections of the United States and Canada, while large quantities of his specialties are exported to the West Indies, Europe, India, and Australia. The works are very commodious, and are fully equipped with all the latest improved machinery, apparatus, and appliances known to the trade. Eighty experienced workmen are employed, and the machinery is operated by a superior seventy-five-horse power steam engine. Special attention is given to the various processes embodied in the manufacture of Mr. Dickinson's specialties, and all goods are fully warranted, since none but the best quality are produced. In fact, the goods of this house are general favorites wherever introduced, and are unrivaled for quality, durability, reliability, and excellence, and have no superiors in this or any other market. Mr. Dickinson is thoroughly acquainted with every detail of the manufacture of rubber, and is highly esteemed in commercial circles for his many excellent qualities and sterling integrity. His rubber goods have long possessed a standard reputation as being in every respect fully equal, if not superior, to those of other manufacturers, and are known in all the markets for their general excellence, finish, and workmanship.

**Stevens' Paint Specialty Company**, Grinders and Mixers of Paints, Colors, and Specialties; Office, foot of Delancy Street, East River, New York; Factory, Nos. 31 and 33 South Fifth Street, Brooklyn, E. D.; F. T. Baker, President and Treasurer.—A prominent house engaged in the manufacture of paints is the Stevens' Paint Specialty Company, which was incorporated in 1882, with a capital stock of \$20,000, and since the organization at that date has obtained an influential and permanent patronage. The office of the company is located at the foot of Delancy street, East river, New York, and the factory at Nos. 31 and 33 South Fifth street, Brooklyn, E. D. The officers of the company are Mr. F. T. Baker, president and treasurer, and Mr. Alfred T. Stevens, secretary and manager. The factory is fully supplied with the latest improved apparatus, appliances, and machinery for the grinding and mixing of paints, colors, and specialties. Thirty experienced workmen are employed, and the machinery is operated by steam power. The company manufactures largely flat brick red, Milwaukee brick color, practical graining colors, combination colors, hard-drying wax finish, never-failing oil gold size, household mixed paints, vanishes, liquid stains, calcimine, and honest colors of every description for painters' use. The paints of this company retain their tint and color for a very long period, are not liable to crack, and the goods are general favorites wherever introduced, having no superiors in this or any other market.



**Sharkey's Monument Works**, Fifth Avenue, Twenty-third, and Twenty-fourth Streets.—The career of Sharkey's Monument Works, located on Fifth Avenue, Twenty-third and Twenty-fourth streets, one block east of the main entrance to Greenwood Cemetery, furnishes an illustration that experience, combined with ability and skill, will



speedily obtain the recognition of the public and lead on to substantial and permanent success. These are the largest works here as well as among the oldest, having been established in 1813. The proprietor, Mr. Sharkey, is a Brooklyn man by birth and training, and is a leader in his important line of trade in this city. He occupies large and commodious premises covering some 200x200 feet of ground, on which are erected four large frame factory buildings, with a handsome warehouse two stories high and 50x25 feet in dimensions, one story containing fine statuary, and the other devoted to planning and designing memorial and cemetery improvements. In the latter two draughtsmen are constantly employed. Every branch of the business is thoroughly equipped and under the most competent management, while employment is furnished to twenty-five skilled hands at the shops here in finishing, besides a large number at the quarries in preparatory cutting and in completing orders for export. Mr. Sharkey is at all times prepared to furnish marble and granite monuments of any grade, from the plainest to the most costly, devoting particular attention to cemetery and memorial work of all kinds. He imports largely of Italian marble for statuary work, also of Scotch granite, and handles the best grades of light, dark, and red granite from the quarries in Quincy, Massachusetts, Maine, Rhode Island, and Vermont, and from foreign ports. Specimens of his artistic handiwork exhibit decided genius, not only in execution, but also in design, and as illustrations of this fact we refer our readers to the monuments furnished for Brooklyn residents in Greenwood Cemetery by Mr. Sharkey, the Geo. H. Nichols family tomb, solid granite exterior, with highly polished parti-colored marble interior, costing \$25,000, and the Ludlow monument and inclosure, Dan'l D. Lord's, Chas. Dennis', Hazlehurst family's, Jas. Humphry's, Henderson's (late of the *Post*), Chas. Christmas', E. D. Bushnell's; notably to the Judge Garrison monumental column, made of red and gray granite, extremely graceful and imposing in size; to that of Mr. John Francis, of granite, all polished, twenty-five feet high, and costing \$4,000; also to John H. Noe's granite monument, all polished, twenty-four feet, costing \$4,500, and to the Kayser marble monument temple. The number of memorial structures in different cemeteries already exceed three thousand, and among these are some costing \$25,000 to \$75,000. Estimates and original designs are promptly furnished for all kinds of monumental and church memorial work, and orders are filled at the shortest notice and at fair and reasonable rates. The trade of the house extends throughout all the United States, and also Mexico, South America, and Africa. The advantages possessed by Mr. Sharkey for prompt and satisfactory work are not surpassed by any of his contemporaries, and entitle him to the confidence and patronage of all. For filling orders promptly and to supply a large export trade, the heaviest stock of prepared work is carried of any single house in the United States.

**C. M. Medicus**, Manufacturer of Parlor Furniture, Warerooms, Nos. 45, 47, and 49 De Kalb Avenue; Factory, corner of Leonard and Devoe Streets.—The attention that has been directed to the production of fine furniture in this country during the past twenty years has developed the fact that American skill and inventive genius are quite as successful in this art as they have proved in many others. Of the marked improvement and general good taste of the public no more convincing proof is to be found in Brooklyn than by a visit to an establishment such as that conducted by Mr. C. M. Medicus, whose warerooms are located at Nos. 41-49 De Kalb Avenue, and a comparison of the parlor furniture and upholstery shown there with the best exhibited a quarter of a century ago. This house, which bears the marks of enterprise and judicious management, exercises an influence that extends far beyond the limits of this city and New York, the trade extending all over the Eastern and part of the Middle States. It was founded in 1878 by the present proprietor, and has since become a favorite resort of those whose tastes demand harmonious and fashionable parlor furniture. The premises occupied are very spacious and comprise a superior four-story building 50x125 feet in dimensions, which is replete with an extensive stock of fine parlor and drawing-room furniture and upholstery of every description.

The factory is situated at the corner of Leonard and Devoe streets. It is equipped with all modern machinery, tools, and appliances requisite for the systematic prosecution of the business, employment being given in the various departments of this establishment to eighty skilled and experienced operatives, while the machinery is operated by an eighty-horse power steam engine. Mr. Medicus is a thoroughly practical man and all the operations of his house are conducted under his personal supervision, thereby insuring to the trade and public only such fine parlor furniture as will withstand the most critical tests, both with regard to materials used in its construction and workmanship employed. All orders are filled with care and promptness, and it is the earnest desire of the proprietor to merit by the strict principles of equity a continuance of the permanent and influential support already accorded. Mr. Medicus was born in Germany, but has been a resident of the United States for the last forty years. By the exercise of enterprise and skill, this house has attained a prominence in the furniture trade which is accorded only to those whose business operations are conducted on the enduring principles of equity and just dealing.

**Anderson & Co.**, Pianoforte Warerooms, No. 298 Fulton Street.—The largest pianoforte warerooms in the city of Brooklyn are those of Anderson & Co., situated at No. 298 Fulton street. The building in which they are located is a handsome three-story brick, with an attractive iron front, and the dimensions of the store are 25x230 feet, with two large show windows. Messrs. Anderson & Co. are the sole agents for Long Island for the Hardman pianos, but do not limit their trade to this particular make. They sell pianos and organs from other prominent factories. In addition to the piano trade, a large assortment of sheet music is constantly on hand and all the latest publications may be obtained. They have quite an extensive city trade, and do a large business in all parts of Long Island. Special attention is given by this firm to tuning and repairing pianos and organs. The firm was established at No. 36 Court street in the year 1877, and was founded by Anderson & Co. They remained at the Court street address until the year 1882, when they moved to their present large and commodious quarters. Mr. Frank P. Anderson, the principal member of the firm, is thirty-five years of age, and is a native of Brooklyn, N. Y. Mr. Anderson learned the business when a boy at Chandler's, on Mytague street, and being a bright, enterprising youth, succeeded in obtaining a thorough knowledge of the piano business, and is now at the head of one of the leading establishments in Brooklyn. Besides Mr. Anderson, there are five clerks to wait upon customers and give what information they may desire. They carry a large stock, and Mr. Anderson, having been a resident of Brooklyn all his life, controls a large acquaintance, and is considered a very popular young man.



**George J. Swayne**, Publisher, Bookseller, and Stationer, and Importer of English, French, and German Fancy Goods, Perfumery, etc., No. 216 Fulton Street.—In reviewing the various enterprises that have made Brooklyn one of the great commercial centres of the nation it is easy to perceive that the publishing trade has exercised an important influence over all other industries, and that the minds of our people are to a great extent influenced for good or evil by the literature which is introduced to them. Prominent among the representative and progressive houses engaged in this trade is that of Mr. George J. Swayne, No. 216 Fulton street. This business was established in 1847 by Mr. William W. Swayne, who conducted it till 1883 when he died, after a long, honorable, and brilliant career, and was succeeded by the present proprietor. From a moderate beginning this house has grown to be one of the most extensive and reliable in the country, and its patronage is rapidly increasing. The premises occupied are very spacious and convenient, and comprise a superior four-story brownstone store with basement, 25x109 feet in dimensions, fully fitted up with every appliance and facility for the accommodation of the splendid stock, which has no superior in the United States. From thirty to seventy clerks, operatives, etc., are employed, according to the season. Mr. Swayne likewise carries on an extensive business as a bookseller and stationer, and imports largely English, French, and German fancy goods, perfumery, etc., and makes a specialty of producing in the highest style of art wedding and visiting cards, monograms, crests, and coats of arms. The stock of books reflects great credit on the good taste and judgment of the proprietor, and includes a full line of standard works, volumes of poetry, travels, science, and some of the finest works in ancient and modern languages, and a complete line of fine stationery, which are offered to customers at very moderate prices. Mr. Swayne is a native of Brooklyn, and has made hosts of friends in consequence of his kind and courteous manners and sterling integrity. Enough has been said to enable our readers, at least faintly, to realize the importance of this responsible house, which is always able to offer the strongest inducements to purchasers of first-class literature and fancy goods absolutely unsurpassed by those of any other contemporary first-class house in New York or Brooklyn.

**A. W. Tyson**, Ladies' and Gentlemen's Oyster and Dining-Rooms, No. 327 Washington Street, near the Post-Office.—When it is considered that fully one-half of the residents of Brooklyn are wholly dependent for their food supply upon the numerous restaurants and dining-rooms distributed over the city some idea of the usefulness of these establishments may be formed. One of the most popular and highly reputable oyster and dining establishment in the city is at No. 327 Washington street, near the post-office, presided over by Mr. A. W. Tyson. This has been a well-known and favorite oyster and dining saloon since 1867, in which year it was opened for business by Messrs. Engeman Brothers, who in 1884 were succeeded by Mr. Tyson. The saloon is 25x60 feet in dimensions, is most elegant in its fixtures and appointments, and the enterprise is conducted upon a high plane of respectability. The kitchen is in the rear, and the best of accommodation is afforded to patrons, to whom prompt and courteous attention is paid by attentive waiters. The house is especially noted for its oysters, which are served up in every desired style. The proprietor owns fine oyster producing beds, and oysters are gathered daily. Patrons may also secure here at bottom prices roast beef, mutton, turkey, and chicken, corned beef, chicken pot-pie, chicken fricassee, cakes of wheat and buckwheat, steaks, chops, tea and coffee, wines and liquors, etc. The house is open day and night, and the proprietor is a most genial host.

**Edward Grotecloss**, Real Estate and Insurance, No. 511 DeKalb Avenue.—Among the prominent and stirring business men in Brooklyn engaged in real estate matters is Mr. Edward Grotecloss, who established himself in this business in 1885. He occupies very pleasant quarters at No. 541 DeKalb avenue, the office, 25x30 feet in size, being handsomely carpeted and furnished. He is carrying on an exten-

sive general real estate and insurance business. He sells, buys, lets, and exchanges city and country property, procures loans and mortgages, and makes a specialty of renting houses and collecting rents. He always has a great many houses for sale or to let, also parts of houses and flats, transacting all business on liberal terms. Mr. Grotecloss also has a good business in effecting insurance in old and reliable companies. Among the prominent companies represented by him are the Commercial Union, of London; Long Island Insurance Company; the Williamsburgh Fire Insurance Company; the Lloyd Plate Glass Company, and the Home Benefit Society of New York city. Mr. Edward Grotecloss is a native of New York city, is a young, courteous, and enterprising business man, and is conducting this business upon principles of the strictest integrity.

**Theodore Wenzlik**, Dealer in Pianos, Organs, and Musical Merchandise, No. 423 Bedford Avenue, formerly No. 38 Fourth Street, Brooklyn, E. D.—Music is acknowledged to be one of the greatest educators of the age, its refining and ennobling influence upon the home circle being of incalculable benefit. As Dr. Talmage very aptly says, "To have a happy home one must have music." But this end is not attained by the purchase of an article of inferior make; the safe course in buying an instrument being to patronize only persons of established reputation for practical knowledge as well as integrity, such a man, for instance, as the gentleman whose name heads this sketch, Mr. Wenzlik, being not only a thorough business man and strictly honorable in his dealings, but an experienced and expert pianomaker as well. Embarking in business on his own account here in January, 1885, he from the start may be said to have virtually bounded into public favor and prosperity well deserved, numbering now among his patrons many of the wealthy and leading residents of the Eastern District. He occupies a spacious and handsome emporium, and carries on hand constantly an exceedingly fine line of pianos and organs of the best American manufacture, also brass, string, and reed instruments of all kinds, sheet music, music books, and general musical merchandise. He handles pianos and organs of all the leading makers, making specialties of the Bradbury, the F. G. Smith, and Peck & Sons' pianos, and others equally well known, and executes repairing and attends to tuning in an excellent and satisfactory manner, being a practical workman and a thorough master of his art. Mr. Wenzlik is a young man of strict probity, as well as of skill and ability in his line, and is a native of Brooklyn. He is the composer of a number of popular galops, waltzes, and other dancing music, and is a first-class pianist. Mr. Wenzlik is the leader of Wenzlik's Full Orchestra, which can be engaged for parties and other occasions on favorable terms.

**John Thompson**, Real Estate Broker, No. 712 De Kalb Avenue.—The reliable real estate and insurance agency of Mr. John Thompson, at No. 712 DeKalb avenue, was established in 1874, and has since that period developed to proportions of great magnitude. To his important calling Mr. Thompson, the able manager, brings a large practical experience and an intimate knowledge of values. Real estate of every description is bought, sold, and exchanged, mortgages negotiated, and Mr. Thompson is authority in the market both as to present and prospective values, and buyers and sellers would do well to consult him upon all matters relating to the sale or purchase of property. Mr. Thompson is also prepared to effect insurance to parties desiring in all the most substantial and representative companies at minimum rates of premiums. His office, which can be communicated with by telephone No. 45 I, is 20x40 feet in dimensions, is very neatly and attractively fitted up, and contains every comfort for the reception of visitors. He also has an office down town, room C in the Phoenix Building, No. 16 Court street, where he may be consulted between the hours of eleven and one o'clock daily. A native of Albany, N. Y., Mr. Thompson has for thirty-six years past resided in this city, and is one of its best known business men. He is a genial, pleasant man to meet, and it is a pleasure to transact business with him.



**Peter Lauckhardt**, Fine Furniture, Upholstery, Curtains, Wall Hangings, Frescoing, and Fine Cabinet Woodwork, etc., No. 149 Atlantic Avenue.—The enterprise conducted by Mr. Peter Lauckhardt at No. 149 Atlantic Avenue is a fitting example of those establishments that are doing such effective work in drawing attention to the advantages of Brooklyn as a place of residence and a centre of production. The furniture and upholstery industry, in which he is engaged, is of the first magnitude and importance in this city, and it is an auspicious sign to find among its representatives so able, enterprising, and liberal a gentleman. The premises of the first floor, 20x60 feet in dimensions, and a large, well-appointed basement, where the mechanical department is located, contain a complete and varied stock of fine and medium grade furniture, upholstery, curtains, paper hangings, and cabinet woodwork, together with all those articles that appertain to a business of this character. Mr. Lauckhardt also gives special attention to frescoing, and his work in that line is artistic and finished. The different assortments present a very attractive and suggestive exhibition of standard and reliable goods, and to the proprietor must be awarded full praise for the judgment and taste he has displayed in making his selections and the admirable manner in which they conform to the popular demand. Mr. Lauckhardt does his own cabinet work and employs a corps of thirteen expert artisans. The quality of the productions handled is not higher than the prices named are moderate, and customers are assured of superior inducements in every line. Mr. Lauckhardt is a native of New York city, and an active and ambitious young man, whose future is bright with the promise of substantial and increasing success. This house furnishes original designs of its manufacture, and the bulk of its trade is with the better class of buyers of New York city.

**F. Edwards**, One-Price Shoe Store, Nos. 166 and 168 Atlantic Avenue.—To Mr. F. Edwards belongs the distinction of conducting one of the leading boot and shoe houses in Brooklyn. This enterprise was inaugurated in 1871, at the present location, although Mr. Edwards had previously had an extended experience in the business in Rome, N. Y., and New York city, and the position he has reached may be justly ascribed to his indefatigable industry, his thorough familiarity with the public demand and un-wavering devotion to fair and honorable dealing. The salesroom measures 50x85 feet, and is handsomely and appropriately furnished, with everything looking to the comfort and convenience of customers. The stock embraces boots, shoes, and rubbers of every description for men, ladies, misses, and children, the specialties, however, being medium and fine grade goods, every article having some distinguishing merit. The assortments are always full and complete, displaying all the correct styles and the freshest novelties. The proprietor has for many years sustained the most favorable relations with manufacturers, and as a result is enabled to place his goods to customers at prices that cannot be afforded by dealers less advantageously situated. Mr. Edwards prosecutes a thriving trade in the manufacture of fine shoes for ladies and gentlemen, both to order and for stock, and his productions are reliable and superior in every particular. All orders are executed with promptitude. Mr. Edwards has the sole control of Kings County for the manufacture of goods on the celebrated "McComber" patent last, on which a large portion of his boots and shoes are made. It is considered by the craft the most perfect and satisfactory last now in use. The establishment is conducted on a popular basis and every legitimate effort is put forth to make and retain customers, and purchasers may depend with absolute confidence on every representation made.

**Max S. Levison**, One-Price Hats and Caps, No. 131 Grand Street, Brooklyn, E. D.—One of the most thriving hat and cap stores to be found in the city is that conducted by Mr. Max S. Levison, at No. 131 Grand street, between Third and Fourth streets, where he has been established since 1884. By enterprise and energy, combined with honorable methods of conducting business, Mr. Levison has built up a large trade, which necessitates the employment of two clerks in order to

attend to it properly. His spacious store is 50x20 feet in dimensions, and is handsomely fitted up and admirably arranged throughout for the display and sale of hats and caps. Mr. Levison carries a fine assortment of medium and fine grade silk hats, soft and Derby hats, caps and straw hats, for men's, boys', and children's wear. These are offered at very moderate prices, thus making this reliable establishment a very desirable place to purchase headgear. Mr. Levison is a native of Germany, but has lived in the United States since a child. The well-known reputation of his goods has made his establishment prominent, and has given Mr. Levison a widespread and enviable reputation. Mr. Levison also has a merchant tailoring establishment at No. 120 Grand street, where he employs several competent hands. The store is 25x75 feet in size, and has been established since 1874. The house has a high reputation for the fine quality of its workmanship, which for cut, fit, and style in garments is unsurpassed.

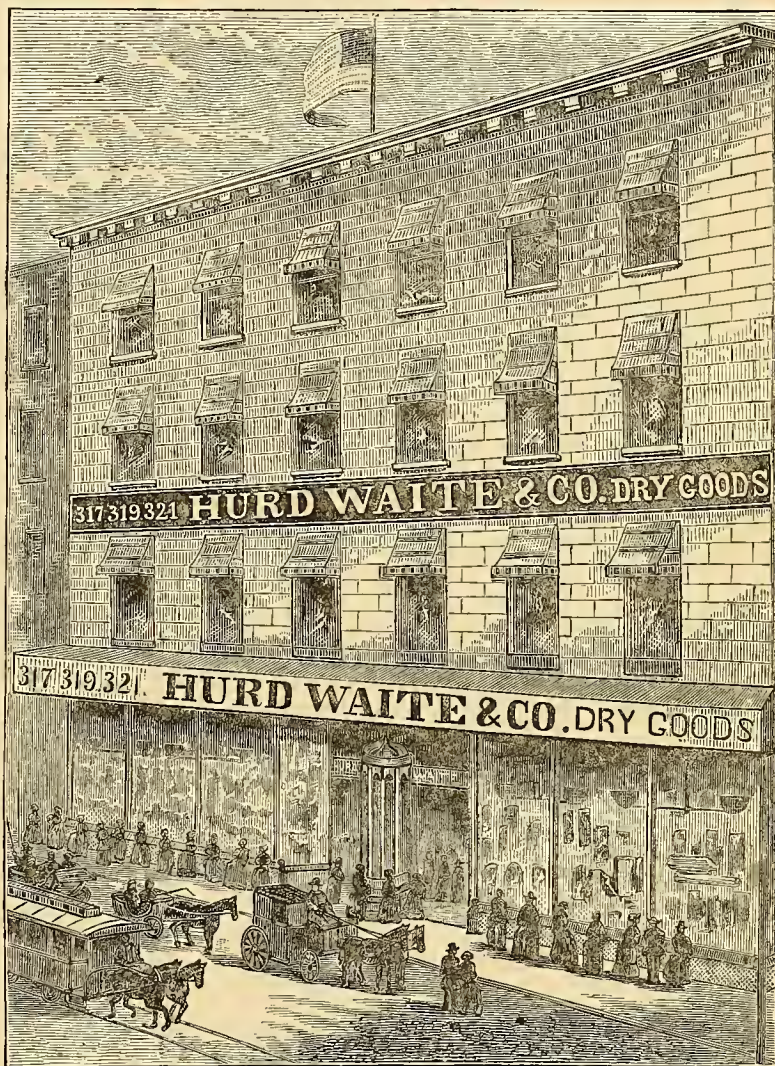
**E. E. Low & Co.**, Manufacturers of Fine Boots and Shoes, Hand and Machine Sewed, No. 349 Adams Street.—A house that has built up an important business in a comparatively brief period is that of E. E. Low & Co., which, although established but three years, has made a reputation of the highest, owing to the superior character of its goods and the fair dealing and honorable principles of business which have characterized it from the time of its inception. The firm occupy the third floor of the large brick building No. 349 Adams street. Every facility is here at hand in connection with the business, including all improved tools and appliances, and employment is given to upward of twenty skilled workpeople. A special business is made of manufacturing men's, youths', boys', and ladies', misses', and children's fine boots and shoes, the greatest attention and care being exercised with regard to all work, and the result is the goods command the attention of the trade, and, for beauty of style, excellence of finish, perfection of fit, and wearing qualities cannot be surpassed in this city or elsewhere. Operating an extensive business, which not only includes Brooklyn and the city of New York, but also different parts of the country, some idea may be formed from this brief sketch of the important nature of the industry, which has been built up through energy and enterprise and a conscientious adherence to the highest principles of commercial policy on the part of the firm. The general management of the business is under the control of Mr. E. E. Low, who is a native of Brooklyn, and well and favorably known in commercial and financial circles.

**William Green**, Real Estate and Insurance, Money Loaned on Bond or Mortgage, No. 293 Bedford Avenue.—Mr. William Green, whose office is at No. 293 Bedford Avenue, is one of the oldest and most responsible real estate and insurance agents in this city. The business of which he now is the head was originally established in 1845 by the firm of Hughes & Green. Eleven years later, in 1856, Mr. Green assumed the sole ownership, since which time the enterprise has gone on without change of any kind. He occupies very handsome and eligible quarters, and is prepared to execute all orders intrusted to his care in the promptest and most acceptable manner. He buys, sells, rents, and leases property of all kinds, stores, dwellings, flats, lots, building sites, etc., and has on his lists many very valuable pieces of improved and unimproved real estate that he offers to customers on the most advantageous terms. Money is loaned on bond or mortgage, and good faith and honorable dealing characterize all his transactions. Insurance is effected in all the most reliable companies, the lowest rates of premium being given and a sure and speedy adjustment of losses guaranteed. The long identification of Mr. Green with the important interests he represents has given him a thorough familiarity with their every detail, and he furnishes cheerfully accurate information on all matters pertaining to real estate and insurance to such as call upon him. We know of no agent who is more capable and trustworthy, and we take pleasure in giving Mr. Green a place upon these pages, to which he is justly entitled by reason of his ability, his integrity, and personal worth.



**Hurd, Waite & Co.,** Dry Goods, Nos. 292, 294, and 296 Washington Street, and 317, 319, and 321 Fulton Street. —As one of the great centres of trade in the United States, Brooklyn has of recent years made rapid and substantial progress in every branch of mercantile activity, and in no sphere on a scale of such magnitude and magnificence as in that of dry goods, millinery, etc. One of the leading, representative houses in its line to-day in this country is that of Messrs. Hurd, Waite & Co., whose immense establishment is so eligibly and centrally located at Nos. 292 to 296 Washington street, and 317 to 321 Fulton street. The individual members of this copartnership are Messrs. George A. Hurd, Melville N. Waite, and Charles H. Draper, all of whom are typical American merchants, whose close application to business and talented appreciation of the wants of the public, combined with equitable dealings in all transactions, are the basis upon which they have built up their reputation and immense business, their palatial store being a lasting source of credit to themselves and to Brooklyn, in which it is so permanently located. This progressive house was founded by the present proprietors on the 7th of April, 1884, and since its inception at that date they have built up one of the most extensive and influential circles of customers in the country. At the commencement of the business Messrs. Hurd, Waite & Co. trusted to the judgment of purchasers as to the quality of the articles offered, and then placed their prices far below the market rate. Previously it had been the practice of dealers to content themselves with marking down prices on the cheapest goods only to serve as an advertisement for the business, and hold up the rates of the higher priced goods, because customers were believed to be willing to pay for them, as they were considered luxuries, and luxuries ordinarily bring the price asked. The firm consequently marked down their finest silks, satins, velvets, and other first-class goods, leaving inferior stock alone, and by these means speedily attracted a number of careful and close buyers. The interior of Messrs. Hurd, Waite & Co.'s establishment is fitted up and furnished in keeping with the correct taste and sound judgment of the proprietors. No pains or expense has been spared, while the arrangement of the premises is perfect, all floors being easy of access, well lighted, and commodious alike for customers and for the adequate display of the firm's enormous stock. There are thirty departments, among which the following may be mentioned, viz.: Ribbons of all kinds, velvets, laces of all descriptions, embroideries, silks and satins, dress goods, English crapes, kid gloves and silk ties, ladies' suits, underwear, hosiery, linens, white goods, corsets, fancy goods, notions, etc., and everything conceivable that would properly be classed under these general headings. This house is renowned for always being the first to display the latest seasonable novelties in all descriptions of imported dry goods. Each department is complete, while the goods of this reliable firm are absolutely unsurpassed for quality, style, reliability, and excellence, and have no superiors in this or any other market. Four hundred experienced and efficient salesladies, salesmen, assistants, etc., are employed. The employees are noted for their courtesy and obliging manners, combining with a thorough knowledge of their duties a faculty for anticipating the wants of customers, laying before

them a full variety of textures, patterns, shades, etc., from which to choose, so that it is not surprising that rapid sales are made and general satisfaction given to buyers. This establishment commands the direct patronage of many people in New York, Brooklyn, Long Island, Jersey City, and its vicinity, while the mail-order department affords a ready



means for the public throughout the country to satisfy their wants by giving their orders to this trustworthy establishment. Their commercial relations are widespread, their facilities unsurpassed, and their connections of a most influential character, while the substantial inducements offered to buyers cannot be equaled elsewhere in this country.

**M. Sax & Co.,** Custom Tailors, No. 347 Graham Avenue, Brooklyn, E. D.—One of the most prominent and popular tailors in this section of the city is Mr. Sax, who established himself at the present place in 1886, and who is fast becoming the most stylish cutter and fitter to be found. His store is 20x70 feet in dimensions, and he carries a well-selected stock of the best grade of materials. He has a good local retail trade, employs seven workmen, and guarantees perfect satisfaction. He is a native of Brooklyn, and has had ten years of experience. He is a prominent member of the American Legion of Honor.



**William Gray**, Cash Grocer, and Dealer in and Producer of Fruits and Vegetables, Nos. 863 and 865 Fulton Street.—One of the most popular grocery establishments on Fulton street is that of Mr. William Gray, who has gained an enviable reputation as dealing only in first-class articles at the lowest possible prices. Mr. Gray is a native of Brooklyn, and in 1861 started business in a very small way on Ninth avenue, New York city. In 1871 he transferred his operations to Brooklyn, and opened a store at Nos. 95 and 97 Fulton street. Here he remained until 1876, when he removed to his present location, Nos. 863 and 865 Fulton street, near Clermont avenue. The premises occupied here consist of a very handsome and spacious store and basement, having a frontage of 50 feet and a depth of 65 feet. The store contains a large and first-class stock of goods, and it is the principal establishment of its kind in this immediate vicinity. In addition to this concern Mr. Gray has a branch house at No. 713 Bedford avenue, on the northwest corner of Jefferson street, which is very tastefully fitted up and equally well stocked with a fine assortment of goods of the very first quality. Enjoying unusual facilities for the purchase of the best class of goods to be had in the market, Mr. Gray can offer special inducements to buyers in every description of staple and fancy groceries, teas from China and Japan, coffee from South America, Mocha, and Java, spices, sugars, canned goods of all kinds, etc. A specialty is made of fruits and vegetables, which are produced on Mr. Gray's own farm at Marlborough, Ulster county, New York, and which are always fresh and reliable. He enjoys a large patronage, not only in the city but throughout Long Island. The business is of both a wholesale and retail character, and all orders meet with prompt attention. Mr. Gray is one of Brooklyn's most popular merchants, and is widely esteemed for his integrity and geniality of disposition.

**E. H. Itjen**, Coal and Wood, wharf and yard, Union Street and Gowanus Canal; Branch Office, corner of Gold and Johnson Streets.—As a point of transit and reshipment, as well as central depot for coal, Brooklyn has for many years absorbed a large portion of trade in this direction. Numerous firms and individuals are here engaged in the coal traffic, and in some instances have developed a capacity for its management that has led to an extraordinary growth of facilities and greatly enhanced the commercial thrift of the city. Prominent among such we must rank the house of Mr. E. H. Itjen, which was organized and commenced operations in this city in 1870, since which period its facilities have been greatly augmented, and a large trade has been established. The business was started near the Navy Yard, and was continued there until 1883, when it was removed to its present quarters on Union street and the bank of the Gowanus canal. Here Mr. Itjen has a large yard, requisite shedding, buildings for offices, etc. The establishment is equipped with the best facilities for handling coal, steam power being employed for unloading boats, etc. Mr. Itjen carries a very extensive stock of clean coal of the very best qualities of red and white ash in all sizes, together with an abundant supply of wood to meet all the wants of his patrons. From fifteen to twenty hands and ten to fifteen teams are employed in the business. The business is of both a wholesale and retail character, and the relations of this house with the mining corporations are such that all orders receive prompt fulfillment, and all the operations of the house are conducted in such a manner as to constantly enlarge its usefulness, and retain at the same time the respect and consideration of the general public, dealers, and consumers. Mr. Itjen is a native of Germany, and for the past twenty years has been in the United States. He is one of the most successful and respected of Brooklyn's merchants.

**John Bowie**, Columbian Brass Foundry, No. 112 Front Street.—The Columbian Brass Foundry was established in 1865 by the present proprietor, Mr. John Bowie, and now constitutes an important factor in the business of this community. The building occupied is 25x90 feet, and contains the foundry and finishing departments, in which about a dozen

practical, skilled workmen are employed. The business conducted embraces all the features of a brass foundry, and includes the manufacture of brass castings of every description, and also composition, zinc, and lead castings, which are made to order at the shortest notice, a specialty being made of hydraulic and phosphor bronze. The foundry is unusually complete and fitted up with a full equipment, and contains every facility for doing work in a most satisfactory manner. Mr. Bowie, who is the popular proprietor, was born in Scotland. He has had forty-two years' experience as a brass founder, and has been in this country since 1850. His long experience in this business enables him to do the very best class of work and to turn out the most perfect castings. His work is one requiring a peculiar knowledge of metals and their composition, which Mr. Bowie possesses in the highest degree.

**F. Fradley**, Ship Chandler, and Dealer in Hardware, Mechanics' Tools, and Engineer Supplies, Nos. 43 Hamilton Avenue and 12 President Street.—Among the varied interests that go to make up the commercial dignity of Brooklyn, those of hardware and ship chandlery are entitled to generous recognition. A prominent representative of the industries named is Mr. F. Fradley, whose establishment is located at Nos. 43 Hamilton avenue and 12 President street. The enterprise was inaugurated by the present proprietor in 1862, and has attained a position of power and influence not only in Brooklyn and the adjoining territory but throughout the country, frequent shipments being made to the remotest parts of the Union. A commodious three-story brick building with basement is occupied, the floor space being ample for the accommodation of the heavy stock that is necessarily carried in order to satisfactorily meet the demands of the large and increasing business of the concern. Mr. Fradley deals extensively in builders' and general hardware, carpenters' and mechanics' tools, engineer supplies, and ship chandlery of every description. From the beginning the house has supplied the trade with goods of uniformly superior quality, and, having in force very profitable relations with manufacturers and importers, and employing a large capital in its operations, is enabled to name unusually favorable inducements in the way of prices. The transactions are at wholesale and retail, and in each department the volume of trade is undergoing a steady augmentation. The affairs of the house are conducted with energy and enterprise, and the methods pursued are fair and legitimate. Mr. Fradley came to the United States from England, where he was born, thirty-seven years ago. He enjoys the confidence of the whole community.

**Thomas G. Splint**, Fine Teas and Coffees, No. 77 Atlantic Avenue, corner of Hicks Street.—The trade in teas and coffees forms a very important factor in the commercial relations of this community, and in speaking of the enterprising and prominent houses engaged in this branch of commerce special mention ought to be made of the concern of Mr. Thomas G. Splint, of No. 77 Atlantic avenue. Mr. Splint, who was born in Ireland in 1850, came to reside in New York in 1864 and in Brooklyn in 1870. On the tenth of June, 1876, he opened his attractive and well-appointed store, No. 77 Atlantic avenue, in the tea and coffee trade. Here he occupies the first floor and basement of a four-story brick building 25x70 feet in dimensions. In May, 1885, he opened a branch store at No. 579 Ninth avenue, near Forty-second street, New York city, and in May, 1886, another branch store at No. 275 Smith street. All these establishments are heavily stocked with a choice assortment of the finest brands of teas and coffees, sugars, spices, etc., and, as the business is conducted upon a policy of small profits and quick returns, the patronage is extensive and is constantly growing. Useful and ornamental articles are presented to purchasers, and the stores contain a fine display of this class of goods. The teas and coffees procured from these establishments may always be relied upon for purity and freshness. Mr. Splint is an active, pushing business man, and he is highly spoken of in commercial circles for his enterprise and integrity.



**The Bedford School for Boys,** Thayer Building, corner of Fulton and Bedford Avenues; Henry C. Talmage, A. M., and Arthur P. Thombs, A. M., Principals.—Among the most noteworthy of the private educational establishments in Brooklyn is that founded and conducted by Messrs. Henry C. Talmage and Arthur P. Thombs, and known as the Bedford School for Boys, in the Thayer Building, on the corner of Fulton and Bedford avenues, and it is deserving of special recognition in this review of Brooklyn's industrial enterprises. The school was opened in September, 1885, and it occupies the whole of the third floor of the building. The assembly-room has an area of 25x60 feet, and there are several spacious rooms. The school has an attractive appearance, being well furnished, and is well lighted and ventilated. The attendance has been good from the beginning, and the number is steadily increasing. The object of the school is to furnish the elements of a solid education, and to accomplish this by combining the most efficient features of the best systems. The range of studies is wide. Those who wish to enter college are properly prepared to pass the entrance examinations. Those who desire a more general course have an opportunity to pursue such studies as may be necessary to prepare for business and for the intelligent discharge of the duties of life. The pupils are trained in habits of thoroughness and self reliance. Promptness in all things, accuracy and neatness in the execution of written work, and correctness of verbal statement are insisted upon. Each student receives all necessary personal attention. Since the opening a well-equipped gymnasium has been added to the school, and a fine library of reference is about to be added to the study-room, and this will be accessible at all hours to students. Mr. Henry C. Talmage, A. M., is a graduate of Princeton College, and has had fifteen years' experience in teaching in English and classical schools. For a period of five years he was principal of a prosperous school in New England. He is a native of New York State. Mr. Arthur P. Thombs, A. M., is a native of Maine, a classical graduate of Tufts College, Mass., and a post-graduate in the physical sciences. Besides a thorough professional training, he has had six years' experience in all grades of grammar and high school work.

**Rogers & Brownell,** Real Estate, Insurance, and Loan Agents, Office, No. 480 Grand Street.—Prominent among the real estate and insurance firms of Brooklyn is that of Messrs. Rogers & Brownell. The business has been in active and successful operation since 1872, and is recognized as one of the most valuable and reliable of its character in the city. The individual members are Messrs. F. E. Rogers and W. W. Brownell, gentlemen of large experience, and their success has been most pronounced. A leading feature is made of every branch of the real estate business, in the buying, selling, and renting of property, loaning, and conveying. Money is invested in property, and all legitimate matters receive prompt and careful attention. The books of the firm show an extended list of desirable sites for manufacturing, business, and residence purposes, and very favorable inducements are offered to purchasers. Insurance risks are effected in the most solid and substantial companies at the lowest rates of premium and a quick and sure adjustment of all losses is guaranteed. No concern in Brooklyn has more ample facilities for the prosecution of its affairs. Messrs. Rogers & Brownell are also notaries public and commissioners of deeds. They have risen to their present position by strict devotion to the interests of their patrons, representing everything pertaining to the business in a truthful and conscientious manner, and in all cases endeavoring to give the limit of satisfaction.

**The Wheeler & Wilson Manufacturing Company,** Long Island Agency, No. 306 Fulton Street, Branch Office, No. 215 Grand Street, Brooklyn, E. D., R. R. Appleton, Agent.—The Wheeler & Wilson Manufacturing Company was incorporated in 1853, with a capital of \$1,000,000, and since its organization has built up a trade extending to all parts of the civilized world. The agent of the company in Brooklyn, Mr. R. R. Appleton, was appointed in 1878. The remarkable success which has rewarded his efforts is a

convincing proof of the wisdom shown in establishing this agency, and the judicious selection of the company's representative. The Wheeler & Wilson sewing-machine is the perfection of mechanism for hemming, felling, trimming, binding, cording, seaming, braiding, embroidering, and other purposes too numerous to particularize, and, notwithstanding its wonderful qualities, the price is no higher than is demanded for inferior machines. It is the simplest, most easily operated, and best made machine in existence, combining every requisite, and its great simplicity renders personal instruction unnecessary. The factory and chief office of the Wheeler & Wilson Manufacturing Company are at Bridgeport, Conn. Mr. Appleton is likewise agent for McCall's paper patterns. The Wheeler & Wilson Manufacturing Company are the sole agents on Long Island for the German Universal Feed Cylinder Machines, and have them for sale and on exhibition at all their offices. These machines are especially adapted for patching and putting new elastics in old shoes, and have no superiors.

**William Jeremiah,** Real Estate Agent, No. 71 Hamilton Avenue.—The real estate agent of Brooklyn has at the present day opened before him an ample field for enterprise and usefulness, and many of our influential and energetic citizens are engaged in this important business. Prominent among the number thus referred to is Mr. William Jeremiah, whose office is centrally located at No. 71 Hamilton avenue. This business was founded by the present proprietor in 1858, who, by faithful and conscientious zeal for the best interests of his customers, has secured a very superior clientage. Mr. Jeremiah is familiar with both present and prospective values in and around the great city of Brooklyn, and has always on his books many desirable bargains, including business, residential, and manufacturing sites, for sale or exchange. He makes a specialty of the negotiation of loans on bond and mortgage. In this branch of business he is of the utmost service to both borrower and lender, securing to the one ample funds with which to extend his enterprise, and to the other a profitable and perfectly safe investment. The properties in which Mr. Jeremiah deals are absolutely perfect as regards their title, and no real estate is handled except that which is a thoroughly safe investment. In addition to the sale, purchase, exchange, and letting of property, Mr. Jeremiah places insurance in all the leading, solid, and influential companies of Europe and America, at the lowest rates. He is sub-agent for Brooklyn for the Continental Fire Insurance Company, and also representative for the well-known firm of Thompson & Co., the extensive wood and coal dealers. Mr. Jeremiah was born in Wales, but has resided in the United States for the last thirty-five years. He will be found in every way well worthy of the trust and confidence reposed in him. Mr. Jeremiah makes a special business in taking charge of estates, and is one of the oldest real estate men in Brooklyn.

**Wall House,** corner Fourth and South Fifth Streets, Harvey B. Streeter, Proprietor.—This is the only hotel in this eastern section of the city, and it is one deserving of all the patronage it receives and the high reputation it enjoys. The hostelry was founded in 1855, and in 1880 Mr. S. S. Streeter came into possession of it. He was succeeded in 1885 by his nephew, the present proprietor, Mr. Harvey B. Streeter, who is a native of this city, and had been engaged in the hotel business for many years before becoming proprietor of the Wall House. The building consists of four stories and basement, and is 75x50 feet in dimensions. It contains forty rooms, besides office, a dining-room 25x50 feet in dimensions, and a café of similar area. The dining-room will seat seventy-five persons at one time. The fittings and furnishings throughout are of the most modern character and of a superior class, while cleanliness and order pervade the whole establishment. The café is attractively fitted up, and here the choicest viands are served up at popular prices. The rates for rooms range from seventy-five cents to a dollar and a-half per day, and from four to eight dollars per week. Mr. Streeter is a most genial host, well known in the city, and very popular with his guests.



**J. S. Loomis**, Brooklyn City Moulding and Planing Mills, Lumber and Timber, Dealer in Doors, Sashes, and Blinds, corner Baltic and Nevins Streets.—It is an admitted fact that the lumbering interests of the United States form a very important item in the general aggregate of our country's business. About \$200,000,000 are invested in the lumber interests alone in this country, which probably require the services of seven hundred thousand employees. Of the numerous firms engaged in this industry in Brooklyn, the old-established house of Mr. J. S. Loomis, corner Baltic and Nevins streets, is entitled to more than passing recognition in this work. This business was established by the present proprietor in 1848, who has during the intervening period of thirty-eight years built up a liberal and influential patronage. Mr. Loomis is a native of Wyoming county, Pa., and was born June 12th, 1825. He learned his trade as a carpenter at Wilkesbarre, Pa., and in 1846 went to South Carolina and was engaged by A. W. Craven in building the Camden and Gadsden railroad, the last link of the railroad connections between the Northern and Southern States. Eventually he came to Brooklyn in 1847 and entered the shop of Thomas Bayles, who was then one of the prominent builders of the city. In 1848 he formed a copartnership with James McCamman, a fellow workman, and started business in a modest way at Tompkins place, making sashes, blinds, and doors, their mill being only 25x25 feet in dimensions. Their business rapidly increasing, they removed to Wyckoff, near Smith street in 1850, the premises being three times as large as the previous one. In 1855 the partnership was dissolved, and Mr. Loomis, having purchased the interest of his partner, became sole proprietor. Mr. Loomis having bought his present site in Nevins street in 1868 removed to it, and has since greatly prospered in spite of several fires which entirely consumed his mills. These fires occurred in 1863, 1870, 1876, and 1881. The premises at present occupied consist of a spacious series of buildings admirably equipped with all the latest improved wood-working machinery, tools, and appliances. Much of the machinery, which has gained an excellent reputation for the Brooklyn City Molding and Planing-Mills, was designed by Mr. Loomis, and is peculiarly adapted for the purposes for which it is employed. A splendid two hundred and fifty-horse power steam engine is utilized, while one hundred and fifty experienced and skillful workmen are employed. In conducting the work at the mills a number of subdivisions are necessary, as the planing and moulding, the carving, scroll-sawing and fine cabinet work, housefinishing and veneering. Everything in the way of dimension lumber, dressed lumber, flooring, siding, mouldings, ornamental hardwood work for banks, churches, theatres, mansions, and all other planing-mill work is done to order, while every facility is enjoyed for turning out work promptly and in the best possible manner. Mr. Loomis deals likewise extensively in doors, sashes, and blinds, and consumes annually seven million feet of pine and one million feet of hardwood lumber. The trade of this representative house extends all over the United States, while large quantities of ornamental woodwork are exported to the West Indies, South America, South Africa, Europe, New Zealand, and Australia. The kilns of this house have a capacity of drying one hundred and eighty thousand feet of timber at once. Mr. Loomis is a type of the self-made man, who has risen by his own efforts and industry to a foremost place in the manufacturing and commercial world.

**John Landan**, Brooklyn Hard-wood Finishing Works, Nos. 300 and 302 Pacific Street.—Evidence of the progress of this community as a manufacturing centre is nowhere more clearly demonstrated than by reference to the fact that new industries are constantly taking root and becoming prime factors in the resources of the city. Among such there are few which have in so short a time won such success or deserve more favorable attention than that of Mr. John Landan, an energetic and enterprising business man, who founded his business at the address already indicated during the latter part of 1835, and has since developed quite a large trade connection. He is a German by birth and has had a thorough practical training in his business, in which he is considered an expert. His workshop is located on the third floor of a

four-story brick building, and has a capacity of 50x100 feet. It is fitted up with all necessary mechanical appliances, and from ten to twenty hands are employed. The house makes a specialty of general housefinishing in all kinds of hardwood and imitation, and contracts for varnishing of offices, churches, private residences, and furniture. Mr. Landan gives his personal attention to all the operations of the business, and all work undertaken is promptly and satisfactorily executed. The enterprise of the house in promoting the industrial interests of the community is a subject of the most favorable comment, and it is deserving of encouragement and support.

**Elbert C. Wilson**, Maker of Fine Ice-Creams and Ices, Wholesale and Retail, Nos. 290 and 292 Fulton Street.—A prominent house in Brooklyn engaged in the production of ice-cream, etc., is that of Mr. Elbert C. Wilson. This business was established twenty years ago, and the following have been the changes in the style and title of the firm since that date, viz.: In 1868, Denham & Co.; 1881, Dixon & Wilson; 1884, Elbert C. Wilson. The premises occupied are very spacious, and comprise a commodious three-story building, 25x200 feet in dimensions, with basement fully equipped with every appliance and facility for the successful prosecution of the business. The establishment is fitted with all modern improvements for the manufacture of ice-cream and ices, which are absolutely unsurpassed for quality, flavor, and excellence by those of any other first-class house in the trade in Brooklyn or New York. Forty experienced operatives, waiters, etc., are employed, and the trade of the house extends all over the city and its vicinity. The saloon, banquet-parlors, and private dining-rooms are furnished with great taste and elegance, and have every appliance for the comfort and convenience of guests. The business is both wholesale and retail. Mr. Wilson's facilities enable him to promptly fill the largest orders from hotels, restaurants, steamboats, church fairs, Sunday-school festivals, weddings balls, excursions, families, etc., while all classes of the retail trade order largely Wilson's ice-cream and ices in preference to all others. Mr. Wilson manufactures extensively ice-cream of all standard flavors, French and Italian creams, fruit creams, water-ices, etc. During the season Mr. Wilson likewise carries on a very large trade in Charlotte ruses and oysters. Mr. Wilson is a native of Brooklyn, and is highly regarded by the community.

**Cary & Stevenson**, Real Estate and Insurance Agents, No. 196 Fulton Street.—The enormous development of the Brooklyn real estate market is one of the most certain indications of the solid prosperity of the city, its realty being more than ever sought after as a remunerative and absolutely safe method of investment. The high reputation which these investments have attained reflects great credit upon our leading real estate agents, who are manifesting a public-spirited interest in the welfare and prosperity of the community. Prominent among the number referred to is the firm of Cary & Stevenson. This firm are real estate and insurance agents of established reputation, paying special attention to the rental, purchase, and sale of real property, such as stores, houses, and French flats, and have a large and valuable list of city and country property for sale or exchange; also are prepared at all times to negotiate loans, collect rents, and manage estates. They established their business here in 1874, and have long been recognized as possessing an accurate and intimate knowledge of present and prospective values of both residential and business property, carrying to a successful issue many of the heaviest real estate transactions on record, and gaining a large and influential patronage from capitalists and investors. The business intrusted to their care receives their prompt and personal attention, and every trust is discharged with the utmost faithfulness and fidelity. The firm represent the Westchester Insurance Company and the Hanover Fire Insurance Company, both of New York, in Brooklyn, and are prepared to place the largest risks at the lowest rates of premium in reliable companies. The members of the firm are Messrs. Isaac H. Cary and William Stevenson, both natives of Brooklyn, and closely identified with her material growth and prosperity.



**John C. Grennell & Co.,** Dealers in Painters' Supplies and Artists' Materials, No. 536 Fulton Street.—Of the numerous commercial industries of Brooklyn that of the handling of painters' supplies and artists' materials is entitled to a leading position in this historical review of the principal industries of this flourishing city. Among the houses here located which may be termed representative, a reliable one is that of Messrs. John C. Grennell & Co., whose office and warehouse are located at No. 536 Fulton street. This business was founded in 1877 by the present copartners, Messrs. John C. Grennell and James M. Mooney, both of whom have had great experience, and are thoroughly conversant with every detail of the business and the requirements of the trade. The premises occupied comprise a spacious and substantial four-story brick building with basement, 25x90 feet in dimensions, fully equipped with every facility and appliance for the accommodation and display of the large and valuable stock of painters' supplies and artists' materials. The assortment includes dry and mixed paints, white lead, varnishes, linseed and other oils, brushes, and everything required by painters and artists. These goods are fully equal if not superior to any similar specialties in the market, and their reputation for quality, reliability, and general excellence has extended all over the country. This responsible house is in intimate connection with the most famous manufacturers and buys in large quantities, which fact gives it a marked advantage in goods and prices over many contemporaries. All orders are promptly and carefully filled, and it is the earnest desire of the proprietors to merit by the strict principles of equity a continuance of the liberal support already accorded. Messrs. Grennell and Mooney are both natives of New York, and are highly esteemed in mercantile circles for their sound business principles, integrity, and just methods of transacting business. It is but just to remark in conclusion that those who form relations with this popular house may depend upon receiving that considerate attention which adds so greatly to the popularity of this establishment, and has made it one of the most prominent in its line in this flourishing city.

**P. M. Dale & Son,** Staple and Fancy Dry Goods, Gents' Furnishings, Nos. 153 and 155 Myrtle Avenue.—Identified with the development of the business prosperity of Brooklyn, the house of Messrs. P. M. Dale & Son is one of the largest, best conducted, and most prosperously established dry goods establishments in the city. The house was established by Mr. P. M. Dale in 1865, who continued it until 1875, when the firm became Dale & Joslin, and in 1886 P. M. Dale & Son. The administration of its affairs is characterized by wisdom and discernment, the firm always pursuing a conservative business system and a liberal policy of trade toward their patrons and the public, and their eminent success is due to these facts, in connection with their energy and the honorable purpose manifested at all times. One of the largest and most eligible double stores on Myrtle avenue is occupied, the premises having a front of 50 feet, with a depth of over 100 feet. It is made conspicuous by handsomely dressed show windows, and its interior arrangement creates a very favorable impression. The stock, which is extensive in all departments, consists of all the various textile fabrics in dress goods, also silks, velvets, plushes, white goods, linens, laces, ribbons, cloths, cloaks, dolmans, domestics, notions, fancy goods, ladies' and gentlemen's furnishing goods, trimmings, etc. The display of goods is very attractive. The firm purchasing in quantities to meet the demands of this trade, and selling at a moderate advance over the cost, the stock is quickly depleted and fresh invoices are constantly being received. Mr. P. M. Dale, the head of the house, is popular and prudent in business and financial circles, and is a gentleman of high purpose, integrity of aim, and will be found liberal and fair in all transactions. He has resided in Brooklyn since early youth, and has always been prominently identified with its progress and advancement. His son and copartner, Mr. Joseph M. Dale, was born and brought up in the city, and as a young business man stands high in business and social circles.

**Hardenbergh & King,** Carpets, corner of Fulton and Clinton Streets.—One of the best illustrations of the high plane of excellence to which the modern carpet trade has been raised is afforded by the mammoth Brooklyn establishment of Messrs. Hardenbergh & King. The members of this representative firm, Messrs. L. V. D. Hardenbergh and A. H. King, have by their industry, coupled with a thorough knowledge of the requirements of the public, enlarged their business and increased their stock. Their palatial store is a monument to their enterprise, completely stocked as it is with the finest foreign and domestic carpets, rugs, etc. The premises occupied are located on the site of the old Second Presbyterian Church, and were formerly occupied by Ovington Brothers. New buildings have been erected by Messrs. Hardenbergh & King, and the establishment is one of the most extensive and admirably equipped at the present day in New York or Brooklyn. The present copartnership was organized in 1884 by the consolidation of the two firms of Hardenbergh & Co., No. 174 Fulton street, and A. H. King, No. 294 Fulton street. Mr. Hardenbergh commenced business as a clerk in the house of Stewart & Co., dealers in carpets, Brooklyn, in 1849, was ultimately admitted into the firm as a partner, and continued in it till 1879, when it was dissolved. He then prosecuted business on his own account till he formed the present copartnership with Mr. A. H. King. Mr. King came to Brooklyn in 1864, obtained a position in a carpet house in the Eastern District, and continued there till 1867, when he secured an engagement with A. T. Stewart & Co., corner Tenth street and Broadway, New York. In 1870 he was employed by Foster Brothers, who were then just opening a branch store in Brooklyn, their main house being in New Haven, Conn. After some other changes, in 1875 he obtained an engagement with William Berri's Sons, and remained with them till 1879, when he commenced business on his own account, and eventually, in 1884, entered into partnership with Mr. Hardenbergh, under the style and title of Hardenbergh & King. The firm as at present constituted is one of the strongest in Brooklyn or the metropolis. The partners are ever on the alert to secure the latest novelties, and make a specialty of the choicest fabrics wherever manufactured. With regard to the character and extent of their stock of carpets, etc., it may justly be stated that it is unsurpassed by that of any other house in the country, and comprises a splendid assortment of Axminsters, body Brussels, ingrain, tapestry, Wilton, velvets, moquet, oil-cloths of every description, rugs, mats, matting, etc. One hundred experienced salesmen, clerks, etc., are employed. All goods are fresh, handsome, and judiciously selected, and are offered at prices that command the attention of the closest and most careful buyers.

**American Insurance Company,** No. 201 Montague Street, E. B. Wood, Manager.—The American Insurance Company of Newark, N. J., offers to insurers the most exceptional advantages and security. The manager of this company for Brooklyn and Long Island is Mr. E. B. Wood. He established the business here in July, 1884, and is well known in the city as an intelligent and reliable underwriter, and an agreeable and trustworthy business man. The history of the company which he so ably represents has been a progressive one, ever marked by a consideration for the best interests of its patrons, and always adjusting all losses promptly and fairly. Husbanding its assets, and careful in every detail of its management, the American has built up a business that marks it as an honestly conducted company. Its last annual statement, made January 1st, 1886, shows its condition, as follows: Assets—United States bonds, \$615,625; bonds and mortgages, \$683,021.75; real estate, \$385,305.68; cash in banks and office, \$36,145.87; interests and rents due and accrued, \$22,701.36; premiums in course of collection, \$18,359.81; total, \$1,761,159.47. Liabilities—Re-insurance reserve, \$270,612.67; unpaid losses, \$22,045.14; other liabilities, \$23,634.94; total, \$316,292.75. Surplus as to policyholders, \$1,444,866.72; cash capital, \$600,000; net surplus, \$844,866.72. Mr. Wood is a native of New York city, is a member of the Board of Underwriters of the city, and a gentleman with whom it is always a pleasure to transact business.



**J. Duckworth & Son**, Wholesale Confectioners, No. 301 Fulton Street.—Americans, especially the rising generation, are probably the greatest consumers of confectionery and candy in the world, and the productions of our manufacturers of these wholesome and delicious luxuries can, at the present day, compete favorably with those of France. The most prominent and reliable house in Brooklyn engaged in the manufacture and sale of fine confections is that of Messrs. J. Duckworth & Son, wholesale confectioners, No. 301 Fulton street. This business was established in 1859 by Mr. J. Duckworth, who conducted it until 1874, when he admitted his son into partnership under the firm name of J. Duckworth & Son. Purity is the main essential in confectionery and candy, and to-day the difficulty to obtain these articles devoid of adulteration and deleterious substances is so great that the advantages of dealing with a house like that of J. Duckworth & Son, whose reputation is so high for making none but the purest and best confections, are at once manifest. A large and annually increasing trade is transacted by the firm in consequence of the unsurpassed quality and excellence of its confectionery. The premises occupied are very commodious, and are supplied with all modern appliances and apparatus known to the trade. Fifty experienced salesmen, clerks, and operatives are employed, and the trade of the house extends all over the country. Messrs. J. Duckworth & Son are sole agents in Brooklyn for Stephen F. Whitman & Son's Philadelphia confections; Chocolat Menier, Paris and London; A. J. Vanskeline's motto papers, Greenpoint, L. I.; E. J. Larrabee & Co.'s biscuits, Albany, N. Y.; Smith Brothers' cough drops, Poughkeepsie, N. Y.; Mellor & Rittenhouse's licorice tablets, Philadelphia, Pa. He also deals largely in French fruits of all kinds. Mr. J. Duckworth is a native of New York, while his son, Mr. Walter F. Duckworth, was born in Providence, R. I. They are held in the highest estimation by the community for their business ability, integrity, and enterprise. It is impossible in a short sketch to do justice to this progressive house, but it is manifest that for purity and flavor these goods cannot be surpassed by any similar first-class establishment in the United States or Europe.

**Daniel Ferry**, Real Estate and Insurance Broker, Office, Nos. 252 and 254 Court Street.—In the selection of real property and in its valuation, as well as in its sale or in raising money upon it by bond or mortgage, as well as in its general management, the services of the real estate agent or broker are of value. Engaged in this business as a real estate broker and insurance agent since 1880, with his offices located at Nos. 252 and 254 Court street, is Mr. Daniel Ferry. He occupies spacious offices and finds employment for two clerks. Mr. Ferry is a native of Ireland, of middle age, and a resident of Brooklyn for forty-five years. Originally a glass-blower by trade, he has served twenty-two years on the police force, was a police justice for four years, and has in a large degree witnessed the great growth of the city in all this time. He is a man of ripe judgment in all that concerns the rise, value, and management of property. His business is large, and among his clients are large property-holders and influential citizens. He represents the Home Fire Insurance Company of New York, and is prepared through this and other first-class companies to protect property with insurance to any amount. His large experience, knowledge of values, and acquaintance with investors and capitalists, combined with a genial manner, make him an agreeable and valuable man in his business. He is a dealer also in all kinds of coal and firewood, and his weights and measures are guaranteed.

**F. O'Brien**, Real Estate and Insurance Agent, Office, No. 222 Atlantic Avenue.—A well-known house engaged in developing the real estate market in Brooklyn is that of Mrs. F. O'Brien. This lady is a real estate and insurance agent of established reputation, and has been engaged in the business here since her husband's death, six years ago. During this period she has maintained an enviable reputation as a responsible and competent agent in every branch of the business, devoting herself personally to securing the best possible bargains for investors and clearly showing her familiarity with the present and prospective values of realty in

all cases. She possesses excellent facilities for the prompt negotiation of loans on bond and mortgage at favorable rates, and is always prepared to invest capital to any extent required. She has an extended list of houses to rent and property for sale or exchange. She is an excellent collector of rents, and is prompt in returns, and in the payment of taxes, insurance, and assessments, and advances cash on collecting agencies when required. She is also the agent in Brooklyn for the Phoenix, the Liverpool and London and Globe, and Hamburg and Bremen Insurance Companies, and will place the highest risks in reliable companies at the lowest rates of premium. Mrs. O'Brien is a native of Switzerland, amiable and intelligent, and highly esteemed in business and social circles.

**E. F. Gaylor**, Architect, No. 66 Broadway, Truslow Building.—Brooklyn has proven a fruitful field for the exercise of the highest order of talent in the line of modern architecture, and on every hand are evidences of the skill, talent, and energy that have reared such permanent monuments of constructive effort. In reviewing the progress of architectural education in our midst, the name of Mr. E. F. Gaylor will at once suggest itself to numbers of our readers. Mr. Gaylor was born in Brooklyn, and, after having received an excellent education, studied with one of our most prominent architects, and five years ago commenced the practice of his profession in this city. At the present day he is recognized as a thoroughly representative member of the distinctive American school of architecture, and has solved and still is successfully solving the complex problem of how best to utilize the minimum of building area with the maximum of accommodation and architectural beauty of design. Proofs of Mr. Gaylor's skill are numerous in the city and its vicinity, as embodied in the many splendid edifices he has erected in the last few years, which are much admired by experts for their stability and elegance. The following buildings have latterly been designed and erected under his supervision, viz.: Metropolitan Hotel, Grand and First streets; Grove Monument, Loftus Wood, at Greenwood Cemetery; Herman Reinher's Mansion, No. 680 Willoughby avenue, and Captain Bennett's, at Tenth street, and many other private dwellings and edifices in all sections of Brooklyn and its neighborhood. He is at all times prepared to give estimates, cheerfully furnishes plans and specifications to meet the views of those intending to build, and spares no time or pains to fulfill the expectations of his patrons. Mr. Gaylor is one of our public-spirited citizens, and has always taken the greatest interest in military affairs, and is at the present day Colonel of the Forty-seventh Regiment. He is greatly respected by the community for his ability and probity, and, being thoroughly conversant with the wants and growth of Brooklyn, is fully competent to carry to successful completion all work pertaining to his profession.

**A. M. Barber**, Dealer in all kinds of Sea Food, Nos. 643 and 645 Fulton Street.—Among the establishments in this city which are popular as sources of supply for food of the more staple character, that of Mr. A. M. Barber stands forth as one of the most prominent. Mr. Barber's establishment is at Nos. 643 and 645 Fulton street, where he occupies a store having a frontage of 25 feet and a depth of 50 feet. This place is very nicely fitted up in oak, and has marble slabs which are used to display the meats and various kinds of fish in which this house deals. Mr. Barber is a large dealer in the products of the oceans, seas, bays, and rivers, or marine food, as it might properly be named, and he makes a specialty of oysters, clams, and fish of all kinds. Everything about the establishment is kept in the best of order, of which cleanliness is a most striking feature. Employment is given to eight hands, and a first-class run of custom is enjoyed by the proprietor the year round. Mr. Barber is a native of Rondout, N. Y., and is a very wide-awake and enterprising business man. He has had his present business establishment since 1870, and has acquired a very extensive patronage by reason of the superior goods sold by him. His business methods are liberal in the extreme, and he entirely merits the success he has met with.



**George Elford & Son**, Brooklyn Wall Paper Warehouse, No. 506 Fulton Street.—In few industries of the United States has more marked improvement been made than in the manufacture of wall paper and interior decorations. The modern popular desire for interior art hangings has given to the manufacturer of wall papers a boundless field for the utilization of his ability and æsthetic faculties. Among the most reliable and prominent houses in Brooklyn that are engaged in selling and hanging wall papers, etc., is the old-established and highly respected firm of Messrs. George Elford & Son, No. 506 Fulton street. This business was established thirty years ago by Mr. George Elford, who conducted it until 1883, when he admitted his son, Mr. George Elford, Jr., into partnership, the firm being known by the style and title of George Elford & Son. The premises occupied are very extensive, and comprise a commodious three-story brick building, with basement, fully fitted up with every appliance for the accommodation and display of the large and choice stock. Here may be seen the latest novelties in all kinds of wall paper, from the cheap prints that we were accustomed to see in our childhood to the most elaborate and magnificent grades and qualities. Many of these goods have been imported at considerable expense from celebrated English and French manufacturing houses. Others have been purchased direct from the leading factories in this country, and we may say in this connection that American wall papers are now ranking quite as high in the estimation of art critics and interior decorators as the more expensive goods of foreign make. Gold and highly colored parlor and drawing-room papers are here, with beautiful dados and friezes to match, while subdued and rich library paperings in imitation of leather, carved oak, and walnut, also bedroom and other superior paperhangings, may be had in bewildering variety at most reasonable prices. Messrs. George Elford & Son are original and tasteful designers and excellent judges of shades and effects, and of the patterns that will best serve the purposes of harmonious designs in household decoration. They likewise undertake all kinds of painting, graining, marbling, etc., which are always executed in the most satisfactory and artistic manner. Sixty experienced and skillful workmen are employed, and the business of this popular house extends all over Brooklyn and New York. The senior partner was born in England, but has resided in this city for the last thirty five years, while his son, Charles A. Elford, is a native of Brooklyn. Both gentlemen are greatly esteemed by a host of friends, while those entering into business relations with them will find their interests carefully attended to and securely guarded.

**F. T. Ostrom & Co.** (Successors to J. A. Davidson & Co.), Dealers in Coal and Wood, No. 142 Court Street, corner of Pacific, and Nos. 262 and 264 Bond Street (Gowanus Canal).—An establishment which in every way is representative of the important trade in coal and wood is that of Messrs. F. T. Ostrom & Co., who are the successors of Messrs. J. A. Davidson & Co. The concern was originally founded in 1863 by the late Mr. J. A. Davidson and his son, and the latter, Mr. J. A. Davidson, Jr., carried on the business for some years alone, subsequent to his father's death. On the first of March, 1886, the business was disposed of to Messrs. F. T. Ostrom and C. D. Ayres, both of whom are young men and natives of New Jersey. The office at Court and Pacific streets is neatly fitted up, and 25x20 feet in dimensions. Adjoining this is a capacious yard, 100x100 feet in area, which is amply stocked with a large quantity of Lehigh and other grades of coal specially adapted for family use. At Nos. 262 and 264 Bond street, bordering upon the Gowanus Canal, there is another large yard owned by the firm. This is 55x100 feet in area, ample for a large stock of all kinds, and it is filled to its utmost capacity. Twelve hands are employed, together with a number of teams, and the firm has at command every facility for promptly and satisfactorily filling all orders in any part of the city, on the most advantageous terms. The members of the firm are diligent in attending to every department of their business, which is of an extensive character, and conducted upon the lines of strict integrity.

**Taylor & Fox**, Auctioneers, Real Estate Brokers, No. 45 Broadway, Brooklyn, E. D.—The real estate interests of the cities and towns in the neighborhood of New York are only excelled by the metropolis itself, and nowhere have the prospects been brighter and the prices firmer than in the flourishing and populous city of Brooklyn. Investments in improved real estate in this city, when carefully made, under the sound judgment and guidance of our representative and reliable firms of brokers, have not only produced a permanent income, but have likewise given great promise of a prospective increase in value. Prominent among the leading real estate brokerage houses of Brooklyn is that of Messrs. Taylor & Fox, whose well-furnished and central offices are located at No. 45 Broadway. This business was established in 1866 by Mr. James C. Eadie, who conducted it till 1884, when the present firm succeeded to the management. The individual members of this copartnership are Messrs. Hubert G. Taylor and Charles J. Fox, who bring a wide range of practical experience to bear, and an intimate knowledge of every branch of the real estate business, and possess qualifications that have enabled them to successfully carry through many important transactions. Special attention is given to the renting, sale, purchase, and exchange of property, and foreclosure and partition sales. Their knowledge of every section of the city is of that personal, thorough character that adds greatly to the value of the advice offered to customers. Messrs. Taylor & Fox have disposed of large quantities of realty at auction, both under foreclosure and by private instructions, and at prices which indicate the confidence reposed by investors in the firm's assurances and methods. They likewise sell all kinds of railway and any other property, always securing a large attendance of competing buyers and good prices. The firm likewise negotiates loans promptly on bond and mortgage, and the management of estates is a specialty. Messrs. Taylor & Fox are both natives of Brooklyn, where they have made hosts of friends, owing to their sound business principles and inflexible probity. They have an excellent clientage, and amply sustain a highly honorable business record in the real estate market of this rising and flourishing city. We would specially call attention to their offices, which are elegantly furnished and arranged for the comfort of their clients. The salesrooms and private office and general office occupy a space of 25x100 feet, having birds, statuary, easy chairs, sofas, expensive paintings, one painted in Italy, costing \$1,200, beautiful engravings, some of which are the original ones, pianos. The salesroom, in which some of the most valuable real estate is sold, needs to be seen to be appreciated. Some of the most influential and noted men in the country have been in attendance there. It has a capacity for seating five hundred persons.

**Edward Ferguson**, Book and Job Printer, No. 762 Myrtle Avenue.—In "the art preservative of all arts" the house of Mr. Edward Ferguson, located at No. 762 Myrtle avenue, is one of the most enterprising and popular known to the trade in Brooklyn. Mr. Ferguson established himself here as a book and job printer in 1886, and, by strict attention to the requirements of the trade and the demands of his customers, he soon built up a fine reputation for first-class work, and secured a large and growing patronage throughout the city. He occupies a large office, 25x50 feet in size, provided with two job presses, a cutting machine, and other equipments, and employs a competent force of experienced printers. In mechanical execution the work turned out by Mr. Ferguson is rarely excelled, showing, as it does, an artistic skill in its design, and the finest of workmanship in its execution. A leading specialty is made of fine work, and every enterprising and legitimate effort is used to excel in every branch of the business. This laudable aim on the part of the proprietor is bringing his work nearer and nearer to perfection every day. Mr. Ferguson is a native of Ireland, but has resided in Brooklyn for eighteen years, during most of which time he was employed as a proofreader by the publishing house of D. Appleton & Co., and the skill acquired by him in that position is displayed by him in all his work, every job being absolutely free from typographical errors. He is a young man of nerve, vim, and business push, whose perseverance is sure to bring him success.



**Leavy & Britton Brewing Company,** Crystal Spring Brewery, corner Jay and Front Streets.—The opinion once prevailed among certain classes of the community that first-class ale and porter could not be brewed in America. This sentiment is now confined solely to Anglomaniacs, who obtain their clothes from England, and all they can possibly of what they eat and drink. The skill and energy of American brewers have entirely destroyed this senseless idea by producing ale and porter which for quality and purity are quite equal if not superior to that brewed by Bass or Guinness in Great Britain and Ireland. In this connection special attention is directed in this review of Brooklyn's commerce and industry to the Leavy & Britton Brewing Company, whose Crystal Spring Brewery is eligibly and centrally located at the corner of Jay and Front streets. This business was established nearly a century ago in Brooklyn by John Johnson, whose ales were noted all over the country for their purity and excellence. Their India pale ale is equal, if not superior, to any Bass or Allsop pale ale imported. They claim it is superior in delicacy of flavor and more perfect in its manufacture, as it is made without the aid of bi-sulphate of lime, which is so largely used in English export ales to prevent their becoming sour in hot weather, and which imparts to them that peculiarly unpleasant flavor which they possess. Owing to the natural amount of salts of lime contained in the water taken from the artesian wells, from which this grade of ale is made, they are able to manufacture it so free from the germs of after-fermentation that it will not sour in any climate. It is made from the finest extra No. 1 bright Canada malt, and choicest Otsego county golden hops, which hops now stand in the English market equal, if not superior, to their famous East Kent goldens. The fine, delicate flavor and tonic properties of this ale cannot be excelled by anything made in the world. Their extra No. 1 Canada malt ale is more on the Scotch principle, very rich in nutriment, and not so highly hopped, which makes it a most delicious family ale, especially adapted for invalids. They do not use so much of the spring water in this grade of ale as they do in the India pale, therefore it has not so much of the tonic, but more of the nutritious properties. They manufacture this both lively and still, and the latter is guaranteed to keep in any climate for any length of time. The XXX ale is equally as pure as either of the other, only lighter in body and less nutritious, but equal if not superior to any ale of its class on the market. Their stock ale and porter cannot be excelled by any brewery for the same price. Mr. Johnson, after a long, honorable, and successful career, was succeeded by the firm of Leavy & Keanny, who continued the business until March 21st, 1878, when the present company was organized and assumed the management. Mr. Leavy is an authority on everything pertaining to brewing, and under his guidance the Crystal Spring Brewery has become more prosperous and efficient than ever. Constant improvements, many of them of great magnitude, have been effected by Mr. Leavy at heavy expense, but the results of which place him in a position to promptly meet the growing demand for his justly celebrated ale, and to maintain its high standard and superiority. The premises occupied comprise an extensive brewery, etc., having a frontage of 172 feet to Jay street, by a depth of 150 feet to Front street. It is four stories in height, and is equipped with all modern appliances, apparatus, and machinery known to the trade. The mash tubs, vats, settling tanks, pumps, refrigerators, and a great array of the largest sized storage vessels all bespeak the watchful care and enterprise of Mr. Leavy. Sixty experienced brewers, workmen, etc., are employed, and the machinery is operated by a thirty-horse power steam engine. The brewery is a model of order, cleanliness, and neatness, and has no superior in these respects in the country. The best malt and hops that can be purchased are utilized, and these are handled in such a scientific and careful manner as to result in the production of ale and porter which for purity, flavor, and quality are unexcelled in this or any other market. The output of the brewery under Mr. Johnson's management was two hundred and fifty barrels weekly; now the production is two hundred and fifty barrels daily. The storage accommodation is very extensive and all needed, so that the ale is not hurried from the vats to the consumer, but is retained in

the cool cellars until of proper age. Since its establishment the business of this brewery has been constantly increasing. It is said of this popular and reliable establishment, with truth, that an inferior grade of ale or porter is never permitted to pass its gates, hence in a measure it has obtained its excellent reputation with retailers, families, and the public. Those requiring unadulterated, first-class ales and porter cannot do better than to order from this responsible house.

**Hibbler & Rausch,** Concord Street Glass Works, Glass Manufacturers, corner Concord and Prince Streets.—For many years the United States was dependent upon Europe for its supply of all kinds of glass specialties, but now, through the skill, energy, and enterprise of our manufacturers, glassware of every description is made here equal, if not superior, to goods imported from abroad. A prominent and representative firm in Brooklyn engaged in this important industry is that of Messrs. Hibbler & Rausch. This business was originally established in 1835, and, after several changes in the style and title of the firm, in 1877 Messrs. Hibbler & Rausch became sole proprietors. In 1886 Mr. B. Rausch died, after an honorable and successful career, being succeeded by his partner, Mr. G. H. Hibbler, who is now conducting the business under the firm name of Hibbler & Rausch. The Concord Street Glass Works are extensive, and are admirably fitted up with all the latest improved apparatus, appliances, and machinery utilized in glass making. Three hundred and fifty experienced and skillful operatives are employed, and the trade of the house extends all over the United States, while large quantities of glass specialties are exported to South America, Mexico, the West Indies, and Canada. Hibbler & Rausch manufacture largely all kinds of lantern globes, lamp chimneys, battery jars, lamp bowls, milk and lager bottles, etc., which for quality, finish, uniformity, and general excellence have no superiors in this country or elsewhere. None but the choicest selected materials are allowed to enter the works, and the closest expert supervision is maintained over all the processes of manufacture. This representative and reliable house is commended to our readers as one capable of meeting all the requirements of the trade, and those entering into business relations with it may be assured of treatment and advantages in keeping with a liberal and just mercantile policy.

**William Lang & Co.,** Manufacturers of Metal Goods, Nos. 123 to 139 Middleton Street, Brooklyn, E. D.—The natural and acquired advantages which have contributed to make Brooklyn a manufacturing centre of such an important character, have also induced here the establishment of enterprises which for magnitude and character of the goods produced have become noted throughout the United States. Such a one is that of Messrs. William Lang & Co., whose office and works are eligibly located at Nos. 123 to 139 Middleton street. This business was established in 1869 by Mr. William Lang, who was a few years ago joined by Mr. Robert Brass, the firm being known by the style and title of William Lang & Co. The factory is a superior five-story brick building with basement 50x100 feet in dimensions, fully equipped with all the latest improved tools, automatic machinery, and appliances necessary for the successful and systematic conduct of the business. Messrs. William Lang & Co. manufacture extensively all kinds of metal goods, fancy brass specialties, curtain chains, tassel hooks, watch and clock cases, which are unsurpassed for quality of material, style, finish, and excellence by those of any other contemporary first-class house in the trade. These goods command an immense sale in all parts of the United States and Canada, and are general favorites with the trade wherever introduced. Two hundred operatives are employed in the factory, and the machinery is driven by an eighty-horse power steam engine. Both partners are thoroughly practical men and skilled workmen. They are held in the highest estimation in commercial and manufacturing circles for their strict integrity and business capacity, and purchasers can always implicitly rely on all representations made by the members of this responsible and trustworthy firm.



**F. Siewert & Co.,** Furniture, Carpets, Oil-Cloths, Pictures, Looking-Glasses, Clocks, etc., Nos. 496 and 498 Broadway, Brooklyn, E. D.—The trade in furniture and housefurnishing goods is one of such magnitude in Brooklyn as to demand special recognition in a work of this character, and we are justified in presenting the house of Messrs. F. Siewert & Co. as one of the most enterprising and successful connected with that important interest. The business has been in operation since 1875, at which time it was inaugurated by Mr. Fred. Siewert. The present firm was organized in 1881, on the admission of Mr. Julius Emanuel as a partner. The growth of the establishment has been steady and healthful, and under the liberal and careful methods that have characterized the administration of its affairs has attained a popularity shared by but few concerns of its kind. The premises occupied are at Nos. 496 and 498 Broadway, and comprise the first floor, 45x110 feet in area, with a spacious basement. The arrangement is convenient and attractive, the stock being so disposed as to afford every advantage to customers. The firm deal largely in furniture, carpets, oil-cloths, pictures, looking-glasses, clocks, etc., all of which are displayed in the greatest variety, embracing all grades from the plainest to the most costly. All the newest and best designs are shown, it being the rule of the house to offer to patrons the latest styles and patterns in every department, and to name such prices as bring them within the reach of all. Goods are sold either for cash or on the installment plan, and customers are treated in the most liberal spirit, every concession being made consistent with sound business policy. A large city trade is done, and orders are received from all parts of Long Island. Both members of the firm are natives of Germany, aggressive, wide-awake men, who thoroughly understand the art of pleasing their patrons, and with whom it is a genuine pleasure to come in contact, by reason of their courtesy and fair and honorable way of discharging their obligations.

**William Foster,** Machinist, Manufacturer of Improved Patent Steam Pumps, the Excelsior Rotary Pumps, Foster's Patent Screw Taps, Hydraulic Hat Presses, No. 13 Adams Street.—In pursuing our inquiries with regard to the various and manifold industries located in Brooklyn, of course a large portion of our attention has been devoted to the machinists and the products of their skill and ingenuity. Of the well-known machinists in the city there are few enjoying a wider reputation than Mr. William Foster, who is engaged in the manufacture of improved steam pumps and machinery of all kinds. Mr. Foster is a thorough, practical machinist, has devoted his energies to the business for many years, and since 1865 has conducted it successfully in this city. Spacious, well fitted up, and thoroughly equipped premises are occupied, 40x100 feet in size, which contain special machinery driven by steam power, and a competent force of practical workmen are kept constantly employed in manufacturing improved patent steam pumps, the Excelsior rotary pumps, and Mr. Foster's patent screw taps and hydraulic hat presses. Mr. Foster, the proprietor of this establishment, was born in England. He came to this country in 1849, for thirty-five years has been a citizen of Brooklyn, has become thoroughly identified with the affairs of the city, and is held in high estimation as an ingenious workman and useful, influential business man and citizen.

**E. C. King,** Dry, Fancy, and Furnishing Goods, No. 1157 Bedford Avenue.—The dry goods establishment of Mr. E. C. King, located at No. 1157 Bedford avenue, is one of the principal attractions of that section of Brooklyn, and compares favorably in all essential respects with many larger but less enterprising establishments in the city. By close attention to business and superiority of stock, the proprietor has achieved a well-deserved success, and built up a large and prosperous trade. He established the business here in 1882, and deals quite extensively in dry and fancy goods, notions, and furnishings of all kinds. His store is very desirably situated, is 25x60 feet in dimensions, very finely fitted up with handsome show windows, fine show cases and counters, and presents an attractive appearance. The proprietor is enabled, by his perfect knowledge of the business, to make

the best selections from importers, and to place them before his patrons at prices lower than many houses which, by flaming advertisements and catchpenny devices, attempt to attract the public and allure the ignorant. His stock of goods is large and varied, consisting of hosiery, gloves, fans, ribbons, laces, handkerchiefs, and notions and fancy goods of every description, and embracing the latest novelties of both domestic and foreign production, while the liberal and straightforward manner with which all customers are treated have combined to popularize the business among all classes of people. Mr. King is a native of Brooklyn, in the prime of life, and has, by industry, enterprise, and indomitable energy, placed himself in the ranks of the leading merchants of the city.

**Seaborg & Co.,** Gentlemen's and Ladies' Tailoring Establishment, No. 491 (formerly 744) Fulton Street.—Among those engaged in the merchant tailoring business who have acquired an enviable reputation and patronage may be named Messrs. Seaborg & Co., of No. 491 (formerly 744) Fulton street. Mr. Seaborg established himself in business in Brooklyn in September, 1885, and in September, 1886, he took into partnership with him Mr. S. T. Sherwood. They occupy eligible and commodious quarters on the second floor, in the business centre of the city, at No. 491 Fulton street. The business requiring larger facilities and accommodations for its rapidly increasing trade, it was removed to its present location in September, 1886, where every advantage and convenience are enjoyed for the accommodation of its large and first-class custom. Ladies requiring riding habits will find their wants carefully, promptly, and politely attended to at this popular and painstaking establishment. The members of the firm are young men, pleasant, polite, attentive, and enterprising. Fine custom work is the specialty, and a corps of twelve hands are now employed—an additional force being necessitated in the busy season. Measures are taken for gentlemen's attire and for ladies' riding habits and jackets, and these are supplied at short notice. The proprietors are among the most accurate and successful in the business in the city, and a perfect fit is guaranteed in all cases. They have always in stock the latest novelties in foreign and domestic fabrics, and these are selected with great care for a first-class trade. The patronage of the house is a very large and substantial one, and is fully merited. Personally they are both reliable and responsible business men and sterling citizens, with a bright and prosperous future, judging from the success of the past.

**Thomas A. Penner,** Real Estate Broker, Agent for the Liverpool and London and Globe Insurance Company, and French Line Mail Steamers, Nos. 85 and 87 Court Street.—The real estate interests of the city of Brooklyn have long held a representative position as among those of the greatest magnitude and importance. It is thus natural that these interests are controlled by the finest business talent, whose facilities enable them to meet the wants of the community at large in this direction. Prominent among the most active and enterprising members of the fraternity is Mr. Thomas A. Penner, whose offices are located at Nos. 85 and 87 Court street. This gentleman established himself here in March, 1885, as real estate broker, agent for the Liverpool and London and Globe Insurance Company of England, and as commissioner of deeds and notary public, since which time he has won a measure of popularity, confidence, and respect in the commercial circles of the city second to no others in this line. His knowledge of the various sections of the city as regards present and prospective values and advantages is unsurpassed, and he has always upon his books a fine list of bargains in residential and business property, eligibly located, for sale, rent, or exchange. Property placed in his hands is expeditiously disposed of, and a leading specialty is made of the negotiation of loans upon bond and mortgage. Insurance risks are placed with responsible companies at the lowest rates of premium. His patronage is large and influential throughout this city and Long Island, and is steadily increasing with each succeeding year. Mr. Penner is universally popular and respected in business circles, and is noted for honorable business methods and sterling worth.



**F. E. Whipple**, Wines, No. 284 Court Street.—One of the most successful and enterprising liquor merchants in Brooklyn is Mr. F. E. Whipple, whose handsome and commodious establishment is at No. 284 Court street. Mr. Whipple founded his business in 1876 at No. 390 Court street, where he remained until June, 1885, when he removed to his present location. The premises now occupied by him consist of a fine store, 25x100 feet in dimensions, and a cellar of the same size. The store is divided into four departments. In the front is the cigar department, occupying a space of 25x20 feet, and filled with a choice stock of cigars of the favorite brands, both imported and domestic. A partition separates it from the saloon at the rear, 25x80 feet in area, and fitted up in the most elegant manner, the fixtures, decorations, and appointments combining to make it one of the finest saloons to be found in the city. It is filled with the choicest liquors, which Mr. Whipple is a direct importer of. He imports all kinds of foreign and domestic liquors, wines, porters, ales, lagers, and fancy liquors. His stock is very large and complete, and his trade is very extensive. The four departments of this business include the cigar store, saloon, bowling alley, and club rooms, well furnished for the reception of visitors and provided with every convenience for their entertainment and comfort. Mr. Whipple is a native of Springfield, Mass., and is a very enterprising young business man.

**D. B. Treadwell**, Real Estate, House, and Fire Insurance Agent, Notary Public, and Commissioner of Deeds, etc., No. 81 Greenpoint Avenue.—The second oldest establishment in Greenpoint engaged in this branch of enterprise is that of Mr. D. B. Treadwell. Mr. Treadwell, who is a native of Connecticut, has been a resident at Greenpoint for the past quarter of a century, and for a score of years he has been engaged in the successful prosecution of a real estate and insurance business. His long experience in real estate has qualified him as an expert, and in respect of disputes over real estate questions he is frequently called as such. He has appraised over eight hundred lots of property on behalf of the city. He buys, sells, and exchanges real estate of all kinds, lets houses and apartments, flats, stores, etc., collects rents, takes entire charge of estates, etc. He is a notary public and commissioner of deeds, searches and prepares titles, draws deeds, mortgages, bonds, and other documents, etc. He is the manager of the Phoenix Insurance Company, of Brooklyn, which has a capital of \$1,000,000 and assets of \$3,759,035.98; and also of the Royal Insurance Company, of Liverpool, Eng., which has assets amounting to \$4,187,679.80, and in which property of all kinds can be insured at the lowest possible rates. The "Phoenix" and "Royal" are large, flourishing companies and known for a number of years for their honorable dealings and prompt payment of losses by fires. Mr. Treadwell is also agent of the Lloyd Plate-Glass Insurance Company, of New York, which insures against breakage; of the Travelers' Accident Insurance Company, of Hartford, Conn., and of the Fire Association, of Liverpool.

**Joseph Canner**, House and Sign Painter, No. 229 Flatbush avenue.—One of the leading and best-known exponents of this art in Brooklyn is Joseph Canner, house and sign painter, who has been engaged in business continuously and successfully for a period extending over thirty-five years, embarking on his own account here in 1851, and has ever since maintained a strong hold on public favor. He occupies a 25x40 store, with a shop in the basement, and carries a heavy and A 1 stock of paints, colors, oils, wall papers, and interior decorations, and from twenty to twenty-five hands are employed. Fresco painting, mural decorating, paper-hanging, house polishing, and hardwood finishing in all its branches are executed in the highest style of art, also sign work, and a specialty is made of wall tinting and calcimining, vestibule and outside doors also being regrained or polished in the most superior manner, and altogether a very fine business is done. Mr. Canner, who is a native of England and a resident of the United States over fifty-five years, is a practical and expert workman himself of forty-six years' experience.

**Joseph Marling**, Embalmer and Furnishing Undertaker, No. 1842½ Fulton Street, between Rochester and Patchen Avenues.—Among the most reputable establishments engaged in the undertaking business in this city is that of Mr. Joseph Marling. The enterprise was started in the early part of 1882, since which time a large and influential business has been built up. Mr. Marling has had long experience in this line of business, and he occupies commodious premises that are in every way well adapted to the purposes for which they are used. He makes a specialty of providing all necessities for and superintending the interment of the dead, and this is done at reasonable rates and to the entire satisfaction of his patrons. His premises are open day and night, and he is always prepared to give the most prompt attention to all orders, and to furnish wood and metallic burial cases, hearses, and carriages, shrouds, and shrouding material of every kind. Burial cases suited for transportation to any part of the Union are supplied immediately upon the receipt of notice. Mr. Marling also lets out first-class coaches and camp-chairs on hire. He is a native of New York city, and during the time he has been in business in Brooklyn has made himself very popular. He is a member of the Fourteenth Regiment, New York State Militia, in which he has served three years, and is also a member of D. K. Warren Post of the G. A. R. He is also a member of the Washington Irving Council and many other prominent societies.

**H. C. Kendrick & Son**, Painters, Art Decorations in Fresco and Wall Paper, Artists' Materials, No. 1609 Fulton Street.—A representative house in Brooklyn in the line of painting and art decorations in fresco and wall paper is that of Messrs. H. C. Kendrick & Son. The business was founded in 1857 by the senior member, who was one of the pioneers in the art, and has seen it gradually developed to its present importance and magnitude. The present firm was organized in 1884, and progressive excellence has been the motto of the house from the beginning. They occupy a commodious and attractive store, which is the leading headquarters in this part of the city for paints, wall paper, and artists' materials. The stock is invariably full and complete, received from the best and most reputable producing sources, and sold at prices which defy successful competition. The firm employ from twenty to thirty-five hands, who are expert in painting, frescoing, and paper-hanging, and are at all times prepared to execute all work intrusted to their care with perfect success, the utmost promptness, and to the entire satisfaction of patrons. They have painted many of the most beautiful frescoes in the city. Their contracts in decorating churches, public offices, and private dwellings have all been performed with commendable skill and at reasonable cost. The firm is composed of Messrs. H. C. and C. H. Q. Kendrick, thoroughly practical masters of their trade.

**Samuel Lusk**, Dealer in Dry Goods, Fancy Goods, Hosiery, etc., No. 493 Fifth Avenue, corner of Twelfth Street.—Among the popular and prosperous general dry and fancy goods' establishments in South Brooklyn can be named the thriving and well-kept store of Samuel Lusk, where is always displayed an elegant and attractive line of dress goods and trimmings, woolen and cotton fabrics, linens, fancy goods, hosiery, notions, underwear, collars, corsets, novelties in ladies' wear, laces, and everything that is to be found in a well-equipped emporium in this interesting branch of mercantile activity. This business was started in 1882, and from the very outset Mr. Lusk may be said to have virtually bounded into public favor and patronage by the excellence and reliability of the goods, together with fair and honorable dealing, and his untiring attention to the wants of customers being the special features contributing to his well-merited success. The store is ample and compact, neatly fitted up, and tastefully arranged, and a large and admirably selected stock is constantly carried, two capable and polite assistants attending to the wants of purchasers, and popular prices prevail. Mr. Lusk is a native of New York State, is a gentleman of middle age, active and energetic, and fully conversant with every detail of his business.



**J. S. Schneider**, Dealer in Paints, Oils, Brushes, Window-Glass, Dyes, and Drugs, for all manufacturing purposes, No. 571 Broadway.—No specific industry has attained equal magnitude in a proportionately short time as that devoted to the sale of painters' supplies, window-glass, and dyes and drugs for manufacturing purposes. The growing taste for interior decoration has had much to do with this fact, as have also the improvements in manufacture. One of the oldest and most reliable houses engaged in the paint trade of Brooklyn is that of Mr. J. S. Schneider, who founded his enterprise in 1869, and has taken a foremost position all along in this branch of trade in the city. This gentleman was born in Germany about forty-five years ago, and left his native land for the United States thirty-five years back. He has had a very extended experience in his branch of trade, is acquainted with its minutest details, and knows how to supply his customers with the best class of goods that can be procured, and at prices which no competing house can excel. His business premises, fronting on Broadway and Varet street, are very spacious, and are equipped with all necessary conveniences and appliances for the successful operation of the business. Mr. Schneider conducts a very extensive import trade, and carries in stock some of the best foreign as well as domestic manufactured goods, which he is at all times prepared to offer to the trade on the most advantageous terms. The stock embraces a full and complete line of mixed and dry paints of the finest quality, white lead, oils of every description, brushes, etc., and everything in the nature of painters' supplies; also tube colors and artists' materials of all kinds, wall papers in all the newest and most popular patterns and designs, window-glass of every quality, and a full assortment of dyes and drugs for manufacturing purposes. The business is of both a wholesale and retail character, and a very extensive and growing trade is enjoyed by the house, six assistants being constantly required to attend to the requirements of customers. This is a live, wide-awake house, liberal in all its dealings, prompt and honorable in the fulfillment of all its engagements, and Mr. Schneider, personally, has the highest of standings in the commercial community, esteemed and respected by all who know him for his business ability and integrity.

**New York Patent Steam Carpet-Beating and Renovating Company**, Office, No. 74 Court Street; Factory Nos. 247, 249, and 251 Willoughby Street; A. P. Stevens & Co.—The New York patent steam carpet beating and renovating company operates the most extensive and best equipped concern of its kind in the United States, and exerts a most valuable influence in its special department of activity. The works were opened in 1872 by Mr. A. P. Stevens. In 1879 business increased to such an extent that the firm were obliged to erect a new factory, 50x100 feet, four stories, with a capacity of one thousand yards of carpeting per hour, or ten thousand yards every twenty-four hours. The business of 1872, clear of expense, amounted to \$12,000, which was increased in 1885 to the sum of \$50,000. The factory is in the four-story brick building at Nos. 247, 249, and 251 Willoughby street, and office No. 74 Court street, the measurements of which are 50x100 feet. Full provision has been made of the latest and most improved machinery and appliances. The new and improved steam carpet-beating machine which is in use was built by the company, under Stevens' patent, dated April 14th, 1877, a complete model of which is in running order, and continually in motion at the offices, for the purpose of convincing the public that they do not exaggerate when they say they have the most perfect machine ever invented. By the use of this valuable invention, the most delicate and costly carpets are beaten and renovated without the least suspicion of injury, the colors, to the contrary, being given new brilliancy and effect. Goods are called for and delivered in all parts of the city free of charge. Only experienced and reliable hands are employed, and the greatest care is exercised, in order that the highest and most satisfactory results may be reached. Special contracts are made with churches, theatres, club and lodge rooms, schools, and all public buildings, for raising, cleaning, and re-laying. The advantages derived in sending or leaving your orders

direct at the office are as follows: first, you know what company is to clean them; second, you will know what day you can have them returned and laid, without being disappointed; third, if a carpet is lost or a window-piece mislaid, you will know to whom to look for it. Mr. Stevens is also well known as a manufacturer of window shades, and his goods are in active and increasing demand. He is the sole proprietor, and is widely known and highly esteemed for his honorable and progressive business record.

**H. M. Winter**, Millinery Goods, Nos. 487 and 489 Fulton Street.—Among the popular and successful exponents of the millinery trade in the city of Brooklyn is Mr. H. M. Winter. He is widely known as an importer, jobber, and retailer of millinery goods of all kinds, and he has gained an enviable reputation in the trade by the excellence of the goods sent out and by the enterprise and business energy displayed in all his transactions. The business was founded in 1870, and from its inception to the present has commanded a brisk and substantial patronage. The premises occupied for the business are very centrally located on Fulton street, and this is the finest and most attractive establishment of its kind on that great thoroughfare. Mr. Winter occupies the whole of the brick building of three floors and basement, No. 489 Fulton street, and the first floor of the adjoining building, No. 487. The first floors of the two buildings have a combined area of 50x60 feet, and each of the upper floors of No. 489 is 25x60 feet in dimensions. The establishment is elegantly and attractively fitted-up throughout, and the principal salesroom is splendidly lighted by four richly dressed plate glass windows. Mr. Winter caters to a first-class trade, and his stock embraces the richest and most stylish goods in everything appertaining to millinery manufactured on both sides of the ocean. There is nothing that is elegant in this line of goods that is not represented here, and Mr. Winter, who is an energetic, live, pushing business man, is ever abreast with the times in placing upon his counters and shelves the latest novelties, both foreign and domestic. His business connections are widespread, and the extent of the trade transactions of the house is evidenced by the fact that from fifty to one hundred assistants are necessary to attend to the wants of customers. All goods handled in this establishment are procured from the best and most fashionable sources of supply, and in such quantities as to enable the proprietor to sell at the lowest figures. Mr. Winter is a native of this city. He has had an extended experience in this line of business, and he is widely respected for his courtesy of disposition and his commercial integrity. He is at present a member of the Board of Education.

**S. O. Burnett**, Housefurnishing Goods and General Hardware, No. 288 Fulton Street.—Prominent among honorable and substantial business houses on Fulton street may be mentioned that of Mr. S. O. Burnett. This enterprise was originally established by Mr. J. C. Duryer, who was succeeded by Messrs. Young & Palmer. The latter dissolved partnership in 1856, and the firm of Young & Burnett was then formed. In 1866 Mr. Young retired, and since then Mr. Burnett, who is a native of Brooklyn, has been the sole proprietor. The premises occupied are very spacious and commodious, comprising a brick building with basement and four stories, the whole covering an area of 25x100 feet. The interior arrangements are admirably adapted for business purposes, and a large trade is annually conducted, supplying an extensive demand for all kinds of builders', cabinet-makers', and upholsterers' hardware, mechanics' tools, and that class of articles usually denominated as shelf goods, together with a full and complete line of housefurnishing goods of every description. The salesroom is very nicely kept, being neat and clean in appearance, and admirably lighted by two fine plate glass windows. Popular prices prevail; from ten to fifteen intelligent and polite salesmen serve customers promptly; orders by mail or telephone likewise receive immediate attention. The business is of a retail character, and extends to all parts of Long Island. The house is a leading one in its line, and Mr. Burnett is held in the highest estimation in commercial life.



**Peter Bertsch**, Painter, Nos. 364, 366, 368, 370, and 374 Broadway, Brooklyn, E. D.—Few branches of industry have had so marked an effect in contributing to the refinement of the present generation as that which has busied itself with producing the fine work that is now done in mechanical painting, and none deserve more credit for such work in this city than Mr. Peter Bertsch, whose location is at Nos. 364, 366, 368, 370, and 374 Broadway, Brooklyn, E. D. This business was established in 1863 by the present proprietor, and from the date of its foundation it has always received a very liberal and remunerative patronage, and has attained a reputation for superior work second to no other house in the city. The premises occupied are spacious and commodious, comprising the first floors of the five different numbers mentioned, also a large four-story brick building adjacent in the rear to No. 374. These different floors are fitted-up especially for the trade in the very best manner, and are thoroughly equipped with all the appliances required in the business. The work done at this establishment is that of painting carriages, business wagons, trucks, fire apparatus, and railroad cars; also signs of every description, wire, board, brass, nickel, zinc, and embossed glass signs for brewers, distillers, and other large advertisers; also plain and ornamental japanning. The artistic manner in which this work is done by Mr. Bertsch has brought him a very extensive trade, which is rapidly increasing to very large proportions, and he numbers among his customers very many of the largest dry-goods, bakers, grocery, and other houses throughout the city and Long Island, also many of the largest breweries, refineries, carriage, wagon, and truck builders, while his work is recognized by all who see it as first-class and unsurpassed as to skill, materials, and originality of design. He employs none but the most skillful and proficient workmen, and uses nothing but the very best materials, and, being a practical and experienced man in the business, he exercises a strict supervision over every detail of his establishment, and allows no work to leave it that does not come up to the highest standard of excellence. Tradesmen who desire first-class, artistic, and attractive work should not fail to visit this house before placing their orders elsewhere, and we are confident that they will be able to get the very best work at the lowest prices. Mr. Peter Bertsch is a native of Germany, and has resided in this country for thirty-five years. He is very popular in social and commercial circles, is an energetic, clear-headed business gentleman, and enjoys the fullest confidence of all who know him for his sterling integrity and unswerving fidelity to straightforward business principles.

**T. B. Willis & Brother**, Wholesale and Retail Dealers in Builders' Plain and Ornamental Hardware, Nos. 94 and 96 Court Street.—The importance of the hardware industry to builders, contractors, mechanics, and others demands that its representative establishments shall not only be conducted in a spirit of liberal enterprise, but that the goods kept shall be a perfect reflection of the wants of the varied interests that seek them as sources of supply. A prominent and well-equipped house, identified with the trade in Brooklyn, is that of Messrs. T. B. Willis & Brother, at Nos. 94 and 96 Court street. It was founded in 1850 by J. D. Willis, who sometime later was succeeded by Cornell & Willis. The succession of the present firm, which consists of T. B. and H. A. Willis, took place in 1879, since which period they have continued the business with distinguished and increasing success. They occupy the first and third floors and basement of a three-story brick building, and are admirably situated for the storage and exhibition of the extensive stock carried, which includes builders' plain and ornamental hardware of every kind, all descriptions of house-furnishing goods, nails, sash-weights, building papers, etc. The firm are exclusive agents for Long Island for the Gilbert Lock Company, whose productions are so widely preferred and so largely used. The entire business is systematically directed, the wholesale and retail departments being conducted on an independent basis, but so intimately connected as to afford the greatest advantages to customers, and important inducements in prices are offered to patrons. No similar concern in the city possesses better facilities for

the transaction of business, and the rapid strides Messrs. Willis & Brother are making toward larger prosperity and influence attest the judgment and skill with which all their affairs are managed.

**Walter M. Coots**, Architect, Garfield Building, No. 26 Court Street, Office 67.—No feature of a great city is so prominently brought to the public attention as that of its architectural display, and no profession is of greater or more lasting importance to every member of the community than that of the architect. Prominent among the best known architects of this city is Mr. Walter M. Coots, who has well-appointed offices in the Garfield Building, No. 26 Court street. Mr. Coots, who is a native of Rochester, has had a life training in his profession, and was formerly in partnership with his father in his native city, under the firm style of Charles Coots & Son. In 1884 Mr. Coots came to Brooklyn, and he has since built up an influential and lucrative patronage, both in the city and throughout Long Island. He has during that time executed some important and extensive undertakings in his line, notably the Western House of Refuge at Rochester; fourteen apartment houses for McLaughlin & McConnell, Fifth avenue; dwelling-houses for Messrs. Alexander, Bruce and Ellis on Prospect Place, near Nostrand avenue, in this city; J. Konvalinke's apartment house on Flatbush avenue and Sterling Place; William Lane's shoe factory on Fifth avenue and Sterling Place; block of dwelling-houses for Messrs. Assip & Buckley; also apartment house for Mr. Cole, Fifth avenue near Sterling Place; also a large steam laundry at same location. Mr. Coots is at all times prepared to give estimates, and cheerfully furnish plans to meet the views of those intending to build, and can be relied on to spare no pains or time to fulfill the expectations of his patrons.

**N. Evans & Son**, Real Estate and Insurance, No. 681 Myrtle Avenue.—Prominent among the representative real estate and insurance houses is that of Messrs. N. Evans & Son, which was established in 1877 by Mr. N. Evans, who conducted it till 1884, when he admitted his son, Mr. Charles A. Evans, into partnership, the firm being known by the style and title of N. Evans & Son. The firm has always upon its books descriptions of the choicest residential and business properties, vacant lots, etc., for sale, and is constantly securing fresh bargains for investors. Their connections and facilities as agents for the letting of first-class houses, flats, stores, offices, and business establishments are absolutely unsurpassed, and owners can always feel assured of responsible tenants through Messrs. Evans & Son's agency. They are always prepared to place large or small sums on bond and mortgage at very reasonable rates. Messrs. Evans & Son make a specialty of the insurance of household furniture, dwellings, and merchandise, and are authorized agents for the Long Island Insurance Company, which was organized in 1833, and has always been noted for its honorable methods and prompt payment of all losses. Mr. N. Evans, the senior partner, is a notary public and commissioner of deeds, and draws all legal papers at the shortest notice in the most careful and correct manner. Both are recognized authorities on the present and prospective values of the residential and business sections of Brooklyn.

**Hugh Reid**, Practical Plumber, Steam and Gas Fitter, No. 113 Flatbush Avenue.—One of the leading houses engaged in the plumbing, steam and gas fitting business in Brooklyn is that of Mr. Hugh Reid. Mr. Reid is a practical and experienced master of his trade, and also deals quite largely in chandeliers, brackets, pendants, and gas fixtures of all kinds. The premises consist of a store 25x60 feet in dimensions, and a well-equipped shop located in the basement. This is about the oldest plumbing establishment in the city, having been founded in 1855, and has been conducted with steadily increasing success. The specialty of the business is sanitary plumbing, and employment is afforded to from ten to fifteen competent workmen. All work is well, promptly, and scientifically performed, and charges are always reasonable. Mr. Reid is a native of New York State.



**W. Gossenz**, Wholesale Dealer in Toys, Fancy Articles, etc., No. 459 Grand Street.—The man who first gave utterance to the since oft-repeated aphorism, "toys are better than medicine," may not have been regarded as a philosopher in his day, yet he nevertheless expressed an excellent maxim, and one which appears to have been fully appreciated by many men of foresight and enterprise in this country, who, within the last quarter of a century, have embarked extensively in the manufacture and sale of these useful articles; and in this connection special attention is directed to the well-known concern of W. Gossenz, wholesale and retail dealer in toys, fancy articles, fireworks, etc., located at No. 459 Grand street, between Lorimer and Leonard streets, which is the oldest and largest establishment in this line in the Eastern District. This popular, prosperous concern was established in 1864, being originally conducted on South First street, between Third and Fourth streets, and soon after changed to a store on Grand street, whence the business was moved to the present commodious quarters in 1880, and where it has since been continued with the most gratifying success. The premises occupied are neatly fitted up and well arranged, and a heavy and A 1 stock is carried, including toys in endless variety, fancy articles, and novelties in ingenious and unique designs, flags of all kinds, lanterns, kites, dolls, slates, pencils, fireworks, etc., two active and competent clerks being employed. Besides a well-selected stock of general goods, a multifarious assortment of penny toys, school goods, etc., is constantly kept on hand, and as the concern imports and manufactures a large portion of the articles handled, it is enabled to sell at strictly New York prices, storekeepers, therefore, finding it to their interest to leave their favors here, a delivery wagon being in regular service supplying everything in this line to customers all over the city at the lowest possible rates. Mr. Gossenz was born in France, although raised in Germany, and has been in the United States upward of thirty-five years. He is a public-spirited and patriotic citizen, as well as a pushing and popular business man, having served in the late war here with credit, sharing the varying fortunes of Companies I, E, and D, Forty-fifth Regiment, N. Y. State Volunteers, of which regiment he was an officer, being in service all over the States from 1861 to 1864. He is now a pleasant-mannered, well-preserved man in the meridian of life, and is the popular officer of the guard of Mansfield Post, No. 35, G. A. R., of this city.

**Chesebro, Whitman & Glidden**, Manufacturers of and Dealers in Ladders, Basket and Reed-Seat Chairs, Painters' Trusses, Swing Stages, Lawn Settees, etc., No. 220 Pacific Street.—Prominent among the manufacturing concerns of Brooklyn is that carried on by Messrs. Chesebro, Whitman & Glidden at No. 220 Pacific street, near Court street. This is the only manufactory of the kind in the city, and is one of the most deserving of mention among the commercial and industrial enterprises of Brooklyn. The firm are carrying on a general business as manufacturers of lawn settees, reclining chairs, ladders, step-ladders, painters' trusses, swing stages, scaffold horses, flag, scaffold, and awning poles. They are prepared to put up scaffolds for fresco painters, and to make ladders of every description to order at the lowest rates and with the utmost dispatch and promptness. They keep in stock all of the above-mentioned goods, including ladders from ten to fifty feet in size, and their folding truss scaffold, patented on March 21st, 1876. Messrs. Chesebro, Whitman & Glidden make nothing but the strongest and best-finished goods, and their manufactures find a market all over the United States, being everywhere held in high esteem. The premises consist of a three-story frame building having a frontage of 25 feet and a depth of 120 feet. It is supplied with every facility for the prompt and successful prosecution of the business, and here twelve skilled workmen are given employment and are kept constantly busy the year round. Mr. Glidden is in charge of the Brooklyn house, while Messrs. Chesebro and Whitman have their headquarters in New York city. The members of the firm, Messrs. D. P. Chesebro, W. S. Whitman, and W. L. Glidden, are wide-awake, enterprising business men, and

occupy a high place in industrial circles. Mr. Chesebro is a native of Stonington, Conn., Mr. Whitman of Nova Scotia, and Mr. Glidden of Canada. They are all young men, and are earning that success which their energy and enterprise fully deserve.

**William H. Bryan**, Furnishing Undertaker, No. 330 Bedford Avenue, late Fourth Street.—The vocation of an undertaker is essentially a very delicate one, and it involves for its successful prosecution peculiarly important qualifications which but comparatively few individuals possess, and it is only by long experience, as well as natural aptitude, that a man is enabled to discharge his duty in that relation to the entire and unqualified satisfaction of those most directly interested. Among the prominent houses engaged in this line of business is Mr. William H. Bryan, of No. 330 Bedford avenue, late Fourth street. Twenty-seven years ago Mr. Bryan commenced his apprenticeship with his father, Mr. Joseph Bryan. From the year 1879 to 1884 he was partner with his father in the same line of business, until in 1884 he entered into business for himself at his present place, No. 330 Bedford avenue. The office is nicely fitted up and well appointed, as well as the store, where he keeps on hand a fine assortment of caskets and coffins of all kinds, from the plainest and cheapest to the richest, most elaborate, and costly goods. He also keeps all the minor requisites for funeral occasions, and is prepared to do embalming, and to assume the whole direction of funerals, furnishing everything needful, even to the selection of cemetery lots or graves when desired. Mr. Bryan gives his attendance personally to every branch of the business, and makes a specialty of conducting funerals. As to his success in business, he is already reaping the reward of his long experience and careful attention to the duties of his vocation. Very few citizens of Brooklyn have become so popular as Mr. Bryan, who is a very genial gentleman, and numbers his friends by the score. The office is open day and night, and all calls upon him receive prompt attention. Mr. Bryan is a gentleman of rare business ability, and, being yet a young man upon the threshold of business life, with the best possible character and reputation for honorable principles, there is no doubt that he will meet with assured success and permanent prosperity. He was born in the year 1847 in Power street, and though but yet a young man, he is connected with the most prominent societies in Brooklyn. He was the organizer of the Knights of Honor, A. L. of H., U. S. B. F., all these in his section of Brooklyn, Mr. William H. Bryan is the supreme president of the N. B. L., all of which are benevolent societies.

**J. B. Hoecker**, Practical Optician, No. 312 Fulton Street, opposite Johnson.—The enterprise of Mr. J. B. Hoecker is centrally located at No. 312 Fulton street, and, established in 1864, he has built up a trade which extends not only throughout the city but to all parts of Long Island. The house, which is remarkable for the skill of its proprietor, is devoted to the manufacture and sale of microscopes, telescopes, field-glasses, spectacles, and eye-glasses, opera-glasses, spy-glasses, meteorological, philosophical, and surveying instruments. A specialty is made of eye-glasses, spectacles, etc., which are properly adjusted to the wants and defects of each customer. Mr. Hoecker deals in everything required by the scientist in his calling and in his practice. Here all instruments in any way pertaining to the profession are to be found, and a large part of the business of the house is with physicians, surgeons, and practical scientific men. The premises are commodious, elegantly fitted-up, and convenient for the prosecution of the business, while the prices charged are very moderate, considering the admirable quality and unexcelled superiority of the stock. Mr. Hoecker is a native of Germany, but has had a residence in Brooklyn for the past twenty-two years, and has had a long experience in the business. He is in every respect well-fitted, both by inclination and natural ability, to successfully conduct a business of this unique character. That he is thoroughly conversant with all its details, his well-managed establishment is a sufficient guarantee.



**Van Houten, Photographs**, No. 461 Fulton Street.—The photographic gallery of Van Houten, at No. 461 Fulton street, is among the most popular and thoroughly equipped in this city, and enjoys a large patronage coming from the best classes in Brooklyn and the surrounding country. The business was inaugurated in 1874, and the support and recognition that have been secured have resulted from intelligent enterprise, stirring energy, and the determination to fully deserve the public favor and preference. The premises occupied comprise the three upper floors, giving an abundance of room for the satisfactory prosecution of affairs. The parlors are handsomely and appropriately furnished, giving the limit of comfort and convenience to visitors. The operating-rooms are provided with the latest and best devices and appliances, the preparation being complete for a high order of production. Only first-class work is turned out, and therefore the most skillful assistants are employed, and all the processes directed with experience, judgment, and taste. A general photographic business is conducted, portraits of every size and description being produced, and orders for work in oil, water-colors, pastel, and crayon promptly executed in the most artistic manner. The photographs are perfectly finished, brilliant, lasting, and true to nature in every particular, and nothing is delivered that is marred by the slightest blemish or imperfection. The prices are moderate and attractive, and entire confidence may be placed in the reliability of the methods followed.

**James Weir & Sons, Florists**, No. 270 Fulton Street, and No. 14 Clinton Street.—Brooklyn has acquired a national reputation as one of the principal centres of the flower and seed trade of the country. A prominent house engaged in this business in the city is that of Messrs. James Weir & Sons. This house was founded in 1850 by Mr. James Weir, who conducted it till 1871, when he admitted his sons, Messrs. John and Frederick Weir, into partnership, the firm being known by the style and title of James Weir & Sons. Messrs. J. Weir & Sons supply a large demand for all kinds of flowers, including the rarest and most splendid varieties of foreign and native flowering plants and shrubs. They deal largely in the finest varieties of cut flowers, and have superior facilities and connections, which enable them during every month in the year to promptly meet all demands. Their recognized good taste and excellent judgment are seen in the chaste and magnificent floral displays which they are at all times commissioned to furnish for the leading social events of the season, as well as for weddings, funerals, etc., while their family and counter trade in cut flowers is unexcelled in Brooklyn. Messrs. Weir & Sons have twenty-five well-equipped greenhouses at Bay Ridge, and several well-managed nurseries at New Utrecht, Long Island. Ferneries, brackets, and hanging-baskets are always on hand, and everything connected with the business is carefully and efficiently attended to. Mr. James Weir, the senior partner, was born in Scotland, but has resided in the United States for the last fifty years, while his sons, Messrs. John and Fred. Weir are natives of Bay Ridge. This house is prepared to give estimates promptly for decorations, and to execute all commissions efficiently.

**Nassau Manufacturing Company**, Manufacturers of Self-Leavening Flours, Buckwheat and Pancake Flours, and Dealers in Choice Brands of Family and Pastry Flours, Nos. 22 Doughty and 7 Vine Streets, B. F. White, President.—This company was duly incorporated in May, 1878, and since its organization at that period has obtained a liberal and influential patronage from dealers and retailers, owing to the purity, utility, freshness, and general excellence of their various specialties. The premises occupied are very commodious and spacious, and comprise a superior four-story brick building, 25x100 feet in dimensions, fully equipped with the latest improved mixing machinery and appliances necessary for the systematic and successful conduct of the business. Forty experienced workmen are employed, and the machinery is operated by a twenty-horse power steam engine. The officers of the Nassau Manufacturing Company are: B. F. White, president; G. E. Goldsmith, treasurer; F. A. Marsh, general manager. In addition to manufacturing self-leaven-

ing flour, buckwheat and pancake flours, the Nassau Manufacturing Company deals extensively in choice brands of family and pastry flours, which have no superiors in the market. The officers, Messrs. White, Goldsmith, and Marsh, justly merit the signal success achieved in this important industry. The business policy of this popular company has always been to manufacture the best goods, and thus not only to gain custom but to hold it. Mr. Marsh, the general manager, was born at Newburyport, Mass., in 1842, and during the Civil War served for three years in the Twenty-third Massachusetts Volunteers. He was present in all the engagements which the regiment had with the enemy, and was wounded at the battle of White Hall, N. C., where he displayed great courage and devotion to the cause of the Union.

**George H. Titus, Carpetings**, Nos. 607, 609, and 611 Fulton Street, opposite Flatbush Avenue.—One of the leading carpet warehouses in Brooklyn is that of Mr. George H. Titus. This business was established fifteen years ago, and the following have been the changes in the style and title of the firm since that date, viz.: 1870, A. J. Dexter; 1872, Dexter & Nye; 1874, Nye & Titus; 1877, George H. Titus. Mr. Titus, the present proprietor, has had great experience, and is thoroughly conversant with every detail of the carpet trade and the requirements of the market. The premises occupied are very spacious and comprise two floors and basement 50x200 feet in dimensions. These are furnished with all modern conveniences that good taste and enterprise can suggest for the prosecution of the business. The stock of goods shown here embraces all leading novelties in carpetings, seasonable designs in Brussels, Axminster, tapestry, choice Ingrains, velvets, Smyrna rugs, cocoa matting, drugget and felt crumb-cloths, oil-cloths, etc., which are unrivaled for quality, beauty, and general excellence. In the above-named goods Mr. Titus carries an extensive assortment, received direct from the most famous manufacturers, and shows an ample selection of all the standard designs and new shades and colors, which are offered to customers at the lowest market quotations. Thirty experienced salesmen and assistants are employed, who are noted for their courtesy and obliging manners, combining a thorough knowledge of their duties and a faculty for anticipating the wants of customers. Mr. Titus was born in New Jersey, but has resided in Brooklyn for the last thirteen years, and has developed an extensive trade not only in Brooklyn, but also in New York, and has built up in the face of strong competition one of the finest businesses in the city.

**George B. Elmore, Exterior and Interior Decorator, House, Sign, and Fresco Painter and Paperhanger**, No. 654 Fulton Street.—The advancing refinement and cultivation of the people have made the disposition toward chaste and appropriate decoration stronger than ever before, and brilliant effects are sought that shall be subdued and harmonized by correct taste. In this connection we desire to call the attention of our readers to the widely known and reliable establishment of Mr. George B. Elmore, No. 654 Fulton street. Commencing in business in 1866, he has built up a reputation as an artistic and accomplished house, sign, and fresco painter and paperhanger that has secured for him the patronage of the best classes in Brooklyn, and work performed by him may be depended upon as approaching as closely to perfection as mechanical skill permits. He furnishes designs and estimates, and his prices are invariably reasonable. A full and complete stock is carried of paints, oils, paperhangings, white and buff Holland shades, oil-cloths, cords, tassels, fixtures, and store and window shades, the latter being made to order when required. The collection of wall papers embraces the best patterns of American, French, and English decorative artists, and the display is always rich, varied, and attractive. A visit to the establishment, even when purchases are not intended, will be pleasant and profitable. From fifty to sixty hands are given steady employment, and the affairs of the concern are in the most flourishing condition. Mr. Elmore was born in Cleveland, Ohio, and during his residence in this city has earned a high name for business ability and honorable enterprise.



**E. Bechert**, Dealer in Musical Instruments and Toys, also Housefurnishing Goods, No. 683 Broadway, Brooklyn, E. D.—In reviewing the various branches of industrial and commercial enterprises of the city of Brooklyn, it is our desire to mention in this volume only those houses which are thoroughly representative of the particular line of business in which they are engaged. In following out this intention, we know of no house more worthy of particular mention than that of Mr. E. Bechert, dealer in musical instruments and toys, also housefurnishing goods, located at No. 683 Broadway. This business was established a number of years ago by Mr. A. Pfendler, who was succeeded by the present proprietor about three years ago, and from the date of its inception has been the recipient of a liberal and substantial patronage, besides having acquired a very enviable reputation for the excellence of its goods, and the fair and liberal manner in which the business is conducted. The premises occupied are very spacious and commodious, handsomely and attractively fitted up, and provided with every convenience for the transaction of business. The stock carried is very large and comprises nearly everything that can be found in the line of musical instruments, pianos, parlor organs, brass, string, and reed instruments, drums, together with toys innumerable, of foreign and domestic production, while the stock of household furnishing goods embraces a full and complete line of those articles, consisting of wooden and willow ware of every description, foreign and domestic crockery, queens and glass ware in all the latest and most fashionable designs and styles, bric-a-brac ornaments, besides hardware, silver and plated ware, fine cutlery, refrigerators, ice-boxes, children's perambulators and wagons, clothes horses and racks, ironing boards, etc. Mr. Bechert employs several assistants, who are always prompt, polite, and courteous in their attentions to patrons. He is a native of Germany, and has been in America for many years. He is popular and held in the highest estimation for his strict and honorable business methods and sterling integrity.

**William E. Philips**, Produce Commission Dealer, No. 162 Fort Greene Place, and L. I. Railroad Freight Platform, Flatbush Avenue Depot.—One of the most live, wide-awake, and successful houses in the produce commission trade of this city is that of Mr. William E. Philips, which was founded in 1879, and has been conducted with remarkable success. It is now one of the leading establishments in its line of trade in the city, and it enjoys the confidence of both producers and dealers on account of the honorable business policy pursued. The premises occupied comprise a three-story brick building, 25x75 feet in dimensions. Immediately in the rear of the warehouse is the L. I. Railroad, and every facility is possessed for the prompt unloading and reloading and the handling of stock. The house has an immense trade, and ten hands are needed to meet the demands of patrons. While a specialty is made of potatoes, Mr. Philips handles every description of country produce, and his connections with producers are such as to enable him to supply the trade in these lines with fresh and choice goods at the lowest market prices. Large consignments are received daily, and the stock is always fresh, choice, and extensive. Promptitude, quick sales, and low prices form the policy upon which the business is conducted. Mr. Philips is a native of Flushing, L. I., a young man of spirited business enterprise, possessing a thorough knowledge of his business, and very popular in the community.

**Edward A. Rich & Co.**, Manufacturers of Ladies' Undergarments, Children's Wear, Toilet Sacques, Wrappers, etc., Fulton, corner Smith Street, Baldwin Building.—The representative and reliable establishment of Messrs. Edward A. Rich & Co., manufacturers of ladies' undergarments, etc., was established in 1876 by Mr. E. A. Rich, who is sole proprietor, and since its inception at that date he has built up a liberal and influential patronage. He occupies the entire fourth floor of the Baldwin Building, which is 50x150 feet in dimensions, and is supplied with fifty sewing-machines, which are operated by steam power. Two hundred experienced operatives are employed in the various departments, and the trade of the house extends all over New York, Brooklyn, and

the neighboring cities. Mr. Rich manufactures extensively all kinds of ladies' undergarments, children's wear, toilet sacques, wrappers, colored skirts, etc., which are absolutely unrivaled for quality, finish, and elegance. These goods are general favorites and stand at the head of the trade, being representative exponents of all that is desirable in these lines of clothing. Mr. Rich is a thoroughly practical manufacturer, and gives the closest supervision to all the operations of his establishment, thereby securing a first-class grade of goods at a minimum of cost. All orders are carefully and promptly filled. Mr. Rich was born in England, but has resided in the United States for the last fifteen years.

**John Donahue**, Tailor and Importer, No. 107 Montague Street.—One of the most important merchant tailoring establishments in Brooklyn is conducted by Mr. John Donahue, at No. 107 Montague street. He has been in business since 1853 continuously, and built up a trade whose proportions are shown in the fact that his patrons are distributed throughout the country, while the local demand is exceedingly heavy. The proprietor is a thoroughly practical workman, possesses a perfect knowledge of the requirements of the industry, and in meeting the wants of customers is careful, conscientious, and thorough. The premises occupied are elegantly fitted up, contributing in a marked degree to the comfort of visitors, and the easy and harmonious operation of affairs. Steady employment is given to twenty skilled tailors, and Mr. Donahue exercises a personal supervision over all the work. The garments here made are striking examples of perfection in style, fit, and workmanship, while the low prices obtaining, taking into consideration the character of the service, commend him specially to all who desire first-class and appropriate clothes. A heavy stock of foreign and domestic cloths and cassimeres is carried, illustrating the most recent phases of fashion, and varying widely in pattern, color, and material. Mr. Donahue imports direct from the best-known European manufacturers, and is thus enabled to display the newest and most popular novelties in advance of most of his competitors. The house is a most desirable one with which to form business relations. The proprietor has been a resident of Brooklyn for thirty-seven years, and is esteemed for his artistic accomplishments and unblemished reputation, integrity, and worth.

**R. B. Treacy**, Pianos and Music, No. 64 Court Street.—One of the best known of the houses engaged in the piano and music business in Brooklyn is that of Mr. Richard B. Treacy. This business was founded in 1880 by Mr. Treacy, who has been engaged in this line of trade since his boyhood. Born in Ireland in 1840, he came to the United States at the age of ten years, and in 1854 he entered the employ of Mr. C. Holder, a piano manufacturer, in New York, afterward being connected with other similar houses, and eventually being for four years a partner of the firm of McGee & Treacy. His present premises are located in a fine four-story building, and consist of a store 25x80 feet in dimensions and a basement of the same proportions. Here Mr. Treacy has displayed a fine assortment of pianos, organs, sheet music, comprising all the latest foreign and domestic compositions, music books and music folios, piano covers and stools, violin strings, bridges, etc., everything in the stock being of the best. Mr. Treacy is agent for the famous Sohmer pianos, and for the James & Holston's pianos, which are noted for the purity of their tone and general excellence. He is also prepared to furnish any other make of pianos and organs at the lowest obtainable prices, and can give as favorable terms as any dealer in the city. Mr. Treacy is a thoroughly trained piano manufacturer, and therefore all goods from his establishment may be depended upon as being first-class and in the most perfect condition. He is also in charge of the one hundred and forty-two pianos that are in the public schools of this city, executing all the tuning and other repairs that the instruments require. He has filled this position for the last twelve years and given continual satisfaction. By his equitable and fair modes of conducting business Mr. Treacy has acquired a patronage and permanent customers from throughout the city and Long Island.



**Brooklyn Riding Academy, Limited**, Alexander de Gerlach, Manager, Nos. 470, 472, 474, and 476 Pacific Street.—Of all the forms of exercise, we know of none that is so generally beneficial to the participants as is that of equestrianism, or horse-back riding, as it is more popularly called. Therefore the establishment of a riding academy in the community is always productive of benefit. A worthy representative institution of this character is that of the Brooklyn Riding Academy (Limited), which was established in 1867, having been incorporated in 1866, and since its inception it has become so vastly popular that the premises in which it was located have had to be greatly enlarged. The academy is located at Nos. 470, 472, 474, and 476 Pacific street, between Nevins street and Third avenue. The rear part of the building, facing on Dean street, is three stories in height and 25x60 feet in dimensions. The rest of the premises, with the exception of the riding-room, are two stories in height. The buildings are of brick, and are built in a substantial and thorough manner. The various departments of the establishment comprise the riding-room, ladies' and gentlemen's dressing-rooms, the office and waiting-room, stables, and carriage-rooms. The stables are kept in a faultlessly clean condition, and are furnished with all modern improvements. There are accommodations for one hundred horses, and ample room for fifty carriages. Carriages are received both on the first and second floors, reaching the latter by means of a large elevator. The office and waiting-room are handsomely fitted up, and present an attractive appearance. Horses are received to board at the stables, and are given the best of care. Fifteen hands are employed in the various departments of the establishment, and everything is conducted in a systematic manner. The manager of the establishment is Mr. Alexander de Gerlach, a native of France, and an accomplished and pleasant gentleman, with whom it is a pleasure to have dealings. The academy is open to the public the year round, and is a very attractive and beneficial place to patronize. Forty fine horses are attached to the academy, and competent and skillful riding masters are in attendance to give the pupils every instruction. Lessons may be taken singly or by the course, just as desired, and pupils may bring their own horses if they choose to do so. Particulars of prices may be learned by taking either Third avenue, Flatbush avenue, Atlantic avenue, Fifth avenue, Fulton avenue, Seventh avenue, or Sackett street cars, and proceeding to the academy, where printed circulars giving all necessary information may be obtained. Everything has been remodeled, etc. Ladies without escort need feel no hesitation in calling.

**W. Battermann**, Dealer in Carpets and Furniture, Nos. 581, 583, 585, and 587 Broadway, corner Ewen and Cook Streets.—One of the most reliable and progressive houses in this city dealing in carpets and furniture is that of Mr. W. Battermann. This business was established by the present proprietor in 1875, since which time he has obtained a liberal and influential patronage. The premises occupied are very extensive and commodious, and are fully stocked with a splendid assortment of domestic and imported carpets, also a superior selection of furniture, both modern and antique, including parlor, drawing-room, dining-room, library, and chamber suits, which for quality, elegance, durability, and workmanship are absolutely unsurpassed by those of any other first-class house in the trade. In the carpet department the stock shown embraces all the leading novelties in seasonable designs in velvets and Brussels, choice druggat and felt crumb cloths, oil-cloths, china, cocoa and Napier matting, imported mats and rugs, linoleum, window shades, curtains, etc., which are offered to customers at the lowest possible prices. This house has always enjoyed the reputation of being the cheapest and most responsible in Brooklyn. Woven wire mattresses and spring-beds are also to be found here of acknowledged merit and quality, and upholstery in all its branches forms a special feature of the business. The goods of this popular house can be obtained for cash, consequently can do more justice to customers, etc. The prompt, upright, and reliable character of Mr. Battermann's dealings and the superior quality of his carpets and furniture have secured for him the representative position he now holds in the trade.

**Macomber & Richardson**, Real Estate, Loans, and Insurance, No. 740 Fulton Street and No. 272 Lexington Avenue, corner Nostrand Avenue.—Among those who now occupy a prominent position in the real estate, loan, and insurance business of Brooklyn, whose familiarity with the city, and ability and knowledge in these transactions have eminently fitted them for this calling, is the reliable and old established firm of Messrs. Macomber & Richardson, No. 740 Fulton street and 272 Lexington avenue, corner Nostrand avenue. This business was established in 1864 by Messrs. H. Macomber & Son, and was conducted under that firm name till 1876, when the present copartners, Messrs. W. H. Macomber and J. W. Richardson, succeeded to the management, under the style and title of Macomber & Richardson. They give careful attention to the sale, exchange, purchase, and letting of properties, and to the collection of rents, while they likewise negotiate loans and effect insurance in all the leading, solid, and influential companies of America and Europe. No form of investment has latterly become so popular with investors as carefully selected real estate, for not only is a permanent source of income assured, but there is always a reasonable probability of prospective increase in values, especially when patrons consult such reliable brokers as Messrs. Macomber & Richardson, who have a complete knowledge of the worth of the residential and business property in all sections of Brooklyn and its vicinity. Messrs. Macomber & Richardson make a specialty of lending money on bond and mortgage, and foreclose mortgages, when directed by clients, in the most efficient manner. Mr. Macomber is a native of New York, while his partner, Mr. Richardson, was born in Massachusetts. By years of energetic work they have built up a large and lucrative business.

**Bernard Bogan**, Real Estate, Life, and Fire Insurance Broker, Agent for the State Line Steamship Company, Office, No. 65 Court Street.—Prominent among those who have taken an energetic part in promoting the best interests of the city and built up an extensive connection with property owners is Mr. Bernard Bogan. This business was established by Mr. Bogan in 1879, since which date he has obtained a liberal and influential patronage, including among his customers many wealthy capitalists and property owners. He buys, sells, and rents property of every description, collects rents, manages estates, and negotiates loans on bond and mortgage on favorable terms. Mr. Bogan also places life and fire insurance in the most reliable companies at lowest rates, and, in fact, covers every branch of the business in a prompt and satisfactory manner. He is also agent for the State Line Steamship Company, and issues drafts payable on demand on Ireland, England, and other parts of Europe without cost. Orders for coal and wood are at once attended to at lowest market prices. In 1876 Mr. Bogan was elected Commissioner of Charters for Kings County. Mr. Bogan was born in Ireland, but has resided in the United States for the last forty-three years.

**John B. Aldred**, Dealer in Stationery and Artists' Materials, No. 854 Fulton Street, near Clinton Avenue.—One of the most popular stores in this section is that conducted by Mr. J. B. Aldred, at No. 854 Fulton street, near Clinton avenue. Here will be found at popular prices a choice and well-selected stock of fine stationery in all the new and unique designs, artists' materials, embracing paints, cameras, brushes, plaques, and all articles for decorating, and drawing instruments, the latest books, magazines, and papers, daily and weekly, also one of the largest and best-selected circulating libraries in the city, comprising two thousand volumes, all of the most popular literature. The library contains, beside all the old favorites, the latest and most popular productions of well-known historical, special, and novel writers. Mr. Aldred is a young gentleman, a native of Buffalo, and thoroughly experienced in his line. The business was founded by Mr. C. W. Sumner in 1874, who retired in favor of the present proprietor in January of the present year. Under the wide-awake, energetic management of Mr. Aldred, the already long list of regular subscribers and patrons has been very materially extended.



**Charles A. Thayer**, Cash Grocer, Nos. 1197 to 1203 Fulton Street.—From a careful perusal of the editorial mention made concerning the manufacturing and commercial houses in this city whose histories and facilities are depicted in a measure in the preceding and following pages of this volume, it will be found that a great many had their origin long, long years ago. But while age gives prestige to a house, it does not necessarily, in a great many cases, imply great importance, and thus it is that we find establishments of recent origin have sprung to the front and are leaders in business callings that others have followed for a lifetime. Such an establishment is that owned and conducted by Mr. Charles A. Thayer, who is popularly known as the cash grocer. Though established but since 1883, yet Mr. Thayer is now the leading grocer in the city of Brooklyn, and commands a trade that extends to all parts of Brooklyn, Long Island, New York city, and New York State generally, all built up within three years—a wonderful business growth truly. This immense business had its first headquarters at Nos. 206 to 212 Flatbush avenue and 451 to 457 Bergen street. The volume of trade having grown so, the premises at Nos. 1197, 1199, 1201, 1203 Fulton street, corner of Bedford avenue, were leased for a term of ten years, in July, 1885, by Mr. Thayer, and his entire business was removed thither, the store on Flatbush avenue and Bergen street being sold by him the present year. The premises now leased by him consist of a fine three-story building and basement, its dimensions being 80x100 feet. Mr. Thayer reserves the store and basement for the purposes of his business, while the two upper floors are rented as a public hall and lodge rooms. The store is a model in its appointments. It is large, commodious, well lighted and ventilated, kept in a faultlessly clean condition, always presenting a bright and attractive appearance. The store fittings are of oak and are complete in every particular. In the centre of the store is located the cashier's desk, entirely surrounded by counters, on which are placed handsome glass show-cases. The business office is nicely furnished, and in size is 20x15 feet. On the Bedford avenue side of the establishment is the shipping department, whence all goods are sent out. Both a wholesale and retail business is carried on, the trade being so large that it makes necessary the employment of forty-three hands. Five delivery wagons are also kept busily engaged, goods being sent free to any part of the city. Rock-bottom prices prevail, which can only be the case in a prosperous business when the goods are bought and sold for cash. This is the keynote of success. The stock carried is tastefully displayed, and comprises everything desirable in choice fancy and staple domestic and imported groceries of all kinds. The stock includes the prime butter, best of cheese, and freshest of eggs, choice meats and poultry, game in season, fruits and vegetables, sea food of all kinds, teas, coffees, sugars, spices, flour, cigars and tobacco, condiments, canned goods, wooden ware, brushes, brooms, toilet articles, and sundries, Charles A. Thayer's white lily soap, and a long catalogue of other goods too numerous for mention. Mr. Thayer, the enterprising proprietor of this creditable establishment, attends to the operations of the business personally, and is an energetic merchant of rare tact and ability, and his able and efficient conduct of the business has made it a permanent success.

**Schantz Bros.**, Market, No. 285 Court Street.—One among the most popular meat markets on Court street is that of the firm of Schantz Bros., who have had many years' experience catering to the demands of the citizens, and supply the choicest beef, veal, lamb, mutton, pork, etc., also poultry and game in season, and also country produce, fruits, and vegetables. A large, handsome store is occupied at No. 285 Court street, which is neatly and tastefully fitted up with oak and black walnut fittings and fixtures, and is always kept neat and clean, and made attractive by the fine display of the substantial and delicacies for the table. Messrs. Schantz Bros. pay marked attention to their patrons, and never allow anything but what is of the best quality to be sent out from their market. The copartners, Mr. Adam Schantz and Mr. John Schantz, were born in Germany, but have resided in this country since early childhood. As careful, reliable business

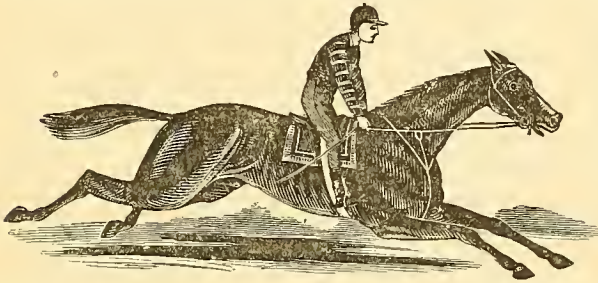
men they have always been popular. Mr. Adam Schantz first established the business in 1871, and in 1876 associated with him his brother John, since which time the business has been conducted under the present firm name, and the establishment has become one of the most prominent in the city.

**R. F. Schorah**, Fine Groceries and Delicacies, Fine Wines, Liquors, etc., No. 739 DeKalb Avenue.—In these modern days almost every conceivable article of food is sold by the grocer, and upon the character of our grocery houses, therefore, depends to a great extent the value and purity of the food supply of the whole country, and especially of our large cities. It is accordingly a pleasure to notice in our review of the trade in Brooklyn establishments of such high reputation and standing as that of Mr. R. F. Schorah, a well-known dealer in fine groceries and delicacies and choice wines, liquors, etc., for family use, and making specialties of Gordon & Dilworth's fruits in glass, Teyssonneau fruits, Keiller's jams, etc., Moir's soups, game patés, Chutney's and Curry's French peas, mushrooms, Irish and Scotch oatmeal, Stilton, Roquefort, fromage De Brie, pine apple, Edam, Parmesan, and English dairy cheese, Bertrand's oil, anchovies and pastes, Italian macaroni, sardines in oil and truffles, Spanish olives, capers, French prunes, cocoas and chocolates, and table vinegars. He has been established in trade here since 1884, and occupies a large and handsome store, 25x80 feet in size, the fittings and general arrangements of which are admirable. The stock of goods is large and complete. In cereals the proprietor keeps a full line, and in teas his selections of Oolong, Japan, English breakfast, and fine China green teas are noted for flavor, delicacy of aroma, and strength. His old Government Java coffee, fresh, pure, and ground while you wait, is a favorite with connoisseurs everywhere. The variety of canned goods is endless, and the assortment of table delicacies is worthy of attention by all housekeepers. To attempt an enumeration of the goods displayed would be an endless task. It is safe to say, "He keeps everything." Prices are of the lowest and trade is lively all over the city. Mr. Schorah is a native of England and a resident of this country for the past twenty-five years. Having the best store on the street, with every facility at hand for supplying his patrons promptly and satisfactorily, and possessing the confidence of the community in the highest degree, his large and influential trade has followed as a natural result.

**George K. Morehouse**, Pianos and Organs, No. 695 Fulton Street.—A noted house engaged in the sale of pianos and organs in the city of Brooklyn is that of Mr. George K. Morehouse. This house was established here in 1884 by Mr. Morehouse, who has had nine years' experience in the business, and is thoroughly informed upon all the requirements of the trade. He occupies a fine, handsome store, 25x60 feet in size, and carries a large and elegant stock of musical instruments of the best and most approved makes. These include all the leading pianos and organs, a specialty being made of the justly celebrated Stultz & Bauer upright and square pianos, and in the warerooms can at all times be found a select stock of these world-renowned instruments, also a very large stock of new and second-hand upright and square pianos of all makers, from \$50 to \$500. Every instrument that leaves the warerooms is fully warranted for five years. Parties at a distance will do well to write direct to the house and save themselves from being victimized by irresponsible parties claiming to sell first-class instruments. Every facility is offered to purchasers to obtain first-class instruments for small investments, or on installments of small periodical payments. Tuning and repairing are also attended to with the best of accuracy and skill. A complete stock of choice American and foreign sheet music is carried. Special rates to the profession. Teachers at a distance not able to visit our city can, upon application, have sent them on approval quantities of sheet music and music books that their scholars may have the benefit of a stock to select from. A special department is kept for this purpose. The patronage of the house is large and influential throughout the city and Long Island, and annually increasing. Mr. Morehouse is a native of Brooklyn and a musician of ability and experience.



**Harring & Camp**, Importers and Manufacturers of all kinds of Saddles, Bridles, Whips, Spurs, Stirrups, and Horse Clothing, Race Saddles from One and a Quarter Pounds Weight up, No. 26 Flatbush Avenue.—In Brooklyn a leading house engaged in the importation and manufacture of all kinds of saddles, bridles, etc., is that of Messrs. Harring &



Camp, who carry on an extensive business as importers, manufacturers, and dealers in all kinds of saddles, bridles, and horse clothing. They make a special feature of race saddles, making them from one and a quarter pounds weight upward. This business was established in 1868 by Mr. J. R. Harring, and it has ever since that time kept on increasing and growing in public estimation and popularity. Mr. Harring is an active, energetic, and enterprising gentleman. In 1880 he admitted into the firm, as partner, Mr. W. H. H. Camp, the firm style being changed on the partnership being effected. Mr. Camp has had thirty-five years' experience. The premises occupied consist of a handsomely stocked salesroom, 20x20 feet in size, and a well-equipped workshop to the rear of the salesroom, in size 25x20 feet. A force of seven men is kept, employed all the year round, and some splendidly finished work is turned out. The trade carried on by the firm reaches throughout the entire United States and Canada.

**Dr. G. B. Lawrence**, Druggist, No. 205 Grand Street, Williamsburgh, L. I.—One of the oldest and most popular drug establishments in the city is that of Dr. Lawrence, which was founded in 1839 by J. V. B. Butler, who was succeeded, first by Mr. William Berrian, and next by Mr. C. Milner. In 1859 the latter disposed of the business to the present proprietor, Dr. G. B. Lawrence. Dr. Lawrence is a graduate of the College of Physicians and of the University of New York City, and he ranks high in his profession. He is the manufacturer and proprietor of Dr. Lawrence's tar balm, a superior remedy for coughs, colds, influenza, whooping-cough, croup, sore throat, bronchitis, asthma, and incipient consumption. This preparation contains all the medicinal virtues of tar in a concentrated form, and is an excellent remedy for all affections of the throat and lungs. It stops a dry, hacking cough, it removes hoarseness, it allays irritation of the throat, it cures incipient consumption, and gives relief to those suffering from consumption in its advanced stages. Price, twenty-five and fifty cents per bottle. The wholesale agents for the sale of this great cough cure are Messrs. Patterson & Purdy, No. 158 William street, N. Y.; C. N. Crittenton, No. 115 Fulton street, N. Y.; and Calkins & Strickland, New Jersey. Dr. Lawrence's store and laboratory are very attractive in their fittings and furnishings, and here are to be found pure chemicals and drugs, pharmaceutical preparations, proprietary medicines of recognized value, the latest novelties in perfumery, toilet articles, etc. The compounding of physicians' prescriptions and family recipes is given the most careful attention. Dr. Lawrence is assisted by two competent clerks, and is very popular.

**Brooklyn Spring Bed Company**, Manufacturers of all kinds of Woven Mattresses, Slat, Canvas, Upholstered, and Woven Wire Cots, Saratoga and Dowell Spring Beds, No. 42 Flatbush Avenue, H. E. Buckingham, Proprietor.—It gives us pleasure to have our attention called to the products of a house which has established a trade of enduring character, and which is annually increasing to a marked degree. We

refer to the concern of the Brooklyn Spring Bed Company. The premises occupied for the business comprise the first floor and basement of the building, and here from eight to ten hands are permanently employed in manufacturing all kinds of spring beds and mattresses, slat, canvas, upholstered, and woven wire cots, a specialty being made of what are so popularly known as the "Superior" brand of woven wire mattress, the only one having a side attachment whereby the spring and wire fabrics retain their original position. The concern manufactures principally for the trade, and it has the best of appliances and facilities for promptly filling all orders upon the most reasonable and satisfactory terms, while the established reputation of the house is a guaranty that every article furnished will be of the very best quality.

**P. Beaton**, Parlor and Chamber Furniture, Carpets, etc., Nos. 126 and 128 Grand Street, Brooklyn, E. D.—This house was founded in October, 1859, by the present proprietor, and year after year the business has increased, capital and facilities augmenting in proportion, and now the business transacted is of large volume. The premises occupied are large and commodious, having a frontage on Grand street of 50 feet and running back a depth of 200 feet. The various departments of the establishment are stored with a complete and varied stock of goods, embracing all the newest designs in upholstery, and the latest designs in furniture, including chamber sets in walnut, ash, and cherry, easy chairs, lounges, bureaus, hall-stands, book-cases, parlor suits in all styles, beds and bedding, carpets, etc., all of which are offered at prices lower than may be obtained at any other house in the city. All orders are given satisfactory attention. The house also has excellent facilities for storage purposes, and stores all kinds of goods at the low rate of one dollar a load per month. Mr. Beaton is a native of Scotland, and left the land of heather to come to this country thirty-two years ago.

**A. C. Huene & Brother**, Fine Book and Job Printers, Music Typographers, and Book-Binders, No. 103 Broadway.—This is one of the extensive book and job printing concerns of Brooklyn, and the only one in the city with facilities to print musical publications. The business was inaugurated in October, 1882, by the present proprietors, both of whom are practical printers of long experience. The firm occupy the second and third floors of the building, and the office is one of the most complete in the city. A force of skilled typographers, pressmen, etc., are employed in the business, and the finest book, job, and commercial printing is executed at short notice and in the best style of the art. The Messrs. Huene have four power and as many job presses of the most improved pattern, and operate in this connection a large book-bindery. All kinds of first-class work is executed, in English, German, or French, and the superior character of the printing and binding done here makes this a most desirable house with which to place orders. Messrs. Arthur C. and Edwin E. Huene are the individual members of the firm, are natives of Brooklyn, and are young men of exceptional business ability. They will be pleased to furnish estimates to amateurs or any person having music they desire published. Music can also be arranged, if desired, by competent musicians.

**J. E. Colyer**, Dealer in Flour, Feed, Hay, Salt, etc., Nos. 46 and 48 Flatbush Avenue.—It is now over twenty-eight years since this house was founded by its present proprietor. The premises occupied consist of two commodious stores with basements, the dimensions being 25x60 feet each. Mr. Colyer carries an extensive stock of the best brands of flour, and also a large stock of feed, corn-meal, hay, straw, oats, grain, salt, etc., all of which are received from the principal manufacturing and producing centres. With excellent facilities for the transaction of his large wholesale and retail trade, and owning the building in which his business is located, Mr. Colyer is enabled to offer to consumers of these goods inducements which are superior to those obtainable from any other quarter.



**E. Michaelis**, Broadway Bazaar, Millinery and Fancy Goods, No. 570 Broadway, Brooklyn, E. D.—Desiring to record for the benefit of the public generally, and for business men particularly, the present growth and development of Brooklyn's manufacturing and commercial interests, we shall notice in this volume only those who are the more worthy representatives of each particular line of business. In the retail trade of the city we can notice no worthier establishment than that of Mr. E. Michaelis, dealer in millinery and fancy goods. This popular house was first established about twelve years ago by the present proprietor in Ewen street, and on account of its rapidly increasing business was obliged to seek larger quarters, and since 1883 has been located at the present number. The premises occupied are very spacious and commodious, and fitted up in the most elaborate manner. The stock is very large, and consists of an admirably selected line of French silks, satins, velvets, fine imported and domestic hats and bonnets of the latest designs and styles, fancy feathers, plumes, tips, fancy and plain ribbons in all new colors and shades, laces, artificial flowers, also a large assortment of all kinds of fancy goods for dress trimmings, etc. He also keeps constantly employed a large force of competent and skilled milliners well versed in all the latest and most fashionable designs, and is prepared to execute all orders at the very shortest notice and at most reasonable prices, and ladies seeking fine millinery or fancy goods of the most desirable styles cannot fail to be suited at this popular establishment. The proprietor, Mr. E. Michaelis, is a native of Germany, and has resided in this country for almost a quarter of a century.

**J. H. Van Winkle**, Plumber and Gas Fitter and Dealer in Furnaces, Ranges, and Heaters, No. 242½ Broadway, near Marcy Avenue.—In these days of the complexities of city life, the plumber and gas and steam fitter has become in the highest degree essential to our comfort. The popular and well-known house of Mr. J. H. Van Winkle, on Broadway, was established in 1880 by the present proprietor, who has had twenty-one years' experience in this line of trade. He started his enterprise at No. 202 Division avenue, where he remained until May 1st, 1886, when he removed to his present quarters at No. 242½ Broadway. Here he has a store 25x40 feet in dimensions, neatly fitted up, and containing a fine assortment of furnaces, ranges, heaters, etc., and a full line of plumbers', gas fitters', and steam supplies, etc. Everything in the way of plumbing, steam, gas, water, and steam fitting is executed, contracts are entered into, and the complete fitting up of buildings of all kinds is satisfactorily performed. In addition to plumbing, steam, gas, and water-pipe fitting, Mr. Van Winkle also executes all kinds of tin and sheet-iron work, roofing, leaders, etc., and attends to all jobbing work. From five to seven hands are employed, and the facilities of the house for promptly meeting all demands that may be made upon it are of an ample and complete character. Mr. Van Winkle, who is a native of Cold Spring, on the Hudson river, New York State, is an active, young, honorable, reliable, and hard-working business man, and fully merits the success he has attained.

**Gottlieb Kannofsky**, Hot-Air Furnaces, Ranges, Stoves, and Housefurnishing Articles, No. 212 Broadway, Brooklyn, E. D.—This well-known, conservative, and responsible house was founded in 1860 by Messrs. John Kannofsky & Brother, Mr. Gottlieb Kannofsky succeeding to the proprietorship in 1885. This gentleman is an extensive dealer in hot-air furnaces, ranges, stoves, and housefurnishing articles, and the patronage of his establishment is of a large and influential character. The store is 25x60 feet in size. It contains a large stock, carefully selected, of the latest improved stoves, furnaces, and ranges in every variety of design and style, and are offered for sale at the most reasonable prices. The stock also includes kitchen goods of every variety. Mr. Kannofsky is prepared to make to order all kinds of copper, tin, and sheet-iron work. He also executes all orders for tin roofing at the shortest notice, and attends to all kinds of repair work. Mr. Kannofsky is a native of Germany, and has resided in the United States since 1853.

**Herman E. Miller**, Druggist and Chemist, No. 595 Broadway, Brooklyn, E. D.—A well-known and popular drug store in the city is that of Mr. Herman E. Miller, which, although not so old as many others, having been established but a little more than a year, has received a very liberal support. The premises are spacious, convenient, and elegantly fitted up. The stock consists of a large and carefully selected stock of pure and fresh drugs, chemicals, proprietary medicines of acknowledged merit and reputation, fancy toilet articles, perfumery, soaps, mineral waters of foreign and domestic production, druggists' sundries, etc. There is no department of the retail drug business so important as the careful, conscientious, and intelligent compounding of physicians' prescriptions and family recipes, and all modern appliances have been provided to secure accuracy, and for this purpose he is always supplied with the purest drugs and chemicals. Mr. Miller was born in Germany, but has resided here the greater portion of his life, and is a graduate of King's County College of Pharmacy, and his house has secured the confidence of the public in a marked degree.

**George J. Huebler**, Pharmacist (Deutscher Apotheker), No. 500 Broadway, Brooklyn, E. D.—An old-established, popular drug store in this city is that of Mr. George J. Huebler, founded in 1869, and for the past eight years under the management of the present proprietor, who is a native of Germany, and since 1872 has been a resident in the United States. He is a gentleman of middle age and has had a very extended experience in the drug trade. His premises are spacious and elegant, and contain a large and varied stock of the purest drugs and chemicals, proprietary medicines of acknowledged merit, fancy toilet articles, perfumery, soaps, mineral waters, etc., both of home and foreign manufacture, and, indeed, every article which may be rightly thought of in connection with a first-class pharmacy. The compounding of physicians' prescriptions and family recipes holds a paramount position in this establishment. All modern appliances to secure accuracy have been provided, and no one more fully appreciates the responsibility that rests upon him than does Mr. Huebler when preparing prescriptions, and for this purpose he is always supplied with the purest drugs and chemicals. The proprietor fully merits the success attained by his ability, skill, and perseverance.

**Henry C. Fetzer**, Furniture, Bedding, Carpets, and Oil-Cloth, No. 218 Broadway, Brooklyn, E. D.—One of the most successful houses in the manufacture of furniture in Brooklyn is that of Mr. Henry C. Fetzer, who occupies a fine store, 25x60 feet, a basement of the same dimensions, and a large room on the second floor, which is used to contain the surplus stock. These premises are well equipped and are filled with an attractive stock of furniture, bedding, carpets, and oil-cloth. These goods are the best of the kind in the market, and are sold by Mr. Fetzer at prices that cannot be surpassed. Employment is given to five hands, and he is amply prepared to manufacture to order all kinds of furniture, upholstery, window shades, mattresses, etc., and also attends to repairing and varnishing, executing all orders promptly, in the most workmanlike manner. Mr. Fetzer is a native of Brooklyn.

**H. Petersen**, Butter and Provisions, No. 186 Smith Street.—The good housewives in the neighborhood of Mr. H. Petersen's butter and provision store in Brooklyn know well where to obtain the best and sweetest butter and other products of the farm and dairy, as is shown by their liberal patronage of this popular establishment. Mr. Petersen has been established here in business since 1883. The salesroom is 20x40 feet in dimensions, and an air of neatness, order, and system pervades every department. A leading specialty is made of genuine creamery butter and cheese, and patrons are unanimous in praise of its purity and sweetness. The aim of the proprietor has always been to keep nothing but first-class goods. He has the best possible facilities for securing fresh goods direct from the producer, and sells them at a very small margin of profit. Mr. Petersen is a native of Germany and a resident here for the past six years.



**Parfitt Brothers, Architects,** No. 26 Court Street, the Garfield Building.—Prominently engaged in the profession of architecture is the old-established firm of Messrs. Parfitt Brothers. The individual members of this copartnership are Messrs. Walter E. and Henry Parfitt, both of whom were born in England, and, having received an excellent scientific education, commenced the practice of their profession in Brooklyn many years ago with remarkable success. Proofs of their skill and capacity are so numerous, as embodied in the many splendid edifices erected by them in Brooklyn and its vicinity, that we can only allude to the following, viz.: Churches—Nostrand Avenue M. E. Church, Nostrand, corner Quincy; Grace M. E. Church, Seventh avenue, corner St. John; Park Avenue Mission, Cong., Tompkins avenue, corner Park avenue; New York Avenue M. E. Church, New York avenue, corner Herkimer. Public Buildings—Home for Destitute Children, Butler street, near Vanderbilt avenue; Home for the Aged, Little Sisters of the Poor, Sixteenth and Eighth avenue; Home for Destitute Women, Concord street, near Washington; Sheltering Arms Nursery, Dean street, near Hoyt; Home for Destitute Children, Concord street, opposite Prena street; Association for Improving Condition of the Poor, No. 108 Livingston street; Young Men's Christian Association, Fulton, Bond, and Hanover place; St. Pluebe's Mission House, De Kalb avenue, opposite Fort Green; Adams Street Police Court-House, Adams street, near Myrtle avenue. Stores and Warerooms—W. C. Vosburgh Manufacturing Company, Nos. 418 and 420 Fulton street; J. M. Horton Ice-Cream Company, Nos. 414 and 416 Fulton street. Residences—Dr. C. N. Hoagland, Clinton, near Green avenue; J. C. Hoagland, Clinton, near Willoughby; E. C. Barnes, Clinton, near De Kalb avenue; Hon. Seth Low, No. 220 Columbia Heights; F. E. Taylor, No. 41 Pierrepont street. These buildings are greatly admired by experts for their stability, design, and elegance, while the elaboration of detail and the attention bestowed on every department of the work reflect great credit on their professional ability and talents. They employ a full force of talented draughtsmen, and their plans are at all times accurate and complete in every detail.

**Drs. Fraim & Nephew, Dentists,** No. 301 Fulton Street.—Among the leading dentists in the city of Brooklyn are Drs. Fraim & Nephew, of No. 301 Fulton street. These gentlemen are both well and widely known, and confer a dignity upon the dental profession that is felt and appreciated by the entire community. The business was originally established in 1856 by Dr. George W. Fraim, the present senior partner, and the present firm was organized by the accession of Dr. C. W. Nephew to partnership in 1866. This firm have enjoyed a long, honorable, and useful career. The business premises of this firm give to the uninitiated some idea of the extent and magnitude of their operations, comprising, as they do, three large floors, 25x100 feet each, of a handsome four-story brick block, while the arrangement and equipment of the same are upon a scale of perfection and completeness rarely excelled by any contemporary concern in the country. The second floor of the building is devoted to the reception-rooms, operating and extracting departments of the business; the third and fourth floors are given up exclusively to the manufacture of artificial work. The reception-room is 20x90 feet in size, very handsomely furnished; the operating and extracting rooms are perfectly equipped with every comfort and convenience for the accommodation of patients and every appliance for satisfactory operations. There is no branch of the dental profession of which this firm are not perfect masters. Their wise, discriminating treatment of patients, their care over every little detail that goes to make up the comfort and consolation of a sufferer, and their thorough adaptation to every requirement of the most critical, the most fastidious, and the most annoying of patrons—all these elements of success are theirs, and, combined with their splendid artificial work, serve to commend them to the public as dentists *par excellence* in this section of the country. Their practice is large and influential throughout Brooklyn and Long Island. Both gentlemen are in the prime of life, of extended experience, high repute, and eminent popularity, whose success has been richly deserved.

**Horatio S. Stewart, Real Estate and Insurance Broker,** No. 6 Fourth Avenue.—Prominent among those real estate brokers who have specially devoted themselves to the development of the real estate market of this city is Mr. Horatio Stewart. Mr. Stewart founded this business about ten years ago, and during the intervening period has built up an excellent reputation as a responsible and judicious real estate and insurance broker. His connections are of a superior character, and he numbers among his customers many of our leading capitalists and investors. As a real estate broker he has carried through many important transactions, devoting himself personally to securing the best possible bargains for investors, who can rely implicitly on his sound judgment in making a choice. Mr. Stewart carries on an extensive business in the sale, purchase, exchange, and letting of property, also negotiates loans on bond and mortgage, and effects insurance in all the leading, solid, and influential insurance companies of the United States and Europe, among which are the Royal, of London; Hamburg-Bremen, Hamburg; German American and Niagara, New York. He has long made a specialty of the care and management of estates, and gives them the closest attention, securing prompt and responsible tenants, effecting repairs in the most judicious manner. Mr. Stewart is a thoroughgoing exponent of those sound principles upon which the Brooklyn real estate market is so firmly founded, and has done much to advance its general interests.

**The Metropolitan Storage House, Office,** Nos. 182 and 184 Fulton Street, S. Firuski & Son, Proprietors.—Special attention is directed in this review of the commerce of Brooklyn to the widely known and reliable Metropolitan Storage House, bounded by Smith street and Governor's Canal, of which Messrs. S. Firuski & Son are the popular proprietors. The business was established in 1870 by Mr. Firuski, who conducted it on his own account until January, 1886, when he admitted his son, Mr. Louis L. Firuski, into partnership, the firm being known by the style and title of S. Firuski & Son. The buildings occupied are very extensive and substantially constructed, the interior arrangements being perfect and affording every facility for the safe and secure storage of furniture, pianos, mirrors, works of art, and personal property of every description. The floors are large, well ventilated, and free from moisture or dampness, and are provided with a superior elevator. There are also a number of separate rooms, of which the renter only is furnished with the key. The premises are guarded by watchmen, and only the most experienced men are employed to handle goods. The establishment is provided with every facility for the successful conduct of the business. Messrs. S. Firuski & Son likewise conduct auction sales every day in the week at eleven o'clock A. M. of all kinds of merchandise, furniture, etc., and are always prompt in making satisfactory returns.

**J. O. Barnaby, Pharmaceutical Chemist, Prescription Laboratory,** No. 725 Fulton Street, corner of Lafayette Avenue.—This business was established by Mr. Barnaby in 1874, since which date he has built up an extensive and influential patronage. Mr. Barnaby was born in Boston, and after having received an excellent education graduated with credit at the New York College of Pharmacy. The premises occupied are spacious, convenient, and elegant, and contain a large and varied stock of the finest drugs and chemicals, proprietary medicines of acknowledged merit, fancy toilet articles, perfumery, mineral waters, physicians' supplies, and, indeed, any article that may be rightly thought of in connection with a first-class pharmacy. These specialties are offered to customers at the lowest possible prices. There is no department of the drug business so important as the careful, conscientious, and intelligent compounding of physicians' prescriptions and family recipes, and this branch holds a paramount position in this establishment. All modern appliances to secure accuracy have been provided, including the purest possible drugs and chemicals and duly qualified druggists, who have graduated from our leading medical college.



**Ralph L. Cook**, Real Estate Broker, No. 810 Fulton Street.—It is impossible to place too high an estimate upon the importance of the real estate business, in comparison with the various other elements of commercial and financial value. There are numbers of our citizens who pursue the occupation of real estate brokers with credit and success, and earn a well-merited reputation for the conscientious and efficient manner with which they conduct affairs intrusted to their charge. Prominent among the number thus referred to is Mr. Ralph L. Cook, real estate broker, No. 810 Fulton street. This business was established by Mr. Cook in 1868, in conjunction with Edward W. Candee, since deceased. The firm was long and favorably known as Candee & Cook. He has an influential and liberal clientele, numbering among his patrons many wealthy investors and active operators. He conducts a general business in the sale, purchase, leasing, exchange, care, and management of real estate, and negotiates loans on bond and mortgage at favorable rates. Fire insurance policies are likewise promptly procured at lowest terms in first-class companies. Mr. Cook has had great experience in insurance affairs, and represents the following solid and substantial companies, viz.: Liverpool and London and Globe, Phoenix Insurance Company, Continental Insurance Company, and several others. Upon his books are full descriptions of the most eligible bargains available in stores, dwellings, and lots, also country property, and conservative investors who act on his judicious advice and sound judgment can in all cases rely on securing a steady income, with prospective increase of values. Mr. Cook is a recognized authority as regards both present and prospective values of the residential and business property of Brooklyn and its vicinity, while his extensive connections afford excellent facilities for the immediate disposal of any realty placed in his hands. He is a native of New York, and is a thorough-going exponent of those enduring principles of equity and honor upon which the Brooklyn real estate market is founded, and well merits the large measure of success attained in his active and enterprising career.

**William S. Carlisle**, Wholesale and Retail Tea Dealer and General Grocer, No. 644 Fulton Street.—In these modern days almost every conceivable article of food is sold by the grocer. It can be seen, therefore, that upon the character of our grocery houses depends to a great extent the value and purity of our food supply, especially in our large cities. It is accordingly a pleasure to notice grocery concerns of established character and high repute in our review of Brooklyn, as, for instance, the Fulton Avenue Tea Market of Mr. William S. Carlisle, located at No. 644 Fulton street and Nos. 60 and 62 Lafayette avenue. Mr. Carlisle is an extensive wholesale and retail tea dealer and general grocer, making a specialty of the sale of teas, coffees, sugars, and flour. Established in 1861, this house has had a remarkable and continuous growth, jumping from small beginnings to one of magnitude by the force of its own recognized merit as a reliable source of supply. The premises occupied consist of a large double store, 50x60 feet in dimensions, with a basement for storage, with fine fittings and admirable appointments throughout. Our readers can save money by purchasing their goods here, and at the same time obtain goods second to none in quality, freshness, and reliability. The proprietor offers the best brands of flour at prices which are rarely duplicated either here or in New York, received direct from the principal producers in the country; Oolong, Japan, English breakfast, and finest China green teas, which are the best in the market for flavor, delicacy of aroma and strength; old Government Java coffee, fresh, pure, and ground while you wait, and other family supplies deserving of equal praise. To attempt an enumeration would be an endless task. It is safe to say "he keeps everything." Twelve clerks are employed, goods are delivered in all parts of the city, and the enterprise and business sagacity of Mr. Carlisle are steadily meeting their just reward. It is one of our representative houses in the general grocery trade, and merits the prosperity and reputation it has gained by adherence to honorable business methods.

**Nevin & Co.**, Importers and Manufacturers of Men's and Boys' Clothing, Nos. 141 and 143 Atlantic Avenue.—The extensive establishment of Nevin & Co. was founded in 1870, and by energy and enterprise, the meritorious quality of its productions, and the uniform integrity characterizing all its transactions, has advanced to a position of commanding importance in the clothing trade of the city. The members of the firm are James Nevin, T. E. Kavanagh, and Joseph O'Brien, gentlemen of extended business experience, intimately familiar with the wants of the population, and very active in supplying every demand upon their resources. A four-story brick building is occupied, 45x80 feet in dimensions. It is fitted up in the most thorough manner throughout, and is one of the most elegant and attractive trade palaces in Brooklyn. The first floor is devoted to ready-made clothing, gentlemen's furnishing goods, hats and caps. The second is used as the custom department, and the third and fourth floors are given over to the manufacturing operations of the concern. Everything is systematized, and perfect order and method prevail in every branch of the business. The stock embraces clothing of every grade, from the plainest to the most expensive, the object being to minister successfully to all tastes and means. The goods are cut and made up with the care of custom tailors, everything being in the latest style, of the best material, and durable and satisfactory in every particular. The display is interesting and instructive, and shows the most wonderful variation in color, pattern, and texture, the wide range in quality, price, and fashion not being surpassed by any similar establishment in Brooklyn. Messrs. Nevin & Co. are heavy importers of cloths and cassimeres, and carry a magnificent assortment at all times, embracing the newest and choicest novelties as soon as they appear in the European markets. Employment is given to from fifty to seventy-five hands, and every convenience is provided for the facilitation of their work. The custom department is in charge of skilled and experienced tailors, and the garments produced are absolute perfection in fit, style, and finish. The resources of the house are so great that it is justified in quoting astonishingly low prices, and such as could not possibly be afforded by weaker and less enterprising concerns. The business done is very large, and in addition to the local demand extends to all parts of Long Island and New York. The firm has a wide reputation for liberal and honorable dealing, is entirely reliable and responsible, and all its transactions are marked with a careful regard for the interests of patrons and the maintenance of its high commercial standing.

**Brooklyn Electric Time Company**, No. 16 Court Street.—The rapid advance in electric science and the rich fruits of recent experimentation and research are aptly illustrated in the important concern which is the subject of this review. The Brooklyn Electric Time Company was incorporated under the laws of New York in March, 1886, with Spencer Trask, president; Royal C. Peabody, secretary and manager, and a capital of \$50,000. The objects, as set forth in the articles of incorporation, are to manufacture electric and other clocks, mechanism and devices for producing electricity, and to produce, transmit, record, and exhibit the results of electrical impulses for the distribution of uniform and correct time. The preparation is complete for the prosecution of this valuable business. The factory is at Dey and Church streets, New York city. It is provided with all necessary facilities and conveniences for the production of the specialties of the company in the most perfect manner, and is in charge of skillful and experienced electricians, who personally superintend all the details of manufacture. Clocks are placed in factories, business houses, and private dwellings, kept in order, and absolutely correct time assured, for which the very moderate charge of fifty cents per month is made. A long list of patrons has already been secured, and the pronounced success thus far attending the operation of the concern justify the most enthusiastic anticipations for the future. In the hands of such reliable, energetic, and responsible gentlemen as Messrs. Trask and Peabody, the company gives every indication of a permanent and increasing expansion.



**The Bolton Drug Company (Limited),** Successors to Wheeler & Bolton, Wholesale and Retail Druggists; Headquarters, Nos. 264, 266, and 268 Fulton Street, corner Clinton Street; Branches, No. 137 Myrtle Avenue, corner Duffield Street, and No. 227 Columbia Street, corner Union Street.—No department of commercial enterprise in Brooklyn is of more direct value and importance to the community at large than that in which the practical druggist brings to bear his professional skill and experience. In this connection the attention of our readers is directed to the extensive



and widely known stores of the Bolton Drug Company, the wholesale and retail druggists of this city. This business was established in 1845 by Messrs. Davis & Lees, who conducted it till 1882, when the present corporation succeeded to the management. Under the personal direction of Mr. Bolton, whose many years' experience and characteristic pushing qualities have rendered him particularly fitted for the position, the business has far outgrown the original premises, and the trade is drifting into the branch stores which they are opening all over the city. The details of the Fulton street store are looked after by Mr. D. J. Runyon, a well-known pharmacist, whose large acquaintance and thorough business ability have made him so popular all over Long Island. The Myrtle avenue branch is superintended by Mr. Mincho, and the Columbia street store by L. F. Brown. Their prescription department, at No. 5 Clinton street, is connected with the main Fulton street store by a tramway in which all prescriptions are sent to a room 30x30 feet, fitted with all necessary chemical and pharmaceutical appliances, away from the noise and bustle of the busy thoroughfare, where the manager, with his eight licensed assistants, may be seen daily compounding the enormous number of prescriptions which are brought in. Surrounded by every facility to expedite complete scientific manipulation, and using the most perfect check system on every ingredient employed, mistakes are absolutely impossible, while the enormous amount of chemicals daily consumed renders those in use always fresh and active. So rigid is their system in this department, and their prices so in conformity with the times, that they have developed an influential and permanent patronage, not only with the general public but also the medical profession. The house was the leader in the great fight with the proprietary manufacturers who, at an expense of more than a quarter of a million of dollars, forced the fight inch by inch until the manufacturers were compelled to abandon the fight and allow the Bolton Drug Company to purchase their goods and retail them at any price they chose. They have made the prices for the people at least twenty-five per cent. below the regular rates, and it has been deemed policy by many in the trade to follow their prices. One of their more recent ventures has been the establishment of their surgical instrument department of the Fulton street store, in charge of a gentleman of many years' experience in private and hospital

practice. They have added a full line of trusses, crutches, supports, silk leggings and stockings, bow-leg braces, and surgical appliances of every description, with a female assistant for ladies. The medical profession have found it a great convenience for their patients, and with prompt attention to orders at the people's prices the surgical instrument department of the Bolton Drug Company has become one of the great features of their business.

**Wirth Brothers, Watchmakers and Jewelers, No. 92 Broadway, Brooklyn, E. D.**—Among the many establishments devoted to the watchmaking and jewelry trade in this city and worthy of particular mention is the house of Messrs. Wirth Brothers, which was established over a score of years ago by the present proprietors, and has achieved a deserved reputation for the excellent character of its goods and the honorable and straightforward manner in which the business is conducted. The premises occupied are spacious and commodious, and fitted up in the most elaborate manner, thoroughly equipped with magnificent counters, silver-mounted show-cases, large French-plate glass show-windows in which are displayed in a very artistic and attractive manner a full line of samples of the various goods the firm keeps constantly on hand. The stock consists of a full and finely selected stock of gold and silver watches from the most celebrated foreign and domestic manufacturers, breast and scarf pins, finger-rings and ear-rings of almost every known quality and design, necklaces, watch-chains, collar, cuff, and sleeve buttons, diamonds, rubies, pearls, and other precious stones set in every conceivable pattern, either on sale or made to order, foreign and domestic clocks of every description. They are also agents for the celebrated E. Wiley gold pens, which have no superior in the world, while their stock of solid and silver-plated ware is from the finest and most reliable establishments in the country. They keep constantly employed a full force of none but the most competent and proficient workmen in their workshop in the rear of the store, and especial attention is given to the repairing of fine watches and jewelry. The individual members of this firm are Robert Wirth and Charles Wirth, both natives of Germany, but have resided in this country between thirty and forty years, and both have had over thirty years' experience in the business.

**John F. Davies, Jobber and Retailer, Tailors' and Dressmakers' Trimmings, No. 65 Smith Street.**—One of the oldest and most prominent wholesale and retail dealers in this city is Mr. John F. Davies, jobber and retailer of tailors' and dressmakers' trimmings. He occupies a finely fitted and tastefully arranged store, which affords a commodious space of 25x60 feet, and displays in the most advantageous manner his particularly choice stock, which comprises all varieties, qualities, and colors of the above-mentioned articles, and offers them at the most reasonable rates. He employs a number of competent clerks, and does a very large trade, which is principally located in Brooklyn, but extends all through the State. Mr. Davies is a native of St. Lawrence county, but has resided in this city over fifteen years. He established his business here in 1872, and by keeping always abreast of the times he has won a well-deserved popularity.

**J. M. Hanson, Artists' Materials and Stationery, No. 456 Myrtle Avenue.**—This business has been established thirty-six years, and is the oldest of the kind in the city. The proprietor who had conducted it for so many years having died in 1885, his sister, Miss C. Hanson, has since that time owned and conducted the business. The store has a frontage of 20 and a depth of 40 feet, and contains a suitable stock of goods, consisting of a fine and varied assortment of artists' materials, such as oil and water colors, drawing paper and pencils, crayons, canvas, palettes, etc., and all varieties of note, letter, and other classes of paper, envelopes, inks, pens of all styles, and the fancy articles belonging to the stationery trade, the whole stock being selected with great care. Miss Hanson is a native of Brooklyn, and has succeeded to a very good and steady business, which she conducts with tact and taste.



**Lihou Art Gallery**, Nos. 595 and 597 Fulton Street, opposite Flatbush Avenue, N. Lihou, Proprietor.—In presenting a reliable reflex of the representative business houses of Brooklyn, we desire to particularly mention those firms whose extensive operations and unblemished character have contributed greatly to the wealth and prosperity of the city. In this connection special attention is directed to the Lihou Art Gallery, Nos. 595 and 597 Fulton street, opposite Flatbush avenue, of which Mr. N. Lihou is the popular proprietor. This house was founded in 1874 by the present owner, who has since obtained an influential and permanent patronage, owing to the fidelity, beauty, and excellence of his gold frames, paintings, etchings, photogravures, engravings, and other artistic treasures. The premises occupied are very spacious, commodious, and attractive, and comprise a superior three-story brick building 30x120 feet in dimensions. Here are manufactured all kinds of fine art goods and elaborate gold and burnished bronze picture frames, etc. Mr. Lihou makes a specialty of a free monthly exhibition of his principal pictures. Some of these are superb, and during the day hundreds of citizens visit this art gallery and gaze with delight and rapture on paintings and engravings which are fac-similes not only of the modern school, but also of the old masters, recalling to mind the glories of Raphael, Titian, Van Dyke, Rubens, Michael Angelo, and Murillo. The advance of science and art now permits a man in moderate circumstances to decorate the walls of his dwelling with engravings, etchings, and photogravures, the productions of the most celebrated foreign houses, and fac-similes of pictures that can be seen only in the most renowned private and public galleries of Europe and America. Mr. Lihou is a type of the self-made man who rises from a modest beginning to a foremost place in the mercantile world. By frugality, industry, and energy he acquired the necessary experience and capital for the successful conduct of the growing art establishment of which he is now sole proprietor. The pictures and other art specialties of this progressive and popular house are unrivaled for beauty, finish, and excellence. Mr. N. Lihou is well known in art circles as one of the most efficient and critical judges of paintings in this country. He was born in the island of Guernsey, but has resided in Brooklyn for the past fifteen years. Like many others, Mr. Lihou has other hobbies besides art. He is well known as an amateur elocutionist and musician, and possesses the faculty of knowing how to keep a house in roars of laughter. In 1882 he organized the Verdi Singing Society under Professor C. W. Melville. The society was composed of sixty-five mixed voices, and confined themselves under Mr. Lihou's leadership to classical music only. They appeared before the public for four years, but owing to Mr. Lihou's increase in business he was compelled to disband it in 1885. There are few men who better understand the framing of pictures than does Mr. Lihou. His keen artistic sense comes well into play here. He frames his pictures to set them forth to the best possible advantage, not overloading his pictures gorgeously, but framing them artistically. Mr. Lihou's gallery is free to all, and during his exhibitions his gallery is open until 10 p. m. Brooklyn is certainly indebted to the man who places before them a fine collection of paintings and works of art and then invites them to view them gratuitously, and should support and encourage such a one by patronizing him. Mr. Lihou has an original and peculiarly arranged canopy in the centre of the gallery that concentrates all the light on the paintings on the wall, thus shading all light from the eyes.

**H. A. Spafard**, Real Estate and Loan Agent, Garfield Building, No. 22 Court Street.—Mr. H. A. Spafard is one of the oldest and best known real estate and loan agents in the city. He is a native of New London county, Conn., and was born seventy years ago. At four years of age he removed to Cooperstown, and remained there until he was twenty-five years old. He then removed to Brooklyn, where he has dwelt ever since. In 1854 he founded his present business, and no one is better informed upon the value of properties in this city than he. This is recognized in the fact of the large patronage which he enjoys, and the confidence of capitalists and business men. He buys, sells, exchanges, and lets real

estate, negotiates loans, collects rents, and also effects insurance to any amount in all the leading solid and stanch insurance companies in the world, and is prompt and efficient as a general agent. A specialty is made of the management of estates, which are carefully looked after. Mr. Spafard conducts business upon fixed principles, which have materially contributed to gain for him the confidence and support of the public.

**Frederick Tieleke**, Kindling-Wood Yard, Washington Avenue, near Wallabout Bridge.—The manufacture of kindling wood contributes very largely to the necessities of a community, and in Brooklyn has grown to be an industry of considerable magnitude, requiring the investment of great capital and giving employment to many workmen. One of the largest and best-known establishments of this kind in the city is operated by Mr. Frederick Tieleke, on Washington avenue, near Wallabout bridge. The house was founded three and a half years ago, and from the beginning secured a patronage that speedily developed it into an institution of importance and influence in the trade. The premises occupied comprise a yard 100x150 feet and a one-story frame factory, 60x25 feet in dimensions. The best machinery and appliances applicable to the business are used, the motor being an engine of fifteen-horse power. A force of forty hands find steady work with the establishment. An immense quantity of kindling of the finest quality is produced, put up in convenient bundles, and disposed of at wholesale and retail to dealers and consumers. Mr. Tieleke has an excellent reputation for the standard character of his goods, and in consequence of his many facilities is enabled to name prices that cannot be underbid by any similar concern in the city. The kindling is made from Virginia pine, oak, and hickory, and can always be depended upon as reliable in condition and satisfactory in performance. A full stock is kept on hand and orders large and small are filled promptly. Mr. Tieleke has resided in the United States twenty-five years, Germany being his native country. He enjoys the undivided confidence of his patrons and the public at large. A specialty is made of family orders—wood sawed any length—which will be promptly filled in any part of the city by addressing Mr. Tieleke by telephone 806, Williamsburg, or by postal card.

**J. F. Wellings**, Fancy and Staple Grocer, No. 230 Court Street.—When it is considered that the majority of people who purchase groceries have to depend altogether upon the reputation and statements of the house from which they buy, the advantage will be easily perceived of dealing with a concern whose long identification with the trade and known integrity are the best possible guarantees of the excellence of its goods. Such an establishment is that of Mr. J. F. Wellings, wholesale and retail grocer, at No. 230 Court street. This valuable enterprise is one of the oldest of its kind in Brooklyn. It was founded in 1850 by Messrs. Fitchner Brothers, and after undergoing several changes, passed into the sole control and ownership of Mr. Wellings in 1884. The salesroom is 20x100 feet in dimensions, while a spacious basement is used for storage and other purposes. Thus ample room is had for the accommodation of the large and varied stock necessarily carried to meet the demands of the extensive and increasing trade, and which embraces staple and fancy groceries of every description. Large sales are made of "Wellings' best roller flour," which is made expressly for this house, and stands unrivaled for purity, flavor, and wholesomeness. Cigars are also carried in great abundance and disposed of either singly or by the box at very low prices. Hotels, boarding-houses, and families are supplied promptly and acceptably, all orders receiving the personal attention of Mr. Wellings. Goods are sold strictly for cash, and thus the concern can afford to name terms that cannot be approached by such as follow the credit system. The trade extends to all parts of Long Island, and is exceedingly heavy in the city. The establishment is well located, convenient in all its appointments, and equipped with every facility necessary for the prosecution of business on a large scale. Mr. Wellings occupies a high position and is in every way reliable and responsible.



**Dr. J. H. Longenecker & Sons, Dentists, Nos. 265 and 267 Fulton Street.**—Among the many distinguished representatives of the profession of dentistry in Brooklyn, none are entitled to more conspicuous mention than Messrs. J. H. Longenecker & Sons. The business was inaugurated in 1876,



and a trade has been developed which in volume is approached by very few similar houses in the city, if any. The members of the firm are Dr. J. H. Longenecker, S. W. Longenecker, D. H. Longenecker, and F. B. Longenecker. The senior partner is a physician and surgeon of over thirty years' experience, and his associates are well versed and practically trained in all the details and technicalities of the industry. The

premises occupied embrace the whole of the second floor. The parlors are handsomely fitted up, and the operating and mechanical rooms are provided with all of the most improved appliances and devices necessary in the prosecution of the work. Dentistry is attended to in all its branches. Partial or entire sets of teeth are manufactured; extracting and filling are skillfully and scientifically done, and diseases of the mouth and teeth and gums receive careful and experienced treatment. The extracting department is under the immediate supervision of J. H. Longenecker, M. D., a physician and surgeon of over thirty years' experience, who will personally administer chloroform, ether, or laughing gas, also his successful mode of freezing the gums. This is an advantage that no other dental establishment in New York or Brooklyn has (that is, an experienced physician in constant attendance), therefore securing the patient against accidents. In preserving neglected teeth, correcting deformity, and in good and substantial fillings, invariably warranted, this house cannot be excelled. If your teeth are a misfit, Messrs. Longenecker & Sons can relieve you. Old teeth are made over on a new plate, and broken sets repaired in a durable manner while waiting. They make no charge for extracting when artificial teeth are ordered, and laughing gas, when applied, is always fresh. Most moderate prices are asked. We know of no dental establishment in Brooklyn which we can more cheerfully indorse than the one under consideration.

**Joseph Bryan, Undertaker, No. 332 Bedford Avenue, Brooklyn, E. D.**—Among the prominent houses engaged in this line of business is Mr. Joseph Bryan, who was one of the first to establish this line of trade in the Eastern District, which he did in 1850, and from the date of its inception has always received a very liberal and lucrative patronage. He has a nicely fitted up and well-appointed office and store, where he keeps on hand a fine assortment of caskets and coffins of all kinds, from the plainest and cheapest to the richest, most elaborate, and costly goods. He also keeps all the minor requisites for funeral occasions, and is prepared to do embalming and to assume the whole direction of funerals, furnishing everything needful, even to the selection of cemetery lots or graves when desired. Mr. Bryan gives always his personal attendance to the direction of funerals or any orders which may be left with him. His office is open day and night, and all calls upon him receive prompt and expeditious attention. Mr. Bryan, who founded the establishment, was born in Leicestershire, England, and came to this country forty-five years ago. He is a gentleman of more than ordinary business ability, of superior qualifications for his business, with the best possible character and reputation for honorable principles. He has been a member of the Masonic Order and of the Odd Fellows for over thirty years.

**Edward C. Reiss, Apotheker, Pharmacist, No. 997 Broadway, corner of Kosciuszko Street.**—This popular drug house was originated in 1880 by Mr. H. A. Withoff, who continued the business until October, 1885, when he was succeeded by the present proprietor, Mr. Edward C. Reiss. This

gentleman was born in Cincinnati, O., thirty-four years ago, and is a graduate of the Cincinnati College of Pharmacy. He has had long experience in the drug business and is thoroughly acquainted with its minutest details. The store and laboratory have a frontage of 25 feet and a depth of 50 feet, and are attractively fitted up. The store is well lighted, and the equipments include splendid show cases, an elegant soda-water fountain, etc. The stock embraces a general assortment of fresh, pure drugs, chemicals, and also all requisites in the line of perfumery and toilet articles, and all the leading proprietary medicines of known merit. Experienced assistants are employed and courteous and prompt service is rendered to all patrons. A specialty is made of the compounding of physicians' prescriptions and family recipes, which are always prepared in the most accurate and prompt manner, from the finest and purest drugs. Mr. Reiss, who is a gentleman of culture and refinement, has made himself very popular with a large class of customers, and his business is constantly increasing.

**Henry M. Bischoff, Commission Merchant, Butter, Eggs, and Domestic and Foreign Cheese, No. 37 Wallabout Market.**—This is one of the most extensive butter, egg, and cheese commission houses in Brooklyn, and it is particularly deserving of very favorable mention because of the fact that its large business has been built up in the short space of two years. It was founded in 1884, the location then being on Kent avenue. In December of the same year the premises now occupied at No. 37 Wallabout Market were moved into. The building is a two-story frame, 25x80 feet in dimensions, and admirably arranged for the purposes to which it is devoted. It is supplied with cold storage, and the goods may be kept sweet and fresh for an indefinite time. A heavy stock is carried at all seasons of butter, eggs, and domestic and foreign cheese. Special attention is given to the quality of the butter. Consignments are received direct from the Elgin and other well-known Western creameries, as well as from the noted dairy districts of New York. No inferior goods are handled, everything being pure, wholesome, and reliable. The proprietor, Mr. Henry M. Bischoff, understands the market intimately, and is well qualified to render very important service to shippers and producers. He disposes of consignments without unnecessary delay, and is enabled to guarantee the highest prices in every sale. His returns are quickly and satisfactorily made, and the interests of patrons carefully preserved. Mr. Bischoff is a member of the New York Mercantile Exchange, and a most useful and progressive mercantile representative.

**P. B. Reyhner & Co., Seedsmen and Dealers in Hay, Straw, Feed, Oats, etc., No. 102 East Avenue, Wallabout Market.**—The importance of the trade in seeds, hay, straw, feed, oats, etc., cannot be overestimated, for it is truly one of its most important industries, engaging the attention of a large number of firms and individuals, and employing capital and labor to a marked degree. A prominent local firm engaged in this line of trade, and one worthy of especial mention in this work, is that of Messrs. P. B. Reyhner & Co. The copartners are Messrs. P. B. Reyhner and W. G. Ten Eyck. The former is a native of New Jersey, and for twelve years was employed in the extensive seed establishment of Messrs. J. M. Thorburn & Co., of New York, of whom all their seeds are purchased, and the latter is a native of Brooklyn. The firm founded their enterprise September 1st, 1885, have recently purchased this building, and they have since built up a brisk and flourishing trade of a permanent character. Their premises consist of a one-story frame building, 25x50 feet in dimensions, which is very nicely fitted up. They carry an extensive stock, and make a specialty of handling seeds of every description. They fill orders for plants, shrubs, hay, straw, feed, oats, etc., also all kinds of farming implements at the lowest market prices. The business is of both a wholesale and retail character, is conducted upon the broadest basis of equity, and those who enter into trade relations with the concern may rest assured that their interests will be carefully guarded.



**Excelsior Livery, Boarding, and Sales Stables,** Frederick Wrightington, Proprietor, No. 54 Franklin Street, Brooklyn, E. D.—In few features of business activity does the portion of the Eastern District of Brooklyn known as Greenpoint present such a veritable metropolitan aspect as in the number and excellence of the livery establishments to be found therein, and prominent among which is the admirably conducted and well equipped "Excelsior Livery, Boarding and Sales Stables," located at No. 54 Franklin street, and of which Frederick Wrightington is the enterprising and popular proprietor, and which, although a comparatively new concern (being established in January of the present year), has already secured a hold on public favor second to none in this line, receiving a large and substantial measure of merited recognition. The premises occupied are desirably situated and are ample and commodious, comprising a two-story structure 31 feet on Franklin street by 138 feet deep, and 57 feet on Banker street by 69 feet deep, finely fitted up and excellent in all its appointments, and first-class accommodations are at hand for caring for twenty horses besides those in regular service, elegant coupés, coaches, carriages, and buggies being furnished at all hours, night and day. The office is connected by telephone (call Greenpoint 162 A), and six capable and experienced hands are employed, and altogether a very fine business is done. Mr. Wrightington, who is a native of Brooklyn, is a man of push and energy, well known as a public-spirited citizen, taking an active part in all movements calculated to advance the popular weal, and prior to embarking in his present prosperous enterprise had been employed in the Navy Yard in this city upward of twenty-six years.

**Peter L. Bergstrom,** Coppersmith, No. 179 Plymouth Street.—For the past nine years Mr. Peter L. Bergstrom, at No. 179 Plymouth street, has been intimately and honorably connected with the industrial and commercial progress of the city of Brooklyn. As the proprietor and manager of one of her most important manufacturing enterprises he has won a name and acquired a trade that extend throughout New York and Brooklyn and vicinity. His industry is located at No. 179 Plymouth street, where he occupies a one-story brick building, 25x60 feet in dimensions. Here he gives employment to a corps of skilled workmen, and is engaged in carrying on business as a manufacturer of copper work for chemical works, sugar houses, brewers, dyers, steamships, and hotels, also of jacket kettles, varnish kettles, steam coils, air and vacuum chambers, etc. His fine workshop is fully equipped with every improved appliance and is supplied with steam power. Mr. Bergstrom, who is a native of Sweden, has for many years been a resident of this city, and has a wide circle of friends. He is thoroughly trained in his profession and is a very skillful workman. He employs none but good, experienced workmen, and gives a close, personal attention to all their operations, thus assuring and maintaining the highest standard of excellence in his manufactures. Mr. Bergstrom is still in the prime of life, and is deserving of the high degree of esteem and respect in which he is held as a skillful manufacturer and an upright private citizen.

**Wesley Haff,** Storage Warerooms, Nos. 62 and 64 Greenpoint Avenue, Brooklyn, E. D.—Mr. Haff established himself here in the trucking business in 1870, adding his storage warerooms in 1880, and commencing the purchase and sale of second-hand furniture in 1885. He occupies a fine, large building, containing three floors and a basement, 40x50 feet each. He has forty separate rooms for storage and offers the best possible security for those who wish to store their furniture or other merchandise temporarily in a safe and convenient place. In the business of heavy trucking he employs six horses and trucks, and a competent force of experienced workmen, guaranteeing the safe removal of all goods committed to his care, and rendering prompt, efficient, and satisfactory service in all cases. He carries a very heavy stock of furniture, stoves, and housefurnishing goods, which should be examined by all before purchasing elsewhere, as the rarest bargains are presented. Mr. Haff is a native of Smithtown, L. I., and a wide-awake business man.

**George E. Hoyt,** Factory, Family, and Grocers' Coal, Coal Yard and Office, Nos. 50, 52 and 54 South Eighth Street, Brooklyn, E. D.—A prominent house engaged in this line of business is that of Mr. George E. Hoyt. His first venture in the coal business was in 1852, with the Pennsylvania Coal Company, at the foot of North Ninth street, and from there he removed to Grand street, then to the foot of Rush street, and about July, 1886, moved from thence to his present location. The premises occupied are spacious and commodious and comprise a very handsomely fitted-up office and yard, which is thoroughly equipped with sheds, screens, and all other necessary appliances to successfully conduct the business. The yard is completely stocked with all the leading varieties of bituminous, semi-bituminous, foreign and domestic cannel, and anthracite, including the favorite varieties from the Schuylkill, Lehigh, and Lackawanna Valleys, among which are Lykens Valley and other popular red-ash varieties. He fills all orders in the promptest manner, from a ton to cargo lots. He also makes a specialty of wood for fuel purposes, inclusive of pine, oak, rock maple, and hickory, while prices are as low as the lowest. Mr. Hoyt was born in Albany and came to Brooklyn forty-seven years ago, when but eleven years of age.

**William H. White,** Manufacturer of Hardwood Doors, Panel Wainscoting, Cabinet Trims, etc., Nos. 85 to 89 Wallabout Street.—This flourishing enterprise was started in 1875, and from its inception has been a positive and permanent success, the trade growing and extending rapidly year by year, until now the business is exceedingly large. The factory is a four-story brick structure 50x25 feet in dimensions, with a two-story extension on the sides, supplied with a fifty-horse power engine and boiler and the most improved machinery and appliances, and upwards of twenty skilled workmen are employed. Besides hardwood doors, panel wainscoting, etc., sash and blinds are also manufactured, the same finding ready market all over Brooklyn and New York city. Mr. White, who is a native of New Rochelle, Westchester county, this State, is a practical and expert workman and a man of push and excellent business ability.

**J. H. Farrell,** Undertaker, Nos. 272 and 274 Jay Street.—One of the most prominent of the undertakers in Brooklyn is Mr. J. H. Farrell, who has continued in it since 1868, and displays a superior management and a tender respect which has made him popular and his services desired to perform the duties connected with his avocation. Mr. Farrell takes full charge of all the arrangements of a funeral, furnishing everything desired in the best and most satisfactory manner. In the discharge of his duties he is prompt and attentive in every particular, and the utmost confidence can be placed in him. Coffins and caskets are furnished, also hearse and equipages, and everything connected with funeral purposes. By notifying him, Mr. Farrell will take full charge of affairs from the house to the cemetery. Of Mr. Farrell, who was born and brought up in Brooklyn, it should be further said, that his record as a funeral furnisher and manager has always been of the highest character.

**Joseph Kiby,** Bread and Cake Bakery, No. 425 Manhattan Avenue, Greenpoint.—A bread and cake bakery that has won an excellent name for the superior quality of its productions is that conducted by Mr. Joseph Kiby. Mr. Kiby has had long and valuable experience in this line of business, and understands it thoroughly, having been engaged in it since 1857. Mr. Kiby was born in Germany in 1840, and came to the United States in 1866. In 1877 he established his present enterprise at Greenpoint. He occupies a store and basement, each having dimensions of 80x25 feet, which contain every convenience necessary. A corps of able assistants are employed, and the operations of the house are all conducted with systematic regularity. All kinds of bread and cake are made here, the best quality being guaranteed in every case. Mr. Kiby is a member of the Order of Odd Fellows and the Masonic Order, and all who have ever dealt at his establishment agree in speaking highly of his goods and of the courteous treatment received by them.



**J. A. Dilliard**, Caterer, late with A. W. Dieter, Wedding and Reception Parties a Specialty, Southeast corner of Bedford Avenue and Hancock Street.—The business of catering is one requiring a peculiar tact, as well as a high order of intelligence, and he who adopts this vocation and can carry in his mind the countless combinations which enter into the great variety of confections and into the different kinds of delicate food which are necessary to meet the demands of the human appetite as now pampered, is one who has more than an ordinary mind. These objects and qualifications seem to have been attained to a high and marked degree by Mr. J. A. Dilliard, who has given many years of study to this complicated profession. He has but recently established himself in business, and has already a very lucrative and substantial patronage. He was for many years with the popular house of A. W. Dieter, the restaurateur of Brooklyn, and while with him contributed much to the popularity of that resort. He is now prepared to execute all orders that are intrusted to him as a caterer and purveyor, and guarantees perfect satisfaction. His store and restaurant are spacious and commodious, luxuriously and handsomely arranged in all its appointments, and has a large and varied stock of the most delicious confections. The assortment comprises all kinds of fancy cake of every name and nature, ice-cream of every imaginable flavor, and ices of all kinds. He is prepared at all times to serve in the very best style to order sweetbreads, lobster, salmon, soft-shell crabs, oysters, clams, deviled crabs, chicken salad, terrapin, and every other article which could by any reasonable stretch of imagination be included in a caterer's establishment. He gives especial attention to all orders for serving wedding and reception parties, also balls and picnics, and always keeps on hand to loan a large assortment of silver, glass, and china ware. Waiters and cooks in any number desired are also furnished on short notice, together with awnings, carpets for steps, dancing-crashes, and music is supplied at reasonable rates. Mr. Dilliard is a native of Pennsylvania, but has resided in Brooklyn many years, and enjoys the fullest confidence of the entire business community. In addition to catering and ice-cream business Mr. Dilliard has recently opened above his store five spacious and elegantly fitted-up supper-rooms, which can be used separately or as one room for private parties, sociables, balls, etc. The entrance to the above rooms is by private door from Hancock street or by the store proper.

**Heim Brothers**, Printers, Stationers, and Lithographers, No. 90 Broadway, Brooklyn, E. D.—A young house that is quickly gaining prominence among the other printing establishments of the city is that named in the caption of this article. The founders of this enterprise are Messrs. Gustav J. and Adolph E. Heim, both young men and natives of this State. They have a well-lighted, admirably arranged room for the business. It is equipped with first-class fonts of type of the latest designs, the facilities of the house for doing all kinds of book, job, railroad, and commercial printing are of the best, and are equal to any demands that may be made upon them. The firm keep on hand a full and complete line of bill-heads, letter-heads, and general office stationery, and this is offered, printed and plain, at prices that cannot be surpassed in the city. The proprietors are young, energetic, and enterprising business men, who have had a thoroughly practical training in their branch of trade. Since they started their enterprise in August, 1885, they have met with most marked and encouraging success.

**E. J. Dorethy**, Paints, Oils, Glass, Glue, Brushes, etc., No. 765 Myrtle Avenue.—The well-known dealer in painters' supplies and materials, Mr. E. J. Dorethy, has had many years' practical experience in the business. He was for a long time engaged in business as a house, sign, and fresco painter, and therefore knows what is required by those in the trade, and makes it his aim to supply them with the best that can be obtained. He has a well-appointed store, 25x50 feet in dimensions, which is neatly arranged, and contains a valuable stock of the best quality of paints, oils, varnishes, brushes, glue, glass, and painters' supplies and materials generally. Mr. Dorethy, who so ably conducts this business, came to this

country from England, and for more than thirty-three years has been a citizen, and useful, influential business man in Brooklyn. He has been established in his present business since 1860, and in his present location twenty-one years. He is conducting a large wholesale and retail trade.

**P. Downey**, Dealer in Teas, Coffees, Sugar, Spices, etc., etc., No. 229 Bridge Street.—One of the best-supplied and best-kept places for the retail sale of staple and fancy groceries in the city is that of Mr. P. Downey, at No. 229 Bridge street. Although his business was only established in 1885, Mr. Downey has had eleven years' experience, and knows all the requirements of first-class trade. His store has an extent of 25x75 feet in a fine four-story brick building, and is fully stocked with choice goods for a large city trade, including everything generally in demand. He keeps on hand a fine stock of teas, coffees, sugars, spices, the best grades of flour, and carefully selected goods of all kinds suitable to his line of trade and his first-class custom. His place of business is large, well filled, and finely arranged, both in fixtures and stock, and presents that attractive appearance which gives confidence in the character and freshness of the supplies it contains, and in the management which instills such system and regularity into its affairs. Mr. Downey is still a young man of twenty-eight years, a native of Ireland, but resident in the United States nine years. His manners are courteous and agreeable, and attach to him many warm friends. By his thorough experience in his business, care and good judgment in its management, and not less by personal courtesies on his own part and on that of his two attendants, Mr. Downey has built up a large and prosperous retail business, one of the largest in the part of Brooklyn in which he is located, and with his deserved prosperity enjoys the esteem of a large number of friends and customers.

**Thomas F. Evers**, Watchmaker and Jeweler, No. 117 Atlantic Avenue.—Among the leading jewelry establishments in this section of the city is that of Mr. Thomas F. Evers, of No. 117 Atlantic avenue. Mr. Evers started in this business in 1874. He is a native of Ireland, has been a resident of Brooklyn for the past twenty-five years, and is widely and favorably known. The premises occupied for the business comprise a store 80x25 feet in dimensions. It is elegantly fitted up and presents a very attractive appearance. The stock is a large and select one, and embraces a fine assortment of gold and silver watches of domestic and foreign manufacture, diamonds of the purest water, and other precious stones, in the most unique and stylish settings, bracelets, brooches, earrings, breastpins, rings, clocks, and every description of jewelry, all of the most novel designs. The business is entirely retail, and the patronage of the house is of both an extensive and influential character. A special feature of the business is the repairing of watches and jewelry, and the work in this department is characterized by promptness, neatness, and thorough workmanship. Mr. Evers has had extended experience in his line of business, and is acquainted with its every detail, and his business career is marked by straightforward dealing and integrity.

**R. J. Engels**, Broadway Crockery House, Dealer in Housefurnishing Goods, Plain and Decorated China, Foreign and Domestic Crockery, China and Glass Ware, Wood and Willow Ware, Oils, Lamps, and Lamp Trimmings, No. 779 Broadway, corner of Wall Street.—One of the largest and undoubtedly one of the finest establishments in this line of trade in Brooklyn is that carried on by Mr. R. J. Engels. Mr. Engels is an extensive general dealer in housefurnishing goods, plain and decorated china, foreign and domestic crockery, china and glass ware, wood and willow ware, oils, lamps, and lamp trimmings, also a full supply of granite and cutlery. He founded this business in September, 1885, and has already acquired a large and growing patronage. His fine store, 25x55 feet in dimensions, contains a large stock of goods incidental to the trade. The store is finely fitted up, and everything is displayed with a view to convenience. Mr. Engels is a native of this city, and is a young, active, and energetic business man.



**H. Kulenkampff, Jr.,** Wholesale and Retail Stationer, Dealer in Newspapers, Periodicals, Jewelry, Cigars, and Tobacco, No. 577 Broadway, Brooklyn, E. D.—The establishment of H. Kulenkampff, Jr., located at No. 577 Broadway, E. D., is one of the best and most prominent in this portion of the city. The business was founded by the present proprietor in 1874. From then to 1877 he passed most of his time in San Francisco, Cal., but returned again in 1877 to his present place of business, formerly No. 583 Broadway, but now No. 577. He has always been the recipient of a very liberal and flourishing patronage. The premises occupied are commodious, elegantly arranged, and elaborately fitted up with large French plate display windows, handsome counters, silver-mounted show-cases, etc. The stock of goods consists of a full and complete line of stationery of every description, both foreign and domestic manufacture, embracing all kinds of flat papers, such as legal and foolscap, as well as law blanks, letter and commercial note, fine and fancy imported papers for ladies' use, envelopes all sizes and materials, pens, pencils, crayons, and elegant writing desks with all the necessary articles for conducting correspondence, also blotting pads, and cards or card-boards of every quality and design known to the trade. He also deals extensively in the principal daily and weekly newspapers, periodicals, and current literature of the day, plated jewelry of the latest designs and styles, and his establishment is noted for the excellence of its fine domestic and foreign brands of cigars and tobaccos. Mr. Kulenkampff makes a particular specialty of wrapping paper and blank books. The trade is wholesale and retail, and several assistants are employed. H. Kulenkampff, Jr., is a native of New York city.

**G. Grabau,** Wholesale Commission Merchant and Dealer in all kinds of Country Produce, No. 34 Washington Avenue, Wallabout Market.—Among the recent additions to the facilities of the produce trade in Brooklyn is the establishment of Mr. G. Grabau, commission merchant and dealer in all kinds of country produce. This gentleman is a native of Germany, and from 1865 until October, 1885, he carried on a brisk trade in New York city, being located first at No. 66 Dey street, and next at No. 59 Dey street. From the last mentioned place he removed to Brooklyn, and resumed business at his present address, No. 34 Washington avenue. Here he occupies a two-story frame building 20x80 feet in dimensions, and this is equipped with every convenience and appliance for the successful prosecution of the business. Here Mr. Grabau conducts a general produce commission business, and his long experience makes him a desirable medium for the producer to reach the market, while the fair and just policy upon which the business is conducted entitles him to the consideration and esteem of the trade. Mr. Grabau is one of the leaders in his line of business in Wallabout Market, and he has at all times on hand a very extensive stock of country produce and fruits of all kinds. He is in constant receipt of consignments of choice fruits and produce from the best producing districts, and, having the best of facilities for the disposal of supplies at lucrative rates, he is enabled to make prompt and satisfactory returns to consignors, while he is in a position to offer to the trade advantages not easily duplicated elsewhere. Mr. Grabau is a wide-awake, spirited merchant, and one with whom business relations will prove of a pleasant and profitable character.

**D. S. Weekes,** Furnishing Undertaker, Warerooms, No. 564 Myrtle Avenue.—Mr. D. S. Weekes conducts one of the oldest, most popular, and reliable undertaking establishments in Brooklyn, and numbers among his customers many of the best families in the city. The business was founded in 1859, and has steadily grown in public favor from the beginning. The office and warerooms are at No. 564 Myrtle avenue, where calls are promptly answered either day or night. Mr. Weekes takes the entire superintendence of funeral ceremonies and all the details relating to the last rites of burial. He approaches the work with propriety and sympathy, and does much by his tenderness and skill toward assuaging the grief of relatives and the pain of friends. He has constantly on hand a full and complete stock of everything required on such occasions, coffins, caskets, and metallic

burial cases of all qualities and styles, and all necessary articles pertaining to funerals. He has two elegant hearses, three carriages, and fifteen horses, and can always be relied upon for faithfulness and promptitude. The office is connected by telephone, the call being 67, B. Mr. Weekes is a native of Hempstead, L. I., and is esteemed for his pleasant manner and his strict integrity.

**H. Lins & Sons,** Manufacturers of Brooms, Pails, Baskets, and Wholesale Dealers in Grocers' Supplies, No. 76 Fulton Street.—This is one of the most important and successful manufacturing enterprises in Brooklyn, and it has for sixteen years exerted a steady and healthful influence in behalf of the commercial and industrial development of the city. It was founded in 1870 by Messrs. Fitter & Lins, who were succeeded in 1882 by Mr. H. Lins. The present firm, which is composed of Messrs. Herman Lins, J. H. Lins, and L. H. Lins, was organized and took possession of the business in 1885. They occupy a five-story brick building, 25x75 feet in dimensions, at No. 76 Fulton street, and branch store 25x100 feet, two-story, at Wallabout Market. These premises are supplied with a complete and carefully selected outfit of the best machinery and appliances applicable to the business. The range of manufacture embraces brooms, pails, and baskets of every description. None but skilled workmen are employed, the best materials secured, and every article is inspected to insure perfection ere it leaves the factory. The great resources of the house enable it to place its goods on the market at lower prices than can be afforded by competitive concerns. Messrs. H. Lins & Sons deal largely in grocers' supplies at wholesale, and in this department have built up an enviable reputation and a very heavy patronage. The firm stands high in commercial and other circles, and in the confidence of its own special line of trade, occupying a position in its front rank by reason of their many manufacturing and other facilities.

**Robert Wallace,** Hardware, Tools, Cutlery, House-furnishing Goods, etc., No. 811 Fulton Street.—The business, now controlled by this gentleman was originally founded in 1871 by Mr. James White, who in 1883 disposed of his interest to Mr. Robert Wallace, who is a native of Goshen, N. Y. The premises occupied for the business comprise a store 25x70 feet in dimensions, which is very eligibly located, neatly fitted up, and admirably arranged for facilitating the operation of the business. The stock is of an extensive and varied character, and embraces every description of builders' hardware, carpenters' tools, shovels, spades, scoops, nails, screws, cutlery of all kinds, and a full assortment of house-furnishing goods. The stock is one of the most complete in its line in the city, and while the goods handled are of the most reliable quality, the prices are as low as any in the market. The house is a pushing and energetic one, always abreast with the times in introducing novelties, and a brisk and prosperous trade is done. The business is of a retail character, and the trade relations of the house are constantly expanding. Mr. Wallace is a member of the Royal Arcanum, and an energetic, honorable business man.

**A. P. Hubbell,** Jeweler, No. 627 De Kalb Avenue.—Mr. Hubbell is a watchmaker and jeweler of long experience and established reputation, and has been engaged in the business here since 1873. His store is one of the finest and most attractive on this street, is 25x50 feet in size, and very handsomely fitted up with fine show-cases and every requirement for the convenient and pleasant transaction of business. Mr. Hubbell long ago built up a large and growing trade, and also won the reputation for keeping reliable goods at reasonable prices. The stock includes gold and silver watches, American and French clocks, diamonds, bracelets, rings, rubies, earrings, chains, charms, and precious stones, solid and plated silverware, etc. The line of watches includes both the Elgin and Waltham makes. Repairing of all kinds is neatly and promptly done. Competent assistants are in attendance, and every visitor is courteously received. Mr. Hubbell is a native of New York State, and of high standing in the city.



**William C. Wagner**, Pharmacist, No. 1222 Bedford Avenue.—A prominent and deserving drug establishment in this city that is worthy of especial reference is that conducted by Mr. William C. Wagner, at No. 1222 Bedford avenue. This gentleman is a native of Germany, and for the past twenty-one years has been a citizen of the United States. He is a graduate of the University, Heidelberg, Germany, and in 1882 he founded his present enterprise. His pharmacy and laboratory are models of attractiveness, and the store is fitted up with elegant fixtures, artistic show-cases, fine soda-water fountain, etc. The stock is always complete, and comprises fresh and reliable drugs, standard medicines, and pure chemicals, the latest novelties in fancy and toilet articles, the most improved surgical appliances, and druggists' sundries generally. A special feature of the business is the compounding of physicians' prescriptions and family recipes, and, as the most scrupulous care is always observed, absolute accuracy is guaranteed. The house has a large and influential patronage, Mr. Wagner is assisted in the business by two competent clerks, and the lowest possible prices prevail. Mr. Wagner is an active and energetic business man, and he gives to his affairs his undivided attention.

**M. F. Rita**, Dealer in New and Second-Hand Furniture, Bedding, Carpets, etc., No. 541 Myrtle Avenue, between Schenck and Steuben Streets.—Founded in 1865 by Mr. M. F. Rita, the business of this establishment has been successfully conducted by Mrs. Rita since 1869. The premises occupied for the business comprise a two-story frame building 25x100 feet in dimensions. The store is neatly fitted up and cleanly kept and admirably arranged. It is filled to repletion with a large and varied assortment of furniture, bedding, carpets, etc., both new and second-hand, which are offered at the lowest possible prices. Parties about to furnish have here a large and valuable stock to select from, and they can be suited at the cheapest rates in the market. The store has always been a very popular one, a large trade is consequently done, and the business relations of the house extend to all parts of the city and East New York. The house has acquired a high reputation for promptitude, liberality, and integrity, and Mrs. Rita is much esteemed by all to whom she is known.

**Troy Laundry Company**, No. 179 Fulton Street, between High and Nassau Streets.—This concern was founded in May, 1885, and from the first has proved a decided success. The premises occupied for the business comprise a three and a half-story brick building 25x70 feet in dimensions. The store is neatly fitted up and is splendidly lighted by two handsome show windows. The laundry is fully equipped with the latest improved machinery and other appliances. The machinery includes ironing, starching, and washing machines, which are operated a ten-horse power steam engine and boiler. Twenty hands are regularly employed in the various departments. Every care is taken that fabrics of every description shall remain intact and uninjured while at the laundry, and that they shall be returned to the owners in a perfectly clean and finished condition. Indeed, the work performed at this establishment is first-class in every particular. A specialty is made of cuffs and collars, which are got up in the finest style for one and a half cents each. The proprietor, Mr. P. S. Weir, is a native of New York city, is about thirty-five years of age, is an active, enterprising business man, and he has built up a patronage that is fully merited.

**David G. Paige**, Importer of and Dealer in China, Glass, Crockery, and Housefurnishing Goods, No. 971 Fulton Street.—The china, glass, and crockery trade has an able representative in Brooklyn in the person of Mr. David G. Paige. Mr. Paige was formerly a member of the old firm of White, Potter & Paige, manufacturers of picture frames and mouldings, from 1871 to 1881, when he established his present business. Realizing the fact that the people of this community would liberally support an establishment which kept a stock embracing a complete line of these goods, he fitted his store with a variety superior in quality and very valuable. This stock now includes a handsome assortment of china for

dinner and tea uses, queensware, glass, and crockery of the most modern styles and designs, and a full assortment of housefurnishing goods. Competent and courteous clerks are in attendance, popular prices rule in all branches, and the trade of the house is large and influential. Mr. Paige was born in New Hampshire, has resided in New York State since 1840, and is recognized in this city as a stirring, successful, and reliable business man.

**Alexander Jeffrey**, Saddle, Harness, and Collar Manufacturer, Nos. 994 Fulton Street and 508 Myrtle Avenue, between Grand Avenue and Ryerson Street.—Among the prominent establishments engaged in the production of harness and saddles is that of Mr. Alexander Jeffrey. The Fulton street house was founded in 1865, and the Myrtle avenue concern in September, 1885. The former store is 25x80 feet in dimensions, is very neatly fitted up with fine glass show-cases, and contains a large stock of horsefurnishing goods of every description. The Myrtle avenue store is equally well fitted up and stocked. This is one of the oldest and largest concerns in its line in the city, and does a very extensive trade. Road, track, and driving harness, both single and double, also saddles for ladies and gentlemen, constitute the general production of the house, and, being all hand-made and of the best materials, are unexcelled for strength, durability, and finish by any other similar concern. The stock in both stores embraces an elegant and extensive variety of all kinds of heavy and light harness, saddlery, whips, brushes, and horsefurnishing goods of every description. Nine hands are employed, saddles and harness are promptly and satisfactorily made to order, and all kinds of repairs are executed neatly and cheaply. Mr. Jeffrey, who is a native of Ireland, has been in the United States for the past thirty years, and has had forty years' experience in his line of trade. During the war he served with the Fifteenth Independent Battery of New York city, attached to the Irish Brigade.

**F. G. Axelson**, Decorative Painter, etc., No. 327 Smith Street.—Mr. F. G. Axelson has been established for the last four years as a decorative painter and paperhanger, and during that time he has built up a large and flourishing trade. Very beautiful specimens of his skill in the art of fresco painting and graining are displayed by him at his establishment. He is always prepared to do all kinds of work in his line of business in the best and most satisfactory manner, and allows nothing to leave his establishment which will not reflect credit both on himself and his skilled workmen. Mr. Axelson is a native of Sweden, and has been living in the United States for the past four years. He is a very pleasant man, and has won much esteem from the people of the land of his adoption. He has a fine, large store, and carries on a large retail trade in the city and surrounding country, and gives employment to twelve skilled and experienced men. He carries a large and complete stock of wall paper, window shades, and fixtures of all kinds. The goods to be found at this store afford the best of choice even to the most critical and fastidious. Mr. Axelson is a gentleman of artistic taste, and is able to fulfill any orders that may be intrusted to him with ability and fidelity.

**Chris. Hessler**, Manufacturer of and Dealer in Trunks, Traveling-Bags, and Fancy Leather Goods, No. 251 Broadway, Brooklyn, E. D.—One of the most prominent houses in this line of business is that of Mr. Hessler. He founded his enterprise in 1883, and entered upon the manufacture of all classes of trunks and bags, equipped with vast practical experience, abundance of enterprise, and excellent business methods. He made it a success from the start, and to-day his house is one of the foremost in its line in this section of the city. The store has a frontage of 20 feet and a depth of 50 feet, is well lighted by a fine show window, and contains a fine, select stock of traveling trunks and bags and fancy leather goods in great variety. Competent and experienced workmen are employed, and repairs are promptly and neatly executed. Mr. Hessler, who is a native of Germany, and has been located in the United States for the past twenty-one years, is a tradesman of recognized integrity.



**Adolph Sussman**, Real Estate and Insurance, No. 231 Broadway, corner of Havemeyer Street.—To buyers and sellers the real estate agent is of great service, especially if he has the confidence of the community. Such an agent is Mr. Adolph Sussman. This enterprise was founded in May, 1886, and he brought to it a vast experience in the real estate business. Mr. Sussman buys, sells, exchanges, leases, and lets property of all kinds, and collects rents, takes charge of estates, and negotiates loans on bond and mortgage. He has upon his books at all times desirable stores, houses, flats, etc., for rent, and, being thoroughly versed in all matters pertaining to the law of real estate, he can be consulted with confidence in respect thereof, while his long experience has given him a thorough knowledge of present and prospective values. Mr. Sussman also represents the Union Insurance Company, of London, England, and other leading and substantial insurance companies, both home and foreign. He issues policies thereon in respect to all kinds of insurable property at the lowest rates consistent with security. All losses are promptly adjusted and paid. Mr. Sussman, who is a native of Germany, came to this country twenty-nine years ago. He is sole agent for the Mutual Life Insurance Company, of New York, for the Eastern District. He has associated with him a mechanic, who does all kinds of repairs for those parties connected with Mr. Sussman.

**Spencer & Wallace**, Tin and Sheet-Iron Workers, and Manufacturers of and Dealers in Heavy Tinware, etc., No. 329 Myrtle Avenue.—A representative and successful house in this line is that of Messrs. Spencer & Wallace. The business of this concern was originally founded by the Brooklyn Manufacturing Company in 1882, at No. 122 Flatbush avenue, and in the following year they disposed of their interests to the present firm, who, on the first of May, 1886, transferred their operations to their present quarters on Myrtle avenue. Here they have a neat, well-appointed store, 25 x 80 feet in dimensions, the basement under it, and a fully equipped workshop in the rear, 25x25 feet in area. The firm carry an immense stock of tinware, furnaces, stoves, ranges, etc. The firm manufacture ice-cream and confectioners' supplies, but the great specialty of the house is the manufacture of milk-cans, pails, etc., which are produced in all sizes from a pint to forty quarts, and larger when desired. A staff of fourteen hands is employed in the business. The facilities of the house for promptly and satisfactorily filling all orders are unsurpassed by any other concern. The copartners are Messrs. William Spencer and John W. Wallace. The former, who is a native of England, and has resided in the United States since 1869, has had twenty-four years' experience in the trade, and the latter, who was born at Troy, N. Y., has been connected with the trade for the past seven years.

**New York and Long Island Clothing Company**, Nos. 605 and 607 Broadway, Brooklyn, E. D.—This is one of the most prominent and best patronized clothing establishments in the city. The business was originated by Mr. Louis Levy at Harlem, New York city, in 1852, and in 1879 the Brooklyn house was opened as a branch establishment. The latter is under the efficient management of Mr. Herman Bach, a gentleman of courtesy and ability. The store is 25x60 feet in dimensions, is neatly arranged, and tastefully fitted up. The stock is a large and attractive one, and includes the latest novelties in foreign and domestic woollens, broadcloths, etc., for suitings in all the choicest shades, styles, and qualities, a large and full assortment of ready-made clothing of the most reliable and durable materials. Cloth is sold by the yard at manufacturers' prices. A prominent feature of the business is the custom department, in connection with which a considerable number of skilled and experienced hands are employed. Suits are promptly and at reasonable prices made in the most stylish manner, and perfection in fit and the best workmanship are guaranteed in all cases. The business is conducted upon the one-price plan, and every effort is made to give the utmost satisfaction to customers and to retain their patronage when once obtained.

**Markham & Johnson**, Photo Art Gallery, No. 335 Washington Street.—One of the most popular and handsomest photographic studios in Brooklyn is that of Markham & Johnson. This popular house was founded in 1877 by these two gentlemen. Death claiming Mr. Markham in 1880, the entire business reverted to Mr. Johnson, who has continued to manage it with uninterrupted success. The premises occupied consist of the entire second floor of the handsome building at the address above named. This is divided into three apartments, viz.: the office, the gallery, and the reception-room. These are each 25x25 feet in dimensions, and are finely furnished, the reception-room being handsomely carpeted and supplied with a fine piano. About five assistants are employed. Mr. F. J. Johnson, who is a native of Sweden, has lived in this country for the last twelve years, has had an experience of twenty-nine years at his present profession, and is an expert in every sense of the word. His specialty is portrait work, which he executes in imperial, panel, or life size, and in plain, crayon, or colored styles. He is a thorough artist, performing the best work at minimum rates.

**Julius H. Zschorna**, Florist and Practical Gardener, No. 627 DeKalb Avenue.—Mr. Julius H. Zschorna is the well-known proprietor of one of the most popular floral establishments of Brooklyn. He established himself in this business in 1877, and has long since attained distinction in his profession. His store is desirably located, the dimensions of which are 25x30 feet. He is engaged in carrying on a large business as a florist and practical gardener. He is prepared to furnish potted native flowering plants or rare exotics, and supplies plants and flowers at short notice, and always at most reasonable prices. His floral designs are executed in the most tasteful manner, and his skill is manifested in the artistic style in which his flowers are arranged. He is ready to furnish flowers for parties, weddings, or funerals at favorable terms. Mr. Zschorna is a native of Russia, having been born at St. Petersburg. He is a member of the Knights of St. John and Knights Templar. Besides his floral business Mr. Zschorna is agent for the well-known Cunard, Monarch, Anchor, and Mallory steamship lines.

**Z. Brush**, Wholesale Commission Dealer in Foreign and Domestic Fruits and Produce, No. 30 Wallabout Market.—Mr. Z. Brush is engaged in the fruit and produce business at No. 30 Wallabout Market. Here he has large and spacious premises, a two-story frame building 25x80 feet in dimensions, and ample facilities for disposing of his consignments, or, if need be, storing them to await "a better market." Mr. Brush is a gentleman of vast experience in the business, takes particular care of consignments which his friends may send to him, and sends to them prompt and satisfactory returns. He handles every description of foreign and domestic fruits and field and garden produce of all kinds, and retail dealers will always find here a first-class stock to select from and prices the lowest in the market. Mr. Brush, who is a native of Long Island, has acquired the highest reputation as a fair dealer, and he counts his permanent customers by scores.

**Max Gleissner**, Watchmaker and Jeweler, No. 508 Broadway, near Gerry Street, Brooklyn, E. D.—This gentleman was born forty-two years ago in Germany, and for the past seventeen years he has resided in America. He received a thorough practical training in his trade in his native country, and has had twenty-four years' practical experience in the business. In 1880 he started business on his own account at his present address. Here he has a neat, well-stocked store, tastefully fitted up with handsome show-cases, fixtures, etc. The stock embraces a fine assortment of gold and silver watches of foreign and domestic manufacture, gold and gold-plated jewelry of every description and in the most novel and original designs, clocks of every shape and size, optical goods, etc. A specialty is made of the repair of watches, clocks, and jewelry, and all work is executed with promptness, neatness, and cheapness, satisfaction being guaranteed in all instances. The house has gained an excellent reputation for fair dealing and reliable goods.



**Ph. Kring**, Grand, Square, and Upright Pianos, Nos. 441 and 443 Bedford Avenue, Brooklyn, E. D.—Pianos that are perfect in every respect are those produced at the manufactory of Mr. Ph. Kring, at Nos. 441 and 443 Bedford avenue. These pianos are in use in all parts of New York State and elsewhere, and have a very high reputation on account of their superior qualities. The construction of the Ph. Kring piano-forte is attended with the greatest amount of care, even to the minutest detail. The cases are built very strong and solid, and for durability and handsome finish are unsurpassed. They are double veneered with the finest rosewood, and the rims, both inside and out, are also double veneered, to prevent unequal contraction and expansion by the atmosphere. The French grand action, which is used, is very powerful, and made by highly skilled workmen. The hammers are covered with the best imported leather; the keys are of the finest African ivory. The lumber is thoroughly seasoned, selected from the choicest woods, and nothing but the first quality of hardware is used. The dimensions of the large piano are six feet ten inches long by three feet five inches wide, and it weighs, when boxed, about one thousand pounds. The length of the medium piano is six feet four inches by three feet two inches wide, and weighs, when boxed, about eight hundred and fifty pounds. The durability of the Ph. Kring piano-fortes has long been a well-known and acknowledged fact. Mr. Kring, who is by birth a German, has been engaged in his present business since 1863. He was one of the prominent stockholders in the industry prosecuted by the United Piano Makers, who carried on business at the corner of Third and First streets, and on the dissolution of the concern in 1877 he moved to his present address. Here he occupies handsome warerooms with a frontage of twenty-five feet, a depth of sixty feet, and a rear measurement of forty feet. Mr. Kring carries a large assortment of instruments of the various sizes and styles made by him. These superior pianos he offers for sale on favorable terms, and is always pleased to exhibit the excellencies of the pianos to his visitors. He employs a number of efficient assistants, and enjoys a first-class patronage. He also has pianos to let on reasonable terms, and executes tuning and repairing of all kinds in a workmanlike manner. A number of second-hand pianos are always on hand, and are offered at great bargains. Parties desiring an instrument perfect in all respects are commended to investigate the merits of the Kring piano.

**George A. Buckingham**, Wholesale and Retail Grocery House, No. 176 Grand Street, Brooklyn, E. D.—If a long, honorable, and successful career entitles any enterprise to prominence and confidence, the wholesale and retail grocery house of Mr. George A. Buckingham can certainly make that claim. The business was inaugurated in 1862, and has steadily increased both its trade and reputation. The store is 25x100 feet in dimensions, attractively fitted up and thoroughly equipped. The stock carried embraces staple and fancy groceries of every description, flour, sugar, coffees, teas, green and dried fruits, butter, cheese, eggs, spices, hermetically sealed goods, and table delicacies in great variety and abundance. Mr. Buckingham handles both domestic and imported goods, procures his supplies from the best original sources, offers to his customers none but the choicest and most reliable articles that the market affords, and his prices will be found uniformly lower than those in the majority of similar establishments. Orders at both wholesale and retail are promptly filled and goods are delivered free of charge. Four courteous and experienced clerks are always in attendance. Mr. Buckingham was born in Port Jefferson, L. I., and is an honorable, progressive gentleman.

**Philip Levy**, The Clothier, Nos. 566 and 568 Broadway, corner Thornton Street, Brooklyn, E. D.—It is always a pleasure to notice so popular an establishment as that of Mr. Philip Levy, in Brooklyn, so well known throughout the city as a first-class tailor, and a dealer in ready-made clothing, located at Nos. 566 and 568 Broadway. He established his business here in 1875, and has gained an enviable reputation for artistic work and reliable dealing. His store, which is 33x75 feet in dimensions, is very hand-

somely appointed throughout, and stocked with an elegant assortment of ready-made clothing, and imported and domestic fabrics for suitings, embracing all the latest patterns and most desirable standard goods. He employs a staff of eight in the store and about fifty experienced tailors, and his trade is very large and influential. This has been built up by employing none but skilled labor, by keeping none but reliable goods, selling at fair and reasonable prices, and dealing squarely with all men. Mr. Levy is a native of Germany, and has been long resident in this city. The tailoring business is a specialty, domestic and imported goods are always on hand in large variety, and a perfect fit is always guaranteed.

**F. Guttenberg**, Fish, Oysters, Clams, and Lobsters, of Superior Quality, No. 729 Fulton Street, and Nos. 1001 and 1003 Fulton Street.—The enormous demand for fish, oysters, clams, and lobsters in this country, has given rise to the establishment of extensive houses in every important trade centre, and in this particular the city of Brooklyn is well represented by a number of houses, one of the most conspicuous being that of Mr. F. Guttenberg, who has stores at No. 729 Fulton, and at Nos. 1001 and 1003 Fulton street, corner of Cambridge Place. He established the business here in 1862, and has since conducted it with marked ability and steadily increasing success. He deals in all the commodities above named of the most superior quality, and makes a leading specialty of Blue Point oysters on the half shell. His premises are large and commodious, are fitted up with refrigerators for keeping the stock fresh and sweet, and affording ample accommodations for a large and growing trade. All the details of the business are conducted under the personal supervision of Mr. Guttenberg, aided by five assistants, who are prepared to treat customers with the utmost liberality and furnish them with as good a quality of the above-named goods as can be had in the market. The retail trade throughout the city is large and active, while the wholesale trade is increasing with each succeeding year. The proprietor is an enterprising business man, and thoroughly understands every branch of the industry in which he is so successfully engaged. He has resided in this city for the past thirty-five years, is known as a reliable citizen, and responsible in all his business relations.

**Reuben Jacobs**, Cash Tailor, Nos. 1 and 3 Flatbush Avenue.—The establishment of Mr. Reuben Jacobs has been carried on here since 1872, and during that period has built up a large and splendid trade derived from the best classes of the community. He occupies large and commodious premises, 25x40 feet in size, where a large stock of imported suitings, broadcloths, cassimeres, worsteds, diagonals, etc., are shown, and every attention is given to the details of the business. Ten hands are constantly employed, and to those who require a high grade of custom clothing this house commends itself as one that can be implicitly relied on to furnish only such garments as are perfect in style, cut, and superior workmanship, while the lowest prices invariably prevail. Mr. Jacobs is a native of Germany, a resident of this country for the past twenty-two years, and has had twenty-four years' experience as a tailor.

**Thos. H. Mullen**, Successor to M. W. Anderson, Undertaker and Embalmer, No. 11 Gates Avenue, Telephone Call, "Bedford, 261."—Among the most reputable establishments of the kind to be found in the city of Brooklyn is that of Mr. Thos. H. Mullen. Mr. Mullen is engaged in carrying on that most serious and responsible business, of a general undertaker and funeral conductor, and also makes embalming a branch of his profession. He has had many years of experience in the calling, and knows thoroughly how to properly manage the offices to which he devotes his time. His warerooms are handsomely fitted up. He carries a complete stock of coffins, caskets, and all kinds of funeral furnishings, from which every requisite may be obtained when occasion necessitates. Mr. Mullen has been engaged in this business for over twelve years, having been manager for Mr. Chas. E. Earle, and has lately succeeded Mr. M. W. Anderson



**Thompson & Co.,** Coal and Wood, corner Smith and Ninth Streets.—This business was established in 1865, the proprietorship being succeeded to in 1882 by Messrs. Thompson & Co., who have since conducted it with marked and increasing success, until now the firm are among the most active and enterprising members of the Brooklyn coal trade. Their office and yard, which were formerly occupied by the Pennsylvania Coal Company, are very extensive, and cover a large area of ground at the address above indicated. The premises comprise an extensive yard, covered by sheds, and one portion taken up for the use of coal pockets. In one corner of the lot stands a two-story brick building in which is located the business office of the firm, handsomely fitted up. From eighteen to thirty hands are employed in the yard, which is supplied with steam power, and a twenty-horse power engine and boiler for unloading coal. The firm have a large number of coal pockets, which they use for coaling vessels and in storing coal. A very large stock of the best coal and wood is at all times carried, the varieties dealt in being Lehigh, Lackawanna, Wilkesbarre, and Pittston coals, also English and American canal coals, and hickory, pine, and oak wood. Both a wholesale and retail business is carried on, manufacturers and householders are supplied with the best quality of fuel on the most reasonable terms, and steamers and vessels are furnished with coal and wood at special rates. All orders placed with this firm are filled in the promptest and most satisfactory manner. The members of the firm, Messrs. George A. Thompson and William H. Ziegler, are reliable and enterprising business men. The former was born in Ireland and the latter in Brooklyn.

**M. Lesslau,** Furniture, Carpets, Bedding, Ranges, etc., Nos. 562 and 564 Grand Street, Brooklyn, E. D.—Few better opportunities can be found for noting the advance in the manufacture of furniture than that afforded in a visit to the large and finely appointed establishment of Mr. M. Lesslau. The premises occupied comprise the first floor and basement, each 25x75 feet in dimensions, of No. 564, and the second floor of the building, No. 562 Grand street. Mr. Lesslau's extensive stock of pine, ash, cherry, and mahogany chamber furniture and parlor sets comprises the latest and most desirable designs in this line of goods. He also carries a complete stock of mattresses, feather beds, bedding of every description, carpets and rugs of all grades and in the most recent designs, stoves, ranges, and everything needed for the complete furnishing of a dwelling. The stock is extensive, choice, and well displayed, and the prices are at all times fair and reasonable. The business is conducted on the cash and installment plans, and the house has acquired wide popularity by reason of its honorable and straightforward business methods. The enterprise was started in 1882, and since then a trade of large proportions, extending throughout the city and Long Island, has been built up. Mr. Lesslau, who is a native of Germany, has been a resident in this country for the past sixteen years, and is a gentleman thoroughly reliable in all his undertakings.

**C. I. Sundstrom,** Merchant Tailor, No. 1347 Fulton Street.—Among the old-established and ever-popular houses in this line of trade is that of Mr. C. I. Sundstrom. This gentleman established himself here in 1868, and from the start succeeded in building up a first-class and permanent trade. He occupies a large and well-appointed store, 25x50 feet in dimensions, finely fitted up for the reception of patrons. Mr. Sundstrom keeps in stock a large and complete assortment of imported fabrics, including cloths, cassimeres, diagonals, woolens, vestings, suitings, etc., which are from the best looms of Europe, and are made up to order at short notice, at the most reasonable prices. Every suit that leaves the establishment is made from the best quality of imported material, and beautifully finished in the most stylish and fashionable patterns. From eight to ten experienced tailors are constantly employed. Mr. Sundstrom's long experience and fine taste and judgment combine to make him a connoisseur in his art. Mr. Sundstrom is a native of Sweden, has had twenty-five years' experience in his business, and is prompt, reliable, and straightforward in all his dealings.

**H. Martens,** Livery and Boarding Stables, No. 955 Broadway, Brooklyn, E. D., Telephone 179, Williamsburgh.—As a convenience to the general public there are few institutions which can compare with the livery system of this country. Among the best establishments of this kind in the city of Brooklyn we may mention that of Mr. H. Martens, No. 955 Broadway, E. D., near De Kalb avenue. The business was established over ten years ago by Mr. W. Simonson, and Mr. Martens became proprietor in 1884, and from the date of its inception has always received a liberal and substantial support. The premises occupied are spacious and commodious, well-lighted, and thoroughly ventilated, while the drainage and sanitary conditions are of the highest order. There are accommodations for a large number of horses, which are kept on the first floor, with every convenience at hand for their comfort and welfare, with box stalls, and many owners of teams avail themselves of the advantages of the place by stabling their horses here. Mr. Martens, besides keeping a large number as boarders, does a very extensive business in the livery line, and is prepared to furnish at all hours horses with single and double rigs, carriages, coupés, and other vehicles, well upholstered, comfortable, light-running, and stylish, and attended by polite, careful, and intelligent drivers when desired. All of his horses are well attended and groomed, consisting of fast roadsters, and gentle and easy animals for ladies' or invalids' uses, either for saddle, single, or double harness. He is a member of the Livery and Undertakers' Association of this city, and is able to supply funerals with all necessary requirements, also parties, balls, and weddings with any number of carriages at the shortest notice, at reasonable prices, and to conduct their entire management in the most satisfactory manner. The establishment is connected by telephone, the number of which is 179, Williamsburgh, and all orders received in that way receive the promptest response. Mr. H. Martens is a native of Germany, but has resided in America for many years. He is thoroughly familiar with all the details of his business and held in the highest estimation in social and commercial circles for his honorable business methods and sterling integrity.

**Henry Luckenbach,** Manufacturer of and Dealer in Pianos, No. 320 Broadway and No. 323 Division Avenue, Brooklyn, E. D.—One of the most worthy manufacturers of as well as dealers in pianos is Mr. Henry Luckenbach. The store covers an area of 25x50 feet, and is supplied with every convenience and facility for the successful carrying on of the business for which it is used. Mr. Luckenbach manufactures both the grand and square pianos that bear his name, and which are remarkable for their fine volume of tone, their infinite variety of improvements and combinations, and for their moderate prices. Mr. Luckenbach also always keeps on hand for sale a few second-hand pianos at prices that are bargains. He is prepared to tune pianos, and attend to all kinds of repairing promptly and satisfactorily, while his charges are always reasonable. Mr. Luckenbach came from Germany, his native country, thirty-eight years ago, and for the last thirty-two years has been engaged in the piano business, of which he thoroughly understands every branch.

**A. Von der Linden,** Dealer in Dry Goods, Hosiery, and Gents' Furnishing Goods, No. 597 Myrtle Avenue.—This store, though open only since the first of May this year, has yet become so popular that a staff of ten hands is necessary to give due attention to the numerous customers that are constantly coming and going. The store, which is 20x60 feet in dimensions, is well stocked with an elegant display of foreign and domestic dry goods, hosiery, and gents' furnishing goods, all the articles being fresh and from the best manufacturing sources. There is also a full line of notions of all kinds, both fancy and useful, and the stock as a whole is one of the largest to be found in this section of the city. Mr. Linden is a German by birth, but has for many years resided in this country. Under the firm name of Healy & Von der Linden, he, in 1873, embarked in the dry goods business in New York city. He withdrew from the firm the first of this year to found his present enterprise, in which he has already met with flattering success.



**William H. Heinsen**, Commission Merchant, Dealer in Foreign and Domestic Fruits and Produce, No. 25 Wallabout Market, Washington Avenue.—The extent and magnitude of the produce and commission business in Brooklyn is such as to entitle it to rank as an industry of the first order. Prominent in this line is the well-known and highly reputable establishment of Mr. William H. Heinsen, of the Wallabout Market, Washington avenue. Mr. Heinsen is a native of Germany, and has long been a resident in this country. It is now sixteen years since he started in business as a retail grocer on Lorimer and Teneyck streets, where he remained fifteen years, and in April, 1885, he removed to his present premises in Wallabout Market, where he has since conducted a brisk trade as a wholesale and commission merchant in foreign and domestic fruits and produce. The premises occupied comprise a one-story frame building, 25x80 feet in dimensions, and this is equipped with all necessary conveniences and appliances for the successful prosecution of a large trade. Mr. Heinsen has a large trade in the best qualities of staple foreign fruits, imported from the Mediterranean ports, Cuba, Jamaica, and other West India Islands, including the famous Baracoa bananas, as well as bananas from Aspinwall and other Central American ports. Of domestic fruit and country produce of all kinds he is in constant receipt of heavy consignments, for which he has unexcelled facilities of disposal, enabling him to make prompt and satisfactory returns to consignors. He has a large city and Long Island trade, every convenience for promptly filling orders, and a wide experience in the business. Reliable and energetic, this gentleman has obtained the respect and esteem of all who have business relations with him.

**W. W. Tolley**, Watches, Clocks, and Jewelry, Silverware and Optical Goods, etc., No. 631 DeKalb Avenue.—Since 1869 Mr. W. W. Tolley has conducted a flourishing business as a watchmaker and jeweler, and his house is one of



SOCIETY GOODS A SPECIALTY.

the leading ones of the kind in this section of the city. He occupies a commodious store, the dimensions of which are 18x40 feet, that is finely fitted up, and furnished with show cases, etc., and he carries at all times a select stock of watches, clocks, jewelry, silver ware, and optical goods. Mr. Tolley is agent for Le Mare's celebrated rock crystal spectacles and eyeglasses, always having a large stock of these fine goods on hand. He makes a specialty of repairing fine watches, French clocks, and musical boxes, executing the work in the most approved fashion and at the most reasonable prices. Mr. Tolley is by birth an Englishman, and has resided in the United States for twenty-three years. He is enjoying a fine trade, and, with his two assistants, is kept constantly busy.

**Thomas Tracy**, Undertaker, No. 601 Myrtle Avenue.—This old-established and conservative house is one of the most prominent and largely patronized in its line in the city. It was founded in 1866 by the present proprietor, Mr. Thomas Tracy, and from the beginning the career of the house has been one of uninterrupted success and prosperity. Mr. Tracy occupies a neatly fitted-up store 25x60 feet in dimensions, and at the rear of this a handsomely furnished office. At No. 450 Kent avenue he occupies for stabling purposes a two-story brick building, where he has eleven horses, two hearse, four coaches, etc. His store contains a large and splendid assortment of coffins, caskets, and funeral merchandise of every description, suited to all means and tastes. Funeral ceremonies are conducted with the utmost consideration and care at reasonable prices, and coffins and caskets are made to order at short notice. Mr. Tracy is an experienced and competent embalmer, possesses every facility for preserving the bodies intrusted to his care for any required period, in his engagements is prompt and reliable, and in his charges honorable and reasonable. Mr. Tracy, who resides at No. 350 Bedford avenue, is a native of Ireland, and has been for forty years a resident of Brooklyn. The telephone call is 24 A.

**Van Deverg, Rutan & Co.**, Carpenters and Builders, No. 1070 Bedford Avenue.—The building trade is one of vast importance to the community, and no account of the varied industries of Brooklyn would be a complete and reliable reflex of the resources of the city without containing at least some mention of the enterprise conducted by Messrs. Van Deverg, Rutan & Co. This house was originated in 1877 by Mr. E. Snedeker, and it has distinguished itself by erecting some of the finest property in the city, among which may be mentioned the Garfield Building, the Nostrand Avenue Methodist Church, the Metropolitan Opera House, on the corner of Fortieth street and Broadway, New York city; the Broadway Apartment House in connection with the Opera House; Oriental Hotel, Coney Island; Morgan's Hall, Williamstown, Mass.; the woodwork on the elevated railroad stations in Brooklyn, etc. Mr. Snedeker disposed of his interests in the business in April, 1886, to the present proprietors, Messrs. J. M. Van Deverg, V. Rutan, and J. Gordon, all of whom are natives of Long Island, wide-awake, practical business men, who are pursuing a business policy on the lines so successfully adopted by their predecessor. Their premises on Bedford avenue are spacious and commodious, equipped with the most modern and efficient machinery, which is operated by a twenty-five-horse power steam engine. From twenty-five to one hundred hands are employed, and all kinds of carpentry work is performed. New buildings are erected, old ones altered or renovated, and jobbing work of all descriptions is promptly executed.

**B. Stephens, Jr.**, Upholstery and Furniture Warehouse, No. 129 Atlantic Street, near Henry Street.—One of the oldest and most successful houses in this line is that of Mr. B. Stephens, Jr. This popular establishment was founded forty-four years ago by the uncle of the present proprietor, and from a small beginning it has grown to be one of the most extensive in the trade. The founder was succeeded by his nephew, Mr. B. Stephens, Jr., in 1880, and the latter, who is a native of England, has had a life training in the business, and is conversant with its every detail. The premises occupied for the business consist of a brick building of four stories and a basement, standing on an area of 25x80 feet. The store is very tastefully fitted up throughout, the salesroom is lighted by two fineshow windows, and contains a fine display of elegant parlor, chamber, dining-room, library, and drawing-room suites, richly upholstered. Fifteen hands are employed in the business, and the house has the best of facilities for promptly filling all orders, and in the most satisfactory manner. The business relations of Mr. Stephens are widespread, and, in addition to furnishing the best of furniture to customers at bottom prices, the concern deals in all kinds of upholstery goods, lace curtains, and curtain materials of every description. The house is so well known, and has retained its old customers for so long a time, that its reputation for honorable and straightforward dealing is established beyond the requirements of praise.

**D. E. Johnson**, Importer and Tailor, No. 767 Fulton Street.—One of the most popular among the fashionable tailors on Fulton street is Mr. D. E. Johnson, who has been established in the business since 1878, and who has become popular and gained the good-will and esteem of all his fellow-citizens. Mr. Johnson was born in Sweden, but has resided in this country since 1869. He is a thoroughly practical man to the business he is engaged in, and as a correct, scientific cutter is not excelled. The store occupied by Mr. Johnson is 25x80 feet in extent, and well stocked with a choice assortment of elegant goods of both home and foreign production, embracing all the new fabrics and designs in accord with the fashionable ideas of the day, from which selections may be made. Mr. Johnson is one of the leaders in gentlemen's fashions, and is in a position at all times to guarantee his patrons and the public a perfect fit in every instance, reliable goods, and the very best class of workmanship. We take pleasure in commending this establishment and Mr. Johnson to our readers, affording, as it does, a notable example of what may be achieved by industry, perseverance, and liberal, honorable dealing.



**Christian Timmermann**, Teas, Coffees, Sugar, Flour, Butter, etc., No. 488 Broadway, corner of Wallabout Street, Brooklyn, E. D.—A reliable source of supply for choice groceries, teas, coffees, flour, butter, etc., in this city is that familiarly and popularly known as the Williamsburgh Cheap Store, at No. 488 Broadway, corner of Wallabout street. This has been for years a headquarters for families who demand and expect to purchase nothing but first-class goods at prices that are reasonable, fair, and moderate. The business was inaugurated in 1866 by Mr. Henry Ruthmann, and conducted by him until 1883, when the Messrs. Timmermann Brothers succeeded to the proprietorship. This partnership became dissolved, the entire business becoming the property of Mr. Christian Timmermann, who has since managed it with marked and increasing success. The store occupied for the business is a fine, large place, having a frontage of 25 feet and running back a depth of 60 feet. The store is nicely fitted-up, and contains a large stock of fine staple and fancy groceries, teas, coffee, sugar, flour, butter, cheese, eggs, etc., etc., all warranted to be first-class quality. Five clerks are employed by Mr. Timmermann, who also runs a delivery wagon, goods being delivered to any part of the city free of charge. All orders are promptly filled and are assured quick delivery. Mr. Timmermann is a native of Germany, and has lived in the United States for thirteen years. He is noted for his business integrity and general courtesy, and orders intrusted to him, will be faithfully carried out.

**Ben Olbricht**, Practical Watchmaker and Jeweler, Dealer in Diamonds, Watches, Clocks, Jewelry, Spectacles, etc., No. 582 Broadway, Brooklyn, E. D.—It is a pleasure to record the character and enterprise of houses whose very existence is emphatic evidence of the honorable position they occupy and the long course of just dealing which they have pursued. Such a house is that conducted by Mr. Ben Olbricht, which has always been one of the most attractive stores in the section of the city where it is located. The store covers an area of 25x50 feet. The counters are supplied with handsome show-cases, while the general store fixtures are attractive. Mr. Olbricht carries a superb stock of fine diamonds, watches, clocks, jewelry, spectacles, etc., all tastefully displayed. He is a practical watchmaker and jeweler, and pays particular attention to repairing watches, American and French clocks, jewelry, and music-boxes. Fine and complicated watches receive particular care and are repaired and warranted to be in good order when the work is completed. This business was originally founded by Charles Kronenberger in 1871, and continued by him until 1880, when he was succeeded by Mr. Olbricht, who is a native of Germany and a resident of the United States for eleven years. He is one of the most enterprising and successful gentlemen of the mercantile circle of which he is a member, and is worthy of the liberal patronage he enjoys.

**Felix R. McCloskey**, Real Estate and Insurance, Coal and Wood, No. 385 Tompkins Avenue, corner Putnam.—Among those gentlemen who have been prominently connected with the real estate transactions in Brooklyn is Mr. Felix R. McCloskey, who is well and favorably known to the whole community, has given his attention to the real estate and insurance business since 1885, and purchases and sells houses, buildings, factories, cottages, farm lands, and building sites, and also leases properties, collects rents, negotiates loans on bond and mortgage, and attends to all branches of the real estate business, and places insurances in any or all of the solid, substantial fire insurance companies, and is the authorized agent for the Niagara, of New York. Mr. McCloskey conducts his business affairs upon the highest standard of commercial integrity. This gentleman was born and brought up in Brooklyn, where he has always resided, and, as a young, active, energetic, popular business man, well deserves the liberal patronage bestowed upon him. As a dealer in coal and wood, he can supply the best in any quantity desired at the lowest prices. His stores are at No. 21 Atlantic avenue, corner Myrtle avenue and Ryerson street, and No. 385 Tompkins avenue. Mr. W. E. Quackenboss has managed the insurance department for over twelve years with ability.

**Joseph M. Ellis**, Pharmacist and Chemist, No. 162 Tompkins Avenue.—The handsome and well-equipped drug store of Mr. Joseph M. Ellis was established in 1876, and having (unsuccessfully) passed through various hands, was afterward procured by the present proprietor. The care and skill so necessary to a safe and successful prosecution of the duties and requirements of this profession are prominent features of the house in its every department. The store occupies a space 20x40 feet, with a fine laboratory in the rear, 20x10 feet, and fitted-up in the most attractive manner. The stock is varied and ample, including a full line of carefully selected drugs, all the standard proprietary medicines, and leading remedies and cures, besides chemicals, medical and surgical appliances and specialties, and an elegant assortment of toilet goods and perfumery, embracing all the latest novelties. The trade is large and influential, extending throughout the entire city. None but skilled pharmacists are employed in the prescription department, and all prices are graded upon the broad principles of equity and fairness. Mr. Ellis is a native of Brooklyn, a graduate of the New York College of Pharmacy, and a member of Kings County Board of Pharmacy.

**A. K. Eaton**, Chemist and Electrician, Chemical Laboratory, No. 65 Henry Street.—As a chemist and electrician Mr. Eaton has no superior in the country, and he has won by his talents and industry a reputation that is of a national character. He is a native of Brooklyn, and from 1864 to 1868 was located in Montana. In the latter year he returned to his native city, established his present place of business, and has remained here ever since, multiplying his discoveries in the realm of chemistry and giving to the world new and wonderful scientific instruments of divers kinds that have found great favor with men of scientific attainments. At No. 65 Henry street he has a neat, well-appointed office 25x20 feet in dimensions, and a thoroughly equipped laboratory with an area of 25x25 feet. Here he has in stock an extensive assortment of instruments for electrical measurement, improved prisms, spectroscopes and spectroscopic appliances, telescopes, microscopes, achromatic objectives, etc., special chemical preparations and chemical analyses, tangent galvanometers, rheostates, mirror galvanometers, telegraphic apparatus, magnets, magnet wire, batteries of all kinds, battery acids, and chemicals of every description connected with electrical work. The business relations of the house extend to all parts of the Union. Mr. Eaton issues a useful catalogue of his various products, and a copy of this should be secured by every one interested.

**Charles H. Oxenham**, Importer, Jobber, and Manufacturer of Upholstery Goods, No. 579 Fulton Street, near Brooklyn Furniture Company.—In the matter of household furnishings and decorations vast improvements have been effected within recent years, and these improvements have resulted principally from the system now in vogue of placing the treatment of important orders entirely in the hands of artists especially trained in this department, many of the more wealthy of our citizens giving them "carte blanche" in the matter. Some of the most elegant and tasteful designs that have been recently brought before the public are shown at the house of Mr. Charles H. Oxenham, which presents an almost endless variety of rich fabrics, both foreign and domestic. This house was inaugurated in 1881 by the present proprietor, and since its establishment at that date has attained a celebrity for its skill and the high character of its workmanship. The premises occupied consist of a store, 25x50 feet in dimensions, neatly fitted-up, admirably arranged, and equipped with every facility for the display of the splendid stock of window shades, lace curtains, portiere curtains, cornice poles, plushes, fringes, tassels, cords, art embroidery, stamping, mantel boards, lambrequins, etc. Mr. Oxenham, who is a young man and a native of England, has had an extended experience in this line of business, and is considered an expert in his trade. He employs a staff of eight skilled hands, and has every facility for promptly filling all orders. He has not only a large city trade but a large patronage throughout Long Island and in New York city.



**Joseph H. Horton**, House, Sign, and Decorative Painter, Nos. 389 and 118 Myrtle Avenue.—Within the past ten or fifteen years much attention has been given to the decoration of our homes and business houses, and artists of acknowledged skill and ability are now always in demand. Among those who make this a special business in Brooklyn is Mr. Joseph H. Horton, who has given his special attention to it for many years, and who stands in the front rank among the best either in this city or New York. He has been established in business since 1873, and his services are always in demand. Mr. Horton originates many beautiful designs, and blends colors and tints so as to produce the most pleasing effects. He also carries on a large business as a paper-hanger, and in his business employs from fifteen to twenty skilled workmen. He makes contracts for house, sign, and ornamental and decorative painting and paper-hanging, furnishes all material required and fully guarantees to give satisfaction. The store occupied by Mr. Horton at No. 389 Myrtle avenue is 15x80 feet, and is well stocked with wall papers, window shades, etc., and also paints, oils, and painters' supplies and materials. The workshop is 25x40 feet in extent. Mr. Horton is held in high esteem for reliability and usefulness, and well deserves the success he has won. Mr. Horton also has a branch store at No. 118 Myrtle avenue.

**James Gallagher**, Merchant Tailor, New No. 654 Myrtle Avenue.—An acknowledged authority on styles and fashions in gentlemen's garments is Mr. James Gallagher, the popular merchant tailor. Mr. Gallagher established himself here in 1870, and quickly acquired an enviable reputation by reason of the excellence in cut, style, and finish of all garments leaving his establishment. He soon became known as an originator and designer of gentlemen's wearing apparel. He occupies large and eligible quarters, which are fitted up with every facility. The stock of imported and domestic fabrics is always large and complete, embracing broadcloths, suitings, cassimeres, chevots, in all the newest shades and styles, received direct from the most famous looms of Europe and America. This house has an established reputation for putting out nothing but first-class work, and the proprietor is eminently successful in the art of manufacturing fine custom garments to meet the wants of a first-class fashionable trade. Twelve skilled hands are constantly employed, a perfect fit is guaranteed in all cases, and prices are placed at a just and equitable standard. Mr. Gallagher has resided in this city since 1850, is a genial man, and devoted to his business.

**J. S. De Selding**, Real Estate and Insurance, No. 1059 Bedford Avenue.—In this city there are many extensive concerns conducting a very important and large business in insurance and real estate transactions, and they are the media for the exchange of properties and for their protection against loss by fire, often representing immense sums of money. In this branch of business the house of Mr. J. S. De Selding is doing a very extensive trade. He is the representative in this city of the Sun Fire Insurance Company, of Liverpool; the London Globe Fire Insurance Company, and the Lloyd Plate-Glass Company. He has constantly on hand for sale a number of desirable houses and lots, parts of houses and flats, and has for rent stores, houses, etc. He undertakes the care and management of estates, the collection of rents, etc., on the most reasonable terms. Loans are negotiated on bonds and mortgages, and accounts are collected promptly and satisfactorily. Mr. J. S. De Selding is a native of West Virginia, is a young man of great business activity and enterprise, and thoroughly reliable in all his engagements. He founded his present business in 1884. He is a member of the Real Estate Exchange and Auction Room, Limited, of New York.

**William M. Shipman**, Hay, Grain, Flour, and Feed, Nos. 123 and 125 Myrtle Avenue.—In the city of Brooklyn we find a number of influential houses engaged in the flour, grain, and hay trade. Among them we are glad to mention that of Mr. William M. Shipman. This is the oldest house in this line in the city, having been founded in 1848, and has always enjoyed a large and active trade. The quarters

occupied by Mr. Shipman comprise a large four-story brick building, 30x30 feet in dimensions, in which are stored all the various commodities, such as hay, grain, flour, and feed. The connections of the house with manufacturers, shippers, and producers are of the most intimate nature, and its facilities for obtaining the best goods of all kinds are unsurpassed in this market, enabling the proprietor to fill all orders with promptness, and accommodate purchasers to the full extent of their wants, and bottom prices are guaranteed when favored with an order, large or small. Mr. Shipman is a native of Brooklyn, and is a member of the New York Produce Exchange.

**Shirer & Van Steenbergh**, Ranges, Heaters, Furnaces, Manufacturers of and Dealers in Tin and Sheet-Iron Ware, Metal Roofing, No. 9 Gates Avenue, junction of Fulton Street.—This house has a creditable history, having been founded in 1860 by Messrs. J. Shirer & Co., who were succeeded by the present firm in 1870, and conducted during all this time with marked ability and success. The first location was at the corner of Oxford street and Fulton avenue, removing to the present location in 1867. Here the firm occupy a fine, large store, 20x45 feet in dimensions, and give employment to from eight to ten hands. Here can be found everything needed in the line of stoves, furnaces, and ranges, together with a fine assortment of tin and sheet-iron ware and kitchen furnishing goods. The firm are prepared to make every description of tin and sheet-iron work to order at the shortest notice; also, do all kinds of metal roofing in the most thorough manner, and attend to jobbing with the utmost promptness. The trade is large and active throughout the city and Long Island. The members of the firm are Messrs. J. Shirer and C. Van Steenbergh, the former a native of Ohio and the latter of New York city.

**Alfred Moore**, Carpets Cleaned, Altered, and Laid, Shades and Curtains Cleaned and Put Up, and Upholstering, No. 881 Fulton Avenue.—Mr. Moore is engaged in the business of cleaning, altering, and laying carpets, cleaning and putting up shades and curtains, upholstering in all its branches, and the storing of furniture. He established his business here in 1863, and is known as the proprietor of one of the oldest houses in this part of the city. He occupies two stores 25x40 feet each, and two upper floors of a three-story brick building. He possesses many advantages in his methods of work that were not obtainable under the old-fashioned methods of beating carpets on lines, in the open air, and of cleaning furniture and textile fabrics with soap and water. Goods leave his establishment as bright and fresh as the day they came from the factory, and are handled with care in all cases. Seven experienced hands are employed in the business. Prices are placed at a very low figure. Mr. Moore is a native of England, a resident of Brooklyn since 1858, and a wide-awake and reliable business man.

**A. Lundine**, Practical Painter and Designer in Fresco, Distemper, and Oil, etc., No. 503 Gates Avenue.—A representative house noted for its original designs and elegant novelties in decorative work is that of Mr. A. Lundine. This gentleman is a native of Stockholm, Sweden, and came to the United States in 1879. He has had thirteen years' practical experience in his line of trade, and in 1884 started in business on his own account. During the intervening period he has built up a large trade and numbers among his customers many of our best citizens. Progressive excellence has ever been his motto, and in every department of his profession he has definitely maintained the highest possible standard. Mr. Lundine occupies a store 25x50 feet in dimensions. This is very tastefully fitted up, and contains a large assortment of wall papers in handsome designs, dry and mixed paints, brushes, and artists' goods. Mr. Lundine is a practical painter and designer in fresco, distemper, and oil, undertakes all kinds of interior and exterior decorative work, paperhanging, graining, and lettering. He employs a staff of skilled and experienced hands, and all work has his close personal supervision.



**Shaw & Truesdell**, Wholesale Dealers in Grain, Feed, Meal, etc., Elevator and Mills, Second Street and Gowanus Canal.—The trade in grain, feed, etc., is undoubtedly one of the most important lines of commerce in Brooklyn, and in this respect the city is well represented by a large number of responsible and reliable houses. Prominent among the number thus referred to is that of Messrs. Shaw & Truesdell, wholesale dealers in grain, feed, meal, etc., whose elevator and mills are located at Second street and Gowanus canal. This business was established in 1879 by Messrs. Sargeant & Shaw, who conducted it till 1883, when they were succeeded by the present firm, the copartners being Messrs. G. E. Shaw and W. E. Truesdell, both of whom bring a wide range of practical experience to bear, coupled with an intimate knowledge of the requirements of the Brooklyn market. Their elevator and mills are equipped with all modern facilities and appliances necessary for the successful prosecution of the business. The elevator has a capacity of one hundred thousand bushels, while the machinery is operated by an hundred-horse power steam engine, and employment is given to thirty experienced operatives, many of them being provided with dwellings erected by their employers. Messrs. Shaw & Truesdell carry on an extensive business in grain, feed, meal, etc., possess every facility for conducting all operations under the most favorable auspices, and are always prepared to grant their customers every possible advantage in this sensitive market. Both partners are members of the New York Produce Exchange, where they are very popular, owing to their sound business principles and sterling integrity. Liberal advances are made on consignments of grain if required, and in all matters relating to this trade the house is prepared to transact business after the most approved modern methods. The extended experience in the commerce of Brooklyn which Messrs. Shaw & Truesdell possess gives them peculiar advantages for this branch of trade, while their high character is a sufficient assurance that all orders will receive faithful attention. They obtain all the products used in their mill directly from the West, having a special correspondent in Chicago. Several tugs and canal boats belonging to the firm bring the corn and oats from Buffalo along the Erie Canal, in the open season, and from the railroad depots in the winter. Mr. Shaw was formerly connected with his father in the grain trade in this city, and Mr. Truesdell was connected with the large grain house of E. M. Van Tassel, New York. They are young men of tireless industry and indomitable energy, who are bound to succeed in anything which they may undertake.

**Morris, Little & Son**, Manufacturers of Little's Patent Fluid Sheep Dip and Cattle Wash, and Little's Soluble Phenyle, Doncaster, England; Brooklyn Office, No. 173 North Tenth Street, Brooklyn, E. D.; Josiah Smith, Manager.—This business was established seventy-five years ago in England, and has always been conducted by the same family. Messrs. Morris, Little & Son, seeing the advantage of a representation in the United States, opened a branch in 1884 at No. 173 North Tenth street, Brooklyn, under the efficient management of Mr. Josiah Smith, who is manager and sole representative for America. The remarkable success which has attended his efforts is a convincing proof of the wisdom shown in establishing this agency. The individual members of this copartnership are Messrs. Richard Morris, W. G. and W. Little, all residents of England. The firm manufactures extensively Little's patent fluid sheep dip and cattle wash, also Little's soluble phenyle. These specialties are unrivaled for quality, utility, and general excellence, and used largely in all civilized countries. The sheep dip is an oily, non-poisonous fluid for promoting the growth of wool and general sheep-dipping purposes. It is cheap, harmless, clean, pleasant, rapid, and infallible, and has obtained the following awards, viz.: Medal for "especial merit," from the Sanitary Institute, of Great Britain, Stafford, 1878; premium diploma at the International Dairy Farm, New York, 1879; diploma, highest award, of the New England Agricultural Society; special first premium at the Pennsylvania State Fair, Philadelphia, 1880; first order of merit, International Exhibition, Melbourne, 1880; first order of merit at the International Exhi-

bition, Adelaide, 1881; gold medal at the International Exhibition, Christchurch, 1882; diploma for especial merit at the Industrial Exhibition, Toronto, Ont., 1882; silver medal and first-class certificate, International Exhibition, Calcutta, 1884; medal of excellence, highest award, the American Institute, New York, 1884; silver medal from New Jersey, 1886. Little's soluble phenyle is perfectly harmless, differing in this respect greatly from carbolic acid, chloride of zinc, sulphate of copper, etc., which are highly injurious and far less efficient in action. It has been just pronounced to be three times more powerful than any other disinfectant in the market by the Committee on Disinfectants of the American Public Health Association, recently in session at the Johns Hopkins University, Baltimore, for testing commercial disinfectants. The following table, showing the relative value of disinfectants, is extracted from Dr. Stenberg's report, published in the *Medical News*, February 7th, 1886:

NAME ON LABEL.	PROPORTION IN WATER IN WHICH ACTIVE.
Little's soluble phenyle.....	2 per cent.
Labarraque's solution.....	9 "
Sol. chloride of zinc (Squibb's).....	10 "
Fenchtwanger's disinfectant.....	10 "
Labarraque's solution (from Frere, Paris).....	15 "
Phenol sodique.....	15 "
Platt's chlorides.....	20 "
Girondin disinfectant.....	25 "
Williamson's sanitary fluid.....	25 "
Bromo chloralum.....	25 "
Blackman disinfectant.....	30 "

"Squibb's solution of impure carbolic acid, Burchard's disinfectant, phenol sodique (French), and Listerene all failed in fifty per cent. solution. None of the other preparations tested approach in efficiency Little's soluble phenyle." Messrs. Morris, Little & Son likewise manufacture the following specialties: Little's sanitary phenyle toilet soap, that beautifies, cleanses, and gives a healthy glow to the skin; Little's phenyle disinfectant soap, for ordinary household purposes, far superior to carbolic and other soaps, and perfectly harmless, as well as being a capital disinfectant; Little's phenyle dog soap, which cures mange, kills all insects, cleanses the skin, and improves the coat; Little's phenyle disinfectant tablets for urinals, sinks, etc., and the most perfect disinfectant tablet in the market. These tablets are now used by the leading railroad companies, public institutions, and hotels throughout the country. Mr. Josiah Smith, the manager, is prepared to promptly fill all orders for the goods of this responsible firm at the lowest market quotations. In all transactions Mr. Smith will be found liberal and just, and those interested entering into business relations with him will obtain advantages impossible to be had elsewhere.

**F. W. Wurster**, Spring and Axle Works, No. 375-387 Kent Avenue.—In Brooklyn Mr. F. W. Wurster is largely engaged in the manufacture of fine springs and axles, and he enjoys a reputation for his productions second to no similar concern in the United States. This business was established in 1873. Mr. Wurster is the successor to R. Tomlinson, of Bridgeport, Conn., and S. Rogers & Co. His works are divided into the machine shop, forging and blacksmithing departments, which are equipped with all the latest improved mechanical appliances known to the trade. One hundred and fifty experienced and skillful workmen, mechanics, etc., are employed, and the machinery is operated by a superior one hundred and fifty-horse power steam engine. A remarkable degree of system is apparent in the workshops, while the best materials and most expert operators only are employed. The facilities of this house for turning out fine springs and axles at low prices are exceptional. In short, the specialties of this progressive and representative house are unsurpassed for quality, durability, finish, strength, and general excellence, and have no superiors in this country or Europe. Large quantities are sold in the United States and Canada, and they are likewise extensively exported to Mexico, the West Indies, Europe, South America, and Australia. Mr. Wurster is a native of New York and has met with a signal and well-merited success.



**C. T. Kelley** (late of Arnold, Constable & Co.), Successor to J. North, Millinery and Straw Goods, No. 249 Fulton Street.—The old-established and admirably conducted house of C. T. Kelley (late with Arnold, Constable & Co.), No. 249 Fulton street, opposite Ovington's, is the centre of general interest to the female portion of the community, owing to the excellent reputation this flourishing and popular concern has always maintained for elegant and attractive articles of ladies' headwear during a career of uninterrupted prosperity extending over a period of thirty-two years, and to-day fully sustaining its old-time claim to public favor and patronage. The house was originally founded in 1854 by J. North, who conducted it up to 1885, when it passed into the control of the present proprietor, the enterprising gentleman whose name stands at the head of this sketch, and who has since continued the business with eminent success. The premises occupied, which are centrally situated, are spacious and commodious, the store being 25x100 feet in dimensions, fitted up and appointed handsomely and with excellent taste, the ladies' parlor in the rear being especially attractive, and an extensive and splendid stock is carried, including the latest novelties in Parisian millinery goods, hats and bonnets in the most artistic and unique styles and designs, fine straw goods, trimmings, etc.—in short, one of the most elegant and complete assortments to be found in any exclusively millinery store in Brooklyn, mourning goods being a specialty. A staff of twelve efficient and polite assistants attend to the wants of patrons and purchasers, everything about the place indicating method and admirable management, and, altogether, a very fine business is done, the trade extending all over the city and suburbs and throughout Long Island. Mr. Kelley, who is a native of Ireland, is a gentleman largely endowed with the qualities that bespeak success in all the walks of life. The business was formerly carried on at No. 190 Fulton street, whence it was moved to the present commodious quarters in order to obtain more ample facilities, the trade keeping pace with the growth of the city.

**George E. Lewis**, Grocer and Importer, No. 773 Fulton Street.—This enterprise is one of the most complete and finely appointed grocery establishments in the city, and was established by Mr. George E. Lewis in 1878, who has always conducted it with marked ability and success. For business purposes the large, handsome, double-front store at No. 773 Fulton street is occupied, the premises having dimensions of 25x80 feet. In the assortment of goods will be found the choicest teas, coffees, and spices, hermetically sealed goods in tin and glass, table delicacies, and condiments, sauces, etc., pure cane sugar, and family flour, dried fruits, smoked and salt meats. A specialty is made of pure old wines and brandies imported expressly for a first-class custom. Mr. Lewis, who owns and controls this business, was born in England, but he has resided many years in this county and in Brooklyn. He is a gentleman of the highest degree of commercial integrity, and is too well known to require further personal comment at our hands. The house bears an enviable reputation, and stands at the head among the popular, substantial business houses of the city. Mr. Lewis also has a fine, large, handsome store at No. 266 Flatbush avenue, which also contains a full stock of fine goods of the same quality and character to be found at the Fulton street establishment.

**Charles Ihnken**, Groceries and Provisions, No. 526 Court Street.—This long-established business has always enjoyed the patronage of the best people in its immediate vicinity. It was started in 1867 by Mr. J. Otten, who was succeeded in 1884 by the present proprietor, Mr. Charles Ihnken. This latter gentleman is a native of Germany, who has resided in Brooklyn for the last eight years. He deals, as did his predecessor, in fine groceries, teas, coffees, sugars, provisions, and vegetables of all kinds in season. Two able clerks are busy from morning to night. The store is a large one, some 25x60 feet in dimensions, and is kept in beautiful style, being always a very picture of neatness and cleanliness. Mr. Ihnken is still a young man, and, with the energy and business capacity that he has already shown, will surely do well and prosper.

**B. Monneuse**, Importer and Dealer in Musical Instruments and Strings, No. 692 Broadway, between Park Avenue and Floyd Street.—With an experience of twenty years, and in the prosecution of an active business, Mr. Monneuse has established himself in the confidence of this especial branch of trade. He is a native of Germany, and for the past eight years has resided in America. In 1883 he opened his present establishment, and has a neatly fitted up store, 25x50 feet in dimensions, filled with a large variety of musical instruments and musical merchandise. He deals, perhaps to a larger extent than any engaged in this enterprise in this vicinity, in all kinds of musical instruments, music books, sheet music, etc. Possessed of superior talent and a fine musical education, he is recognized as a worthy representative of his art. His instruments are imported from the principal factories of Europe, and in quality and price are unsurpassed. His stock in trade compares most favorably with that of any other establishment in the city. His place is a model of neatness, and to those in search of novelty is well worth visiting. Instruments of every description are repaired and tuned at reasonable prices. He is a gentleman of fine appearance and noble bearing, neat in his dress, and courteous in his conduct to all. Musical boxes, cithers, etc., will be forwarded to any part of the country C. O. D., under the privilege of examining the same in express-office before accepting.

**Thomas Clark**, Florist, No. 90 Fort Greene Place, corner of Lafayette Avenue.—An interesting feature of the growth of the mercantile interests of Brooklyn is the magnitude and extent of the florist business. A representative and old-established florist is Mr. Thomas Clark, whose elegant and directly central establishment is located on the corner of Fort Greene place and Lafayette avenue. The store is 20x34 feet in dimensions, is fitted up with marble-top counters, etc., and presents a very attractive appearance. Mr. Clark has three greenhouses, which have been converted into one, and this is filled with the choicest plants and flowers. He is a florist of vast practical experience, having been connected with the trade for the past forty-five years, and has excellent taste in the preparation of elegant and artistic decorative floral emblems and devices, and regularly provides the flowers for weddings, parties, funerals, etc., in the most fashionable circles in the city. To promptly meet all the requirements of his numerous customers, Mr. Clark employs a large staff of assistants, and annually transacts an enormous business. He enjoys a strictly first-class trade, and it is constantly increasing in volume. He is a native of England, fifty-four years of age, and has been a resident in the United States since 1853.

**John H. Wersebe**, Staple and Fancy Groceries, Teas, Coffees, Sugars, Flour, Fruits, etc., No. 1224 Bedford Avenue.—Mr. Wersebe, who is an active, enterprising young man, came to this country about ten years ago and started in business in 1882 with a small capital, but by close and careful attention to business, and a thorough knowledge of every detail of the business he is engaged in, has advanced step by step, and now owns and conducts one of the finest grocery stores on Bedford avenue, which is well stocked with choice staple and fancy groceries, including the best brands of family flour, and the finest teas and coffees that are brought into the country, together with pure spices, sugars, and syrups, and canned goods in all their variety, and table delicacies and condiments, foreign and domestic fruits, etc., and makes a specialty of pure imported wines and liquors for family and medicinal purposes. In size the store is 25x50 feet, and is well adapted to business purposes and the convenience of the patrons and the public. Mr. Wersebe is highly regarded as a superior business man and honorable, fair-dealing merchant. From the time he first engaged in business he has made it his aim to note the wants of those who patronize him, and that he has been successful in his efforts to furnish the best class of goods at popular prices is shown by the large, substantial custom he has secured. Mr. Wersebe also conducted a store at No. 606 Bedford avenue, which he gave up in May of the present year, and it has since been conducted by Mr. Henry Wersebe.



**O'Connor & Brother**, Staple and Fancy Groceries, No. 55 Atlantic Avenue.—To successfully conduct a staple and fancy grocery business is by no means a simple task. A large variety of goods enter into a complete stock, and the proprietors must have an expert knowledge of the desirable qualities of each and every one, or they will certainly be duped into purchasing some of the many spurious and adulterated articles which are constantly being pushed upon the market by unscrupulous parties, often in such villanously careful disguise as to mislead any but the most vigilant. Of those in this city who are fully aware of and equal to the demand made upon them, we may most conscientiously commend Messrs. O'Connor & Brother, dealers in teas, coffees, spices, sugars, staple and fancy groceries, canned fruits and vegetables, fine dairy and creamery butter and cheese, eggs, vegetables in their season, etc., of No. 55 Atlantic avenue, between Hicks street and Columbia place, and 490 Court street. Here these popular gentlemen occupy a particularly finely fitted store with a frontage of 25 feet and a depth of 100 feet, and give constant employment to four capable assistants. Their stock comprises a complete assortment of all the before-mentioned articles in infinite variety, and their trade in both the wholesale and retail departments is not only already large but rapidly extending. Mr. James O'Connor, the senior partner, is a native of Ireland, but has been a resident of this city over fourteen years. His brother, Mr. Michael O'Connor, also a native of the Emerald Isle, has resided here fully thirteen years. Both gentlemen are young and energetic, and since their establishment in 1884 have shown marked ability in the conduct of their business, which has, beyond a doubt, been the prime factor in their most gratifying success. Mr. James O'Connor personally attends to the store No. 490 Court street, and Michael O'Connor is at No. 55 Atlantic avenue.

**Michael King**, Printer, No. 446 Grand Street, Brooklyn, E. D.—One of the best known and foremost exponents of the "art preservative" in this city is Michael King, proprietor of the well-known "Uptown Printing Office," and whose work is not surpassed for general excellence by any one engaged in this line in the Eastern District. He does a general line of book and job printing, and possesses ample facilities for executing all orders, small or large, in the most prompt and superior manner, only strictly first-class work being allowed to leave the office. The premises occupied are neat and compact, and thoroughly equipped in every respect, the outfit including three fine jobbing presses, a complete assortment of plain and artistic type, and all the improved appliances essential to a well-equipped printing office, and several expert hands are constantly employed. Mr. King, who is a skillful and practical workman himself, started in business on his own account here in 1870, and the uniform and substantial success that has since attended his efforts abundantly attests the excellence of his work and the energy and ability displayed in the management of this flourishing concern. Mr. King is a native of New York city, is a man of thirty-five years, is a member of Ainslie Street Presbyterian Church, and also belongs to the Masonic Order, Odd Fellows, and Red Men, and was connected with the East River Engine Company, No. 17, New York Volunteer Fire Department.

**P. Stellwagen**, Meat Market, No. 978 Fulton Street, near Grand Avenue.—Among the substantial and reliable houses in this line is that of Mr. P. Stellwagen. The business was established in 1860, and from the outset to the present time has commanded the support and patronage of the best citizens of Brooklyn. The premises consist of a store 25x50 feet in dimensions, which is fitted-up with marble slab counters and every convenience of the trade. Mr. Stellwagen carries a full stock of the choicest fresh and salt meats, including beef, mutton, veal, lamb, pork, corned beef, hams, etc., always keeping the best in the market. The store is one of the oldest as well as one of the most attractive and cleanest of the kind in this vicinity. The prices charged are always most moderate, and all orders are filled with the utmost promptness. Mr. Stellwagen is a native of Germany, and has resided in the United States for thirty-two years.

**D. Scott**, Heaters and Ranges, Plumbing, Tin Roofing, etc., No. 951 Broadway.—Among the active and enterprising business men in this portion of the city of Brooklyn, there are none who enjoy a better reputation than Mr. D. Scott, who occupies a large and well-arranged store at No. 951 Broadway, E. D. The business was established in 1854 by Messrs. Scott Brothers, and was carried on under that firm title until three years ago, when the present proprietor succeeded to the sole management, and from the date of its inception has always enjoyed a liberal and substantial patronage. The premises occupied are spacious and commodious, comprising a handsomely arranged store with a large workshop in the rear, which is thoroughly equipped with all the latest improved tools and machinery required in the business. Mr. Scott carries a very large stock of cook, parlor, and office stoves, heaters, ranges, etc., from the most celebrated establishments in the country, and does a very extensive trade in the manufacture of tin, sheet iron and copper wares, also housefurnishing goods. His wares have a standard reputation, and are unexcelled for beauty and originality of design, superiority of workmanship and finish. He is also prepared to do all kinds of plumbing. Mr. Scott makes a specialty of tin-roofing, spouting, and is prepared to furnish estimates and execute contracts of any magnitude in this particular branch of his business, and all kinds of jobbing receives prompt attention at the shortest notice and most reasonable prices. He employs none but the most skillful and proficient workmen, and is a practical, experienced man himself. Mr. Scott is a native of Connecticut, but has resided here the greater portion of his life, and his establishment is the oldest in the Eastern District. He has always maintained an excellent reputation for honorable, upright dealing.

**N. H. Van Name**, Ladies' and Gents' Oyster and Chop House, No. 1209 Bedford Avenue.—A popular establishment and one that is a great convenience to the citizens is the oyster and chop house known as Van Name's, and which is conducted by Mr. N. H. Van Name, who was formerly located on Court street. Mr. Van Name has spared neither pains nor expense in fitting up his establishment, which is carpeted and furnished with good taste, and is without exception one of the best-conducted establishments of the kind in the city. Mr. Van Name furnishes a most unexceptionable bill of fare, consisting of oysters in every style, also clam chowder and delicious chops cooked to a turn, together with rich, elegant, fragrant coffee and tea. He also furnishes regular meals and lunches, and is doing a large, first-class business. Mr. Van Name has had quite an extended experience as a caterer to the public, knows exactly what is required and how to serve it, and employs careful, attentive colored waiters, who are always on hand to attend the wants of the patrons. Mr. Van Name gives his personal attention to all departments of his business, and well deserves the success he enjoys and the name he has won.

**Arthur Garside**, Cigar Manufacturer, and Wholesale and Retail Dealer in Imported and Domestic Cigars, No. 391 Myrtle Avenue, between Clermont and Vanderbilt Avenues.—Among the establishments which are contributing largely to the tobacco interests of the city is the house of Mr. Arthur Garside. Mr. Garside, who is a native of Providence, R. I., founded this enterprise in 1881, and has by assiduous attention to business and producing and handling a line of goods of first-class quality built up an extent of trade that houses of much older foundation would be glad to lay claim to. Among the specialties he manufactures are the brands known as "My Own" and "Receptions," both of which are unequaled for purity and fine flavor. His store, which is very centrally and eligibly located, is 25x60 feet in dimensions, and is very tastefully fitted up and arranged. He employs a number of experienced hands in the manufacture of the finest and medium grades of cigars, that are very popular both with the trade and customers. In addition to handling his own manufactures, Mr. Garside commands a very large and growing trade in imported and domestic cigars. The business is of both a wholesale and retail character. Mr. Garside has won a high reputation for unswerving honor and strict integrity.



**James Quee**, Chemist and Druggist, No. 256 Fulton Street.—This gentleman has had an experience of over thirty-five years in this profession, and is proficient in the study of medicine, besides being an expert chemist of no ordinary attainments. He established himself in the drug business in 1852, having at that time succeeded Mr. William H. Hall at No. 94 Hudson street, New York, removing from there to Brooklyn in 1873, when he bought out the business owned by Messrs. Davidson & Lee at the corner of Clinton and Fulton streets, from which location Mr. Quee moved in 1879 to his present commodious quarters. He occupies the first floor and basement of a five-story brick building, 25x70 feet in dimensions, which is stocked with a full line of pure drugs and chemicals, elegant pharmaceuticals, patent medicines of tested worth, and toilet articles, soaps, fine perfumery, surgeons' instruments, etc. Mr. Quee is manufacturer of many valuable preparations which are known as among the best. Among them are Mamelon, or nipple wash, which for nursing mothers is indispensable, preventing the skin from breaking and all the annoyances to which they are subject; scalp solution, dermaline, balmy sleep, Harris' hair restorer, Poole's insect powder, quinine hair tonic, glycerine jelly, solar mixture, Seidlitz aperient, etc. He also manufactures the Medical Capsule Company's gelatine capsules, both hard and soft, for inclosing nauseous medicines without taste or smell, and has the world-renowned recipe for the "Oriental tooth-paste," made by Jewsbury & Brown. Physicians' prescriptions are prepared in the most accurate and careful manner. The store is open day and night for the convenience of patrons. Mr. Quee is a native of Scotland, and has resided in this country since 1849. He is just in the prime of life and full of enterprise and energy.

**Wm. Bryan & Co.**, Gents' Furnishing, Hosiery, Dry Goods, Notions, Oil-Cloth, etc., No. 1089 Fulton Street.—This firm deals in a large and miscellaneous variety of goods, all branches of which bear such a character for utility and desirability as to command special attention and general patronage. The goods dealt in include gents' furnishings, dry goods, hosiery, notions, oil-cloths, and every department here noted is fully stocked and liberally patronized. This house was founded in 1867 by Mr. E. Croak, the present firm succeeding to the business in 1885. The store is 20x80 feet in dimensions, and provided with every accommodation for a large and active trade. In gents' furnishings will be found the latest novelties in neckwear, fine dress shirts, handkerchiefs, hosiery, and gloves, all of the most desirable style and pattern and at the lowest prices. The ladies will find in the dry goods department a splendid line of dress goods, cashmeres, calicoes, and prints, housekeeping goods, white goods of all kinds, blankets, flannels, etc. The notion department furnishes a fine assortment of fancy goods, trimmings, ribbons, laces, knitting yarns, zephyr, worsteds, etc., while the stock of oil-cloths is full and complete. A corps of clerks and salesmen give prompt and polite attention to the wants of all. Mr. Bryan, the active member of the firm, is a young man of enterprise, energy, and business tact.

**F. H. Butzky**, Boots and Shoes, No. 1049 Bedford Avenue, corner Greene.—On Bedford avenue in the boot and shoe trade the largest and most important establishment is that of Mr. F. H. Butzky, which has become known as one of the most desirable places at which to obtain the newest and most fashionable styles of boots and shoes for ladies, gentlemen, misses, and children. Mr. Butzky receives his stock of goods direct from the leading manufacturers in the country, and, as he obtains only those that he knows are desirable and will meet the wants of his customers, those who deal with him will find that he can accommodate them at the very lowest prices and furnish a neat-fitting boot or shoe that will give the best satisfaction. He also has a general line of slippers, rubbers, and all those articles that belong to the trade. Of Mr. Butzky, who conducts the business and who is a native Brooklynite, we can say that he is an honorable, upright business man, and useful, popular citizen. He has been established in business since 1883, and has met with that success he well merits and deserves.

**Miss Lucille C. Mills**, French Millinery, No. 296 Fulton Street.—Among the many fine French millinery establishments in this city that of Miss Lucille C. Mills is distinguished and widely known. She has a handsomely fitted salesroom, with hard-wood trimmings, rich carpet and curtains, plate-glass windows and show-cases, the whole covering an area of 25x60 feet. On the second floor are situated the work-rooms, with an area of 25x150 feet, where a large number of skilled hands are constantly employed, producing work second to none done in this city, and catering to the very highest class of trade. In stock Miss Mills constantly carries a rich display of London hats, Paris bonnets, birds, ostrich plumes, and a full line of all varieties of feathers, trimmings, ribbons, etc., etc. This emporium is situated in a four-story iron building, located in the very heart of the city, on the principal business street, and from its advantageous position, as well as its renown for showing the latest novelties made up in the most skillful manner, enjoys the liberal patronage of the most fashionable people in this ultra fastidious city. Owing to the superiority of the hats and bonnets imported and trimmed by Miss Mills, she has customers all over the United States and as far west as San Francisco.

**Charles Walker**, Undertaker and Embalmer, Office and Wareroom, No. 198 Bridge Street.—The business of this house was established in 1868 by Messrs. Donnelly & Walker, at No. 74 Hudson avenue. In 1876 that firm was changed to Walker & Evans, and in 1878 Mr. Charles Walker succeeded to the business. During the last six years the location of the business has been upon Bridge street, first at No. 204, but for the several months past at No. 198, where a suitable office 20x20 feet in extent is occupied. Mr. Walker was born in Albany, but has resided in Brooklyn many years, has had an experience of eighteen years in the business of undertaker and embalmer, and has a thorough practical understanding of all that belongs to conducting it successfully. Connected with the present establishment from the beginning, which is the oldest on Bridge street and one of the oldest and best known in the city, he has formed a wide business acquaintance, has been able and diligent in the service of his very large number of patrons, and he has therefore built up and maintained a large and steady business as the result of his industry and care. Mr. Walker is a member of the Order of Odd Fellows, the Foresters, and the United Order of Honor.

**J. W. White**, Fine Boots and Shoes, No. 425 Court Street.—One among the oldest of the well-known popular boot and shoe dealers in Brooklyn is Mr. J. W. White, who has been engaged in the business since 1848, having first begun on Tillery street, afterward removing to Columbia street, and in 1867 to the present fine, large store now occupied on Court street. In dimensions the store is 25x60 feet, and is neatly fitted up by Mr. White, who keeps a large, varied, and general assortment of fine and medium grade goods in pleasing and suggestive modes of footwear in accord with the fashionable ideas of the day for gentlemen, ladies, misses, and children. Mr. White has selected these goods with care from the stocks of the leading manufacturers of the country. He has always enjoyed a widespread popularity as an honorable, reliable gentleman to deal with. Mr. White was born in England, but has resided in this country upward of forty years.

**John Fitzsimons**, Florist, No. 161 Court Street.—This gentleman is one of the best-known florists in the city, and his establishment is deservedly popular. At the above address his well-known green-house and store are located, the former covering an area of 20x60 feet, the latter 25x40 feet. Mr. Fitzsimons inaugurated this business in 1869. He employs three able assistants, and has facilities for filling all orders, however large. His floral designs are executed in the most artistic manner. He provides emblems for weddings, funerals, festivals, parties, and all occasions where floral decorations are a marked feature. Mr. Fitzsimons is a native of Ireland and is an accomplished florist. He has resided in the United States for twenty-five years.



**Addison G. White**, Fine Boots, Shoes, Rubbers, etc., No. 318 Tompkins Avenue.—Mr. Addison G. White, the well-known boot and shoe manufacturer and dealer, occupies the large, handsome store at No. 318 Tompkins avenue, at the corner of Gates avenue. The store, which is 25x60 feet in size, is modern in its fittings, has a double front of plate-glass windows, and contains a stock of goods which for beauty of style and high standard quality is not surpassed by any other establishment in this section of the city. The assortment embraces all the elegant and suggestive and pleasing modes of footwear in accord with the fashionable ideas of the day, and includes all the fine and medium grade goods from the most distinguished manufacturers in the country for ladies, gentlemen, youth, misses, and children, which are sold at the lowest prices and full satisfaction guaranteed. In the assortment will be found slippers and rubbers, and all those articles that belong to this line of trade. He also has a special custom department, and makes boots and shoes to order for ladies and gentlemen in the best manner. The business, now so ably conducted by Mr. White, was first established in 1833 by Nolley & Co., a year later Mr. White succeeded this firm, and has since carried on the business energetically and has established a substantial custom. Mr. White is from Rochester, N. Y., where he was born and brought up, and which is the most noted shoe-manufacturing city in the State.

**George L. Ogilvie**, Paper Patterns, Stationery, etc., No. 848 Fulton Street.—The wonderful saving of calculation, labor, and time in the cutting and fitting of all kinds of ladies', misses', and children's dresses and other garments by the celebrated "Domestic" paper patterns is almost incalculable. Mr. George L. Ogilvie, agent for the "Domestic" paper patterns, dealer in stationery and engraving, is located at No. 848 Fulton street, between Vanderbilt and Clinton avenues. His neatly arranged store affords an area of 20x40 feet, and he carries a carefully chosen stock of everything properly within his line, besides doing every description of book and job printing and steel engraving for visiting, wedding, and business cards. A full line of holiday goods and Christmas cards will be found here, which are sold at extremely low rates. Mr. Ogilvie is a bright and intelligent young gentleman, a native of Brooklyn, in which he has been a permanent resident, and established in his present business and location for the past seven years. Owing to the rapid increase in his printing business, Mr. Ogilvie has within the past year opened a large office at No. 113 Maiden lane, New York.

**William H. Gardner**, Conveyancer, Notary Public and Commissioner of Deeds, No. 971 Bedford Avenue.—One of the well-known, popular, representative business men and citizens of Brooklyn is Mr. William H. Gardner, who is engaged in business as a conveyancer and real estate agent, having continued in it since about 1869, and gives his personal attention to all branches of the business, buys and sells lands, buildings, dwellings, manufacturing establishments, and also to leasing property, negotiating loans on bond and mortgage, and attends to conveyancing, searches titles and writes deeds, bonds, mortgages, and other legal papers, is a notary public and commissioner of deeds, and takes acknowledgments for most of the States and Territories and Canada. Mr. Gardner has been a resident and well-known, popular citizen of Brooklyn for thirty years.

**Mrs. A. Smyth**, Fine Shoes, No. 633 Myrtle Avenue.—Of those in this city who carry a fine stock of boots and shoes of all grades, sizes, and prices, Mrs. A. Smyth, dealer in ladies', gentlemen's, misses', youths', boys', and children's boots, shoes, slippers, and rubbers is one of the best-known and equipped houses in the vicinity. Her handsomely furnished store covers an area of 25x50 feet. Mrs. Smyth is a native of Ireland, but has resided in the United States nearly twenty years, the greater portion of which has been passed in this city. She established her business at the above address in 1880, and from the superior excellence of her stock, combined with the extremely reasonable rates at which it is offered, has merited and earned an enviable reputation and enjoys a hearty and steady support.

**C. H. Sparrow**, National Baking Company, No. 413 Grand Street, Brooklyn, E. D.—The C. H. Sparrow National Baking Company has deservedly won a high reputation for the high quality of its bread, cakes, crackers, and flour. Only the very best flour that can be secured is utilized by this concern in the making of its bread, crackers, cake, etc., and as this was long ago recognized by the community, the trade of the establishment is a large and continually increasing one. The business was founded in 1863 by Mr. J. M. Richards, who for twenty years conducted it successfully, and then he was succeeded by the present proprietor, Mr. C. H. Sparrow, who is a native of Brooklyn, and has had a long experience in this line of trade. The premises occupied are large and commodious, and the business necessitates the employment of six hands. The salesroom has a neat, clean, inviting appearance, and the stock is always fresh and choice. The house takes a pride in making the largest and best bread in the city, and, as only the best patent flour is used, the bread will keep longer and sweeter than any other. Orders are promptly filled, and goods are delivered in any part of the city.

**W. Werfelman**, Choice Groceries, No. 360 Smith Street.—The grocery business in this section of the city is well represented by Mr. W. Werfelman, who came to this country from his native land, Germany, about thirty-eight years ago. Mr. Werfelman established the baking business many years ago on Carroll street, and afterward removed to Smith street. About eleven years ago he relinquished the bakery and established the present prosperous grocery he now so ably conducts. The premises consist of a handsome double-front store, having dimensions of 25x60 feet, which is arranged in the most systematic manner for the transaction of business. In the assortment of goods will be found a full stock of choice teas and coffees, and pure spices, family flour, canned goods, table delicacies, provisions, and a complete assortment of all kinds of staple and fancy groceries, together with prime creamery and dairy butter, and country produce. Mr. Werfelman is an active, thorough-going business man, and is highly respected as a merchant.

**Wm. G. Frazer**, Fine Shoes, Trunks, etc., No. 903 Myrtle Avenue.—The demand for fine shoes, trunks, valises, rubber cloaks, etc., is equally great in each of those departments, and among the dealers in this line of supply is Mr. William G. Frazer, who is one of the best known in the vicinity, and carries at all times a particularly fine assortment of everything within the line of trunks, valises, satchels, handbags, rubber cloaks and coats, besides a long list of ladies', gentlemen's, misses', youths', boys', and children's boots, shoes, slippers, and rubbers, all of which are sold at a very small margin of profit, and are warranted exactly as represented. His store at the above address is tastefully arranged and handsomely furnished, is 25x50 feet in dimensions, and gives employment to a number of competent clerks. The business was established in 1877 by Mr. T. W. Richardson, to whom the present proprietor succeeded in 1884. Mr. Frazer is a native of Newburgh, this State, and has permanently resided in this city for the past seven years.

**Dr. S. C. de Castro**, Dentist, Dr. F. Koch & Co.'s Dental Rooms, Nos. 229 and 231 Grand Street, Brooklyn, E. D.—Dr. S. C. de Castro has for years pursued his profession in this city with signal success and distinction, and now occupies a leading prominent position among the foremost members of his calling in Brooklyn. Dr. de Castro is a native of Havana, Cuba, and is a graduate of the Philadelphia College of Dentistry. The establishment now controlled by him was founded in 1871 by Dr. F. Koch & Co., Dr. de Castro succeeding to the proprietorship in 1883. His great professional ability soon gained wide recognition, and attracted a large and influential patronage, which is steadily growing in extent. His dental rooms are handsomely fitted up, he possesses all the latest and most improved appliances of the dental art, and carries on every branch of the profession, including extracting and filling of teeth, artificial work, etc., executing all operations in the most skillful and considerate manner. All work is done at most reasonable prices.



**Joe. Aronson**, Importer of French Window Glass, and Dealer in all kinds of Paints, Oils, Varnishes, and Brushes, No. 442 Broadway and No. 13 Throop Avenue, Brooklyn, E. D.—Among the notable establishments engaged in handling French window glass and painters' supplies of every description is that of Mr. Joe. Aronson. This house was established some three years ago, and by the superior quality of the goods handled, and the ability and enterprise displayed in its management, has rapidly forced its way to prominence and patronage, until to-day no concern engaged in a similar line in Brooklyn maintains a higher reputation in the trade. The business, which is of both a wholesale and retail character, is very extensive, and a large and valuable stock is carried, including the finest qualities of French window glass, imported direct by the house, dry paints, C. T. Reynolds & Co.'s mixed paints, oils, varnishes, brushes, and every description of painters' supplies. The store is large and commodious, business transacted is one of the most extensive in the city, and the facilities of the house for promptly filling all orders upon the most advantageous terms are all that could be desired. The house ships goods to all parts of Long Island. The telephone call is "33 A, Williamsburgh." Mr. Aronson is a native of New York city, a spirited young business man, deserving of the success he has achieved. He has furnished many contracts to steam railroads for New York and Brooklyn, and gives estimates cheerfully to railroads and large contractors, also builders' estimates furnished at short notice.

**Albert Lippmann**, Fine Hats and Furnishing Goods, No. 1027 Fulton Street.—The most important articles of a gentleman's attire are comprised in the lines of hats and furnishing goods, and one of the largest and by far the most enterprising houses in the vicinity of Grand avenue is that of Mr. Albert Lippmann. He has a handsome and tastefully arranged store, which supplies facilities to the extent of 20x50 feet, and with its fine show windows and plate-glass cases, admirably arranged, and carefully chosen stock, presents a most attractive and inviting appearance, which the closest examination only serves to increase. The choice lines include all kinds of silk, soft and felt hats, derbys of all grades and shades, caps in infinite variety, besides a long and most complete list of shirts, collars, cuffs, ties, scarfs, laundried shirts, handkerchiefs, mufflers, gloves, canes, umbrellas, and jewelry, all of the latest patterns, colors, and designs. Customers receive every attention, and may rest assured of getting the best value for their expenditure in every case. Mr. Lippmann is a native of Brooklyn, and is not only thoroughly conversant with the details of his business, but equally so with demands of the public, whom he zealously and successfully strives to serve to their best mutual advantage. He established the business in October of 1885, and his youth, activity, and enterprise have met with the liveliest appreciation and recognition since his beginning.

**William W. Prindle**, Groceries, Nos. 226 and 228 Columbia Street.—Situated in a most desirable location, commanding the corner of Columbia (Nos. 226 and 228) and Union streets, is the grocery and provision store owned and managed by Mr. Wm. W. Prindle. This now prosperous business was founded by its actual proprietor and at its present location in 1884, since which time it has largely increased and prospered. The house deals in groceries of the finest description, in teas and coffees of the best brands, and in sugar, flour, vegetables of the best quality, and foreign fruits. Butter is made a specialty by the firm, and is chosen and purchased with the greatest of care. The store is 60x25 feet in dimensions, and is fitted up in the neatest and most appropriate style. It boasts of three of the handsomest show windows in the quarter, which are always dressed in first-class style. Two able assistants are continuously employed by the house and are kept fully occupied attending to voluminous orders received daily. Mr. Prindle, the proprietor of this lucrative trade, is quite a young man, born in Clinton county, New York, and has been a resident of Brooklyn for over six years. He has always been known for his commercial honesty as well as for his reliability and business energy.

**S. Alkier**, Successor to Emil Alsbach, Apothecary, No. 353 Bedford Avenue, between South Fourth and South Fifth Streets.—Among the prominent and best known members of the pharmaceutical profession in the Eastern District of Brooklyn can be named the gentleman whose card heads this sketch, and who is, by common consent, one of the most skillful and careful pharmacists in this section of the city, and, as a consequence, receives an extensive and influential patronage, many of the leading physicians having their prescriptions prepared by Mr. Alkier, who has established an excellent reputation for accuracy and reliability. This popular pharmacy was originally founded in 1864 by Emil Alsbach, he conducting it up to 1882, when he was succeeded by the present proprietor, who has since continued the business with uninterrupted success. The store, which is centrally situated near Post-office, is 20x100 feet in dimensions, and fitted up and arranged with admirable taste—a magnificent marble floor, handsome silver-mounted show cases, an elegant Matthews' soda fountain, and beautiful and artistic fixtures rendering an exceedingly fine display, and a heavy and superior stock is carried, embracing besides fresh and pure drugs, medicines, and chemicals, extracts, proprietary remedies of merit, and medicinal wines and liquors, also a splendid assortment of toilet articles, perfumery, novelties, and fancy wares. Three competent and experienced assistants are employed. Mr. Alkier, who is a native of Germany, is a gentleman of very pleasing manners, enjoying the confidence and esteem of his professional brethren.

**Staten Island Steam Dyeing and Cleaning Establishment**, No. 440 Bedford Avenue, Brooklyn, E. D.—The widely known "Staten Island Steam Dyeing and Cleaning Establishment" stands by common consent in the fore-front in this line in the United States, with branches all over the land, the store in Brooklyn being under the capable and efficient management of Weiersbach & Humbert, successors to Mrs. Bernhard. This branch was started in 1881 by Mrs. Bernhard, subsequently passing into the control of Weiersbach & Humbert in 1886, who now continue it with the most gratifying success, the trade growing and extending rapidly under judicious guidance until it is at once large and substantial. The store is neat and well ordered, and very favorably situated on one of the best thoroughfares in this section of Brooklyn, and, altogether, a flourishing business is done, ladies', gents', and children's garments being cleaned and dyed without being ripped, and shawls of all kinds, fine laces, silks, satins, and velvets are done up equal to new, lace curtains also are refinished, and blankets, rugs, furniture, and carpets are cleaned in the most excellent and satisfactory manner. Messrs. Weiersbach & Humbert, the popular proprietors and managers, are young men of courteous and pleasing address, as well as of energy and ability.

**John Siebert**, Saddler and Harnessmaker, No. 473 Broadway, Brooklyn, E. D.—This enterprise was established by the present proprietor in January, 1872, and from the inception to the present has always commanded a large and important trade. The premises occupied are admirably adapted for the business, are commodious, and well arranged and equipped with every appliance and facility. The store has an area of 25x30 feet, and in the rear of this is a workshop, 25x40 feet in dimensions. The store contains an elegant and extensive variety of all kinds of ladies' and gentlemen's saddles, single and double harness, saddlery, carriage goods, whips, robes, and horsefurnishing goods of all descriptions, which are offered at the lowest possible prices consistent with good materials and workmanship. The trade, as may be inferred, is a large one, and ranges throughout the city and Long Island. A visit to the establishment will prove profitable to any one requiring anything in the lines above indicated. From seven to eight hands are employed, and saddles and all kinds of harness are promptly and satisfactorily made to order, and every description of repairing is carefully executed at reasonable rates. Mr. Siebert, who is a native of Germany, has been resident in America for the past sixteen years, and has had thirty years' experience in his line of trade.



**Waldo House,** Junction of Hamilton Avenue and Union Street, opposite Ferry, W. E. and E. C. Fuller, Proprietors.—This well-known hotel was established nearly a third of a century ago as the Barker House, but, with its renovation in 1878 and its change to the present proprietorship, has become still more familiar as the Waldo House. Standing at the intersection of Hamilton avenue and Union street, with entrances from both, having a front of 78 feet on each and a cross extent on the rear of 62 feet, built of brick and six stories in height, it presents itself conspicuously. This is a large and the only hotel in South Brooklyn, having seventy well-furnished rooms, each with gas, sixteen servants, and every convenience that can be desired. The house is kept on the American and European plans, with rooms from fifty cents to one dollar and a half per day, and a fine restaurant, bar, billiard-room, and barber-shop upon the street floor. The second floor contains the office, a reading and writing room for gentlemen, and a ladies' parlor and dining-room. The custom is from families and transient guests, and is large. The proprietors, Messrs. W. E. and E. C. Fuller, who have owned and conducted the same for the past nine years, are young gentlemen, natives of New Jersey, well acquainted with hotel business, and careful that every civility and accommodation shall be extended to their patrons. Either as a family hotel, which it well claims to be, or as a place of sojourn for the single explorer after a pleasant and fitting place in which to live well for a few or for many days, the Waldo House presents excellent inducements to the public.

**Fritz & Hummel,** Furniture, Carpets, Oil-Cloths, Shades, etc., Nos. 508 and 510 Grand Street, near Even Street, Brooklyn, E. D.—This is one of the most prominent and success-deserving establishments in the housefurnishing trade in this section of the city. It was founded in 1884 by Mr. Jacob Gabriel, who was succeeded on April 10th, 1886, by his sons-in-law, Messrs. Theo. P. Fritz and John Hummel. The former is a native of Williamsburgh and the latter was born in Germany. Both are young, active, enterprising business men, and during the short time they have had the management of the affairs of the house in their hands they have developed the business considerably. They occupy the two stores with basements, Nos. 508 and 510 Grand street, near Ewen street. Each salesroom and each basement has a capacity of 25x60 feet. They are severally neatly and attractively fitted up and arranged, and they are amply stocked with a fine assortment of furniture of every description, carpets of both foreign and domestic manufacture and in all the most recent designs, oil-cloths of the finest quality and in beautiful patterns, mattresses and bedding of every kind, window shades, etc., indeed, everything requisite for the furnishing of houses. The firm buy everything from first hands for cash and sell at the lowest cash prices, ignoring altogether the "installment plan," and our readers generally will find it to their interests to enter into business relations with the house.

**H. Furman,** Wholesale Dealer in Fruits and all kinds of Country Produce, No. 103 East Avenue, Wallabout Market.—Mr. H. Furman is a gentleman of vast experience in the commodity trade in foreign and domestic fruits and country produce of all kinds. For many years he carried on a successful business at No. 32 Little West Twelfth street, New York, and in August, 1886, he transferred his operations to Brooklyn, and has since occupied the one-story frame building, 25x50 feet in dimensions, in Wallabout Market, No. 103 East avenue. Mr. Furman handles at wholesale all kinds of foreign and domestic fruits, and every description of garden and field produce. He is daily in receipt of large consignments, and his stock is at all times fresh and choice, while his prices will bear favorable comparison with those of any competing house. Mr. Furman understands the business thoroughly, having been for many years identified therewith, is an excellent medium between producers and dealers, and his honorable business methods have met with the approval of consignors and the trade. He is a native of Newtown, L. I., and is deservedly popular.

**Isaac W. Rushmore,** Milk, Butter, and Cream, No. 100 Atlantic Avenue.—Among the old-established and important sources of food supply in Brooklyn is that owned and managed by Mr. Isaac W. Rushmore. This establishment was founded in 1853 by Mr. Rushmore, who has conducted the business since that period with ever-extending success. The firm are engaged in an extensive trade as dealers in the choicest milk, butter, and cream, and the facilities to supply superior products at prices usually charged for inferior merchandise are highly appreciated. Mr. Rushmore runs thirteen delivery wagons and two trucks through all parts of the city daily, delivering milk and cream to his thousands of patrons. He handles daily over four thousand quarts of milk, and his trade is confined to the city proper. He obtains his supplies from his dairies at Syosit, Glenhead, and Westbury, L. I., and elsewhere. His specialties are pure milk, rich cream, and prime butter. His store is a model of neatness, and is the largest and one of the oldest of the kind engaged in this business in Brooklyn. Mr. Rushmore is a native of Westbury, L. I., and has lived in Brooklyn and New Jersey the greater portion of his life.

**A. Hofmann,** Butcher, No. 169 Tompkins Avenue.—The large and commodious meat market of Mr. A. Hofmann is one of the best patronized establishments in this important line of trade in that part of Brooklyn. It is 25x50 feet in dimensions, and is stocked at all times with a large and choice assortment of all kinds of beef, lamb, veal, mutton, pork, fish, oysters, and clams. Mr. Hofmann has been engaged in the business here nearly seven years, and has a deservedly high reputation among his customers for the superior quality of the meat which he supplies. In his store is to be found everything appertaining to a first-class butchering establishment, including large and ample refrigerators for keeping the stock fresh and sweet. During the period in which Mr. Hofmann has been catering to the wants of his large patronage, he has given his entire time and attention to the prompt and efficient fulfillment of all the duties devolving upon him. His goods are desirable in every way, his prices moderate, and his services promptly given. Mr. Hofmann is a native of Brooklyn, and a popular young business man.

**Jacob N. Herrle,** Tea Dealer, No. 624 Broadway.—The house of Mr. Jacob N. Herrle is noted for dealing in honest goods, pure, fresh, and of the best qualities, which he sells at moderate prices. His well-known store is attractively fitted up, has a frontage of 25 feet and a depth of 60 feet, and possesses every facility for the successful prosecution of the business. Here Mr. Herrle carries a very large stock of teas, coffees, and sugars, of the best qualities in the market. He also has a large stock of useful presents, which are given to patrons of the house when making purchases. Mr. Herrle is a native of College Point, L. I. He established his Broadway store in 1880, and has met with much success. On June 12th of the present year he opened a branch store at Nos. 253 and 255 Manhattan avenue, under Association Hall, Greenpoint, which is also meeting with much success. Mr. Herrle employs five hands, and is enjoying deserved prosperity.

**Joseph W. White,** General Insurance Agent, No. 56 Broadway.—One of our most prominent insurance houses is that of Mr. Joseph W. White, who established himself in his present line of business in 1873. Prompt and reliable in all his affairs, he has become well known in this community, and he controls a vast business of a substantial character. He represents the Westchester Fire Insurance Company, of New York; the Mechanics' Fire Insurance Company, of Brooklyn; the Fidelity and Casualty Company, of New York (Accident and Plate Glass), etc. Insurance is effected on all classes of insurable property at the lowest possible rates consistent with security. Insurance is a protection to both the rich and the poor, and it enables industry and enterprise to preserve and secure the results of their labors, and to render them available for still greater prosperity. Mr. White is a native of New York city, is an active competitor for legitimate business, and is energetic and enterprising in his dealings.



**William Wolff**, Groceries and Bottling, No. 186 Fulton Street.—A combination of the grocery business with that of bottling is a most prosperous trade, and carried to its highest point of perfection by Mr. William Wolff, at No. 186 Fulton street, in this city. This enterprise was started in 1883 by its present proprietor, who has shown in the management of both branches of the business talents that are far above the average. He deals in the very finest qualities of groceries, and at his store may be found everything that is ever sold at a first-class grocery and in the finest of condition. The bottling done by the firm is of imported and domestic lager beer, ales, porters, wines, liquors, etc., etc., and all orders in this line may be sent by mail or otherwise and receive the promptest attention and care. The house occupies the first floor and basement of the building where it is located, some 25x80 feet in size, and employs six skilled hands for its competent management. Two large and handsomely dressed show windows on Fulton street are admired by all passers-by. The trade of the firm extends throughout the city and Long Island. Mr. Wolff is a native of Germany, but came to reside in the United States fourteen years ago, and has been a resident of Brooklyn ever since, where he is well known for his commercial capacity and integrity.

**H. Z. Kimball**, Engraver, Die Sinker, and Stencil Cutter, No. 416 Bedford Avenue.—Among the best known and leading exponents of this interesting and useful art in Brooklyn may be named H. Z. Kimball, whose well-equipped establishment is located at No. 416 Bedford avenue (this address being formerly No. 61 Fourth street), and who receives a large measure of merited recognition, owing to the uniform satisfaction rendered to all persons having business relations with him. Mr. Kimball, who is a practical and expert workman, with many years' close experience, embarked in business on his own account in this city in 1874, opening at No. 74 Broadway, where he continued until 1884, when, in order to secure more ample facilities, he removed to the present commodious quarters. He occupies three rooms on the second floor, and all the latest improvements and appurtenances are at hand for filling all orders, large and small, several skilled hands being employed, and engraving, die sinking, and stencil cutting are executed in the most superior manner, and rubber stamps of every description are manufactured. Gold, silver, and nickel plating is also done in the highest style of art, door plates being a specialty. A specialty is also made of engraved visiting, wedding, and address cards, and also large notarial and lodge seals and stamps, the trade being principally with Brooklyn and New York city. Mr. Kimball was born at Hudson, New York State.

**M. F. Lindhorn & Co.**, Wholesale Dealers in Flour, Meal, Grain, Salt, Nos. 384 and 386 Broadway, and No. 332 Rutledge Street, Brooklyn, E. D., Telephone Call 194, Williamsburgh.—This business was established over thirteen years ago, and from the date of its first inception has been the recipient of a very liberal and lucrative patronage, and has achieved a very enviable reputation for the excellence of its goods and liberal management of the business. The premises occupied are spacious, admirably fitted up, and thoroughly equipped with every convenience for the accommodation of the large stock constantly on hand. The stock consists of a large assortment of the most popular brands of flour from the most celebrated mills in the country, also buckwheat flour in season, corn and oat meal of the best brands, coarse and fine grains, and mill-feed for animal provender, salt, straw, hay, etc. The trade is very large and extends throughout the city and other portions of Long Island, and for the convenience of customers throughout the city they keep constantly employed delivery trucks. Universal consideration and the extent of its operations has made this house a very prominent one. The individual members of the firm are M. F. Lindhorn and F. Oschmann, both natives of Germany, but have resided in this country the greater portion of their lives. Mr. Lindhorn is a member of the New York Produce Exchange, and both gentlemen are held in the highest estimation by their fellow members of that honorable body.

**E. M. Williams**, Sewing-Machines, Nos. 166 and 168 Broadway, Brooklyn, E. D.—One of the leading establishments in Brooklyn is that conducted by Mr. E. M. Williams. This enterprise was started in a small way in 1860, and during the twenty-six years that have since elapsed, the business has been growing year by year until it is now one of the largest as well as the oldest establishment of its kind in the city. The store is fitted up in a tasteful and attractive manner, and is heavily stocked with first-class sewing-machines and sewing-machine supplies. In connection with the sale of machines Mr. Williams runs a first-class repair shop, fitted up with lathes, and all other requisites for repairing and improving machines in the best possible manner, and, being himself a practical mechanic and a well-known expert in sewing-machines, it is believed that no establishment in Brooklyn can successfully compete with him in this department. Mr. Williams is the sole agent in Brooklyn and vicinity for the Household sewing-machine, which he indorses as the best and most reliable machine now before the American public. He also deals in the "Domestic," "New Home," "Krusse Automatic," and all the leading first-class machines, both for manufacturing and for private purposes. In the salesroom will be found a full assortment of machine parts, also needles for all machines, silk, linen, and cotton threads of superior quality, pure sperm oil, and, in short, all requisites for operating sewing-machines on the most improved principles. Three delivery wagons are employed in the business, which is conducted on the strictest principles of promptness, liberality, and integrity.

**Frederick P. Carter**, Pharmacist, No. 262 Tompkins Avenue.—The pharmaceutical profession is ably represented in Brooklyn by Mr. Frederick P. Carter. This establishment was originated in 1884, under the firm style of Clark & Ellis, and on September 14th, 1885, Mr. Carter entered into possession as their successor. He brought to the enterprise a wide range of practical experience in the drug trade, obtained in England, of which country he is a native, and in the United States, where he has been located for the past half dozen years. He is a gentleman of middle age, a pharmaceutical graduate, and is thoroughly versed in every branch of his important business. The store has a capacity of 25x40 feet. At the rear of this is a well-appointed laboratory. The store is very handsomely and attractively fitted up, its equipments embracing fine show-cases, handsome soda-water fountain, etc. The stock is a large and select one, and includes a full and complete assortment of fresh, pure drugs, chemicals, proprietary medicines of approved value, perfumery, toilet articles, etc. A special feature of the business is the compounding of physicians' prescriptions and family recipes, all orders in this department being carefully and promptly executed. The house enjoys a large and growing patronage, and Mr. Carter is very popular with his customers.

**Alonzo Gaubert**, Real Estate Agent, No. 97 Broadway, Brooklyn, E. D.—This gentleman founded his enterprise in 1861 on Broadway, near Fourth street, where he remained until May, 1885, when he removed to his present address at No. 97 on the same thoroughfare. Here he has a handsomely fitted up office, and controls a very large and growing business, numbering among his customers many of our wealthy property owners and investors. Mr. Gaubert brings to bear on his business a wide range of practical experience, so that both buyers and sellers of real estate will best consult their own interests by intrusting him with their commissions. Mr. Gaubert transacts all branches of a general real estate business, buying, selling, exchanging, and letting all classes of property, collecting rents and managing estates on behalf of owners. He does a large business in the leasing and letting of stores, houses, flats, etc., and has at all times a large number of desirable properties on his lists. He is prepared to promptly negotiate loans on mortgages and bonds at reasonable rates. Insurance policies in all the leading and substantial American and foreign insurance companies are issued in respect of all kinds of insurable property at the lowest rates consistent with security, and all losses are promptly adjusted and paid. Mr. Gaubert is a native of Maine.



**Matchett & Jughardt**, Proprietors of the New Troy Steam Laundry, Nos. 394, 396, and 398 Myrtle Avenue.—The new Troy Steam Laundry, which is a great convenience to the citizens of Brooklyn, has enjoyed a successful existence since 1882, and under the able management and direction of Mr. Robert Matchett and Mr. William G. Jughardt, the courteous proprietors, is meeting with a still greater success, and is fast becoming the most popular establishment of the kind in the city. For laundry purposes the firm have every facility, the premises being large and spacious, and by the aid of a six-horse power steam engine, a ten and twelve-horse power boiler, and upwards of twenty hands and special improved machinery are enabled to do the best work and give unbounded satisfaction. Among the machinery in use at this establishment are the latest and best washing machines, starching and ironing machines, etc., the work being turned out in every instance perfect. Messrs. Matchett & Jughardt also conduct a large, handsome gentlemen's furnishing goods establishment, the store having dimensions of 40x60 feet, and made attractive by handsome plate-glass show windows, while the interior is resplendent with show cases and ornamental counters and beautiful goods, embracing all the latest novelties of the season. They are among the largest and most important dealers in this line of business in the vicinity, and are always among the first to introduce the new styles and fashions as soon as brought out. Mr. Matchett is a native of Brooklyn and Mr. Jughardt of College Point. Mr. Jughardt is a member of the Royal Arcanum, and as enterprising business men and useful, influential, popular citizens they stand high in the community.

**William H. Schultz**, Manufacturer of Fine Jewelry, Watches, etc., No. 415 Broadway, Brooklyn, E. D.—For nearly a quarter of a century this gentleman has been closely identified with the fine jewelry and watch trade, and has had thirty-seven years' experience in the business. He is a native of Germany, and in 1850 left his native land for the United States. In 1862 he started business on his own account on Broadway, in New York city, and remained there until 1877, when he transferred his operations to his present address. He has a finely fitted up store 25x30 feet in dimensions, and formerly carried on a large industry in manufacturing fine jewelry, watches, etc. He carries an excellent stock of novel and unique jewelry articles of every description, a fine and complete assortment of American and foreign gold and silver watches, clocks in the newest designs, silverware, etc. A special feature of the business is the repair of watches, jewelry, and French clocks, in which department skilled and competent workmen are employed, and all work undertaken is executed promptly and satisfactorily and at reasonable charges. Old gold and silver are bought or taken in exchange for other goods. Mr. Schultz is well known in the community, and he has built up for himself a record and a patronage which is in the highest degree creditable to himself.

**A. W. Cruse**, Stationery, Toys, and News Depot, No. 855 Fulton Street.—At No. 855 Fulton street, between Clermont avenue and Adelphi street, Mr. A. W. Cruse has a fine store, handsomely fitted with plate-glass windows and show-cases, and replete with stationery in all varieties, from the fashionable royal Irish linen to the popular commercial note, envelopes, blotting papers, pads, blank books, diaries, pens, inks, rubbers, etc. In toys he carries an equally choice selection, which includes wooden wagons, dolls in wax, china, and composition, carriages and sleighs, besides all the well-known and approved games, etc., while in his news department he keeps all the monthly periodicals, weekly, morning, and evening papers, and the justly famous Seaside Library complete. His store affords an area of 25x60 feet, and gives employment to a number of capable and courteous clerks. Mr. Cruse is a native of Germany, but has resided in this city twenty-two years. He established his present business over nineteen years ago, at No. 927 Fulton street, and removed to No. 855 in 1876, where he has ever since remained. He makes a specialty of the punctual delivery of the various morning and evening papers, and has one of the longest lists of steady patrons of any dealer in his part of the city.

**H. Scherick's** Great Variety Bazaar, No. 303 Grand Street, Brooklyn, E. D.—Centrally located at No. 303 Grand street, Mr. H. Scherick has for seven years conducted with most gratifying success a large business as a dealer in variety goods, and his bazaar is the largest and most attractive on this great business thoroughfare. He occupies two floors of his large building, each 25x60 feet in dimensions, for trade purposes, and his display of merchandise is not surpassed, if equaled, in the Eastern District of Brooklyn. His stock includes everything desirable in the line of household and kitchen utensils, small wares of every description, albums, vases, fancy goods and notions in a thousand forms of use and beauty, and ranging in prices from five cents to twenty dollars. The store-rooms are elegantly arranged and appointed, and for bargains there is no more desirable place in this part of the city, while the prices of merchandise are invariably the lowest possible margin above cost. Mr. Scherick employs a corps of competent clerks, and customers always have prompt and polite attention. He is a native of New York city. A branch house was opened on September 11th at No. 390 Manhattan avenue, the store being 23x60 feet in size, and three clerks employed, the same line of goods being kept in stock.

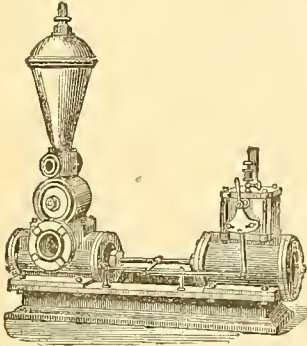
**J. Shann & Son**, Hardware, Housefurnishing Goods, Paints, Oils, etc., No. 270 Columbia Street.—This establishment was founded in 1857 by Mr. John Shann, and he conducted the business alone with continued success until 1883, when he took into partnership his son, Mr. Oscar Shann. Both gentlemen are natives of New Jersey, and are well and favorably known in trade circles. The premises occupied for the business are spacious and commodious, centrally and conveniently located, and they contain a general assortment of builders' hardware, tools, cutlery, an extensive variety of housefurnishing goods, oils, paints, varnishes, etc. The stock has been very carefully selected, and purchased principally direct from the manufacturers. The long experience of the senior member of the firm enables him to buy very advantageously, and the firm are therefore prepared to offer superior inducements to their patrons. The copartners are well known to the trade as prompt and reliable business men, who are honorable and trustworthy in all their dealings.

**Mattfeld Bros.**, Grocers, Teas, Coffees, Spices, etc., No. 670 Myrtle Avenue.—This enterprising concern was established in 1876, and has ever enjoyed a large and substantial share of public favor. The business includes a large retail trade extending to patrons throughout the city. An extensive and excellently selected stock of pure teas, foreign delicacies, preserves, conserves, coffees, spices, and fine groceries—in short, everything that is to be found in a strictly first-class and thoroughly equipped establishment of the kind, is constantly carried. A specialty is made of choice fruits, the best of all kinds being kept in stock in their season. Employment is given to four active clerks and a live trade is constantly enjoyed. The members of the firm, Messrs. Henry Mattfeld and Brune Mattfeld, are natives of Germany, and have been residents of Brooklyn for eighteen years. All orders given them will be faithfully carried out.

**Dr. William Moseley**, Dental Rooms, Nos. 615 and 617 Broadway, Brooklyn, E. D.—Dr. William Moseley, who is a native of Poughkeepsie, N. Y., ranks high as a surgeon-dentist, and since he established himself in business in Brooklyn in 1883 he has built up a large and influential patronage. His operating-room is equipped with the latest improved operating-chairs and with the best instruments and appliances known to the profession. He extracts teeth aided by the use of laughing gas, which he makes fresh every day. Dr. Moseley has had many years' experience in his profession, and holds a license to practice in this city. His specialty is that of mechanical and artificial work. He furnishes beautiful sets of teeth for from eight dollars and upward, and fills teeth with gold or silver filling for one dollar and upward. He guarantees all work to be first-class in every respect. A lady is always in attendance, and lady patrons receive every attention. English and German are spoken.



**Charles B. Hardick**, Niagara Steam Pump Works, Sole Manufacturer and Proprietor of Hardick's Patent Double-Acting Steam Pump and Fire Engine, Nos. 118, 120, and 122 Plymouth Street.—The maintenance of Brooklyn's



supremacy as a great producing centre is due to the enterprise and energy of our leading manufacturers, who have concentrated intelligent thought and ability on the production of certain special lines of industry. Each field of activity has its prominent representative, and in the important line of steam pumps the house of Mr. Charles B. Hardick has long been recognized as one of the most practical and efficient in the United States. This business was established in 1862

by Mr. Charles B. Hardick, who conducted it until October, 1875, when he died, since which period the management has been in the hands of his brother, Mr. W. S. Hardick. The premises occupied comprise a superior four-story brick factory 60x125 feet in dimensions. It is equipped with all modern machinery, tools, and appliances known to the trade, while fifty experienced and able workmen are employed in the various departments, and a splendid steam engine of one hundred and twenty-horse power is utilized to operate the machinery. Mr. Hardick is sole manufacturer of the famous Hardick's patent double-acting steam pump and fire engine, which is unrivaled for utility and general efficiency. He likewise turns out in large numbers the following variety of pumps, viz.: Direct-acting boiler feed pumps, direct-acting pressure pumps, direct-acting tank pumps, direct-acting light service pumps, direct-acting low pressure pumps, direct-acting plunger pumps, direct-acting agitator pumps, direct-acting acid pumps, direct-acting and crank fire pump, direct-acting beer and mash pumps, crank pump and engine combined, duplex air pumps for brewers' use, deep well pumps, artesian well pumps, and pumps for all duties. These specialties are absolutely unsurpassed for quality and effectiveness, and are the embodiments of mechanical workmanship of the highest order of perfection. They are admirably adapted for all kinds of service, and are found to stand unequalled wherever brought into competition with similar contrivances of other makers. Large numbers have been sold all over the country, and numerous testimonials from eminent firms and corporations bear evidence to their high character and excellence. Mr. W. S. Hardick is a native of Massachusetts, but has resided in Brooklyn the greater part of his life, where he is highly regarded for his mechanical ability and integrity. Altogether, this industry is not only a unique one, but so entirely useful as to enable the house to command an extensive trade.

**M. Klinck**, Real Estate and Insurance Broker, Wythe Avenue, corner Wilson Street, Brooklyn, E. D.—Among the leading real estate and insurance brokers of the city of Brooklyn is Mr. M. Klinck. This gentleman has been established in the business here since 1875, and has built up a high reputation and a large and influential patronage in both branches of his business. A resident here for many years and intimately acquainted with the resources and advancement of the real estate interests of the city, he is especially well qualified to act as an agent in the sale, purchase, or rental of real property of all kinds. He is always prepared to loan money on bond and mortgage, and is an accepted authority upon all matters relating to real estate in the city and suburbs. As an insurance broker and underwriter he is always prepared to promptly place the largest risks in sound and reliable companies, and quoting the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. Mr. Klinck is a native of Germany, but has resided in this country for the past fifty years, and is highly regarded in this city as an estimable citizen and a reliable business man.

**Murcott & Campbell**, Williamsburgh File Works, Manufacturers of Warranted Cast Steel Hand-Cut Files, Factory, Nos. 302 and 304 Union Avenue, Brooklyn, E. D.—The Williamsburgh File Works of Messrs. Murcott & Campbell are the oldest and most reliable of the kind in Brooklyn, and were founded by the present proprietors twenty years ago. The factory is equipped with all the latest improved tools and appliances requisite for the systematic conduct of the business. The works are divided into forging, grinding, and cutting departments, employment being given to twenty-five skilled and experienced workmen. The raw material used by this responsible firm is the best English steel, all of which is selected with the utmost care, and only such as will withstand the most severe tests is utilized. Messrs. Murcott & Campbell manufacture extensively all kinds of files and rasps, which are absolutely unrivaled for quality, durability, and general excellence by the finest productions of the British manufacturers. The trade of the house extends throughout New York and New England, with a steadily increasing demand from other sections. Mr. Murcott was born in England, while his partner, Mr. Campbell, is a native of Ireland. Both gentlemen have resided in the United States for nearly twenty-six years, and in the present business have secured a reputation for a very reliable class of productions.

**Lithgow T. Perkins**, Pharmacist, Greene Avenue, corner Cumberland Street.—A prominent pharmacy in Brooklyn is that of Mr. Lithgow T. Perkins. This business was originally established in 1851, and, after some changes in the firm name, in 1870 Mr. Perkins became sole proprietor. The premises occupied are commodious and elegant, with a superior laboratory in the rear. The stock includes the purest and best drugs and chemicals, proprietary medicines of acknowledged merit and reputation, perfumery, fancy toilet articles of every description, mineral waters, surgeons' supplies, and, in fact, every article that may be rightly thought of in connection with a first-class pharmacy. There is likewise an excellent soda-water fountain. The intelligent compounding of physicians' prescriptions and family recipes holds a paramount position in this establishment. Only the purest drugs and chemicals are utilized, and duly qualified druggists who have graduated at our pharmaceutical colleges employed. Mr. Perkins was born in New York State, but has resided in Brooklyn the greater part of his life. Mr. Perkins is a member of the Kings County Board of Pharmacy, and has devoted much of his time and talents to the elevation of the pharmaceutical profession in the city of Brooklyn.

**S. Newman**, Empire Vinegar Works, Nos. 38, 40, and 42 John Street, corner of Jay Street.—Purity is perhaps the most essential consideration in the production of vinegar, and it is a pleasure to note the success of the widely known Empire Vinegar Works, whereof Mr. S. Newman is the proprietor. This valuable enterprise was inaugurated in 1879 by Mr. Newman, who conducted it alone until 1885, when Mr. M. Herzberg was admitted to partnership. In September, 1886, the last-named gentleman retired from the firm, the sole ownership again reverting to the founder. The premises occupied, at Nos. 38, 40, and 42 John street, comprise a commodious four-story factory 60x60 feet in dimensions, admirably equipped with all modern apparatus for the rapid, economic, and systematic prosecution of the business. Sixty experienced workmen are employed in the various departments, and the machinery is operated by an engine of thirty-horse power. The French white wine, cider, and malt vinegar manufactured by this house is produced in large quantities by the most approved scientific methods, and in quality, purity, and flavor, cannot be excelled. Mr. Newman is likewise the original manufacturer of the celebrated "Atlantic Compressed Yeast," which has no superior in the market for general excellence. It is made of the best selected grain, and, unlike many other brands of yeast, does not contain anything as a cheap substitute. The vinegar and yeast find a wide field for distribution, being sold extensively to first-class retailers and jobbers throughout the United States. Mr. Newman is a native of Hungary, but has resided in this country for many years.



**B. Green**, Groceries, No. 92 Myrtle Avenue.—From many parts of the city and the adjacent towns on Long Island customers who have learned to purchase in perfect confidence from him come to the well-known establishment of Mr. B. Green, dealer in groceries, at No. 92 Myrtle avenue, near Bridge street. Here he occupies an elegant and inviting store, which is 25x75 feet in dimensions, and gives employment to a number of attentive clerks. His large, well-assorted, and finely displayed stock consists of sugars of all kinds, flours of many of the best-known and accepted millings, cereals, teas, coffees, spices, mustards, relishes, sauces, and condiments for the table, both imported and domestic, pickles, chow-chows, preserves of all kinds in bottles and jars, canned meats, delicacies, fruits and vegetables, cheese, eggs, and general country produce, besides the finest grades of butter, which are handled with special facilities, both wholesale and retail. Mr. Green implicitly believes in the popular principle of "quick sales and small profits," and does business strictly on a cash basis. He is an intelligent and active gentleman and a native of Connecticut. He founded his present business on Fulton street nearly fifteen years ago, and has occupied his present place since 1882. He delivers goods to all parts of the city free of charge.

**Alexander L. McGilliwie**, Decorative Upholsterer, No. 63 Montague Street.—As a decorative upholsterer Mr. Alexander L. McGilliwie, who, though but young in years, has made this branch of business an especial study, and with practical application and an aptitude for the business, has become very successful. He occupies a store 25x75 feet in dimensions, in a four-story brownstone building, lighted by two show-windows, and the interior is furnished with all the conveniences and appliances for the conduct of his work, display of his goods, and convenience of customers. He gives employment to two workmen skilled in all branches of upholstering work, which, under his own supervision, is turned out in the most thorough and artistic manner. He is prepared to execute all kinds of decorative upholstering, supplying fine furniture coverings and draperies in the most satisfactory manner and at reasonable charges. His business is principally confined to families on the Heights and Hill, but is extending in every direction as his skill and artistic workmanship become better known. His store is very neatly kept, and a fine line of imported and the best of domestic manufactured goods are in his stock. Mr. McGilliwie is a native of Scotland.

**J. M. Nolan**, Commission Merchant in all kinds of Country Produce, No. 62 West Avenue, Wallabout Market.—Popular alike amid the trade and the public generally is Mr. J. M. Nolan, the well-known dealer in country produce in Wallabout Market. He was one of the first to begin business in this market when it was opened in 1884. His premises comprise a one-story frame building, 25x50 feet in dimensions, and they are equipped with every appliance and convenience for the successful handling of stock and facilitating the filling of orders. He is daily in receipt of consignments from the best producing districts of garden and field produce of every description. His potatoes, onions, cabbages, etc., are the finest to be found anywhere, and he always has in stock the finest quality of produce. He controls an extensive and brisk trade, effects quick sales, and is enabled to make prompt and satisfactory returns to consignors. Several assistants are employed, and Mr. Nolan devotes his close personal attention to his business, and all orders are promptly filled. The trade is entirely wholesale. Mr. Nolan is a native of this State, and is very popular in the trade.

**A. Nelson**, Merchant Tailor, No. 499 Atlantic Avenue.—If popularity be a measure of worth, assuredly Mr. A. Nelson may fairly be said to be worthy of distinction. Indeed, since starting his business in this city in 1860, the character of his work has won for him a host of patrons, who have all their garments made solely by him. While all work is cut out with the greatest precision and figures in the measurement book faithfully entered, particular attention is paid to adapting the garment to the requirements of the form of the person for whom it is made. The premises occupied by him

at the address given above consist of a store 25x40 feet in extent, and a workshop 25x20 feet in size. A staff of twelve skilled workmen are given employment here, and a very large patronage is enjoyed by Mr. Nelson the year round. The terms charged for all work done are very reasonable and cannot fail to prove satisfactory.

**Holdsworth & Co.**, Manufacturers of all kinds of Wire Work, Queens County Wire Works, No. 581 Grand Street, Brooklyn, E. D.—This business was originated in 1861 in New York city at No. 68 West Broadway, and in 1884 was transferred to Brooklyn. The firm have a neat, well-appointed store on the corner of Grand and Humboldt streets, where a very effective display is made of wire goods, wire cloth, etc., for all kinds of uses. The factory is located on Broad street, near Grand, Maspeth, L. I., and is a one-story frame building 40x25 feet in dimensions, is fitted with the most improved mechanical appliances, and gives employment to from nine to twelve hands. Here all kinds of wire work for cemeteries and store windows, brass, copper, iron, and galvanized wire cloth for skylights, cellar, and church windows, etc., are produced, together with galvanized wire fence, arches, settees, chairs, counter-guards, office railings, stall guards, sieves, riddles, coal screens, sand screens, leader strainers, cretings, wire signs, moss baskets, flower stands, nursery fenders, iron window guards, basement gates, barb wire fence, coal sifters. In 1878 this concern was awarded the medal of excellence for wire cloth at the American Institute, New York. The founder of the business, Mr. Samuel Holdsworth, is a native of England, and during our Civil War he served for three years in the Fifteenth New York Volunteer Engineers under Colonel McCloud Murphy, and he is now a member of Mansfield Post, No. 35, of the G. A. R. He has associated with him in the business his son, Mr. Joseph Holdsworth, who was born at Williamsburgh.

**J. Wehlau**, Dealer in Choice Groceries, No. 939 Broadway.—Mr. Wehlau has been engaged in this line of business for the past ten years. He started his enterprise in 1876 on Greene avenue and Waverly street, and remained there until about two years ago, when he removed to his present quarters. His store has a frontage of 25 feet and a depth of 50 feet, is very neatly and attractively fitted up and provided with every convenience for facilitating the operation of business. This is one of the best stocked stores in its line in this vicinity, and it is noted for the freshness and the excellence of its commodities and low prices. The stock embraces a full and complete assortment of staple and fancy groceries, the finest brands of teas and coffees, canned goods in great variety, spices, table delicacies of every description, fine creamery butter, milk, cheese, eggs, and all the miscellaneous goods usually met with in a first-class, well-managed family grocery establishment. The house has a patronage both extensive and influential in its character, and all orders are promptly and satisfactorily filled. Goods are delivered free of expense to any part of the city, and competent and polite assistants attend to the wants of customers intelligently. Mr. Wehlau is a native of Germany.

**E. P. Tompkins**, Wrapping Paper, etc., No. 94 Myrtle Avenue.—The only wholesale dealer in wrapping paper, paper bags, twine, etc., in this city, is Mr. E. P. Tompkins. He occupies a finely fitted-up store, which affords a spacious area of 25x60 feet, and gives employment to a force of competent and courteous clerks. His choice stock consists of all kinds of wrapping papers and all colors, paper bags in many sizes and weights, twines, cords, etc., in all of which he deals largely, both wholesale and retail. Mr. Tompkins is a young and energetic gentleman, a native of Chatham, Columbia county, this State, and has permanently resided in this city for the past five years. He established his business at the above address in 1881, and his superior facilities for purchasing the best articles at bottom prices and offering them at the lowest market rates have enabled him to build up one of the largest trades in the city.



**Williamson, Practical Tailor, No. 71 Court Street.**—Among the first-class tailoring establishments of Brooklyn there are none more deserving of patronage than that of Williamson's, occupying premises in the three-story brick structure. His store is 25x40 feet in dimensions, lighted by one show window, which is attractively arranged with a display of choice fabrics. The interior is nicely furnished and fitted for the exhibition of goods and for the comfort and accommodation of customers. The stock consists of a superior line of piece goods for making to order, and embraces all the latest fabrics in plain and fancy goods for men's wear, such as fine imported cloths, worsteds and coatings of various kinds, plain and fancy cassimeres, suitings, vestings, trowserings, and heavy and light overcoatings in their seasons. These goods are cut to measure according to the prevailing fashions, trimmed and made up in the best manner by thoroughly experienced and careful workmen. Mr. Geo. Williamson, the proprietor of this establishment, is a practical tailor of over forty years of experience, fully understands every detail of his trade, and garments made by him are perfect in fit, artistic, and correct in style, and of the best quality. He gives employment to six skillful workmen, is prompt in the execution of orders, and always reasonable in prices. His patronage is large and influential. He is a member of Lodge No. 382 F. and A.M., of Long Island, and liked and respected by all who know him.

**Rockwood's Market, No. 184 De Kalb Avenue.**—One of the oldest and best known establishments on the "Hill" is Rockwood's Market, of which Mr. E. D. Rockwood is the genial proprietor. He has a finely fitted and well arranged store, which gives him the full facilities of a space 25x60 feet in extent, and enables him to carry a most complete assortment of beef, veal, mutton, lamb, and pork for roasting, boiling, steaks, chops, cutlets, and tenderloins, besides kidneys, livers, and minced meat, all kinds of fish in their various seasons, lobsters, scollops, oysters, and clams. The market is furnished with handsome hardwood counters, shelves, rails, and refrigerators, and he employs a number of competent courteous clerks. Mr. Rockwood is a middle-aged gentleman, a native of Massachusetts, but permanently resident here since 1860. He founded his business in the year following his removal here on Myrtle avenue, but has been established at his present address since 1876. He is a prominent member of the Royal Arcanum.

**Mrs. James Powell, Fine Groceries, No. 859 Fulton Street.**—One of the old established and widely known houses in this city is that of Mrs. James Powell, dealer in fine groceries. Here she occupies a roomy store, 20x60 feet in dimensions, and gives employment to a number of capable, courteous clerks. Her well-selected and assorted stock includes all kinds of canned fruits and vegetables, specially prepared delicacies in bottles and jars, jams, sweetmeats, jellies, preserves, butter, cheese of many imported and domestic brands, eggs, dried fruits, and raisins, crackers, snaps, and biscuits, teas, coffees, sugars, spices, salts, mustards, sugarcured and smoked hams, smoked beef, etc., etc., all warranted to be of superior excellence and purity. The business was originally established by Mr. James Powell in 1863, who conducted it up to the time of his demise in 1875, when his widow, the present proprietress, succeeded. Mrs. Powell is a native of England, but has resided in Brooklyn over twenty years. She is fully conversant with the wants of our people, and supplies them to the most eminent satisfaction.

**Wm. H. Titus, Brass Founnder, No. 377 Broadway, Brooklyn, E. D.**—This enterprise was started by the present proprietor in 1872, on North Eleventh street, the business being removed to its present address in 1881. Mr. Titus, who is a native of Brooklyn, and was for a long period in the service of Tuttle & Bailey, has had thirty-eight years' experience in the business, in which he is considered an expert. His workshop is 25x25 feet in dimensions, and is thoroughly equipped with all necessary mechanical appliances incident to the business, and permanent employment is afforded to several experienced

hands. While all kinds of brass castings are made to order, the house makes a specialty of casting brass musical instruments, and notably of graphoscope work. Mr. Titus takes an active part in all the operations of his foundry, and his standing and reputation are such as to warrant the entire confidence of those with whom he has business relations.

**Frederick & Bock, Meats, Fish, Provisions, etc., No. 665 Myrtle Avenue.**—One of the largest as well as one of the oldest established general markets in the section of the city where it is located is that of Messrs. Frederick & Bock, who have lately succeeded Mr. H. Frederick. The business was established as far back as 1864, and has always done a most excellent trade. The firm deals extensively in meats of all kinds, including beef, veal, mutton, lamb, pork, etc., besides always having on hand a large collection of poultry and game, and the freshest of fish and the choicest of oysters in their season. Provisions also form a large portion of the stock in trade. All goods of the house are guaranteed to be the very best and finest to be found in the entire markets. Mr. Frederick was born in Germany, but has been a resident of this country for many years. He has recently conveyed the business to Mr. C. Frederick and Mr. L. Bock, both of whom are energetic and thoroughly capable young men, and having been associated with Mr. Frederick, Sr., for some twelve years past they are especially qualified to successfully continue the business. The store has an area of over 1,250 square feet, and the market is at all times a model for cleanliness and neatness.

**Mrs. P. Goerke, Jobber and Dealer in Crockery, Glassware, etc., Nos. 219, 427, and 545 Grand Street, Brooklyn, E. D.**—A noteworthy instance of the ability of women to successfully conduct an establishment in mercantile life is furnished in the person of Mrs. P. Goerke, dealer in crockery, glassware, lamps, housefurnishing goods, etc., who is the capable and efficient proprietress of three flourishing stores on Grand street. This prosperous business was started in 1872, and from its inception has been conducted with the most gratifying success, the trade growing rapidly and steadily, until now it is very extensive. The stores are all 25x60 feet in dimensions and fitted up and arranged with excellent taste, and a heavy and finely assorted stock is constantly carried, including elegant and artistic table ware, crockery, glassware, lamps, oils, etc., and a full and fine line of general housefurnishing goods, and some half a dozen polite and competent assistants altogether are employed, the entire business being under the close personal supervision of the proprietress, who is by common consent the leader in this important branch of trade in this section of the city. Mrs. Goerke is personally a lady of pleasing and courteous manner and excellent business ability.

**B. Doscher, Manufacturer of American Confectionery, etc., No. 567 Grand Street, Brooklyn, E. D.**—Mr. B. Doscher is a manufacturer of American confectionery and wholesale and retail dealer in ice-cream and cake, whose products maintain a high reputation for purity, flavor, and general excellence. Mr. Doscher, who is a native of Germany, and an old resident here, started this flourishing business in 1873, and from the first he has steadily pushed his way to public favor and patronage, his trade increasing every year, until now it is very substantial and grows apace, the superiority of the goods and the energy and ability displayed in the management of the business being the chief features contributing to his success. He occupies spacious and handsome premises, comprising store and ice-cream saloon, with shop in basement, fitted up and appointed with excellent taste, and a large and finely assorted stock is constantly carried, including toothsome and wholesome confections of all kinds, chocolates, caramels, plain and fancy candies, delicious cake of every description, and ice-cream. The trade is both wholesale and retail, and extends all over the city and surroundings, and two efficient assistants are employed, this being by common consent the confectionery and ice-cream saloon *par excellence* on upper Grand street.



**Cooke's Coffee Mills**, Nos. 249, 249a, and 251 Atlantic Avenue.—Among the gentlemen in this city who have devoted intelligent and careful thought to the sale of fine coffees Mr. John T. Cooke, proprietor of Cooke's Coffee Mills, takes a prominent place. In the above situation he has a finely fitted office and salesroom 25x60 feet in dimensions, and occupies the rest of the building for storing stock, excepting the basement, which is devoted to the ovens, that have a capacity of forty bags, which will shortly be largely increased. Mr. Cooke's patent packages of roasted coffee are already widely known. Besides this patent, which he obtained March 13th, 1883, he also owns and controls four others for improved methods of coffee roasting, and announces "that he has had an experience of twenty years in the roasted coffee business with the largest houses in the world, and is prepared to roast coffees for grocers and others, the latest improved machinery being used, and satisfaction guaranteed in all cases." Mr. Cooke is a native of Brooklyn and has resided here most of his life. He located at the present address in October of 1885, and has already built up a large and increasing trade.

**Adolf Karutz**, Manufacturer of Cigars, and Dealer in Smoking and Chewing Tobaccos, Snuff, Pipes, etc., No. 473 Grand Street, Brooklyn, E. D.—A quarter of a century of continuous and prosperous existence marks the career of the well and favorably known concern of Adolf Karutz, manufacturer of cigars, and dealer in tobaccos, pipes, etc. Since it was established in 1861 it has always received a large measure of popular favor. The business was originally carried on on Scholes street, whence it was moved to Graham avenue, and subsequently to Bushwick avenue, where it was conducted until 1880, when, in order to obtain more ample facilities, it was finally removed to the commodious quarters now occupied. The store is 25x40 feet in dimensions and neatly fitted up, the goods, too, being arranged with excellent taste, and a heavy and carefully assorted stock is carried, embracing cigars of all grades, chewing and smoking tobaccos of all kinds, snuff, pipes, and general smokers' articles, several experienced hands being employed. The trade is both wholesale and retail. Mr. Karutz is a native of Germany, long a resident of this country, and a man of push and industry.

**James L. Phelps**, Notary Public, Law, Real Estate, Loan, Insurance, Houses Rented and Rent Collected, No. 528 Nostrand Avenue.—The real estate and insurance interests of Brooklyn are looked after and carefully attended to by Mr. James L. Phelps. The office is 20x30 feet in dimensions and is neatly fitted up and furnished. Mr. Phelps is an experienced business man, well versed in law, and a well-known member of the bar. He has given his attention to the real estate and insurance business since 1861, is one of the oldest among the substantial, reliable gentlemen who make it a specialty in the city, and has been identified with many of the most extensive operations that have been going on during the past fifteen or twenty years. Property is bought, sold, and exchanged, houses, business places, and dwellings are leased, building sites negotiated for, rents collected, and money is loaned on mortgage, and insurance is placed in any of the standard, stanch companies of the world at the lowest rates. Mr. Phelps was born in the city of New York.

**William A. Pickard**, Painters' Supply Store, Dealer in Wall Papers, Window Shades, Cords, Tassels, etc., No. 557 Grand Street, Brooklyn, E. D.—Prior to embarking in this thriving enterprise in 1876 Mr. Pickard had been engaged in the same line upward of thirty-five years, and thus became thoroughly conversant with the wants of the trade, a circumstance to which can be attributed largely the positive and permanent success that has attended his efforts in his present undertaking. The store is neat and commodious and arranged with excellent taste, and a heavy and very superior stock is carried constantly on hand to meet the steady and extensive demand, including elegant and artistic paperhangings, window shades and fixtures, and kindred decorations, and a full

line of oils, paints, varnishes, colors, brushes, and general painters', decorators', and paperhangers' supplies. The establishment is favorably situated in a growing and progressive locality, and the trade, which is both wholesale and retail, keeps pace with the spirit of progress, and all orders receive prompt and satisfactory attention. Mr. Pickard was born in England, and has resided in the United States nearly forty years.

**John W. Court**, Manufacturer of Fishhooks, Tempered Steel Wire Springs, and other Specialties in Steel, Nos. 134 and 136 Classon Avenue.—To successfully achieve the desired result of turning out the best description of work it is essential that the manufacturer should avail himself of such improvements in regard to those implements as will more easily tend to accomplish his object. This is precisely what Mr. John W. Court, the well-known manufacturer of fishhooks, tempered wire springs, and other specialties in steel, of this city, has done, and he occupies a foremost position in his line of trade in the Union. Born in England, he came to the United States twenty-four years ago, and in 1864 he started business in a small way, and has by degrees built it up to large proportions. He is a practical machinist of extended experience and a first-class business man. His factory is a three-story brick structure 40x60 feet in dimensions. It is equipped with all the latest modern improved fishhook and other machinery, which is operated by a fifteen-horse power steam-engine. Sixteen skilled and experienced hands are employed, and the products of the establishment are shipped to all parts of the Union. Mr. Court is an energetic business man, and his success has been achieved by individual effort.

**Martin Bullwinkel**, Commission Merchant and Dealer in Apples, Potatoes, Onions, etc., Nos. 94 and 95 East Avenue, Wallabout Market.—A thoroughly enterprising and successful house is that of Mr. Martin Bullwinkel. This gentleman, who is a native of Germany and has long resided in the United States, is a gentleman of ample practical experience, thoroughly understands all details of the trade, and has special facilities for filling all orders promptly and to the letter. He originated his enterprise at No. 69 Dey street in 1874, and after successfully conducting it there for a period of twelve years he transferred his operations to Wallabout Market in May, 1886. He occupies a two-story frame building with a frontage of 30 feet and a depth of 50 feet. Mr. Bullwinkel conducts a general commission business in all kinds of fruits and garden and field produce, and makes a specialty of handling apples, potatoes, and onions. Being in daily receipt of consignments from all parts of New York State, etc., he has at all times on hand a large and choice, fresh stock of goods, and is in a position to promptly fill the orders of dealers at the lowest market rates. Mr. Bullwinkel's connections with producers are of the most advantageous character, and he controls a large and growing trade.

**J. Blakely**, Crockery, Glass, China, and Earthen Ware, Hardware and Housefurnishing Goods, etc., No. 1443 Fulton Street.—This establishment is one of the largest and finest in this section of the city, the goods being arranged and displayed in an artistic manner, the stock including every article known in this special branch of trade. All the novelties of the trade will be found here. The stock of fancy and useful articles is very extensive, and includes, tea, dinner, and breakfast sets, both plain and decorated, toilet sets in many new and unique designs, white a liberal show of vases, statuettes, and fancy articles and glassware and lamp goods and earthenware plainly testify to the good taste of the proprietor. A special business is also made of hardware and housefurnishing goods. Illuminating oils are also extensively dealt in and a large business is carried on. The business was originally established in 1879 by Mr. Daniel Jones, who was succeeded by Mr. Blakely in the spring of the present year. He was born in Wisconsin, but has resided in the State of New York nearly all his life. In size the store is 25x60 feet, and is one of the largest, most important, and prominent in this line of business in this section of Brooklyn.



**McCormick & Knox**, Plumbers and Gas-Fitters, also Dealers in Heaters, Furnaces, and Ranges, No. 97 Broadway, Brooklyn, E. D.—This is one of the most important gas-fitting and plumbing firms in the city. The house was founded in 1860 by Messrs. James McCormick and William Knox, and continued by them without change until 1883, when Mr. Robert J. Knox was admitted to partnership, the firm style, however, remaining the same. The partners are, individually and collectively, experienced and practical mechanics, and in every way qualified for the discharge of their responsible duties. They occupy very pleasant and eligible quarters, where they carry a large and complete stock of gas-fixtures, chandeliers, globes, heaters, furnaces, ranges, and other specialties of a similar character, which are offered to customers and the public at large at very low rates. The Messrs. McCormick & Knox have a high reputation as plumbers and gas-fitters, and in this department of their business are accorded a very large and influential patronage. Special attention is given to sanitary plumbing, with the requirements of which they are thoroughly familiar. They furnish plans and specifications, and make contracts for work of any magnitude, and are always prompt, accurate, and responsible. A specialty is made of lead burning and tank work, for which all necessary facilities are possessed. Messrs. McCormick and William Knox are natives of New York city, and Mr. Robert J. Knox was born in Brooklyn.

**Godley & Co.**, Clover Dairy, No. 35 Smith Street.—Ever since the copartnership of Godley & Co. was formed in this city, some nine years ago, prosperity has continually followed their efforts in catering to the wants of the people in the milk, butter, and egg business. Their establishment is well known as "Clover Dairy." They have a creamery in Orange county, N. Y., and another at Elgin, Illinois. From these places they receive the primest of butter, the purest of milk, the tastiest of cheese, the richest of cream, and the freshest of eggs. They handle about one thousand quarts of milk daily, and are the largest dealers in their line in the city. They have three fine delivery wagons and do both a wholesale and retail trade. The firm members are Messrs. H. E. Godley and M. F. Witson. The former is a native of New Jersey, the latter of Long Island.

**J. Wm. Sidell**, Coal and Wood, DeKalb Avenue, corner Skillman Street.—Mr. Sidell, who is a native of Germany, came to this country forty-six years ago. In 1851 he entered into business in this city as a dry goods merchant, at the corner of Lawrence street and Myrtle avenue. For twenty years he successfully conducted the business, disposing of it in 1871 to enter into the coal and wood trade, in which he saw a wider field for usefulness, energy, and enterprise. Mr. Sidell's coal yard covers an area of 150x100 feet. The yard is nearly entirely covered with frame sheds, in which is stored a large stock of Lehigh and red ash coal, in furnace, stove, egg, and nut sizes. A large number of men are employed in attending to the handling of the coal and wood and the filling of all orders in the promptest manner. Mr. Sidell has a large trade in supplying families, restaurant keepers, and others with coal and wood at the lowest prices.

**Behrens & Bro.**, Choice Family Groceries, corner Nostrand and Gates Avenues.—Messrs. Behrens & Bro. rank among the most enterprising firms in their line in the city. The house was established here in 1871, and the firm occupy a large and commodious store, 25x60 feet in size, which is stocked to repletion with choice family groceries, fruits, vegetables, and provisions. All these goods are fresh and desirable in quality, received direct from first hands, and are sold at uniformly low prices. No house in the city that deals in the miscellaneous commodities of the grocery industry handles a higher standard of goods or stands better with its patrons. With their unexcelled advantages for doing a large business, it is not to be wondered at that this house has a large and growing trade that extends all over the city. The members of the firm are Messrs. Henry and Herman Behrens, residents of this city for twenty-two years, and highly esteemed for air and liberal dealing.

**M. A. Bullwinkel**, Fancy and Staple Groceries, Wines, Liquors, Ales, Foreign and Domestic Fruits, corner Henry and Pineapple Streets.—This business was established by S. T. Champley, and from 1861 was continued by S. T. Champley & Son, who were in turn succeeded by Mr. F. Wilkins, who conducted it until 1883, when Mr. Bullwinkel became sole proprietor. The premises utilized consist of a three-story brick building, having dimensions of 25x90 feet, and its arrangement is complete in every department. The business is both wholesale and retail, and includes within its large and comprehensive stock a fine assortment of choice teas and fragrant coffees, pure spices, and hermetically sealed goods in tin and glass, family flour, table delicacies, condiments, and foreign and domestic fruits, and the purest and best imported and domestic wines and liquors, and all those articles that belong to the grocery business, both staple and fancy. These goods are all selected with reference to their purity and freshness, and are of an entirely reliable character. The business is conducted in the most liberal, honorable manner. In this enterprise Mr. Bullwinkel, who is a native of Brooklyn, has given the trade a most fitting representative.

**Fred. Allers**, Choice Groceries, Teas, Wines, etc., No. 345 Court Street.—Among the enterprising business men who are enjoying success there are none more prominent than Mr. Fred. Allers, the prominent and well-known grocer, whose well-appointed store is located at No. 345 Court street. Mr. Allers has had quite an extended experience in this special line of trade, knows the wants of the public and his customers and can always meet their demands in the most satisfactory manner with the best class of goods at the lowest prices. In size the store is 20x50 feet, and is well stocked with everything belonging to the grocery trade in imported and domestic staple and fancy goods, embracing the finest teas and fragrant coffees, pure spices, and syrups and sugars, and also hermetically sealed fruits and vegetables in all their variety, and condiments and table delicacies, provisions, and creamery and dairy butter, cheese, fruits, etc., also imported and domestic wines and liquors and bottled lager beer, etc. Mr. Allers is a native of Brooklyn, and has resided in the city all his life.

**Henry Gerber**, Dealer in Meats and Provisions, No. 602 Myrtle Avenue.—Ever since he established himself in business in 1884, Mr. Henry Gerber has been proprietor of one of the leading sources of food supply in this section of the city. He first opened business as a dealer in first-class meats and provisions at the corner of Sand and Pearl streets, removing thence, on May 1st of the current year, to No. 620 Myrtle avenue, corner of Kent avenue. This store is very excellent in its appointments, being well lighted and ventilated, and furnished with fine marble slab counters. Everything is always kept scrupulously clean. Employment is given by Mr. Gerber to five active and obliging assistants, and patrons are always assured of courteous treatment. A large stock of first-class quality beef, lamb, veal, mutton, pork, and provisions of all kinds are kept. The prices are always guaranteed to be the lowest in the market. Mr. Gerber is a native of New York city, and has had an experience of twelve years at his present calling.

**P. Mangels**, Groceries, No. 614 De Kalb Avenue.—The oldest grocery store in the locality where it is situated is that of Mr. P. Mangels. Mr. Mangels, the intelligent and able proprietor of this leading grocery of the quarter, is a most affable man of about forty-five years of age, who is originally a native of Germany, but who came to this country to permanently settle here some twenty-six years ago. He started in business as far back as 1865, and has steadily increased his trade, until to-day he is at the head of one of the finest groceries of this section of the city. He deals very extensively in all kinds of staple and fancy groceries, teas, coffees, sugars, spices, fruits, vegetables, flour, etc., and everything sold by the house is well known by all of his many customers to be of the very first quality and in the finest condition. His store is 25x60 feet in size, and he employs three able clerks. Mr. Mangels is an active member of the Order of Free Masons.



**Louis Turk**, Headquarters for Window-Screens, Wire Doors, Pictures, Picture-Frames, Fine Stationery, etc., No. 397 Bedford Avenue.—This is one of the finest and most prosperous establishments in its line of trade in the eastern section of the city. It was founded by the present proprietor, Mr. Louis Turk, in 1880, and from its inception to the present it has been accorded a most liberal and substantial patronage. The store is very eligibly located, and has a frontage of 25 feet and a depth of 100 feet. It is elegantly fitted up, and the large and varied stock is so arranged and displayed as to give to the establishment a very pleasing and inviting appearance. Connected with the establishment is a factory, located on the second floor of No. 399 Bedford avenue, which is 35x75 feet in area, and equipped with the most efficient tools and appliances essential to the successful operation of the business. Mr. Turk manufactures to order window-screens, wire doors, etc., of solid and imitation walnut, ash, etc., and of this class of goods has always a fine assortment of regular sizes in stock. He makes a specialty of the screen business, in connection with which he has the best of facilities, and carries a very fine and select stock of engravings, oil-paintings, photogravures, photographs, water-colors, chromos, photograph albums, picture and portrait frames, plush and satin novelties, crayon and oil portraits, etc. Crayon and oil portraits are executed to order by first-class artists, and picture and portrait frames are made in any style or size desired. From seven to eight hands are employed, and all transactions are governed by liberality and fair dealing. Mr. Turk is a native of Dutchess county, N. Y.

**Louis Hoffmann**, Successor to Hoffmann & Dorn, Wholesale and Retail Dealer in Coal and Wood, Nos. 59, 61 and 63 Union Street, corner of Van Brunt Street.—This gentleman is one of the oldest and most extensive wholesale and retail dealers in coal and wood in this section of the city. The business he now controls alone was established by Mr. R. Dorn in 1861, and subsequently he joined Mr. Dorn in the enterprise, under the firm-style of Hoffmann & Dorn. In 1879 Mr. Dorn withdrew from the partnership, and since then Mr. Hoffmann has conducted the business on his own account. He commands an extensive trade, supplying coal and wood in large and small quantities to factories, hotels, restaurants, stores, offices, and private residences. At the address above indicated he has a yard, 75x150 feet in area, for the storage of wood and coal, and a building, 25x20 feet in dimensions, that is utilized for office purposes. All the favorite brands of hard and soft coal, including Lackawanna, Lehigh, Scranton, furnace, stove, egg, and nut varieties, are kept constantly on hand, and the proprietor enjoys a large and permanent patronage extending throughout the city and vicinity. Fifteen hands are employed, the office is connected by telephone, No. 86 M, and the best of facilities are at command for promptly and satisfactorily filling all orders. He is a native of Germany, and for thirty-five years has resided in Brooklyn.

**Adolph Levy**, Apothecary, No. 125 Grand Street, between Third and Fourth Streets, Brooklyn, E. D. Telephone No. 113 Williamsburgh.—One of the most prominent and valuable retail drug houses in Brooklyn is that of Mr. Adolph Levy. Although in operation but a few years, the proprietor has by his skill and energy built up a large and influential patronage and maintained a popularity vouchsafed to few of his competitors. The store is handsomely fitted up, and every facility is provided for the prompt and accurate transaction of business. The stock embraces pure drugs, chemicals, and standard proprietary remedies of every description, the assortments containing nothing but the freshest and finest goods. The display of toilet and fancy specialties is rich and attractive and comports admirably with the reputation of the house for handling only the choicest productions that the market affords. A specialty is made of the compounding of physicians' prescriptions, and the preparation for safe and responsible service is unsurpassed. Mr. Levy is a graduate of the Chicago College of Pharmacy, and is thoroughly experienced and qualified. He is a native of Ohio, and was born in 1856. He is highly regarded as one of the most capable and promising young business men in the city.

**John Boerckel**, Tin, Copper, and Sheet-Iron Worker, Dealer in Stoves, Ranges, and Housefurnishing Goods, No. 25 Tompkins Avenue.—This gentleman is a tin, copper, and sheet-iron worker, and dealer in stoves, ranges, and housefurnishing goods, and has been established in the business here since 1876. He occupies a fine, handsome store 25x52 feet in size, the best of its kind in this vicinity, and carries at all times an excellent stock of goods. The assortment comprises everything enumerated above, together with hardware, cutlery, bird cages, tin, wood, and willow ware, oils, crockery, glassware, etc. The stock of housefurnishing goods is complete, including stoves from the best manufacturers in the country, crockery to suit the most fastidious, and lumps, unique and beautiful, in every conceivable design. These goods as here displayed are among the ordinary necessities of every-day life, and are furnished here in great variety and at prices which are as low as the lowest. In tin and sheet-iron work this house has every facility for executing prompt, efficient, and satisfactory labor, employing, as it does, a competent force of skilled and experienced hands who turn out a large amount of work annually. Mr. Boerckel is a native of Germany, and a resident of this county for the past thirty-eight years.

**J. H. Bollmann**, National Meat Market, No. 1163 Fulton Avenue.—Mr. Bollmann has had quite a long experience in this special business, and has by his disposition to please and a business ability of the highest order won his way to popular favor and established a large, first-class custom. The store is very attractive in appearance and is fitted up with remarkably good taste and judgment with marble top counters, and is made inviting by its neatness and cleanliness, choice cuts of fresh beef, veal, lamb, mutton, pork, etc., and also smoked and salt meats, and poultry and game when in season, a specialty being made of extra choice Philadelphia poultry. Mr. Bollmann furnishes only the very best fresh meats, poultry, game, delicacies, and dainties at popular prices. Mr. Bollmann, who so ably conducts this business, is a native of the city of New York, and as a caterer and purveyor of the best meats, game, poultry, etc., has a wide celebrity.

**E. R. Nichols**, Cheap Cash Grocer, Nos. 700, 702, and 704 Myrtle Avenue.—Mr. E. R. Nichols established himself in this line of industry in 1882, and his efforts have been attended with the most marked success. His store is 50x25 feet in dimensions, is very neatly fitted up, and the stock, which is extensive, fresh, and choice, is admirably arranged. It embraces a full and complete line of staple and fancy groceries, teas, and coffees of the finest brands, canned goods in great variety, flour, sugars, spices, etc., together with a full assortment of table delicacies of all sorts. The business is conducted upon the principle of small profits and quick returns, and that this principle is appreciated is demonstrated by the continued increase of the patronage of the establishment. The house has every facility for promptly filling all orders satisfactorily, both in point of quality and price. Mr. Nichols is a native of Brooklyn, is a wide-awake tradesman, and ever in the fore with the choicest goods in the market at bottom prices.

**Wm. W. Pecan**, Furnishing Undertaker, Livery and Boarding Stables, Coffin Wareroom, No. 570 Grand Street, Brooklyn, E. D.—Among those following the undertaking business in Brooklyn no one is better known or more universally esteemed than Mr. Wm. W. Pecan. This gentleman established his business here in 1859, and has been located at his present address since 1862. At this point he occupies a fine office and wareroom, and carries a complete assortment of coffins, caskets, and general funeral furnishing requisites. He does an extensive business as a funeral director and embalmer, and his services are in frequent demand. In addition to his undertaking business Mr. Pecan carries on a large livery and boarding stable business. His stables are located on Graham avenue near Grand street, and are thoroughly equipped throughout. He runs two coaches, five light wagons, and ten fine horses, and also has accommodations for boarding twelve horses. Mr. Pecan is a native of New York city.



**Henry C. Reimer**, The Popular Printer, No. 99 Broadway, Brooklyn, E. D.—Mr. Henry C. Reimer has for fifteen years carried on a flourishing job printing business in this city. His many years' practical experience have made him a master of every detail of the typographic art, and his



establishment at No. 99 Broadway, second floor, is one of the most complete book and job printing offices in the city. Mr. Reimer employs a force of skilled compositors and pressmen, and has exceptionally fine facilities for executing first-class work with dispatch and neatness and at reasonable prices. He has several fine job presses run by steam power, the latest styles in book, job, and commercial type, and the artistic work executed here bears the stamp of a master typographer. Mr. Reimer was born in Brooklyn, is a young man of energy, prompt and honorable in his dealings, and a successful and reliable business man. He is a member of several organizations, and makes a specialty of society printing.

**Stevenson & Marsters**, Stationers and Practical Engravers, No. 391 Fulton Street.—The stationery house of Messrs. Stevenson & Marsters has long been known as one of the most enterprising and reliable establishments in the city. The business was begun in 1869 by the present partners, Messrs. Allen Stevenson and Silas W. Marsters, and it has steadily grown, both in popularity and importance. The location is on the most prominent thoroughfare in the city. The premises consist of the entire first floor, 25x100 feet in dimensions, with spacious and convenient basement. The store is fitted up in the most attractive manner, the appointments being first class in every respect. The stock embraces stationery of every imaginable description, including all the most recent novelties of home and foreign production, and the assortments are always full, complete, and choice. The firm are widely and favorably known as printers, engravers, lithographers, and blank-book manufacturers, and in each of these specialties a very large business is transacted. All work is thoroughly and artistically done, and the most ample satisfaction guaranteed to customers. The opportunities acquired during an existence of seventeen years are assiduously cultivated, and patrons are made to feel that they should justly be partakers in the accruing profits. The business is both wholesale and retail. Mr. Stevenson was born in Scotland, but has resided in this city many years. Mr. Marsters is a native of Halifax, N. S. They are enterprising, progressive, and agreeable gentlemen.

**S. C. Tooker**, Coach and Carriage Maker, No. 458 Clermont Avenue, corner Fulton Street.—Among manufacturers engaged in this line of business who have gained prominence, based upon the merits of their productions, none stand higher than Mr. S. C. Tooker, who makes coaches and carriages equal in style, finish, and quality to those produced by any contemporary concern in this country. Mr. Tooker

established himself in this business in 1860, first starting on Fulton avenue, near Bond street. He has been at his present address since September, 1869. These premises consist of a one-story frame house, 25x100 feet in extent, and a ground space of the same dimensions. A corps of eight first-class workmen find employment here. Repairing in all its branches is attended to, and doctors' phaetons and all kinds of light vehicles are made to order and kept for sale. Mr. Tooker is a native of Rahway, New Jersey, and is now seventy-two years of age. He has had over fifty years' experience in his trade, and is one of the oldest manufacturers of carriages in the city.

**Robert G. Summers**, Practical Musician, Dealer in Pianos, Organs, Musical Merchandise, etc., No. 1233 Bedford Avenue.—Mr. Summers is known over a wide area as a most accomplished musician and piano tuner, and his services in these capacities are in great request. For the past fourteen years he has been conducting a very large and flourishing business in the Griffith building, Port Richmond, Staten Island, as a piano tuner, dealer in pianos, organs, and musical merchandise of every description, etc. He has also a similar enterprise on Sixteenth street, Bergen Point, N. J. In 1885 he opened a third establishment at No. 1233 Bedford avenue, Brooklyn, and this has been attended with the most encouraging success. This store is very eligibly located, is commodious, and very tastefully fitted up, and contains a very fine stock of pianos, organs, sheet music, music books, musical merchandise of all kinds, stationery, etc. Mr. Summers makes a specialty of the E. H. McEwen & Co.'s pianos, and the pianos and organs manufactured by the Sterling Organ Company, but is prepared to furnish the instruments of all other noted makers at the manufacturers' prices. Pianos are rented or sold on the installment plan on easy terms, and a specialty is made of fine artistic piano tuning at most reasonable charges, and he has won for himself great popularity as an accomplished musician.

**W. Metelski**, Hair Store, No. 327 Fulton Street.—Mr. Metelski occupies a finely fitted up store which affords a space of 25x90 feet, and contains some of the finest exhibits of ornamental hair work to be seen in the city. In the same building he occupies the entire second floor as a manufactory, and gives constant employment to fourteen skilled hands, who are selected for their especial training and fitness for this most difficult work. In the store below he employs four extra hands, who act as clerks. His large, handsomely decorated plate-glass windows contain three magnificently sculptured waxen heads and busts, which are used for the display of the various styles of hairdressing. The showcases and general furniture of the store are in keeping with this beautiful front, and all goods are displayed to the highest possible advantage. The business was established by Mr. W. R. Cameron in 1844, who was succeeded by Mr. Metelski in 1881. Mr. Metelski is a native of Poland, of middle age, and has resided in this city since 1865. His trade extends all through the United States, and the high standard of excellence which characterizes all of his productions is largely due to his own taste and close personal supervision.

**Murray & Evans**, Sanitary Plumbing, No. 396 Court Street.—Though established as late as 1885, the house of Murray & Evans lays claim through its enterprise to equal recognition in this review with the oldest of its contemporaries in the trade. These gentlemen are located at No. 396 Court street, in a three-story brick building, their storeroom and office being 25x40 feet in dimensions, and shop in rear 25x40 feet. These rooms are furnished with a complete outfit of tools and appliances essential to the fitting and completing of sanitary plumbing work for dwellings and buildings upon any scale. They thoroughly understand the principles involved in their business, and no complaint ever comes to them from a negligent or careless performance of work intrusted to them. These gentlemen undertake plumbing, steam and gas fitting in all branches. They employ eight competent assistants, all of whom are practical men in every detail. The firm is composed of William F. Murray and George L. Evans, natives of Brooklyn.



**Thompson & Burke**, Plumbers and Gas Fitters, Tin and Slate Roofers, No. 86 Atlantic Street.—Among the numerous establishments in Brooklyn engaged in plumbing, steam and gas fitting, tin and slate roofing, the firm of Thompson & Burke are worthy of especial notice. This enterprising firm was founded in 1883, and occupy premises in a four-story brick building, 20x60 feet, and office 20x15 in dimensions, provided with all the requisite tools and mechanical appliances necessary in their line of business for the prompt and skillful performance of work. They make a specialty of all kinds of sanitary work, and steam and gas fitting in all their branches, making sewer connections, introducing water and gas into buildings, setting sinks, closets, furnaces, ranges, heaters, etc., and generally attending to everything in the plumbing line. They are at all times prepared to undertake and complete in a thorough manner tin and slate roofing, make and put up galvanized iron gutters in a workmanlike manner and on the best plans. And for this work they employ a force of thirteen competent workmen. They are practical men with many years' experience, and are prepared to fill orders and contracts satisfactorily and promptly. They carry a general stock of plumbers' supplies and material for roofing, make estimates, and enter into contracts for the entire plumbing and roofing of buildings, and attend to repairing in a like satisfactory manner. The members of this energetic firm are Edward Thompson and Thos. Burke, both residents of Brooklyn.

**Joseph F. Ewers**, Merchant Tailor, No. 251½ Smith Street.—The proprietor of this well-known establishment, Mr. Joseph F. Ewers, who is a native of Germany, and who has resided in the United States for the past thirty-four years, is one of the most accomplished and representative fashionable tailors in the city. He has had over forty years' experience in this branch of trade, and it is now eighteen years since he first started business on his own account on the corner of Degraw and Smith streets. Here he remained until 1881, when he removed to his present premises at No. 251½ Smith street. The store is 20x40 feet in dimensions, and at the rear of it is a workshop, 20x10 feet in area. He has a fine display of fabrics. The domestic as well as the foreign suitings embrace all the latest designs and patterns, and the most fastidious can readily make a selection from his magnificent stock. Mr. Ewers has acquired an enviable reputation for the style, elegance, and reliability of his garments, and his customers include not only some of our most prominent city men, but patrons from all the surrounding districts.

**John Moss**, Pattern and Model Maker, No. 123 Water Street.—Mr. John Moss, who is engaged in business as a pattern and model maker, has had forty years' experience in this special business, and since 1870 has been in his present location. He is a native of England, but has resided in the United States about nineteen years. Mr. Moss gives his special attention to making patterns for all purposes, also to model making in all its branches, and is a valuable assistant to inventors in aiding to develop and bring into use their plans. As a first-class workman he is highly indorsed, being fully capable to scientifically perform all work intrusted to him. He has a well-appointed workshop, which is fitted up with special machinery of the best class, driven by steam power.

**Thomas Hanlon**, Market, No. 65 Columbia Street.—One of the oldest and most reliable markets in this section of the city is that of Mr. Thomas Hanlon. It was founded by its present proprietor in 1860, and has since 1871 been located on Columbia street. The business is that of a first-class market, and all fresh meats to be found in any such establishment in town are to be found here and strictly first-class in every respect. The head of the house is a gentleman of an exceedingly active temperament. He is a native of Brooklyn and has had over twenty-five years' experience in this business. The store, which is exceedingly well kept, is spacious, with two large show windows. It gives employment to three competent clerks and does a rushing trade.

**R. H. Hand**, Trunks, No. 184 Fulton Street.—The oldest and most widely known house in the trunk trade in Brooklyn is that of R. H. Hand, who has been engaged in this business since 1842, first established on John street, New York city, afterward removing to Park Row, and to his present location in 1850. Here he occupies a basement in area 50x90 feet, well adapted to and fitted with all conveniences. He gives employment to four assistants, who are attentive to the wants of customers and strive to please. Mr. Hand keeps a very general assortment of trunks for gentlemen's and ladies' uses, in leather, zinc, and cloth, of all sizes and styles and qualities, also valises, hand-bags, satchels, state-room trunks, steamer chairs, and many novelties in leather. Mr. Hand's experience in this business has given him facilities and acquaintance with manufacturing and a knowledge of the goods only to be acquired in long time. In his place may be found everything from the ladies' light and elegantly finished hand-bags to the solid and ever durable old leather trunks of the best manufacture. He enjoys a large trade. Trunks are repaired with skill and dispatch, and customers are accommodated by exchange of trunks on reasonable terms.

**P. C. Wilbur**, Cash Grocer, No. 112 Court Street.—This is justly considered as one of the best grocery houses in Brooklyn. The business was established in 1871 by Mr. Wm. Gray, the present proprietor succeeding in 1883, since which time he has established a large and still increasing trade throughout this city and Long Island. The premises occupied by him consist of a large and handsome store 25x100 feet in size, located in a three-story brick block, and affording excellent facilities for carrying on the business. The stock of goods is always large and complete, and includes staple and fancy groceries of all kinds, smoked meats, hams, bacon, fresh and salt fish, a first-class quality of butter, and household condiments. Mr. Wilbur offers to consumers of these goods inducements which are equal if not superior to those obtainable from any other quarter. Three courteous and obliging clerks are in attendance, and the trade is large and active. Mr. Wilbur is a native of New York, and enterprising, energetic, and reliable.

**William Stern**, Graduate in Pharmacy, No. 146 Hoyt Street.—One of the most practical and experienced pharmacists doing business in this city is Mr. William Stern. Mr. Stern, who is a native of Germany, established himself in business in December, 1885, at the indicated address, and is rapidly acquiring a large patronage by the commendable manner in which he is conducting his business. His store, which has a frontage of 20 feet and a depth of 40 feet, is fitted up in an exceptionally fine manner, having handsome show-cases, attractive fixtures, and an elegant improved soda-water fountain. A large and complete assortment of fresh, pure drugs and chemicals is carried, also a full line of proprietary medicines and perfumery, toilet and fancy articles, and druggists' sundries generally. Mr. Stern is a graduate in pharmacy of the New York College of Pharmacy, and also holds a certificate from the King's County Board of Pharmacy. He employs two competent assistants, and makes a specialty of compounding physicians' prescriptions, which are dispensed with the utmost care and at the most reasonable prices.

**A. C. Miller**, Manufacturing Jeweler, No. 99 Broadway, Brooklyn, E. D.—An acknowledged master of his art and with twenty-five years' experience in the business, Mr. A. C. Miller established himself in Brooklyn as a manufacturing jeweler in 1873, and his establishment on the second floor of the building No. 99 Broadway is the leading enterprise of its kind on this great business thoroughfare. Mr. Miller employs in his important work a force of skilled workmen, and executes to order all kinds of fine, plain, and ornamental jewelry work at short notice and in the most accurate and artistic manner, and he numbers among his patrons many of the leading jewelry houses in New York and Brooklyn. Mr. Miller makes a specialty of repair work, and is a master workman in this regard. He is prompt and reliable, and has well deserved the gratifying success he has achieved.



**W. C. Boone, Jr.** (Successor to Boone & Vandervoort), Engineer and Machinist, corner of Park Avenue and Sandford Street.—Many, varied, and unique as are the enterprises which we have portrayed in this work, it would not become us to omit mention of that of Mr. W. C. Boone, Jr., engineer and machinist. The business of this concern was founded in 1884 under the firm style of Boone & Perez. Later the style of the firm was changed to Boone & Co., then to Boone, Vandervoort & Piel, next to Boone & Vandervoort, and in June, 1886, Mr. W. C. Boone, Jr., succeeded to the business. He is a native of this city, a skillful mechanic and engineer, and has had a life training in the business. The works comprise a brick building of two stories and basement, covering an area of 40x100 feet. The mechanical equipments of the establishment are of the latest improved and most efficient description for securing the best results. The machinery is operated by a fifty-horse power steam-engine and boiler. The special manufactures of the concern embrace Boone & Pittman's patent rope and forming machines and Woodworth's rope-laying machines, hemp, jute, rope, and twine machinery of every description, steam-engines and pumps, boilers, shafting, millwork, etc. These products are shipped to all parts of the United States, and a brisk export trade is done with Great Britain. Forty skilled and experienced hands are employed in the various departments, and jobbing work of all kinds is given prompt attention, perfect and satisfactory work being guaranteed in all cases. Babbitt's metal and a full stock of all kinds of steam fittings and valves are kept constantly on hand. The works are connected by telephone, the call being "388 Williamsburgh," and all orders by mail or telephone receive immediate attention.

**Gannon & Hueston**, Practical Plumbers, Gas and Steam Fitters, No. 4 and 6 Hoyt Street.—Among those who make a specialty of sanitary work and ventilation in the city there are none better posted on this subject than Messrs. Gannon & Hueston. John J. Gannon has had thirty-seven years' and Mr. James Hueston twenty-three years' experience in the business, and it is said, and so acknowledged, that this latter gentleman is the best plumber in the city. Making sewer connections, putting in drains and fitting up dwellings and buildings with baths, sinks, closets, etc., and introducing water, gas, and steam is done by the firm in the best manner, and full satisfaction guaranteed. Plans and estimates are furnished and all work warranted by Messrs. Gannon & Hueston, who also give particular attention to country work and will be found reliable and prompt in making repairs and doing general jobbing. From ten to twenty-five skilled workmen are employed. Mr. John J. Gannon established the business in 1865, and in 1868 associated with him Mr. James Hueston. They are highly indorsed by architects and builders and all who have had occasion for their services. Mr. Hueston was for six years Sanitary Inspector of the Brooklyn Board of Health.

**Robert Harper**, Fish and Oysters, No. 1119 Fulton Street.—A reputable house in the city engaged in handling at retail all kinds of fresh, salt, and pickled fish, oysters, clams, etc., is that of Mr. Robert Harper, who for thirteen years was located at Myrtle avenue and Adelphi streets, and in August of this year succeeded to the store formerly occupied by Harris Bogert (established in 1877), and who has in the intervening period built up a trade connection of considerable proportions. The store has a frontage of 25 feet and a depth of 50 feet, is very handsomely fitted up with marble top counters, etc., and is the leading establishment of its kind in this section of the city. It is always neat, clean, and inviting in appearance, and is at all times admirably stocked with a fine, choice assortment of fresh fish of every description, oysters, clams, etc. The house is possessed of every convenience for promptly filling all orders, and goods are delivered to any part of the city. Two clerks are employed and courteous, prompt service is extended to all patrons. The house has accorded to it a patronage both substantial and influential, and the volume of trade transacted is annually on the increase. Mr. Harper is a native of Brooklyn and a gentleman of great business push and energy.

**Geo. H. Schroeder**, Stoves, Ranges, and Housefurnishing Goods, No. 832 Fulton Street.—Actively engaged in the above business is Mr. Geo. H. Schroeder, who has a fine, commodious store, which occupies an area 25x50 feet in extent, and gives employment to a number of skilled hands. The shop adjoins the rear of the establishment, is 25x20 feet in dimensions, and well equipped with every facility. The well-arranged stock comprises furnaces, ranges, stoves, general hardware, kitchen utensils, table fittings, and a full line of housefurnishing goods. All kinds of sheet-iron, tin, and metal work is done to order; furnaces, ranges, and stoves repaired and put up; roofs repaired and painted; smoky chimneys cured; tin leaders and tinware are made and in stock, etc., etc. Mr. Schroeder is a thoroughly practical workman, about thirty-five years of age, and a native of New York city. He founded his business at the above address over thirteen years ago, and by constant attention and strict personal supervision has earned the approbation of resident carpenters, builders, mechanics, and many of the best families in the elite neighborhood in which he is located, and is doing a large and growing trade.

**Paul Grosser**, Stationer and Printer, No. 520 Fulton Street.—Among those in this city who for many years have kept pace with the progress of the age, is Mr. Paul Grosser, stationer and printer, of No. 520 Fulton street, telephone call 946, Brooklyn. Here he occupies a spacious store and gives employment to a number of skilled assistants. He carries at all times a great variety of blank books, account books, pads, note books, diaries, and memorandum books, and is prepared to furnish, in any quantities, all kinds of commercial stationery and printing, such as envelopes, letter heads, bill heads, shipping lists, business and visiting cards, etc., etc. Mr. Grosser is a native of Potsdam, Germany, but came to the city of Boston when an infant and resided there for some years. He has permanently lived in this city since 1870, and established his present business at the above address over fifteen years ago. His location on the principal thoroughfare of the city is particularly desirable for the high class of trade to which he caters, and he has enjoyed a good share of their patronage, which has constantly increased since his start.

**J. H. Meyer**, Fine Groceries, Nos. 230 and 232 De Kalb Avenue.—This house was established in 1875, locating first at the corner of Bedford and Flushing avenues, and removing to the present site in 1879. It has always been awarded a prominent position among the reliable stores of the city in consequence of the excellence of its goods and the enterprise and ability displayed in its management. The store is 50x25 feet in size with a basement attached, and every facility is afforded for a large and thriving trade. The stock of goods carried is always large and complete, and embraces the choicest family groceries, teas, coffees, sugar, flour, fruits, etc. The patrons of the establishment are enthusiastic in praise of the excellence of flavor, the purity, and general good qualities of these goods, and of the exceedingly low prices that rule at Meyer's. Mr. Meyer was born in Germany, and has resided here since 1868.

**L. C. Donnan**, Grand Central Hat Store, No. 595 Myrtle Avenue.—Among the most important articles of wearing apparel is the hat or cap. To those who appreciate this fact we would commend a visit to the Grand Central Hat Store, of which Mrs. L. C. Donnan is the proprietress. Here she has a finely fitted store, which occupies an area of 25x50 feet. Her choice stock consists of fine quality and extra quality of silk hats, wire stiffened derbys, soft felt hats, cloth and other caps, straw hats, duck hats, etc., of all sizes, and offered at the most astonishingly low prices. The business was originally founded at No. 595 Fulton street by Mr. James C. Donnan in April of 1870, and Mrs. L. C. Donnan, his wife, succeeded to him, and removed to the present address this year. She is a native of Brooklyn and fully conversant both with the details of the trade and the desires of the public, as the salable character of her stock and the long list of steady customers amply evidence.



**H. Pollock**, Housefurnishing Goods, No. 142 Myrtle Avenue.—The ably conducted house of H. Pollock enjoys a large patronage, having been founded twenty-nine years ago, and carried on continuously at the same address ever since. From its inception this enterprising and highly successful gentleman has maintained a high standing in business circles, and in respect of time in the business and extent of trade is second to none. The premises occupied are 25x60 feet in dimensions, comprising the first floor and basement of the building. The store is nicely fitted and furnished. Five attentive salesmen are employed, and customers are waited upon with politeness. During his long experience Mr. Pollock has studied and thoroughly acquired an intimate knowledge not only of the wants of housekeepers in articles of general utility for all domestic uses, but of the leading manufactures in the country, which enables him to obtain advantages not had by many competitors in the business. The stock is large and varied, comprising everything from the kitchen tinware to furnishings for parlors, dining-room, and chamber. The trade of the house extends all over Brooklyn and Long Island.

**William Smith** (late with E. W. Richardson), Tailor, No. 155 Montague Street.—Among those who have obtained an excellent reputation for conscientiously manufactured and thoroughly artistic clothing Mr. William Smith occupies a prominent position. This house was founded in 1885, and Mr. Smith brought to the enterprise a very extended experience. He is a native of England, is a gentleman in the prime of life, is an old resident of Brooklyn, and has had twenty-five years' experience in all the branches of the tailoring trade. He is a practical and skillful cutter, and all his goods are characterized by artistic cut and most careful workmanship. Here is displayed a most carefully selected stock of English, French, and German goods of the most stylish patterns and colors, which are freely utilized in the production of elegant garments. Mr. Smith has among his customers many of the leading gentlemen of the city, and he is held in high esteem in the community.

**John C. Stewart**, Dealer in Beef, Mutton, Lamb, Poultry and Game in season, etc., corner of Fulton and Classon Avenues.—Mr. John C. Stewart has been conducting business at his present stand since 1880. Here he has a store 30x40 feet in dimensions, neatly fitted up and always in a cleanly and orderly condition. The stock is at all times fresh, choice, and of the very finest quality, and comprises beef, veal, mutton, lamb, all kinds of poultry, and game in season, smoked and corned meats of every description, vegetables, etc. The house commands a large and influential patronage from the best citizens, and the volume of trade is constantly increasing. Nine assistants are needed to attend to the wants of customers, and filling of all orders has the close supervision of Mr. Stewart, whose eager desire is to afford the utmost satisfaction to his patrons both in the quality of the goods and prices. Meat supplies are promptly delivered to any part of the city. Mr. Stewart is a native of Brooklyn.

**H. B. King**, Jewelry, No. 864 Fulton Street.—A brilliantly attractive store, finely located and beautifully kept, is the jewelry establishment of Mr. H. B. King. The business was established in 1884 by its present proprietor, who bids fair to make it a permanent success. The store itself is handsomely fitted up in appropriate and modern style, and does a rushing trade. Mr. King deals in jewelry of the finest grade, and all kinds of goods in this line are to be found here in the most beautiful styles, and at the very lowest prices. The two show-windows on Fulton street fairly sparkle with their dazzling contents, while the show-cases of the store are filled to overflowing with jewelry of the finest workmanship. Diamond brilliants are made a decided specialty by the house, as the proprietor is an expert lapidary and has had a large experience in this line. Mr. King, who is still quite a young man, is a native of Jersey City, and has been a resident of Brooklyn for many years. He has had fifteen years' experience in the general business of jewelry.

**Dr. Bowen**, Veterinary Surgeon, No. 226 State Street, Telephone 401.—If it is a good thing to have a physician living in the vicinity of your household, and it is, then it is undoubtedly an equally desirable desideratum to board your horse at a stable presided over by a veterinary surgeon. Such an institution Brooklyn possesses. It is located at No. 226 State street, and the proprietor is the popular and well-known Dr. Bowen. Dr. Bowen has been established in this business since 1856, and his boarding stables have been well patronized during that time, while his professional services as a veterinarian have also been called into requisition innumerable times. His stables at the above address are comprised in a two-story brick building, having a frontage of 40 feet and a depth of 100 feet. Here he has accommodations for fifteen horses and twenty carriages, and employs competent grooms to give every attention to his equine guests. Dr. Bowen is a native of New Jersey. He has also given much time and attention to the study of the characteristics and habits of dogs. He has made a specialty of their ailments and diseases, and is prepared at all times to treat them in the most careful and skillful manner. He receives dogs, cares for them during the absence of owners from the city, and cures them of any troubles, as far as is possible for the most skillful dog fancier to do. His accommodations are first-class for their keeping, and in this line of business Dr. Bowen's reputation is widespread.

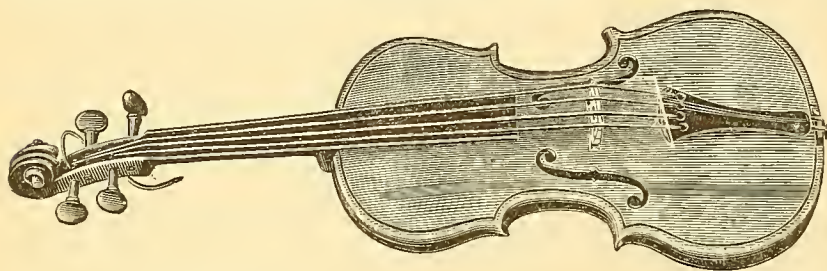
**George W. Wilson**, Practical Worker in Tin, Sheet-Iron, Metal Roofing, Hot-Air Furnaces, Fire-Place Heaters, Ranges, Stoves, etc., etc., No. 612 Myrtle Avenue.—One among the oldest establishments in its line in the city is that of George W. Wilson, which was originally established in Centre Market, city of New York, by Mr. Benjamin Wilson. In 1859 the business was moved to No. 48 Myrtle avenue, and in 1860 to the spacious premises now occupied. Mr. Wilson some years ago associated with him his son, and continued the business under the name of B. Wilson & Son, but since 1884 it has been under the sole control of the son, the present proprietor, who succeeded to it in that year. He is a practical worker in tin and sheet-iron, and was brought up to the trade under the careful tuition of his father. A special business is made of hot-air furnaces, fire-place heaters, ranges, and stoves of the new patterns containing the latest improvements, the assortment being full and complete. In the workshop about fifteen skilled hands are employed. A specialty is made of remedying smoky chimneys and attending to ventilation of buildings and dwellings. All work is fully guaranteed. Mr. Wilson also has a line of housefurnishing goods, including all styles of charcoal filled refrigerators, and keeps on hand Wilson's furnace, the cement in which is pronounced the best in use. Mr. Wilson is a native of Brooklyn, and a member of the Masonic Order and the Order of Odd Fellows.

**C. H. Stelling**, Cheap Cash Grocer, Sugars given away to all purchasers of Teas, No. 259 Myrtle Avenue.—Mr. C. H. Stelling occupies an excellent location for a grocery trade at No. 259 Myrtle avenue, where he became established in 1868—eighteen years ago. His store is 25x70 feet in extent, and contains a very large and complete stock of staple and fancy groceries of every description desirable for family use. He does a strictly cash trade, at the lowest possible prices, and adheres to his own peculiar practice of giving away sugars to all purchasers of teas. He also makes a specialty of the poultry trade, and what is best in the market may at all times be found at his well-known and very popular store. Mr. Stelling is a native of Hanover, Germany, but a resident of the United States since 1858, and is still in the prime of life. He is a worthy member of the Order of Odd Fellows. His business has prospered during its long continuance from the popular qualities of its owner's character and the genuine qualities of his merchandise. Mr. Stelling does, in fact, a steady and large amount of city trade, employing three assistants. He has made two trips to Europe, visiting considerable portions of the Continent, and has also made quite extensive tours in this country, through the West, Northwest, etc.



**Edwin J. Stanley, Musical Instruments, No. 227 Fulton Street.**—Of the many dealers in musical instruments of this city few have a higher reputation than Mr. Edwin J. Stanley, of No. 227 Fulton street, where he occupies a finely fitted store, which affords a roomy space of 25x60 feet. Here he carries at all times an especially choice stock of all the

pork, hams, sausages, and provisions of all kinds, with a liberal display of vegetables and country produce generally, are to be seen here at prices the lowest in the trade. The exigencies of the business require the constant services of three assistants in the store. Orders are immediately delivered in any part of the city, and the business has the close personal supervision of the proprietor, who is regarded by his customers as a fair-dealing and high-minded tradesman.



best known and approved brass and stringed instruments, selected from the celebrated foreign and domestic manufacturers and warranted of the finest workmanship. Mr. Stanley makes a specialty of the repairing of instruments himself and has deserved celebrity for his skill in the intricate, careful treatment of violins. The business was founded by Messrs. Mayland & Stanley at No. 24 Myrtle avenue in 1876. Mr. Stanley, the present proprietor, succeeded in 1884, when he removed to No. 227 Fulton street. Mr. Stanley is a native of Buffalo, N. Y., where he was born in 1852. He has resided in this city fully twenty-five years, and his practical knowledge of all the many details of his business, added to his constant efforts to accord satisfaction to all customers, has deserved and earned him a hearty support.

**James Hunter, Painter and Decorator, No. 33 Clinton Street.**—Mr. Hunter is an Irishman by birth, and has been in this business since 1869. He was first situated on De Kalb avenue, in 1877 removed to Hicks street, and to his present location in 1883, where he occupies a store in a three-story brick building, being in dimensions 25x50 feet with office room 10x12 feet. The store is well lighted by two show windows, and furnished with every convenience for his business. He carries a stock of paints, oils, colors, etc., and furnishes employment to twenty competent workmen. In addition to general painting, coloring, frescoing, and bronze decorations, which he performs in the most workmanlike manner, not only in private dwellings, but stores, offices, and public buildings, he conducts the business of paper hanging and carries in stock a large variety of qualities, including all of the staples and novelties of both foreign and domestic manufacture, and in both common and gold, silver, and bronze styles. His business in this line is extensive, and as Mr. Hunter caters only to the best class of trade he is prepared to decorate or paper homes, offices, and other buildings with artistic designs, original and tasteful. Mr. Hunter has attained fifty years of age, and the greater part of his life has been spent in his business of painter and decorator.

**S. L. Whipple, Carroll Market, No. 353 Court Street.**—For the past twenty years Mr. Whipple has been conducting a successful and prosperous business at the above address, and has earned a wide popularity for always having in stock the finest quality of meat products to be found in the city, and at prices which no other establishment in the same line of trade could surpass. This gentleman is a native of Massachusetts, has had a life experience in the business, and, as he is a first-class judge of stock, to this fact must be attributed his constant possession of a choice assortment of meats that find favor with a numerous list of patrons. His store has a frontage of 25 feet and a depth of 60 feet, is handsomely fitted up with marble-top counters and other neat fixtures, and has at all times a clean, orderly appearance, while all the surroundings betoken that the business is conducted on methodical principles. Beef, mutton, lamb, veal,

dyeing of clothes with all dispatch and care. Mr. Niederlander was born in Germany, and has been a resident of the United States for over twenty-two years. He has had nine years experience in his trade, and deserves fully the good custom he has managed to acquire. His store and workroom measure together 25x55 feet, and the former is handsomely fitted up, and filled with a fine stock of imported and domestic goods, which he always carries.

**W. I. Payé, Wines, Liquors, and Cigars, No. 510 Fulton Street.**—This business was inaugurated in 1855 at No. 81 Fulton street, and conducted at that place until 1870, when a removal was effected to the present location. Here Mr. Payé occupies the store and basement, each 20x78 feet in dimensions, and suitable in every way for the satisfactory accommodation of his business. The stock carried consists of a large and fine assortment of foreign and domestic wines, spirituous and malt liquors, tonics, cordials, cigars, etc. The foreign goods are imported direct, and those of domestic production are received at first hands from the distilleries and breweries. The facilities of the house are such that the largest as well as the smallest orders can be promptly filled and on terms which cannot be surpassed by any competing house. Mr. Payé, the enterprising proprietor, came to New York city with but two dollars and seventy-five cents in his pocket. Although but a boy and a stranger in the metropolis, yet he was plentifully endowed with pluck. He secured a situation, and after toiling and saving for nine years he started in business in a small way on his own account. In 1852 he removed to the City of Churches, and did quite a thriving business up to the year 1857, when he suffered in the general financial panic. Notwithstanding this drawback, he paid his creditors one hundred cents on the dollar, started in with renewed vigor, and has achieved commercial success through his own untiring perseverance and energy.

**W. E. Jones, Machinist and Toolmaker, Manufacturer of Presses and Dies and Special Machinery, Nos. 14 and 16 Water Street.**—This gentleman is becoming widely known as a machinist and toolmaker, and manufacturer of dies, presses, and special machinery, and dealer in machinists' supplies, and located himself here in 1885. His establishment is one of the largest in its line in the city, and also one of the most successful in securing the confidence and patronage of this community. His shop is a three-story brick building 25x75 feet in size, thoroughly equipped with the latest improved machinery and tools, and operated by a twelve-horse power steam engine. His success in experimental work and in the manufacture of the most intricate machinery has given him a marked prestige as a master of his trade, and he is now engaged in executing large and important contracts for special machinery which require the highest mechanical ingenuity and skill to secure successful results. He gives employment to eight hands. Mr. Jones is a native of Brooklyn, and has had fourteen years' experience in his business.



**M. Hartvigson**, Drugs, No. 679 Myrtle Avenue.—The establishment at No. 679 Myrtle avenue, of which Mr. M. Hartvigson is the enterprising proprietor, is one of the finest drug stores in that section of Brooklyn. The business was established in 1851, and as to location and class of trade this store has always held a representative position in the city. The store is 20x60 feet in dimensions, with a laboratory in the rear, and is handsomely furnished with fine showcases, an elegant soda fountain of new design, and attractive appointments throughout. Every possible appliance and convenience is at hand. The stock of goods comprises a full line of pure, fresh drugs, all the standard proprietary and family medicines, chemicals of every kind, while in toilet articles and perfumery the stock embraces every novelty of foreign and domestic manufacture known to the trade. The leading specialty of the house is in the compounding of physicians' prescriptions, which important department is under the competent supervision of the proprietor, whose long experience and thorough skill in pharmaceutical matters insure absolute accuracy. Mr. Hartvigson was formerly manager for Messrs. Frazer & Co., the druggists, of Fifth avenue, New York, and was the first one to introduce the well-known article, "Wine of Cocoa," and to demonstrate to physicians the properties of the same. He was also the first maker of some of the finest chemical preparations used in this country, and as an analytical chemist has performed several well-known analyses for the city of New York. Competent and reliable clerks are employed, and prompt attention, fair prices, and business-like treatment accorded to every patron. Mr. Hartvigson is a native of Denmark, a resident of this city for ten years, and a young man highly esteemed in pharmaceutical circles, and by the best classes in the city.

**Frank Mayer & Co.**, Clothiers, No. 655 Broadway.—This house was founded in December, 1884, and ever since the inception has been the centre of a first-class trade, and has few if any successful rivals in this section of the city. The premises occupied are spacious and commodious, are well equipped, and furnished with every appliance for the accommodation of the large stock and the comfort of customers. There is a full and complete line of ready-made clothing for men, youths, and boys, and it has been carefully selected, while it is attractively arranged and will bear the most critical examination. An inspection of the stock reveals the fact that the firm are using the finest productions of foreign and American woolen mills, are employing the most skillful designers and workmen, and their high-priced goods are made up with the same skill, care, and attention which is bestowed upon the same class of garments made by merchant tailors to order. A prominent feature in the business is the custom department, all goods sent out from this department being guaranteed to be perfect in fit, of the best workmanship, and the finest quality of material. Twelve hands are employed, and all orders receive prompt attention. Mr. Mayer is a native of Brooklyn, a wide-awake, courteous business man.

**David Melick**, Dealer in Coal and Wood, No. 111 Myrtle Avenue, near Bridge Street.—An important house in this trade is that of Mr. David Melick. The concern was originally founded in 1862 by Mr. J. M. Lawrence, who conducted it until March, 1872, when he disposed of the business to the present proprietor, Mr. David Melick, who is a native of New Jersey, and has been a resident of Brooklyn for the past eighteen years. The premises occupied have been identified with the coal trade for the past half century, they are spacious and commodious, and are provided with shedding and other conveniences for the loading and discharging of freight. From ten to twenty hands are employed, together with from twelve to fourteen carts, for the delivery of coal and wood to all sections of the city. The stock carried is very complete, and comprises the choicest coal from the Lehigh, Scranton, Lackawanna, and other mines, and kindling wood of all description, including pine, hickory, and oak. The facilities of the house embrace shipments direct from the mines, prompt and immediate attention to mail and telephone orders, and terms and prices such as to give permanent satisfaction.

**Jos. Weitekamp**, Merchant Tailor, No. 1211 Bedford Avenue, between Hancock and Halsey Streets.—A young house in this line that has gained a prominent position, and one deserving of recognition in these pages, is that of Mr. J. Weitekamp. This business was founded on the first of May, 1885, under the firm style of J. Weitekamp & Co.; but after enduring a month this partnership was dissolved, and since then the enterprise has been under the sole management of Mr. Weitekamp. This gentleman brought to the business an experience covering a period of fifteen years, and is thoroughly conversant with the minutest details of the trade. He occupies a neat, attractive store, which has a capacity of 25x50 feet, and is admirably arranged. The stock embraces a fine assortment of imported fabrics, which are from the best looms of Europe, in suitings, cassimeres, diagonals, broadcloths, chevots, beavers, vestings, etc., in their different varieties and qualities. Measures are taken, and the best fitting garments, trimmed and made in the most desirable manner, and accurate in cut and fit, are furnished at short notice. Every suit that leaves the establishment is made from the best quality of imported material, is beautifully finished and of the most stylish and fashionable patterns. A large number of experienced and skilled tailors are employed, and all work comes under the personal supervision of Mr. Weitekamp, whose fine taste and judgment combine to make him a connoisseur in this particular line. He is a native of New York city, and for the past twenty-three years has resided in Brooklyn. He is well known as a business man of energy and enterprise, and is prompt, reliable, and straightforward in all his transactions.

**William C. Park**, Plain and Decorative Painter and Paperhanger, No. 277 Court Street, between Douglass and Butler Streets.—The business establishment of Mr. William C. Park is well known to the citizens of Brooklyn, as he himself is popular and has a wide reputation as a skilled, ingenious decorative artist. The general line of business conducted by Mr. Park is plain and decorative painting and paperhanging, calcimining, and interior decorating, and as a practical expert he is not surpassed by any other in this city or New York. He originates many beautiful designs, and arranges and blends colors and tints so as to produce beautiful effects. His services are always in demand, and in the different branches of his business he employs from ten to fifteen skilled workmen, who are under his immediate supervision. In the well-fitted up store, which has a front of 20, with a depth of 45 feet, a general line of wall paper is kept in all the new styles, in all colors, and in beautiful floral and figure patterns, also mixed paints and painters' supplies and materials. Mr. Park was born in England, but has resided in this country thirteen years. He has been established in business in Brooklyn since 1884, and was formerly located at No. 358 South street, but removed to the spacious eligibly located premises now occupied in June, 1885. He is doing a large business, and well deserves the esteem in which he is held, and the success which has attended his well-directed efforts.

**Frank A. Bogaczynski**, Merchant Tailor, No. 23 Putnam Avenue.—Among the houses engaged in the merchant tailoring business that of Mr. Frank A. Bogaczynski deserves more than a passing notice at our hands. The business of this house was first established in 1872 by Mr. A. Odasz, who was succeeded by the firm of Frank A. Bogaczynski & Bro. May, 1886. The present proprietor occupies a large and attractive store, 25x40 feet in dimensions, with a workshop in the rear, 25x20 feet. The house carries a very fine stock of imported and domestic fabrics, including cloths, cassimeres, broadcloths, diagonals, and suitings, and all the latest novelties in these goods, which are from the best looms of Europe and America, and comprise everything in seasonable and fashionable goods, all at popular prices. Measures are taken, and genuine, well-fitting, and stylishly-made garments are supplied at the shortest notice. Mr. F. A. Bogaczynski is a practical tailor, and gives his personal attention to all the details of the business, employing a competent force of hands, and guaranteeing satisfaction in all cases.



**Walter A. Aspinall**, Dispensing Chemist, Nos. 1147 and 1149 Fulton Street, corner Franklin Avenue.—The house of which Mr. Walter A. Aspinall is the enterprising proprietor was established in 1874, and is one of the most popular



ESTABLISHED 1868.

drug stores in the city of Brooklyn. It is an attractive establishment in every way, and a splendid line of goods is shown in every branch of the business. The pure and superior assortment of drugs, medicines, and pharmaceutical preparations are supplied from the most reputable sources, and are selected with special reference to strength and freshness. In the line of toilet goods, perfumery, and novelties, the enterprise of the proprietor has placed within the reach of his patrons and the public the best articles that can be purchased. The house is perfectly equipped for its specialty of prescriptions, in which important branch the proprietor is ably assisted by Mr. M. A. Richter, an analytical chemist of large experience and established reputation, and extraordinary safeguards are adopted to prevent any mistakes occurring. Mr. Aspinall is a graduate of the College of Pharmacy, also of Lakeview College, in Chicago, and Pittsburg University of Chemistry. An elegant soda fountain is a popular factor of the trade during the warmer months, and a fine line of holiday goods are on sale at Christmas time. Mr. Aspinall is a native of England, and has been in the business for upward of thirty years. His patronage is large and influential throughout the city, and the utmost confidence in the business methods of the house is fully justified and obtained. Mr. Aspinall twenty-one years ago was with E. McIntyre, the well-known druggist of Broadway and Eighteenth street, New York. From there Mr. Aspinall was called by the United States Government to their laboratory at Astoria, L. I., as manufacturing chemist, and remained there until the expiration of the Civil War, after which he entered into the service of the large and well-known wholesale house of Wm. H. Scheffelin & Co., corner Beekman and William streets, New York, remaining there for more than two years, leaving them to enter business for himself in Gates avenue, corner Downing street, in which place he remained ten years, and disposed of this place to start the establishment he now occupies, corner of Fulton and Franklin streets, Brooklyn, which has been in operation the same number of years. He has recently become the owner of the premises he occupies, and has fitted the store up in an elegant manner, putting up an entire new front, marble top counters, handsomely tiled floor, etc., etc.

**Avila & Barker**, Decorators, Painters, and Paperhangers, No. 251 Washington Street.—The house of Avila & Barker has won its present eminence by fifty-five years of honorable and successful competitive effort. It was founded in 1831 by Mundell & Avila, and continued under their direction and ownership until the accession of the present firm in 1879. The partners in the enterprise are John Avila and William G. Barker, both of whom are artists of conspicuous talent and wide reputation and important promoters of the standards of taste in this city. The premises occupied consist of the second and third floors in the three-story brick building at No. 251 Washington street. Here they have an abundance of room for all their operations, which is supplemented by all the facilities and conveniences necessary in the prosecution of the work. Messrs. Avila & Barker are decorators, painters, and paperhangers, and among their patrons are many of the best people in Brooklyn. In the execution of orders they are careful, systematic, and reliable, never slighting the smallest detail. In the decorating department special pains are taken. The designs are always original, and the workmanship the very finest that can be procured. The volume of business is very large and undergoing constant expansion. Mr. Avila is a native of London, England, and has resided in the United States for the last fifty-six years. Mr. Barker was born in this city, and they are both prominent and responsible men.

**Jacob Willman**, Dealer in Builders' Hardware, Locks and Knobs a Specialty, No. 713 Broadway, Brooklyn, E. D., Telephone call, No. 658 Williamsburgh.—This business, though established but a little over three years ago, has been remarkably successful since, and has worked up a trade that but few can surpass. The proprietor was for twenty-three years with the house of Mr. H. C. Richardson, and two years with Mr. Thomas Kiley, having twenty-five years' experience in this line of business. The store is quite large and commodious, is fitted up in a very attractive manner and thoroughly equipped with every convenience necessary for handling the various kinds of goods dealt in, which comprise a full assortment of American and foreign builders' hardware, embracing screws of every size and description, nails, butts, strap and T hinges, lag-screws, washers, sash weights, sash chains and cords, cutlery from the most famous manufacturers, mechanics' tools, contractors' and builders' supplies, also files and rasps of domestic and foreign production, bolts, wrought-iron nails, spikes, rivets, drills, crowbars, bronze house trimmings, and general supplies in iron goods, and tools for all trades. The store and premises belong to the proprietor, who is doing a very large business, which is rapidly increasing to formidable proportions. The trade is both retail and wholesale—principally the latter—and extends throughout the entire city and Long Island. This house has become deservedly popular, not only for the excellence of its goods, but for the extremely low prices charged for them. Mr. Willman is a native of New York city.

**B. Goldsmith**, the Old Reliable Hatter, Nos. 93 and 95 Myrtle Avenue.—One of the oldest and best-known hatters on Myrtle avenue is located at Nos. 93 and 95 of that busy thoroughfare. Here Mr. B. Goldsmith has been located over twenty years. He occupies a splendid double store, which covers an area of 35x40 feet, and gives employment to a number of courteous, competent clerks. The large handsomely dressed plate-glass windows and show-cases always exhibit a full line of silk and soft hats, wine, fur, and felt derbys, besides a great variety of caps of all kinds, all of the latest patterns and styles, and guaranteed to be of the best and most durable quality. Mr. Goldsmith, the genial proprietor, is a native of Germany, where he was born something over fifty years ago. He came to this country when a very young man, and established his business in East New York in 1857. By carrying at all times a strictly first-class stock and offering it at the lowest prices consistent with its excellence, he has built up a large trade, both in the city and Long Island, and is most highly esteemed by all his numerous and steady customers. He adopted the strictly one-price system in March, 1884, to which he has since adhered to the mutual satisfaction and advantage of both himself and his numerous patrons, the results of which, together with other desirable features, have necessitated still further additions to his premises, which will therefore be made in the coming spring.

**Parrish's Pharmacy**, No. 72 Henry street.—One of the most frequented and reliable pharmacies of this section of the city, which possesses in a marked degree the confidence of patrons, is that of Mr. Parrish, located at the corner of Henry and Orange streets. It has drawn to it a large patronage of the most flattering character, derived from the best classes of citizens on the "Heights." This has been accomplished by the energy and painstaking care of the proficient proprietor, who is a graduate of the Philadelphia College of Pharmacy and a son of the late Professor Edward Parrish, of Philadelphia. Being always conscientious regarding the quality of his preparations, and feeling the responsibility resting on him in accurately compounding prescriptions, he has become a favorite with physicians and the public at large, to whom he never fails to give entire satisfaction, which is a just tribute to the skill and integrity with which he conducts his business. He has always on hand a carefully selected stock of pure drugs and chemicals, which are recommended not for their cheapness, but with a guarantee that they are fully up to the requirements of the National standard, and are sold at a fair margin of profit, and dispensed with care and accuracy.



**McDonald's Arion Pianos**, No. 341 Bedford Avenue, near South Fourth Street, Brooklyn, E. D.—This establishment was first opened in 1869 by Mr. W. H. McDonald, a native of Philadelphia, who came to New York city when quite young, and was engaged in the sale of pianos in the metropolis for many years. He was for over thirty years a resident of Brooklyn, and was one of our most honored citizens. He was a gentleman possessed of much literary ability, which he exercised to much benefit, was endowed with the noblest principles and commendable traits of character, and when he died, which regrettable event occurred in July, 1832, he left behind him pleasant memories of his own estimable personality. In December, 1882, his business was re-established by his widow, Mrs. Catharine C. McDonald, and has since been conducted by her with marked success. The business is carried on in a handsomely furnished store of ample size, which is filled with a most attractive assortment of superb pianos and organs, embracing specimens from the most prominent manufactories. The instruments are offered for sale on easy payments, and a number are kept on hand to let at reasonable rates. A large city trade is enjoyed. Mrs. McDonald is an estimable lady, and withal an excellent business manager.

**Wm. B. Hornbuckel**, House, Sign, and Ornamental Painter and Paperhanger, No. 865 Myrtle Avenue.—The eminent success which has attended the house of Mr. Wm. B. Hornbuckel since its establishment here in 1884 is a sufficient evidence of its thorough adaptation to all the requirements of his trade. Mr. Hornbuckel is a house, sign, and ornamental painter, paperhanger, and dealer in paints, oils, paper-hangings, and window shades. He occupies a fine, large store, 20x40 feet in dimensions, and possesses all the most modern facilities for the prompt and artistic accomplishment of the work in hand. His stock of wall paper, paints, window shades, etc., is always large and complete, his papers being received direct from the most celebrated manufacturers of this country and Europe. The stock is constantly being replenished with all the newest styles and patterns which the fashion of the day demands. Fifteen hands are constantly employed, and the trade in all branches of the business is large. Prices are fixed upon a reasonable basis, and all work is promptly, skillfully, and thoroughly done. Mr. Hornbuckel is a native of the city.

**Ezra Baldwin**, Real Estate and Insurance Agent, No. 503 Gates Avenue, near Tompkins Avenue.—One of the best known men in his line of business in the city is Mr. Ezra Baldwin, who established himself in this business in 1866, and has won a wide popularity and an influential patronage throughout the city. He does a general real estate business, including the purchase, sale, and rental of dwellings and business houses, collects rents, negotiates loans on bond and mortgage. He also assumes the entire management of properties, securing good tenants, promptly collecting the rents, effecting repairs, and generally placing all properties entrusted to his care at the highest standard of efficiency. He was one of the originators of the Phoenix Insurance Company, one of the original directors and is now agent for the Montauk Insurance Company in his section of the city. His large experience in the business has made him a recognized authority both as to real estate and insurance matters. His services are always given promptly, efficiently, and to the satisfaction of his patrons. Mr. Baldwin is a native of New Jersey, for seven years held the office of assessor, and was for two years president of the Board of Assessors.

**L. Jones Comstock**, Merchant Tailor, No. 456 Grand Street, Brooklyn, E. D.—Among those who have obtained an excellent reputation for conscientiously manufactured and thoroughly artistic custom clothing, Mr. L. Jones Comstock occupies a prominent position. This gentleman is a native of New York, and succeeded to the business established by Mr. Stokes in 1876, and it has been accorded a large and influential patronage. The store, which is very centrally located, has a frontage of 25 feet and a depth of 60 feet, and it is very handsomely and attractively fitted up.

The stock embraces a very fine selection of woollens, adapted for men's, youths', and boys' wear. The material is choice and durable; the workmanship, style, and fit excellent, and the prices are such as to afford the utmost satisfaction. A special feature of the business is custom work, in which is shown a carefully selected stock of English, French, German, and domestic fabrics of the most stylish patterns and colors, which are freely utilized in the production of elegant garments. From fifteen to twenty hands are employed, and all goods made by this house are characterized by artistic cut and careful workmanship.

**Frederick Meyer**, Grocer, No. 287 Columbia Street.—In 1870 Mr. Frederick Meyer established his present business as a dealer in staple and fancy groceries at No. 287 Columbia street, and since its inception has conducted a very satisfactory and steadily increasing business. The premises occupied by him are in the three-story brick building at the above number, and are 25x75 feet in dimensions, well lighted by two show windows, and very neatly fitted and furnished for the display of goods and the convenience of customers. A superior stock of fine, fresh staple and fancy groceries is carried in choice teas, prime coffees, sugar, spices, canned goods, dried fruits, choice family flour, soaps, pickles and jellies, cheese, butter, eggs, etc., and, taken as a whole, it is safe to say that no more complete or better stock is to be found in the vicinity. It has been Mr. Meyer's object to furnish the best and purest goods the market affords at the lowest possible price to the consumer. Employment is given to five assistants, who are kept busy attending to the wants of patrons, which are filled promptly and with careful attention. Mr. Meyer is a German by birth and resident in the United States for twenty-one years.

**H. A. Turnure**, Livery and Boarding Stables, No. 114 Lawrence Street.—Occupying a large three-story brick building, iron-clad in front, 25x90 feet in extent, with an office 10x15 feet, Mr. Turnure has one of the best livery and boarding stables in the city. The first floor in the rear furnishes accommodation for eighteen horses, and in front, and with the addition of the second floor, for from twenty-five to thirty carriages and wagons. The third floor is used for the storage of feed, and both second and third are made accessible for the articles of their respective stores by an elevator. Besides the regular boarding a large livery business is done. The supply of carriages, buggies, and vehicles of all descriptions likely to be called for is complete and elegant, and this stable is well known for its fine horses, which are among the best on Bedford avenue and the other beautiful drives of Brooklyn. Mr. Turnure established his now popular stables three years ago, although he has had an experience of twenty-five years in this line of business, or from his boyhood. He is a native of the city, is genial in manner, and closely devoted to the business he so thoroughly understands. His stables are a model of neatness, and his business is large.

**H. J. Lord**, Dealer in Flour, Hay, Straw, Oats, and Feed, corner East and Flushing Avenues, Nos. 109 and 110 Wallabout Market.—This enterprising and pushing business house was first opened for the transaction of business on March 1st, 1886. The founder and proprietor, Mr. H. J. Lord, a young, energetic merchant, full of vigor and perseverance, is a native of Ohio, and came on from Michigan to this place to establish his enterprise. He erected the building specially designed for his business on the corner of East and Flushing avenues, and this is a two-story frame structure, covering an area of 50x60 feet. This is the largest establishment of its kind in Wallabout Market, and it affords ample storage room. The facilities of the house embrace intimate relations with shippers and producers throughout the country. He has also in stock the best quality of hay, straw, oats, and feed, and, as his prices are the lowest in the market, he has quickly built up a large, brisk, and prosperous trade. Liberality and promptness have always characterized all the transactions of this house. Personally, Mr. Lord is agreeable and very interesting in manner and a man of fine business abilities.



**J. H. Horton**, Painter and Decorator, No. 389 Myrtle Avenue.—Engaged in business as painter and decorator, and well deserving of mention in this general review of Brooklyn's industrial pursuits, we find Mr. J. H. Horton. The business was founded in 1865, has been conducted with marked success, and during the whole of its existence Mr. Horton has been noted for his excellent work in painting and wall decoration. The business is a very extensive one and requires the constant employment of a large number of skilled workmen. Painting in all its branches, frescoing, and papering are executed promptly, and with a degree of good taste in keeping with the requirements of our cultivation and improvement. The premises occupied by Mr. Horton consist of a store, 25x60 feet in dimensions, very thoroughly fitted and furnished for the exhibition of his varied stock. He is a dealer in all materials necessary for ornamentation and painting, comprising paper-hangings in all the newest styles and designs in rich, bright shades and tints of imported and the best American goods, and a full assortment of window shades and fixtures of every description, Hollands, opaque shadings, fringes, etc., and a full stock of painters' materials of the highest grade. Estimates are made for finishing of interiors or for general painting. Contracts are made at fair prices. Mr. Horton is a native of Brooklyn. He occupies a store at No. 118 Myrtle avenue, where he carries a large stock of the same class of goods and materials as before mentioned. This store was opened in 1881, and has achieved a very gratifying success, with a steadily increasing business. Mr. Horton's patrons are among the best class of the residents of Brooklyn, and it is their patronage that he solicits.

**J. H. Alexander**, Importer and Dealer in Millinery Goods, Ribbons, Flowers, Feathers, Laces, etc., Nos. 323 and 325 Fulton Street, and 298 and 300 Washington Street.—Prominent among the importers and dealers in millinery goods is Mr. J. H. Alexander, at Nos. 323 and 325 Fulton street, and 298 and 300 Washington street. The premises occupied are very commodious, and comprise a four-story brick building with basement, 25x60 feet in dimensions, fully fitted up with every facility and appliance for the accommodation and display of the choice and valuable stock. The assortment comprises ribbons, feathers, flowers, laces, rufflings, handkerchiefs, hosiery, jewelry, etc., which are imported direct from the most famous Parisian and London houses, and are absolutely unsurpassed for quality, beauty, style, finish, and elegance, by those of any other contemporary first-class house in this country or Europe. All these new and fresh goods are quoted at popular prices. This establishment is one of the most popular with fashionable ladies, and is a scene of busy activity, as many as fifty efficient salesladies and assistants, who are noted for their courteous and obliging manners, being necessary to attend to the requirements of customers. He is a hardworking business man, aiming to faithfully serve his numerous patrons.

**Peter Young**, Rags, Jute, and Paper Stock, Bags and Bagging, Office, Washington Avenue, near Wallabout Bridge.—One of the oldest and most reputable houses in Brooklyn engaged in this department of mercantile activity is that of Mr. Peter Young. The business was founded by Messrs. N. & P. Young in 1856. Mr. Peter Young, having under his control every detail of the trade, understanding the wants of the producers perfectly, and having his affairs so well organized, is enabled to secure the finest goods at all times. His services are in great and growing request throughout the country. The premises occupied comprise the main warehouse, 50x100 feet in dimensions, a one-story office building, and a large yard 300x200 feet in area. An immense stock of rags, jute, paper stock, bags, and bagging is carried, and shipments are freely made to the remotest parts of the Union. The business is systematically conducted, the interests of customers are carefully considered, and the old-time reputation of the establishment for reliability, enterprise, and responsibility is ably maintained at every point. Mr. Peter Young is a native of Prussia and an honorable and trustworthy gentleman.

**A. C. Flatley**, Furniture, Carpets, Bedding, Shades, etc., No. 203 Atlantic Avenue.—The house of A. C. Flatley was established in 1873 at No. 484 Fulton street, and removed on the first of May last to No. 203 Atlantic avenue, a change made necessary by the growth and for the better accommodation of business. Here Mr. Flatley occupies three floors, the basement for bedroom furniture, oil cloth, linoleum, matting, etc., the first floor for miscellaneous furniture and carpets, the second floor for parlor furniture and upholstery goods. Ten salesmen and clerks are employed. The business annually is very large in all kinds, styles, and grades of furniture, from the plainest kitchen furniture to the richest and most elaborately upholstered goods that skilled labor can produce. The goods handled by Mr. Flatley are bought from the best manufacturers, East and West, are selected with reference to their quality and price, and are always made from thoroughly seasoned materials and in the best of workmanship. The stock carried is very large and complete, and the wants of housekeepers and others can nowhere be better supplied, either in price, quality, or on more reasonable terms of payment for cash or credit. The business of the house was originally founded by Patton & Flatley. Mr. Flatley left the firm in 1876 and established the present business. He is of middle age and many years a resident of the State.

**Henry Ahlers**, Tailor, No. 385 Atlantic Avenue.—A gentleman who has long been engaged in promoting this line of business is Mr. Henry Ahlers, who was established in 1868 at No. 387 Atlantic avenue, removing to his present location, No. 385 Atlantic avenue, ten years later. The premises consist of a store 25x45 feet in dimensions, with two large, fine show windows, displaying a choice selection of many kinds of fabrics for gentlemen's wear, and are fitted up and furnished within in a tasteful manner for showing a varied stock of imported and domestic fabrics. The stock includes broadcloths, cassimeres, diagonals, suitings, vestings, trouserings, and all the novelties in design, pattern, and mixed goods, new, stylish, and desirable. Mr. Ahlers has had an experience of thirty-five years as a merchant tailor, is a practical cutter, understands all the details of the trade, and sends out from his house only garments of a superior style and quality, always perfectly fitting and made in a thorough, workmanlike manner. Mr. Ahlers is a German by birth and resident in America since March, 1863.

**A. Bavendam**, Dealer in Fancy and Staple Groceries, etc., corner of Greene and Franklin Avenues.—This enterprise was originated in 1873, and from its inception to the present it has always been accorded a large measure of substantial patronage. The store is 25x50 feet in dimensions, and is tasteful and complete in its appointments. The stock is always fresh, fine, and desirable, and consists of choice family and staple groceries, teas and coffees of the finest qualities, spices, canned goods, and condiments, choice Minnesota flour, fine creamery butter, eggs, etc. In quality and prices Mr. Bavendam warrants the fullest satisfaction to patrons. He delivers merchandise to all parts of the city free of charge, and all orders are filled with dispatch. Mr. Bavendam was born about forty years ago in Germany, for the past twenty-eight years has been located in the United States, and is an enterprising and successful business man.

**V. Dini**, Modeler and Manufacturer of Plaster Ornaments, No. 447 Atlantic Avenue.—Mr. V. Dini, modeler and manufacturer of plaster ornaments, occupies a roomy workshop, 20x80 feet in dimensions, and gives employment to a force of skilled workmen, supplying masons and builders with everything in his line executed in the most artistic and elegant manner, of the most novel patterns and designs, and doing a very large business throughout Brooklyn and New York cities. Mr. Dini is a gentleman of artistic taste and great personal ability. He is a native of Italy and learned his art at a very early age. He speaks English with fluency and elegance. He has resided in the United States over twenty years, sixteen of which he has been established in his present business.



**James Cornelius**, Puritan Iron Works, Office, No. 114 Front Street.—One of the most notable establishments of this kind in Brooklyn is that known as the Puritan Iron Works, which were established in 1846 by Abram Insley, who was succeeded by John Moss & Co. In 1873 the firm of Cornelius & Platt assumed control of the business until 1881, when Mr. James Cornelius became sole proprietor, and has since enlarged the facilities and greatly extended the usefulness of the works. The works occupy a substantial five-story brick building, having a front of 100 feet with a depth of 120 feet. Throughout the establishment is fitted up with special machinery, and a large force of practical, skilled workmen are engaged in the different departments in the manufacture of machinery of every description, a special business being made of granite and marble polishing machinery, general mill work, and the manufacture of screw presses and tie machinery and shafting, pulleys, hangers, and also platform elevators. Mr. James Cornelius, who owns and so ably conducts and manages the works, came to this country about 1867 from Somersetshire, England. He learned the trade of the machinist and engineer in his native country, and is a thoroughly practical man. He is enterprising, upright, and honorable in all his transactions.

**C. A. Sundstrom**, Merchant Tailor, No. 664 De Kalb Avenue.—This gentleman has been established in the business here since 1876, and has built up a large and permanent trade among the best people of the city. His store is 25x50 feet in size, nicely fitted up for the business, and contains a splendid assortment of the finest fabrics, both domestic and imported, from which the most fastidious and critical customer can easily suit himself. The fit and finish of all garments made here are as near perfection as good taste and the best of skilled labor can make them, while the facilities of the house for the prompt fulfillment of all orders are unexcelled, including a large force of experienced workmen whose operations are all conducted under the personal supervision of the proprietor, and the methods which have invariably characterized the transactions of the proprietor resulting in a well deserved and excellent standing in business circles. Mr. Sundstrom is a native of Sweden and a young man of skill and ability.

**C. Rotton**, Housefurnishing Goods, No. 103 Atlantic Avenue.—This now flourishing business was started in 1879 by its present proprietor. Since that date it has been doing a steadily increasing trade, and is now on the highroad to continuous prosperity. Mr. Rotton, the head of the house, is a native of Brooklyn, and is still a young man. His store is 20x60 feet in size, and boasts two beautifully kept show windows. Besides this is the shop in the rear of the store, where tin and sheet-iron goods are made to order. Three competent persons are employed by the house, and are always busily occupied. The trade is an excellent one. Mr. Rotton, who is himself an experienced and practical worker in tin and sheet-iron, personally oversees all the work of the shop. He is at the same time sole agent for South Brooklyn of the famous improved "Mayflower" oil stove, and for Lovelace's patent ventilator, which prevents the smoking of chimneys. He is an exceptionally bright business man.

**Walt D. Gardner**, Troy Steam Laundry, No. 414 Grand Street, Brooklyn, E. D.—The founder and proprietor of this establishment, Mr. Walt D. Gardner, is a young, enterprising business man. He is a native of Troy, N. Y., and started his present enterprise in September, 1885. He has since built up a brisk and prosperous business connection, and prompt and efficient service to his customers and reasonable charges have made his establishment a very popular one. He occupies commodious premises at the address indicated, and these are equipped with the most modern and latest improved washing and ironing machinery, which is operated by a large steam engine and boiler. While fabrics of every description are cleansed and renovated, a specialty is made of shirts, collars, and cuffs. The concern justly prides itself upon turning out only first-class work, in the execution of which a large number of hands are employed.

**R. Long**, Family Boot and Shoe Store, No. 95 Grand Street.—A well-known and popular footwear emporium is that of R. Long, known as "Long's family boot and shoe store," than which few concerns of the kind in old Williamsburgh maintain a higher reputation for superior goods and honorable dealing. The business was established in 1878, and from the start has been conducted with unbroken success. The store is 25x75 feet in dimensions and fully fitted up, the goods, too, being arranged with good taste, and a heavy and carefully selected stock is constantly carried, including a full and complete assortment of fine and medium grades of women's, men's, misses', youths', boys', and children's boots and shoes, repairing also being neatly executed. Two capable and attentive clerks are employed, no pains being spared to render the utmost satisfaction even unto the least among the purchasers, and popular prices with excellent value at all times are a revailing feature here, the proprietor acting on the old maxim, "A pleased customer is the best advertisement." Mr. Long, who is a native of Ireland, is a man of energy and business ability.

**William Baird**, Watchmaker and Jeweler, No. 109 Myrtle Avenue.—Prominent among the manufacturing jewelers of this city is Mr. William Baird. He occupies a splendid store, which affords an area of 25x60 feet, and gives employment to a number of especially skilled workmen. His choicely chosen stock consists of imported and domestic watches and clocks of many patterns and designs, chains for ladies and gentlemen, fobs, guards, and seals, brooches, bracelets, bangles, ear-rings, and finger-rings in cluster, seal, solitaire, or plain gold of the latest designs and finest workmanship. Mr. Baird is a native of Quebec, Canada, where he was born some fifty odd years ago, forty of which he has permanently resided in this country. He is intimately acquainted with every detail of the trade, having had over forty years' experience. He is a member of the Masonic Order, established his business at the above address in 1881, and his large trade extends throughout the entire city and Long Island.

**Joseph Hake**, Grocer, No. 500 Third Avenue.—This gentleman started in business here in 1882, and has since conducted the operations of his house with steadily increasing success and popularity. He deals largely in choice groceries of all kinds, including fine teas, coffees, spices, sugars, the best brands of family and pastry flour, and in fruits and vegetables in their season. His store is 25x50 feet in size, and finely fitted up with every modern convenience, including a new and mammoth butter and milk refrigerator of an improved design. The stock is kept full and complete in every department, and goods are noted for their freshness and general desirability. All the details of the business are conducted under the personal supervision of the proprietor, assisted by a corps of employees. All goods are purchased direct from first hands, are sold at fair and reasonable prices, and the trade is always brisk. Mr. Hake is an enterprising business man, understanding every branch of the trade in which he is engaged.

**Theodore Renneberg**, Apothecary, No. 53 Broadway, Brooklyn, E. D.—Mr. Theodore Renneberg founded this establishment in 1882, and has ever since enjoyed a first-class trade, having a large number of permanent patrons among our best citizens. His store, which is 20x50 feet in dimensions, is finely fitted up, and two clerks are employed. The store is large and complete, embracing a full line of pure drugs, chemicals, and standard medicines, and a complete assortment of perfumery, toilet, and fancy articles. Special attention is given to compounding physicians' prescriptions, and a fine trade in this branch is done. Mr. Renneberg is a native of Germany, and has resided in the United States for twelve years. He is an accomplished pharmacist, and a graduate of a pharmaceutical college in Germany. He is also a master of languages, and orders for medicines given verbally or in writing in French, English, German, or Spanish are alike familiar to him.



**Reeves Bros.,** Undertakers and Embalmers, No. 578 Gates Avenue.—A recently established business in Brooklyn is that of Messrs. Reeves Bros., and they have already gained the confidence of the community and have had the superintendence of many mournful occasions. The firm make a specialty of embalming the dead, having every possible facility for the purpose, with a long and varied experience, and are therefore in a position to guarantee success in every instance. Skill is of prime importance in this process, requiring the utmost delicacy in handling, nothing doing more to insure failure than an indelicate operation—and being perfected in this art, they are thoroughly reliable, as the numerous cases placed in their hands can fully attest. Having a practically unlimited number of hearses and carriages at their command, Messrs. Reeves Bros. occupy a position in which all demands of their patrons can be satisfactorily met. The office of this establishment is open at all hours, day and night, and coaches for any purpose can be obtained at any required time. Their telephone call is No. 83 A, Williamsburgh. The firm is composed of Messrs. Milton L. Reeves and James M. Reeves, who are grandsons of Mr. Milton Reeves, who in his day was one of the most prominent merchants of New York city. They are also descendants of Tappan Reeves, one of Brooklyn's prominent men.

**J. W. Earl & Son,** Furnishing Undertakers, No. 506 Gates Avenue.—This enterprise was started in 1879 by the senior member of the firm, who formerly for fourteen years was sexton of the Church of the Reformation, and is widely known and esteemed in the city, of which he is a native. Subsequently he took his son, Mr. Clarence Earl, into partnership, and the latter has under his management the business on Gates avenue. Mr. J. W. Earl has a similar establishment on Atlantic avenue, second block east of Howard House, East New York. The firm have a very extensive and influential business connection, and they have every convenience and facility for satisfactorily conducting all arrangements in connection with the interment of the dead. They keep on hand a fine collection of plain and ornamental caskets, coffins, and other funeral requisites, the stock being in every respect complete. Caskets are promptly made to order, and a specialty is made of embalming by the latest improved processes. The firm undertake the entire superintendence of funerals, furnishing carriages and hearses and all requisites on the most reasonable terms. They have also fine coaches and coupés to let.

**Geo. F. Keim,** Fine Millinery and Fancy Goods, No. 610 Broadway, Brooklyn, E. D.—Since he inaugurated the business of his house in August, 1884, Mr. Keim has enjoyed a large public patronage and his house has become deservedly popular. His handsome store has a frontage of 25 feet and a depth of 80 feet, and is fitted up in a most attractive manner. The stock carried comprises a full and complete assortment of elegant millinery, comprising hats and bonnets, trimmed and untrimmed, feathers, flowers, ribbons, laces, etc.; also full lines of infants' and children's headwear, gents' furnishing goods, corsets, gloves, silks, ornaments, ties, and fancy goods are carried, embracing everything desirable in those departments. A specialty is made of trimmed hats, and elegant and artistically trimmed specimens may at all times be seen displayed here. From eight to fifteen hands are given employment. Mr. Keim is a native of New York city, and is a thorough business man.

**F. Stelling,** Meat Market, No. 307 Smith Street.—The large patronage that is enjoyed by Mr. F. Stelling is wholly due to the excellent manner in which he conducts his business. He sells nothing but the first quality of meats and charges the lowest market prices. His well-known store is always kept in a model state of cleanliness, and everything about the place is kept in the best of order. The counters are made of marble, while the floor is laid with the same material. Mr. Stelling is by birth a German, and has lived for fifteen years in the United States. He founded his present business in 1879, and has built up a large retail trade, having patrons in all parts of the city. He employs two assistants.

**C. Muller,** Housefurnishing Goods, Nos. 201 Smith Street and 221 Court Street.—A comparatively recently established business enterprise of South Brooklyn in housefurnishing goods is the bazaar of Mr. C. Muller, located at No. 201 Smith street, near Baltic, with a store also at No. 221 Court street, corner of Warren street. The line of goods carried by this firm are such as are absolute necessities for housekeeping. The stock consists of stoves, tinware, crockery, china, glassware, lamps and lamp goods, oil and household utensils generally. Plumbing is done in the most scientific manner and jobbing in all its branches. Stoves are repaired, and heaters, ranges, and furnaces set, and all work is guaranteed to give satisfaction. Mr. Muller's main store on Smith street has a floorage area of 1,600 square feet, and is most conveniently arranged and fitted up for the purposes of the business, and where the bulk of his large stock is stored, the branch on Court street being for the special convenience of his many patrons in that vicinity. Mr. Muller was born in Sullivan county, this State, and from the success his ventures have attained it is almost superfluous to refer to his energy and enterprise.

**C. F. Posbergh,** Dealer in Choice Family Groceries, Fine Wines and Liquors, etc., No. 343 Court Street, corner of Union Street.—This concern was originated fourteen years ago by the present proprietor, Mr. C. F. Posbergh, who is a native of Germany, and has been located in the United States for the past twenty-three years. The store has a frontage of 25 feet and a depth of 50 feet, and its fittings and appointments are of a tasteful and attractive character. The stock embraces a full and complete line of staple and fancy groceries, teas and coffees of the best quality, sugars, canned goods, condiments and table delicacies of all kinds, fine creamery butter, fresh eggs, cheese, dried and fresh fruits, garden and farm produce, and all the miscellaneous articles usually found in a first-class, well-managed grocery house. Mr. Posbergh also keeps a fine assortment of foreign and domestic wines and liquors of the purest quality. Three clerks are employed, while goods are immediately delivered to any part of the city, and the prices are not excelled by those of any other house.

**Kopke's Photo-Art Gallery,** Nos. 405, 407, and 409 Fulton Street.—Among the popular, enterprising photo artists of Brooklyn is Mr. Kopke, a young gentleman, native of Germany, and resident of Brooklyn for the past ten years. His gallery comprises the third floor of the building, 25x75 feet in dimensions. The reception room is handsomely furnished for the comfort and convenience of callers, and ornamented with many specimens of his art in all sizes and styles. The operating-room is provided with all the latest improved appliances and materials for producing the best class of work in all the different processes known to the art. His pictures are well finished and are notable for the ease and grace in arrangement and position. He makes a specialty of satin finished imperial photographs at a very low price. Employment is given to six assistants, and in making pictures not the most trifling detail is omitted, and the result is likenesses of great artistic excellence.

**Wm. Ruthmann,** Cheap Cash Grocer, No. 699 Broadway, Brooklyn, E. D.—Established in 1869, this house at once attracted attention and public favor by reason of the superiority of the goods sold there. The business was first started at the corner of Graham avenue and McGibbon street, and has been carried on at the present address since 1884. The store occupied has a frontage of 25 feet, and a depth of 60 feet. It is handsomely fitted up and attractively arranged, and the stock carried comprises a large and complete assortment of fancy and staple groceries, teas, coffees, sugars, flour, spices, the finest creamery butter, primest cheese, freshest eggs, condiments, canned goods, etc. The stock of goods is complete in every particular, and the best of people, who daily patronize this cheap cash grocery, speak in the highest terms of the quality of goods and the low prices. Six clerks and salesmen are employed. Mr. Ruthmann is a native of Germany.



**William S. Pendleton, Photographer, No. 336 Fulton Street.**—Brooklyn is leading in the endeavor to elevate this profession, but it will be hard to improve upon the productions of many of her artists, and among the large number zealously seeking the front rank not one has achieved greater progress than Mr. William S. Pendleton, whose elaborately and elegantly equipped and furnished studio is situated at No. 336 Fulton street. His gallery occupies two floors, 25x75 feet in dimensions, in a handsome three-story brick building, adjoining Knight's art gallery, and he makes only first-class work in exquisitely finished photographs from the carte de visite to life size. He also does all kinds of crayon and India ink work, and enlarges and copies from old pictures, guaranteeing perfect satisfaction in every instance. Mr. Pendleton has had thirty years' experience in his business, having originally started in New York, on Broadway, but established himself in Brooklyn in 1868, and, having made a life study of his profession, yields the palm to no one of his competitors, and is well known to possess the requisite skill, energy, perseverance, and determination to win the best possible success.

**Real Estate, Architects', and Builders' Bureau, corner of Grand and Fifth Streets, J. V. Provost, Manager.**—This gentleman is a son of the late Rev. James C. Provost, who for many years officiated on Staten Island, Jersey City, and Hudson, and at one time was the only pastor in any of the three places. He was a very popular and much respected minister, thoroughly in earnest in the spiritual work in which he was engaged. At his own expense he built two of the finest churches in Jersey City, where a street now bears his name. He was one of the founders of the Moravian Church, Staten Island, a great friend of the late Commodore Vanderbilt, who was also one of the leading spirits of the church. Through Commodore Vanderbilt he came first to perform there his labor as minister. He preached in Bergen Point in the morning, Jersey City in the afternoon, and Staten Island in the evening. Mr. J. V. Provost entered into the real estate business in Brooklyn in 1832, and his courtesy and ability soon brought him a large patronage. To-day he is considered one of the best judges in all real estate matters in the city, and he may with confidence be consulted upon all subjects relating thereto. The Real Estate, Architects', and Builders' Bureau, of which Mr. Provost is manager, was started in 1885, and has proved a thorough success. Mr. Provost is a commissioner of deeds and a notary public. The bureau cheerfully furnishes all required information and estimates to parties about to erect buildings in city or country. Plans and specifications are made on most reasonable terms. Real estate of every description is bought, sold, and exchanged. The management of estates is undertaken, rents are collected, loans are negotiated on bonds and mortgages, and insurance is effected in all the leading and substantial insurance companies at low rates.

**B. Rapaport, Importer and Tailor, No. 332 Fulton Street.**—One of the leading tailors in the city of Brooklyn is Mr. B. Rapaport, who is a native of Austria, and has been a resident of Brooklyn twenty-one years. He started in the tailoring and importing business in the year of 1886, at No. 231 Fulton street, then he removed to No. 261 Fulton street, after which he removed to the present location. He is a practical, middle aged man, and is a number one tailor, and turns out only first-class work. The store is 25x100 feet, and has two very attractive show windows, in which may be seen all the latest styles and fashions. Mr. Rapaport employs from twenty to twenty-five hands. A large stock of imported fabric is constantly on hand, and as Mr. Rapaport only deals in first-class goods, it is necessary to employ only first-class workmen. In selecting goods for a suit a man should always patronize a reliable tailor, so that he may get his money's worth and be satisfied. There is nothing displeases a gentleman so much as a suit of clothes which does not fit. Mr. Rapaport has been in this business over twenty years, and he is always polite, and one can readily depend upon the work that goes out of his store as first-class in every respect.

**H. M. Baum, Fine Millinery, No. 131 Myrtle Avenue.**—Among the prosperous, well-known, and popular business establishments in Brooklyn is H. M. Baum's, at No. 131 Myrtle avenue, who has been identified with the business interests of the city for many years; from 1868 to 1870 was engaged in the fancy goods trade, which he relinquished in that year, and has since given his attention to the millinery business. Mr. Baum occupies one of the largest, finest, and best arranged and most attractive stores on Myrtle avenue, which presents a handsome double front of plate-glass show-windows, in which is displayed the latest styles and designs in imported millinery, rich and beautiful in trimmings of birds, flowers, plumes, etc. In size the store is 25x100 feet. It is admirably arranged, and the assortment of ribbons, flowers, birds' plumes, and all the various goods belonging to the trade, together with the trimmed hats and bonnets, have been selected with care. A special business is made of ordered millinery, and also mourning millinery, which is made up at a few hours' notice. Many salesladies and skilled milliners of good taste and judgment are employed and a large business carried on, Mr. Baum's establishment being the leading recognized headquarters for the newest, seasonable, and most desirable fashions, which are received direct from Paris, London, and the modistes of New York. Mr. Baum himself originating many styles that are beautiful and fashionable. This gentleman has resided in Brooklyn about a quarter of a century. Mr. Baum employs forty salesladies, and the workroom is in charge of the most experienced and skillful designers and milliners. He makes a specialty of close figures on a fine class of millinery novelties, and everything to be found here is unsurpassed for refinement of taste, elegance of design and superiority of workmanship.

**F. H. Ploger, Pharmacist, No. 307 Hoyt Street, corner of Union Street.**—Among the houses in this line of business deserving of recognition is that of Mr. F. H. Ploger. This establishment was opened in January, 1885, by Messrs. George P. Nichols & Co., who, in October, in the same year, disposed of the business to Mr. Ploger. This gentleman is a native of Charleston, S. C., is a young man with considerable experience in the drug business, and holds a certificate of efficiency as a pharmacist from the Kings County Board of Pharmacy. His store has a frontage of 25 feet and a depth of 50 feet, and in the rear of this is a well-equipped laboratory. The store is elegantly fitted up with splendid show-cases, soda-water fountain, etc., and the stock embraces a full and complete assortment of fresh, pure drugs and chemicals, perfumery, toilet articles, and all the miscellaneous goods usually found in a first-class establishment. Special attention is given to the prescription department, every care being exercised in the compounding of physicians' prescriptions and family recipes, and only the freshest and purest drugs are used. Mr. Ploger possesses a thorough knowledge of his profession, and can be relied on as an experienced druggist, fully competent, and lawfully qualified to fulfill the important duties that devolve upon him.

**David Longworth, Undertaker, No. 419 Bedford Avenue, Brooklyn, E. D.**—The oldest and best known undertaking establishment in this part of Brooklyn is that conducted by Mr. David Longworth at No. 419 Bedford avenue, late No. 42 Fourth street. Mr. Longworth, who is a native of New York city, has been carrying on business for almost half a century. He started in 1838 at a stand on Broadway, and has been at his present address since 1880. At this address he occupies a handsomely furnished office, large and commodious, and fitted up in an admirable manner. A large number of sample coffins and caskets are carried, but their presence cannot be detected. They are kept in movable panel receptacles, which can be opened or closed easily at will. As a funeral director Mr. Longworth's services are in frequent demand. He knows every want and propriety, as does his able assistant, Mr. Yates Van Derwerken, and the delicacy and thoroughness with which every detail is approached and executed is a source of satisfaction to all. Mr. Longworth is one of Brooklyn's most prosperous and honored citizens.



**C. F. Thompson, Pianos and Music, No. 678 Fulton Street.**—Mr. Thompson is a dealer in pianos, organs, and musical merchandise of every description, and by reason of his recognized skill and vast practical experience is well qualified to be an excellent judge of what constitutes a good piano. As a consequence, he keeps in his warerooms only the best made instruments, carefully selected by him from among our leading manufactures, in addition to handling a special class of instruments made under his own direction and bearing his name. He has had thirty-two years' experience in his branch of business, and first opened a store on Fulton street, near Raymond street, in 1860. He removed to his present quarters, at No. 678, in 1881, and here he occupies a finely fitted up and attractive store 25x60 feet in dimensions. He carries a splendid stock of new instruments of all kinds and styles, and music and musical merchandise of every description. He sells and rents pianos on the easiest terms, and his prices are remarkably reasonable. As a practical man, Mr. Thompson is prepared to attend promptly to all matters in his line, inclusive of the tuning and repairing of pianos. Mr. Thompson is a native of New York city, and is widely known as an honorable business man.

**Louis Levyson, Manufacturer of and Dealer in Cigars, No. 649 Myrtle Avenue.**—This business, which has met with so much public approval, was established by its present proprietor in 1882, and has even surpassed the expectations of its founder in the large trade that has been the outcome of this most fortunate business enterprise. Mr. Levyson manufactures some of the best brands of Havana and domestic cigars to be had in the city, making a specialty of the "L. L." brand, of which he is the sole proprietor, besides which he deals extensively in all descriptions of smoking and chewing tobaccos, snuff, pipes, and carries a fine line of smokers' articles. Cigars also are made a specialty of the place, and a large and varied stock of these useful and ornamental articles is always to be found on hand. The store is some 25x50 feet in dimensions, and fitted up with the tastiest of show-cases and store fixtures. It does a splendid trade and is the headquarters of a large number of select customers. Mr. Levyson, who is still a young man, was born in Syracuse, N. Y.

**W. H. Hodgins, Fine Stationery and Engraving, No. 343 Fulton Street.**—At this popular stand Mr. W. H. Hodgins has a full and complete stock of commercial and letter paper, foolscap, legal cap, envelopes of all the various sizes and colors, pens and penholders of all sizes and grades, from the best known and accepted makers; inks of all shades and manufactures, blotting-papers, blank books, account-books, memorandums, tablets, note-books, diaries, etc., of all varieties, grades, and prices. In addition to the above he also carries one of the largest stocks in the city of the celebrated magazines, periodicals, and weeklies, and makes a specialty of the supply of the ever-popular Seaside and Franklin Square Libraries. Mr. Hodgins established the business in 1860. He is a native of Ireland, but has resided here nearly forty years. His finely fitted store affords a commodious space of 25x50 feet and gives employment to four capable and courteous clerks.

**H. Meyer & Brother, Dealers in Fine Teas, Coffees, Spices, Flour, and Butter, No. 390 Grand Street.**—A popular tea, coffee, and produce house is that of Messrs. H. Meyer & Brother, who have for four years occupied this desirable site. The commodious store is a model of taste in its appointments and in its excellent management. The energies of the firm have always been directed to supplying the choicest goods in their line at lowest cash prices, and they have been eminently successful in making their concern one of the favorite sources of family supply of the Eastern District. Their stock is always large and fresh from the producers and importers of standard excellence and warranted satisfactory. Goods are delivered free to all parts of the city, and orders are promptly filled. The individual members of the firm are Messrs. Henry and Charles Meyer. They employ four courteous clerks in their business, and among the merchants in the Eastern District they are accounted successful leaders.

**B. H. Newman, Painter and Paperhanger, Painters' Supply Store, No. 425 Gates Avenue.**—One of the most creditable establishments of the kind in the city, as well as one of the largest, is that conducted by Mr. B. H. Newman. This gentleman is conducting a large business as an artist painter and paperhanger, and also deals in painters' supplies. Mr. Newman established this business in 1876 and has since met with that wide success which his energy and enterprise richly deserve. His store at the above address is 25x72 feet in dimensions. It is filled with a large and complete stock of paints, dry and in oil, English Paris white, glue, varnishes, oils, wall paper, window shades, shade fixtures, picture wire, patent picture nails, tassels, cords, and brushes of all kinds. At the rear of the store is Mr. Newman's private office and showroom, which is 25x20 feet in size and appropriately furnished. A force of about from twenty to twenty-five hands are employed by Mr. Newman, and a very extensive patronage from all parts of the city is enjoyed by him. Mr. Newman is a native of Nyack, N. Y., born in 1848, and is a thoroughly practical business man, while his prices are moderation itself.

**Miss E. Burgess, Florist, No. 76 Broadway, Brooklyn, E. D.**—For twelve years Miss E. Burgess has been conducting one of the most popular floral establishments in the city, and has acquired an extensive list of permanent patrons from all parts of the metropolis. Her attractive and handsome place of business comprises a fine store covering an area of 25x60 feet and a large and well-stocked greenhouse. Every choice variety of native flowering plants—grasses and milk weeds for house decoration a specialty—and rare exotics are here found in every stage of growth and bloom. The store is finely appointed throughout and contains every facility for the carrying on of the business. Employment is given to three accomplished hands, and all orders sent in are attended to with the utmost dispatch. Miss Burgess is an experienced and accomplished florist, and makes a specialty of originating new and unique designs in floral emblems. She prepares and furnishes in any desired quantity the choicest flowers for weddings, funerals, parties, or other occasions, and guarantees satisfaction in every particular. Miss Burgess is a native of Long Island, and a very pleasant lady with whom to have dealings.

**Thomas Kelly, Plumber, Gas and Steam Fitter, No. 758 Myrtle Avenue.**—The house of Mr. Thomas Kelly is one of the most popular in this line in the city. Mr. Kelly is known as an experienced and practical plumber, gas and steam fitter, and has been established here since March, 1881. He occupies a neat and commodious office and store, well adapted for trade purposes, and possesses every modern facility and appliance for the systematic prosecution of the work in hand. He gives special attention to all kinds of sanitary plumbing and gas-fitting, and gives constant employment to from six to eight hands, all skilled artisans, and thoroughly reliable. Being a practical plumber himself, he carefully supervises all the details of the business. His patronage is large and thriving, and his charges are based upon the quality and value of the work performed. Mr. Kelly is a native of England and a resident here since boyhood.

**H. Dugan, Merchant Tailor, No. 424 Gates Avenue.**—This house was established in 1861, and has long been a notable headquarters for custom-made clothing in this part of the city. The store is 25x50 feet in dimensions, thoroughly metropolitan in all its appointments, and a model of good taste in all its arrangements. The stock of piece goods on hand includes everything in the line of fine French, English, and American fabrics, suited to all tastes and of the latest designs, in broadcloths, cassimeres, diagonals, suitings, etc. The garments made here are noted for their style, fit, and wearing qualities, and proclaim the proprietor a master of his art. His prices are uniformly reasonable. Ten skilled hands are constantly employed. Mr. Dugan has had a practical experience of thirty-two years in his business, is thoroughly informed as to all its requirements, and very popular and successful in meeting all its demands.



**James M. Crawford**, Druggist, corner Third Avenue and Sixteenth Street.—This is an old-established drug house and one of the most popular and largely patronized in the city. The business was originated in 1854 on Sixteenth street, between Fifth and Sixth avenues, and was removed to the present location, on the corner of Sixteenth street and Third avenue, in 1864, by Mr. E. C. Boyd. For nine years the store was under the management of Mr. James M. Crawford, and in 1882 he succeeded to the proprietorship. He is a native of Brooklyn, a practical and accomplished pharmacist of long experience, and widely known and deservedly respected. The store has a frontage of 25 feet and a depth of 40 feet. It is very handsomely fitted up with fine show-cases, soda-water fountain, etc., and the stock comprises a full and complete assortment of pure, fresh drugs and chemicals, proprietary remedies of approved worth, all the latest novelties in perfumery, toilet articles, etc. The leading feature of the business is the compounding of physicians' prescriptions and family recipes, in which the utmost accuracy and care are exercised and only the freshest and most reliable drugs are employed. In this department the house has a large and influential patronage. Personally, Mr. Crawford is an affable, pleasant man, and is very much esteemed by his numerous patrons.

**Parker's Dining-Rooms**, No. 31 Willoughby Street.—A leading restaurant is that conducted by Mr. Samuel Weekes, under the title of "Parker's Dining-Rooms." The business of this old, popular eating-house was originally started by Mr. Charles Parker in New York city, in 1832, who conducted it for a long term of years, being succeeded in the proprietorship by his son-in-law, Mr. Samuel Weekes. In 1869 Mr. Weekes removed to Brooklyn, and continued the business here, meeting with much success. His dining-room on Willoughby street has a front measurement of 27 feet and a depth of 70 feet, and is furnished and arranged in first-class style, much taste being displayed in all the appointments of the place. Twenty-five hands are employed, and all patrons are given every courteous attention. The chief feature of the establishment is the variety and extent of its menu, and the superior manner in which all the dishes are cooked and served. While the food is of the best, the prices are fair and reasonable. Mr. Weekes is a native of Long Island, has built up a first-class reputation and has won the esteem and friendship of a large number of our citizens.

**A. Lazansky**, Wholesale and Retail Dealer in Painters' and Manufacturers' Supplies, Artists' Materials, Chemicals, Dyestuffs, etc., No. 324 Myrtle Avenue.—Mr. Lazansky has achieved prominence in this city as a wholesale and retail dealer in painters' and manufacturers' supplies, artists' materials, chemicals, dye stuffs, plate and window glass, looking-glass plates, and ornamental glass of every description. He carries a very large stock of these goods, among which is included dry mixed paints of all kinds and white lead in kegs. The store occupied by him is very neatly and conveniently fitted up. The dimensions of the store are 25x70 feet, and the basement, which is also of the same size, is likewise occupied. This house was founded in 1868 by Mr. Lazansky, who is a native of Austria. He has met with uninterrupted success ever since he inaugurated his enterprise.

**S. McDougall**, Watchmaker and Jeweler, No. 223 Columbia Street.—Mr. S. McDougall is one of those whose continued prosperity, extending over a long period, furnishes the best guarantee of his skill. At that address he occupies a handsome store affording a space of 25x30 feet, and with the help of skillful employes conducts the business to the eminent satisfaction of all his numerous customers, always having on hand a full line of watches, clocks, jewelry, and optical goods of sufficient variety to meet all tastes and suit all purses. The present business was established in 1866 by Mr. C. H. Mills, to whom Mr. McDougall succeeded ten years later. His store is the largest in his line in the vicinity, and his many pleasant personal traits have contributed probably as much as anything else to his merited success.

**N. Levy**, Butcher, No. 657 Broadway, Brooklyn, E. D.—A representative member of the butcher's trade in the city of Brooklyn is Mr. N. Levy. The business was founded over twelve years ago in a very modest and unpretentious manner by the present proprietor, has always received a very liberal and substantial patronage, and has attained a very enviable reputation for the excellence of its products. The premises are commodious, and arranged and fitted up with special reference to the trade, which involves the handling of a large quantity of meats, poultry, and provisions, and it can with perfect safety be asserted that in quality, quantity, freshness, and variety the stock carried has no superior in this city or vicinity. The store is a model of neatness and cleanliness, and the improvements of late years in refrigerators, etc., for the preservation of articles of a perishable nature for an indefinite period, fine self-draining and plain white marble counters, white oak meat racks with hooks bright as silver, and other handsome fittings are found in the establishment. The choicest cuts of beef, mutton, lamb, veal, and pork can always be obtained, while popular prices prevail. The proprietor is a practical and experienced butcher, and devotes his entire attention to every detail of the business. Mr. Levy is a native of France, and has been a resident of this country for many years.

**Koke Brothers**, Wholesale and Retail Dealers in Staple and Fancy Groceries, No. 283 Smith Street, corner Sackett.—These gentlemen, Mr. Godfrey C. and Mr. Gustavus Koke, have had quite an extended experience in this trade, and established the business in Clinton street, in the city of New York, in 1877, where they laid the foundation of their present prosperity. The store presents a front of 25 feet, with a depth of 50 feet. In all its appointments it is complete and perfect, and the stock, which includes everything in the line of staple and fancy groceries, is one of the largest and best assorted to be found in this section of the city. The finest teas, coffees, and spices are always to be found here, also canned goods, provisions, and the leading brands of family flour, table delicacies, and country produce, a specialty being made of choice creamery butter. The Messrs. Koke Bros. are both natives of the city of New York.

**James Porter**, Merchant Tailor, No. 336 Fulton Street.—One of the oldest established tailors in Brooklyn is Mr. James Porter. In 1854 the business was started, and successfully on Atlantic avenue, then on Montague street, he carried on a successful trade. Eventually, in 1884, he moved into his present quarters. He was born in Augusta, Me., and came to New York city when he was quite a boy. He has had many years' experience in his profession, and carries with him a large trade of old and permanent customers. The principal part of Mr. Porter's business is his first-class custom work, which is so well appreciated by his many old patrons, and the stock that is carried is complete in the quality of the goods and in the taste displayed in their selection. The store is on the second floor of the building where it is situated, and is some 25x60 feet in dimensions. Ten skilled hands are employed, and have their time fully occupied.

**A. H. Dates**, Carpenter, etc., No. 415 Court Street.—Mr. Dates is widely known as a thoroughly practical carpenter and builder, with the advantages of ample experience, and he possesses every facility for the filling of all orders. He was born in Dutchess county, New York State, and for the past forty-four years he has been following his present line of trade. In 1883 he started business on his own account at his present address, and he has been accorded the most marked and encouraging success. His premises comprise a two-story brick building, 25x40 feet in dimensions, and these are efficiently equipped with all necessary mechanical appliances for the successful operation of the business. From three to five hands are permanently employed, and in busy seasons a much greater number. Mr. Dates undertakes all kinds of wood work, makes models and patterns to order, fits up stores and offices, manufactures all kinds of cabinet and fancy work, and attends to jobbing work of every description. His trade is principally in the city and near by.



**R. Jefferson**, Dealer in Wall Papers, Window Shades, and House and Sign Painter, etc., No. 208 Grand Street, Brooklyn, E. D.—The eminent success which has attended the establishment of Mr. R. Jefferson in this important branch of trade shows a thorough adaptation on the part of the management to all its needs and requirements. This concern was founded in 1859 by Mr. R. Jefferson, who was a native of England. Since his death in 1870, the business has been continued by his widow, Mrs. Jane Jefferson, under the management of her son, Mr. E. S. Jefferson, who was born thirty years ago in this city, and has had a life's training in the business. He is a thoroughly enterprising business man, and is prompt and energetic in the fulfillment of all orders. The premises occupied for the business are large and commodious, centrally located, neatly fitted up, and admirably arranged. The salesroom is stocked to repletion with an elegant line of wall papers of foreign and domestic manufacture, in the newest and most popular designs, window shades in great variety and beauty, mixed and dry paints, and painters' supplies of all kinds. The prices that rule are invariably fair and just, and prompt attention is accorded to every patron. A special feature of the business is that of house and sign painting, in which work from five to twelve hands are employed. The best of work is guaranteed in all cases, and the house is to be commended for the straightforward policy upon which the business is conducted.

**Edwin L. Gorham**, Photographer and Musical Director, No. 103 Portland Avenue.—The popular photographic establishment of Mr. Edwin L. Gorham, besides the operating and finishing rooms, has a nicely fitted-up reception room, containing many handsome specimens of his art labors. Mr. Gorham has had twenty years' experience in photography, and may justly be supposed to know, what his work itself demonstrates, the whole extent of his art. He commenced business in 1865 at No. 9 Fulton street, where he continued with gratifying success until very recently, when he removed to his present location. He has been a resident of Brooklyn many years, though a native of Elizabeth, N. J., and, being a young man of enterprise and musical taste, organized the volunteer string and brass band which bears his name, and which can upon call furnish any number of musicians, from five to a hundred. In his regular business of fine photography Mr. Gorham has a large city patronage, as also from various parts of Long Island, where the excellence and cheapness of price of his work are known, fine imperial photographs being furnished from his gallery at two dollars per dozen. While since the removal of his business he retains the custom of his old patrons, he has enlarged the number of his new ones. He keeps up with all the improvements, and in work and price gives satisfaction to his numerous customers.

**J. Weisenborn**, Hardware, etc., No. 318 Court Street.—Prominent among our hardware dealers in this city is Mr. J. Weisenborn. He occupies a handsomely furnished and well-equipped establishment, which affords an accommodation of 20x75 feet, and employs a full staff of skillful employees. His stock is comprised of stoves, heaters, ranges, all kinds of hardware, cutlery, housefurnishing goods, etc., in which he has always on hand an infinite variety of all grades. He also works in tin and sheet-iron, and is a practical locksmith, bell-hanger, and silver-plater. Mr. Weisenborn is a native of Germany, of middle age, and has resided here for the past eighteen years. He established his business at the above address some thirteen years ago, and has always done a very large trade among the families in his adjacent neighborhood, but particularly in furnishing carpenters, builders, roofers, etc., with whom he has a reputation for reliability, and fair, upright business methods, which is a guarantee of the quality of everything he supplies.

**L. D. Leyboldt**, Meat, Fish, and Provisions, No. 637 Atlantic Street.—This now prosperous business was established in 1876, and since then has done a steadily increasing trade with one of the best customs in the city. Mr. Leyboldt

deals in meats of the prime quality, including beef, veal, mutton, pork, etc., and a so in fish, oysters, poultry, game, etc., which is invariably in the very best of condition. Besides this, fruits and vegetables in their seasons represent a specialty of the house. The store is 25x50 feet in dimensions, and is fitted up in the very best and appropriate of styles. Mr. Leyboldt was born in New York city, and is yet quite a young though energetic man. He has resided for quite a number of years in Brooklyn, and has had a large experience in his business. He employs three hands.

**Rome Brothers**, Steam Printers, No. 377 Fulton Street.—This flourishing business was established at No. 98 Cranberry street, in the year 1849, under the name of A. H. Rome & Brother. In 1866 the firm title was changed to its present form of Rome Brothers. The firm is composed of Mr. A. H. Rome, sixty years of age, having forty-six years' experience in the business, and of Mr. T. H. Rome, forty-six years of age, and having in his turn thirty-two years' experience in this special line. Both gentlemen are natives of Scotland, but have resided in the United States for over thirty-nine years. The business has been very successful and stands well up in the first rank of the trade. It occupies the larger portion (45x60 feet) of the third floor of the large building at No. 377 Fulton street, and uses the steam power furnished by a three-horse power engine. Work is carried on with four jobbing presses and one cylinder press, usually kept running at their highest capacity. All kinds of book and job printing is done here with promptness and at the best prices in the city. Ten skilled printers are kept constantly employed by the house, which does business both in the city and for many customers on Long Island and in the city of New York. Both members of the firm are veterans in the trade, and their long experience, combined with their undoubted ability, makes the continued success of their establishment a foregone conclusion.

**W. C. Pye**, Fancy Vase Lamps, Chandeliers, Brackets, Burners, Chimneys, Shades, etc., No. 201 Fulton Street.—Mr. Pye has conducted this business at the present location for the past five years, and has succeeded in concentrating a very large trade with himself by the completeness of the line he carries in everything pertaining to illumination, from the modest lamp-wick to the imposing chandelier. The stock includes fancy vase lamps, brackets, burners, chimneys, shades, and every conceivable kind of useful and ornamental lamps. The store also enjoys the great advantage of being the Brooklyn depot for the sale of the world renowned Adams & Westlake oil and gas stove, the superiority and popularity of which over all other makes are universally conceded. These stoves are adapted for both heating and cooking, and are perfect gems as to convenience and labor and fuel-saving qualifications, and once used they are considered indispensable. Mr. Pye carries in stock at all times a full line of the highest test illuminating oils, which he is enabled to quote specially low figures on from the fact of purchasing in so large quantities, as his constantly increasing patronage demands.

**B. Schellenberg**, Clothier, No. 99 Myrtle Avenue.—Mr. Schellenberg established himself in business here in 1856, and has built up for his house a fine reputation and a large and thriving trade. His store is 20x75 feet in dimensions, very finely arranged, and divided into two separate departments—the ready-made and the custom-clothing department. He is making a leading specialty of fine custom work, also all kinds of uniforms, and is widely known as one of Brooklyn's most successful tailors, and is a practical and accomplished master of the art. He keeps always in stock a full assortment of imported and domestic fabrics of the newest and most elegant designs from which to select, employs from thirty to forty hands, and guarantees perfect satisfaction in cut, fit, and finish. His stock of ready-made goods is also of the finest quality, equal in style and make to any custom-made article, and sold at very low prices. Mr. Schellenberg is a native of Germany, and a resident of this country for thirty-four years.



**E. R. Coker**, Dealer in Meat, Poultry, and Game, Central Market, Nos. 635 and 637 Fulton Street, Stands 1, 2, 3, and 17.—One of the best managed meat, poultry, and game establishments in the city is that of Mr. E. R. Coker. This enterprise was originally founded in 1864 under the firm style of Hopson & Coker, who continued the business until 1873, when the firm was dissolved. Since then the business has been managed and largely developed by Mr. E. R. Coker, who is one of the best known and most popular tradesmen in his line in the city. The store is 25x75 feet in dimensions, and is centrally and conveniently located. It is tastefully fitted up in oak and black walnut, and arranged with special reference to the trade, which involves the handling of a vast quantity of meats and provisions, poultry, game, etc., and it may safely be asserted that in freshness, quality, and variety the stock carried by this concern has no superior in the city. The improvements that have been devised of late years for the preservation of perishable articles for an indefinite period are found here in successful operation, and these inventions insure at all times freshness of meats, poultry, etc., and excellent quality. The market is a model of cleanliness and neatness. Mr. Coker is a native of Norfolk, England, and has resided in Brooklyn for the past thirty years. He is a Free Mason, a middle-aged, energetic business man, attentive to the wants of his customers, prompt, and straightforward in all his dealings.

**J. J. Cramer**, Dealer in Fish, Oysters, Clams, Lobsters, etc., corner of Bedford Avenue and Madison Street.—In this line a popular and prosperous business house is that of Mr. J. J. Cramer. This enterprise was founded in 1882, and from its inception to the present it has been accorded a patronage of an influential and substantial character. The store has a frontage of 30 feet and a depth of 40 feet, and it presents a neat, clean, and attractive appearance. Here at all times can be found a full and complete supply of choice, fresh fish of every description, oysters, clams, lobsters, etc., in abundance, and at prices which cannot be excelled in the city. It is the most prominent and popular concern of its kind in this section of the city. Promptness is exercised in the filling of all orders, and fair dealing is a leading characteristic of the establishment. Mr. Cramer is one of our most enterprising tradesmen. He is a native of New York State, and about thirty-two years of age.

**Hobart W. Geyer**, Dry Goods and Fancy Articles, No. 905 Myrtle Avenue.—Of those in this city who constantly consult the best convenience of their numerous customers, Mr. Hobart W. Geyer, dealer in dry goods and fancy articles, is a prominent representative. He occupies a tastefully arranged and attractive store, which covers an area 25x50 feet in dimensions, and gives employment to a corps of courteous and attentive clerks. His well-assorted and exhibited stock comprises all kinds of foreign and domestic cloths, silks, sateens, woolen and cotton and mixed goods, cambrics, muslins, calicoes, prints, linens, lawns, sheet and towelings, etc., besides a long list of notions, hosiery, underwear, and a complete line of gentlemen's furnishing goods. Mr. Geyer is a native of Boston, and resident here since January, 1885, at which time he established the present business. He has had, however, some years' experience in the trade.

**William Spreen**, Select Groceries, Teas, Coffees, Sugars, Spices, etc., Nos. 400 and 402 Broadway.—From a personal inspection of his establishment we can frankly acknowledge that Mr. William Spreen is certainly a most able business manager. His fine store covers an area of 30x60 feet, is very tastefully fitted up throughout, and is filled with a very heavy stock of select staple and fancy groceries of every description, teas, coffees, sugars, spices, condiments, a large variety of canned goods and table delicacies of every description. The extensive trade demands the employment of four hands and a delivery wagon, and all orders are filled with the utmost dispatch. Promptitude, fair dealing, and reasonable prices is the rule of the house. Mr. Spreen is by birth a German, and has lived in the United States since 1872.

**M. Drew**, Birds and Cages, No. 182 Fulton Street.—We may confidently revert to Brooklyn's headquarters for the sale of birds and their little gilded prisons, for "Drew's" has long been a household word, and many are the thousands of families whose firesides have been made happy by carolers from "Drew's," whose mart for the sale of canaries and other song and ornamental birds is situated at No. 182 Fulton street, two blocks from the great bridge entrance. He occupies a store and cellar 25x90 feet, and his cages of household pets are ranged tier upon tier throughout the length and breadth of his spacious showrooms. Mr. Drew is a native of the Emerald Isle, but has been a resident of Brooklyn for some thirty odd years, and his skill in the selection of his specialties and the advantages attendant upon his necessarily heavy purchases enable him to sell a canary guaranteed to be a good singer as low as two dollars, and all other cage birds at equally low prices, and being a manufacturer of cages as well as other wire goods, embracing flower-stands, wire railings, screen doors, window-screens, etc., a house for a feathered pet can be obtained from him at the very lowest manufacturers' price.

**John S. Carr**, Merchant Tailor, No. 631 DeKalb Avenue.—The manifest superiority of custom-made clothing is universally admitted, and from its superior durability is certainly the cheapest in the end. A gentleman who has firmly convinced many of these facts is Mr. John S. Carr, who is one of our pioneer tailors, and decidedly the oldest established in his neighborhood, being the first merchant tailor on DeKalb avenue. He occupies a handsome store and gives employment to from three to five journeymen tailors. His choice stock comprises the best approved fabrics of imported and domestic make, which include cloths, corkscrews, diagonals, cassimeres, chevots, mixed goods for trousers and business suits, fancy vestings, etc. Mr. Carr is a gentleman nearly sixty years of age, and has had forty-five years' experience in his trade. He is a native of England, but has resided in this city thirty years. He founded his business here about twenty years ago, and from the rare excellence of his stock and work enjoys the hearty support of many of our most eminent citizens.

**Charles Schwenk**, Hardware and Housefurnishings, No. 620 De Kalb Avenue.—The owner and proprietor of the above mentioned store is Mr. Charles Schwenk, who is a dealer in builders' hardware and housefurnishing goods. Since its inception the business has shown a degree of success that astonishes those who are not acquainted with the pleasant and courteous head of the house. This gentleman was born in Germany, but has been a resident in this country for over thirty-two years. His experience in his trade is very extensive. The store is 20x40 feet in dimensions, and is filled with a superior and neatly arranged stock. Builders' hardware of every description is always on hand, while housefurnishing goods are infinite as to their variety and choice. Two most able assistants help Mr. Schwenk in his arduous task of pleasing all of his many customers.

**L. F. Tice**, Undertaker and Embalmer, New No. 445 Bedford Avenue, Brooklyn, E. D.—This old and responsible concern was established in 1863, and is one of the leading houses of its kind in the city. Mr. L. F. Tice, the founder and proprietor of the house, is a native of New York city, and is an accomplished exponent of his profession, possessing a searching and valuable experience in its minutest details. The business of the undertaker requires thoroughness and delicacy, combined with an exercise of discriminating judgment. The splendid record of Mr. Tice commends him peculiarly to the favorable notice of the public. No similar establishment in Brooklyn is better prepared for furnishing or directing funerals. A complete and superior assortment of funeral goods is always kept on hand, including coffins and caskets, ranging in value from the plainest to the most costly. It has always been the policy of the house to make its charges as reasonable as is consistent with first-class service. All orders are promptly attended to. Telephone call No. 620, Williamsburgh.



**Van Nostrand's Williamsburgh Express Company,** Principal Office, No. 107 Broadway, below Fourth Street, Williamsburgh; Branch Offices, Nos. 313 Canal Street, No. 117 John Street, No. 31 Hudson Street, and No. 119 West Broadway, New York.—This business was originally established under its present title in 1845. The main office is very convenient to all the best sections of the wholesale dry goods, fancy goods, and other trades, and this express is the most regular and satisfactory means of delivery in every way to all local sections of Long Island, and to all parts of New York city, etc. Merchants have in all cases been carefully served by it, their goods in all instances being promptly delivered at their destination. To facilitate the filling of orders between Brooklyn and New York city, the proprietors have branch offices in the latter city at Nos. 313 Canal street, 117 John street, 31 Hudson street, and 119 West Broadway. This express is a favorite with the general public as regards rapid and safe transportation of trunks, packages, and goods of all kinds at lowest rates. It has built up a very large volume of trade with merchants and others, and promptly handles their shipments of goods, having every facility for their transfer and forwarding to all local destinations. It has become one of the largest concerns of the kind in the city, and this is due to the honorable business methods adhered to by the proprietors. Nineteen hands, fifteen wagons, and twenty horses are employed in the business. The proprietors are Messrs. S. Cox and M. Prout, both of whom are natives of Long Island, and they succeeded to the business in 1866. They are ticket agents for all points over the Erie railroad, Philadelphia and Reading railroad, Fall River line, Troy line, and Albany line of steamboats, and L. I. R. R. and N. Y., O. & W. Ry.

**Schlösser & Co.,** Manufacturers of Cigars, No. 56 Fulton Street.—Mr. Leopold V. Schlösser, the head of this concern, is among the most active and enterprising young men of this city, a native of Austria, and thoroughly acquainted with all the details of his business. The factory is a four-story brick building, 25x100 feet, and is entirely devoted to this business, fully one hundred and fifty hands being constantly employed, giving a daily capacity of forty thousand cigars. They carry at all times a heavy stock and have a very large and constantly increasing trade. The sales-rooms, both in Brooklyn and New York city, are handsomely fitted up and attest in their elaborate details the good taste of the proprietors as well as the liberal patronage which necessarily supports them. Their trade through both the Eastern and Western States is already large and constantly increasing. Retailing as well as wholesaling, they have a great advantage over many of their competitors, and when, in addition to this fact, it is remembered that the firm have established and held for years the reputation of supplying goods exactly as they are represented, the ordinary consumer can see at a glance the reason for their great success.

**Weeks & Haviland,** Fine Teas, Coffees, Sugars, Spices, etc., Choice Family Groceries, No. 419 Court Street; Branch Store, No. 371 Warren Street.—Conspicuous among the many mercantile establishments of the city is the enterprising firm of Weeks & Haviland, who are carrying on a large wholesale and retail trade as first-class grocers. They occupy a corner store, and carry an unusually extensive and well-selected stock of fine teas, coffees, sugars, spices, butter, cheese, eggs, and a full assortment of housekeepers' supplies. They make a specialty of dealing in flour of the finest brands, and have in stock all the best brands of this staple commodity that are manufactured. This business was established in August, 1882, and has been so enterprisingly and skillfully conducted by Messrs. Weeks & Haviland that it has grown to extensive proportions, so much so that they have opened a branch store at No. 371 Warren street, where they employ three clerks and are enjoying a good trade. At their main store they have four clerks and run four delivery wagons to different portions of the city. The members of the firm, Messrs. William B. Weeks and Elbert G. Haviland are both natives of Westchester county, and are widely known and esteemed.

**F. J. Nodine,** Livery, Sales, and Exchange Stables, Nos. 154 to 158 Pierrepont Street.—Mr. Nodine has been engaged in his present business for nearly a third of a century, is one of the oldest livery-stable proprietors in the city, and is probably one of the best known men in Brooklyn. He is a native of Yonkers, and for the past thirty-three years has been a resident in Brooklyn. He founded his business in 1854, and from its inception to the present has been accorded a very liberal and extensive patronage. His stables, which comprise a brick building of three stories and basement, are substantially constructed, and they cover an area of 75x100 feet. They are well ventilated and lighted, provided with drains arranged upon scientific principles, and every attention is given by careful grooms to the care and the welfare of the stock. There is accommodation here for one hundred and fifty horses and sixty carriages and wagons. Mr. Nodine carries on a general livery and sale business. He has for hire handsome coaches, landaus, coupés, buggies, etc., which are modern in style and appearance, and his horses, which are in charge of competent and experienced drivers, equal those of any stable in the city. Weddings, parties, funerals, etc., are supplied promptly with suitable carriages, and at most reasonable charges. The Bell telephone and the American District telegraph are in the office, the telephone call being No. 90. All orders receive immediate and intelligent attention. Mr. Nodine has always in stock a number of first-class horses for sale, and in this line does an extensive trade.

**Geo. Walther & Co.,** Pianos and Organs, No. 623 De Kalb Avenue.—Of the many dealers in pianos and organs here, one of the best known in their section of the city is that of Messrs. George Walther & Co. Here they have an elegant store, which affords a spacious accommodation of 25x60 feet, and enables them to carry a fine stock of pianos and organs of the most desirable order, by the most celebrated makers. They are special agents for the sale of the well-known and highly esteemed Sterling organs. They announce that it is their aim in dealing with the music-loving people of their vicinity to observe the soundest business principles, and remember that in acting to the best interests of their customers they also act to the best of their own. They guarantee all pianos and organs, and cordially invite inspection. They also tune and repair instruments and rent them at most moderate terms. Their stock includes a choice line of stationery and sheet music by all the most eminent and popular composers, which is offered at a discount of from thirty-three and a third to fifty per cent. Mr. Geo. Walther, the managing head, is an affable gentleman, of middle age, and a native of Germany, resident in this country over twenty years. He has had practical experience of pianomaking for fully that length of time, and is an expert musician and tuner. The present business was established at the above address in 1884.

**G. Krakaur,** Wholesale Dealer in Live and Dressed Poultry and all kinds of Country Produce, No. 57 West Avenue, Wallabout Market.—Prominent among the leading houses in the wholesale trade in live and dressed poultry and all kinds of country produce is that of Mr. G. Krakaur. It was originated in May, 1885, and has become a famous and popular house, the name being known all over as synonymous with fair and honest dealing. The proprietor is a native of Germany, and has been long resident in this country. He began business in Cincinnati, O., in 1876, and he now has a business establishment in that city. Since he started business in this city he has built up a large and constantly growing trade. He occupies a one-story frame building 25x70 feet in dimensions. It is very tastefully fitted up, admirably arranged, and provided with all necessary appliances and conveniences. He is daily in receipt of heavy consignments of live and dressed poultry and every description of garden and field produce from all sections of the country, his supplies of poultry coming principally from Ohio. He is in a position to offer to dealers the finest quality of poultry and produce at prices the lowest in the market. He bears the best of reputations in mercantile life, and his prosperity is the result of his strictly honorable treatment of his customers.



**Richard B. Leech**, Coal and Wood, No. 303 Atlantic Avenue, Depot and Pockets, Gowanus Canal. Established 1840.—One of the oldest as well as the largest establishments engaged in the coal and wood trade in Brooklyn is that carried on by Mr. Richard B. Leech, which was inaugurated in 1840 by E. A. Conklin, succeeded by Mears & Nichols in 1861, and by Mr. Leech in 1866. His yards are extensive and are amply provided with mammoth pockets, sheds, screens, and every facility and appliance for the rapid and economical conduct of the business on a large scale, all handling being done by steam at minimum cost. A full stock of Lehigh Locust Mountain, Lackawanna, Scranton, red ash, and the celebrated Cross Creek Lehigh coals are constantly on hand, also pine, oak, and hickory wood prepared by steam, and the relations of the firm with the producers are such that these products are furnished at the lowest possible prices, and coal is sold in any quantity, from a ton to a cargo, his motto being, best coal at c. o. d. prices, and no other way. The main office is at No. 303 Atlantic avenue, where orders are received and promptly filled. Employment is given to ten to fifteen hands, with teams, trucks, and horses for the delivery of his merchandise to any point. Mr. Leech is a native of Brooklyn and belongs to one of the oldest families, his family having lived in Brooklyn for more than three-quarters of a century. Mr. Leech is one of the original organizers of the Coal Exchange of Brooklyn. He is deeply interested in all measures which will elevate the character and stability of the coal trade and tend to a healthy and honorable advancement of relations between the seller and buyer. He was in the naval service during the late Civil War, enlisting before the mast as a landsman at the age of nineteen, and was rapidly promoted to the position of paymaster's clerk; served on board the U. S. ship Courier, under Admiral Dupont, commanding South Atlantic Blockading Squadron, participating in the capture of Port Royal and other engagements, and honorably recommended by Admiral Dupont to the Secretary of the Navy for promotion to the position of paymaster in the regular service. He is a member of Winchester Post, 197, G. A. R., and also is a public-spirited citizen interested in many of the charitable and reform institutions of our city.

**Herbert O. Gentry**, Druggist and Apothecary, No. 164 Park Avenue, corner Adelphi.—A very popular drug store among the residents of the vicinity of its site is that Mr. Herbert O. Gentry, established in 1883 by Mr. John Coone, who was succeeded in 1885 by the present proprietor. The premises consist of a handsome store with a floorage area of over a thousand square feet, and the fittings are very attractive and in keeping with the nature of the stock. A fine line of pure drugs and chemicals is always on hand, as well as a good assortment of druggists' sundries, fancy goods, and toilet articles and conveniences. An elegantly designed modern soda-water fountain is one of the leading features, and fine cigars of popular brands and superior quality are kept constantly in stock. Mr. Gentry keeps one polite and accommodating clerk, and makes a specialty of the prescription department, and as Mr. Gentry is a graduate of the New York College of Pharmacy he is thoroughly conversant with the duties of his profession.

**Joseph Stamper**, Smoking, Chewing, and Plug Tobaccos, and Manufacturer of Fine Cigars, No. 65 Broadway, Brooklyn, E. D.—As proprietor of an attractive cigar and tobacco establishment which is the oldest house in this line of trade in this part of Brooklyn, Mr. Joseph Stamper has for many years been prominent in trade circles. He occupies a large salesroom 20x60 feet in dimensions, with a factory in the rear, and employs in the latter a large force of skilled workmen in the manufacture of fine cigars, for the superior excellence and flavor of which he is noted among dealers and smokers generally in the city. He carries in stock the finest brands of smoking, chewing, and plug tobaccos, and imported cigars, and supplies the trade at lowest possible wholesale rates, successfully competing in prices and quality of merchandise with any other jobbing house in New York or Brooklyn. Mr. Stamper is a native of Germany.

**John J. Connor**, Wholesale and Retail Dealer in Flour, Butter, Sugar, Teas, Coffees, Spices, etc., No. 824 Myrtle Avenue, corner of Marcy Avenue.—A house in the wholesale and retail grocery trade in this city that has acquired a high reputation for the purity of its goods is the one named in the caption of this article. Mr. Connor founded his enterprise in 1882, and he has from its inception commanded a large and constantly increasing trade. His store is 25x75 feet in dimensions, is one of the best fitted-up and best stocked in this section of the city. The stock is at all times extensive, fresh, and reliable, and embraces staple and fancy groceries in every variety, teas and coffees of the finest brands, the best of creamery butter, spices, sugars, the most popular brands of flour, canned goods, etc., together with an abundant stock of beef, mutton, lamb, veal, and provisions of every description. Nine hands are employed, and the house has at command every necessary facility for promptly filling all orders on the most advantageous terms. Goods are immediately delivered in all parts of the city. Mr. Connor is a native of Ireland and has been long resident in Brooklyn. He is a live, wide-awake business man, ever attentive to the wants of his customers, and his success is the result of his assiduity and honorable business methods.

**John Peterson**, Parlor Suits, Lounges, etc., Carpets Laid, Shades put up, No. 368 Myrtle Avenue.—The necessities for making and repairing furniture are constant in their character, and in the former case the expenses for good and serviceable articles are never light. It is therefore a matter of common prudence to purchase from a reliable maker, and such a one is Mr. John Peterson, who manufactures to order all kinds of household furniture, including parlor suits, bedroom suits, dining-room and kitchen articles, etc. Mr. Peterson has had an experience of twenty years in this business, and is a thorough and conscientious workman. His place of business has an extent of 25x60 feet, and contains a reliable stock of goods of excellent manufacture. Furniture repairing is here promptly attended to, and from two to four capable workmen are employed. The proprietor is a native of Sweden, is still a young man of thirty-six, and has been a resident of the United States for seven years. He began business at his present stand in 1885, and has a steady and prospering trade.

**M. Marlborough**, Carriage and Light Wagon Maker, Nos. 470 and 472 Clermont Avenue.—This enterprise was established by Mr. Marlborough in 1860, and after conducting it alone for a number of years he admitted his sons into the firm. On the sons' retirement, in November, 1885, the business was again carried on solely by Mr. Marlborough and in his own name only. He occupies a fine three story brick building, in size 25x80 feet, and fully equipped throughout. A force of about twenty-five hands are to be seen busily employed in making the carriages and light wagons for which this house has gained such an enviable reputation. For style, workmanship, and durability these vehicles are second to none, and they are all offered at prices as low as an equal quality of goods anywhere in the country. Mr. M. Marlborough, the proprietor of this creditable industry, is a native of Ireland, but for the last thirty-four years has been a resident of the United States. He has had an experience of forty years in the carriage building business, and is thoroughly acquainted with its every department.

**Brighton Market**, Beef, Veal, Mutton and Lamb, Pork, Poultry, etc., corner Park and Franklin Avenues.—This popular market was established in 1882 by Mr. Richard Meier, who has conducted his enterprise at its present address since the first of the present year. Ever since he inaugurated this business Mr. Meier has met with that success which his energy and enterprise are deserving of. His fine store is 25x50 feet in dimensions, is complete in its appointments, and thoroughly inviting in its appearance. The stock comprises a choice assortment of beef, veal, mutton, lamb, pork, poultry, etc., all unsurpassed in quality, and most reasonable in prices. Two active and courteous clerks are employed in the store. Mr. Meier is a native of New York city.



**William Nason, Undertaker, Nos. 194 and 196 Franklin Street, Greenpoint.**—The functions of the leading undertaker have developed to the plane of a veritable profession in this country of late years, and one that calls for the exercise of a degree of sound judgment, ability, and tact not at all deemed essential to success in other walks of life. One of the oldest and foremost members of the undertaking profession in the Eastern District of Brooklyn is Mr. William Nason, whose well equipped and excellent establishment is located at Nos. 194 and 196 Franklin street (Greenpoint), and who has enjoyed a career of unbroken prosperity during a period of nearly thirty years, the business being in continuous and successful existence in the present quarters since 1857. Mr. Nason, who is also the popular and efficient sexton of the Tenth Reformed Church, manufactures all his own funeral supplies, and gives employment to about eight competent and experienced hands, a well-ordered stable, situated at Nos. 71 and 73 India street, being run in connection. The wareroom is 40x70 feet in dimensions, handsomely fitted up, and a large and A1 stock is carried, including coffins, caskets, trimmings, and every requisite incidental to obsequies and interments, four elegant carriages and two fine hearses being in regular service, and, altogether, an extensive and influential patronage is received, undertaking in all its features being attended to in the most superior and satisfactory manner. Mr. Nason, who is a native of Maine, and has resided in this city upward of thirty-five years, is a gentleman of courteous manner and sterling integrity, as well as energy and business ability, and stands high in the community alike in his professional relations and in social life. He is a prominent and esteemed member of the F. & A. M., I. O. O. F., and the Knights Templar. Mr. Geo. H. Nason, son of Mr. Wm. Nason, has been actively connected with his father's establishment for the past fourteen years, attending to the general details of the business. He is a well-known and highly respected citizen, has been a member of the New York Legislature, elected as a Republican from a strong Democratic district, and prominent as a citizen in all affairs of his section of the city.

**Riley & Cowley, Machinists and Engineers, Richard Street, corner Bowne.**—As machinists and engineers, the firm of Riley & Cowley takes rank among the best established and most prominent in the city. The business was started in 1869 by the present partners, Messrs. Reuben Riley and Robert Cowley, and an increasingly successful career has been pursued during the seventeen years of its existence, without change in ownership or direction. The location is at Richard and Bowne streets, where a two-story brick building is occupied, the dimensions of which are 50x100 feet, and provided with all the facilities necessary for the supply of the extensive and still growing demand, including a complete equipment of the latest and most approved machinery. Messrs. Riley & Cowley are builders of propeller engines for tow-boats and steam yachts, and give particular attention to the construction of machinery for steam dredging. A force of from twenty to twenty-five skilled mechanics is employed, and the specialties made by this house command a wide preference in the trade, on account of their uniform excellence, unvarying reliability, and satisfactory performance. The proprietors have a thorough, practical knowledge of every detail of the industry. The business of the establishment extends to all parts of the United States. The resources possessed enable the firm to offer rare inducements in the way of prices. Mr. Riley is a native of New York State, while Mr. Cowley was born in England. They are both enterprising, progressive, and responsible.

**S. McLure, Manufacturer of Dress, Upholstery, and Drapery Trimmings, Regalia and Badges, Fluting and Pinking, No. 261 Fulton Street, opposite Clinton.**—Mr. McLure, who has been in business at this location since 1870, is the most extensive manufacturer in his line in the city, and his trade, which is now one of considerable proportions, is annually increasing in volume. The premises occupied for the business comprise the first and second floors of a four-story building, covering an area of 25x100 feet, together with an

extension building in the rear. The factory is equipped with the best mechanical appliances known to the trade, and a staff of fifteen hands is regularly employed. Mr. McLure, who is a native of Scotland, and has been a resident of Brooklyn for the past forty years, has been active in this line of manufacture all his life, and is possessed of vast practical experience, superior skill, and good judgment, thus making his goods the standard favorites with the trade. The finest lines of ladies' dress, cloak, banner, and upholstery trimmings are manufactured by him, and the richest order of work is a prominent specialty. The trade of the concern is of both a wholesale and retail character, and its business relations extend to all parts of the country. In commercial circles Mr. McLure is warmly spoken of as a gentleman of probity and honor.

**Grant & Dunbar, Hosiery, Notions, Fancy Goods, etc., No. 179 Manhattan Avenue, Greenpoint.**—An important branch of commercial activity, and one deserving of special mention in a review of the leading business interests of Brooklyn, is the dealing in hosiery, fancy goods, and notions. One of the finest and most popular establishments engaged in this line of trade is that of Messrs. Grant & Dunbar, located at No. 179 Manhattan avenue, Greenpoint. This house was established in 1885, and has always commanded a liberal and substantial patronage from the citizens of this community. The premises occupied are very convenient and spacious, comprising a store and basement, 25x70 feet each, which are fully stocked with a splendid assortment of the above line of goods received direct from the most reputable sources of supply, and offered at prices which defy successful competition from even the older houses in this line of trade. The system which prevails throughout the establishment indicates the most careful supervision, while the judgment and taste displayed in the selection of these goods clearly show that the partners are thoroughly educated to the business and acquainted with the wants of a critical trade. A visit to this store will satisfy the most fastidious that the goods here displayed are unsurpassed both in quality and prices and justly merit the commendation bestowed upon them. The members of this enterprising and popular firm are Messrs. George Grant and A. Dunbar, both of them well known to this community as gentlemen of rare energy and business ability.

**Nils G. Kant, Druggist, No. 313 Columbia Street.**—One of the most elegantly kept stores in South Brooklyn is the drug store of Mr. Nils G. Kant. Mr. Kant established himself as far back as in 1875, and has since been doing a permanently profitable business. He is a native of Finland, Russia, about thirty-eight years of age, and has been a resident of this country for many years. He is further advanced in his profession than probably any other druggist in town, being a graduate both of the Finland College of Pharmacy and the New York Bellevue College. The specialties of the house are the very purest of drugs and chemicals, toilet articles and patent medicines. Prices, too, are marked very low and compare favorably with any in the market. The store occupied measures 25x40 feet in size, and is beautifully fitted up, while two assistants are kept busy attending to the ever-increasing trade, while Mr. Kant personally superintends everything about the business.

**H. O. F. Brunjes, Teas, Coffees, Sugars, Spices, Flour, etc., etc., No. 19 Bremen Street, corner Adams.**—Mr. Brunjes established his business in Brooklyn in 1878, and for more than eight years has enjoyed a remunerative patronage. His fine store is filled with an extensive stock of goods far above the average in value and true merit. The assortment includes a complete variety of choice teas, coffees, sugars, spices, flour, and general groceries of all kinds, all fresh and good and of the best value. The trade of the house is principally confined to the city, and is of large proportions, requiring the employment of three clerks. All orders are promptly filled and sent to their destinations, and no one is kept waiting. Mr. Brunjes is a native of Germany, and has resided in Brooklyn for fourteen years. During that time he has been in the grocery business and consequently understands it perfectly.



**J. McLean**, Merchant Tailor, No. 568 Fulton Street.—An old-established and thoroughly representative house in the clothing trade is that of Mr. J. McLean. This business was founded twenty-three years ago at Newburg, N. Y., by Mr. McLean. He removed his establishment to Brooklyn in 1830, and to-day has one of the most popular and best-known houses in the trade in this city. The store occupied by him is 25x50 feet in dimensions, and is very nicely fitted up. It is filled with a first-class stock of imported and domestic fabrics of the most approved designs and styles. A specialty is made of artistic custom work, and the garments made here can be depended upon to be finished in the latest fashion, and to be as perfect fitting as it is possible to obtain in the art. A force of ten skilled workmen is kept employed. Mr. McLean, who is a native of Ireland, County Derry, has resided in the United States for over thirty-eight years, and has had an experience of twenty-eight years in the tailoring business.

**Joseph Keller**, Printer, No. 4 Myrtle Avenue.—Prominently engaged in this branch of trade and deserving of special mention is Joseph Keller, established since 1869, and with an experience in all branches of his trade of more than thirty years. Here he occupies a large and commodious room, well lighted, admirably arranged for the business, and 50x60 feet in dimensions. He employs six skilled workmen and four job presses, which are driven by steam. The office is well-equipped with several first-class fonts of type, all of the newest and latest designs, and Mr. Keller's facilities for doing all kinds of book, job, and commercial printing are of the best and equal to any demand upon him. The business extends throughout Brooklyn and Long Island. Mr. Keller is a native of Syracuse, New York, of middle age, and a resident of this city since 1861. He is a practical printer, well versed in every detail of the trade, and all of his work bears the impress of skill, artistic taste, and complete workmanship. "Good work, fair rates, full count, and prompt delivery" are his business mottoes.

**S. C. Pearsall**, Real Estate and Insurance Broker, No. 679 De Kalb Avenue.—The business of which Mr. Pearsall is now proprietor was founded in 1866, afterward conducted by Mr. V. P. Chiquoine, the latter being succeeded on January 7th, 1885, by Mr. S. C. Pearsall. The office occupied by him is very nicely fitted up and is furnished comfortably. Mr. Pearsall is enjoying a first-class run of patronage, which is daily increasing in extent. He is prepared to rent houses, collect rents, search titles, and carefully and accurately draw up deeds, bonds, mortgages, leases, contracts, agreements, and all other legal documents. He is a notary public, and negotiates loans, and executes all business connected with the real estate profession. He is also ready to effect insurance in substantial and responsible companies on the most reasonable terms. He always has houses to let and desirable real estate for sale, and also has at his disposal desirable flats. Mr. Pearsall is a native of Long Island, and is a pleasant gentleman with whom to have dealings.

**Francis E. Frith**, Steam Kindling-Wood Factory and Family Coal Yard, Nos. 118, 120, and 122 Classon Avenue.—Mr. Frith is a wholesale and retail dealer in coal and wood, and sells the latter by the cord, load, or bundle, and the former by the ton or cargo. This business was inaugurated in 1861 by Messrs. Frith Brothers, and conducted by them until 1881, when the present proprietor became the sole manager. The plant occupied for the purposes of the business covers an area of 125x235 feet. The coal sheds front on Schenck street, while on the Classon avenue side is the steam kindling-wood factory, having a frontage of 25 feet and a depth of 60 feet. This factory is furnished with a thirty-horse power engine and boiler, and every appliance and facility for the successful prosecution of the business. Employment is given to forty-five hands and prompt attention rendered every order, whether large or small. The best quality of coals and Virginia pine, oak, and hickory wood is dealt in by Mr. Frith, and everything is sold at the lowest living prices.

**Thomas Poynter**, Nurseryman and Florist, No. 663 Fulton Avenue.—Mr. Thomas Poynter, nurseryman and florist, has a handsome establishment at No. 668 Fulton avenue, which he occupies as a salesroom, while on Clarkson avenue, Flatbush, he has extensive nurseries and greenhouses. His establishment on Fulton avenue affords an area of 25x50 feet, and gives employment to a number of polite and courteous clerks. His beautiful stock comprises all the favorite cut flowers, and he makes a specialty of roses. The latest novelties in floral designs are always on hand, and particular attention is paid to this department, which is always under the personal supervision of Mr. Poynter. Trees, shrubs, hardy vines, greenhouse plants, rustic baskets, warden cases, ferneries, etc., can always be had at short notice, and he is prepared to attend to gardening in all its branches by day or season, prune grapevines, lay out lawns, landscape gardening, etc., artistically and promptly done. Mr. Poynter is a gentleman of care, taste, and culture, a native of England, and has resided in the United States since 1855, and established his present business in 1862. His experience extends over a period of twenty-five years. He is a Free Mason, Covenant Lodge 758.

**Charles S. Lynan**, Wholesale and Retail Dealer in North River and Pennsylvania Bluestone, Flagging, Sills, Coping, Steps, Mantels, etc., corner of Clinton and Flushing Avenues.—Engaged in handling vast quantities of bluestone, flags, steps, mantels, etc., and in planing and sawing stone into desired sizes is Mr. Charles S. Lynan. This enterprise was founded in 1847 by the late Mr. Peter Lynan, of whose estate the business now forms a part, and is under the management of his son, Mr. Charles S. Lynan, who is a native of this city. The premises occupied for the business comprise a yard 150x200 feet in area, and a one-story frame building, 25x30 feet in dimensions, which is used for office purposes. The yard is filled with all the requisite shedding, and the most improved steam saws and planers are in operation in the manipulation of rough blocks of stone into any desired size or form. The concern has at all times on hand a large stock of North River and Pennsylvania bluestone, flagging, sills, coping, steps, rubbed sills, mantel, sand hearths, planed and sawed stone, etc., ready for prompt delivery. The house is one of the oldest in its line in the city, and it has a large patronage, and a high reputation for enterprise and fair dealing.

**Nelson Sammis**, Boots and Shoes, No. 707 Myrtle Avenue.—One of the principal firms engaged in this line is that of Mr. Nelson Sammis. Mr. Sammis carries an immense stock of boots, shoes, slippers, and rubbers of every description known to the trade, comprising all the best grades carefully selected from the best manufactories in the country. The store, which is 25x75 feet in size, is very handsomely fitted with fine fixtures, and is nicely carpeted and appropriately furnished. It has two handsome large show windows. The stock is arranged in tasteful order with a view to convenience and comfort. A corps of active, courteous clerks are always in attendance to give every attention to patrons. The store is the largest of the kind in this section. The goods are sold at prices so low as cannot fail to give satisfaction. Mr. Sammis is a native of New York city, and has been carrying on his present enterprise since 1876.

**A. Dowdeswell**, Housefurnishing Goods, No. 636 Myrtle Avenue.—A popular, well-known business house in Brooklyn is that conducted by A. Dowdeswell, which was established as far back as 1846 by Mr. Richard Dowdeswell. The store has dimensions of 25x60 feet, and is well arranged and provided with every facility for business purposes, and contains a large, valuable stock of all kinds of housefurnishing goods, including crockery and hardware, and a general assortment of all the new style stoves, heaters, furnaces, and ranges of the latest improved patterns. In the workshops several skilled workmen are always employed. A special business is also made of setting furnaces and ranges, and making repairs, and a large business is carried on. This establishment is one of the oldest in its line of business in the city.



**Warwick Valley Milk and Cream Company,** Robinson & Hawkins, No. 78 Atlantic Avenue.—The milk and cream from the Warwick Valley Milk and Cream Company has the indorsement of many eminent physicians in this city who have used and recommend this milk for its absolute purity, rich and nourishing quality. The milk and cream of this company is from the select dairies of Sussex county, celebrated for the high grade of stock, the quality of its grasses, and purity of its streams and springs. The cows are fed upon the purest and most wholesome food, such as corn-meal, oat-meal, and bran, and the best kinds of hay. No kind of starch feed, glucose, or brewers' grains are used, and before being brought to market the milk is inspected by a skillful and reliable physician and subjected to chemical analysis. This milk shows eighteen to twenty per cent. cream, the standard for pure milk fixed by the Board of Health being somewhat under this percentage, is from selected stock of the Whippoorwill Farms, and is warranted strictly pure and healthy. If the victims of adulterated and unwholesome



milk will give it a trial, the truthfulness of these statements will be amply vindicated. Great care is taken in feeding and milking the cows, and also in delivering the milk at the bottling house at Vernon Station, where it is thoroughly cooled and put in hermetically sealed glass jars, and is not again exposed to the atmosphere until opened for use. The extra cost of pure milk and cream put up in hermetically sealed jars in the country is small, when compared with the amount saved in the avoidance of doctors' bills, and the many diseases—especially in children—caused by the use of impure and adulterated milk. This milk is cheaper in the end than other milk at one-half the price. Three thousand quarts daily are sold in bottles, and in quantities as may be desired, and can be procured from the storerooms of the company, No. 78 Atlantic avenue, located in the three-story brick building at that place, and are 20x60 feet in dimensions, provided with all the necessary fixtures and appliances for producing an even temperature for the safe keeping of milk and butter. Prime butter is a specialty of the company, and it partakes of the high character of the milk. The business is conducted by H. A. Robinson and B. F. Hawkins, both natives of Brookhaven, L. I., under the firm name of Robinson & Hawkins. The business was first established in 1858 by Weldon Barnes, succeeded by C. Weldon, then Sanford & Co., Robinson & Hawkins coming in possession in 1880. Their trade is principally in the city, and is limited only by the amount of the product.

**Rankin & Ross, Dealers in Brown Dorchester and Ohio Freestone,** corner of Bond and Carroll Streets.—Of the many commercial industries of Brooklyn few can compare in importance with the trade in brown freestone. In review of this industry due reference should be made to the enterprise of Messrs. Rankin & Ross. This concern was founded in 1871, and from its inception to the present has been accorded a very liberal and substantial patronage. The premises occupied comprise a one-story brick building, 50x80 feet in dimensions, and a yard containing an area of 100x200 feet. The works are efficiently equipped with saws, planing-machines, etc., for the manipulation of brown freestone, and these mechanical appliances are operated by a seventy-five-horse power steam engine. Forty hands are employed, and all kinds of stone-work are prepared for building purposes and erected where required. The firm carry an immense stock of both brown Dorchester and Ohio freestone, and there is every appliance and facility at command for the handling of vast quantities of this material. The concern is one of the largest of its kind in the city, and it does a large trade with builders and others not only in Brooklyn but in New York city. The copartners, Messrs. James D. Rankin, a native of this State, and James Ross, of Scotland, are active, enterprising business men, and they are accounted among our most substantial and esteemed citizens.

**A. B. Davenport,** Real Estate and Insurance Agent Garfield Building (Room No. 4), corner of Court and Renwick Streets.—This is a business requiring good judgment and a keen foresight, and those real estate agents who have acquired reputation in this direction are not only of the greatest assistance to the investor, but have retained a large and influential clientele. Among the gentlemen engaged in this business since 1853, who have seen the city grow up from twenty-five thousand souls to its present proportions of the second city in the country, is Mr. A. B. Davenport, real estate and insurance agent, Room No. 4, Garfield Building. His business relates to the purchase of real estate, leasing of property, collection of rents, negotiating of loans, and effecting insurance. His long residence in the city, his acquaintance with values in all locations, and knowledge of titles render him one of the most desirable and best informed men upon all matters pertaining to real estate to have business relations with in the city. No man sustains a better reputation as a citizen and business man in this community. During the first seventeen years of his city life he was principal of a private academy, and is now largely interested in educational matters and the ecclesiastical affairs of the Congregational churches. His business was commenced in offices at the corner of Fulton and Oxford streets, thence removed to the vicinity of the City Hall in 1855, and to his present address in 1885. His offices are handsomely furnished for the reception of his clients. Two efficient clerks are in attendance, and information concerning real estate, the investigation of titles, negotiation of loans or effecting insurance, is conducted with great fidelity and to the satisfaction of persons interested.

**J. E. Ensell, M. D.,** Pharmacist, No. 147 Sands Street.—Among the many beautifully arranged and choicely stocked druggist establishments of this city there are none which surpass the pharmacy of Dr. J. E. Ensell. It is located in a three-story building, and occupies an extent of 25x60 feet, presenting to the street two handsome show-windows tastefully arranged. The interior exhibits very fine fixtures, show-cases, a soda-water fountain, and a fine arrangement of the goods carried. The store is fully stocked with the best quality of articles of drugs and chemicals, a full assortment of useful patent medicines, and as fine a line of fancy and toilet articles as can be presented in any similar establishment in Brooklyn or New York. As this pharmacy occupies a good location, has been in existence sixteen years, and keeps a full stock of reliable goods, its patronage has become very large, and three clerks are constantly employed. It was established in 1870 by Mr. E. Heall, Jr., but passed in 1883 into the possession of J. E. Ensell & Co., and in 1885 to the sole ownership of Dr. Ensell. This gentleman was born in 1849 in Monmouth county, N. J., but has been a resident of Brooklyn during the last thirty years. He is a graduate of the College of Physicians and Surgeons of the city of New York, and a genial and enterprising gentleman. Competent in all respects, he conducts a large and thriving business, governed by an educated understanding of its requirements as an important branch of trade and as a means of contributing to the convenience and benefit of the public.

**George F. Wynne,** Stationer and Newsdealer, No. 240 Flatbush Avenue.—This house was established here in 1868, and has always been liberally patronized by the reading public. The store is very finely located for trade purposes, is large and commodious, and attractive in all its appointments. The proprietor carries at all times a full line of fine stationery, including the latest novelties in papeteries, also a general assortment of new books from the best authors, the daily and weekly papers of both Brooklyn and New York, Christmas cards, holiday gifts, children's books, etc., making a leading specialty of engraving in all its branches and in the finest style of the art, and printing and bookbinding, which are executed by the best experts in the business. Anything in these various lines of trade can be ordered of this establishment with the certainty that it will be furnished as desired, promptly delivered, and at the lowest possible prices. Mr. Wynne is a native of London, England, and is a gentleman of large and valuable experience in his business.



**Henry Brothers**, Wholesale and Retail Grocers, Teas, Coffee, and Spices, No. 151 Bridge Street, No. 667 Fifth Avenue, and Nos. 357 and 359 Van Brunt Street.—Among the most active and enterprising of Brooklyn's merchants engaged in this trade are the Messrs. Henry Brothers, who have stores on Bridge street, Fifth avenue, and Van Brunt street. The firm consists of Thomas, James, and Isaac Henry, all of whom are natives of the North of Ireland. Thomas has been nine, James ten, and Isaac seven years in this country. They first started business on Third avenue, afterward removing to Washington street, and later to Van Brunt street. With their headquarters at the latter premises, the firm subsequently opened two branch stores, one at No. 151 Bridge street, and the other at No. 667 Fifth avenue. The premises Nos. 357 and 359 Van Brunt street are 50x150 feet in dimensions, and are divided into two departments, one being devoted to groceries and the other to butchers' meat. In the grocery department six and in the butchers' department four assistants are employed, and the business is under the management of Mr. Thomas Henry. The store at No. 667 Fifth avenue is 25x75 feet in dimensions, is neatly fitted up, and devoted exclusively to staple and fancy groceries and kindred goods, Mr. James Henry conducting the operations here with three clerks. Mr. Isaac Henry has charge of the store No. 151 Bridge street, and this is 25x50 feet in dimensions, is tastefully fitted up, is stored with a fine stock of grocery goods, and affords employment to two assistants. The firm at their various stores control a large and growing trade, which is of both a wholesale and retail character, their business relations extending to all parts of Long Island. The firm is an enterprising one, and they justly merit the success which has attended their well-directed efforts.

**H. C. Bull, Jr.**, Real Estate and Insurance, No. 545 Fifth Avenue.—One of our leading brokers and prominent real estate agents in this city is Mr. H. C. Bull, Jr. He established his business here in June, 1885, and quickly developed a connection of the most superior character, including among his customers many leading capitalists and investors. He is a recognized authority as to the values of realty in all sections of the city, and those investors who are guided by his judgment and advice can rely on securing properties that will return a handsome income, with prospective increase in values. He devotes special attention to the sale and lease of houses and business property, collects rents, and possesses excellent facilities for the prompt negotiation of loans on bond and mortgage. Mr. Bull is the agent in Brooklyn for the Phoenix Insurance Company, of Brooklyn; the North British and Mercantile Insurance Company, of London, and Lloyd's Plate-Glass Insurance Company, of New York, being prepared to place the largest risks at the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. He is also a commissioner of deeds and a dealer in coal and wood. Mr. Bull will always be found a thoroughly reliable and trustworthy business man.

**Horace R. Fletcher**, Real Estate Broker, Notary Public, etc., No. 365 Flatbush Avenue.—Among the old and reliable real estate brokers in this city can be named Horace R. Fletcher. Mr. Fletcher, who is a native of New Hampshire, embarked in business here in 1866, and during the twenty years intervening has steadily earned his way to public favor and prosperity, numbering among his clientele many of the solid and wealthy citizens of Brooklyn. He transacts a general real estate business, buys, sells, and exchanges, and money is loaned on bond and mortgage, also attends to the collection of rents, and assumes the management of estates, and is accounted one of the best judges of the present and prospective values of property of every description, improved and unimproved, in the city. He is also agent for the coal and wood firm of Z. O. Nelson & Co., the office being connected by telephone No. 472, direct line, with their capacious and excellent yard (one of the best in the city), and altogether a very fine business is done, two capable and efficient clerks being employed. Mr. Fletcher is a courteous gentleman of the highest personal integrity, as well as of energy and ability.

**John Feitner**, Monumental Works, Twenty-fourth and Twenty-fifth Streets.—This house was founded in 1856, and is recognized as one of the leaders in this line of trade. The premises occupied for manufacturing purposes comprise a yard 60x150 feet in size, and a frame building 25x60 feet, thoroughly equipped with every modern appliance for the business, including three polishing machines operated by steam power and furnishing employment to fifteen hands. At this establishment can always be found a large variety of designs in monuments, headstones, tablets, etc., evincing a combination of taste and skill rarely seen. The cemeteries of this city and those of surrounding districts are specially noticeable for the elegance and taste displayed in their costly and massive monuments, many of which were produced by Mr. Feitner, notably the Langlois vault, costing \$8,000; the Lyons marble monument, thirty feet high, costing \$5,000; the Erwin granite monument, costing \$2,000—all erected in Greenwood Cemetery. Vaults are built and cemetery lots inclosed, and parties contracting with this house will secure many advantages, both in quality, price, and style of work.

**William W. Beavan**, Painting and Paperhanging, No. 19 Gates Avenue.—A leading house engaged in plain and decorative painting and paperhanging is that of Mr. William W. Beavan. This business was originally established by Mr. Edward Beavan, father of the present proprietor, and for a time it was conducted under the style of E. Beavan & Sons, Mr. W. W. Beavan succeeding to the entire control of it on the death of his father in March, 1883. He has a finely fitted up store 25x60 feet in dimensions, and it contains a large and complete stock of paperhangings, paints, oils, etc. The paperhangings are in all the latest styles and designs, and there is a fine display of foreign borders, dados, and fine art hangings of the most beautiful description. Graining, decorative painting, and calcimining are also special branches of the trade. Contracts are taken and estimates given for painting buildings, and Mr. Beavan guarantees to give satisfaction in all work performed under his care and supervision at the very lowest prices compatible with good workmanship. He employs from ten to thirty experienced workmen, has the patronage of some of the wealthiest citizens, and a trade extending over all parts of Long Island.

**J. W. Palmer**, Fine Job Printing of every Description, No. 359 Fulton Street.—In 1880 Mr. J. W. Palmer established his office for conducting a job printing business at No. 285 Myrtle avenue, thence removed to No. 391 Fulton street, and to his present location in 1882. At this place he occupies premises 22x90 feet in dimensions, containing six job presses, a composing room, equipped with an extensive assortment of type and all the necessary mechanical aids and appliances for the conduct of business, and his office, in which is stored a variety of paper and other stock. The specialty of the business is fine job and small book printing, while general job work is attended to. Six hands are employed, and none but first-class work is turned out. Mr. Palmer is a practical printer of push and energy, and has succeeded in controlling a very large and influential city patronage. Mr. Palmer is a native of Brooklyn, and a member of the Masonic Order and the Sons of St. George.

**G. W. Bungay, Jr.**, Manufacturer of Saddles, Harness, etc., No. 412 Fifth Avenue.—Gentlemen who take pleasure in fancy rigs are satisfied that they can find no better place at which they can be supplied with all the necessary paraphernalia than that of Mr. Bungay, who opened his store in 1870. He is a native of New York State, and after thirty-five years' experience, is prepared to furnish as good a quality of goods, and as finely executed work, and at prices as low as can be found elsewhere. The store is 25x40 feet in dimensions. He carries a well-selected stock of everything that is usually found in any first-class store of the kind, including all of those smaller yet necessary articles that are requisites of a gentleman's stable. He employs three workmen. No orders are delivered but what will bear the closest examination. Mr. Bungay is a gentleman of middle age, and familiar with all the details of his trade.



**Lippmann Brothers**, Commission Merchants, Dealers in Foreign and Domestic Fruits and Produce, Nos. 12 Washington Avenue and 49 West Avenue, Wallabout Market.—Among the wholesale firms doing business in Wallabout Market none have developed a trade of more extensive proportions or of a better character than Messrs. Lippmann Brothers. They began business in December, 1884, and were among the first to establish themselves in the market. For the purposes of their business they occupy a one-story frame building, which is 25x100 feet in dimensions. It is neatly fitted up, and provided with every convenience and appliance for facilitating the operation of the business. The firm have, by reason of their skill and honorable dealings, built up one of the largest wholesale city and shipping trades in the market. The firm deal in all kinds of domestic and foreign fruits and produce in season, and daily receive large consignments of country produce from all parts of Long Island and other sections of New York State, New Jersey, etc. Having a ready market for all supplies, they are in a position to insure to consignors prompt and satisfactory returns, and they can offer to the trade the finest and best quality of goods at prices which cannot be easily duplicated. The telephone call is 607, Williamsburgh, and all orders receive prompt and careful attention. The copartners, Messrs Samuel and Julius Lippmann, are natives of Germany.

**Harney**, Dealer in Hardware and Housefurnishing Goods, Stoves, Ranges, Heaters, etc., Plumbing, and Sheet-Metal Work, Roofing, etc., No. 451 Atlantic Avenue.—Among the active, energetic, old-established business houses in this line in the city must be numbered that named in the caption of this article. The business of this house was founded in 1866 under its present style, and it has throughout its career enjoyed a large patronage. The store, which is eligibly located, is 20x90 feet in dimensions, is neatly fitted up, and contains a heavy stock of hardware and general housefurnishing goods. In the rear of the store is a well-equipped workshop, furnished with all necessary tools and appliances for the successful pursuit of the business of a plumber and sheet-metal worker. The store, which is under the management of Mrs. E. Harney, is replete with a full line of hardware goods of every description, stoves, ranges, heaters, carpenters' tools, cutlery, crockery, tinware, and all kinds of kitchen requirements, chimney tops, ventilators, etc. The workshop is under the control and direction of Mr. J. Harney, and here several skilled and experienced hands are employed. All kinds of plumbing and sheet-metal work are undertaken and promptly and satisfactorily executed. Chimney tops are kept constantly on hand or made to order, smoky chimneys are cured, ranges and heaters repaired, roofing and leaders repaired and painted, etc. The house has a high character for promptness and reliability.

**George C. Ebner**, Pharmacist, Third Avenue, corner Ninth Street.—We esteem it a pleasure to bring to the notice of our readers the well-known and popular drug house of Mr. George C. Ebner. This valuable enterprise was inaugurated in 1874, and from the date of its inception has been the recipient of a liberal and steadily increasing patronage. The founder was Mr. Alfred Ebner, who was succeeded by his brother, the present proprietor, in May, 1886. The store is handsomely fitted up, and all the surroundings indicate close and careful attention to detail. The stock carried embraces drugs, chemicals, family and proprietary remedies, toilet and fancy articles, and druggists' sundries of all kinds. The assortments are always full and fresh, none but the purest and best goods being handled. The selections are made by Mr. Ebner personally, and purchased from the most reliable sources. The policy that has been uniformly followed is to furnish the choicest productions on the most reasonable terms. A specialty is made of the compounding of physicians' prescriptions, this department being in a very flourishing condition. Mr. Ebner is thoroughly grounded in all the requirements of his profession and brings to it exceptional skill and ability. He is a young man of enterprise and one of the most trustworthy representatives of the retail drug interest of Brooklyn.

**Jesse A. Ashley** (Successor to David H. Hill), Real Estate Broker, Appraiser, and Fire Insurance Agent, No. 393 Flatbush Avenue.—Prominent among those engaged in the real estate business in Brooklyn is Mr. Jesse A. Ashley, real estate broker, appraiser, and fire insurance agent, who enjoys the confidence and the favor of an extensive and desirable clientele, owing to the deservedly high reputation he sustains alike for sound judgment, reliability, and sterling integrity. This prosperous business was started in 1874 by Mr. David H. Hill, by whom it was conducted up to March, 1885, when he was succeeded by Mr. Ashley, who has since continued it with eminent success. He transacts a general line of real estate business, buying and selling, and takes entire management of estates, loans also being negotiated, while as an appraiser he ranks among the foremost, being accounted one of the best judges of the present and prospective values of both improved and unimproved property in this city. In the insurance line he represents the London Assurance Company, of London, one of the most stable and reliable institutions of the kind in the world, and also furnishes coal and wood at yard prices, the principal business being real estate, however, in which he has established some influential connections, and altogether a large and substantial business is done, the office being connected by telephone (call No. 541). Mr. Ashley is a native of Speedsville, Tompkins county, N. Y.

**H. Smith**, Professional Paperhanger and Grainer, also Painter and Calciminer, No. 1119 Broadway.—Mr. Smith, who is a native of London, England, and is regarded as a first-class workman in every department of his trade, started business at the address indicated in 1873, and it has been attended by the most marked and encouraging success. His store has a frontage of 20 feet and a depth of 40 feet, and it is very tastefully fitted up and appointed, with a very large and well-selected stock of wall papers of both foreign and domestic manufacture, window shades in great variety, mixed and dry paints, oils, varnishes, etc., all of which are offered at the lowest market prices. Paperhanging, graining, painting, and calcimining are severally conducted with spirit, enterprise, and efficiency, and from ten to twenty hands are permanently employed. He has decorated many public buildings and churches all over Brooklyn, New York, Inwood, N. J., among them Corby's Hall, etc.

**H. Hildebrand**, Baker, No. 207 Flatbush Avenue.—The well-known and admirably conducted establishment of H. Hildebrand is one of the leading and best-equipped bakeries in this section of Brooklyn. This flourishing business was started in 1872, and from its inception has been a positive and permanent success, the trade growing and extending year by year, until now it is exceedingly large, some half a dozen delivery wagons being in constant service to meet the requirements of the demand. The premises occupied are ample and commodious, comprising a store and basement, each 25x65 feet in dimensions, the store being attractively fitted up and neatly arranged, and a heavy and superior stock is always carried on hand, employment being afforded to upward of sixteen hands. Mr. Hildebrand, the enterprising and prosperous proprietor, was born in Germany, and has resided in this country over twenty-one years.

**John Y. Collins**, Boot and Shoe Dealer, No. 712 Broadway.—One of the old-established and successful mercantile houses of this city is that of Mr. John Y. Collins, which was established by Mr. Collins in 1854. In 1871 the business was re-established, Mr. Collins having given it up temporarily for some time before. With skillful management, and by employing liberal and popular business methods, he has succeeded in acquiring an extensive permanent line of custom. His store is 25x60 feet in proportions, is filled with a superior stock of boots and shoes for ladies', gentlemen's, youths', and children's wear, embracing all grades, from the common to the finest line manufactured. The store has two fine show windows, which are filled with specimens of the excellent stock. The lowest prices prevail. Mr. Collins is a Virginian by birth, but has resided in Brooklyn the chief part of his life.



**Gorman & Co.,** Curers, Packers, and Exporters of Provisions, Nos. 150 to 154 Columbia Street.—While the railroad freight troubles in the West have to some extent interfered with the shipment of provisions to Eastern markets, there has been no serious interruption to traffic, and from present indications the difficulty is in a fair way to be settled in a very short time. Meanwhile prices have suffered no important fluctuation, the general tone of the market being that of decided firmness, especially in view of the active demand for the export trade, shipments to Europe especially being of large volume, with every indication of a continuance and even enlargement of the present demand. In an emergency like that which was threatened by the railroad disturbances at the West, the packers in or near New York clearly enjoy more than even their usual advantages over their Western competitors, and the leading representatives of the great provision interest are just now meeting with a demand that calls for the employment of all their productive facilities. No concern in the trade is better prepared to meet such an exigency than the old established and widely known firm of Messrs. Gorman & Co., whose business was founded in 1865 and who hold a position of unexcelled prominence among the foremost houses in this line. They have a very extensive packing and curing establishment in Brooklyn, and are represented in Chicago by a branch house under the same firm name, and in Liverpool, England, by the influential firm of Messrs. Thomas Gorman, Jr., & Co., through whom they conduct extensive transactions with all the principal European markets. The Brooklyn works and the foreign shipments from this port are still carried on under the old firm name, but the business is exclusively in the hands of Mr. D. J. Lavery, who was for many years connected with the old house of Gorman & Co., and had the chief management of its extensive operations. No one connected with the trade is more thoroughly experienced in all its details, and he has the further advantage of prominent connection with the New York Produce Exchange, by the members of which, as well as the mercantile community generally, he is highly esteemed as an able and honorable merchant. The Brooklyn establishment, located at Nos. 150 to 154 Columbia street and 78 to 84 Irving place, occupies an area measuring 155x295 feet, and in the extent and completeness of its appointments is equaled by few packing houses in any part of the country. The equipment embraces the most improved machinery and labor-saving appliances, while the refrigerating and cold-storage apartments are spacious and constructed upon the most scientific plan. The facilities are adequate to the daily packing of fifteen hundred hogs, and especial attention is given to the production of such grades of pork, bacon, and hams as are particularly adapted to the requirements of the finest class of trade in English markets. The mild cured meats from this house have a well established reputation in all the leading European commercial centres. The lard which they manufacture is also of very superior quality and commands the approval of the most critical buyers. The present export demand for their various products is very active and there seems every probability of a continuance of an unusually good trade until quite late in the season.

**J. D. Williams,** Seal, Otter, and Beaver Skins, Dressed and Dyed; Office and Factory, Nos. 267 to 271 Wyckoff Street.—The name of J. D. Williams has been widely and favorably known in Brooklyn and New York circles for nearly forty years. Mr. Williams was born in Albany, N. Y., and in 1849 established himself in his present business in Brooklyn. The business was originally inaugurated in Brooklyn in 1829 by Mr. Dennison Williams, the father of J. D. Williams, who was the first man in America to dress and dye sealskins, and established a reputation which has been continued and maintained by the present proprietor. He has witnessed the city's great commercial development, and has appreciably contributed to the general result by reason of his ability and enterprise. As a merchant of vast experience and close acquaintance with his particular line of trade Mr. Williams has no superiors, and this is recognized in the vast extent of his business transactions of to-day. He has the most extensive business connections of any house in his branch of trade in this section of the country, and his

facilities for meeting the demands of his customers are unsurpassed. His factory on Wyckoff street is a three-story brick structure, covering an area of 60x100 feet, and it is equipped with the latest improved machinery, which is operated by a competent steam engine. Sixty hands are employed, and seal, otter, and beaver skins are dressed and dyed in the most perfect and satisfactory manner, a specialty being made of the re-dyeing of seal sacsques. The house is represented by travelers in all parts of the Union, and the concern has a patronage of a most substantial and influential character. Mr. Williams is justly entitled to the high reputation he has universally acquired, as he has ever been an exponent of legitimate business methods, and is to-day one of the most popular and respected members of the mercantile community of Brooklyn.

**B. Koch, New**  
porium, Nos. 79 and  
—The "New Idea"  
Nos. 79 and 81 Myr-



dea Millinery Em-  
81 Myrtle Avenue.  
millinery emporium,  
the avenue, whereof  
Mr. B. Koch is the accomplished and courteous proprietor, is one of the most popular shopping places for Brooklyn ladies. The business was commenced in 1871 and has been continued without change of any kind, growing meanwhile steadily and substantially. The salesrooms occupied by Mr. Koch are 50x65 feet in dimensions and admirably arranged for the prompt and satisfactory transaction of affairs. There are four large show windows, in each of which an elaborate display is made. In short, the establishment is as elegant and complete as it is reliable and responsible. Owing to the rapidly increasing trade the store will be enlarged twice its present dimensions the following season. The stock embraces millinery in all its branches, fine French flowers, ostrich plumes and tips, ribbons and laces, ornaments, straw and silk goods, hats and bonnets in almost endless variety, and a full and rich line of mourning goods, of which a specialty is made. There is, in fact, no article in the millinery line to which any significance attaches that is not always represented, and this is so well known that it is a common remark, "Well, if you don't find it elsewhere, you will be sure to get it at the 'New Idea.'" Mr. Koch handles all the newest and choicest American and European novelties, is recognized authority on correct styles, and has surrounded himself with a corps of assistants whose experience and taste are of the greatest advantage to his patrons. The manufacturing department is located on the second floor, and here a large number of skilled operatives are employed trimming hats and turning out finished goods to fill orders or replenish the stock. Elegance and economy are the magnets that attract the army of customers that visit the establishment daily, and from observation and inquiry it can be consistently stated that no concern in Brooklyn is more prosperous or offers more superior inducements to buyers both in prices and quality than that of Mr. B. Koch.

**C. R. Avery,** Pharmacist, No. 447 Court Street.—One among the popular, well-known pharmacists in Brooklyn is Mr. C. R. Avery. The store, which presents a double front of plate-glass show window, is 25x50 feet in area, and is admirably adapted to business purposes. The fixtures are superb, neat, and attractive, of artistic design, and without exception the establishment is one of the most conspicuous on the street. The assortment of drugs includes everything belonging to the business, also toilet and fancy articles, and all those articles required by physicians in their practice, and pharmaceutical preparations and patent medicines. Mr. Avery, who has had many years' experience as a pharmacist and who is regularly licensed by the Kings County Board of Pharmacy, was born in Chenango county, N. Y. He has resided in Brooklyn many years, and has been in business since 1876. Mr. Avery carries a large stock of drugs, chemicals, etc., and is in receipt of orders from many druggists on Long Island and Fort Hamilton. His preparations, extracts, and elixirs are becoming well known among the trade, and an increasing demand is constantly being made upon him.



**Boynton & Co.,** Furniture, Stoves, Ranges, Refrigerators, Carpets, Rugs, Oil-cloths, Bedding, Spring Beds, etc., Nos. 522 and 524 Broadway, Brooklyn, E. D.—The house of Messrs. Boynton & Co. was formerly located at No. 116 Fourth street, now Bedford avenue, but the rapid growth of their business necessitated a removal into larger quarters. The premises occupied at present are very large and commodious, comprising two floors and basement of the two four-story brick buildings, which are fitted up in the most elaborate and attractive manner, and thoroughly equipped with every convenience and appliance. The stock carried is very large, embracing almost everything that is used in housekeeping, comprising fine parlor, library, chamber, dining-room, and kitchen furniture of every description, parlor, office, and cooking stoves, heaters and ranges, refrigerators, carpets, rugs, oil-cloths, bedding, spring beds, mirrors, clocks, wringers, children's carriages, etc., and patrons have no difficulty whatever in obtaining what they want in a short time at most reasonable prices and liberal terms. One feature of this house is the special credit method of doing business, by which purchasers can obtain goods by paying a portion at the time of purchase and the remainder in weekly or monthly installments, thus obtaining goods at the lowest prices and easy terms. The business was established over fifteen years ago by Mr. W. B. Boynton, a native of Massachusetts, who, with many others, on account of the financial pressure of 1876, was obliged to withdraw for awhile, but, with characteristic New England pluck and energy, would not stay down, but set to work with the result as now shown by their present business.

**Thomas J. Maujer** (Successor to D. Maujer's Nephews) Painter Decorator, and Paperhanger, No. 147 Grand Street, Brooklyn, E. D.—This is an old-established concern, having been founded in 1839 by Mr. D. Maujer, who was succeeded by his nephews, one of whom, the present proprietor, Mr. Thomas J. Maujer, acquired the sole control of the business in 1883, and he has fully maintained the high reputation the house had borne for well-nigh half a century. He occupies for the purposes of his business the first floor and basement of the building, and this has a frontage of 25 feet and depth of 75 feet. The salesroom is very tastefully fitted up, and contains a fine stock of wall papers in all the newest and most popular designs, mixed and dry paints, oils, white lead, brushes, and every description of painters' supplies. Mr. Maujer employs from seventeen to thirty hands, and he executes all kinds of painting and decorative work, paperhanging, and calcimining in a superior style. He is a practical workman of extended experience, and he closely supervises all work intrusted to his care, while his charges are of the most reasonable character. Mr. Maujer was born on the Island of Guernsey, in the British Channel.

**D. Master, Jr.,** Pharmacist, corner Flatbush and Sixth Avenues.—Prominent among the members of the pharmaceutical profession in this city is Mr. D. Master, Jr., whose elegant and attractive drug store is in all respects one of the finest and best ordered establishments of the kind in Brooklyn. Mr. Master, who was born in London, Eng., and has been a resident of the United States upward of twenty-eight years, is a pharmacist of experience and skill, thoroughly reliable and accurate in compounding prescriptions and in the general exercise of his art. He embarked in business on his own account in 1880 (succeeding the firm of Provost & Co.), who had conducted it for six years previously. The store, which is 25x50 feet in dimensions, is fitted up and appointed in handsome and tasteful style, splendid cherry fixtures, elegant show windows and cases, beautiful marble-slab counters, magnificent soda fountain, and artistic tile flooring, rendering an excellent display, and a heavy and A 1 stock is carried, embracing pure and fresh drugs and medicines, chemicals, proprietary remedies of standard reputation, acids, extracts, alcohol, wines and liquors for medicinal purposes, toilet articles, perfumery, and everything that is to be found in a strictly first-class and model pharmacy, three competent and vigilant assistants being regularly employed.

**Hanshaw Bros.,** Veterinary Surgeons, Office and Infirmary, No. 13 Bergen Street.—The firm of Hanshaw Bros. have the reputation of being the most expert veterinary surgeons in this part of the State. They possess every facility for the successful prosecution of the business and have for years enjoyed a most extensive patronage derived from all parts of Long Island, the city of New York, and other parts of the State, and from New Jersey. They are provided with all the latest improved appliances requisite for the relief and cure of horses and animals, and it is indeed a very stubborn case which fails to yield to their enlightened system of treatment. Mr. Elijah Hanshaw, the senior member of the firm, was graduated from the American Veterinary College, New York, in February, 1880, and Mr. Frank Hanshaw, his brother and copartner, who was born in Brooklyn, is also a graduate of the American Veterinary College, in 1883. Elisha Hanshaw, D. V. S., first began the practice of his profession at the Oakley Stables, on Hoyt street, and in 1885 associated with him his brother, Frank Hanshaw, D. V. S., who had previously conducted the business on Court street, and they fitted up the stables and infirmary now occupied. The building is 25x60 feet in size and is well arranged and provided with every convenience for the accommodation of horses. Every care and attention is given to all animals placed in the charge of these gentlemen, the firm being indorsed and recommended by all owners of horses throughout the vicinity.

**George Hirt,** China, Glass, Crockery, Earthenware, No. 22 Sumner Avenue.—The justly popular china, crockery, and glassware establishment of Mr. George Hirt was established by him in 1871. He deals largely in china, glass, crockery, earthenware, housefurnishing goods, wood and willow ware, lamps, oils, and hardware of all kinds, making a leading specialty of bar glasses. The stock consists at all times of a complete line of crockery ware, from the ordinary grade to the finest, and superior china and glass ware, from plain glass to the finest cut ware, lamps in all sizes and in great variety, and housefurnishing goods of hardware, wood, willow, and earthen ware are displayed in lavish and brilliant array. The patronage is large and active among the best families and the leading restaurants and saloons. Mr. Hirt is a native of Germany, and a resident of this country for twenty-one years.

**Henry Affel,** Choice Groceries, Teas, Coffees, Spices, etc., No. 1169 Broadway, corner of Magnolia Street.—Mr. Henry Affel has been engaged for the past ten years in serving the public of Brooklyn with the most reliable groceries of every description, and has built up a first-class line of custom. His store is a spacious, well-appointed place, and has a frontage of 20 feet and a depth of 60 feet. The stock carried is large and first-class in every respect, and is comprised of the finest grades of choice groceries of every kind, teas, coffees, spices, sugar, flour, etc. Three clerks are employed in the store and to all customers is given the utmost courtesy. A delivery wagon is kept busy in carrying to patrons their purchases, all goods ordered being delivered free of charge to any part of the city. Mr. Affel is a native of Germany, and has lived in the United States for the last fourteen years. He established his present business in 1876.

**James Horne,** Shipsmith, No. 411 Van Brunt Street.—Mr. Horne, who established this business in 1874, has had a long and thorough experience in this line of trade. The shop occupied by him for the purposes of his business is one of the finest and best equipped of any similar establishment in the city, and contains every facility for the successful prosecution of all work in the shipsmithing line. Its dimensions are 20x100 feet, and there is ample room for all purposes of the work carried on here. In front of the shop are four strong battering rams, which might be called into requisition in time of war. The house employs a competent force of skilled workmen, and the motive power for the machinery is furnished by an engine and boiler, each of five-horse power. All kinds of shipsmithing work is executed, an especially large business being done in modeling.



**Wyckoff Brothers**, Real Estate, Coal, and Insurance, Nos. 132 Flatbush Avenue and 1175 Fulton Street.—Prompt and faithful attention to the interests of clients will always bring the sure reward of success to the agent or attorney who practices these virtues. Such has been the result in the case of Messrs. Wyckoff Brothers, the popular real estate agents. Their success and standing in their business have been attained by pursuing the policy indicated above. The enterprise originated with Mr. John N. Wyckoff in 1860. The firm have two offices. One of these is very eligibly located at No. 132 Flatbush avenue, opposite the Long Island railroad depot, and this is in charge of Mr. Wyckoff. The other office, and which is under the management of Mr. George W. Dakin, is also very central in its location, being situated at No. 1175 Fulton street, above Franklin avenue. The firm buy, sell, exchange, and rent real estate anywhere in Brooklyn and on Long Island, deal in wood and coal, and are general insurance agents. The firm have always on their books some very desirable properties for sale or exchange. They have also houses, flats, stores, etc., to let in all parts of the city and country places by the season or year, and they collect rents and undertake the entire management of estates, promptly securing rents and keeping properties in a state of repair economically. They also negotiate loans on bonds and mortgages at reasonable rates, and fill orders for the best qualities of wood and coal at the lowest market prices. They are the agents of the Guardian Fire Insurance Company, and they issue fire insurance policies on all the leading and substantial fire insurance companies of America and London at the lowest rates compatible with security. This is one of the most energetic and reliable firms in this line of business in the city. They are always prepared to meet the demands of the public, and they never delay or disappoint their customers. Their charges are always reasonable, and all they undertake is well done. They also publish the *Real Estate Advocate*, which has a large circulation.

**H. Parry & Son**, Pattern and Model Makers, No. 96 First Street, Brooklyn, E. D.—A model establishment in its line of trade is that conducted by Messrs. H. Parry & Son, the widely known pattern and model makers. This business house was established by the Messrs. Parry in 1873, and has grown into proportions of importance, and the trade of the house now extends to all parts of the United States. The premises consist of an entire floor 60x30 feet in dimensions, and is thoroughly equipped with the most improved machinery operated by steam power, and every facility is at hand for the successful performance of any branch of the business. Steam power is furnished by a fifty-horse power engine and boiler. The firm employ seven skilled workmen and execute every description of work in pattern and model making. A specialty is made of patent office and working models, and satisfaction is guaranteed. The members of the firm, Messrs. H. Parry and his son, William H. Parry, are both practically and thoroughly acquainted with every detail of their calling. Both gentlemen are natives of Wales, and have resided in the United States since 1869.

**R. Homberger**, Dealer in Fruits and Produce, corner of West Avenue and South Street, Wallabout Market.—Prominent among the merchants engaged in this line of business is Mr. R. Homberger. It is now eighteen years since Mr. Homberger, who is a native of Germany, established himself in this branch of business in Brooklyn. For seventeen years he conducted his business at Nos. 882 and 884 Herkimer street, and in February, 1885, he removed it to its present quarters in Wallabout Market. Here he occupies a one-story frame building, fitted up and equipped with every appliance and convenience for the speedy and effective handling of stock. Mr. Homberger does a large business in foreign and domestic fruits, and also in country produce of all kinds. Consignments are received from all sections of the States of New York and New Jersey, and controlling a large trade and having a quick sale for all goods he is enabled to make immediate and remunerative returns to consignors. To dealers he offers the finest quality of commodities at prices which no competing house can excel.

**Charles J. Squire**, Jeweler, No. 1043 Fulton Street, between Irving Place and Downing Street.—This gentleman is a native of Brooklyn, and had a thoroughly practical training in the watchmaking and jewelry trade before starting business on his own account. This he did in the early part of 1886. He has a finely equipped, attractive store, with a frontage of 20 feet and a depth of 40 feet, fitted up with handsome show-cases, and containing a first-class and valuable assortment of gold and silver watches of American and foreign manufacture, clocks in great variety, solid gold and gold-plated rings, scarf and shawl pins, earrings, brooches, bracelets, and jewelry ornaments of every description in the most unique and novel designs and patterns, diamonds and other precious stones in beautiful and tasteful settings, spectacles, eye-glasses, and a fine assortment of optical goods generally. A specialty of the business is the manufacture of jewelry, watches, clocks, etc., and all work undertaken is executed promptly, neatly, and at reasonable prices. Jewelry articles in special designs are made to order in a thoroughly workmanlike manner.

**John Wade's Steam Marble and Granite Works**, Twenty-fifth Street and Fourth Avenue.—The popular steam marble and granite works of Mr. John Wade were founded in 1866, and are among the leading headquarters for monuments and headstones in the city of Brooklyn. The works are extensive in area, comprising a yard 60x100 feet, with a two-story frame building for a workshop, equipped with the best and most efficient appliances, and furnishing employment to fifteen hands. Headstones, monuments, and memorials of various styles and sizes are made by the proprietor in designs to order, in either polished granite or marble. He has executed many elegant memorials in the cemeteries of this city that cannot be surpassed for artistic conception and excellence of finish, notably a granite pedestal mounted by a marble figure, erected for Robert McDougall, in Greenwood Cemetery, costing \$1,200; also a granite monument for Mr. Nichols, of New York city, which is thirty feet high, costing \$3,000. The works contain many beautiful specimens of monumental work. Mr. Wade is a native of New York city, of large experience and eminent ability in his business.

**E. R. Lake**, Dealer in Parlor Organs, Pianos, and Sewing-Machines, No. 419 Grand Street, Brooklyn, E. D.—This gentleman is a native of New York State, and twenty years ago founded his present business on Fulton street. Subsequently he removed to No. 533 Grand street, where he remained for many years. In May, 1886, he again removed, and at his present address he has commodious and handsomely fitted up premises, his salesroom being 25x75 feet in dimensions. Here will be found an excellent stock of parlor organs, pianos, and sewing-machines, by all the celebrated makers, together with a large assortment of musical merchandise, organettes, sewing-machine supplies, etc. Mr. Lake is an excellent musician, and all goods purchased from him will be found to be exactly as represented. Mr. Lake enjoys an extensive patronage, and in all matters with reference to his business he is an accepted authority.

**H. Levy**, Artist Tailor, No. 587 Fulton Street.—As a superior artist tailor Mr. H. Levy is unexcelled and richly deserves the success which he now enjoys. He occupies a large and well-lighted store, 25x40 feet in dimensions, elegantly furnished and fitted up for the business, and possessing every facility for satisfactory work. The business was established by Mr. Levy in 1874 and has always been patronized by the best people in the community. A force of fifteen skilled workmen are kept constantly employed in making the fine garments for which this house is noted. A large stock of the finest imported and domestic fabrics is constantly kept in store and comprises the latest and most approved patterns. All garments made here are perfect in fit and are guaranteed to be first-class in every particular, while the prices charged are as low as can be reasonably expected. Mr. Levy, who has been aptly named "The Artist Tailor," is a native of Prussia, and has had an experience of thirty-five years in the merchant tailoring business.



**George Jantzer & Co.,** Market, No. 168 Fulton Street.—One of the best-known markets in this city is situated on the leading thoroughfare, where cars from every part of town constantly and most conveniently pass by the door. We refer to that of Messrs. George Jantzer & Co., of No. 168 Fulton street, where they have a frontage of 25 feet and a depth of 60 feet, and give employment to four competent clerks. The store has two handsome plate-glass windows, and its interior shelves and counters are elegantly fitted with hardwoods and tastefully adapted to the display of their large and varied stock, which comprises the choicest assortment of beef, veal, lamb, mutton, pork, poultry, game, eggs, and all vegetables in their season. The trade, which extends over the entire city, goods being delivered in any part free of extra charge, is both wholesale and retail, and is not exceeded by any other house here. The business was originally established by Mr. T. Abrahams in 1866, to whom W. Symons succeeded in 1879, continuing until succeeded by the present enterprising firm, composed of George Jantzer and Edward A. Maass, gentlemen of most indomitable energy. They have always maintained a reputation for keeping everything of the best possible and procurable quality, and dealers, caterers, or housekeepers who trade with them confidently rely upon securing at all times the freshest and purest obtainable goods.

**Cole & Murphy,** Auctioneers and Real Estate Brokers; Salesrooms No. 379 Fulton Street, and Nos. 354 356, and 358 Adams Street.—Messrs. Cole & Murphy are one of the oldest and best known houses in this line in the city. The business was established by Mr. William Cole and Mr. Thomas Murphy in 1855, and in the latter part of 1885 Mr. Murphy died. Since then the business has been conducted by the surviving partner, Mr. Cole. The firm occupy pleasant and eligible quarters in the business centre of the city, and they enjoy a very large patronage. The premises are very commodious, and comprise two auction rooms, one 25x75 feet in dimensions and the other 40x60 feet in area. These communicate with each other and run through from Fulton street to Adams street. Sales of household furniture are conducted here every Wednesday forenoon at half-past ten, and sales of horses, carriages, wagons, and harness every Saturday forenoon at eleven o'clock. The firm also carry on a very extensive business in buying, selling, and exchanging real estate. They also make a specialty of the care and management of estates, and negotiate loans on bonds, mortgages, etc., on reasonable terms. Wherever the firm have operated in any of the different branches of their business, they have invariably left a good reputation behind them. Their patrons and clients everywhere speak in the highest terms of praise of their ability and faithfulness in the discharge of their duty, and are always ready to recommend them to any one needing their services in any capacity.

**Hermann Hartung,** Hardware and Housefurnishing Goods, Stoves, Ranges, Refrigerators, Agate Ware, etc., No. 18 Graham Avenue, Brooklyn, E. D.—A representative house in the hardware trade in the Eastern District is that of Mr. Hermann Hartung. Mr. Hartung is an extensive dealer in the vast array of goods coming under the head of hardware and housefurnishing goods, and few houses in this part of the city control a larger or more desirable trade. The stock is complete in all departments, and comprises all the implements and utensils belonging to the hardware trade, and demanded by the housekeeper, the builder, the mechanic, and the farmer, also a full line of stoves, ranges, refrigerators, agate ware, fine table cutlery, carvers, penknives, etc. These goods are secured from the best and most reliable manufacturers in the country. The line of stoves and ranges embodies all the modern improvements for both cooking and heating, and are sold at prices which are safe from successful competition. Competent clerks and salesmen are in attendance. Mr. Hartung is a native of New York city, a reliable and successful business man. A special feature is made of jobbing in all its branches, and orders by mail or otherwise will receive prompt attention and be filled at satisfactory prices.

**I. T. Haviland & Brothers,** Wholesale and Retail Grocers, Nos. 294 Grand Street and 176 Smith Street.—This business was established in 1877 by Mr. Isaac T. Haviland, the present firm being organized in 1883. Occupying large and commodious premises at each location mentioned, the firm possess every convenience and facility for the prosecution of a large and thriving trade, dealing largely in choice family groceries, such as teas, coffees, spices, sugar, flour, canned goods, butter, cheese, and eggs, and all other products pertinent to the trade, the greatest pains being taken to preserve a high standard of excellence in quality, freshness, and absolute purity. So thoroughly have these gentlemen popularized their business, and so fully do they meet the exacting demands of the public, that their customers come from every part of the city, while their stores are recognized as an ever-reliable source of supply for food products from all sections of the country, while in quantity, quality, freshness, and variety, the stock carried by this firm is equaled by few of their contemporaries. The firm is composed of Messrs. Isaac T., Henry C., and George W. Haviland, all young men noted for their enterprise and reliability.

**George Winter,** Painter and Paperhanger, No. 442 Atlantic Avenue.—Mr. Winter has been resident in the United States since 1857, in which year he left his native land, Hanover, Germany. He is a practical painter and paperhanger of large experience, and in 1874 he started business on his own account at his present address, and is to-day one of the principal tradesmen in his line in the city. He is a gentleman of sterling character and fine abilities, and has had long and ample practical experience as an artistic house and sign painter and paperhanger, and samples of his work can be seen all over the city. Twenty hands are employed in the various departments of the business. Fresco painting and paperhanging are attended to by him in his recognized tasteful methods, and his signs are marvels of professional skill and talent. His store, which is 20x40 feet in dimensions, is very tastefully fitted up, and contains a large assortment of choice new paperhangings, painters' materials, etc.

**T. J. Kelly,** National Bakery, No. 378 Van Brunt Street.—This gentleman has been in business in this city since 1877, and has built up a very large and prosperous business, and a trade that is constantly increasing in extent. The premises occupied by him consist of a store 25x50 feet in extent, and a basement of the same size, the latter being connected with the store by a large dumb elevator, which is used to convey bread, cake, etc., to the store. The store is fitted up in an attractive manner, the counters being of marble, and the other fixtures equally handsome. The place is kept very clean and bright-looking, and is a pleasant place to deal at. Mr. Kelly is a native of Brooklyn, and is an enterprising young business man. He gives employment to four capable assistants, and makes a specialty of keeping the best qualities of home-made bread and pies, cakes, and crackers of every description, and all the leading brands of flour. He is prepared to supply all shipping orders on the shortest notice and at the cheapest prices.

**John S. Nellis,** Dry Goods, No. 598 Fifth Avenue.—The well-known establishment of Mr. John S. Nellis was founded in 1882, and has gained the favor of a large and discriminating class of customers. His store is neatly fitted up and admirably arranged, and contains an extensive stock of dry goods, furnishing goods of every description, notions in profusion, and fancy articles in great variety. On the shelves and counters there is an ample display of dress goods in silk, satin, woolen, velvet, cotton, etc., in all the latest designs and patterns; housekeeping goods, such as blankets, flannels, white goods, table-spreads, bed-spreads, napkins, toweling, etc.; cotton fabrics, linen goods, ribbons, laces, embroidery, edgings, and small wares; hosiery, gloves, handkerchiefs, and notions. The leading specialty of the house is in ladies', gents', and children's underwear, in which an elegant assortment is displayed, embracing all the novelties. The patronage is large and influential. Mr. Nellis is a native of New York State, and is reliable and popular in all his dealings.



**Samuel Lorch, Jeweler and Optician, No. 502 Fifth Avenue.**—One of the leading and most reliable exponents of the jewelry and optician's art in South Brooklyn is Samuel Lorch, than whom none engaged in the trade in this section of the city enjoy a higher reputation, as few receive a larger measure of public favor and patronage, well deserved. This well and favorably known concern was established in 1870, and from its inception its career has been a record of unbroken prosperity. The unequivocal excellence of the goods made and handled, coupled with upright and honorable dealing, are the special features contributing to Mr. Lorch's success. The store is 25x40 feet, neatly fitted up, and attractively arranged, and a first-class stock is carried, comprising a splendid assortment of watches, clocks, jewelry of every description, silver and plated ware, and an A1 line of optical and philosophical instruments, lenses, eye-glasses, spectacles, etc., including the "Diamond" spectacles and eye-glasses, which are, beyond question or controversy, the most perfect and best that science and skill have been thus far able to produce, and two capable assistants are employed. The lenses, as well as the frames, are made in his own factory, by thoroughly skilled artisans, and every pair is ground on perfectly scientific principles. The core or centre of the lenses comes directly in front of the eye and never tires the eye, but prevents the heated rays from entering, thereby producing a clear and distinct vision, as in the natural healthy sight. The Diamond spectacles have stood the test for nearly fifteen years, and over 1,500,000 of them are now in use, yet there has never been found a pair which did not give satisfaction. Mr. Lorch has many strong testimonials from prominent oculists, physicians, and citizens. Mr. Chas. Rogers, formerly in the United States Patent Office, Chemical Department, says: "By actual test with the polariscope, the Diamond lenses have been found to admit twenty per cent. less heated rays than any pebble." Professor Harvey L. Byrd, M.D., Washington University, says that the Diamond spectacles afford more comfort to the eye, and greater clearness and uniformity of vision, than any spectacles he ever used. They are mounted in all styles. Mr. Lorch is a native of Germany, and resident in the United States over forty-one years. He is a practical and expert workman, with some thirty years' close experience.

**James Campbell, Choice Groceries, Teas, Coffees, Spices, etc., Flour and Provisions, No. 169 Sackett Street.**—One of the best known among the well-conducted popular grocery stores in South Brooklyn is that of Mr. James Campbell. Mr. Campbell is a gentleman of experience in the grocery trade and established the business in 1872 in connection with Mr. Reilley, and continued it until 1883 under the firm name of Reilley & Campbell. In that year Mr. Campbell succeeded to the business, and for nine years the present eligible location has been occupied. In size the store is 25x100 feet, and is complete and perfect in all its appointments and well stocked with a choice assortment of fine family groceries, including the choicest teas and coffees, pure spices, family flour, canned goods, provisions, etc. He makes a specialty of the finest grades of creamery butter and always has the best that can be obtained. Mr. Campbell came originally from Ireland, and has resided in this country twenty-two years.

**John D. Crawford, Florist, No. 372 Court Street.**—Among the many florists with whom this city is richly supplied Mr. John D. Crawford is well and widely known. At the above address he occupies a commodious store, which supplies a space of 25x60 feet, and is always most beautifully ornamented and fragrant with the odors of the infinite variety of choice flowers which comprise his plentiful stock. Mr. Crawford makes a specialty of floral designs for special occasions, such as balls, parties, weddings, funerals, etc., and arranges them in the most tasteful and elegant styles. He also supplies fresh cut flowers, and has fullest facilities for procuring them at any time. Mr. Crawford has also conducted an agency for the celebrated Mme. Demorest's reliable paper patterns, and always has on hand, or can procure at short notice, any of her numberless publications. He established his business in 1877, and is a native of New York State.

**David McConnell, Dry and Fancy Goods, No. 926 Fulton Street.**—Mr. McConnell is a live business man, and during his business career has closely noted the wants of the public, and has always made it his aim to meet their demands with the best class of goods at the lowest prices, and that he has been successful is demonstrated by the large trade he is now doing. A finely fitted up, handsome store is occupied, which has a double front of plate-glass show windows, and dimensions of 25x50 feet. The interior arrangements are perfect, and every facility is at hand to meet the demands of the patrons. Patrons find here just what they want in the line of staple and fancy imported and domestic dry and fancy goods, notions, dress goods, hosiery, linens, laces, towelings, ladies' and gentlemen's furnishings, and all those articles that belong to the trade. Mr. McConnell was born in Ireland. He has been in the United States twenty-one years, and established himself in business in this city at No. 161 Bridge street in 1876, where he continued until 1881, when he moved into the spacious store now occupied, the largest, and under his able management one of the best conducted dry goods establishments in this section of the city. Personally he is very popular, and highly spoken of as a business man.

**John D. Meyer, Jr., Grocer, No. 359 Graham Avenue, Brooklyn, E. D.**—A prominent house engaged in the grocery trade is that of John D. Meyer, Jr., successor to Rebers & Meyer, which was established by them in 1883, at the present location, the change in firm occurring in March, 1886. The store is spacious, and is very handsomely fitted up, and contains a very large and comprehensive stock of fancy groceries, including canned goods, condiments, table delicacies, foreign and domestic fruits, flour and other cereal foods, bakers' and laundry supplies, provisions, butter, cheese, eggs, vegetables, and farm and dairy products, a specialty being made of fresh and pure teas and coffees. The goods of this house are noted for their excellence, absolute purity, and extremely low prices, and purchasers can rely upon receiving no inferior or adulterated goods. All goods are delivered at residences free of charge. Mr. John D. Meyer was born in New York, and is both young and enterprising.

**Henry Wichern, Produce Commission Merchant, Nos. 81 and 82 East Avenue, corner of Market Street, Wallabout Market.**—Mr. Wichern is a native of Germany, and has had a long experience in the fruit and produce trade. He started business on his own account in May, 1885, and he has had accorded to him the most marked and encouraging support. He is one of the most enterprising and energetic merchants in his line of trade in the market, and for the purposes of his business he occupies a two-story frame building, 25x50 feet in dimensions, neatly fitted up and admirably arranged. He handles every description of country produce, is daily in receipt of large consignments, and has always on hand a large and choice stock from which to fill orders at the lowest market rates. The excellent connections and facilities of the house enable him to compete with anything in the market. Personally Mr. Wichern is very agreeable, and a man of fine business abilities.

**John Davis, Dealer in Boots, Shoes, and Rubbers, No. 642 Fifth Avenue.**—Among the leading and best stocked footwear establishments in South Brooklyn can be named the well-ordered and commodious store of John Davis, where purchasers are always assured of receiving excellent value and prompt and polite attention, the proprietor adhering strictly to the motto of the house, "quick sales and small profits." This prosperous business was established in 1876, and during the ten years of its existence has been conducted with the most gratifying success, being formerly carried on at corner of Twentieth street, whence it was moved to the present spacious and desirable quarters in May, 1886. The store is 25x75 feet in dimensions, neatly fitted up and arranged, and a heavy and excellent stock is carried, including ladies', gents', misses', boys', and children's boots, shoes, and rubbers, in fine and medium grades, and two competent and attentive assistants are employed. Mr. Davis is a native of New York, and enjoys the confidence and respect of the community.



**H. Kutschbach**, Dry and Fancy Goods, No. 702 Flushing Avenue.—This popular store was established in 1880. The premises occupied are large and finely appointed throughout, 25x60 feet in dimensions, and each department is replete with varied and extensive stocks to suit all classes of customers. Dress goods in every conceivable style and pattern are to be found here at all times in lavish array, housekeeping goods in great variety, blankets, flannels, tidies, raw silk, table covers, antique laces, bed-spreads, stamped linen splashes, and tray-cloths for embroidery, gloves, colored felts, handkerchiefs, underwear of all kinds, ladies' and gentlemen's furnishing goods of every description, and miscellaneous notions and fancy goods suitable for gifts and festive occasions, all of which are offered at bargains beyond the reach of smaller competing houses. Every convenience is afforded to customers, and all may be assured of prompt and courteous attention, equitable prices, and courteous treatment. Mr. Kutschbach, who is a native of Germany, has been a resident in this country for the past fifteen years.

**James L. Moore**, Harness and Saddle Maker, No. 21 Fulton Street.—The business career of Mr. James L. Moore, the widely known harness and saddle manufacturer, who has been carrying on this trade at No. 21 Fulton street, dates back for more than forty-four years past. As far back as the 16th of May, 1836, when sixteen years of age, Mr. Moore left his native home in Astoria and set himself to learn the harness trade at No. 36 Fulton street, remaining with this establishment until he was competent to journeyman work, which he took up in February, 1841. In September, 1842, he commenced business on his own account at the premises he has occupied ever since. With a very moderate capital beyond that which consisted in a masterful and practical knowledge of his trade, fixed habits of industry, and an ambitious spirit, he began by putting in the market good, honest, reliable work, and has been doing the same thing more than forty-four years, increasing his facilities and widening his boundaries from time to time to meet the requirements of a continually enlarging patronage. He occupies a four-story brick building 18x44 feet in dimensions, and always keeps in stock a large assortment of harness, carriage, and horsefurnishing goods of every description. The harness, saddles, and bridles he makes to order have won an extended reputation. A thoroughly practical and experienced workman, his assistants are skilled and competent, and six of his men have worked for him sixteen years. One has been with him ever since he commenced business, another thirty-seven years, one thirty years, and three others eighteen years each. Mr. Moore is the oldest man engaged in active business at the lower end of the great thoroughfare where he is located. Since the year 1852 he has resided at Newtown, six miles distant from the city. Prominent and influential in commercial circles, he is connected with several banking institutions, among them the Long Island Safe Deposit Company, being one of its original founders and a member of its Board of Directors. Mr. Moore has been connected with the Order of Odd Fellows almost half a century.

**F. & T. Ibert**, Wholesale and Retail Dealers in Flour, Butter, Eggs, Lard, Teas, Coffees, Sugars, etc., No. 158 Graham Avenue, Brooklyn, E. D.—One of the finest and most prominent grocery establishments in Brooklyn, E. D., is that of Messrs. F & T. Ibert. This store is 25x90 feet in dimensions, and was opened by this firm some five years ago. It is always stocked to repletion with a very fine assortment of goods, including the finest teas, the purest coffees and spices, the best brands of flour, the sweetest butter, the freshest eggs, and all the standard staple and fancy articles pertaining to the grocery trade, such as sugars and canned goods, preserves and jellies, preserved and dried fruits in their season, and other goods of a kindred nature. Viewing the stock as a whole, it is safe to say that there is no better to be found in the vicinity, and families in this portion of the city are fortunate in having so excellent a store conveniently accessible to them. The trade is large, both wholesale and retail, necessitating the employment of a large force of clerks. The members of the firm are both natives of Brooklyn.

**A. Foos & Co.**, Manufacturers of Tin and Japanned Wares, Office and Factory, Nos. 33 and 35 South Fifth Street, Brooklyn, E. D.—A prominent firm engaged in the manufacture of tin and japanned ware is that of Messrs. A. Foos & Co., at Nos. 33 and 35 South Fifth Street. This enterprise was established here in 1882, at Nos. 55 and 57 Dunham place, and conducted there until September of the present year, when the industry was removed to its present address. The premises occupied cover an area of 90x25 feet. This ample space is fitted up in the most thorough manner with the most approved appliances used in the trade. All the work is performed by hand, thus insuring a uniformly excellent production. Fourteen hands are employed, and the firm carry on an extensive trade as general manufacturers of tin and japanned wares of every description, for which they have a large and active demand, sending their goods in large quantities to all parts of the United States. These goods are remarkable for their finish, fine appearance, and strength of make. The members of the firm, Messrs. Albert Foos and Charles Foos, were both born in Germany. They have resided in the United States for twenty-five years, and have won commercial honor and a high reputation.

**Albert F. Apel**, Pharmacist, Deutsche Apotheke, No. 660 Fifth Avenue.—The pharmacy of Mr. Albert F. Apel was founded in 1865, and since its inception has attained a liberal and influential patronage from all classes of society, owing to the unsurpassed character and quality of its goods and the reliability of its business methods. The premises occupied are spacious, convenient, and elegant, fitted up with handsome show-cases, fixtures, and an elegant Matthews soda fountain. The stock comprises the finest drugs and chemicals known to the trade, proprietary medicines of acknowledged merit and reputation, fancy toilet articles, perfumery, soda, and mineral waters, etc. The prescription department holds a paramount position in this establishment, and no pharmacist in the city more fully appreciates the responsibility resting upon him in this connection, and for this purpose Mr. Apel is supplied with the purest possible drugs and chemicals, and only skillful and experienced clerks are employed in this branch of the business. Mr. Apel is a native of Germany and a resident of the United States for thirty-four years.

**The New York Tea Company**, No. 111 Franklin Street, Greenpoint, Long Island.—This business was founded in 1868 by John Hare, who afterward associated with him Mr. J. A. Ricketts. The latter succeeded to the entire management later on, and was in turn succeeded by E. J. Byrnes, and two years ago Mr. T. J. Donahue became the owner and proprietor, and has greatly augmented the resources and the trade of the establishment. The store is 80x25 feet in dimensions, is fitted up in excellent style, and is filled with a first-class stock of staple and fancy groceries of every description. A specialty is made of teas and coffees, and the finest articles in this line in the market can be had here. The best brands of Southern and Western flour are received direct from the manufacturers and are sold at the lowest figure. Mr. Donahue is also a commission dealer in the finest grades of dairy and creamery butter, and offers exceptional advantages to butter manufacturers. Mr. Donahue was born in New York city, and has for ten years been engaged in the grocery business.

**Webster & Redhead**, Real Estate, No. 1769 Fulton Street.—Among the most active of those engaged in the real estate business in Brooklyn we find the firm of Messrs. Webster & Redhead. Although the firm are comparatively new in the business arena, yet they have already succeeded in acquiring an influential line of patronage. All the various branches of the real estate business are carried on by them in negotiating bonds, mortgages, loans, insurance, etc., in collecting rents, taking entire charge of estates, leasing and renting property, etc., etc. In connection with the above business they also supply coal and wood, in large or small quantities, at the lowest rates. Messrs. R. Webster and C. B. Redhead are both natives of Brooklyn, and Mr. Redhead is a notary public and commissioner of deeds.



**Eureka Market, J. H. W. Hein, Proprietor, Dealer in Prime Beef, Veal, Mutton, Lamb, etc., No. 186 Manhattan Avenue, Brooklyn, E. D.**—No branch of human industry and business is of more importance than that which furnishes people with provisions. Next to bread, meats are among the most important articles of food with civilized nations, and the enormous demand for these food supplies has resulted in the establishment of extensive houses in every large trade centre. A prominent house engaged in this business is that of Mr. J. H. W. Hein, No. 186 Manhattan avenue, E. D., which was established by him two years ago at the present location, and has continued with great success since the date of its commencement. The premises occupied are conveniently located, large and commodious, and also arranged and fitted up with special reference to the trade, which involves the handling of large quantities of meats and provisions, and it may be safely asserted that in quantity, freshness, and quality and variety the stock carried has no superior in this portion of the city. The stock of meats includes prime beef, veal, mutton, lamb, and pork, also poultry and game in their season, and a specialty is made of killing and dressing poultry to order. The store is a model of neatness and cleanliness, and the improvements that have been devised in late years in refrigerators, etc., for the preservation of articles of a perishable nature for an indefinite period, are found here in successful operation, and this arrangement secures at all times freshness of meats. Popular prices prevail; polite and attentive assistants serve customers promptly and intelligently. Mr. Hein was born in New Jersey, and has resided in Brooklyn since 1875. He is an active member of the People's Reserve Relief Association, and a wide-awake, clear-headed business man, young, and enjoys the fullest confidence of the community on account of his strict integrity and reliability.

**Fiegel & Rose, Fine Shoes, No. 596 Fifth Avenue.**—One of the most enterprising business firms engaged in the boot and shoe trade in the city is that of Messrs. Fiegel & Rose. These gentlemen are noted and popular dealers in fine shoes, and have been established in the business here since 1881. The store is large and commodious, nicely carpeted, and handsomely fitted up. The firm is doing a first-class business in ladies', gents', misses', and children's fine boots and shoes, rubbers, and slippers, buying daily large quantities of new goods at the lowest prices, and giving their customers the benefit of both bottom figures and new stock. These goods include every style, size, grade, and quality, suitable to the tastes and means of all classes of buyers, and sold at prices which are safe from successful competition. The firm are thoroughly informed upon all the requirements of this trade, and possess the best possible facilities for meeting its every demand promptly and successfully in all cases. The patronage of the house is naturally brisk, and, under the enterprising efforts of the proprietors, is daily increasing. The members of the firm are Messrs. Alfred Fiegel and Theodore Rose.

**W. C. Lincoln, Baker and Confectioner, No. 78 Sixth Avenue.**—The bakery and confectionery of Mr. W. C. Lincoln is one of the most popular institutions of its kind in the city. It was established in April, 1886, and stepped at once into a wide popularity and a large and increasing patronage. The store and bake-shop are models of neatness and good taste, and ample accommodation is provided for conducting the business successfully. The productions of the establishment are distinguished for their purity and good quality, nothing but the finest materials being used and the most modern processes employed. A force of eight hands are employed. Goods are delivered by wagon to all parts of the city, and families are supplied promptly at their residences with bread, cakes, and pastry fresh from the oven, and satisfaction as to both quality and price is guaranteed. Mr. Lincoln keeps always in stock a full supply of bread, cakes, and pastry for the retail trade. Scrupulous cleanliness everywhere prevails. The store is handsomely fitted up with cherry furnishings and marble slab counters. Mr. Lincoln is a native of New York city.

**J. T. Riley, Apothecary and Chemist, corner of Van Brunt and Sullivan Streets.**—One of the most prominent houses in his vicinity is that of Mr. J. T. Riley, apothecary and chemist. He has a splendid store, which gives him facilities to the extent of 25x50 feet, and enables him to carry a large and carefully selected stock, which he warrants to be of maximum purity and standard strength. It includes drugs, chemicals, ointments, lotions, emulsions, powders, pills, pellets for homeopathic treatment, plasters, all of the celebrated and popular patent preparations and medicines, mineral and soda waters, choice wines and brandies for medicinal use, and a long, complete list of toilet and fancy articles. The establishment is finely fitted with soda-water fountain, plate-glass show-cases, and every equipment necessary to the best advantage of its purposes. Mr. Riley makes a specialty of prescriptions and employs licensed clerks, who prepare them under his immediate personal supervision. The business was founded over twenty years ago by Mr. H. A. Cammus, who was succeeded by Mr. J. H. Bellingham, and finally passed into the hands of the present proprietor in 1873.

**Charles Kornder, Hosiery and Underwear, Fancy and Dry Goods, Corsets, No. 849 Fulton Street.**—This house was established in 1851 by Mr. Charles Kornder, the father of the present proprietor, first locating on Dean, near Vanderbilt streets, and removing to the present site in 1864. The store is large and spacious, having a frontage of 25 feet and a depth of 90 feet, very eligibly located for trade purposes, and very attractive in all its appointments. As an importer and dealer in gents' furnishing goods, and as a manufacturer of a justly celebrated and popular line of men's shirts to order, the proprietor has a most unblemished character. Although doing a strictly retail trade, four to six clerks are constantly employed. The proprietor makes it a point to sell all his goods at the lowest prices, keeps nothing but desirable goods, and guarantees everything to be as represented. Mr. Kornder, Sr., is a native of Germany, a resident here for thirty-five years. The business is ably continued by his son and successor, who acquired the proprietorship some two years since.

**Abraham Jacobs, Artist Tailor, No. 315 Columbia Street.**—Prominent among the custom artist tailors of South Brooklyn is Mr. Abraham Jacobs. He occupies a finely fitted and furnished store, which supplies a roomy space of 25x50 feet, and gives employment to from six to eight skilled journeymen tailors. His large stock consists of all grades of imported and domestic cloths, cassimeres, suitings, corkscrews, diagonals, vestings of a variety of patterns and materials, linings of silk, satin, serge, farmer's satin, etc., from which suitable selections can easily be made at prices to satisfy any purse. Mr. Jacobs has had thirty years' experience as a cutter, and makes a specialty of strictly first-class work, guaranteeing the perfect fit of every garment before payment is expected. He is a native of Germany, but has resided in the United States some twenty-six years. The business was originally founded by him on Fulton street, but he has been located at the present address fully fifteen years, and has made his stand a favorite resort for fashionable gentlemen of this section.

**P. & J. McKeon, Manufacturers' Agents in Paper, Twine, and Cordage, No. 246 Bedford Avenue, Brooklyn, E. D.**—The business of this house was first established in 1876 in New York city by Messrs. McKeon Brothers, who were succeeded by the present firm in 1878 and the business removed to the present location. Here they occupy a large three-story building, 25x180 feet in dimensions, carry at all times an extensive stock in all lines of their business, and a large wholesale and retail trade is carried on throughout the city and surrounding country. The house can be commended to those interested as one whose facilities are such as to render business relations once entered into not only pleasant for the time being but permanent and profitable for the future. The members of the firm are natives of Glasgow, Scotland, residents here for twenty-two years, and highly regarded in commercial life for business capacity and sterling worth.



**East River Beef Company,** Commission Dealers in George H. Hammond's Western Dressed Beef, Mutton, Lamb, etc., Front and Third Streets, Long Island City.—Not perhaps in any feature of progress has enterprise been displayed to such purpose of late years as in the construction and application of appliances and devices for preserving fresh meat, the marvelous advance made in this interesting sphere of activity being one of the most notable features of the times, when now we have meat killed and dressed direct from the cattle ranches on plains placed upon our markets daily, without having in the remotest degree lost in freshness, flavor, or quality in transportation. Indeed, it possesses the very important advantage over the home-killed stock in that the cattle have not suffered from weeks of crowding and stiling in the cars during transit eastward, and in this connection special attention is directed to the East River Beef Company, Front and Third streets, Long Island City, commission dealers in George H. Hammond's western dressed beef, mutton, lamb, etc., and of which George W. Pople is the capable and efficient manager, some half a dozen car-loads of prime meat being received and disposed of here weekly. This flourishing enterprise was established six years ago, and from its inception has proved a positive and permanent success, the general excellence and reliability of the stock handled and the energy and ability displayed in the management of the concern being the chief elements contributing to this gratifying result. Consignments are received every week in refrigerator cars from the "Hammond" shipping stations in Omaha, Neb., Indiana, and Detroit, Mich., ample facilities being provided by the Long Island railroad track alongside of the building for placing the same in the capacious ice-house, and the trade, which is exclusively wholesale, is exceedingly large, and affords evidence of steady and substantial increase. The premises occupied, which are connected by telephone (No. 192, Greenpoint), comprise a 30x100 two-story structure, thoroughly equipped in every respect, a complete and effective railway system being in operation along the ceiling, and every appurtenance and facility is at hand to expedite business and render satisfaction to customers, this being by all odds the largest, leading, and most complete establishment of the kind in or around Long Island City, the business transacted, also, being entirely commensurate with its capacity and reliability. Mr. Pople, the popular and energetic manager, is a native of Flushing, L. I., well and favorably known in the community, and may pardonably feel proud of the large measure of prosperity that has from the start attended his able management of the East River Beef Company.

**C. Gans,** Turner of and Dealer in Stair Balusters, Newels, Awning Cloths, etc., Nos. 7 and 9 McKibben Street, Brooklyn, E. D.—This well-known turner of and dealer in stair balusters, newels, awning cloths, and sign posts, etc., has been established in the business here since 1884. He has steadily advanced in his vocation until at the present time he occupies a leading position among our representative houses in this line of work. He has a large and commodious shop, finely fitted up with new machinery, operated by steam power, and gives constant employment to a large force of skilled and experienced hands. Mr. Gans is a practical master of his trade. In addition to his other work he does circular and band sawing of all kinds, turns and re-turns tenpins and balls, and promptly attends to all kinds of jobbing in this line of trade. He is well known in the community as a reliable and energetic business man, honorable and fair in all his dealings, prompt and efficient in the fulfillment of every duty, and has built up a large and permanent trade that extends all through the United States. Mr. Gans is a native of Germany and a resident of this country for the past twenty years.

**Isaac H. Williams,** Painter and Decorator, No. 401 Bedford Avenue.—Mr. Isaac H. Williams' elegant establishment is popular and widely known. The store, which has a frontage of 22 feet and a depth of 80 feet, is very handsomely fitted up, and here is to be found an immense stock of wall papers, in all the latest designs, foreign and domestic, window-shades in great variety, mixed and dry paints, white lead, brushes, and painters' materials of every description.

Mr. Williams, who is a practical workman in his line, executes all kinds of painting and decorative work in the highest style of the art and at most reasonable charges. In this line he has a very extensive and influential patronage, and employs from twenty-five to forty skilled and experienced hands. The business of this house was founded in 1851 by Mr. Charles Hayes, who in 1862 disposed of it to Mr. Williams. This gentleman is a native of Pennsylvania, and has resided in Brooklyn since 1842. He received his training in his business in this city, and is widely known as an expert in his trade.

**Hiram Bedell,** Real Estate and Insurance, No. 921 Broadway, opposite Reid Avenue; Branch Office, No. 446 Gates Avenue, near Nostrand.—Mr. Hiram Bedell established himself in business at No. 921 Broadway, opposite Reid avenue, in 1880, and brought to his enterprise a wide range of practical experience in the real estate and insurance business. In May, 1886, he opened a branch establishment at No. 446 Gates avenue, near Nostrand avenue. Both these offices are neatly fitted up and are connected by telephone, the call being "510 Williamsburgh." Mr. Bedell commands an extensive business, and he always has upon his books descriptions of the best available bargains in house, store, and flat property for sale, also vacant lots, singly or in plots. He also effects exchanges of real estate, procures loans at most reasonable terms upon bond and mortgage, while he makes renting and collecting a specialty, and has excellent facilities for securing good and responsible tenants for houses and apartments. He also cares for numerous properties on behalf of the owners, giving them the benefit of his skill, care, and experience at a nominal charge. Mr. Bedell has facilities for writing policies of insurance in our most substantial companies at lowest rates, and he is the representative of the Royal Insurance Company, Northern Insurance Company, Long Island Insurance Company, Phoenix Insurance Company, and the Lloyd Plate-Glass Insurance Company. Orders for wood and coal are also filled at the lowest market prices. Mr. Bedell is a native of Long Island and is highly respected in the community.

**C. Hunken,** Dealer in Fine Groceries, No. 1129 Broadway.—Mr. C. Hunken, the worthy proprietor and active manager of this enterprise, is a native of Germany, and came to the United States when quite young. In 1850 he founded his present business at No. 8 Ainslie street, removing in 1852 to the store which is now occupied by Mr. Batterman as a dry goods store, and in 1871 removing to his present location. His well-known store is a spacious place of business, fitted up in excellent style, and is filled with the choicest imported and domestic goods, both staple and fancy, which have been specially selected for a first-class custom. In the assortment will be found the finest teas, coffees, spices, flour, sugar, canned goods, condiments, table delicacies, fruits, and everything that enters into the make-up of a first-class stock of this character. Three competent clerks are employed and all orders are put up with promptitude and sent home free of charge. Mr. Hunken deals honorably with all his patrons and has hosts of friends.

**G. W. Smith,** Furnishing Undertaker, No. 656 Fulton Street.—This enterprise was founded in 1874 at No. 64 Lafayette avenue, and after being continued there for nine years was removed to the present address. This store is 25x40 feet in dimensions, is neatly fitted up, and contains a full and complete stock of everything required in case of death, coffins and caskets of all grades and prices, together with the latest improved apparatus for preserving and embalming. Carriages are furnished, and hearses for adults and infants are to be had of this firm. Fine coaches are also to let for weddings and parties. Mr. Smith is a native of Jamaica, L. I., and he possesses all the traits of temperament and disposition needed in this vocation for the successful prosecution of the duties of the profession and to give entire satisfaction to his numerous and appreciative patrons. The telephone call is No. 36 A. The establishment is always open, and the most prompt and faithful attention is given to all orders.



**Jay J. Hartman's** Photographic Art Rooms, No. 231 Grand Street, Brooklyn, E. D.—The well-known gallery of Mr. Jay J. Hartman is a leading institution of its kind. It was founded in 1880 by the present proprietor, who is not only a master in his important profession, but has provided himself with every appliance whereby his rare knowledge may be used to advantage. He has had twenty-eight years' experience in the business, and was the originator of the celebrated spirit pictures, which were in such active demand about five years ago. Mr. Hartman discovered the secret of taking at the same moment a picture of a living person and a departed one. These pictures brought large prices. His rooms are most elegantly fitted up. The reception room on the second floor is very tasteful in its fittings and furnishings, the walls being covered by over fifty plate-glass mirrors. In the rear of this is the operating-room, equipped with the best appliances known to the trade. The photographs and portraits here produced are notable examples of perfect workmanship, high finish, and faithful resemblance, every point standing forward in artistic devotion to nature. Mr. Hartman employs several assistants and is exceedingly careful and thorough in all his work. Highly finished imperial portraits are supplied at three dollars per dozen. Branch houses are established at No. 100 West Fourth street, Cincinnati, Ohio; No. 217 Woodward avenue, Detroit, Mich.; corner Genesee and Washington avenue, East Saginaw, Mich. Mr. Hartman formerly occupied a gallery at No. 785 Broadway, New York, in the Domestic Building, with a branch at No. 260 Bowery. He is a native of Cincinnati, Ohio, and gives lessons in both photography and music.

**Long Island Meat Market,** Beef, Mutton, Veal, Pork, Poultry, Game, etc., No. 112 Front Street, Long Island City, S. D. Roe, Manager.—The trade in meats, poultry, and game is one of the most extensive and important in Long Island City. A leading house in this line of trade is the Long Island Meat Market, under the management of Mr. S. D. Roe, and located at No. 112 Front street, opposite the Long Island Railroad Depot and Thirty-fourth street ferry. This is a popular source of supply for hotels, shipping, and families in both this city and in Brooklyn, and has been in existence here for a period of three years. The store is large and spacious, and fully provided with every appliance and facility for the successful and satisfactory prosecution of the business. The stock is always large and complete, including beef, mutton, veal, pork, poultry, game, and smoked provisions of all varieties. The management is in possession of the best possible facilities for procuring supplies from the most reputable producing sources, which enable the house to offer its customers fresh and first-class goods at prices which preclude successful competition. Only the best stock is handled, and the greatest skill and experience are brought to bear in selecting the requisite goods to supply the demands of an exacting and critical trade. All the principal public places in the city are supplied with meats from this house, which proves the esteem in which it is held by those who cater to the tastes of the public and are best able to judge of such commodities. Prices are placed at a low figure, and goods are promptly delivered by wagon. Mr. Roe, the manager, was born in Flushing, L. I., and is thoroughly informed as to all the requirements of this trade and how best to meet its every demand.

**H. V. Bender,** Machinist, No. 282 Court Street.—Mr. H. V. Bender deals in all kinds of makes of sewing-machines, Remington, Wheeler & Wilson, Domestic, Household, Wilcox & Gibbs, Singer, Home, etc. There is not a machine in the market that is not to be found here. The machines are also thoroughly understood, and repairing sewing-machines out of order is made a specialty by Mr. Bender, who is himself a practical machinist. Mr. Bender established this business in 1885, and has met since then with a very large measure of success. He is a native of Germany, is in the prime of life, and has been a resident of this country since 1864. He has had twenty-one years' experience in the business he now carries on, with the aid of two able assistants.

**Mankey Patent Decorative Woods,** Edward Cluff, Agent, Dealer in Artistic Decorations, Mouldings, Panels, Carpet Wainscoting, etc., No. 241 Flatbush Avenue.—A high plane of artistic skill has been achieved by the widely known Mankey Decorative Company of Williamsport, Pa., whose agent in Brooklyn is Edward Cluff, dealer in artistic mouldings, panels, doors, carpet wainscoting, mantels, etc., and whose positive and permanent success since he established this flourishing business here in May, 1886, amply attest the excellence of the goods handled and the uniform satisfaction they have rendered to patrons and purchasers. Mr. Cluff, who is a native of New York, is a man of sound judgment and excellent business ability, and thoroughly conversant with every feature and phase of the art. He occupies a neat and commodious office, employing from ten to fifteen hands, and carries an A1 assortment of artistic mouldings, trims, panels, ceilings, carpet wainscoting, mantels of all woods, doors, cornices, etc., etc., at greatly reduced prices, designs and estimates being furnished for decorating dwellings, saloons, and offices. The territory under his jurisdiction includes Brooklyn, New York city and their environs, and altogether an exceedingly fine trade is done, the goods being in steady and extensive demand, owing to their admitted superiority. Particular attention of architects, builders, manufacturers, and others is invited to over two hundred styles of mouldings, varying in width and thickness from one-fourth to any number of inches, cut in lengths of four, five, and six feet, securely tied in bundles and carefully wrapped in heavy paper, convenient for shipment. Applied to interiors and exteriors of buildings, railroad cars, and vessels, and to the ornamentation of vessels, the field for their use is unlimited. Order by catalogue number.

**John J. Brazill,** Practical Plumber, Steam and Gas Fitter, etc., No. 39 Vernon Avenue, Long Island City.—Mr. John J. Brazill is a practical plumber, steam and gas fitter, etc., and few, if any, engaged in this useful and progressive branch of activity in the city enjoy a larger measure of public favor. Mr. Brazill, who is a native of New York city, and an expert workman himself, with a close practical experience extending over twenty years, established in business on his own account here in 1884, and from the very outset may be said to have bounded into popularity and prosperity, the uniform satisfaction rendered to all persons holding business relations with him, coupled with push and enterprise, being the chief features contributing to his success. He occupies a 25x40 feet store, and carries constantly on hand a large and excellent stock, including plumbing materials, gas fixtures, and steam, gas, and water fittings, and some half a dozen skilled workmen are employed. Plumbing and gas and steam fitting work of every description is executed in the most superior manner, and lead burning in all its branches and jobbing are also promptly attended to, the plumbing work in the City Hall, the oil refinery, and all the principal buildings recently erected hereabout being done by Mr. Brazill, whose trade extends to Brooklyn and New York city besides. Mr. Brazill has lived in Long Island City over twenty years, and is an active and popular member of the People's Resident League and a deputy sheriff of Queens county.

**Henry Patterson,** Boots and Shoes, No. 362 Van Brunt Street.—It is compulsory in the securing of really good, durable boots and shoes that we should patronize some strictly reliable establishment, and as such we may confidently commend the well-known house of Mr. Henry Patterson. He has a handsomely furnished and neatly arranged store, which affords him the full facilities of 25x50 feet in extent, and he gives employment to a number of competent clerks. His well chosen and displayed stock consists of boots, shoes, slippers, and rubbers, of all sizes and grades, and are offered at the lowest rates consistent with their fine quality. Mr. Patterson is a courteous gentleman, a native of Sweden, but has lived in the United States twenty-seven years, is young, active, and enterprising. He founded his business here in 1881, and by integrity, intelligence, and industry has built up a large and flourishing retail trade.



**T. E. Wallace**, Ladies' and Gents' Furnishing Goods and Manufacturer of Fine Dress Shirts, Nos. 53 and 55 Broadway.—Without question this is one of the most attractive, prosperous, and popular establishments in Brooklyn. Founded by Mr. T. E. Wallace in 1873, it has from the beginning been an influential factor in the furnishing goods interest. The location is at Nos. 53 and 55 Broadway and No. 104 Wythe avenue, corner Broadway, three floors and basement being occupied, the dimensions of which are ample for the accommodation of the extensive business transacted. The first floor is given over to the ladies' and men's furnishing-goods department, and is filled to repletion with the newest and choicest productions that the markets afford, representing the most popular styles and fashions, and displaying in a splendid manner the current demand for the specialties named. On the second floor are kept trunks, traveling-bags, valises, etc., in all sizes and materials, from the cheapest to the most expensive, and offered at prices that could only obtain with a house so thoroughly equipped and prepared. A special feature of the enterprise is the manufacture on the third floor of fine dress shirts, the custom in this important department being very large and drawn from all classes where an appreciation exists for superior goods. From twenty to twenty-five skilled operatives are employed, the shirts being unexcelled for fit, finish, and durability. A large force of clerks is in attendance. Mr. Wallace is one of Brooklyn's prominent citizens and highly esteemed as a man and merchant. He is a member of the Empire Club, the Amphion Musical Society, the Williamsburgh Athletic Club, Fraternity Council, Royal Arcanum; Bedford Lodge, Knights of Honor; Crusaders' Lodge, I. O. O. F., and secretary of the Brooklyn, E. D., Dispensary and Hospital.

**L. H. Vincent**, Real Estate, Loan, and Insurance Broker, offices, Nos. 1709 Fulton Street and 729 Gates Avenue.—In the more important branches of business in this city the real estate dealer occupies a foremost position. Prominently engaged in the real estate business is the well-known and old established house of L. H. Vincent, the recognized leader in the real estate, loan, and insurance brokerage line. Mr. Vincent is a native of Albany, N. Y., and has long been a resident of Brooklyn. In 1870 he established his business here, and his extensive knowledge of real estate values and the correct handling and management of property have acquired for him prosperity and an influential line of patronage. Mr. Vincent is a notary public and commissioner of deeds, and carries on a general real estate business in all its branches, negotiates loans and mortgages, etc., and takes entire charge of estates. He offers exceptional advantages to parties desiring insurance, and represents the following substantial companies: the German-American Insurance Company, the National Insurance Company, the Norwich Insurance Company, and the Mechanics' Insurance Company. Three competent assistants are employed. Mr. Vincent is also a general dealer in coal and wood, and furnishes the best quality at the lowest market rates. Telephone call, Williamsburgh, 82 B.

**Fred. Kreckman**, Wholesale and Retail Dealer in Choice Family Groceries, Coffees, Teas, Sugars, and Spices, Fruits and Vegetables in season, No. 443 Marcy Avenue.—The good housewives of Brooklyn who reside in the vicinity of Marcy Avenue and Wallabout street know well where to obtain the best tea, the purest coffees and spices, the freshest fruits and vegetables, and the choicest staples in the grocery line, as is well shown by the liberal patronage they bestow upon the establishment of Mr. Fred. Kreckman. This gentleman has been established in the business since July, 1885. The store is large, neat, and well ordered, and presents an inviting appearance. The host of patrons who daily visit this store are unanimous in praise of the excellence of flavor, the purity, and freshness of the goods sold here. The prices which prevail are always fair and reasonable, competent and courteous clerks are in attendance, and goods are promptly delivered by wagon to all parts of the city. Mr. Kreckman is a native of Germany, and a resident of this country for the past six years.

**Charles M. Carpenter, Jr.**, Manufacturer of Ladies' Fine Silk Underwear, No. 17 South Third Street, Brooklyn, E. D.—Prominent among the new enterprises of this section, we desire to call careful attention to the new industry of Mr. Charles M. Carpenter, Jr., manufacturer of ladies' silk underwear. This business was established in September, 1886, and, notwithstanding its recent origin, it is already doing a business far beyond the most sanguine expectations of the proprietor. For many years we were obliged to look to foreign looms for our supply, especially for the finer and better grades, but now, owing to the energy and ability of our manufacturers and the skill of American ingenuity, these goods are produced at our very doors. It is said that for fineness, beauty, artistic design, and general attractiveness the class of goods worn by American ladies are far superior to those worn by the sex in Europe. A large number of skilled operators are employed and the factory is fitted up with the most modern machinery. The selling agents for these goods are Messrs. Grosvenor & Carpenter, Nos. 70 and 72 Worth street, New York city. Charles M. Carpenter, Jr., is a native of this State, and is an energetic, enterprising, and clear-headed business man.

**Henry Asher**, Apothecary, No. 1351 Broadway.—This is one of the most reliable pharmacies to be found in the Eastern Section. The store is a fine, commodious place of business, having dimensions of 50x25 feet. Fine show-cases and tasteful fixtures serve to make the store attractive. The stock carried embraces everything in the line of pure drugs, chemicals, medicines, and pharmaceutical preparations, also proprietary medicines of standard value and merit, toilet and fancy articles, trusses, and all those goods that properly belong to the business. Special attention is paid to the prescription department, and all orders in this line are filled with the utmost care and accuracy. The store is open day and night, and is connected by an electric call bell with the telephone. The stock is composed of rare drugs and chemicals, such as can be found in few stores. Mr. Asher was born in Glasgow, Scotland, is a graduate of the University of that city, and has lived for a number of years in the United States. Since he established his business here in 1884 he has met with deserved success, and his trade now requires the assistance of two competent clerks.

**S. H. Hastings**, Notary Public, Real Estate and Insurance Agent, Money Loaned, No. 870 Broadway, corner DeKalb Avenue.—This business was established in 1870 and has during the intervening period been developed to proportions of great magnitude. Mr. Hastings, who is a native of Vermont, has long been a resident of this city, and is thoroughly acquainted with its business interests. He is a notary public, and carries on a general real estate and insurance business, buying, selling, exchanging, and letting property, and effecting insurance in any company desired, and is an authority in the market both as to present and prospective values. He always has a large number of houses for sale and to let, also flats, stores, and parts of houses to let on favorable terms. Mr. Hastings loans money to responsible parties on easy terms, both on realty and all kinds of personal property. He was Republican candidate for supervisor in the eighteenth ward in the Blaine campaign of 1884, and is now a member of the Republican General Committee of Kings county.

**Joseph Guy**, Plain and Decorative Paperhanger and Painter, No. 237 Flatbush Avenue.—Mr. Joseph Guy, who is well known as a plain and decorative paperhanger and painter, has been engaged in business on his own account here for a period extending over twenty odd years, and to-day fully sustains his old-time reputation for reliable and excellent work. He occupies a store 20x50 feet, and carries a large and superior stock, embracing plain and artistic wall papers, paints, oils, colors, and kindred articles, employing from eight to twelve skilled hands, and altogether a very fine trade is done. Mr. Guy was born in Birmingham, England, and has resided in this country since 1853, and is a thorough master of his art in all its branches.



**Henry C. Mead**, Sash and Blind Maker, No. 192 Union Avenue, Brooklyn, E. D.—An important enterprise is carried on in the manufacture of building materials by Mr. Henry C. Mead, at No. 192 Union Avenue. The business has been in successful operation since 1865—in present location since 1871. The patronage it receives is liberal, and the house has advanced to a position of the highest respectability. The proprietor has had a long and valuable experience, is thoroughly posted in every detail and requirement of the industry, and is well qualified in every way for meeting the demand in his line with perfect satisfaction. The premises occupied consist of a two-story frame building, 25x75 feet in dimensions, the arrangements and appointments of which are first-class and specially suited to the work carried on within its walls. The manufacture includes sash, blinds, and doors, while front and vestibule doors are made to order. The choicest selected materials are used, the most skillful hands employed, and none but the best and most reliable goods are turned out. All kinds of hardwood work for office work and store fronts made to order in any required design. The productions of the concern stand in high favor with the trade in consequence of their superior workmanship and other points of excellence, and a large and increasing local business is done. Old blinds are repaired and painted in the most artistic style, the facilities of the establishment enabling it to render the most acceptable service at the lowest prices. The affairs of the house are conducted with the judgment of experience and in a spirit of enterprise that is rapidly adding both to the usefulness and popularity of the establishment. Mr. Mead is a native of New York city, an energetic and progressive man, widely esteemed for his honorable business dealings and his personal integrity and worth.

**M. F. Russell**, Merchant Tailor, No. 562 State Street, near Flatbush Avenue.—The most artistic skill and a conscientious desire to excel in the execution of every order have combined to give Mr. M. F. Russell, of this city, a name and fame in his business not to be acquired in any other way. As a fine custom tailor he is unexcelled and richly deserves the success which he now enjoys. He is a native of Brooklyn, and has had fifteen years' experience in his line of trade. He started business for himself in 1883 at his present store, and has since then built up an extent of patronage that houses of much older foundation would be glad to lay claim to. His patrons include many of the wealthiest and most influential citizens of Brooklyn, Long Island, New York, etc. His store, which is 25x50 feet in dimensions, is well lighted, elegantly furnished and fitted up for the business, and possesses every improvement and facility for prompt, successful, and satisfactory work. Mr. Russell keeps on hand a magnificent assortment of foreign and domestic manufactured fabrics, embracing all the latest novelties in patterns and designs. He is a wide-awake man of business, is ever abreast with the times in styles and fashions. He employs a staff of twelve experienced hands and guarantees a perfect fit in all cases. His patrons are enthusiastic in praise of his work and of his fair and liberal business methods.

**Charles J. Nielsen**, Manufacturer of Fine Havana Cigars, No. 1167 Broadway.—Mr. Nielsen established this business ten years ago, has had long practical experience in all the details of the cigar business, and is well known as a shrewd and accomplished merchant in his line of trade. His store is spacious and commodious, is handsomely fitted up with handsome show-cases and fixtures of a neat description, and the stock carried is one of the largest and most complete in its line in the upper section of the city. It embraces a fine assortment of choice, fragrant Havana cigars, made on the premises, chewing and smoking tobaccos of the most popular brands, and smokers' articles of every description. The trade of the house is of both a wholesale and retail character, and the business relations of the house with tobacco growers, both foreign and domestic, are such as to enable him to obtain his supplies on the most advantageous terms, and to offer to his customers corresponding benefits. From twenty to twenty-five hands are employed. Mr. Nielsen is a native of Denmark.

**Edward Constable**, Baker, No. 275 Manhattan Avenue, Brooklyn, E. D.—When a person has had twenty-four years of experience in any kind of work which requires skill he is enabled to turn out a better article than is usually found. Such is the case with Mr. Constable, who, after many years of experience, opened an establishment of his own in 1880. He occupies the store and basement at the above number, which is 25x75 feet in area. He carries a well-selected stock, which he sells both to the wholesale and retail trade. He is a native of England, but has been a resident of the United States and this city since 1870. He is a prominent and influential member of the Bakers' Union and an advocate of organized labor. Mr. Constable is a skilled workman, and his bakery is known throughout this section of the city. His goods find a ready market, and his trade is steadily on the increase.

**Hatters' Fur-Cutting Company**, Park Avenue and Walworth Street.—The business of this concern was founded in 1859 by Mr. Hitchcock, who in 1871 was succeeded by Hitchcock, Dennody & Co. This firm continued to operate the business until 1884, when the present company was incorporated under the laws of the State with a capital of \$20,000. The president of the concern is Mr. E. Armstrong; the secretary, Mr. C. Carroll; and the treasurer, Mr. George O. Reynolds. All these gentlemen are natives of New York, and are widely and favorably known in business circles. The factory is a brick building of three stories and basement, standing on an area of 150x40 feet. It is equipped with the most efficient machinery incident to the business, and permanent employment is afforded to two hundred skilled and experienced hands. The company import raw materials on an extensive scale, and the business of the concern is that of cutting fine furs for hatters. A large and growing trade is done, and the business relations of the company extend to all parts of the country. In New York the company have an office and salesroom at No. 91 Mercer street, and here a large stock is kept on hand. The business is marked by enterprise, promptitude, and integrity.

**Otto C. Truskawa**, Real Estate and Insurance Agent, No. 77 Franklin Street, Brooklyn, E. D.—Successfully engaged in carrying on a prosperous business as a general real estate and insurance agent is Mr. Otto C. Truskawa. He established his business in this city in the summer of 1886, and is quickly attracting a large and influential line of custom. His office is large and well arranged for business purposes. At this place Mr. Truskawa is engaged in a general real estate and insurance business, and offers the most favorable terms to parties desiring to transact business in these lines. He is a notary public. He leases, rents, buys, sells, and exchanges property of all kinds, negotiates loans and mortgages, collects rents, and always has on hand descriptive lists of the most desirable property for sale or to let in this city and in New York city and also in various parts of Long Island. He also effects marine insurance in the most reliable companies, and is solicitor for the Germania Fire Insurance Company of New York. Mr. Truskawa was born in New York city, and has been a resident of Brooklyn for twelve years. He has had years of experience at his present business. Mr. Truskawa also stands high and is connected with several popular organizations.

**B. Smith**, the Brooklyn China and Japan Tea Warehouse, No. 522 Myrtle Avenue.—This is one of the finest stores on this busy thoroughfare, and in its traffic is closely identified with the general welfare and prosperity of this community. The business was established here in 1875, and has been conducted by the enterprising proprietor with steadily increasing success. The store is 25x60 feet in size, and is stocked with as fine an assortment of teas and coffees as are obtainable anywhere. The entire reliability which may be placed upon all goods sold by this house, as well as upon every representation made by the proprietor, is a feature which has largely contributed to its conceded success. Five clerks are employed, and goods are delivered to any part of the city free of charge.



**M. Jacobs**, The Brooklyn Tailor, No. 272 Fulton Street, opposite Tillary Street.—Mr. M. Jacobs has been established for many years in Brooklyn as a merchant tailor, and has obtained a wide popularity, and there are few that secure higher, or deserve a better support or patronage than he. Mr. Jacobs occupies fine premises in a three-story brick building. The store is 25x50 feet in dimensions. The fittings and furnishings of the store are appropriate and befitting a first-class establishment, while the stock carried is large, and consists of a superior line of imported and domestic fabrics in plain and fancy goods for men's wear, such as cloths, worsteds, and coatings of various kinds, plain and fancy cassimeres, suitings, vestings, trowserings, and everything that is fashionable or desirable. These goods are cut to order, and in the prevailing fashions, trimmed and lined with the best of materials, and made up in the most thorough and workmanlike manner. Employment is given to eight workmen skilled in all details of coat, pants, and vest making, and under the supervision of Mr. Jacobs the all-important matter of correct fit receives especial and artistic attention, no garment leaving the house without being first-class in every respect. This business was established in 1868, at No. 83 Fulton street, removing to present address in 1879. Mr. Jacobs is a German by birth and a resident of Brooklyn for twenty-one years.

**P. H. Merckens**, Choice Groceries, No. 143 Franklin Street.—Since Mr. P. H. Merckens established his business here three years ago he has developed an extensive line of trade. He occupies a commodious store, where he has every facility and convenience for the successful carrying on of a large line of custom, and every accommodation for customers. The place is arranged in creditable style, and is heavily stocked with choice groceries, teas, coffees, spices, sugars, flour, canned goods, condiments, table delicacies, confectionery, tobacco, cigars, and fruits and vegetables in season. A specialty is made of butter, and the prime quality of creamery and dairy butter can at all times be had here. A staff of four competent assistants is employed. Two delivery wagons are attached to the establishment and goods are delivered free of charge. Mr. Merckens was born in Germany, and has resided in this city for nine years. He is a popular member of the Order of Odd Fellows and North German Society.

**Rider & Hamilton**, Dealers in Country Produce, Butter and Eggs, Nos. 353 and 360 First Street, Brooklyn, E. D.—This ably managed house was founded in 1876 by Rider Brothers, who conducted it until 1885, when they were succeeded by the enterprising and prosperous firm whose name stands at the head of this sketch, and who have since continued the business with eminent success. They occupy a building 60x100 feet in superficial area, and carry constantly on hand a heavy and A 1 stock, comprising everything comprehended under the general head of country produce, also butter, cheese, and eggs, some half a dozen hands being employed, and the trade, which is wholesale exclusively, is exceedingly large. The copartnership consists of Messrs. Josiah C. Rider and Silas B. Hamilton, natives respectively of Orange and Columbia counties, New York.

**Preston Van Horn**, Patterns and Models, Estimates Given on all Kinds of Work, No. 42 South Sixth Street, corner of Dunham Place, Brooklyn, E. D.—Mr. Van Horn has been carrying on this enterprise since 1869, and has met with much success in his venture. His workshop is a thoroughly equipped place of business, being supplied with the most improved machinery and mechanical appliances operated by steam power. The place has an area of 50x25 feet, and is amply commodious to allow of extensive operations. Three skilled workmen are employed by Mr. Van Horn, and patterns and models of every description are made to order in the most approved style. Estimates are given on all kinds of work and satisfaction guaranteed. Every facility is at hand for turning out work in the best manner and with great promptness. Mr. Van Horn is a native of Bucks county, Pa., and has lived in Brooklyn for over twenty years. He has an extensive patronage in New York city and Brooklyn.

**Lehman & Frank**, French Meat Market, No. 640 Myrtle Avenue.—One of the well-known purveying establishments of Brooklyn is Lehman & Frank's French Meat Market. Here they have a practically fitted and furnished store, which is something like 25x50 feet in dimensions, and gives employment to several skillful assistants. Their really choice stock consists of the prime cuts of beef, veal, lamb, mutton, and pork, for roasting, boiling, steaks, chops, and cutlets, and is offered at particularly low rates for the quality of the supply. Both members of the firm are representative business men in their line, as they are also courteous and polite to all customers. The business was founded in 1881, and has ever since done a satisfactory trade. Their excellent judgment in the selection of stock has had much weight in influencing their liberal patronage. Messrs. Lehman & Frank carry in their stock only first-class city-dressed beef, slaughtered at their own abattoir on Johnson avenue, E. D., and for this reason can supply the very best of meat at prices competing with any establishment in the city and as low as many of their competitors supply beef of an inferior quality. Orders are called for all over the city and delivered free of charge, and satisfaction is guaranteed.

**Ruehl & Son**, Dealers in Books, Printers and Stationers, No. 475 Broadway, Brooklyn, E. D.—The attention of our readers and the public is directed to the well-known and popular firm of Ruehl & Son, No. 475 Broadway, whose establishment has obtained the highest reputation for its excellent stock of books, stationery goods, and artistic printing. The house was founded in 1872, and it has from the first commanded a large and influential patronage. The store, which is 25x20 feet in dimensions, is very tastefully fitted up and well stocked with a choice selection of books upon all kinds of subjects, mercantile and fancy stationery, etc. In the rear of the store is a well-equipped printing office, furnished with the most recently improved presses and the most modern types and other appliances. Every description of mercantile and book printing is executed in the highest style of the art. The members of the firm, Mr. Henry Ruehl, and his son, Mr. Hugo Ruehl, are both natives of Germany, and for the past twenty years have resided in this country.

**William B. Stassen**, Upholsterer and Decorator, No. 170 Franklin Street, Brooklyn, E. D.—The perfection attained in the manufacture of upholstered goods and in interior decoration is well shown by the productions of this house. Mr. Stassen opened his present place of business in September, 1886, having previously been engaged in the same line for a number of years. He has an established reputation throughout this city as an upholsterer and decorator, and is prepared to make to order every description of parlor furniture, curtains, shades, mattresses, spring beds, etc., paying special attention to re-upholstering, to repairing and varnishing, and to decorating of residences and rooms. During an experience of twenty-seven years he has succeeded in winning the highest praises from connoisseurs and critics. He carries a fine and well-selected stock, places his prices at a moderate figure, and gives prompt attention to the wants of all. Mr. Stassen was born in Germany, has resided in this country since 1866, and is Master Workman of the A. O. U. W., of this city.

**H. F. Williams**, Young Washington Market, No. 367 Van Brunt Street.—The meat market of Mr. H. F. Williams was first established in 1866 by him, and moved to No. 863 Fulton street in 1869 and to his present address in September, 1885. This fine store, which covers an area of 25x40 feet, is nicely fitted up, and is kept in a scrupulously clean condition. The place is popularly known by its name of "The Young Washington Market," and is patronized very largely by the people of South Brooklyn. Mr. Williams, who is a native of New York city, is a very pleasant man with whom to have dealings, and he employs three courteous clerks to assist him in his business. He delivers merchandise to all parts of the city free of charge, and satisfaction is always guaranteed. His stock consists of the choicest and freshest meats of all kinds.



**Daniel S. Hammond**, Manufacturer of Traveling-Bags, Satchels, etc., Office, No. 108 Chambers Street, New York City.—Mr. Hammond, who is a native of Massachusetts, began business in this city in 1850 as a manufacturer of traveling-bags, satchels, etc. He had but small capital and was obliged to begin on a very humble scale, but he possessed the indomitable determination and perseverance that invariably achieve success. Therefore it is not surprising to record that his enterprise met with the favorable recognition of the public, and that it thrived and prospered, growing ever in importance, until its present vast proportions have been reached, and to-day Mr. Hammond is the proprietor of the largest establishment in this line of manufacture in either Brooklyn or New York city, and, in fact, is the only one of the kind in the City of Churches. Mr. Hammond has two factories, one at Nos. 28 and 30 Cumberland street, four stories in height and 40x100 feet in dimensions, the other a fine new brick building at Nos. 12 and 14 Cumberland street, four stories high and 40x75 feet in dimensions. Both are thoroughly equipped with all the necessary machinery, while steam power is supplied by two steam engines and boilers, one engine having a capacity of forty-horse power, the other of thirty-horse power. Employment is afforded one hundred and twenty skilled hands in the various departments. There is a nicely fitted up office at No. 12 Cumberland street, but the main office and salesrooms of the house are located at No. 108 Chambers street, New York city, which are filled with a very heavy stock of the fine goods manufactured by Mr. Hammond. All orders placed with him receive the promptest attention.

**Chr. Fallesen**, Manufacturer of Carriages, Third Avenue and Twenty-second Street.—This is one of the oldest as well as best houses in the carriage manufacturing trade, having been in active operation since 1853. Its founders were Messrs. Hand & Fallesen, who have built up a fine reputation for their products, and this has been consistently maintained by the present firm, who succeeded to the business in 1884. The manufactory, and repository comprise a three-story brick building with basement 30x100 feet in dimensions, fully equipped with all modern machinery and appliances, and giving steady employment to thirty-two hands. A seventy-five-horse power engine and boiler are utilized to drive the machinery, and every description of carriage and wagon is manufactured, painted, and trimmed upon the premises. All the operations of the works are conducted under the personal supervision of the members of the firm, whose large experience insures only such products as will withstand the most critical tests. The carriages and wagons turned out by this firm are highly esteemed for their strength, lightness, durability, and general excellence, and a large and permanent demand is made for them from all parts of the United States, and from Cuba, Australia, and other foreign countries. The firm use the patent fifth wheel, with or without king bolts, as may be desired. The sole member of the firm is Mr. Chr. Fallesen.

**The Howe National Baking Company**, Nos. 215 Columbia Street and 636 Fifth Avenue, F. H. Wells, proprietor.—Among the well-known Brooklyn institutions must be classed the Howe National Baking Company. This now prosperous business was founded thirty years ago by Thomas Howe, and its present proprietor, Mr. F. H. Wells, succeeded in 1880, and is a nephew of the founder. The house deals both wholesale and retail in all the products of a first-class bakery, including bread, cakes, rolls, pies, etc., which are invariably fresh and deliciously made. The house has two places of business, at No. 215 Columbia street, and No. 636 Fifth Avenue. The 215 Columbia street store is some 30x90 feet in size, and fitted up in the most careful and appropriate manner. Two well-filled show windows attract much attention, while the interior of the store is filled with a handsome and ever-changing stock. The house employs as many as twelve to twenty hands in the management of its large business, which is overseen in all its details by Mr. Wells himself. This latter gentleman, a native of Brooklyn, is a business man of much talent and decided energy.

**Sears & Bro.**, Practical Watchmakers and Jewelers, No. 245 Manhattan Avenue, Greenpoint, L. I.—Messrs. Sears & Bro. established their business here in 1880, and have, by executing in all cases the most reliable work and selling only the best goods, acquired a first-class line of custom and won an enviable name. The members of the firm, Messrs. James E. Sears and Brown Sears, are natives of Cold Spring, N. Y., and have lived in Brooklyn for fourteen years. Both have had an experience aggregating thirty years as practical watchmakers and jewelers, and are experts in every detail of the trade. Mr. James Sears is a popular member of the Masonic Order and Knights of Pythias, and both he and his brother are members of the Retail Jewelers' Protective Association. Their store is 70x20 feet in size, is fitted up with creditable tastefulness and is filled with a superb stock of fine gold and silver watches, clocks, and jewelry, all standard goods and guaranteed as to value. Messrs. Sears & Bro. also execute repairing of all kinds in their line, and their long experience insures the best results.

**Matthew T. Lindsay**, Bakery, No. 320 Manhattan Avenue, Greenpoint, L. I.—Mr. Lindsay has won an enviable reputation by always aiming to give best value for the least money, being content to receive a small margin of profit and thereby to build up a large trade. He established his business here in 1879, and carries on both a wholesale and retail trade. He occupies a store and basement, each 75x25 feet in dimensions, which is fitted up in the most approved style. The store at all times contains a superior stock of the superb goods made here, the bread in particular being of extra quality. Four hands are employed in the establishment and are constantly kept busy in keeping up the goods of the house in sufficient quantity to meet the heavy demands made for them. Mr. Lindsay was born in Ireland, and there learned the baker's trade, in which he has met with such success. He has lived in this city for fourteen years, and has had twenty years' experience as a baker.

**William Tompkins**, Real Estate and Insurance Broker, No. 240 Ralph Avenue, corner of Chauncey Street.—Since its establishment in June, 1885, the above business has increased to one of considerable importance. Mr. Tompkins is a native of New York city, and before engaging in this line of business was in the grocery trade. He conducts a general real estate and insurance brokerage business. He buys, sells, exchanges, leases, and rents properties of all kinds, negotiates loans on bonds and mortgages, and makes profitable investments on behalf of patrons. He collects rents and other accounts, and has at all times on his lists very desirable stores, houses, flats, rooms, etc., for rent at low rates. Mr. Tompkins is the representative of the Phoenix Insurance Company of this city, and of numerous other companies, both domestic and foreign. He effects insurance upon all kinds of insurable property at the lowest rates compatible with security. Mr. Tompkins has also had an experience of forty-three years as a musician and band leader, and is also the composer of several popular pieces of music.

**Dewdney Brothers**, Job Printers, No. 59 Franklin Street, Greenpoint.—A representative establishment in its line of trade is that conducted by the Messrs. Dewdney Brothers. This firm are carrying on a thriving business as general job printers, in which line they have built up a reputation for the general excellence of all work produced. Their office has dimensions of 60x15 feet, and is appointed in excellent style. It is fully equipped with three large presses, an ample variety of plain and fancy type, dashes, cuts, etc. Four competent hands are employed, and mercantile and general job printing of every description is performed by them at the lowest rates and in the best style of the craft. The members of the firm, Messrs. J. J. H. and George H. Dewdney, are natives of New York city. They have had ten years' practical experience in the printing business. They established their present enterprise a little over three years ago, and their industry and superior work have attracted a large and influential patronage. Both are members of several popular organizations.



**James T. Williamson**, Lard, Fresh, Salt, and Smoked Provisions, Nos. 296 and 298 Columbia Street.—Engaged in the provision business and occupying a prominent position we find Mr. James T. Williamson, exporter, wholesale and retail dealer in lard, fresh, salt, and smoked provisions, and refiner of lard and curer and packer of pork, hams, tongues, etc., equal in flavor and richness to those of any dealer, East or West. This business was commenced by Mr. Williamson in 1846, and he has acquired in this long time a proficiency in the various processes for the proper preservation of meats and the demands of the trade. His place of business is located at Nos. 296 and 298 Columbia street, where he occupies a storeroom and cellar, each 30x100 feet in dimensions, arranged and fitted with all convenient appliances for the purposes for which they are used. The cellar is used for curing and smoking meats, and in the rear of the store a room is utilized for packing and rendering lard. He gives employment to eight hands, besides wagons, horses, etc. The specialty of the house is the curing and smoking of meats for the trade and for exportation to Liverpool, and shipment to Southern States, New York city and State. The quality of the goods turned out is highly appreciated, and the business is conducted on a large scale. The store in front, for the retail trade, is furnished with handsome marble counters, and arranged for the comfort and convenience of customers, who come from every part of Brooklyn to make their purchases. Mr. Williamson is the oldest in the business in Brooklyn, as well as one of the largest dealers, and he is able to offer not only everything best in his line, but at prices eminently reasonable. He is a native of New York city. This house makes a specialty of the manufacture of country made sausages, equal in flavor, selection of material, and in seasoning to those made by the most careful housewife. For this purpose it is provided with the most improved machinery and appliances. They also handle the best kinds of dairy butter, Philadelphia print, etc., and, in fact, no market affords more wholesome or choicer grades of meats, sausages, and butter than this well-known and responsible firm.

**M. Lamoth**, Agent of the Thingvalla Line, Royal Scandinavian, and United States Mail Steamers, No. 359 Atlantic Avenue.—The vast and increasing passenger and freight traffic between the United States and Denmark, Sweden, and Norway has led to the establishment of the great Thingvalla line of steamships for the conveyance of freight and passengers. The agent of this line in Brooklyn is Mr. Lamoth, a native of Sweden, a polite and accomplished gentleman, well fitted to give information to those visiting Europe and for the duties of his position. His offices are located at No. 359 Atlantic avenue, where all information respecting this line of ocean steamers may be obtained, for passage or the forwarding of packages to any address in the countries before named, at lower rates than by any other line. He employs three express wagons carrying freight between Brooklyn and New York city, and gives employment to three hands doing a general express business. Mr. Lamoth is a gentleman of middle age, fifteen years resident of the United States.

**Herman Metz**, Dealer in Crockery, Glassware, Toys, Housefurnishing Goods, etc., No. 292 Manhattan Avenue, Greenpoint.—Mr. Metz has been in business since 1882, and is one of the most successful in his line. He came to this country from his native land, Germany, seven years ago, and when he launched into his present enterprise four years ago he did so with but little on which to base his hopes of success except a good stock of brains and courage, and at the end of his first year in business his success was no longer a question of doubt, and has been constantly on the increase since. Previous to going in business at his present stand Mr. Metz was located at No. 543 Grand street, near Graham avenue. His store is large, having a frontage of 20 feet and a depth of 75 feet. It is very tastefully fitted up, and is heavily stocked with a fine assortment of foreign and domestic manufactured crockery, glassware, toys of every description, and housefurnishing goods in great variety and of every kind. The business is conducted with great spirit and enterprise.

**W. F. Corwith**, Real Estate and Insurance Agencies, No. 55 Greenpoint Avenue and No. 232 Manhattan Avenue, Brooklyn, E. D.—Mr. W. F. Corwith established this business in 1872, and has developed a large and permanent trade of a strictly first-class character. Mr. Corwith can be relied upon by the investing public to afford them judicious advice and the benefit of his sound judgment in effecting purchases that will not only afford a steady income but likewise almost a certainty of increased value in the near future. His connections are of a superior character, including, as he does, many of our leading capitalists, merchants, and operators among his permanent customers. Mr. Corwith makes a specialty of the care and management of estates, and has met with a high degree of success in this line, resulting in his having a number of important estates in charge. He secures responsible tenants, effects repairs in the most judicious manner, and in every way maintains all properties placed in his hands at the highest standard of efficiency. Mr. Corwith is the accredited agent for the Continental Fire Insurance Company, of New York city; Norwich Union Fire Insurance Company, of England; Northern Assurance Company, of England; Fidelity and Casualty (Plate-Glass) Insurance Company, of New York, and the Equitable Life Assurance Society, of New York city, and can effect insurance in any desired company at low rates. He is also the agent for the Inman Steamship Company, and is prepared to issue drafts on all banks in England or Ireland. Loans on bond and mortgage are negotiated by him upon the most advantageous terms. Mr. Corwith is a native of this city.

**J. P. Heyen & Co.**, Prescription Pharmacy, No. 1588 Fulton Street, opposite Sumner Avenue.—One of the most attractive and popular business establishments in this section is the well-known drug store of Messrs. J. P. Heyen & Co. The business of this concern was originated in 1869 by Mr. J. O. Sullivan, who disposed of the enterprise on the first of March, 1886, to the present proprietors, Messrs. J. P. Heyen and James Freeman. Dr. Heyen is a native of Sullivan county, N. Y., and is a graduate of the medical department of the University of New York, but has retired from active practice to assume control of this business. The store is the best appointed and most attractive in its line in the upper part of the city. It is handsomely fitted up with marble-top counters, show-cases, elegant soda-water fountains, and artistic fixtures. The floor is tiled, and the place is heated throughout by steam. The stock carried embraces a full and complete line of pure drugs, chemicals, and elegant pharmaceuticals, chosen with great care. The assortment of toilet and fancy articles, sponges, brushes, perfumery, is more than usually rich and attractive, offering the largest variety in every line from which selections may be made. An extensive patronage is accorded the establishment in the compounding of physicians' prescriptions, this being a specialty for which a well-earned reputation has been built up. Two competent clerks are employed. The members of the firm are skilled pharmacists of long experience.

**A. Koch**, Choice Groceries, No. 462 Myrtle Avenue.—As a reliable house where the goods are of the best quality and absolutely free from all deleterious articles that of Mr. A. Koch, dealer in choice groceries, of No. 462 Myrtle avenue, corner of Washington avenue, is distinguished. Here he occupies a particularly finely fitted and arranged store, which accords a space of 25x60 feet, and gives employment to a number of capable, courteous clerks. His select stock comprises teas, coffees, sugars, spices, flours, cereals, sauces and condiments, delicacies in bottles and jars, jams, jellies, raisins, dried apples, prunes, crackers, fancy cakes, canned fruits and vegetables, preserves, butter, cheese, eggs, wines, ales, and liquors in bottles, etc., etc. Mr. Koch is a native of Germany, where he was born nearly forty years ago, but has resided in this city twenty-three years. He established his present business in 1868, and from his knowledge of the wants of this city, combined with the most excellent judgment in purchasing only salable and nutritious articles, he has won the confidence and support of the public, and enjoys a well-deserved popularity.



**G. T. Riley**, Confectioner, Nos. 751 and 753 Fulton Street, and No. 282 Flatbush Avenue.—Mr. G. T. Riley established his business here in 1870, and has pursued a career of steadily increasing success down to the present time. His saloons and parlors at each of the above-named places are large and spacious, very handsomely fitted up for the reception of patrons, and possess unsurpassed facilities for conducting the business. Mr. Riley is widely and favorably known throughout the city and suburbs as a manufacturer of and wholesale and retail dealer in confectionery, ice-cream, fancy ices, charlotte russe, pastries, etc., and has gained a high reputation for the superiority of his product. The materials used present a singularly agreeable array of things wholesome, flavorsome, delicate, and aromatic. Nothing is used except the purest and the best. No deleterious article of any kind is allowed for flavoring, color, or ingredient. The prices are always as low as first-class goods can be produced. As a caterer, Mr. Riley is a leader in the city, and his services are in constant demand at festivals, weddings, private parties, and other festive occasions. Twenty assistants are employed, and the trade is brisk and lively. An assembly and supper room of the capacity of fifty couples, tastefully furnished, and with a ship deck floor always in perfect condition, and connecting retiring rooms, is an attractive feature of the establishment, well patronized during the season. Mr. Riley is a native of Philadelphia.

**J. T. Stafford & Co.**, Carpenters and Builders, No. 15 Hoyt Street.—The well-known, prominent firm of carpenters and builders, Messrs. J. T. Stafford & Co., has always enjoyed a wide reputation for the care and skill exercised in all work undertaken. Mr. J. T. Stafford and Mr. A. Bryden are both experienced, practical workmen, and furnish plans and specifications for buildings, theatres, dwellings, etc., and give close attention to all the details. A special business is made of theatre stage work, and also making alterations and fitting up stores and to the interior decoration of buildings and dwellings, and doing all kinds of ornamental woodwork. Repairing and general jobbing receives prompt attention. Mr. A. Bryden, the junior member of the firm, established the business in 1880, and in 1883 Mr. J. T. Stafford joined him, and from that time the business has been continued under the present firm name. Mr. Stafford is a native of Essex county, N. Y., but has resided in Brooklyn many years. Mr. Bryden, whose native place is Halifax, N. S., has lived in this city many years. He is a prominent member of the Providence Union and also of the Royal Arcanum. The Grand Opera House and Criterion Theatre, of Brooklyn, the New Haven Opera House, Fall River Academy of Music, the Manchester (N. H.) Academy of Music, and the Fourteenth Street Theatre, of New York, and the stage of the great Metropolitan Opera House, New York city, are among the chief works of this firm.

**McLaughlin & McConnell**, Stevedores and Contractors, Carting and Trucking, Hoisting and Carting Coal by the Cargo, corner of Warren and Columbia Streets.—The oldest established and leading house of the kind in Brooklyn is that conducted by McLaughlin & McConnell. The firm are engaged in carrying on an extensive business as stevedores and contractors, carting and trucking, and hoisting and carting coal by the cargo. This business was founded in 1850 by Mr. William McLaughlin, and since his decease the business has been controlled by Mrs. A. McLaughlin and Mr. R. J. McConnell, her nephew, under the present firm style. The plant where the business is conducted covers an area of 90x50 feet. From fifty to two hundred hands are given employment. Ten double trucks, three single trucks, fifteen carts, and forty horses are kept constantly in operation, and a general trade is carried on extending throughout Brooklyn and New York city. Both members of the firm are natives of Brooklyn. This firm is one of the large real estate holders in the city, and are constantly engaged in improving the same by extensive building. At present they are erecting on Fifth avenue fourteen stores, with flats for family use above. These they rent on reasonable terms, either through the real estate agents or personally.

**George Gilluly**, News and Advertising Agency, No. 83 Franklin Street, Greenpoint.—This agency has its headquarters at No. 83 Franklin street, in a commodious store having a frontage of 25 feet and a depth of 60 feet. The proprietor is general agent for and handles all the Brooklyn and New York city daily and weekly news and literary publications and also the monthly magazines. These can always be had at the earliest moment from his agency at publishers' prices. The store also contains a large and superior stock of stationery and school supplies of every description, which are sold at lowest prices. Subscriptions and advertisements for any Brooklyn or New York newspaper are received here. Mr. Gilluly is a native of Scotland, and long years ago left the "Land of the Heather" for the "Land of the Free." He has been an honored resident of Brooklyn for the last twenty-five years. He was for eighteen years a clerk in the American News Agency. He established his agency in this city twenty-five years ago and has met with deserved success. Mr. Gilluly is also well known as a journalistic writer of no mean ability, and his facile pen yields frequent erudite and interesting contributions to the editorial columns of a number of leading journals. He is prominently connected with the Masonic Order, and is the honored president of the Robert Burns Society, of Brooklyn.

**Charles Truskawa, Jr.**, Watchmaker, Jeweler, and Optician, No. 77 Franklin Street, Greenpoint.—Mr. Charles Truskawa, Jr., is an expert specialist in his line of trade. He was born in New York city, and eight years ago, when but fifteen years of age, he entered a jewelry and watchmaking establishment, and has remained in the trade ever since. He understands thoroughly all the nice details of the calling, and can perform the finest work in the most finished manner. He established business on his own account at Greenpoint about a year ago, and is now in the enjoyment of a good trade. His store covers an area of 60x15 feet, is stocked with an assortment of watches, clocks, jewelry, and optical goods. These goods are of superior manufacture, and are unexcelled by any other establishment for their general excellence. The repairing department is a special feature of the place, and all kinds of repair work in watches, clocks, or jewelry are executed.

**H. Logemann**, Dealer in Fine Groceries, Bedford Ave., corner North Seventh Street, Brooklyn, E. D.—This thriving and well-conducted business was started in 1873, and from that time down to the present day has been continued with the most gratifying success, the trade growing steadily from the first, until now it is quite extensive. The store is 20x70 feet in dimensions, neatly fitted up and attractively arranged, and a large and superior stock is constantly kept, embracing pure and fresh teas, coffees, and spices, prime creamery butter, canned goods, delicacies, and table luxuries, household articles, condiments, preserves, fruits, and choice family groceries of all kinds, and two polite and efficient clerks attend to the wants of purchasers, while two wagons are in regular service delivering orders to customers. Mr. Logemann is a native of Germany, many years in this country, and is an active and popular member of the Grocers' Association and the German Oak K. U. V. Hanoverian Society.

**S. C. Jordan**, Stationery and Perfumery, No. 586 Fulton Street.—The stationery and perfumery store of Mrs. S. C. Jordan was established by it present proprietress in 1875 on Bond street, but has been at its present location since 1880. Mrs. Jordan deals in stationery of all kinds and of the best quality, and carries a very fine stock of the most exquisite perfumery, both imported and domestic. The trade of the store has from the very start been brisk and steady, and under superior management has increased both in size and popularity. The store is commodious and is fitted up with the handsomest of show-cases and fixtures. It gives employment to two assistants, who ably second Mrs. Jordan in her successful efforts to please all comers and keep permanently all trade that comes to the store. Mrs. Jordan was born in Brooklyn and has had a long experience in her special line of business.



**M. H. Kavanagh**, Wholesale and Retail Dealer in Fancy and Staple Groceries, No. 486 Manhattan Avenue, Brooklyn, E. D.—No groceryman in this section of the city has so prominently developed his business as Mr. Kavanagh, who, twelve years ago, first opened his store at the present place. He is a native of Ireland, but has resided in Brooklyn since 1874. The main store is 25x80 feet in dimensions, well arranged and fitted up in an appropriate manner, while at the same time he manages a branch store of the same size on the corner of Third street and Jackson avenue, Hunter's Point. Mr. Kavanagh has a large wholesale and retail trade. Four reliable clerks are kept constantly employed, while two wagons run incessantly in delivering orders. The stock is large and varied, consisting of everything usually found in a first-class grocery, a specialty being made of the best grades of butter brought in from the country.

**J. B. Hazelton, Jr.**, Importer of Cigars and Smokers' Articles, and Dealer in Fine Stationery, corner Court and Harrison Streets.—The delicacy, flavor, and aroma of a fine Havana or Porto Rico cigar are something not approached by those of American manufacture. And in this connection we refer to the well-known importer and dealer in cigars, Mr. J. B. Hazelton, Jr. His store is stocked with a full line of imported cigars of all the most desirable brands, smoking and chewing tobaccos, smokers' fancy articles, pipes, etc. He conducts a large trade, and his establishment has become one of the popular resorts of gentlemen who are fond of the best cigars. The premises occupied are commodious, well fitted and furnished for the display of goods, and with every convenience for customers. In stationery his stock embraces everything in the line of fine foreign and American goods, including the latest novelties and importations for business and commercial uses. He furnishes employment to two assistants, who receive and wait on customers with politeness and courtesy. Mr. Hazelton's aim is to keep a choice assortment of all goods in the line of imported cigars, smokers' articles, and fine stationery.

**The Mayflower Oil Stove**, J. S. Williams, Proprietor, No. 198 Fulton Street.—The Mayflower oil stove, of which Mr. J. S. Williams is the inventor and manufacturer, is justly claimed as the only stove that is adapted for summer and winter use—the longer it burns the cooler the oil becomes. It is made in small size at from two dollars and a half to six dollars; extension top, 82 stove, from five to nine dollars; improved Mayflower cook, 84, from eight to fourteen dollars; ovens from two to three dollars and a half; iron heaters from fifty cents to one dollar; parlor heaters, 84, from seven to twelve dollars, and improved heaters, 84, from ten to eighteen dollars. Mr. Williams occupies at the above address a space of 20x50 feet, and gives employment to four competent salesmen. In the rear of the salesroom he also has a shop, which affords an area of 20x40 feet. Besides these well-known and admirable stoves he also keeps on hand a fine, large stock of lamps, burners, oils, wicks, etc. Mr. Williams is a native of Morris county, N. J., but has resided in this city since 1838. He is a practical mechanic and his productions are all of the most reliable character.

**Charles E. Moore**, Dealer in Teas, Coffees, and Sugars, No. 119 Grand Street, Brooklyn, E. D.—A prominent house engaged in the grocery trade is that of Mr. Charles E. Moore, and although only established May 1st, 1886, he has acquired a very large and substantial patronage. The store occupied is spacious and commodious, conveniently and attractively fitted up, and contains a comprehensive and well-selected stock of goods, embracing everything in the line of teas, coffees, spices, sugars, etc. Probably few articles that enter into daily consumption are so hard to obtain of purity and good quality as are tea, coffee, and spices. The goods of this establishment are highly esteemed for their freshness, absolute purity, and extremely low prices, and customers have the complete satisfaction of knowing that nothing inferior or adulterated will be sold to them, and polite and attentive assistants serve customers promptly. Mr. Moore is a native of this city.

**D. Y. Bayly**, Pharmacist, No. 1831 Fulton Street.—The establishment of which Mr. D. Y. Bayly is the enterprising proprietor is one of the most complete drug stores in the city. The store has dimensions of 40x20 feet, is furnished with handsome marble counters, fine show-cases, and attractive shelfware, and presents a bright and inviting appearance. The stock carried embraces a full assortment of pure and fresh drugs, all the standard proprietary medicines, a fine variety of chemicals, while in toilet and fancy articles the stock includes all the latest novelties of both foreign and domestic manufacture. The business of this reliable pharmacy was established in 1880 by Mr. C. P. Skelton, who was succeeded in the proprietorship in May, 1886, by Mr. Bayly. The latter gentleman is a native of Poughkeepsie, N. Y., and has lived in Brooklyn for six years. He has had ample experience as a pharmacist, and is thoroughly to be relied upon. He pays particular attention to the compounding of physicians' prescriptions, guaranteeing accuracy in every case.

**William D. Murphy**, General Engraver, Telephone 78 F, No. 62 Court Street.—Mr. William D. Murphy enjoys the distinction of being one of the oldest and best-known engravers in Brooklyn. His rooms are 25x75 feet in dimensions, well furnished for the reception of his customers, and provided with all the most modern machinery and appliances for the prompt and skillful execution of business, and first-class results are always obtained. Two experienced workmen are employed, practical in every detail of the art. Mr. Murphy is a general engraver on metals for the jewelry trade, and engraves and prints cards for weddings, receptions, parties, balls, business and visiting cards. This trade is very extensive, and the work turned out by him shows superior artistic skill both in design and execution. All the new and fashionable styles in card writing and engraving are produced by him as soon as they appear, original designs are furnished, estimates are made, contracts entered into, and all work executed promptly and to the entire satisfaction of parties contracting. Mr. Murphy is a native of New York city.

**William Glier**, Fish and Oysters, No. 1606 Fulton Street.—This house was established by the present proprietor in 1882 and from the date of its inception has always enjoyed a prosperous trade. The premises occupied are spacious and fitted up with self-draining marble slab counters, refrigerators, ice-screens, etc., and as a result of all this care and the superiority of his stock, he draws his trade principally from among the very best class of people. He keeps on hand in their season the very choicest and freshest of fresh water and sea food, also all kinds of shellfish, including oysters, soft and hard crabs, clams, and lobsters. Mr. Glier has had nine years' experience in this business, and his facilities for procuring supplies which are absolutely fresh and in the best possible condition for table use are positively unrivaled. His trade is both wholesale and retail, and he is prepared to furnish oysters of the choicest species either by the quart, one hundred, or one thousand at the very lowest prices. Mr. Glier is a native of Brooklyn and is a member of the Knights and Ladies of Honor.

**D. Wollmann**, Fashionable Millinery, No. 243 Grand Street, Brooklyn, E. D.—This is the oldest enterprise of its kind in this section of the city. The business was inaugurated by the present proprietor in 1865, and from the first has met with deserved encouragement. The premises occupied by Mr. Wollmann are 25x75 feet in dimensions, and the store is thoroughly metropolitan in its arrangement. The stock embraces a complete assortment of imported and domestic millinery goods, flowers, feathers, silks and velvets, trimmed and untrimmed hats, and hat and bonnet frames, in latest shapes, shades, and styles, and both in prices and quality of his merchandise this enterprising dealer successfully competes with any house in his line in Brooklyn. Mr. Wollmann is a native of Germany, and is a progressive and reliable business man. He employs a large force of clerks, and may well pride himself on having the most complete millinery establishment in this part of the city.



**A. Diestelhorst**, "Bedford Avenue Pharmacy," corner of Bedford Avenue and North Seventh Street, Brooklyn, E. D.—The ably conducted and popular "Bedford Avenue Pharmacy" enjoys a high reputation for accuracy and reliability in compounding physicians' prescriptions. Mr. Diestelhorst, who is a native of Germany, but a resident of this country and city since 1852, is a regularly registered druggist, and a skillful and vigilant pharmacist in every respect, with long practical experience in the laboratory. Being thus equipped in the technical and practical knowledge calculated to insure success, he embarked in business on his own account in 1864, having occupied the present commodious and desirable quarters upward of eighteen years, and from the first has received a flourishing patronage. The drug store is 25x40 feet in dimensions, is finely fitted up, and a heavy and excellent stock is constantly carried, including, besides pure drugs and medicines, chemicals, acids, extracts, perfumery, and toilet articles, also the following proprietary remedies, prepared and put up by Mr. Diestelhorst himself: Diestelhorst's beef, wine, and iron, cough syrup, cod-liver oil emulsion, and corn cure. Mr. Diestelhorst is a popular member of the Brooklyn Pharmaceutical Association.

**Wm. Walsh**, Choice Groceries, Coffees, Teas, Sugars, Spices, Canned Goods, etc., No. 102 Elm Street, Brooklyn, E. D.—This business was established by Mr. Walsh in 1873, at No. 128 Elm street, where he continued until three years ago, when a removal to his present address was effected. At this point he occupies premises having dimensions of 60x25 feet. The store is appropriately fitted up, and is one of the best equipped and appointed stores on the street. The assortment includes a full variety of choice groceries, teas, coffees, spices, sugars, canned goods, etc., also provisions and vegetables of the prime quality. While the goods are of A1 quality, the pleasant fact is prominent that they are sold at the lowest cash prices, and this renders the establishment a most desirable one for families to obtain their supplies. A delivery wagon is employed, and all orders are promptly filled and delivered at any point in the city without extra charge. Mr. Walsh, the popular proprietor of this model establishment, is a native of Ireland, and has resided in Brooklyn since 1865. He is a prominent member of the Catholic Benevolent Legion, and takes a lively interest in all matters pertaining to the interests of the community.

**J. Sjaugen's Reliable Butter Store**, No. 828 Broadway.—Mr. Sjaugen established the business he is now engaged in about 1875, and from that time he has won success and built up a large, first-class custom. The store has a front of 20 feet with a depth of 40 feet, in all its appointments is complete and perfect and is fitted up with ice boxes, neat counters, etc. Mr. Sjaugen is daily in receipt of choice creamery and dairy butter of the very finest quality, and also cheese and fresh eggs and pure milk and cream, and supplies a large demand, numbering among his customers many of the leading families of the city, who fully appreciate Mr. Sjaugen's efforts to supply them with the choicest creamery, dairy, and farm products at the lowest prices. Mr. Sjaugen came to this country from Germany about fourteen years ago. He has been engaged in this special business since 1875, and thoroughly understands the wants of the public.

**Dwinel House**, Nos. 191-197 Fulton Street, J. J. McLean, Proprietor.—The Dwinel House was started in the year 1880. The original proprietor was Mr. S. E. Bates, who was succeeded by Mr. J. J. McLean, the manager and owner, in 1885. The hotel is a large, five-story brick building, 125x130 feet in dimensions, and contains from sixty to one hundred rooms for the accommodation of guests. The rates of the house are two dollars a day, and the hotel is run both on the European and American plans. The office is located on the first floor of No. 197 Fulton street, while the rest of the house commences from the second floor up. Ten servants are employed in the hotel, which does a very fine business, especially in the way of transient trade, of which it makes a specialty. Mr. J. J. McLean, the gentlemanly and affable proprietor, is a native of Brooklyn.

**Wm. O'Neill**, Furniture, etc., Nos. 138 and 140 Myrtle Avenue.—One of the very large and well-known establishments in this city which deal in furniture and housefurnishing goods is that of Mr. Wm. O'Neill. He occupies the entire three-story brick building which covers an area of 50x90 feet, and gives employment to ten capable and courteous clerks and salesmen. His large plate-glass windows exhibit at all times a splendid selection of everything within his line, which comprises dining-room, drawing-room, bedroom, reception-room, and parlor furniture, hat-stands and racks for halls, and all kinds of separate fancy pieces in many different woods and styles, stoves, ranges, baby carriages, refrigerators, oil-cloths, carpets, bedding, etc., etc., all of the most desirable quality and at remarkably low rates. The basement is exclusively devoted to housefurnishing goods and oil-cloths, the first floor to carpets, hall stands, and buffets, the second floor to upholstery and furniture, and the third floor to bedding and bed-room suits, thus enabling purchasers to see and make proper selections with the least loss of time. Mr. O'Neill is a native of Ireland, about forty-six years of age. He has permanently resided in this city over twenty-four years, establishing his business here in 1866.

**A. H. Kull**, Artistic Photographer, No. 291 Manhattan Avenue, E. D.—Mr. A. H. Kull established this business in April, 1886, and although of such recent origin he has achieved a very high reputation as an artist of rare merit, and has acquired a very large and prosperous patronage. The premises occupied consist of a very elegantly and handsomely furnished reception parlor, operating, printing, and mounting rooms, with all the latest improved appliances known to the profession. He is prepared to execute all kinds of photographing, from the locket to the largest life sizes, also copying from small photographs to any size desired, and does portraits in oil and water colors, pastel, crayon, and India ink. He is noted for the excellent quality of his work, that is evidenced by an examination of his pictures, which always show an easy, graceful, and natural pose, and a completeness of finish which are not always obtainable by those who are not thorough masters of the art. His prices are very reasonable. Mr. Kull was born in Sweden, and came to this country in 1880.

**Louis Hileken**, New South Side Market, No. 157 Division Avenue.—This is the leading market on the street, and enjoys a large and first-class line of custom. Mr. Hileken established this business in 1871, and has since conducted a thriving trade, his prosperity being due to the fact that he has always supplied the best quality of goods at the lowest prices, and invariably treated all who have ever given him patronage honorably and courteously. His market covers an area of 40x25 feet and is furnished in excellent style. The counters are of marble, the fixtures of oak and black walnut, and the entire surroundings are of a tasteful and creditable order. The goods sold here are of the best quality, and comprise the choicest of beef, lamb, mutton, veal, pork, bacon, hams, poultry, and game in season, and everything is guaranteed to be the best obtainable. Two hands are employed and an extensive local trade is carried on. All orders are filled with promptness.

**Francis K. Potters**, Wholesale and Retail Grocer and Flour Merchant, No. 549 Myrtle Avenue.—A house that we can cordially indorse in this line is that of Mr. Francis K. Potters. This business was founded by Mr. Potters in 1883, at the corner of Grand and Lafayette avenues, removing to the present address in 1884, and has jumped into prominence and the enjoyment of a large wholesale and retail trade. As a dealer in the finest of groceries, both staple and fancy, flour, choice teas, coffees, and pure spices and sugars, Mr. Potters has acquired an enviable reputation, and he has not permitted his good name to decline by allowing the quality of his goods to depreciate. The store occupied by him is 25x60 feet in dimensions and is fitted up in the most approved fashion. A staff of four assistants are given employment. Mr. Potters is a native of the North of Ireland, and has resided in the United States for six years.



**F. Ebinger & Son**, Fine Groceries, No. 1841 Fulton Street.—One of the best-stocked establishments in this portion of the city is that of Messrs. F. Ebinger & Son, which contains a full and carefully selected assortment of staple and fancy groceries of every description, including fine new crop teas from China and Japan, fragrant coffees from Java, Mocha, and South America, tropical and domestic fruits, a valuable selection of hermetically sealed goods in tin and glass, spices, condiments, table delicacies, sugars, syrups, molasses, choicest brands of flour, provisions, bakers' and laundry supplies, butter, cheese, eggs, vegetables, and other farm and dairy products—in short, everything pertaining to the legitimate grocery trade. This house was established by the senior partner in 1869, and from that period has always enjoyed a first-class and prosperous trade, and continued under his sole management until 1885, when the son was admitted as a partner, since which time the business has been conducted under the present firm title. The goods of this house are noted for their freshness, absolute purity, and extremely low prices. Prompt, polite, and attentive assistants serve patrons expeditiously, and goods are delivered by wagon free of charge at residences in any portion of the city. The individual members of the firm are Mr. Francis Ebinger, who is a native of Wurtemberg, Germany, but came to this country when quite young, and Mr. Franklin P. Fürner Ebinger, who was born in Reading, Pa.

**I. Marx**, Butcher, Nos. 73 and 75 Sands Street.—Those butchers who supply the best articles at the lowest rates reap a golden harvest. Prominent among the many in this city is Mr. I. Marx, butcher, of Nos. 73 and 75 Sands street, proprietor of the well-known "East River Bridge Market." Here he occupies a handsome store, which gives a spacious area of 40x40 feet, and is finely fitted with large refrigerating ice boxes for the storing of stock, and in every way tastefully arranged for advantageous display. He employs fully five hands and carries an assortment of choice beef, lamb, mutton, veal, and pork, for roasting and boiling, steaks, chops, cutlets, and tenderloins, corned beef, etc., etc., all of the freshest and purest quality. Mr. Marx is a young gentleman, a native of Germany, but permanently resident here for the past twelve years, all of which time has been devoted to the trade. He established his present business in 1884, in connection with another gentleman, under the firm name of I. Marx & Co. His partner retired in the early part of the present year, and he has since assumed the sole control. The excellence of his large stock and his plain business-like dealing have won him a long list of constant customers.

**Garrott & Deaver**, Dry Goods, Nos. 678 and 680 Broadway.—This firm inaugurated the business of their house in the summer of 1884. The premises occupied comprise a double store, having a frontage of 50 feet and running back a depth of 50 feet. The store has four handsome show-windows which are utilized to good advantage in the display of goods. The store is attractively fitted up and contains a large and superior stock of dry and fancy goods, notions, and full lines of ladies' and gentlemen's furnishing goods of every description. The firm are agents for McCall's celebrated fashion patterns and always have a full supply of the latest styles in stock. Six clerks are employed. The members of the firm, Messrs. J. C. Garrott and H. D. Deaver, are both natives of Maryland.

**John Frazer**, Grocer, No. 538 Manhattan Avenue, Brooklyn, E. D.—Mr. Frazer has been a citizen of Brooklyn for the past fourteen years. In 1878 he opened the store he now occupies, and has ever since enjoyed a very liberal patronage. The salesroom is 25x60 feet in dimensions, well arranged and fitted up in an appropriate style for the reception of his large stock, consisting of staple and fancy groceries, foreign and domestic fruits, canned goods, and all kinds of vegetables in their season. He employs three competent and reliable clerks. The promptness with which he fills and delivers orders has made him very popular and well liked by the public at large.

**Cook & Co.**, Druggists, No. 2130 Fulton Street.—This house was originally established by Mr. H. Herschel Parker in 1844, and from the date of its inception has always enjoyed a liberal and influential patronage. On account of increasing patronage the business was removed to present location about the first of May, 1886. The premises occupied are spacious, and are elegantly fitted up with splendid show-cases, elaborate counters and fittings, a magnificently constructed soda-water fountain forming also a part of the equipment. The stock is very large and complete and embraces pure and fresh drugs and chemicals, proprietary medicines and remedies of well-known merit and reputation, toilet and fancy articles, perfumery, druggists' sundries, etc. This establishment has a well-developed prescription business, and in this department of trade it has gained a very enviable reputation, and ranks among the foremost in the city for the purity of the drugs and the accuracy and care with which they are compounded. None but the most intelligent and experienced assistants are employed. Mr. Cook was born in Long Branch, N. J., but has resided in Brooklyn many years.

**H. Schlottmann & Co.**, Dealers in Staple and Fancy Groceries, Teas, Coffees, Fruits, etc., No. 350 Seventh Avenue.—Although a comparatively new enterprise, being started in June of the present year, the well-ordered and reliable establishment of H. Schlottmann & Co. has already secured a hold on public favor, and receives a degree of patronage accorded to but few concerns engaged in this branch of commercial activity in this section of the city, customers being always assured of excellent goods, honorable treatment, and prompt and polite attention, popular prices also prevailing. The store is neat and commodious, being fitted up and arranged with good taste, and a heavy and very superior stock is constantly carried, comprising, besides pure teas, coffees, and spices, and a full and fine assortment of general groceries, fancy and staple, also prime dairy and creamery butter, canned goods, cereal products, sauces, preserves, condiments, delicacies, and table luxuries, and fruits and vegetables in their season. Three active and efficient clerks attend to the wants of purchasers, while the requirements of the trade keep a delivery wagon in continual service. The firm is composed of Messrs. H. Schlottmann and C. Freiburger, natives of Germany and residents of the United States many years, who are members of the Grocers' Association of Brooklyn.

**Stephen Beeny**, Straw-Hat Bleacher and Presser, No. 211 Manhattan Avenue, Brooklyn, E. D.—This establishment was founded in 1881 by the present proprietor, and from the date of its commencement has held the best class of the trade right along, and both as regards the skill and forty years of practical experience of the proprietor, as well as the facilities he enjoys, we know of no similar establishment as well equipped. The premises are commodious and admirably fitted up and supplied with every appliance required. The proprietor is prepared to execute all orders of any magnitude for bleaching, pressing, altering, dyeing, or cleaning straw and Leghorn hats. A specialty is made of ladies' and gentlemen's Leghorn and Manila hats. He is provided with blocks of the very latest and most fashionable shapes, which enable him to alter and press hats in any of prevailing styles. He employs none but the most skillful and competent workmen, while his prices are very reasonable. Mr. Beeny is a native of Brooklyn, and he is one of the oldest here in his line of business.

**Otto Persanowsky**, Merchant Tailor, No. 284 Flatbush Avenue.—When Mr. Persanowsky, late foreman with Mr. Charles Gomer's Sons, opened his store in 1884 he determined to keep a fine grade of goods and make suits to order which would please the most fastidious, and how admirably he succeeded his fine class of customers testify. The proprietor is a native of Germany, an experienced cutter, and a practical tailor. He employs a force of from five to seven skillful workmen and does a large local retail trade. He carries a large stock of materials, and being in a good location commands the trade of a fine class of customers. The store is 25x40 feet. In the rear is located his shop and tailoring establishment, which is 25x20 feet in dimensions.



**H. G. von Lillieschild & Co.,** Enreka Drug Store, No. 389 Manhattan Avenue, Greenpoint.—Prominent among the most active and enterprising members of the medical and pharmaceutical professions in Brooklyn is Dr. H. G. von Lillieschild. This gentleman is also a practitioner of very extended experience. Born in Denmark, he is a graduate of the University of Denmark, and holds the degree of doctor of medicine. He has been an extensive traveler. For eighteen years he was a resident in the West Indies and nineteen years ago he became a citizen of Brooklyn. A year later he founded his present business. He speaks no less than twelve languages, and understands as many as twenty. He is a member of the Board of Censors of the Eclectic Medical College of New York, an honorary position to which he has been annually elected for the past fourteen years. He still continues to practice as a physician, but does not attend to patients outside of his store. From eight to ten o'clock A. M. daily he gives medical advice gratis to all applicants. His store has an area of 20x60 feet, and it is very tastefully fitted up, and contains a large stock of everything in the shape of drugs and medicines, a full line of reliable patent remedies, perfumery, and toilet articles in great variety, etc., and in the matter of physicians' prescriptions the greatest care is given to their accurate compounding.

**A. Simpson,** Agent for the Helpmate and New Home Sewing-Machines, Repairing a Specialty, No. 148 Manhattan Avenue, Brooklyn, E. D.—The "Helpmate" and "New Home" machines have within recent years become very popular. The agent for these indispensable articles in every well-regulated household in this portion of the city of Brooklyn is Mr. A. Simpson, who established the business in 1881 at No. 148 Manhattan avenue, E. D. The premises occupied are elegantly fitted up and supplied with every convenience for the display of goods. The supply of sewing-machines is large, and includes both new and second-hand productions of nearly all manufacturers, the "Helpmate" and "New Home," however, predominating in quantity, quality, and variety of styles. Mr. Simpson makes a specialty of repairing sewing-machines, and executes all work of that kind skillfully and satisfactorily. Being a practical and experienced workman, he can be intrusted with the most intricate and difficult work of this kind. He likewise keeps constantly on hand a full and complete stock of supplies, such as silk, linen and cotton threads, shuttles, needles, hemmers, fellers, and other attachments, also oil and oil-cans, belts, screw-drivers, etc., which are offered to customers at the lowest prices. Mr. Simpson was born in Scotland, and has resided in this country since 1882. He is a prominent and active member of the Gideon Temple Society.

**W. J. Lewry,** Fish and Oyster Depot, Nos. 220 and 270 Flatbush Avenue.—Mr. Lewry opened his present stands in 1881. He is a native of England, but has resided in the United States for fifty-five years. The stores are nicely arranged and of cleanly appearance, provided with handsome marble counters, oak woodwork and fixtures; every convenience is utilized to assist in making it a first-class depot and leader in his line. Mr. Lewry conducts two stores, one at No. 220 and the other at No. 270 on the avenue. He does a good business and employs three clerks in one store and two in the other. The promptness with which he fills and delivers orders is a source of satisfaction to his many customers.

**Gernant's Meat Markets,** Nos. 133 and 209 Grand Street, Brooklyn, E. D.—This house was established by the present proprietor in 1883, and from the date of its inception has always enjoyed a prosperous trade. The premises occupied are fitted up with special reference to the trade, which involves the handling of large quantities of meats and provisions, and it may be safely asserted that in quantity, freshness, quality, and variety the stock carried has no superior in this city or vicinity. The stores are patterns of cleanliness and neatness. Popular prices prevail, polite and attentive assistants serve customers. Mr. Gernant is a native of Germany, came to this country in 1858, and enjoys the fullest confidence of all who know him.

**Fred. Horn,** Crockery and Housefurnishing Goods, Hardware, Oils, Wicks, Lamps, Chandeliers, etc., No. 144 Manhattan Avenue, Brooklyn, E. D.—This establishment was founded in 1885 at the present location by Mr. Horn, and, although not so old as some others in the same line of business, it has always done a prosperous trade since the date of its commencement. The premises occupied are spacious and fitted up with every convenience required for the business, and are completely stocked with housefurnishing hardware, cutlery, fire-irons, clothes-wringers, tin, copper, sheet-iron, wood and willow ware in the greatest variety, refrigerators, crockery, china, glass, and earthen wares, and a vast array of articles too numerous to particularize. The assortment also includes lamps and their trimmings, such as wicks, chimneys, oil, chandeliers, etc., which are unexcelled as to quality and are made in the latest and most fashionable styles and designs, and the prices always will be found much lower than at any other similar establishment in this portion of the city. The proprietor enjoys unusual facilities and purchases his goods direct from first hands, which are carefully selected for a first-class trade. Prompt, polite, and courteous assistants attend to the wants of customers. Mr. Horn is a native of New York city, but has resided in Brooklyn for twenty-seven years.

**D. C. Doyle,** Undertaker and Embalmer, No. 152 York Street.—Mr. Doyle established himself here in the undertaking business as far back as in 1866, and he does a general undertaking business and supplies every and all accessories necessary to funeral arrangements and ceremonies. The store proper is 25x30 feet in size, with an office directly in the rear measuring 25x20 feet. Both of these are handsomely and appropriately fitted up in the best styles. The house is well known all over the city, as well as in New York and Long Island, for the quiet elegance and refinement with which everything in its line is done and attended to. Mr. Doyle, the able proprietor of this long-established business, is originally a native of Ireland, having been born there some forty years ago. He has been a resident of Brooklyn for many years, and is an honored member of several associations, among others, of the Catholic Benevolent Legion, the St. Patrick Benevolent Association, and of the Undertakers' Association, of Brooklyn.

**O. A. A. Rouillion,** Pharmacist, No. 1 Gates Avenue.—Mr. O. A. A. Rouillion has had many years' practical experience among drugs and medicines, is familiar with the intrinsic quality and properties of every drug passing through his hands, and exercises the greatest care in compounding difficult formulas and physicians' prescriptions. Mr. Rouillion occupies a fine, large, handsomely fitted up store, with ornamental counters, and tile flooring. In dimensions it is 25x60 feet, and contains all those articles that belong to the business of the pharmacist, including, besides pure, fresh drugs and chemicals, a general line of pharmaceutical preparations and proprietary remedies, and toilet requisites, all those articles required by physicians in their practice. Mr. Rouillion is a native of France, but has resided in this country twenty-eight years, and since 1872 established in the drug business in this city.

**Wall's Drug Store,** No. 128 Degraw Street.—Prominent among the many reliable druggists in this city is Mr. Edward P. Wall. He occupies a tastefully arranged store, which accords a space of 25x40 feet, and gives employment to a staff of skilled assistants. His carefully chosen and finely displayed stock consists of drugs, chemicals, perfumes, toilet articles, etc. Mr. Wall is a young and active gentleman, a native of Ireland and a graduated apothecary of that country. He has resided in the United States fully fifteen years, and has had over twenty-three years' experience in his line. He founded his present business at No. 184 Columbia street in 1880 and removed to his present address in the beginning of this year. The careful and conscientious manner in which he prepares all prescriptions have won the confidence of neighboring families, who accord him a hearty support.



**D. Jewell & Son**, Manufacturers of "Unxld" Prepared Flour, and Wholesale and Retail Dealers in Flour, Grain, and other Produce, junction Broadway and Fulton Avenue, East New York.—Of the great staple commodities entering into general consumption there is not, as it is needless to state, any food product to which attaches such interest and importance as flour, and it is in the nature of things, therefore, that the manufacture and sale of this useful and indispensable article and kindred cereal produce should constitute a very substantial factor in the sum of industrial and commercial activity in every important centre of trade. A noteworthy and widely known concern in this line in East New York is that of D. Jewell & Son, manufacturers of "Unxld" prepared flour, and wholesale and retail dealers in flour, grain, meal, and other produce. This firm, which has been in continuous and successful existence during a period extending over thirty odd years, has always maintained a strong hold on popular favor, owing to the unequivocal excellence of its products, and to-day fully sustains its old-time reputation for reliable and superior goods and honorable dealing. This flourishing enterprise was originally started in 1856 by Bergen & Jewell, who were succeeded by Jewell & Voorhees, the establishment subsequently passing into the sole control of Ditmas Jewell, by whom it was conducted alone up to 1871, when he admitted into partnership his son, John V. Jewell, thus constituting the popular and prosperous firm whose name stands at the head of this sketch, and who have since continued the business with the most gratifying success, the trade, which extends all over the United States, being exceedingly large. The mill is a capacious three-story and basement, a brick structure, supplied with ample steam power, and thoroughly equipped with the most improved machinery, appliances, and appurtenances, and a large force of hands is constantly employed. The offices, which are spacious and neatly fitted up, are connected by telephone (call 285, Williamsburgh). Mr. Jewell, the elder, was born in Poughkeepsie, New York, and the younger is a native of Kings county. They are both gentlemen of sterling integrity, as well of push and excellent business ability. They are both prominent and popular members of the New York Produce Exchange.

**Gallaer Brothers**, Interior Decorators, Fresco Painting, Decorative Paperhanging, Atlantic, near Van Sicken Avenue, East New York.—The strong success achieved by the firm of Gallaer Brothers is a splendid testimonial to the high standard of taste and culture among the people of this city. The business was inaugurated during the early part of 1886, and is already recognized as a permanent and valuable addition to the city's industries. The members of the firm are Edwin K. Gallaer and William C. Gallaer, both practical men of long experience, possessing a thorough familiarity with the interest they represent. The store is neatly and attractively arranged, and filled with a choice and well-selected stock of wall paper, mixed and dry paints, oils, varnishes, and painters' supplies in general. The goods are reliable in quality, chosen with special reference to present demand, and offered to customers at very moderate prices. Messrs. Gallaer Brothers have established a high reputation as interior decorators, fresco painters, and decorative paperhangers, and their work exhibits the best development of the art in design and execution. Many specimens of their skill are to be seen in this city. Designs are made, estimates furnished, and contracts entered into for every variety of work in the lines named, and all orders are finished with promptitude and satisfaction. It will thus be seen that the house is doing much to improve the character of our surroundings, and it is but just that the confidence and patronage of the public should be liberally meted out to it.

**J. W. Earl**, Furnishing Undertaker, Atlantic Avenue, East New York.—Occupying a leading position in the profession of undertaking is Mr. J. W. Earl, whose office is on Atlantic avenue, the second block east of the Howard House. He has ministered to the public want in his line since 1869, and by his ability and liberal methods has drawn to his support a large and increasing constituency. He takes full charge of

funerals, furnishing everything required in the best and most reliable manner, and discharges the responsible duties incident to such occasions to the entire satisfaction of both relatives and friends. He is thoroughly familiar with every detail of the business. The charges are moderate and attractive, and the interests of patrons are carefully conserved. The stable is on Sheffield street, between Fulton and Atlantic avenues, where a desirable line of coaches, coupés, and other vehicles are kept subject to the orders of the public. The house is one of the best prepared and equipped in this city.

**Aug. C. Küster**, Millinery and Fancy Goods, Atlantic Avenue, corner Pennsylvania Avenue, East New York.—Of the various and multifarious mercantile establishments to be found in any great centre of business activity, there is perhaps not one to which such genuine attention is devoted as to the millinery and ladies' wear emporium, and therefore it is that the flourishing and popular store of Aug. C. Küster, dealer in millinery and fancy goods, situated at corner of Atlantic and Pennsylvania avenues, becomes the centre of so much general interest to the female portion of the community, there being here always displayed an elegant and attractive assortment of hats and bonnets in the most exquisite and becoming styles and designs, also trimmings, silks, plushes, and feathers in the latest shades and patterns, novelties in neckwear, gloves, ladies' and gents' furnishing goods, hosiery, notions, laces and embroideries, fancy goods and small wares, a specialty being made of Warner Brothers' "Coraline" corset, which is by common consent the most perfect and desirable article of the kind yet introduced to the public. A full line of Domestic patterns is carried. This well-ordered and prosperous concern was established in 1874, and from the start has been conducted with uninterrupted success, and is in all respects the leading and most reliable establishment of the kind in this section of the city. The premises occupied comprise a store 25x75 feet in dimensions, handsomely fitted up and tastefully arranged, and a heavy and A 1 stock is constantly carried to meet the requirements of the business, and five efficient and polite assistants attend to the wants of patrons and purchasers. Mr. Küster, who is a native of Germany, but a resident of the United States twenty years, is a comparatively young man, being a gentleman of thirty-five, pleasant, courteous, and of sterling integrity in all his dealings and business, and enjoying a deservedly high reputation alike in mercantile circles and in private life. A branch of the celebrated Staten Island drug establishment and the original Troy Steam Laundry are located at this store.

**Schlichtner Bros.**, Dealers in all kinds of Hardware, Mechanics' Tools, and Housefurnishing Goods, corner of Atlantic and New Jersey Avenues, East New York.—Thirty odd years of continuous and prosperous existence marks the record of the well-known and reliable house of Schlichtner Bros., wholesale and retail dealers in general hardware, mechanics' tools, housefurnishing goods, and kindred articles, which is in all respects the largest, leading, and best-equipped establishment in this line of mercantile activity hereabouts. The house was founded in 1856 by Jos. Schlichtner, who conducted it up to 1883, when it passed into the control of his sons and successors, the enterprising and prosperous firm whose name stands at the head of this sketch. The premises occupied comprise a 50x80 store, with a 25x50 two-story brick building used as a shop, and a heavy and exceedingly fine stock is constantly carried on hand to meet the requirements of the business, including builders', manufacturers', and house hardware, devices, painters' supplies, mechanics' tools, cutlery, and a complete assortment of everything comprehended under the general head of housefurnishing goods. An attractive display is made, about half a dozen hands are employed, and altogether, a flourishing trade is done. The individual members of the firm are Messrs. Fred. and Herman Schlichtner, natives of this city, both young men of sound judgment and thorough business ability, who sustain an enviable reputation. This firm make a specialty of furnaces of all kinds, taking contracts for furnace work and plumbing of every description.



**R. Cummings & Sons**, Manufacturers of and Dealers in Doors, Windows, Blinds, Moldings, etc., corner Johnson Street and Broadway, East New York.—A review of the mercantile and manufacturing interests of the section of Brooklyn formerly known as East New York reveals the existence of some noteworthy concerns, and prominent among which is the flourishing and well-known establishment of R. Cummings & Sons, manufacturers of and dealers in doors, windows, blinds, moldings, and kindred building material, which receives a monopoly of public favor in this line hereabouts, the firm enjoying the distinction of being the only one devoted to this important department of industrial activity in this end of the city. This excellently conducted enterprise was started in 1866, and from its inception has maintained a record of steady progress, the trade growing and extending annually until now it is exceedingly large. The premises occupied comprise a capacious mill, factory, and yard, the works being supplied with ample steam power—a forty-horse power engine and boiler—and thoroughly equipped in every respect with the best machinery and appurtenances, and employment is afforded to some thirty hands. An extensive and superior stock is always carried on hand to meet the requirements of the trade, including dressed lumber of all kinds, stair rails, posts, newels, balusters, brackets, moldings, store fronts, frames, doors, blinds, windows, and glass, and, altogether, a splendid business is done, the transactions in the course of a year reaching a very handsome figure. The copartnership consists of Messrs. Robert Cummings and his three sons, Thomas, Charles, and David Cummings, all gentlemen of the highest personal and commercial integrity as well as of energy and business ability.

**Edward E. Stewart**, Wholesale and Retail Dealer in Paints, Oils, Varnishes, Brushes, Window Glass, and Painters' General Supplies, also Crockery and Housefurnishing Goods, Builders' Hardware, etc., East New York Avenue, corner Orient, East New York.—This house is a reliable and growing factor in the trade in hardware, crockery, painters' and glaziers' supplies, etc. The business was commenced in Brooklyn in 1875, and the East New York establishment was opened in 1880. The store is fitted up in the most thorough manner for the display and inspection of goods. A heavy stock is carried, embracing paints, oils, varnishes, brushes, window glass, crockery, housefurnishing goods, builders' hardware, etc., and orders both at wholesale and retail are promptly and satisfactorily filled. The stock is well arranged, and always includes the best quality and classes of productions, which are offered to customers at the lowest prices the market affords. The trade lies mainly in the city, and the enterprising and responsible character of Mr. Edward E. Stewart, the proprietor, is drawing to the counters of the establishment a very valuable line of custom. A native of New York State, Mr. Stewart is thoroughly identified and in sympathy with the progress of this city.

**Driscoll & Brother**, Dealers in Furniture and Housefurnishing Goods, No. 54 Myrtle Avenue.—An old-established and well-known firm in the city is that of Driscoll & Brother, dealers in carpets, bedding, and housefurnishing goods, which has been in continuous and successful existence for nearly a quarter of a century. Handling a superior class of goods, honest and upright in their dealings, and being men of untiring energy, the result could hardly have been other than the large share of popular favor and prosperity they have from the first enjoyed. The house was founded in 1862, and removed in 1881 to the present commodious quarters at No. 54 Myrtle avenue, where it has since been continued with uniform success, the trade being large and substantial. The premises occupied comprise a store and basement, each 25x80 feet in dimensions, and a heavy and carefully selected stock is constantly carried, embracing furniture of every description, carpets, oil-cloths, mirrors, beds, bedding, stoves, ranges, heaters, and housefurnishing goods, and two capable assistants are employed, the lowest prices and most reliable goods for cash being the prevailing features. Messrs. Edmond and James Driscoll, composing the firm, are both natives of this State and men of push.

**A. F. Snelling**, Pharmacist, corner Atlantic and New Jersey Avenues, East New York.—This city may justly boast of its many fine drug stores, and prominent among those of the better class are the pharmacies of Mr. A. F. Snelling, some of which have been in operation since 1878, although previously the proprietor was connected with the commerce of the city as a manufacturing chemist. These establishments enjoy a very high and well-deserved reputation, and the excellent manner in which they are managed is very creditable to Mr. Snelling. The principal store is at the corner of Atlantic and New Jersey avenues, branch stores being at Atlantic avenue and Madison street; East New York avenue, near Orient avenue; and one at Canarsie, on Conklin avenue, near the railroad, all of which are very attractive. The stores are filled with a well-selected line of drugs and chemicals of the purest and finest qualities, besides a general assortment of fancy and toilet articles, druggists' sundries, proprietary medicines of standard reputation, natural mineral waters, etc. Special attention is paid to the prescription department, the greatest care being exercised in the work and the best and most reliable drugs used. Mr. Snelling is a representative gentleman in this profession, a practical chemist of finished training, and is assisted by expert and courteous assistants.

**J. D. Bennett**, Practical Watchmaker and Jeweler, and Dealer in Watches, Clocks, Jewelry, etc., No. 218 Atlantic Avenue, East New York.—We take pleasure in referring our readers to the well-known and progressive establishment of Mr. J. D. Bennett. This gentleman began business at the present location in 1880, and by steady application, large experience, and liberal enterprise has succeeded in building up a very generous patronage. The store is 25x40 feet in dimensions, arranged in an attractive manner, and filled with a choice and well-selected stock of watches, clocks, jewelry, charms, spectacles, eye-glasses, and artistic novelties of every description. Mr. Bennett makes his purchases with judgment and taste, and gives close study to the public demand in his line, giving customers the best and most reliable goods, and the lowest prices that can be honestly afforded. The gratifying measure of success that he has achieved requires no further explanation.

**Sonnen**, "The Hatter," No. 170 Atlantic Avenue, between Pennsylvania and Sheffield Avenues, East New York.—At the popular establishment of Sonnen, "The Hatter," can always be found an all assortment of hats and caps in every style and variety, from the dignified and becoming "tile" to the natty and attractive "derby," gents' fine hats being a specialty. Although a comparatively new enterprise, having been established not yet one year, Mr. Sonnen has attained already a position in the forefront in this line, and has secured a hold on public favor accorded to few firms of the kind in this section of the city. The store is neat and commodious, with a very attractive display, and a large and excellent stock is carried, embracing a full and fine line of hats, caps, and kindred articles in the latest styles and designs, and a capable and polite clerk attends to the wants of purchasers and patrons. Mr. John Sonnen is a native of East New York.

**B. G. Sydow**, Photo Art Gallery, New York Store Building, No. 176 Atlantic Avenue, East New York.—A thoroughly experienced artist-photographer is Mr. B. G. Sydow. This gallery was first thrown open to the public in January, 1886, by Messrs. Kitchell & Sydow. On June 20th, Mr. Kitchell retired, his share in the enterprise being purchased by Mr. Sydow. This gentleman has had an experience of ten years at the photographic profession, and is a master of every detail of the calling. His gallery is amply spacious, and is carpeted and furnished in very handsome style. Photography in all its branches is here carried on, and the finest portraits can be secured at a mere nominal price. Cabinet imperials are furnished at the rate of three dollars per fourteen pictures, a remarkably low price, and especially so when it is considered that these pictures are of a very superior nature. Mr. Sydow is a native of Germany, and has resided in the United States since 1883.



**Ernst F. Diederichs**, Manufacturer of German and French Mustard, Sauces, Catsup, Chow-Chow, Vinegar, Pickles, etc., and Dealer in Grocers' Sundries, No. 9 Wyckoff Street.—The canning business in Brooklyn has for many years been an important industry, and among the principal and most successful houses engaged in this useful occupation is that of Mr. Ernst F. Diederichs, whose extensive establishment is located at No. 9 Wyckoff street. This gentleman is a native of Germany, and twenty years ago he left his native land for the United States. Ten years ago he founded his present enterprise, which has been attended with the most marked and satisfactory success. The premises occupied for the business comprise a three-story brick building, with a basement of two floors, covering an area of 20x50 feet, five floors in all. The first floor is utilized as a packing-room, salesroom, and office, while the two upper stories are devoted solely to manufacturing purposes. The entire establishment is complete in all its departments, and from seven to ten hands are permanently employed in manufacturing French and German mustard, sauces of all kinds, catsup, chow-chow, vinegar, pickles of every description, liquid and powder bluing, etc. Only the best materials are used, and the fruits and vegetables are obtained direct from the farmer, fresh and in prime condition, and are immediately washed, cooked, and canned, being hermetically sealed, so that when opened years afterward, perhaps, they are as fresh and have as great a delicacy of flavor as when plucked from the garden or orchard. The proprietor also deals in sweet and salad oils and in grocers' sundries of all kinds. The business is wholesale in its character, and a very extensive trade has been developed.

**H. H. Schult**, Dealer in Teas, Coffees, Sugars, Spices, Flour, etc., No. 320 Marcy Avenue, corner of Park Avenue; No. 150 Ewen Street, corner Meserole Street, Brooklyn, E. D., and No. 113 Manhattan Avenue, near Fourth Street, Greenpoint.—A flourishing concern engaged in this line here is that of H. H. Schult, dealer in teas, coffees, spices, flour and kindred products, whose three popular and prosperous stores are located as follows: at No. 320 Marcy avenue, corner of Park avenue; No. 150 Ewen street, corner of Meserole street, Eastern District, and No. 113 Manhattan avenue, Greenpoint. This extensive business was established in 1884, and from the start has grown steadily and rapidly until now the trade is exceedingly large, excellent and reliable goods and popular prices being the chief features contributing to the gratifying success that has attended the enterprise. The stores are all ample and commodious and admirably conducted, and a heavy and carefully assorted stock, embracing pure teas, coffees, and spices, sugars, the best brands of family flour, prime creamery butter, canned goods, and general staple and fancy groceries, also a fine line of preserves, condiments, sauces, delicacies, and table luxuries, is carried. An efficient staff of clerks and assistants are employed, and four delivery wagons are in constant service. Mr. Schult is a native of Germany, and a resident of the United States over forty-three years.

**G. H. Winter**, Dealer in Choice Family Groceries, Flour, and Provisions, No. 119 Kent Avenue.—A well-known and thriving concern engaged in this line in the Eastern District is that of G. H. Winter, in whose well-kept and deservedly popular establishment can always be found a full and fine assortment of staple and fancy groceries at the lowest prices consistent with excellent goods and honorable dealing. This prosperous business was established in 1874, and from its inception has been conducted with uniform success, the trade growing annually from the start until now it is large and substantial. The store is 20x75 feet in dimensions and finely fitted up, and a heavy and well-selected stock is constantly carried, comprising, besides pure teas, coffees, and spices, sugars, provisions, and the best brands of family flour, also prime dairy and creamery butter, country eggs, fruits, table luxuries, canned goods, preserves, and general groceries. Two competent and efficient assistants attend to the wants of purchasers, and a delivery wagon is steadily engaged serving orders to customers. Mr. Winter is a native of the city of Buffalo, N. Y., and has lived in Brooklyn many years.

**Edward Alt**, Pharmacist, Atlantic Avenue, between Wyckoff and Butler Streets, East New York.—Among the leading and best-known members of the pharmaceutical profession in this portion of the city, formerly known as East New York, may be named Mr. Edward Alt, whose well-kept and popular pharmacy is situated on Atlantic avenue, between Wyckoff and Butler streets, and than whom none in this line hereabouts maintains a higher reputation for accuracy and reliability in preparing physicians' prescriptions. Mr. Alt, who is of German birth, and resident of the United States thirty-five years, established himself in business here in 1865, and from the start has enjoyed a liberal and substantial patronage. The store is neat and compact, and handsomely fitted up and equipped, and a full and fine stock is constantly carried, including pure drugs and medicines, chemicals, extracts, acids, and proprietary remedies, also medicinal wines, liquors, perfumery, toilet articles, etc.—in a word, everything that is to be found in a first-class drug store. A gentleman of courteous manner and the highest personal integrity, as well as a skillful and painstaking druggist, Mr. Alt enjoys the favor and confidence of an extensive and desirable circle of patrons.

**F. E. Teves**, Wholesale and Retail Dealer in all the Best Qualities of Coal and Wood, Labor Saving Coal Yard, Nos. 237 to 251 Wythe Avenue, Brooklyn, E. D.—This popularly known and influential business house was established by Mr. F. E. Teves in 1865. The enterprise and well-known worth of the management makes it well worthy of honorable mention. The area occupied is 150x100 feet. The yard is always kept heavily stocked with the best coal in the country, embracing Plymouth red ash, Lehigh, Locust Mountain, Wilkesbarre, Lackawanna and Scranton white ash, also Franklin red ash coal of Lykens Valley. The coal is all kept under cover, is screened over large hand-screens, is carefully slated, and is delivered in the best possible order to customers. The best quality wood is also carried, and is furnished in any desired quantity. No similar house in the city is better prepared for efficient service. Mr. Teves employs twenty hands and runs nine coal carts. All orders are filled with the utmost promptness at the lowest market rates. Mr. Teves is a native of Williamsburgh, is one of the best-known citizens, and is recognized as a leader in his line.

**Samuel Bloch**, Meat Market, No. 366 Van Brunt Street.—This flourishing business was founded in 1875 by its present able proprietor at No. 540 Court street, where up to this last year it has done a rushing trade. In 1886 Mr. Bloch removed into his present quarters, and has, since the commencement of the year, laid most solid foundations for a prosperous and remunerative business at his new stand. The house deals in meats of all descriptions, including beef, veal, mutton, lamb, etc., etc., besides the very best of poultry and game in season. All goods sold by the house are guaranteed by Mr. Bloch's remarkably fine reputation to be the very prime meats the market can show, and kept in the finest of condition. The store is roomy (25x50 feet in size) and is always kept exceedingly neat and tidy. Mr. Bloch is a native of France, some thirty years of age, and has been a resident of this country for twenty-three years. He is an active member of the Brooklyn City Lodge.

**Philip O. Markey**, Glass, China, and Crockery Store, No. 201 Columbia Street.—Another of the distinctive houses in this line is that of Philip O. Markey, who occupies convenient and well-arranged premises 25x60 feet in dimensions in the three-story brick building No. 201 Columbia street, South Brooklyn, where he constantly displays a full line of everything in the way of china, glass, crockery, etc., including cut and pressed glass goods, lamps, and lamp goods of every description, together with ornamental vases, figures, etc. He makes quite a specialty of complete sets for use at either meal, and has become widely known for his discriminating taste in the selection of his goods. Mr. Markey was born in Ireland, but has been identified with Brooklyn and its interests for the past twenty-eight years, all but two of which he has devoted to his present business.



**R. C. Werner**, Pharmacist, No. 793 Fulton Street.—Prominent among the list of those engaged in the drug business is the house of Mr. R. C. Werner. Mr. Werner is well known as an accomplished druggist and pharmacist, and the large patronage which he enjoys attests the full confidence which is placed in his abilities. This house was established in 1858, being the oldest drug store on the Hill, by Mr. G. Rampsperger, who in 1884 was succeeded by the present incumbent. The premises occupied consist of a fine, large store in size 25x50 feet, and being well appointed in its arrangements throughout. The floor is laid in handsome tiles, and the store is supplied with fine show-cases, show windows, and an elegant soda fountain. The goods are of the purest and freshest nature and can be implicitly depended upon. Mr. Werner makes a specialty of pure, fresh drugs, of which he carries the most complete assortment, also the latest chemicals and new remedies used in medical science will be found in this well-appointed establishment. He also has all the prepared preparations according to the German pharmacopœia, and is consequently able to fill all prescriptions in the German language. Mr. Werner is a native of Germany, and has been in this country for eleven years. He is a thorough trained pharmacist, having graduated with honors from the New York College of Pharmacy. He gives his personal attention to the compounding of physicians' prescriptions, and fills all orders at the most reasonable rates.

**R. E. Lowe**, Manufacturer of Ladies' and Children's Undergarments, Boys' Waists, Aprons, etc., No. 452 Grand Street.—The flourishing establishment of R. E. Lowe, manufacturer of ladies' and children's undergarments, boys' waists, aprons, children's dresses, corset waists, etc., is in all respects a leading and well-equipped house in its line, its products bearing a uniformly high reputation for general excellence, and as a consequence are in steady and extensive demand. This prosperous enterprise was started in 1880, and from its inception Mr. Lowe has enjoyed a very substantial measure of public favor, this being one of the largest and representative concerns of the kind in Brooklyn. The premises occupied comprise a store and second floor, each 25x100 feet in dimensions, and well-ordered in every respect, and a heavy and excellent stock is constantly carried to meet the requirements of the large and ever-increasing demand, employment being afforded to upward of one hundred hands, the force frequently running as high as one hundred and forty. Several efficient traveling salesmen are kept regularly on the road, and the trade, which is fully commensurate with the capacity of the establishment and the reliability of the goods, extends all over the United States. Mr. Lowe, who is a native of England, with a twenty-two years' residence in this country, is a gentleman of strict integrity, and maintains a deservedly high standing.

**V. Aldridge**, Real Estate and Foreign Steamship Office, White Star Line Agency, No. 12 Court Street.—This gentleman is the proprietor of a real estate and foreign steamship office, and makes a leading specialty of furnishing steamship tickets on the famous White Star Line, dealing in drafts on England, Ireland, Scotland, and other foreign countries for remittance and travelers, which are available in all parts of the world. Sovereigns, bank-notes, and the legal-tenders of all countries are bought and sold. The office has been established here since 1870, and has been of inestimable value to thousands leaving Brooklyn for foreign shores. Every facility is possessed for accommodating every traveler to Europe with those little articles which are found indispensable on foreign soil. Mr. Aldridge is noted for his thoughtfulness and attention to the wants of all who call upon him, and gives them much practical information that makes the trip across the ocean more interesting and satisfactory. Mr. Aldridge controls the agency of the White Star Line in Brooklyn.

**Alexander Kyle**, Carroll Park Bakery, Nos. 374 and 376 Court Street.—One of the most popular establishments in the city is the Carroll Park Bakery of Mr. Alexander Kyle. Mr. Kyle has been established in business since 1870, and from that time, as a caterer to the wants of the public,

supplying the best bread, cakes and pastry, and confectionery, has won an enviable reputation, and is the recognized leading representative in this business in this section. The premises, consisting of a double store of 25x60 feet in size, are neatly and tastily fitted up. There are four fine, large, plate-glass windows and an elegant reception-room, where lunch may be obtained of tea, coffee, and chocolate, pastry, oyster patties, sandwiches, chicken salad, ham, tongue, milk, ices, etc. Mr. Kyle makes a special business of supplying parties, weddings, etc., and furnishes all the requisites necessary, including silver and table appointments. Mr. Kyle is a native of Scotland, but has resided in the country for more than twenty years.

**G. W. Henderson's** Printing Office, No. 808 Broadway, near Warner Institute, Brooklyn, E. D.—A deservedly popular exponent of the "art preservative of all arts" is Mr. G. W. Henderson. The area of floor occupied for the business is 20x40 feet, and three large rotary job presses and four skilled workmen are employed in the production, which comprises everything in the line of job and mercantile printing. The business was inaugurated in 1876, at No. 774 Broadway, and carried on there until May, 1886, when, feeling the need of more commodious quarters, a removal to his present quarters was effected. Mr. Henderson owns the building he occupies, which is fully equipped with all the latest improved mechanical appliances and tools essential to the successful prosecution of the business. It is also furnished with a remarkably fine assortment of plain and fancy type, including all the latest varieties. Mr. Henderson is a native of Brooklyn, and is a thoroughly practical and experienced printer. All work done at his place of business is executed in a prompt, neat, and finished manner, while the prices charged are as low as could be desired.

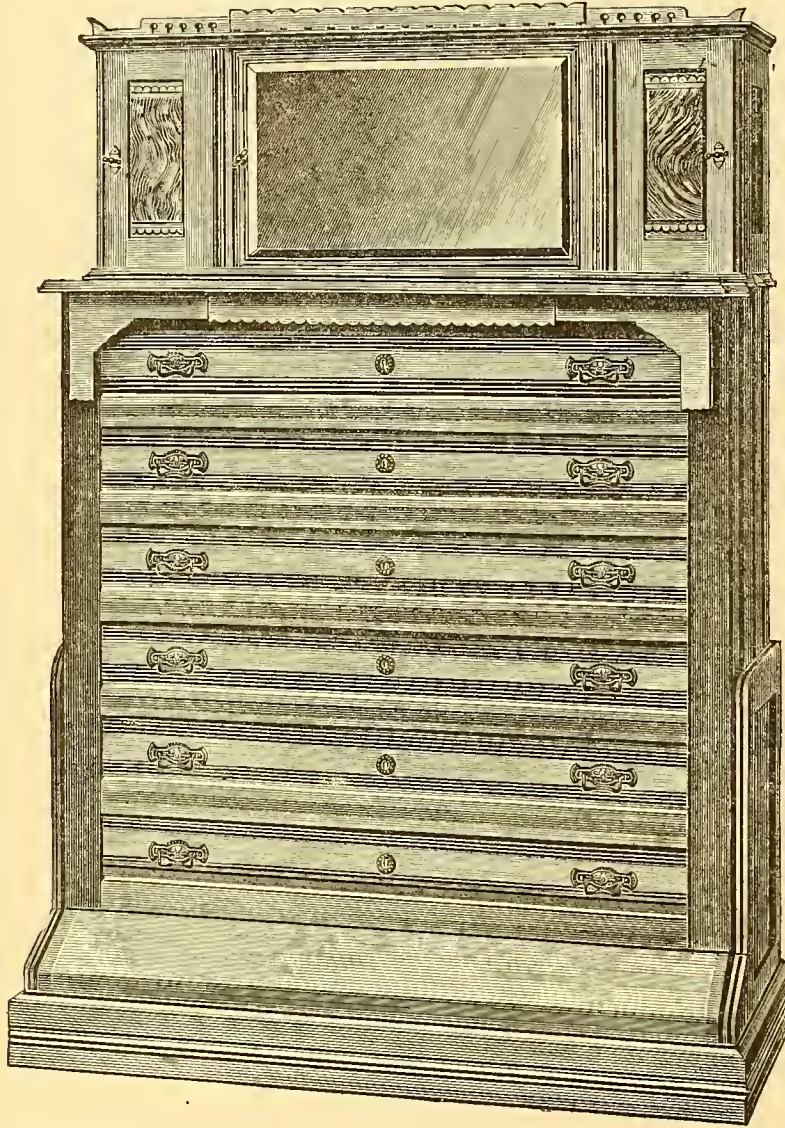
**Moffat & Comings**, Real Estate and Insurance Brokers, No. 65 St. Felix Street.—This house was established in 1876 by Messrs. Comings & Co., being succeeded by the present firm in 1883. The office occupied by them is spacious in extent, measuring 20x20 feet, and it is fitted up in an excellent style with a view to comfort and convenience. Here they carry on a general business as real estate and insurance brokers, and have a large list of permanent patrons. The firm confine themselves to no particular department, but attend to all branches of the important industry in which they are engaged, buying and selling for others all kinds of manufacturing, business, or residence property, leasing and exchanging houses, collecting rents, taking entire control of estates, paying taxes, effecting insurance, making repairs, and managing properties. They conduct their business with the utmost liberality, and it is to the enterprise, ability, and integrity of such firms that much of the prominence of this city is due. These gentlemen enjoy an excellent reputation for the promptness and fidelity with which they discharge all commissions intrusted to them, and may be implicitly relied upon for the exercise of superior judgment in any services they undertake.

**Geo. W. Harmer & Son**, Turning, Carving, Band and Scroll Sawing, Mineral Water Boxes, Crates, etc., Nos. 33, 35 and 37 Ainslie Street.—This house conducts a very extensive and important trade. The business was started by the senior member of the present firm about a quarter of a century ago, and he retained in his own hand the direction and management of the enterprise until 1884, when he took into partnership his son, Mr. A. T. Harmer. Their manufactory is 40x120 feet in dimensions, and it is equipped with the finest and latest improved machinery, which is operated by steam power. A dozen skilled and experienced hands are employed, and the firm undertake every description of wood turning, carving, band and scroll sawing, keep on hand continually a fine assortment of sawed and carved brackets, and manufacture all kinds of mineral water boxes, soda, lager, and root beer boxes, crates, etc. In addition to having a large city and New York trade, the firm have a brisk business connection with all sections of the country.



**F. W. Hintz**, Dealer in Fine Furniture, No. 710 Broadway, Brooklyn, E. D.—It requires no hesitation to point out the furniture house of Mr. F. W. Hintz, at No. 710 Broadway, as one of the most prominent establishments in its line in Brooklyn. This house was founded April 1st, 1886, and it has quickly jumped into favoritism with the public on

a resident of America for the past seventeen years, is a gentleman of considerable business ability, and is in every way worthy of the patronage accorded him. He also makes a specialty of selling folding-beds, which are being introduced in every household and are becoming very popular. His folding-beds are all manufactured in this city, and made in the well-liked chiffonier and cabinet styles. One of his best-selling patterns is herewith annexed.



**Thomas F. Harrington**, Plumber and Gas-Fitter, and Dealer in Housefurnishing Goods, etc., No. 334 De Kalb Avenue.—Plumbing and gas-fitting are of the most important of modern avocations, since it is to a thorough system of practical scientific plumbing that the preservation of the health of communities is in a great measure indebted. A gentleman of vast experience in this essential trade, and one worthy of mention in this review of Brooklyn's principal industries, is Mr. Thomas F. Harrington, whose business premises are very centrally and conveniently located at No. 334 De Kalb avenue. These premises comprise a neatly fitted-up store 20x50 feet in dimensions, and this is connected by telephone. Mr. Harrington, who is a native of this city, started business on his own account in 1870 on Gates avenue, and he has occupied his present stand since 1874. He employs regularly from twelve to fifteen hands, and makes a specialty of sanitary plumbing, and executes all kinds of gas-fitting, water-pipe work, etc., repairs of all kinds being promptly and satisfactorily carried out. Roofs are also repaired and painted at short notice, houses are connected with the sewer in the most efficient manner, and Mr. Harrington is licensed to introduce the Nassau water through lead or galvanized iron pipes. He has a first-class business connection extending to all parts of the city, and he numbers among his patrons many of the wealthiest inhabitants of the city and district. He gives his personal attention to all orders, and keeps on hand a large stock of plumbing and gas-fitting materials of every description. He also deals in stoves, heaters, ranges, and in all kinds of housefurnishing goods, and makes repairs of stoves, etc. The house is an enterprising one, and every way merits the large patronage it enjoys.

account of the superiority of the goods kept in stock and the low prices at which they are offered for disposal. The premises occupied comprise the first floor and basement, and these are severally 25x60 feet in dimensions. The salesroom is fitted up with great taste, and is admirably arranged for the display of the fine and attractive stock, which embraces all the latest patterns in upholstery and the newest designs in furniture, from the most reliable manufacturers in the country, including chamber sets in walnut, ash, and cherry, easy chairs, lounges, parlor suites in all styles, all of which are offered lower than may be obtained at any other store in the city. The perfection, beauty, and fine workmanship of the goods make up an attractive stock. All kinds of upholstering and repairing are executed promptly and satisfactorily to order. Goods are sold both upon the cash and installment plans. Mr. Hintz, who is a native of Germany, and has been

prominent house in this line is that of Mr. Louis Russell, which was established at this location in 1857 by the present proprietor. The premises occupied are appropriately fitted up and supplied with every requisite for the prosecution of the business. The proprietor is prepared to furnish everything required for a burial promptly, and to execute his duties in the most satisfactory manner. Mr. Russell keeps constantly on hand an ample stock of caskets and coffins, corpse preservers, and all classes of undertaking goods. Every requisite for funerals is provided, and the establishment is as complete and extensive as any in this part of the city, hearses, carriages, and everything else in connection with funerals being furnished with promptness. Mr. Russell was born in New York city, but has resided here since 1849. He is a prominent and active member of the Masonic, Odd Fellows, Red Men's Order, and Exempt Firemen's organization.



**A. H. Tift**, Fine Confectionery, No. 471 Fulton Street, corner of Lawrence.—Prominent mention should be made of A. H. Tift, manufacturer of fine confectionery, whose elegant and attractive establishment is by common consent one of the leading, most popular, and best conducted concerns of the kind in Brooklyn, the products being excellent in every respect—in purity, flavor, and quality. This flourishing business was established in 1882, and from its inception has steadily and rapidly increased, until now the trade is at once large and permanent, the patronage coming in a great measure from the wealthy and discriminating classes in the community. The premises occupied are spacious and commodious, comprising a 25x60 feet store, with handsome office in the rear, and fitted up in mahogany wood fixtures, and furnished in a most tasteful manner with rich carpeting, Smyrna rugs, etc., elegant show-cases, beautiful soda fountain, etc., the basement being used for manufacturing purposes, some twenty or so hands altogether being in regular service. A heavy and A 1 stock is constantly carried, embracing pure and fresh molasses candy, mixed candy, French mixed chocolate creams, broken candies, Boston chips, cream almonds, caramels, marshmallows, fancy chocolates, bonbons, and other delicious morsels, all goods being made on the premises and warranted fresh and absolutely free from adulteration. Mr. Tift is a native of New York State.

**S. Collier**, Importer and Dealer in all kinds of Singing-Birds and Pet Animals, No. 112 Myrtle Avenue.—Mr. S. Collier has been engaged as a dealer in all kinds of singing-birds and pet animals since 1883, when he succeeded to the business established by E. Riche in 1878, at No. 112 Myrtle avenue, where he occupies premises 25x60 feet in dimensions, in a three-story brick structure, very nicely furnished and fitted for his business. Previous to taking charge of the store at No. 112 Myrtle avenue he was connected with the establishment of John Collier, at No. 78 Fulton street, New York city, from 1861, where he acquired an extended and valuable experience in all branches of his business. He carries one of the largest, if not the largest, stocks of singing-birds and varieties of pet animals in the city, both domestic and foreign, and is prepared to fill orders for the rarest and most unique specimens of either species. A visit to his establishment will not only interest but convince the connoisseur of the value and variety of his collection of imported and domestic birds and animals, from which any taste or fancy may be gratified, from the singing canary or mocking bird to the diminutive terrier and majestic Newfoundland or St. Bernard dog. Mr. Collier is an accomplished student in all the habits of birds and pet animals, and freely advises his patrons as to their care and treatment and best kinds of food. He is a native of New York city.

**Rodrick O'Connor**, Merchant Tailor, No. 66 Court Street.—Since 1873 Mr. Rodrick O'Connor has become known as one of the leading merchant tailors doing first-class work in this city. This gentleman's experience extends over twenty years, during which time he has acquired a most thorough practical knowledge of all the details of his trade, enabling him to cut and fit garments not only with mechanical skill, but has demonstrated him to be an artist of acknowledged merit in all its branches, and has established for him a reputation and gained the patronage from among the best class of citizens. His premises are located in a four-story stone building 25x40 feet in dimensions. Upon his counters and shelves are shown a fine selection of cloths, cassimeres, suitings, trouserings, vestings of the best class of imported and domestic manufacture in everything new, stylish, or desirable from the most noted manufacturers. The store is handsomely furnished and fitted with all conveniences for the conduct of business and the accommodation of customers. Employment is given to ten skilled workmen, and under Mr. O'Connor's supervision all work is promptly made up and finished in the most workmanlike manner, and in style and quality not to be excelled in the city and at reasonable prices. Mr. O'Connor is a native of Ireland, and a resident of Brooklyn for thirty-six years.

**D. Puvogel**, Choice Groceries, No. 37 Monteith Street, Brooklyn, E. D.—The business of this house was established sixteen years ago by Mr. F. Kirschenheiter, and conducted by him until April, 1886, when Mr. Puvogel succeeded to the proprietorship. Success has attended the new management, and he is now in the enjoyment of a large and influential line of custom. The store is 60x25 feet in dimensions, and is filled with a remarkably fine assortment of choice groceries of every description, teas, coffees, spices, etc., also fruits and vegetables in season. Three active and obliging clerks are employed in the establishment, and a delivery wagon also is run, goods being delivered at any point of the city free of charge. All orders are filled with expedition and in satisfactory manner. Mr. Puvogel is a native of Germany, and has resided in Brooklyn since 1879. He is a popular member of the German Benevolent Association, and has many warm friends.

**Samuel A. Byers**, Dealer in Fine Shoes, Leather Goods, Trunks, Bags, etc., No. 547 Fulton Street, junction De Kalb Avenue.—The house of Mr. Samuel A. Byers was founded in 1876, and has been specially devoted to the handling of fine and medium grades of boots, shoes, rubbers, trunks, bags, valises, and fine leather goods of every description. The premises occupied comprise a very handsomely appointed store, 25x60 feet in dimensions, and a basement of equal area. The latter is devoted to the trade in fine leather goods, trunks, bags, valises, etc., and the store to the display and sale of boots, shoes, slippers, rubbers, rubber clothing, bags, umbrellas, etc. The house has an extensive and first-class trade. The stock carried is a very select one, and the boots and shoes displayed embrace all the latest designs, and are made up of the best material and of the finest workmanship. Everything in the line of umbrellas, rubber clothing, trunks, bags, valises, and leather goods generally is to be had here at the lowest possible prices. The city trade is a large and growing one, and goods are shipped to all parts of Long Island. Mr. Byers is a native of the city, and by able business management he has built up his present lucrative and prosperous trade.

**George McMahon**, Coal and Wood Yard, corner of Richard Street and Hamilton Avenue.—As an extensive dealer in coal and wood, Mr. McMahon is prominently identified with the welfare and progress of this community. His yard, located as above indicated, is 100x100 feet in area, provided with sheds, pockets, and all necessary facilities for storage and prompt delivery of goods. This house has long been the headquarters for the best red ash, Lehigh, and Locust Mountain coal, and other products of the best mines in the country. It was established in 1847 by Mr. A. J. Downer, the present proprietor succeeding to the business in 1850. His connections with railroads, and the largest shippers, and his long experience in the business, place his establishment upon a par, so far as competition is concerned, with the largest of his contemporaries. The trade is entirely retail, and requires in its transaction the constant employment of a large force of men. Mr. McMahon is a native of Ireland, but a resident of this city for many years.

**Isaac Isaacs**, Wholesale Butcher, Nos. 244 and 246 Hudson Avenue.—Mr. Isaac Isaacs, who has had forty-five years of experience as a butcher, is very careful in selecting cattle, and uses only those that are in prime condition and well fed and in perfect health. The slaughter house is a model of neatness and kept scrupulously clean. In size it is 50x80 feet, and is well arranged so as to facilitate slaughtering operations, and is well drained. The building is a three-story brick structure, and contains a large ice-house, where the meat is cooled. A large wholesale business is carried on, and a select stock of sides, hams, ribs, chucks, etc., can always be obtained between the hours of four A. M. and seven P. M. Mr. Isaacs, who is a native of France, has resided in Brooklyn many years. He has been engaged in his present business since 1866, and supplies all the leading dealers and hotels in this city, and also many in New York. He is one of the largest individual butchers in the city.



**J. W. Erregger**, Dry and Fancy Goods, Carpets, Oil-Cloths, etc., corner of Atlantic and Pennsylvania Avenues, East New York.—It is essential in a work devoted to the commercial advantages and resources of the city of East New York that a prominent place should be accorded the dry goods industry. It is the pulse by which the degree of prosperity present in a community is satisfactorily determined, and affects in its operation every other branch of trade. One of our largest, best-equipped, and most popular establishments of this class is that so ably and enterprisingly conducted by Mr. J. W. Erregger, at the corner of Atlantic and Pennsylvania avenues. This house was founded in 1870, and a measure of prosperity has been attained vouchsafed to but few of the retail concerns of this city. A large store 50x50 feet in measurement is occupied, and the premises are arranged with the express view of securing the best opportunities for the storage, exhibition, and inspection of goods. It is altogether one of our most attractive establishments. The stock carried is heavy and comprehensive, embracing dry goods, dress goods, notions, fancy goods, furnishings, laces, embroideries, carpets, oil-cloths, wall papers, window shades, hats, caps, and kindred articles of every description. The selections are made with taste and care, and represent the best domestic and imported productions, including the freshest novelties in every line. Mr. Erregger is enabled to show goods of the best quality at the lowest prices that the markets afford. Polite and experienced clerks are in waiting, and the wants of customers are ministered to with promptness and acceptability. Mr. Erregger is highly esteemed for his integrity and personal worth, and is fairly entitled to the success that has followed his efforts.

**Thatford & Ackerman**, Coal and Wood, Masons' and Building Materials, etc., Entrance, Van Sinderen Avenue, near Atlantic, East New York.—Among the leading and best known firms engaged in this line in East New York may be named Thatford & Ackerman, wholesale and retail dealers in coal, wood, brick, lime, cement, lath, and kindred products, Atlantic avenue, near Manhattan Beach crossing, and office connected by telephone call No. 2, East New York. This flourishing enterprise was started in 1874, and from its inception down to the present day the concern has maintained a record of uninterrupted prosperity. The premises occupied comprise a yard 75x200 feet in area, with a neat 20x30 office, and an exceedingly large stock is constantly carried, besides excellent and reliable coal and wood, also a fine line of masons' materials, brick, lath, lime, cement, drain-pipe, and chestnut posts, and employment is afforded to a half a dozen hands. This well-known concern was started by G. S. Thatford, by whom it was conducted up to 1884, when he admitted into partnership Albert H. Ackerman, thus constituting the enterprising and prosperous firm whose name heads this sketch. Messrs. Thatford and Ackerman, who are respectively natives of Long Island and New Jersey, are both men of energy, and thoroughly conversant with the wants of the trade.

**James J. Farrell**, Furnishing Undertaker, Nos. 271 and 273 Atlantic Avenue, East New York.—Among those who have recently come into prominence in this line in the section of the city formerly known as East New York is the gentleman whose name heads this sketch, and who, although established in business on his own account less than a year, has already secured a hold on popular favor accorded to few, if any, in the business hereabouts, being, in fact, one of the leading general undertakers in East New York to-day. He occupies a well-equipped establishment—a two-story, 25x50, brick building, and carries on hand a complete assortment of coffins, caskets, trimmings, and everything comprehended in funeral supplies, including an elegant hearse and first-class carriages, and kindred articles of every description. The office is connected by telephone (call 6 A, East New York), and handsomely furnished, and coaches, etc., can be had at all hours, all orders receiving prompt and satisfactory attention. Mr. Farrell is a native of Brooklyn and a young man of sterling integrity.

**Louis Kunz**, Builders' Hardware, Iron, Steel, etc., No. 167 Graham Avenue, Brooklyn, E. D.—One of the most prominent and best known general hardware houses in this section of the Eastern District is that of Louis Kunz, wholesale and retail dealer in builders' hardware, mechanics' tools, steel and iron goods, etc. This stable and reliable house was founded in 1874, and, being conducted on sound business principles, and its management characterized by judicious enterprise, its career from the start has been a record of steady progress and prosperity, the trade growing apace annually, until now it is at once large and substantial. The premises occupied are ample and commodious, the store being well kept, and a heavy and carefully selected stock is constantly carried to meet the requirements of the business, including, besides a full and fine line of builders' hardware, steel and iron, also painters' and manufacturers' supplies, devices, tools, and a multifarious assortment of useful and ingenious articles comprehended under the general head of hardware, and two efficient and polite assistants attend to the wants of customers. Mr. Kunz, who is a native of Germany, but a resident of the United States upward of half a century, is an energetic and wide-awake business man.

**John Canner**, Dealer in Housefurnishing Goods, Stoves, Crockery, Glassware, etc., Nos. 155 and 157 Fulton Street.—A popular and prosperous general housefurnishing establishment in this section of the city is that of John Canner, where purchasers and patrons can always rely on receiving excellent and reliable goods at popular prices. This thriving business was started in 1854, and during the period intervening Mr. Canner has steadily maintained a firm hold on public favor, the trade now being large and substantial. A heavy and excellent stock is carried, including everything comprehended under the general head of housefurnishing goods, crockery, glassware, lamps, etc., stoves, ranges, heaters, stove repairs, pipe and zinc, roofs and leaders also being made, repaired, and painted. Tin and sheet-iron work, too, is executed, and several hands are employed. The store was formerly at the corner of Fulton and Henry streets (on Fulton), where the business was conducted up to May, 1881, when in order to obtain more ample facilities it was moved to the present quarters.

**James H. Tracy**, Undertaker, No. 1597 Fulton Street.—The well-known and prominent undertaking establishment of Mr. James H. Tracy, at No. 1597 Fulton street, was founded in 1871. The careful, thorough methods of the proprietor are well known and have inured greatly to the benefit of this community during his lengthened period of service. His wareroom is stocked with a full assortment of caskets, coffins, and funeral supplies generally. He also has a well-appointed livery stable, where he keeps hearses, carriages of all kinds, and horses for service in the undertaking branch of his business and also for hire. His premises are fitted with every convenience that has been approved by time or the present requirements of the trade. Delicate and unobtrusive in his work, and enjoying a perfect familiarity with all the proprieties observed and expected, his employment gives the greatest satisfaction to those whose interests he has in hand. As an embalmer all the improved methods and processes are used. Several assistants are employed, and only first-class service is given.

**David Metzger**, Meat Market, Nos. 385 and 387 Manhattan Avenue, Greenpoint.—This business was established by Mr. David Metzger, the present proprietor, sixteen years ago on Bridge street, between York and Front streets, and also corner of Sand and Pearl streets, Brooklyn, and twelve years ago was removed to his present address. Here Mr. Metzger occupies a finely equipped store, 50x25 feet in dimensions. The best quality of meats of all kinds is constantly kept on hand, and also poultry, both live and dressed, and game in season. A delivery team and four clerks are employed, and every facility is at hand for the proper prosecution of business. All orders are filled with satisfactory promptness and goods are sent home free of charge. Mr. Metzger is a native of Germany, and has long been a resident of Long Island.



**John Raber's Sons**, Wholesale and Retail Dealers in Fine Groceries, Family Flour, Hay, Feed, etc., and Bottlers of Lager Beer and Mineral Waters, Nos. 97 and 99 Montrose Avenue, Brooklyn, E. D.—Thirty-six years of steady progress marks the history of the well and favorably known establishment of John Raber's Sons, being in all respects one of the leading and most reliable general grocery and flour and feed stores in this section of the city. The house was founded in 1850 by John Raber, and was conducted by the founder up to 1884, when it passed into the control of his sons and successors, Maurus, Isador, and Thomas Raber, and who have since, trading under the style of John Raber's Sons, continued the business with uninterrupted success, the trade now being very extensive, growing steadily apace. They occupy two stores, each 25x60 feet in area, the one at No. 99 Montrose Avenue being devoted to groceries, etc., and that at No. 97 to hay, feed, etc., and a heavy and carefully selected stock is constantly carried, comprising pure teas, coffees, and spices, prime butter, fine family flour, canned goods, household articles, condiments, preserves, sauces, and delicacies, bottled goods, lager beer and mineral waters, and hay, feed, meal, straw, oats, salt, etc. Five capable assistants are employed, while four delivery wagons are in steady service leaving orders to customers, and altogether a very fine business is done. Messrs. Raber, who are natives of the city, are all young men of push and business ability.

**William Andrews**, Real Estate and Insurance, No. 1189 Broadway.—Prominently engaged in the real estate business in this city is Mr. William Andrews, who established his enterprise here less than a year ago. He has earned a well-merited reputation for the conscientious and efficient manner with which he conducts all affairs intrusted to his charge. Mr. Andrews has a handsomely furnished office, and has every facility for prosecuting his business in a successful manner. He executes real estate business of all kinds, buying, selling, leasing, renting, and exchanging property of all kinds, negotiating loans and mortgages, and collecting rents. He also effects insurance in first-class companies, and represents the Commercial Union Insurance Company, of London. Mr. Andrews is also agent for the best quality coal and wood, and supplies large or small quantities at the lowest market rates. He was born in Brooklyn and is widely and favorably known.

**George R. Truman**, Carpenter and Builder, Nos. 276 and 278 Baltic Street.—Founded in 1868, the business controlled by Mr. George R. Truman has had a steady and gratifying growth. The premises occupied for the purposes of the business comprise a two-story brick building having a frontage of 25 feet and a depth of 60 feet. The place is furnished with every modern contrivance and implements for the prosecution of the carpentering and building business. This gentleman brings to his business a wide range of practical experience. He gives employment to a force of ten skilled workmen and is enjoying an excellent patronage, his specialty being the erection of dwelling-houses. He is prepared to contract for all work in his line at the lowest terms, and all work undertaken is executed in a prompt and superior manner. Mr. Truman is a native of England, born in 1844, and a resident of the United States for twenty years. His New York address is No. 265 West Twenty-fourth street.

**G. P. Tapling**, Chemist and Druggist, Nos. 1726 and 1798 Fulton Street.—There is in this section of the city no more prominent drug stores than those of Mr. Tapling, which were established in 1870. The salesrooms of each are fitted up handsomely in the most attractive style, with elegant show-cases and other fixtures usually found in a first-class pharmacy. The stock is large, and here may be found pure drugs and medicines, toilet articles and homœopathic remedies, special attention being given to the accurate compounding of prescriptions. A large trade is carried on and two clerks are employed. The main store is at No. 1726, the other being a branch for the overflow of his trade. By close attention to the wants of the public and their demands, Mr. Tapling has built up a business second to none in this line in the city.

**W. J. Black**, Fine Drugs and Medicines, Prescriptions, Soda Water, Toilet Articles, Cigars, etc., corner Hicks and Warren Streets.—This business was established in 1884 by Mr. J. E. Hartnett, who was succeeded by the present enterprising proprietor. The neat apartment, of the dimensions of 30x30 feet, is handsomely fitted out with marble-slab counters, magnificent cases and shelving, and all the latest appurtenances of a well-kept, first-class drug store. An elegant soda-water fountain, with pure and delicious fruit syrup, enjoys a liberal run of patronage, and the full and superior stock of all the leading lines of cigars makes the store a popular haunt with lovers of a fine weed. The room is neatly kept and the stock of drugs and medicines will always be found fresh and of the purest quality. The employment of none but competent clerks and a careful personal supervision of that branch by the proprietor has made his prescription department known as among the best in the city. Mr. Black is a son of Robert Black, Esq., United States revenue collector, and was born in Brooklyn in 1864. Only twenty-two years of age, this gentleman has every reason to feel proud of the extensive city trade he has already built up, and each succeeding month's record shows a corresponding increase over the preceding month. By their affable manners and courteous attention to customers, Mr. Black and his three assistants add an individual influence toward increasing their trade and are very popular with all whom they come into contact with in business, besides adorning a large circle of private friends and personal acquaintances.

**E. J. Sutphin**, Tin and Sheet-Iron Worker, Metal Roofing and General Jobbing, and Dealer in Stoves, Heaters, and Ranges, No. 146 Manhattan Avenue, Brooklyn, E. D.—The manipulation of tin and sheet-iron into almost countless objects of daily use is an industry of incalculable value. Brooklyn has many establishments in this class of trade, and prominent among these is that of Mr. E. J. Sutphin. He was born thirty-one years ago in Ocean county, N. J., and he has had twelve years' experience in his branch of trade. Six years ago he started business on his own account, and his enterprise has been attended by the most marked success. He occupies the first floor and basement of the building, which is 20x100 feet in dimensions. The salesroom is very neatly fitted up, and it is heavily stocked with a fine assortment of stoves, heaters, and ranges in all the newest designs, and containing all the latest improvements, tinware of every description, and stove equipments of all kinds. The workshop is equipped with the best tools and appliances, and from six to eight competent workmen are employed in manufacturing all kinds of tin and sheet-iron goods, etc. A specialty is made of metal roofing and general jobbing, and in this department specimens of the work done by the house may be seen at the Jarvis-street Episcopal Church, the Leonard-street Christian Church, and at other buildings, public and private, in all parts of the city.

**Jerome L. Bergen**, Real Estate Agency, No. 1463 Fulton Street.—Of those engaged in the real estate business in Brooklyn is Mr. Jerome L. Bergen, who has been and is extensively engaged in the real estate operations that have been going on in and around the city. He is very popular in real estate circles and has been largely interested in many heavy transactions which have in a measure greatly added to the growth and prosperity of the city. Mr. Bergen is a gentleman widely known and enjoys the fullest confidence of all with whom he has business relations, and is indorsed and recommended by capitalists and property owners. He buys, sells, and exchanges houses, building lots, and farm lands, and leases property and collects rents in city and country, negotiates loans on bond or mortgage, and always has desirable country property to sell or exchange. He also makes a special business of placing fire insurance in any of the old, standard, time-tried companies of this and European countries. He also carries on quite a large business as a dealer in coal and wood and receives orders, which are filled promptly at the lowest market rates. Mr. Bergen was born and brought up on Long Island and is one of the well-known, influential citizens of Flatlands.



**Dreher & Block**, Real Estate and Insurance, Passenger Agents, etc., Post-Office Building.—A leading and excellent firm engaged in the real estate and insurance line in the East New York section of Brooklyn is that of Dreher & Block, real estate, insurance, and passenger agents, also notaries public and commissioners for the State of New Jersey. Messrs. C. W. C. Dreher and Joseph Block, comprising the firm, who are both natives of Germany, and long resident and highly regarded here, embarked in the present flourishing enterprise in 1870, and being largely endowed with the foresight and untiring energy proverbial of their race, rapidly pushed their way to prominence and public confidence, numbering among their patrons many of the solid and well-to-do citizens of East New York and environs. They transact a general real estate business, buying and selling house property and building lots, and negotiate loans on bond and mortgage, making cash advances on the same, and represent some of the most stable and reliable insurance institutions in the world, among others being the Phoenix Insurance Company, of Brooklyn; Westchester Insurance Company, of New York; Royal Assurance Company, of Liverpool, England; Mechanics' Insurance Company, of Brooklyn, and the Niagara Fire Insurance Company, of New York. They are also passenger agents for the Anchor Line, North German Lloyd, Hamburg-American Packet Company, and Compagnie Generale Transatlantique, and Rotterdam line of steamers, and, altogether, a very fine business is transacted.

**Frank McGee**, Fine Groceries, Flour and Feed, corner Sixth Street and Vernon Avenue, Long Island City.—An establishment contributing in a marked degree to the substantial prosperity of this city is that conducted by Mr. Frank McGee, dealer in fine groceries, flour, and feed. The history of this house is comprised in the last fourteen years. The residents of the city hold it in much esteem, because here they can obtain the most trustworthy supplies of groceries and other supplies. Mr. McGee is a native of Ireland, and has lived in the United States for thirty-two years. Fourteen years of this time were spent in the West, the balance in Long Island City. The business premises comprise a store 80x25 feet in dimensions, and a warehouse two stories in height and 40x25 feet in dimensions. The warehouse is filled with a full stock of the best brands of flour, and best quality hay, feed, oats, and meal. The store is fitted out with excellent taste, and contains a superb assortment of choice staple and fancy groceries of every description. The business makes necessary the employment of six hands and three delivery wagons, and is of a wholesale and retail character.

**Caspar Lachmund**, Fine Shoes, No. 604 Wythe Avenue, corner of Clymer Street, Brooklyn, E. D.—A reliable and leading house in Brooklyn in the boot and shoe trade is that of Mr. Caspar Lachmund, which was founded in 1882, and from its inception has been accorded a patronage both liberal and substantial. The founder and present proprietor brought to it a vast experience in his line of trade, and this enabled him to meet the wants of his patrons in a successful degree. He is a gentleman of middle age, a native of Germany, and a resident of this country since 1853. His store has an area of 20x60 feet, and it is very neat and attractive in its appointments, and is filled with the largest stock of working shoes to be found in the city. The stock is a comprehensive one and embraces all the latest novelties in footwear. Persons of both sexes, of all ages and sizes, and of every condition in life, can have their wants supplied here at the lowest possible prices in boots, shoes, slippers, and rubbers.

**Martin & Bradley**, Furniture, Carpets, Oil-Cloths, Window Shades, etc., No. 295 Grand Street.—This well-known furniture and carpet house was founded in 1882 by the present proprietors, who removed to their present desirable site, No. 295 Grand street, May 1st, 1886. Here Messrs. Martin & Bradley occupy the ground floor and basement of their commodious building, each 25x80 feet in area, and the establishment is one of the largest and most complete of its kind in the Eastern District. The first floor is devoted to the dis-

play and sale of the firm's fine carpets, parlor and hall furniture, and all kinds of elegant and artistic work, the basement being used for chamber and dining-room sets, oil-cloths, bedding, chairs, and the commoner class of furniture. Everything desired is supplied at bed-rock prices. Messrs. Martin & Bradley justly pride themselves on their reputation for square dealing and guarantee full value for money received. Messrs. Alfred Martin and James L. Bradley are the individual members of the firm. The former was born in Poughkeepsie, N. Y., and the latter is a native of Baltimore, Md.

**Joseph Scholle**, Dealer in Fine Groceries, Hay, Flour, Feed, etc., corner Kent Avenue and North First Street.—Twenty-seven years of continuous success marks the history of the well and favorably known concern of Mr. Joseph Scholle, whose enterprise is by common consent one of the leading and best kept general grocery stores in the northeastern part of the city. The store is 25x75 feet in dimensions and fitted up and equipped in the most superior manner, and an extensive and carefully selected stock is constantly carried and on hand to meet the requirements of steadily increasing demand, including pure teas, coffees, and spices, sauces, preserves, canned goods, table luxuries, prime butter, fine family flour, household articles, and choice staple and fancy groceries of every variety, also hay, straw, feed, meal, etc. Three efficient clerks are employed, while two delivery wagons are constantly engaged serving customers. This store is one of the oldest as well as one of the foremost in this line in the locality, the business having been carried on in the present quarters since 1863, and altogether a flourishing trade is done. Mr. Scholle was born in Germany, came to this country in 1853, and is an old and respected resident of Brooklyn. He is a popular and prominent member of the Grocers' Association of the city.

**Anthony Ris**, Decorative Painter and Paperhanger, No. 333 Court Street.—Distinguished among the artistic decorative painters and paperhangers of this city is Mr. Anthony Ris. This business was established in 1877 by Messrs. Ris & Minor and conducted jointly by them until January 1st, 1886, when the partnership was dissolved, the entire business passing into the control of Mr. Ris. This gentleman occupies a fine store, having a frontage of 25 feet and a depth of 60 feet. It is attractively fitted up and contains a superb stock of wall papers of choice variety and artistic designs, window shades of every description, dry and mixed paints and brushes of all kinds. In May last Mr. Ris opened a branch at No. 305 Flatbush avenue for the accommodation of his increasing trade in that section. Mr. Ris is agent for the American Carpet Cleaning Company. Employment is given by Mr. Ris to thirty-five skilled workmen. Orders for house painting, sign painting, decorative painting, or paper-hanging are performed in the most workmanlike and satisfactory way, and prices charged are of the lowest. Mr. Ris is a native of Harlem, N. Y.

**H. Douglass**, Druggist, No. 612 Wythe Avenue, Brooklyn, E. D.—As a successful pharmacist Mr. H. Douglass has been engaged in this city for the past eighteen years, and he has gained a reputation as an expert second to none in the profession. He was born in New York city, and he founded his present establishment in 1868. The location of the store is a very eligible one. It is 20x60 feet in dimensions, and is fitted up with handsome show-cases, splendid soda-water fountain, artistic shelving and counters, etc. At the rear of the store is a well-appointed laboratory. The house carries a full line of the purest drugs and reliable chemicals, standard proprietary remedies, toilet and fancy articles, and druggists' sundries generally, and prices are always reasonable and satisfaction assured. The prescription department and laboratory are managed with the utmost care, and are under the immediate supervision of Mr. Douglass, who is a practical pharmacist of many years' experience. The house has a patronage of an extensive and influential character, and as an accomplished pharmacist Mr. Douglass enjoys the confidence and esteem of the medical profession.



**Healey Iron Works**, Manufactory of Architectural Iron Work, Sills, Lintels, Columns, Girders, corner North Fourth and Fifth Streets, Brooklyn, E. D., Healey Bros., Proprietors.—Cast iron is rapidly taking the place of granite or marble in the construction of first-class buildings. It possesses unexcelled advantages of strength and durability, economy, and adaptability to ornamentation and decoration. Unlike wrought iron and steel, it is not subject to rapid oxidation and decay by exposure to the atmosphere, and whatever tendency it may have in that direction can easily be prevented by a proper coat of paint. A prominent house in Brooklyn engaged in the manufacture of architectural iron work is that of Messrs. Healey Brothers, whose iron works are eligibly located at the corner of North Fourth and Fifth streets. This house was established by the present proprietors, Messrs. J. I. and J. F. Healey, who during their long business career have furnished all kinds of iron work for a number of the best buildings in Brooklyn, New York, and the adjacent cities. The works are very spacious and commodious, and comprise a superior three-story main building, having a frontage of 250 feet by a depth of 100 feet, with a large foundry attached. One hundred and forty experienced workmen are employed, and the machinery, which is of the latest improved patterns, is operated by a powerful steam engine. In the foundry are two cupolas, one having a capacity of twelve, and the other of twenty tons per day. Messrs. Healey Bros. manufacture extensively all descriptions of architectural iron work, including sills, lintels, columns, girders, railings, vault lights, crestings, etc., which are absolutely unrivaled for quality of materials, finish, workmanship, and general excellence. They are likewise prepared with every necessary facility for the production of all castings for chemical works and sugar houses, which are unsurpassed anywhere in the country for smoothness, finish, and quality of iron. The trade of Messrs. Healey Bros. extends all over the United States, the firm cheerfully furnishing estimates in any part of the country. Messrs. J. I. and J. F. Healey are both natives of Boston, Mass., but have resided in Brooklyn the greater part of their lives. They hold a leading position among our public-spirited citizens, and take a pride in fostering and promoting every enterprise that is for the benefit and welfare of the city of Brooklyn.

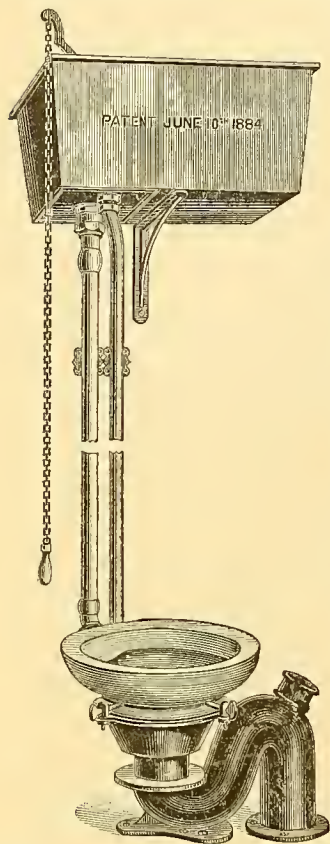
**Rogers & Rogers**, Drug and Botanic Pharmacy, Nos. 31 and 33 Fulton Street.—There certainly is no business in the world which requires such care and attention as the pharmacist's. Humanity at its lowest and weakest state is absolutely dependent upon the accuracy of the druggist. Fully appreciating this fact, our readers will understand at once the natural reserve we would necessarily feel in venturing upon any recommendation which we were not absolutely sure was duly deserved. Such recommendation we can most unhesitatingly accord to Messrs. Rogers & Rogers of Nos. 31 and 33 Fulton street. This business, established in 1850 by the well-known Dr. Irish, and now carried on by his successors, Messrs. Floyd W., Hervey E., and Elmer Rogers, has won and held the entire confidence of the community ever since. Their establishment, at the above address, with its fine show cases, in which are displayed all varieties of stock, its handsome fountain and fittings of the latest and most approved design,\* gives ample evidence of the well-deserved popularity which it has won. Besides this, the cellar, 25x75 feet, and the second floor above, are used for the many preparations of their manufacturing business, which has been steadily increasing since the start, and will undoubtedly tax even their large facilities at no distant date. Dr. Irish's cough medicine, which is chief among their manufactures, has already been celebrated for many years, and has been indorsed by the public and profession since its inception. Nearly a score of hands are employed at all times; and under the personal supervision of the proprietors all orders and prescriptions are filled with the most sedulous attention and care. Messrs. Rogers & Co. are also doing a very large and increasing wholesale business, and out-of-town parties desiring the prompt and reliable filling of their orders may be sure of finding with them all that they seek upon the most advantageous terms.

**A. M. Morgan**, Real Estate and Insurance, No. 85 Broadway, Brooklyn, E. D.—The development of the real estate market of Brooklyn has been upon a scale of magnitude commensurate with the rapid growth and importance of the third city in the United States, while much of the credit for the success of this business is due to our prominent and old-established brokers. One of the most widely known members of the fraternity is Mr. A. M. Morgan, whose office is centrally located at No. 85 Broadway. This business was originally founded in 1843 by Mr. William Morgan, who was succeeded by Mr. John B. Morgan in 1877, under the style and title of William Morgan's Son. Eventually, in 1886, Mr. A. M. Morgan became sole proprietor. Mr. Morgan is recognized as an accurate authority on the present and prospective values of real estate throughout all sections of the city. He transacts a general real estate business, having for sale, purchase, or exchange, houses, stores, and flats at all prices, in the choicest locations, and many on such easy terms as to enable men of moderate means to buy a home. Mr. Morgan's facilities for the negotiation of loans on bond and mortgage are of a superior character. He makes a specialty of Kansas farm seven per cent. mortgages, which he fully recommends and gives a full guarantee of both principal and interest, which is payable at his office, and he gives also careful attention to insurance, at the lowest rates, in first-class companies. He is agent in Brooklyn for the Royal Insurance Company, the Guardian, and the London and Lancashire Insurance Companies of England. Mr. Morgan issues passage tickets by the White Star Line and drafts on Great Britain and Ireland. A prominent specialty with this reliable agency is the management of estates, in which line Mr. Morgan has established an excellent reputation and permanently retained the confidence of property owners. Mr. Morgan is a native of Brooklyn, is very popular in real estate and financial circles, owing to his equitable methods, and is a thorough-going exponent of those enduring principles of probity which are the sure basis of a sound and permanent prosperity.

**Emil Schneider**, Fine Furniture, Upholstery, Decorations, and Curtains, No. 861 Fulton Street, near Clermont Avenue.—It is a duty as well as a pleasure to make prominent mention in this work of the well-known and prosperous house of Mr. Emil Schneider, of No. 861 Fulton street, which is one of the leading furniture and upholstery establishments in this section of Brooklyn. The enterprise was founded in 1875 by the present proprietor, who has since built up a very extensive and lucrative business connection, and that of an influential character. The establishment comprises three stories and basement, the building covering an area of 25 x70 feet. The first and second floors are utilized as show-rooms, and the third floor for storage purposes. The premises throughout are very elegantly fitted up, and they present a very attractive appearance. The stock embraces every description of parlor, dining, bed, and kitchen room furniture of the finest quality and best workmanship, upholstery goods of all kinds, decorations of the most tasteful character, and curtains of the finest and most unique fabrics. Samples of fine furniture made from original designs to order are shown in profusion. The house is at all times prepared to fill any order in its line at the lowest possible rates, and to fit out, completely or in part, private residences, club houses, hotels, flats, public institutions, steamers, etc. For beauty and originality of design, superior and elaborate finish, durability and general excellence, the goods of this house stand unrivaled, and the proprietor confidently invites an inspection of his new and elegant stock of furniture, comprising, as it does, every style now manufactured, in all woods and of the latest designs, and also his fine assortment of upholstery, decorative, and curtain goods. Five hands are employed in the business immediate attention is given to all orders, and the proprietor gives his personal supervision to every department, thus insuring satisfaction. Mr. Schneider, who is a native of Germany, has been in the United States for the past quarter of a century, is one of the most esteemed of Brooklyn's tradesmen, and occupies a foremost position in his trade.



**Coyne & Delany**, Manufacturers of and Dealers in Plumbers' Supplies, No. 24 Frost Street, Brooklyn, E. D.—Of late years scientific men make the production of sanitary goods



a leading feature of their business, and the perfection to which these articles have been brought is the best comment upon the intelligence which has been devoted to their manufacture. A prominent house in Brooklyn engaged in the manufacture and sale of plumbers' supplies, etc., is that of Messrs. Coyne & Delany, whose office and workshop are located at No. 24 Frost street. This business was established five years ago by the present copartners, Messrs. Thomas F. Coyne and John J. Delany, both of whom are thoroughly practical men, fully conversant with every detail of the manufacture of plumbers' goods and the wants of the trade. The premises occupied are commodious, and are fully supplied with all requisite tools and appliances known to the trade. Twenty-five experienced and able workmen are employed, whose operations are all conducted under the supervision of the partners, thereby insuring that all goods manufactured shall be perfect in every particular. Messrs. Coyne &

Delany manufacture and deal largely in iron and copper cisterns, water-closets, plumbers' supplies, including bathtubs, boilers, basins, lead and iron pipe and brass castings. Estimates are promptly furnished—in fact, the goods of this responsible and popular house are unrivaled for utility, reliability, efficiency, and excellence, and have no superiors in this or any other market. Both Messrs. Coyne and Delany are natives of New York city, and those opening business relations with this firm may rely upon the promptness and liberality of all transactions undertaken, and on receiving the best class of plumbers' supplies obtainable at the lowest possible prices.

**P. Volkmar & Son**, Fine Shoes, No. 155 Ewen Street; E. C. Burt's Shoes.—The house of Messrs. P. Volkmar & Son, located at No. 155 Ewen street, stands foremost in the boot and shoe trade in this section of Brooklyn, and deserves more than ordinary consideration at our hands. The business was founded here in 1865, and has been conducted with marked ability. The store is large and handsomely fitted up with heavy plate-glass show-windows, fine fixtures and furnishings, and possesses the finest possible facilities for transacting a large and active trade. The stock of boots, shoes, rubbers, and slippers is at all times large and complete, received direct from the best and most reliable manufacturers, and sold at bottom prices. Its patrons can always be assured of suiting their tastes in boots and shoes for men's, women's, and children's wear, and once they call they are sure to come again. The stock embraces every make, style, size, and grade known to the trade. "Fine goods at low prices" is the motto of the proprietor, and he never allows himself to be undersold. The amplitude of the stock,

the bargains in prices, and the enterprise of the management are all sufficient to commend the house unreservedly to the patronage of the public. The firm is composed of Messrs. Peter and Philip Volkmar, leaders in their line of trade in this section of Brooklyn, and highly respected as merchants and business men.

**Harvey W. Peace Company (Limited)**, Manufacturers of Saws of every description, Nos. 189, 191, and 193 Keap Street, Brooklyn, E. D.—From small beginnings the manufacture of saws in the United States has grown with great rapidity, until now the best saws in the world are made in America. In this direction American industry has achieved a signal triumph, and while the foreign producer is defeated at every point, an important export trade has likewise been built up by our enterprising manufacturers. Prominent among the number thus referred to in Brooklyn is the representative and progressive Harvey W. Peace Company (Limited), whose office and works are situated at Nos. 189, 191, and 193 Keap street. This reliable company was duly incorporated in 1882, with a paid-up capital of \$100,000, and since organization at that date has obtained a liberal, influential, and permanent patronage in all sections of the United States and Canada. The factory and works are very extensive, and are equipped with all requisite tools and machinery of the latest improved designs, operated by a superior one hundred and fifty-horse power steam engine, while in the three departments of anvil work, tempering, and grinding one hundred and forty skilled workmen are employed. The Harvey W. Peace Company manufactures largely all styles and varieties of saws, including circular, mill and gang, cross-cut, hand, back, butcher, compass, wood, or buck and band saws, which are absolutely unrivaled for strength, quality, durability, finish, and excellence, and are the embodiments of mechanical workmanship of the highest order of perfection. The steel used is American steel and manufactured in Pittsburgh, Pa., and is the very best that can be procured. The saws made by this company find a ready market in all parts of the country, while large numbers are exported to South America, Mexico, the West Indies, Europe, and Australia. In addition to the manufacture of saws, the company makes patent plastering trowels without rivets, which are general favorites with the trade wherever introduced. The officers of the company are Mr. Harvey W. Peace, president, and Mr. R. R. Franklin, treasurer, both of whom are well and favorably known, and are noted in commercial and manufacturing circles for their executive ability, enterprise and integrity. The high standard of excellence which is maintained and the honorable basis upon which all operations are conducted are factors that sustain the permanent success of what is one of the most useful and important industries in this city.

**J. N. Brandenburg's** German and American Pharmacy, corner Van Brunt and Dikeman Streets.—The German and American pharmacy of Mr. J. N. Brandenburg, at the corner of Van Brunt and Dikeman streets, possesses every element of success that tends to make it one of the most popular of its class in Brooklyn. The proprietor is a practical and experienced druggist, keeping only the most reliable chemicals and the purest drugs, and has been established in the business here since 1871. His store is 25x50 feet in dimensions, finely fitted up with elegant show-cases, a handsome soda-water fountain, and attractive appointments throughout. The store has long been the centre of a large and influential trade in pure drugs standard family medicines, fancy toilet articles, soda and mineral waters, cologne and fancy goods of various kinds. A specialty is made of filling medicine chests for ships, in which a large trade is enjoyed. Special attention is also paid to the compounding of physicians' prescriptions, and as this important branch of the trade is under the most competent supervision the most absolute accuracy and satisfaction are assured. A corps of experienced assistants are employed, and prompt, reliable, and satisfactory treatment is accorded to every visitor. Mr. Brandenburg is a native of Switzerland, where he graduated at a college of pharmacy, and came here eleven years ago. He is thoroughly versed in his business and very successful in its pursuit.



**William Taylor & Sons**, Columbian Iron Works, Manufacturers of Hydrostatic Presses for Cotton and Linseed Oils, General Machinery for Oil, Paint, and White Lead Manufacture, etc., Nos. 23 to 39 Adams Street.—A careful review of the industrial interests of Brooklyn develops the existence of a class of houses prepared to compete in the specialties they manufacture with the rival establishments of any country in the world. In this connection special attention is directed in this review to the old-established and progressive house of Messrs. William Taylor & Sons, whose office and extensive Columbian Iron Works are located at Nos. 23 to 39 Adams street. This house was originally founded in 1844 by Mr. William Taylor, the senior partner, who was succeeded in 1856 by the firm of Taylor, Campbell & Co. Eventually, in 1861, the present firm was organized, the copartners being Messrs. William, James A., Edwin S., and William J. Taylor, all of whom are thoroughly qualified mechanics, possessing an intimate knowledge of every detail and feature of the business. The premises occupied by the Columbian Iron Works cover thirteen city lots, and comprise seven spacious and commodious buildings. These are equipped with all the latest improved machinery, tools, and appliances requisite for the systematic and successful prosecution of the business. Two hundred and fifty experienced workmen are employed, and the machinery is operated by an eighty-horse power steam engine. The trade of this responsible house extends throughout all sections of the United States and Canada. Messrs. W. Taylor & Sons manufacture largely hydrostatic presses for cotton and linseed oils and other purposes, general machinery for oil, paint, and white lead, steam engines, mill, hoisting, mining, and wrecking machinery, also castings for store fronts, columns, girders, lintels, etc. This business was founded forty-two years ago, has been developed from a modest beginning to its present extensive proportions by a rigid adherence to strict commercial principles. It has always been the ambition of William Taylor & Sons to present to their customers only such machinery, etc., as commands itself not only by originality of design, but also by the superiority of workmanship, finish, and the general efficiency of its operation and manufacture. In fact, the machinery of this house has met with great favor from patrons as being the best, strongest, and most easily operated ever offered, and is a general favorite wherever introduced. Messrs. William Taylor & Sons are held in the highest estimation by the community for their excellent mechanical ability, energy, and integrity, and fully merit the signal success achieved in this important industry. Those who want very cheap machinery will not obtain it here, but those requiring the best possible work at moderate prices cannot do better than place their orders with this trustworthy establishment.

**C. A. Friberg**, Castings, Iron Work for Buildings, etc., corner North Thirteenth and Driggs Streets, Brooklyn, E. D.—Cast iron is rapidly taking the place of granite or marble in the construction of buildings. It possesses unrivaled advantages of strength and durability. Unlike wrought iron and steel, it is not subject to oxidation or decay by exposure to the atmosphere, and whatever tendency it may have in that direction can easily be prevented by a proper coating of paint. Of those engaged in the city of Brooklyn in the manufacture of iron work of every description for buildings is Mr. C. A. Friberg, whose works are eligibly located at the corner of North Thirteenth and Driggs streets. This business was established by the present proprietor four years ago, since which date he has built up a liberal and influential patronage from builders and contractors, and has furnished the iron work for a number of prominent builders in Brooklyn, New York, and the adjacent cities. His yard and works cover seven lots, and contain a total area of seventeen thousand five hundred square feet. The mechanical equipment of the foundry, etc., embraces a superior steam engine, and all the latest improved machinery and appliances known to the trade, and the policy of Mr. Friberg has ever been to adopt every improvement or invention that gives promise of perfecting the product. Mr. Friberg is fully prepared with all necessary facilities to turn out castings of every description to order, which are unsurpassed anywhere in the country for smoothness,

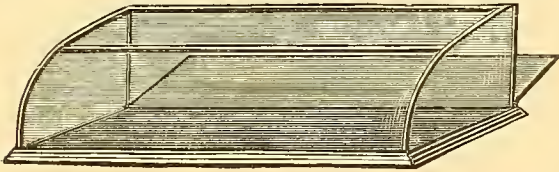
softness, and quality of iron. He likewise makes all kinds of architectural iron work, such as iron fronts for buildings, columns, girders, lintels, stairs, railings, crestings, and ornamental castings of every description. Fifty experienced workmen are employed, and the work produced is finished in that superior manner for which Mr. Friberg's establishment has always been noted. Mr. Friberg was born in Sweden, has been engaged in the iron trade for the last twenty-one years, and justly merits the signal success achieved in this important industry.

**New York Shoe House Manufacturing Company**, Manufacturers, Wholesale and Retail Dealers in Boots and Shoes, No. 189 Columbia Street.—The production of boots and shoes occupies, perhaps, the most important place in the long list of prominent manufacturing industries that have reached their largest growth and highest development in New England. The New York Shoe House, of No. 189 Columbia street, Brooklyn, has several factories located in the towns of Brockton, Marblehead, and Lynn, in Massachusetts, and can well boast of its New England origin. The New York Shoe Manufacturing Company was incorporated in 1865, and is officered as follows, viz.: president, J. J. White; secretary, John McLaughlin; treasurer, John W. Bracken. The establishment known as the New York Shoe House was opened in Brooklyn in 1882, and is under the popular management of Mr. Edward McCann. It is the largest wholesale and retail shoe house in Brooklyn, and as a source of supply in this line of goods is rarely equaled anywhere. The premises occupied consist of a large three-story brick building with basement, on the ground floor of which is the retail department, a very handsome store 25x100 feet in dimensions, where is displayed a magnificent stock of goods, comprising fine and medium shoes, and a general line of boots, shoes, and rubbers for gentlemen, ladies, misses, boys, and children. The wholesale department embraces the upper floors, where an immense stock is carried to meet the demands of the trade. The business is very large, both wholesale and retail, and has been obtained by the uniform good quality of the output. The product has a fine reputation and meets with a ready sale wherever introduced. The Brooklyn house confines its trade to this city and Long Island, and has built up a mammoth permanent business. Ten clerks and salesmen are employed in the store, fair and reasonable prices govern all sales, and all classes of patrons are easily and quickly suited. The manager, Mr. McCann, is a native of Stamford, Conn., has been with this company for several years, and is an active business man, devoted to the interests of the house, and very popular with the public.

**R. F. Woehr**, Manufacturer of Gold, Gilt and Antique Bronze Picture Frames of every description, and Dealer in Engravings, Paintings, etc., No. 268 Atlantic Avenue.—The extensive and admirable establishment of Mr. R. F. Woehr is known as one of the finest picture-frame manufactories in the city of Brooklyn. Mr. Woehr is a well-known manufacturer of gold, gilt, and antique bronze picture frames of every description, and also deals largely in engravings, paintings, etc. He established his business here in February, 1885, and has won a high reputation for the superior excellence of the work produced, and the uniform satisfaction rendered to those having business relations with his establishment. His store is large in size and attractive in all its appointments, while his workshop is admirably arranged and equipped for facilitating the business in hand. He is prepared to design, manufacture and gild picture frames of every description, making a leading specialty of fine gold work and of regilding, and gives constant employment to eleven skilled and experienced workmen. The product is universally praised by connoisseurs and artists as first-class in all respects. He imports all the leading novelties in engravings, etchings, photographs, oleographs, etc., and displays at all times a fine collection of the best work of the painter's brush. Prices are placed at the lowest figure, and the stock is suited to the tastes and means of all classes of buyers. Mr. Woehr is a native of Brooklyn, and a young man of experience, judgment, and taste.



**N. & P. Scott, Manufacturers of Show-Cases, Factory and Warerooms, Nos. 6 and 8 DeKalb Avenue.**—As it need scarcely be stated, the show-case is not only a useful and attractive feature in mercantile life, but has become a virtually indispensable factor, and it is in the nature of things, therefore, that a degree of comparative perfection should have been attained in this interesting department of industrial activity in this country of late years. An enterprising and noteworthy firm engaged in this line here is that of Messrs. N. & P. Scott, manufacturers of show-cases, factory and ware-



rooms, located at Nos. 6 and 8 DeKalb avenue, with sales-room at No. 434 Canal street, New York, whose products are in steady and extensive demand throughout the entire country, owing to the uniformly high standard of excellence they have always maintained, this being in all respects one of the leading, largest, and best-equipped concerns devoted to this branch of trade in the city. This flourishing enterprise was started in 1877, and from its inception has been a positive and permanent success, the trade growing steadily and rapidly year by year, until now it is exceeding large, being, in fact, fully commensurate with the capacity of the establishment and the superiority of the articles produced. The factory, which is connected by telephone (Brooklyn 849), is spacious and commodious, including three floors, each 50x80 feet in superficial dimensions, and every appliance and facility is at hand for the prosecution of the industry, employment being afforded to upward of thirty-five expert hands. A heavy and No. 1 stock is carried constantly on hand to meet the requirements of the extensive and extending demand, and the trade reaches every part of the United States and Canada, besides a very substantial export business to Norway and Sweden, the West India Islands, and South America. The copartnership consists of Messrs. Niels S. Scott and Paul S. Scott, natives of Denmark, and residents of the United States twenty and fifteen years respectively. They are both thorough masters of their art, men of foresight and tireless energy, and are, in short, largely endowed with the progressive elements that characterize their race in all the walks of life the world over. The New York office and wareroom was established one year ago, and is already in the receipt of orders from the better class of New York merchants, by whom the high character of their workmanship is highly appreciated. They carry full lines of all grades of show-cases, and pay particular attention to foreign orders, carefully packing and delivering at all points in good condition. Their warerooms consist of two floors 25x70 feet each.

**C. J. Dillon, Dry Goods, Nos. 31 and 33 Vernon Avenue, Long Island City.**—If a stranger in Long Island City should inquire the name of one of the leading dry goods and furnishing establishments here, he would be immediately directed to the house of C. J. Dillon, in Monitor Square, Nos. 31 and 33 Vernon avenue. Arriving at this address, he would find a handsomely furnished and well-stocked store, having dimensions of 100x50 feet, its equipment throughout being of a very superior order. The business of this house was established eleven years ago by Mr. Dillon. The stock carried is extensive and comprehensive, embracing a full line of dress goods of every description of material, velvets, satins, sateens, brocades, plushes, silks, laces, linens, etc., also a complete and varied assortment of ladies' and gentlemen's furnishing goods of every description. Six hands are employed, and courteous and considerate attention is extended to every one visiting the establishment. Promptness is the marked feature, the goods are sold at the lowest prices, and all purchases made here are sent to any point in the city without additional expense. Mr. Dillon is a native of Dublin, Ireland, and has

resided in the United States for thirty-two years, twenty-eight of which he has been in this business, being fourteen years with the house of H. B. Claflin & Co., New York city. He has resided in Long Island City eighteen years. Here he has won an honorable record as a first-class business man, and also as a worthy and public-spirited citizen. Mr. Dillon also deals extensively in carpets and oil-cloths, of which he carries a large and varied assortment; also housefurnishing goods, men's, boys' and children's clothing, hats and caps.

**Joseph McGee, Long Island City Foundry, Heavy and Light Castings of all Descriptions, Sixth Street and West Avenue, near Thirty-fourth Street Ferry, Long Island City.**—Few departments of industrial activity have attained greater perfection in Long Island City than the manufacture of heavy and light castings. Prominent among the representative houses in this city engaged in this industry is that of Mr. Joseph McGee, whose Long Island City Foundry is centrally located at Sixth street and West avenue. This business was established by Mr. McGee twelve years ago, who has since built up an extensive, influential, and permanent patronage in Brooklyn, New York, and the neighboring cities. The molding, pattern, and machine shops are very spacious, and are supplied with all the latest improved appliances, tools, and machinery utilized by the trade. Fifty experienced molders, mechanics, etc., are employed, and the machinery is driven by a superior forty-horse power steam engine. Mr. McGee is prepared with all necessary facilities for the manufacture of fine machinery castings of every description, which are unrivaled anywhere in the country for smoothness, softness, and quality of iron, while the policy of the proprietor has ever been to adopt every improvement that gives any promise of perfecting the product. All kinds of machine and pattern work are promptly attended to, while estimates are furnished in any part of the country. The prices quoted by this responsible house are the lowest possible consistent with first class workmanship and materials. Mr. McGee was born in Ireland, but has resided in Long Island City for the last twenty-five years. He is a graduate of Gethsemane College, Kentucky, and he is highly esteemed for his business ability and integrity. He is one of our public-spirited citizens, was Democratic delegate from Long Island City, and was for two years president of the Board of Police. With an experience of upwards of a quarter of a century in the production of castings, commendation of this reliable house is unnecessary at our hands, our readers being amply justified in reposing the greatest confidence in the Long Island City works and its manufactures.

**Peter McGill, Manufacturer of Refrigerators, Nos. 20 and 22 McKibben Street.**—As a separate and distinct branch of business the manufacture of refrigerators has become a prominent feature in our mercantile industries. Mr. Peter McGill is largely engaged in this branch of industry in this city, and established the house of which he is the sole proprietor in 1876. With such an experience it cannot be doubted that the subject of our remarks is in possession of all modern facilities for producing the most effective and satisfactory refrigerators put upon the market, and that success has awarded his efforts may be readily inferred when it is known that a trade has been built up ranging throughout the entire Union. The factory is a three-story brick building covering an area of 25x60 feet. It is equipped with the most effective wood-working machinery, and all other necessary appliances and tools, and the machinery is operated by a thirty-horse power steam engine and boiler. Between thirty and forty hands are permanently employed, and all kinds of refrigerators are promptly built to order for hotels, fish dealers, butchers, restaurants, grocers, provision dealers, florists, dwellings, etc. No business house engaged in handling any kinds of food, and no well-managed household, can do without a first-class, reliable refrigerator, and this the concern under review undertakes to supply at the most reasonable cost. The refrigerators manufactured here are built upon common-sense principles, of thorough, good workmanship, and at prices which will prove advantageous to all concerned.



**Marsh, White & Co.,** Manhattan Mills, Cornmeal, Oats, Feed, etc., foot of Quay Street, Branch Office, Kemble Building, No 19 Whitehall Street.—The facilities afforded by Brooklyn for the development of her trade in grain, in consequence of her excellent geographical position, have been the means of creating in our midst extensive establishments, not only engaged in the grain industry, but also in that of milling. Prominent among the reliable and representative houses thus referred to is that of Messrs. Marsh, White & Co., whose office and Manhattan Mills are located at the foot of Quay street. This business was established in 1865 by Messrs. Thos. E. and S. A. W. Marsh and Stephen White, under the firm name of Marsh, White & Co. Messrs. Thos. E. and S. A. W. Marsh died, the former in 1881 and the latter in 1873. In 1879 Mr. S. White retired, and the business became the property of the present copartners, Messrs. John H. Fort and Geo. F. Fowler, both of whom are thoroughly practical millers, fully conversant with every detail of the trade and the requirements of the Brooklyn and New York markets. The Manhattan Mills are two stories in height and 50x220 feet in dimensions, fully equipped with all the latest improved machinery and appliances known to the trade. Sixty experienced workmen are employed, and the machinery is operated by a superior engine of three hundred-horse power. The capacity of the mills is upward of one hundred tons of cornmeal, etc., daily. The firm deals extensively in corn, meal, oats, feed, etc. Messrs. Fort and Fowler are both popular members of the New York Produce Exchange. The long experience in the commerce of Brooklyn and New York which both partners possess gives them peculiar facilities for this branch of trade, while their high character is a sufficient assurance that all transactions will receive faithful care and attention.

**A. Wollmers, Florist,** Nos. 215 and 217 Twenty-fifth Street.—The vocation of the florist is not only full of interest and instruction, but exercises a very valuable influence on our social development, bringing into activity those sentiments which, under ordinary circumstances, would be of only passive or indirect importance. One of the best known and most popular florists of this city is Mr. A. Wollmers. The business was started in 1831 by the present proprietor, who had previously had a ripe experience of thirty-five years, and was foreman fifteen years for Mr. James Weir, Jr., florist, and was well qualified to carry the enterprise to substantial and permanent success. The greenhouse is 50x200 feet in area, and is kept in the highest state of cultivation, none but the most expert and thoroughly trained assistants being employed. All the choicest plants, shrubs, and flowers are to be seen in abundance, and orders are filled with great promptness and satisfaction. Cut flowers and bouquets are always on hand, and special attention is given to floral and immortelle designs, many of the pieces executed by Mr. Wollmers being of the most original, elaborate, and beautiful character, which was demonstrated by the fine designs exhibited at Grant's, Garfield's, and Lincoln's funerals furnished by him. A specialty is made of the care and improvement of Greenwood lots, and those desiring such work done will find his services thorough, reliable, and responsible. The handsome office is fitted up in the most appropriate style, a very rich and attractive display being made, and the patronage received is liberal and growing. Mr. Wollmers is conscientious in his regard for the interests of customers, and can be depended upon as a worthy and honorable gentleman. He is a member of the society of American florists.

**E. S. Mott, Real Estate and Insurance,** No. 464 Grand Street, near Leonard Street, Brooklyn, E. D.—Mr. Mott, who is one of the best known and most respected business men in the city, is a native of Long Island, and has resided in this city for the past thirty years. He buys, sells, leases, and exchanges stores, dwellings, flats, and tenements in the city and suburbs. He also rents houses, collects rents, and takes charge of estates. He likewise negotiates loans on bonds and mortgages, is a notary public, and prepares all kinds of legal papers. He is thoroughly experienced in the knowledge of

laws and customs of real estate, and may be consulted upon all such matters with the utmost confidence. He has at all times on his lists eligible business premises, dwellings, etc., for rent. Since the inception of this enterprise the house has always enjoyed a liberal patronage derived from substantial property owners. Mr. Mott also conducts a large and substantial insurance business, and effects insurance in all the leading and substantial companies at the lowest rates compatible with security.

**John Dannenhoffer, Glassworks, Manufacturer of Modern Antique Stained Glass, Tiles, Bulls' Eyes, Disks, Jewels, etc.,** Nos. 58 and 60 Rutledge Street, Brooklyn, E. D.—Just an odd quarter of a century ago, or, to be more concise, in 1861, the flourishing glassworks of John Dannenhoffer, located at Nos. 58 and 60 Rutledge street, were established, the products being then and for twenty years subsequent exclusively glass chimneys. In 1881 Mr. Dannenhoffer turned his attention and energies to the manufacture of modern antique stained glass tiles, disks, bulls' eyes, and kindred articles, and in this line also has been eminently successful, the positive and permanent prosperity that has attended his efforts during the past five years amply attesting the wisdom that inspired the later enterprise as well as the general excellence of the products of the concern. The works, which are situated between Wythe and Bedford avenues, comprise a 45x100 feet frame structure, with a fine 25x25 feet office, completely equipped in every respect, this being the largest and foremost establishment in this interesting branch of industrial activity in Brooklyn, and employment is afforded to some fifteen or more expert hands. Besides stained glass, tiles, bulls' eyes, and disks there is also manufactured glass articles, canes, jewels, etc., the products maintaining a deservedly high reputation, being not surpassed in any feature in design, execution, or finish by any made in this city, the trade, which is very heavy, extending all over the United States, with a very considerable export business to Australia. Mr. Dannenhoffer was born in the Province of Lorraine on the French frontier (now an integral part of the German Empire as a result of the late Franco-Prussian War), and is a graduate of the St. Louis Lorraine Glassworks, the largest works in France, and many years a resident of the United States and Brooklyn, during which time he has been engaged solely in the glass business, being for some years foreman for Fowler, Crampton & Co. He is a gentleman of genial manners and sterling integrity as well as unmistakable skill and business ability, and is well and favorably known throughout the city.

**Advance Oil Works, A. K. Lynch, Manufacturer of Lubricating Oils, Cylinder Oil, etc.,** Office, No. 5 Barclay Street, New York, Works, Nos. 310 and 312 Flushing Avenue, and Nos. 1, 3, 5, 7, and 9 Schenck Street, Brooklyn.—Among the most important of the industries of modern days is that of the manufacture of lubricating oils, the importance being conceded when their necessary relation to the working of all machinery is considered. A house engaged in the manufacture of lubricating oils on an extensive scale is that of Mr. A. K. Lynch, whose office and salesroom are located at No. 5 Barclay street, New York city, and his factory at Nos. 310 and 312 Flushing avenue and Nos. 1, 3, 5, 7, and 9 Schenck street, Brooklyn. The latter is a one-story structure 60x40 feet in dimensions. It is thoroughly equipped with all the improved appliances and adjuncts necessary for the successful carrying on of the industry, and about seven hands are afforded employment here. A number of traveling salesmen are kept upon the road in the interests of the house. Mr. Lynch manufactures all kinds of lubricating oils, including cylinder oil, of five hundred to six hundred and fifty fire test, machinery, signal, woolen, and sewing-machine oils, belt oil, hatters' finishing oil, rolling mill and axle grease. These products are all of a very superior quality, and have acquired a wide sale throughout the United States since Mr. Lynch began their manufacture in 1881. Born in Massachusetts, he has for a number of years been a resident of Brooklyn, and is one of her best known and most enterprising manufacturers.



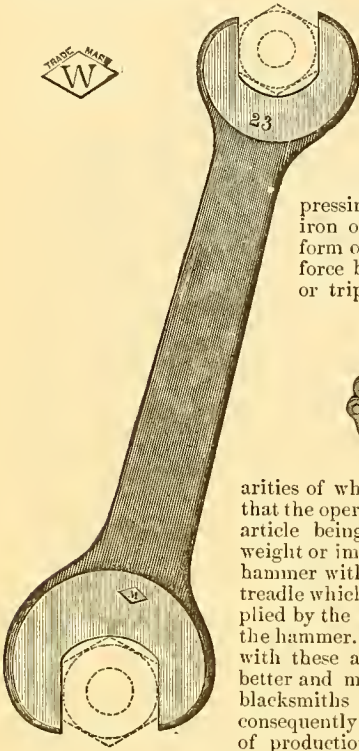
**J. H. Williams & Co.,** Manufacturers of Iron and Steel Drop Forgings of every description, Nos. 9 to 15 Richards and 14 to 26 Bowne Street.—The business of drop forging is comparatively a new industry. It was originated and developed in this country through the manufacture of fire-arms and sewing-machines, as these articles

required iron and steel forgings of a superior quality, duplicated in large quantities, and which were too small, intricate, or expensive to be made by hand or on the anvil. Drop

forging is the art of pressing or stamping wrought iron or steel into any desired form or shape under dies, the force being supplied by drop or trip hammers, the peculi-

about four years ago, and from the first has been conducted with gratifying success, the superiority of the goods, coupled with honest and straightforward dealing, and the untiring energy displayed in the management of the house being the chief features contributing to the well-deserved prosperity. The store is 20x70 feet in dimensions, and neatly fitted up and equipped, and a full and fine stock is constantly carried, comprising the best burning and lubricating oils, china, crockery, and glassware, general housefurnishing goods, tinware, table cutlery, kitchen articles, and everything that is to be found in a well-ordered establishment in this important line. Mr. Marx, who is a native of this city, is a popular and prominent member of the I. O. O. F. and other benevolent and progressive orders and associations.

**I. S. Remson,** Dealer in all kinds of Fine Carriages, Business, Grocer, and Express Wagons, etc., Nos. 283 and 285 Graham Avenue and No. 560 Grand Street, Brooklyn, E. D.—The headquarters in Brooklyn, Eastern District, for fine carriages, business, grocer, and express wagons, blankets, robes, whips, boots, and horsefurnishing goods of every de-



arities of which consist in the fact that the operator, while holding the article being forged, controls the weight or impact of the blow of the hammer with his foot applied to a treadle which acts on the power supplied by the engine and applied to the hammer. Thus one skilled man with these appliances can turn out better and more work than twenty blacksmiths in the same time, and consequently at a much reduced cost of production. The greatest skill and experience, however, are re-

quired in manufacturing and manipulating the dies, which in almost all instances have to be made of steel of the finest quality and tempered in the most careful manner. Drop forgings are used in fire-arms, sewing-machines, steam engines, pumps, locomotives, machines, tools, agricultural implements, electric apparatus, railroad and marine work, etc. Although one of the youngest, Messrs. J. H. Williams & Co. operate one of the most enterprising and progressive manufacturing establishments in Brooklyn. The business was commenced in July, 1884, by Messrs. J. H. Williams & Co., who are thoroughly practical men, with an intimate knowledge of all the details of this industry. The building occupied is two stories in height, 50x80 feet in dimensions. It is provided with an abundant outfit of the best machinery, tools, and appliances. The manufacture is confined to iron and steel drop forgings of every description, and the concern supplies an extensive demand, the goods being held in high esteem for their superior quality, workmanship, and durability. The trade extends to all sections of the United States, and a heavy export business is done to Europe, Canada, Australia, and Mexico. The manufactory is the largest of its kind in this city, giving steady and remunerative employment to fifty skilled hands.

**J. Marx,** Dealer in Oils, Crockery, Tinware, and Housefurnishing Goods, New No. 191 Bedford Avenue, Brooklyn, E. D.—Among the general housefurnishing and crockery concerns that have recently attained to prominence in this section of the Eastern District may be mentioned the popular and well-known establishment of J. Marx, where purchasers can always rely upon receiving excellent value at the lowest prices, as well as prompt and polite attention. This thriving business was started

scriptio is the establishment of Mr. I. S. Remson. This house was established in 1881. The stock of fine carriages and business wagons is always full and complete, received direct from the best and most reliable manufacturers in the country, and offered at prices which are safe from successful competition. The tastes and means of all classes of buyers are readily suited, and the rarest inducements are offered both as regards excellence of stock and economy of prices. The stock of horsefurnishing goods is a marvel of completeness, and could not have been manufactured or selected except by a thoroughly experienced hand. It embraces a large assortment of hand-made harnesses, as well as saddles, bridles, bits, whips, robes, horse clothing, brushes, boots, and all goods used upon horses, covering the whole range of goods coming under this head. The harness displayed is of superior manufacture, and the stock is for sale at either wholesale or retail. Competent and experienced salesmen are in attendance, and the trade is brisk at all times, extending throughout Brooklyn, Long Island, and New York State. Mr. Remson is a native of Jamaica, L. I., and widely and favorably known in this community.

**C. R. B. Krogsgaard,** Real Estate and Insurance, Coal and Wood, No. 465 Fifth Avenue.—Holding a prominent position among the real estate and insurance agents of Brooklyn is Mr. C. R. B. Krogsgaard. The business he conducts was inaugurated in 1869 and has been steadily and increasingly successful. The extended experience of the proprietor, together with his long residence in this city, have given him a thorough knowledge of property values and all the wants of the population. In the real estate branch he makes sales, collects rents, and attends to all legitimate matters connected with the industry. His books contain at all times a full list of desirable property suitable for manufacturing, business, and residence purposes, and prospective purchasers will be given the benefit of the most advantageous terms. Mr. Krogsgaard effects insurance in all the leading companies at very low rates of premium and guarantees a prompt and sure adjustment of all losses. He represents the Long Island and Westchester Insurance Companies. Orders for coal and wood are filled with expedition and satisfaction, the lowest prices always being quoted. Mr. Krogsgaard is one of Brooklyn's most progressive business men. He is the editor and proprietor of the *Brooklyn News*, a weekly publication, with a circulation of five thousand copies. The support it receives and its increasing popularity attest the ability and wisdom of its management.



**Brooklyn Fastener Company**, Nos. 36 and 33 Bridge Street.—The line of specialties manufactured by the Brooklyn Fastener Company shows the fondness of the American people for inventions peculiarly its own. During the seven years that this house has been in operation the most substantial and gratifying progress has been made, its goods being now freely distributed through the United States, with a large and increasing export trade to Europe, South America, Canada, and Mexico. The business is located at Nos. 36 and 33 Bridge street, the whole of the second floor being occupied, the dimensions of which are 50x80 feet. Among the numerous articles made are the patent box fastener, peerless clipper match box, bon-ton match box, elastic safety pins, and a novel hinge made of sheet-steel, combination ruler and blotter-pad, muzzle and breech-loading pop-guns, and a new patented article for the extraction of bungs from barrels, which is believed to be the only practicable invention for that purpose in use, and is destined to find a large sale. The toy guns provoke the greatest merriment and are a source of harmless and unalloyed pleasure to the young. The extent of the trade may be correctly gauged from the fact that steady and remunerative employment is given to about sixty hands. The business is exclusively wholesale and the goods are strong favorites with dealers on account of their superiority and the low prices at which they are offered. Messrs. William M. Ducker and S. B. Guernsey are the partners in the enterprise, both young men of ability and energy.

**J. K. Fischer & Son**, Custom Tailors, No. 308 Fulton Street, opposite Johnson Street.—J. K. Fischer & Son, doing business at No. 308 Fulton street, are the oldest custom tailors on the street, having been in business twenty years. In 1866 Mr. J. K. Fischer established the business of custom tailoring and has been very successful. He was born in Germany, is an elderly gentleman, and has been a resident of Brooklyn thirty-six years. Mr. William H. Fischer is the son of J. K. Fischer, and is also a member of the firm. He was born in New York, is a young man, and together with his father has built up quite an extensive trade. A man in purchasing clothes cannot be too careful when and where he selects them. It is always best to patronize a first-class tailor and have your clothes made to fit and give you satisfaction. Messrs. Fischer & Son employ about fifteen hands constantly and do only first-class work; this is why they have been so highly successful in business. They occupy the store and basement, whose dimensions are 25x150 feet, and in the two show windows all the latest styles may be seen on exhibition according to the season. Their stock is large and complete, their trade is large and among the first-class people of Brooklyn and New York. One of the Messrs. Fischer is always on hand, always courteous and polite and ready to show goods. It would be advisable to give them a call.

**Edward E. Ford**, Auctioneer, No. 16 Court Street, Phoenix Building, Room 12.—One of the most useful factors in mercantile life in all large cities is the auctioneer. He must have the entire confidence of the community, and also possess a thorough knowledge of merchandise, men, and things. One of Brooklyn's most prominent and enterprising auctioneers is Mr. Edward E. Ford, who has a neat, well-furnished office at room 12, Phoenix Building, No. 16 Court street. Mr. Ford was born and brought up in this line of business. The enterprise which he now conducts was founded by his father, the late Mr. James M. Ford, in 1840, on Third avenue and Broadway, New York city, and the business was transferred to Brooklyn in 1884. On the death of his father in 1880 Mr. Edward E. Ford took the management of the business, and he has since largely extended the patronage. He gives prompt and careful attention to assignee and mortgage sales, and is at all times open to accept commissions to sell all kinds of real property, merchandise, etc., in town or country, at reasonable charges. Prompt settlements are made at the close of all sales, and every care is taken of the interests of clients. Personally, Mr. Ford is a very pleasant and agreeable business man, and his business is conducted on the just principles of equity.

**James Carney**, Wholesale and Retail Grocer, Teas, Coffees, and Spices, Nos. 617 and 619 Fifth Avenue and 348 Van Brunt Street.—A favorite source of food supply in this section of the city is the establishment of Mr. James Carney, located at Nos. 617 and 619 Fifth Avenue, corner of Seventeenth street, and No. 348 Van Brunt street. This business was originally started in 1870 by Mr. Thomas Gilmore, who was succeeded by Mr. C. Marsh, who in turn gave place to Messrs. McDermott & Co. In 1883 Mr. Carney assumed the proprietorship and has since conducted the business with uninterrupted success. The large and commodious store occupied by him is 25x120 feet in dimensions, and is well fitted up, presenting a bright and attractive appearance. It is filled with a complete assortment of fancy and staple groceries, teas, coffees, spices, sugars, flours, canned goods, etc., fruits, vegetables, and a full line of fresh and salt beef, lamb, mutton, veal, and general provisions. Everything in the stock can be depended upon to be of the freshest and best quality, while the prices are of the lowest, quick sales, low profits, and fresh invoices of goods being the rule of the house. Both a wholesale and retail trade is carried on by Mr. Carney, who also enjoys a large ship trade. Fifteen assistants are employed and a continued good business is being done. Mr. Carney is a native of Ireland, young and enterprising, and in every way deserving of the patronage which he enjoys.

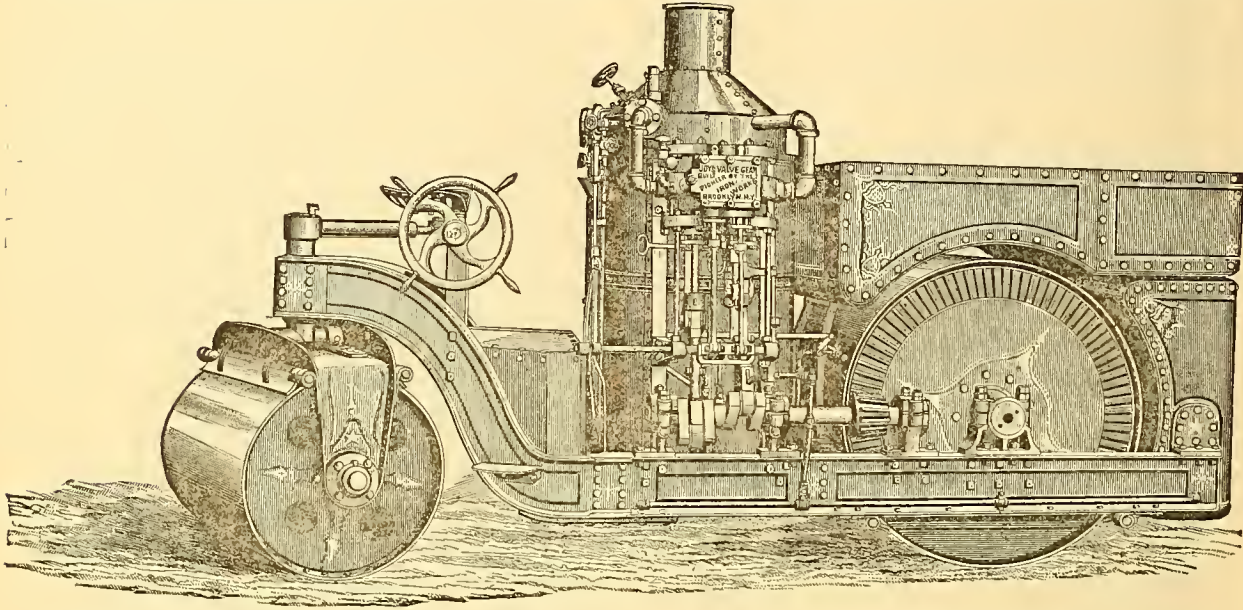
**H. & J. Cogswell**, Dry Goods, Fancy Goods, Hosiery, Underwear, etc., No. 363 Flatbush Avenue.—The improvements that have taken place in the dry goods industry have made establishments engaged in that trade veritable bazaars, reflecting the manufacturing progress of every nation. A prominent dry goods, notions, and furnishing-goods house in Brooklyn is that of Messrs. H. & J. Cogswell, located at No. 363 Flatbush avenue. This house was established in May, 1885, and immediately entered upon a career of usefulness and steadily increasing prosperity. The store is finely fitted up with handsome show windows, oak fixtures, and modern appointments, and in its area gives an abundance of room for supplying the most extensive demand. The stock of goods is complete and carefully selected in every line, displaying all the materials that have been made popular by personal preference and the decrees of fashion, and equal attention is given to every assortment. The quality and desirability of the stock is ably maintained, and inducements in prices are quoted. Everything in dress goods, fancy goods, hosiery, underwear, etc., can be found here at prices which defy competition. The affairs of the house are in a most flourishing condition, and the soundness and popularity of the policy pursued are calculated to maintain its prosperity. The members of the firm are natives of New York city, experienced merchants, and enjoy the warm regard of our people for their honorable and successful business career.

**Henry N. Meyer**, Undertaker and Embalmer, No. 228 Manhattan Avenue, Brooklyn, E. D.—Prominent mention should be given the business of furnishing undertaker and embalmer, in which Mr. Henry N. Meyer is one that is prominent. This enterprise was established in 1883, and since that date has enjoyed a continued prosperity. The premises occupied are becomingly furnished and appointed, and contain a full assortment of burial caskets and cases of all grades and prices, together with everything that is required, including the furnishing of carriages and hearses. He is provided with the latest improved appliances for preserving and embalming, and executes this difficult portion of his business in a most professional manner. The peculiar calling of the undertaker requires a temperament and disposition possessed by few individuals, and success is awarded to only those who are possessed of a sympathetic nature and due regard and respect for their sacred duties. It is needless to remark that Mr. Meyer is endowed with all these traits of character and gives entire satisfaction to his numerous and appreciative patrons. Mr. Meyer was born in New York city and has resided in Brooklyn many years. He is the sexton of the Union Avenue Baptist Church and is a member of the Masonic Fraternity in high standing.



**Pioneer Iron Works,** Manufacturers of Stationary and Marine Engines and Boilers, Oil Stills, Tanks, and Sheet-Iron Work, Shafting, etc., Alexander Bass, President, Nos. 149-163 William Street, and Nos. 144-158 King Street.—This company was duly incorporated in 1866, with a paid-up capital of \$48,000, and since its organization has obtained a

ments of the trade. They occupy a commodious six-story brick building, 25x90 feet in area, with spacious basement, and in the internal arrangement careful attention has been given to every detail, and the entire establishment is a model of convenience and elegance. The stock embraces Axminster, Moquette, body Brussels, velvet, tapestry Brussels, and



liberal and influential patronage in all sections of the country. The following gentlemen, who are highly esteemed in manufacturing and financial circles for their ability, integrity, and enterprise, are the officers, viz.: Alexander Bass, president; Albert Franke, vice-president; Henry Franke, treasurer; Samuel H. Milliken, secretary. The works are very extensive, 200x200 feet in dimensions, and are equipped with all the latest improved tools, machinery, and appliances necessary for the systematic conduct of the business. One hundred and fifty skillful and experienced operatives are employed in the various departments of the Pioneer Iron Works, while the machinery is driven by a powerful steam-engine. The company manufactures extensively stationary and marine engines and boilers, oil stills, tanks, and sheet-iron works, shafting, pulleys, and hangers, while a specialty is made of machinery for sugar plantations, tools for paving and roadmaking, also machinery for flour mills and grain elevators. Under Alexander Bass' patent, June 8th, 1875, the Pioneer Iron Works construct promptly portable iron railroad for contractors, coal mines, gold and silver mines, brick and lumber yards, sugar plantations, etc. This very useful railroad is built entirely of iron, is simple in construction, cheap, and indestructible, and can be used for any desired rail or gauge. The company furnishes immediately estimates for portable iron railroad and cars, and likewise produces in a superior manner A. Lindelof's patent steam road-roller, which is the best in the market. The steam-engines and machinery of the Pioneer Iron Works are highly esteemed by the trade for their superior workmanship, quality of materials, finish, efficiency, and general excellence, and are absolutely unsurpassed in America or Europe.

**Campbell & Josten,** Carpet Warehouse, No. 432 Fulton Street.—Unquestionably one of the most popular and successful carpet houses in Brooklyn is that of Messrs. Campbell & Josten. Although organized as late as 1882, the firm has developed a very large and profitable patronage. The partners in the enterprise, Messrs. A. J. Campbell and L. Josten, have had a long practical experience in the carpet industry, and are thoroughly conversant with the require-

ingrain carpets, Turkish and Smyrna rugs, mats, oil-cloths, matings, and a full line of window curtains. These productions are displayed in every grade, and comprehend a wonderful variety in pattern and style. The firm deal heavily in imported goods, and many tempting and brilliant specimens are dealt in that can be found in no similar house in Brooklyn. Messrs. Campbell & Josten employ ample capital, and their resources are such that they are always able to quote the lowest prices known to the market. Mr. Campbell is a native of Nova Scotia, and Mr. Josten of Germany.

**Towns & Eder,** Wholesale Druggists and Importers, No. 52 Fulton and No. 47 Doughty Streets.—This is a leading and representative house in a branch of trade that has acquired great volume and importance in this city, owing largely to her peculiarly favorable situation for the collection of supplies and the shipment of goods to the various points of demand. Messrs. Towns & Eder established themselves in Brooklyn in July, 1885, and the business has increased with such rapidity that larger facilities will soon be required to meet the growing pressure upon the resources of the firm. The individual members are Frank A. Towns and George A. Eder, both gentlemen of mature experience, recognized ability, and eminently well equipped for the successful conduct of an extensive business. The premises occupied comprise two floors, 25x120 feet each, with a commodious basement. The stock embraces drugs, chemicals, family and proprietary medicines, wines and liquors for medicinal purposes, essences, extracts, druggists' sundries, and a complete list of everything pertinent to the assortments kept in a well-ordered establishment of its kind. Catalogues of the supplies kept are printed from time to time and distributed to the trade. Messrs. Towns & Eder import from the best European and other sources. Ample capital is invested, and inducements of the most superior character are held out to customers. Both members of the firm take an active part in pushing the business, and their effective methods have been instrumental in placing the concern on a permanent and substantial basis. The house is reliable and responsible, and stands foremost among the establishments in its line.



**Narwood Brothers**, Manufacturers of the "Unicorn Linings," Lining Books, Crinoline Linings, etc., Nos. 226 and 228 North Ninth Street, Brooklyn, E. D.—Few branches of manufacturing industry demand closer knowledge of the wants of the trade to insure successful results than the manufacture of crinoline linings. Among those engaged in this line in Brooklyn should be noted the representative and reliable firm of Narwood Brothers, manufacturers of the "Unicorn Linings," whose office and factory are located at Nos. 226 and 228 North Ninth street. This business was founded three years ago by the present proprietors, who have since built up a liberal and influential patronage in all sections of the United States. The premises occupied for manufacturing purposes comprise a spacious three-story building with basement 50x100 feet in dimensions, fully supplied with all modern appliances and machinery known to the trade. Thirty experienced operatives are employed, and the machinery is driven by an eighty-horse power steam engine. Messrs. Narwood Brothers are the widely known manufacturers of the "Unicorn Linings," which are unrivaled for quality, durability, finish, and excellence by those of any other first-class house in the trade in this country or Europe. They likewise turn out in large quantities lining books, crinoline, crown and super linings, which have no superiors in this or any other market. A specialty is made of dyeing and finishing the above-named goods in the best possible manner at moderate prices. It should be added that Messrs. Narwood Brothers are inventors of several valuable improvements for finishing linings. Their facilities are unexcelled, and they justly merit the large measure of success achieved in this unique and useful enterprise.

**J. Davenport, Son & Co.**, Real Estate and Insurance Brokers, corner Fulton and Oxford Streets.—Prominent in Brooklyn is the representative and old established firm of Messrs. J. Davenport, Son & Co. This business was originally founded thirty-three years ago, and the following have been the changes in the style and title of the firm since that date, viz.: 1853, J. Davenport; 1868, J. Davenport & Son; 1869, Davenport & Reeve; 1872, J. Davenport & Son; 1875, J. Davenport & Sons; 1879, J. Davenport & Son; 1884, J. Davenport, Son & Co. The individual members of the present co-partnership are Messrs. J. Davenport, J. B. Davenport, and R. A. Lindsay, all of whom have had great experience, and are recognized authorities on the present and prospective values of the residential and business property of Brooklyn and its vicinity. They conduct a general business, buying, selling, and renting, and promptly effect loans on bond and mortgage at favorable rates. In the loan department of their business they are very popular with property owners in need of financial assistance. Messrs. J. Davenport, Son & Co. undertake all kinds of insurance, placing and distributing the risks among sound and first-class companies only, renewing policies when expired, and generally relieving the business community of all care and trouble in this important respect. They are highly regarded in financial circles for their ability, prudence, and integrity, and fully merit the large patronage and success achieved by them.

**Fred. W. Gremse**, Fine Clothing, Liveries, and Uniforms to order, No. 66 Lafayette Avenue, between South Elliott Place and South Portland Avenue.—One among the most popular merchant tailors in Brooklyn is Mr. Fred. W. Gremse, who has had many years' practical experience in the business, and who has not only made many friends but has established a large first-class custom. The business now so successfully conducted by Mr. Gremse was originally established by him and his father, Mr. F. W. Gremse, in 1864, and continued by them under the firm name of F. W. Gremse & Son until 1878. A neatly arranged, handsomely fitted up store is occupied, which contains a large, valuable stock of superb suitings, woollens, cloths, cassimeres, tweeds, etc., of the latest styles and fashions, which have been received direct from the leading manufacturers of this country and Europe, also fine fabrics for uniforms and liveries. Mr. Gremse is an accomplished cutter and never fails to make a perfect fit or to please his patrons, and has become quite distinguished as

one of the most correct in his line of business, and is a leader of gentlemen's fashions in the city. He is a native of Germany, but has resided in this city thirty-three years, and has been very successful as a business man, and as a citizen is held in the highest estimation by a large circle of friends and acquaintances.

**William Whitehouse**, Manufacturer of Bent and Ornamental Window Glass, etc., Manufactory, Nos. 205 and 207 North Second Street; Office, No. 205 North Second Street, Brooklyn, E. D.—The industries of Brooklyn are exceedingly numerous, and cover every branch of skilled activity, and yet we doubt if there is one of greater difficulty, and requiring a higher trained experience and ability, than that of glass cutting, bending, and beveling. It is generally recognized throughout the city that Mr. William Whitehouse, whose factory is located at Nos. 205 and 207 North Second street, is the leading representative, and fully qualified to promptly fill all orders in this unique and useful industry. Mr. Whitehouse not only brings practical experience to bear, but is also a gentleman of scientific attainments, and has welded theory and practice together, until he has brought the art of glass cutting, beveling, enameling, and bending to a higher state of perfection than it had previously attained in this city. His father was a famous glass manufacturer, noted for his ability and integrity, who was unfortunately killed by an explosion of acids while making experiments. The manufacturing premises occupied by Mr. Whitehouse are supplied with the finest modern appliances, furnaces, machinery, etc. He manufactures largely bent and ornamental window glass, also cut and embossed glass, and bends glass to any curve desired for clarences, coupés, and coaches, hearses, etc. Mr. Whitehouse likewise supplies to customers at the lowest possible prices plain and beveled plate, enameled, ornamental ground, cut, and beveled glass. These glass specialties are absolutely unsurpassed for quality, finish, and general excellence, and have no superiors in this or any other market. Mr. Whitehouse established this business four years ago, since which period he has built up an extensive patronage and enviable reputation, and is highly esteemed in commercial circles for his skill, integrity, and energy.

**Delap's Uptown Dry Goods House**, Nos. 1620 and 1622 Fulton Street.—This house was originally founded in Williamsburgh by the present proprietor in 1846, and after twenty years of continued success there it was removed to its present location. He occupies a very large and tastefully arranged store, thoroughly stocked with a full line of cloths, cassimeres, silks, satins, velvets, plushes, foreign and domestic dress goods, ginghams, linens for wear and household use, flannels, worsteds, blankets, prints, cambrics, etc.; also a carefully selected line of ladies' and gents' furnishing goods, underwear, hosiery, gloves, parasols, umbrellas, etc. In this department he makes a specialty of corsets, of which he has a very large and carefully selected assortment, including the celebrated Tricora corset, which is said to be the best in market. He also deals extensively in ladies', misses', and children's linen and muslin underwear, likewise millinery and fancy goods and notions of every description. Prompt assistants serve customers in an intelligent and expeditious manner. Mr. Delap was born in Ireland and has been a resident of this country since 1841.

**T. C. Sennett**, Optician and Jeweler, No. 278 Manhattan Avenue, Brooklyn, E. D.—Mr. Sennett is among the most enterprising and successful opticians and jewelers in this city. He commenced business for himself five years ago at his present location, having had several years' training before beginning for himself. He has a handsomely fitted up store, 20x60 feet in dimensions, and it contains a fine assortment of optical goods of every description, gold and silver watches of the best American and foreign manufacturers, jewelry of the latest designs, and selected with a cultivated taste and a view to beauty and utility. Anything in the jewelry line is made to order or repaired at the shortest notice in the most workmanlike manner and at reasonable cost. Mr. Sennett is a native of Brooklyn and a thoroughly practical man.



**F. G. Smith**, The "Bradbury" Piano Factories, corner Raymond and Willoughby Streets.—Few men are better known in the piano trade than the gentleman whose portrait appears above. Mr. Smith offers a remarkable example of what native intelligence, business tact, and an abundance of pluck will do for a man. Beginning "at the bench" in the



*Sincerely yours  
F. G. Smith*

original "Bradbury" factory, Mr. Smith, by slow steps, worked his way to the position of confidential adviser of the house, and at the death of Mr. Bradbury found himself the sole director of the rapidly growing establishment. Mr. Smith tells of his early struggles and with pardonable pride recites the trials which beset his footsteps in his early triumph. To-day he stands among the most substantial in the trade and his name is known wherever music is a delight. His business embraces stores in several large cities, in addition to his factory in Brooklyn and his case manufactory in Leominster, Mass. All in all, Mr. F. G. Smith is a genial gentleman and a handsome specimen of the self-made American. He has been the architect of his handsome fortune, and may he continue to build liberally upon the princely foundation already laid. One by one the fine arts and manufactures of Europe are being perfected here. Step by step we have gone on in the good work of emancipating this great Republic from its thralldom to despotic Europe. First, we asserted political independence, next came emancipation in art, science, invention, and commerce. Some few years ago an American firm made a breach in the wall of dependence which Europe had built around us. They began to make piano-fortes from American materials for the American market. It was a bold movement, but this was nothing unusual, for things American are generally bold. Our forefathers left the weary treadmills of the "Old World" behind them when

they plucked up their family trees from the worn-out soil of their ancestors and transplanted them into a new and more congenial clime. All the best American productions have been the outgrowth of daring, and those which seemed most hazardous at the start have proved the best in the end. Thus has it been with the manufacture of the "Bradbury piano," an undertaking which, though seemingly chimerical in the beginning, has resulted in a lasting benefit to both the public and the manufacturer, and we find to-day that not only the American markets are supplied with these superior instruments, but that they are sent to every civilized quarter of the globe. When Mr. Bradbury, the eminent composer of music, had perfected his celebrated piano, it took precedence over those of all other makers in the refined musical circles of both hemispheres. In the hands of a skillful performer it is capable of producing such wonderful combinations of sound, of holding such perfect control over the human passions, stirring the soul so grandly, soothing the troubled spirit into such deep tranquillity, that it is sought for and has become popular everywhere. Mr. Bradbury has been gathered to his fathers, and the legacy of this great business has passed under the guardianship of Mr. F. G. Smith. Mr. Smith was the master mechanic, the presiding genius who supervised the construction of every instrument manufactured by the late Mr. Bradbury. He has devoted his entire life to the practical details of the piano in its artistic mechanism in the most extensive manufactures in the country. Gifted with all the enthusiasm and genius requisite to the successful creation of a perfectly constructed piano, and possessing the keenest practical experience, we see in Mr. Smith a fair illustration of the thoroughly educated mechanic, a master of the whole science, who is determined to lift it up into an art and bear himself aloft with it. Probably no man of his years has acquired a more complete knowledge of his business, as he has superintended every detail of it himself, and his remarkable success speaks the just appreciation which a discriminating public manifests for a man of wide intelligence, unwearied application, and artistic genius. It was fitting that when Mr. Bradbury had perfected his many improvements he should give the benefit of them to the world. The tributes which were paid to him from every country must have fallen sweetly upon his ear. The factories where all the finer branches of the piano are adjusted are situated on the corner of Raymond and Willoughby streets. The two factories are substantial brick buildings, five stories high, with a frontage of 125 feet on Raymond street and 110 feet on Willoughby street, with a light and air shaft fourteen feet wide between. The several floors have an available working area of over eighty thousand square feet and a steam elevator running to the height of the buildings. The entire fourth and fifth floors are used exclusively for rubbing and varnishing the cases when they are first received from the case manufactory. On the third floor is the sounding-board department, where the sounding-board (the soul of the piano), with its bridges and iron frame, are carefully adjusted to the case. Here also the stringing of the piano with steel and covered strings is completed. On the second floor are the superintendent's office and the stock room, where the keys, hardware, actions, and other constituent parts required in the construction of a first-class piano are examined and given out to the workmen. On this floor are also the finishing, fly-finishing, action, tone-regulating rooms, and repair department. On the first floor are the spacious offices and three elegant warehouses, one for upright pianos, one for square pianos, and one for second-hand pianos of almost all well-known makers. In the basement are the boilers and engine rooms, also an engine of seventy-horse power. It contains also apartments for ornamental carving and the necessary facilities for packing and shipping. From four hundred to five hundred pianos are constantly in process of construction, requiring a capital of over \$500,000. Dr. Talmage writes: "All my family, except myself, play on Bradbury piano-fortes, and if I find one of



the instruments in heaven (and why not? they have trumpets there), I shall have to learn to play on one of them myself. Bradbury is there, and you are going, and I don't know what either of you would do without a piano to amuse yourselves with. I should have no faith in the sense or religion of a person who does not like the Bradbury. It is the pet of our household. It occupies but a small space in our room, but fills the whole house with music. It is adapted to morning prayers or the gayest parties that ever shook my parlors. F. G. Smith, the maker, is a Methodist, but his Bradbury pianos are all orthodox. You ought to hear mine talk and sing."

**A. M. Stein & Co.,** Excelsior Boarding, Sale, and Exchange Stables, Nos. 225, 227, 229, and 231 Washington Street.—Among those active, enterprising business men who are well known and popular in the community are Messrs. A. M. Stein, D. W. Stein, and S. W. Stein, who compose the firm of A. M. Stein & Co., proprietors of the Excelsior Boarding, Sale, and Exchange Stables on Washington street. These stables were first established by Mr. D. W. Stein in 1869, and was succeeded by the firm of A. M. Stein & Co. in 1873. The premises occupied consist of two spacious brick buildings, one having dimensions of 60x128 feet and three stories in height, the other adjoining it is also 60x128 feet, two stories in height. The buildings are well lighted and ventilated, and afford the most excellent accommodations for horses, and are fitted up with all the modern improvements and in charge of capable and efficient grooms and stablemen. The stables have accommodations for two hundred head of horses, and about fifty carriages, wagons, etc. They are complete in all their appointments, and have become a favorite with the business men and citizens, many of whom have fine road and driving horses in the care of the firm. The members of the firm are all expert horsemen and excellent judges of the qualities of these animals, make a special business of buying, selling, and exchanging, and always have on hand from seventy-five to one hundred and fifty head of first-class animals, and also have to let work horses, and are doing a large business, which has been built up by enterprise and dealing fairly and honorably with all who have business relations with them. Mr. A. M. Stein has been in the firm since 1873. He is from Germany, but has resided in this country since 1864. Mr. D. W. Stein, who founded the business, is also a German by birth, and came to this country in 1866. Mr. S. W. Stein was admitted into the firm in 1884, and came to this country from Germany, his native place, sixteen years ago. All these gentlemen are popular in the community, and as business men and citizens enjoy the esteem and regard of their fellow-citizens.

**E. J. Townshend,** Plumber and Gasfitter, Nos. 362½ Atlantic Avenue and 276 Smith Street.—The gentleman whose name heads this article is one of the well-known representative business men of Brooklyn, and since 1876 he has given his attention to the trade of the plumber and gasfitter, and as a dealer in ranges, furnaces, stoves and housefurnishing goods. In dimensions, the neatly arranged, well fitted up store is 25x60 feet, is replete in every department, and contains a large and varied assortment of furnaces, heaters, ranges, and heating and cooking stoves, in all the new designs and containing the latest improvements, also tinware and housefurnishing goods of every description. As a plumber and gasfitter, Mr. Townshend has a wide reputation, his training and experience rendering him capable of doing the best work in the most satisfactory manner. His specialty is sanitary plumbing, and having a full knowledge of the science, he can set closets, bathtubs, sinks, and introduce water into buildings, and attends to all branches of the trade of the plumber and gasfitter personally, and has received the indorsement of householders, builders, and architects. Mr. Townshend also manufactures tinware, and makes repairs, and is prompt in his dealings. He gives particular attention to setting heaters, furnaces, and ranges, and to doing all kinds of general jobbing. He has been identified with this business since 1876. Mr. Townshend came to this country from London, England, his native place, more than a fourth of a century ago.

**Philip Strauss & Co.,** Clothiers, No. 245 Grand Street, Brooklyn, E. D.—This substantial and valuable house was founded as far back as 1859 by Mr. Philip Strauss, who conducted it alone until 1877, when he admitted his son, Mr. William Strauss, to partnership and organized the present firm. The business done is very large and the demand is constantly increasing, the popularity of the establishment growing with its years. The premises occupied measure 25x95 feet, and contain one of the most complete and attractive stocks of men's, boys', and youths' clothing to be found in Brooklyn. The assortments embrace every grade, from the cheapest to the most expensive, and in correctness of style, variety of pattern, excellence of material, and artistic finish, the productions represent the very best that the market affords. Messrs. Strauss & Co. carry no trashy goods, preferring to serve their customers with such as are reliable and will bear the most searching examination. The prices, however, are fully as low as those asked for inferior clothing elsewhere. The firm operate a custom department which necessitates the employment of between twenty-five and thirty expert tailors. The garments are made up with every possible attention to detail and are perfection in fit, fashion, and workmanship. A full stock of foreign and domestic cloths and cassimeres is kept constantly on hand, including all the most recent novelties. The Messrs. Strauss are prominent and respected citizens, alive to all the demands of the times.

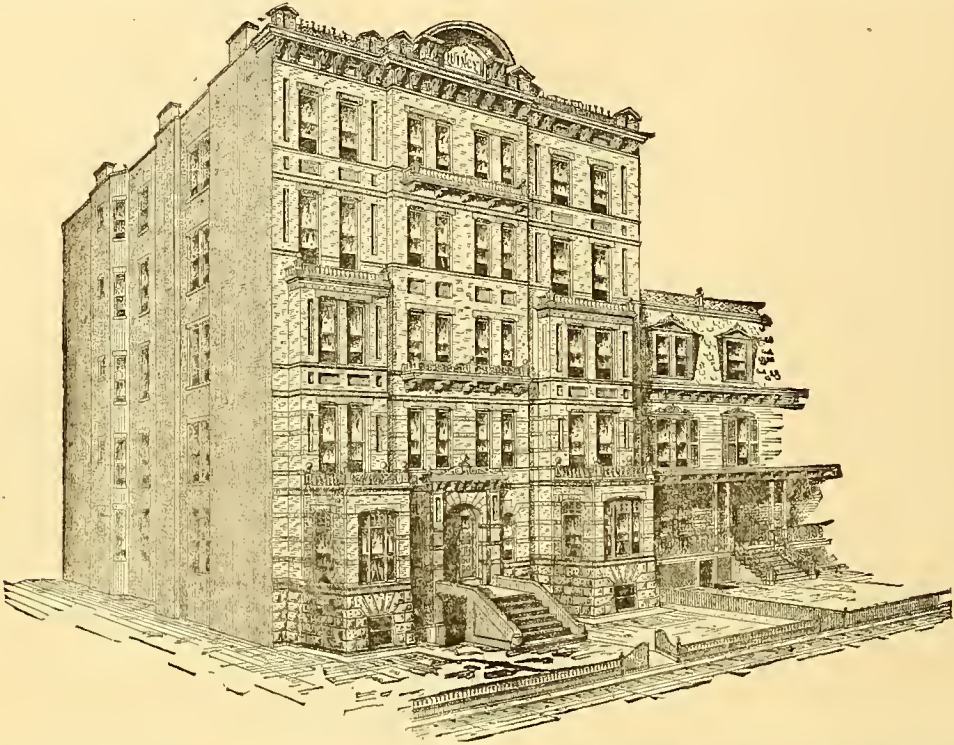
**Owen Gallagher,** Livery Stables, No. 204 and 206 Bedford Avenue, Brooklyn, E. D., General Furnishing Undertaker, No. 161 North Sixth Street.—One of the best equipped and most successful livery and undertaking establishments in Brooklyn is conducted by Mr. Owen Gallagher, at Nos. 204 and 206 Bedford avenue. This business was started as far back as 1860, and under enterprising and capable management has had an unbroken career of prosperity and expansion. The large experience and liberal methods of the proprietor have received, as they deserve, the fullest recognition. The stable is well arranged, provided with all modern and necessary conveniences, and the preparation for the satisfactory fulfillment of orders is complete in every particular. Carriages are furnished for balls, entertainments, the theatres, and all other occasions of business or pleasure, and calls made, either personally or by telephone (No. 167, Williamsburgh), are given prompt attention. The charges are very reasonable, the service the best, and patrons can always depend upon the statements of Mr. Gallagher. A special feature is made of general undertaking. With office and warerooms at No. 161 North Sixth street, entire charge is taken of funerals, everything is furnished required for the plainest or most imposing ceremonies, and every detail of the work is prosecuted with thoroughness and propriety. Mr. Gallagher has an intimate familiarity with every phase of the undertaking industry, possesses all those qualifications that belong to the accomplished exponent of the business, and approaches his responsible duties with strict regard for the interests of customers. We cheerfully recommend him to our readers as a gentleman worthy of unreserved confidence.

**Isaac Dredger,** Housefurnishing Goods, China and Glass Ware, No. 468 Fifth Avenue.—One of the most popular, as it is also one of the most reliable and best stocked, establishments in the general housefurnishing line in this section of the city is that of Isaac Dredger. This flourishing business was established in 1876, being formerly conducted at No. 456 Fifth avenue, where it was carried on until last year, when, in order to obtain more ample facilities to meet the requirements of the largely increased trade, it was moved to the desirable premises at present occupied, where it has since been continued with the most gratifying success. The store is 25x75 feet in dimensions, with a basement of equal area, and a heavy and excellent stock is constantly carried, embracing elegant china, crockery, and glass ware, and a full and fine assortment of housefurnishing goods, table cutlery, etc., and two active and efficient assistants attend to the wants of customers. Mr. Dredger, who is a native of Brooklyn, is a man of pleasing and courteous manner, as well as push and enterprise.



**Amzi Hill**, Architect and Superintendent of Buildings, No. 1161 Fulton Street, near Franklin Avenue.—One of the most skillful as well as successful men in his profession is Mr. Amzi Hill, the well-known architect. Mr. Hill established himself in his present business in this city in 1858, and he is to-day one of the oldest architects in Brooklyn. By close at-

butter, cheese, bakers' and laundry supplies, canned goods, foreign and domestic fruits, fancy pickles and jellies, green fruits and vegetables in season, choicest brands of flour, salt, sugars, syrups, and molasses, bacon, fish, hams, etc.—in short, everything that can be properly thought of in connection with a first-class grocery store. The store is a model of neat-



tention to the duties of his profession, and with an honest endeavor to excel in his practice, he has built up a reputation for himself not only in this city, but throughout the country, which is bringing him a large and constantly increasing patronage. His offices are very pleasantly situated, are large and commodious, and are provided with every facility for the prompt and efficient accomplishment of his business. He attends to all branches of his profession with conscientious fidelity to his patrons, and with the most perfect success. Buildings erected from his plans and under his superintendence are located in all parts of the city. Among these may be mentioned the fine residence of Mr. Robert Thallon, St. Mark's place; the house of Mr. Piset, on Washington place; the five-story brick building, 55x95 feet in dimensions, at Nos. 285 and 287 Quincy street, erected in 1886 for Mrs. Johnson, and which is the best arranged apartment house in Brooklyn; the two fine store buildings, with apartments, on the southerly corners of Fulton street and St. James' place; the fine stores and flats on the corner of Spencer place and Fulton street, etc. Mr. Hill is a native of Carmel Town, Putnam county, N. Y., and is esteemed both in the profession and in private life for his many excellent qualities.

**John C. Hueck**, Dealer in Choice Groceries, Flour, and Feed, corner of Bushwick Avenue and Cook Street, Brooklyn, E. D.—One of the finest and most prominent grocery and provision establishments in the Eastern District is the excellent store of Mr. John C. Hueck. This house was founded by him at its present location in 1867, and from the date of its commencement has always received a liberal and substantial patronage. The premises occupied are spacious and commodious, handsomely and attractively fitted up and thoroughly equipped, and is completely stocked with a complete and carefully selected stock of fancy and staple groceries, embracing pure and fresh teas, prime coffees, spices,

ness and cleanliness, popular prices prevail, while polite and courteous assistants attend to the wants of customers promptly and intelligently, and goods are delivered at residences throughout the city by wagon free of charge. Mr. Hueck was born in Germany, and has been a resident of this country since 1851.

**E. Wilkenloh**, Dealer in Choice Groceries, etc., corner of Fulton Street and Classon Avenue.—Since 1871 Mr. Wilkenloh has been conducting at this stand a brisk and flourishing business. He has a tastefully fitted up store, admirably arranged for the effective display of the stock and for the convenience of customers. The store has a frontage of 25 feet and a depth of 50 feet. The stock embraces a fine assortment of first-class staple and fancy groceries of every description, the finest brands of teas to be found in the market, the most fragrant coffees from Java, Mocha, and South America, sugars, flour, condiments, table delicacies, the finest imported wines and liquors of all kinds, dried and fresh fruits, vegetables, etc. This is the headquarters in this section of the city for family supplies, and the house has the high reputation of keeping only the finest quality of goods and disposing of these at prices that are not excelled by any competing house. Four clerks are employed, and goods are delivered free to all parts of the city. The house has a splendid business connection, and this is the best evidence that can be adduced that the transactions of the house are satisfactorily conducted. Mr. Wilkenloh is a native of Germany, and is very popular.

**R. Palmer**, Broadway Variety Bazaar, the Cheapest Store in the World, No. 538 Broadway, opposite Ewen Street, Brooklyn, E. D.—A grand display of useful presents. Branches, No. 216 Bowery, Nos. 23 and 79 Avenue B, and No. 2312 Third Avenue, New York.



**John H. Morgan**, Meat Market, No. 507 Manhattan Avenue.—A market that enjoys a high reputation on account of the general excellence of the supplies which it furnishes, and also because of the enterprise and liberality which marks its management, is that owned and conducted by Mr. John H. Morgan at No. 507 Manhattan Avenue. This market was established over nine years and a half ago by Mr. James J. Morgan, brother of the present proprietor, the latter becoming a partner in the enterprise five years ago, after having served the previous four years as a clerk in the establishment. The firm style was changed to that of Morgan Brothers, and remained thus until a year ago, when Mr. James J. Morgan retired and Mr. John H. Morgan became the sole proprietor. He has had an experience of fifteen years at the meat business, and is therefore eminently fitted to conduct a first-class and prosperous meat market. Mr. Morgan was born in New York city, and has resided in Greenpoint since 1868. The store occupied for his business covers an area of 60x20 feet, and is fitted up in an excellent manner. The stock carried is large, and comprises both fresh and salt meats of all kinds, beef, lamb, veal, mutton, pork, hams, poultry, fish, and game when in season. A general trade is catered to, and special attention is paid to supplying boarding-houses and restaurants at the lowest market prices. A delivery team is kept busy, and orders are called for daily and delivered free of charge. Mr. Morgan is a popular member of the Sons of Veterans of Greenpoint. His father served with much gallantry in the late war as a member of the Eighty-second Volunteer Infantry of New York, and died in active service. He has hosts of friends, who esteem him very highly.

**H. Drube**, City Surveyor and Civil Engineer, Office, corner Broadway and Boerum Street, Brooklyn, E. D.—As it goes without saying, the surveyor and civil engineer is an indispensable factor in any progressive community. A prominent and well-known member of the profession in this city is Mr. H. Drube; who sustains an excellent reputation for reliability and skill in his line, and enjoys the distinction also of being the only one engaged in this interesting branch of business in this part of Brooklyn. Mr. Drube, who is a native of Germany, is a thorough master of his art in all its features and phases, with many years' close practical experience, and holds a certificate from the city of Brooklyn. Being thus fully equipped in the technical and professional knowledge calculated to insure success, he embarked in business on his own account here in 1872, and his career since that period marks a record of steady progress, and numbering among his clientele many of the leading and wealthy citizens of the Eastern District and all other sections of Brooklyn. He occupies spacious and handsome quarters, employing three capable and efficient assistants, Mr. Drube devoting himself principally to surveying in the city and suburbs. He is a comparatively young man, about forty years old, of pleasing manner and sterling probity.

**Ira A. Kimball**, Real Estate and Insurance Broker, corner Fifth Avenue and Ninth Street.—The oldest real estate and insurance broker in the city of Brooklyn is Mr. Ira A. Kimball, who has been established in the business here since October, 1861. Mr. Kimball possesses an intimate knowledge of the city and its real estate interests, the values of realty in both residential and business sections, and numbers among his permanent patrons many of the wealthiest and most discriminating investors in the city. Both buyers and sellers consult their own best interests when intrusting him with their commissions, and intending investors can confidently rely upon his sound judgment and intimate knowledge of the real values and prospective worth of houses, flats, offices, buildings, warehouses, and vacant lots. He has long been engaged in heavy and important transactions, and has carried through to a successful issue many large transfers of real estate. He has also every facility to insure the care and conservative management of estates placed in his hands. He is prepared to do a general insurance business, representing some of the best and most responsible companies in this city, and promptly placing the largest risks.

**D. J. Kirnan**, Grocer, Nos. 541 and 444 Manhattan Avenue, Brooklyn, E. D.—An industry which has outgrown many others of the same kind in this city is the business of Mr. Kirnan, who established the main store at No. 541, on the avenue, in 1877, and a second store at No. 444 three years ago. He is a native of Ireland, but has resided in the cities of New York and Brooklyn for the past twenty years. The stores are 30x80 feet in dimensions, the locations are excellent, being on prominent corners, and in a good portion of the city. The interiors are nicely fitted up with all the necessary arrangements for the proper classification, display, and sale of his goods. The stock embraces a large and choice selection of everything usually found in a first-class metropolitan grocery. A healthy and lucrative trade, both wholesale and retail, is carried on among the residents of the city and with the shipping interests. Five reliable clerks are employed in filling orders and two wagons are kept in constant use in delivering the same. Mr. Kirnan has, during his business career, shown himself to be endowed with peculiar faculties for the management of large enterprises, and is reckoned among Greenpoint's prominent citizens.

**A. J. Ullmann**, Wholesale and Retail Dealer in Foreign and Domestic Dry and Fancy Goods, No. 128 Ewen Street, Brooklyn, E. D.—This gentleman is an extensive wholesale and retail dealer in foreign and domestic dry and fancy goods, ladies' and gents' underwear, etc., and has been established in the business here since 1852. The store is 25x100 feet in size, and the largest of its line on the street. The premises are divided into appropriate departments, each in charge of competent superintendents, and securing to customers the most satisfactory service. The selections have all been made with taste and judgment, and every phase of productive ingenuity in dress is exhibited in its freshest and most brilliant form. The proprietor possesses unsurpassed facilities for the collection of the latest novelties in designs and patterns for ladies' dress goods and gentlemen's furnishings immediately upon their appearance, and at such concessions in prices as operate to the permanent advantage of patrons and the public generally. The lowest prices prevail in all departments, ten clerks are employed, and a heavy business is transacted. Mr. Ullmann is a native of Germany, a resident of this country for thirty-three years, and is reliable and popular.

**A. Rosenstein**, Dry Goods, Cloaks, Suits, etc., No. 444 Fifth Avenue.—This house was established in 1883, and has built up a fine trade among all classes of people. The store is large and commodious, and well fitted up for the display of a large and well-selected stock of goods. Mr. Rosenstein is an extensive dealer in dry goods, cloaks, suits, etc., and so far as the character of the stock is concerned, it may be stated that it is unsurpassed by any other contemporary concern in this vicinity, and embraces dress goods, from the cheapest prints to the most costly silk and velvet fabrics; also ladies' furnishing goods of every description, as well as linens, woollens, cotton and mixed articles of every texture, besides cloaks, suits of every kind, and a fine display of laces, ribbons, embroideries, edgings, and notions and knick-knacks in every line of ladies' goods. Competent and courteous clerks are in attendance, and prompt attention, fair prices, and honorable and satisfactory treatment is accorded to every patron. Mr. Rosenstein is a native of Russia, a resident of this city for the past seven years.

**A. Roesch**, Tobacco, No. 158 Ewen Street, Brooklyn, E. D.—One of the old-established and popular houses in this trade is that of Mr. Anton Roesch, which was established by him in 1856. His store is finely fitted up, and is always well stocked with goods, including fine domestic and imported cigars, smoking and chewing tobacco, Lotzbeck and Bamberg snuffs, and fine smokers' articles of all kinds. Mr. Roesch deals quite heavily in leaf tobacco, and has on hand at all times a complete stock of the choicest growths, and very low prices are quoted to the trade. In the selection of leaf the proprietor is an acknowledged expert. His trade is large, both wholesale and retail. Mr. Roesch is a native of Germany, a resident here since 1854.



**F. X. Vien**, Machinist and Engineer, Nos. 116, 118, and 120 Front Street.—Although not established longer than since December, 1884, yet the house of Mr. F. X. Vien deserves to be ranked as one of the prominent industries of Brooklyn. The house was founded by Mr. Vien as above stated. In March, 1885, he admitted as partner Mr. Huckins, the firm style being changed to Vien & Huckins. The partnership was dissolved in September of the same year, and Mr. Vien again assumed sole control. He gives employment to a number of skilled mechanics, and is carrying on an extensive business as a machinist and engineer. He executes all kinds of jobbing, repairs, and experimental machinery, manufactures special machine tools and bung turning machinery, pipe fitting and bolt cutting, sells or repairs steam pumps, and furnishes plans, estimates, models, and metal patterns to any one desiring them. His workshop is supplied with steam-power, the latest improved planing, turning, and boring machines, etc., and has unsurpassed facilities for producing all work in his special lines. Mr. Vien, in connection with Mr. Spolders, has made application for a patent on a new safety valve which does away with friction, consequently the valve will not stick, but gives the exact weight of the steam. It is a great improvement upon any other inventions of safety valves, and is bound to be adopted into general use, as it will cost no more than other safety valves. Mr. Vien is a very ingenious mechanic and will be glad to show to any gentleman this latest invention on safety valves, and which is sure to make a revolution in that department of the mechanical art. Mr. Vien, who is a native of Quebec, Canada, has been a resident of the United States since 1850, and has had an experience lasting over a period of fifty-three years. He was for twenty-two years connected with the Henry Worthington Pump Works of this city.

**John Rodman's Son**, Marble and Granite Works, Conway Street, near Main Entrance to Evergreen Cemetery, East New York.—Among the best known exponents of this art in this part of the city may be mentioned the name of Louis Rodman, carrying on business under the style of John Rodman's Son, and who maintains a deservedly high reputation for excellent workmanship, reliability, and straightforward dealing. This thriving concern was established in 1877 by John Rodman, by whom it was conducted up to 1880, when it passed into the control of his son and successor, and who has since continued the business with the most gratifying success. The premises occupied comprise a 50x100 feet yard, with a well-equipped shop, and upward of half a dozen skilled hands are employed. The nineteen-foot high granite monument of Christian Wenzel, and Atterbrand's granite monument, fifteen feet high, in Evergreen Cemetery, were furnished by Mr. Rodman. Lots are inclosed with marble and granite posts, and monuments, headstones, slabs, etc., are carried constantly on hand, cemetery work of all kinds being executed in the most excellent and expeditious manner, the trade extending throughout the United States. Mr. Rodman is a native of Brooklyn.

**William McDonald**, Plumber, Gas, and Steam Fitter, No. 83 Cranberry Street.—The business enterprise now conducted by Mr. William McDonald as a plumber, gas, and steam fitter, was founded by Mr. J. McDonald in 1856, the present proprietor succeeding to the business in 1870. Through his large experience, enterprise, and a thorough knowledge of all its details, he can justly lay claim to equal prominence with any house in the trade. The premises occupied by the business are 20x100 feet in dimensions. He gives constant employment to a large force of skilled and experienced hands, and all details of the business are conducted under his personal supervision. He carries in store a large and complete stock of fittings for steam, gas, and water pipes, as well as a full line of pumps, taps, and ganges, all of which are of the best material and sold at the lowest possible prices. A specialty is also made of repairing and regilding gas fixtures, and the cleaning and repairing of sewer pipes, etc. He is connected by telephone No. 616. In all his transactions he is very reasonable in his charges and successful in his work. Mr. McDonald has been health officer of the city for two years.

**Henry A. Smith**, Commission Merchant, Wholesale Dealer in Brewers' Grains, Shell Lime, etc., corner of Bushwick and Johnson Avenues, Brooklyn, E. D.—It would be difficult to devise a more useful and effective, and at the same time more economical, system of disposing of the agricultural products of this country than the commission system. The merchant in this line of trade stands in honorable connection with both producer and consumer. Among the most prominent and successful houses engaged in this line of business in this portion of the city of Brooklyn is that of Mr. Henry A. Smith. This business was established in 1868 by the proprietor. The premises occupied comprise a store and basement, each of dimensions of 25x100 feet, and contain a very large and complete stock of all kinds of agricultural produce and necessities. He numbers among his customers many leading producers and purchasers of produce both here and in the principal centres of the East and West, his transactions often attaining very great proportions, while as a commission merchant he executes all orders to buy and sell with a promptitude characteristic of superior ability. He deals very largely in brewers' grains, hops, etc., also shell lime of the best quality, horse manure, bone, phosphates, guano and fertilizers of every description, and makes a specialty of dealing in first-class articles only. His resources are such that the largest orders can be executed in the promptest manner, which fact the dealers in grain, flour, provisions, etc., brewers, and agricultural men have been quick to appreciate. Mr. Smith is a native of Long Island, and has resided in this city for over a quarter of a century. He employs several assistants, and his extensive trade necessitates the use of twelve trucks for the delivery of goods.

**W. M. Wilson** (Successor to Estate of late Charles E. Earl), Boarding and Livery Stables, No. 80 Irving Place.—It is now ten years since these popular stables were opened by the late Mr. Charles E. Earl, who was succeeded by the present proprietor, Mr. W. M. Wilson, in April, 1886. The stables are built of brick. In the front they are two stories high and in the rear one story, the whole covering an area of 25x150 feet. There is accommodation for twenty horses and forty carriages. In addition to this there is an office 10x20 feet in measurement. The stables have a neat, clean appearance, and are a credit to the management. Mr. Wilson has a full line of hacks, coupés, buggies, landaus, etc., and his teams are as stylish as any in the city. Weddings, funerals, and private parties are supplied at most reasonable terms. Orders by telephone have prompt attention, and careful and experienced drivers are furnished. A special feature is made of the boarding of horses by the day, week, or month at satisfactory rates, and teams sent to this establishment receive every possible care and attention at the hands of competent and experienced grooms. Mr. Wilson is a native of Jersey City, N. J., and for the past fourteen years has resided in Brooklyn. He is well and widely known for his business and personal qualities, is highly popular with his customers, and fully merits the patronage accorded to him.

**William Wynn & Co.**, Druggists and Pharmacists, No. 496 Fulton Street.—One of the best conducted stores in Brooklyn is the drug store of William Wynn & Co. The store is presided over by Mr. Wynn. This business was established in 1862. The store is 25x60 feet in size, and is neatly and appropriately fitted up with old style fixtures. The stock displayed is of the finest and the very best in the market. An elegant soda-water fountain decorates one side of the store. The rest of the space is entirely devoted to the more serious branch of pharmacutics. Two assistants ably second Mr. Wynn in his invariably successful attempts to please and satisfy all customers, and have their hands full attending to the ceaselessly brisk trade and preparing medical prescriptions, which latter is the one great specialty of the house. Mr. William Wynn, the head of the house, was born in Queenston, Canada, but has been a resident of Brooklyn for many long years. He is known everywhere within a radius of miles as "the general doctor," and fully earns his reputation. The doctor is a member of the Freemasons, and is exceedingly popular with the wholesale trade.



**Vail & Young, Steam Job Printers, No. 70 Greenpoint Avenue, Brooklyn, E. D.**—The craft of the printer—the art preservative—is one of the most useful and enduring of the arts; and, it may also be added, one of the most progressive, and in this connection special mention should here be made of Vail & Young, steam job printers, who are by common consent the leading exponents of the art in this section of the Eastern District. This well-ordered and prosperous concern was started in 1885 by W. S. Overton, who conducted it up to March, 1886, when it passed into the control of the enterprising and deservedly popular firm whose name heads this sketch, and who have since continued the business with the most gratifying success, receiving a large and substantial measure of merited recognition, while the trade grows steadily apace. The premises occupied are spacious and commodious, supplied with full steam power and first-class presses and general equipments, ample facilities being at hand for turning out all orders, small and large, and several expert hands are regularly employed, only the best work leaving this flourishing concern. Job printing of every variety and poster work in all its branches are executed in the most excellent and expeditious manner, book, card, and circular printing being a specialty, and the lowest prices consistent with superior work and honorable dealing prevail, this being in all respects the foremost and most reliable establishment of the kind in Greenpoint. The copartnership consists of Messrs. D. C. Vail and E. F. Young, natives of this city, and well and favorably known in the community. They are men of foresight and energy, and thorough masters of their art.

**Ernestus S. Gulick, Real Estate and Insurance, No. 313 Ninth Street, near Fifth Avenue, and No. 26 Court Street.**—The above-named gentleman is a successor to the old-established firm of Alger & Bergen, who for thirty years conducted a large business on the corner of Fourth avenue and Seventeenth street. On the death of Mr. Tunis C. Bergen, in 1882, Mr. Gulick took his place in the firm under the title of Alger & Gulick, and the place of business was removed to larger offices on the corner of Fifth and Prospect avenues, where for two years a large and prosperous business was done. Since 1884, however, Mr. Gulick has been the sole manager and proprietor and has removed to a more central locality—Ninth street and Fifth avenue. The business of the house is general and real estate insurance, and three clerks are constantly employed in the details of the many transactions of the firm. The main office is situated as above described, but at No. 26 Court street there has lately been established a branch office, which, since its inception, has added largely to the profits of the business. Both offices are large and beautifully fitted up in modern style. The business itself is carried on mainly in Brooklyn and Long Island. It is in the most thriving condition, and is always on the increase. Mr. Ernestus S. Gulick is a gentleman of great integrity in commercial matters.

**F. J. Fellows, Sash, Blind, and Door Manufacturer, etc., Third Street, South Brooklyn.**—This important accessory to the building trade of Brooklyn has been attended with remarkable success since its foundation in 1883. This prosperity is to be attributed to the facilities which the house enjoys for promptly filling orders, either large or small, and the enterprise of its business policy. Mr. Fellows occupies for the purposes of his business spacious buildings and a large yard on Third street, near the Gowanus canal, and here there is ample accommodation for the storage of goods, and every appliance and facility for the continued prosecution of a successful business. The operations of the house consist in manufacturing sash, blind, door, window and door frames, fence-pales, stair-balusters, framing-pins, moldings of all kinds, and the dressing of lumber to order. They are made to order at short notice, and all regular sizes of sash, doors, etc., are kept in stock in large quantities, from which orders may be filled at once. All goods are furnished to builders and others at lowest manufacturers' prices, and satisfaction is guaranteed in every instance. Mr. Fellows is a native of this State, and is highly esteemed throughout the commercial community.

**Francis Nolan, Furnishing Undertaker, No. 195 Bedford Avenue, Brooklyn, E. D.**—The calling of the undertaker has attained the dignity of a profession in this country of late years, some features of the business, notably embalming and kindred branches, being now conducted on exact scientific principles. A popular and well-known undertaker in this section of the city is Mr. Francis Nolan, whose excellently conducted establishment at No. 195 Bedford avenue receives a liberal and substantial share of merited patronage. Mr. Nolan, who is a native of this city and thoroughly conversant with everything pertaining to obsequies and interments, started in business on his own account some four years ago, and from the first has steadily maintained a strong hold on public favor. He occupies spacious and commodious premises, the warerooms being 20x70 feet in dimensions, and a full and fine stock is constantly carried on hand, comprising coffins, caskets, trimmings, chairs, and every article embraced in funeral requisites, and two capable and efficient assistants are also employed. The office is connected by telephone, call No. 476, Williamsburgh. All orders, day or night, receive prompt attention. This house is the leading and most reliable general undertaking concern in the locality.

**D. H. Hamann, Fine Boots and Shoes, No. 208 Throop Avenue.**—The popular boot and shoe store of Mr. D. H. Hamann was established in Brooklyn in 1873. The store is 25x40 feet in dimensions, finely appointed, with nicely dressed show-windows, and every convenience is afforded for the transaction of a large business. Mr. Hamann has had twenty years' practical experience as a shoemaker. He keeps in stock a large and complete assortment of men's, boys', ladies', youths', misses' and children's boots and shoes, received direct from the best manufacturers in the country, of the best material and of all the various grades. He makes a specialty of patent button shoes for men, youths, and boys. In addition to his retail department, Mr. Hamann also has a manufacturing branch, where all kinds of custom work is executed to order by expert workmen, and perfect fits are guaranteed. Repairing is also neatly and promptly done. In prices this house will not be undersold. Mr. Hamann is a native of Germany, a resident of the United States for fifteen years.

**J. G. Latimer, Furniture and General Merchandise and Household Goods Storage, Nos. 201 and 203 Atlantic Street.**—Mr. F. B. Latimer is a brother to the late J. G. Latimer, who since 1844 had been identified with the business affairs of the city, and for many years carried on business as a dealer in carpets, etc., and also a proprietor of storage houses. The buildings occupied and under the immediate management of Mr. F. B. Latimer are 50x100 feet in size and four stories high. At Nos. 181-183 Pacific avenue is another building, three stories in height and 50x50 feet in dimensions, and at Nos. 288-290 Court street is another, three stories in height, 50x90 feet in extent. These buildings are provided with every convenience for storage purposes, and have every accommodation for the storage of stoves, household furniture, and merchandise of every description excepting perishable articles. Mr. Latimer is a native of New London, Conn.

**S. C. Crofoot, Druggist, No. 388 Hicks Street.**—One of the most prominent and popular druggists on Hicks street, this city, is Dr. S. C. Crofoot. He occupies a splendid store, which is handsomely fitted with plate-glass windows and show-cases, very tastefully arranged for the best display of the infinite variety of drugs, chemicals, powders, pills, patent medicines, perfumery, colognes, and toilet articles of every grade which constitute his finely selected stock. He employs a staff of skilled assistants, and makes a specialty of prescriptions, which are most carefully compounded at any hour of the day or night. Dr. Crofoot is a native of Hannibal, N. Y., where he was born some thirty-eight years ago. He removed to this city, however, about the time he attained his majority and has resided here continuously ever since. He established the business at the above address in 1877. He is a member of the Kings County Pharmaceutical Society.



**James A. Fisher**, Real Estate, Insurance and Loan Broker, Commissioner of Deeds and Notary Public, Kings County, No. 1415 Fulton Street.—One of the best-known real estate men in Brooklyn is Mr. James A. Fisher, who has been actively identified with the real estate interests of Brooklyn for upward of twenty years, and carrying through to a successful issue many gigantic transactions, among which may be named the selection and the purchase of the site for the "Seney Hospital," an institution of great importance to the interests of the city, and associating the name of the founder with the large charities of the city for all time to come. He is a recognized authority as to the values of realty in all sections of the county, and those investors who are guided by his judgment and advice, can always rely on securing properties that will return a handsome income, and with prospective increase in values. He devotes special attention to the leasing of houses, stores, and business premises in both New York and Brooklyn, and his lists are among the most complete in the city, affording an ample assortment to choose from as regards location, size, price, etc. He also has houses for sale in both cities, and farms in New Jersey for sale, or exchange for Brooklyn property. He possesses excellent facilities for the prompt negotiation of loans on bond and mortgage, and also assumes entire management of estates. He is prominently known in this community as a commissioner of deeds, and as a notary public for Kings county, and also represents the old and reliable Phoenix Insurance Company of Hartford, as agent for Brooklyn and vicinity. Mr. Fisher is a native of Bound Brook, N. J.

**M. V. Laing**, New England Kitchen and Family Oyster House, No. 84 Court Street.—Brooklyn has not only a great many more restaurants than any other American city of its population, but it has a great deal better ones. The cooking here is good, as it is done by first-class cooks, and the supply of fish, game, and domestic meats is of the best. American beef is not equalled elsewhere. There is much praise for the English mutton, and we bring some of it over here as extra measure, but there is more in the name than the reality. Brooklyn restaurant keepers and hotel managers have learned one very comforting lesson, they give a bountiful supply for the price. They begin by having the best the market affords, for which they have to pay the highest price, they next have it well cooked, and finally give you twice as much as they allow at the average restaurant in other cities. The most popular of all eating establishments are the regular oyster houses. There are different grades of such, and one of the best in Brooklyn is that opened in October, 1886, at No. 84 Court street, by Mr. M. V. Laing. It is known as the "New England Kitchen and Family Oyster House." Mr. Laing is a gentleman of long experience in the business and will excel at his new stand. In the line of oysters, steaks, and chops, he already takes front rank. The situation is a most admirable one for a fine establishment of this kind. It is fitted up in first-class style, and the dining-room and ladies' parlor are models of neatness. Mr. Laing will do a fine trade here, and may be safely commended for such.

**Louis Chevallier**, Sewing-Machines, No. 146 Graham Avenue.—Mr. Louis Chevallier, dealer in sewing-machines, pianos, and organs, occupies a very flattering position among the successful merchants of the city. He began business at the present location in 1868, and was accorded a patronage which speedily brought him into prominence. A store 50x25 feet in dimensions is occupied, the arrangement being convenient and attractive, and a large stock is carried in the several lines represented. Mr. Chevallier supplies sewing-machines of every make, and is the agent for the well-known and popular "Domestic," esteemed one of the most satisfactory machines in the market. A complete assortment of "Domestic Paper Patterns" is kept on hand subject to the orders of customers. The house handles the celebrated Packard organs and the Jamison & Halstrom pianos, and very advantageous inducements are extended to patrons in the matter of terms and prices. Branch stores are in operation at No. 402 Manhattan avenue, Greenpoint, and on Atlantic, near Pennsylvania, avenue, East New York.

**William Strauss & Co.**, Popular Clothiers, No. 431 Grand Street, Brooklyn, E. D.—This ably conducted house was founded in 1877, and from the inception of the business its career marks an unbroken record of success, the trade growing and extending year by year steadily during the intervening period of nearly twenty odd years, until now it is at once large, prosperous, and permanent. Handling a fine line of goods and at prices extremely moderate, and devoting untiring attention to the wants of patrons and purchasers, they have been enabled by honest and straightforward dealing to build up the splendid trade they now enjoy. The premises occupied are ample and commodious and fitted up in fine style, two large and attractive show windows, elegant fixtures, and general equipments, including electric light in front, rendering an excellent display, and a heavy and carefully selected stock is carried, comprising besides a full and fine line of ready-made clothing for men, boys, and children, also a complete assortment of imported and domestic fabrics, woolen and worsted goods, cassimeres, cloths, checks, plaids, serges, meltons, suitings, etc., the garments leaving this establishment being perfect in every feature, in cut, fit, finish, and material, and some twenty to twenty-five expert hands are employed. The copartnership consists of Messrs. William Strauss and his father, Philip Strauss, the former being a native of Brooklyn, and the latter of Germany, but many years resident in this city. Telephone call, No. 46 B, Williamsburgh.

**Thomas H. Mullen**, Undertaker and Embalmer, No. 11 Gates Avenue, opposite Fulton street.—Of those who are engaged in the performance of the duties connected with undertaking in this city there are probably no others more proficient, or who exercise greater care or are more prompt in their attendance, than Mr. Thomas H. Mullen, the capable, reliable manager of the business, who is located at No. 11 Gates avenue, junction of Fulton street, formerly manager of Mr. Charles E. Earl's business. Everything required for funerals is furnished by Mr. Mullen promptly, and so well are the duties performed that the services of this gentleman are generally sought after by bereaved friends and relatives. Caskets and coffins in any style can always be had, also robes, hearses, carriages, and, when desired, Mr. Mullen will obtain the grave or burial lot in any of the cemeteries throughout this vicinity. Mr. Mullen has followed this calling many years, and as a funeral furnisher and director takes full charge of affairs from the house to the cemetery, and will be found prompt in his attendance to all calls, either day or night, and embalms bodies by a new method, which cannot fail to give the best satisfaction.

**Edward Carley**, Practical House and Ship Plumber, No. 51 Greenpoint Avenue, Brooklyn, E. D.—The reason that a certain class of people must invariably succeed in their vocation is due to the fact that they employ well-known and important scientific principles. Mr. Edward Carley for the past eleven years has been engaged successfully in the present business. He was born in the Eleventh ward, New York city, but for the past ten years has been located at Greenpoint. He has had twenty-five years' experience and is a master in his trade. His place of business is a one-story building, 20x40 feet in size, and he has a good Long Island trade. He employs four hands, who, like himself, are skillful workmen, and they turn out a good quality of work. Mr. Carley is a prominent member of the Knights of Labor.

**Fred. A. Duy**, Stationer, No. 65 Court Street.—Mr. Fred. A. Duy started his present business in 1882, and since then has built up a thriving and successful trade. The stock consists of a full line of stationery, blank books, etc., etc., and is the finest to be seen in the market, both for its size and quality. During the holiday season he displays a rare assortment of Christmas and New Year cards, selected with care and taste from all domestic and imported stocks. The store itself is 20x35 feet in dimensions, and is tastefully fitted up in modern style, as is also the large show window on Court street. Mr. Duy is originally a native of New Jersey, but has been a resident of this city for something over four years.



**W. F. Scantlebury**, Manufacturer of Fine Harness, etc., Nos. 81 and 83 Third Street, after December 1st, 1886.—Mr. Scantlebury is a thoroughly practical man in the trade, having had an experience extending over thirty-seven years, and makes to order fine harness of every description, including single and double road and track harness and fine driving harness, furnishing them in any of the various mountings. His work is always done in the best manner, and thoroughly skilled workmen only are employed, who are under Mr. Scantlebury's immediate supervision. Particular attention is given to repairing, and all work is fully guaranteed. The store occupied is 25x45 feet in extent, and the workshop is well fitted up and supplied with every facility for doing the best class of work. Mr. Scantlebury, who was born in England, came to this country thirty-five years ago, and has been engaged in business since 1864. He is a prominent member of the F. and A. M., and the American Legion of Honor, the Royal Arcanum, United Friends, and National Provident Union, and has represented all these in the Grand Councils, held in the State.

**William Robbins**, Practical Horseshoer and Wheelwright, Grand Street, East Side Bushwick Boulevard, Brooklyn, E. D.—This business was founded by Mr. Robbins in 1872 at the present location, and has attained a very enviable reputation for the excellence of its productions and the honorable and liberal manner in which the business is conducted. The premises occupied consist of a suitable workshop 50x75 feet in dimensions, conveniently fitted up and thoroughly equipped with all the necessary tools and machinery required for the successful conduct of the business. He makes to order all kinds of work that pertain to both lines of the trade, and especially in carriage and light work. He also does all kinds of repairing at short notice and in the very best style of workmanship. A specialty is made of horseshoeing, a branch of the trade that not only requires the best mechanical skill but more than ordinary intelligence, and owners of horses who have become lame from bad shoeing or otherwise should give Mr. Robbins a call. He is a practical man in his business of twenty-five years' experience, and all work intrusted to his care is executed under his immediate personal supervision and is guaranteed in every particular. He is a native of Hempstead, L. I.

**Bentley & Adams**, Machine Works, Nos. 129 and 131 Twenty-fifth Street.—As manufacturers of marine and stationary engines, steam fittings, and first-class supplies, Messrs. Bentley & Adams have already achieved a celebrity throughout the United States. They established their business here in 1884, both members of the firm having previously been engaged in active practical manufacturing and possessing an intimate knowledge of all the requirements of their trade. Their machine works are large and commodious and well equipped with all necessary machinery, tools, and appliances, operated by steam power, and they furnish employment to a large force of skilled and expert machinists. This house possesses all the requisite facilities for building all kinds of engines, and a specialty is made of engine repairing, which, in addition to all kinds of shipsmithing, is promptly and skillfully executed. In its business policy the house has an enviable reputation for promptness, efficiency, and fair prices. The members of the firm are Messrs. Fred J. Bentley and William Adams, both natives of Brooklyn.

**Hinman Brothers**, Undertakers, Seventeenth Street, corner of Fifth Avenue.—Among the best-known and leading firms engaged as undertakers none in this part of the city sustain a higher reputation than the Messrs. Hinman, who are natives of this city and well and favorably known throughout the community. They established themselves in business in 1868, and their career since marks an unbroken record of prosperity, numbering among their patrons many of the wealthy and influential residents of this section of Brooklyn. The office, which is connected by telephone, (call 211, Brooklyn), is handsomely fitted up, and every requisite is at hand

for attending to embalming and preparing remains for funeral and burial, no pains being spared to render the utmost satisfaction in every instance. The individual members of the firm are J. E. and E. W. Hinman, both gentlemen of courteous manners and the highest personal integrity, and thoroughly conversant with every phase and feature of the undertaking profession.

**E. Rimpo & Co.**, Dealers in Furniture, Carpets, and Bedding, Nos. 356 and 358 Fifth Avenue, near Washington Base Ball Grounds, between Fourth and Fifth Streets.—In 1866 Mr. Rimpo established himself in business on Carlton avenue, but it was not until 1878 that he moved to his present address. He was born in Hanover, Germany, but has been a resident of this city for many years. His salesroom is 25x50 feet in size and affords him ample opportunity for the display and sale of his goods. By selling on cash terms he is prepared to offer to the public a fine grade of work at prices less than can be found elsewhere. He has a good city trade, and his stock embraces all kinds and grades of furniture, ingrain, Brussels, and moquet carpetings, and bedding of all kinds. Estimates are made for furnishing entire houses, flats, and apartments. Parlor suits are a specialty and are made to order by this house.

**L. E. Allen**, Baker and Confectioner, No. 975 Fulton Street.—The bakery of Mr. L. E. Allen was established in 1881, and ranks as one of the finest bakeries in the city. The premises comprise a large salesroom, handsomely appointed, with marble slab counters, tile floor, and attractive fixtures, a bake-shop in the basement, and pastry-room in the rear, with every facility for conducting the business successfully. The bread, cake, and pastry produced here will stand comparison with the finest cooking in the city. A large stock of fresh bread, cakes, pastry, and confectionery is constantly on hand, and the trade is brisk throughout the city, goods being promptly delivered by wagon, and a large and competent force of assistants is constantly employed. The prices which prevail are always fair and reasonable. Mr. Allen is a native of Wisconsin.

**H. G. A. Goll**, Pharmacist, No. 19 Tompkins Avenue.—Mr. H. G. A. Goll is a pharmacist and chemist of ability, and has been in his present location since 1876, and has achieved a reputation in the preparation of medicines and compounding of physicians' prescriptions which has given him great prominence in the community. He occupies a tastefully fitted-up store, which has dimensions of 25x50 feet, and is resplendent with shelf ware and ornamental counters: and plate-glass show-cases. Mr. Goll carries a full line of all those articles that belong to the business of the pharmacist, and always has the best and purest and freshest drugs, and also pharmaceutical preparations and patent medicines and toilet requisites, etc. Mr. Goll came to this country from his native Germany about fourteen years ago. He is a regularly licensed pharmacist, having received his certificate from the Kings County Board of Pharmacy.

**H. Stegemann**, Manufacturer of French and American Candies, No. 122 Franklin Street, Brooklyn, E. D.—A prominent house engaged in the confectionery business in this portion of the city of Brooklyn is that of Mr. H. Stegemann, which was established by him in 1885. The premises occupied are commodious, comprising an elegantly fitted up store, with a handsomely furnished ice-cream parlor in the rear, and a basement. The products of this establishment are highly esteemed for their purity and absolute freedom from any deleterious substances. The store contains a very large and complete line, all of his own manufacture, embracing caramels, chocolate creams, glaces, bon-bons, and a general assortment of mixed, broken, and stick candies. The fame of the proprietor as an ice-cream maker is too well-known for us to make any comment. Mr. Stegemann was born in Germany, and came to this country in 1880. He is an active member of the Low Deutsche Club.



**Carl Wuest**, Pharmacist, No. 60 Ewen Street.—This establishment has been in continuous operation since 1852 under the efficient management of Mr. Carl Wuest. The store is 25x45 feet in dimensions. The fixtures are of black walnut, the show-cases are of the most artistic character, while a splendid soda-water fountain of improved design gives finish to the premises. The goods kept in stock and sold in large quantities by this house include the purest drugs, chemicals, pharmaceutical preparations, essences, extracts, soaps, toilet and fancy articles, and everything coming under the general head of druggists' sundries. Among the notable features of the establishment the "poison closet" must be mentioned. This closet is set apart from the rest of the drugs, under lock and key, and has an electric alarm attached which notifies the dispenser of the importance of accuracy in dispensing the drug. The laboratory is fully equipped with all the necessary chemical apparatus for making their own preparations. The storeroom occupying the basement is well stocked with drugs and chemicals, some of which are sold in wholesale quantities. The bandage and surgical dressing department represents a complete catalogue of all improvements in modern surgery. This department will be completed on the addition of a large stock of surgical instruments, trusses, etc. Altogether, this establishment is one of the most complete in the city. Goods purchased of him may be depended upon as being the best and freshest that can be procured. The prescription department is liberally patronized. It is systematically directed with the view to preserving accuracy and precision in the work, and a close personal supervision is exercised by Mr. Wuest.

**T. B. Ventres**, Church and Sunday-school Bookseller and Stationer, No. 62 Court Street.—This is one of the best-located and well-stocked of bookstores devoted partly to a special line of custom. Besides its large assortment of Bibles, prayer-books, church and Sunday-school publications, however, it has a constant local trade in all the best magazines and periodicals of the day, and weekly religious newspapers and choice stationery, in all of which a very good stock is kept on hand, and is presented to view in neat and pleasing arrangement. This store was established in 1866, and occupies the ground floor of a fine marble building of four stories. It is 25x75 feet in extent, and has one fine show window. It enjoys a good city trade and employs four clerks. Mr. T. B. Ventres, the proprietor, is a gentleman of middle age, a native of Connecticut, but for a long time a resident of Brooklyn.

**H. Hyams**, Furniture, etc., No. 101 Court Street.—This gentleman is a dealer in new and second-hand furniture, carpets, mirrors, etc., and has been established in the business here since 1868. The premises occupied for store and trade purposes consist of a large brick building, three stories high and basement, and 25x90 feet in dimensions. This is stocked with a complete assortment of goods, embracing everything that may be desired in fine and medium furniture, chamber sets, parlor sets, and dining-room, hall, and library furniture; also, rare materials in wood, silk, boudoirs, and plushes. His trade is large and active throughout Brooklyn and Long Island, and steadily on the increase. He gives employment to seven clerks and salesmen. Mr. Hyams is a native of London, England, entered the United States navy when a lad of fourteen, where he served several years.

**Nicholas Carroll**, Provisions, No. 91 Atlantic Avenue.—This store was originally established by Messrs. Joseph Lockitt & Sons in 1836. These gentlemen, deciding to give up their provision trade, transferred it in 1883 to Mr. Carroll, who had been in their employ for over twenty years. The business done by the house is both wholesale and retail, and amounts to the large figures of a yearly trade of \$65,000. Mr. Carroll is a native of County Wexford, Ireland, but has been a resident of this city since 1849. He employs ten assistants, who ably second him in his successful efforts to please every one, and all of his many customers. The goods of the house consist of the finest provisions to be seen in any market in the world. Sugar-cured hams are a specialty of the house and rival anything of the kind in the market.

**The Brooklyn Specialty Company**, Fred. Schmidt, Manager, Manufacturers of and Wholesale Dealers in Pen and Pocket Knives, Scissors, Razors, Table-Cutlery, etc., Warehouse and Salesroom, corner of Bedford Avenue and South Fourth Street.—This flourishing concern was established in December, 1885, and from its inception has been a positive success, its operations extending all over the United States, and its goods in steady and extensive demand. The store is neat and commodious and well arranged, and a heavy and carefully selected stock is carried, comprising a full and fine line of pen and pocket knives, scissors, shears, razors, table-cutlery, platedware, hardware, and housefurnishing specialties, and a multifarious assortment of useful devices, appliances, and household articles, the house being agent also for Friedman & Lauterjung's celebrated "Electric" and "Peter Bros." cutlery. It is the best place in the city for statuary, baskets, and wedding, birthday, and complimentary gifts. Twelve representatives are kept regularly on the road, and the trade, which is both wholesale and retail, is very large. Mr. Schmidt is a native of Brooklyn, and a young man largely endowed with the qualities that invariably lead to success.

**S. Brinkerhoff**, Dealer in Grain, Meal, Feed, Hay, etc., No. 74 Kent Street, near Franklin (Greenpoint).—This staple and reliable house was founded in 1859, and being conducted on sound business principles its career for a period of twenty-seven years marks a record of uninterrupted prosperity, the trade growing annually, until now it is very extensive. The premises occupied, which are connected by telephone (call 161, Greenpoint), comprise a two-story 35x100 feet structure, and a heavy and carefully selected stock is constantly carried on hand to meet the requirements of the trade, which is both wholesale and retail, and extends all over Long Island City and surroundings. Mr. Brinkerhoff, who is a native of New York city, and a prominent and popular member of the F. and A. M. and the Knights of Honor, and was one of the "boys" in the old-time Volunteer Fire Department in New York, having been foreman of old hose company, No. 41, in the palmy days of Harry Howard, Zophar Mills, and "Big Six," being now a member of the Exempt Firemen's Association of that city.

**J. T. Hendrickson**, Carpets, Oil-Cloths, and Bedding, corner Nassau Avenue and Lorimer Street, Greenpoint.—Mr. J. T. Hendrickson is an acknowledged leader in this line of business and is conducting an excellent retail trade. The premises occupied consist of a store and basement, each covering an area of 70x25 feet, which give room for the exhibition of a large assortment of furniture of all kinds, carpets, oil-cloths, and bedding. Both fine and cheap furniture can be had here on the most favorable and easy terms and satisfaction is always guaranteed. Mr. Hendrickson claims that he cannot be undersold by any rival establishment, and examination of his stock and the prices asked will show that he backs up his assertion in a practical manner. Mr. Hendrickson, who was born in Germany, has lived in this city since 1862. He was formerly engaged in the coal and wood business. He is a member of the United Order of Druids.

**Lincoln S. Batterson**, Photo Art Gallery, No. 635 Third Avenue.—Among the successful photographic artists who deserve special mention in this connection is Mr. Lincoln S. Batterson, who is an artist of acknowledged natural ability and has received that cultivation and training so necessary in the practice of his profession. He has been established as an artist here since 1870 and has developed a fine reputation. He occupies a handsome suite of rooms for the reception of patrons and the prosecution of his work. Mr. Batterson makes a leading specialty of cabinets, copies old pictures, and gives attention to enlarging, all work being performed with the utmost promptness, accuracy, and artistic skill and taste. Three assistants are employed, and the prices which prevail are especially fair and reasonable. Mr. Batterson is a native of Brooklyn, with an experience of sixteen years as a photographer.



**J. & P. Conroy**, Fine Boots and Shoes, No. 499 Manhattan Avenue, Greenpoint.—Messrs. J. & P. Conroy founded their business enterprise in Greenpoint in May, 1866, and have already succeeded in acquiring a good run of custom. This has been brought about through their conscientious business methods and the excellence of the goods sold by them. Their fine store covers an area of 60x25 feet, and is arranged in a creditably neat and tasty manner. The stock is large and well varied. It embraces a full and excellent assortment of boots, shoes, slippers, and rubbers of all sizes for men, women, and children's wear. The firm make a specialty of selling fine boots at prices that place them within the reach of all. These boots and shoes are of the best grade of manufacture, are composed of the best material, and are unexcelled for their wearing and fitting qualities and general excellent appearance. A custom work and repairing department is also a feature of the establishment. Messrs. J. & P. Conroy are natives of Ireland, and have been in the United States for ten years, the last two of which were spent in Greenpoint. They have been practical shoemakers for the past seven years.

**Philipp Albohn**, House and Sign Painting, etc., No. 101 Meserole Street, near Ewen Street, Brooklyn, E. D.—This gentleman established the present enterprise in 1861, and has been identified with the painting interest of Brooklyn during the quarter of a century that has intervened. He devotes his attention to house and sign painting, graining, calcimining, and paperhanging, and his work is distinguished for a reliability and artistic excellence not surpassed by any representative of those industries in the city. In the execution of contracts he is prompt and thorough, and aims to give the utmost satisfaction. A full complement of expert workmen is employed, and customers have their orders attended to without delay and on the most reasonable terms. A large and carefully selected stock is carried of mixed and dry paints, oils, varnishes, glass, putty, brushes, and painters' supplies of all kinds. The goods are standard in quality, and the practical experience of Mr. Albohn enables him to meet the demand of the trade in the most perfect manner. Mr. Albohn was born in Germany, but has been a resident of the United States for thirty-two years.

**Nicholas Knaus**, Tin and Slate Roofing, etc., No. 123 Fifth Avenue.—This is a comparatively new enterprise, the business having been established in May of the present year, but starting in with an experience of eighteen years, the popular concern of Nicholas Knaus already receives a measure of recognition not vouchsafed to many of the older establishments in this line. Handling an excellent class of goods and rendering uniform satisfaction by the character of the work executed, Mr. Knaus has been enabled by close attention to his business to build up a large patronage. He occupies a 20x60 feet store and carries constantly on hand a large and superior stock, and furnaces, heaters, and ranges are repaired and set in the most satisfactory manner. Roofs are also repaired and painted, and gutters, leaders, ventilators, chimney tops, and metallic skylights are placed on buildings, jobbing of all kinds receiving prompt attention, and altogether a very substantial business is done. Mr. Knaus is a native of New York city.

**Oscar A. Boch**, Undertaker and Embalmer, No. 1014 Broadway, Brooklyn, E. D.—Mr. Boch established his business here in September, 1885, and has built up an excellent reputation through the considerate manner in which he performs all services entrusted to his care, and no better or more respected undertaker can be found in the city. He occupies a handsomely furnished office, where he carries a very select assortment of coffins, caskets, and funeral furnishings of every description, which he supplies at short notice at the lowest prices. Mr. Boch takes entire charge of funeral ceremonies, and conducts all the duties connected therewith in the most considerate and satisfactory manner. Embalming is also performed by him, the most approved process being employed. All orders, whether received day or night, are attended to in the speediest manner. Mr. Boch is a native of Brooklyn.

**Fox & McCarthy**, Marble Works, No. 141 Third Street, South Brooklyn.—Among the business interests of South Brooklyn none will better serve to illustrate the subject-matter of this sketch than the marble works of Messrs. Fox & McCarthy, whose productions of monumental work, memorials, slabs, and cemetery work generally, and also marble mantels, tiles, etc., have gained for these gentlemen a wide reputation throughout New York, Brooklyn, and the whole surrounding country. Mr. John Fox and Mr. John McCarthy, the copartners, were both born in Ireland, but have been in this country for many years. They are both practical, artistic workmen and designers of memorials. In the salesroom are displayed many beautiful specimens of their handiwork in various designs and styles. Ample premises are occupied, the building, which is a two-story structure, having dimensions of 25x30 feet. Special machinery, including saws, rubbers, polishers, etc., is provided, which is driven by a one hundred-horse power steam engine and boiler, and from eighteen to twenty workmen and skilled marble cutters are employed. Messrs. Fox & McCarthy have been associated since 1876, and have made a name and deserve all the success they have achieved.

**H. Legenhausen**, Dealer in Fine Groceries, Teas, Fruits, and Best Family Flour, corner of Park and Summer Avenues.—The well-known and popular concern of H. Legenhausen, dealer in fine groceries, teas, flour, and kindred articles, maintains a high reputation for excellent goods and honest dealing, and none receives a larger measure of public favor well deserved. This store was started in 1869, and from its inception down to the present day has been continued with the most gratifying success, the superiority of the goods handled, together with untiring attention to the wants of purchasers and patrons, being the chief features contributing to the prosperity. The premises occupied are ample and compact, and a full and fine stock is constantly carried, embracing choice family groceries, pure teas, coffees, and spices, prime creamery butter, the best brands of family flour, canned goods, cereal products, sauces, preserves, and condiments, and fruits and vegetables in their season, popular prices also prevailing. Three active and efficient clerks are employed, and a delivery wagon is in constant requisition. Mr. Legenhausen was born in Germany, coming to this country twenty-two years ago, and is now a man in the full prime of life.

**M. A. Maguire**, Plumber, Steam, and Gas Fitter, No. 1730 Fulton Street.—The business so successfully conducted by Mr. M. A. Maguire, was inaugurated by him in 1876. As a plumber, steam, and gas fitter he has an established reputation all through this community, which is the best possible test of his skill and success. Thoroughly trained and educated to the trade, a skilled and practical artisan, and a careful, methodical, and painstaking business man, he is naturally and admirably equipped for all branches of the industry in which he is engaged, and is a firm advocate of the adoption of every improvement in the art of plumbing. He gives employment to twenty experienced workmen, and is ever prompt and faithful in the fulfillment of every order. His store is nicely fitted up and stocked with a desirable assortment of goods pertaining to this line. Mr. Maguire is a thoroughly practical and reliable master of his trade.

**John Dechent**, Dry and Fancy Goods, No. 197 Throop Avenue.—This popular house was founded in 1877 by Mr. John Dechent, who died in April, 1886, leaving as executors and executrix Messrs. William F. Dechent, Louis C. Dechent, the sons of the deceased, and Mrs. Catharine Dechent, his widow. The store is 25x60 feet in dimensions and very attractive in all its appointments. The assortment of dress goods includes velvets, cashmeres, calicoes, and prints, housekeeping goods, such as blankets, flannels, cotton cloth, white goods, table covers, bedspreads, etc., fancy goods, notions, gents' and ladies' furnishing goods, hosiery, gloves, underwear, neckwear, etc. These goods are received from the best and most reliable sources of supply in the country and are sold at the lowest cash prices. The proprietors and managers are wideawake business men, thoroughly enterprising and reliable.



**J. Zimmermann**, Millinery, Dry and Fancy Goods, Fine Shoes, Cloaks and Wraps, and Furnishing Goods, Nos. 556, 558, and 560 Broadway, Brooklyn, E. D.—This house was established in 1871 by the present proprietor. The premises occupied for the business consist of three stores, two of which are devoted to the sale of millinery and fancy goods and furnishing goods, and the other to the trade in fine boots and shoes. These premises consist of three floors, and are elegant in their fittings and appointments. The first floor is the general salesroom, and it is splendidly lighted by four fine show windows. It is very attractive both in its arrangement and in the display of the magnificent stock. Here are to be found all the latest novelties in foreign and domestic millinery and fancy goods and furnishing goods of every description. On the second floor is a fine array of corsets and all kinds of ladies' cloaks and wraps and furnishing goods, embracing all the most recent patterns and designs. The third floor is utilized for the storage of surplus stock. Of the building, No. 560, only the first floor is occupied, and this devoted to the trade in dry goods, boots and shoes, slippers, rubbers, etc. From thirty-four to fifty hands are required to attend to the wants of customers. The stock is being constantly renewed by the arrival of fresh invoices, and something new, beautiful, and useful can always be found on the shelves and counters at popular prices. Mr. Zimmermann buys in all cases direct from the manufacturers, as regards domestic articles, and imports from Europe all his foreign goods. There is no finer business establishment than this on Broadway, and it enjoys not only a large city trade, but an extensive business connection throughout Long Island. Mr. Zimmermann is a native of Germany.

**Joseph E. Ismay**, Groceries and Provisions, No. 209 Franklin Street, Brooklyn, E. D.—This business was originally established in 1866. Mr. Ismay succeeded to the proprietorship in 1882, and has attained a very enviable reputation not only for the excellence of his goods, but for the honorable and liberal manner in which the business is conducted. The premises occupied consist of a store and basement. The store is conveniently and appropriately fitted up with especial reference to the trade. The stock embraces everything required by families in the way of choice, staple, and fancy groceries and provisions, including sugars, syrups, molasses, canned goods, fresh and cured meats, teas, coffees, and spices, bakers' and laundry supplies, green and dried fruits, flour, provisions, kerosene, astral and headlight oils, lamp chimneys and wicks, choice creamery butter, cheese, eggs, vegetables, farm and dairy products, lard, cigars, chewing and smoking tobaccos, and an immense variety of grocers' wares. Boats and vessels are supplied at the very lowest prices, and all goods are delivered free of charge either in this or New York city. Mr. Ismay is a native of New York city, and has resided here four years, in which time he has established a large trade with our deep-water vessels, both foreign and American.

**W. R. Bunker**, Manager for Nicol, the Tailor, No. 480 Fulton Street.—This branch of Nicol's house, of New York, was established in 1878 by Mr. Alexander Nicol, the proprietor of the business, and the venture has been so successful that the Brooklyn house of Nicol, the Tailor, is looked upon as one of the fixed institutions of the city. The store is situated at No. 480 Fulton street, and does an excellent trade under the able management of Mr. W. R. Bunker, who has been director of the branch business since March 1st, 1884. Mr. Bunker was born in New York city, and is both young and active, and has done wonders for the success of the branch house. The store occupies 25x60 feet of space, at the above address, and gives employment to one head cutter and to four competent clerks. The main house, where the manufacturing is done, is at Nos. 139 and 149 Bowery, New York, although all the cutting for Brooklyn is done here. The stock of imported and domestic fabrics is immense and well-assorted to suit all tastes. Mr. Bunker personally superintends all details and work of the house with great intelligence and efficiency.

**Henry Von Borstel**, Dealer in Teas, Coffees, Spices, etc., No. 693 Gates Avenue, corner of Sumner Avenue.—This popular and much patronized business establishment was inaugurated in 1880, and it has since built up a trade of considerable volume. It was originated by Mr. C. Van Thun, who, in June, 1885, disposed of his interest to the present proprietor, Mr. Henry Von Borstel, who is a young man of spirited business enterprise and push, and possessing a thorough knowledge of all branches of the business. The store has a frontage of 25 feet and a depth of 60 feet. It is fitted up with taste and good judgment, and is provided with all necessary conveniences for the successful operation of the business. The stock is a large and complete one, and embraces teas, coffees, spices, family flour, choice groceries, canned goods in great variety, condiments, table delicacies of every description, fresh and dried fruits, vegetables and country produce of all kinds, including fine creamery butter, fresh eggs, cheese, etc. Three clerks are employed. By keeping in stock only the freshest, purest, and thoroughly reliable goods, and dispensing these at the lowest market rates, the house has won wide popularity.

**J. Stevenson**, Manufacturer of Parlor and Bedroom Furniture, and Dealer in Bedding, Feathers, Carpets, Oil-Cloths, etc., Nos. 441 Manhattan Avenue, and 923 Broadway, Brooklyn, E. D.—At these places Mr. Stevenson is carrying on a first-class line of custom as a general manufacturer of and dealer in parlor and bedroom furniture, bedding, feathers, looking-glasses, picture-frames, carpets, oil-cloths, and housefurnishing goods of all kinds. The store—a commodious salesroom, having a depth of one hundred feet and a frontage of thirty feet—is fitted up in a very superior manner, and is heavily stocked with artistic and plain furniture and furniture of every description. These goods are remarkable for the fine workmanship displayed in their manufacture, for their fineness of finish, artistic appearance, and good qualities. The prices are remarkably cheap, and goods can be purchased either for cash or on easy weekly or monthly payments. Mr. Stevenson, who founded this business eight years ago, is a native of Scotland and has lived in Brooklyn for the last thirteen years.

**Ed. Leroy**, Wholesale and Retail Dealer in Crockery, Glass, and Earthen Ware, etc., No. 640 Fifth Avenue.—This house was founded in 1865 by the present proprietor, and continued with great success down to the present time. The premises occupied are large and commodious, well appointed in all departments, and fully stocked with goods in such variety of styles and grades as to suit the tastes and means of all classes of buyers. These goods include all the novelties in crockery, glass, and earthen ware for both use and ornament, all the modern improvements in stoves and ranges for both heating and cooking, and a fine assortment of tin and sheet-iron ware manufactured on the premises. Stoves are repaired and put up by the house at the shortest notice, roofs are repaired and painted, and all kinds of tinning is executed in the best possible manner. A large force of hands is employed in each branch of the business, and promptness, efficiency, and reliability characterize the operations of the house in all its different departments. Mr. Leroy is a native of Richmond, Va., and his business methods are honorable and liberal in the highest degree.

**F. Pruchnow**, Choice Groceries, Teas, Coffees, Spices, etc., No. 535 Fifth Avenue.—The house of Mr. F. Pruchnow, was established here in January, 1880. The proprietor has made it his constant aim to supply his customers with fresh and first-class goods at the lowest prices, and his steadily increasing trade shows how well he has succeeded. His store is large and attractive and well stocked with a desirable assortment of goods, including fresh teas, coffees, and spices, flour, sugar, canned goods, and fruits and vegetables in their season. Probably no retail dealer in the city keeps a better class of goods than Mr. Pruchnow. Competent and courteous clerks are in attendance, and trade is at all times brisk and lively. Mr. Pruchnow is a native of Germany, and a resident of the United States for the past fifteen years.



**S. Hall**, Manufacturer of and Dealer in Sashes, Doors, Blinds, Moldings, etc., No. 1760 Fulton Street.—This gentleman is an extensive manufacturer of and wholesale and retail dealer in sashes, doors, blinds, moldings, etc., and has been established in the business here since 1880. His factory is a fine, two-story frame building 25x65 feet in dimensions, thoroughly equipped with the latest improved machinery and appliances, operated by a fifteen-horse power gas engine, and furnishing regular employment to twenty-two skilled hands. The proprietor carries on a large business in doors, sash, and blinds, windows and window frames, brackets, moldings, and door trimmings, all of which he is prepared to furnish promptly to order at the lowest market rates. Estimates are given for supplying all first-class work in this line, and particular attention is given to dimension work. The house is connected by telephone, and all orders for work and goods are promptly filled. The trade is large and influential all through the city. Mr. Hall is a native of New York city.

**S. Hahn**, Furnishing Goods, No. 187 Ewen Street.—This house occupies a position among the leading notion and furnishing goods houses in the Eastern District. Mr. S. Hahn laid the foundation of the establishment in 1880. The premises occupied measure 25x45 feet. It is provided with all the necessary facilities for the convenient handling of goods. The stock embraces ladies' and gentlemen's furnishing goods, notions, fancy goods, hosiery, trimmings, and kindred specialties. Only the best makes are carried in every line, including the latest styles and novelties. Mr. Hahn has a comprehensive knowledge of the wants and fancies of the trade, and is consequently enabled to make his selections with rare taste and judgment. Customers will find in this establishment a wide range of the choicest and freshest goods, superior quality being uniformly maintained at prices fully as low as those named by any other dealer in the city.

**George W. Palmer**, Real Estate and Insurance Broker, No. 70 Franklin Street, Greenpoint.—This house was originally established in 1852 by Mr. Josiah Palmer, father of the present proprietor, who died in 1884 and was succeeded by his son, who brought vast practical experience with him, coupled with an intimate knowledge of present and prospective values in New York and Brooklyn improved and unimproved property. His connections are of a superior nature, including, as he does, many of our leading capitalists, merchants, and operators among his permanent customers, and he has carried through to a successful issue many heavy transactions. He makes a specialty of the care and management of estates, and has met with a high degree of success in this line. He secures responsible tenants, effects repairs in the most judicious manner, and in every way maintains all properties placed in his hands at the highest standard of efficiency. Mr. Palmer is very popular in insurance circles, having splendid facilities for placing risks with our best companies at lowest rates. Mr. Palmer is a native of Brooklyn.

**H. P. Bahr**, Manufacturer of Improved Mineral Waters, No. 679 Grand Street, Brooklyn, E. D.—Mr. H. P. Bahr is a manufacturer of improved mineral waters, and his products maintain a deservedly high reputation for general excellence, being unsurpassed for purity, flavor, and quality by any made in the Eastern District. Mr. Bahr, who is a native of Germany and has been in the United States over twenty years, established this prosperous concern in 1884, and from the start virtually hounded into public favor. The superiority of the good, and the energy and sound judgment displayed in the management of the business being the chief elements contributing to the success he has achieved. The works comprise a two-story building 50x70 feet in dimensions, and complete in every equipment and appliance, and some ten or more expert hands are employed, the average daily production running upward of five hundred dozen, which find ready market throughout Brooklyn and New York cities. The products include mineral waters of every description, seven delivery wagons being in regular service to supply the demand.

**William E. Strachan**, Pharmacist, No. 619 Third Avenue, corner Seventeenth Street.—The above substantial and enterprising drug establishment was opened in 1866 by Mr. William E. Strachan, and has enjoyed a high degree of prosperity. The store is one of the handsomest and most attractive in the vicinity. The large stock carried includes pure drugs, chemicals, pharmaceutical preparations, elegant toilet and fancy specialties, and a long list of valuable goods coming under the head of druggists' sundries. A specialty is made of the compounding of physicians' prescriptions, and nothing is lacking in the way of skill, care, and intelligent preparation to make the service perfect. Accuracy and precision prevail in every detail of the work, and absolute safety is assured by a close system of inspection. Mr. Strachan is a pharmacist of exceptional ability, and in all respects a most accomplished exponent of the profession.

**D. S. Barclay**, Men's Furnisher and Shirtmaker, No. 470 Fifth Avenue.—This gentleman is not only an extensive dealer in gentlemen's furnishing goods of all kinds, but is also a shirtmaker of established reputation. He established himself here in 1882 and occupies an attractive and well-appointed store, containing two large show windows, handsome oak fixtures, fine show-cases, and a carefully selected stock of men's furnishings, including all the latest novelties, both foreign and domestic, in neckwear, collars, cuffs, underwear, hosiery, gloves, handkerchiefs, and every kind of white and colored shirts. In making shirts Mr. Barclay recognizes the fact that there is no part of a gentleman's wardrobe more important than a well-made and perfect-fitting shirt, and the shirts displayed for sale here are made of the finest materials, and embody a perfection of finish and fit that are the embodiment of modern scientific skill. Mr. Barclay is a native of Orange county, and a resident of this city for the past twelve years.

**Charles L. Wagner**, Manufacturing Jeweler and Watchmaker, and Dealer in Watches, Clocks, Spectacles, etc., No. 117 Grand Street, Brooklyn, E. D.—A well-known and popular concern engaged in the manufacture of jewelry in the Eastern District is that of Charles L. Wagner, and which is one of the most reliable establishments of the kind hereabouts. This prosperous business was started in 1883, and from its inception has been conducted with uninterrupted success. The premises occupied, comprising store and factory, are ample and well equipped, an attractive display being made, and a full and fine stock is always carried on hand, including diamonds, watches, clocks, and jewelry of every description, also a superior assortment of plated and silver ware, eye-glasses, spectacles, and optical goods, and repairing in all its branches is executed in the most excellent manner. Mr. Wagner is a native of Boston, Mass.

**M. Stephen**, Stoves, No. 84 Ewen Street.—This gentleman is an extensive dealer in stoves, heaters, ranges, and children's carriages, and also pays special attention to tin and sheet-iron work of all kinds. The store is the largest in this line of trade on the street, and is highly esteemed and liberally patronized. The stock of goods is always large and complete, and the assortment of stoves and ranges embodies all the improvements that have been made both in heating and cooking. In the specialty of tin and sheet-iron work the house is prompt, efficient, and reliable. Mr. Stephen has been established in the business here since 1865, and is a gentleman of large and valuable experience.

**William Donaghy**, Plumber and Gasfitter, No. 596 Fulton Street.—Mr. William Donaghy, plumber and gasfitter, has a finely fitted and equipped office 20x40 feet in extent. He carries a stock of gas fixtures, brackets, chandeliers, and globes of all grades and prices, and is prepared to promptly attend to all orders, and guarantees strictly first-class work in every case. Mr. Donaghy is a genial gentleman, of over thirty years' experience in the trade, and intimately acquainted with its every detail. He is a native of Ireland, and founded his present business at No. 661 Warren Street in 1885, and removed to Fulton Street in the early part of this year.



**Samuel D. Clark**, Real Estate and Insurance, Office, No. 142 Franklin Street, Brooklyn, E. D.—As a representative, reliable, and successful real estate and insurance agent, Mr. Samuel D. Clark, has for over a quarter of a century occupied a leading position in business circles. He established his business here in 1860, and met with a success that has since been steadily augmenting. His handsome suite of offices cover an area of 75x25 feet. Four clerks are employed and a large business is constantly being carried. Mr. Clark is a notary public, and conducts a general insurance and real estate business. He represents the following reliable companies: the Kings County Insurance Company, whose assets are \$415,620; the German-American Insurance Company, assets, \$4,701,403, and the Metropolitan Plate-Glass Insurance Company, assets \$224,325. In the real estate line Mr. Clark negotiates loans and mortgages, buys and sells, leases, rents property of all kinds, collects rents, and generally superintends the entire management of real estate at reasonable rates of commission. Mr. Clark is vice-president and director of the Mechanics and Traders' Bank, and is an authority on all financial and business matters. He is a native of Connecticut.

**Christoffers & Roters**, Dealers in First-class Groceries, No. 301 Tompkins Avenue, corner Quincy Street, and No. 1 Lafayette Avenue.—This business was established in 1882 by this firm at their present location, where they occupy a commodious store, 25x60 feet in dimensions. Here is kept a stock of fancy and staple groceries, teas, coffees, sugars, flours, canned goods, etc. Eight active and obliging clerks are employed in looking after the wants of the numerous patrons, and every customer of this establishment is always assured of prompt and courteous attendance, and the best class of people patronize this house. The members of the firm, Messrs. Henry Christoffers and Anton Roters, are both natives of Germany, and know thoroughly how to successfully cater to the wants of the public. A branch store is conducted by this firm at No. 1 Lafayette Avenue, which is considered one of the most attractive establishment in the city, and enjoys the patronage due the choice quality of goods carried from the best class of trade in this vicinity. Mr. Christoffers is to be found in charge of this place.

**B. Smith**, Wholesale and Retail Dealer in Groceries, Flour, and Provisions, Nos. 669 and 671 Fifth Avenue.—The stable and reliable house of Mr. B. Smith, wholesale and retail dealer in staple and fancy groceries, butter, flour, teas, coffees, and general provisions, is, by common consent, the leading and best stocked establishment of the kind on this thoroughfare. This well-known house was founded in 1871, and being conducted on sound business principles, its career during the fifteen years' existence of the business has been a history of unbroken prosperity. The premises occupied is 40x60 feet in dimensions, and an extensive and A 1 stock is constantly carried, comprising fine teas, coffees, and spices, the best brands of family flour, prime dairy and country butter, canned goods, smoked meats and provisions, sugars, rice, and molasses, and an excellent assortment of condiments, preserves, sauces, and table luxuries, and an attractive display is made. Seven hands are regularly employed, and two or more wagons are in steady service. Mr. Smith was born in Ireland, and came to the United States when a boy of fourteen.

**A. W. Hindley**, Provision Dealer, No. 461 Fifth Avenue.—The popular provision house of Mr. A. W. Hindley was established in 1868. The premises are large and commodious, and fitted up with special reference to the business, which involves the handling of a large stock of dressed meats, game of all kinds, poultry, and every conceivable delicacy that can be classed under these headings, and the stock carried by Mr. Hindley has no superior in this city. All the improvements that have been devised in late years for the perfect preservation of perishable articles are found here in successful operation, insuring purity and freshness in the goods. Mr. Hindley has been a resident of this city for thirty years, having come from England.

**R. & J. Donahue**, Merchant Tailors, No. 331 Washington Street.—The well-known merchant-tailoring firm of Messrs. R. & J. Donahue have been before the public twenty years, the house having been founded in 1866. They are practical exponents of the art, and keep close watch on the varying demands of fashion. Their salesroom, cutting department, and workshop are on the second floor. An average of twelve expert tailors is employed and their labors are diligently supervised by the proprietors, who allow no imperfection, however small, to mar the work. The garments here made are correct in style, perfect in finish, and thorough in workmanship, and absolute satisfaction is always guaranteed. A large stock of foreign and domestic cloths and cassimeres is carried, embracing all the latest and most popular novelties, patrons thus having every opportunity to gratify their tastes in color, pattern, and texture. The prices are always low and attractive. The Messrs. Donahue have resided in the United States for forty years.

**Henry Bosch**, Grocer, No. 59 Fourth Avenue.—A popular and prosperous grocery establishment in this portion of the city is the well-kept and flourishing store of Henry Bosch, where can always be found an excellent and reliable assortment of choice family groceries, pure teas, coffees, and spices, staple commodities, cereal food products, table luxuries, fruits, etc., and at the lowest prices consistent with superior goods and honorable dealing. Mr. Bosch, who is a native of Hamburg, Germany, and came to this country about fifteen years ago, is a young man endowed with foresight and enterprise, and started in business on his own account in January, 1881. The store is 25x60 feet in dimensions, and an extensive and carefully selected stock is carried, comprising, beside pure teas, coffees, and kindred articles, also prime butter, the best family flour, canned goods, household articles, condiments, sauces, preserves, fruits, and delicacies, three capable clerks being employed, while a wagon is in constant service delivering orders to customers. Mr. Bosch also has a branch store at No. 46 Greenwich street, New York. He is a member of the Retail Grocers' Association, F. and A. M., Knights of Honor, and American Legion of Honor.

**T. F. Ferguson**, Plumber, etc., No. 334 Fifth Avenue.—Mr. T. F. Ferguson, plumber and gasfitter, enjoys an excellent reputation as one of the leading exponents of the trade in Brooklyn. Mr. Ferguson, who is a native of New York State and a practical and expert workman, started in business on his own account here in 1872, and has since built up an extensive trade. He occupies a neat and commodious store, carrying a large stock of plumbers' materials, gas fixtures, etc., and gives employment to from twelve to twenty skilled hands, all work being executed in the most superior and satisfactory manner and at moderate prices, and orders by mail also receive prompt attention. Plumbing and gas-fitting in all their branches is done. Mr. Ferguson's pride is that he can refer with confidence to the hundreds with whom he has had business relations during the past fourteen years in and around the city. A year and a half ago Mr. Ferguson furnished the entire plumbing for the Floyd estate, at South Oyster Bay. He makes a specialty of first-class country work, and estimates are cheerfully furnished.

**George Ithell**, Stair Builder, No. 145 Third Street.—A leading accessory to the building trade of Brooklyn is the house of Mr. George Ithell, which was founded in 1861 by his father, Mr. James Ithell. The present proprietor, who has had a practical training in the trade, succeeded to the business in 1878, and he has since largely developed its facilities and patronage. The premises occupied are equipped with steam saws, planing, and other wood-working machinery, which are operated by a powerful steam-engine. Fifteen experienced hands are permanently employed, and the products of the house include all kinds of stair-work, rails, balusters, newels, etc. These goods are all made to order when special sizes are required, and regular sizes are kept in stock in quantities sufficient to meet all ordinary demands, and are produced at the lowest cost, thus enabling the concern to compete with the most energetic of its contemporaries.



**C. A. Warner & Co.,** Manufacturers of the Burr Folding Bed; Warerooms, No. 33 West Fourteenth Street, between Fifth and Sixth Avenues, New York; Branch Store, No. 534 Fulton Street.—In these modern days people of every grade of life are demanding the enjoyment of what were once luxuries but are now necessities. It was long ago demonstrated that the ordinary beds are unsuitable to many persons who are compelled to live in small rooms, and, in addition to being costly, they are unwieldy when the annual moving comes round and take up too much room. The Burr folding bed, an ingenious invention manufactured by the reliable and representative firm of C. A. Warner & Co., of New York city, has solved the difficulty of how shall the tired multitude rest at night in ease and comfort. Mr. C. A. Warner, who is the sole proprietor of this business, established it in New York at No. 33 West Fourteenth street in 1878, and in Brooklyn in 1883 at No. 534 Fulton street. The Brooklyn store is under the able management of Mr. Willard Cheever, who has already built up a liberal and influential patronage, owing to the unrivaled superiority, utility, elegance, and solid comfort of the famous Burr folding bed, which is absolutely unequaled in this country or Europe. These beds, whether plain or elaborate, have the same finish, substantial work, and durability. They represent, when closed, desks, bookcases, sideboards, parlor cabinets, wardrobes, etc. In these are drawers, shelves for ornaments, mirrors, writing-desks, etc. The Burr folding bed occupies less space than any other, being in depth only twenty-two inches, and yet capable of holding an ordinary mattress with pillows and bedding. They are better adapted for hotel use than any other made, being light, portable, having no iron weights, and giving as luxurious a bed as is possible to get in a stationary bedstead. The Burr bed is the only cabinet bed that has a case on casters, and the only one that you do not have to pull out from the wall to open, consequently it causes no damage to carpets, etc. Contracted bedrooms are greatly enlarged by the use of this bed, which is the best ever offered to the public. The prize medal of superiority was awarded to the Burr folding bed at the Mechanics' Fair, held in Boston, Mass., and the American Institute Fair, and the facilities enjoyed by Mr. Warner for supplying these splendid specialties are unsurpassed by those of any other first-class establishment in New York or Brooklyn.

**Crescent Watch Case Company,** Manufacturers of Crescent Gold-Filled Watch Cases, Nos. 227 to 231 Wallabout Street.—Though perhaps not generally known, it is nevertheless a fact that, in the manufacture of reliable watch cases quite as much skill, experience, machinery, and apparatus are required as in the production of the movements. A few years ago almost all watch cases used in this country were imported from Switzerland, but at present the demand is fairly supplied by the product of home industry. One of the leading concerns in this section of the country engaged in this branch of trade is that of the Crescent Watch Case Company, which was incorporated under the laws of the State of New York in 1885. The factory, a four-story brick building, 60x70 feet in dimensions, is equipped with the best mechanical appliances known to the trade, including lathes, tools, and other machinery, which is operated by steam-power. Employment is furnished to from one hundred and twenty-five to two hundred hands in making a fine quality of gold-filled watch cases. To any person who will considerately examine a heavy solid gold watch case it will be apparent that beyond the necessary thickness of gold for the engraving and engine turning the large proportion of the precious metal remaining is really needed only as a stiffening to hold the engraved portions in place, and give it strength enough to resist pressure from without by sudden knocks or falls, which would otherwise mutilate and destroy the case and injure the movement. This large proportion of gold adds greatly to the cost of a watch, while it is actually needless so far as beauty and utility are concerned. A Crescent gold-filled watch case, fitted with a good, substantial movement, such as the Waltham Watch Company makes, with whose movements these cases are sold, make a watch that will give the purchaser pleasure and satisfaction

at the lowest price. The president of the company is Mr. W. H. Fitzgerald, and the treasurer is Mr. A. A. Crommelin. The company have a well-stocked salesroom at No. 5 Bond street, New York city, and their trade extends to all parts of the country.

**John Harrison,** Wholesale Grocer, Nos. 1748, 1750, and 1752 Fulton Street, and 2, 4, 6, and 8 Utica Avenue.—Among the large and important business houses that do credit to the commercial honor of the city of Brooklyn, none stands higher in its line of trade than that of Mr. John Harrison, the well-known wholesale and retail grocer, located at Nos. 1748, 1750, and 1752, also 1738 and 1740 Fulton street, and 2, 4, 6, and 8 Utica avenue. This house was founded in 1861, and has long been recognized as the leader in its line in this section of the city. The premises occupied for trade purposes are large and spacious, comprising three stores, covering an area of 66x80 feet, and a butcher store adjoining, 25x80 feet. The proprietor carries a very large and fine stock of goods at all times, and is prepared to supply the trade in his line with the best that the market affords at short notice. It is a well-known fact that pure and unadulterated teas and coffees are difficult to find, but the patrons of Mr. Harrison are satisfied that they get nothing else at his establishment, and that no inferior goods will be offered them in any branch of the business. They are enthusiastic in praise of the teas, coffees, flour, sugar, canned goods, spices, condiments, table delicacies, fruits, and other staple commodities handled by him, and speak in the warmest terms of the fair and liberal treatment received at his hands. Mr. Harrison receives his goods direct from the best producing sources, and in immense quantities, enabling him to offer inducements to the trade and to consumers, both as regards excellence of stock and economy of prices, that are rarely duplicated by rival concerns. His trade is naturally brisk and lively, necessitating in its transaction the constant employment of forty men and the running of ten wagons and four trucks. Mr. Harrison is a gentleman of excellent standing in the community as an honorable and enterprising merchant, and has honestly won his great business success.

**Commercial Bank,** Brooklyn, No. 363 Fulton Street, Thomas D. Hudson, President; John J. Vail, Cashier.—That the banks of Brooklyn are making rapid progress is evident to every prudent business man. For many years their record has been most gratifying, showing good profits, increased surpluses, and extended business facilities and connections with the principal banking centres of the civilized world. Among the most prominent banks in the city thus referred to is the Commercial Bank, of Brooklyn, whose banking-rooms are centrally located at No. 363 Fulton street. This bank was duly incorporated July 13th, 1868, with a paid-up capital of \$108,000. From its inception to the present time the career of the bank under careful and conservative management has proved a successful one. The bank transacts a general business in loans, discounts, and deposits; issues travelers' and commercial credits; accounts of bankers, corporations, manufacturers, and merchants are received on liberal terms; personal attention is likewise paid to the business of correspondents, whose interests are carefully guarded and promptly served. The following gentlemen are the officers and directors, viz.: Thomas D. Hudson, president; John J. Vail, cashier; directors—D. W. Burns, Thomas D. Hudson, Rufus Resseignie, James Lock, George Wilson, Seth L. Keeney, William Boyer, Herman Phillips, Robinson Gill, George Malcolm, Elbert Snedeker, Benjamin Linikin. The president, Mr. T. D. Hudson, is a gentleman of superior executive ability and integrity, and worthily presides over the increasing interests of the corporation. The Commercial Bank, of Brooklyn, is a vigorous exponent of the soundest principles governing banking and finance, and the success it is achieving is substantial and well deserved. It occupies a strong and deservedly high position among the financial institutions of this city, the list of its patrons is constantly increasing, and the confidence and pride with which they regard it are fully merited.



**S. Wechsler & Brother**, Importers of Dry Goods, Cloaks, Suits, etc., Nos. 293-299 Fulton Street, and Nos. 266-268 Washington Street.—One of the largest and most representative dry-goods houses in New York or Brooklyn is that of Messrs. S. Wechsler & Brother, the widely known importers and retailers of dry goods, cloaks, and suits, whose extensive and attractive establishment is situated at Nos. 293-299 Fulton street, and Nos. 266-268 Washington street. This business, which has now grown to such large proportions, was founded in 1868 by Messrs. Samuel and Herman Wechsler, both of whom bring great practical experience to bear, coupled with an intimate knowledge of the wants of the community. This emporium of the dry-goods trade is four stories in height, with basement, and its immense floor space barely accommodates the firm's numerous departments and heavy stock. Three hundred and fifty salesladies, assistants, salesmen, sewing-girls, etc., are constantly employed. With respect to the stock, it may be justly stated that it is unsurpassed by any other contemporary house, while the extent of the assortment gives an ample opportunity for a wide exercise of individual taste. The stock contains everything desirable in the line of silks, satins, and velvets, dress fabrics in all textures and shades, both imported and domestic, laces, ribbons, embroideries, suits and cloaks, white goods, linens, domestic cottons, underwear, gloves, fancy goods, also furniture and upholstery. In the silk department every color and shade at present fashionable can be found, including some of the most beautiful silks ever imported, which are offered at prices astonishingly low. The same remarks apply to satins and velvets. The suit and cloak department of Messrs. S. Wechsler & Brother has always been a great attraction to ladies and is famous far and wide. All the suits shown here are made up after the latest Paris fashions, many being especially imported for the Brooklyn trade, and in elegance of style and excellence of workmanship are really peerless. The latest novelties in ladies' walking-jackets, Jerseys, etc., are found here, likewise in vast variety, all quoted at the firm's usual low prices. The lace and millinery departments are in charge of competent experts, and embrace every desirable and fashionable shade and shape of bonnets. Everything in white goods, linens, and domestic cottons is here found of the best possible quality at the lowest prices. In woollens, flannels, etc., the house has long been famous. Other departments are devoted to fancy goods, notions, furniture, upholstery, etc., in such bewildering variety that description is impossible. The business annually transacted here amounts to upward of \$2,000,000, and is rapidly increasing. Both Messrs. Samuel and Herman Wechsler give their close personal attention to the business, and are held in the highest estimation by the community for their executive capacity, integrity, and energy. All their operations are conducted with a scrupulous regard for the interests of all their patrons, and business relations once entered into with them are certain to become as pleasant as they will be profitable and satisfactory to all concerned.

**John H. Burtis**, General Investment Broker, Real Estate Bought, Sold, Exchanged, and Appraised, Loans Negotiated, Gates Avenue and Broadway.—Among those who occupy a leading position in the real estate business, and whose familiarity with the city of Brooklyn has eminently fitted them for this profession, is Mr. John H. Burtis. This gentleman is a general investment broker, and has been established in the business here since February, 1885. He has already gained a prominent and influential patronage among capitalists and investors, and enjoys a large and steadily increasing trade. He gives careful attention to the sale, purchase, exchange, rental and appraisal of properties, to the collecting of rents and the negotiation of loans; also effects insurance with leading companies in this country and Europe. He represents the Queen Insurance Company, of London, and the Phenix Insurance Company, of Brooklyn, promptly placing the largest risks at the lowest rates of premium and guaranteeing a prompt and liberal adjustment of all losses. His reliability as a broker has given him a large and influential patronage all through the city, and renders him a safe and faithful agent with whom to place one's property.

He employs an efficient corps of clerks, and the interests of all patrons are carefully watched and properly guarded. Mr. Burtis is a native of Rensselaer County, N. Y., and is known throughout our leading real estate and financial circles as a first-class business man.

**William E. Kay**, Steam Granite and Marble Works, Twenty-fifth Street, near Fourth Avenue.—There is nothing so old in the history of the world as monumental work. It is in that form that facts have been handed down to us from past generations to commemorate some great deed, immortalize some great name, or enshrine the memory of some valued dead one laid away forever that the monuments of the Old as well as those of the New World have been erected to tell the story or mark the spot. A leading headquarters for monumental work of all kinds in the city of Brooklyn is the steam granite and marble works of Mr. William E. Kay, located on Twenty-fifth street, near Fourth avenue, with a branch at Twentieth street, near Ninth avenue, South Brooklyn. There is no form of monument, headstone, or tablet in either granite or marble, but can be here supplied at short notice, and in design and execution unsurpassed by any contemporary establishment. The premises occupied by the business comprise a yard 50x100 feet in size and a well-equipped workshop, provided with steam power, and give employment to some eighteen hands. It is needless to use words to convey an idea of the quality of work executed here, it must suffice to say that perfection is its standard, and nothing is allowed to leave the establishment which is not as near perfection as good taste and the best of skill can make it. As evidence of the fine workmanship which characterizes the productions of this house special mention should be made of the granite monument fourteen feet in height, costing \$1,500, erected for Judge Hilton; the granite monument fourteen feet high, costing \$2,800, for John Jos. Woods; Richard Canfield's granite shaft and capped monument, costing \$1,200; Koener's granite monument, costing \$2,000; Brewer's granite monument, costing \$3,000; Alexander Simpson's granite monument, costing \$3,500—all of which were furnished by these works for Greenwood Cemetery. Mr. Kay is a native of New York city, is absolutely reliable in all his dealings, giving the best work for the lowest prices, and enjoys a fine patronage throughout the entire country.

**Mercin Thomas**, Architect and Superintendent, No. 16 Court Street.—Mr. Mercin Thomas, architect and superintendent, though a young man, has already gone through a long course of practical experience and training in the wide field of architecture. He is recognized as a thoroughly representative member of the distinctive American school of architecture, and has solved the complex problem of how best to utilize the minimum of building space with the maximum of accommodation and beauty of design. Mr. Thomas has devoted himself to his profession with a conscientious regard for the excellence and perfection of every detail, and has well merited the reputation permanently attained by him. Proofs of Mr. Thomas' talent are numerous throughout Brooklyn and its vicinity, embodying, both in extent and elegance, the advanced ideas of city adornment, as well as utility and excellence of construction. One of the most remarkable of these edifices just completed by Mr. Thomas is the splendid Dime Savings Bank on Court street, built of Kentucky limestone, combining every modern practical improvement with the most symmetrical and novel adaptation of recognized architectural principles. Mr. Thomas has likewise latterly designed and built the magnificent mansions of Mr. George Harvey, Washington and Greene avenues, and that of Mr. George Tollett, on St. Marks, near Nostrand avenue, and that of Mr. George Evans, at Greenwood Lake, N. J.; "The Methodist Home for the Aged," which is to be erected on Park Place, New York avenue and Butler street; the residence of S. S. Beard, No. 265 Washington street; the residence of A. K. Shiebler on the Prospect Park Plaza. He is a native of Brooklyn, and established this business in 1878, since which period he has built up a liberal and influential patronage.



**Henry Schade**, Manufacturer of Silver-Plated Ware, Cutlery, etc., Nos. 56 and 58 Ainslie Street, Brooklyn, E. D., Salesroom, No. 26 John Street, New York.—A prominent and progressive house engaged in the manufacture of silver-plated ware is that of Mr. Henry Schade. This business was established by Mr. Schade in New York city in 1873, and removed by him to Brooklyn in 1883, since which date he has built up a permanent and influential patronage from the



trade. The manufacturing premises are spacious, and are equipped with all modern appliances and machinery. Forty experienced and expert operatives are employed, and a thirty-horse power steam engine is utilized to drive the machinery. Mr. Schade manufactures extensively silver-plated ware, cutlery, etc., which are unrivaled for quality, elegance, reliability, and excellence by the specialties of any similar first-class house in this country or Europe. All orders are promptly filled at the lowest possible prices, while large quantities of this beautiful silver-plated ware are exported to Mexico, the West Indies, South America, and Australia. Mr. Schade has an intimate knowledge of the requirements of the trade, and ever maintains that high standard of excellence for which his goods have become so celebrated.

**Thomas R. Browne**, Brooklyn Business College, Nos. 304 and 306 Fulton Street.—Browne's Brooklyn Business College has been most favorably known in our community for many years. It was founded in 1860 by the present manager, Mr. Thomas R. Browne, who is originally from Stamford, Conn., but who has been a resident of Brooklyn for over twenty-six years. This successful enterprise, started on a much smaller scale, now occupies the whole second and third floors of the large stone front structure known as the Cochran Building, at Nos. 304 and 306 Fulton street. The office occupies part of the second floor. As many as three hundred and twenty-five day pupils appear inscribed on the books in the space of one year. The services of five well-versed professors are called into play, besides the work done by the most efficient of principals, Mr. Browne. The college is open each day from nine A. M. until nine P. M. It is the oldest school of its kind in Brooklyn, and rivals in size and excellence any business academy in the United States. A specialty is made of supplying commercial houses with the most proficient students. Personally, Mr. Browne is a gentleman of great energy and business ability. His pre-eminence in his special line of instruction has been the means of training many thousands for the active duties of business and professional life.

**W. Shepard Estey**, Manufacturer of Wire Cloths of Brass, Copper, Iron, and Steel Wire of all Meshes and Grades, No. 43 South Fifth Street, Brooklyn, E. D.—Mr. Estey established his enterprise in this city in 1876, and the superior excellence of the goods manufactured by him has built up for them a large demand from all parts of the United States. The factory covers an area of 60x25 feet. It is thoroughly equipped with the most improved machinery, including eight looms. The work is all performed by hand, and every article made in the place is guaranteed to be the best of the kind in the market. Thirty skilled hands are employed in the factory, and they make wire cloths of brass, copper, iron, and steel wire of all meshes and grades; galvanized wire cloth for protecting windows, skylights, etc.; wire cloth for sugar refineries, German cloth for centrifugal machines, iron and steel locomotive spark wire cloth, riddles for export and foundry use, steel wire and hair brushes, and bellows for foundries, coal and sand screens, wire railings and guards for offices, windows, counters, etc.; stable fixtures, etc., galvanized twist netting for fencing, henneries, trellises, etc.; wire window screens, iron bolting cloth, silk bolting cloth; copper, brass, and iron wire, wire work and wire goods of every description, and wire rope for hoisting and rigging. The manager of the works is Mr. Samuel Decline. Mr. Decline is a native of Brooklyn, and is a thoroughly practical and experienced business man. The wareroom and office of the concern are located at No. 71 Fulton street, to which address all orders and other communications should be addressed. The proprietor, Mr. Estey, was born in Canada, but has long been a resident of the United States. This house also manufacture a patented adjustable bottom "riddle," used by foundries and for other purposes. He is also the inventor and manufacturer of a patent sifting machine.

**C. Hunerhoff**, Fine Wall Paper, Window Shades, and Painters' Supplies, Nos. 309 Manhattan Avenue and 155 Franklin Street, Brooklyn, E. D.—This gentleman is an extensive wholesale and retail dealer in fine wall paper, window shades, and painters' supplies, and has been established in the business for a period of twenty-two years. His main establishment on Franklin street and the branch on Manhattan avenue both comprise a fine large store and basement, 25x80 feet in dimensions, fitted up with special reference to the trade, and stocked at all times with an assortment of goods which for quality and variety are not surpassed by any house in the city. The facilities possessed by this house are such that small concerns cannot undertake to compete with it either in quality of goods or economy of prices. The proprietor is able to fill all orders for wall papers at figures that defy competition, and can offer great inducements in the way of selections to all who favor him with their patronage. Everything is kept here that is used by the painter in any and all departments of his trade, including paints, oils, glass, etc., and being purchased in large quantities are sold at the lowest prices. A large force of hands are employed, prompt attention is paid to the filling of every order, and the trade is large and active throughout the city. Mr. Hunerhoff is a native of Germany, but a resident here for forty years.

**John Lord**, Practical Plumber and Gasfitter, No. 1120 Bedford Avenue.—One of the best-known plumbers and gasfitters in Brooklyn is Mr. John Lord. He is attentive to the laws of sanitary science and mindful not to violate those principles which so frequently, when not strictly heeded by the plumber, are apt to produce fatal results. He employs only the most capable workmen and attends personally to all departments of his business, and the promptness he exercises in the discharge of his business obligations renders him one of the most desirable plumbers and gasfitters in the city. He occupies a central location and in his establishment, which is 20x45 feet in size, is kept a full line of fittings, pipes, and also globes, brackets, and sinks, closets, etc. Mr. Lord makes contracts for all kinds of work in his line of business. His aim is excellence of workmanship. Mr. Lord came to this country from England more than thirty years ago. He has been established in business in Brooklyn since 1870, and has become well and favorably known.



**Julius Meseritz**, Skin-Dressing and Fur-Dyeing Establishment, Nos. 37 to 47 Bogart Street, Brooklyn, E. D.—We find that from the earliest times garments made from the skins of animals have been used for clothing—in warm countries the hairy skins, and in cold regions the fine and soft furs. In connection with these remarks special reference is made to the representative and progressive skin-dressing and fur-dyeing establishment of Mr. Julius Meseritz, whose factory and office in Brooklyn are situated at No. 37 to 47 Bogart street. This business was established by the present proprietor in 1860, and since its inception at that date he has built up a liberal, influential, and permanent patronage throughout all sections of the United States. Owing to the energy, skill, and enterprise of American dyers and dressers like Mr. Meseritz, our furriers now produce furs and skins quite equal if not superior to the specialties of foreign competitors. The premises occupied by Mr. Meseritz for manufacturing purposes comprise a spacious three-story building, 75x90 feet in dimensions, fully supplied with the latest improved apparatus, appliances, and machinery utilized by the trade. Eighty dyers and operators are employed in the various departments, and the machinery is operated by a fifty-horse power steam engine. During the year 1885 Mr. Meseritz handled four hundred thousand muskrat and one hundred thousand other skins. He makes a specialty of re-dyeing seal-skin saques, dolmas, etc., making them look as good as new, while his work is quite equal in this particular to that of the most celebrated foreign houses. The facilities of this popular and responsible house have expanded greatly since its establishment, and are now such as can only apply to those thoroughly understanding the business of dyeing and dressing. Mr. Meseritz was born in Prussia, but has resided in the United States for the last thirty-five years. His son, Michael, who is also a practical operator, is with him.

**T. H. Lidford**, Dealer in Best Grades of Lehigh, Scranton, and other Coal, also Virginia Pine and Oak Wood, Office, No. 319 Bond Street.—The commercial interests of Brooklyn contain no more important or substantial factor of conservative growth than that of the wholesale and retail coal and wood trade. Prominent among the principal houses engaged in this trade is the widely known one of Mr. T. H. Lidford, whose office is situated at No. 319 Bond Street. This business was established in 1879 by Messrs. Knight & Lidford, who conducted it till 1884, when Mr. Knight retired and Mr. Lidford became sole proprietor. Mr. Lidford deals extensively in Lehigh, Scranton, and other coal suitable for families and manufacturers, also in Virginia pine and oak wood, prepared by steam for family use. No coal house possesses better facilities for the handling of coal than Mr. Lidford at the lowest possible cost, or for filling orders direct in cargo lots. He unloads by steam at the wharf, which is at the foot of the yard and well supplied with every convenience for the business. His Lehigh and Scranton coals have no rivals as powerful heat producers, and sustain combustion in a manner that insures the greatest economy as household and manufacturing fuels. The yard, which is spacious and well supplied with shedding, is situated at Bond and President streets, having a frontage of 100 feet on canal—to the Gowanus Canal—300 feet deep from Bond. Forty operatives are employed delivering coal and wood, etc., in Brooklyn and its vicinity. All orders are filled with care and promptness, and it is the earnest desire of the proprietor to merit by the strict principles of equity a continuance of the liberal support already accorded.

**Gottlieb Weber**, Manufacturer of Parlor Suits, Sofas, and Chairs, Nos. 5, 7, and 9 La Grange Street, Brooklyn, E. D.—A notable establishment in this line of business in Brooklyn is that of Mr. Gottlieb Weber. This business was established twenty-eight years ago by Mr. Weber, whose factory is a spacious three-story building 75x100 feet in dimensions, fully supplied with all the latest improved wood-working machinery, tools, and appliances requisite for the successful prosecution of the business. Seventy experienced and skillful cabinet makers and operatives are employed, and the machinery is driven by a thirty-horse power steam-

engine. Mr. Weber manufactures largely parlor suits, sofas, and chairs in cherry, ash, hard-wood, mahogany, walnut, etc. These articles of furniture are unrivaled for quality of materials, design, style, elegance, and general excellence, and are the embodiments of mechanical workmanship of the highest order of perfection. All orders are filled with care and promptness at the lowest possible prices. Eighty suits and a large number of other pieces of furniture are turned out weekly by Mr. Weber. He was born in Germany, but has been a resident of this country since 1852, and is highly regarded for his business capacity, integrity, and industry.

**Thomas F. Houghton**, Architect, No. 340 Fulton Street.—The modern practical school of architecture, as directly adapted with numerous modifications to suit the demands of the American public, is well exemplified in the professional character and career of Mr. Thomas F. Houghton, one of the most widely known and successful architects of the city of Brooklyn. Mr. Houghton was born in Ireland, but has been a resident of the United States for many years. Early in life he manifested a great desire and marked aptitude for architecture, and has been established in the practice of his profession in this city for the last seventeen years. During this period he has executed many important commissions for our leading citizens and church authorities, and has achieved the highest reputation as an original and effective designer of plans. He has designed and supervised the construction of many modern city and country mansions, villas, stores, etc., while he has built a number of churches, schools, etc., in Brooklyn and its vicinity. The following have latterly been built by him and are proofs of his skill as an architect and superintendent, viz.: St. Agnes Catholic Church, Hoyt street; the Church of the Sacred Heart, the Church of the Nativity, Father Carroll's schools, Hynes' hat factory, Doherty's rubber works, Williamsburgh; Kelly & Jones' iron and brass foundry, Jersey City, and many others too numerous to mention. The *New York Freeman's Journal*, speaking editorially of the Church of the Sacred Heart, in Brooklyn, states: "This new church, not immense in its proportions, is very beautiful. But the altar is a gem, in our estimation. The architect of church and altar is Mr. Houghton. We asked to make his acquaintance, to congratulate him. The world does move in matters of Catholic observance. In this chaste and very exquisite altar, we see the reredos in its proper character. The prescription of the Sacred Congregation of Rites, which is distinct, is here observed. The tabernacle, in which rests the Most Holy, is not surmounted with the crucifix, nor with any other image. The crucifix, set in the reredos, is conspicuous, but in the place proper for it. The tabernacle stands out by itself." For skill and taste in designing churches and their interior decorations, Mr. Houghton has no superior in this country or Europe.

**Frederick Fries**, Bushwick Coal Yard, Metropolitan Avenue, near Grand Street, Newtown Creek, Brooklyn, E. D.—Special attention is directed to the reliable and popular house of Mr. Frederick Fries, the Bushwick Coal Yard, which was established in 1876 by Mr. Seth Chapman, who conducted it till 1879, when Mr. Fries became sole proprietor, having purchased Mr. Chapman's interest. The premises occupied are very capacious, having an area of nearly two acres, and are supplied with the necessary shedding, etc., and every appliance and facility for the prompt shipping and receiving of coal. Mr. Fries deals extensively in Lehigh, Locust Mountain, Wilkesbarre, Scranton, Lackawanna, red ash, and blacksmith coal, shipments being made direct from the mines to consumers, without paying tribute to any intermediate parties, while his facilities for supplying the retail trade by the ton are the most complete in Brooklyn. Among the advantages of dealing with this responsible house may be mentioned the careful preparation of the coal, exact weight, and a just market price, these three most important elements being in every instance assured. Mr. Fries employs in the retail trade twelve carts and a strong force of workmen, and keeps constantly on hand twenty thousand tons of various kinds of coal.



**John Murphy**, Steam Granite Works, Main Entrance, Evergreen Cemetery, Brooklyn, E. D., Branch Yard at Mount Olivet Cemetery.—As far back in the world's history as civilization dates the art of the sculptor has marked the march of progress, nor has time in a degree lessened the interest that attaches to the craft symbolized by the mallet and chisel, as is abundantly attested by the elegant and artistic monumental work, statuary, and architectural display in granite and marble that greets the eye on every hand in this cemetery to-day. Of those whose reputation for excellent and reliable workmanship in this interesting branch of art is as wide as the United States is John Murphy, whose steam granite works, located at main entrance to Evergreen Cemetery, with branch at Mount Olivet Cemetery, are among the leading, largest, and best equipped concerns devoted to this important line of industrial activity in or around Brooklyn. Mr. Murphy, who is a native of Ireland, many years in this country, is a practical and expert workman himself, with long and varied experience in the exercise of his art. Being thus fully conversant with every feature and detail of the business, he embarked on his own account in 1876, and his career since has been a history of steady progress and uninterrupted prosperity, his trade growing rapidly year after year, until now it is very extensive. The works and premises are very capacious, comprising two yards 150x100 feet and 100x40 feet in dimensions respectively, with two commodious structures, supplied with ample steam power and the most improved appliances and appurtenances, including a thirty-horse power engine and boiler, two polishing machines and complete equipments, and twenty or more skilled hands are employed. A heavy and first-class stock is constantly carried on hand, embracing monuments, headstones, tablets, slabs, etc., and lots are inclosed with granite or marble posts, and designs and estimates furnished on application, work being erected in any cemetery in the United States. Among the noteworthy pieces of work executed by Mr. Murphy for the Evergreen Cemetery are the McMahon granite monument, eighteen feet in height, with statue on top; the twenty-five feet high Chappell monument, the Baker and Wilkinson's granite monuments, sixteen feet high; the Earl monument in Greenwood, and a number of fine monuments in Mount Olivet Cemetery, among which may be mentioned those of Mr. Young and Hosford's. The Wilson monument in Cypress Hills Cemetery was also erected by him. Mr. Murphy enlisted in the Sixty-third Regiment Volunteers and served with them until the close of the war, is a member of J. H. Perry Post, No. 89, G. A. R.

**W. F. Moore**, Livery Stable Keeper and General Undertaker, Pennsylvania Avenue, near Atlantic, East New York.—The popular house of Mr. W. F. Moore, on Pennsylvania avenue, near Atlantic, is a leading representative of the boarding, sale, and livery stable interest in East New York, and exerts a healthful influence in the further development of that industry. Mr. Moore is also well and favorably known in this community as a general undertaker, and possesses the finest possible facilities for prosecuting both branches of his business successfully and satisfactorily in all respects. His stable is a two-story frame building 100x50 feet in dimensions, with accommodations for thirty horses and one hundred carriages. The premises are equipped with every modern convenience applicable to the enterprise; the stalls are models of cleanliness and order, and a suitable force of experienced grooms look after every detail of the work. The boarding branch of the business is largely patronized by the best class of customers. A full line of carriages, coupés, coaches, and sleighs is kept constantly on hand, and orders for weddings, funerals, and entertainments are filled in the most satisfactory manner and at the lowest prices. As a furnishing undertaker Mr. Moore is prepared to take entire charge of funerals, furnishing hearse, coaches, robes, caskets, and everything required, and giving the same that consideration and care that is so necessary on such occasions. His charges are always very reasonable. Mr. Moore is a native of Newton, N. J., and can be implicitly relied upon for prompt, efficient, and satisfactory service. Stages to let for any purposes, with four to six horses and capable drivers.

**Charles R. Miller**, Real Estate and Loan Agent, Atlantic Avenue, near Manhattan Beach Railroad Crossing, East New York.—The oldest and most prominent real estate agency in East New York is that of Mr. Charles R. Miller, a gentleman who has had a most important share in the development of the city, and a citizen of the highest reputation and influence. He has been engaged in the present enterprise continuously since 1852, and has secured an extensive and valuable constituency. The only change that has occurred in the business since its foundation was the organization of the firm of Miller & Molloy, the date of which we do not at present recall. However, in 1834, the sole ownership again passed into the hands of Mr. Miller. His office is pleasantly located on Atlantic avenue, near the Manhattan Beach Railroad crossing. A general real estate business is transacted, sales are made, property rented, and rents collected, loans negotiated, entire charge taken of estates, titles examined, and papers drawn up—all legitimate matters, in fact, receiving careful and experienced attention. A long list of property is carried, situated in desirable neighborhoods, which offers extraordinary inducements for investment, either for building or speculative purposes. Capitalists and others can rely upon every representation of Mr. Miller, and the assurance is given that their interests will be carefully conserved. Insurance is effected in leading companies, and Mr. Miller is the agent of the Phoenix, of Brooklyn, and the Norwich Union Assurance, of London. The lowest rates of premium are given, and a quick and satisfactory adjustment follows all bona fide losses. We take pleasure in giving Mr. Miller the position he deserves in this volume, and can confidently refer to him as one of the most progressive, enterprising, and responsible men in the city. He has made a specialty of building small cottages with surplus ground attached, which are sold on very easy terms. Between 1854 and 1866 six hundred houses were erected and sold by this gentleman, and in every case the purchaser not only met the payments promptly but the property has increased in value, so that they are all worth three times the original ground value.

**James Maguire**, Real Estate Agent, corner Atlantic and Vansiclen Avenues.—Among the leading real estate and insurance agents in Brooklyn is Mr. James Maguire. The enterprise he conducts was started in 1860, and has had a career of uniform and unbroken prosperity. Mr. Maguire is thoroughly informed as to property values, and transacts a general real estate business, making sales, renting property, taking entire charge of estates, collecting rents, and all such legitimate matters as come within the range of his usefulness. His lists contain many desirable houses and lots situated in growing neighborhoods which offer excellent opportunities for investment. Those looking for building sites or desiring to effect speculative purchases will be greatly benefited by calling on Mr. Maguire. Policies are written in all the substantial insurance companies at the lowest rates of premium, and the guarantee is given that all bona fide losses will meet with a sure and prompt adjustment. The house is the oldest of its kind in this section of the city.

**Martin Bennett**, Diamonds, Watches, Clocks, Silverware, and Jewelry, No. 29 Jamaica Plank Road, East New York.—Occupying a very creditable place among the establishments in East New York is that of Mr. Martin Bennett. The compact and attractive salesroom is well fitted up, the handsome cases and show windows illustrating the taste and judgment of the management. The stock embraces the best makes of foreign and American watches, a full line of clocks, solid sterling silver and silver-plated ware, jewelry, charms, ornaments, diamonds, and other precious stones, and a fine collection of all those artistic novelties that give character and value to a concern of this kind. The long experience of Mr. Bennett as a practical watchmaker has given him special advantages for the conduct of his business. Repair work is executed in the best style of art, and warranted first-class. Mr. Bennett was born in East New York, and is recognized as one of our thoroughly responsible citizens.



**R. F. Whipple**, Manufacturer of and Dealer in Sashes, Doors, Blinds, Window Frames, Moldings, Cabinet Trims, Glass, etc., Office and Factory, Nos. 20 and 22 Bergen Street.—As an example of what energy and enterprise, when properly directed, can accomplish, the house of Mr. R. F. Whipple, of this city, stands prominently forward. The name of Whipple has long been associated with the commercial and industrial growth of the city, and the gentleman under consideration is one of the most prominent and worthy in the line of succession of the house of Whipple that have figured in this history of progress. In 1836 Mr. Richard Whipple established himself in business here as a carpenter and builder. The firm eventually became R. & S. R. Whipple, and then R. & N. M. Whipple. This copartnership lasted until 1875, when Mr. R. F. Whipple succeeded to the proprietorship. He immediately made some important changes, entering into the business of a manufacturer of and dealer in sashes, doors, blinds, window frames, moldings, cabinet trims, glass, etc. In the fall of 1879 Mr. Whipple had the misfortune to be burned out at his business place, then situated on Court street. With characteristic energy Mr. Whipple shortly afterward opened business at his present address, Nos. 20 and 22 Bergen street. Here he succeeded so well that in 1883 he added a large extension to the factory, thereby doubling its capacity. The premises occupied by him consist of a four-story brick building having a frontage of 40 feet and a depth of 75 feet. The place is supplied with a forty-horse power engine and boiler, and the finest labor-saving machinery. About sixty skilled workmen are given employment here, and a very large business is conducted the year round. The goods turned out of this establishment are noted for the fineness and superiority of their make, and are held in high estimation by whomsoever used. Specimens of its work can be seen on Coney Island, on the Sea Beach Palace Hotel, and all over Long Island. This is especially the case with the handsome front and vestibule doors manufactured here, which, for elegance and finish, cannot be surpassed. Among other work done is office and ship panel work, saved and carved brackets, scroll sawing, and turning. The lumber yard is located at Van Brunt and Rapelyea streets, and has a capacity of five hundred thousand feet. Mr. Whipple is a son of the founder of the house, and was born in Brooklyn, in 1845. He is well known as an energetic, enterprising, pushing business man, and is always pleasant and liberal in his dealings. He occupies a nicely fitted up office at the address above given, and receives orders by telephone, as well as by mail, and personally.

**H. H. Intemann**, Dealer in Select Groceries, No. 97 Fourth Avenue.—As it is needless to mention, very few concerns in any community are regarded with more interest by housekeepers than the well-kept grocery store, and only such as have acquired a reputation for reliable goods and honest dealing can hope to maintain permanent hold on public favor, and in this connection attention is directed to the popular and prosperous establishment of H. H. Intemann, dealer in select groceries, teas, coffees, flour, etc., situated at No. 97 Fourth avenue (corner Warren street), and where purchasers are at all times assured of excellent value and satisfactory treatment, the lowest prices (for cash only) consistent with superior articles and honorable dealing always prevailing. This thriving business was started in 1872 on this corner as Heimmermann & Intemann, the present style succeeding in 1875, and from its inception has been conducted with uniform success, the trade growing year by year, until now it is at once large and substantial. The store is 25x60 feet in dimensions, and a full and fine stock is carried, comprising pure teas, coffees, and spices, sugars, rice, and household articles, best brands family flour, prime creamery butter, canned goods, fruits, vegetables, delicacies, preserves, condiments, and choice staple and fancy groceries. Six capable clerks are employed, while four delivery wagons are constantly engaged in serving customers, and all orders by telephone (call, 1203), or otherwise, will receive prompt and satisfactory attention, no pains being spared to please in every instance. They have recently erected a new building with extension for stable and storage purposes in addition to the store, which gives ample

room for the handling of stock. Mr. Intemann is a member of the Brooklyn Retail Grocers' Association, and a director in the Fulton Grain and Milling Company. He was born in Germany, coming to this country in 1869, and enjoys the confidence of an extensive and growing patronage.

**The Brooklyn Smelting and Refining Works**, Manufacturers of Solder, Type, and Babbit Metals in Pigs and Plates, Pig Tin, Lead, etc., D. Culhane, Proprietor, Driggs Street, between Union Avenue and Lorimer Street, Brooklyn, E. D.—A prominent and representative house engaged in this business here is that of the Brooklyn Smelting and Refining Works, of which Mr. D. Culhane is the popular and enterprising proprietor. Mr. Culhane established these smelting works in 1868. The works are supplied with all the latest improved appliances and apparatus necessary for the successful prosecution of the business, the machinery alone costing upward of \$161,000. There are in the works two smelting furnaces, which have a capacity of fifteen thousand pounds of metal daily, and likewise a superior furnace for refining purposes. Twenty-five experienced workmen are employed and the machinery is driven by steam power. Mr. Culhane manufactures largely solder, type, and Babbit metals in pigs and plates, pig tin and lead, and smelts and refines promptly drosses to order. The tin, lead, and other metals produced here are absolutely unrivaled for quality, purity, uniformity, and excellence. Mr. Culhane likewise buys all kinds of old metals and drosses, giving the highest market prices, and in consequence of his extensive facilities and connections is at all times prepared to render his customers every possible advantage. The business has ever been conducted on the just principles of equity, while commercial relations entered into with it are certain to be pleasant.

**R. M. Howe's Son**, Furniture and Bedding, Nos. 155 and 157 Broadway.—This house has long held a prominent position in the furniture trade, and still maintains a fine reputation for the superiority of its goods. The enterprise was inaugurated in 1848 by Mr. R. M. Howe, and in 1875 the firm of R. M. Howe & Son was organized. In 1884 the founder of the business died, and the son, Mr. Wm. N. Howe, has since conducted the business. The premises occupied are large in size, and the internal arrangement is perfect for the storage and the display of the immense stock of goods. The lines exhibited comprehend furniture of every character, the assortment illustrating every phase of production, and ranging in value from the plainest article to the most beautiful and artistic specimens of the genius of the designer and the skill of the artisan. The goods are selected with experienced judgment, and are secured direct from manufacturers. The proprietor also carries a splendid stock of bedding of the most desirable quality, and is prepared to do upholstering of all kinds at short notice. The prices obtaining are low and attractive. Mr. Howe, the proprietor, is a native of New York State, and has lived in Brooklyn since his childhood.

**Page Brothers**, Gents' Fine Furnishing Goods, Dress Shirts, etc., No. 589 Fulton Street.—There are some few houses in the city of Brooklyn that have not long been established, but which have developed such enterprise as to have built up for themselves a widespread reputation. Among such industrial enterprises there is probably none which have been conducted with more energy and marked ability than that of the Messrs. Page Brothers, at No. 589 Fulton street. This house was established in 1883 by the Messrs. Page, who have ever since enjoyed a flourishing trade as dealers in gents' fine furnishing goods, dress shirts, collars, cuffs, and neckwear. The premises occupied for their business at the above address consists of a store 25x60 feet in size, and finely fitted up. It is supplied with fine show-cases and show-windows and contains one of the choicest stocks in the above-named lines that can be found in the city. They do a good business the year round. The members of the firm, Messrs. Alfred and William Page, are both men of much enterprise and executive business ability, and by their courteous reception of customers and liberal methods of conducting business they have won a host of friends and patrons.



**Robert Hill**, Stove Dealer, Plumber, etc., No. 1219 Broadway.—Mr. Robert Hill is a gentleman who has won success by deserving it. He established his business in this city in 1870, starting on Fulton street, near Rochester avenue. Here he remained until 1884, when, feeling the need of more commodious quarters, he removed to No. 1219 Broadway, corner of Madison street. At this address he occupies a store and workshop, having dimensions of 45x25 feet and fitted up in first-class style. The store is filled with a fine stock of stoves, heaters, and ranges of the most approved styles, also housefurnishing goods of every description, which are offered at New York prices. Mr. Hill is a practical tin and sheet-iron worker, and, having had an experience of twenty-six years, he guarantees perfect satisfaction in all work undertaken by him. He employs about fifteen workmen and enjoys a large patronage from all parts of the city. Plumbing, gas-fitting, and roofing included, in all their branches, are executed at the shortest notice in the most satisfactory and finished manner, while the prices are uniformly reasonable. Mr. Hill is a native of Ireland, settled in Troy, N. Y., when forty-seven years of age, and has resided in Brooklyn since 1863. He is recognized as a leading business man and responsible merchant, and has served as alderman for three terms, and also as supervisor of the Twenty-fifth ward. He was the first and last alderman of the Twenty-fifth ward, the law being changed to district aldermen, throwing out the Twenty-fifth ward. Mr. Hill was taken from the workbench and nominated and elected alderman for three terms. He served in the Common Council and Board of Supervisors with credit to himself, and was renominated from the Twelfth Assembly District and ran eight hundred ahead of his ticket. Mr. Hill is one of the veterans of the late war, having enlisted in Troy in April, 1861, serving his first term under the command of Joseph B. Carr, in the old Second N. Y. V. I.; he re-enlisted in the Hancock Veterans, V. I., serving through the war, participated in fifteen general engagements and several skirmishes, and was wounded, but lost no time from it. He is a member of the Harry Lee Post of the G. A. R.

**H. Von Glahn**, Dealer in Fine Groceries, Teas, Coffees, etc., No. 223 Smith Street.—A prominent house engaged in the grocery trade is that of Mr. Von Glahn, who in 1876 began business on the corner of Myrtle and Nostrand avenues, and continued it there until 1881, when he transferred his operations to his present address. This store has a frontage of 25 feet and a depth of 50 feet. Its fixtures and appointments are of a neat description, and the arrangements are such as to facilitate the transaction of business. The stock, while being extensive, is a choicely selected one, and embraces a fine assortment of staple and fancy groceries, teas, and coffees of the most reliable brands, sugars, pure spices, hermetically sealed goods in great variety, provisions of all kinds, fine creamery butter, fresh eggs, prime cheese, dried and fresh fruits, vegetables, and country produce of every description. Goods are promptly delivered to any part of the city, and the prices prevailing at this establishment will bear favorable comparison with those of any competing house. Mr. Von Glahn is a native of Germany, and has been a resident in the United States for the past eighteen years.

**Philip J. Walsh**, Coal and Wood; Office and Yard, No. 453 Driggs Street, near Manhattan Avenue, Brooklyn, E. D.—Mr. Walsh is carrying on an excellent business as a retail dealer in coal and wood, and he has an undisputed reputation for honest and fair dealing. This business was founded in 1882 by D. M. Doremus, who was succeeded in the proprietorship in 1884 by Mr. Walsh. The trade is confined to the city and two carts are kept busy in carrying coal and wood to the many customers of the house. Mr. Walsh deals in the best coal from the Reading mines, which he supplies at the lowest cash prices. Families are supplied at short notice. Full weight is guaranteed as well as quality. Mr. Walsh, who is a native of Ireland, came to the United States in 1860 and settled in this city. In addition to his coal and wood business Mr. Walsh has stalls to let, rear of his office, charging for the same but a moderate price.

**James O'Connor**, Teas, Coffees, and Spices, Groceries, Wholesale and Retail, No. 490 Court Street.—It is a pleasure to call attention to the business house of Mr. James O'Connor, whose success since he opened his establishment in 1884 is a guarantee alike of his business tact, energy, and the fair quality of the merchandise he offers for sale. Having every facility for the purchase of goods, and being a critical judge of all the various preparations of condiments, canned goods, and what are generally termed fancy groceries, as well as of the more staple goods, teas, coffees, spices, pure butter, he buys nothing but the best, and purchasers have the satisfaction that impure or adulterated goods will not be sold to them. The stock of merchandise carried by Mr. O'Connor is very extensive, and embraces everything that can be found in a first-class establishment. He makes a specialty of fine dairy and creamery butter, receiving his supplies daily from choice dairies of uniform good quality for which he has a very large demand. He also carries a fine stock of wines, liquors, and cigars of the finest brands. Mr. O'Connor's business is both wholesale and retail. He transacts a large business and fresh goods are continually arriving at his store. He gives employment to nine clerks and salesmen. The store occupied by him is commodious and very neatly furnished, and the stock is kept in fine order. Mr. O'Connor is a native of Ireland, about thirty-five years of age, a resident of Brooklyn for fourteen years, active, enterprising, prompt, and honorable in all his dealings. A branch store at No. 55 Atlantic avenue is conducted by Mr. O'Connor, where the usual supply of merchandise will be found in the grocery line.

**S. M. Schriver**, House, Sign, and Fresco Painter, Graining, Plain and Decorative Paperhanging, Calcimining, etc., No. 393 Fifth Avenue.—The house of Mr. S. M. Schriver was founded in 1871, and has had a most prosperous career, gaining in strength and popularity each year. The premises occupied contain a complete stock of paints, oils, varnishes, paperhangings, window shades, and kindred goods, all being of the best quality and well calculated to meet the general demand satisfactorily. Mr. Schriver has a wide reputation as a house, sign, and fresco painter, plain and decorative paperhanger, and calciminer. His work is done in a most thorough and artistic manner, and in the finer branches originality in design and skill in execution have brought his services into great request. He makes estimates and enters into contracts of any magnitude, the work being finished promptly and in exact accordance with the terms of agreement.

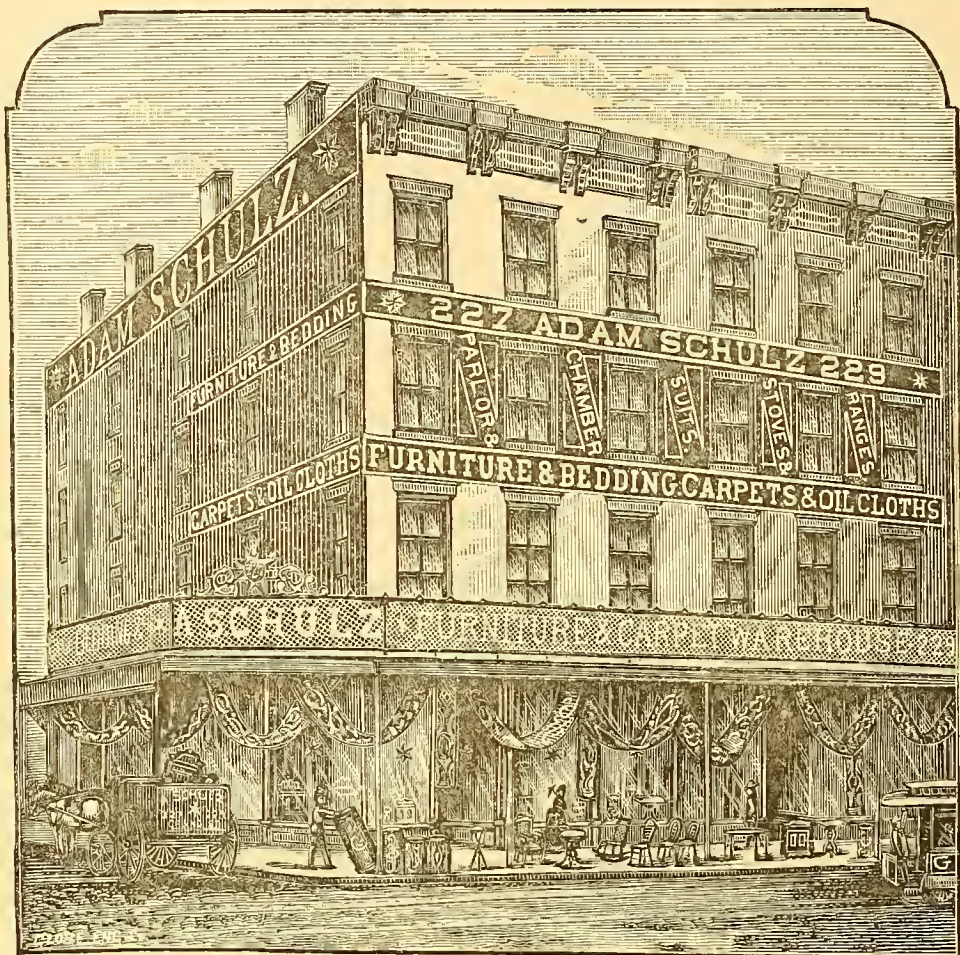
**George Cook**, Market, No. 135 Atlantic Avenue.—This enterprise was started in 1872 at the corner of Third avenue and Twelfth street. It was then moved to No. 265 Van Brunt street, and lastly, in 1880, Mr. George Cook, the present proprietor, succeeded Mr. J. D. Wiggins at the present location, which was finally settled in its present quarters. Mr. Cook was born in England, but has been in this country for over fifteen years. He does a thriving trade throughout all this section of the city. The store is 25x60 feet in size, and is always filled with the very first choice of beef, veal, mutton, lamb, poultry, and game, besides all vegetables and fruits of the season in the very best condition. Three hands and clerks are kept busy filling the many orders that come pouring in all day long. Mr. Cook is an honored member of the Masonic fraternity, as well as that of the Odd Fellows.

**James E. Horrigan**, Undertaker, No. 686 Fifth Avenue.—Mr. James E. Horrigan, who is a young man of thirty-six, established himself in business in 1874, and being largely endowed with foresight and energy, and devoting close personal attention to the wants of his patrons, he soon built up an extensive and desirable connection. The office, which is connected by telephone, call 397, is handsomely fitted up, and every requisite is at hand for preparing remains for funeral and burial, also hearses and carriages can be furnished at all hours. Mr. Horrigan was born in New York city, but has lived in Brooklyn since childhood. His father built the first brick house in this section of Brooklyn and was an old and esteemed resident. Mr. Horrigan is a member of the Undertakers' Association of Brooklyn.



**Adam Schulz, Furniture Emporium, Nos. 225 and 227 Grand Street, corner of Roebing Street (late Sixth Street).**—Mr. Adam Schulz has been established here since 1871, and has gained a reputation in his line of trade second to no other dealer in the city. His business premises are very extensive, embracing two four-story brick buildings and

ities for supplying the best goods in the market in this line at bottom prices are unsurpassed. Mr. Schulz is a wide-awake, pushing business man, clear-headed in all his undertakings, and much esteemed in commercial circles. He has, besides this establishment, three branch houses one at No. 71 Newark avenue, Jersey City, N. J., one at No. 167 Wash-



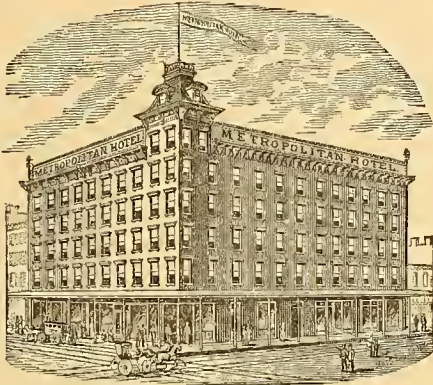
basements at Nos. 225 and 227 Grand street, corner of Roebing street (late Sixth street). These buildings have a frontage of 50 feet and a depth of 100 feet. He also occupies the adjoining store and basement, 25x100 feet, No. 229 Grand street, the store of which is used for the display of carpets, oil-cloths, mats and matting, and a full line of rugs, lace curtains, piano covers, etc. In the basement of this building is shown a desirable assortment of parlor and cooking stoves and all cooking utensils. On the first floor of the corner building are displayed a first-class variety of marble-top bedroom suits, marble-top tables, and separate dressing bureaus, also a line of buffets, bookcases, wardrobes, and folding beds. On the second floor over fifty parlor suits are displayed, remarkable for elegance and superb workmanship, partially manufactured under his personal supervision, also a large variety of pier-glasses, hall-racks, and window-stands; on the third floor will be found a variety of enameled bed-room suits in all colors and designs, and a full line of all makes of single and bed lounges, while the fourth floor is utilized as the carpet making and the surplus stock department. The basement of this building embraces a large bedding department, and all styles of bedsteads, chairs, bureaus, washstands, refrigerators, cribs and cradles, extension and kitchen tables. The stock carried is always extensive and first-class, and the facil-

ington street, Hoboken, N. J., and the other at Avenue D and Twenty-fifth street, Bayonne City, N. J. He gives employment to fifty-four hands and enjoys a large trade, having patrons in all parts of New York State.

**Julius Miesmer, Dealer in all kinds of Provisions, Fresh and Smoked Bolognas and Sausages, No. 251 Bushwick Avenue, Brooklyn, E. D.**—This business was established in 1884 at the present location by Mr. Miesmer. The premises are conveniently and handsomely fitted up and thoroughly equipped with every appliance necessary to the successful prosecution of the business. The stock of provisions constantly carried is large and comprehensive and embraces corned and smoked beef, hams, shoulders, bacon, bolognas, Frankfort smoked sausages, and fresh home-made puddings, pigs' feet, smoked and pickled tongues, fresh lard, pigs' heads, etc., while he keeps country pork constantly on hand. The store and curing departments are models of cleanliness, popular prices prevail, and prompt assistants attend to the wants of customers, and goods are delivered at residences throughout the city free of charge. Mr. Miesmer is a provision dealer of long practical experience and attends to every detail of his business in person. He was born in Germany, and has resided in the United States since 1856.



**Metropolitan Hotel**, Grand and First Streets, D. Allers & Sons, Proprietors, Brooklyn, E. D.—The Metropolitan Hotel is a favorite stopping-place, is perfect in its entirety, possessing every accommodation and comfort for its numerous guests that thought could suggest or money procure. This hotel was first opened to the public in 1871. In February,



1886, having been entirely renovated and newly furnished throughout, it was reopened, and with its new facilities and improvements it is a model of completeness. The Metropolitan is centrally located at the corner of Grand and First streets, Brooklyn, E. D., and is a handsome, substantial brick edifice, five stories in height and having dimensions of 120x60 feet. The hotel is handsomely furnished throughout and contains all the latest improvements, including full electrical connections. There are seventy-five commodious sleeping apartments, all comfortably furnished and provided with good beds and clean bedding. A special feature of the house is the fine bar-room, which is located on the first floor. This bar is fitted up in sumptuous style and is the finest place of the kind in the district. The floor is composed of tiles, the general fixtures are of cherry, the display of ornaments and cut-glass is superb, and numerous large plate-glass mirrors reflect the manifold artistic fittings of this unique and splendidly equipped place, and the bar is stocked with the choicest liquors. The hotel is conducted on the popular system, the European plan, and rooms are obtainable at from fifty cents to two dollars per day. The best of board can be obtained here at reasonable rates, the table always being kept well supplied with the finest cooked dishes and all the delicacies of the season. A force of fifteen attendants are employed. The proprietors of the hotel, Mr. D. Allers and his two sons, Messrs. Gus. and Charles Allers, are all natives of New York State and are widely known as expert business managers and genial hosts. They have had years of experience in catering to the wants of the public as hotel men, and bring to the business that thorough knowledge which is indispensable to success.

**Geo. F. Corlis**, General Furnishing Undertaker, Nos. 702 Fulton Street and 107 Flatbush Avenue.—The undertaking business is one which requires peculiar qualifications and calls for the most honorable and reliable dealings. A leading and representative undertaking establishment in this city is that conducted by Mr. Geo. F. Corlis, at Nos. 702 Fulton street and 107 Flatbush avenue. The enterprise was inaugurated in 1856 by Mr. Henry B. Burrill, to whom the present proprietor succeeded in 1881. A liberal and influential patronage has been built up, and the energy and ability of Mr. Corlis are steadily augmenting the volume of trade. He is the sexton of Dr. Cuyler's church, thoroughly experienced, and a most responsible gentleman in every way. The wacerooms contain a complete stock of coffins, caskets, metallic burial cases, and funeral goods of all kinds. The plainest and most imposing funerals are furnished with everything required, and Mr. Corlis takes full charge, relieving friends and relatives of those details which weigh so heavily on such occasions. The stables are located on Portland near Atlantic

avenues, an elegant hearse and a full line of carriages being kept. The service is of the best order and the charges are unusually moderate and reasonable. The house is deserving of the confidence and support of the public, and the integrity and personal worth of Mr. Corlis are bearing sure and substantial fruit in a constantly increasing business.

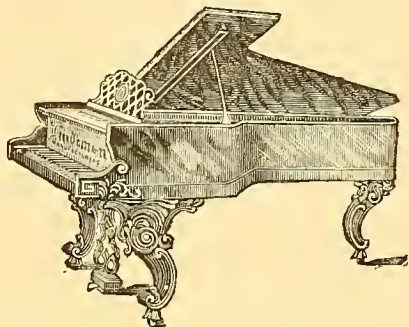
**Robert A. Holcke**, Manufacturer of Fine Toilet and Shaving Soaps, Dealer in Druggists' and Barbers' Supplies, No. 203 Fulton Street.—One of the most interesting and substantial business houses of Brooklyn is that of Mr. Robert A. Holcke, manufacturer of fine toilet and shaving soaps, and dealer in druggists' and barbers' supplies, at No. 203 Fulton street. The enterprise has been in successful operation for ten years, having been founded by the present proprietor in 1876. A generous patronage is accorded the house and the continued expansion of trade serves but to emphasize the prosperity that has attended it from the beginning of its activity. The salesroom is 25x100 feet in area, and provided with every facility for the display and manipulation of the extensive stock that is constantly carried. A splendid reputation has been built up for the desirable character of the goods handled, and both in the wholesale and retail departments there is a gratifying manifestation of the appreciation of dealers and consumers. The supply of soaps and barbers' and druggists' supplies is very complete and attractive, and the highly favorable connections of Mr. Holcke enable him to quote exceptionally low prices. He is agent for Hind's radical corn remover, honey and almond cream and Ed. Pinaud's perfumery, soaps, tooth and face powder, articles that are so well known as to require no commendation at our hands. A specialty is made of cutlery, which is carried in great variety and of the finest quality. Barbers' cups are decorated at the shortest notice. Mr. Holcke is energetic, reliable, and responsible, and very popular with his patrons on account of his liberality and the honorable spirit characterizing all his transactions.

**J. & W. Mathison**, Manufacturers of Paint, Varnish, Lard, Pickle Kegs, etc., Nos. 107 and 109 North First Street.—This concern was founded in 1857 by James Mathison, father of the present members of the firm, who have succeeded in building up an extensive industrial institution. It is equipped with all the machinery applicable to the facilitation of its processes and shipping its goods. The premises occupied consist of a four-story brick building 50x66 feet in dimensions with basement. It is admirably fitted and complete in every particular. Employment is given to forty practiced hands. The range of manufacture embraces paint, varnish, lard, pickle kegs, etc. The productions of the house are of the finest quality, free from imperfections, and made of the choicest selected materials. In strength, workmanship, and special applicability to the purposes for which they are intended they are unsurpassed. Orders of any magnitude are promptly filled. A heavy demand is supplied through New York, Pennsylvania, New Jersey, and the New England States, and an export trade is done at South America. The business is well managed, and the work of the firm is appreciated, and called for in all parts of the territory name. The members of the firm are enterprising and practical men, possessed of ample capital, and are pushing the interests of their establishment in every direction with rapidly increasing success.

**Edwin A. O'Brien**, Real Estate and Insurance, No. 356 Seventh Avenue.—Brooklyn affords unusual facilities for the real estate business, and Mr. O'Brien, who opened his office in April, 1886, has made no mistake in the line of business he should follow, judging by the amount of work he has on hand. He is a native of this city and a wide-awake man of general business talents. In addition to his real estate he represents the Royal Insurance Company, and does a general insurance business. The office is handsomely fitted up with carpets and modern fixtures, and is 25x40 feet in dimensions. By being methodical in his business relations and square in his dealings, he has won the confidence of a large and ever-increasing class of customers.



**Wissner's Piano and Music Rooms, No. 296** Fulton Street.—Wissner's piano and music rooms are among the most complete and popular in the city. Mr. Wissner has had years of experience, is well known to the music-loving population of Brooklyn, and his judgment commands respect and attention. The salesrooms are 25x150 feet in dimensions, and are light, pleasant, and well arranged. Mr. Wissner is



prepared to furnish patrons with any desired make of pianos, and his relations with manufacturers are so favorable that he is always enabled to offer exceptionally advantageous inducements in the matter of prices. He is the agent for the Christy & Son, and sole agent in Brooklyn for the Linderman pianos. These instruments are in use throughout the country, and have never failed to give the most perfect satisfaction. A full stock is kept of the celebrated Peloubet organs, which among people of cultivated taste are esteemed the most superior organs in many essential particulars in the market. New pianos are rented for very modest compensation, and sales are made either for cash or on the installment plan. A very large supply of sheet music is carried, embracing all the standard productions of this country and Europe, together with all the late and popular melodies. We can say that visitors to the establishment of Mr. Wissner are courteously received and given cheerful information on all questions that may arise.

**Uzmann & Kannofsky, Fine Boots and Shoes, No. 552 Broadway.**—Prominent among the fine establishments in the city is that of Messrs. Uzmann & Kannofsky, which deserves special mention in this volume. Although not so long established as many others, it has achieved a very enviable reputation for the character and excellence of its goods. The store is very large and commodious, and thoroughly equipped with every requisite necessary for the business and comfort of customers. The stock is very large and complete, and comprises a full line of fine and heavy boots, shoes, and gaiters for gentlemen's and boys' wear, and in the line of articles for ladies, misses, and children everything that is new, fashionable, and stylish, from the strong walking-boot to the dainty and most delicately constructed kid slipper, and the most fastidious cannot fail to be suited. The proprietors make it an especial point not to charge any fancy prices for their goods, and none but the products of the very best manufactories are to be found among their stock. The individual members of the firm are John Uzmann, a native of Easton, Pa., and Charles L. Kannofsky, who was born in this city. They are both young men, and are pushing and energetic citizens.

**J. Burrill, Real Estate and Insurance, Main Office, No. 453 Fifth Avenue.**—In the pages of this historical review it is the aim and intention of the publishers to give accurate reference of all agents and brokers who have contributed materially to the activity and development of Brooklyn's real estate market and directly to the prosperity of the community at large. Prominent among the number thus referred to is Mr. J. Burrill. This business was established in 1872 by the present proprietor, who has since built up an extensive and influential patronage, numbering among his customers

many wealthy investors and active operators. His knowledge of the realty of the city is unsurpassed for accuracy and thoroughness, and investors can always rely on his sound judgment relative to the present and prospective values of the residential and business sections of Brooklyn. Mr. Burrill conducts a general business in the purchase, sale, exchange, and letting of property, and the negotiation of loans at lowest rates on bond and mortgage. A specialty is made of insurance, and in this department of his business he places risks only with the most responsible and influential companies, while on favorably located parcels of real property he quotes rates that are unrivaled in the market. Mr. Burrill represents the Firemen's Fund, Phoenix, Royal, Williamsburgh City, and Long Island Insurance Companies. In order to accommodate his customers he has established a branch at No. 692 Myrtle avenue. Mr. Burrill publishes monthly for the information of the public and his patrons a sheet called *Burrill's Real Estate Advertiser*, which is of the greatest value both to buyers and sellers of realty.

**B. H. Livingston, Family Druggist and Dispensing Chemist, No. 231 Grand Street.**—Prominent among the long-existing and most reliable pharmaceutical establishments in Brooklyn is the well-known and ably conducted house of Mr. B. H. Livingston, family druggist and dispensing chemist. This business was established by the present proprietor in 1848, and has been conducted since continuously with uniform success. Mr. Livingston is also senior partner in the firms of Livingston & Wenzel, No. 316 Broadway, and Livingston & Underwood, Bedford avenue and Taylor street. He is the Brooklyn druggist who introduced the cut-rate system, with reference not only to patent proprietary medicines, but also to all requisites and articles found in a first-class drug store. Every opposition possible was offered by the trade to this salutary principle, which has reduced the prices of drugs and chemicals from thirty-three to fifty per cent., and has been a great blessing to our working classes. The premises occupied are spacious, elegant, and convenient, and are fully stocked with a superior assortment of pure, fresh drugs and chemicals, proprietary remedies of merit, toilet articles of every description, perfumery, surgeons' and physicians' supplies, and, in fact, everything that is usually found in a first-class pharmacy. Mr. Livingston conducts an excellent prescription trade, and receives the patronage of the principal physicians of the city, owing to his recognized reliability and accuracy in compounding prescriptions. Mr. Livingston is a native of New York and is held in the highest estimation, while his establishment is considered unsurpassed for equipment and purity of drugs in this city.

**David J. Molloy, Real Estate and Insurance Broker, Atlantic Avenue, junction of East New York Avenue, East New York.**—A leading real estate and insurance broker in East New York is Mr. David J. Molloy, whose office is located on Atlantic avenue, at the junction of East New York avenue. The business was first established in 1866, by Messrs. Miller & Molloy, the present proprietor succeeding to the sole control in 1884. As one of the oldest established agencies here, it has long held an important position in the mercantile activity of the community. Mr. Molloy has long made a careful study of the law of real estate, and can therefore be engaged with implicit confidence in all matters relating thereto. He gives special attention to the sale, exchange, and letting of properties, the collection of rents, and the negotiation of loans, and is prepared to take the entire management of improved and unimproved property. His connections in this line of his business are first-class and influential, and he has carried through to a successful issue many important transactions for leading capitalists and investors. As an insurance broker and underwriter he is prepared to promptly place the largest risks, distributing the same in the most judicious manner, quoting the lowest rates of premiums, and guaranteeing a prompt and liberal adjustment of all losses. Mr. Molloy is a native of Brooklyn. His standing and reputation are such as to warrant the implicit confidence of those with whom business relations have been established.



**Mitchells' Hunter's Point Meat Market**, corner Vernon Avenue and Third Street, Long Island City.—These gentlemen have been engaged in this business for twenty years. Five years ago they established their present market and have met with much success in their enterprise. The store occupied covers an area of 40x20 feet, and is fitted up in neat and tasteful style. The stock carried is at all times large, and embraces meats, poultry, and provisions of every description, also game in season. The trade carried on is large and is of both a wholesale and retail character. A good shipping trade is enjoyed, shipmasters finding they can obtain reliable supplies here at lowest market rates. A number of competent hands are employed, orders are filled with promptness, and goods are delivered to all parts of the city and country. Both members of the firm were born in Long Island City. Mr. John J. Mitchell has served two terms as alderman, one term as an assemblyman, and is now serving a three years term as sheriff for Queens county. The John J. Mitchell United Order, a large and influential Democratic organization, of which he is the worthy head, was named in his honor. He is a representative Democrat. His brother, Mr. M. T. Mitchell, has satisfactorily filled the position of clerk in the finance department of the city. He is an ex-member of the Voonteer Fire Department of Long Island City, and is now deputy sheriff for Queens county. He is a prominent member of the John J. Mitchell United Order.

**Otto Langsdorf**, Gunsmith, Sporting Goods, etc., No. 112 Ewen Street, near Johnson Avenue, Brooklyn, E.D.—This house was established here in 1879, and has since been the popular headquarters for this line of goods in this section of the city. The store is desirably located for trade purposes, is finely appointed in all its departments, and well stocked with goods in all branches of the business. Mr. Langsdorf carries a very fine assortment of breech and muzzle-loading guns, pistols and rifles, revolvers, swords, cartridges, powder and shot, fishing tackle of all kinds, cutlery, flags, and all other equipments desired. In the superior quality of the merchandise, and in the uniformly fair prices placed upon them, lies the great secret of the success which has always attended this enterprise. A long-range shooting gallery is also on the premises. Target excursion companies are also furnished with first-class rifles, loading is performed carefully, and all equipments necessary are furnished at short notice. Mr. Langsdorf is a native of Germany, and is a popular member of the Long Island Schutzen Bund, the Germania Washington Rifles, the Brooklyn City Schutzen, Columbia Schutzen Corps, and the Thirty-second Regiment N. G. S. N. Y., of Brooklyn.

**Berg & Oakley**, Coal and Wood, Main Yard, Third Avenue and Second Street, Gowanus Canal.—Messrs. Berg & Oakley established their business here in 1885, having previously enjoyed a large experience in the details of the trade, and quickly stepped into a large and thriving patronage. Their yard is large and commodious, measuring 150x50 feet, provided with ample storage room and sheds, and every facility for the prompt delivery of all orders. They both devote the closest personal attention to every detail of their large business, and handle only the choicest hard and soft coal mined, including Lehigh, Scranton, and Lackawanna, specially adapted to grates, and supplying both families and manufactories with the best qualities of coal and wood at the very lowest prices. Their patronage is first class and influential throughout the city, necessitating the employment of a large force of men, and steadily increasing in strength and importance. Both having resided in Brooklyn for the past twenty-four years, are well and favorably known in the business community as reliable, straightforward merchants.

**Thos. Roulston**, Fine Groceries, Teas, Coffees, Spices, etc., corner Court and Ninth Streets.—The business establishment of Mr. Thomas Roulston has enjoyed a career of unbounded success since 1883, the date of its establishment. Mr. Roulston gives special attention to the wants of his patrons and the public, and has gained a substantial reputation for the honorable course uniformly governing all his transactions. He has a full stock of all the various articles be-

longing to the grocery business, including fine teas and coffees and canned goods and condiments, and makes a specialty of prime creamery and dairy butter and cheese and provisions. Mr. Roulston occupies a fine, large, handsome store 25x50 feet in size, which is admirably arranged and fitted up, and contains as choice a line of imported and domestic staple and fancy groceries as is to be found in Brooklyn. The courteous proprietor, Mr. Roulston, came to this country from Ireland some years ago. He has resided in Brooklyn about seven years.

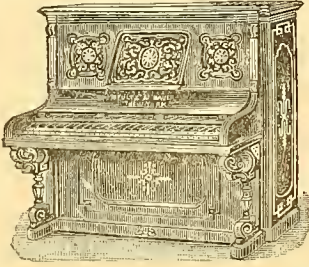
**Charles H. Gaus**, Wholesale Grocer, and Dealer in Bakers' Sundries, Butter, Cheese, etc., No. 211 Meserole Street and 191 Bushwick Avenue, Brooklyn, E. D.—As an essential industry the grocery trade stands in the front rank of our national enterprises, and in its operation it entails the investment of vast capital and the employment of a large army of workpeople. Largely engaged in the wholesale branch of the business is Mr. Charles H. Gaus, who occupies commodious premises, with entrances on Meserole street and Bushwick avenue, where a large and complete stock of staple and fancy groceries is offered to the trade at prices only obtainable from such houses as are enabled, by reason of extensive sales, to procure goods in round lots from first hands. This house was founded in 1881 by the present proprietor, and enjoys a widespread reputation as one of the most enterprising and reliable houses in the city, resulting in an extensive trade, which requires for its attention several assistants, three delivery wagons, etc. The stock includes every description of staple and fancy groceries, bakers' sundries, butter, cheese, eggs, lard, spices, etc., and the equitable manner in which the business is conducted, as well as the admirable quality and uniform reliability of the stock, are reasons sufficiently obvious why dealers would do well to place their orders with this house. Mr. Gaus, who is a native of Germany, has been a resident in this country since 1850.

**Michael Weil**, Carpets and Oil-Cloths, Table-Covers, Window-Shades, and Paperhangings, No. 186 Ewen Street, Brooklyn, E. D.—Identified with the carpet trade for twenty years, this house has gained a commercial standing second to none in its line of trade. The concern was founded in 1866, and its business has grown to very flattering proportions. The store is ample in dimensions, very carefully arranged for the exhibition of goods, and furnished with all necessary facilities for the proper transaction of affairs. The stock is large and complete, comprising carpets, oil-cloths, table-covers, window-shades, paperhangings, picture and looking glasses. A very rich and attractive display is made in every line. Housekeepers and others will be sure to be benefited by a visit to the establishment. Mr. Weil has a wide and valuable experience, has made the local demand a matter of special study, and is well prepared to serve the public with satisfaction. Not the least consideration is the question of prices. Mr. Weil was born in Germany, and came to the United States thirty-three years ago. During his extended residence in this city he has ever borne the name of a progressive man of the strictest integrity.

**E. Lautmann**, Dry and Fancy Goods, No. 161 Ewen Street, Brooklyn, E. D.—This house was founded in 1879 by Mr. E. Lautmann, to whose enterprise and progressive methods is due the large measure of success that has been attained. The store is fitted up in the most appropriate and attractive manner, and attests the taste and care of Mr. Lautmann. A complete stock is carried of dry goods, silks, and dress goods, notions, ladies' and gentlemen's furnishings, hosiery, gloves, trimmings, laces, and embroideries, and the almost unlimited number of specialties that go to make a first-class establishment of this character. The selections are made with the judgment of long experience, and the assortments contain only such productions as are standard and reliable. All the latest and choicest novelties are shown so soon as they are ready for the market, and customers are always sure of obtaining what they are in search of in its freshest and most attractive form. Very reasonable charges prevail, the policy of the house being to place prices just as low as can be honestly afforded.



**George K. Morehouse, Pianos and Organs, No. 695 Fulton Street.**—A noted house engaged in the sale of pianos and organs in the city of Brooklyn is that of Mr. George K. Morehouse. This house was established here in 1884 by Mr. Morehouse, who has had nine years' experience in the business, and is thoroughly informed upon all the requirements of the trade. He occupies a fine, handsome store, 25x60 feet in size, and carries a large and elegant stock of musical instruments of the best and most approved makes. These include all the leading pianos and organs, a specialty being made of the justly celebrated Stultz & Bauer upright and square pianos, and in the warerooms can at all times be found a select stock of these world-renowned instruments,



also a very large stock of new and second-hand upright and square pianos of all makers, from \$50 to \$500. Every instrument that leaves the warerooms is fully warranted for five years. Parties at a distance will do well to write direct to the house and save themselves from being victimized by irresponsible parties claiming to sell first-class instruments. Every facility is offered to purchasers to obtain first-class instruments for small investments, or on installments of small periodical payments. Tuning and repairing are also attended to with the best of accuracy and skill. A complete stock of choice American and foreign sheet music is carried. Special rates to the profession. Teachers at a distance not able to visit our city can, upon application, have sent them on approval quantities of sheet music and music books that their scholars may have the benefit of a stock to select from. A special department is kept for this purpose. The patronage of the house is large and influential throughout the city and Long Island, and annually increasing. Mr. Morehouse is a native of Brooklyn and a musician of ability and experience.

**Patrick Dunn, Plumber, Steam, and Gas Fitter, No. 427 Gates Avenue, between Nostrand and Marcy Avenues.**—In this branch of enterprise one of the most practical and experienced tradesmen in the city is Mr. Patrick Dunn. He has a store 25x50 feet in dimensions, stocked with a large assortment of plumbing materials, chandeliers, and gas fixtures of all kinds, steam-heating appliances, etc. Connected with the store is a workshop, furnished with all necessary tools and appliances. From six to ten hands are employed, and the house has at command every facility for promptly and satisfactorily executing all work in plumbing, gas, and steam fitting. Contracts are undertaken, and entire buildings are fitted up with steam-heating appliances, gas fixtures, water-closets, etc., the house making a leading feature of sanitary plumbing, in which department Mr. Dunn has had great experience. Mr. Dunn is a native of Ireland, is prompt and energetic, and is most reasonable in his charges.

**S. L. Whiting** (Successor to Mead & Whiting), Empire Cooperage, Manufacturer of Kegs, and Half Barrels, for Liquors, Butter, Lard, Mustard, Pickles, Cider, Paints, etc., Factory and Office, Nos. 188 and 190 Third Avenue.—This concern, which is the largest of its kind in the city, was originated in 1880 under the firm style of Mead & Whiting. Mr. Mead died in November, 1885, and the enterprise has, since that period, been conducted solely by the surviving partner, Mr. S. L. Whiting, who is a native of Brooklyn and a well-known and popular business man. The premises occupied for the business comprises a two-story frame building, having a frontage of 100 feet on Third avenue and a similar

frontage on Douglass street, with a depth of 30 feet throughout. The works are fitted up with all the latest improved machinery for facilitating business, and this is operated by steam power. Constant employment is found for about fifty hands. The concern produces all kinds of barrels, and so far as prices are concerned is enabled, by reason of the unsurpassed facilities at command, to execute large orders at less cost than any other establishment in the city, as well as in much less time. The office at the works is connected by telephone, the call being "614, Brooklyn." In addition to manufacturing barrels the house transacts a large business in staves and heading, and the policy upon which the business is conducted is such as to meet with the commendation of all concerned.

**John A. Quell, Boots, Shoes, Gaiters, Slippers, and Rubbers, No. 35 Sumner Street, corner of Patchen Avenue, near Fulton Street.**—This business was founded in 1884 by the present proprietor, Mr. John A. Quell, who has become widely popular as a manufacturer and wholesale and retail dealer in boots, shoes, gaiters, slippers, and rubbers of every description, adapted for persons of both sexes, of all ages, sizes, and conditions. At the address indicated above he has a well-appointed store, admirably fitted up and arranged, and heavily stocked with all the newest styles in boots, shoes, gaiters, and slippers, which are offered at prices to suit the times. The store has an area of 25x55 feet, and at the rear of this is a workshop where boots and shoes are made to order and repairs of all kinds expeditiously and neatly executed. The trade of the house is a large one and necessitates the employment of twenty-three skilled and experienced hands. Connected with the business is a factory where a large number of hands are employed and the best mechanical appliances are brought into use. The aim and ambition of the proprietor have always been to advance the grade of his goods and improve their quality, and a large patronage is the result. The prices which prevail are eminently reasonable. Mr. Quell, who is a native of Germany, and a resident in the United States for the past thirteen years, has always been connected with the shoe business and is a practical shoemaker himself.

**Ford's Pharmacy, Third Avenue, corner Twenty-fifth Street.**—"Ford's Pharmacy" maintains a high reputation, as few, if any, receive a larger share of popular favor and merited patronage. Mr. Daniel M. Ford, the proprietor, is a native of Scotland, coming to this country upward of seventeen years ago, and is a comparatively young man, being not over forty years old. A skillful and reliable pharmacist, and well equipped in the technical and practical knowledge of the profession, he embarked in business on his own account here in 1881, and readily established himself in public confidence, and soon attracted an extensive and desirable trade. The pharmacy is handsomely fitted up and tastefully arranged—elegant show cases, artistic fixtures, and magnificent soda fountain rendering a very inviting display—and a large and carefully assorted stock is carried, comprising pure and fresh drugs, medicines, and chemicals, proprietary remedies, extracts, acids, medicinal liquors, sponges, chamois, perfumery goods, toilet articles, and everything that is to be found in a leading establishment of the kind.

**Charles Gerken & Bro., Choice Family Groceries of all kinds, No. 460 Nostrand Avenue.**—Mr. Charles Gerken and his brother and copartner have been engaged in this special business since 1870, and occupy a fine, large, handsome, neat, attractively arranged, well-fitted up store, which has a double front of plate-glass windows, and is 30x70 feet in dimensions. It is specially designed for convenience and business purposes and the accommodation of the patrons and the public, and contains a full assortment of choice staple and fancy groceries, embraced among which are table delicacies and condiments, and the finest teas and coffees that are brought into the country, also pure spices, sugars, syrups, hermetically sealed fruits and vegetables, family flour, foreign and domestic fruits, and prime New York creamery butter. Both members of the firm are Germans by birth,



**Joseph Hegeman & Co.,** Auctioneers, Willoughby, corner of Pearl Street; Storage Rooms, Southeast corner of Henry and Cranberry Streets.—This establishment is the oldest to be found in either Brooklyn or New York city, having been founded in 1841 by Mr. Joseph Hegeman, becoming Joseph Hegeman & Co. in 1860, and continuing thus ever since. Regular weekly sales are held every Friday at the central salesrooms, where furniture, pianos, carpets, and merchandise of every description are offered for sale. The auction rooms consist of two entire floors, each 60x50 feet, fitted up in a handsome and attractive manner. The firm also have a four-story brick building at the southeast corner of Henry and Cranberry streets, its dimensions 90x50 feet, where they always carry a large stock of merchandise. The members of the firm, Messrs. Joseph Hegeman and Arthur Winnington, pay special and personal attention to sales of furniture, etc., at private houses in Brooklyn, New York, and vicinity, the charges being moderate and sales guaranteed. Furniture of all kinds is stored at low rates. Both members of the firm are natives of Flatbush, L. I.

**Louis Chs. Wedel,** Apothecary, No. 1930 Fulton Street, Telephone Call, No. 134, Williamsburgh.—A well-known and popular drug store in this city is that of Mr. Louis Chs. Wedel, Telephone Call, No. 134. This house was established by the present proprietor in 1871. The premises are spacious and convenient. The store is very handsomely fitted up with marble-top counters and silver-mounted show-cases; a very elaborately constructed soda-water fountain also forms a portion of the equipments. The stock consists of a carefully selected assortment of fresh, pure drugs and chemicals, proprietary medicines and remedies of well-known merit and reputation, fancy toilet articles, perfumeries, mineral waters of foreign and domestic production—in short, every article which may be rightly thought of in connection with a first-class pharmacy. There is no department of the retail drug business so important as the careful, conscientious, and intelligent compounding of physicians' prescriptions and family recipes, and this branch of the trade holds a paramount position in this establishment, and no one more fully appreciates the responsibility than Mr. Wedel when engaged in performing such duties. He was born in Germany, and has been a resident of this country thirty-seven years.

**Henry Hohns,** Dealer in Fine Groceries, Teas, Coffees, Sugars, Flour, Fruits, Butter, Vegetables, etc., No. 423 Seventh Avenue, corner of Fourteenth Street, South Brooklyn.—The fine grocery house of Mr. Henry Hohns was established in May, 1885, and the fine, fresh quality of the merchandise has given the proprietor a more than local popularity. His store has a frontage of 25 feet and a depth of 60 feet, and it is very tastefully fitted up. He carries in stock full lines of pure and reliable groceries, teas, coffees, family flour, domestic fruits, choice butter, eggs, cheese, and general produce, and successfully competes with any other dealer in the city. A specialty is made of the best creamery butter, and the stock is always fresh, choice, and reliable. A competent staff of assistants are employed and prompt attention is paid to all orders. Goods are delivered free to any part of the city without delay. Mr. Hohns is a native of Germany, and during the time he has been in business has proved himself a most honorable merchant.

**George Haag,** Hats and Caps, No. 13 Ewen Street.—Founded during the first half of 1886, this house is recognized as a permanent and valuable factor in the mercantile affairs of the city. The salesroom is a feature of the neighborhood in which it is located, and commands the attention of all by the attractive and interesting display it makes. The stock carried and liberally drawn upon by customers includes hats, caps, and gentlemen's headwear of every description. The goods are shown in wide variety, the exhibition embracing every degree of quality, from the cheapest to the most costly. Mr. Haag frequently inspects the market, procures the choicest and freshest novelties, and thus makes his house a veritable bazaar of fashion. Mr. Haag deservedly enjoys the success his industry has achieved.

**J. H. Gass,** Wood-Carving in all its Branches, Turning and Scroll-Sawing, corner President Street and Third Avenue.—In wood-carving in all its branches and in turning and scroll-sawing Mr. Gass has few equals in this city. The business was established here in June, 1886. He occupies a neat and well-ordered workshop, and has every facility for performing prompt, successful, and satisfactory work. He is universally regarded as a thorough, conscientious, and practical workman, and he is always prepared to furnish designs and estimates for carving in wood in all its branches, guaranteeing first-class results at the most reasonable figures. He also makes clothes and awning posts, balusters, and newels, and does every description of turning, scroll-sawing, and wood-working. His shop is provided with steam power and every appliance necessary for the work in hand, and employment is given to a competent force of skilled and experienced hands. Mr. Gass is a native of Pennsylvania, and assures all customers speedy attention to their demands and satisfaction as to work and prices.

**Geo. H. Fawcett,** Boots and Shoes, Nos. 163 and 165 Myrtle Avenue.—Geo. H. Fawcett commenced business in 1879, and by his enterprise, liberal methods, and steady energy has developed a most valuable trade among the best classes in the city. The nicely furnished and attractive salesroom is 20x80 feet in dimensions and one of the features of the neighborhood. The stock carried embraces boots, shoes, and rubbers of every description for men's, ladies', misses', and children's wear, and range in quality from the substantial shoe for hard and continued service to the delicate and dainty slipper. The assortments are always complete and fresh, nothing being missing that could possibly be called for in a first-class house. His excellent arrangements with manufacturers and leading wholesale dealers enable him to mark his goods at minimum figures, an important consideration with every thoughtful person. We cheerfully commend the establishment to the favorable notice of our readers.

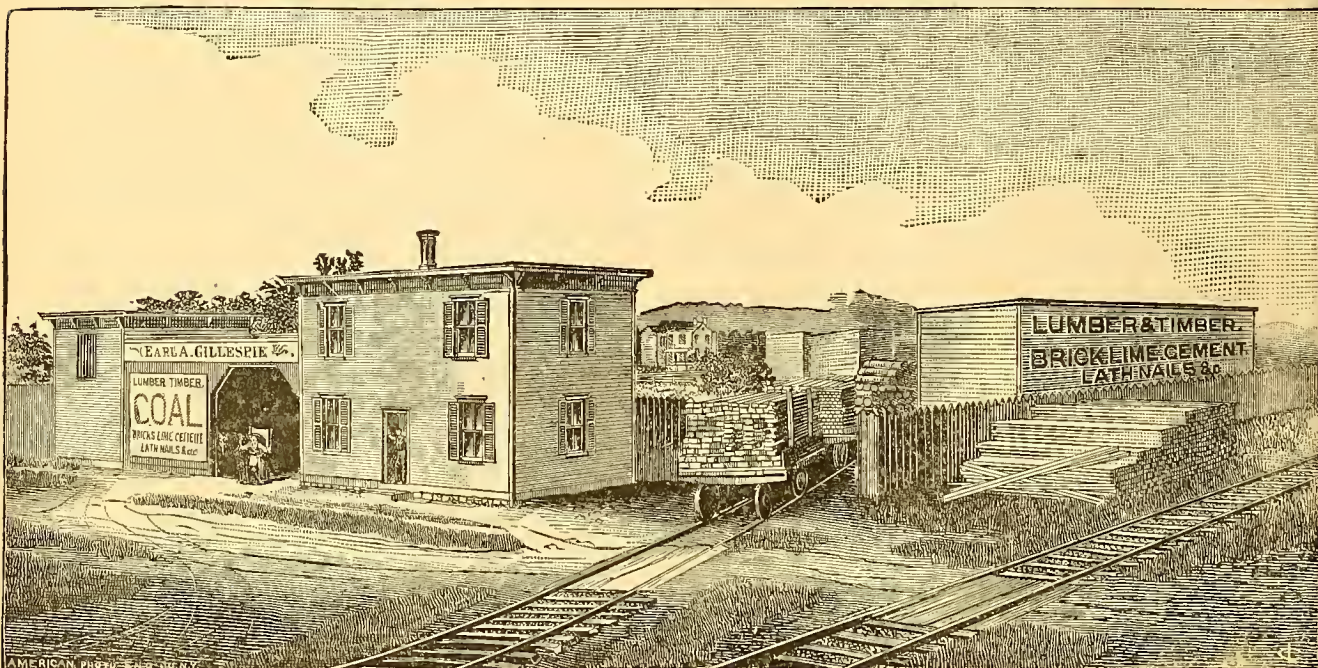
**G. Kreitzer,** Chemist and Apothecary, No. 13 Channee Street, opposite Troy Avenue.—This gentleman is a graduate of the Albany College of Pharmacy, where he took first prize in the department of pharmacy. He also graduated from Union University, and has taken a course of lectures in the New York College. He established his business here in 1882, and has made a thorough success, having acquired a line of trade and reputation second to none. His establishment is a model one in every respect. The premises occupied cover an area of 50x25 feet and are fitted up in first-class style. Handsome show-cases and an elegant soda-water fountain serve to make the store additionally attractive. It is filled with a first-class stock of pure drugs and chemicals, proprietary medicines, and a fine line of toilet and fancy articles. Particular attention is paid to the prescription department, and two competent assistants are employed in filling the many orders that come in. Mr. Kreitzer is a native of New York State, and is known as a thorough, reliable pharmacist.

**Frederick Rohrs,** Dealer in Choice Family Groceries, etc., No. 335 and 337 Myrtle Avenue.—This business house was founded in 1877. The specialties are choice family groceries and provisions, teas, coffees, spices, sugars, canned goods, table delicacies of every description, creamery butter, eggs, cheese, and a general assortment of groceries usually found in a first-class store. The premises occupied consist of a finely equipped store, having a frontage of 30 feet and a depth of 75 feet. It is very tastefully fitted up throughout, and filled with a very heavy stock of staple and fancy groceries of every description, the finest brands of teas and coffees in the market, spices, condiments, canned goods, and table delicacies of every description, dairy products, etc. Mr. Rohrs commands a large, brisk trade, and this is yearly growing in volume, due to the excellent quality and the low prices of the goods handled. Mr. Rohrs, who is a native of Germany, has resided in the United States for the past seventeen years. He is assisted in the business by three clerks, and all orders receive the most prompt and careful attention.



**Earl A. Gillespie**, Dealer in Lumber, Coal, Brick, Lime, etc., No. 2290 Fulton Street, East New York.—As a factor in the general aggregate of trade and industry in every progressive community the handling of lumber, fuel, and building material constitutes a department of commercial activity of surpassing importance, the vast amount of capital

**D. Sanders & Son**, General Machinists and Dealers in Plumbers' and Gasfitters' Supplies, Baltic Avenue, corner of Bennett Avenue, East New York.—Among the best known firms in East New York is that of D. Sanders & Son, general machinists, whose well-equipped establishment maintains a high reputation for excellent workmanship, and none receive



invested, the extent of its operations, and the great number to whom the business affords employment all imparting to it an interest that attaches to but few branches of trade. A leading and notable concern in this line in East New York is that of Earl A. Gillespie, dealer in lumber, coal, brick, and kindred products, whose extensive and well-ordered establishment is situated at No. 2290 Fulton street, and which, in connection with his yards at Ozone Park, receives a virtual monopoly of public favor in this section of the city. Established in 1878, being conducted on sound business principles, and its management characterized by energy, enterprise, and sagacity, this prosperous concern has from its inception maintained an unbroken record of success, the trade now being exceedingly heavy, and gives unmistakable evidence of steady and substantial increase. The premises occupied, which are connected by telephone (call 22, East New York), are very capacious, comprising a yard 700x200 feet in superficial area, a two-story 25x25 feet structure, and spacious and handsome offices, and an extensive and excellent stock is constantly carried, embracing, besides rough and dressed lumber, coal for family and manufacturing purposes, and also brick, lime, cement, plaster, sheathing, and tar-paper, upward of twenty-two workmen being in regular service. Mr. Gillespie, who is a native of West Troy, N. Y., is a man of push and business ability, and thoroughly conversant with the wants of the trade, sustains an enviable reputation alike in commercial circles and in private life, and it is only in the nature of things that he should have attained the full measure of prosperity that invariably results from well-directed effort. In addition to the foregoing described business Mr. Gillespie has recently opened a yard at Ozone Park, of dimensions about 200x700 feet, of which the cut above is a representation, where he carries a general assortment of all kinds of builders' materials. All orders, whether large or small, are filled with promptness and fidelity, every department of the business receiving Mr. Gillespie's personal supervision.

a larger share of public patronage. This flourishing enterprise was started in September, 1881, and from its inception has proved a positive success. They execute a general line of machine work, new and experimental machinery being a specialty, and machinery of every description is bought and sold. The shop, which is connected by telephone (call 6 B, East New York), is ample and commodious, consisting of a two-story 30x50 feet structure, supplied with full steam power and the best appliances and facilities, several skilled hands being employed, and the trade extends all over the United States. They are also dealers in plumbers' supplies of every description, and estimates are furnished on application for designs, etc. Messrs. D. and Samuel Sanders (father and son), composing the firm, are respectively natives of England and Jersey City, N. J.

**Morris Skalnik**, Artist Photographer, No. 170½ Atlantic Avenue, East New York.—This favorite photograph gallery, though founded as late as 1884, has already taken rank among the best and most popular of its kind in the city. The founder was Mr. George Kitchell, who was succeeded by Mr. Morris Skalnik in the last half of 1886. The studio comprises four well-arranged rooms. The parlor is handsomely furnished, an eye being kept to the convenience and comfort of visitors, and the operating department is supplied with all the improved appliances requisite to first-class production. The work is carefully and systematically conducted, and the finest and most satisfactory results are always reached. Photography in all its branches is done and many beautiful specimens are shown. The prices are remarkably low, as, for instance, elegant cabinet imperials are made by instantaneous process for from two dollars to two and a half dollars per dozen, tintypes four for twenty-five cents, or four for fifty cents, according to size. Orders are filled very promptly, and no pains are spared to meet the demands of customers in the most acceptable manner. Small photographs are also enlarged to any size. Mr. Skalnik is a native of Russia.



**E. D. B. Walton, Insurance,** No. 185 Montague Street.—This gentleman established himself here in 1869, and by strict and untiring devotion to business has won a large and influential patronage among property holders in this city and county, and is recognized as a reliable and experienced underwriter and adjuster. He is the agent in Kings county for some of the soundest fire insurance companies in the country, among them being the Phoenix Insurance Company of Hartford, which has a capital of \$2,000,000, and whose condition January 1st, 1886, is shown by the following statement, viz.: The assets of the company, including cash on hand, in bank, and in hands of agents in course of transmission, real estate, loans, etc., is \$689,666.86. The liabilities are: Cash capital, \$2,000,000; reserve for unadjusted losses, \$231,473.72; reserve for re-insurance, \$1,334,932.36; net surplus, \$921,814.62; total assets, \$4,488,220.70. Husbanding its assets, and careful in every detail of its management, the Phoenix has built up a business that marks it as an honestly conducted corporation, and entitles it to the implicit confidence of the public. Mr. Walton is also the agent for the Hartford Fire Insurance Company, of Hartford, which has a capital of \$1,250,000; reserve for re-insurance (legal standard), \$1,733,863.88; outstanding claims, \$318,118.83; policy holders' surplus, \$2,693,359.21; net surplus over capital and all liabilities, \$1,443,359.21; with assets January 1st, 1886, as follows, viz.: Cash on hand, in bank, in hands of agents in course of transmission, real estate, loans, etc., is \$2,581,572.17. This company can point to its past record as its best indorsement for prompt and reliable indemnity. The Springfield Fire and Marine Insurance Company, of Springfield, Mass., is another solid concern represented by Mr. Walton. Its annual statement, made January 1st, 1886, shows its condition to be as follows: Liabilities (including capital of \$1,000,000), \$2,392,894.45; surplus over all liabilities, \$410,542.35; surplus as regards policy holders, \$1,410,542.35; the assets amount to \$2,803,436.80. Representing, as he does, many millions of dollars of assets and resources, Mr. Walton is prepared to place the largest risks, distributing the same in the most judicious and satisfactory manner, quoting the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. Mr. Walton is also agent for the Orient, of Hartford, Conn., with a cash capital of \$1,000,000, the assets being \$1,551,953.68; the liabilities being \$421,059.06. Mr. Walton is a native of Brooklyn, and a young man of sterling worth.

**Harding Manufacturing Company,** Manufacturers of Fine Dress Shirts, Collars, and Cuffs, No. 467 Fulton Street.—The Harding Manufacturing Company was established in this city in 1873, and from the start was looked upon as a most progressive and useful addition to the mercantile community. The house is in charge of Mr. Edward Harding, and to his efforts must be largely ascribed the substantial and continued growth of the institution. The premises occupied by this concern consist of the salesroom 25x50 feet in dimensions, and a large and convenient basement devoted to the storage of the reserve stock. The lines carried include fine dress shirts, collars, and cuffs, and gentlemen's furnishing goods in detail. The supply is very choice and complete, embracing the most recent novelties, all the standard productions. A specialty is made of underwear and neckwear, the most popular domestic and imported goods being displayed, illustrating the very latest designs, patterns, and styles. The Harding Manufacturing Company operates a factory in Newark, N. J., where an immense number of shirts, collars, and cuffs of the most superior quality are produced. From forty to fifty hands are steadily employed. The trade of the house is both wholesale and retail, and shipments are made to all parts of the Union.

**Coates Brothers,** Manufacturers of Marble and Marbleized Mantels, Plumbers' Slabs, Headstones, etc., Nos. 550 and 550½ Gates Avenue.—This representative firm was established in 1868, and the house has attained great distinction in the trade. The business was founded in 1863 by Mr. Samuel Coates, who died in 1883, and who was then succeeded in the enterprise by his sons, Messrs. Christopher,

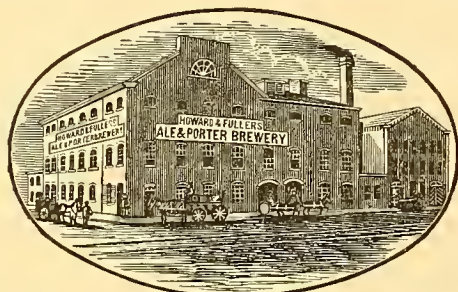
Edward, and Joseph Coates. The former was born in New York city and the two latter in Brooklyn. They are active, enterprising young business men, and have had a thorough practical training in their trade. For the purposes of their business they occupy two stores at the address already indicated, and these are equipped with all necessary mechanical appliances for the successful operation of the business. They employ from five to seven hands, and execute to order all kinds of marble work, and make specialties of marble and marbleized mantels, plumbers' slabs, headstones, etc. The firm carry a large stock of marble of the finest quality, and they are always prepared to execute all kinds of jobbing work promptly, neatly, and at the most reasonable charges. The house has a large business connection, and it fully merits the substantial patronage which is bestowed upon it.

**Isaac Knee, Jr.,** Manufacturer of Fine Harness and Horse Clothing, No. 18 Myrtle Avenue.—In a great city where thousands of horses are employed in every capacity the business of harness and horse clothing must always command a liberal support. One of the oldest and most celebrated establishments in this city is that of Mr. Isaac Knee, Jr., manufacturer of fine harness and horse clothing, and importer of English saddlery, at No. 18 Myrtle Avenue. Here he occupies an elegantly fitted store, which is L shaped, having a front of 20 feet and a rear width of 40 feet, with a depth of 80 feet. He employs four carefully selected and skilled hands, who, under his personal supervision and instruction, produce the finest hand-made harness in the city. With the exception of the English saddles, which he imports, every other article in his large stock is of his own manufacture, and is warranted to be of the very best material and construction. His specialty consists in custom-made work, in which he does an exceedingly large trade. Mr. Isaac Knee, Jr., is a native of Brooklyn, having been born here in 1844. He has had twenty-eight years' experience in all kinds of harnessmaking, and is personally one of the most skillful adepts in the business. The establishment was originally founded by Isaac Knee, Sr., at new No. 17 Myrtle avenue in 1841, and removed to the present address in 1862. The elder Mr. Knee died in 1885, having transferred the business to his son four years earlier. The house is unquestionably one of the leaders of the trade in this city and fully deserves its tremendous popularity. The present proprietor is a most affable and genial gentleman, and this, combined with his expert knowledge and skill, is the surest guarantee that the business will maintain its old-time place in the esteem of the community.

**P. Gabel & Son,** Fine Delicacies, Groceries, etc., No. 143 Court Street.—Among the popular grocers whose names have for years been prominently before the public as representative merchants in their line of trade is the firm of Messrs. P. Gabel & Son. This business was established in 1858 by Mr. P. Gabel, and successfully conducted alone by him until 1880, when he admitted his son, Mr. P. Gabel, Jr., as a partner in the enterprise, though he was in business with his father since 1868. The business was for ten years carried on at a stand on Atlantic avenue, removing in 1868 to No. 143 Court street, near Atlantic avenue, where it has since been continued. The premises occupied at this address comprise a handsomely fitted up store, having a frontage of 20 feet and a depth of 65 feet. The stock is large and attractively arranged, embracing every description of choice, fresh staple and fancy groceries, and a full line of fine, toothsome delicacies. A specialty is made of fine cheese of every description, both foreign and domestic—Swiss, Limburger, Munster, hand, cream, sap sago, Parmesan, Eidamer, Fromage de Neufchatel, Fromage de Brie, Fromage de Roquefort, Fromage de Isigny, and all of the highest standard qualities. Goods are delivered to all parts of the city free of charge, and all orders are executed with promptness and despatch. Mr. P. Gabel is a native of Germany, and has resided in the United States since 1848. His son, Mr. P. Gabel, Jr., was born in New York city. Both are enterprising merchants and are highly esteemed.



**Howard & Fuller**, Brewers of Pure Spring Water Ales and Porter, Brewery corner Bridge and Plymouth Streets.—Among other cities that have taken a high rank in the production of malt liquors, Brooklyn stands in the front, and the brewery of Messrs. Howard & Fuller, corner Bridge and Plymouth streets, both as regards the quality and



quantity of its products, occupies a prominent position in the trade. This brewery commenced operations in 1856, since which period the proprietors, Messrs. Wm. Howard and Junius A. Fuller, have obtained an influential and permanent patronage from retailers and the public. The brewery is a superior three-story brick building, with basement 100x100 feet in dimensions; in the rear is a large storehouse 50x50 feet, fully equipped with all modern appliances, apparatus, and machinery necessary for the successful prosecution of the business. Twenty-five experienced workmen, brewers, etc., are employed, and an engine of fifty-horse power is utilized to drive the machinery. Messrs. Howard & Fuller make a specialty of brewing pure spring water ales and porter, which are superior to anything produced in this country, and quite equal to the finest productions. Only the finest hops and Canadian malt are used, and these are handled in such an able and scientific manner as to result in the production of most excellent ale and porter. The trade of the house extends all over the Eastern States. All the water used in this brewery is from a pure spring, which is entirely free from all organic or foreign substances. Both Messrs. Wm. Howard and Junius A. Fuller are natives of New York. The pure spring water ales and porter made by this old, reliable brewery meet with the approbation of the best judges, while physicians recommend them as thoroughly pure and healthful beverages, and invaluable for the weak and debilitated.

**John W. Moran**, North River Bluestone, Flagging, Sills, Lintels, Coping, Steps, etc., Hamilton Avenue, corner of Hicks Street.—One of the oldest, most extensive and influential enterprises in the line of building stone is that of Mr. John W. Moran, whose widely known establishment is at the corner of Hamilton avenue and Hicks street. The business was founded in 1865 by Mr. Christopher Moran, who subsequently admitted his son to partnership and organized the firm of J. W. & C. Moran. The present proprietor assumed the sole ownership in 1882, and by his energy, enterprise, and close application has largely augmented the operations of the concern. The working department is provided with all the machinery and appliances required in the industry. The facilities for cutting and sawing are unsurpassed, and the extensive business is manipulated in the most satisfactory manner. Mr. Moran deals very largely in North river bluestone, flagging, sills, lintels, coping, steps, etc. Vault roofs and doors are cut to order and cemetery work of all kinds is executed in the most artistic style. Particular attention is given to rubbed mantels, sills, lintels, hearths, tile, and specialties of a similar character. Mr. Moran is a prominent contractor, taking contracts of any magnitude, his experience and resources being ample. Cut stone of any size and for any purpose is furnished, and estimates given and bids filled on short notice for all the stone required for any building, having constantly on hand a full and complete assortment of all the articles heretofore enumerated. The business lies mainly in Brooklyn, New York, and Long

Island, the proprietor giving it his entire personal attention, and his long identification with the interest is of great advantage in the management of the work.

**J. N. Huwer**, Long Island Flint-Glass Works, Manufacturer of every description of Glassware, etc., Office and Factory, corner of Maujer Street and Morgan Avenue, Brooklyn, E. D.—Among the various interests which diversify the industries of Brooklyn none deserves more prominent mention than that of the sale and manufacture of glassware. In former years we were compelled to look to Europe, especially England, for our supply of glassware, but, thanks to the skill and enterprise of American manufacturers like Mr. J. N. Huwer, the glassware specialties manufactured by him have superseded those of British manufacture, and are superior articles in every respect to the imported. Mr. Huwer founded his Long Island Flint-Glass Works in 1877, since which period he has built up an extensive and influential patronage in all sections of the United States and Canada. His factory is eligibly located at the corner of Maujer street and Morgan avenue. The building is two stories in height, and has a frontage of 250 feet by a depth of 100 feet. It is equipped with all modern appliances, apparatus, etc., including three superior furnaces, and is considered by experts one of the best in the country. One hundred and eighty operatives are employed in the various departments. Mr. Huwer manufactures extensively every description of glassware and is proprietor of the celebrated "Silex" chimneys. The products of the works embrace one thousand dozen lamp-chimneys, four hundred dozen peg lamps, one hundred and sixty dozen illuminators daily, and two thousand dozen lantern-globes annually. These glass specialties are general favorites with the trade, owing to their quality, utility, finish, and excellence, and have no superiors in this or any other market. Mr. Huwer is a native of Brooklyn, and is highly regarded in mercantile life for his enterprise and integrity. This responsible house is cordially recommended to buyers and dealers in glassware, being certain that business once entered into with it will prove not only satisfactory but profitable and permanent.

**S. E. Sturtevant**, Livery and Boarding Stables, corner Warren and Henry Streets.—One of the largest concerns in this line in the city of Brooklyn is that conducted by Mr. E. D. Sturtevant, who continues the above business under his father's well-known name. It was founded in 1866, by Mr. S. E. Sturtevant, the father, who died in 1883, and the present proprietor at once succeeded to the entire business, he, however, having been connected with his father since 1879, and occupied quarters on Pacific street and Clinton street until 1880, when he removed to his present commodious place. Here he occupies a two-story brick building, 50x75 feet in dimensions. The stables have ample accommodation for forty horses and forty carriages. Mr. Sturtevant owns a full line of horses and coaches, coupés, and phaetons, which are always at the disposal of the public at the most reasonable rates. Competent men are employed in attending to the wants of patrons. Mr. Sturtevant is a native of Vermont and has been a resident of Brooklyn for thirty-four years, where he is well known as a man of rectitude, honor, and strict reliability.

**T. J. Allen**, Teas, Coffees, and Spices, No. 58 Vernon Avenue, Long Island City.—This enterprise when first inaugurated, which event took place in 1879, was established by the Great Eastern Tea Company, Mr. Allen being one of the proprietors. About two years ago he succeeded to the entire proprietorship, and moved to the store at present occupied by him. The store covers an area of 80x25 feet. It is furnished in that bright, attractive manner which denotes the model tea store. The finest flavored teas, coffees, and spices may be found here in abundance, and obtainable at the lowest prices. In addition to this, a full line of presents in crockery, glassware, and other useful articles is kept in store, and are given away to persons patronizing the establishment. Two clerks are employed. Mr. Allen is a native of Ireland and has resided on Long Island since 1878.



**E. Walker's Son, N. Y. Bookbindery, No. 20 Jacob Street, New York;** Brooklyn Store, corner of Lafayette and Portland Avenues.—Brooklyn and New York have long been noted as the principal centres of the bookbindery trade of the United States, and publishers, as well as the public, have reason to be proud of the excellence of the workmanship, and the reasonable rates at which all orders are filled. Prominent among the representative proprietors of binderies here is that of E. Walker's Son, whose branch in Brooklyn is centrally located at the corner of Lafayette and Portland avenues. This business was established in 1836 by Mr. E. Walker, who was succeeded by the firm of E. Walker & Sons. Eventually E. Walker's Sons became proprietors till 1872, when the present owner succeeded to the management under the style and title of E. Walker's Son. The store in Brooklyn is very commodious and employs from ten to twenty assistants, etc. The bindery in New York is equipped with all the latest improved presses, gilding and cutting machines, and other appliances necessary for the successful prosecution of the business. Mr. Walker devotes his close personal attention to every detail of his business, and is fully conversant with the wants of his numerous patrons. Book-binding in every style is artistically executed by this responsible house, from pamphlet and sheep work to the most elaborate styles of finish in Morocco, calf, or Russia and velvet. So complete and systematic are the arrangements and facilities of this establishment, that books can be bound in one or two days if required, while in all cases the very best stock and workmanship, with strength and beauty combined, may always be relied upon. Special care and attention are given to binding editions in cloth or morocco. Mr. Walker supplies emblematic designs for all the leading illustrated works, and binds to pattern, in the neatest and cheapest manner, music, magazines, newspapers, law and scientific books, and makes a specialty of memorials and resolutions. Persons residing at a distance from New York often experience considerable difficulty in getting their binding done. They will find it greatly to their advantage to pack and direct their books to this widely known house, stating style of binding required, or sending a volume that they have had previously bound as a sample. The books, well bound at the lowest possible prices, will be returned carefully packed without delay. For the accommodation of Brooklyn people specimens of all kinds of binding can be seen at Mr. Walker's store. Mr. Walker is a native of Brooklyn and is held in the highest estimation by the community for his business capacity and sterling integrity. His skill in bookbinding is unsurpassed, being equal to anything at home or abroad, and, as he is a thoroughly practical binder, he has gained an enviable reputation for the artistic merits of his work.

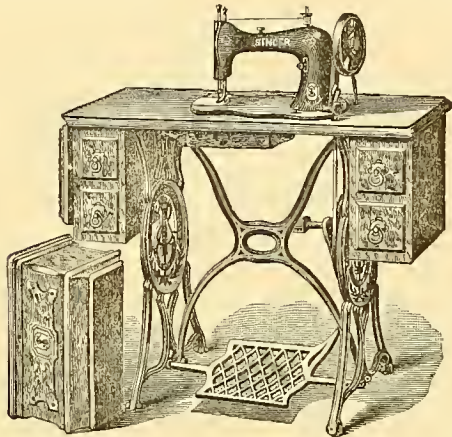
**John Parkinson, Coal and Wood, North Ninth Street and Kent Avenue, Brooklyn, E. D.**—The house of Mr. John Parkinson, at North Ninth street and Kent avenue, was founded in 1873, and has been conducted by him with steadily increasing reputation and success. The importance of the industry represented and the ability and enterprise displayed in the management of its affairs entitle it to honorable mention in a work devoted to the manufacturing and mercantile interests of the city of Brooklyn. As a dealer at both wholesale and retail in all kinds of coal and wood, Mr. Parkinson is recognized as one of the leaders in his line of trade. His yard is 50x150 feet in size, furnishing the capacity for five thousand tons of coal, and abundant room is had for the storage and handling of the heavy stock which is constantly carried. No similar house here has better facilities for prompt and efficient service or the procurement of supplies, while every demand of the public is met with reliability and perfect satisfaction. Special attention is given to the quality of the different varieties of coal and wood, and nothing is handled which has not some well-defined points of excellence, making its use desirable and acceptable. Orders by the cargo or ton receive immediate and careful attention. A large force of men and teams are employed, and the business transacted is very heavy at all seasons of the year. Mr. Parkinson is a native of England, was educated in Brooklyn, and is an enterprising, reliable, and popular business man.

**Alonzo E. Deitz, Manufacturer of Patented Night-Latches, Door-Locks, Pad and Drawer Locks, etc., Factory, Nos. 67 to 69 Clymer Street, Brooklyn, E. D.;** J. C. McCarty, Agent, No. 97 Chambers Street, New York.—In every branch of industrial and mechanical activity there are manufacturers who by superior talent and ability attain a prominence and reputation beyond that of all competitors. As a maker of night-latches, locks, etc., Mr. Alonzo E. Deitz has obtained an excellent reputation by years of patient industry, coupled with a system of honorable dealing. He has been established since 1861, and is one of the oldest and most reliable manufacturers in Brooklyn. The factory is spacious and is fully supplied with the latest improved machinery, tools, and appliances necessary for the successful prosecution of the business. Sixty experienced operatives are employed, and the machinery is operated by steam power. The factory is located at Nos. 67 and 69 Clymer street, Brooklyn, E. D., where all Mr. Deitz's specialties can be obtained, and he is also represented in New York by Mr. J. C. McCarty, No. 97 Chambers street. Mr. Deitz, who is the owner of a number of valuable patents, manufactures largely the following, viz.: Tubular rim night-latches, mortise night-latches, tubular store-door locks, mortise store-door locks, bronze metal padlocks, cast brass drawer-locks, wrought brass drawer-locks, self-locking drawer-locks, etc. He also produces locks for vaults, safety deposit and inside safe boxes, with flat and round keys. His various specialties are the very best products of American inventive genius and mechanical skill, and are unsurpassed by those of any other first-class house in this country or Europe. The trade of this responsible house extends throughout the United States, while large numbers of these superior latches, locks, etc., are exported to the West Indies, South America, Europe, and Australia. Mr. Deitz was born in New York, and is highly regarded by the community for his sound business principles and sterling integrity, and well merits the large measure of success which has attended his industry and energy.

**F. Greenland, Cocoa Mats and Matting, Nos. 54 to 64 Gold Street.**—The manufacture of cocoa mats and matting has of late years developed to large proportions, stimulated by an active demand all over the country for fresh triumphs of American ingenuity, and by the superiority both in finish, reliability, and perfection of recently manufactured cocoa and jute fibre specialties. Much of the credit for the prosperous condition of this interest in Brooklyn is due to the reliable and representative house of Mr. F. Greenland, whose office and factory are situated at Nos. 54 to 64 Gold street. This business was established in 1850 by Mr. Greenland, who conducted it at Kosciusko street and Boerum place until 1881, when in consequence of rapidly increasing trade he removed to his present eligible location. The premises occupied comprise a spacious two-story brick building 100x125 feet in dimensions, with an iron-clad store 25x60 feet in area attached. The factory is supplied with all modern appliances and machinery necessary for the systematic and economical conduct of the business. An eighty-horse power steam engine is utilized to drive the machinery. The special feature of this particular work being the firmness and hardness of the braid, which admits of a staple being used for fastening, thereby superseding the old and badly made hand-sewed mats. This particular work, together with other improvements in the other branches are covered by four different patents. One hundred and twenty operatives are employed in the various departments. Mr. Greenland manufactures extensively cocoa mats and matting of every description, which are unsurpassed for quality, finish, durability, and excellence by those of any other first-class establishment. Mr. Greenland has long been well and favorably known in the trade for his probity and just business methods, as well as for the superiority of his productions. Mr. Greenland makes a specialty of metal fastened skeleton mat for railway cars, made of Napier or cocoa yarn. These mats have been adopted by the principal railroads throughout the country. They are largely used for halls, theatres, steamboats, to which use they are specially adapted. The entire output of this establishment is controlled by W. & J. Sloane.



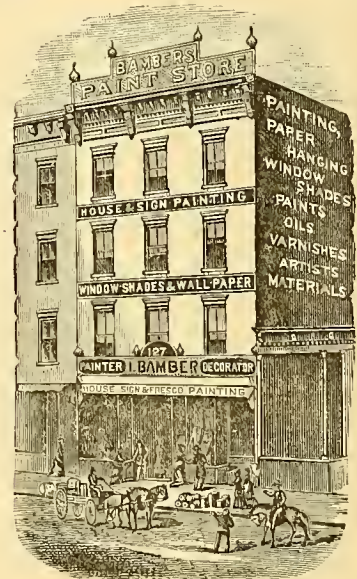
**The Singer Manufacturing Company,** Manufacturers of the celebrated Singer Sewing-Machines, No. 591 Fulton Street and No. 104 Graham Avenue.—Prominent in the manufacturing world, and unrivaled in its branch of trade, is the widely known and celebrated "Singer Manufacturing Company," whose salesroom and general office for Long Island is located at No. 591 Fulton street, Brooklyn, with a branch at



No. 104 Graham avenue, E. D. This company was incorporated in 1857, and now has a working capital of \$30,000,000. Its success has been phenomenal—in fact, its machines have no equals for durability, reliability, simplicity, and excellence, and are the embodiments of mechanical workmanship of the highest order of perfection. The following gentlemen, noted in commercial and financial circles for their executive ability, sound business principles, and inflexible integrity, are the officers, viz.: G. R. McKenzie, president; W. F. Proctor, vice-president; F. C. Boura, secretary; H. Cheyne, treasurer; E. D. Cummings, Brooklyn manager. The company has immense factories at Elizabethport, N. J., South Bend, Ind., Cairo, Ill., Kilbowie, near Glasgow, Scotland, and at Vienna, Austria, and Montreal, Canada, and forty-five thousand employees, and the trade of the company extends to every part of the civilized world. The company has two thousand offices in the United States and Canada, and three thousand offices in Europe, etc. Interested parties often tell confiding people that "the Singer is a good machine for manufacturing, but is not intended for family use." This is not true. The company sells every year more machines to families than are sold by any other three sewing-machine companies combined. Over six million Singer family machines have been sold to families. Three-fourths of all the family machines sold annually throughout the world are Singers; and probably three-fourths of all the manufacturing machines are also Singers. The "reasons why" are these: 1. New improvements. The latest machines have more improvements, and more valuable ones, than are found on any other machines. 2. Simplicity of construction. They are so simple that a child can quickly learn to operate them. 3. Light running. A child can operate the latest improved machines with ease. 4. Noiseless. The latest machines are less noisy than any of the lock-stitch machines. 5. Great strength. They stitch the heaviest wools as well as the thinnest gauze. 6. Durability. There are Singer machines in good order to-day, after being in use from twenty to thirty years. 7. Utility. The company never sacrifices utility, strength, and durability to mere show. Their machines are made to sew—and to sew everything—and to sew everything well—and are not varnished and gilded over to hide defects. 8. Staying qualities. Buyers of other machines often find themselves unable to procure necessary parts or repairs, because the company which made them has gone out of business (as over fifty sewing-machine companies have in the past ten years). Such machines then become valueless to their owners. No buyer of a Singer experiences such a loss. The company have been in the field

since 1850, and is here to stay. 9. Repairs and teaching. The company retails as well as manufactures, and has about five thousand offices, covering every part of the civilized world, and conducted by their own salaried agents. Every Singer agent is under positive instructions to look after any Singer machine needing attention or repairs, without regard to where it was purchased, and customers are requested to notify the principal office whenever their needs do not meet prompt and proper attention from their local agents. The Singer machines have been awarded the first premium over all others more than three hundred times at great World's expositions, State and county fairs in every part of the United States. To sum up the matter, "The Singer" is a long way ahead of all other sewing-machines, and is the best in the world, while even the inexperienced cannot fail to use it with pleasure and profit.

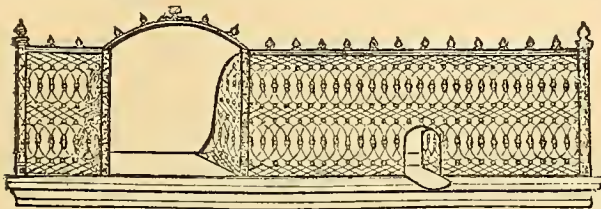
**I. Bamber, Painters', Paper-Hangers', and Artists' Material Supply Store,** No. 127 Broadway.—One of the oldest, largest, and most valuable concerns in Brooklyn, connected with the wall-paper, painting, and decorating interests, is conducted by Mr. I. Bamber, at No. 127 Broadway. It was established in 1853 and has been continuously under the control and management of the present proprietor, who has built



up a patronage of very large proportions and maintained a high reputation for fair and honorable dealing. The sales-rooms are 25x100 feet in dimensions, and a spacious basement is used as a paint-shop. A heavy stock is carried of paper-hangings, window shades, gilt and hardwood room moldings, white lead and zinc, paints, oils, turpentine, varnishes, window glass, and painters' and glaziers' supplies in detail. Purchases are made from the most reliable sources. Imported goods are freely handled, many beautiful and valuable specimens of foreign handiwork being exhibited. A choice and complete line of artists' and wax flower materials is always displayed. The different productions are offered to customers and the public at prices that could only be afforded by a well-organized establishment. Special attention is given to painting, paper-hanging, and fine decorations in paint, paper, and fresco, and throughout Long Island, Brooklyn, and New York city are to be found numerous splendid examples of Mr. Bamber's artistic skill. During busy seasons he often employs as many as a hundred expert artisans. Estimates are furnished and contracts made for work of all kinds. Mr. Bamber was born in England, and came to the United States in 1829.



**Smith & Brandell**, Acme Steam Wire and Iron Works, Nos. 80 to 90 Pearl Street, corner of Front.—The Acme Steam Wire and Iron Works were founded in 1881 by Messrs. Andrew L. Smith and Henry Brandell, who had previously had valuable experience in the business. Industry and energy soon built up a trade that placed the house in



the front rank of importance in its special field, and it has continued to advance with steadiness. The factory is situated at Nos. 80 to 90 Pearl street, and comprises the whole of the first floor, 50x150 feet in dimensions. It is arranged in every department with careful and experienced attention to the importance of securing the best production at the lowest possible cost. The success of the establishment in this respect has enabled it to place its goods in the market on the most attractive and advantageous terms, and has still further added to the demand on its resources. The machinery in use is of the latest and most improved description, securing greater excellence, the multiplication of graceful forms, and the ingenious adaptation of new designs to the purposes for which they are intended. The manufactures include a varied and useful list of specialties, such as wire and iron railing, area gates and tree guards, wire cloth, sieves, coal and sand screens, wire and wrought iron window guards, wrought and cast iron stable fixtures, flower stands, nursery fenders, fire guards, fly doors, window screens, and plain and ornamental wire work of every kind. They also inclose elevators with any design. These goods are produced in great quantities, shipped to all parts of the United States, and exported to the West Indies, Europe, and South America. Thirty mechanics are given constant employment, and that number is being steadily added to. Ample capital is invested, and the interests of the concern are being pushed with great vigor and enthusiasm. The house is one of the reliable and responsible institutions of Brooklyn, and a most desirable one with which to open negotiations. Mr. Smith was born in Pennsylvania, and Mr. Brandell is a native of Albany, N. Y. They are both young men of enterprise and ambition, trustworthy and honorable in all their transactions.

**S. L. Rowland**, Real Estate and Insurance Agent, No. 691 Myrtle Avenue, near Bedford.—Prosecuting a successful enterprise in the real estate line with signal ability is Mr. S. L. Rowland, of No. 691 Myrtle avenue. This business he established in 1866, and he deals in all kinds of city and suburban property. He rents houses, collects rents, takes charge of estates, negotiates loans on notes, bonds, and real estate, buys and sells mortgage notes, and has many valuable dwelling and building sites in all parts of the city and suburbs under his immediate charge that are worthy of inspection by all who propose to invest in this kind of property. Since the establishment of his business he has always enjoyed a liberal patronage derived from substantial property holders in the city and its suburbs. His thorough knowledge of the laws and customs of real estate, his large experience in all the details of his business, and his intimate acquaintance with men and affairs in this community, render him just the man who can be consulted upon all such matters with the utmost confidence. He also effects insurance in all the leading and substantial companies on all kinds of insurable property at the lowest rates consistent with security. He is prompt and faithful in all his undertakings and his patrons are ever ready to recommend him as an authority upon all matters relating to his branch of business. Mr. Rowland is a native of Patchogue, L. I., is a gentleman of business sagacity, reliability, and courtesy, and is a most popular citizen.

**The Brooklyn Bank.**—This is one of the strongest and most prosperous banks in Brooklyn, and was incorporated in 1832, with a capital of \$200,000, and was located at No. 5 Front street, the commissioners appointed to receive subscriptions to the stock being Samuel Smith, John T. Bergan, Richard V. W. Thorn, Jas. Moser, Samuel L. Willoughby, and John F. Garrison. It was reorganized in 1859. The capital stock is \$300,000, and by wise investments and close and careful inquiry in every case involving the loan of money a splendid surplus of \$100,000 has been accumulated. The bank receives deposits, negotiates loans, makes collections, discounts commercial paper, deals in foreign and domestic exchange, and government and local securities, and engages in all the transactions pertaining to a general banking business. It is the resort of a long list of depositors, embracing leading men in all lines of mercantile and industrial enterprise. The officers are Elias Lewis, Jr., president, and Henry E. Hutchinson, cashier, both gentlemen of long experience, able financiers, quick in decision, and reliable in judgment. The high character of the directory is sufficient guarantee that all matters intrusted to the bank are in safe and prudent hands. The banking rooms are in the fine iron building at Front and Fulton streets. The Brooklyn Bank has been the stay and support of business interests in critical times, and finds its just measure of reward in a degree of esteem and patronage not second to that enjoyed by any similar concern in the country.

**Louis Herbst & Co.**, Manufacturers of Window Shades, No. 190 Grand Street, Brooklyn, E. D.—Among the multitude of manufacturers of Brooklyn none have gained greater prominence in their particular line of business than have the firm of Messrs. Louis Herbst & Co., manufacturers of window shades. The business of this enterprising house was first founded in 1864 by Mr. Louis Herbst, and conducted single-handed by him until June, 1885, when he admitted his son, Mr. L. P. Herbst, and Mr. H. Asher as partners in the enterprise, the firm style becoming as at present constituted. The firm carry on their industry at No. 190 Grand street, in the well-known Tittle Buildings, which were erected in 1873. The firm occupy for the purposes of their business the upper floors. Here they give employment to a large number of experienced workmen, and are carrying on an extensive business as manufacturers of window shades of all kinds, the work being done most artistically. The firm sell to the trade and have a business that reaches to all parts of the country. The members of the firm are all well and favorably known in business circles here. The fine grades of goods made by the firm are in much demand, and are far above the average goods in this line. The trade will do well to order their supplies from this house, where they are assured of fair and honorable treatment.

**William Durst**, Metal Spinner, and Brass Worker in General, Nos. 86 and 88 Pearl Street, near Front Street.—The brass founding and metal spinning industry has an excellent representative in the person of Mr. William Durst, of Nos. 86 and 88 Pearl street. Mr. Durst, who was born in New York city thirty-nine years ago, and received a thoroughly practical training in his business, founded his enterprise in 1882, and has since secured a large and influential business connection. He started operations at No. 55 Atlantic avenue, and remained there until the early part of 1885, when he removed the business to its present location on Pearl street, near Front street. Here he has a neat, handsomely furnished office, and on the second floor a well equipped workshop, 50x60 feet in dimensions. All the latest improved machinery incident to the trade is here in use and is operated by a powerful steam engine. Ten skilled and experienced hands are employed, and the facilities of the establishment for executing all kinds of brass work and metal spinning are of an ample and complete character. Orders receive prompt attention, and are satisfactorily filled at most reasonable rates. Mr. Durst is not only an able and expert workman, who exercises a close supervision over every department of his business, but is a liberal and fair-minded business man, holding the full confidence and esteem of all who know him.



**Tuttle & Co., Dispensing Chemists, No. 443 Grand Street, Brooklyn, E. D.**—A representative house in the drug trade of Brooklyn is that of Messrs. Tuttle & Co. This well-known and popular establishment was founded in 1857 by Mr. Howard Gross, who conducted the enterprise until 1886, when he was succeeded by the present proprietors, Messrs. Tuttle & Co., who have a first-class reputation. The house handles the best and most reliable goods at reasonable prices, and are noted for fair and equitable dealing. Mr. W. C. Tuttle, who is a Pennsylvania, holds certificates of proficiency in his profession from the New York College of Pharmacy and from the King's County Board of Pharmacy. The store has an area of 25x80 feet, and at the rear of this is a well-equipped laboratory 25x40 feet in dimensions. The store is elegant and attractive in its fittings and appointments, and here is to be found a full and complete line of pure, fresh drugs and chemicals, patent medicines of acknowledged merit, all the latest novelties in toilet and fancy articles, perfumery, etc. The members of the firm and their clerks are very attentive and polite toward their patrons, and in every respect they are thoroughly equal to any emergency, and have a large trade both in the city and the surrounding districts. They do not quote a few of the leading patent medicines at cost and charge exorbitant prices for prescriptions.

**A. A. Newman, Millinery, No. 173 Broadway.**—Mr. Newman started his enterprise in 1883, and has in the interval built up a trade and a reputation of the highest character. His salesroom is 25x90 feet in dimensions, and the rear part is elegantly fitted up as a reception-room. The fittings and appointments throughout are of the most artistic and attractive character, and the establishment is one of the finest of its kind in the city. The stock is full and complete, and everything new and stylish in shapes, flowers, feathers, ribbons, tips, aigrettes, etc., may be found in ample display in this popular, fashionable resort. Domestic and foreign productions of the choicest description are here fully represented. Mr. Newman, who is a native of this State, is a gentleman of ample practical experience in the millinery trade, and has given proof of the possession of good taste and judgment in the purchasing of such supplies as meet with the appreciation and attraction of his numerous customers. He enjoys a large and growing trade, and the exigencies of the business call for the constant employment of from five to twelve hands.

**P. A. Andreae, Apothecary, No. 91 Grand Street, Brooklyn, E. D.**—Among those who have attained an excellent reputation in the drug trade in Brooklyn can be named P. A. Andreae. The drug store is 25x50 feet in dimensions, with well-equipped laboratory under the personal supervision of Mr. Andreae, elegant fixtures, handsome show-cases, and a splendid soda fountain imparting to the place a very attractive and inviting appearance, and capable and experienced assistants are employed. A heavy and carefully selected stock is carried, including pure and fresh drugs and medicines, chemicals, acids, extracts, medicinal wines and liquors, alcohol, proprietary remedies of standard reputation, perfumes, toilet articles, and fancy articles, and a large and influential trade is done, many of the leading physicians of the Eastern District having their prescriptions compounded here, owing to the well-known accuracy and vigilance of the proprietor. Mr. Andreae is a young man, a native of Frankfort-on-the-Main, and is a skillful and painstaking apothecary.

**A. Westheim, Dry Goods, Hosiery, and Underwear, No. 599 Broadway, near Ewen Street, Brooklyn, E. D.**—Since Mr. Westheim started his business at No. 599 Broadway, in 1878, he has built up a large and important trade, and this is yearly increasing in volume. The store has a frontage of 25 feet and a depth of 90 feet. It is splendidly lighted by two fine show windows, is admirably arranged for the display of goods and the convenience of customers, and the fixtures and appointments are all of a neat and pleasing character. The stock of merchandise is always first class and desirable, and embraces everything new, stylish, and novel in foreign

and domestic dress goods, notions, hosiery, gloves, underwear, novelties in fancy goods, housefurnishing goods of every description, etc., and prices are always reasonable and satisfaction guaranteed. Courteous assistants are employed. The square dealing of the house has made this a favorite shopping place in this section of the city. Mr. Westheim, who is a native of Germany, has long been resident in this country, and has had an extended experience in this line of trade.

**Thomas F. Larkin, Artistic Book and Job Printer, No. 286 Fulton Street.**—One of the great needs of all commercial enterprises is proper printing for envelopes, bills, and letter-heads, etc., and the work may be considered as one of the prominent enterprises of any city. Chief among those in this city who do that line of work is Thomas F. Larkin, successor to Tremlett & Co., of No. 286 Fulton street, where he occupies the third and fourth floors, which afford a space of 25x80 feet each. Here he employs a number of skilled hands and six jobbing presses, and does all kinds of mercantile printing, including bill and letter heads, envelopes, cards, pamphlets, catalogues, circulars, a specialty being made of nice printing for concerts, etc., church, school, and book work. The business was established in 1877 by Mr. George Tremlett and Mr. Thomas F. Larkin. The latter succeeded to the business in 1886. Mr. Thomas F. Larkin, the present proprietor, is a native of this city, thirty-five years old, and has had twenty-three years' experience in this line. It can easily be seen, then, that this gentleman possesses the highest possible qualifications for the work, and the excellence and finish with which it is accomplished are well accounted for.

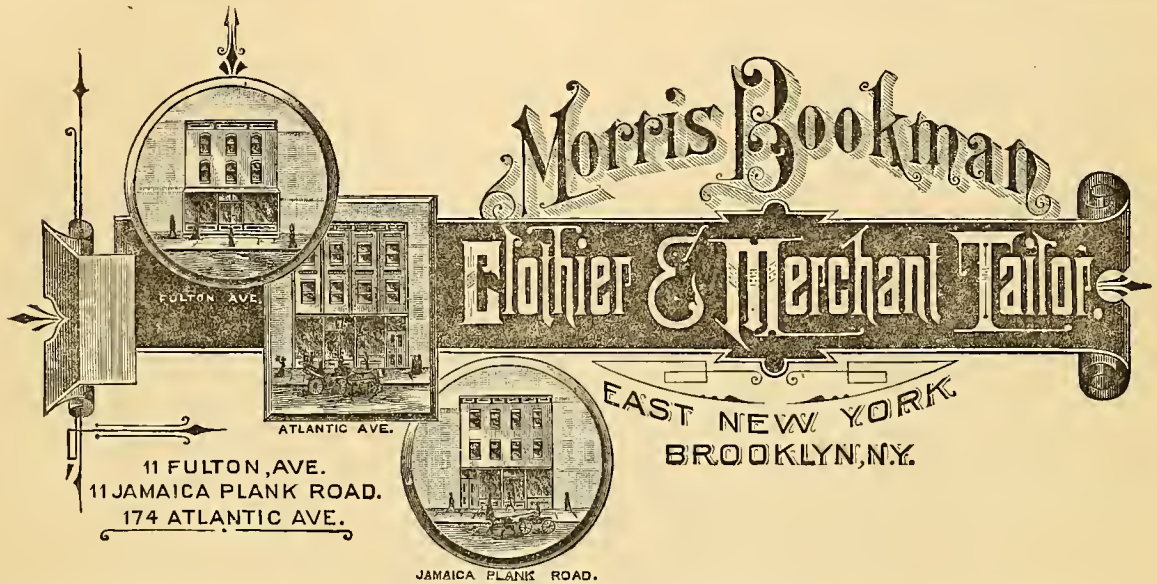
**Theo. Amelung, Staple and Fancy Groceries, Fruits and Vegetables in their season, No. 1111½ Bedford Avenue.**—Mr. Amelung, who established this business in 1874, is originally from Germany, has been a resident of Brooklyn many years, and has become thoroughly identified with the business and local affairs of the city. The store, which has a front of 25 feet with a depth of 60 feet, is one of the finest and best fitted up, most attractive and neat in this section of the city, and is well filled with a choice stock of staple and fancy groceries, including the best imported and domestic goods, among which are the finest China and Japan teas, pure spices, and fragrant coffees, fruits and vegetables in tin and glass jars; he puts up his own fruits and vegetables—five thousand jars the last year. His goods have a wide reputation, and this branch of the business is constantly increasing, both wholesale and retail. Condiments and table delicacies, preserves, salt and smoked meats, fish and provisions generally, and foreign and domestic fruits, etc., when in season. Under the judicious management of Mr. Amelung his business place has become a popular resort, as it is well known to the community that they can obtain here just what they want at the lowest prices.

**Pattison & Reeve, Commission Merchants in Putter, Cheese, Eggs, etc., No. 59 West Avenue, corner of South Street, Wallabout Market.**—In the line of butter, cheese, and eggs Messrs. Pattison & Reeve occupy a conspicuous position. The individual members of the firm are Messrs. Charles H. Pattison and Stephen J. Reeve. The former is a native of Kingston, Ulster county, N. Y., and the latter was born on Long Island. These gentlemen founded their enterprise in 1882 on Park Place, and on the 19th of October, 1885, took possession of their present establishment. This is a two-story frame building, 25x60 feet in dimensions. It is very neatly fitted up, admirably arranged, and presents a clean, inviting appearance. The firm conduct an extensive trade in butter, cheese, eggs, etc., and they are daily in receipt of heavy consignments from the best farming districts, and are always in a position to supply dealers with the choicest of farm products at the most reasonable prices, while their facilities for promptly filling all orders are of the most ample and complete character. Having a ready market and prompt sales for all consignments, the firm are enabled to make prompt and satisfactory returns to consignors. The members of the firm are well and favorably known among their fellow-merchants.



**Morris Bookman**, Merchant Tailor and Clothier, Old Store, Fulton Avenue and Jamaica Plank Road; New Store, Atlantic Avenue, between Sheffield and Pennsylvania Avenues, East New York.—The ably conducted and prosperous house of Mr. Morris Bookman was founded in 1876, at the corner of Fulton avenue and Jamaica plank road, between

country, as well as the energy and ability that from its inception have characterized the management of the business. The factory is very commodious, comprising a three-story and basement structure 100x50 feet in superficial dimensions, with 25x40 feet extension, supplied with ample steam power and completely equipped with the most improved machinery,



Georgia and Alabama avenues. The enterprise was attended with such marked success that a second store was established by Mr. Bookman at Atlantic avenue, between Sheffield and Pennsylvania avenues, and both places are still jointly conducted by him. Both stores are commodious and spacious, that on Jamaica plank road and Fulton avenue, between Georgia and Alabama avenues, having an area of 75x25 feet, that on Atlantic avenue of 60x25 feet. The stores are fitted up in excellent fashion and contain large stocks. The assortment includes ready-made clothing of all kinds, for men's, youths', boys', and children's wear. The goods are of superior value, being made of good material in a substantial manner. They are sold at remarkably reasonable prices and cannot be duplicated elsewhere for the same money. Another special feature of the establishment is the custom-work department. Mr. Bookman is a first-class practical tailor of many years' experience and he personally superintends all the operations of his staff of competent workmen. The garments produced to order are remarkable for their excellence of fit, quality, and durability, and are guaranteed to give satisfaction. All orders are finished at the time promised, and single garments or entire suits are made at the lowest prices. A force of about twenty hands are employed in the store and custom department, and the operations of the establishment are conducted in systematic order. Mr. Bookman is a native of East New York, and is one of its most enterprising and representative business men. He is perfectly honorable in all his dealings and treats all his customers with equity and fairness. His trade is of important proportions and is growing steadily in volume. He is one of the most esteemed of East New York's eminent merchants.

**Miles Brothers & Co.**, Manufacturers of Brushes, Factory, Eastern Park Way and Henry Street, East New York; Office and Salesroom, No. 102 Fulton Street, New York City.—Prominent among the capacious and well-equipped concerns of East New York is that of Miles Brothers & Co., manufacturers of brushes of all kinds, which is in all respects a leading and noteworthy firm. This flourishing enterprise was started in 1875, and the positive and permanent success that has since attended it amply attests the excellence of the products, which are in steady and extensive demand throughout the

appliances, and appurtenances known to the industry, and employment is afforded to from one hundred and twenty to one hundred and fifty hands. The establishment is connected by telephone with the New York office, and a heavy and excellent stock is carried constantly on hand to meet the requirements of the trade, which extends all over the United States, the business being both wholesale and retail. The firm consists of Messrs. William H. Miles, Jr., and Alfred S. Miles (brothers), natives of this city.

**Phil. Nolan**, Dealer in Choice Groceries, No. 41 Jackson Avenue, Long Island City.—The popular house of Mr. Philip Nolan was originally established in 1880 by Mr. John W. Stiles. The present proprietor succeeded to the business in April, 1886, since which period it has been conducted under his name. The premises occupied are fitted up and thoroughly equipped with all necessary appliances required in the business, while the stock displayed consists of a carefully selected assortment of staple and fancy groceries, embracing pure and fresh teas, coffees, spices, table luxuries, choicest brands of flour and canned goods, foreign and domestic fruits, bakers' and laundry supplies, sugars, syrups, molasses, provisions, choice creamery butter, cheese, eggs, vegetables, and other farm and dairy products, which are noted for their purity, freshness, and low prices. Mr. Nolan was born in Queens county, L. I., and has resided in this city for nineteen years.

**A. W. Adams**, Brick, Cement, etc., Nevins Street.—This gentleman has been engaged in business since 1872 as an extensive retail dealer in brick, lime, lath, hair, cement, etc., and enjoys a very large city trade. The premises occupied by him cover a large area of ground, having a frontage of 225 feet on Union street and 140 feet on Nevins street. On the Gowanus canal front is a one-story frame building, running for a length of 200 feet. Both this building and the extensive yard belonging to the premises are filled with an enormously large stock of the goods handled by Mr. Adams, all of which are of superior qualities and the best obtainable in the market. Employment is given to ten hands. Mr. Adams is a native of Syracuse, New York State, and has resided in this city since 1872.



**Joseph O'Brien & Co.,** Importers, Manufacturers, and Dealers in Dry Goods, Carpets, Furniture, etc., Nos. 139, and 151 to 159 Atlantic Avenue.—There are no commercial enterprises that add so greatly to the importance of a city as the modern dry goods houses of the present day. Brooklyn is not behind any city in the United States in the possession of such enterprises, as may easily be discovered by a visit to the extensive establishment of Messrs. Joseph O'Brien & Co., importers, manufacturers, and dealers in dry goods, carpets, furniture, etc. This business was established in 1863 by Mr. Joseph O'Brien, who is sole proprietor, and since its inception at that period he has built up an influential patronage in New York and Brooklyn. Mr. O'Brien did not wait for customers to come to him, but reached them through the medium of judicious advertising. He at once on commencing business established the principle of selling for cash only, which system has been rigidly adhered to, and this is probably the only house in the city that gives credit to no one. The fact of every representation being fully borne out both as to price and quality early gave the establishment an enviable reputation that is now one of the chief factors of its prosperity. The premises occupied are very extensive, and comprise a splendid four-story brownstone building, 90x100 feet in dimensions, which forms an imposing architectural addition to this section of the city. All the floors are connected by means of elevators and all the prominent points in Brooklyn brought within speaking distance by telephone. The interior of the establishment is elegantly fitted up and furnished with every appliance and facility for the accommodation and display of the choice and valuable stock and the comfort of patrons. So far as the character of the stock and its extent are concerned, it may be stated that it is unsurpassed by any other first-class establishment, and embraces a diversity simply impossible to describe, in dry goods, silks, satins, velvets, velveteens, ladies' and gentlemen's furnishing goods, suits, shawls, and wraps, hosiery, linens, woollens, cotton and mixed articles of every texture and description, millinery, laces, embroideries, carpets, fancy notions, curtains, draperies, floor cloths, furniture, boots and shoes, and, in short, every conceivable article that could properly be classed under these general headings. One hundred and eighty salesladies, assistants, etc., are employed. They have a faculty for anticipating the wants of customers, laying before them a full variety of textures, patterns, and shades. Mr. O'Brien was born in Ireland, but has resided in America the greater part of his life. During a long, active mercantile career he has won a measure of popularity, confidence, and respect second to no other members of the dry goods trade, and is one of our most conservative, successful, and honorable merchants and importers.

**E. W. Richardson,** Tailor and Importer, No. 156 Atlantic Avenue, corner Clinton Street.—As one of the principal recognized centres of fashion in the United States, Brooklyn can boast of possessing some of the most talented and qualified tailors in the country. A representative and progressive establishment and one that is prominent in fashionable circles is that of Mr. E. W. Richardson. This business was founded originally in 1841 by W. Evans, Mr. Richardson becoming sole proprietor in 1876. Mr. Richardson, previous to commencing business on his own account, was foreman for Messrs. Evans & Son for twenty years, and consequently brings to bear great practical skill and experience, which, coupled with his keen appreciation of a first-class trade, has placed him in a prominent position as regards those who accord him their custom. The premises occupied are handsome, spacious, and commodious, and contain an extensive and splendid stock of the finest productions of English looms, which are imported direct, and the most fastidious and critical cannot fail to be suited at this reliable and popular establishment, while the fit and finish of the house are too well known as perfection to require further comment. All trimmings, satins, and silks used in the production of the garments are made to order by the most noted foreign manufacturers. The facilities of the house for the prompt fulfillment of orders are absolutely unexcelled, and embrace a large corps of the ablest workmen, whose operations are all conducted under the personal supervision of the proprietor. Mr. Richardson is

not a mere figure-head, but a most active man in his business, personally attending to the cutting and fitting of all garments, and a fact which has done much toward gaining the excellent reputation he enjoys, is that no garment has ever left this establishment that he knew to be wrong in any particular, however slight the fault may have been. This house is patronized by the refined, educated, and wealthy classes. Mr. Richardson has resided in Brooklyn for the last thirty years. His high personal character is a sufficient guarantee of the reliable manner in which all garments are made, and the skill and energy displayed by him in successfully conducting this large and growing business must continue to assure an increased patronage from the best classes of society.

**Haviland & Sons,** Real Estate and Insurance Brokers, No. 984 Fulton Street, and corner of Greene and Classon Avenues, and No. 26 Court Street.—The real estate interests of Brooklyn have latterly assumed proportions of great magnitude, and unquestionably represent one of the most important features of financial security and strength in the city. No form of investment of late years has become so popular with the conservative public as judiciously selected real estate; for not only in the case of improved property is a permanent source of income assured, but there is always a reasonable certainty of prospective increase in value. Much depends, however, on the choice of eligibly situated and strictly first-class property, while there is no safeguard better than that of the sound judgment and practical experience of one of our reliable and responsible real estate houses. Prominent among the representative firms thus referred to is that of Messrs. Haviland & Sons, whose offices in Brooklyn are located at No. 984 Fulton street, corner of Greene and Classon avenues, and No. 26 Court street. This business was established in 1877, the acting copartners being Messrs. C. Augustus and Edward W. Haviland, both of whom bring great practical experience to bear and an intimate knowledge of the value of real estate in every section of Brooklyn and its vicinity. They have established connections of a strictly first-class character, being commissioned by many wealthy capitalists and property-owners to effect the disposal of choice avenue and other improved properties. Messrs. Haviland & Sons transact a general real estate business, buying, selling, exchanging, renting, etc., negotiate loans on bond and mortgage, and effect insurance in first-class companies at lowest rates. Mr. C. Augustus Haviland, the senior partner, is one of our reliable counselors-at-law, and by combining the law business and real estate agency secures to patrons such protection as they have a right to expect when intrusting real property to brokers. The past has demonstrated that no firm in the city has the confidence of the community to a greater degree, or is more successful in effecting sales for owners, making purchases for investors, or renting stores and houses. Mr. C. Augustus Haviland is a native of New York, while his son, Mr. Edward W. Haviland, was born at Davenport, Iowa. In commercial circles they enjoy the highest confidence and are recognized as honorable and reliable business men.

**F. A. Buell,** Hardware, Cutlery, Tools, Housefurnishing Goods, No. 1195 Fulton Street.—Prominent among the well-known houses in Brooklyn is that of Mr. F. A. Buell. Mr. Buell, who is a native of the State of Connecticut, but who has been a citizen of Brooklyn since 1877, established the business in January of the present year and has a fine record of honorable dealing and built up a large trade. The premises occupied consist of a fine, spacious, neatly fitted up store, having a front of 25 and a depth of 75 feet. It is well filled with a choice assorted stock of builders' hardware and shelf goods and cutlery, mechanics' and farmers' tools, and everything in the line of housefurnishing goods of standard quality, which he is able to sell at as moderate prices as can be obtained in any other house in the same line of trade in the city. Mr. Buell is a business man of experience, prompt to fulfill representations in every detail, and by his well-directed efforts has established a trade of which he has just cause to be proud. He is an active, energetic young man, and is held in high estimation in both commercial and social circles.



**W. H. Waters**, Coal Dealer, No. 104 Calyer Street, near Franklin, Brooklyn, E. D.—Of the great staple commodities entering into general consumption there is perhaps not one to which attaches such interest or importance as coal, and it is only in the nature of things, therefore, that the handling and sale of this useful and virtually indispensable mineral should constitute a very substantial branch of commercial activity in every centre of trade. One of the leading and best known concerns engaged in this line in the Eastern District of Brooklyn is that of Mr. W. H. Waters, wholesale and retail dealer in coal and wood, whose capacious and well-kept yard is situated at No. 104 Calyer street, near Franklin, and which is one of the oldest and most reliable establishments of the kind hereabouts. The business was started in 1860 by Mr. W. H. Waters, who conducted it alone up to 1880, when he was succeeded by the firm of Waters & Witham, they in turn being succeeded three years subsequently by the original proprietor, who has since continued it with unbroken success. The premises occupied comprise a yard 50x150 feet in dimensions, with a nice office, and an extensive and carefully assorted stock is constantly carried, embracing the best grades of nut, egg, stove, and furnace coal, and kindling and fire wood of all kinds, some half a dozen hands being regularly employed. Orders by telephone (Call No. 162 B) receive prompt attention, four coal carts being run, and horses, carts, and trucks are furnished for hire (stalls also being to let), and, altogether, a very fine business is done. Mr. Waters, who is a native of Brooklyn, is a man of the highest personal integrity, as well as sound judgment and push, and enjoys the confidence and respect of the community, both as a merchant and a citizen.

**Joseph Ryan**, Paperhangings and Painters' Supplies Depot, Artists' Materials, etc., Nos. 915 and 917 Broadway, Brooklyn, E. D.—This is an age of decoration, and within a comparatively few years it has been the subject of many and great improvements that have rendered the use of artistic embellishments in our homes much more general than has hitherto been possible. The nature and extent of these improvements may be divined by a visit to the widely known and splendid establishment of Mr. Joseph Ryan, so favorably located at Nos. 915 and 917 Broadway, Eastern District, at the junction of this thoroughfare with Reid avenue. These spacious and handsome stores contain one of the finest and most comprehensive stocks in its kind to be found in this city or New York, whose character and size are immensely creditable to the excellent taste, judgment, and the proverbial enterprise of Mr. Ryan. These stores are communicating and have been fitted up with special reference to the purposes to which they are applied. No. 915 is devoted to the display of wall papers of all kinds, from the simplest and least expensive to the most elegant and costly. This gentleman is engaged in handling only the productions of the most reputable manufacturers, and no second-rate or inferior papers are to be found in his stock. The assortment always to be inspected at this attractive and popular establishment cannot be excelled in quality or variety of styles and shades, and is constantly being replenished with the freshest and most fashionable novelties directly they are put in the market. Window shades and fixtures in great variety are here, also, at wholesale and retail. All the Hollands and many other goods sold here are imported direct under Mr. Ryan's own hand, and his facilities and connections are such that he is able to tender inducements as to qualities and prices not easily duplicated. A full line of artists' materials of every possible description is an important feature of this stock; tube colors, frames, pencils, brushes, and all similar articles used by artists leave nothing to be desired. Another department is replete with oil-cloths, rugs, mats, etc.; but lack of space renders enumeration of a tithe of the articles here kept in stock impossible. Mr. Ryan is one of Brooklyn's most conspicuous and successful examples of a self-made business man. About nine years ago, in 1877, he began business in a very modest way on Broadway, near Lafayette avenue. Energetic, enterprising, honorable, and fair in all his transactions, personally attentive to his business, he was prosperous and popular from the start—so much so that in 1880 he

bought the site upon which his stores now stand, building one in that year and the other in 1881. They are perfect in their appointments and arrangements. Every year has served to increase his patronage, and his trade is extending at a rapid rate. Mr. Ryan richly deserves his success and the lofty position he holds in mercantile and social circles, and is highly regarded as one of our most cordially esteemed citizens.

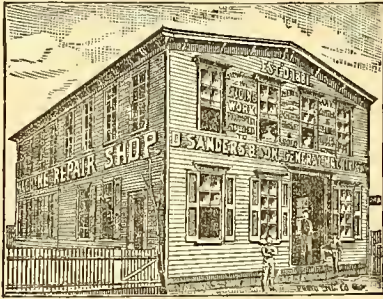
**Louis Gehring**, Manufacturer of Artificial Flowers, Leaves, and Wax Fruits, Gold and Silver Grapes and Ornamental Wax Work, No. 137 Ewen Street, Brooklyn, E. D.—A very interesting and important business is carried on by the above house, which is the largest of its kind in the city, and a most valuable auxiliary to the industrial forces of Brooklyn. The enterprise had its inception in 1868, and by the energy and liberal methods of the proprietor and founder, Mr. Louis Gehring, a trade has been built up reaching all quarters of the Union. The location is at No. 137 Ewen street, the pleasantly furnished and attractive store measuring 25x65 feet, with shop in addition. The manufacture embraces artificial flowers, leaves, and wax fruits, gold and silver grapes, and ornamental work, a specialty being made of church goods. The productions are of the most superior character, and many exquisite pieces are shown that attest the possession of artistic skill and ingenuity in their highest stage of development. Mr. Gehring turns out work fully equal to the imported in every respect, and obtains the finest results by employing none but the most experienced and accomplished hands, of whom about twenty-five are kept constantly busy. A heavy and complete stock is carried, and orders at wholesale or retail are promptly and satisfactorily filled. A visit to the establishment alone can give the reader a fair idea of the wide variety of beautiful goods produced, and the time thus spent will be both entertaining and instructive. Mr. Gehring is a progressive and useful citizen, and has to a rare degree that cordiality of manner that makes it very pleasant to enter into social or business relations with him.

**W. De Voe & Co.**, Cash Grocers, corner Sterling Place and Fifth Avenue.—The house of Messrs. W. De Voe & Co. is one of the most recent additions to the list of the retail grocery establishments of Brooklyn, but by liberal enterprise it has already advanced to a very creditable position. The foundation of the concern was laid in July, 1886, by Mr. W. De Voe and Miss M. C. Blew, under whose auspices it has since been conducted. The store is 30x50 feet in size. The fixtures are of oak, and a most attractive and inviting air pervades the entire premises. The firm carry a heavy stock and transact a very profitable and thriving business, showing in wide variety teas, coffees, spices, flour, canned goods, imported and American delicacies, and, in short, everything pertaining to the staple and fancy grocery trade. The goods are distinguished for purity and standard quality, while important inducements are held out to the public in the matter of prices. The aim, from the beginning, has been to give to each and every customer full value for money expended. The favorable terms which, under a strict observance of the cash system, the house is enabled to offer will be fully appreciated by all who understand the losses that are sustained when the credit system prevails. Five experienced clerks are employed. Patrons are waited upon promptly and satisfactorily, and orders are delivered free of charge to all parts of the city.

**Charles Cedarholm**, Painter and Paperhanger, No. 496 Atlantic Avenue.—This gentleman is a native of Sweden, and a little over six years ago he left his native city for the United States. In 1885 he started his present enterprise, and it has been attended with the most marked success and encouragement. Mr. Cedarholm occupies a store at the address indicated, and this has a capacity of 25x20 feet. It is neatly fitted up, and contains a choice assortment of the newest and most popular designs in wall papers and a full stock of painters' materials. Five hands are ordinarily employed, and in busy seasons a much larger number. Every description of plain and ornamental painting, paperhanging, and interior decoration generally is promptly, cheaply, and satisfactorily performed.



**D. Sanders & Son, General Machinists and Dealers in Plumbers' and Gasfitters' Supplies,** Baltic Avenue, corner of Bennett Avenue, East New York.—Among the best known firms in East New York is that of D. Sanders & Son, general machinists, whose well-equipped establishment maintains a



high reputation for excellent workmanship, and none receive a larger share of public patronage. This flourishing enterprise was started in September, 1881, and from its inception has proved a positive success. They execute a general line of machine work, new and experimental machinery being a specialty, and machinery of every description is bought and sold. The shop, which is connected by telephone (call 6 B, East New York), is ample and commodious, consisting of a two-story 30x50 feet structure, supplied with full steam power and the best appliances and facilities, several skilled hands being employed, and the trade extends all over the United States. They are also dealers in plumbers' supplies of every description, and estimates are furnished on application for designs, etc. Messrs. D. and Samuel Sanders (father and son), composing the firm, are respectively natives of England and Jersey City, N. J.

**H. J. Farsburg, Gasfitter and Plumber, No. 701 DeKalb Avenue.**—Few departments of trade are so important to every one as that of plumbing. It matters not how well we build, how attractive the structure, it is all to no purpose if there is a neglect in the plumbing. Without perfection in this ill-health soon stamps itself upon all the occupants, and a poisoned air pervades every nook and corner of the otherwise superior edifice. In our crowded cities this is doubly essential in its importance, and builders who have the well-being of their fellows at heart reflect before selecting the plumber. In this connection mention may be made of a gentleman engaged in this line worthy of patronage, who has studiously endeavored to bring about the very best results in plumbing. Mr. H. J. Farsburg, of No. 701 DeKalb avenue, has been engaged as a plumber and gasfitter for some time, and has assisted in the erection of many structures in Brooklyn. He is prepared to promptly execute all orders in plumbing and gasfitting in the most thorough and reliable manner, guaranteeing in every particular the most satisfactory results. Having every facility at his command, acquainted with the modern improvements, and interested in the future wellbeing of his trade, he is qualified to give prompt and acceptable estimates on any job, with the references of that already done, as an assurance of reliable workmanship.

**William P. De Forest, Pharmacist, Fifth Avenue, corner of Dean Street.**—A gem of a drug store and pharmacy is that conducted by Mr. William P. De Forest. This gentleman established himself here in 1873, and has built up a large and permanent trade. His store is a model in all its arrangements, displaying fine store fixtures, handsome show-cases, an elegant soda fountain, and a store full of things requisite and necessary for health and bodily comfort. The sense of druggishness that pervades some places of this class is dissipated here by the happy arrangements of the interior, and everything takes on an inviting and attractive look. His stock of pure drugs standard medicines, toilet novelties, and fancy goods is always full and complete. The prescription

department is under the most competent and trustworthy supervision, and absolute accuracy is assured in all cases. The prices are invariably fair, competent and courteous clerks are employed, and the trade is at all times large and active. Mr. De Forest is a native of Brooklyn, and president of Kings County Board of Pharmacy and a trustee of the Kings County Pharmaceutical Society.

**O. Olsen & Co., Manufacturers of Surgical Instruments, No. 134 Leonard Street, Brooklyn, E. D.**—A prominent firm engaged in the manufacture and importation of surgeons' instruments, etc., is that of Messrs. O. Olsen & Co., which was founded three and a half years ago. The house deals extensively in everything required by the surgeon in his profession and the dentist in his practice, and a specialty is made of all fine cutting and complicated instruments. The premises are very suitable and commodious, and are stocked with all the most delicate instruments pertaining to the medical profession, and a very large trade is transacted with physicians and surgeons all over the country. These highly finished instruments, which are now used by our most famous surgeons, and the dental and surgical profession, can here be supplied with everything needed in this line, upon the most advantageous terms. The manufacturing department, which affords employment to six hands, is admirably equipped with all the latest machinery and appliances pertaining to the business. The sole proprietor, Mr. O. Olsen, was born in Norway thirty-five years ago and there learned his trade. For the past six years he has been a resident in this country.

**Otis & Burhans, Contractors and Builders, No. 1173 Bedford Avenue, Brooklyn, E. D.**—This enterprise had its inception in 1878, the founder being Mr. Wm. A. Burhans. In 1885 Mr. Edward Otis became associated with him and the present firm style was adopted. Both gentlemen are natives of Kingston, N. Y., thoroughly familiar with all the technicalities and requirements of the industry they so ably represent. Mr. Burhans is an architect of long and valuable experience, and during his residence here has gained a most enviable reputation for his skill and accomplishments. The firm are among the most prominent contractors and builders in Brooklyn, and have built up a trade of large and increasing proportions. They have put up numerous buildings through the city, many of them being splendid specimens of artistic and mechanical excellence, and ornaments to the localities in which they are erected. Among others may be mentioned Avon Hall, Bedford avenue, near Hancock street; six three-story brownstone front dwellings on Arlington place, near Fulton street, and a large and imposing flat at Putnam and Tompkins avenues. They have also just completed four two-story and basement, brownstone dwellings at the corner of Kingston avenue and Pacific street, which cannot be surpassed for beauty, solidity, etc., both internal and external. Employment is given to from twenty-five to fifty workmen, according to the activity of the season. Estimates are furnished and contracts taken for work of any magnitude, in the execution of which the firm is prompt and responsible. The best inducements are given to such as desire to form relations with the concern.

**Henry Deringer, Malt Grinding and Scroll Sawing a Specialty, No. 134 Leonard Street, Brooklyn, E. D.**—This gentleman makes a specialty of malt grinding and scroll sawing, and has been established in the business here since 1873. He occupies a large and well-equipped shop, with all the necessary sawing and planing machinery for the business, operated by steam power, and gives steady employment to a competent force of skilled hands. Mr. Deringer is at all times prepared to estimate or contract for all kinds of work coming within the range of his business, and guarantees prompt and satisfactory fulfillment of every order. His promptness and efficiency in all his work is such as can only apply to those thoroughly understanding the business. Mr. Deringer has resided here for some twenty years, and all work performed by him bears the impress of an accomplished business management.



**D. P. Darling & Co.,** Real Estate Brokers, Nos. 30 Court Street and 1208 Fulton Street.—The development of the Brooklyn real estate market has been upon a scale of magnitude commensurate with the importance and rapid growth in wealth and population of the third city in the Union, and much of the credit attaching thereto is due to the earnest efforts and honorable policy of our prominent and representative real estate brokers. One of the most reliable and responsible firms engaged in dealing in the realty of Brooklyn and New York is that of Messrs. D. P. Darling & Co., whose offices in this city are located at Nos. 30 Court street and 1208 Fulton street. This business was established in 1870 by Mr. D. P. Darling, who conducted it until 1880, when he admitted Messrs. S. H. Davis and R. Elliott Darling into partnership, the firm being known by the style and title of D. P. Darling & Co. They have developed a widespread connection of the most superior character, and include among their customers many of our leading capitalists and operators in realty. Messrs. D. P. Darling & Co. are recognized as accurate authorities on the present and prospective values of real estate throughout all sections of New York and Brooklyn, so that the utmost reliance can be placed upon their judgment and advice by intending investors. The firm transact a general real estate business, buying, selling, exchanging, and renting, and have carried through to a successful issue many important transactions. Upon their books are full descriptions of the most eligible bargains available in houses, stores, and lots, also country property. They have fine lots in all sections of the city and suburbs for investment by the speculators or for sale to mechanics on the installment plan. These lots are near the rapid transit and will rapidly enhance in value. Messrs. Darling & Co. negotiate loans promptly on bond and mortgage, and place insurance risks at lowest rates with the most reliable companies. A prominent specialty with this house is the management of estates. In this particular they secure good tenants, effect repairs in the most judicious manner, and permanently maintain all properties placed under their care at the highest standard of efficiency. Messrs. D. P. and R. Elliott Darling are natives of Brooklyn, while Mr. S. H. Davis was born in New York. They are active members of the New York Real Estate Exchange, where they are very popular, owing to their sound business principles and inflexible integrity. This house is commended to property investors and others as one with which to enter satisfactorily into business relations.

**L. Chapal Freres,** Cutter of Hatters' Furs, Nos. 19-23 John Street; Paris, No. 33 Rue Godefroy Cavaignac.—As one of the leading centres in the United States for the manufacture of hatters' furs, Brooklyn has attained great prominence. This satisfactory state of affairs is almost wholly to be attributed to the leading manufacturers in this line, who are now producing hatters' furs fully equal if not superior to those made abroad. Prominent among the representative and progressive houses engaged in this trade is that of L. Chapal Freres, whose office and factory are located at Nos. 19 to 23 John street. This is a branch of a famous French house, which is carrying on business in Paris, at No. 33 Rue Godefroy Cavaignac, whose hatters' furs and dyed conies are considered unrivaled for quality and general excellence—in fact, are noted by the trade as the best in Europe. The individual members of this copartnership are Messrs. L. A., A. C., and E. Chapal, all of whom are thoroughly practical men, and are fully conversant with every detail and feature of this unique and useful business. Messrs. L. A., and A. C. Chapal are at the present time residents of Paris, while their brother, Mr. E. Chapal, is manager of their Brooklyn establishment. The remarkable success which has attended his efforts in the production of hatters' furs in the United States is a convincing proof of the wisdom shown in establishing this branch house in 1883 and the judicious selection of the managing partner. The factory is a spacious three-story brick building with basement, 80x80 feet in dimensions, fully equipped with all the latest improved machinery and appliances known to the trade. Sixty experienced workmen are employed, and the machinery is driven by a superior forty-horse power steam engine. The sole agents of the firm in

New York are Henry Tilge & Co., No. 106 Greene street. The hatters' furs made by this responsible firm, which obtained a gold medal at Paris in 1878, are absolutely unexcelled, and are general favorites with the trade wherever introduced.

**Jos. W. Kay,** Dealer in Fine Boots and Shoes, No. 496 Fifth Avenue.—Prominent among the footwear establishments that attract attention on Fifth avenue, this city, is the excellent and well-ordered emporium of Jos. W. Kay, whose well and favorably known store is situated at No. 496 Fifth avenue, in the Post-Office Block, and where may always be found a carefully selected assortment of ladies', gentlemen's, misses', youths', boys', and children's boots and shoes, including a full line of the James Means' celebrated three-dollar shoes for gents, in binton, lace, and Congress; the gentlemen's five-dollar fine calf hand-sewed shoes offered for sale here, too, being unexcelled in any feature that goes to make fine footwear, in cut, material, or finish. This prosperous business was established in 1879, and was formerly carried on at No. 83 Fifth avenue, where it was conducted until May, 1884, when it was moved to the present commodious and desirable quarters, the business being since continued here with uninterrupted success. The store is handsomely fitted up and tastefully furnished and arranged, and a large and superior stock is carried, embracing fine and medium grades of goods, an excellent display being made, and altogether a flourishing trade is done, the prevailing feature being the best goods at the lowest prices consistent with honorable dealing. Mr. Kay is a native of this State, well-regarded in the community, and is a member of Winchester Post, 197, G. A. R., and active chairman of the Executive Committee of the G. A. R. Veterans' Rights Union of the State. He is also a member of Lexington Lodge, No. 310, F. and A. M.; Orient Chapter, No. 138, R. A. M.; Clinton Commandery, No. 11, K. T., and also a noble of the Mystic Shrine, and is the business manager of the Grand Army Publishing Company, No. 98 Maiden Lane, New York city, publishers of the *Grand Army Review*, a monthly devoted to the veterans of the late war, an outspoken advocate of their rights to civil employment under the Government.

**L. S. Billard & Carr** (Successors to Lewis S. Billard), Trucking in all its branches, Boilers, Engines, Machinery, etc., removed, Nos. 36 and 38 Franklin Street, Brooklyn, E. D.—One of the oldest and best equipped concerns engaged in the general trucking, hoisting, and kindred lines of business in the city is that of the firm whose name heads this sketch, and which has been in continuous and successful existence during a period extending over thirty-one years. This flourishing business was started in 1855 by Lewis S. Billard (deceased), by whom it was conducted up to 1880, when he admitted into partnership R. Henry Carr, his son-in-law, thus constituting the enterprising and prosperous firm of L. S. Billard & Carr. Owing to the death of the senior member and founder, which occurred on April 7th, of the present year, the concern passed into the sole control of Mr. Carr, who has since continued it alone with unbroken success, the business now being exceedingly heavy. The office is connected by telephone (52 Greenpoint), and is 40x100 feet in dimensions, and every facility and appliance is at hand for trucking in all its branches, also for discharging cargoes, stevedoring, house moving, etc., and upward of ten expert and experienced hands are employed. Boilers, engines, flywheels, stills, tanks, safes, machinery of every description are put in and taken out of buildings, and placed on foundations, particular attention being given to hoisting girders, columns, beams, and store fronts, and hydraulic jacks, winches, and screws are to let at all times. Heavy boilers and machinery, large oil tanks, stills, etc., are moved and lightened to any point, and teams and trucks are furnished for hire, and estimates are promptly given on all classes of work when required. Mr. Carr is a native of Massachusetts. This house makes a specialty of erecting sugar-house machinery, and moving or boating large oil tanks. All of their hoisting is done by steam, and this is the only house in the county that does heavy hoisting by steam.



**Geo. M. Eddy & Co.,** Manufacturers of Measuring Tapes of all kinds, Nos. 345 to 353 Classon Avenue; New York Office, No. 113 Chambers Street.—The name of George M. Eddy has been so long and honorably identified with the manufacture of "measuring tapes" of all kinds that it represents what a trade-mark does in other branches of business. This representative and reliable house was founded forty-one years ago, and the following have been the changes in the style and title of the firm since that date, viz.: 1845, Geo. M. & J. W. Eddy; 1851, Eddy & Hinchman; 1854, Eddy & Wellington; 1858, Eddy Manufacturing Company; 1865, George M. Eddy; 1870, George M. & W. P. Eddy; 1884, George M. Eddy & Co. The individual members of the present copartnership are Messrs. George M., Wm. P., John G., and Wm. H. Eddy, all of whom are thoroughly practical men, fully conversant with every detail of the manufacture of measuring tape and the requirements of the trade in all sections of the United States and Canada. Mr. George M. Eddy, the founder of this widely known and popular house, was born October 4th, 1818, at Dudley, Worcester County, Massachusetts. After having received an excellent education at Nichol's Academy in his native town, he entered the office of the Hon. Wm. Hancock at Dudley. Eventually he taught school for two years, 1837 to 1839, and then entered the service of Samuel Slater & Sons, cotton and woolen manufacturers. In 1840 he came to New York city by the stage line then running, and for five years traveled for a publishing house. In 1845 he devised and constructed machines for making accurate tape measures, and at first encountered many difficulties. Nothing daunted, he commenced business in conjunction with his brother, Mr. J. N. Eddy, and has achieved a signal success, his tapes being sold extensively in America, while large quantities are exported to the West Indies, India, and Australia. The manufacturing premises are very commodious, and are equipped with all modern appliances, dies, printing presses, and other special machinery necessary for the successful and systematic conduct of this unique business. Much of the machinery, which has gained great notoriety and fame for this responsible firm, was invented by Mr. Geo. M. Eddy, and is admirably adapted for the purposes for which it is employed. Fifty experienced workmen are employed in the works, and the machinery is operated by a twenty-five horse-power steam engine. The annual production of measuring tapes of Geo. M. Eddy & Co.'s factory amounts to upward of \$90,000. These measuring tapes are unrivaled for finish, quality, accuracy, reliability, and general excellence by those of any other first-class house in the trade in this country or Europe and are general favorites wherever introduced, while the prices quoted for them are much lower than those of the imported articles. They also manufacture hair pins, button hooks, corkscrews, and measures for advertising. Mr. Geo. M. Eddy is a type of the self-made man, who rises by his own ability, energy, and probity from a modest position to a foremost place in manufacturing circles. His partners, Messrs. Wm. P., John G., and Wm. H. Eddy, are energetic business men, as widely known for their business capacity and integrity. The strictest honor characterizes all the transactions of this progressive house, and those who enter into business relations with it can always rely on securing advantages not obtainable elsewhere.

**Coombe & Miller,** Manufacturers of Slate Mantels, Patent Slate Washtubs, No. 346 Nostrand Avenue.—Prominent among the most successful and enterprising members of the important trade they so honorably represent in this city is the well-known firm of Messrs. Coombe & Miller. Since these gentlemen formed a copartnership for the transaction of this business the manifest excellence and superiority of the productions they have kept in the market have brought the latter into great demand, and the circle of their patronage is being constantly widened. These gentlemen are engaged exclusively and very largely in the manufacture and sale of slate mantels and patent slate washtubs. In their commodious and conveniently appointed warerooms, located at No. 346 Nostrand avenue, they make a complete and comprehensive display of sample works, which embrace all sizes and many elegant designs in slate mantels, an assortment at

once attractive and artistic in itself, and indicative of the quality of the work this house is accustomed to produce. The patent slate washtubs manufactured by this firm are also shown here in all their variety. The manufactory is located at Poultney, Vt., and is provided with the most improved machinery and appliances for the turning out of superior work. Messrs. Coombe & Miller are prepared to furnish contractors, builders, and private parties with estimates for slate mantels, tubs, and slate work generally, while their facilities and advantages for the prompt and faithful fulfillment of all contracts and the filling of orders, large or small, are unsurpassed, and enable them to offer inducements to their patrons not easily duplicated elsewhere. During the period they have been so successfully prosecuting this business these gentlemen have placed well-nigh numberless examples of their work in Brooklyn, New York city, and vicinity, and in no case have they failed to give the utmost satisfaction. The individual members of the firm are Messrs. Samuel Coombe and Charles B. Miller. They are gentlemen of ample practical experience of the business they are prosecuting with so much energy and success, their probity and rectitude are unquestioned, and the high position they hold in mercantile circles is justly deserved.

**Thomas H. Brush,** Real Estate and Loans, No. 1047 Bedford Avenue, corner Greene.—No financial interest of Brooklyn is of such paramount importance as that involved in real estate, which has more than held its own with conservative capitalists as the best form of investment. There are numbers of our prominent citizens who pursue the occupation of real estate agents with credit and success. Among those of this class may be mentioned Mr. Thomas H. Brush, whose offices are located at No. 587 Bedford avenue. This business was established in 1861 by Mr. William A. Brush, the father of the present proprietor, who conducted it till 1876, when Mr. Thomas H. Brush succeeded to the management. Mr. Brush is a recognized authority as to the present and prospective values of the residential and business sections of the city, and those who have been guided by his sound judgment and intimate practical knowledge in making investments have secured steady incomes and in every way increasing valuable properties. Mr. Brush conducts a general real estate business in the purchase, sale, exchange, and renting of property, negotiating loans on bond and mortgage, and promptly effecting insurance in first-class companies at lowest rates. He is frequently called upon by the courts and private parties to officially appraise pieces of realty. His valuations have been duly borne out by subsequent sales, and his just methods have gained for him the esteem and confidence of the entire community. He has an excellent clientage, and amply sustains an honorable business record, devoting the closest attention and care to the interests of his patrons.

**Edward Hammann,** Chemist and Druggist, No. 57 Smith Street, corner of Schermerhorn Street.—Mr. Hammann is a native of New York city, twenty-five years of age, and graduated with high honors at the New York College of Pharmacy. In February, 1886, he purchased the business on the corner of Smith and Schermerhorn streets from Mr. George C. Close, who founded the enterprise in 1861. This is the oldest and most popular drug store on the street. It is very elegantly fitted up with marble-top counters, splendid show-cases, handsome soda-water fountain, etc. It is 25x50 feet in dimensions, and has a fine, well-stocked laboratory. The stock, which is extensive, fresh, choice, and admirably arranged, embraces a full and complete assortment of drugs and medicines, proprietary remedies of approved value, perfumery, toilet articles, etc. The compounding of physicians' prescriptions and family recipes is a specialty with the house, all orders being promptly and accurately filled, and to fully meet the requirements of his numerous customers Mr. Hammann has two experienced and competent assistants. Mr. Hammann is an accomplished and practical analytical chemist, and possesses the highest of qualifications for the carrying on of his important business.



**F. R. Tripler & Co.,** No. 153 Flatbush Avenue.—Brooklyn, the City of Churches, might well be called, and truly, the City of Points, owing to the number of them that are to be met with in any direction in which you may turn. The characteristics of these points are that they are usually occupied by successful business houses. The most striking and to our mind the most promising of these is the one found by the crossing of Flatbush and Atlantic avenues, and occupied by Messrs. F. R. Tripler & Co., who have succeeded the popular and conveniently located men's outfitting establishment of Mr. T. J. Cole, founded by him along in the "seventies." One of the main features of the establishment is the vast area devoted to window display, and we must say that to our knowledge we know of none in this or neighboring cities that make anything like an attempt at the artistic and original effects produced by Messrs. F. R. Tripler & Co.'s window dresser, whom we have heard it said by competent and unbiased judges, is one of the best in the trade. Certain it is that the five large windows, three of which, together with the main entrance, are on Flatbush avenue, one and an auxiliary entrance on Atlantic avenue, and last, but most important, the underwear window, which faces directly toward the point where Flatbush and Atlantic avenues converge, are striking in their artistic arrangement. The ground or store floor is cabinet trimmed throughout, the wood used being antique oak (except the broad and handsome staircase, which is uniquely encased with the famous California cedar, as it was known to the Forty Niners), the designing of which betrays not only originality but a degree of artistic taste seldom met with in work of that kind. On entering the visitor is struck not only with the amount and varied character of the stock, the arrangement of which is perfect, both as to facility for handling and displaying to customers with promptness and dispatch, but by the brilliant effect created by the array of handsome swell-top London show-cases, which are filled to overflowing with what is known in the trade as fancy fixings, neckwear in all its varied forms, jewelry of the most choice designs, handkerchiefs in Irish linens, Japanese, Pongee, and other silks, mufflers of wool, cashmere and silk umbrellas, the manufacture of all the famous makers being represented in gold, sterling silver, and natural wood mounts and so on. Indeed, we might keep on in this strain indefinitely if time and space did not restrain us, especially as to space, for ere we close we would have to tell you of the handsome shirt and underwear department which Messrs. Tripler & Co. have just, at very great expense, fitted up. Knowing the objection that many ladies have to elevators and having their comfort in view, they have had constructed a handsome and commodious staircase of easy ascent (which we casually alluded to in a forgoing paragraph), and which is covered in its entirety with Moquette carpet of odd designs, as is also the salesroom above to which it leads. Messrs. Tripler & Co. pride themselves, and justly, we think, on their stock of underwear, for in the short time we devoted to looking through it we saw the productions of nearly every home mill of note as well as the most prominent of the foreign ones. The home manufactures were well represented, among which we noticed the Norfolk and New Brunswick and Midisot Hosiery Company, and as for the foreign ones, we find them too numerous to mention. As Mr. Fred. Tripler, the senior member of the firm, who, by the way, we found to be an exceedingly courteous and affable gentleman, remarked to us when we were congratulating him on the bijou-like appearance of his surroundings as well as on the evident amount of ability displayed in the selection of his stock: "Gentlemen, you see around you the evidences of a lifetime experience." In closing we feel it incumbent upon us to quote a few remarks which we overheard made by a customer as we were about taking our departure: "I've tried all kinds of shirts, I've had them to measure, and by 'tip-top' houses, too—houses that charges you a dollar or so for putting their name on garments—but I never was completely suited until I wore a 'Red Label Shirt' by the advice of a friend, which I bought more to please and to afterward convince him with the correctness of the opinion I had then formed that there was no shirt that could be found or made that would fit me. I was disappointed, and agreeably so, for I found that

the 'Red Label Shirt' fitted me to perfection, and as for the wear, I must say that it was the best dollar's worth I have ever had." "Rather encouraging," we remarked to Mr. Tripler. "Yes," he said, "and I might add that we are the sole manufacturers of the 'Red Label Shirt,' which we have very much improved, and last, but not by any means the least important to the purchasing public, we've cut the price to five dollars and fifty cents per half dozen." We could not help saying on taking our departure, "There is a man fitted by nature to make his mark in the arena of a business life."

**George J. Quinn,** Dry Goods, Notions, Gents' Furnishings, etc., No. 386 Fourth Street.—A very marked change has taken place in the last five years in the character and importance of Brooklyn's mercantile interests. In the old shopping districts near the Fulton ferry and about the City Hall very many of the more enterprising merchants have erected establishments of great proportions and kept pace with the growing trade. This same advancement is noticeable throughout the city and in every section houses are to be found that can be designated as occupying an advanced position, and catering most efficiently and satisfactorily to the demands of increasing business. In this connection mention should be made of the house of George J. Quinn, of No. 386 Fourth street. This gentleman is actively engaged in the retail trade, and carries a full line of all kinds of dry and dress goods, notions in the greatest variety, gents' furnishing goods, embracing all the newest and latest styles, and the innumerable variety of articles belonging to a well-stocked store. The establishment has dimensions of 25x75 feet, arranged specially for the business, and gives employment to ten hands. During Mr. Quinn's experience in the dry goods trade he has witnessed many changes in its conduct, and in his own establishment has adopted the most valuable, thus insuring to his patrons every advantage of modern methods. Visitors at this house will receive the utmost courtesy and attention.

**C. J. Miller,** Job Printer, No. 533½ Grand Street.—The rapidly growing Eastern District of Brooklyn has enhanced the importance of all the enterprises that selected this portion of the city for the location of their business. All have felt the impetus, and among them those engaged in printing, among this number being Mr. C. J. Miller, whose establishment is located at No. 533½ Grand street. This gentleman has been engaged in business for some time, and has built up a trade that ranks with many of the older houses of the city. The premises occupied consist of a neatly kept printing office, thoroughly equipped with all the latest styles of type, together with job presses, cutting machines, etc. Mr. Miller does all kinds of mercantile and job printing in a most thorough and efficient manner, which his long experience in the business competently fits him for, bringing to him a large and constantly growing trade in the city and vicinity. He would be pleased to furnish an estimate of any job on application, and can guarantee low prices. Mr. Miller contemplates making a change as soon as a desirable location can be secured. This change will add to his facilities.

**Edwin Schofield,** Patent Oil Press Mat, and Bagging Manufacturer, No. 18 Water Street.—This business was established in 1857, nearly thirty years ago, by Mr. H. Nutt, who has been succeeded in turn by Mr. R. H. Nutt, R. H. Nutt's Sons & Co., and R. H. Nutt's Son & Co., which was changed in July, 1886, to the present style of Edwin Schofield, that gentleman having bought out Mr. Nutt's interest at that time. Operations were commenced at No. 10 Dermott place, but have continued since 1861 at No. 18 Water street, near Fulton Ferry. The manufactures of the firm, patent oil press mats and bagging for linseed, cotton seed, mustard seed, rape seed, paraffine, sperm, and stearine candles, have a steady demand in a market that extends from the city through the South, the West, and Canada. Their factory is a two-story brick building, 25x60 feet in extent, and is supplied with a five-horse power engine and boiler. The business of this house has extended over a period of about thirty years.



**S. & J. C. Burling**, Wholesale and Retail Grocers, corner of Bridge and Tallman Streets.—One of the oldest established wholesale and retail grocery establishments in the city of Brooklyn is that of Messrs. S. & J. C. Burling. They occupy a splendid store, which affords a commodious space of 25x70 feet, and is handsomely fitted with plate-glass windows, hardwood counters and fixtures, which are most admirably arranged for the advantageous display of their large and choice stock of fancy and staple groceries. They employ a corps of capable clerks, and constantly carry a complete assortment of teas and coffees, of which they make a specialty, spices, sugars, flours, butters, cheese, eggs, preserves, pickles, jams, jellies, canned vegetables and fruits, delicacies specially prepared in bottles and jars, and, in fact, everything in their line which can be obtained at any first-class establishment. The gentlemen who comprise the firm are brothers and began business nearly forty years ago in quite a small way at the corner of Gold and Sands streets, which place they still retain and conduct as a branch store. Their perfectly pure stock, and a full appreciation from their numerous and constantly increasing customers, added to their trade at a rapid rate, until, the business having grown beyond the bounds of their facilities, they were compelled, in 1881, to secure larger and more extensive quarters to supply the daily demands. They then took their present main store, but considering it, as the sequel proved, unwise to give up the old place, still maintained it as a branch. Both gentlemen are natives of Westchester county, New York.

**J. W. Bailey**, Architect, No. 66 Court Street, Room 8.—Mr. J. W. Bailey established himself as architect in his present quarters in 1885. In 1875 he was in the architect business. Before this time he had been practicing his profession in Paterson, N. J., in which State he erected large silk works for Messrs. Pelgrana and Meyer, and other large silk works in Paterson and Boonton, N. J. Since his settling in Brooklyn Mr. Bailey has erected the large Middendorf building at the corner of Court Street and Third Place, the Reilly Warehouses, located at Dean Street and Vanderbilt avenue, besides the roomy flat-buildings for Mrs. Gilmartin, corner State and Furman streets. The M. J. Gibbons' Furniture Company's extensive buildings, corner Pennsylvania and Atlantic avenues, East New York, also come into the list, as does the large block of buildings on Atlantic avenue, between Sheffield and Pennsylvania avenue, and Mr. Middendorf's private residence on Shenk avenue and Mr. Henry Knickman's residence, Twenty-sixth ward, East New York. He is now erecting for Mr. Scattlebery stores and flats at Third and Hoyt streets. By these works alone Mr. Bailey would be placed far above the average architect of the day, and his growing reputation has already reached far beyond the limits of Brooklyn. His office and draughting room, respectively 10x15 and 25x40 in size, are artistically as well as practically fitted up. Mr. Bailey is renowned for his professional skill no less than esteemed for his many personal qualities. Mr. Bailey is also a practical mechanic and followed the trade from 1853 to 1875.

**E. Verity & Son**, Lumber and Timber, No. 93 Plymouth Street.—The house of Messrs. E. Verity & Son is a leading representative of the great lumber interest of Brooklyn, and has been in active operation for many years. After undergoing various changes in ownership, the business finally passed into the hands of Mr. E. Verity. He conducted it alone with marked success until November, 1885, when the present firm was organized by the admission of his son, Mr. Elbert W. Verity, to partnership. The premises comprise two yards, each 60x125 feet in dimensions, and a wharf space covering an area of 95x115 feet. Every facility is possessed for the prosecution of an extensive trade. The stock is made up of lumber and timber of every variety, and the sources from whence it is obtained and the care exercised in making selections have placed the firm in a position where they are justified in guaranteeing a uniform superiority in quality. A heavy demand is supplied in this city, and large shipments are regularly made to all parts of Long Island. The reputa-

tion of the concern for reliable and responsible dealing is very high and commends them to the favorable consideration of all discriminating purchasers. Both members of the firm are natives of Queens county, L. I.

**John Claven**, Dealer in Hardware, Stoves, Ranges etc., junction Jackson and Vernon Avenues, Long Island City.—In very few branches of trade has the march of progress wrought such a veritable evolution during the past quarter of a century or so as in the hardware, stove, and general housefurnishing line. A well-known and prosperous concern engaged in the business in Long Island City is that of John Claven (successor to Claven & Co.), dealer in hardware, stoves, housefurnishing goods, etc., and manufacturer of varnish and oil tanks, tin, sheet-iron, and copper ware and kindred work, where purchasers and patrons may at all times feel assured of honorable dealing and prompt and polite attention, excellent goods and popular prices being the prevailing features. This stable and reliable house was established in 1870 by the firm of Claven & Co., who conducted it up to 1872, when the business passed into the sole control of the senior member, John Claven, who has since continued it with uninterrupted success, the trade growing apace with years, until now it is large and substantial. The premises occupied comprise a 20x75 foot store, with a 20x60 foot shop in the rear (some half a dozen hands being employed), and a heavy and A 1 stock is carried, including general hardware, cutlery, mechanics' tools, tin and sheet-iron ware, copper ware, stoves, ranges, and housefurnishing articles, also varnish and oil tanks, strainers, coolers, measures, funnels, etc., and tin and slate roofing is attended to in the most excellent and expeditious manner, varnish work being a specialty. Mr. Claven was born in Ireland, and came to this country in childhood.

**John Baecker**, Dealer in Select Groceries, Fine Teas, Flour, etc., No. 766 Lafayette Avenue, corner of Throop Avenue.—One of the most enterprising business houses, and which affords a fine illustration of what may be accomplished by energy and ability, is the fine grocery establishment of Mr. John Baecker. Founded in 1883, it has secured a large and permanent patronage from the best classes of citizens. The store is 25x40 feet in size, with basement, and the stock carried embraces everything in the way of staple and fancy groceries, teas and coffees of the finest brands, choice creamery butter, fresh eggs, spices, canned goods in great variety, condiments, sugars, flour, and table delicacies of every description, etc. Patrons have the satisfaction of knowing that nothing inferior or adulterated will be sold to them, and as the prices charged are always the lowest in the market, and prompt and courteous service is given to all customers, the patronage of the house is constantly being increased. Goods are delivered to all parts of the city, and the house has at command every facility and convenience for promptly filling all orders. Mr. Baecker is a native of New York city.

**A. Cohen**, Importer and Dealer in China, Crockery, and Glass Ware, No. 673 Fulton Street, and No. 231 Court Street.—An excellent and well-ordered emporium is that of A. Cohen, importer and wholesale and retail dealer in china, crockery, glass ware, and novelties, which is in all respects one of the best stocked and most reliable concerns engaged in the trade in this section of Brooklyn. The house was established in 1874, and being conducted on sound business principles, and its management characterized by foresight and judicious enterprise, its career from the start has been a record of uninterrupted success. The store is 30x50 feet in dimensions, with a basement of equal area, the place being elegantly fitted up and arranged, and a heavy and exceedingly fine stock is constantly carried, comprising beautiful china and art goods, magnificent glassware in unique and artistic designs, novelties in interior decorations, and an endless variety of crockery and earthenware, this being among the leading establishments of the kind on Fulton street. Mr. Cohen, who is a native of London, has been a resident here some fifteen years.



**William Cabbie Excelsior Wire Manufacturing Company,** Manufacturers of Superior Fourdrinier Wires and all kinds of Copper, Brass, and Iron Wire Cloth, Warehouse, No. 43 Fulton Street, New York; Factory, Nos. 147, 149, and 151 Union Avenue, and Nos. 82, 84, 86, and 88 Ainslie Street, Brooklyn, E. D.—Of all the qualities possessed by copper, iron, brass, and steel there is none more valuable than that of ductility. Wire is now twisted by machinery into powerful cables, which suspend bridges. It likewise furnishes cables for submarine telegraphs, ropes for ships, mines, and other purposes. It is also woven into fine wire cloth for sieves, screens, baskets, dish-covers, etc.—in fact, wire is invaluable for domestic and other uses. A prominent and progressive house engaged in this industry in Brooklyn is that of the William Cabbie Excelsior Wire Manufacturing Company, whose factory is located at Nos. 147 to 151 Union Avenue, and Nos. 82 to 88 Ainslie Street. The New York warehouse is at No. 43 Fulton Street. This business was originally founded in 1818 by Mr. William Cabbie, who conducted it till 1870, when he died after a long, honorable, and brilliant career. By his will he provided that a stock company should be organized to carry on the business with an ample capital. The company was duly incorporated under the laws of the State according to his bequest, and has since built up a liberal, influential, and permanent patronage in all sections of the United States and Canada, while large quantities of wire and other specialties are exported to Mexico, South America, and Europe. The following gentlemen, noted in manufacturing and commercial circles for their business ability, energy, and integrity, are the officers, viz.: Elijah Cabbie, president; E. Cabbie, treasurer; J. C. Cabbie, secretary, under whose management the business has increased five-fold since it was incorporated. The factory is very spacious and convenient, and it is admirably equipped with all modern appliances, tools, and machinery known to the trade. Ninety experienced workmen are employed, and the machinery is operated by a sixty-horse power steam engine. The William Cabbie Excelsior Wire Manufacturing Company make a specialty of Fourdrinier wires, which are used by papermakers in making paper and all kinds of copper, brass, and iron wire cloth, also copper, brass, and iron wire. Meat-sieves, sieves, coal and sand screens, bird-cages, rat-traps, and wire work of every description are manufactured, while cylinders and dandy rolls are designed, made, and covered to order for the use of the papermakers. The company likewise keeps constantly on hand a superior article of wire for brushmakers' use. The goods of this responsible company are highly regarded by the trade for their quality, strength, and reliability, and have no superiors in the American or European markets, while the prices quoted are lower than those of other first-class houses.

**D. H. Fowler & Co.,** Real Estate Brokers, No. 1239 Bedford Avenue.—The surpassing importance of the real estate interest to the people of Brooklyn, the rapid growth of the city, and the consequent appreciation of her material wealth, make it imperative that we give conspicuous notice to the more prominent representatives of that valuable branch of trade. No real estate firm in the city is more deserving of commendation at our hands than that of Messrs. D. H. Fowler & Co. The house was founded in 1866 by Mr. D. H. Fowler, who conducted it successfully until 1883, when he admitted Mr. Charles J. Sands to partnership, since which time it has been operated under the present style. Both gentlemen are thoroughly posted in real estate matters, have a perfect knowledge of local property values, and are fully equipped for rendering very distinguished and satisfactory service to such as place commissions in their hands. They rent houses, collect rents, take charge of estates, negotiate loans, make sales, and devote their attention to all matters that legitimately belong to the real estate business. Their books contain many valuable dwelling, building, and manufacturing sites, and capitalists and purchasers generally will find it very profitable to avail themselves of the advantages offered by this firm. Messrs. Fowler and Sands are both natives of Brooklyn, where they are widely known as men of business sagacity and thorough reliability.

**Joseph Kellow & Sons,** Slate Merchants, No. 2022 Fulton Street.—In the manufacture and sale of slate building requisites the firm of Messrs. Kellow & Sons, Bangor Mantel Works, has long held a prominent position, and is noted for the success which has attended its exertions in fully meeting all requirements of the trade throughout every section of the United States. In February, 1886, they opened an establishment at No. 2022 Fulton Street, and have already obtained a liberal and influential patronage from many of our leading builders and contractors. The works of the firm are situated at East Bangor, Pa. The quality of the slate in this region is considered the best in the country, and the plant consists of several extensive buildings devoted to the various departments of the business. Three hundred experienced workmen are employed, producing all kinds of slate articles. Messrs. Kellow & Sons keep constantly on hand in this city an extensive assortment of slate mantels, platforms, steps, risers, lintels, sills, blackboards, wainscoting, tabletop, buffet, and sink-slabs, vestibule tiling, roofing, slates, school slates, urinals, flagging, etc., which are offered to customers at the lowest possible prices consistent with the best material and superior workmanship. They possess ample facilities for filling the largest orders promptly and carefully, an advantage that the trade is quick to appreciate. Mr. Kellow was born in Pennsylvania. He discovered and operated the first slate quarries in the Bangor and Pen Argyl district about thirty years ago, and, being on the spot, the firm give prompt and personal attention to the selecting and forwarding of all orders intrusted to them.

**Robert Miller,** Steam Brownstone Works, Yard, Ninth Street, South Brooklyn.—The building trade of the city of Brooklyn has an important auxiliary in the steam brownstone works of Mr. Robert Miller, located on Ninth Street, near Canal, in South Brooklyn. This enterprise was established here in 1876, and has been conducted with marked ability and steadily increasing success. The premises occupied for manufacturing and trade purposes are large in area and finely arranged in all departments, comprising a yard 120x150 feet, a new two-story frame building 25x40 feet, another building 25 feet square, and a shed 60x25 feet, and including in its facilities two steam sawing machines, and equipped with a fifty-horse power engine and boiler, steady employment being furnished to twenty-five skilled and experienced hands. The productions of this house are second to no other of its class in beauty and elegance of design, and excellence of workmanship, and a large and increasing trade has been built up throughout the cities of Brooklyn and New York. A force of hands are specially employed for setting the stone in buildings, and all contracts are promptly, skillfully, and satisfactorily filled in all respects. The best possible advantages are secured both in quality, price, and work by patronizing this house. Mr. Miller was born in the State of New York, and is a gentleman of large experience, thorough skill, and great popularity in his business.

**H. S. Christian,** Dealer in Lime, Brick, Lath, Cement, etc., Second Street and Gowanus Canal.—A prominent house engaged in the sale of lime, brick, lath, cement, and other building materials is that of Mr. H. S. Christian. This business was established by the present proprietor in 1863, who has since built up an influential and permanent patronage from our leading builders, contractors, etc. The premises occupied are very extensive, and are fully supplied with all necessary facilities and appliances for the shipping and receiving of all kinds of building materials. The yard and store are admirably selected as to location, freights are low, and every facility is at hand to deal in the best classes of lime, brick, cement, etc., which are offered to the trade at the lowest possible prices. Only the best building materials are handled, and it is the earnest desire of Mr. Christian to merit, by the enduring principles of equity, a continuance of the liberal support accorded for the last twenty-three years. Mr. Christian was born at Farsund, Norway, but has resided in this country the greater part of his life.



**Luther H. Potter**, Real Estate and Insurance Broker, No. 50 Flatbush Avenue.—The real estate interests of Brooklyn have attained proportions of such magnitude as to enlist the services of many of our most talented and enterprising business men. Prominent among the number is Mr. Luther H. Potter, whose office is eligibly located at No. 50 Flatbush avenue, near Fulton street. Mr. Potter, who previously has had great experience, established this business in 1885, since which period he has obtained a liberal and influential patronage, numbering among his customers many of the leading capitalists and operators in realty. He conducts a general real estate business in the purchase, sale, exchange, and letting of properties, and promptly negotiates loans on bond and mortgage, and effects fire, life, and accident insurance in all the leading, solid, and influential companies of America and Europe. Mr. Potter for thirteen years held an important position in connection with one of our oldest insurance companies on Broadway as adjuster and outside man, which he resigned in order to start for himself in a business for which he is eminently qualified. Few men are so well versed as he in insurance law. He was the originator of *The Insurance Law Journal*, and conducted its publication for years. Mr. Potter assumes the entire charge of estates, collecting rents, securing responsible tenants, effecting repairs in the most judicious manner, and permanently maintaining all property placed in his hands at the highest standard of productive efficiency. As to the present and prospective values of the residential and business sections of Brooklyn, he is a recognized authority, and those who have been guided by his conservative judgment and intimate practical knowledge in making investment purchases have secured steady incomes and properties increasing rapidly in value. Mr. Potter has ever given a conscientious support to all measures best calculated to advance the permanent welfare and material interests of the Brooklyn real estate market, and is known throughout our leading financial circles as an honorable, prudent, and first-class business man.

**Joseph G. Underhill**, Apothecary, No. 397 Classon Avenue, corner of Greene Avenue.—Prominent among the active, enterprising members of the pharmaceutical profession in Brooklyn is Mr. Joseph G. Underhill, who has been established in business since 1871, and occupies one of the finest fitted and most convenient and complete establishments in the city, which has a front of 25 feet with a depth of 60 feet, and is

resplendent with plate-glass show-cases, marble counters, and an elegant soda-fountain, from which is drawn delicious iced soda with pure fruit syrups. Mr. Underhill brings a long, practical experience to bear in his business, and maintains a wide popularity as one of the most accomplished in the profession. He is familiar with drugs, and as a dispenser of medicines is considered one of the most correct and reliable in Brooklyn. He is doing a large business and compounds physicians' prescriptions and difficult formulas with care and exactitude. In the store will be found everything belonging to the business, chemicals, pure, fresh drugs, and proprietary medicines, also all the pharmaceutical preparations, toilet articles, etc. Mr. Underhill is a native of New Rochelle, this State, and has been identified with the drug business for many years. He served with gallantry during the war, and was present on many hard-fought fields, and is a prominent member of the Rankin Post, G. A. R. Mr. Underhill is a public-spirited citizen and useful member of society. He prepares a number of special remedies which have a wide sale and are highly recommended and indorsed, among which are anti-bilious wafers.

**Menger & Co.**, Dry Goods, Ladies' and Gents' Furnishing Goods, Hosiery, Notions, Live Geese Feathers, Bed Ticking, etc., Nos. 6, 8, and 10 Ewen Street, Brooklyn, E. D.—Messrs. Menger & Co. are deserving of particular mention in this volume. Their standing has been secured by an honorable and successful career of twenty years. The house was founded in 1866 by Justus Schoenewald, who was succeeded in January, 1885, by Mr. Charles Menger. This gentleman has conducted the enterprise under the present firm style and title and fully maintained the prosperity and growth of the concern. The commodious salesroom is 25x100 feet in area, finely fitted up, appropriate and attractive in its appointments, making the store, altogether, one of the most elegant in the Eastern District. A large and diversified stock is carried of staple and fancy dry goods, hosiery, notions, ladies' and gents' furnishings, silks and dress goods, laces, embroideries, trimmings, live geese feathers, and kindred articles of every description. The display in every department is rich and complete, and opportunities of a very important character are offered to customers for obtaining the most reliable and desirable productions on most reasonable terms. Mr. Menger maintains the high reputation of the house by handling only such goods as possess acknowledged merit and by exactness in every representation.



## TOWN OF JAMAICA.

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ONE of the most delightful and tempting of the suburban regions of Brooklyn, Jamaica, occupies the southwestern portion of Queens county. An ancient town, it is, like good wine, all the better for being old. It was first settled, as far back as 1656, by Robert Jackson and a few others from Hempstead, and the first regular town meeting was held February 18th of the following year. Rusdorf was its original name, conferred by the Dutch, but this was afterward changed to the present one, Jamaica, being a variation of the Indian Jameco. A singular phrase, almost in the form of a stipulation, occurring in the confirmatory deed obtained from the Rockaway tribe, runs as follows: "One thing toe be remembered, that noe person is to cut downe any tall tree wherein Eagles do build theire nests." It is, perhaps, to the early spirit which prompted this injunction that the present generation owes the existence of the many ancient and majestic trees that lend their dignified presence to the streets of the village. Nor are these the only venerable symbols of the dusky past. The hands of destruction have spared some houses that antedate the days of the Revolution, fit companions for the noble trees that guard them.

The five common schools that now afford abundant means of education to the children of our citizens are the outcome of the "scoules" established two hundred years ago—1676.

The inducements held out to new-comers show that the pioneers were of liberal mind and enterprising spirit, and anxious to put the settlement upon a business basis by bringing into it business men. So we find that in 1663 one John Ouldfield was voted by the people a home lot and twenty acres of meadow land, on condition that he would take up his abode here, build a tannery, and carry on the tanning trade. He accepted the invitation, and, moreover, pledged himself "to make such lether as will passe under ye seal." In 1670 the town bound itself to construct a dam for a grist mill, to be erected by Benjamin Cole, who was to reciprocate the courtesy by grinding "ye towne's corne before strangers'." Similar bait was held out to others, and the town presently took on growth and strength, as these were accounted in those times.

Jamaica was incorporated a town in 1814, and was granted a more specific and efficient charter in 1855. Market gardening has for quite a number of years been the principal employment of the bulk of its people, and the constantly increasing demand created by the rapid and persistent growth of New York and Brooklyn has necessitated the highest possible improvement and cultivation of the soil, a diminution in the size, and a corresponding increase in the number of the farms. The walks and drives through this exuberant farm and garden country are charming exceedingly, and the picture it presents in spring and summer is one of rare and memorable beauty.

The village of Jamaica is situated ten miles east from Brooklyn or New York, four miles south from Flushing, on the Long Island railroad, at the point where it separates into several branches. It is emphatically a railroad centre, and from the station seems "only this, and nothing more." One goes but a very short distance from it, however, before his attention is arrested and his interest excited. He finds here a city in miniature, but whose light and air and atmosphere are better, purer, more bracing than those of any city he ever saw or dreamed of. It is a suburb, mind you, of the two largest cities in the Union; many of their business men have homes here, some of them well-to-do or rich, many of only modest means, not a few of them clerks on small salaries, but they demand all the comforts and luxuries which nineteenth century civilization in the Empire State means and embraces. And all these are here.

The number of public schools is exceptionally large, than which there are none in the State whose system of instruction is more efficient or thorough. Still higher educational advantages are afforded by Maple Hall Institute, Union Hall Seminary, and St. Monica Academy.

The principal religious denominations common to this latitude are represented here by the Episcopal,



Methodist, Baptist, Roman Catholic, Reformed, Lutheran, and Presbyterian churches, some of whose edifices are artistic examples of sacred architecture.

Four local newspapers—one of them German—are published here, abundance of good water is furnished by the Nassau Water-Works Company, gas and electricity are plentiful. The village is well policed, has an efficient fire service, and its sanitary provisions and condition are superior. Besides many handsome, desirably stocked mercantile establishments, its manufacturing interests are considerable.

The present population is about four thousand.

**Nostrand & Remson** (People's Market), Dealers in Beef, Veal, Mutton, Lamb, Pork, Poultry, etc., Fulton Street, corner of Herriman Avenue, Jamaica.—One of the most noted of Jamaica's business houses is that of Messrs. Nostrand & Remson, which was founded in 1869. The store, known as the People's Market, has a frontage of 40 feet and a depth of 75 feet, and is one of the largest concerns in its line of trade in the city. It has always a neat, clean, inviting appearance, and is very tastefully fitted up. There is always in stock the primest quality of beef, veal, mutton, lamb, pork, poultry, etc., and the goods handled by this house can always be relied upon for their freshness and excellence, while the prices are such that they cannot be excelled by those of any other establishment. Three assistants are employed, and prompt and courteous attention is given to all patrons. The copartners are Messrs. Elijah H. Nostrand and Albert N. Remson, both of whom are natives of Jamaica. The former is ex-clerk, Town Hall, and the latter is a member of the Royal Arcanum and the Independent Order of Odd Fellows. They have lately opened a fish and oyster market in connection with their business, and everything in that line will always be found fresh here.

**John H. Brinckerhoff**, Dealer in Flour, Groceries, and Provisions, opposite County Clerk's Office, Jamaica.—The dealing in groceries, flour, and provisions is an industry that occupies the attention of no inconsiderable portion of our mercantile community, and employs a capital aggregating a very large amount. A leading dealer in this line is Mr. John H. Brinckerhoff, who has been in business at his present location, opposite the county clerk's office since 1867. His store has a capacity of 20x75 feet, and it is very tastefully fitted up, admirably arranged, and well stocked with a fine line of staple and fancy groceries, teas and coffees of the finest brands, canned goods in great variety, table delicacies of every description, the best brands of family flour, and a full line of provisions. The stock is fresh, choice, and ample, the business is brisk and retail in character, and prices are such that no other house can surpass them with the same quality of goods. The business is conducted with vigor and push, and patrons are accorded prompt and courteous services, while the stock is continually being replenished and kept choice and attractive. Three assistants are engaged, and the proprietor is constantly on duty attending to the affairs of his house. He is a native of Jamaica, is one of Jamaica's most respected business men, and as a representative of Jamaica village he is a member of the Board of Supervisors for Queens county. He is also a trustee of the Jamaica Savings Bank and a most estimable citizen.

**Ezra W. Conklin**, Surveyor, Jamaica.—Mr. Ezra W. Conklin has been a prominent and active surveyor for the past thirty-three years. He is a native of Jamaica, and began business in 1853. His abilities were early recognized, and his services were soon in request, not only in his native town, but in most of the adjoining towns and counties. During his extended professional career he has laid out every street in Jamaica, and those of most of the neighboring towns and counties, and is assistant engineer of the road from Mineola to Glen Cove and from Jamaica to Hunter's Point. He has also done a vast amount of other work for the Long Island Railroad Company. He undertakes every description of surveying work, and he is one of the leading, best known, and oldest surveyors on Long Island. Mr. Conklin is a member of the Board of Education, and thoroughly interested in Jamaica's progress.

**The Jamaica Lumber and Coal Company**, Dealers in Lumber, Laths, Brick, Lime, Nails, Coal, Wood, Fertilizers, Paints, Plows, etc., No. 23 Canal Street.—In December, 1885, the present company was organized, and it controls the largest business in its line in this section of Long Island. The president of the company is Mr. I. C. Hendrickson, the secretary, Mr. R. W. Higbie, and the treasurer, Mr. J. R. Carpenter. Mr. Hendrickson is a native of Long Island, and has been engaged in business in Jamaica for the past thirty years. Mr. Higbie was born in Jamaica, and after acquiring a thorough business education in a large financial institution in New York city he returned to engage in business in his native town. Mr. Carpenter's experience in agriculture led him to believe that great improvements were possible in the manufacture of fertilizers, and Carpenter's high grade fertilizer is the result. This article has been used very largely in Queens county and with very gratifying effects. The office and yard occupied by the company cover an area of two acres. The track of the Long Island railroad runs through the yard, which is provided with all necessary shedding for the protection of stock. The facilities for receiving and dispatching supplies are of the best possible description. The company constantly carry in stock about two hundred thousand feet of pine and hemlock lumber, an immense stock of laths, brick, lime, nails, and other building materials, and also coal and wood for domestic use. The company holds the agency for Averill ready-mixed and Masury's railroad paints, Syracuse chilled plows, etc., and of these keep on hand an extensive selection. The business is of both a wholesale and retail character, and all orders by mail and otherwise are given prompt attention.

**James T. Lewis**, Dealer in Builders' Hardware and Housefurnishing Goods, Agricultural Implements, Stoves, Ranges, etc., Jamaica.—This concern is the most extensive of its kind south of Brooklyn on Long Island, and it commands a correspondingly large patronage. The premises occupied for the business consist of a building 50x70 feet in dimensions, and containing three floors and basement. This building is filled from cellar to roof with an endless variety of builders' and general hardware, carpenters' and mechanics' tools, housefurnishing goods of every description, stoves, furnaces, ranges, agricultural implements of all kinds, gas-fitters' and plumbers' supplies. Mr. Lewis carries on quite an extensive business in plumbing and gasfitting. This business was founded in 1850, and it has throughout its long career taken a leading position in its line. Mr. Lewis is a native of Connecticut, and is a gentleman of the greatest ability and integrity.

**Isaac Duell**, Dealer in Kindling and Cord Wood; Yard, Canal Street and Railroad, Jamaica.—This gentleman is a native of New York and five years ago he came to reside in Jamaica and founded his present enterprise, which has been attended by the most marked and encouraging success. This is the only enterprise of its kind in Jamaica. The office and yard are located on Canal street and the railroad, and here a very extensive stock of kindling and cord wood is kept constantly on hand. Sawing machinery and a twenty-horse power steam engine and seven workmen are kept constantly employed in making kindling wood, and this is supplied to customers at very reasonable prices and promptly to order. The yard has a capacity of 150x150 feet, and is provided with all necessary facilities and conveniences. Mr. Duell also attends to the sprinkling of the streets, and for this purpose runs three water carts.



**George L. Peck**, Wholesale and Retail Druggist, Hall of Pharmacy, Jamaica.—Mr. George L. Peck is a gentleman of many years' practical experience in the drug business. The house is an old-established one, having been founded in 1849 by Mr. J. S. Seabury. In 1853 the style of the house became Bolton & Benton, in 1855 Robert Bolton, in 1857 J. S. Seabury, in 1859 George L. Peck & Co., in 1862 Seabury & Peck, and in 1867 George L. Peck. The store is the largest of its kind in the town, and has a frontage of 25 feet and a depth of 80 feet. The basement, which is of equal dimensions, is also occupied in connection with the business. The store is fitted up in the most elegant and attractive style, and includes an unusually artistic soda-water fountain. The stock is a comprehensive and well-selected one, comprising, as it does, full lines of fresh and pure drugs and medicines, all proprietary remedies of value, perfumery and toilet articles in profusion, confectionery, mineral and soda waters, while the greatest care is shown in the accurate and prompt compounding of physicians' prescriptions. The house has acquired a high reputation for many valuable preparations, among these being Peck's cough syrup, Peck's elixir Peruvian bark, Peck's beef, iron and wine, Peck's emulsion of cod liver oil, Peck's rheumatic liniment, etc. The business is both of a wholesale and retail character, and four clerks are permanently employed. The house has a large country trade, and this is constantly increasing in volume. Mr. Peck, who is a native of Connecticut, has resided in Jamaica for the past thirty-four years. He is a member of Queens County Board of Pharmacy, of the American Pharmaceutical Association, and of the State Pharmaceutical Association. He is also a trustee of the Jamaica Savings Bank and of the Jamaica Gas-Light Company, a director of the Jamaica and Brooklyn Railroad Company, and president of the Presbyterian Church Board of Trustees.

**J. Tyler Watts**, Insurance Agent, Jamaica.—The subject of insurance is one of deep import to every community, and to-day no prudent property owner or business man will suffer a day to pass without covering the property he owns, whether in building or merchandise or other form, by insurance. For the past eight years Mr. J. Tyler Watts has been conducting in Jamaica a very flourishing insurance agency, and he controls a large amount of business in this line. He has a finely equipped office, and has the best of facilities for effecting insurances upon all kinds of insurable property in the most solid and substantial companies at the lowest possible rates compatible with security. He is the representative of the Commercial Union, of London; Northern Fire Insurance Company, of London; American Fire Insurance Company, of Philadelphia; Westchester Fire Insurance Company, of New York, and the Home Fire Insurance Company, of New York, etc. Year by year he has increased the patronage of his agency, is prompt and decisive in all his transactions, and his pleasant social qualities have made him popular with business men. He is a native of Lawrence, L. I., and for thirty years has resided in Jamaica. He is president of the village of Jamaica and trustee of Jamaica Savings Bank.

**J. V. B. Voris**, Dealer in Flour, Feed, Hay, and Straw, Seeds, Agricultural Implements, etc., Fulton Street, near Division Street, Jamaica.—Abandoning the pursuit of a farmer for competitive strife in the channels of commerce, Mr. J. V. B. Voris founded his present enterprise two years ago, and he has succeeded, by diligent attention to business and by pursuing an honorable course of trading, in building up a trade connection of such a character that merchants of much older standing would be proud to lay claim to it. Flatbush, L. I., is his native place, and for the past fourteen years Jamaica has claimed him as one of its citizens. In addition to a store on Fulton street, and which is 20x70 feet in dimensions, he occupies in the rear of this for storage purposes a barn three stories in height and measuring 25x70 feet. In these premises he carries a very extensive stock of flour, feed, hay, straw, seeds, fertilizers, agricultural implements, etc. He is the agent for Phelps' fertilizers and also for the New York Plow Company.

**Beers & Cornell**, Dealers in Groceries, Teas, Coffees, Flour, Feed, Hay, Straw, Fertilizers, Seeds, Plows, Castings, etc., corner Fulton Street and Union Avenue, Jamaica.—This is an old-established, reputable house, offering for sale a large variety of goods of a useful character to all classes of the community. The business was founded twenty-one years ago, and has been in the hands of various proprietors ere it came under the control and management of the present enterprising and successful firm. It was originated in 1865 by Messrs. Valentine & Raynor. They were succeeded, first, by Valentine & Vandersverg, then by S. Edwards, next by J. W. Battie, and then by J. C. Hendrickson, who, in 1876, sold the business to Messrs. Beers & Cornell, the present proprietors. Mr. Alfred H. Beers was born at Huntington, L. I., and is a member of the Independent Order of Odd Fellows. Mr. Samuel H. Cornell is a native of Jamaica, a member of the Independent Order of Odd Fellows and of the American Legion of Honor, and is secretary of the Republican Town Committee. They are wide-awake, enterprising business men, attentive to the wants of their customers, and successful in their efforts. They have a well-appointed store 20x75 feet in dimensions, and this is stored with a full and complete stock of staple and fancy groceries of the first quality, teas and coffees of the finest brands, the best quality of family flour, canned goods, and table delicacies of all kinds, etc. They also handle feed, hay, straw, fertilizers, seeds, plows, castings, etc., and do a very extensive business in all these commodities. Popular prices prevail, and the concern has a reputation for enterprise and integrity second to that of no other concern.

**J. M. Ames**, Cigar Manufacturer, Fulton, near Union Hall Street, Jamaica.—A popular resort for lovers of the weed is the establishment of Mr. J. M. Ames, on Fulton street. This store, which is 20x60 feet in dimensions, is very tastefully fitted up, and it contains an admirably arranged stock of fragrant cigars, smoking and chewing tobaccos, pipes, and every description of smokers' supplies. Mr. Ames, who is a native of England, and has been resident in Jamaica since 1880, has had twenty years' experience as a practical cigar manufacturer. He founded his enterprise at its present stand three years ago, and has since built up a brisk and prosperous trade. He manufactures a fine brand of cigars that are very popular with smokers. The business is of both a wholesale and retail character, and it is conducted upon the strict lines of promptitude, liberality, and integrity.

**C. Otten**, Fine Confectionery and Ice-Cream, No. 29 Fulton Street, Jamaica.—This establishment was founded five years ago by the present proprietor, who brought to the enterprise considerable experience. For the purposes of his business he occupies a well-appointed salesroom and basement, each having an area of 25x70 feet. The salesroom is very attractively fitted up, and there is always in stock a fine, fresh assortment of confectionery of every description and dainties and toothsome goods of all kinds, all of which are offered for sale at the lowest possible prices. The establishment is the leading one in its line in the town. The house also manufactures a superior quality of ice-cream, the trade in which is of both a wholesale and retail character. Mr. Otten is a German by birth, and during his residence in Jamaica has made many friends.

**John R. Everitt**, General Undertaker, No. 46 Fulton Street, Jamaica.—The prominent undertaking establishment of Mr. John R. Everitt, at No. 46 Fulton street, was founded ten years ago. He occupies a store 20x70 feet in dimensions, and it is fitted up with every convenience that has been approved by time or the present requirements of the business. A full assortment of caskets, coffins, and funeral supplies generally is kept constantly on hand. Delicate and unobtrusive in his work, and enjoying a perfect familiarity with all the proprieties observed and expected, his employment gives the fullest measure of satisfaction to those whose interests he has in hand. As an embalmer all the improved methods and processes are used, and promptitude of service can always be depended upon. Mr. Everitt is a native of Jamaica, and holds the positions of police constable and tax collector.



**C. A. Cornell**, Manufacturer of and Dealer in Harness, Saddles, Bridles, Collars, etc., No. 17 Fulton Street, Jamaica.—Mr. Cornell is a native of Jamaica, and has had twelve years' experience in this line of trade. Seven years ago he started business on his own account at his present address, and in the interval he has built up a patronage at once extensive and influential. He occupies a well-appointed store, 20x75 feet in dimensions, and which is in every way adapted for the purposes of the business. A very extensive and choice stock is carried of single and double harness, saddles, bridles, collars, whips, robes, blankets, and horsefurnishing goods of all kinds. Harness, saddles, collars, etc., are made to order, and the best of material and the finest of workmanship are employed, strength, durability, and excellence of finish being guaranteed in all cases. All kinds of repairs are promptly executed, and Mr. Cornell has always in hand orders enough to keep him constantly busy.

**Benjamin R. Clayton**, Meats, Vegetables, Butter, etc., Fulton Street, Jamaica.—A dealer in meat whose supplies can be depended upon as being of the best qualities is Mr. Benjamin R. Clayton. This business was founded in 1880, and since that period has grown to large proportions. The dimensions of the store are 30x40 feet, and it is a model of cleanliness and order, presenting at all times a very attractive and inviting appearance. The stock carried is extensive, choice, and fresh, and includes the finest quality of beef, mutton, lamb, veal, poultry, etc., also the finest creamery butter and eggs, and vegetables and country produce of all kinds. Three assistants are employed, and all orders are promptly and satisfactorily filled, and at prices which are not excelled by those of any other house. Orders are called for and goods delivered at the residences of customers. Mr. Clayton is a native of New York city, and since 1870 has resided in Jamaica.



## TOWN OF FLUSHING.

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**A**LMOST every page of the early history of Long Island towns bristles with points of thrilling interest and that portion of it relating to Flushing is by no means devoid of them. Its settlement was one of the earliest in the country, and the village as it stands to-day is one of the youngest and handsomest on the north shore of Long Island. It is situate about eight miles east of Brooklyn, on Flushing bay, the Flushing and North Side railroad, and a branch of the Long Island railroad.

The details of this early history, interesting though they be, we cannot rehearse here. The original settlers were Englishmen, who came hither from Holland, and planted themselves on this spot in 1645. The new settlement was named Vlissing, or Vlissengen, in accordance with a suggestion of the neighboring Dutch, which in time became Anglicized into Flushing. The plantation seems to have sprung at once into a prosperous groove, and in 1647, when but two years old, was deemed "wealthy." "Shell money" was the coin in vogue hereabouts in those days, and silver was fearfully and wonderfully rare—so much so, indeed, that the finding by some one of an old English shilling in the roadway was made the subject of public and earnest inquiry, till its ownership was traced to the man who kept the store in the place.

About the year 1666 the settlement received an important and grateful accession by the arrival of several Huguenot families, who were driven from France by the revocation of the Edict of Nantes. These people were, in fact, the creators of the place, so far as regards its distinguishing arboricultural features. It was they who discovered the marvelous richness of the soil and those happy climatic conditions that proved so favorable to the propagation and growth of certain trees, shrubs, and plants, specimens of which they had brought with them from the Old Country. It was the introduction of these that led to experiments by English gardeners, and the establishment of the gardens which finally resulted in the splendid nursery system at this place, which has become so prosperous and famous.

The first settlers of Flushing were members of the Society of Friends, and they presently became the objects of persecution in various ways on the part of the New Netherlands government. The oppressive measures to which they were constantly subjected aroused a spirit that resulted in the overthrow of Dutch supremacy and the restoration of Flushing to the English in 1674.

In the year 1700 the entire population, inclusive of slaves, numbered about five hundred. Very considerable progress had been made, however. Several grist mills had been erected and set in operation and a highway opened to Brooklyn. But the chief business operations with the latter city were at this time carried on by means of canoes and pirogues plying up and down the East river. Some potteries were established in the latter half of this century, but by far the most important movement was the opening of the Prince Nurseries. The inauguration of this enterprise at once gave an impetus to the town's growth greater than any it had hitherto received, to whose success, and that of similar ones following in its wake, may be referred a large share of the prosperity and good fortune enjoyed at the present time by its people.

The village of Flushing as it lives and moves to-day offers many and peculiar inducements, both natural and acquired, as a place for permanent residence. Located at the southern point of Flushing bay, it has Newtown on the west and Jamaica on the south, with the cities of Brooklyn and New York but a half hour's ride distant by rail. There is no spot within equal distance of these metropolitan centres where so remarkable and complete a combination of rural beauties and urban advantages is to be found. It is almost inconceivable that so many families should hive themselves in these cities when they can command everything that makes life worth the living at less expense here than there. Here are the sweetest of air and a moist atmosphere, broad and well-kept streets, good gas, sewerage, police, and fire systems; a community remarkable for its intelligence, and dashed with the flavor of old-time traditions. Excellent free schools and plenty of them, taught by teachers who have no superiors in the grades covered by them, open their doors to the children of its people. A High School prepares youth for college, while Fairchild's Institute, a



young ladies' seminary, St. Joseph's Academy, St. Michael's, and other similar institutions, complete its educational outfit. Its business enterprises are many and projected upon a modern scale. One daily and two weekly newspapers serve its citizens with local happenings and events; a national and a savings bank provide ample financial facilities, and the inviting altars of eight religious organizations keep alive and active the devotional spirit of its inhabitants. Superior hotel accommodations are a noticeable feature, and the mineral springs in the vicinity are much sought and highly appreciated by reason of the medicinal properties held by their waters.

Conspicuous among its rural characteristics and a constant source of increasing prosperity are the arboricultural and horticultural enterprises of Flushing. Those old Huguenot families were wiser than they knew when they planted the bell pear and lady apple trees, many of which still remain to mark their original dwelling-places. The humble plant which they made shows rich and luxuriant growth in the extensive nurseries and gardens, whose fruit and bloom are now productive of so much fame and fortune. The present population of Flushing approximates seven thousand.

**J. Roemer**, Manufacturer of and Dealer in Fine Boots and Shoes, No. 62 Broadway, corner of Prince Street, Flushing.—Mr. J. Roemer has been in this line of business in Flushing for the past forty-four years. He embarked in business long before Flushing was what it now is, and when every line of business was still in a condition of infancy. He had quite a small beginning in business. Small as it was, he held on to it, and by steady, fixed, reliable work gradually rose, and is to-day to be found occupying a very prominent place among our leading merchants. His store has a frontage of 40 feet and a depth of 100 feet, and it is neatly fitted up and arranged. The stock embraces a fine selection of boots, shoes, slippers, and rubbers, which are offered at prices that cannot be excelled elsewhere. A prominent feature of the business is the custom and repair department, where every attention is given to the accurate and prompt fulfillment of orders. This is the oldest house in its line of trade in this part of Long Island. The proprietor, Mr. Roemer, is a native of Germany, and he left the Fatherland for America half a century ago. When the Civil War came, he served in Battery L, Second New York Volunteer Artillery, and also in the Thirty-fourth Independent Battery of New York. He joined the army as a lieutenant and came out of it with the rank of major. He is one of the Grand Army of the Republic, a member of the Army of Potomac Society, of the Burnside Expedition Society, and of the Independent Order of Odd Fellows.

**D. H. Van De Water**, Dealer in Choice Groceries, Provisions, etc., No. 111 Main Street, Flushing.—Mr. D. H. Van De Water has been in business on his own account for the past nine years. His house is the second oldest in its line in the city. The business was founded by his uncle, Mr. John Van De Water, in 1865, and he was succeeded by the present proprietor in 1877. The latter has been associated with the business for the past twenty-one years, and since it came under his sole control it has been very largely developed. The store has a frontage of 30 feet and a depth of 100 feet. It is well stocked with a choice assortment of all kinds of imported and domestic groceries, both staple and fancy, teas and coffees, canned goods, table delicacies of every description, fresh and salted provisions of all kinds, fine creamery butter, eggs, cheese, vegetables in season, etc. The stock is an extensive one, and Mr. Van De Water enjoys a large custom. He is a native of Long Island, and has been a resident of Flushing for the past thirty years. He is a member of the Seventeenth Company, New York State National Guards.

**Leavitt & Lawlor**, Florists, Flushing Gardens (formerly Cadness Nursery), Broadway, adjoining Town Hall, Flushing.—This establishment was originated by Mr. John Cadness, who conducted the enterprise until about six years ago, when the present proprietors came into possession. Mr. Fred. W. Leavitt is a native of Flushing, and Mr. Michael H. Lawlor, who was born in Ireland, has resided in Flushing for the past thirty years, and has had twenty years'

experience in his present line of business. The famous nursery covers an area of four acres and there are nine hot houses. One of these is 15 feet wide and 200 feet long, one is 100 feet long, and seven vary from 60 to 70 feet long. These are filled with choice flowering plants, fancy shrubs, etc. The members of the firm are florists of vast practical experience and excellent taste in the preparation of elegant and artistic decorative floral emblems and devices, and they regularly provide the flowers for weddings, parties, funerals, etc., for the whole of Long Island and the city of New York. The firm also deal in all kinds of flowering plants, fancy shrubs, cut flowers, hanging-baskets, tubes, etc.

**William E. Morton**, Decorator and Upholsterer, No. 104 Amity Street, Flushing.—The business of this honorable house was established in 1852 by Mr. William S. Morton, father of the present proprietor, and was continued by him until the breaking out of the late Civil War. In 1861 he left his business and enlisted in Company K, of the Twenty-first Volunteer Infantry of New Jersey, and served with credit throughout the entire war. In 1865 he re-established his business in New York, and some few years afterward removed to Flushing. In April, 1883, Mr. William E. Morton succeeded to the proprietorship of the business. The premises occupied consist of a store covering an area of 60x25 feet, which are fitted up in excellent style. Mr. Morton carries on every branch of his business, making and hanging shades, lambrequins, and draperies, fits and lays carpets, matting, and oil-cloths, makes dancing-cloths to order, remakes mattresses, repairs and refinishes antique and modern furniture, and furnishes to order all styles of brass mountings. Mr. Morton was born in New York city, and has resided in Flushing since 1869. Morton's moth destroyer is a special manufacture of his, and he has a large sale for this valuable article.

**Heaton Pharmacy**, John Heaton, Manager, corner of Jamaica and Madison Avenues, Flushing.—Mr. John Heaton, the popular manager of the Heaton Pharmacy, is the oldest druggist in Flushing, and has for thirty-five years been actively engaged in this line of trade. For fifteen years of this time he filled the responsible position of manager of the Whitson drug store of this town. In March last he established this business on his own account. His store is 40x25 feet in dimensions, and is furnished in a strikingly tasteful manner. The stock is large, and includes a general assortment of fresh, pure drugs, chemicals, and also all requisites in the line of perfumery and toilet articles, and all the leading proprietary medicines of known merit, and general pharmaceutical preparations. Particular attention is given to the compounding of physicians' prescriptions and family recipes, which are here always prepared in the most accurate and prompt manner from the purest drugs. Mr. Heaton was born in England and came to this country when quite young. He has lived in Flushing for forty-four years, and is an ex-member of the Empire and Mutual Fire Companies of the volunteer department, and was assistant foreman when he resigned.



**New York and Flushing Lumber and Building Company,** Manufacturers of Portable and Permanent Houses, and Dealers in Spruce, White and Pitch Pine Lumber, J. Milnor Peck's Son & Co., Proprietors, Flushing.—Among the most prominent and representative houses engaged in the wholesale lumber trade, etc., is the New York and Flushing Lumber and Building Company, of which Messrs. J. Milnor Peck's Son & Co. are the popular proprietors. This business was established thirty-five years ago by Mr. J. Milnor Peck, who conducted it till 1882, when the present firm was organized. The individuals of this copartnership are Messrs. Edward M. Peck, Frank A. Collins, and George H. Du Buisson, all of whom are thoroughly practical men, possessing an intimate knowledge of the lumber trade in all its departments and the requirements of the market. In 1882 the founder of the house, Mr. J. Milnor Peck, died after a long, honorable, and brilliant career. His death was greatly deplored by a large circle of friends and acquaintances, owing to his generosity and inflexible integrity. Messrs. J. Milnor Peck's Son & Co. make a specialty of the manufacture of all classes of portable and permanent houses for the domestic and export markets, which are shipped direct from the wharves and mills of the firm. The portable houses were awarded in 1881 and 1882 a first-class medal at the American Institute for their superiority and excellence. These houses are of the greatest use to settlers in the treeless plains of Africa, South America, and Australia, as any laborer can put them up in a very short time. Their yards and works have an area of eight acres with an excellent water frontage to Flushing bay. The planing-mill is very spacious, and is equipped with all modern wood-working machinery and appliances known to the trade. One hundred experienced operatives are employed, and the machinery is driven by an eighty-horse power steam-engine. The planing-mill is capable of using thirty thousand feet of lumber daily. The firm are large wholesale and retail dealers in spruce, white and pitch pine lumber, pine, cypress, and cedar shingles, and manufacture doors, sash, blinds, moldings, stairs, and stair-rails. They likewise attend carefully to planing, sawing, turning, and scroll-sawing, and their facilities for transacting business are of an unusually complete character.

**Flushing and Queens County Bank,** corner of Broadway and Farrington Street, Flushing.—No better indorsement can be possessed by an institution of this kind than a long and honorable record, and this the Flushing and Queens County Bank can fairly lay claim to. The bank was incorporated in 1873, with a capital of \$80,000, and its career has been a flourishing and prosperous one. Its executive officers are: Mr. Samuel B. Parsons, president; Mr. Thomas S. Willets, vice president, and Mr. L. M. Franklin, cashier. The Board of Directors consists of the president, who is a florist and nurseryman in Flushing; E. A. Maurice, stock broker, Wall street, New York; R. W. Leavitt, stock broker, New York, and a resident of Flushing; L. M. Franklin, cashier; Thomas P. Willets, farmer; E. M. Franklin, insurance broker, New York city, and a resident of Flushing. The banking rooms are very eligibly situated in a three-story building, 30x60 feet in dimensions, and are elegantly appointed and handsomely furnished throughout. The bank gives special attention to collections on all the principal cities of the United States and Canada, and remits promptly on the day of collection. It deals in Government and other bonds and securities, furnishes letters of credit for European travel, and transacts a general banking business on the most favorable terms. Its officials are noted for their courtesy and promptness in the dispatch of business, thoroughly accommodating the patrons, and ever popular with all who are brought into business relations with the house.

**W. F. Noe,** Dealer in Fresh Fish, Oysters, and Clams, Hard, Soft, and Shedder Crabs, Salmon, Sheepsheds, Spanish Mackerel, and all kinds of Sea Food constantly on hand, No. 77 Broadway, Flushing.—The establishment so ably managed by W. F. Noe was founded eighteen years ago by his father, Mr. P. D. Noe, and is the oldest business house of the kind in Flushing. It is also the largest, and has a trade

extending to all parts of the city and to many portions of Queens county. The present proprietor, Mr. W. F. Noe, succeeded to the management three years ago, and has still further augmented the importance of the trade. Mr. Noe owns valuable oyster beds at Bayside, and also nets and boats, which are used for fishing purposes. The headquarters of the enterprise are at No. 77 Broadway, in a finely equipped store, having dimensions of 40x25 feet. A large stock is carried at all times, and is received fresh daily. Fresh fish, oysters, and clams, hard, soft, and shedder crabs, salmon, sheepsheds, Spanish mackerel, and every description of sea food is kept constantly on hand in plentiful quantities. Mr. Noe is a native of Flushing.

**Fred. G. Fowler,** General Furnishing Undertaker, Warerooms, Main Street, Flushing.—One of the oldest establishments, not only in Flushing but on Long Island, is that named in the caption of this article. The father (Mr. Samuel W. Fowler) of the present proprietor founded the business sixty years ago. He was a native of Flushing, was born in 1801, and was a descendant of one of the first families who settled in Flushing. He conducted the business with marked success until 1858, when his son, the present proprietor, Mr. Fred. G. Fowler, took charge of the enterprise, and he has fully maintained the high reputation the house has always borne. His warerooms comprise a two-story building 60x60 feet in dimensions, and these are fitted up with every facility and convenience for the successful operation of the business, the appliances including a refrigerator, which is always ready for use, for preserving deceased persons. There is constantly kept on hand a large assortment of metallic burial-cases, coffins, shrouds, etc., and hearses, carriages, and all articles requisite for funerals are furnished at short notice. In the rear of his warerooms Mr. Fowler has a stable, where he has a fine lot of horses, hearses, and carriages for use in his business. He arranges for interments in all the cemeteries and burial-grounds, and takes full control and management of funerals from first to last at reasonable charges and to the entire satisfaction of all concerned. Mr. Fowler has been in the business all his life.

**Theo. F. Smith,** Manufacturer of Fine Confectionery, Ice-Cream, etc., and Dealer in Toys, Fancy Goods, etc., No. 17 Main Street, Flushing.—This house was founded forty years ago by Mr. Caleb Smith, who in 1885 took into partnership his son, Mr. Theo. F. Smith. In the spring of 1886 the founder died, and since then the business has been conducted by the son, who was bred and reared in the business. The house is the oldest one in its line in Flushing, and the proprietor is the descendant of one of the oldest families in the town. The premises comprise a store 30x125 feet in dimensions, and this embraces a neatly fitted up sales-room and a handsomely furnished ice-cream saloon. Mr. Smith manufactures all his own confectionery, ice-cream, water ices, French and Italian cream, Charlotte de Russe, jellies, etc., and families and parties are supplied with these delicacies on the shortest notice and at the most reasonable prices. The stock also embraces a fine assortment of toys, Christmas cards, Christmas presents, dolls, tea sets, games, drums, sleds, velocipedes, wagons, birthday cards, birthday presents, stationery, rubber goods, picture frames, albums, scrap books, etc.

**G. A. Roullier,** Civil Engineer, No. 20 Main Street, Flushing.—For sixteen years Mr. G. A. Roullier has been connected with this profession, for eleven years he has been in business on his own account, and during that time he has done all the engineering and surveying work in Flushing and the district. He is a native of New York city, and received a general education at Chaptal College, Paris, where he graduated in 1868. Later he received a thorough training in civil engineering in this country. He is the only one in his profession practicing in Flushing, and all kinds of surveying and engineering work receives his prompt and undivided attention. Designs and estimates for all kinds of work are furnished on application.



**St. Joseph's Academy**, for Young Ladies, near Main Street Depot, Flushing.—This popular and widely known academy was founded in 1810 as an Episcopal Seminary, under the title of St. Thomas' Hall. In 1860, however, it passed into the hands of the Sisters of St. Joseph, of which the building has its name. It is under the management of the Sisters of St. Joseph and under the patronage of the Bishop of the Brooklyn diocese. The lady superior is Mother Teresa, and the sister directress Sister Aloysia. The academy is in a very healthy location and very commodious. It stands within its own grounds, which are four acres in extent, and which contain a fine play lawn, water fountain, green houses, etc. The building is of brick and four stories high. It is 200x80 feet in dimensions, and a wing extends to a depth of 70 feet. It is proposed to erect shortly another wing, so as to provide accommodations for one hundred more pupils. There are ten spacious class-rooms, a music hall for entertainments, etc., and capable of seating five hundred persons, and a chapel 50x100 feet in dimensions. The ceiling of this sanctuary is 50 feet high, and the edifice, which is finely embellished, contains a splendid organ by Jardine and a marble altar which cost \$2,000. The chapel, which is one of the finest of its kind in the country, has a seating capacity for five hundred. All the scholars have separate beds, and can be supplied with private rooms if desired. There are now one hundred and fifty pupils. Fifty sisters are engaged in the educational work of the establishment. The course of instruction consists of three grades, primary, grammar, and graduating. The musical department is under the direction of Sister Mary Louis, who bears an unequalled reputation throughout the country. Extra studies comprise music, instrumental, piano, organ, and harp, vocal music, drawing and painting, plain and ornamental needle work, wax and hair work, and modern language. One of the pupils of the oil painting, crayon, and water color class received in 1876 an award from the Queen's County Agricultural Society. Pupils of all denominations are received, and while the utmost care is taken in the religious instruction of the children of Catholic parents, there is no interference with the children of those of a different belief. For the sake of good discipline all are required to be present at the public exercises. There is a liberal table, the instruction is thorough and practical, and the institution is one worthy of every encouragement.

**Lefferts B. Burtis**, Wholesale and Retail Dealer in Teas, Coffees, Spices, and Fine Groceries, No. 65 Main Street, Flushing.—The attractive grocery establishment of Mr. Lefferts B. Burtis was established in March, 1886, and has become a favorite headquarters for supplies in this line of trade. Mr. Burtis is a native of Long Island, having been born in Garden City. He has resided in this town for six years and is well and favorably known to our citizens. He is a popular member of the Knights of Pythias and also of the Volunteer Fire Department, and is held in universal esteem. His store is 100x25 feet in dimensions and is furnished with every convenience and accommodation, and is filled to repletion with a heavy stock of fine groceries of every description, teas, coffees, spices, vegetables, and provisions of all kinds. Three clerks are employed and all orders are filled with promptness and dispatch. In low prices and quality of goods this house cannot be surpassed, and the best value is given for the least outlay. Mr. Burtis has both a wholesale and retail trade, which extends to all parts of Flushing and its vicinity. Thoroughly enterprising in all his dealings and reliable in all operations, Mr. L. B. Burtis is recognized as one of the representative merchants of this trade metropolis.

**C. Van Herwerden**, Painter, Decorator, and Paper-hanger, No. 106½ Amity Street, Flushing.—This well-known house has for over eleven years been the recognized leader in its line of trade. The proprietor, Mr. C. Van Herwerden, is a thorough master of his business. He undertakes and executes to order house, sign, and ornamental painting, paper-hanging, and interior and exterior decorating of all kinds. Designs and estimates of work are furnished on application, and all work is done on the most reasonable terms and in the

most artistic and satisfactory manner. About ten skilled hands are employed. Mr. Herwerden occupies a fine, large store, and carries a superior stock of paperhangings, paints, oils, varnishes, brushes, and general supplies. His trade is large and extends throughout Queens county. Mr. Herwerden was born in Holland, and came to the United States twenty years ago. He has resided in Flushing for twelve years, and is a prominent member of the Masonic Order.

**James Moore**, Boots, Shoes, and Rubbers, No. 3 Main Street, Flushing.—This establishment, popularly known as "Moore's New Store," was opened on the 12th of June, 1886, and is a very creditable place of business. In dimensions the store is 80x25 feet, and with this ample space is contained and displayed one of the finest assortments of boots, shoes, slippers, and rubbers possible to get together. They are marked at one price, and that the lowest, and better value for money expended here cannot be obtained anywhere. A specialty is made of custom work and repairing, and skilled workmen are engaged in this department. The proprietor of the establishment, Mr. James Moore, also owns two other stores of a similar nature, one being situated at No. 25 Main street, Brooklyn, and the other at the corner of Sand and Washington streets, Brooklyn. The manager of the Flushing house is Mr. W. J. Moore, son of the proprietor. Mr. Moore is a native of Brooklyn and an expert business manager.

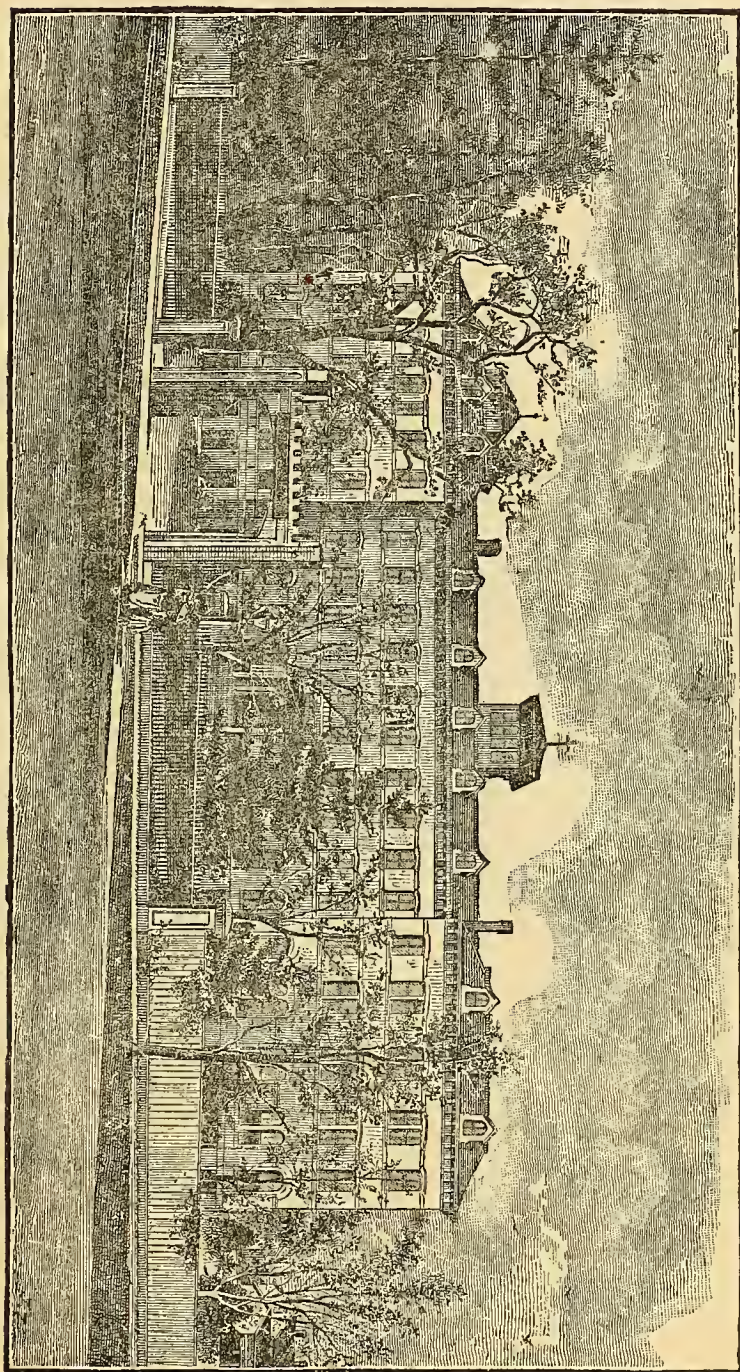
**Charles S. West**, Wholesale and Retail Dealer in Fine Cigars and Tobaccos, Smokers' Materials, Sporting Goods, etc., No. 99 Main Street, Flushing.—A noted headquarters for the finest grades of cigars and tobaccos in Flushing is the house of Mr. Charles S. West, who is an extensive wholesale and retail dealer in all kinds of smokers' supplies and sporting goods. The store has a frontage of 30 feet and a depth of 150 feet. The salesroom is very neatly arranged and admirably fitted up, and at the rear of this is a finely furnished billiard parlor containing three tables. This is the principal temperance sporting house of the town, and it is finely furnished throughout, and has a shooting range in connection. The stock in trade embraces a high grade of cigars and smoking and chewing tobaccos, and sporting men may find here everything requisite in base-ball playing, fishing, athletic exercises, shooting, etc. Mr. West is a native of Flushing and is one of its best-known residents.

**Wm. H. Salt, Jr.**, Livery Stable, Flushing.—Mr. William H. Salt, Jr., conducts a first-class business and is well and favorably known with those who desire good turnouts. The stable is a two-story building, having dimensions of 180x40 feet. About thirty good horses and a large number of carriages and wagons of all descriptions are kept in the stable, and Mr. Salt is at all times prepared to provide his patrons with teams that will compare favorably with any stable in the city. Thoroughly understanding the care of horses and the points essential to a good animal, his stock is of the best, no broken-down horses forming a part of this stable. The place is kept open both day and night. A good run of custom has been enjoyed ever since the stable was first opened, which occurred fifteen years ago. Mr. Salt is a native of Flushing.

**Van Siclen & Townsend**, Foreign and Domestic Fruits and Vegetables, Poultry, Game, and L. I. Eggs in season, No. 7 Main Street, Flushing.—This firm established their business here nine years ago, since which time they have been conducting a large and prosperous trade. The store is a fine, commodious place of business, having dimensions of 60x25 feet. It is attractively fitted up. The stock includes fruits of every description, vegetables of all kinds, also L. I. eggs, and poultry and game when in season. The goods are of the best quality and can be depended upon to be the best in the market. Three clerks are employed, and a delivery team is kept busy carrying goods to customers. All orders are given immediate attention. The members of the firm, William H. Van Siclen and Daniel C. Townsend, are both natives of this town, and are liberal in dealing and obliging in disposition.



ST. JOSEPH'S ACADEMY.





**M. Seif**, Boots, Shoes, Rubbers, etc., No. 55 Main Street, Flushing.—One of the old-established and reliable business houses of this town is that conducted by Mr. Seif, which was founded twenty years ago by Mr. George Seif, and from the outset commanded a large line of custom. Mr. Seif was a native of Frankfort-on-the-Main, and came to this country over thirty-three years ago. He settled in Flushing, and in 1866 established the above business here, which he carried on for twelve years, when his lamented death occurred in 1876, and the management of the business devolved upon his widow, the worthy Mrs. Mary Seif, who has since conducted the enterprise in a manner that reflects creditably upon her business ability. The store occupied is large and excellent in its appointments. The stock carried embraces a complete variety of boots, shoes, and rubbers for men's, women's, and children's wear. The goods are guaranteed to be the best in the market, and are sold at prices that cannot fail to impress the visitor as being remarkably low. Mrs. Seif superintends all the operations of the business and is an able manager.

**James H. Connell**, Uptown Livery Stable, Nos. 6 and 8 Madison Avenue, Flushing.—These well-known stables are the most extensive of their kind and the oldest established in Flushing. The business was founded forty years ago by the late Mr. C. H. Hunt, who was succeeded by the present proprietor, Mr. James H. Connell, in 1871. This gentleman was born in Ireland in 1848, and has resided in Flushing since he was a year old. He was for many years in the service of Mr. Hunt before succeeding him in the business. The stable is a two-story building 75x60 feet in dimensions, is well drained and ventilated. Twenty horses, and a large variety of stylish carriages are kept for hire, and weddings, parties, funerals, etc., are supplied on the most advantageous terms. The stable is connected by telephone, the call being 28 B. Is open day and night, and all orders are given prompt attention. Horses are also taken to board by the day, week, or month, and while they are given the best of care, the charges are always reasonable. Mr.

Connell also undertakes the delivery of furniture of all kinds.

**A. K. P. Dennett**, Dealer in Kissenau Lake Ice, No. 18½ Main Street, Flushing.—Mr. A. K. P. Dennett has been engaged for the past nineteen years in supplying the people of Flushing with ice. He has also had previously an experience of eighteen years before coming to Flushing. His warehouse is located one and one-half mile from the town, on Kissenau lake, and it has a capacity for storing four thousand tons of ice. The crop is taken from Kissenau lake, and the ice can be relied on as being pure and free from all foreign matter. A large number of hands is employed in the winter in gathering in and storing the ice, and during the summer season three wagons are engaged in distributing supplies of ice to customers in all parts of the town and immediate vicinity. Mr. Dennett has a special delivery in Whitestone, where, as in Flushing, he has a large and influential patronage. Mr. Dennett is a native of Maine, and has resided in Flushing for the past eighteen years. During the war he held the rank of lieutenant in the Twelfth Regiment, N. G. S. of N. Y.

**George E. Pearce**, Sea-Food Dealer, No. 13 Main Street, opposite the Fountain, Flushing.—Mr. George E. Pearce was for a period of fifteen years clerk to Mr. George Schaeffer, of Fulton Market. He founded his enterprise on June 5th, 1886, and is now the most extensive in its line in Flushing. Mr. Pearce now occupies a very imposing and commodious store at No. 13 Main street. It has a frontage of 25 feet and a depth of 100 feet, and is very tasteful in its fittings and appointments, and has at all times a neat, clean, inviting appearance. Fresh supplies of oysters, clams, and all kinds of fish are received daily, and the business is of both a wholesale and retail character, and extends throughout the whole of Long Island. Three clerks are employed, and prompt attention is given to the fulfillment of all orders.



# MASON'S Furniture and Carpet Warehouse,

Nos. 117, 119, and 121 Myrtle Ave., and Nos. 321, 323, 325, and 327 Bridge St.,

I. MASON, Sole Proprietor.



Prominent among the numerous houses of enterprise and refinement engaged in the sale of furniture and carpets is the reliable and popular establishment located at Nos. 117 to 121 Myrtle avenue, and Nos. 321 to 327 Bridge street, of which Mr. I. Mason is the sole proprietor. This business was established in 1851 by Mr. John F. Mason, who conducted it till 1883, when he died, after a long, honorable, and successful business career. His loss was greatly deplored by a large circle of friends and acquaintances, owing to his generosity and integrity. He was succeeded by his son, Mr. I. Mason, who is a thoroughly practical man, fully conversant with every detail of the business and the requirements of customers. Mr. Mason is assisted in the management of his extensive business by Mr. T. Tinsley, the manager, and Mr. W. B. Shipman, the assistant manager, both of whom are exceedingly popular. The premises occupied comprise a spacious four-story brick building, 75x100 feet in area, fully fitted up with every appliance and facility for the display and accommodation of the large and valuable stock, which has no superior for quality of materials, style, finish, workmanship, and general excellence in

Brooklyn or New York. In the furniture department all the newest designs in parlor, chamber, dining-room, and kitchen furniture are included in the stock, the parlor sets being attainable in all the fresh styles of upholstery. In the carpet department are the choicest patterns in Axminsters, velvets, body Brussels, tapestries, three-ply ingrain, etc., which are offered to patrons at the lowest possible prices. Various patterns of oil-cloths, linoleum, cocoa mats, and matting can be found here, all of which are quoted at astonishingly low prices. Mr. Mason deals with the best classes of our citizens, and makes a specialty of completely furnishing all sizes of houses and flats. Estimates are promptly furnished, while the terms are of the most liberal character, presenting to all an opportunity of obtaining what they want for housekeeping. The prompt, upright and reliable character of Mr. Mason's dealings, his snavity of manner and obliging disposition, and the superior quality of his furniture, have secured for him the representative position he holds in Brooklyn, and render his establishment a specially interesting feature of the city's activity and enterprise.



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## IRON AND STEEL VESSELS,

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Specialty, Construction of Gas Receivers. Plans, Specifications, and Estimates Promptly Furnished for every description of Engineering Work.

SEE EDITORIAL ARTICLE ON PAGE 83.





















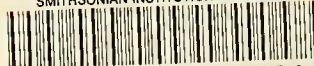






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